

# GENWORTH FINANCIAL INC

## FORM 8-K (Current report filing)

Filed 04/28/05 for the Period Ending 04/28/05

Address	6620 WEST BROAD STREET RICHMOND, VA 23230
Telephone	804-281-6000
CIK	0001276520
Symbol	GNW
SIC Code	6311 - Life Insurance
Industry	Insurance (Life)
Sector	Financial
Fiscal Year	12/31

# GENWORTH FINANCIAL INC

## FORM 8-K (Unscheduled Material Events)

Filed 4/28/2005 For Period Ending 4/28/2005

CIK	0001276520
Fiscal Year	12/31

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**April 28, 2005**  
Date of Report  
(Date of earliest event reported)

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**GENWORTH FINANCIAL, INC.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**001-32195**  
(Commission File Number)

**33-1073076**  
(I.R.S. Employer  
Identification No.)

**6620 West Broad Street, Richmond, VA**  
(Address of principal executive offices)

**23230**  
(Zip Code)

**(804) 281-6000**  
(Registrant's telephone number, including area code)

**N/A**  
(Former Name or Former Address, if Changed Since Last Report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02. Results of Operations and Financial Condition.**

On April 28, 2005, Genworth Financial, Inc. issued (1) a press release announcing its financial results for the quarter ended March 31, 2005, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and (2) a financial supplement for the quarter ended March 31, 2005, a copy of which is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibits) is being furnished and shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that Section. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

**Item 9.01(c). Financial Statements and Exhibits.**

The following materials are furnished as exhibits to this Current Report on Form 8-K:

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
99.1	Press Release dated April 28, 2005.
99.2	Financial supplement for the quarter ended March 31, 2005.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

DATE: April 28, 2005

GENWORTH FINANCIAL, INC.

By: /s/ Richard P. McKenney

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Richard P. McKenney  
Senior Vice President –  
Chief Financial Officer

## Exhibit Index

Exhibit Number	Description of Exhibit
99.1	Press Release dated April 28, 2005.
99.2	Financial supplement for the quarter ended March 31, 2005.



6620 West Broad Street  
Richmond, Virginia 23230

### Genworth Financial Reports First Quarter 2005 Earnings

Three months ended March 31, (Unaudited)

	2005		2004		2004 Pro Forma	
	Total	Per diluted share	Total	Per diluted share	Total	Per diluted share
<i>(Amounts in millions, except per share)</i>						
Net earnings from continuing operations	\$322	\$ 0.65	\$260	\$ 0.53	\$254	\$ 0.52
Net operating earnings	\$326	\$ 0.66	\$250	\$ 0.51	\$244	\$ 0.50

Richmond, VA (April 28th, 2005) – Genworth Financial, Inc. (NYSE: GNW) today reported net earnings from continuing operations for the first quarter of 2005 of \$322 million, or \$0.65 per diluted share. Net earnings from continuing operations for the first quarter of 2004 were \$260 million, or \$0.53 per diluted share.

Net operating earnings for the first quarter of 2005 were \$326 million, or \$0.66 per diluted share, compared with pro forma net operating earnings of \$244 million or \$0.50 per diluted share in the first quarter of 2004.

Net operating earnings consist of net earnings from continuing operations, excluding after-tax net realized investment losses of \$4 million in the first quarter of 2005. Pro forma net operating earnings consist of pro forma net earnings from continuing operations excluding after-tax net realized investment gains of \$10 million in the first quarter of 2004.

Management believes that the presentation of net operating earnings enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. However, net operating earnings should not be viewed as a substitute for net earnings prepared under U.S. generally accepted accounting principles (GAAP).

In connection with the company's initial public offering (IPO) completed on May 28, 2004, a corporate reorganization was effected that included a series of significant reinsurance, recapitalization and separation transactions. The company is presenting pro forma financial information for 2004 that reflects those transactions to enable a more meaningful comparison of its period-to-period results. Except as specifically noted, all performance comparisons that follow in this earnings release represent 2005 results as compared with pro forma 2004 results. (Please refer to the disclosure at the end of this release for a discussion of the basis on which financial information is presented in this release.)

"We are pleased with the first quarter results," said Michael D. Fraizer, chairman and chief executive officer. "Genworth had double digit operating earnings growth across its three primary segments, including robust performance in international mortgage insurance, strong asset growth across the product lines and increasing momentum in term and universal life sales. Combined with execution on our capital re-deployment strategy through a \$500 million share buy-back, we have made clear progress toward achieving our 2005 operating goals."

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## Key First Quarter Highlights

- A secondary offering of 80.5 million Genworth Class A shares, at \$26.50 per share, was completed on March 30, 2005. Concurrently, Genworth repurchased 19.4 million Class B shares at the net offering price of \$25.81, effectively redeploying \$500 million of excess capital. These transactions collectively reduced the ownership of our majority shareholder, General Electric, to 52 percent.
- In the Protection segment, term life sales were up 12 percent to \$29 million and were also up 7 percent sequentially, reflecting continued competitive pricing, expanded distribution and service initiatives. Universal life (UL) sales increased 18 percent to \$13 million compared with the prior year and 8 percent sequentially, primarily from expansion of our offerings. Payment protection insurance (PPI) sales grew 29 percent to \$453 million compared with the first quarter of 2004 from increased activation of new clients and strengthened relationships with existing clients across its markets. Excluding the impact of favorable foreign currency exchange (FX), PPI sales grew 21 percent.
- Retirement Income and Investments' (RI&I) sales of income distribution series products <sup>(1)</sup> more than doubled over the prior year quarter to \$86 million and were in line with the fourth quarter of 2004. Fee-based assets under management increased by 37 percent to \$5.7 billion <sup>(2)</sup> reflecting increased distribution and product breadth.
- Mortgage Insurance (MI) continued its international expansion, with international new insurance written (NIW) up 30 percent over the prior year quarter to \$14.2 billion. Excluding the impact of favorable FX, new insurance written grew 25 percent primarily driven by increased account penetration in Australia and Canada. Unearned premium reserves grew to \$1.6 billion at March 31, 2005.

“Last December, we set guidance in the \$2.30 to \$2.40 range for operating earnings per diluted share, along with 30 to 50 basis points of operating ROE progression,” said Fraizer. “Given strong first quarter fundamental performance, unusually low mortgage insurance delinquencies, our share repurchase and favorable investment items during the quarter, we see Genworth’s 2005 operating performance firmly at the top end of the earnings per share and ROE ranges before considering any further favorable investment items, impacts from foreign exchange, or sustained mortgage delinquency favorability.”

## Consolidated Operating Results

Consolidated first quarter net operating earnings growth of 34 percent was driven by strong increases in all three primary segments over the prior year quarter, and included \$5 million of favorable FX. Protection segment net operating earnings increased 13 percent to \$139 million compared with \$123 million in the prior year quarter primarily from growth in the life business. RI&I segment net operating earnings grew to \$60 million in the current quarter from \$30 million in the first quarter of 2004. Growth was primarily from higher assets under management and improved spreads. Mortgage Insurance segment net operating earnings increased to \$141 million from \$103 million in the first quarter of 2004 from continued strong international growth, lower reported delinquencies in the U.S., higher international earned premiums from the completion of a policy cancellation study, and \$4 million of favorable FX. Corporate and Other segment net operating losses increased \$2 million to \$14 million in the first quarter of 2005.

(1) Income distribution series products are comprised of the company’s retirement income annuity product and two variable annuity riders that provide similar income features. The term does not include immediate annuities or fixed annuities, which also serve income distribution needs but are reported separately in the company’s financial supplement.

(2) Assets under management represent account values, net of reinsurance, and managed third party assets.

Segment net operating earnings presented below are equivalent to net earnings for all segments except Corporate and Other. For a reconciliation of the Corporate and Other segment net operating earnings to GAAP net earnings, see the disclosure at the end of this release.

### Segment Net Operating Earnings (Unaudited)

Protection Net operating earnings (in millions)	Q1 05	Pro Forma Q1 04
Life	\$ 68	\$ 57
Long-term care	42	39
Payment protection	22	20
Group	7	7
<b>Total Protection</b>	<b>\$139</b>	<b>\$ 123</b>
Sales (in millions)	Q1 05	Q1 04
Life	\$ 42	\$ 37
Long-term care	41	41
Payment protection	453	351
Group	30	26
<b>Total Protection</b>	<b>\$566</b>	<b>\$ 455</b>

Protection segment net operating earnings increased to \$139 million in the current quarter from \$123 million in the prior year, a 13 percent increase. This growth was mostly driven by strong results in life insurance products. Life net operating earnings increased 19 percent primarily from term growth and in-force performance compared with the prior year quarter. Additionally, spread improvement in UL was partially offset by unfavorable mortality during the quarter. Long-term care (LTC) net operating earnings were up \$3 million to \$42 million driven by favorable experience on blocks in which we have a reinsurance interest. PPI net operating earnings were up 10 percent to \$22 million reflecting new business growth.

Sales of term life were \$29 million in the first quarter of 2005 compared with \$26 million in the comparable prior year period. This 12 percent growth reflects the ongoing ability to leverage competitive pricing structures, expanded distribution relationships and service initiatives. Universal life sales were up 18 percent compared with the prior year quarter resulting from expanded breadth in our product offerings. LTC sales were \$41 million, flat to both the prior year and prior quarter. PPI sales increased 29 percent to \$453 million in the first quarter of 2005 compared with the prior year. Excluding the impact of FX, PPI sales were up 21 percent, reflecting strong growth in new distribution relationships and increased penetration with current clients. Group sales increased 15 percent compared with the prior year .



<b>Retirement Income &amp; Investments</b> Net operating earnings (in millions)	Q1 05	Pro Forma Q1 04
Spread-based retail	\$ 34	\$ 16
Fee-based	17	8
Spread-based institutional	9	6
<b>Total RI&amp;I</b>	<b>\$ 60</b>	<b>\$ 30</b>

  

<b>Sales</b> (in millions)	Q1 05	Q1 04
Spread-based retail	\$ 683	\$ 762
Fee-based	590	601
Spread-based institutional	349	354
<b>Total RI&amp;I</b>	<b>\$1,622</b>	<b>\$1,717</b>

RI&I net operating earnings were \$60 million for the first quarter of 2005 compared with \$30 million in the prior year period. Spread-based retail net operating earnings more than doubled to \$34 million compared with \$16 million in the first quarter of 2004. Strong performance was driven by growth in assets under management and improved spreads, which included \$3 million higher bond calls, prepayments and recoveries. Net operating earnings for fee-based products increased to \$17 million from \$8 million in the prior year quarter primarily from growth in assets under management, as well as lower expenses. Spread-based institutional net operating earnings increased to \$9 million in the current quarter compared with \$6 million in the prior year quarter from improved spreads, which included \$1 million higher bond calls and prepayments in the current quarter.

First quarter 2005 sales of spread-based retail products declined 10 percent compared with the prior year driven primarily by continued pricing discipline in fixed annuities and uneven flows in both immediate and structured settlement annuity sales in the face of a low interest rate environment. Compared with Q4 2004, sales in spread-based retail are up 14 percent. Sales of fee-based products were relatively flat compared with the prior year quarter as growth in managed assets was offset by a decline in traditional variable annuity sales. Sales of Genworth's income distribution series products more than doubled to \$86 million in the current period quarter compared with the first quarter of 2004. Spread-based institutional product sales were \$349 million, about even with the prior year. Underlying this performance is the positive mix shift we continue to see in this line of business from older, low margin fixed contracts being replaced with new agreements.

<b>Mortgage Insurance</b> Net operating earnings (in millions)	Q1 05	Pro Forma Q1 04
International	\$ 69	\$ 44
United States	72	59
<b>Total Mortgage Insurance</b>	<b>\$ 141</b>	<b>\$ 103</b>

  

<b>Sales</b> (in billions)	Q1 05	Q1 04
International	\$14.2	\$10.9
United States	5.7	6.8
<b>Total Mortgage Insurance</b>	<b>\$19.9</b>	<b>\$17.7</b>

Mortgage Insurance net operating earnings increased substantially to \$141 million in the first quarter of 2005 compared with \$103 million in the prior year quarter, a 37 percent increase. International net operating earnings were \$69 million compared with \$44 million in the prior year quarter reflecting strong revenue growth, continued low loss experience, and favorable FX of \$4 million. The current quarter

results included \$6 million of earnings due to the completion of a policy cancellation study in Europe resulting in a release of unearned premiums to revenues. U.S. net operating earnings of \$72 million were up 22 percent due to \$9 million of lower losses, principally driven by a decline in reported delinquencies. Operating expenses in the U.S. business decreased by \$4 million, reflecting primarily lower contract underwriting volume and administrative costs compared with the prior year quarter.

International new insurance written grew 30 percent to \$14.2 billion, including \$0.6 billion related to FX. Growth was primarily from continued increases of flow business sales in Australia and Canada, as well as increases in selected Australian prime bulk sales. U.S. new insurance written was \$5.7 billion in the current year quarter down from \$6.8 billion in the prior year quarter, a 16 percent decline. The decrease was driven by a smaller MI market size offset by ongoing progress in driving new sales through our customer segmentation strategy.

**Corporate and Other**  
(in millions)

	Q1 05	Pro Forma Q1 04
	<u>          </u>	<u>          </u>
<b>Net operating loss</b>	\$(14)	\$ (12)

The Corporate and Other segment had a net operating loss of \$14 million in the current quarter compared with a loss of \$12 million in the prior year quarter. This decline was driven by lower earnings in our Bermuda reinsurer of \$6 million and higher interest expense, partially offset by lower operating expenses compared with the prior year.

Shareholders' equity at March 31, 2005 was \$12.5 billion, or \$26.62 per share. Shareholders' equity, excluding accumulated other comprehensive income, at March 31, 2005 was \$11.1 billion. Book value per share, excluding accumulated other comprehensive income, increased to \$23.52 at March 31, 2005, compared with \$22.99 at December 31, 2004.

**Earnings Conference Call Information**

The company will hold a conference call on April 29, 2005 from 10 a.m. to 11 a.m. (EDT) to discuss first quarter results and business outlook.

Genworth's conference call will be accessible via telephone and the Internet. This detailed earnings release and the first quarter financial supplement are now available on the company's website. The conference call materials will be available on the company's website just prior to the conference call. Investors are encouraged to review all of these materials. To access the web cast, go to [www.genworth.com](http://www.genworth.com) at least 15 minutes prior to the event to register and download and install any necessary software. To access the call by telephone, please dial 1-800-599-9795 (U.S.) or 1-617-786-2905 (outside the U.S.) and enter the access code "Genworth" to register. A replay of the call will be available from 1 p.m. EDT on April 29 through May 6, 2005 by dialing 1-888-286-8010 in the U.S. or 1-617-801-6888 (outside the U.S.) and entering the access code 62549597. The call will also be replayed at the company's website during this same time period.

**Basis of Financial Information**

As part of a corporate reorganization effected in connection with the company's IPO, the company acquired substantially all of the assets and liabilities of GE Financial Assurance Holdings, Inc. (GEFAHI), an indirect subsidiary of GE. The company also acquired certain other insurance businesses that were owned by other GE subsidiaries but managed by members of the company's management team. In consideration for the assets that the company acquired and the liabilities that the company assumed, the company issued various equity and debt securities to GEFAHI.

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The company has prepared its financial information as if the company had been in existence throughout all relevant periods. The financial information through the date of the corporate reorganization (May 24, 2004) includes all businesses that were owned by GEFAHI, including those that were not transferred to the company, as well as the other insurance businesses that the company acquired from other GE subsidiaries in connection with the corporate reorganization. As a result, the company's financial information for periods prior to the corporate reorganization is not comparable to financial information for periods ending after that date.

Prior to the completion of the IPO, the company entered into several significant reinsurance transactions with Union Fidelity Life Insurance Company (UFLIC), an indirect subsidiary of GE. As part of these transactions, the company ceded to UFLIC, effective as of January 1, 2004, policy obligations under all of its in-force structured settlement contracts, which had reserves of \$12.0 billion, and substantially all of its in-force variable annuity contracts, which had general account reserves of \$2.8 billion and separate account reserves of \$7.9 billion, each as of December 31, 2003. These contracts represent substantially all of the company's contracts that were in force as of December 31, 2003 for these products. In addition, effective as of January 1, 2004, the company ceded to UFLIC policy obligations under a block of long-term care insurance policies, which had reserves of \$1.5 billion as of December 31, 2003. As part of the reinsurance transactions, UFLIC ceded to the company in-force blocks of Medicare supplement insurance, which had reserves of \$19 million.

The unaudited pro forma financial information for 2004 contained in this press release reflects the company's historical financial information as adjusted to give effect to the transactions described below and certain other transactions as if each had occurred as of January 1, 2004. The following transactions are reflected in the unaudited pro forma financial information:

- the removal of certain businesses of GEFAHI that were not transferred to the company in connection with the corporate reorganization;
- the reinsurance transactions with UFLIC;
- the issuance of equity and debt securities to GEFAHI in exchange for the assets that the company acquired and the liabilities that the company assumed in connection with the corporate reorganization; and
- the issuance and sale of \$1.9 billion of senior notes and \$500 million of commercial paper and the application of the proceeds therefrom.

The unaudited pro forma financial information is based upon available information and assumptions that the company believes are reasonable. The unaudited pro forma financial information is for illustrative and informational purposes only and is not intended to represent or be indicative of what the company's financial condition or results of operations would have been had the transactions described above occurred on the dates indicated, nor what they may be in the future.

#### **Use of Non-GAAP Measures**

This press release includes the non-GAAP financial measure entitled "net operating earnings." The company defines net operating earnings as net earnings from continuing operations, excluding after-tax net realized investment gains and losses (which can fluctuate significantly from period to period), changes in accounting principles and non-recurring, infrequent or unusual items. There were no non-recurring, infrequent or unusual items excluded from net operating earnings for the periods presented in this press release.

Management believes that analysis of net operating earnings enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. However, net

operating earnings should not be viewed as a substitute for GAAP net earnings. In addition, the company's definition of net operating earnings may differ from the definitions used by other companies. The table at the end of this press release provides a reconciliation of net earnings to net operating earnings (as defined above) for the three months ended March 31, 2005 and 2004 and to pro forma net operating earnings for the three months ended March 31, 2004.

Due to the unpredictable nature of the items excluded from the company's definition of net operating earnings, the company is unable to reconcile its outlook for net operating earnings to net earnings from continuing operations presented in accordance with GAAP.

This press release also includes the non-GAAP financial measure entitled "operating ROE". The company defines operating ROE as net operating earnings divided by average stockholders' interest, excluding accumulated non-owner changes in average stockholders' interest (commonly referred to as accumulated other comprehensive income (AOCI)). Management believes that analysis of operating ROE enhances understanding of the efficiency with which the company deploys its capital. However, operating ROE as defined by the company should not be viewed as a substitute for GAAP net earnings divided by average stockholders' interest. Due to the unpredictable nature of net operating earnings and average stockholders' interest excluding AOCI, the company is unable to reconcile its outlook for operating ROE to GAAP net earnings divided by average stockholders' interest.

All net realized investment gains (losses) are reflected in the Corporate and Other segment and are not reflected in the results of any of the company's other segments. As a result, the segment results contained in this press release are presented on a net operating earnings basis, which is the same as net earnings from continuing operations before accounting change under GAAP for all segments, except Corporate and Other segment. For a reconciliation of net operating earnings for Corporate and Other segment to net earnings presented in accordance with GAAP, see the table at the end of this press release. The term "net operating loss" as used in this press release is also a non-GAAP financial measure and has an analogous meaning to "net operating earnings."

### **Definition of Sales**

The term "sales" as used in this press release means (1) annualized first-year premiums for term life insurance, long-term care insurance, and group life and health insurance; (2) new premiums/deposits for universal life insurance, spread-based and variable products; (3) new deposits for managed assets; (4) written premiums gross of reinsurance and cancellations for PPI; and (5) new insurance written for mortgage insurance, which in each case reflects the amount of business the company generated during each period presented. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers annualized first-year premiums, deposits, written premiums and new insurance written to be a measure of the company's operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than a measure of the company's revenues or profitability during that period. This operating measure enables the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

### **Cautionary Note Regarding Forward-Looking Statements**

This press release contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "estimates," "will," or words of similar meaning and include, but are not limited to, statements regarding the outlook for the company's future business and financial performance. Forward-looking statements are based on management's current expectations and assumptions, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially due to global political, economic, business, competitive, market, regulatory and other factors, including the following:

- Risks relating to the company's businesses, including interest rate fluctuations, downturns and volatility in equity markets, defaults in portfolio securities, downgrades in the company's financial strength and credit ratings, unexpected changes in mortality and morbidity rates, accelerated amortization of deferred acquisition costs and present value of future profits, impairment of the value of goodwill, failure of demand for long-term care insurance to increase as expected, decreases in the volume of mortgage originations, increases in mortgage insurance cancellations, increases in the use of captive reinsurance in the mortgage insurance market, the influence of large mortgage lenders and investors, foreign exchange rate fluctuations, insufficiency of reserves, legal constraints on dividend distributions by subsidiaries, illiquid investments, competition, inability to attract or retain independent sales intermediaries and dedicated sales specialists, defaults by counterparties, regulatory restrictions on the company's operations, changes in applicable laws and regulations, legal or regulatory actions or investigations and increased regulatory scrutiny into some aspects of the company's operations, political or economic instability and the threat of terrorism; and
- Risks relating to the company's separation from GE, including the loss of benefits associated with GE's brand and reputation, the company's need to establish the new Genworth brand identity quickly and effectively, the company's inability to present financial information in SEC filings that accurately represents the results the company would have achieved as a stand-alone company, the possibility that the company will not be able to replace services previously provided by GE on comparable terms, uncertainty of amounts and timing of payments that the company has agreed to make to GE under the company's Tax Matters Agreement and other matters relating to that agreement, potential conflicts of interest with GE and GE's engaging in the same type of business as the company does in the future.

The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

### **About Genworth Financial**

Genworth is a leading insurance holding company, serving the lifestyle protection, retirement income, investment and mortgage insurance needs of more than 15 million customers, and has operations in 22 countries, including the U.S., Canada, Australia, the U.K. and more than a dozen other European countries. For more information, visit [www.genworth.com](http://www.genworth.com).

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### **Contact Information:**

Investors: Jean Peters, 804.662.2693  
[jean.peters@genworth.com](mailto:jean.peters@genworth.com)  
Alicia Charity, 804.662.2248  
[alicia.charity@genworth.com](mailto:alicia.charity@genworth.com)  
Media: Mike Kachel, 804.662.2534  
[mike.kachel@genworth.com](mailto:mike.kachel@genworth.com)

**STATEMENT OF EARNINGS INFORMATION**  
(Amounts in millions, except per share data)

	Three months ended March 31,		
	2005	2004 (Unaudited)	Pro forma 2004
<b>Revenues:</b>			
Premiums	\$1,605	\$ 1,722	\$ 1,619
Net investment income	851	1,037	753
Net realized investment (losses) gains	(6)	16	15
Policy fees and other income	161	249	149
<b>Total revenues</b>	<b>2,611</b>	<b>3,024</b>	<b>2,536</b>
<b>Benefits and expenses:</b>			
Benefits and other changes in policy reserves	1,075	1,351	1,080
Interest credited	340	396	323
Underwriting, acquisition and insurance expenses, net of deferrals	408	508	413
Amortization of deferred acquisition costs and intangibles	232	345	284
Interest expense	72	47	61
<b>Total benefits and expenses</b>	<b>2,127</b>	<b>2,647</b>	<b>2,161</b>
<b>Earnings from continuing operations before income taxes and accounting change</b>	<b>484</b>	<b>377</b>	<b>375</b>
Provision for income taxes	162	117	121
<b>Net earnings from continuing operations before accounting change</b>	<b>322</b>	<b>260</b>	<b>\$ 254</b>
Gain on sale of discontinued operations, net of taxes	—	7	
<b>Net earnings before accounting change</b>	<b>322</b>	<b>267</b>	
Cumulative effect of accounting change, net of taxes	—	5	
<b>Net earnings</b>	<b>\$ 322</b>	<b>\$ 272</b>	
<b>Net earnings per common share:</b>			
Basic	\$ 0.66	\$ 0.56	
Diluted	\$ 0.65	\$ 0.56	
<b>Weighted-average common shares outstanding:</b>			
Basic	488.8	489.5	
Diluted	494.3	489.5	

**PRO FORMA FINANCIAL INFORMATION**  
(Amounts in millions, except per share data)

Three months ended March 31, 2004

	<u>Historical</u>	<u>Pro forma adjustments— excluded assets and liabilities(a)</u>	<u>Pro forma adjustments— reinsurance transactions(b)</u> (Unaudited)	<u>Pro forma adjustments— capital structure(c)</u>	<u>Pro forma</u>
<b>Revenues:</b>					
Premiums	\$ 1,722	\$ (54)	\$ (49)	\$ —	\$1,619
Net investment income	1,037	(18)	(266)	—	753
Net realized investment gains	16	(1)	—	—	15
Policy fees and other income	249	(67)	(33)	—	149
<b>Total revenues</b>	<b>3,024</b>	<b>(140)</b>	<b>(348)</b>	<b>—</b>	<b>2,536</b>
<b>Benefits and expenses:</b>					
Benefits and other changes in policy reserves	1,351	(49)	(222)	—	1,080
Interest credited	396	—	(73)	—	323
Underwriting, acquisition, and insurance expenses, net of deferrals	508	(73)	(22)	—	413
Amortization of deferred acquisition costs and intangibles	345	(29)	(32)	—	284
Interest expense	47	—	—	14	61
<b>Total benefits and expenses</b>	<b>2,647</b>	<b>(151)</b>	<b>(349)</b>	<b>14</b>	<b>2,161</b>
<b>Earnings from continuing operations before income taxes and accounting change</b>					
	377	11	1	(14)	375
Provision for income taxes	117	10	(1)	(5)	121
<b>Net earnings from continuing operations</b>	<b>\$ 260</b>	<b>\$ 1</b>	<b>\$ 2</b>	<b>\$ (9)</b>	<b>\$ 254</b>
<b>Net earnings from continuing operations per common share:</b>					
Basic	\$ 0.53				\$ 0.52
Diluted	\$ 0.53				\$ 0.52
<b>Weighted-Average common shares outstanding:</b>					
Basic	489.5				489.5
Diluted	489.5				489.5

Note: For a discussion of notes (a), (b), and (c) to these tables see Notes to Pro Forma Financial Information

**RECONCILIATION TO NET OPERATING EARNINGS**  
(Amounts in millions, except per share data)

	Three months ended March 31,	
	2005	2004
	(Unaudited)	
<b>Net earnings</b>	\$ 322	\$ 272
Gain on sale of discontinued operations, net of taxes	—	(7)
Cumulative effect of accounting change, net of taxes	—	(5)
<b>Net earnings from continuing operations before accounting change</b>	322	260
Net realized investment losses (gains), net of taxes	4	(10)
<b>Net operating earnings</b>	\$ 326	\$ 250
<b>Net earnings from continuing operations before accounting change</b>		\$ 260
Excluded assets and liabilities <sup>(a)</sup>		1
Reinsurance transactions <sup>(b)</sup>		2
Capital structure and other <sup>(c)</sup>		(9)
<b>Pro forma net earnings from continuing operations</b>		254
Net realized investment gains, net of taxes		(10)
<b>Pro forma net operating earnings</b>		\$ 244
<b>Net earnings per common share:</b>		
Basic	\$ 0.66	\$ 0.56
Diluted	\$ 0.65	\$ 0.56
<b>Net earnings from continuing operations before accounting change per common share:</b>		
Basic	\$ 0.66	\$ 0.53
Diluted	\$ 0.65	\$ 0.53
<b>Net operating earnings per common share:</b>		
Basic	\$ 0.67	\$ 0.51
Diluted	\$ 0.66	\$ 0.51
<b>Pro forma net earnings from continuing operations per common share:</b>		
Basic		\$ 0.52
Diluted		\$ 0.52
<b>Pro forma net operating earnings per common share:</b>		
Basic		\$ 0.50
Diluted		\$ 0.50
<b>Weighted-average common shares outstanding:</b>		
Basic	488.8	489.5
Diluted	494.3	489.5

Note: For a discussion of notes (a), (b), and (c) to these tables see Notes to Pro Forma Financial Information



**RECONCILIATION OF CORPORATE AND OTHER SEGMENT NET EARNINGS (LOSS) TO  
NET OPERATING LOSS  
(Amounts in millions)**

	Three months ended March 31,	
	2005	2004
	(Unaudited)	
<b>Segment net (loss) earnings from continuing operations</b>	\$ (18)	\$ 4
Net realized investment losses (gains), net of taxes	4	(10)
<b>Segment net operating loss</b>	<b>\$ (14)</b>	<b>\$ (6)</b>
<b>Segment net earnings</b>		<b>\$ 4</b>
Excluded assets and liabilities <sup>(a)</sup>		(1)
Reinsurance transactions <sup>(b)</sup>		4
Capital structure and other <sup>(c)</sup>		(9)
<b>Pro forma segment net loss</b>		<b>(2)</b>
Net realized investment losses (gains), net of taxes		(10)
<b>Pro forma segment net operating loss</b>		<b>\$ (12)</b>

Note: For a discussion of notes (a), (b), and (c) to these tables see Notes to Pro Forma Financial Information

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## Notes to Pro Forma Financial Information

- (a) Reflects adjustments to exclude amounts included in the company's historical earnings relating to (1) certain businesses (formerly reported in the company's Affinity segment) and certain investment partnerships, which in each case were not transferred to the company, and (2) net realized investment (gains) losses and related tax benefit arising from sales of Affinity segment assets that were reflected in the company's Corporate and Other segment.
- (b) Reflects adjustments to record the effects of the reinsurance transactions the company entered into with, and the related contribution the company made to UFLIC, an indirect subsidiary of GE. As part of these transactions, the company ceded to UFLIC all of its in-force structured settlement contracts, substantially all of its in-force variable annuity contracts, and a block of long-term care insurance policies that it reinsured from Travelers in 2000, and it assumed from UFLIC a block of Medicare supplement insurance, all effective as of January 1, 2004.

The unaudited pro forma financial information for 2004 gives effect to the reinsurance transactions as if each had occurred as of January 1, 2004 and excludes the effects of all ceded reinsured contracts that were issued before January 1, 2004. The company has continued to sell variable annuities and structured settlements after completion of the reinsurance transactions and is retaining that business for its own account, subject to third party reinsurance in the ordinary course of business. The company's pro forma statement of earnings for the three months ended March 31, 2004 excludes the impact of the entire block of long-term care insurance policies that the company ceded to UFLIC as the company did not issue any new policies for this block in 2004, and the company will not issue any in the future.

Under the reinsurance transactions, the company receives an expense allowance to reimburse it for costs it incurs to service the reinsured blocks. Actual costs and expense allowance amounts will be determined by expense studies to be conducted periodically. The pro forma adjustments have been prepared assuming that actual costs incurred during the pro forma periods, as determined under the company's historical cost structure and allocation methods, were reimbursed by an expense allowance.

Concurrently with the reinsurance transactions, the company contributed \$1.836 billion of capital to UFLIC, which primarily represented the excess statutory capital in the company's insurance subsidiaries after giving effect to the reinsurance transactions. As a significant portion of the assets transferred and contributed were not owned for the entire period, the pro forma adjustments to reduce net investment income and net realized investment gains were based upon a proportional allocation of investment income from the investment assets historically identified as (1) supporting the blocks of business reinsured for the reinsurance, and (2) representing surplus of subsidiaries providing assets that were contributed to UFLIC.

- (c) Reflects adjustments for changes in the company's capitalization to exclude the impact of commercial paper, short-term borrowings from GE Capital and derivatives that were not transferred to the company in connection with the corporate reorganization and to include the impact of the issuance of \$600 million of the company's 6.00% Equity Units and \$100 million of the company's 5.25% mandatory redeemable Series A Cumulative Preferred Stock, both of which were completed on May 28, 2004, the issuance of 3, 5, 10 and 30 year notes totaling \$1.9 billion which was completed June 15, 2004, and the issuance of \$500 million of commercial paper which was completed June 14, 2004, as well as interest expense related to the accretion of the company's obligation to GE under the Tax Matters Agreement and the tax impacts resulting from these changes in the company's capitalization.



Genworth™  
Financial

*Built on GE Heritage*

# FIRST QUARTER FINANCIAL SUPPLEMENT

MARCH 31, 2005

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**Table of Contents****GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

<b>Table of Contents</b>	<b>Page</b>
Investor Letter	3
Basis of Financial Information	4 & 5
Financial Highlights	6
Reconciliation to Net Operating Earnings	7
Notes to Pro Forma Financial Information	8
<i>First Quarter Results—Quarter ended March 31, 2005 as compared to Quarter ended March 31, 2004</i>	
Financial Highlights	10
Earnings From Continuing Operations	11
Statement of Financial Position	12
<i>First Quarter Results—Quarter ended March 31, 2005 as compared to Pro Forma Quarter ended March 31, 2004</i>	
Financial Highlights	14
Earnings From Continuing Operations	15
<i>First Quarter Results by Segment—Quarter ended March 31, 2005 as compared to Pro Forma Quarter ended March 31, 2004</i>	
Operating Results	
Statement of Earnings by Segment	17
Net Earnings by Segment	
Segment Net Earnings—Protection	18
Segment Net Earnings—Retirement Income and Investments	19
Segment Net Earnings—Mortgage Insurance	20
Selected Key Performance Measures—Mortgage Insurance	21 & 22
Segment Net Earnings—Corporate and Other	23
Earnings Trends	
Net Earnings	24
Segment Net Earnings—Protection	25
Segment Net Earnings—Retirement Income and Investments	26
Segment Net Earnings—Mortgage Insurance	27
Segment Net Earnings—Corporate and Other	28
<i>First Quarter Results by Segment—Quarter ended March 31, 2005 as compared to Quarter ended March 31, 2004</i>	
Operating Results	
Statement of Earnings by Segment	30
Net Earnings by Segment	
Segment Net Earnings—Protection	31
Segment Net Earnings—Retirement Income and Investments	32
Assets Under Management—Retirement Income and Investments	33
Assets Under Management by Contract Type—Retirement Income and Investments	34
Segment Net Earnings—Mortgage Insurance	35
Segment Net Earnings—Corporate and Other	36
Earnings Trends	
Net Earnings	37
Segment Net Earnings—Protection	38
Segment Net Earnings—Retirement Income and Investments	39
Segment Net Earnings—Mortgage Insurance	40

---

**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Table of Contents**

	<b>Page</b>
Segment Net Earnings—Corporate and Other	41
Segment Net Earnings—Affinity	42
<b><i>Statistical Data</i></b>	
Deferred Acquisition Costs	44
Investments Summary	45
Fixed Maturities Summary	46
Commercial Mortgage Loan Data	47
Segment Sales	48 & 49
<b><i>Corporate Information</i></b>	
Industry Ratings	51 & 52

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**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

Dear Investor,

In conjunction with the release of Genworth's first quarter results for 2005, we have prepared this financial supplement to assist investors in understanding Genworth's financial results.

This supplement compares current period results to pro forma earnings and other financial information from the first quarter of 2004. The pro forma financial information that is presented reflects the effect of the company's corporate reorganization and the other transactions effected in connection with our initial public offering, completed in May, 2004.

Additional detail on the basis of financial information is provided on page 4 of this supplement.

Please feel free to call if you have any additional questions.

Regards,

Jean Peters  
Senior Vice President  
Investor Relations and Corporate Communications  
804-662-2693

Alicia Charity  
Vice President  
Investor Relations  
804-662-2248

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Basis of Financial Information**

As part of a corporate reorganization effected in connection with the company's IPO, the company acquired substantially all of the assets and liabilities of GE Financial Assurance Holdings, Inc. (GEFAHI), an indirect subsidiary of GE. The company also acquired certain other insurance businesses that were owned by other GE subsidiaries but managed by members of the company's management team. In consideration for the assets that the company acquired and the liabilities that the company assumed, the company issued various equity and debt securities to GEFAHI.

The company has prepared its financial information as if the company had been in existence throughout all relevant periods. The financial information through the date of the corporate reorganization (May 24, 2004) includes all businesses that were owned by GEFAHI, including those that were not transferred to the company, as well as the other insurance businesses that the company acquired from other GE subsidiaries in connection with the corporate reorganization. As a result, the company's financial information for periods prior to the corporate reorganization is not comparable to financial information for periods ending after that date.

Prior to the completion of the IPO, the company entered into several significant reinsurance transactions with Union Fidelity Life Insurance Company (UFLIC), an indirect subsidiary of GE. As part of these transactions, the company ceded to UFLIC, effective as of January 1, 2004, policy obligations under all of its in-force structured settlement contracts, which had reserves of \$12.0 billion, and substantially all of its in-force variable annuity contracts, which had general account reserves of \$2.8 billion and separate account reserves of \$7.9 billion, each as of December 31, 2003. In addition, effective as of January 1, 2004, the company ceded to UFLIC policy obligations under a block of long-term care insurance policies, which had reserves of \$1.5 billion as of December 31, 2003. As part of the reinsurance transactions, UFLIC ceded to the company in-force blocks of Medicare supplement insurance, which had reserves of \$19 million.

The unaudited pro forma financial information for 2004 contained in this financial supplement reflects the company's financial information as adjusted to give effect to the transactions described below and certain other transactions as if each had occurred as of January 1, 2004. The following transactions are reflected in the unaudited pro forma financial information:

- the removal of certain businesses of GEFAHI that were not transferred to the company in connection with the corporate reorganization;
- the reinsurance transactions with UFLIC;
- the issuance of equity and debt securities to GEFAHI in exchange for the assets that the company acquired and the liabilities that the company assumed in connection with the corporate reorganization; and
- the issuance and sale of \$1.9 billion of senior notes and \$500 million of commercial paper and the application of the proceeds therefrom.

The unaudited pro forma financial information is based upon available information and assumptions that the company believes are reasonable. The unaudited pro forma financial information is for illustrative and informational purposes only and is not intended to represent or be indicative of what the company's financial condition or results of operations would have been had the transactions described above occurred on the dates indicated, nor what they may be in the future.

**Use of Non-GAAP Measures**

This financial supplement includes the non-GAAP financial measure entitled "net operating earnings." The company defines net operating earnings as net earnings from continuing operations, excluding after-tax net

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

realized investment gains and losses (which can fluctuate significantly from period to period), changes in accounting principles and non-recurring, infrequent or unusual items. There were no non-recurring, infrequent or unusual items excluded from pro forma net operating earnings for the periods presented in this financial supplement other than a \$22 million IPO-related net tax charge recorded during the second quarter of 2004, a \$68 million IPO-related net tax benefit recorded during the fourth quarter of 2004 and a \$25 million after-tax gain related to our waiver of contractual rights under an outsourcing services agreement with GE's global outsourcing provider, 60% of which was sold in the fourth quarter of 2004.

Management believes that analysis of net operating earnings enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. However, net operating earnings should not be viewed as a substitute for GAAP net earnings. In addition, the company's definition of net operating earnings may differ from the definitions used by other companies. The table on page 7 of this report provides a reconciliation of net earnings to net operating earnings (as defined above) for the three months ended March 31, 2005 and 2004 and to pro forma net operating earnings for the three months ended March 31, 2004.

All net realized investment gains (losses) are reflected in the Corporate and Other Segment and are not reflected in the results of any of the company's other segments. As a result, the segment results contained in this financial supplement are presented on a net operating earnings basis, which is the same as net earnings from continuing operations before accounting change under GAAP for all segments, except for the Corporate and Other Segment. For a reconciliation of Corporate and Other segment net earnings to segment net operating earnings for the three months ended March 31, 2005 and 2004, and to pro forma segment net operating earnings for the three months ended March 31, 2004, presented in accordance with GAAP, see the table on page 14 in this report. The term "net operating loss" as used in this report is also a non-GAAP financial measure and has an analogous meaning to "net operating earnings."

**Definition of Sales**

The term "sales" as used in this financial supplement means (1) annualized first-year premiums for term life insurance, long-term care insurance, and group life and health insurance; (2) new premiums/deposits for universal life insurance, spread-based and variable products; (3) new deposits for managed assets; (4) written premiums gross of reinsurance and cancellations for payment protection insurance; and (5) new insurance written for mortgage insurance, which in each case reflects the amount of business the company generated during each period presented. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers annualized first-year premiums, new premiums/deposits, written premiums and new insurance written to be a measure of the company's operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than a measure of the company's revenues or profitability during that period. This operating measure enables the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.



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[Table of Contents](#)

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Financial Highlights  
(amounts in millions, except per share data)**

	March 31, 2005
<b>Balance Sheet Data</b>	
Total stockholders' interest, excluding accumulated nonowner changes in stockholders' interest	\$ 11,061
Total accumulated nonowner changes in stockholders' interest	1,459
Total stockholders' interest	\$ 12,520
<b>Book value per common share</b>	<b>\$ 26.62</b>
<b>Book value per common share, excluding accumulated nonowner changes in stockholders' interest</b>	<b>\$ 23.52</b>
Common shares outstanding as of March 31, 2005	470.2

**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Reconciliation to Net Operating Earnings  
(amounts in millions, except per share data)**

	Three months ended March 31,	
	2005	2004
<b>Net earnings</b>	\$ 322	\$ 272
Gain on sale of discontinued operations, net of taxes	—	(7)
Cumulative effect of accounting change, net of taxes	—	(5)
	322	260
<b>Net earnings from continuing operations before accounting change</b>		
Net realized investment losses (gains), net of taxes	4	(10)
	326	250
<b>Net operating earnings</b>		
<b>Net earnings from continuing operations before accounting change</b>		\$ 260
Excluded assets and liabilities (a)		1
Reinsurance transactions (b)		2
Capital structure and other (c)		(9)
		254
<b>Pro forma net earnings from continuing operations</b>		
Net realized investment gains, net of taxes		(10)
		244
<b>Pro forma net operating earnings</b>		
		\$ 244
<b>Net earnings per common share:</b>		
Basic	\$ 0.66	\$ 0.56
	0.65	0.56
Diluted		
	\$ 0.65	\$ 0.53
<b>Net earnings from continuing operations before accounting change per common share:</b>		
Basic		
	\$ 0.66	\$ 0.53
Diluted		
	\$ 0.65	\$ 0.53
<b>Net operating earnings per common share:</b>		
Basic	\$ 0.67	\$ 0.51
	0.66	0.51
Diluted		
	\$ 0.66	\$ 0.51
<b>Pro forma net earnings from continuing operations per common share:</b>		
Basic		\$ 0.52
		0.52
Diluted		
		\$ 0.52
<b>Pro forma net operating earnings per common share:</b>		
Basic		\$ 0.50
		0.50
Diluted		
		\$ 0.50
<b>Weighted-average common shares outstanding:</b>		
Basic	488.8	489.5
	494.3	489.5
Diluted		
	494.3	489.5

*Note: For a discussion of notes (a), (b), and (c) to these tables see Notes To Pro Forma Financial Information on page 8.*

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Notes to Pro Forma Financial Information**

- (a) Reflects adjustments to exclude amounts included in the company's earnings relating to (1) certain businesses (formerly reported in the company's Affinity Segment) and certain investment partnerships, which in each case were not transferred to the company, and (2) net realized investment (gains) losses and related tax benefit arising from sales of Affinity segment assets that were reflected in the company's Corporate and Other Segment.
- (b) Reflects adjustments to record the effects of the reinsurance transactions the company entered into with, and the related contribution the company made to UFLIC, an indirect subsidiary of GE. As part of these transactions, the company ceded to UFLIC all of its in-force structured settlement contracts, substantially all of its in-force variable annuity contracts, and a block of long-term care insurance policies that it reinsured from Travelers in 2000, and it assumed from UFLIC a block of Medicare supplement insurance, all effective as of January 1, 2004.

The unaudited pro forma earnings information for 2004 gives effect to the reinsurance transactions as if each had occurred as of January 1, 2004 and excludes the effects of all ceded reinsured contracts that were issued before January 1, 2004. The company has continued to sell variable annuities and structured settlements after completion of the reinsurance transactions and is retaining that business for its own account, subject to third party reinsurance in the ordinary course of business. The company's pro forma statement of earnings for the three months ended March 31, 2004 excludes the impact of the entire block of long-term care insurance policies that the company ceded to UFLIC as the company did not issue any new policies for this block in 2004, and the company will not issue any in the future.

Under the reinsurance transactions, the company receives an expense allowance to reimburse it for costs it incurs to service the reinsured blocks. Actual costs and expense allowance amounts will be determined by expense studies to be conducted periodically. The pro forma adjustments have been prepared assuming that actual costs incurred during the pro forma period, as determined under the company's historical cost structure and allocation methods, were reimbursed by an expense allowance.

Concurrently with the reinsurance transactions, the company contributed \$1.836 billion of capital to UFLIC, which primarily represented the excess statutory capital in the company's insurance subsidiaries after giving effect to the reinsurance transactions. As a significant portion of the assets transferred and contributed were not owned for the entire period, the pro forma adjustments to reduce net investment income and net realized investment gains were based upon a proportional allocation of investment income from the investment assets historically identified as (1) supporting the blocks of business reinsured for the reinsurance, and (2) representing surplus of subsidiaries providing assets that were contributed to UFLIC.

- (c) Reflects adjustments for changes in the company's capitalization to exclude the impact of commercial paper, short-term borrowings from GE Capital and derivatives that were not transferred to the company in connection with the corporate reorganization and to include the impact of the issuance of \$600 million of the company's 6.00% Equity Units and \$100 million of the company's 5.25% mandatory redeemable Series A Cumulative Preferred Stock, both of which were completed on May 28, 2004, the issuance of 3, 5, 10 and 30 year notes totaling \$1.9 billion which was completed June 15, 2004, and the issuance of \$500 million of commercial paper which was completed June 14, 2004, as well as interest expense related to the accretion of the company's obligation to GE under the Tax Matters Agreement and the tax impacts resulting from these changes in the company's capitalization.

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**First Quarter Results**

**Quarter ended March 31, 2005 as compared to  
Quarter ended March 31, 2004**



**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Earnings From Continuing Operations  
(dollar amounts in millions)**

	Three months ended March 31,	
	2005	2004
<b>REVENUES:</b>		
Premiums	\$ 1,605	\$ 1,722
Net investment income	851	1,037
Net realized investment (losses) gains	(6)	16
Policy fees and other income	161	249
Total revenues	2,611	3,024
<b>BENEFITS AND EXPENSES:</b>		
Benefits and other changes in policy reserves	1,075	1,351
Interest credited	340	396
Underwriting, acquisition and insurance expenses, net of deferrals	408	508
Amortization of deferred acquisition costs and intangibles	232	345
Interest expense	72	47
Total benefits and expenses	2,127	2,647
<b>EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>	484	377
Provision for income taxes	162	117
<i>Effective tax rate</i>	33.5 %	31.0 %
<b>NET EARNINGS FROM CONTINUING OPERATIONS BEFORE ACCOUNTING CHANGE</b>	\$ 322	\$ 260

**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Statement of Financial Position  
(amounts in millions)**

	March 31, 2005	December 31, 2004
<b>ASSETS</b>		
Investments:		
Fixed maturities available-for-sale, at fair value	\$ 52,641	\$ 52,424
Equity securities available-for-sale, at fair value	355	374
Mortgage and other loans, net of valuation allowance of \$54 and \$52	6,279	6,051
Policy loans	1,232	1,224
Short-term investments	65	247
Restricted investments held by securitization entities	815	860
Other invested assets	3,823	3,996
<b>Total investments</b>	<b>65,210</b>	<b>65,176</b>
Cash and cash equivalents	1,461	1,963
Accrued investment income	809	733
Deferred acquisition costs	5,212	5,020
Intangible assets	819	780
Goodwill	1,462	1,465
Reinsurance recoverable	18,560	18,535
Other assets (\$36 and \$24 restricted in securitization entities)	1,551	1,322
Separate account assets	8,608	8,884
<b>Total assets</b>	<b>\$ 103,692</b>	<b>\$ 103,878</b>
<b>LIABILITIES AND STOCKHOLDERS' INTEREST</b>		
Liabilities:		
Future annuity and contract benefits	\$ 62,098	\$ 61,698
Liability for policy and contract claims	3,376	3,329
Unearned premiums	3,580	3,597
Other policyholder liabilities	677	638
Other liabilities (\$13 and \$3 restricted in securitization entities)	6,793	6,792
Non-recourse funding obligations	900	900
Short-term borrowings	544	559
Long-term borrowings	2,440	2,442
Senior notes underlying equity units	600	600
Preferred stock	100	100
Deferred tax liability	643	624
Borrowings related to securitization entities	813	849
Separate account liabilities	8,608	8,884
<b>Total liabilities</b>	<b>91,172</b>	<b>91,012</b>
Commitments and Contingencies		
Stockholders' Interest:		
Common stock	—	—
Additional paid-in capital	10,625	10,612
Accumulated non-owner changes in stockholders' interest:		
Net unrealized investment gains	847	1,019
Derivatives qualifying as hedges	266	268
Foreign currency translation adjustments	346	322
<b>Total accumulated non-owner changes in stockholders' interest</b>	<b>1,459</b>	<b>1,609</b>
Retained earnings	936	645
Treasury stock, at cost	(500)	—
<b>Total stockholders' interest</b>	<b>12,520</b>	<b>12,866</b>



Total liabilities and stockholders' interest

\$ 103,692

\$ 103,878

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**First Quarter Results**

**Quarter ended March 31, 2005 as compared to  
Pro Forma Quarter ended March 31, 2004**

[Table of Contents](#)

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Financial Highlights  
(amounts in millions, except per share data)**

<b>EARNINGS BY SEGMENT</b>	<b>Three months ended March 31, 2005</b>	<b>Pro Forma Three months ended March 31, 2004</b>
<b>Earnings (loss) from continuing operations before income taxes</b>		
Protection	\$ 216	\$ 192
Retirement Income and Investments	91	46
Mortgage Insurance	203	148
Corporate and Other	(26)	(11)
<b>Total</b>	<b>\$ 484</b>	<b>\$ 375</b>
<b>Net earnings (loss) from continuing operations</b>		
Protection	\$ 139	\$ 123
Retirement Income and Investments	60	30
Mortgage Insurance	141	103
Corporate and Other (see reconciliation below)	(18)	(2)
<b>Total</b>	<b>\$ 322</b>	<b>\$ 254</b>
<b>Net operating earnings (loss)</b>		
Protection	\$ 139	\$ 123
Retirement Income and Investments	60	30
Mortgage Insurance	141	103
Corporate and Other (see reconciliation below)	(14)	(12)
<b>Total</b>	<b>\$ 326</b>	<b>\$ 244</b>
<b>EARNINGS PER COMMON SHARE</b>		
	<b>As of or for the Three months ended March 31, 2005</b>	<b>Pro Forma As of or for the Three months ended March 31, 2004</b>
<b>Net earnings from continuing operations per common share</b>		
Basic	\$ 0.66	\$ 0.52
Diluted	\$ 0.65	\$ 0.52
<b>Net operating earnings per common share</b>		
Basic	\$ 0.67	\$ 0.50
Diluted	\$ 0.66	\$ 0.50
<b>Weighted-average common shares outstanding</b>		
Basic	488.8	489.5
Diluted	494.3	489.5

**Reconciliation of Corporate and Other segment net (loss) earnings to segment net operating loss and pro forma segment net operating loss**

	<b>Three months ended March 31,</b>	
	<b>2005</b>	<b>2004</b>
<b>Segment net (loss) earnings from continuing operations</b>	<b>\$ (18)</b>	<b>\$ 4</b>
Net realized investment losses (gains), net of taxes	4	(10)

<b>Segment net operating loss</b>	<u>\$ (14)</u>	<u>\$ (6)</u>
<b>Segment net earnings from continuing operations</b>		\$ 4
Excluded assets and liabilities (a)		(1)
Reinsurance transactions (b)		4
Capital structure and other (c)		(9)
<b>Pro forma segment net loss</b>		<u>(2)</u>
Net realized investment gains, net of taxes		(10)
<b>Pro forma segment net operating loss</b>		<u>\$ (12)</u>

*Note: For a discussion of notes (a), (b), and (c) to these tables see Notes To Pro Forma Financial Information on page 8.*

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Earnings From Continuing Operations  
(dollar amounts in millions)**

	Three months ended March 31, 2005	Pro Forma Three months ended March 31, 2004
<b>REVENUES:</b>		
Premiums	\$ 1,605	\$ 1,619
Net investment income	851	753
Net realized investment (losses) gains	(6)	15
Policy fees and other income	161	149
<b>Total revenues</b>	<b>2,611</b>	<b>2,536</b>
<b>BENEFITS AND EXPENSES:</b>		
Benefits and other changes in policy reserves	1,075	1,080
Interest credited	340	323
Underwriting, acquisition and insurance expenses, net of deferrals	408	413
Amortization of deferred acquisition costs and intangibles	232	284
Interest expense	72	61
<b>Total benefits and expenses</b>	<b>2,127</b>	<b>2,161</b>
<b>EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>	<b>484</b>	<b>375</b>
Provision for income taxes	162	121
<i>Effective tax rate</i>	<i>33.5 %</i>	<i>32.3 %</i>
<b>NET EARNINGS FROM CONTINUING OPERATIONS BEFORE ACCOUNTING CHANGE</b>	<b>\$ 322</b>	<b>\$ 254</b>

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**First Quarter Results by Segment  
Quarter ended March 31, 2005 as compared to  
Pro Forma Quarter ended March 31, 2004**

Table of Contents

GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT

Statement of Earnings by Segment  
(amounts in millions)

Three months ended March 31, 2005	Protection	Retirement Income and Investments	Mortgage Insurance	Corporate and Other	Total
<b>REVENUES:</b>					
Premiums	\$ 1,128	\$ 244	\$ 215	\$ 18	\$1,605
Net investment income	314	433	69	35	851
Net realized investment losses	—	—	—	(6)	(6)
Policy fees and other income	88	58	10	5	161
Total revenues	1,530	735	294	52	2,611
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	738	308	21	8	1,075
Interest credited	90	250	—	—	340
Underwriting, acquisition and insurance expenses, net of deferrals	288	59	59	2	408
Amortization of deferred acquisition costs and intangibles	189	27	11	5	232
Interest expense	9	—	—	63	72
Total benefits and expenses	1,314	644	91	78	2,127
<b>EARNINGS (LOSS) BEFORE INCOME TAXES</b>	216	91	203	(26)	484
Provision for (benefit from) income taxes	77	31	62	(8)	162
<b>NET EARNINGS (LOSS)</b>	139	60	141	(18)	322
Net realized investment losses, net of taxes	—	—	—	4	4
<b>NET OPERATING EARNINGS (LOSS)</b>	\$ 139	\$ 60	\$ 141	\$ (14)	\$ 326
<b>Pro forma three months ended March 31, 2004</b>					
<b>REVENUES:</b>					
Premiums	\$ 1,121	\$ 277	\$ 195	\$ 26	\$ 1,619
Net investment income	281	377	60	35	753
Net realized investment gains	—	—	—	15	15
Policy fees and other income	87	52	8	2	149
Total revenues	1,489	706	263	78	2,536
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	694	338	39	9	1,080
Interest credited	90	233	—	—	323
Underwriting, acquisition and insurance expenses, net of deferrals	269	61	64	19	413
Amortization of deferred acquisition costs and intangibles	241	28	12	3	284
Interest expense	3	—	—	58	61
Total benefits and expenses	1,297	660	115	89	2,161
<b>EARNINGS (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>	192	46	148	(11)	375

Provision for (benefit from) income taxes	69	16	45	(9)	121
<b>NET EARNINGS (LOSS) FROM CONTINUING OPERATIONS BEFORE ACCOUNTING CHANGE</b>	<b>123</b>	<b>30</b>	<b>103</b>	<b>(2)</b>	<b>254</b>
Net realized investment gains, net of taxes	—	—	—	(10)	(10)
<b>NET OPERATING EARNINGS (LOSS)</b>	<b>\$ 123</b>	<b>\$ 30</b>	<b>\$ 103</b>	<b>\$ (12)</b>	<b>\$ 244</b>



Table of Contents

GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT

Segment Net Earnings—Protection  
(amounts in millions)

Three months ended March 31, 2005	Life	Long- Term Care	Payment Protection	Group Life and Health	Total
<b>REVENUES:</b>					
Premiums	\$201	\$408	\$ 357	\$ 162	\$1,128
Net investment income	121	156	26	11	314
Policy fees and other income	78	2	4	4	88
<b>Total revenues</b>	<b>400</b>	<b>566</b>	<b>387</b>	<b>177</b>	<b>1,530</b>
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	172	388	66	112	738
Interest credited	59	31	—	—	90
Underwriting, acquisition and insurance expenses, net of deferrals	34	65	144	45	288
Amortization of deferred acquisition costs and intangibles	20	17	143	9	189
Interest expense	9	—	—	—	9
<b>Total benefits and expenses</b>	<b>294</b>	<b>501</b>	<b>353</b>	<b>166</b>	<b>1,314</b>
<b>EARNINGS BEFORE INCOME TAXES</b>	<b>106</b>	<b>65</b>	<b>34</b>	<b>11</b>	<b>216</b>
Provision for income taxes	38	23	12	4	77
<b>SEGMENT NET EARNINGS</b>	<b>\$ 68</b>	<b>\$ 42</b>	<b>\$ 22</b>	<b>\$ 7</b>	<b>\$ 139</b>
<b>Pro forma three months ended March 31, 2004</b>					
	Life	Long- Term Care	Payment Protection	Group Life and Health	Pro Forma Total
<b>REVENUES:</b>					
Premiums	\$190	\$391	\$ 385	\$ 155	\$ 1,121
Net investment income	109	135	26	11	281
Policy fees and other income	75	2	5	5	87
<b>Total revenues</b>	<b>374</b>	<b>528</b>	<b>416</b>	<b>171</b>	<b>1,489</b>
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	161	342	81	110	694
Interest credited	62	28	—	—	90
Underwriting, acquisition and insurance expenses, net of deferrals	29	73	125	42	269
Amortization of deferred acquisition costs and intangibles	29	24	180	8	241
Interest expense	3	—	—	—	3
<b>Total benefits and expenses</b>	<b>284</b>	<b>467</b>	<b>386</b>	<b>160</b>	<b>1,297</b>
<b>EARNINGS BEFORE INCOME TAXES</b>	<b>90</b>	<b>61</b>	<b>30</b>	<b>11</b>	<b>192</b>
Provision for income taxes	33	22	10	4	69
<b>SEGMENT NET EARNINGS</b>	<b>\$ 57</b>	<b>\$ 39</b>	<b>\$ 20</b>	<b>\$ 7</b>	<b>\$ 123</b>

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

Table of Contents

GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT

Segment Net Earnings—Retirement Income and Investments  
(amounts in millions)

Three months ended March 31, 2005	Spread- Based Retail Products	Fee- Based Products	Spread- Based Institutional Products	Total
<b>REVENUES:</b>				
Premiums	\$ 244	\$ —	\$ —	\$244
Net investment income	331	4	98	433
Policy fees and other income	3	55	—	58
<b>Total revenues</b>	<b>578</b>	<b>59</b>	<b>98</b>	<b>735</b>
<b>BENEFITS AND EXPENSES:</b>				
Benefits and other changes in policy reserves	307	1	—	308
Interest credited	165	3	82	250
Underwriting, acquisition and insurance expenses, net of deferrals	30	27	2	59
Amortization of deferred acquisition costs and intangibles	24	3	—	27
<b>Total benefits and expenses</b>	<b>526</b>	<b>34</b>	<b>84</b>	<b>644</b>
<b>EARNINGS BEFORE INCOME TAXES</b>	<b>52</b>	<b>25</b>	<b>14</b>	<b>91</b>
Provision for income taxes	18	8	5	31
<b>SEGMENT NET EARNINGS</b>	<b>\$ 34</b>	<b>\$ 17</b>	<b>\$ 9</b>	<b>\$ 60</b>

Pro forma three months ended March 31, 2004	Spread- Based Retail Products	Fee- Based Products	Spread- Based Institutional Products	Pro Forma Total
<b>REVENUES:</b>				
Premiums	\$ 277	\$ —	\$ —	\$ 277
Net investment income	296	5	76	377
Policy fees and other income	2	50	—	52
<b>Total revenues</b>	<b>575</b>	<b>55</b>	<b>76</b>	<b>706</b>
<b>BENEFITS AND EXPENSES:</b>				
Benefits and other changes in policy reserves	333	5	—	338
Interest credited	163	4	66	233
Underwriting, acquisition and insurance expenses, net of deferrals	28	32	1	61
Amortization of deferred acquisition costs and intangibles	26	2	—	28
<b>Total benefits and expenses</b>	<b>550</b>	<b>43</b>	<b>67</b>	<b>660</b>
<b>EARNINGS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>	<b>25</b>	<b>12</b>	<b>9</b>	<b>46</b>
Provision for income taxes	9	4	3	16
<b>SEGMENT NET EARNINGS</b>	<b>\$ 16</b>	<b>\$ 8</b>	<b>\$ 6</b>	<b>\$ 30</b>

Segment Net Operating Earnings is equivalent to Segment Net Earnings.



**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Mortgage Insurance  
(amounts in millions)**

<u>Three months ended March 31, 2005</u>	<u>U. S.</u>	<u>International</u>	<u>Total</u>
<b>REVENUES:</b>			
Premiums	\$111	\$ 104	\$215
Net investment income	31	38	69
Policy fees and other income	7	3	10
<b>Total revenues</b>	<b>149</b>	<b>145</b>	<b>294</b>
<b>BENEFITS AND EXPENSES:</b>			
Benefits and other changes in policy reserves	15	6	21
Underwriting, acquisition and insurance expenses, net of deferrals	34	25	59
Amortization of deferred acquisition costs and intangibles	6	5	11
<b>Total benefits and expenses</b>	<b>55</b>	<b>36</b>	<b>91</b>
<b>EARNINGS BEFORE INCOME TAXES</b>	<b>94</b>	<b>109</b>	<b>203</b>
Provision for income taxes	22	40	62
<b>SEGMENT NET EARNINGS</b>	<b>\$ 72</b>	<b>\$ 69</b>	<b>\$141</b>

<u>Pro forma three months ended March 31, 2004</u>	<u>U. S.</u>	<u>International</u>	<u>Pro Forma Total</u>
<b>REVENUES:</b>			
Premiums	\$119	\$ 76	\$ 195
Net investment income	31	29	60
Policy fees and other income	4	4	8
<b>Total revenues</b>	<b>154</b>	<b>109</b>	<b>263</b>
<b>BENEFITS AND EXPENSES:</b>			
Benefits and other changes in policy reserves	29	10	39
Underwriting, acquisition and insurance expenses, net of deferrals	41	23	64
Amortization of deferred acquisition costs and intangibles	7	5	12
<b>Total benefits and expenses</b>	<b>77</b>	<b>38</b>	<b>115</b>
<b>EARNINGS BEFORE INCOME TAXES</b>	<b>77</b>	<b>71</b>	<b>148</b>
Provision for income taxes	18	27	45
<b>SEGMENT NET EARNINGS</b>	<b>\$ 59</b>	<b>\$ 44</b>	<b>\$ 103</b>

Pro Forma Segment Net Earnings is equivalent to Segment Net Earnings for the Mortgage Insurance Segment.  
Segment Net Operating Earnings is equivalent to Segment Net Earnings.

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Selected Key Performance Measures—Mortgage Insurance  
(dollar amounts in millions)**

	As of or for the three months ended March 31	
	2005	2004
<b>Primary Insurance in Force</b>		
U.S. Mortgage Insurance	\$ 106,000	\$ 119,800
International Mortgage Insurance	209,900	143,800
Total primary insurance in force	<u>\$ 315,900</u>	<u>\$ 263,600</u>
<b>Total Risk in Force</b>		
U.S. Mortgage Insurance	\$ 23,100	\$ 26,200
International Mortgage Insurance (a)	68,000	45,500
Total risk in force	<u>\$ 91,100</u>	<u>\$ 71,700</u>
<b>New Insurance Written</b>		
U.S. Mortgage Insurance	\$ 5,700	\$ 6,800
International Mortgage Insurance	14,200	10,900
Total new insurance written	<u>\$ 19,900</u>	<u>\$ 17,700</u>
<b>Net Premiums Written</b>		
U.S. Mortgage Insurance	\$ 109	\$ 117
International Mortgage Insurance	137	122
Total net premiums written	<u>\$ 246</u>	<u>\$ 239</u>
<b>Loss Ratio (b)</b>		
U.S. Mortgage Insurance	14%	24%
International Mortgage Insurance	6%	13%
Total loss ratio	<u>10%</u>	<u>20%</u>
<b>Expense Ratio (c)</b>		
U.S. Mortgage Insurance	37%	41%
International Mortgage Insurance	22%	23%
Total expense ratio	<u>28%</u>	<u>32%</u>

- (a) Our businesses in Australia, New Zealand and Canada currently provide 100% coverage on the majority of the loans we insure in those markets. For the purpose of representing our risk in force, we have computed an “Effective Risk in Force” amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in force has been calculated by applying to insurance in force a factor that represents our highest expected average per-claim payment for any one underwriting year over the life of our businesses in Australia, New Zealand and Canada. As of March 31, 2005, this factor was 35%.
- (b) The ratio of incurred losses and loss adjustment expense to net premiums earned.
- (c) The ratio of an insurer’s general expenses to net premiums written. In our business, general expenses consist of underwriting, acquisition and insurance expenses, net of deferrals, and amortization of DAC and intangibles.

**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Selected Key Performance Measures—Mortgage Insurance, U.S. Only  
(dollar amounts in millions)**

	As of or for the three months ended March 31	
	2005	2004
<b><i>New Risk Written</i></b>		
Flow	\$ 1,263	\$ 1,443
Bulk	9	13
<b>Total</b>	<b>\$ 1,272</b>	<b>\$ 1,456</b>
<b><i>Risk in Force</i></b>		
Flow	\$ 22,103	\$ 24,877
Bulk	284	371
<b>Total Primary</b>	<b>22,387</b>	<b>25,248</b>
Pool	682	939
<b>Total</b>	<b>\$ 23,069</b>	<b>\$ 26,187</b>
<b><i>Risk in Force by Credit Quality</i></b>		
Flow by FICO Scores > 619 (%)	92%	92%
Flow by FICO Scores 575-619	6%	6%
Flow by FICO Scores < 575	2%	2%
Bulk by FICO Scores > 619	92%	88%
Bulk by FICO Scores 575-619	4%	6%
Bulk by FICO Scores < 575	4%	6%
Primary A minus and sub-prime	9.9%	9.5%
<b><i>Primary Loans</i></b>		
Primary total loans in force	804,839	926,974
Primary total loans in default	24,376	29,530
Primary loans total default rate	3.0%	3.2%
Flow loans in default	22,891	27,236
Flow loans default rate	3.3%	3.3%
Bulk loans in default	1,485	2,294
Bulk loans default rate	1.4%	2.1%
A minus and sub-prime loans in default	6,058	6,493
A minus and sub-prime loans default rate	8.9%	8.7%
<b><i>Pool Loans</i></b>		
Pool loans in default	648	984
Pool loans default rate	2.7%	2.9%
<b><i>Claims Paid</i></b>		
Primary Claims Paid (includes LAE)	39.6	31.8
Pool Claims Paid (includes LAE)	0.1	0.3
Primary Average Claim Severity	95%	95%
<b><i>Other Measures</i></b>		
Flow Persistency (a)	66%	68%
Gross written premiums ceded to captives/total gross written premiums	25%	24%

(a) excludes bulk transactions and the effect of a period payoff reconciliation on one structured transaction involving single premium mortgage insurance

**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Corporate and Other  
(amounts in millions)**

<b>Three months ended March 31, 2005</b>	<b>Total</b>
<b>REVENUES</b>	<b>—</b>
Premiums	\$ 18
Net investment income	35
Net realized investment losses	(6)
Policy fees and other income	5
Total revenues	<u>52</u>
<b>BENEFITS AND EXPENSES</b>	
Benefits and other changes in policy reserves	8
Underwriting, acquisition and insurance expenses, net of deferrals	2
Amortization of deferred acquisition costs and intangibles	5
Interest expense	63
Total benefits and expenses	<u>78</u>
<b>LOSS BEFORE INCOME TAXES</b>	<u>(26)</u>
Benefit from income taxes	(8)
<b>SEGMENT NET LOSS</b>	<u>(18)</u>
Net realized investment losses, net of taxes	<u>4</u>
<b>NET OPERATING LOSS</b>	<u>\$ (14)</u>

  

<b>Pro forma three months ended March 31, 2004</b>	<b>Pro Forma Total</b>
<b>REVENUES</b>	
Premiums	\$ 26
Net investment income	35
Net realized investment gains	15
Policy fees and other income	2
Total revenues	<u>78</u>
<b>BENEFITS AND EXPENSES</b>	
Benefits and other changes in policy reserves	9
Underwriting, acquisition and insurance expenses, net of deferrals	19
Amortization of deferred acquisition costs and intangibles	3
Interest expense	58
Total benefits and expenses	<u>89</u>
<b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<u>(11)</u>
Benefit from income taxes	(9)
<b>SEGMENT NET LOSS</b>	<u>(2)</u>
Net realized investment gains, net of taxes	<u>(10)</u>

**NET OPERATING LOSS**

\$ (12)



**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**

**Net Earnings**  
**(amounts in millions)**

	2005		PRO FORMA			
	Q1	Q4	Q3	Q2	Q1	Total
<b>REVENUES:</b>						
Premiums	\$1,605	\$1,606	\$1,523	\$1,640	\$1,619	\$ 6,388
Net investment income	851	825	785	797	753	3,160
Net realized investment (losses) gains	(6)	(1)	3	6	15	23
Policy fees and other income	161	212	159	144	149	664
<b>Total revenues</b>	<b>2,611</b>	<b>2,642</b>	<b>2,470</b>	<b>2,587</b>	<b>2,536</b>	<b>10,235</b>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	1,075	1,129	1,034	1,097	1,080	4,340
Interest credited	340	344	328	324	323	1,319
Underwriting, acquisition and insurance expenses, net of deferrals	408	429	399	416	413	1,657
Amortization of deferred acquisition costs and intangibles	232	262	242	264	284	1,052
Interest expense	72	63	60	59	61	243
<b>Total benefits and expenses</b>	<b>2,127</b>	<b>2,227</b>	<b>2,063</b>	<b>2,160</b>	<b>2,161</b>	<b>8,611</b>
<b>EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>						
	484	415	407	427	375	1,624
Provision for income taxes	162	69	136	168	121	494
<b>NET EARNINGS FROM CONTINUING OPERATIONS</b>	<b>322</b>	<b>346</b>	<b>271</b>	<b>259</b>	<b>254</b>	<b>1,130</b>
Net realized investment losses (gains), net of taxes	4	1	(2)	(4)	(10)	(15)
Net tax (benefit) expense related to initial public offering	—	(68)	—	22	—	(46)
Gain on outsourcing services agreement, net of taxes	—	(25)	—	—	—	(25)
<b>NET OPERATING EARNINGS</b>	<b>\$ 326</b>	<b>\$ 254</b>	<b>\$ 269</b>	<b>\$ 277</b>	<b>\$ 244</b>	<b>\$ 1,044</b>

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Protection  
(amounts in millions)**

	PRO FORMA					
	2005	2004				
	Q1	Q4	Q3	Q2	Q1	Total
<b>REVENUES:</b>						
Premiums	\$1,128	\$1,094	\$1,085	\$1,098	\$1,121	\$4,398
Net investment income	314	311	298	288	281	1,178
Policy fees and other income	88	102	91	79	87	359
<b>Total revenues</b>	<b>1,530</b>	<b>1,507</b>	<b>1,474</b>	<b>1,465</b>	<b>1,489</b>	<b>5,935</b>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	738	705	698	691	694	2,788
Interest credited	90	91	91	90	90	362
Underwriting, acquisition and insurance expenses, net of deferrals	288	279	267	262	269	1,077
Amortization of deferred acquisition costs and intangibles	189	208	198	214	241	861
Interest expense	9	6	4	2	3	15
<b>Total benefits and expenses</b>	<b>1,314</b>	<b>1,289</b>	<b>1,258</b>	<b>1,259</b>	<b>1,297</b>	<b>5,103</b>
<b>EARNINGS BEFORE INCOME TAXES</b>	<b>216</b>	<b>218</b>	<b>216</b>	<b>206</b>	<b>192</b>	<b>832</b>
Provision for income taxes	77	78	81	77	69	305
<b>SEGMENT NET EARNINGS</b>	<b>\$ 139</b>	<b>\$ 140</b>	<b>\$ 135</b>	<b>\$ 129</b>	<b>\$ 123</b>	<b>\$ 527</b>

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Retirement Income and Investments  
(amounts in millions)**

	2005	PRO FORMA				
		2004				
	Q1	Q4	Q3	Q2	Q1	Total
<b>REVENUES:</b>						
Premiums	\$244	\$277	\$219	\$321	\$277	\$1,094
Net investment income	433	417	393	395	377	1,582
Policy fees and other income	58	58	52	53	52	215
<b>Total revenues</b>	<b>735</b>	<b>752</b>	<b>664</b>	<b>769</b>	<b>706</b>	<b>2,891</b>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	308	363	281	370	338	1,352
Interest credited	250	253	237	234	233	957
Underwriting, acquisition and insurance expenses, net of deferrals	59	48	59	61	61	229
Amortization of deferred acquisition costs and intangibles	27	34	25	35	28	122
Interest expense	—	—	—	1	—	1
<b>Total benefits and expenses</b>	<b>644</b>	<b>698</b>	<b>602</b>	<b>701</b>	<b>660</b>	<b>2,661</b>
<b>EARNINGS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>						
	91	54	62	68	46	230
Provision for income taxes	31	19	22	25	16	82
<b>SEGMENT NET EARNINGS</b>	<b>\$ 60</b>	<b>\$ 35</b>	<b>\$ 40</b>	<b>\$ 43</b>	<b>\$ 30</b>	<b>\$ 148</b>

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Mortgage Insurance  
(amounts in millions)**

	2005	PRO FORMA				
		2004				Total
	Q1	Q4	Q3	Q2	Q1	
<b>REVENUES:</b>						
Premiums	\$215	\$213	\$197	\$195	\$195	\$ 800
Net investment income	69	68	65	61	60	254
Policy fees and other income	10	8	10	10	8	36
<b>Total revenues</b>	<b>294</b>	<b>289</b>	<b>272</b>	<b>266</b>	<b>263</b>	<b>1,090</b>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	21	53	46	27	39	165
Underwriting, acquisition and insurance expenses, net of deferrals	59	69	64	65	64	262
Amortization of deferred acquisition costs and intangibles	11	16	12	11	12	51
<b>Total benefits and expenses</b>	<b>91</b>	<b>138</b>	<b>122</b>	<b>103</b>	<b>115</b>	<b>478</b>
<b>EARNINGS BEFORE INCOME TAXES</b>						
	203	151	150	163	148	612
Provision for income taxes	62	44	48	49	45	186
<b>SEGMENT NET EARNINGS</b>	<b>\$141</b>	<b>\$107</b>	<b>\$102</b>	<b>\$114</b>	<b>\$103</b>	<b>\$ 426</b>

Pro Forma Segment Net Earnings is equivalent to Segment Net Earnings for the Mortgage Insurance Segment.  
Segment Net Operating Earnings is equivalent to Segment Net Earnings.

**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**  
**Segment Net Earnings—Corporate and Other**  
**(amounts in millions)**

	2005	PRO FORMA				
		2004				
	Q1	Q4	Q3	Q2	Q1	Total
<b>REVENUES:</b>						
Premiums	\$ 18	\$ 22	\$ 22	\$ 26	\$ 26	\$ 96
Net investment income	35	29	29	53	35	146
Net realized investment (losses) gains	(6)	(1)	3	6	15	23
Policy fees and other income	5	44	6	2	2	54
<b>Total Revenue</b>	<b>52</b>	<b>94</b>	<b>60</b>	<b>87</b>	<b>78</b>	<b>319</b>
<b>BENEFITS AND EXPENSES</b>						
Benefits and other changes in policy reserves	8	8	9	9	9	35
Underwriting, acquisition and insurance expenses, net of deferrals	2	33	9	28	19	89
Amortization of deferred acquisition costs and intangibles	5	4	7	4	3	18
Interest expense	63	57	56	56	58	227
<b>Total benefits and expenses</b>	<b>78</b>	<b>102</b>	<b>81</b>	<b>97</b>	<b>89</b>	<b>369</b>
<b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>						
	(26)	(8)	(21)	(10)	(11)	(50)
(Benefit from) provision for income taxes	(8)	(72)	(15)	17	(9)	(79)
<b>SEGMENT NET (LOSS) EARNINGS</b>						
	(18)	64	(6)	(27)	(2)	29
Net realized investment losses (gains), net of taxes	4	1	(2)	(4)	(10)	(15)
Net tax (benefit) expense related to initial public offering	—	(68)	—	22	—	(46)
Gain on outsourcing services agreement, net of taxes	—	(25)	—	—	—	(25)
<b>NET OPERATING LOSS</b>	<b>\$(14)</b>	<b>\$(28)</b>	<b>\$ (8)</b>	<b>\$ (9)</b>	<b>\$(12)</b>	<b>\$(57)</b>

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**First Quarter Results by Segment  
Quarter ended March 31, 2005 as compared to  
Quarter ended March 31, 2004**

Table of Contents

GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT

Statement of Earnings by Segment  
(amounts in millions)

	Protection	Retirement Income and Investments	Mortgage Insurance	Corporate and Other	Affinity	Total
<b>Three months ended March 31, 2005</b>						
<b>REVENUES:</b>						
Premiums	\$ 1,128	\$ 244	\$ 215	\$ 18	\$ —	\$1,605
Net investment income	314	433	69	35	—	851
Net realized investment losses	—	—	—	(6)	—	(6)
Policy fees and other income	88	58	10	5	—	161
<b>Total revenues</b>	<b>1,530</b>	<b>735</b>	<b>294</b>	<b>52</b>	<b>—</b>	<b>2,611</b>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	738	308	21	8	—	1,075
Interest credited	90	250	—	—	—	340
Underwriting, acquisition and insurance expenses, net of deferrals	288	59	59	2	—	408
Amortization of deferred acquisition costs and intangibles	189	27	11	5	—	232
Interest expense	9	—	—	63	—	72
<b>Total benefits and expenses</b>	<b>1,314</b>	<b>644</b>	<b>91</b>	<b>78</b>	<b>—</b>	<b>2,127</b>
<b>EARNINGS (LOSS) BEFORE INCOME TAXES</b>	<b>216</b>	<b>91</b>	<b>203</b>	<b>(26)</b>	<b>—</b>	<b>484</b>
Provision for (benefit from) income taxes	77	31	62	(8)	—	162
<b>NET EARNINGS (LOSS)</b>	<b>\$ 139</b>	<b>\$ 60</b>	<b>\$ 141</b>	<b>\$ (18)</b>	<b>\$ —</b>	<b>\$ 322</b>
<b>Three months ended March 31, 2004</b>						
<b>REVENUES</b>						
Premiums	\$ 1,170	\$ 277	\$ 195	\$ 26	\$ 54	\$1,722
Net investment income	309	\$ 617	60	33	18	1,037
Net realized investment gains	—	—	—	16	—	16
Policyholder fees and other income	87	85	8	2	67	249
<b>Total Revenue</b>	<b>1,566</b>	<b>979</b>	<b>263</b>	<b>77</b>	<b>139</b>	<b>3,024</b>
<b>BENEFITS AND EXPENSES</b>						
Benefits and changes in policy reserves	760	494	39	9	49	1,351
Interest credited	90	306	—	—	—	396
Underwriting, acquisition and insurance expenses, net of deferrals	276	75	64	19	74	508
Amortization of deferred acquisition costs and intangibles	244	57	12	3	29	345
Interest expense	3	—	—	44	—	47
<b>Total benefits and expenses</b>	<b>1,373</b>	<b>932</b>	<b>115</b>	<b>75</b>	<b>152</b>	<b>2,647</b>
<b>EARNINGS (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>	<b>193</b>	<b>47</b>	<b>148</b>	<b>2</b>	<b>(13)</b>	<b>377</b>

Provision for (benefit from) income taxes	69	16	45	(2)	(11)	117
	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>
<b>NET EARNINGS (LOSS) FROM CONTINUING OPERATIONS BEFORE ACCOUNTING CHANGE</b>	<b>\$ 124</b>	<b>\$ 31</b>	<b>\$ 103</b>	<b>\$ 4</b>	<b>\$ (2)</b>	<b>\$ 260</b>
	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>



Table of Contents

GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT

Segment Net Earnings—Protection  
(amounts in millions)

Three months ended March 31, 2005	Life	Long- Term Care	Payment Protection	Group Life and Health	Total
<b>REVENUES:</b>					
Premiums	\$201	\$408	\$ 357	\$ 162	\$1,128
Net investment income	121	156	26	11	314
Policy fees and other income	78	2	4	4	88
Total revenues	400	566	387	177	1,530
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	172	388	66	112	738
Interest credited	59	31	—	—	90
Underwriting, acquisition and insurance expenses, net of deferrals	34	65	144	45	288
Amortization of deferred acquisition costs and intangibles	20	17	143	9	189
Interest expense	9	—	—	—	9
Total benefits and expenses	294	501	353	166	1,314
<b>EARNINGS BEFORE INCOME TAXES</b>	106	65	34	11	216
Provision for income taxes	38	23	12	4	77
<b>SEGMENT NET EARNINGS</b>	\$ 68	\$ 42	\$ 22	\$ 7	\$ 139
<b>Three months ended March 31, 2004</b>					
<b>REVENUES:</b>					
Premiums	\$190	\$440	\$ 385	\$ 155	\$1,170
Net investment income	109	163	26	11	309
Policy fees and other income	75	2	5	5	87
Total revenues	374	605	416	171	1,566
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	161	408	81	110	760
Interest credited	62	28	—	—	90
Underwriting, acquisition and insurance expenses, net of deferrals	29	80	125	42	276
Amortization of deferred acquisition costs and intangibles	29	27	180	8	244
Interest expense	3	—	—	—	3
Total benefits and expenses	284	543	386	160	1,373
<b>EARNINGS BEFORE INCOME TAXES</b>	90	62	30	11	193
Provision for income taxes	33	22	10	4	69
<b>SEGMENT NET EARNINGS</b>	\$ 57	\$ 40	\$ 20	\$ 7	\$ 124

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

Table of Contents

GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT

Segment Net Earnings—Retirement Income and Investments  
(amounts in millions)

Three months ended March 31, 2005	Spread- Based Retail Products	Fee- Based Products	Spread- Based Institutional Products	Total
<b>REVENUES:</b>				
Premiums	\$ 244	\$ —	\$ —	\$244
Net investment income	331	4	98	433
Policy fees and other income	3	55	—	58
Total revenues	578	59	98	735
<b>BENEFITS AND EXPENSES:</b>				
Benefits and other changes in policy reserves	307	1	—	308
Interest credited	165	3	82	250
Underwriting, acquisition and insurance expenses, net of deferrals	30	27	2	59
Amortization of deferred acquisition costs and intangibles	24	3	—	27
Total benefits and expenses	526	34	84	644
<b>EARNINGS BEFORE INCOME TAXES</b>	52	25	14	91
Provision for income taxes	18	8	5	31
<b>SEGMENT NET EARNINGS</b>	\$ 34	\$ 17	\$ 9	\$ 60
<b>Three months ended March 31, 2004</b>				
<b>REVENUES:</b>				
Premiums	\$ 277	\$ —	\$ —	\$277
Net investment income	512	29	76	617
Policy fees and other income	2	83	—	85
Total revenues	791	112	76	979
<b>BENEFITS AND EXPENSES:</b>				
Benefits and other changes in policy reserves	487	7	—	494
Interest credited	213	27	66	306
Underwriting, acquisition and insurance expenses, net of deferrals	30	44	1	75
Amortization of deferred acquisition costs and intangibles	27	30	—	57
Total benefits and expenses	757	108	67	932
<b>EARNINGS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>	34	4	9	47
Provision for income taxes	12	1	3	16
<b>SEGMENT NET EARNINGS</b>	\$ 22	\$ 3	\$ 6	\$ 31

Segment Net Operating Earnings is equivalent to Segment Net Earnings.



**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Assets Under Management—Retirement Income and Investments  
(amounts in millions)**

	Three months ended March 31,	
	2005	2004
<b>Spread-Based Retail Products</b>		
<b>Fixed Annuities</b>		
Account value, beginning of period	\$ 15,157	\$ 14,199
Deposits	285	311
Interest credited	150	145
Surrenders, benefits and product charges	(343)	(317)
Account value, end of period	\$ 15,249	\$ 14,338
Account value, net of reinsurance, end of period	\$ 15,214	\$ 14,304(i)
<b>Income Annuities</b>		
Account value, beginning of period	\$ 5,348	\$ 5,015
Premiums and deposits	212	225
Interest credited	77	75
Surrenders, benefits and product charges	(218)	(212)
Account value, end of period	\$ 5,419	\$ 5,103
Account value, net of reinsurance, end of period	\$ 5,415	\$ 5,098(ii)
<b>Structured Settlements</b>		
Account value, beginning of period	\$ 12,323	\$ 12,017
Premiums and deposits	124	133
Interest credited	214	209
Surrenders, benefits and product charges	(229)	(227)
Account value, end of period	\$ 12,432	\$ 12,132
Account value, net of reinsurance, end of period	\$ 653	\$ 134(iii)
<b>Total Spread-Based Retail Products, net of reinsurance ((i)+(ii)+(iii))</b>	<b>\$ 21,282</b>	<b>\$ 19,536(iv)</b>
<b>Spread-Based Institutional Products</b>		
<b>GICs and Funding Agreements</b>		
Account value, beginning of the period	\$ 9,541	\$ 9,527
Deposits	841	501
Interest credited	82	66
Surrenders and benefits	(1,056)	(633)
Account value, end of period	\$ 9,408	\$ 9,461(v)
<b>Total Spread-Based Products Assets Under Management ((iv)+(v))</b>	<b>\$ 30,690</b>	<b>\$ 28,997(vi)</b>
<b>Fee-Based Products</b>		
<b>Variable Annuities</b>		
Account value, beginning of period	\$ 11,555	\$ 10,904
Deposits	265	308
Interest credited and investment performance	(161)	249
Surrenders, benefits and product charges	(401)	(402)
Account value, end of period	\$ 11,258	\$ 11,059
Account value, net of reinsurance, end of period	\$ 1,287	\$ 452(vii)
<b>Variable Life Insurance</b>		
Account value, beginning of the period	\$ 345	\$ 313
Deposits	8	11
Interest credited and investment performance	(11)	5
Surrenders, benefits and product charges	(7)	(8)
Account value, end of period	\$ 335	\$ 321(viii)
<b>Third Party Assets</b>		

Private Asset Management	\$ 2,753	\$ 2,497
Personal Advisor Network	1,293	866
	<u>          </u>	<u>          </u>
Total Third Party Assets	\$ 4,046	\$ 3,363(ix)
	<u>          </u>	<u>          </u>
<b>Total Fee-Based Products Assets Under Management ((vii)+(viii)+(ix))</b>	<b>\$ 5,668</b>	<b>\$ 4,136(x)</b>
	<u>          </u>	<u>          </u>
<b>Assets Under Management ((vi)+(x))</b>	<b>\$ 36,358</b>	<b>\$ 33,133</b>
	<u>          </u>	<u>          </u>

(a) Assets under management is defined as the total account value, net of reinsurance, and third party assets

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Assets Under Management by Contract Type—Retirement Income and Investments  
(amounts in millions)**

	2005	2004			
	Q1	Q4	Q3	Q2	Q1
<b><i>Spread-Based Institutional Products</i></b>					
Guaranteed investment contracts (GICs)	\$3,302	\$3,352	\$3,412	\$3,517	\$3,474
Funding agreements backing notes	3,381	3,405	2,992	2,844	2,963
Funding agreements	2,725	2,784	2,925	3,024	3,024
	<u>\$9,408</u>	<u>\$9,541</u>	<u>\$9,329</u>	<u>\$9,385</u>	<u>\$9,461</u>
<b>Funding agreements by liquidity provisions:</b>					
7 day	\$ —	\$ —	\$ 50	\$ 100	\$ 100
30 day	—	—	150	200	350
90 day	1,308	1,518	1,610	1,660	1,960
180 day	150	100	—	—	—
No put	1,010	900	850	850	500
13 month rolling maturity	250	250	250	200	100
Accrued interest	7	16	15	14	14
	<u>\$2,725</u>	<u>\$2,784</u>	<u>\$2,925</u>	<u>\$3,024</u>	<u>\$3,024</u>

**Table of Contents**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Mortgage Insurance  
(amounts in millions)**

<u>Three months ended March 31, 2005</u>	<u>U. S.</u>	<u>International</u>	<u>Total</u>
<b>REVENUES:</b>			
Premiums	\$111	\$ 104	\$215
Net investment income	31	38	69
Policy fees and other income	7	3	10
Total revenues	<u>149</u>	<u>145</u>	<u>294</u>
<b>BENEFITS AND EXPENSES:</b>			
Benefits and other changes in policy reserves	15	6	21
Underwriting, acquisition and insurance expenses, net of deferrals	34	25	59
Amortization of deferred acquisition costs and intangibles	6	5	11
Total benefits and expenses	<u>55</u>	<u>36</u>	<u>91</u>
<b>EARNINGS BEFORE INCOME TAXES</b>	<u>94</u>	<u>109</u>	<u>203</u>
Provision for income taxes	<u>22</u>	<u>40</u>	<u>62</u>
<b>SEGMENT NET EARNINGS</b>	<u>\$ 72</u>	<u>\$ 69</u>	<u>\$141</u>
<u>Three months ended March 31, 2004</u>	<u>U. S.</u>	<u>International</u>	<u>Total</u>
<b>REVENUES:</b>			
Premiums	\$119	\$ 76	\$195
Net investment income	31	29	60
Policy fees and other income	4	4	8
Total revenues	<u>154</u>	<u>109</u>	<u>263</u>
<b>BENEFITS AND EXPENSES:</b>			
Benefits and other changes in policy reserves	29	10	39
Underwriting, acquisition and insurance expenses, net of deferrals	41	23	64
Amortization of deferred acquisition costs and intangibles	7	5	12
Total benefits and expenses	<u>77</u>	<u>38</u>	<u>115</u>
<b>EARNINGS BEFORE INCOME TAXES</b>	<u>77</u>	<u>71</u>	<u>148</u>
Provision for income taxes	<u>18</u>	<u>27</u>	<u>45</u>
<b>SEGMENT NET EARNINGS</b>	<u>\$ 59</u>	<u>\$ 44</u>	<u>\$103</u>

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

**Table of Contents**

**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**  
**Segment Net Earnings—Corporate and Other**  
**(amounts in millions)**

Three months ended March 31, 2005	Total
<b>REVENUES</b>	<b>—</b>
Premiums	\$ 18
Net investment income	35
Net realized investment losses	(6)
Policy fees and other income	5
Total revenues	<u>52</u>
<b>BENEFITS AND EXPENSES</b>	
Benefits and other changes in policy reserves	8
Underwriting, acquisition and insurance expenses, net of deferrals	2
Amortization of deferred acquisition costs and intangibles	5
Interest expense	63
Total benefits and expenses	<u>78</u>
<b>LOSS BEFORE INCOME TAXES</b>	<b>(26)</b>
Benefit from income taxes	(8)
<b>SEGMENT NET LOSS</b>	<b>(18)</b>
Net realized investment losses, net of taxes	4
<b>NET OPERATING LOSS</b>	<b>\$(14)</b>
	<u>—</u>
Three months ended March 31, 2004	Total
<b>REVENUES</b>	<b>—</b>
Premiums	\$ 26
Net investment income	33
Net realized investment gains	16
Policy fees and other income	2
Total revenues	<u>77</u>
<b>BENEFITS AND EXPENSES</b>	
Benefits and other changes in policy reserves	9
Underwriting, acquisition and insurance expenses, net of deferrals	19
Amortization of deferred acquisition costs and intangibles	3
Interest expense	44
Total benefits and expenses	<u>75</u>
<b>EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<b>2</b>
Benefit from income taxes	(2)
<b>SEGMENT NET EARNINGS</b>	<b>4</b>
Net realized investment gains, net of taxes	(10)
	<u>—</u>





**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**

**Net Earnings**  
**(amounts in millions)**

	2005		2004			
	Q1	Q4	Q3	Q2	Q1	Total
<b>REVENUES:</b>						
Premiums	\$1,605	\$1,606	\$1,523	\$1,708	\$1,722	\$ 6,559
Net investment income	851	825	785	1,001	1,037	3,648
Net realized investment (losses) gains	(6)	(1)	3	8	16	26
Policy fees and other income	161	212	159	204	249	824
Total revenues	<u>2,611</u>	<u>2,642</u>	<u>2,470</u>	<u>2,921</u>	<u>3,024</u>	<u>11,057</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	1,075	1,129	1,034	1,290	1,351	4,804
Interest credited	340	344	328	364	396	1,432
Underwriting, acquisition and insurance expenses, net of deferrals	408	429	399	476	508	1,812
Amortization of deferred acquisition costs and intangibles	232	262	242	305	345	1,154
Interest expense	72	63	60	47	47	217
Total benefits and expenses	<u>2,127</u>	<u>2,227</u>	<u>2,063</u>	<u>2,482</u>	<u>2,647</u>	<u>9,419</u>
<b>EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>						
	484	415	407	439	377	1,638
Provision for income taxes	162	69	136	171	117	493
<b>NET EARNINGS FROM CONTINUING OPERATIONS BEFORE ACCOUNTING CHANGE</b>						
	<u>\$ 322</u>	<u>\$ 346</u>	<u>\$ 271</u>	<u>\$ 268</u>	<u>\$ 260</u>	<u>\$ 1,145</u>

**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Protection**  
**(amounts in millions)**

	2005		2004			
	Q1	Q4	Q3	Q2	Q1	Total
<b>REVENUES:</b>						
Premiums	\$ 1,128	\$ 1,094	\$ 1,085	\$ 1,132	\$ 1,170	\$ 4,481
Net investment income	314	311	298	306	309	1,224
Policy fees and other income	88	102	91	79	87	359
<b>Total Revenues</b>	<b>1,530</b>	<b>1,507</b>	<b>1,474</b>	<b>1,517</b>	<b>1,566</b>	<b>6,064</b>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	738	705	698	727	760	2,890
Interest credited	90	91	91	90	90	362
Underwriting, acquisition and insurance expenses, net of deferrals	288	279	267	272	276	1,094
Amortization of deferred acquisition costs and intangibles	189	208	198	219	244	869
Interest expense	9	6	4	2	3	15
<b>Total benefits and expenses</b>	<b>1,314</b>	<b>1,289</b>	<b>1,258</b>	<b>1,310</b>	<b>1,373</b>	<b>5,230</b>
<b>EARNINGS BEFORE INCOME TAXES</b>	<b>216</b>	<b>218</b>	<b>216</b>	<b>207</b>	<b>193</b>	<b>834</b>
Provision for income taxes	77	78	81	78	69	306
<b>SEGMENT NET EARNINGS</b>	<b>\$ 139</b>	<b>\$ 140</b>	<b>\$ 135</b>	<b>\$ 129</b>	<b>\$ 124</b>	<b>\$ 528</b>

**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Retirement Income and Investments**  
**(amounts in millions)**

	2005		2004			Total
	Q1	Q4	Q3	Q2	Q1	
<b>REVENUES:</b>						
Premiums	\$244	\$277	\$219	\$321	\$277	\$1,094
Net investment income	433	417	393	569	617	1,996
Policy fees and other income	58	58	52	76	85	271
<b>Total revenues</b>	<b>735</b>	<b>752</b>	<b>664</b>	<b>966</b>	<b>979</b>	<b>3,361</b>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	308	363	281	495	494	1,633
Interest credited	250	253	237	274	306	1,070
Underwriting, acquisition and insurance expenses, net of deferrals	59	48	59	68	75	250
Amortization of deferred acquisition costs and intangibles	27	34	25	54	57	170
Interest expense	—	—	—	1	—	1
<b>Total benefits and expenses</b>	<b>644</b>	<b>698</b>	<b>602</b>	<b>892</b>	<b>932</b>	<b>3,124</b>
<b>EARNINGS BEFORE INCOME TAXES AND ACCOUNTING CHANGE</b>	<b>91</b>	<b>54</b>	<b>62</b>	<b>74</b>	<b>47</b>	<b>237</b>
Provision for income taxes	31	19	22	27	16	84
<b>SEGMENT NET EARNINGS</b>	<b>\$ 60</b>	<b>\$ 35</b>	<b>\$ 40</b>	<b>\$ 47</b>	<b>\$ 31</b>	<b>\$ 153</b>

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Mortgage Insurance  
(amounts in millions)**

	2005	2004				
	Q1	Q4	Q3	Q2	Q1	Total
<b>REVENUES:</b>						
Premiums	\$ 215	\$ 213	\$ 197	\$ 195	\$ 195	\$ 800
Net investment income	69	68	65	61	60	254
Policy fees and other income	10	8	10	10	8	36
<b>Total revenues</b>	<b>294</b>	<b>289</b>	<b>272</b>	<b>266</b>	<b>263</b>	<b>1,090</b>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	21	53	46	27	39	165
Underwriting, acquisition and insurance expenses, net of deferrals	59	69	64	65	64	262
Amortization of deferred acquisition costs and intangibles	11	16	12	11	12	51
<b>Total benefits and expenses</b>	<b>91</b>	<b>138</b>	<b>122</b>	<b>103</b>	<b>115</b>	<b>478</b>
<b>EARNINGS BEFORE INCOME TAXES</b>	<b>203</b>	<b>151</b>	<b>150</b>	<b>163</b>	<b>148</b>	<b>612</b>
Provision for income taxes	62	44	48	49	45	186
<b>SEGMENT NET EARNINGS</b>	<b>\$ 141</b>	<b>\$ 107</b>	<b>\$ 102</b>	<b>\$ 114</b>	<b>\$ 103</b>	<b>\$ 426</b>

**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Corporate and Other**  
**(amounts in millions)**

	2005	2004				
	Q1	Q4	Q3	Q2	Q1	Total
<b>REVENUES:</b>						
Premiums	\$ 18	\$ 22	\$ 22	\$ 26	\$ 26	\$ 96
Net investment income	35	29	29	57	33	148
Net realized investment (losses) gains	(6)	(1)	3	8	16	26
Policy fees and other income	5	44	6	2	2	54
Total revenues	<u>52</u>	<u>94</u>	<u>60</u>	<u>93</u>	<u>77</u>	<u>324</u>
<b>BENEFITS AND EXPENSES</b>						
Benefits and other changes in policy reserves	8	8	9	10	9	36
Underwriting, acquisition and insurance expenses, net of deferrals	2	33	9	22	19	83
Amortization of deferred acquisition costs and intangibles	5	4	7	3	3	17
Interest expense	63	57	56	44	44	201
Total benefits and expenses	<u>78</u>	<u>102</u>	<u>81</u>	<u>79</u>	<u>75</u>	<u>337</u>
<b>(LOSS) EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>						
	(26)	(8)	(21)	14	2	(13)
(Benefit from) provision for income taxes	(8)	(72)	(15)	24	(2)	(65)
<b>SEGMENT NET (LOSS) EARNINGS</b>	<u>(18)</u>	<u>64</u>	<u>(6)</u>	<u>(10)</u>	<u>4</u>	<u>52</u>
Net realized investment losses (gains), net of taxes	4	1	(2)	(4)	(10)	(15)
<b>NET OPERATING (LOSS) EARNINGS</b>	<u>\$(14)</u>	<u>\$ 65</u>	<u>\$ (8)</u>	<u>\$(14)</u>	<u>\$ (6)</u>	<u>\$ 37</u>

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Net Earnings—Affinity  
(amounts in millions)**

	2005	2004				
	Q1	Q4	Q3	Q2	Q1	Total
<b>REVENUES:</b>						
Premiums	—	—	—	\$ 34	\$ 54	\$ 88
Net investment income	—	—	—	8	18	26
Policy fees and other income	—	—	—	37	67	104
Total revenues	—	—	—	79	139	218
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	—	—	—	31	49	80
Underwriting, acquisition and insurance expenses, net of deferrals	—	—	—	49	74	123
Amortization of deferred acquisition costs and intangibles	—	—	—	18	29	47
Total benefits and expenses	—	—	—	98	152	250
<b>LOSS BEFORE INCOME TAXES</b>						
	—	—	—	(19)	(13)	(32)
Benefit from income taxes	—	—	—	(7)	(11)	(18)
<b>SEGMENT NET LOSS</b>	—	—	—	\$(12)	\$ (2)	\$ (14)

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**STATISTICAL DATA**



**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Deferred Acquisition Costs  
(amounts in millions)**

<b>Deferred Acquisition Costs</b>	<b>Total</b>	<b>Protection</b>	<b>Retirement Income and Investments</b>	<b>Mortgage Insurance</b>	<b>Corporate and Other</b>
Unamortized balance as of December 31, 2004	\$5,206	\$ 4,327	\$ 762	\$ 112	\$ 5
Costs Deferred	300	241	41	16	2
Amortization	(213)	(176)	(25)	(10)	(2)
Impact of foreign currency translation	(3)	(4)	—	1	—
Unamortized balance as of March 31, 2005	5,290	4,388	778	119	5
Accumulated effect of net unrealized investment gains	(78)	(8)	(70)	—	—
Balance as of March 31, 2005	\$5,212	\$ 4,380	\$ 708	\$ 119	\$ 5



**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**

**Fixed Maturities Summary**  
**(dollar amounts in millions)**

	March 31, 2005		December 31, 2004		September 30, 2004		June 30, 2004		March 31, 2004	
	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total
<b>Fixed maturities—Security Sector:</b>										
U.S. government & agencies	\$ 493	1%	\$ 572	1%	\$ 569	1%	\$ 614	1%	\$ 1,189	2%
State and municipal	3,016	6%	3,030	6%	3,267	6%	3,140	7%	3,359	5%
Foreign government	1,808	3%	1,744	3%	1,453	3%	1,462	3%	1,660	2%
U.S. corporate	21,525	41%	21,893	42%	21,254	42%	20,389	43%	35,058	51%
Foreign corporate	7,178	14%	6,913	13%	6,550	13%	5,846	12%	8,773	13%
Mortgage-backed	8,722	17%	8,577	17%	7,969	16%	6,948	14%	8,421	12%
Public utilities	6,571	12%	6,395	12%	6,387	12%	6,152	13%	6,043	9%
Asset-backed	3,328	6%	3,300	6%	3,380	7%	3,450	7%	4,412	6%
<b>Total fixed maturities</b>	<b>\$ 52,641</b>	<b>100%</b>	<b>\$ 52,424</b>	<b>100%</b>	<b>\$ 50,829</b>	<b>100%</b>	<b>\$ 48,001</b>	<b>100%</b>	<b>\$ 68,915</b>	<b>100%</b>
<b>Corporate Bond Holdings—Industry Sector:</b>										
Finance and insurance	\$ 10,658	30%	\$ 10,357	30%	\$ 10,080	29%	\$ 9,619	30%	\$ 13,881	28%
Utilities and energy	6,985	20%	7,056	20%	7,061	21%	6,784	21%	11,238	22%
Consumer—non cyclical	4,705	13%	4,351	12%	4,349	13%	4,213	13%	6,454	13%
Consumer—cyclical	2,634	8%	2,666	8%	2,637	8%	2,640	8%	4,028	8%
Capital goods	2,289	6%	2,240	6%	2,284	7%	2,201	7%	3,327	7%
Industrial	2,384	7%	2,475	7%	2,506	7%	2,263	7%	3,333	7%
Technology and communications	2,329	7%	2,223	6%	2,135	6%	1,996	6%	3,268	6%
Transportation	1,156	3%	1,063	3%	1,003	3%	900	3%	1,953	4%
Other	2,134	6%	2,770	8%	2,136	6%	1,771	5%	2,392	5%
<b>Total</b>	<b>\$ 35,274</b>	<b>100%</b>	<b>\$ 35,201</b>	<b>100%</b>	<b>\$ 34,191</b>	<b>100%</b>	<b>\$ 32,387</b>	<b>100%</b>	<b>\$ 49,874</b>	<b>100%</b>
<b>Fixed maturities—Contractual Maturity Dates:</b>										
Due in one year or less	\$ 2,652	5%	\$ 2,040	4%	\$ 1,712	3%	\$ 1,297	3%	\$ 1,636	2%
Due after one year through five years	10,329	20%	10,749	20%	10,660	21%	10,952	23%	12,112	18%
Due after five years through ten years	11,658	22%	11,842	23%	11,663	23%	10,924	22%	14,725	21%
Due after ten years	15,952	30%	15,916	30%	15,445	31%	14,430	30%	27,609	40%
<b>Subtotal</b>	<b>40,591</b>	<b>77%</b>	<b>40,547</b>	<b>77%</b>	<b>39,480</b>	<b>78%</b>	<b>37,603</b>	<b>78%</b>	<b>56,082</b>	<b>81%</b>
Mortgage-backed and asset backed	12,050	23%	11,877	23%	11,349	22%	10,398	22%	12,833	19%
<b>Total fixed maturities</b>	<b>\$ 52,641</b>	<b>100%</b>	<b>\$ 52,424</b>	<b>100%</b>	<b>\$ 50,829</b>	<b>100%</b>	<b>\$ 48,001</b>	<b>100%</b>	<b>\$ 68,915</b>	<b>100%</b>

**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**

**Commercial Mortgage Loan Data**  
**(dollar amounts in millions)**

Summary of Commercial Mortgage Loans	March 31, 2005		December 31, 2004		September 30, 2004		June 30, 2004		March 31, 2004	
	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total
<b>Geographic Region</b>										
Pacific	\$ 1,850	30%	\$ 1,796	30%	\$ 1,761	30%	\$ 1,707	29%	\$ 1,821	29%
South Atlantic	1,234	20%	1,239	20%	1,196	20%	1,208	21%	1,216	20%
Middle Atlantic	989	16%	953	16%	887	15%	857	15%	923	15%
East North Central	662	11%	682	11%	681	12%	706	12%	789	13%
Mountain	471	8%	463	8%	457	8%	439	8%	479	8%
West South Central	304	5%	306	5%	275	5%	303	5%	292	5%
West North Central	366	5%	252	4%	261	4%	246	4%	261	4%
East South Central	230	3%	225	4%	227	4%	225	4%	235	4%
New England	173	2%	135	2%	132	2%	109	2%	108	2%
<b>Total</b>	<b>\$ 6,279</b>	<b>100%</b>	<b>\$ 6,051</b>	<b>100%</b>	<b>\$ 5,877</b>	<b>100%</b>	<b>\$ 5,800</b>	<b>100%</b>	<b>\$ 6,124</b>	<b>100%</b>
<b>Property Type</b>										
Office	\$ 1,861	30%	\$ 1,822	30%	\$ 1,774	30%	\$ 1,826	32%	\$ 1,985	32%
Industrial	1,845	30%	1,797	30%	1,768	30%	1,697	29%	1,814	30%
Retail	1,701	27%	1,574	26%	1,519	26%	1,507	26%	1,508	25%
Apartments	655	10%	650	11%	612	10%	575	10%	589	10%
Mixed use/other	217	3%	208	3%	204	4%	195	3%	228	3%
<b>Total</b>	<b>\$ 6,279</b>	<b>100%</b>	<b>\$ 6,051</b>	<b>100%</b>	<b>\$ 5,877</b>	<b>100%</b>	<b>\$ 5,800</b>	<b>100%</b>	<b>\$ 6,124</b>	<b>100%</b>
	<b>Principal Balance</b>	<b>% of Total</b>	<b>Principal Balance</b>	<b>% of Total</b>	<b>Principal Balance</b>	<b>% of Total</b>	<b>Principal Balance</b>	<b>% of Total</b>	<b>Principal Balance</b>	<b>% of Total</b>
<b>Loan Size</b>										
Under \$5 million	\$ 3,122	49%	\$ 3,073	50%	\$ 3,053	52%	\$ 3,008	52%	\$ 3,208	52%
\$5 million but less than \$10 million	1,457	23%	1,442	24%	1,378	23%	1,312	22%	1,352	22%
\$10 million but less than \$20 million	1,072	17%	1,009	17%	965	16%	970	17%	959	15%
\$20 million but less than \$30 million	350	6%	334	5%	287	5%	314	5%	358	6%
\$30 million and over	324	5%	237	4%	238	4%	241	4%	296	5%
<b>Total</b>	<b>\$ 6,325</b>	<b>100%</b>	<b>\$ 6,095</b>	<b>100%</b>	<b>\$ 5,921</b>	<b>100%</b>	<b>\$ 5,845</b>	<b>100%</b>	<b>\$ 6,173</b>	<b>100%</b>
	<b>March 31, 2005</b>	<b>December 31, 2004</b>								
<b>Allowance for Losses on Mortgage Loans</b>										
Balance, beginning of year	\$ 52	\$ 50								
Additions	3	7								
Deductions for write-downs and dispositions	(1)	(5)								
<b>Balance, end of year</b>	<b>\$ 54</b>	<b>\$ 52</b>								

**GENWORTH FINANCIAL**  
**1Q 2005 FINANCIAL SUPPLEMENT**

**Segment Sales**  
**(amounts in millions)**

	2005		2004			
	Q1	Q4	Q3	Q2	Q1	Total
<b>Protection Segment <sup>1</sup></b>						
<b>Annualized first-year premiums <sup>2</sup>:</b>						
<b>Term life</b>	<b>\$ 29</b>	<b>\$ 27</b>	<b>\$ 26</b>	<b>\$ 23</b>	<b>\$ 26</b>	<b>\$ 102</b>
Financial Intermediaries	2	2	2	1	2	7
Independent Producers	27	25	24	22	24	95
<b>Universal life</b>	<b>13</b>	<b>12</b>	<b>10</b>	<b>9</b>	<b>11</b>	<b>42</b>
Financial Intermediaries	1	—	—	—	1	1
Independent Producers	12	12	10	9	9	40
Dedicated Sales Specialists	—	—	—	—	1	1
<b>Long-term care</b>	<b>41</b>	<b>41</b>	<b>39</b>	<b>41</b>	<b>41</b>	<b>162</b>
Financial Intermediaries	10	11	10	10	10	41
Independent Producers	14	12	12	12	11	47
Dedicated Sales Specialists	17	18	17	19	20	74
<b>Group life and health</b>	<b>30</b>	<b>66</b>	<b>39</b>	<b>40</b>	<b>26</b>	<b>171</b>
Independent Producers	30	66	39	40	26	171
<b>Total annualized first-year premiums</b>	<b>113</b>	<b>146</b>	<b>114</b>	<b>113</b>	<b>104</b>	<b>477</b>
<b>Written premiums <sup>2</sup>:</b>						
<b>Payment protection</b>	<b>453</b>	<b>351</b>	<b>397</b>	<b>402</b>	<b>351</b>	<b>1,501</b>
Financial Intermediaries	453	351	397	402	351	1,501
<b>Total protection segment</b>	<b>\$566</b>	<b>\$497</b>	<b>\$511</b>	<b>\$515</b>	<b>\$455</b>	<b>\$1,978</b>

<sup>1</sup> In our Protection segment, sales from our life, long-term care and group life and health insurance businesses represent annualized first-year premiums. Sales from our payment protection insurance business represent gross written premiums.

<sup>2</sup> Annualized first-year premiums are calculated as if premiums are consistently paid for the full period of the sale even if they were actually paid for only a portion of such period. Written premiums represent total premiums gross of reinsurance and cancellations during the specified period. Deposits represent additional investments in investment products during the specified period.

GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT

Segment Sales, continued  
(amounts in millions)

	2005		2004			
	Q1	Q4	Q3	Q2	Q1	Total
<b>Retirement Income and Investments (RI&amp;I) Segment <sup>3</sup></b>						
Spread-based retail Structured settlements <sup>4</sup>	\$ 153	\$ 104	\$ 89	\$ 192	\$ 150	\$ 535
<b>Income annuities</b>	<b>166</b>	<b>212</b>	<b>187</b>	<b>164</b>	<b>201</b>	<b>764</b>
Financial Intermediaries	88	127	115	98	119	459
Independent Producers	70	79	68	63	78	288
Dedicated Sales Specialists	8	6	4	3	4	17
<b>Fixed annuities</b>	<b>364</b>	<b>283</b>	<b>653</b>	<b>372</b>	<b>411</b>	<b>1,719</b>
Financial Intermediaries	353	276	641	360	400	1,677
Independent Producers	7	4	6	9	6	25
Dedicated Sales Specialists	4	3	6	3	5	17
<b>Total spread-based retail</b>	<b>683</b>	<b>599</b>	<b>929</b>	<b>728</b>	<b>762</b>	<b>3,018</b>
<b>Fee-based</b>						
<b>Variable Annuities <sup>5</sup></b>	<b>264</b>	<b>256</b>	<b>250</b>	<b>277</b>	<b>292</b>	<b>1,075</b>
Financial Intermediaries	245	236	232	257	277	1,002
Independent Producers	9	8	5	13	7	33
Dedicated Sales Specialists	10	12	13	7	8	40
<b>Variable life</b>	<b>3</b>	<b>4</b>	<b>4</b>	<b>5</b>	<b>5</b>	<b>18</b>
Financial Intermediaries	3	3	3	4	4	14
Independent Producers	—	1	1	1	—	3
Dedicated Sales Specialists	—	—	—	—	1	1
<b>Managed assets</b>	<b>323</b>	<b>301</b>	<b>267</b>	<b>271</b>	<b>304</b>	<b>1,143</b>
Independent Producers	193	161	139	159	183	642
Dedicated Sales Specialists	130	140	128	112	121	501
<b>Total fee-based</b>	<b>590</b>	<b>561</b>	<b>521</b>	<b>553</b>	<b>601</b>	<b>2,236</b>
<b>Spread-based institutional <sup>4</sup></b>						
Guaranteed investment contracts (GICs)	49	96	80	111	74	361
Funding agreements backing notes	300	600	500	210	180	1,490
Funding agreements	—	100	—	100	100	300
<b>Total spread-based institutional</b>	<b>349</b>	<b>796</b>	<b>580</b>	<b>421</b>	<b>354</b>	<b>2,151</b>
<b>Total RI&amp;I segment</b>	<b>\$ 1,622</b>	<b>\$ 1,956</b>	<b>\$ 2,030</b>	<b>\$ 1,702</b>	<b>\$ 1,717</b>	<b>\$ 7,405</b>
<b>Mortgage Insurance Segment <sup>6</sup></b>						
<b>New insurance written:</b>						
U.S. mortgage insurance	\$ 5,666	\$ 7,074	\$ 6,206	\$ 8,055	\$ 6,798	\$ 28,133
International mortgage insurance	14,243	15,225	13,163	12,545	10,905	51,838
<b>Total mortgage insurance segment</b>	<b>\$ 19,909</b>	<b>\$ 22,299</b>	<b>\$ 19,369</b>	<b>\$ 20,600</b>	<b>\$ 17,703</b>	<b>\$ 79,971</b>

<sup>3</sup> In our Retirement Income and Investments segment, sales from our life-contingent spread-based retail products represent annualized first-year premiums. Sales from our non-life-contingent spread-based retail products, as well as our fee-based and spread-based institutional products, represent new premiums/deposits.

<sup>4</sup> All Structured Settlements and institutional products are sold by independent producers

<sup>5</sup> Sales from our variable annuities include additional deposits on existing policies, including policies reinsured in connection with our corporate reorganization. Following is a table representing the additional deposits on policies reinsured:

	2005		2004			
	Q1	Q4	Q3	Q2	Q1	Total
	\$ 38	\$50	\$59	\$71	\$82	\$ 262

<sup>6</sup> In our Mortgage Insurance segment, all sales represent new insurance written. New insurance written represents the original principal balance of mortgages covered by newly issued primary mortgage insurance during the specified period.

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**CORPORATE INFORMATION**

**GENWORTH FINANCIAL  
1Q 2005 FINANCIAL SUPPLEMENT**

**Industry Ratings**

Our principal life insurance subsidiaries are rated by A.M. Best, S&P, Moody’s and Fitch as follows:

<u>Company</u>	<u>A.M. Best rating</u>	<u>S&amp;P rating</u>	<u>Moody’s rating</u>	<u>Fitch rating</u>
American Mayflower Life Insurance Company of New York	A+	AA-	Aa3	AA-
Federal Home Life Insurance Company	A+	Not rated	Aa3	AA-
First Colony Life Insurance Company	A+	AA-	Aa3	AA-
GE Capital Life Assurance Company of NY	A+	AA-	Aa3	AA-
GE Life and Annuity Assurance Company	A+	AA-	Aa3	AA-
GE Group Life Assurance Company	A	AA-	Not rated	Not rated
General Electric Capital Assurance Company	A+	AA-	Aa3	AA-

Our mortgage insurance subsidiaries are rated by S&P, Moody’s and Fitch as follows:

<u>Company(1)</u>	<u>S&amp;P rating</u>	<u>Moody’s rating</u>	<u>Fitch rating</u>
General Electric Mortgage Insurance Corporation	AA	Aa2	AA
GE Mortgage Insurance Company Pty. Limited	AA	Aa2	AA
GE Mortgage Insurance Limited	AA	Aa2	AA
GE Residential Mortgage Insurance Corporation of NC.	AA	Aa2	AA

(1) Our Canadian mortgage insurance company is not rated by any of the rating agencies shown above.

The A.M. Best, S&P, Moody’s and Fitch ratings are not designed to be, and do not serve as, measures of protection or valuation offered to investors. These financial strength ratings should not be relied on with respect to making an investment in our securities.

A.M. Best states that its “A+” (Superior) rating is assigned to those companies that have, in its opinion, a superior ability to meet their ongoing obligations to policyholders. The “A+” (Superior) rating is the second-highest of fifteen ratings assigned by A.M. Best, which range from “A++” to “S”.

S&P states that an insurer rated “AA” (Very Strong) has very strong financial security characteristics that outweigh any vulnerabilities, and is highly likely to have the ability to meet financial commitments. The “AA” range is the second-highest of the four ratings ranges that meet these criteria, and also is the second-highest of nine financial strength rating ranges assigned by S&P, which range from “AAA” to “R.” A plus (+) or minus (-) shows relative standing in a rating category. Accordingly, the “AA” and “AA-” ratings are the third- and fourth-highest of S&P’s 20 ratings categories.

Moody’s states that insurance companies rated “Aa” (Excellent) offer excellent financial security. Moody’s states that companies in this group constitute what are generally known as high-grade companies. The “Aa” range is the second-highest of nine financial strength rating ranges assigned by Moody’s, which range from “Aaa” to “C.” Numeric modifiers are used to refer to the ranking within the group, with 1 being the highest and 3 being the lowest. Accordingly, the “Aa2” and “Aa3” ratings are the third- and fourth-highest of Moody’s 21 ratings categories.



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## Table of Contents

### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

Fitch states that “AA” (Very Strong) rated insurance companies are viewed as possessing very strong capacity to meet policyholder and contract obligations. Risk factors are modest, and the impact of any adverse business and economic factors is expected to be very small. The “AA” rating category is the second-highest of eight financial strength rating categories, which range from “AAA” to “D.” The symbol (+) or (-) may be appended to a rating to indicate the relative position of a credit within a rating category. These suffixes are not added to ratings in the “AAA” category or to ratings below the “CCC” category. Accordingly, the “AA” and “AA-” ratings are the third- and fourth-highest of Fitch’s 22 ratings categories.

A.M. Best, S&P, Moody’s and Fitch review their ratings periodically and we cannot assure you that we will maintain our current ratings in the future. Other agencies may also rate our company or our insurance subsidiaries on a solicited or an unsolicited basis.

#### **About Genworth Financial**

Genworth is a leading insurance holding company, serving the lifestyle protection, retirement income, investment and mortgage insurance needs of more than 15 million customers, and has operations in 22 countries, including the U.S., Canada, Australia, the U.K. and more than a dozen other European countries. For more information, visit [www.genworth.com](http://www.genworth.com)

#### **Inquiries:**

Genworth Financial, Inc., Richmond  
Jean Peters, 804-662-2693  
[jean.peters@genworth.com](mailto:jean.peters@genworth.com)

Alicia Charity, 804-662-2248  
[alicia.charity@genworth.com](mailto:alicia.charity@genworth.com)

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## End of Filing