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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**October 29, 2015  
Date of Report  
(Date of earliest event reported)**

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**GENWORTH FINANCIAL, INC.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-32195**  
(Commission  
File Number)

**80-0873306**  
(I.R.S. Employer  
Identification No.)

**6620 West Broad Street, Richmond, VA**  
(Address of principal executive offices)

**23230**  
(Zip Code)

**(804) 281-6000**  
(Registrant's telephone number, including area code)

**N/A**  
(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02 Results of Operations and Financial Condition.**

On October 29, 2015, Genworth Financial, Inc. issued (1) a press release announcing its financial results for the quarter ended September 30, 2015, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and (2) a financial supplement for the quarter ended September 30, 2015, a copy of which is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibits) is being furnished and shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that Section. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

**Item 9.01 Financial Statements and Exhibits.**

The following materials are furnished as exhibits to this Current Report on Form 8-K:

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
99.1	Press Release dated October 29, 2015.
99.2	Financial Supplement for the quarter ended September 30, 2015.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENWORTH FINANCIAL, INC.

Date: October 29, 2015

By: /s/ Kelly L. Groh

Kelly L. Groh  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer)

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**Exhibit Index**

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
99.1	Press Release dated October 29, 2015.
99.2	Financial Supplement for the quarter ended September 30, 2015.

## News Release

6620 West Broad Street  
Richmond, VA 23230



### Genworth Financial Announces Third Quarter 2015 Results

Net Operating Income Of \$0.13 Per Share; Net Loss Per Share Of \$0.57 Driven By Planned Life Block Sale

- U.S. MI Enhanced PMIERS Compliance With Execution Of Third Reinsurance Transaction
- On Track To Close Sale Of Lifestyle Protection Insurance Business By The End Of 2015
- Life Block Sale Expected To Close In The First Quarter Of 2016
- Aggregate LTC Claim Reserve Experience In Line With Expectations
- Sequential Results Reflect Seasonally Higher Losses In Canada And U.S. Mortgage Insurance; Adverse Equity Markets And Higher Legal Accruals And Expenses In Corporate And Other Division; And Net Favorable Mortality In U.S. Life Insurance Division

Richmond, VA (October 29, 2015) – Genworth Financial, Inc. (NYSE: GNW) today reported results for the period ended September 30, 2015. The company reported a net loss<sup>1</sup> of \$284 million, or \$0.57 per diluted share, compared with a net loss of \$844 million, or \$1.70 per diluted share, in the third quarter of 2014. The net loss in the quarter includes an after-tax loss of \$296 million, or \$0.59 per diluted share, related to a write-off of deferred acquisition costs (DAC) from the previously announced life block sale. Net operating income<sup>2</sup> for the third quarter of 2015 was \$64 million, or \$0.13 per diluted share, compared with a net operating loss of \$323 million, or \$0.65 per diluted share, in the third quarter of 2014.

#### **Strategic Update**

As of September 30, 2015, the U.S. mortgage insurance (MI) business would be compliant with the private mortgage insurer eligibility requirements (PMIERS) capital requirements, with a prudent buffer, when including:

- An excess of loss reinsurance transaction on its 2015 book of business which has been executed with a panel of reinsurers, and would be effective as of October 1, 2015, that is expected to provide approximately \$225 million of PMIERS capital credit as of December 31, 2015. This transaction, which is pending approval from the government sponsored enterprises (GSEs), has similar terms and conditions as the two recent transactions approved by the GSEs.
- An internal legal entity restructuring completed on October 1, 2015.

<sup>1</sup> Unless otherwise stated, all references in this press release to net loss, net loss per share, book value, book value per share and stockholders' equity should be read as net loss available to Genworth's common stockholders, net loss available to Genworth's common stockholders per share, book value available to Genworth's common stockholders, book value available to Genworth's common stockholders per share and stockholders' equity available to Genworth's common stockholders, respectively.

<sup>2</sup> This is a financial measure not calculated based on U.S. Generally Accepted Accounting Principles (Non-GAAP). See the Use of Non-GAAP Measures section of this press release for additional information.

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The company has generated or expects to generate a total of approximately \$525 million in PMIERS capital credit year-to-date from three reinsurance transactions covering the 2009 through 2015 books of business in addition to the intercompany sale of its ownership of affiliated preferred securities of approximately \$200 million. The company will work to maintain a prudent level of capital in excess of the PMIERS capital requirements.

The company continues to make progress on the completion of the planned sale of its lifestyle protection insurance business. The transaction is expected to generate approximately \$400 million in net proceeds and close by the end of 2015, subject to customary conditions, including requisite regulatory approvals.

In September 2015, the company announced it had agreed to sell certain blocks of its term life insurance to Protective Life Insurance Company which is expected to generate initial capital of approximately \$100 to \$150 million in aggregate to Genworth. The transaction is expected to utilize all of the net operating losses in the U.S. life insurance companies resulting in expected intercompany tax payments over time to the holding company and other entities for the use of tax benefits. The transaction is expected to close in the first quarter of 2016, subject to customary conditions, including requisite regulatory approvals.

In October 2015, the company announced it had entered into an agreement to sell its European mortgage insurance business to AmTrust Financial Services, Inc. that is expected to result in net proceeds of approximately \$55 million. These proceeds will provide additional capital credit to Genworth Mortgage Insurance Corporation under PMIERS. Additionally, the company expects to record an after-tax GAAP loss of approximately \$140 million related to the sale in the fourth quarter of 2015. The transaction is expected to close in the first quarter of 2016 and is subject to customary conditions, including requisite regulatory approvals.

The company has taken and will continue to take steps to bring cash expenses in line with near-term sales levels. The company now expects to achieve its annualized cash savings target of \$100 million pre-tax or more in the first half of 2016.

“Our Global Mortgage Insurance Division is performing well with strong loss ratios and U.S. MI made substantial progress towards PMIERS compliance. Long term care insurance remains challenged, but we continue to receive significant premium rate increases and claims experience remained in line with our expectations,” said Tom McInerney, President and CEO. “We are making progress on our strategic priorities and will continue to explore strategic options to accelerate our turnaround.”

**Consolidated Net Loss & Net Operating Income (Loss)**

	Three months ended September 30 (Unaudited)				
	2015		2014		Total % change
	Total	Per diluted share	Total	Per diluted share	
<i>(Amounts in millions, except per share)</i>					
Net loss available to Genworth's common stockholders	\$ (284)	\$ (0.57)	\$ (844)	\$ (1.70)	66 %
Net operating income (loss)	\$ 64	\$ 0.13	\$ (323)	\$ (0.65)	120 %
Weighted average diluted shares <sup>3</sup>	497.4		496.6		

	Three months ended September 30 (Unaudited)			
	2015		2014	
	Total	Per diluted share	Total	Per diluted share
Book value per share	\$	27.29	\$	30.54
Book value per share, excluding accumulated other comprehensive income (loss)	\$	20.30	\$	22.62

Net investment losses, net of taxes and other adjustments, were \$22 million in the quarter, compared to net investment gains of \$4 million in the prior quarter and net investment losses of \$10 million in the prior year. Total impairments, net of tax, were \$6 million in the quarter, compared to none in the prior quarter and \$4 million in the prior year.

Net investment income decreased to \$783 million, compared to \$793 million in the prior quarter primarily from lower limited partnership income. The reported yield for the current quarter was 4.46 percent. The core yield <sup>2</sup> was 4.39 percent, down from the prior quarter.

Net operating income (loss) results are summarized in the table below:

**Net Operating Income (Loss)***(Amounts in millions)*

	Q3 15	Q2 15	Q3 14
Global Mortgage Insurance Division	\$ 91	\$ 110	\$ 85
U.S. Life Insurance Division	40	57	(322)
Corporate and Other Division	(67)	(48)	(86)
<b>Total Net Operating Income (Loss)</b>	<b>\$ 64</b>	<b>\$ 119</b>	<b>\$ (323)</b>

Net operating income (loss) represents net operating income (loss) from continuing operations excluding net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions, restructuring costs and other adjustments, net of taxes. A reconciliation of net operating income (loss) of segments and Corporate and Other activities to net loss is included at the end of this press release.

<sup>3</sup> Under applicable accounting guidance, companies in a loss position are required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share. Therefore, as a result of the loss from continuing operations for the three months ended September 30, 2015 and 2014, the company was required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share for the three months ended September 30, 2015 and 2014, as the inclusion of shares for stock options, restricted stock units and stock appreciation rights of 1.3 million and 5.4 million, respectively, would have been antidilutive to the calculation. If the company had not incurred a loss from continuing operations for the three months ended September 30, 2015 and 2014, dilutive potential weighted-average common shares outstanding would have been 498.7 million and 502.0 million, respectively. Since it had net operating income for the three months ended September 30, 2015, the company used 498.7 million diluted weighted-average common shares outstanding in the calculation of diluted net operating income per common share.

Unless specifically noted in the discussion of results for the International Mortgage Insurance segment, references to percentage changes exclude the impact of translating foreign denominated activity into U.S. dollars (foreign exchange). Percentage changes, which include the impact of foreign exchange, are found in a table at the end of this press release. The impact of foreign exchange on results in the third quarter of 2015 was an unfavorable \$13 million versus the prior year.

### Global Mortgage Insurance Division

Global Mortgage Insurance Division had net operating income of \$91 million, compared with \$110 million in the prior quarter and \$85 million a year ago.

### Global Mortgage Insurance Division

#### Net Operating Income (Loss)

(Amounts in millions)

	<u>Q3 15</u>	<u>Q2 15</u>	<u>Q3 14</u>
<b>International Mortgage Insurance</b>			
Canada	\$ 38	\$ 37	\$ 46
Australia	21	29	48
Other Countries	(5)	(5)	(7)
<b>Total International Mortgage Insurance</b>	<u>54</u>	<u>61</u>	<u>87</u>
<b>U.S. Mortgage Insurance</b>	<u>37</u>	<u>49</u>	<u>(2)</u>
<b>Total Global Mortgage Insurance</b>	<u>\$ 91</u>	<u>\$ 110</u>	<u>\$ 85</u>

#### Sales

(Amounts in billions)

	<u>Q3 15</u>	<u>Q2 15</u>	<u>Q3 14</u>
<b>International Mortgage Insurance</b>			
Flow			
Canada	\$ 6.6	\$ 5.4	\$ 6.8
Australia	6.3	6.5	8.1
Other Countries	0.6	0.5	0.4
Bulk			
Canada	4.8	3.3	5.6
Australia	—	1.7	1.0
<b>U.S. Mortgage Insurance</b>			
Primary Flow	9.3	8.2	7.5

### Canada Mortgage Insurance

Canada reported net operating income of \$38 million versus \$37 million in the prior quarter and \$46 million in the prior year. The loss ratio in the quarter was 21 percent, up four points from the prior quarter driven by a seasonal increase in new delinquencies, net of cures, and flat compared to the prior year. Results included lower expenses versus the prior quarter and unfavorable foreign exchange versus the prior year of \$7 million. Flow new insurance written (NIW) was up 26 percent<sup>4</sup> sequentially from a seasonally larger originations market and up 15 percent<sup>4</sup> year over year primarily from an increase in market penetration. In addition, the company completed several bulk transactions in the quarter of approximately \$4.8 billion in total, consisting of low loan-to-value prime loans.

<sup>4</sup> Percent change excludes the impact of foreign exchange.



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**Australia Mortgage Insurance**

Australia reported net operating income of \$21 million versus \$29 million in the prior quarter and \$48 million in the prior year. The loss ratio in the quarter was 29 percent, up one point sequentially and eight points from the prior year. Results in the quarter include actuarial updates to earned premiums and loss reserves which combined had a negligible impact on earnings, but did unfavorably impact the loss ratio by approximately seven points. New delinquencies were down 10 percent sequentially and cures were up 11 percent sequentially from normal seasonal variation, including improved performance in Queensland and Western Australia. Results versus the prior quarter were lower by \$6 million from the company's further sell down of approximately 14 percent of its ownership in the Australia business in May 2015, less favorable tax benefits and unfavorable foreign exchange. Results versus the prior year were also impacted by less favorable tax benefits of \$15 million, an unfavorable \$8 million related to the further sell down in May 2015 and unfavorable foreign exchange of \$6 million. Flow NIW was up two percent<sup>4</sup> sequentially and down two percent<sup>4</sup> year over year.

**Other Countries Mortgage Insurance**

Other Countries had a net operating loss of \$5 million, flat to the prior quarter and down from a net operating loss of \$7 million in the prior year.

**U.S. Mortgage Insurance**

U.S. MI net operating income was \$37 million, compared with net operating income of \$49 million in the prior quarter and a net operating loss of \$2 million in the prior year. The prior year included an unfavorable impact of \$34 million related to loss mitigation settlements. The loss ratio in the current quarter was 43 percent, up 10 points sequentially reflecting normal seasonal variation in new flow delinquencies which increased approximately 13 percent from the prior quarter and decreased approximately 11 percent from the prior year, reflecting the continued burn through of delinquencies from the 2005 to 2008 book years. Results versus the prior year also reflected lower net investment income, primarily related to an approximately \$8 million reduction from the affiliated preferred securities that were transferred to the holding company in July 2015.

Flow NIW of \$9.3 billion increased 13 percent from the prior quarter from a larger purchase originations market and increased 24 percent versus the prior year primarily from a larger purchase originations market and higher refinance activity. During the third quarter, the company increased its single premium lender paid new insurance written and continues its selective participation in this market. Future volumes of this product will vary in part depending on the company's evaluation of the risk return profile of these transactions.

## U.S. Life Insurance Division

U.S. Life Insurance Division net operating income was \$40 million, compared with net operating income of \$57 million in the prior quarter and a net operating loss of \$322 million a year ago.

### U.S. Life Insurance Division

#### Net Operating Income (Loss)

(Amounts in millions)

	Q3 15	Q2 15	Q3 14
<b>U.S. Life Insurance</b>			
Long Term Care Insurance	\$ (10)	\$ 10	\$(361)
Life Insurance	31	22	13
Fixed Annuities	19	25	26
<b>Total U.S. Life Insurance</b>	<b>40</b>	<b>57</b>	<b>(322)</b>
<b>Total U.S. Life Insurance</b>	<b>\$ 40</b>	<b>\$ 57</b>	<b>\$(322)</b>

### Sales

(Amounts in millions)

	Q3 15	Q2 15	Q3 14
<b>U.S. Life Insurance</b>			
Long Term Care Insurance			
Individual	\$ 7	\$ 8	\$ 28
Group	1	1	1
Life Insurance			
Term Life	7	9	13
Universal Life	2	4	11
Linked Benefits	3	2	4
Fixed Annuities	260	224	371

### Long Term Care Insurance

Long term care insurance (LTC) had a net operating loss of \$10 million, compared with net operating income of \$10 million in the prior quarter and a net operating loss of \$361 million in the prior year. Results in the quarter reflected \$21 million of after-tax unfavorable items, due largely to corrections to reinsurance, premium taxes and group LTC reserves. The current quarter included favorable mortality on existing claims versus the prior year, unfavorable severity given the mix of new claims with a higher average reserve versus the prior year and less favorable benefits from reinsurance versus both the prior quarter and prior year. Results in the prior quarter included net favorable items of \$12 million after-tax while results in the prior year included \$380 million after-tax of unfavorable items. The loss ratio in the current quarter was 76 percent. Given that experience in aggregate included in this year's claim reserves review was in line with expectations, the company made no significant adjustments in the current quarter to its assumptions and methodologies related to its LTC claim reserves.

Results for the quarter included a favorable impact from higher premiums and reduced benefit options of \$19 million after-tax versus the prior quarter and \$16 million after-tax versus the prior year related to premium increases from in force rate actions approved and implemented to date.

Individual LTC sales of \$7 million were lower than the prior quarter and the prior year. Sales are expected to continue at low levels in the near term due to the 2014 introduction of a higher priced LTC product and lower ratings, but build over time as new products and distribution strategies are introduced.

### **Life Insurance**

Life insurance net operating income was \$31 million, compared with \$22 million in the prior quarter and \$13 million in the prior year. Results in the quarter included favorable mortality versus both the prior quarter and prior year in addition to higher reinsurance expenses versus the prior year. Results in the prior year reflected \$10 million of net unfavorable items. Sales of \$12 million decreased compared to the prior quarter and the prior year.

### **Fixed Annuities**

Fixed annuities net operating income was \$19 million, compared with \$25 million in the prior quarter and \$26 million in the prior year. Results in the quarter reflected unfavorable impacts from mortality and lower limited partnership income versus both the prior quarter and prior year. Sales in the quarter totaled \$260 million, up sequentially and down versus the prior year.

### **Corporate and Other Division**

Corporate and Other Division net operating loss was \$67 million, compared with \$48 million in the prior quarter and \$86 million in the prior year.

### **Corporate and Other Division**

#### **Net Operating Income (Loss)**

*(Amounts in millions)*

	<b>Q3 15</b>	<b>Q2 15</b>	<b>Q3 14</b>
Runoff	\$ (4)	\$ 9	\$ 5
Corporate and Other	(63)	(57)	(91)
<b>Total Corporate and Other</b>	<b>\$ (67)</b>	<b>\$ (48)</b>	<b>\$ (86)</b>

Runoff net operating loss was \$4 million, compared with net operating income of \$9 million in the prior quarter and net operating income of \$5 million in the prior year reflecting unfavorable equity market performance versus the prior quarter and prior year and lower limited partnership income versus the prior quarter. Results in the prior year also included a favorable impact from refinement of DAC assumptions related to the company's annual review of assumptions in variable annuity products.

Corporate and Other net operating loss was \$63 million, compared with \$57 million in the prior quarter and \$91 million in the prior year. Results in the current quarter included higher legal accruals and expenses of \$17 million after-tax. Results versus the prior year reflected less favorable taxes.

## Capital & Liquidity

Genworth maintains solid capital positions in its operating subsidiaries.

### Key Capital & Liquidity Metrics

(Dollar amounts in millions)

	Q3 15	Q2 15	Q3 14
Canada MI			
Minimum Capital Test (MCT) Ratio <sup>5</sup>	227%	231%	224%
Australia MI			
Prescribed Capital Amount (PCA) Ratio <sup>5</sup>	167%	164%	156%
U.S. MI			
Consolidated Risk-To-Capital Ratio <sup>5</sup>	14.3:1	13.7:1	15.4:1
GMICO Risk-To-Capital Ratio <sup>5</sup>	14.3:1	13.5:1	14.8:1
U.S. Life Companies			
Consolidated Risk-Based Capital (RBC) Ratio <sup>5</sup>	445%	455%	448%
Unassigned Surplus <sup>5</sup>	\$ 75	\$ 97	\$ 291
Holding Company Cash <sup>6</sup> and Liquid Assets <sup>7</sup>	\$ 983	\$ 1,154	\$ 1,138

### Key Points

- \$102 million of dividends from the operating subsidiaries were paid to the holding company during the third quarter in addition to the remaining \$50 million in net proceeds related to the sale of 92.3 million shares of the Australia MI business in May 2015;
- In July 2015, approximately \$200 million of cash from Genworth Holdings, Inc. was paid to U.S. MI in exchange for the business' ownership interest in affiliated preferred securities;
- Unassigned surplus and RBC ratio declined versus the prior quarter primarily from unfavorable equity market impacts in runoff and lower LTC earnings, partially offset by favorable taxes;
- The holding company ended the third quarter with a buffer of approximately \$490 million in excess of one and a half times annual debt service and restricted cash;
- The holding company targets maintaining cash balances of at least one and a half times its annual debt service expense plus a risk buffer of \$350 million; and
- A \$90 million reduction in surplus occurred in U.S. MI related to the anticipated sale of the European MI business, increasing the consolidated risk-to-capital ratio by less than one point.

<sup>5</sup> Company estimate for the third quarter of 2015, due to timing of the filing of statutory statements.

<sup>6</sup> Holding company cash & liquid assets comprises assets held in Genworth Holdings, Inc. (the issuer of outstanding public debt) which is a wholly-owned subsidiary of Genworth Financial, Inc.

<sup>7</sup> Comprises cash and cash equivalents of \$733 million, \$904 million and \$988 million, respectively, and U.S. government bonds of \$250 million, \$250 million and \$150 million, respectively, as of September 30, 2015, June 30, 2015 and September 30, 2014.

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## **About Genworth Financial**

Genworth Financial, Inc. (NYSE: GNW) is a leading Fortune 500 insurance holding company committed to helping families become more financially secure, self-reliant and prepared for the future. Genworth has leadership positions in mortgage insurance and long term care insurance and product offerings in life insurance and fixed annuities that assist consumers in solving their home ownership, insurance and retirement needs. To help families start “the talk” about their futures and long term care planning, Genworth recently completed the first stage of its national #LetsTalk Tour to encourage conversations and information sharing. Headquartered in Richmond, Virginia, Genworth traces its roots back to 1871 and became a public company in 2004. For more information, visit [genworth.com](http://genworth.com).

From time to time, Genworth releases important information via postings on its corporate website. Accordingly, investors and other interested parties are encouraged to enroll to receive automatic email alerts and Really Simple Syndication (RSS) feeds regarding new postings. Enrollment information is found under the “Investors” section of [genworth.com](http://genworth.com). From time to time, Genworth’s publicly traded subsidiaries, Genworth MI Canada Inc. and Genworth Mortgage Insurance Australia Limited, separately release financial and other information about their operations. This information can be found at <http://genworth.ca> and <http://www.genworth.com.au>.

## **Conference Call and Financial Supplement Information**

This press release and the third quarter 2015 financial supplement are now posted on the company’s website. Additional information regarding business results and strategic update will be posted on the company’s website, <http://investor.genworth.com>, by 7:30 a.m. on October 30, 2015. Investors are encouraged to review these materials.

Genworth will conduct a conference call on October 30, 2015 at 8:00 a.m. (ET) to discuss third quarter 2015 results and provide an update on strategic priorities. The conference call will be accessible via telephone and the Internet. The dial-in number for the conference call is 877 888.4034 or 913 489.5101 (outside the U.S.); conference ID # 726558. To participate in the call by webcast, register at <http://investor.genworth.com> at least 15 minutes prior to the webcast to download and install any necessary software.

Replays of the call will be available through November 13, 2015 at 888 203.1112 or 719 457.0820 (outside the U.S.); conference ID # 726558. The webcast will also be archived on the company’s website.

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## Use of Non-GAAP Measures

This press release includes the non-GAAP financial measures entitled “net operating income (loss)” and “net operating income (loss) per common share.” Net operating income (loss) per common share is derived from net operating income (loss). The chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). The company defines net operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income attributable to noncontrolling interests, net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions, restructuring costs and infrequent or unusual non-operating items. Gains (losses) on insurance block transactions are defined as gains (losses) on the early extinguishment of non-recourse funding obligations, early termination fees for other financing restructuring and/or resulting gains (losses) on reinsurance restructuring for certain blocks of business. The company excludes net investment gains (losses) and infrequent or unusual non-operating items because the company does not consider them to be related to the operating performance of the company’s segments and Corporate and Other activities. A component of the company’s net investment gains (losses) is the result of impairments, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to the company’s discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions and restructuring costs are also excluded from net operating income (loss) because, in the company’s opinion, they are not indicative of overall operating trends. Infrequent or unusual non-operating items are also excluded from net operating income (loss) if, in the company’s opinion, they are not indicative of overall operating trends.

While some of these items may be significant components of net income (loss) available to Genworth’s common stockholders in accordance with GAAP, the company believes that net operating income (loss) and measures that are derived from or incorporate net operating income (loss), including net operating income (loss) per common share on a basic and diluted basis, are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses net operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from net operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Net operating income (loss) and net operating income (loss) per common share on a basic and diluted basis are not substitutes for net income (loss) available to Genworth’s common stockholders or net income (loss) available to Genworth’s common stockholders per common share on a basic and diluted basis determined in accordance with GAAP. In addition, the company’s definition of net operating income (loss) may differ from the definitions used by other companies.

In the third quarter of 2014, the company recorded goodwill impairments of \$167 million, net of taxes, in the long-term care insurance business and \$350 million, net of taxes, in the life insurance business.

In the third quarter of 2015, the company paid an early redemption payment of approximately \$1 million, net of taxes and portion attributable to noncontrolling interests, related to the early redemption of Genworth Financial Mortgage Insurance Pty Limited’s notes that were scheduled to mature in 2021. In the third quarter of 2015, the company also repurchased approximately \$50 million principal amount of Genworth Holdings, Inc.’s notes with various maturity dates for a loss of \$1 million, net of taxes. These transactions were excluded from net operating income (loss) for the periods presented as they related to a loss on the early extinguishment of debt.

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In the third quarter of 2015, the company recorded a DAC impairment of \$296 million, net of taxes, on certain term life insurance policies in connection with entering into an agreement to complete a life block transaction.

In the second quarter of 2015, the company recorded a \$2 million after-tax expense related to restructuring costs as part of an expense reduction plan as the company evaluates and appropriately sizes its organizational needs and expenses.

There were no infrequent or unusual items excluded from net operating income (loss) during the periods presented other than the following item. The company recognized a tax charge of \$7 million in the third quarter of 2015 from potential business portfolio changes related to its mortgage insurance business in Europe.

The tables at the end of this press release reflect net operating income (loss) as determined in accordance with accounting guidance related to segment reporting, and a reconciliation of net operating income (loss) of the company's segments and Corporate and Other activities to net income (loss) available to Genworth's common stockholders for the three months ended September 30, 2015 and 2014, as well as for the three months ended June 30, 2015.

Adjustments to reconcile net income (loss) attributable to Genworth's common stockholders and net operating income (loss) assume a 35 percent tax rate and are net of the portion attributable to noncontrolling interests. Net investment gains (losses) are also adjusted for DAC and other intangible amortization and certain benefit reserves.

This press release includes the non-GAAP financial measure entitled "core yield" as a measure of investment yield. The company defines core yield as the investment yield adjusted for those items that are not recurring in nature. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield is not a substitute for investment yield determined in accordance with GAAP. In addition, the company's definition of core yield may differ from the definitions used by other companies. A reconciliation of core yield to reported GAAP yield is included in a table at the end of this press release.

### **Results of Operations by Segment**

In the first quarter of 2015, the company revised how it allocates the consolidated provision for income taxes to its operating segments to simplify the process and reflect how the chief operating decision maker is evaluating segment performance. The revised methodology applies a specific tax rate to the pre-tax income (loss) of each segment, which is then adjusted in each segment to reflect the tax attributes of items unique to that segment such as foreign income. The difference between the consolidated provision for income taxes and the sum of the provision for income taxes in each segment is reflected in Corporate and Other activities. Previously, the company calculated a unique income tax provision for each segment based on quarterly changes to tax attributes and implications of transactions specific to each product within the segment.

The annually-determined tax rates and adjustments to each segment's provision for income taxes are estimates which are subject to review and could change from year to year. Prior year amounts have not been re-presented to reflect this revised presentation and are, therefore, not comparable to the current year provision for income taxes by segment. However, the company does not believe that the previous methodology would have resulted in a materially different segment-level provision for income taxes.

### **Definition of Selected Operating Performance Measures**

The company reports selected operating performance measures including "sales" and "insurance in force" or "risk in force" which are commonly used in the insurance industry as measures of operating performance.

Management regularly monitors and reports sales metrics as a measure of volume of new and renewal business generated in a period. Sales refer to: (1) new insurance written for mortgage insurance; (2) annualized first-year premiums for long term care and term life

insurance products; (3) annualized first-year deposits plus five percent of excess deposits for universal and term universal life insurance products; (4) 10 percent of premium deposits for linked-benefits products; and (5) new and additional premiums/deposits for fixed annuities. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers new insurance written, annualized first-year premiums/deposits, premium equivalents and new premiums/deposits to be a measure of the company's operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than a measure of the company's revenues or profitability during that period.

Management regularly monitors and reports insurance in force and risk in force. Insurance in force for the international mortgage and U.S. mortgage insurance businesses is a measure of the aggregate face value of outstanding insurance policies as of the respective reporting date. For risk in force in the international mortgage insurance business, the company has computed an "effective" risk in force amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in force has been calculated by applying to insurance in force a factor of 35 percent that represents the highest expected average per-claim payment for any one underwriting year over the life of the company's businesses in Canada and Australia. In Australia, the company has certain risk share arrangements where it provides pro-rata coverage of certain loans rather than 100 percent coverage. As a result, for loans with these risk share arrangements, the applicable pro-rata coverage amount provided is used when applying the factor. Risk in force for the U.S. mortgage insurance business is the obligation that is limited under contractual terms to the amounts less than 100 percent of the mortgage loan value. The company considers insurance in force and risk in force to be measures of the company's operating performance because they represent measures of the size of the business at a specific date which will generate revenues and profits in a future period, rather than measures of the company's revenues or profitability during that period.

Management also regularly monitors and reports a loss ratio for the company's businesses. For the mortgage insurance businesses, the loss ratio is the ratio of incurred losses and loss adjustment expenses to net earned premiums. For the long term care insurance business, the loss ratio is the ratio of benefits and other changes in reserves less tabular interest on reserves less loss adjustment expenses to net earned premiums. The company considers the loss ratio to be a measure of underwriting performance in these businesses and helps to enhance the understanding of the operating performance of the businesses.

An assumed tax rate of 35 percent is utilized in certain adjustments to net operating income (loss) and in the explanation of specific variances of operating performance and investment results.

These operating performance measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

#### **Cautionary Note Regarding Forward-Looking Statements**

This press release contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "estimates," "will" or words of similar meaning and include, but are not limited to, statements regarding the outlook for the company's future business and financial performance. Forward-looking statements are based on management's current expectations and assumptions, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially due to global political, economic, business, competitive, market, regulatory and other factors and risks, including, but not limited to, the following:

- *Risks relating to all of the company's businesses, including:* (i) inability to successfully develop and execute strategic plans to effectively address the company's current business challenges (including with respect to its long term care insurance business, ratings and capital), including as a result of the inability to complete the planned sale of the company's lifestyle protection insurance business, certain blocks of the company's term life insurance or the company's European mortgage insurance business at all or on the terms anticipated and failure to attract buyers for any other businesses or other assets the



company may seek to sell, or securities it may seek to issue, in each case, in a timely manner on anticipated terms; inability to generate required capital; failure to obtain any required regulatory, stockholder and/or noteholder approvals or consents, or the company's challenges changing or being more costly or difficult to successfully address than currently anticipated or the benefits achieved being less than anticipated; inability to successfully develop more targeted product features and benefits, strengthen relationships with producers or achieve anticipated cost-savings in a timely manner; adverse tax or accounting charges; (ii) inability to increase the capital needed in the company's businesses in a timely manner and on anticipated terms, including through improved business performance, reinsurance or similar transactions, asset sales, securities offerings or otherwise, in each case as and when required; (iii) inadequate reserves and the need to increase reserves, including as a result of any changes the company may make to its assumptions, methodologies or otherwise in connection with periodic or other reviews (including as a result of the company's actual experience differing significantly from its assumptions); (iv) ineffective or inadequate risk management in identifying, controlling or mitigating risks; weaknesses in, or ineffective, internal controls; (v) recent or future adverse rating agency actions, including with respect to rating downgrades or potential downgrades, being placed on negative outlook or being put on review for potential downgrade, all of which could have adverse implications for the company, including with respect to key business relationships, product offerings, business results of operations, financial condition and capital needs, strategic plans, collateral obligations and availability and terms of hedging, reinsurance and borrowings; (vi) inability to retain, attract and motivate qualified employees and independent sales representatives, particularly in the light of the company's recent business challenges; (vii) adverse change in regulatory requirements, including risk-based capital; (viii) dependence on dividends and other distributions from the company's subsidiaries (particularly the company's international subsidiaries) and the inability of any subsidiaries to pay dividends or make other distributions to the company, including as a result of the performance of the subsidiaries and insurance, regulatory or corporate law restrictions (including the unwillingness or inability of the subsidiary that indirectly owns most of the company's interests in the Australian and Canadian mortgage insurance businesses to pay the dividends that it receives from those businesses as a result of the impact on its financial condition of its capital support for certain long term care insurance related reinsurance arrangements); (ix) inability to borrow under the company's credit facility; (x) downturns and volatility in global economies and equity and credit markets; (xi) interest rates and changes in rates; (xii) availability, affordability and adequacy of reinsurance to protect the company against losses; (xiii) defaults by counterparties to reinsurance arrangements or derivative instruments; (xiv) changes in valuation of fixed maturity, equity and trading securities; (xv) defaults or other events impacting the value of the company's fixed maturity securities portfolio; (xvi) defaults on the company's commercial mortgage loans or the mortgage loans underlying its investments in commercial mortgage-backed securities and volatility in performance; (xvii) competition; (xviii) reliance on, and loss of, key distribution relationships; (xix) extensive regulation of the company's businesses and changes in applicable laws and regulations; (xx) litigation and regulatory investigations or other actions (including the two shareholder putative class action lawsuits alleging securities law violations filed against the company in 2014); (xxi) the material weakness in the company's internal control over financial reporting; (xxii) failure or any compromise of the security of the company's computer systems, disaster recovery systems and business continuity plans and failures to safeguard, or breaches of, the company's confidential information; (xxiii) occurrence of natural or man-made disasters or a pandemic; (xxiv) impact of additional regulations pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act; (xxv) changes in accounting and reporting standards; (xxvi) impairments of or valuation allowances against the company's deferred tax assets; (xxvii) accelerated amortization of DAC and present value of future profits (including as a result of any changes the company may make to its assumptions, methodologies or otherwise in connection with periodic or other reviews); (xxviii) political and economic instability or changes in government policies; and (xxix) fluctuations in foreign currency exchange rates and international securities markets;

- *Risks relating primarily to the company's mortgage insurance businesses, including:* (i) deterioration in economic conditions or a decline in home prices that adversely affect the company's loss experience in mortgage insurance; (ii) premiums for the significant portion of the company's international mortgage insurance risk in-force with high loan-to-value ratios may not be sufficient to compensate the company for the greater risks associated with those policies; (iii) competition in the company's

international and U.S. mortgage insurance businesses, including from government and government-owned and GSEs offering mortgage insurance; (iv) changes in regulations adversely affecting the company's international operations; (v) inability to meet or maintain the PMIERS on the contemplated timetable with the contemplated funding; (vi) inability of U.S. mortgage insurance subsidiaries to meet minimum statutory capital requirements and hazardous financial condition standards; (vii) the influence of Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac) and a small number of large mortgage lenders on the U.S. mortgage insurance market and adverse changes to the role or structure of Fannie Mae and Freddie Mac; (viii) increases in U.S. mortgage insurance default rates; (ix) inability to realize anticipated benefits of the company's rescissions, curtailments, loan modifications or other similar programs in its U.S. mortgage insurance business; (x) problems associated with foreclosure process defects in the United States that may defer claim payments; (xi) competition with GSEs may put the company at a disadvantage on pricing and other terms and conditions; (xii) adverse changes in regulations affecting the company's U.S. mortgage insurance business; (xiii) decreases in the volume of high loan-to-value mortgage originations or increases in mortgage insurance cancellations in the United States; (xiv) increases in the use of alternatives to private mortgage insurance in the United States and reductions in the level of coverage selected; and (xv) potential liabilities in connection with the company's U.S. contract underwriting services;

- *Risks relating primarily to the company's long term care insurance, life insurance and annuities businesses, including:* (i) the company's inability to increase sufficiently, and in a timely manner, premiums on in-force long term care insurance policies and/or reduce in-force benefits, and charge higher premiums on new policies, in each case, as currently anticipated (including the future increases assumed in connection with the completion of the company's margin reviews in the fourth quarter of 2014) and as may be required from time to time in the future (including as a result of its failure to obtain any necessary regulatory approvals or unwillingness or inability of policyholders to pay increased premiums); the company's inability to reflect future premium increases and other management actions in its margin calculation as anticipated; (ii) failure to sufficiently increase demand for the company's long term care insurance, life insurance and fixed annuity products; (iii) adverse impact on the company's financial results as a result of projected profits followed by projected losses (as is currently the case with the company's long term care insurance business); (iv) deviations from the persistency assumptions used to price and establish reserves for the company's insurance policies and annuity contracts; (v) medical advances, such as genetic research and diagnostic imaging, and related legislation that impact policyholder behavior in ways adverse to the company; and (vi) inability to continue to implement actions to mitigate the impact of statutory reserve requirements;
- *Other risks, including:* (i) the possibility that in certain circumstances the company will be obligated to make payments to General Electric Company (GE) under the tax matters agreement with GE even if its corresponding tax savings are never realized and payments could be accelerated in the event of certain changes in control; and (ii) provisions of the company's certificate of incorporation and bylaws and the tax matters agreement with GE may discourage takeover attempts and business combinations that stockholders might consider in their best interests; and
- *Risks relating to the company's common stock, including:* (i) the continued suspension of payment of dividends; and (ii) stock price fluctuations.

The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

###

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**Condensed Consolidated Statements of Income**  
**(Amounts in millions, except per share amounts)**

	<b>Three months ended</b>	
	<b>September 30,</b>	
	<b>2015</b>	<b>2014</b>
<b>Revenues:</b>		
Premiums	\$ 1,145	\$ 1,210
Net investment income	783	778
Net investment gains (losses)	(51)	(27)
Insurance and investment product fees and other	223	229
Total revenues	<u>2,100</u>	<u>2,190</u>
<b>Benefits and expenses:</b>		
Benefits and other changes in policy reserves	1,290	1,934
Interest credited	179	185
Acquisition and operating expenses, net of deferrals	314	284
Amortization of deferred acquisition costs and intangibles	563	113
Goodwill impairment	—	550
Interest expense	105	104
Total benefits and expenses	<u>2,451</u>	<u>3,170</u>
Loss from continuing operations before income taxes	(351)	(980)
Benefit for income taxes	(134)	(187)
Loss from continuing operations	<u>(217)</u>	<u>(793)</u>
Income (loss) from discontinued operations, net of taxes	(21)	6
Net loss	<u>(238)</u>	<u>(787)</u>
Less: net income attributable to noncontrolling interests	46	57
Net loss available to Genworth Financial, Inc.'s common stockholders	<u>\$ (284)</u>	<u>\$ (844)</u>
Loss from continuing operations available to Genworth Financial, Inc.'s common stockholders per common share:		
Basic	<u>\$ (0.53)</u>	<u>\$ (1.71)</u>
Diluted	<u>\$ (0.53)</u>	<u>\$ (1.71)</u>
Net loss available to Genworth Financial, Inc.'s common stockholders per common share:		
Basic	<u>\$ (0.57)</u>	<u>\$ (1.70)</u>
Diluted	<u>\$ (0.57)</u>	<u>\$ (1.70)</u>
Weighted-average shares outstanding:		
Basic	<u>497.4</u>	<u>496.6</u>
Diluted <sup>3</sup>	<u>497.4</u>	<u>496.6</u>

**Reconciliation of Net Operating Income (Loss) to Net Loss**  
(Amounts in millions, except per share amounts)

	Three months ended September 30,		Three months ended June 30,
	2015	2014	2015
Net operating income (loss):			
Global Mortgage Insurance Division			
International Mortgage Insurance segment			
Canada	\$ 38	\$ 46	\$ 37
Australia	21	48	29
Other Countries	(5)	(7)	(5)
Total International Mortgage Insurance segment	54	87	61
U.S. Mortgage Insurance segment	37	(2)	49
Total Global Mortgage Insurance Division	91	85	110
U.S. Life Insurance Division			
U.S. Life Insurance segment			
Long Term Care Insurance	(10)	(361)	10
Life Insurance	31	13	22
Fixed Annuities	19	26	25
Total U.S. Life Insurance segment	40	(322)	57
Total U.S. Life Insurance Division	40	(322)	57
Corporate and Other Division			
Runoff segment	(4)	5	9
Corporate and Other	(63)	(91)	(57)
Total Corporate and Other Division	(67)	(86)	(48)
Net operating income (loss)	64	(323)	119
Adjustments to net operating income (loss):			
Net investment gains (losses), net (see below for reconciliation)	(22)	(10)	4
Goodwill impairment, net	—	(517)	—
Gains (losses) on early extinguishment of debt, net	(2)	—	—
Gains (losses) from life block transactions, net	(296)	—	—
Expenses related to restructuring, net	—	—	(2)
Tax impact from potential business portfolio changes	(7)	—	—
Income (loss) from continuing operations available to Genworth Financial, Inc.'s common stockholders	(263)	(850)	121
Net income attributable to noncontrolling interests	46	57	54
Income (loss) from continuing operations	(217)	(793)	175
Income (loss) from discontinued operations, net of taxes	(21)	6	(314)
Net loss	(238)	(787)	(139)
Less: net income attributable to noncontrolling interests	46	57	54
Net loss available to Genworth Financial, Inc.'s common stockholders	<u>\$ (284)</u>	<u>\$ (844)</u>	<u>\$ (193)</u>
Net loss available to Genworth Financial, Inc.'s common stockholders per common share:			
Basic	<u>\$ (0.57)</u>	<u>\$ (1.70)</u>	<u>\$ (0.39)</u>
Diluted	<u>\$ (0.57)</u>	<u>\$ (1.70)</u>	<u>\$ (0.39)</u>
Net operating income (loss) per common share:			
Basic	<u>\$ 0.13</u>	<u>\$ (0.65)</u>	<u>\$ 0.24</u>
Diluted	<u>\$ 0.13</u>	<u>\$ (0.65)</u>	<u>\$ 0.24</u>
Weighted-average shares outstanding:			
Basic	<u>497.4</u>	<u>496.6</u>	<u>497.4</u>
Diluted <sup>3</sup>	<u>497.4</u>	<u>496.6</u>	<u>499.3</u>
Reconciliation of net investment gains (losses):			
Net investment gains (losses), gross	\$ (51)	\$ (27)	\$ 8
Adjustments for:			
DAC and other intangible amortization and certain benefit reserves	9	9	8
Net investment gains (losses) attributable to noncontrolling interests	8	3	(9)
Taxes	12	5	(3)
Net investment gains (losses), net of taxes and other adjustments	<u>\$ (22)</u>	<u>\$ (10)</u>	<u>\$ 4</u>

**Condensed Consolidated Balance Sheets**  
(Amounts in millions)

	September 30, 2015	December 31, 2014
<b>Assets</b>		
Cash, cash equivalents and invested assets	\$ 76,535	\$ 77,388
Deferred acquisition costs	4,437	4,849
Intangible assets	284	250
Goodwill	14	16
Reinsurance recoverable	17,276	17,314
Other assets	577	524
Separate account assets	7,893	9,208
Assets held for sale related to discontinued operations	1,206	1,809
Total assets	<u>\$ 108,222</u>	<u>\$ 111,358</u>
<b>Liabilities and stockholders' equity</b>		
Liabilities:		
Future policy benefits	\$ 36,472	\$ 35,915
Policyholder account balances	26,000	26,032
Liability for policy and contract claims	8,065	7,937
Unearned premiums	3,340	3,547
Deferred tax and other liabilities	3,442	4,140
Borrowings related to securitization entities	188	219
Non-recourse funding obligations	1,951	1,996
Long-term borrowings	4,601	4,639
Separate account liabilities	7,893	9,208
Liabilities held for sale related to discontinued operations	854	928
Total liabilities	<u>92,806</u>	<u>94,561</u>
Stockholders' equity:		
Common stock	1	1
Additional paid-in capital	11,944	11,997
Accumulated other comprehensive income (loss):		
Net unrealized investment gains (losses):		
Net unrealized gains (losses) on securities not other-than-temporarily impaired	1,709	2,431
Net unrealized gains (losses) on other-than-temporarily impaired securities	22	22
Net unrealized investment gains (losses)	<u>1,731</u>	<u>2,453</u>
Derivatives qualifying as hedges	2,130	2,070
Foreign currency translation and other adjustments	(383)	(77)
Total accumulated other comprehensive income (loss)	3,478	4,446
Retained earnings	856	1,179
Treasury stock, at cost	(2,700)	(2,700)
Total Genworth Financial, Inc.'s stockholders' equity	<u>13,579</u>	<u>14,923</u>
Noncontrolling interests	1,837	1,874
Total stockholders' equity	<u>15,416</u>	<u>16,797</u>
Total liabilities and stockholders' equity	<u>\$ 108,222</u>	<u>\$ 111,358</u>

**Impact of Foreign Exchange on Operating Results <sup>8</sup>**  
**Three months ended September 30, 2015**

	<u>Percentages Including Foreign Exchange</u>	<u>Percentages Excluding Foreign Exchange <sup>9</sup></u>
<b>Canada Mortgage Insurance (MI):</b>		
Flow new insurance written	(3)%	15%
Flow new insurance written (3Q15 vs. 2Q15)	22%	26%
<b>Australia MI:</b>		
Flow new insurance written	(22)%	(2)%
Flow new insurance written (3Q15 vs. 2Q15)	(3)%	2%

<sup>8</sup> All percentages are comparing the third quarter of 2015 to the third quarter of 2014 unless otherwise stated.

<sup>9</sup> The impact of foreign exchange was calculated using the comparable prior period exchange rates.

## Reconciliation of Core Yield to Reported Yield

	<b>Three months ended September 30, 2015</b>
<b>(Assets - amounts in billions)</b>	
Reported Total Invested Assets and Cash	\$ 75.9
Subtract:	
Securities lending	0.4
Unrealized gains (losses)	5.4
Derivative counterparty collateral	—
Adjusted end of period invested assets	<u>\$ 70.1</u>
Average Invested Assets Used in Reported Yield Calculation	\$ 70.2
Subtract:	
Restricted commercial mortgage loans and other invested assets related to securitization entities <sup>10</sup>	0.2
Average Invested Assets Used in Core Yield Calculation	<u>\$ 70.0</u>
<b>(Income - amounts in millions)</b>	
Reported Net Investment Income	\$ 783
Subtract:	
Bond calls and commercial mortgage loan prepayments	12
Other non-core items <sup>11</sup>	1
Restricted commercial mortgage loans and other invested assets related to securitization entities <sup>10</sup>	2
Core Net Investment Income	<u>\$ 768</u>
Reported Yield	<u>4.46%</u>
Core Yield	<u>4.39%</u>

<sup>10</sup> Represents the incremental assets and investment income related to restricted commercial mortgage loans and other invested assets.

<sup>11</sup> Includes cost basis adjustments on structured securities and various other immaterial items.

**Third Quarter Financial Supplement**

**September 30, 2015**





**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

<b>Table of Contents</b>	<b>Page</b>
<a href="#">Investor Letter</a>	3
<a href="#">Use of Non-GAAP Measures</a>	4
<a href="#">Results of Operations and Selected Operating Performance Measures</a>	5
<a href="#">Financial Highlights</a>	6
<b><i>Consolidated Quarterly Results</i></b>	
<a href="#">Consolidated Net Income (Loss) by Quarter</a>	8
<a href="#">Net Operating Income (Loss) by Segment by Quarter</a>	9
<a href="#">Consolidated Balance Sheets</a>	10-11
<a href="#">Consolidated Balance Sheets by Segment</a>	12-13
<a href="#">Deferred Acquisition Costs (DAC) Rollforward</a>	14
<b><i>Quarterly Results by Division</i></b>	
<a href="#">Net Operating Income and Sales—Global Mortgage Insurance Division</a>	16-38
<a href="#">Net Operating Income (Loss) and Sales—U.S. Life Insurance Division</a>	40-46
<a href="#">Net Operating Loss and Other Metrics—Corporate and Other Division</a>	48-54
<b><i>Additional Financial Data</i></b>	
<a href="#">Investments Summary</a>	56
<a href="#">Fixed Maturity Securities Summary</a>	57
<a href="#">General Account GAAP Net Investment Income Yields</a>	58
<a href="#">Net Investment Gains (Losses), Net—Detail</a>	59
<b><i>Reconciliations of Non-GAAP Measures</i></b>	
<a href="#">Reconciliation of Operating Return On Equity (ROE)</a>	61
<a href="#">Reconciliation of Core Yield</a>	62
<b><i>Corporate Information</i></b>	
<a href="#">Industry Ratings</a>	64

**Note:**

Unless otherwise noted, references in this financial supplement to income (loss) from continuing operations, income (loss) from continuing operations per share, net income (loss), net income (loss) per share, book value and book value per common share should be read as income (loss) from continuing operations available to Genworth Financial, Inc.'s common stockholders, income (loss) from continuing operations available to Genworth Financial, Inc.'s common stockholders per share, net income (loss) available to Genworth Financial, Inc.'s common stockholders, net income (loss) available to Genworth Financial, Inc.'s common stockholders per share, book value available to Genworth Financial, Inc.'s common stockholders and book value available to Genworth Financial, Inc.'s common stockholders per share, respectively.

**GENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
THIRD QUARTER 2015**

Dear Investor,

Thank you for your continued interest in Genworth Financial.

Regards,

Amy Corbin  
Investor Relations  
[InvestorInfo@genworth.com](mailto:InvestorInfo@genworth.com)

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Use of Non-GAAP Measures**

This financial supplement includes the non-GAAP <sup>(1)</sup> financial measure entitled “net operating income (loss).” The chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). The company defines net operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income attributable to noncontrolling interests, net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions, restructuring costs and infrequent or unusual non-operating items. Gains (losses) on insurance block transactions are defined as gains (losses) on the early extinguishment of non-recourse funding obligations, early termination fees for other financing restructuring and/or resulting gains (losses) on reinsurance restructuring for certain blocks of business. The company excludes net investment gains (losses) and infrequent or unusual non-operating items because the company does not consider them to be related to the operating performance of the company's segments and Corporate and Other activities. A component of the company's net investment gains (losses) is the result of impairments, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to the company's discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions and restructuring costs are also excluded from net operating income (loss) because, in the company's opinion, they are not indicative of overall operating trends. Infrequent or unusual non-operating items are also excluded from net operating income (loss) if, in the company's opinion, they are not indicative of overall operating trends.

While some of these items may be significant components of net income (loss) available to Genworth Financial, Inc.'s common stockholders in accordance with GAAP, the company believes that net operating income (loss) and measures that are derived from or incorporate net operating income (loss), including net operating income (loss) per common share on a basic and diluted basis, are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses net operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from net operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Net operating income (loss) and net operating income (loss) per common share on a basic and diluted basis are not substitutes for net income (loss) available to Genworth Financial, Inc.'s common stockholders or net income (loss) available to Genworth Financial, Inc.'s common stockholders per common share on a basic and diluted basis determined in accordance with GAAP. In addition, the company's definition of net operating income (loss) may differ from the definitions used by other companies.

In the fourth quarter of 2014, the company recorded goodwill impairments of \$129 million, net of taxes, in the long-term care insurance business and \$145 million, net of taxes, in the life insurance business. In the third quarter of 2014, the company recorded goodwill impairments of \$167 million, net of taxes, in the long-term care insurance business and \$350 million, net of taxes, in the life insurance business.

In the third quarter of 2015, the company paid an early redemption payment of approximately \$1 million, net of taxes and portion attributable to noncontrolling interests, related to the early redemption of Genworth Financial Mortgage Insurance Pty Limited's notes that were scheduled to mature in 2021. In the third quarter of 2015, the company also repurchased approximately \$50 million principal amount of Genworth Holdings, Inc.'s notes with various maturity dates for a loss of \$1 million, net of taxes. In the second quarter of 2014, the company paid an early redemption payment of approximately \$2 million, net of taxes and portion attributable to noncontrolling interests, related to the early redemption of Genworth MI Canada Inc.'s notes that were scheduled to mature in 2015. These transactions were excluded from net operating income (loss) for the periods presented as they related to a loss on the early extinguishment of debt.

In the third quarter of 2015, the company recorded a DAC impairment of \$296 million, net of taxes, on certain term life insurance policies in connection with entering into an agreement to complete a life block transaction.

In the second quarter of 2015, the company recorded a \$2 million after-tax expense related to restructuring costs as part of an expense reduction plan as the company evaluates and appropriately sizes its organizational needs and expenses.

There were no infrequent or unusual items excluded from net operating income (loss) during the periods presented other than the following items. The company recognized a tax charge of \$7 million in the third quarter of 2015 from potential business portfolio changes related to its mortgage insurance business in Europe. There was a \$205 million net tax impact in the fourth quarter of 2014 from potential business portfolio changes. The company recognized a tax charge of \$174 million in the fourth quarter of 2014 associated with the Australian mortgage insurance business as the company can no longer assert its intent to permanently reinvest earnings in that business. In connection with the company's plans to sell the lifestyle protection insurance business, the company made a change to the permanent reinvestment assertion on one of its legal entities recognizing tax expense of \$31 million in the fourth quarter of 2014.

The table on page 9 of this financial supplement reflects net operating income (loss) as determined in accordance with accounting guidance related to segment reporting, and a reconciliation of net operating income (loss) of the company's segments and Corporate and Other activities to net income (loss) available to Genworth Financial, Inc.'s common stockholders for the periods presented. The financial supplement includes other non-GAAP measures management believes enhances the understanding and comparability of performance by highlighting underlying business activity and profitability drivers. These additional non-GAAP measures are on pages 61 and 62 of this financial supplement.

Adjustments to reconcile net income (loss) attributable to Genworth Financial, Inc.'s common stockholders and net operating income (loss) assume a 35% tax rate and are net of the portion attributable to noncontrolling interests. Net investment gains (losses) are also adjusted for DAC and other intangible amortization and certain benefit reserves (see page 59).

<sup>(1)</sup> U.S. Generally Accepted Accounting Principles

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Results of Operations and Selected Operating Performance Measures**

The company's chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). The table on page 9 of this financial supplement reflects net operating income (loss) as determined in accordance with accounting guidance related to segment reporting, and a reconciliation of net operating income (loss) of the company's segments and Corporate and Other activities to net income (loss) available to Genworth Financial, Inc.'s common stockholders for the periods presented.

In the first quarter of 2015, the company revised how it allocates the consolidated provision for income taxes to its operating segments to simplify the process and reflect how the chief operating decision maker is evaluating segment performance. The revised methodology applies a specific tax rate to the pre-tax income (loss) of each segment, which is then adjusted in each segment to reflect the tax attributes of items unique to that segment such as foreign income. The difference between the consolidated provision for income taxes and the sum of the provision for income taxes in each segment is reflected in Corporate and Other activities. Previously, the company calculated a unique income tax provision for each segment based on quarterly changes to tax attributes and implications of transactions specific to each product within the segment.

The annually-determined tax rates and adjustments to each segment's provision for income taxes are estimates which are subject to review and could change from year to year. Prior year amounts have not been re-presented to reflect this revised presentation and are, therefore, not comparable to the current year provision for income taxes by segment. However, the company does not believe that the previous methodology would have resulted in a materially different segment-level provision for income taxes.

This financial supplement contains selected operating performance measures including "sales" and "insurance in-force" or "risk in-force" which are commonly used in the insurance industry as measures of operating performance.

Management regularly monitors and reports sales metrics as a measure of volume of new and renewal business generated in a period. Sales refer to: (1) new insurance written for mortgage insurance; (2) annualized first-year premiums for long-term care and term life insurance products; (3) annualized first-year deposits plus 5% of excess deposits for universal and term universal life insurance products; (4) 10% of premium deposits for linked-benefits products; and (5) new and additional premiums/deposits for fixed annuities. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers new insurance written, annualized first-year premiums/deposits, premium equivalents and new premiums/deposits to be a measure of the company's operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than a measure of the company's revenues or profitability during that period.

Management regularly monitors and reports insurance in-force and risk in-force. Insurance in-force for the international mortgage and U.S. mortgage insurance businesses is a measure of the aggregate face value of outstanding insurance policies as of the respective reporting date. For risk in-force in the international mortgage insurance business, the company has computed an "effective" risk in-force amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor of 35% that represents the highest expected average per-claim payment for any one underwriting year over the life of the company's businesses in Canada and Australia. In Australia, the company has certain risk share arrangements where it provides pro-rata coverage of certain loans rather than 100% coverage. As a result, for loans with these risk share arrangements, the applicable pro-rata coverage amount provided is used when applying the factor. Risk in-force for the U.S. mortgage insurance business is the obligation that is limited under contractual terms to the amounts less than 100% of the mortgage loan value. The company considers insurance in-force and risk in-force to be measures of the company's operating performance because they represent measures of the size of the business at a specific date which will generate revenues and profits in a future period, rather than measures of the company's revenues or profitability during that period.

Management also regularly monitors and reports a loss ratio for the company's businesses. For the mortgage insurance businesses, the loss ratio is the ratio of incurred losses and loss adjustment expenses to net earned premiums. For the long-term care insurance business, the loss ratio is the ratio of benefits and other changes in reserves less tabular interest on reserves less loss adjustment expenses to net earned premiums. The company considers the loss ratio to be a measure of underwriting performance in these businesses and helps to enhance the understanding of the operating performance of the businesses.

These operating performance measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Financial Highlights**  
(amounts in millions, except per share data)

<b>Balance Sheet Data</b>	<b>September 30, 2015</b>	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>September 30, 2014</b>
Total Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income	\$ 10,101	\$ 10,381	\$ 10,632	\$ 10,477	\$ 11,231
Total accumulated other comprehensive income	3,478	3,309	4,692	4,446	3,934
Total Genworth Financial, Inc.'s stockholders' equity	<u>\$ 13,579</u>	<u>\$ 13,690</u>	<u>\$ 15,324</u>	<u>\$ 14,923</u>	<u>\$ 15,165</u>
Book value per common share	\$ 27.29	\$ 27.52	\$ 30.81	\$ 30.04	\$ 30.54
Book value per common share, excluding accumulated other comprehensive income	\$ 20.30	\$ 20.87	\$ 21.38	\$ 21.09	\$ 22.62
Common shares outstanding as of the balance sheet date	497.5	497.4	497.4	496.7	496.6
	<b>Twelve months ended</b>				
	<b>September 30, 2015</b>	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>September 30, 2014</b>
<b>Twelve Month Rolling Average ROE</b>					
GAAP Basis ROE	-10.3%	-15.0%	-11.3%	-10.8%	-2.3%
Operating ROE (1)	-0.7%	-4.2%	-3.8%	-3.5%	1.7%
	<b>Three months ended</b>				
	<b>September 30, 2015</b>	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>September 30, 2014</b>
<b>Quarterly Average ROE</b>					
GAAP Basis ROE	-11.1%	-7.3%	5.8%	-28.0%	-29.0%
Operating ROE (1)	2.5%	4.5%	5.8%	-15.3%	-11.1%
	<b>Three months ended</b>				<b>Nine months ended</b>
	<b>September 30, 2015</b>				<b>September 30, 2015</b>
<b>Basic and Diluted Shares</b>					
Weighted-average common shares used in basic earnings per common share calculations	497.4				497.3
Potentially dilutive securities:					
Stock options, restricted stock units and stock appreciation rights	—				1.7
Weighted-average common shares used in diluted earnings per common share calculations (2)	<u>497.4</u>				<u>499.0</u>

(1) See page 61 herein for a reconciliation of GAAP Basis ROE to Operating ROE.

(2) Under applicable accounting guidance, companies in a loss position are required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share. Therefore, as a result of the loss from continuing operations for the three months ended September 30, 2015, the company was required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share for the three months ended September 30, 2015, as the inclusion of shares for stock options, restricted stock units and stock appreciation rights of 1.3 million would have been antidilutive to the calculation. If the company had not incurred a loss from continuing operations for the three months ended September 30, 2015, dilutive potential weighted-average common shares outstanding would have been 498.7 million.

## **Consolidated Quarterly Results**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Consolidated Net Income (Loss) by Quarter**  
**(amounts in millions, except per share amounts)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$1,145	\$1,134	\$1,143	\$3,422	\$1,214	\$1,210	\$1,144	\$1,132	\$ 4,700
Net investment income	783	793	781	2,357	797	778	791	776	3,142
Net investment gains (losses)	(51)	8	(16)	(59)	(11)	(27)	34	(18)	(22)
Insurance and investment product fees and other	223	222	227	672	229	229	225	226	909
Total revenues	2,100	2,157	2,135	6,392	2,229	2,190	2,194	2,116	8,729
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	1,290	1,232	1,192	3,714	2,136	1,934	1,200	1,148	6,418
Interest credited	179	181	180	540	185	185	184	183	737
Acquisition and operating expenses, net of deferrals	314	295	267	876	299	284	282	273	1,138
Amortization of deferred acquisition costs and intangibles	563	101	95	759	128	113	108	104	453
Goodwill impairment	—	—	—	—	299	550	—	—	849
Interest expense	105	103	107	315	106	104	112	111	433
Total benefits and expenses	2,451	1,912	1,841	6,204	3,153	3,170	1,886	1,819	10,028
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	(351)	245	294	188	(924)	(980)	308	297	(1,299)
Provision (benefit) for income taxes	(134)	70	91	27	(78)	(187)	84	87	(94)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	(217)	175	203	161	(846)	(793)	224	210	(1,205)
Income (loss) from discontinued operations, net of taxes <sup>(1)</sup>	(21)	(314)	1	(334)	138	6	4	9	157
<b>NET INCOME (LOSS)</b>	(238)	(139)	204	(173)	(708)	(787)	228	219	(1,048)
Less: net income attributable to noncontrolling interests	46	54	50	150	52	57	52	35	196
<b>NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	<u>\$ (284)</u>	<u>\$ (193)</u>	<u>\$ 154</u>	<u>\$ (323)</u>	<u>\$ (760)</u>	<u>\$ (844)</u>	<u>\$ 176</u>	<u>\$ 184</u>	<u>\$ (1,244)</u>
<b>Earnings (Loss) Per Share Data:</b>									
Income (loss) from continuing operations available to Genworth Financial, Inc.'s common stockholders per common share									
Basic	\$ (0.53)	\$ 0.24	\$ 0.31	\$ 0.02	\$ (1.81)	\$ (1.71)	\$ 0.35	\$ 0.35	\$ (2.82)
Diluted	\$ (0.53)	\$ 0.24	\$ 0.31	\$ 0.02	\$ (1.81)	\$ (1.71)	\$ 0.34	\$ 0.35	\$ (2.82)
Net income (loss) available to Genworth Financial, Inc.'s common stockholders per common share									
Basic	\$ (0.57)	\$ (0.39)	\$ 0.31	\$ (0.65)	\$ (1.53)	\$ (1.70)	\$ 0.35	\$ 0.37	\$ (2.51)
Diluted	\$ (0.57)	\$ (0.39)	\$ 0.31	\$ (0.65)	\$ (1.53)	\$ (1.70)	\$ 0.35	\$ 0.37	\$ (2.51)
Weighted-average common shares outstanding									
Basic	497.4	497.4	497.0	497.3	496.7	496.6	496.6	495.8	496.4
Diluted <sup>(2)</sup>	497.4	499.3	498.9	499.0	496.7	496.6	503.6	502.7	496.4

(1) Income (loss) from discontinued operations related to the lifestyle protection insurance business. Refer to page 54 for operating results of discontinued operations.

(2) Under applicable accounting guidance, companies in a loss position are required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share. Therefore, as a result of the loss from continuing operations for the three months ended September 30, 2015, the three months ended September 30, 2014 and the three and twelve months ended December 31, 2014, the company was required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share for the three months ended September 30, 2015, the three months ended September 30, 2014 and the three and twelve months ended December 31, 2014, as the inclusion of shares for stock options, restricted stock units and stock appreciation rights of 1.3 million, 5.4 million, 3.2 million and 5.6 million, respectively, would have been antidilutive to the calculation. If the company had not incurred a loss from continuing operations for the three months ended September 30, 2015, the three months ended September 30, 2014 and the three and twelve months ended December 31, 2014, dilutive potential weighted-average common shares outstanding would have been 498.7 million, 502.0 million, 499.9 million and 502.0 million, respectively.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss) by Segment by Quarter**  
**(amounts in millions, except per share amounts)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>Global Mortgage Insurance Division</b>									
International Mortgage Insurance segment:									
Canada	\$ 38	\$ 37	\$ 40	\$ 115	\$ 36	\$ 46	\$ 47	\$ 41	\$ 170
Australia	21	29	30	80	33	48	57	62	200
Other Countries	(5)	(5)	(6)	(16)	(7)	(7)	(7)	(4)	(25)
Total International Mortgage Insurance segment	54	61	64	179	62	87	97	99	345
U.S. Mortgage Insurance segment	37	49	52	138	21	(2)	39	33	91
<b>Total Global Mortgage Insurance Division</b>	<b>91</b>	<b>110</b>	<b>116</b>	<b>317</b>	<b>83</b>	<b>85</b>	<b>136</b>	<b>132</b>	<b>436</b>
<b>U.S. Life Insurance Division</b>									
U.S. Life Insurance segment:									
Long-Term Care Insurance	(10)	10	10	10	(506)	(361)	6	46	(815)
Life Insurance	31	22	40	93	1	13	39	21	74
Fixed Annuities	19	25	31	75	23	26	24	27	100
Total U.S. Life Insurance segment	40	57	81	178	(482)	(322)	69	94	(641)
<b>Total U.S. Life Insurance Division</b>	<b>40</b>	<b>57</b>	<b>81</b>	<b>178</b>	<b>(482)</b>	<b>(322)</b>	<b>69</b>	<b>94</b>	<b>(641)</b>
<b>Corporate and Other Division</b>									
Runoff segment	(4)	9	11	16	16	5	15	12	48
Corporate and Other	(63)	(57)	(54)	(174)	(32)	(91)	(66)	(52)	(241)
<b>Total Corporate and Other Division</b>	<b>(67)</b>	<b>(48)</b>	<b>(43)</b>	<b>(158)</b>	<b>(16)</b>	<b>(86)</b>	<b>(51)</b>	<b>(40)</b>	<b>(193)</b>
<b>NET OPERATING INCOME (LOSS)</b>	<b>64</b>	<b>119</b>	<b>154</b>	<b>337</b>	<b>(415)</b>	<b>(323)</b>	<b>154</b>	<b>186</b>	<b>(398)</b>
<b>ADJUSTMENTS TO NET OPERATING INCOME (LOSS):</b>									
Net investment gains (losses), net	(22)	4	(1)	(19)	(4)	(10)	20	(11)	(5)
Goodwill impairment, net	—	—	—	—	(274)	(517)	—	—	(791)
Gains (losses) on early extinguishment of debt, net	(2)	—	—	(2)	—	—	(2)	—	(2)
Gains (losses) from life block transactions, net	(296)	—	—	(296)	—	—	—	—	—
Expenses related to restructuring, net	—	(2)	—	(2)	—	—	—	—	—
Tax impact from potential business portfolio changes	(7)	—	—	(7)	(205)	—	—	—	(205)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL INC.'S COMMON STOCKHOLDERS</b>	<b>(263)</b>	<b>121</b>	<b>153</b>	<b>11</b>	<b>(898)</b>	<b>(850)</b>	<b>172</b>	<b>175</b>	<b>(1,401)</b>
Net income attributable to noncontrolling interests	46	54	50	150	52	57	52	35	196
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<b>(217)</b>	<b>175</b>	<b>203</b>	<b>161</b>	<b>(846)</b>	<b>(793)</b>	<b>224</b>	<b>210</b>	<b>(1,205)</b>
Income (loss) from discontinued operations, net of taxes	(21)	(314)	1	(334)	138	6	4	9	157
<b>NET INCOME (LOSS)</b>	<b>(238)</b>	<b>(139)</b>	<b>204</b>	<b>(173)</b>	<b>(708)</b>	<b>(787)</b>	<b>228</b>	<b>219</b>	<b>(1,048)</b>
Less: net income attributable to noncontrolling interests	46	54	50	150	52	57	52	35	196
<b>NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	<b>\$(284)</b>	<b>\$(193)</b>	<b>\$ 154</b>	<b>\$(323)</b>	<b>\$(760)</b>	<b>\$(844)</b>	<b>\$ 176</b>	<b>\$ 184</b>	<b>\$(1,244)</b>
<b>Earnings (Loss) Per Share Data:</b>									
Net income (loss) available to Genworth Financial, Inc.'s common stockholders per common share									
Basic	\$ (0.57)	\$ (0.39)	\$ 0.31	\$ (0.65)	\$ (1.53)	\$ (1.70)	\$ 0.35	\$ 0.37	\$ (2.51)
Diluted	\$ (0.57)	\$ (0.39)	\$ 0.31	\$ (0.65)	\$ (1.53)	\$ (1.70)	\$ 0.35	\$ 0.37	\$ (2.51)
Net operating income (loss) per common share									
Basic	\$ 0.13	\$ 0.24	\$ 0.31	\$ 0.68	\$ (0.83)	\$ (0.65)	\$ 0.31	\$ 0.37	\$ (0.80)
Diluted	\$ 0.13	\$ 0.24	\$ 0.31	\$ 0.68	\$ (0.83)	\$ (0.65)	\$ 0.31	\$ 0.37	\$ (0.80)
Weighted-average common shares outstanding									
Basic	497.4	497.4	497.0	497.3	496.7	496.6	496.6	495.8	496.4
Diluted <sup>(1)</sup>	497.4	499.3	498.9	499.0	496.7	496.6	503.6	502.7	496.4

<sup>(1)</sup> Under applicable accounting guidance, companies in a loss position are required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share. Therefore, as a result of the loss from continuing operations for the three months ended September 30, 2015, the three months ended September 30, 2014 and the three and twelve months ended December 31, 2014, the company was required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share for the three months ended September 30, 2015, the three months ended September 30, 2014 and the three and twelve months ended December 31, 2014, as the inclusion of shares for stock options, restricted stock units and stock appreciation rights of 1.3 million, 5.4 million, 3.2 million and 5.6 million, respectively, would have been antidilutive to the calculation. If the company had not incurred a loss from continuing operations for the three months ended September 30, 2015, the three months ended September 30, 2014 and the three and twelve months ended December 31, 2014, dilutive potential weighted-average common shares outstanding would have been 498.7 million, 502.0 million, 499.9 million and 502.0 million, respectively. Since it had net operating income for the three months ended September 30, 2015, the company used 498.7 million diluted weighted-average common shares outstanding in the calculation of diluted net operating income per common share.



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Consolidated Balance Sheets**  
**(amounts in millions)**

	September 30, 2015	June 30, 2015	March 31, 2015	December 31, 2014	September 30, 2014
<b>ASSETS</b>					
Investments:					
Fixed maturity securities available-for-sale, at fair value	\$ 60,851	\$ 60,568	\$ 61,904	\$ 61,276	\$ 61,091
Equity securities available-for-sale, at fair value	273	299	299	275	306
Commercial mortgage loans	6,133	6,175	6,149	6,100	6,077
Restricted commercial mortgage loans related to securitization entities	175	181	188	201	209
Policy loans	1,567	1,584	1,506	1,501	1,512
Other invested assets	2,773	2,191	2,697	2,244	2,218
Restricted other invested assets related to securitization entities	412	410	411	411	404
Total investments	72,184	71,408	73,154	72,008	71,817
Cash and cash equivalents	3,666	4,100	4,971	4,716	3,284
Accrued investment income	685	615	717	664	694
Deferred acquisition costs	4,437	4,896	4,745	4,849	4,870
Intangible assets	284	286	207	250	277
Goodwill	14	15	15	16	316
Reinsurance recoverable	17,276	17,297	17,305	17,314	17,342
Other assets	577	625	518	524	569
Separate account assets	7,893	8,702	9,064	9,208	9,420
Assets held for sale related to discontinued operations (1)	1,206	1,220	1,635	1,809	1,925
Total assets	<u>\$ 108,222</u>	<u>\$ 109,164</u>	<u>\$ 112,331</u>	<u>\$ 111,358</u>	<u>\$ 110,514</u>

(1) The assets held for sale related to discontinued operations prior to the sale have been segregated in the consolidated balance sheets. The major asset categories for discontinued operations were as follows:

	September 30, 2015	June 30, 2015	March 31, 2015	December 31, 2014	September 30, 2014
<b>ASSETS</b>					
Investments:					
Fixed maturity securities available-for-sale, at fair value	\$ 1,117	\$ 1,104	\$ 1,037	\$ 1,171	\$ 1,226
Equity securities available-for-sale, at fair value	6	7	7	7	7
Other invested assets	23	24	26	52	64
Total investments	1,146	1,135	1,070	1,230	1,297
Cash and cash equivalents	142	154	187	202	193
Accrued investment income	22	20	19	21	25
Deferred acquisition costs	168	176	173	193	215
Intangible assets	22	21	20	22	23
Reinsurance recoverable	36	35	34	32	31
Other assets	121	137	132	109	141
Assets held for sale related to discontinued operations	1,657	1,678	1,635	1,809	1,925
Fair value less pension settlement costs and closing costs impairment	(451)	(458)	—	—	—
Total assets held for sale related to discontinued operations	<u>\$ 1,206</u>	<u>\$ 1,220</u>	<u>\$ 1,635</u>	<u>\$ 1,809</u>	<u>\$ 1,925</u>

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Consolidated Balance Sheets**  
**(amounts in millions)**

	September 30, 2015	June 30, 2015	March 31, 2015	December 31, 2014	September 30, 2014
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Liabilities:					
Future policy benefits	\$ 36,472	\$ 36,298	\$ 36,488	\$ 35,915	\$ 34,697
Policyholder account balances	26,000	25,987	26,136	26,032	25,816
Liability for policy and contract claims	8,065	7,990	7,929	7,937	7,880
Unearned premiums	3,340	3,431	3,321	3,547	3,597
Other liabilities	3,241	3,136	3,623	3,282	3,274
Borrowings related to securitization entities	188	199	205	219	225
Non-recourse funding obligations	1,951	1,967	1,983	1,996	2,010
Long-term borrowings	4,601	4,607	4,601	4,639	4,662
Deferred tax liability	201	258	1,057	858	825
Separate account liabilities	7,893	8,702	9,064	9,208	9,420
Liabilities held for sale related to discontinued operations (1)	854	862	843	928	987
Total liabilities	<u>92,806</u>	<u>93,437</u>	<u>95,250</u>	<u>94,561</u>	<u>93,393</u>
Stockholders' equity:					
Common stock	1	1	1	1	1
Additional paid-in capital	11,944	11,940	11,998	11,997	11,991
Accumulated other comprehensive income (loss):					
Net unrealized investment gains (losses):					
Net unrealized gains (losses) on securities not other-than-temporarily impaired	1,709	1,606	2,724	2,431	2,047
Net unrealized gains (losses) on other-than-temporarily impaired securities	22	22	24	22	20
Net unrealized investment gains (losses)	1,731	1,628	2,748	2,453	2,067
Derivatives qualifying as hedges	2,130	1,913	2,247	2,070	1,753
Foreign currency translation and other adjustments	(383)	(232)	(303)	(77)	114
Total accumulated other comprehensive income	3,478	3,309	4,692	4,446	3,934
Retained earnings	856	1,140	1,333	1,179	1,939
Treasury stock, at cost	(2,700)	(2,700)	(2,700)	(2,700)	(2,700)
Total Genworth Financial, Inc.'s stockholders' equity	13,579	13,690	15,324	14,923	15,165
Noncontrolling interests	1,837	2,037	1,757	1,874	1,956
Total stockholders' equity	15,416	15,727	17,081	16,797	17,121
Total liabilities and stockholders' equity	<u>\$ 108,222</u>	<u>\$ 109,164</u>	<u>\$ 112,331</u>	<u>\$ 111,358</u>	<u>\$ 110,514</u>

(1) The liabilities held for sale related to discontinued operations prior to the sale have been segregated in the consolidated balance sheets. The major liability categories for discontinued operations were as follows:

	September 30, 2015	June 30, 2015	March 31, 2015	December 31, 2014	September 30, 2014
<b>LIABILITIES</b>					
Policyholder account balances	\$ 9	\$ 10	\$ 10	\$ 11	\$ 11
Liability for policy and contract claims	108	108	101	106	107
Unearned premiums	412	420	410	439	487
Other liabilities	296	294	276	322	332
Deferred tax liability	29	30	46	50	50
Liabilities held for sale related to discontinued operations	<u>\$ 854</u>	<u>\$ 862</u>	<u>\$ 843</u>	<u>\$ 928</u>	<u>\$ 987</u>

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Consolidated Balance Sheet by Segment**  
**(amounts in millions)**

	September 30, 2015					
	International Mortgage Insurance	U.S. Mortgage Insurance	U.S. Life Insurance	Runoff	Corporate and Other <sup>(1)</sup>	Total
<b>ASSETS</b>						
Cash and investments	\$ 7,499	\$ 2,209	\$ 61,322	\$ 2,742	\$ 2,763	\$ 76,535
Deferred acquisition costs and intangible assets	164	29	4,254	280	8	4,735
Reinsurance recoverable	21	6	16,420	829	—	17,276
Deferred tax and other assets	89	38	349	18	83	577
Separate account assets	—	—	—	7,893	—	7,893
Assets held for sale related to discontinued operations	—	—	—	—	1,206	1,206
Total assets	<u>\$ 7,773</u>	<u>\$ 2,282</u>	<u>\$ 82,345</u>	<u>\$11,762</u>	<u>\$ 4,060</u>	<u>\$ 108,222</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
Liabilities:						
Future policy benefits	\$ —	\$ —	\$ 36,468	\$ 4	\$ —	\$ 36,472
Policyholder account balances	—	—	22,786	3,214	—	26,000
Liability for policy and contract claims	303	953	6,791	18	—	8,065
Unearned premiums	2,482	240	613	5	—	3,340
Non-recourse funding obligations	—	—	1,981	—	(30)	1,951
Deferred tax and other liabilities	237	(565)	3,512	(1)	259	3,442
Borrowings and capital securities	501	—	—	11	4,277	4,789
Separate account liabilities	—	—	—	7,893	—	7,893
Liabilities held for sale related to discontinued operations	—	—	—	—	854	854
Total liabilities	<u>3,523</u>	<u>628</u>	<u>72,151</u>	<u>11,144</u>	<u>5,360</u>	<u>92,806</u>
Stockholders' equity:						
Allocated equity, excluding accumulated other comprehensive income (loss)	2,574	1,642	6,485	634	(1,234)	10,101
Allocated accumulated other comprehensive income (loss)	(161)	12	3,709	(16)	(66)	3,478
Total Genworth Financial, Inc.'s stockholders' equity	2,413	1,654	10,194	618	(1,300)	13,579
Noncontrolling interests	1,837	—	—	—	—	1,837
Total stockholders' equity	4,250	1,654	10,194	618	(1,300)	15,416
Total liabilities and stockholders' equity	<u>\$ 7,773</u>	<u>\$ 2,282</u>	<u>\$ 82,345</u>	<u>\$11,762</u>	<u>\$ 4,060</u>	<u>\$ 108,222</u>

(1) Includes inter-segment eliminations.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Consolidated Balance Sheet by Segment**  
**(amounts in millions)**

	June 30, 2015					Total
	International Mortgage Insurance	U.S. Mortgage Insurance	U.S. Life Insurance	Runoff	Corporate and Other <sup>(1)</sup>	
<b>ASSETS</b>						
Cash and investments	\$ 8,114	\$ 2,269	\$ 60,452	\$ 2,678	\$ 2,610	\$ 76,123
Deferred acquisition costs and intangible assets	173	26	4,691	298	9	5,197
Reinsurance recoverable	21	7	16,440	829	—	17,297
Deferred tax and other assets	175	39	351	(8)	68	625
Separate account assets	—	—	—	8,702	—	8,702
Assets held for sale related to discontinued operations	—	—	—	—	1,220	1,220
Total assets	<u>\$ 8,483</u>	<u>\$ 2,341</u>	<u>\$ 81,934</u>	<u>\$ 12,499</u>	<u>\$ 3,907</u>	<u>\$ 109,164</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
Liabilities:						
Future policy benefits	\$ —	\$ —	\$ 36,294	\$ 4	\$ —	\$ 36,298
Policyholder account balances	—	—	22,837	3,150	—	25,987
Liability for policy and contract claims	308	996	6,671	15	—	7,990
Unearned premiums	2,602	214	608	7	—	3,431
Non-recourse funding obligations	—	—	1,997	—	(30)	1,967
Deferred tax and other liabilities	458	(612)	3,436	(25)	137	3,394
Borrowings and capital securities	456	—	—	12	4,338	4,806
Separate account liabilities	—	—	—	8,702	—	8,702
Liabilities held for sale related to discontinued operations	—	—	—	—	862	862
Total liabilities	<u>3,824</u>	<u>598</u>	<u>71,843</u>	<u>11,865</u>	<u>5,307</u>	<u>93,437</u>
Stockholders' equity:						
Allocated equity, excluding accumulated other comprehensive income (loss)	2,618	1,731	6,744	650	(1,362)	10,381
Allocated accumulated other comprehensive income (loss)	4	12	3,347	(16)	(38)	3,309
Total Genworth Financial, Inc.'s stockholders' equity	2,622	1,743	10,091	634	(1,400)	13,690
Noncontrolling interests	2,037	—	—	—	—	2,037
Total stockholders' equity	4,659	1,743	10,091	634	(1,400)	15,727
Total liabilities and stockholders' equity	<u>\$ 8,483</u>	<u>\$ 2,341</u>	<u>\$ 81,934</u>	<u>\$ 12,499</u>	<u>\$ 3,907</u>	<u>\$ 109,164</u>

(1) Includes inter-segment eliminations.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Deferred Acquisition Costs Rollforward**  
**(amounts in millions)**

	<b>International Mortgage Insurance</b>	<b>U.S. Mortgage Insurance</b>	<b>U.S. Life Insurance <sup>(1)</sup></b>	<b>Runoff <sup>(2)</sup></b>	<b>Corporate and Other</b>	<b>Total</b>
Unamortized balance as of June 30, 2015	\$ 147	\$ 19	\$ 4,722	\$ 286	\$ —	\$5,174
Costs deferred	16	4	51	—	—	71
Amortization, net of interest accretion	(13)	(2)	(65)	(17)	—	(97)
Impact of foreign currency translation	(10)	—	—	—	—	(10)
Impairment <sup>(3)</sup>	—	—	(455)	—	—	(455)
Unamortized balance as of September 30, 2015	140	21	4,253	269	—	4,683
Effect of accumulated net unrealized investment (gains) losses	—	—	(242)	(4)	—	(246)
Balance as of September 30, 2015	<u>\$ 140</u>	<u>\$ 21</u>	<u>\$ 4,011</u>	<u>\$ 265</u>	<u>\$ —</u>	<u>\$4,437</u>

(1) Amortization, net of interest accretion, included \$4 million of amortization related to net investment gains for the policyholder account balances.

(2) Amortization, net of interest accretion, included \$4 million of amortization related to net investment gains for the policyholder account balances.

(3) In the third quarter of 2015, the company recorded a DAC impairment of \$455 million on certain term life insurance policies in connection with entering into an agreement to complete a life block transaction.

**Global Mortgage Insurance Division**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income—Global Mortgage Insurance Division**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 361	\$ 364	\$ 365	\$1,090	\$ 387	\$ 388	\$ 381	\$ 372	\$1,528
Net investment income	72	76	85	233	87	97	86	92	362
Net investment gains (losses)	(19)	20	(17)	(16)	(4)	(4)	12	(3)	1
Insurance and investment product fees and other	—	1	(2)	(1)	(4)	(7)	(3)	2	(12)
Total revenues	414	461	431	1,306	466	474	476	463	1,879
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	117	99	94	310	145	199	107	110	561
Acquisition and operating expenses, net of deferrals	90	94	79	263	101	87	93	82	363
Amortization of deferred acquisition costs and intangibles	16	16	16	48	16	16	17	17	66
Interest expense	8	6	7	21	7	8	8	8	31
Total benefits and expenses	231	215	196	642	269	310	225	217	1,021
<b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	183	246	235	664	197	164	251	246	858
Provision for income taxes	62	75	75	212	237	24	61	80	402
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	121	171	160	452	(40)	140	190	166	456
Less: net income attributable to noncontrolling interests	46	54	50	150	52	57	52	35	196
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	75	117	110	302	(92)	83	138	131	260
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>									
Net investment (gains) losses, net	8	(7)	6	7	1	2	(4)	1	—
(Gains) losses on early extinguishment of debt, net	1	—	—	1	—	—	2	—	2
Tax impact from potential business portfolio changes	7	—	—	7	174	—	—	—	174
<b>NET OPERATING INCOME (1)</b>	<u>\$ 91</u>	<u>\$ 110</u>	<u>\$ 116</u>	<u>\$ 317</u>	<u>\$ 83</u>	<u>\$ 85</u>	<u>\$ 136</u>	<u>\$ 132</u>	<u>\$ 436</u>
<i>Effective tax rate (operating income) (2)</i>	31.6%	32.3%	33.0%	32.4%	34.0%	11.3%	23.3%	33.9%	27.2%

(1) Net operating income adjusted for foreign exchange as compared to the prior year period for the Global Mortgage Insurance Division was \$104 million and \$349 million for the three and nine months ended September 30, 2015, respectively.

(2) The operating income (loss) effective tax rate for all pages in this financial supplement was calculated using whole dollars. As a result, the percentages shown may differ from an operating income (loss) effective tax rate calculated using the rounded numbers in this financial supplement.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss)—Global Mortgage Insurance Division**  
**(amounts in millions)**

Three months ended September 30, 2015	International Mortgage Insurance Segment				U.S. Mortgage Insurance Segment	Total
	Canada	Australia	Other Countries	Total International Mortgage Insurance Segment		
<b>REVENUES:</b>						
Premiums	\$ 116	\$ 92	\$ 7	\$ 215	\$ 146	\$ 361
Net investment income	32	28	—	60	12	72
Net investment gains (losses)	(23)	3	—	(20)	1	(19)
Insurance and investment product fees and other	(1)	(1)	—	(2)	2	—
Total revenues	124	122	7	253	161	414
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	24	27	3	54	63	117
Acquisition and operating expenses, net of deferrals	16	27	9	52	38	90
Amortization of deferred acquisition costs and intangibles	9	4	—	13	3	16
Interest expense	5	3	—	8	—	8
Total benefits and expenses	54	61	12	127	104	231
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	70	61	(5)	126	57	183
Provision for income taxes	17	18	7	42	20	62
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	53	43	(12)	84	37	121
Less: net income attributable to noncontrolling interests	24	22	—	46	—	46
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	29	21	(12)	38	37	75
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>						
Net investment (gains) losses, net	9	(1)	—	8	—	8
(Gains) losses on early extinguishment of debt, net	—	1	—	1	—	1
Tax impact from potential business portfolio changes	—	—	7	7	—	7
<b>NET OPERATING INCOME (LOSS)</b>	<u>\$ 38</u>	<u>\$ 21</u>	<u>\$ (5)</u>	<u>\$ 54</u>	<u>\$ 37</u>	<u>\$ 91</u>
<i>Effective tax rate (operating income (loss))</i>	27.2%	28.0%	8.2%	28.8%	35.4%	31.6%

Three months ended September 30, 2014	International Mortgage Insurance Segment				U.S. Mortgage Insurance Segment	Total
	Canada	Australia	Other Countries	Total International Mortgage Insurance Segment		
<b>REVENUES:</b>						
Premiums	\$ 130	\$ 105	\$ 7	\$ 242	\$ 146	\$ 388
Net investment income	39	38	1	78	19	97
Net investment gains (losses)	(4)	—	—	(4)	—	(4)
Insurance and investment product fees and other	(2)	(7)	2	(7)	—	(7)
Total revenues	163	136	10	309	165	474
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	28	22	8	58	141	199
Acquisition and operating expenses, net of deferrals	18	25	9	52	35	87
Amortization of deferred acquisition costs and intangibles	10	5	—	15	1	16
Interest expense	5	3	—	8	—	8
Total benefits and expenses	61	55	17	133	177	310
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	102	81	(7)	176	(12)	164
Provision (benefit) for income taxes	24	10	—	34	(10)	24
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	78	71	(7)	142	(2)	140
Less: net income attributable to noncontrolling interests	34	23	—	57	—	57
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	44	48	(7)	85	(2)	83
<b>ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>						
Net investment (gains) losses, net	2	—	—	2	—	2
<b>NET OPERATING INCOME (LOSS)</b>	<u>\$ 46</u>	<u>\$ 48</u>	<u>\$ (7)</u>	<u>\$ 87</u>	<u>\$ (2)</u>	<u>\$ 85</u>
<i>Effective tax rate (operating income (loss))</i>	21.2%	14.2%	-2.2%	19.0%	80.1%	11.3%



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss)—Global Mortgage Insurance Division**  
**(amounts in millions)**

Nine months ended September 30, 2015	International Mortgage Insurance Segment			Total International Mortgage Insurance Segment	U.S. Mortgage Insurance Segment	Total
	Canada	Australia	Other Countries			
<b>REVENUES:</b>						
Premiums	\$ 351	\$ 271	\$ 19	\$ 641	\$ 449	\$1,090
Net investment income	99	89	1	189	44	233
Net investment gains (losses)	(21)	4	—	(17)	1	(16)
Insurance and investment product fees and other	—	(4)	—	(4)	3	(1)
Total revenues	429	360	20	809	497	1,306
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	70	66	11	147	163	310
Acquisition and operating expenses, net of deferrals	50	74	26	150	113	263
Amortization of deferred acquisition costs and intangibles	27	14	—	41	7	48
Interest expense	14	7	—	21	—	21
Total benefits and expenses	161	161	37	359	283	642
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	268	199	(17)	450	214	664
Provision for income taxes	70	60	6	136	76	212
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	198	139	(23)	314	138	452
Less: net income attributable to noncontrolling interests	91	59	—	150	—	150
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	107	80	(23)	164	138	302
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>						
Net investment (gains) losses, net	8	(1)	—	7	—	7
(Gains) losses on early extinguishment of debt, net	—	1	—	1	—	1
Tax impact from potential business portfolio changes	—	—	7	7	—	7
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ 115</b>	<b>\$ 80</b>	<b>\$ (16)</b>	<b>\$ 179</b>	<b>\$ 138</b>	<b>\$ 317</b>
<i>Effective tax rate (operating income (loss))</i>	27.5%	29.5%	7.4%	29.7%	35.6%	32.4%

Nine months ended September 30, 2014	International Mortgage Insurance Segment			Total International Mortgage Insurance Segment	U.S. Mortgage Insurance Segment	Total
	Canada	Australia	Other Countries			
<b>REVENUES:</b>						
Premiums	\$ 388	\$ 304	\$ 22	\$ 714	\$ 427	\$1,141
Net investment income	117	108	2	227	48	275
Net investment gains (losses)	5	—	—	5	—	5
Insurance and investment product fees and other	1	(11)	1	(9)	1	(8)
Total revenues	511	401	25	937	476	1,413
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	69	63	18	150	266	416
Acquisition and operating expenses, net of deferrals	67	67	26	160	102	262
Amortization of deferred acquisition costs and intangibles	29	16	—	45	5	50
Interest expense	16	8	—	24	—	24
Total benefits and expenses	181	154	44	379	373	752
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	330	247	(19)	558	103	661
Provision (benefit) for income taxes	87	46	(1)	132	33	165
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	243	201	(18)	426	70	496
Less: net income attributable to noncontrolling interests	110	34	—	144	—	144
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	133	167	(18)	282	70	352
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>						
Net investment (gains) losses, net	(1)	—	—	(1)	—	(1)
(Gains) losses on early extinguishment of debt, net	2	—	—	2	—	2
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ 134</b>	<b>\$ 167</b>	<b>\$ (18)</b>	<b>\$ 283</b>	<b>\$ 70</b>	<b>\$ 353</b>
<i>Effective tax rate (operating income (loss))</i>	26.4%	19.3%	6.4%	23.5%	32.1%	25.4%

## **International Mortgage Insurance Segment**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income—International Mortgage Insurance Segment**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 215	\$ 211	\$ 215	\$ 641	\$ 236	\$ 242	\$ 237	\$ 235	\$ 950
Net investment income	60	63	66	189	76	78	75	74	303
Net investment gains (losses)	(20)	20	(17)	(17)	(4)	(4)	12	(3)	1
Insurance and investment product fees and other	(2)	1	(3)	(4)	(5)	(7)	(4)	2	(14)
Total revenues	253	295	261	809	303	309	320	308	1,240
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	54	49	44	147	54	58	45	47	204
Acquisition and operating expenses, net of deferrals	52	56	42	150	63	52	59	49	223
Amortization of deferred acquisition costs and intangibles	13	14	14	41	14	15	15	15	59
Interest expense	8	6	7	21	7	8	8	8	31
Total benefits and expenses	127	125	107	359	138	133	127	119	517
<b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	126	170	154	450	165	176	193	189	723
Provision for income taxes	42	48	46	136	226	34	42	56	358
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	84	122	108	314	(61)	142	151	133	365
Less: net income attributable to noncontrolling interests	46	54	50	150	52	57	52	35	196
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	38	68	58	164	(113)	85	99	98	169
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>									
Net investment (gains) losses, net	8	(7)	6	7	1	2	(4)	1	—
(Gains) losses on early extinguishment of debt, net	1	—	—	1	—	—	2	—	2
Tax impact from potential business portfolio changes	7	—	—	7	174	—	—	—	174
<b>NET OPERATING INCOME (1)</b>	<u>\$ 54</u>	<u>\$ 61</u>	<u>\$ 64</u>	<u>\$ 179</u>	<u>\$ 62</u>	<u>\$ 87</u>	<u>\$ 97</u>	<u>\$ 99</u>	<u>\$ 345</u>
<i>Effective tax rate (operating income)</i>	28.8%	29.2%	30.7%	29.7%	34.5%	19.0%	18.8%	30.7%	25.7%

(1) Net operating income adjusted for foreign exchange as compared to the prior year period for the International Mortgage Insurance segment was \$67 million and \$211 million for the three and nine months ended September 30, 2015, respectively.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income and Sales—International Mortgage Insurance Segment—Canada**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 116	\$ 116	\$ 119	\$ 351	\$ 127	\$ 130	\$ 128	\$ 130	\$ 515
Net investment income	32	33	34	99	38	39	39	39	155
Net investment gains (losses)	(23)	20	(18)	(21)	(7)	(4)	12	(3)	(2)
Insurance and investment product fees and other	(1)	—	1	—	—	(2)	1	2	1
Total revenues	124	169	136	429	158	163	180	168	669
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	24	21	25	70	33	28	15	26	102
Acquisition and operating expenses, net of deferrals	16	22	12	50	23	18	28	21	90
Amortization of deferred acquisition costs and intangibles	9	9	9	27	9	10	9	10	38
Interest expense	5	4	5	14	5	5	6	5	21
Total benefits and expenses	54	56	51	161	70	61	58	62	251
<b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	70	113	85	268	88	102	122	106	418
Provision for income taxes	17	31	22	70	24	24	32	31	111
<b>INCOME FROM CONTINUING OPERATIONS</b>	53	82	63	198	64	78	90	75	307
Less: net income attributable to noncontrolling interests	24	38	29	91	30	34	41	35	140
<b>INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	29	44	34	107	34	44	49	40	167
<b>ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>									
Net investment (gains) losses, net	9	(7)	6	8	2	2	(4)	1	1
(Gains) losses on early extinguishment of debt, net	—	—	—	—	—	—	2	—	2
<b>NET OPERATING INCOME (1)</b>	<u>\$ 38</u>	<u>\$ 37</u>	<u>\$ 40</u>	<u>\$ 115</u>	<u>\$ 36</u>	<u>\$ 46</u>	<u>\$ 47</u>	<u>\$ 41</u>	<u>\$ 170</u>
<i>Effective tax rate (operating income)</i>	27.2%	27.3%	27.9%	27.5%	29.4%	21.2%	26.3%	31.6%	27.1%
<b>SALES:</b>									
<b>New Insurance Written (NIW)</b>									
Flow	\$ 6,600	\$5,400	\$3,300	\$15,300	\$5,500	\$ 6,800	\$ 5,000	\$2,900	\$20,200
Bulk	4,800	3,300	5,000	13,100	2,300	5,600	7,500	2,900	18,300
<b>Total Canada NIW (2)</b>	<u>\$11,400</u>	<u>\$8,700</u>	<u>\$8,300</u>	<u>\$28,400</u>	<u>\$7,800</u>	<u>\$12,400</u>	<u>\$12,500</u>	<u>\$5,800</u>	<u>\$38,500</u>

- (1) Net operating income for the Canadian platform adjusted for foreign exchange as compared to the prior year period was \$45 million and \$132 million for the three and nine months ended September 30, 2015, respectively.
- (2) New insurance written for the Canadian platform adjusted for foreign exchange as compared to the prior year period was \$13,400 million and \$32,300 million for the three and nine months ended September 30, 2015, respectively.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income and Sales—International Mortgage Insurance Segment—Australia**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 92	\$ 90	\$ 89	\$ 271	\$ 102	\$ 105	\$ 102	\$ 97	\$ 406
Net investment income	28	29	32	89	36	38	36	34	144
Net investment gains (losses)	3	—	1	4	3	—	—	—	3
Insurance and investment product fees and other	(1)	1	(4)	(4)	(5)	(7)	(4)	—	(16)
Total revenues	<u>122</u>	<u>120</u>	<u>118</u>	<u>360</u>	<u>136</u>	<u>136</u>	<u>134</u>	<u>131</u>	<u>537</u>
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	27	25	14	66	15	22	24	17	78
Acquisition and operating expenses, net of deferrals	27	25	22	74	30	25	23	19	97
Amortization of deferred acquisition costs and intangibles	4	5	5	14	5	5	6	5	21
Interest expense	3	2	2	7	2	3	2	3	10
Total benefits and expenses	<u>61</u>	<u>57</u>	<u>43</u>	<u>161</u>	<u>52</u>	<u>55</u>	<u>55</u>	<u>44</u>	<u>206</u>
<b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<u>61</u>	<u>63</u>	<u>75</u>	<u>199</u>	<u>84</u>	<u>81</u>	<u>79</u>	<u>87</u>	<u>331</u>
Provision for income taxes	18	18	24	60	202	10	11	25	248
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<u>43</u>	<u>45</u>	<u>51</u>	<u>139</u>	<u>(118)</u>	<u>71</u>	<u>68</u>	<u>62</u>	<u>83</u>
Less: net income attributable to noncontrolling interests	22	16	21	59	22	23	11	—	56
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	<u>21</u>	<u>29</u>	<u>30</u>	<u>80</u>	<u>(140)</u>	<u>48</u>	<u>57</u>	<u>62</u>	<u>27</u>
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>									
Net investment (gains) losses, net	(1)	—	—	(1)	(1)	—	—	—	(1)
(Gains) losses on early extinguishment of debt, net	1	—	—	1	—	—	—	—	—
Tax impact from potential business portfolio changes	—	—	—	—	174	—	—	—	174
<b>NET OPERATING INCOME (1)</b>	<u>\$ 21</u>	<u>\$ 29</u>	<u>\$ 30</u>	<u>\$ 80</u>	<u>\$ 33</u>	<u>\$ 48</u>	<u>\$ 57</u>	<u>\$ 62</u>	<u>\$ 200</u>
<i>Effective tax rate (operating income)</i>	28.0%	29.5%	30.5%	29.5%	34.8%	14.2%	10.4%	29.0%	22.3%
<b>SALES:</b>									
<b>New Insurance Written (NIW)</b>									
Flow	\$6,300	\$6,500	\$5,800	\$18,600	\$8,000	\$8,100	\$7,900	\$7,800	\$31,800
Bulk	—	1,700	—	1,700	100	1,000	—	—	1,100
<b>Total Australia NIW (2)</b>	<u>\$6,300</u>	<u>\$8,200</u>	<u>\$5,800</u>	<u>\$20,300</u>	<u>\$8,100</u>	<u>\$9,100</u>	<u>\$7,900</u>	<u>\$7,800</u>	<u>\$32,900</u>

- (1) Net operating income for the Australian platform adjusted for foreign exchange as compared to the prior year period was \$27 million and \$95 million for the three and nine months ended September 30, 2015, respectively.
- (2) New insurance written for the Australian platform adjusted for foreign exchange as compared to the prior year period was \$7,900 million and \$24,100 million for the three and nine months ended September 30, 2015, respectively.

**GENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
THIRD QUARTER 2015**

**Net Operating Loss and Sales—International Mortgage Insurance Segment—Other Countries  
(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 7	\$ 5	\$ 7	\$ 19	\$ 7	\$ 7	\$ 7	\$ 8	\$ 29
Net investment income	—	1	—	1	2	1	—	1	4
Net investment gains (losses)	—	—	—	—	—	—	—	—	—
Insurance and investment product fees and other	—	—	—	—	—	2	(1)	—	1
Total revenues	7	6	7	20	9	10	6	9	34
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	3	3	5	11	6	8	6	4	24
Acquisition and operating expenses, net of deferrals	9	9	8	26	10	9	8	9	36
Amortization of deferred acquisition costs and intangibles	—	—	—	—	—	—	—	—	—
Interest expense	—	—	—	—	—	—	—	—	—
Total benefits and expenses	12	12	13	37	16	17	14	13	60
<b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	(5)	(6)	(6)	(17)	(7)	(7)	(8)	(4)	(26)
Provision (benefit) for income taxes	7	(1)	—	6	—	—	(1)	—	(1)
<b>LOSS FROM CONTINUING OPERATIONS</b>	(12)	(5)	(6)	(23)	(7)	(7)	(7)	(4)	(25)
Less: net income attributable to noncontrolling interests	—	—	—	—	—	—	—	—	—
<b>LOSS FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	(12)	(5)	(6)	(23)	(7)	(7)	(7)	(4)	(25)
<b>ADJUSTMENTS TO LOSS FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>									
Net investment (gains) losses, net	—	—	—	—	—	—	—	—	—
Tax impact from potential business portfolio changes	7	—	—	7	—	—	—	—	—
<b>NET OPERATING LOSS (1)</b>	<u>\$ (5)</u>	<u>\$ (5)</u>	<u>\$ (6)</u>	<u>\$ (16)</u>	<u>\$ (7)</u>	<u>\$ (7)</u>	<u>\$ (7)</u>	<u>\$ (4)</u>	<u>\$ (25)</u>
<i>Effective tax rate (operating loss)</i>	8.2%	10.0%	4.9%	7.4%	-4.2%	-2.2%	11.3%	10.3%	3.8%
<b>SALES:</b>									
<b>New Insurance Written (NIW)</b>									
Flow	\$600	\$ 500	\$400	\$1,500	\$ 500	\$ 400	\$ 500	\$ 400	\$1,800
Bulk	—	—	200	200	—	—	—	—	—
<b>Total Other Countries NIW (2)</b>	<u>\$600</u>	<u>\$ 500</u>	<u>\$600</u>	<u>\$1,700</u>	<u>\$ 500</u>	<u>\$ 400</u>	<u>\$ 500</u>	<u>\$ 400</u>	<u>\$1,800</u>

- (1) Net operating loss for the Other Countries platform adjusted for foreign exchange as compared to the prior year period was \$5 million and \$16 million for the three and nine months ended September 30, 2015, respectively.
- (2) New insurance written for the Other Countries platform adjusted for foreign exchange as compared to the prior year period was \$700 million and \$2,000 million for the three and nine months ended September 30, 2015, respectively.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Selected Key Performance Measures—International Mortgage Insurance Segment**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>Net Premiums Written</b>									
Canada	\$ 204	\$ 166	\$ 109	\$ 479	\$ 160	\$ 200	\$ 146	\$ 77	\$ 583
Australia	79	107	87	273	128	130	125	126	509
Other Countries (1)	7	6	6	19	6	6	1	6	19
<b>Total Net Premiums Written</b>	<b>\$ 290</b>	<b>\$ 279</b>	<b>\$ 202</b>	<b>\$ 771</b>	<b>\$ 294</b>	<b>\$ 336</b>	<b>\$ 272</b>	<b>\$ 209</b>	<b>\$ 1,111</b>
<b>Loss Ratio (2)</b>									
Canada	21%	17%	22%	20%	26%	21%	12%	20%	20%
Australia (3)	29%	28%	15%	24%	15%	21%	23%	17%	19%
Other Countries	48%	43%	81%	58%	84%	105%	90%	55%	83%
<b>Total Loss Ratio</b>	<b>25%</b>	<b>23%</b>	<b>21%</b>	<b>23%</b>	<b>23%</b>	<b>24%</b>	<b>19%</b>	<b>20%</b>	<b>21%</b>
<b>GAAP Basis Expense Ratio (4)</b>									
Canada (5)	22%	27%	18%	22%	26%	22%	29%	23%	25%
Australia (6)	34%	33%	30%	33%	34%	28%	28%	25%	29%
Other Countries (1)	143%	143%	125%	137%	115%	126%	131%	107%	120%
<b>Total GAAP Basis Expense Ratio</b>	<b>31%</b>	<b>33%</b>	<b>26%</b>	<b>30%</b>	<b>32%</b>	<b>28%</b>	<b>32%</b>	<b>27%</b>	<b>30%</b>
<b>Adjusted Expense Ratio (7)</b>									
Canada (8)	12%	19%	20%	16%	20%	14%	26%	39%	22%
Australia (9)	40%	28%	31%	32%	27%	23%	23%	20%	23%
Other Countries (1)	132%	135%	132%	133%	132%	150%	NM(10)	142%	186%
<b>Total Adjusted Expense Ratio</b>	<b>23%</b>	<b>25%</b>	<b>28%</b>	<b>25%</b>	<b>26%</b>	<b>20%</b>	<b>28%</b>	<b>30%</b>	<b>25%</b>

The loss and expense ratios included above were calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) Includes the impact of settlements and cancelled insurance contracts, primarily with lenders in Europe.
- (2) The ratio of incurred losses and loss adjustment expenses to net earned premiums.
- (3) During the third quarter of 2015, the company increased reserves \$9 million mainly related to the estimate of the period of time it takes for a delinquent loan to be reported and increased net earned premiums \$8 million from refinements to premium recognition factors. These adjustments unfavorably impacted the loss ratio by seven percentage points for the three months ended September 30, 2015. During the first quarter of 2015, the company accrued a \$7 million pre-tax receivable for expected recoveries relating to paid claims reflecting its experience of successful borrower recovery activity, which favorably impacted the loss ratio by nine percentage points for the three months ended March 31, 2015.
- (4) The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (5) The debt early redemption payment of \$6 million in the second quarter of 2014 unfavorably impacted the GAAP basis expense ratio for the three months ended June 30, 2014 and the twelve months ended December 31, 2014 by five percentage points and one percentage point, respectively.
- (6) The debt early redemption payment of \$2 million in the third quarter of 2015 unfavorably impacted the GAAP basis expense ratio for the three and nine months ended September 30, 2015 by two percentage points and one percentage point, respectively.
- (7) The ratio of an insurer's general expenses to net premiums written. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (8) The debt early redemption payment of \$6 million in the second quarter of 2014 unfavorably impacted the adjusted expense ratio for the three months ended June 30, 2014 and the twelve months ended December 31, 2014 by five percentage points and one percentage point, respectively.
- (9) The debt early redemption payment of \$2 million in the third quarter of 2015 unfavorably impacted the adjusted expense ratio for the three months ended September 30, 2015 by two percentage points.
- (10) "NM" is defined as not meaningful for percentages greater than 200%.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Selected Key Performance Measures—International Mortgage Insurance Segment**  
**(amounts in millions)**

	2015				2014		
	3Q	2Q	1Q	4Q	3Q	2Q	1Q
<b>Primary Insurance In-Force</b>							
Canada (1)	\$292,000	\$300,900	\$288,800	\$306,600	\$310,800	\$314,500	\$291,900
Australia	224,100	243,800	240,900	256,000	271,100	288,500	281,000
Other Countries	20,400	20,500	19,800	21,900	23,900	26,000	26,200
Total Primary Insurance In-Force	<u>\$536,500</u>	<u>\$565,200</u>	<u>\$549,500</u>	<u>\$584,500</u>	<u>\$605,800</u>	<u>\$629,000</u>	<u>\$599,100</u>
<b>Primary Risk In-Force (2)</b>							
Canada							
Flow	\$ 75,500	\$ 78,500	\$ 75,700	\$ 81,300	\$ 82,600	\$ 84,500	\$ 80,100
Bulk	26,700	26,800	25,400	26,000	26,200	25,600	22,100
Total Canada	<u>102,200</u>	<u>105,300</u>	<u>101,100</u>	<u>107,300</u>	<u>108,800</u>	<u>110,100</u>	<u>102,200</u>
Australia							
Flow	72,900	79,100	78,600	83,400	88,100	93,800	91,100
Bulk	5,500	6,200	5,700	6,200	6,800	7,200	7,200
Total Australia	<u>78,400</u>	<u>85,300</u>	<u>84,300</u>	<u>89,600</u>	<u>94,900</u>	<u>101,000</u>	<u>98,300</u>
Other Countries							
Flow (3),(4)	2,000	2,000	2,000	2,200	3,000	3,200	3,300
Bulk	300	300	300	300	300	400	400
Total Other Countries	<u>2,300</u>	<u>2,300</u>	<u>2,300</u>	<u>2,500</u>	<u>3,300</u>	<u>3,600</u>	<u>3,700</u>
Total Primary Risk In-Force	<u>\$182,900</u>	<u>\$192,900</u>	<u>\$187,700</u>	<u>\$199,400</u>	<u>\$207,000</u>	<u>\$214,700</u>	<u>\$204,200</u>

- (1) As part of an ongoing effort to improve the estimate of outstanding insurance exposure, the company is receiving updated outstanding balances in Canada from most of its customers. As a result, the company estimates that the outstanding balance of insured mortgages was approximately \$142.0 billion, \$137.0 billion, \$145.0 billion, \$148.0 billion, \$152.0 billion and \$141.0 billion as of June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014, June 30, 2014 and March 31, 2014. This is based on the extrapolation of the amounts reported by lenders to the entire insured population.
- (2) The businesses in Australia and Canada currently provide 100% coverage on the majority of the loans the company insures in those markets. For the purpose of representing the risk in-force, the company has computed an “effective risk in-force” amount which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor that represents the highest expected average per-claim payment for any one underwriting year over the life of the businesses in Australia and Canada. This factor was 35% for all periods presented. In Australia, the company has certain risk share arrangements where it provides pro-rata coverage of certain loans rather than 100% coverage. As a result, for loans with these risk share arrangements, the applicable pro-rata coverage amount provided is used when applying the factor.
- (3) Includes the impact of settlements and cancelled insurance contracts, primarily with lenders in Europe. Primary flow risk in-force excludes \$320 million, \$300 million, \$271 million, \$296 million, \$290 million, \$298 million and \$282 million of risk in-force in Europe ceded under quota share reinsurance agreements as of September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014, June 30, 2014 and March 31, 2014, respectively.
- (4) Beginning in the fourth quarter of 2014, risk in-force reflects a maximum risk exposure of approximately \$60 million with one lender in Ireland as a result of a settlement completed during the fourth quarter of 2014.



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Selected Key Performance Measures—International Mortgage Insurance Segment—Canada**  
**(dollar amounts in millions)**

<b>Primary Insurance</b>	<b>September 30, 2015</b>	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>September 30, 2014</b>	
Insured loans in-force (1),(2)	1,785,541	1,737,083	1,704,483	1,673,505	1,646,223	
Insured delinquent loans	1,715	1,666	1,792	1,756	1,708	
Insured delinquency rate (2),(3)	0.10%	0.10%	0.11%	0.10%	0.10%	
Flow loans in-force (1)	1,313,034	1,287,744	1,266,626	1,255,050	1,236,206	
Flow delinquent loans	1,449	1,435	1,532	1,493	1,477	
Flow delinquency rate (3)	0.11%	0.11%	0.12%	0.12%	0.12%	
Bulk loans in-force (1)	472,507	449,339	437,857	418,455	410,017	
Bulk delinquent loans	266	231	260	263	231	
Bulk delinquency rate (3)	0.06%	0.05%	0.06%	0.06%	0.06%	
<b>Loss Metrics</b>	<b>September 30, 2015</b>	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>September 30, 2014</b>	
<b>Beginning Reserves</b>	\$ 85	\$ 85	\$ 91	\$ 89	\$ 90	
Paid claims (4)	(20)	(21)	(22)	(24)	(24)	
Increase in reserves	23	19	24	29	27	
Impact of changes in foreign exchange rates	(5)	2	(8)	(3)	(4)	
<b>Ending Reserves</b>	<u>\$ 83</u>	<u>\$ 85</u>	<u>\$ 85</u>	<u>\$ 91</u>	<u>\$ 89</u>	
<b>Province and Territory</b>	<b>September 30, 2015</b>		<b>June 30, 2015</b>		<b>September 30, 2014</b>	
	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>
Ontario	46%	0.05%	46%	0.04%	46%	0.06%
Alberta	17	0.10%	17	0.09%	17	0.09%
British Columbia	14	0.10%	14	0.11%	14	0.15%
Quebec	13	0.18%	14	0.19%	14	0.18%
Saskatchewan	3	0.15%	3	0.13%	3	0.12%
Nova Scotia	2	0.20%	2	0.20%	2	0.21%
Manitoba	2	0.08%	2	0.07%	2	0.04%
New Brunswick	1	0.19%	1	0.18%	1	0.22%
All Other	2	0.11%	1	0.12%	1	0.11%
Total	<u>100%</u>	<u>0.10%</u>	<u>100%</u>	<u>0.10%</u>	<u>100%</u>	<u>0.10%</u>
<b>By Policy Year</b>						
2006 and prior	29%	0.03%	29%	0.02%	31%	0.03%
2007	8	0.14%	8	0.15%	9	0.17%
2008	6	0.17%	7	0.20%	7	0.21%
2009	4	0.15%	4	0.16%	5	0.23%
2010	7	0.21%	7	0.20%	8	0.25%
2011	7	0.25%	7	0.25%	8	0.25%
2012	9	0.21%	10	0.19%	11	0.16%
2013	9	0.13%	10	0.10%	11	0.06%
2014	11	0.06%	12	0.05%	10	0.01%
2015	10	— %	6	— %	—	— %
Total	<u>100%</u>	<u>0.10%</u>	<u>100%</u>	<u>0.10%</u>	<u>100%</u>	<u>0.10%</u>

- (1) Insured loans in-force represent the original number of loans insured for which the coverage term has not expired, and for which no policy level cancellation or termination has been received.
- (2) As part of an ongoing effort to improve the estimate of outstanding insurance exposure, the company is receiving updated outstanding loans in-force in Canada from most of its customers. As a result, the company estimates that the outstanding loans in-force were 828,000 as of June 30, 2015, 809,100 as of March 31, 2015, 793,700 as of December 31, 2014 and 783,700 as of September 30, 2014. This is based on the extrapolation of the amounts reported by lenders to the entire insured population. The corresponding insured delinquency rate was 0.20% as of June 30, 2015 and 0.22% as of March 31, 2015, December 31, 2014 and September 30, 2014.
- (3) Delinquency rates are based on insured loans in-force.
- (4) Paid claims exclude adjustments for expected recoveries related to loss reserves and prior paid claims.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Selected Key Performance Measures—International Mortgage Insurance Segment—Canada**  
**(Canadian dollar amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>Paid Claims (1)</b>									
Flow	\$ 25	\$ 25	\$ 25	\$ 75	\$ 26	\$ 25	\$ 28	\$ 28	\$ 107
Bulk	1	1	2	4	1	1	—	1	3
<b>Total Paid Claims</b>	<u>\$ 26</u>	<u>\$ 26</u>	<u>\$ 27</u>	<u>\$ 79</u>	<u>\$ 27</u>	<u>\$ 26</u>	<u>\$ 28</u>	<u>\$ 29</u>	<u>\$ 110</u>
<b>Average Paid Claim (in thousands)</b>	\$66.2	\$58.7	\$67.9		\$60.2	\$63.9	\$63.4	\$66.4	
<b>Average Reserve Per Delinquency (in thousands)</b>	\$64.2	\$63.6	\$60.4		\$60.2	\$58.4	\$56.4	\$57.5	
<b>Loss Metrics</b>									
<b>Beginning Reserves</b>	\$ 106	\$ 108	\$ 106		\$ 100	\$ 96	\$ 107	\$ 108	
Paid claims (1)	(26)	(26)	(27)		(27)	(26)	(28)	(29)	
Increase in reserves	30	24	29		33	30	17	28	
<b>Ending Reserves</b>	<u>\$ 110</u>	<u>\$ 106</u>	<u>\$ 108</u>		<u>\$ 106</u>	<u>\$ 100</u>	<u>\$ 96</u>	<u>\$ 107</u>	
<b>Loan Amount (2)</b>									
Over \$550K	7%	6%	6%		6%	6%	5%	5%	
\$400K to \$550K	12	12	12		11	11	11	11	
\$250K to \$400K	33	33	33		33	32	32	32	
\$100K to \$250K	44	44	44		45	46	47	47	
\$100K or Less	4	5	5		5	5	5	5	
Total	<u>100%</u>	<u>100%</u>	<u>100%</u>		<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	
<b>Average Primary Loan Size (in thousands)</b>	\$ 218	\$ 216	\$ 215		\$ 213	\$ 212	\$ 209	\$ 208	
<b>Average Effective Loan-To-Value Ratios By Policy Year (3)</b>									
2006 and prior	35%	35%	36%		36%	38%	39%	39%	
2007	60%	61%	61%		61%	64%	64%	65%	
2008	67%	68%	68%		68%	71%	71%	71%	
2009	65%	66%	66%		66%	69%	70%	70%	
2010	71%	73%	73%		73%	76%	77%	77%	
2011	75%	77%	77%		77%	80%	81%	81%	
2012	80%	82%	82%		82%	86%	86%	87%	
2013	84%	86%	86%		87%	90%	91%	91%	
2014	90%	92%	92%		92%	93%	93%	— %	
2015	93%	93%	— %		— %	— %	— %	— %	
Total Flow	55%	56%	56%		56%	57%	57%	57%	
Total Bulk	43%	42%	42%		42%	42%	41%	41%	
Total	52%	52%	52%		52%	53%	54%	54%	

All amounts presented in Canadian dollars.

- (1) Paid claims exclude adjustments for expected recoveries related to loss reserves and prior paid claims.
- (2) The percentages in this table are based on the amount of primary insurance in-force in each loan band as a percentage of total insurance in-force.
- (3) Loan amounts (including capitalized premiums) reflect interest rates at time of loan origination and estimated scheduled principal repayments since loan origination. Home price estimates based on regional home price appreciation/depreciation data from the Canadian Real Estate Association. All data used in the effective loan-to-value ratio calculation reflects conditions as of the end of the previous quarter.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Selected Key Performance Measures—International Mortgage Insurance Segment—Australia**  
**(dollar amounts in millions)**

<b>Primary Insurance</b>	<b>September 30, 2015</b>	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>September 30, 2014</b>	
Insured loans in-force	1,479,676	1,481,755	1,498,197	1,496,616	1,490,221	
Insured delinquent loans	5,804	5,900	5,378	4,953	5,300	
Insured delinquency rate	0.39%	0.40%	0.36%	0.33%	0.36%	
Flow loans in-force	1,364,537	1,364,653	1,382,156	1,378,584	1,370,136	
Flow delinquent loans	5,545	5,623	5,112	4,714	5,031	
Flow delinquency rate	0.41%	0.41%	0.37%	0.34%	0.37%	
Bulk loans in-force	115,139	117,102	116,041	118,032	120,085	
Bulk delinquent loans	259	277	266	239	269	
Bulk delinquency rate	0.22%	0.24%	0.23%	0.20%	0.22%	
<b>Loss Metrics</b>	<b>September 30, 2015</b>	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>September 30, 2014</b>	
<b>Beginning Reserves</b>	\$ 160	\$ 149	\$ 152	\$ 161	\$ 171	
Paid claims <sup>(1)</sup>	(16)	(15)	(14)	(14)	(19)	
Increase in reserves	27	25	21	15	22	
Impact of changes in foreign exchange rates	(15)	1	(10)	(10)	(13)	
<b>Ending Reserves</b>	<u>\$ 156</u>	<u>\$ 160</u>	<u>\$ 149</u>	<u>\$ 152</u>	<u>\$ 161</u>	
	<b>September 30, 2015</b>		<b>June 30, 2015</b>		<b>September 30, 2014</b>	
<b>State and Territory</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>
New South Wales	29%	0.30%	29%	0.30%	29%	0.30%
Queensland	23	0.57%	23	0.57%	23	0.49%
Victoria	23	0.35%	23	0.34%	23	0.32%
Western Australia	11	0.45%	11	0.45%	11	0.34%
South Australia	6	0.50%	6	0.52%	6	0.43%
Australian Capital Territory	3	0.15%	3	0.14%	3	0.13%
Tasmania	2	0.31%	2	0.35%	2	0.31%
New Zealand	2	0.23%	2	0.27%	2	0.26%
Northern Territory	1	0.21%	1	0.24%	1	0.21%
Total	<u>100%</u>	<u>0.39%</u>	<u>100%</u>	<u>0.40%</u>	<u>100%</u>	<u>0.36%</u>
<b>By Policy Year</b>						
2006 and prior	29%	0.24%	30%	0.25%	32%	0.22%
2007	7	0.74%	7	0.78%	8	0.68%
2008	7	0.93%	7	0.97%	8	0.93%
2009	8	0.75%	8	0.73%	9	0.70%
2010	6	0.44%	6	0.45%	7	0.38%
2011	6	0.46%	7	0.46%	7	0.41%
2012	9	0.51%	9	0.49%	10	0.33%
2013	10	0.37%	10	0.32%	11	0.15%
2014	11	0.16%	11	0.12%	8	0.01%
2015	7	0.01%	5	— %	—	— %
Total	<u>100%</u>	<u>0.39%</u>	<u>100%</u>	<u>0.40%</u>	<u>100%</u>	<u>0.36%</u>

(1) Paid claims exclude adjustments for expected recoveries related to loss reserves and prior paid claims.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Selected Key Performance Measures—International Mortgage Insurance Segment—Australia**  
**(Australian dollar amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>Paid Claims (1)</b>									
Flow	\$ 21	\$ 19	\$ 17	\$ 57	\$ 15	\$ 20	\$ 25	\$ 30	\$ 90
Bulk	—	—	1	1	—	1	—	—	1
<b>Total Paid Claims</b>	<b>\$ 21</b>	<b>\$ 19</b>	<b>\$ 18</b>	<b>\$ 58</b>	<b>\$ 15</b>	<b>\$ 21</b>	<b>\$ 25</b>	<b>\$ 30</b>	<b>\$ 91</b>
<b>Average Paid Claim (in thousands)</b>	<b>\$65.9</b>	<b>\$66.9</b>	<b>\$62.5</b>		<b>\$49.5</b>	<b>\$58.6</b>	<b>\$60.5</b>	<b>\$65.1</b>	
<b>Average Reserve Per Delinquency (in thousands)</b>	<b>\$38.3</b>	<b>\$35.2</b>	<b>\$36.4</b>		<b>\$37.6</b>	<b>\$34.8</b>	<b>\$33.6</b>	<b>\$35.7</b>	
<b>Loss Metrics</b>									
<b>Beginning Reserves</b>	\$ 208	\$ 196	\$ 186		\$ 184	\$ 181	\$ 181	\$ 192	
Paid claims (1)	(21)	(19)	(18)		(15)	(21)	(25)	(30)	
Increase in reserves	35	31	28		17	24	25	19	
<b>Ending Reserves</b>	<b>\$ 222</b>	<b>\$ 208</b>	<b>\$ 196</b>		<b>\$ 186</b>	<b>\$ 184</b>	<b>\$ 181</b>	<b>\$ 181</b>	
<b>Loan Amount (2)</b>									
Over \$550K	15%	14%	13%		13%	13%	12%	12%	
\$400K to \$550K	19	19	19		18	18	18	18	
\$250K to \$400K	36	36	37		37	37	37	37	
\$100K to \$250K	25	25	26		26	26	27	27	
\$100K or Less	5	6	5		6	6	6	6	
Total	100%	100%	100%		100%	100%	100%	100%	
<b>Average Primary Loan Size (in thousands)</b>	<b>\$ 216</b>	<b>\$ 213</b>	<b>\$ 211</b>		<b>\$ 210</b>	<b>\$ 208</b>	<b>\$ 207</b>	<b>\$ 205</b>	
<b>Average Effective Loan-To-Value Ratios By Policy Year (3)</b>									
2006 and prior	34%	35%	36%		36%	38%	38%	40%	
2007	55%	56%	57%		58%	60%	61%	63%	
2008	62%	63%	65%		66%	67%	68%	70%	
2009	64%	65%	67%		68%	69%	70%	73%	
2010	68%	70%	72%		73%	74%	76%	78%	
2011	70%	72%	73%		74%	76%	77%	80%	
2012	71%	72%	74%		75%	77%	78%	80%	
2013	75%	76%	78%		79%	81%	82%	84%	
2014	82%	84%	85%		86%	87%	87%	— %	
2015	87%	87%	— %		— %	— %	— %	— %	
Total Flow	59%	59%	60%		60%	61%	61%	62%	
Total Bulk	27%	26%	27%		28%	28%	29%	30%	
Total	56%	56%	56%		57%	58%	58%	59%	

All amounts presented in Australian dollars.

- (1) Paid claims exclude adjustments for expected recoveries related to loss reserves and prior paid claims.  
(2) The percentages in this table are based on the amount of primary insurance in-force in each loan band as a percentage of total insurance in-force.  
(3) Loan amounts (including capitalized premiums) reflect interest rates at time of loan origination and estimated scheduled principal repayments since loan origination. Home price estimates based on regional home price appreciation/depreciation data from RP Data. All data used in the effective loan-to-value ratio calculation reflects conditions as of the end of the previous quarter. Effective loan-to-value ratios exclude New Zealand and inward reinsurance policies.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Selected Key Performance Measures—International Mortgage Insurance Segment**  
**(amounts in millions)**

<b>Risk In-Force by Loan-To-Value Ratio <sup>(1)</sup></b>	<b>September 30, 2015</b>			<b>June 30, 2015</b>		
	<b>Primary</b>	<b>Flow</b>	<b>Bulk</b>	<b>Primary</b>	<b>Flow</b>	<b>Bulk</b>
<b>Canada</b>						
95.01% and above	\$ 35,931	\$35,931	\$ —	\$ 37,068	\$37,068	\$ —
90.01% to 95.00%	22,766	22,766	—	23,753	23,753	—
80.01% to 90.00%	13,978	13,975	3	14,714	14,711	3
80.00% and below	29,541	2,790	26,751	29,767	2,922	26,845
Total Canada	<u>\$102,216</u>	<u>\$75,462</u>	<u>\$26,754</u>	<u>\$105,302</u>	<u>\$78,454</u>	<u>\$26,848</u>
<b>Australia</b>						
95.01% and above	\$ 14,697	\$14,697	\$ —	\$ 16,261	\$16,261	\$ —
90.01% to 95.00%	19,883	19,877	6	21,496	21,489	7
80.01% to 90.00%	20,522	20,460	62	22,200	22,131	69
80.00% and below	23,323	17,872	5,451	25,376	19,267	6,109
Total Australia	<u>\$ 78,425</u>	<u>\$72,906</u>	<u>\$ 5,519</u>	<u>\$ 85,333</u>	<u>\$79,148</u>	<u>\$ 6,185</u>
<b>Other Countries <sup>(2)</sup></b>						
95.01% and above	\$ 476	\$ 476	\$ —	\$ 479	\$ 479	\$ —
90.01% to 95.00%	1,139	1,097	42	1,134	1,087	47
80.01% to 90.00%	555	361	194	575	359	216
80.00% and below	143	117	26	146	117	29
Total Other Countries	<u>\$ 2,313</u>	<u>\$ 2,051</u>	<u>\$ 262</u>	<u>\$ 2,333</u>	<u>\$ 2,041</u>	<u>\$ 292</u>

Amounts may not total due to rounding.

(1) Loan amount in loan-to-value ratio calculation includes capitalized premiums, where applicable.

(2) Other Countries flow and primary risk in-force exclude \$320 million and \$300 million, respectively, of risk in-force in Europe ceded under quota share reinsurance agreements as of September 30, 2015 and June 30, 2015.

**U.S. Mortgage Insurance Segment**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss) and Sales—U.S. Mortgage Insurance Segment**  
(amounts in millions)

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 146	\$ 153	\$ 150	\$ 449	\$ 151	\$ 146	\$ 144	\$ 137	\$ 578
Net investment income	12	13	19	44	11	19	11	18	59
Net investment gains (losses)	1	—	—	1	—	—	—	—	—
Insurance and investment product fees and other	2	—	1	3	1	—	1	—	2
Total revenues	161	166	170	497	163	165	156	155	639
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	63	50	50	163	91	141	62	63	357
Acquisition and operating expenses, net of deferrals	38	38	37	113	38	35	34	33	140
Amortization of deferred acquisition costs and intangibles	3	2	2	7	2	1	2	2	7
Total benefits and expenses	104	90	89	283	131	177	98	98	504
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>									
	57	76	81	214	32	(12)	58	57	135
Provision (benefit) for income taxes	20	27	29	76	11	(10)	19	24	44
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>									
	37	49	52	138	21	(2)	39	33	91
<b>ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>									
Net investment (gains) losses, net	—	—	—	—	—	—	—	—	—
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ 37</b>	<b>\$ 49</b>	<b>\$ 52</b>	<b>\$ 138</b>	<b>\$ 21</b>	<b>\$ (2)</b>	<b>\$ 39</b>	<b>\$ 33</b>	<b>\$ 91</b>
<i>Effective tax rate (operating income (loss))</i>	35.4%	35.6%	35.7%	35.6%	32.5%	80.1%	32.4%	42.0%	32.2%
<b>SALES:</b>									
<b>New Insurance Written (NIW)</b>									
Flow	\$9,300	\$8,200	\$6,300	\$23,800	\$6,900	\$7,500	\$6,100	\$3,900	\$24,400
Bulk	—	—	—	—	—	—	—	—	—
<b>Total U.S. Mortgage Insurance NIW</b>	<b>\$9,300</b>	<b>\$8,200</b>	<b>\$6,300</b>	<b>\$23,800</b>	<b>\$6,900</b>	<b>\$7,500</b>	<b>\$6,100</b>	<b>\$3,900</b>	<b>\$24,400</b>

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Flow New Insurance Written Metrics—U.S. Mortgage Insurance Segment**  
(amounts in millions)

	3Q		2015				2014				2Q		1Q	
	Flow NIW	Premium Rate (bps)	Flow NIW	Premium Rate (bps)	Flow NIW	Premium Rate (bps)	Flow NIW	Premium Rate (bps)	Flow NIW	Premium Rate (bps)	Flow NIW	Premium Rate (bps)	Flow NIW	Premium Rate (bps)
<b>Product</b>														
Monthly (1)	\$7,000	60	\$6,500	60	\$4,400	60	\$5,100	60	\$6,100	59	\$5,300	59	\$3,400	58
Single	2,300	171	1,700	172	1,900	160	1,800	155	1,400	194	800	197	500	200
<b>Total Flow</b>	<u>\$9,300</u>		<u>\$8,200</u>		<u>\$6,300</u>		<u>\$6,900</u>		<u>\$7,500</u>		<u>\$6,100</u>		<u>\$3,900</u>	
	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW
<b>FICO Scores</b>														
Over 735	\$5,500	59%	\$5,000	61%	\$3,700	59%	\$4,100	59%	\$4,400	59%	\$3,600	59%	\$2,400	61%
680—735	3,000	32	2,500	30	2,100	33	2,200	32	2,400	32	2,000	33	1,200	31
660—679 (2)	500	6	400	5	300	5	300	5	400	5	300	5	200	5
620—659	300	3	300	4	200	3	300	4	300	4	200	3	100	3
<620	—	—	—	—	—	—	—	—	—	—	—	—	—	—
<b>Total Flow</b>	<u>\$9,300</u>	<u>100%</u>	<u>\$8,200</u>	<u>100%</u>	<u>\$6,300</u>	<u>100%</u>	<u>\$6,900</u>	<u>100%</u>	<u>\$7,500</u>	<u>100%</u>	<u>\$6,100</u>	<u>100%</u>	<u>\$3,900</u>	<u>100%</u>
<b>Loan-To-Value Ratio</b>														
95.01% and above	\$ 500	5%	\$ 400	5%	\$ 300	5%	\$ 100	2%	\$ 200	3%	\$ 100	2%	\$ 100	3%
90.01% to 95.00%	4,900	53	4,200	51	3,100	49	3,500	51	3,900	52	3,300	54	1,900	49
85.01% to 90.00%	3,000	32	2,600	32	2,000	32	2,300	33	2,400	32	1,900	31	1,300	33
85.00% and below	900	10	1,000	12	900	14	1,000	14	1,000	13	800	13	600	15
<b>Total Flow</b>	<u>\$9,300</u>	<u>100%</u>	<u>\$8,200</u>	<u>100%</u>	<u>\$6,300</u>	<u>100%</u>	<u>\$6,900</u>	<u>100%</u>	<u>\$7,500</u>	<u>100%</u>	<u>\$6,100</u>	<u>100%</u>	<u>\$3,900</u>	<u>100%</u>
<b>Origination</b>														
Purchase	\$8,100	87%	\$6,500	79%	\$4,300	68%	\$5,300	77%	\$6,400	85%	\$5,100	84%	\$3,000	77%
Refinance	1,200	13	1,700	21	2,000	32	1,600	23	1,100	15	1,000	16	900	23
<b>Total Flow</b>	<u>\$9,300</u>	<u>100%</u>	<u>\$8,200</u>	<u>100%</u>	<u>\$6,300</u>	<u>100%</u>	<u>\$6,900</u>	<u>100%</u>	<u>\$7,500</u>	<u>100%</u>	<u>\$6,100</u>	<u>100%</u>	<u>\$3,900</u>	<u>100%</u>

(1) Includes loans with annual and split payment types.

(2) Loans with unknown FICO scores are included in the 660-679 category.



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Other Metrics—U.S. Mortgage Insurance Segment**  
**(dollar amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>Net Premiums Written</b>	\$ 171	\$ 170	\$ 170	\$ 511	\$ 171	\$ 162	\$ 151	\$ 144	\$ 628
<b>New Risk Written</b>									
Flow	\$ 2,364	\$ 2,040	\$ 1,557	\$ 5,961	\$ 1,703	\$ 1,878	\$ 1,521	\$ 960	\$ 6,062
Bulk	—	—	—	—	—	—	—	—	—
Total Primary	2,364	2,040	1,557	5,961	1,703	1,878	1,521	960	6,062
Pool	—	—	—	—	—	—	—	—	—
<b>Total New Risk Written</b>	<u>\$ 2,364</u>	<u>\$ 2,040</u>	<u>\$ 1,557</u>	<u>\$ 5,961</u>	<u>\$ 1,703</u>	<u>\$ 1,878</u>	<u>\$ 1,521</u>	<u>\$ 960</u>	<u>\$ 6,062</u>
<b>Primary Insurance In-Force</b>	\$ 120,400	\$ 117,100	\$ 115,200		\$ 114,400	\$ 112,400	\$ 110,500	\$ 109,100	
<b>Risk In-Force</b>									
Flow	\$ 30,001	\$ 29,026	\$ 28,415		\$ 28,112	\$ 27,507	\$ 26,880	\$ 26,405	
Bulk (1)	349	360	387		402	419	434	442	
Total Primary	30,350	29,386	28,802		28,514	27,926	27,314	26,847	
Pool	129	137	142		151	159	163	171	
<b>Total Risk In-Force</b>	<u>\$ 30,479</u>	<u>\$ 29,523</u>	<u>\$ 28,944</u>		<u>\$ 28,665</u>	<u>\$ 28,085</u>	<u>\$ 27,477</u>	<u>\$ 27,018</u>	
<b>Primary Risk In-Force That Is GSE Conforming</b>	97%	97%	97%		97%	97%	97%	97%	
<b>GAAP Basis Expense Ratio (2)</b>	28%	26%	26%	27%	26%	25%	25%	25%	25%
<b>Adjusted Expense Ratio (3)</b>	24%	23%	23%	23%	23%	23%	23%	24%	23%
<b>Flow Persistency</b>	80%	79%	81%		83%	80%	83%	85%	
<b>Risk To Capital Ratio (4)</b>	14.3:1	13.7:1	14.1:1		14.5:1	15.4:1	14.6:1	18.7:1	
<b>Average Primary Loan Size (in thousands)</b>	\$ 186	\$ 184	\$ 182		\$ 181	\$ 180	\$ 178	\$ 176	

The expense ratios included above were calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) As of September 30, 2015, 87% of our bulk risk in-force was related to loans financed by lenders who participated in the mortgage programs sponsored by the Federal Home Loan Banks.
- (2) The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (3) The ratio of an insurer's general expenses to net written premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (4) Certain states limit a private mortgage insurer's risk in-force to 25 times the total of the insurer's policyholders' surplus plus the statutory contingency reserve, commonly known as the "risk to capital" requirement. The current period risk to capital ratio is an estimate due to the timing of the filing of statutory statements and is prepared consistent with the presentation of the statutory financial statements in the combined annual statement of the U.S. mortgage insurance business.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Loss Metrics—U.S. Mortgage Insurance Segment**  
**(dollar amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>Paid Claims</b>									
Flow									
Direct	\$ 98	\$ 131	\$ 130	\$ 359	\$ 142	\$ 148	\$ 148	\$ 178	\$ 616
Assumed (1)	3	4	5	12	3	4	6	6	19
Ceded	—	(1)	(16)	(17)	(4)	(3)	(4)	(15)	(26)
Loss adjustment expenses	3	3	4	10	4	4	4	5	17
Total Flow	104	137	123	364	145	153	154	174	626
Bulk	1	2	2	5	2	2	2	2	8
Total Primary	105	139	125	369	147	155	156	176	634
Pool	—	1	1	2	2	1	1	1	5
<b>Total Paid Claims</b>	<b>\$ 105</b>	<b>\$ 140</b>	<b>\$ 126</b>	<b>\$ 371</b>	<b>\$ 149</b>	<b>\$ 156</b>	<b>\$ 157</b>	<b>\$ 177</b>	<b>\$ 639</b>
<b>Average Paid Claim (in thousands)</b>	\$ 54.0	\$ 50.8	\$ 46.5		\$ 46.6	\$ 47.6	\$ 47.2	\$ 43.6	
<b>Average Reserve Per Delinquency (in thousands)</b>									
Flow	\$ 29.4	\$ 30.6	\$ 31.0		\$ 30.2	\$ 30.7	\$ 30.0	\$ 30.3	
Bulk loans with established reserve	20.0	21.5	21.2		20.4	20.5	22.5	19.2	
Bulk loans with no reserve (2)	—	—	—		—	—	—	—	
<b>Reserves:</b>									
Flow direct case	\$ 870	\$ 909	\$ 992		\$ 1,065	\$ 1,122	\$ 1,083	\$ 1,172	
Bulk direct case	17	18	20		21	22	24	25	
Assumed (1)	9	12	15		21	21	24	29	
All other (3)	57	57	60		73	74	125	129	
<b>Total Reserves</b>	<b>\$ 953</b>	<b>\$ 996</b>	<b>\$ 1,087</b>		<b>\$ 1,180</b>	<b>\$ 1,239</b>	<b>\$ 1,256</b>	<b>\$ 1,355</b>	
<b>Beginning Reserves</b>	\$ 996	\$ 1,087	\$ 1,180	\$ 1,180	\$ 1,239	\$ 1,256	\$ 1,355	\$ 1,482	\$ 1,482
Paid claims	(105)	(141)	(142)	(388)	(153)	(158)	(162)	(192)	(665)
Increase in reserves	62	50	49	161	94	141	63	65	363
<b>Ending Reserves</b>	<b>\$ 953</b>	<b>\$ 996</b>	<b>\$ 1,087</b>	<b>\$ 953</b>	<b>\$ 1,180</b>	<b>\$ 1,239</b>	<b>\$ 1,256</b>	<b>\$ 1,355</b>	<b>\$ 1,180</b>
<b>Beginning Reinsurance Recoverable (4)</b>	\$ 6	\$ 7	\$ 24	\$ 24	\$ 25	\$ 27	\$ 31	\$ 44	\$ 44
Ceded paid claims	—	(1)	(16)	(17)	(4)	(2)	(5)	(15)	(26)
Increase in recoverable	—	—	(1)	(1)	3	—	1	2	6
<b>Ending Reinsurance Recoverable</b>	<b>\$ 6</b>	<b>\$ 6</b>	<b>\$ 7</b>	<b>\$ 6</b>	<b>\$ 24</b>	<b>\$ 25</b>	<b>\$ 27</b>	<b>\$ 31</b>	<b>\$ 24</b>
<b>Loss Ratio (5)</b>	43%	33%	33%	36%	61%	97%	43%	46%	62%

The loss ratio included above was calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

- (1) Assumed is comprised of reinsurance arrangements with state governmental housing finance agencies.
- (2) Reserves were not established on loans where the company was in a secondary loss position due to an existing deductible and the company believes currently have no risk for claim.
- (3) Other includes loss adjustment expenses, pool and incurred but not reported reserves.
- (4) Reinsurance recoverable excludes ceded unearned premium recoveries and amounts for which cash proceeds have not yet been received.
- (5) The ratio of incurred losses and loss adjustment expenses to net earned premiums. Lender settlements of \$53 million in the third quarter of 2014 increased the loss ratio by 37 percentage points and 9 percentage points for the three months ended September 30, 2014 and the twelve months ended December 31, 2014, respectively.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Delinquency Metrics—U.S. Mortgage Insurance Segment**  
**(dollar amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>Number of Primary Delinquencies</b>									
Flow	31,678	31,876	34,220		38,177	39,485	40,897	43,733	
Bulk loans with an established reserve	917	908	984		1,109	1,147	1,147	1,434	
Bulk loans with no reserve (1)	394	415	461		500	515	561	694	
<b>Total Number of Primary Delinquencies</b>	<b>32,989</b>	<b>33,199</b>	<b>35,665</b>		<b>39,786</b>	<b>41,147</b>	<b>42,605</b>	<b>45,861</b>	
<b>Beginning Number of Primary Delinquencies</b>	33,199	35,665	39,786	39,786	41,147	42,605	45,861	51,459	51,459
New delinquencies	10,192	9,061	9,554	28,807	10,826	11,574	10,568	12,100	45,068
Delinquency cures	(8,484)	(8,800)	(10,988)	(28,272)	(9,030)	(9,790)	(10,545)	(13,678)	(43,043)
Paid claims	(1,918)	(2,727)	(2,687)	(7,332)	(3,157)	(3,242)	(3,279)	(4,020)	(13,698)
<b>Ending Number of Primary Delinquencies</b>	<b>32,989</b>	<b>33,199</b>	<b>35,665</b>	<b>32,989</b>	<b>39,786</b>	<b>41,147</b>	<b>42,605</b>	<b>45,861</b>	<b>39,786</b>
<b>Composition of Cures</b>									
Reported delinquent and cured-intraquarter	1,805	1,658	2,271		1,434	2,093	1,993	3,141	
Number of missed payments delinquent prior to cure:									
3 payments or less	4,630	4,260	6,112		5,340	5,202	5,335	7,252	
4 - 11 payments	1,487	2,250	1,912		1,613	1,772	2,253	2,391	
12 payments or more	562	632	693		643	723	964	894	
<b>Total</b>	<b>8,484</b>	<b>8,800</b>	<b>10,988</b>		<b>9,030</b>	<b>9,790</b>	<b>10,545</b>	<b>13,678</b>	
<b>Primary Delinquencies by Missed Payment Status</b>									
3 payments or less	10,226	9,432	9,271		11,318	11,478	11,228	11,351	
4 - 11 payments	7,376	7,824	9,086		9,684	9,610	9,913	11,463	
12 payments or more	15,387	15,943	17,308		18,784	20,059	21,464	23,047	
<b>Primary Delinquencies</b>	<b>32,989</b>	<b>33,199</b>	<b>35,665</b>		<b>39,786</b>	<b>41,147</b>	<b>42,605</b>	<b>45,861</b>	
<b>September 30, 2015</b>									
<b>Flow Delinquencies and Percentage Reserved by Payment Status</b>	<b>Delinquencies</b>	<b>Direct Case Reserves <sup>(2)</sup></b>	<b>Risk In-Force</b>	<b>Reserves as % of Risk In-Force</b>					
3 payments or less in default	9,822	\$ 63	\$ 395	16%					
4 - 11 payments in default	7,187	183	298	61%					
12 payments or more in default	14,669	624	724	86%					
<b>Total</b>	<b>31,678</b>	<b>\$ 870</b>	<b>\$ 1,417</b>	<b>61%</b>					
<b>December 31, 2014</b>									
<b>Flow Delinquencies and Percentage Reserved by Payment Status</b>	<b>Delinquencies</b>	<b>Direct Case Reserves <sup>(2)</sup></b>	<b>Risk In-Force</b>	<b>Reserves as % of Risk In-Force</b>					
3 payments or less in default	10,849	\$ 76	\$ 426	18%					
4 - 11 payments in default	9,368	238	383	62%					
12 payments or more in default	17,960	751	895	84%					
<b>Total</b>	<b>38,177</b>	<b>\$ 1,065</b>	<b>\$ 1,704</b>	<b>63%</b>					

(1) Reserves were not established on loans where the company was in a secondary loss position due to an existing deductible and the company believes currently have no risk for claim.  
(2) Direct flow case reserves exclude loss adjustment expenses, incurred but not reported and reinsurance reserves.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Portfolio Quality Metrics—U.S. Mortgage Insurance Segment**

	2015				2014		
	3Q	2Q	1Q	4Q	3Q	2Q	1Q
<b>Primary Loans</b>							
Primary loans in-force	647,126	636,640	631,591	630,852	624,850	620,415	618,442
Primary delinquent loans	32,989	33,199	35,665	39,786	41,147	42,605	45,861
Primary delinquency rate	5.10%	5.21%	5.65%	6.31%	6.59%	6.87%	7.42%
Flow loans in-force	620,430	608,615	601,472	599,206	591,823	585,719	582,553
Flow delinquent loans	31,678	31,876	34,220	38,177	39,485	40,897	43,733
Flow delinquency rate	5.11%	5.24%	5.69%	6.37%	6.67%	6.98%	7.51%
Bulk loans in-force	26,696	28,025	30,119	31,646	33,027	34,696	35,889
Bulk delinquent loans	1,311	1,323	1,445	1,609	1,662	1,708	2,128
Bulk delinquency rate	4.91%	4.72%	4.80%	5.08%	5.03%	4.92%	5.93%
A minus and sub-prime loans in-force	29,745	31,051	33,805	33,529	34,825	36,219	37,714
A minus and sub-prime delinquent loans	6,642	6,530	7,019	7,851	8,017	8,238	8,789
A minus and sub-prime delinquency rate	22.33%	21.03%	20.76%	23.42%	23.02%	22.74%	23.30%
<b>Pool Loans</b>							
Pool loans in-force	7,284	7,709	7,979	8,282	10,125	10,336	10,710
Pool delinquent loans	426	447	468	521	549	546	575
Pool delinquency rate	5.85%	5.80%	5.87%	6.29%	5.42%	5.28%	5.37%
<b>Primary Risk In-Force by Credit Quality</b>							
Over 735	52%	52%	52%	51%	51%	51%	50%
680-735	31%	31%	31%	31%	30%	30%	30%
660-679 <sup>(1)</sup>	7%	7%	7%	7%	7%	7%	8%
620-659	7%	7%	7%	8%	8%	8%	8%
< 620	3%	3%	3%	3%	4%	4%	4%

(1) Loans with unknown FICO scores are included in the 660-679 category.

**GENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
THIRD QUARTER 2015**

**Portfolio Quality Metrics—U.S. Mortgage Insurance Segment  
(dollar amounts in millions)**

Policy Year	September 30, 2015							
	Average Rate <sup>(1)</sup>	% of Total Reserves <sup>(2)</sup>	Primary Insurance In-Force	% of Total	Primary Risk In-Force	% of Total	Delinquency Rate	
2004 and prior	6.07%	12.1%	\$ 4,338	3.6%	\$ 978	3.2%	14.84%	
2005	5.66%	11.8	3,793	3.2	1,026	3.4	13.91%	
2006	5.87%	17.2	6,262	5.2	1,606	5.3	13.22%	
2007	5.78%	37.1	15,552	12.9	3,913	12.9	12.39%	
2008	5.32%	17.8	13,386	11.1	3,392	11.2	6.98%	
2009	4.95%	0.6	1,968	1.6	457	1.5	2.03%	
2010	4.69%	0.6	2,500	2.1	621	2.1	1.64%	
2011	4.52%	0.6	3,507	2.9	893	2.9	1.30%	
2012	3.82%	0.6	8,969	7.4	2,313	7.6	0.56%	
2013	3.99%	0.8	15,643	13.0	3,982	13.1	0.50%	
2014	4.39%	0.7	21,065	17.5	5,298	17.5	0.38%	
2015	4.10%	0.1	23,443	19.5	5,871	19.3	0.07%	
Total	4.82%	100.0%	\$ 120,426	100.0%	\$ 30,350	100.0%	5.10%	

	September 30, 2015		June 30, 2015		September 30, 2014	
	Primary Risk In-Force	Primary Delinquency Rate	Primary Risk In-Force	Primary Delinquency Rate	Primary Risk In-Force	Primary Delinquency Rate
Lender concentration (by original applicant)	\$ 30,350	5.10%	\$ 29,386	5.21%	\$ 27,926	6.59%
Top 10 lenders	11,774	6.68%	11,926	6.61%	12,337	7.79%
Top 20 lenders	14,233	5.93%	14,065	6.12%	14,309	7.63%
Loan-to-value ratio						
95.01% and above	\$ 6,429	8.15%	\$ 6,540	7.87%	\$ 6,912	9.02%
90.01% to 95.00%	13,841	3.66%	13,006	3.86%	11,412	5.36%
80.01% to 90.00%	9,761	4.85%	9,513	5.07%	9,230	6.40%
80.00% and below	319	3.44%	327	3.33%	372	3.51%
Total	\$ 30,350	5.10%	\$ 29,386	5.21%	\$ 27,926	6.59%
Loan grade						
Prime	\$ 29,233	4.27%	\$ 28,221	4.40%	\$ 26,627	5.62%
A minus and sub-prime	1,117	22.33%	1,165	21.03%	1,299	23.02%
Total	\$ 30,350	5.10%	\$ 29,386	5.21%	\$ 27,926	6.59%

(1) Average Annual Mortgage Interest Rate.

(2) Total reserves were \$953 million as of September 30, 2015.

**U.S. Life Insurance Division**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss)—U.S. Life Insurance Division**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 784	\$ 769	\$ 778	\$2,331	\$ 827	\$ 821	\$ 762	\$ 759	\$ 3,169
Net investment income	680	677	671	2,028	676	658	671	660	2,665
Net investment gains (losses)	(16)	(7)	(4)	(27)	12	1	25	3	41
Insurance and investment product fees and other	177	182	180	539	180	186	175	171	712
Total revenues	1,625	1,621	1,625	4,871	1,695	1,666	1,633	1,593	6,587
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	1,155	1,122	1,091	3,368	1,981	1,722	1,087	1,030	5,820
Interest credited	148	150	150	448	154	155	155	154	618
Acquisition and operating expenses, net of deferrals	176	167	163	506	168	173	156	161	658
Amortization of deferred acquisition costs and intangibles	530	75	73	678	98	91	81	75	345
Goodwill impairment	—	—	—	—	299	550	—	—	849
Interest expense	22	22	25	69	23	22	21	21	87
Total benefits and expenses	2,031	1,536	1,502	5,069	2,723	2,713	1,500	1,441	8,377
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>									
<b>BEFORE INCOME TAXES</b>	(406)	85	123	(198)	(1,028)	(1,047)	133	152	(1,790)
Provision (benefit) for income taxes	(144)	31	43	(70)	(278)	(211)	47	57	(385)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	(262)	54	80	(128)	(750)	(836)	86	95	(1,405)
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>									
Net investment (gains) losses, net	6	2	1	9	(6)	(3)	(17)	(1)	(27)
Goodwill impairment, net	—	—	—	—	274	517	—	—	791
(Gains) losses from life block transactions, net	296	—	—	296	—	—	—	—	—
Expenses related to restructuring, net	—	1	—	1	—	—	—	—	—
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ 40</b>	<b>\$ 57</b>	<b>\$ 81</b>	<b>\$ 178</b>	<b>\$ (482)</b>	<b>\$ (322)</b>	<b>\$ 69</b>	<b>\$ 94</b>	<b>\$ (641)</b>
<i>Effective tax rate (operating income (loss))</i>	35.3%	35.3%	35.3%	35.3%	34.7%	35.8%	35.6%	37.3%	34.7%

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss)—U.S. Life Insurance Division**  
**(amounts in millions)**

Three months ended September 30, 2015	U.S. Life Insurance Segment				Total
	Long-Term Care Insurance	Life Insurance	Fixed Annuities	Total U.S. Life Insurance Segment	
<b>REVENUES:</b>					
Premiums	\$ 618	\$ 162	\$ 4	\$ 784	\$ 784
Net investment income	327	126	227	680	680
Net investment gains (losses)	4	(8)	(12)	(16)	(16)
Insurance and investment product fees and other	—	175	2	177	177
Total revenues	<u>949</u>	<u>455</u>	<u>221</u>	<u>1,625</u>	<u>1,625</u>
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	825	248	82	1,155	1,155
Interest credited	—	66	82	148	148
Acquisition and operating expenses, net of deferrals	112	48	16	176	176
Amortization of deferred acquisition costs and intangibles	24	487	19	530	530
Interest expense	—	22	—	22	22
Total benefits and expenses	<u>961</u>	<u>871</u>	<u>199</u>	<u>2,031</u>	<u>2,031</u>
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<b>(12)</b>	<b>(416)</b>	<b>22</b>	<b>(406)</b>	<b>(406)</b>
Provision (benefit) for income taxes	(5)	(147)	8	(144)	(144)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<b>(7)</b>	<b>(269)</b>	<b>14</b>	<b>(262)</b>	<b>(262)</b>
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>					
Net investment (gains) losses, net	(3)	4	5	6	6
(Gains) losses from life block transactions, net	—	296	—	296	296
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ (10)</b>	<b>\$ 31</b>	<b>\$ 19</b>	<b>\$ 40</b>	<b>\$ 40</b>
<i>Effective tax rate (operating income (loss))</i>	<i>35.3%</i>	<i>35.3%</i>	<i>35.3%</i>	<i>35.3%</i>	<i>35.3%</i>

Three months ended September 30, 2014	U.S. Life Insurance Segment				Total
	Long-Term Care Insurance	Life Insurance	Fixed Annuities	Total U.S. Life Insurance Segment	
<b>REVENUES:</b>					
Premiums	\$ 587	\$ 193	\$ 41	\$ 821	\$ 821
Net investment income	293	123	242	658	658
Net investment gains (losses)	(1)	10	(8)	1	1
Insurance and investment product fees and other	—	184	2	186	186
Total revenues	<u>879</u>	<u>510</u>	<u>277</u>	<u>1,666</u>	<u>1,666</u>
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	1,313	293	116	1,722	1,722
Interest credited	—	67	88	155	155
Acquisition and operating expenses, net of deferrals	103	52	18	173	173
Amortization of deferred acquisition costs and intangibles	25	46	20	91	91
Goodwill impairment	200	350	—	550	550
Interest expense	—	22	—	22	22
Total benefits and expenses	<u>1,641</u>	<u>830</u>	<u>242</u>	<u>2,713</u>	<u>2,713</u>
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<b>(762)</b>	<b>(320)</b>	<b>35</b>	<b>(1,047)</b>	<b>(1,047)</b>
Provision (benefit) for income taxes	(234)	11	12	(211)	(211)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<b>(528)</b>	<b>(331)</b>	<b>23</b>	<b>(836)</b>	<b>(836)</b>
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>					
Net investment (gains) losses, net	—	(6)	3	(3)	(3)
Goodwill impairment, net	167	350	—	517	517
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ (361)</b>	<b>\$ 13</b>	<b>\$ 26</b>	<b>\$ (322)</b>	<b>\$ (322)</b>
<i>Effective tax rate (operating income (loss))</i>	<i>35.7%</i>	<i>35.2%</i>	<i>34.8%</i>	<i>35.8%</i>	<i>35.8%</i>



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss)—U.S. Life Insurance Division**  
**(amounts in millions)**

	U.S. Life Insurance Segment				Total
	Long-Term Care Insurance	Life Insurance	Fixed Annuities	Total U.S. Life Insurance Segment	
<b>Nine months ended September 30, 2015</b>					
<b>REVENUES:</b>					
Premiums	\$ 1,804	\$ 510	\$ 17	\$ 2,331	\$2,331
Net investment income	960	380	688	2,028	2,028
Net investment gains (losses)	4	(2)	(29)	(27)	(27)
Insurance and investment product fees and other	1	531	7	539	539
Total revenues	<u>2,769</u>	<u>1,419</u>	<u>683</u>	<u>4,871</u>	<u>4,871</u>
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	2,371	764	233	3,368	3,368
Interest credited	—	200	248	448	448
Acquisition and operating expenses, net of deferrals	305	151	50	506	506
Amortization of deferred acquisition costs and intangibles	74	550	54	678	678
Interest expense	—	69	—	69	69
Total benefits and expenses	<u>2,750</u>	<u>1,734</u>	<u>585</u>	<u>5,069</u>	<u>5,069</u>
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<b>19</b>	<b>(315)</b>	<b>98</b>	<b>(198)</b>	<b>(198)</b>
Provision (benefit) for income taxes	6	(111)	35	(70)	(70)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<b>13</b>	<b>(204)</b>	<b>63</b>	<b>(128)</b>	<b>(128)</b>
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>					
Net investment (gains) losses, net	(3)	—	12	9	9
(Gains) losses from life block transactions, net	—	296	—	296	296
Expenses related to restructuring, net	—	1	—	1	1
<b>NET OPERATING INCOME</b>	<b>\$ 10</b>	<b>\$ 93</b>	<b>\$ 75</b>	<b>\$ 178</b>	<b>\$ 178</b>
<i>Effective tax rate (operating income)</i>	<i>35.3%</i>	<i>35.3%</i>	<i>35.3%</i>	<i>35.3%</i>	<i>35.3%</i>

	U.S. Life Insurance Segment				Total
	Long-Term Care Insurance	Life Insurance	Fixed Annuities	Total U.S. Life Insurance Segment	
<b>Nine months ended September 30, 2014</b>					
<b>REVENUES:</b>					
Premiums	\$ 1,729	\$ 547	\$ 66	\$ 2,342	\$2,342
Net investment income	875	388	726	1,989	1,989
Net investment gains (losses)	2	34	(7)	29	29
Insurance and investment product fees and other	1	525	6	532	532
Total revenues	<u>2,607</u>	<u>1,494</u>	<u>791</u>	<u>4,892</u>	<u>4,892</u>
<b>BENEFITS AND EXPENSES:</b>					
Benefits and other changes in policy reserves	2,712	831	296	3,839	3,839
Interest credited	—	199	265	464	464
Acquisition and operating expenses, net of deferrals	293	147	50	490	490
Amortization of deferred acquisition costs and intangibles	78	104	65	247	247
Goodwill impairment	200	350	—	550	550
Interest expense	—	64	—	64	64
Total benefits and expenses	<u>3,283</u>	<u>1,695</u>	<u>676</u>	<u>5,654</u>	<u>5,654</u>
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<b>(676)</b>	<b>(201)</b>	<b>115</b>	<b>(762)</b>	<b>(762)</b>
Provision (benefit) for income taxes	(202)	54	41	(107)	(107)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<b>(474)</b>	<b>(255)</b>	<b>74</b>	<b>(655)</b>	<b>(655)</b>
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>					
Net investment (gains) losses, net	(2)	(22)	3	(21)	(21)
Goodwill impairment, net	167	350	—	517	517
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ (309)</b>	<b>\$ 73</b>	<b>\$ 77</b>	<b>\$ (159)</b>	<b>\$ (159)</b>
<i>Effective tax rate (operating income (loss))</i>	<i>35.5%</i>	<i>36.5%</i>	<i>35.5%</i>	<i>34.9%</i>	<i>34.9%</i>

**U.S. Life Insurance Segment**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss) and Sales—U.S. Life Insurance Segment—Long-Term Care Insurance**  
(amounts in millions)

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 618	\$ 597	\$ 589	\$1,804	\$ 607	\$ 587	\$ 577	\$ 565	\$ 2,336
Net investment income	327	320	313	960	303	293	292	290	1,178
Net investment gains (losses)	4	(3)	3	4	6	(1)	3	—	8
Insurance and investment product fees and other	—	1	—	1	—	—	—	1	1
Total revenues	949	915	905	2,769	916	879	872	856	3,523
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	825	780	766	2,371	1,545	1,313	735	664	4,257
Interest credited	—	—	—	—	—	—	—	—	—
Acquisition and operating expenses, net of deferrals	112	98	95	305	106	103	97	93	399
Amortization of deferred acquisition costs and intangibles	24	24	26	74	34	25	27	26	112
Goodwill impairment	—	—	—	—	154	200	—	—	354
Interest expense	—	—	—	—	—	—	—	—	—
Total benefits and expenses	961	902	887	2,750	1,839	1,641	859	783	5,122
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>									
Provision (benefit) for income taxes	(12)	13	18	19	(923)	(762)	13	73	(1,599)
	(5)	5	6	6	(291)	(234)	5	27	(493)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>									
	(7)	8	12	13	(632)	(528)	8	46	(1,106)
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>									
Net investment (gains) losses, net	(3)	2	(2)	(3)	(3)	—	(2)	—	(5)
Goodwill impairment, net	—	—	—	—	129	167	—	—	296
<b>NET OPERATING INCOME (LOSS)</b>									
	\$ (10)	\$ 10	\$ 10	\$ 10	\$ (506)	\$ (361)	\$ 6	\$ 46	\$ (815)
<i>Effective tax rate (operating income (loss))</i>	35.3%	35.3%	35.3%	35.3%	34.6%	35.7%	37.1%	37.0%	34.9%
<b>SALES:</b>									
Individual Long-Term Care Insurance	\$ 7	\$ 8	\$ 10	\$ 25	\$ 17	\$ 28	\$ 24	\$ 21	\$ 90
Group Long-Term Care Insurance	1	1	1	3	6	1	2	1	10
<b>Total Sales</b>	<b>\$ 8</b>	<b>\$ 9</b>	<b>\$ 11</b>	<b>\$ 28</b>	<b>\$ 23</b>	<b>\$ 29</b>	<b>\$ 26</b>	<b>\$ 22</b>	<b>\$ 100</b>
<b>RATIOS:</b>									
Loss Ratio (1)	76.4%	72.6%	72.4%	73.8%	200.1%	173.0%	73.2%	63.3%	128.8%
Gross Benefits Ratio (2)	133.5%	130.5%	130.2%	131.4%	254.4%	224.1%	127.3%	117.5%	182.2%

(1) The loss ratio was calculated by dividing benefits and other changes in policy reserves less tabular interest on reserves less loss adjustment expenses by net earned premiums.

(2) The gross benefits ratio was calculated by dividing the benefits and other changes in policy reserves by net earned premiums.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income and Sales—U.S. Life Insurance Segment—Life Insurance**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 162	\$ 169	\$ 179	\$ 510	\$ 175	\$ 193	\$ 171	\$ 183	\$ 722
Net investment income	126	127	127	380	133	123	137	128	521
Net investment gains (losses)	(8)	3	3	(2)	—	10	23	1	34
Insurance and investment product fees and other	175	178	178	531	179	184	173	168	704
Total revenues	455	477	487	1,419	487	510	504	480	1,981
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	248	266	250	764	315	293	257	281	1,146
Interest credited	66	68	66	200	67	67	66	66	266
Acquisition and operating expenses, net of deferrals	48	52	51	151	45	52	45	50	192
Amortization of deferred acquisition costs and intangibles	487	33	30	550	36	46	32	26	140
Goodwill impairment	—	—	—	—	145	350	—	—	495
Interest expense	22	22	25	69	23	22	21	21	87
Total benefits and expenses	871	441	422	1,734	631	830	421	444	2,326
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>									
Provision (benefit) for income taxes	(416)	36	65	(315)	(144)	(320)	83	36	(345)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	(269)	23	42	(204)	(144)	(331)	54	22	(399)
<b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>									
Net investment (gains) losses, net	4	(2)	(2)	—	—	(6)	(15)	(1)	(22)
Goodwill impairment, net	—	—	—	—	145	350	—	—	495
(Gains) losses from life block transactions, net	296	—	—	296	—	—	—	—	—
Expenses related to restructuring, net	—	1	—	1	—	—	—	—	—
<b>NET OPERATING INCOME</b>	<u>\$ 31</u>	<u>\$ 22</u>	<u>\$ 40</u>	<u>\$ 93</u>	<u>\$ 1</u>	<u>\$ 13</u>	<u>\$ 39</u>	<u>\$ 21</u>	<u>\$ 74</u>
<i>Effective tax rate (operating income)</i>	35.3%	35.3%	35.3%	35.3%	NM <sup>(1)</sup>	35.2%	35.4%	39.3%	36.2%
<b>SALES:</b>									
Term Life	\$ 7	\$ 9	\$ 9	\$ 25	\$ 11	\$ 13	\$ 14	\$ 13	\$ 51
Universal Life	2	4	4	10	7	11	7	6	31
Linked-Benefits	3	2	4	9	5	4	5	2	16
<b>Total Sales</b>	<u>\$ 12</u>	<u>\$ 15</u>	<u>\$ 17</u>	<u>\$ 44</u>	<u>\$ 23</u>	<u>\$ 28</u>	<u>\$ 26</u>	<u>\$ 21</u>	<u>\$ 98</u>

(1) “NM” is defined as not meaningful for percentages greater than 200%.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income and Sales—U.S. Life Insurance Segment—Fixed Annuities**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 4	\$ 3	\$ 10	\$ 17	\$ 45	\$ 41	\$ 14	\$ 11	\$ 111
Net investment income	227	230	231	688	240	242	242	242	966
Net investment gains (losses)	(12)	(7)	(10)	(29)	6	(8)	(1)	2	(1)
Insurance and investment product fees and other	2	3	2	7	1	2	2	2	7
Total revenues	<u>221</u>	<u>229</u>	<u>233</u>	<u>683</u>	<u>292</u>	<u>277</u>	<u>257</u>	<u>257</u>	<u>1,083</u>
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	82	76	75	233	121	116	95	85	417
Interest credited	82	82	84	248	87	88	89	88	352
Acquisition and operating expenses, net of deferrals	16	17	17	50	17	18	14	18	67
Amortization of deferred acquisition costs and intangibles	19	18	17	54	28	20	22	23	93
Interest expense	—	—	—	—	—	—	—	—	—
Total benefits and expenses	<u>199</u>	<u>193</u>	<u>193</u>	<u>585</u>	<u>253</u>	<u>242</u>	<u>220</u>	<u>214</u>	<u>929</u>
<b>INCOME FROM CONTINUING OPERATIONS BEFORE</b>									
<b>INCOME TAXES</b>	22	36	40	98	39	35	37	43	154
Provision for income taxes	8	13	14	35	13	12	13	16	54
<b>INCOME FROM CONTINUING OPERATIONS</b>	<u>14</u>	<u>23</u>	<u>26</u>	<u>63</u>	<u>26</u>	<u>23</u>	<u>24</u>	<u>27</u>	<u>100</u>
<b>ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS:</b>									
Net investment (gains) losses, net	5	2	5	12	(3)	3	—	—	—
<b>NET OPERATING INCOME</b>	<u>\$ 19</u>	<u>\$ 25</u>	<u>\$ 31</u>	<u>\$ 75</u>	<u>\$ 23</u>	<u>\$ 26</u>	<u>\$ 24</u>	<u>\$ 27</u>	<u>\$ 100</u>
<i>Effective tax rate (operating income)</i>	35.3%	35.3%	35.3%	35.3%	33.3%	34.8%	35.5%	36.2%	35.0%
<b>SALES:</b>									
Single Premium Deferred Annuities	\$ 248	\$ 211	\$ 306	\$ 765	\$ 439	\$ 322	\$ 400	\$ 492	\$ 1,653
Single Premium Immediate Annuities	12	13	20	45	56	49	29	28	162
<b>Total Sales</b>	<u>\$ 260</u>	<u>\$ 224</u>	<u>\$ 326</u>	<u>\$ 810</u>	<u>\$ 495</u>	<u>\$ 371</u>	<u>\$ 429</u>	<u>\$ 520</u>	<u>\$ 1,815</u>

**Corporate and Other Division**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Loss—Corporate and Other Division**  
(amounts in millions)

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ —	\$ 1	\$ —	\$ 1	\$ —	\$ 1	\$ 1	\$ 1	\$ 3
Net investment income	31	40	25	96	34	23	34	24	115
Net investment gains (losses)	(16)	(5)	5	(16)	(19)	(24)	(3)	(18)	(64)
Insurance and investment product fees and other	46	39	49	134	53	50	53	53	209
Total revenues	61	75	79	215	68	50	85	60	263
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	18	11	7	36	10	13	6	8	37
Interest credited	31	31	30	92	31	30	29	29	119
Acquisition and operating expenses, net of deferrals	48	34	25	107	30	24	33	30	117
Amortization of deferred acquisition costs and intangibles	17	10	6	33	14	6	10	12	42
Interest expense	75	75	75	225	76	74	83	82	315
Total benefits and expenses	189	161	143	493	161	147	161	161	630
<b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	(128)	(86)	(64)	(278)	(93)	(97)	(76)	(101)	(367)
Benefit for income taxes	(52)	(36)	(27)	(115)	(37)	—	(24)	(50)	(111)
<b>LOSS FROM CONTINUING OPERATIONS</b>	(76)	(50)	(37)	(163)	(56)	(97)	(52)	(51)	(256)
Income (loss) from discontinued operations, net of taxes	(21)	(314)	1	(334)	138	6	4	9	157
<b>NET INCOME (LOSS)</b>	(97)	(364)	(36)	(497)	82	(91)	(48)	(42)	(99)
<b>ADJUSTMENTS TO NET INCOME (LOSS):</b>									
Net investment (gains) losses, net	8	1	(6)	3	9	11	1	11	32
(Gains) losses on early extinguishment of debt, net	1	—	—	1	—	—	—	—	—
Expenses related to restructuring, net	—	1	—	1	—	—	—	—	—
Tax impact from potential business portfolio changes	—	—	—	—	31	—	—	—	31
(Income) loss from discontinued operations, net of taxes	21	314	(1)	334	(138)	(6)	(4)	(9)	(157)
<b>NET OPERATING LOSS</b>	<u>\$ (67)</u>	<u>\$ (48)</u>	<u>\$ (43)</u>	<u>\$ (158)</u>	<u>\$ (16)</u>	<u>\$ (86)</u>	<u>\$ (51)</u>	<u>\$ (40)</u>	<u>\$ (193)</u>
<i>Effective tax rate (operating loss)</i>	42.1%	42.2%	38.1%	40.9%	80.8%	-7.2%	32.1%	52.0%	39.4%

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss)—Corporate and Other Division**  
**(amounts in millions)**

Three months ended September 30, 2015	<u>Runoff Segment</u>	<u>Corporate and Other (1)</u>	<u>Total</u>
<b>REVENUES:</b>			
Premiums	\$ —	\$ —	\$ —
Net investment income	32	(1)	31
Net investment gains (losses)	(25)	9	(16)
Insurance and investment product fees and other	46	—	46
Total revenues	<u>53</u>	<u>8</u>	<u>61</u>
<b>BENEFITS AND EXPENSES:</b>			
Benefits and other changes in policy reserves	18	—	18
Interest credited	31	—	31
Acquisition and operating expenses, net of deferrals	17	31	48
Amortization of deferred acquisition costs and intangibles	17	—	17
Interest expense	—	75	75
Total benefits and expenses	<u>83</u>	<u>106</u>	<u>189</u>
<b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<u>(30)</u>	<u>(98)</u>	<u>(128)</u>
Benefit for income taxes	(12)	(40)	(52)
<b>LOSS FROM CONTINUING OPERATIONS</b>	<u>(18)</u>	<u>(58)</u>	<u>(76)</u>
Loss from discontinued operations, net of taxes	—	(21)	(21)
<b>NET LOSS</b>	<u>(18)</u>	<u>(79)</u>	<u>(97)</u>
<b>ADJUSTMENTS TO NET LOSS:</b>			
Net investment (gains) losses, net	14	(6)	8
(Gains) losses on early extinguishment of debt, net	—	1	1
Loss from discontinued operations, net of taxes	—	21	21
<b>NET OPERATING LOSS</b>	<u>\$ (4)</u>	<u>\$ (63)</u>	<u>\$ (67)</u>
<i>Effective tax rate (operating loss)</i>	<i>49.2%</i>	<i>41.5%</i>	<i>42.1%</i>
<b>Three months ended September 30, 2014</b>			
<b>REVENUES:</b>			
Premiums	\$ 1	\$ —	\$ 1
Net investment income	32	(9)	23
Net investment gains (losses)	(33)	9	(24)
Insurance and investment product fees and other	53	(3)	50
Total revenues	<u>53</u>	<u>(3)</u>	<u>50</u>
<b>BENEFITS AND EXPENSES:</b>			
Benefits and other changes in policy reserves	13	—	13
Interest credited	30	—	30
Acquisition and operating expenses, net of deferrals	22	2	24
Amortization of deferred acquisition costs and intangibles	5	1	6
Interest expense	—	74	74
Total benefits and expenses	<u>70</u>	<u>77</u>	<u>147</u>
<b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	<u>(17)</u>	<u>(80)</u>	<u>(97)</u>
Provision (benefit) for income taxes	(5)	5	—
<b>LOSS FROM CONTINUING OPERATIONS</b>	<u>(12)</u>	<u>(85)</u>	<u>(97)</u>
Income from discontinued operations, net of taxes	—	6	6
<b>NET LOSS</b>	<u>(12)</u>	<u>(79)</u>	<u>(91)</u>
<b>ADJUSTMENTS TO NET LOSS:</b>			
Net investment (gains) losses, net	17	(6)	11
Income from discontinued operations, net of taxes	—	(6)	(6)
<b>NET OPERATING INCOME (LOSS)</b>	<u>\$ 5</u>	<u>\$ (91)</u>	<u>\$ (86)</u>
<i>Effective tax rate (operating income (loss))</i>	<i>48.2%</i>	<i>-1.5%</i>	<i>-7.2%</i>

(1) Includes inter-segment eliminations.



**GENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
THIRD QUARTER 2015**

**Net Operating Income (Loss)—Corporate and Other Division  
(amounts in millions)**

Nine months ended September 30, 2015	Runoff Segment	Corporate and Other <sup>(1)</sup>	Total
<b>REVENUES:</b>			
Premiums	\$ 1	\$ —	\$ 1
Net investment income	103	(7)	96
Net investment gains (losses)	(39)	23	(16)
Insurance and investment product fees and other	144	(10)	134
Total revenues	<u>209</u>	<u>6</u>	<u>215</u>
<b>BENEFITS AND EXPENSES:</b>			
Benefits and other changes in policy reserves	36	—	36
Interest credited	92	—	92
Acquisition and operating expenses, net of deferrals	57	50	107
Amortization of deferred acquisition costs and intangibles	32	1	33
Interest expense	1	224	225
Total benefits and expenses	<u>218</u>	<u>275</u>	<u>493</u>
<b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	(9)	(269)	(278)
Benefit for income taxes	(7)	(108)	(115)
<b>LOSS FROM CONTINUING OPERATIONS</b>	(2)	(161)	(163)
Loss from discontinued operations, net of taxes	—	(334)	(334)
<b>NET LOSS</b>	(2)	(495)	(497)
<b>ADJUSTMENTS TO NET LOSS:</b>			
Net investment (gains) losses, net	18	(15)	3
(Gains) losses on early extinguishment of debt, net	—	1	1
Expenses related to restructuring, net	—	1	1
Loss from discontinued operations, net of taxes	—	334	334
<b>NET OPERATING INCOME (LOSS)</b>	<u>\$ 16</u>	<u>\$ (174)</u>	<u>\$ (158)</u>
<i>Effective tax rate (operating income (loss))</i>	<i>14.3%</i>	<i>40.0%</i>	<i>40.9%</i>
<b>Nine months ended September 30, 2014</b>			
<b>REVENUES:</b>			
Premiums	\$ 3	\$ —	\$ 3
Net investment income	97	(16)	81
Net investment gains (losses)	(43)	(2)	(45)
Insurance and investment product fees and other	158	(2)	156
Total revenues	<u>215</u>	<u>(20)</u>	<u>195</u>
<b>BENEFITS AND EXPENSES:</b>			
Benefits and other changes in policy reserves	27	—	27
Interest credited	88	—	88
Acquisition and operating expenses, net of deferrals	62	25	87
Amortization of deferred acquisition costs and intangibles	26	2	28
Interest expense	1	238	239
Total benefits and expenses	<u>204</u>	<u>265</u>	<u>469</u>
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	11	(285)	(274)
Benefit for income taxes	—	(74)	(74)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	11	(211)	(200)
Income from discontinued operations, net of taxes	—	19	19
<b>NET INCOME (LOSS)</b>	11	(192)	(181)
<b>ADJUSTMENTS TO NET INCOME (LOSS):</b>			
Net investment (gains) losses, net	21	2	23
Income from discontinued operations, net of taxes	—	(19)	(19)
<b>NET OPERATING INCOME (LOSS)</b>	<u>\$ 32</u>	<u>\$ (209)</u>	<u>\$ (177)</u>
<i>Effective tax rate (operating income (loss))</i>	<i>26.1%</i>	<i>26.0%</i>	<i>26.0%</i>

(1) Includes inter-segment eliminations.

**Runoff Segment**

51

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Income (Loss)—Runoff Segment**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ —	\$ 1	\$ —	\$ 1	\$ —	\$ 1	\$ 1	\$ 1	\$ 3
Net investment income	32	40	31	103	32	32	33	32	129
Net investment gains (losses)	(25)	(8)	(6)	(39)	(23)	(33)	3	(13)	(66)
Insurance and investment product fees and other	46	49	49	144	51	53	52	53	209
Total revenues	53	82	74	209	60	53	89	73	275
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	18	11	7	36	10	13	6	8	37
Interest credited	31	31	30	92	31	30	29	29	119
Acquisition and operating expenses, net of deferrals	17	21	19	57	22	22	20	20	84
Amortization of deferred acquisition costs and intangibles	17	10	5	32	13	5	10	11	39
Interest expense	—	1	—	1	—	—	1	—	1
Total benefits and expenses	83	74	61	218	76	70	66	68	280
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	(30)	8	13	(9)	(16)	(17)	23	5	(5)
Provision (benefit) for income taxes	(12)	2	3	(7)	(19)	(5)	5	—	(19)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	(18)	6	10	(2)	3	(12)	18	5	14
<b>ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>									
Net investment (gains) losses, net	14	3	1	18	13	17	(3)	7	34
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ (4)</b>	<b>\$ 9</b>	<b>\$ 11</b>	<b>\$ 16</b>	<b>\$ 16</b>	<b>\$ 5</b>	<b>\$ 15</b>	<b>\$ 12</b>	<b>\$ 48</b>
<i>Effective tax rate (operating income (loss))</i>	49.2%	25.7%	26.7%	14.3%	NM <sup>(1)</sup>	48.2%	16.1%	25.1%	-1.0%

(1) “NM” is defined as not meaningful for percentages greater than 200%.

**Corporate and Other**

53

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Operating Loss—Corporate and Other <sup>(1)</sup>**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Net investment income	(1)	—	(6)	(7)	2	(9)	1	(8)	(14)
Net investment gains (losses)	9	3	11	23	4	9	(6)	(5)	2
Insurance and investment product fees and other	—	(10)	—	(10)	2	(3)	1	—	—
Total revenues	8	(7)	5	6	8	(3)	(4)	(13)	(12)
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	—	—	—	—	—	—	—	—	—
Interest credited	—	—	—	—	—	—	—	—	—
Acquisition and operating expenses, net of deferrals	31	13	6	50	8	2	13	10	33
Amortization of deferred acquisition costs and intangibles	—	—	1	1	1	1	—	1	3
Interest expense	75	74	75	224	76	74	82	82	314
Total benefits and expenses	106	87	82	275	85	77	95	93	350
<b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	(98)	(94)	(77)	(269)	(77)	(80)	(99)	(106)	(362)
Provision (benefit) for income taxes	(40)	(38)	(30)	(108)	(18)	5	(29)	(50)	(92)
<b>LOSS FROM CONTINUING OPERATIONS</b>	(58)	(56)	(47)	(161)	(59)	(85)	(70)	(56)	(270)
Income (loss) from discontinued operations, net of taxes <sup>(2)</sup>	(21)	(314)	1	(334)	138	6	4	9	157
<b>NET INCOME (LOSS)</b>	(79)	(370)	(46)	(495)	79	(79)	(66)	(47)	(113)
<b>ADJUSTMENTS TO NET INCOME (LOSS):</b>									
Net investment (gains) losses, net	(6)	(2)	(7)	(15)	(4)	(6)	4	4	(2)
(Gains) losses on early extinguishment of debt, net	1	—	—	1	—	—	—	—	—
Expenses related to restructuring, net	—	1	—	1	—	—	—	—	—
Tax impact from potential business portfolio changes	—	—	—	—	31	—	—	—	31
(Income) loss from discontinued operations, net of taxes	21	314	(1)	334	(138)	(6)	(4)	(9)	(157)
<b>NET OPERATING LOSS</b>	<u>\$ (63)</u>	<u>\$ (57)</u>	<u>\$ (54)</u>	<u>\$ (174)</u>	<u>\$ (32)</u>	<u>\$ (91)</u>	<u>\$ (66)</u>	<u>\$ (52)</u>	<u>\$ (241)</u>
<i>Effective tax rate (operating loss)</i>	41.5%	42.1%	36.2%	40.0%	61.8%	-1.5%	28.9%	47.7%	34.0%

(1) Includes inter-segment eliminations.

(2) Operating results of the lifestyle protection insurance business presented as discontinued operations were as follows:

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>									
Premiums	\$ 169	\$ 168	\$ 180	\$ 517	\$ 173	\$ 184	\$ 199	\$ 174	\$ 730
Net investment income	21	20	22	63	22	28	21	29	100
Net investment gains (losses)	—	—	—	—	—	1	—	1	2
Insurance and investment product fees and other	—	2	(2)	—	—	1	2	1	4
Total revenues	190	190	200	580	195	214	222	205	836
<b>BENEFITS AND EXPENSES:</b>									
Benefits and other changes in policy reserves	46	53	51	150	48	53	56	46	203
Acquisition and operating expenses, net of deferrals	105	105	113	323	107	113	122	105	447
Amortization of deferred acquisition costs and intangibles	21	24	26	71	28	30	30	30	118
Interest expense	7	6	9	22	11	10	9	15	45
Total benefits and expenses	179	188	199	566	194	206	217	196	813
<b>INCOME BEFORE INCOME TAXES AND OTHER ITEMS</b>	11	2	1	14	1	8	5	9	23
Provision (benefit) for income taxes	20	10	—	30	(137)	2	1	—	(134)
<b>NET INCOME (LOSS)</b>	(9)	(8)	1	(16)	138	6	4	9	157
Loss on sale, net of taxes	(12)	(306)	—	(318)	—	—	—	—	—
<b>INCOME (LOSS) FROM DISCONTINUED OPERATIONS, NET OF TAXES</b>	<u>\$ (21)</u>	<u>\$ (314)</u>	<u>\$ 1</u>	<u>\$ (334)</u>	<u>\$ 138</u>	<u>\$ 6</u>	<u>\$ 4</u>	<u>\$ 9</u>	<u>\$ 157</u>

**Additional Financial Data**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Investments Summary**  
**(amounts in millions)**

	September 30, 2015		June 30, 2015		March 31, 2015		December 31, 2014		September 30, 2014	
	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total
<b>Composition of Investment Portfolio</b>										
Fixed maturity securities:										
Investment grade:										
Public fixed maturity securities	\$ 33,644	44%	\$ 33,507	45%	\$ 34,644	44%	\$ 34,263	45%	\$ 34,111	45%
Private fixed maturity securities	11,009	15	10,877	14	10,962	14	11,034	14	10,934	15
Residential mortgage-backed securities <sup>(1)</sup>	5,009	7	4,954	7	5,011	6	5,082	7	4,990	7
Commercial mortgage-backed securities	2,492	3	2,475	3	2,547	3	2,491	3	2,518	3
Other asset-backed securities	3,904	5	3,837	5	3,767	5	3,669	5	3,770	5
State and political subdivisions	2,447	3	2,388	3	2,350	3	2,222	3	2,182	3
Non-investment grade fixed maturity securities	2,346	3	2,530	3	2,623	4	2,515	3	2,586	3
Equity securities:										
Common stocks and mutual funds	37	—	62	—	134	—	187	—	214	—
Preferred stocks	236	—	237	1	165	—	88	—	92	—
Commercial mortgage loans	6,133	8	6,175	8	6,149	8	6,100	8	6,077	8
Restricted commercial mortgage loans related to securitization entities	175	—	181	—	188	—	201	—	209	—
Policy loans	1,567	2	1,584	2	1,506	2	1,501	2	1,512	2
Cash, cash equivalents and short-term investments	4,042	6	4,459	6	5,380	7	4,990	7	3,424	5
Securities lending	367	—	337	—	323	1	289	1	339	1
Other invested assets: Limited partnerships	195	—	216	—	215	—	252	—	262	—
Derivatives:										
Long-term care (LTC) forward starting swap—cash flow	768	1	423	1	948	1	639	1	252	—
Other cash flow	8	—	8	—	9	—	6	—	10	—
Equity index options—non-qualified	15	—	12	—	15	—	17	—	11	—
Other non-qualified	534	1	416	—	512	1	470	—	391	1
Trading portfolio	458	1	368	1	218	—	241	—	226	—
Counterparty collateral	—	—	—	—	—	—	—	—	522	1
Restricted other invested assets related to securitization entities	412	1	410	1	411	1	411	1	404	1
Other	52	—	52	—	48	—	56	—	65	—
Total invested assets and cash	<u>\$ 75,850</u>	<u>100%</u>	<u>\$ 75,508</u>	<u>100%</u>	<u>\$ 78,125</u>	<u>100%</u>	<u>\$ 76,724</u>	<u>100%</u>	<u>\$ 75,101</u>	<u>100%</u>
<b>Public Fixed Maturity Securities—Credit Quality:</b>										
<b>NRSRO <sup>(2)</sup> Designation</b>										
AAA	\$ 15,068	33%	\$ 14,931	33%	\$ 15,531	33%	\$ 15,611	34%	\$ 15,314	33%
AA	4,613	10	4,773	11	4,858	11	4,741	10	4,821	11
A	13,553	30	13,441	30	13,845	30	13,645	30	13,550	30
BBB	10,681	24	10,590	23	10,721	23	10,498	23	10,625	23
BB	1,234	3	1,276	3	1,385	3	1,361	3	1,386	3
B	50	—	68	—	75	—	76	—	77	—
CCC and lower	95	—	99	—	108	—	112	—	114	—
Total public fixed maturity securities	<u>\$ 45,294</u>	<u>100%</u>	<u>\$ 45,178</u>	<u>100%</u>	<u>\$ 46,523</u>	<u>100%</u>	<u>\$ 46,044</u>	<u>100%</u>	<u>\$ 45,887</u>	<u>100%</u>
<b>Private Fixed Maturity Securities—Credit Quality:</b>										
<b>NRSRO <sup>(2)</sup> Designation</b>										
AAA	\$ 1,730	11%	\$ 1,646	11%	\$ 1,514	10%	\$ 1,569	10%	\$ 1,550	10%
AA	1,982	13	1,957	13	1,956	13	2,007	14	1,803	12
A	4,805	31	4,847	31	4,846	31	4,602	30	4,743	31
BBB	6,073	39	5,853	38	6,010	39	6,088	40	6,099	40
BB	839	5	973	6	910	6	792	5	835	5
B	114	1	101	1	127	1	95	1	95	1
CCC and lower	14	—	13	—	18	—	79	—	79	1
Total private fixed maturity securities	<u>\$ 15,557</u>	<u>100%</u>	<u>\$ 15,390</u>	<u>100%</u>	<u>\$ 15,381</u>	<u>100%</u>	<u>\$ 15,232</u>	<u>100%</u>	<u>\$ 15,204</u>	<u>100%</u>

<sup>(1)</sup> The company does not have any material exposure to residential mortgage-backed securities collateralized debt obligations (CDOs).

<sup>(2)</sup> Nationally Recognized Statistical Rating Organizations.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Fixed Maturity Securities Summary**  
**(amounts in millions)**

	<u>September 30, 2015</u>		<u>June 30, 2015</u>		<u>March 31, 2015</u>		<u>December 31, 2014</u>		<u>September 30, 2014</u>	
	<u>Fair Value</u>	<u>% of Total</u>	<u>Fair Value</u>	<u>% of Total</u>	<u>Fair Value</u>	<u>% of Total</u>	<u>Fair Value</u>	<u>% of Total</u>	<u>Fair Value</u>	<u>% of Total</u>
<b>Fixed Maturity Securities—Security Sector:</b>										
U.S. government, agencies and government-sponsored enterprises	\$ 5,913	10%	\$ 5,721	9%	\$ 6,132	10%	\$ 6,000	10%	\$ 5,642	9%
State and political subdivisions	2,448	4	2,389	4	2,351	4	2,222	4	2,183	4
Foreign government	1,952	3	1,970	3	1,853	3	1,920	3	1,828	3
U.S. corporate	25,695	43	25,151	42	25,820	42	25,236	41	25,017	41
Foreign corporate	13,199	22	13,797	23	14,103	23	14,263	23	14,743	24
Residential mortgage-backed securities	5,118	8	5,085	9	5,153	8	5,228	9	5,142	8
Commercial mortgage-backed securities	2,587	4	2,582	4	2,690	4	2,702	4	2,728	5
Other asset-backed securities	3,939	6	3,873	6	3,802	6	3,705	6	3,808	6
Total fixed maturity securities	<u>\$ 60,851</u>	<u>100%</u>	<u>\$ 60,568</u>	<u>100%</u>	<u>\$ 61,904</u>	<u>100%</u>	<u>\$ 61,276</u>	<u>100%</u>	<u>\$ 61,091</u>	<u>100%</u>
<b>Corporate Bond Holdings—Industry Sector:</b>										
Investment Grade:										
Finance and insurance	\$ 8,346	23%	\$ 8,103	22%	\$ 8,273	22%	\$ 8,185	22%	\$ 8,253	22%
Utilities	4,630	12	4,580	12	4,798	13	4,694	13	5,194	14
Energy	4,261	11	4,416	12	4,564	12	4,531	12	3,982	11
Consumer—non-cyclical	4,668	13	4,525	12	4,631	12	4,602	12	4,598	12
Consumer—cyclical	2,301	6	2,337	6	2,373	6	2,358	6	2,362	6
Capital goods	2,483	7	2,450	7	2,429	7	2,423	7	2,354	6
Industrial	2,143	6	2,237	6	2,320	6	2,252	6	2,290	6
Technology and communications	3,111	8	3,120	9	3,104	8	3,037	8	3,084	8
Transportation	1,700	5	1,634	5	1,692	4	1,614	4	1,658	5
Other	3,232	9	3,374	9	3,522	10	3,748	10	3,865	10
Subtotal	<u>36,875</u>	<u>100%</u>	<u>36,776</u>	<u>100%</u>	<u>37,706</u>	<u>100%</u>	<u>37,444</u>	<u>100%</u>	<u>37,640</u>	<u>100%</u>
Non-Investment Grade:										
Finance and insurance	380	19%	443	20%	471	21%	480	23%	481	22%
Utilities	67	3	67	3	67	3	83	5	100	5
Energy	401	20	408	19	363	16	261	13	291	14
Consumer—non-cyclical	229	11	257	12	262	12	229	11	211	10
Consumer—cyclical	98	5	99	5	117	5	91	4	71	3
Capital goods	204	10	234	11	236	11	214	10	292	14
Industrial	254	13	240	11	238	11	260	13	254	12
Technology and communications	293	14	337	15	364	16	354	17	358	17
Transportation	2	—	3	—	19	1	19	1	20	1
Other	91	5	84	4	80	4	64	3	42	2
Subtotal	<u>2,019</u>	<u>100%</u>	<u>2,172</u>	<u>100%</u>	<u>2,217</u>	<u>100%</u>	<u>2,055</u>	<u>100%</u>	<u>2,120</u>	<u>100%</u>
Total	<u>\$ 38,894</u>	<u>100%</u>	<u>\$ 38,948</u>	<u>100%</u>	<u>\$ 39,923</u>	<u>100%</u>	<u>\$ 39,499</u>	<u>100%</u>	<u>\$ 39,760</u>	<u>100%</u>
<b>Fixed Maturity Securities—Contractual Maturity Dates:</b>										
Due in one year or less	\$ 2,147	4%	\$ 2,069	3%	\$ 1,870	3%	\$ 2,060	3%	\$ 2,406	4%
Due after one year through five years	10,950	18	11,069	19	10,965	18	10,776	18	10,315	17
Due after five years through ten years	12,155	20	12,212	20	12,198	20	12,334	20	12,934	21
Due after ten years	23,955	40	23,678	39	25,226	41	24,471	40	23,758	39
Subtotal	49,207	82	49,028	81	50,259	82	49,641	81	49,413	81
Mortgage and asset-backed securities	11,644	18	11,540	19	11,645	18	11,635	19	11,678	19
Total fixed maturity securities	<u>\$ 60,851</u>	<u>100%</u>	<u>\$ 60,568</u>	<u>100%</u>	<u>\$ 61,904</u>	<u>100%</u>	<u>\$ 61,276</u>	<u>100%</u>	<u>\$ 61,091</u>	<u>100%</u>



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**General Account GAAP Net Investment Income Yields**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>GAAP Net Investment Income</b>									
Fixed maturity securities—taxable	\$ 647	\$ 645	\$ 632	\$1,924	\$ 658	\$ 643	\$ 658	\$ 639	\$2,598
Fixed maturity securities—non-taxable	3	3	3	9	3	3	3	3	12
Commercial mortgage loans	84	83	85	252	87	82	81	83	333
Restricted commercial mortgage loans related to securitization entities	3	3	4	10	3	3	4	4	14
Equity securities	3	4	4	11	3	3	4	4	14
Other invested assets	22	17	33	72	22	17	12	18	69
Limited partnerships	4	20	7	31	2	10	13	11	36
Restricted other invested assets related to securitization entities	1	1	1	3	2	1	1	1	5
Policy loans	33	35	33	101	34	32	32	31	129
Cash, cash equivalents and short-term investments	3	4	3	10	5	7	7	5	24
Gross investment income before expenses and fees	803	815	805	2,423	819	801	815	799	3,234
Expenses and fees	(20)	(22)	(24)	(66)	(22)	(23)	(24)	(23)	(92)
Net investment income	<u>\$ 783</u>	<u>\$ 793</u>	<u>\$ 781</u>	<u>\$2,357</u>	<u>\$ 797</u>	<u>\$ 778</u>	<u>\$ 791</u>	<u>\$ 776</u>	<u>\$3,142</u>
<b>Annualized Yields</b>									
Fixed maturity securities—taxable	4.6%	4.6%	4.6%	4.6%	4.7%	4.6%	4.8%	4.7%	4.7%
Fixed maturity securities—non-taxable	3.5%	3.5%	3.5%	3.5%	3.5%	3.4%	3.5%	3.7%	3.5%
Commercial mortgage loans	5.5%	5.4%	5.6%	5.5%	5.7%	5.4%	5.5%	5.6%	5.6%
Restricted commercial mortgage loans related to securitization entities	6.4%	7.2%	8.2%	7.2%	5.8%	6.6%	6.7%	7.0%	6.6%
Equity securities	4.0%	5.6%	6.1%	5.2%	4.6%	4.4%	5.5%	5.2%	5.0%
Other invested assets	22.2%	24.2%	60.6%	31.3%	37.1%	27.7%	18.7%	26.3%	27.3%
Limited partnerships (1)	7.8%	37.0%	12.0%	18.8%	3.1%	15.3%	19.6%	16.1%	13.6%
Restricted other invested assets related to securitization entities	1.0%	1.0%	1.0%	1.0%	2.1%	1.0%	1.0%	1.0%	1.3%
Policy loans	8.4%	9.1%	8.8%	8.7%	9.0%	8.5%	8.7%	8.6%	8.7%
Cash, cash equivalents and short-term investments	0.3%	0.3%	0.2%	0.3%	0.5%	0.8%	0.7%	0.5%	0.6%
Gross investment income before expenses and fees	4.6%	4.6%	4.6%	4.6%	4.7%	4.6%	4.7%	4.7%	4.7%
Expenses and fees	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%
Net investment income	<u>4.5%</u>	<u>4.5%</u>	<u>4.5%</u>	<u>4.5%</u>	<u>4.6%</u>	<u>4.5%</u>	<u>4.6%</u>	<u>4.6%</u>	<u>4.6%</u>

Yields are based on net investment income as reported under GAAP and are consistent with how the company measures its investment performance for management purposes. Yields are annualized, for interim periods, and are calculated as net investment income as a percentage of average quarterly asset carrying values except for fixed maturity and equity securities, derivatives and derivative counterparty collateral, which exclude unrealized fair value adjustments and securities lending activity, which is included in other invested assets and is calculated net of the corresponding securities lending liability. See page 62 herein for average invested assets and cash used in the yield calculation.

(1) Limited partnership investments are equity-based and do not have fixed returns by period.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Net Investment Gains (Losses), Net—Detail <sup>(1)</sup>**  
**(amounts in millions)**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
Net realized gains (losses) on available-for-sale securities:									
Fixed maturity securities:									
U.S. corporate	\$ (2)	\$—	\$—	\$ (2)	\$ 1	\$ 5	\$ (6)	\$ (9)	\$ (9)
U.S. government, agencies and government-sponsored enterprises	—	—	1	1	1	—	2	—	3
Foreign corporate	(1)	(1)	(4)	(6)	1	2	13	(3)	13
Foreign government	—	1	—	1	1	—	—	—	1
Tax-exempt	—	—	—	—	—	—	—	(1)	(1)
Mortgage-backed securities	(2)	1	—	(1)	—	(1)	—	—	(1)
Asset-backed securities	(1)	—	—	(1)	—	—	—	—	—
Equity securities	2	8	5	15	1	2	6	1	10
Foreign exchange	1	—	1	2	—	—	1	—	1
Total net realized gains (losses) on available-for-sale securities	(3)	9	3	9	5	8	16	(12)	17
Impairments:									
Alt-A residential mortgage-backed securities	—	—	—	—	—	(1)	—	—	(1)
Financial hybrid securities	—	—	—	—	—	(3)	—	—	(3)
Corporate fixed maturity securities	(4)	—	—	(4)	—	—	—	—	—
Commercial mortgage loans	(1)	—	(2)	(3)	—	—	(1)	(1)	(2)
Other asset-backed securities	(1)	—	—	(1)	—	—	—	—	—
Total impairments	(6)	—	(2)	(8)	—	(4)	(1)	(1)	(6)
Net unrealized gains (losses) on trading securities	8	(11)	4	1	10	3	5	8	26
Derivative instruments	(34)	4	(21)	(51)	(24)	(25)	(4)	(14)	(67)
Limited partnerships	—	—	—	—	—	—	(1)	—	(1)
Commercial mortgage loans held-for-sale market valuation allowance	—	2	1	3	2	2	2	2	8
Contingent purchase price valuation change	2	—	—	2	—	(1)	—	—	(1)
Net gains (losses) related to securitization entities	—	1	5	6	1	(1)	6	4	10
Net investment gains (losses), net of taxes	(33)	5	(10)	(38)	(6)	(18)	23	(13)	(14)
Adjustment for DAC and other intangible amortization and certain benefit reserves, net of taxes	6	5	4	15	1	6	1	1	9
Adjustment for net investment (gains) losses attributable to noncontrolling interests, net of taxes	5	(6)	5	4	1	2	(4)	1	—
Net investment gains (losses), net	<u>\$ (22)</u>	<u>\$ 4</u>	<u>\$ (1)</u>	<u>\$ (19)</u>	<u>\$ (4)</u>	<u>\$ (10)</u>	<u>\$ 20</u>	<u>\$ (11)</u>	<u>\$ (5)</u>

(1) All adjustments for income taxes assume a 35% tax rate.

## **Reconciliations of Non-GAAP Measures**

**GENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
THIRD QUARTER 2015**

**Reconciliation of Operating ROE  
(amounts in millions)**

**Twelve Month Rolling Average**

<b>ROE</b>	<b>Twelve months ended</b>				
	<b>September 30, 2015</b>	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>September 30, 2014</b>
<b>GAAP Basis ROE</b>					
Net income (loss) available to Genworth Financial, Inc.'s common stockholders for the twelve months ended (1)	\$ (1,083)	\$ (1,643)	\$ (1,274)	\$ (1,244)	\$ (276)
Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) (2)	\$ 10,564	\$ 10,958	\$ 11,288	\$ 11,532	\$ 11,770
GAAP Basis ROE (1)/(2)	-10.3%	-15.0%	-11.3%	-10.8%	-2.3%
<b>Operating ROE</b>					
Net operating income (loss) for the twelve months ended (1)	\$ (78)	\$ (465)	\$ (430)	\$ (398)	\$ 197
Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) (2)	\$ 10,564	\$ 10,958	\$ 11,288	\$ 11,532	\$ 11,770
Operating ROE (1)/(2)	-0.7%	-4.2%	-3.8%	-3.5%	1.7%

**Quarterly Average  
ROE**

<b>ROE</b>	<b>Three months ended</b>				
	<b>September 30, 2015</b>	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>December 31, 2014</b>	<b>September 30, 2014</b>
<b>GAAP Basis ROE</b>					
Net income (loss) available to Genworth Financial, Inc.'s common stockholders for the period ended (3)	\$ (284)	\$ (193)	\$ 154	\$ (760)	\$ (844)
Quarterly average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive income (loss) (4)	\$ 10,241	\$ 10,507	\$ 10,555	\$ 10,854	\$ 11,651
Annualized GAAP Quarterly Basis ROE (3)/(4)	-11.1%	-7.3%	5.8%	-28.0%	-29.0%
<b>Operating ROE</b>					
Net operating income (loss) for the period ended (3)	\$ 64	\$ 119	\$ 154	\$ (415)	\$ (323)
Quarterly average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive income (loss) (4)	\$ 10,241	\$ 10,507	\$ 10,555	\$ 10,854	\$ 11,651
Annualized Operating Quarterly Basis ROE (3)/(4)	2.5%	4.5%	5.8%	-15.3%	-11.1%

**Non-GAAP Definition for Operating ROE**

The company references the non-GAAP financial measure entitled "operating return on equity" or "operating ROE." The company defines operating ROE as net operating income (loss) divided by average ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) in average ending Genworth Financial, Inc.'s stockholders' equity. Management believes that analysis of operating ROE enhances understanding of the efficiency with which the company deploys its capital. However, operating ROE is not a substitute for net income (loss) available to Genworth Financial, Inc.'s common stockholders divided by average ending Genworth Financial, Inc.'s stockholders' equity determined in accordance with GAAP.

- (1) The twelve months ended information is derived by adding the four quarters of net income (loss) available to Genworth Financial, Inc.'s common stockholders and net operating income (loss) from page 9 herein.
- (2) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), for the most recent five quarters.
- (3) Net income (loss) available to Genworth Financial, Inc.'s common stockholders and net operating income (loss) from page 9 herein.
- (4) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss).

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**THIRD QUARTER 2015**

**Reconciliation of Core Yield**

	2015				2014				
	3Q	2Q	1Q	Total	4Q	3Q	2Q	1Q	Total
<b>(Assets— amounts in billions)</b>									
<b>Reported—Total Invested Assets and Cash</b>	\$75.9	\$75.5	\$78.1	\$ 75.9	\$76.7	\$75.1	\$75.3	\$73.2	\$ 76.7
Subtract:									
Securities lending	0.4	0.3	0.3	0.4	0.3	0.3	0.3	0.3	0.3
Unrealized gains (losses)	5.4	4.9	7.8	5.4	6.6	5.3	5.5	4.2	6.6
Derivative counterparty collateral	—	—	—	—	—	0.5	0.4	0.4	—
<b>Adjusted end of period invested assets and cash</b>	<u>\$70.1</u>	<u>\$70.3</u>	<u>\$70.0</u>	<u>\$ 70.1</u>	<u>\$69.8</u>	<u>\$69.0</u>	<u>\$69.1</u>	<u>\$68.3</u>	<u>\$ 69.8</u>
<b>(A) Average Invested Assets and Cash Used in Reported Yield Calculation</b>	\$70.2	\$70.2	\$69.9	\$ 70.1	\$69.4	\$69.1	\$68.7	\$68.2	\$ 68.9
Subtract:									
Restricted commercial mortgage loans and other invested assets related to securitization entities (1)	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
<b>(B) Average Invested Assets and Cash Used in Core Yield Calculation</b>	70.0	70.0	69.7	69.9	69.2	68.9	68.5	68.0	68.7
Subtract:									
Portfolios supporting floating products and non-recourse funding obligations (2)	3.5	3.6	3.7	3.6	3.9	4.0	4.2	4.3	4.1
<b>(C) Average Invested Assets and Cash Used in Core Yield (excl. Floating and Non-Recourse Funding) Calculation</b>	<u>\$66.5</u>	<u>\$66.4</u>	<u>\$66.0</u>	<u>\$ 66.3</u>	<u>\$65.3</u>	<u>\$64.9</u>	<u>\$64.3</u>	<u>\$63.7</u>	<u>\$ 64.6</u>
<b>(Income—amounts in millions)</b>									
<b>(D) Reported—Net Investment Income</b>	\$ 783	\$ 793	\$ 781	\$2,357	\$ 797	\$ 778	\$ 791	\$ 776	\$3,142
Subtract:									
Bond calls and commercial mortgage loan prepayments	12	17	14	43	18	17	7	10	52
Other non-core items (3)	1	(4)	7	4	8	(22)	8	(7)	(13)
Restricted commercial mortgage loans and other invested assets related to securitization entities (1)	2	2	3	7	2	3	3	3	11
<b>(E) Core Net Investment Income</b>	768	778	757	2,303	769	780	773	770	3,092
Subtract:									
Investment income from portfolios supporting floating products and non-recourse funding obligations (2)	21	26	20	67	21	22	23	21	87
<b>(F) Core Net Investment Income (excl. Floating and Non-Recourse Funding)</b>	<u>\$ 747</u>	<u>\$ 752</u>	<u>\$ 737</u>	<u>\$2,236</u>	<u>\$ 748</u>	<u>\$ 758</u>	<u>\$ 750</u>	<u>\$ 749</u>	<u>\$3,005</u>
<b>(D) / (A) Reported Yield</b>	4.46%	4.52%	4.47%	4.49%	4.59%	4.50%	4.61%	4.55%	4.56%
<b>(E) / (B) Core Yield</b>	4.39%	4.45%	4.34%	4.40%	4.45%	4.53%	4.51%	4.53%	4.50%
<b>(F) / (C) Core Yield (excl. Floating and Non-Recourse Funding)</b>	4.49%	4.53%	4.47%	4.50%	4.58%	4.67%	4.67%	4.70%	4.66%

Notes: Columns may not add due to rounding.  
 Yields have been annualized.

**Non-GAAP Definition for Core Yield**

The company references the non-GAAP financial measure entitled “core yield” as a measure of investment yield. The company defines core yield as the investment yield adjusted for items that do not reflect the underlying performance of the investment portfolio. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield is not a substitute for investment yield determined in accordance with GAAP.

- (1) Represents the incremental assets and investment income related to restricted commercial mortgage loans and other invested assets.
- (2) Floating products refer to institutional products and the non-recourse funding obligations that support certain term and universal life insurance reserves in the company’s life insurance business.
- (3) Includes cost basis adjustments on structured securities and various other immaterial items.

**Corporate Information**

63

**GENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
THIRD QUARTER 2015**

**Financial Strength Ratings As Of October 28, 2015**

<b>Company</b>	<b>Standard &amp; Poor's Financial Services LLC (S&amp;P)</b>	<b>Moody's Investors Service, Inc. (Moody's)</b>	<b>A.M. Best Company, Inc. (A.M. Best)</b>
Genworth Financial Mortgage Insurance Company Canada (1)	A+	Not rated	Not rated
Genworth Financial Mortgage Insurance Pty Limited (Australia) (2)	A+	A3	Not rated
Genworth Financial Mortgage Insurance Limited (Europe)	BB-	Not rated	Not rated
Genworth Seguros de Credito a la Vivienda S.A. de C.V. (3)	Not rated	Aa3.mx	Not rated
Genworth Mortgage Insurance Corporation	BB+	Ba1	Not rated
Genworth Life Insurance Company	BBB-	Baa1	A-
Genworth Life and Annuity Insurance Company	BBB-	Baa1	A-
Genworth Life Insurance Company of New York	BBB-	Baa1	A-
Financial Assurance Company Limited	A-	Not rated	Not rated
Financial Insurance Company Limited	A-	Not rated	Not rated

The S&P, Moody's, A.M. Best, Dominion Bond Rating Service (DBRS) and Fitch Rating Service (Fitch) ratings included are not designed to be, and do not serve as, measures of protection or valuation offered to investors. These financial strength ratings should not be relied on with respect to making an investment in the company's securities.

S&P states that insurers rated "A" (Strong), "BBB" (Good) or "BB" (Marginal) have strong, good or marginal financial security characteristics, respectively. The "A," "BBB" and "BB" ranges are the third-, fourth- and fifth-highest of nine financial strength rating ranges assigned by S&P, which range from "AAA" to "R." A plus (+) or minus (-) shows relative standing within a major rating category. These suffixes are not added to ratings in the "AAA" category or to ratings below the "CCC" category. Accordingly, the "A+," "A-," "BBB-," "BB+" and "BB-" ratings are the fifth-, seventh-, tenth-, eleventh- and thirteenth-highest of S&P's 21 ratings categories.

Moody's states that insurance companies rated "A" (Good) offer good financial security, that insurance companies rated "Baa" (Adequate) offer adequate financial security and that insurance companies rated "Ba" (Questionable) offer questionable financial security. The "A" (Good), "Baa" (Adequate) and "Ba" (Questionable) ranges are the third-, fourth- and fifth-highest, respectively, of nine financial strength rating ranges assigned by Moody's, which range from "Aaa" to "C." Numeric modifiers are used to refer to the ranking within the group, with 1 being the highest and 3 being the lowest. These modifiers are not added to ratings in the "Aaa" category or to ratings below the "Caa" category. Accordingly, the "A3," "Baa1" and "Ba1" ratings are the seventh-, eighth- and eleventh-highest, respectively, of Moody's 21 ratings categories. Issuers or issues rated "Aa.mx" demonstrate very strong creditworthiness relative to other issuers in Mexico.

A.M. Best states that the "A-" (Excellent) rating is assigned to those companies that have, in its opinion, an excellent ability to meet their ongoing insurance obligations. The "A-" (Excellent) rating is the fourth-highest of 15 ratings assigned by A.M. Best, which range from "A++" to "F."

DBRS states that long-term obligations rated "AA" are of superior credit quality. The capacity for the payment of financial obligations is considered high and unlikely to be significantly vulnerable to future events. Credit quality differs from "AAA" only to a small degree.

The Australian mortgage insurance subsidiary also solicits a rating from Fitch. Fitch states that "A" (Strong) rated insurance companies are viewed as possessing strong capacity to meet policyholder and contract obligations. The "A" rating category is the third-highest of nine financial strength rating categories, which range from "AAA" to "C." The symbol (+) or (-) may be appended to a rating to indicate the relative position of a credit within a rating category. These suffixes are not added to ratings in the "AAA" category or to ratings below the "B" category. Accordingly, the "A+" rating is the fifth-highest of Fitch's 21 ratings categories.

S&P, Moody's, A.M. Best, DBRS and Fitch review their ratings periodically and the company cannot assure you that it will maintain the current ratings in the future. Other agencies may also rate the company or its insurance subsidiaries on a solicited or an unsolicited basis.

(1) Genworth Financial Mortgage Insurance Company Canada is also rated "AA" by DBRS.

(2) Genworth Financial Mortgage Insurance Pty Limited (Australia) is also rated "A+" by Fitch.

(3) Genworth Seguros de Credito a la Vivienda S.A. de C.V. is also rated "Baa3" by Moody's on a Global Scale Insurance financial strength basis.