

# MOODYS CORP /DE/

## FORM 8-K/A (Unscheduled Material Events)

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**SECURITIES AND EXCHANGE COMMISSION**  
Washington, DC 20549

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**FORM 8-K/A**

**CURRENT REPORT**  
**PURSUANT TO SECTION 13 OR 15(d) OF**  
**THE SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): **April 12, 2002**

**MOODY'S CORPORATION**  
(Exact Name of Registrant as Specified in Charter)

**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**001-14037**  
(Commission  
File Number)

**13-3998945**  
(IRS Employer  
Identification No.)

**99 Church Street**  
**New York, New York 10007**  
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: **(212) 553-0300**

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EX-23.1 / CONSENT OF PRICEWATERHOUSECOOPERS LLP

EX-23.2 / CONSENT OF BDO SEIDMAN LLP

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### Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

Moody's Corporation hereby amends Item 7 to its Current Report on Form 8-K filed on April 15, 2002, in order to include the combined financial statements and pro forma financial information with respect to its acquisition of KMV LLC and KMV Corporation required by Item 7 (a) and 7(b) of Form 8-K.

(a) Financial statements of business acquired.

The following combined financial statements of KMV Corporation and KMV LLC ("KMV") are filed with this report.

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The following unaudited pro forma financial information is filed with this report.	
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(c) Exhibits	
The exhibits listed below and in the accompanying Exhibit Index are filed as part of this Current Report on Form 8-K.	

<u>Exhibit No.</u>	<u>Description</u>
2.1	Agreement and Plan of Merger and Stock Purchase Agreement, dated as of February 10, 2002, by and among Moody's Corporation, XYZ Acquisition LLC, KMV LLC, KMV Corporation and the principal members of KMV LLC and the shareholders of KMV Corporation identified therein (incorporated by reference to Exhibit 2.1 to Moody's Corporation's Form 8-K filed on February 22, 2002 (No. 1-14037)).**
23.1	Consent of PricewaterhouseCoopers LLP, independent accountants.*
23.2	Consent of BDO Seidman LLP, independent auditors.*

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\* Filed herewith.

\*\* Previously filed.



**Report of Independent Accountants**

To the Stockholders and Members  
of KMV Corporation and KMV LLC:

In our opinion, the accompanying combined balance sheet and the related combined statement of operations, combined statement of stockholders' and members' deficit and combined statement of cash flows present fairly, in all material respects, the financial position of KMV Corporation and KMV LLC and its subsidiaries (the "Company") at December 31, 2001 and the results of its operations and its cash flow for the year then ended, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for the opinion expressed above.

/s/ PRICEWATERHOUSECOOPERS LLP

PricewaterhouseCoopers LLP  
New York, New York  
April 3, 2002

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### KMV Combined Balance Sheet December 31, 2001

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#### Assets

##### Current:

Cash	\$ 8,548,694
Accounts receivable	7,724,724
Unbilled receivables	923,346
Prepaid expenses and other assets	870,548
<b>Total current assets</b>	<b>18,067,312</b>

Property and equipment, net	4,890,673
Software development costs, net of accumulated amortization of \$380,109	791,326
Deposits	436,680
	<b>\$24,185,991</b>

#### Liabilities and Stockholders' and Members' Deficit

##### Current:

Accounts payable and accrued liabilities	\$ 4,124,610
Accrued compensation	5,950,344
Deferred revenue	16,147,654
<b>Total current liabilities</b>	<b>26,222,608</b>

Commitments and contingencies (Note 5)	
Stockholders' and members' deficit	(2,036,617)
	<b>\$24,185,991</b>

The accompanying notes are an integral part of these financial statements.

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### KMV

#### Combined Statement of Operations

Year ended December 31, 2001

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Revenue:	
Credit risk analysis subscriptions	\$40,149,649
Project and other services	4,028,511
<b>Total revenue</b>	<b>44,178,160</b>
Operating expenses:	
Personnel and related costs	30,390,379
Selling, general and administrative expenses	10,790,548
Product-related costs	1,995,031
Amortization of software development costs	234,287
<b>Total operating expenses</b>	<b>43,410,245</b>
<b>Net income from operations</b>	<b>767,915</b>
Other income:	
Interest income, net	116,585
Other income, net	35,072
<b>Net income</b>	<b>\$ 919,572</b>

The accompanying notes are an integral part of these financial statements.

**KMV**  
**Combined Statement of Stockholders' and**  
**Members' Deficit**  
**December 31, 2001**

	Combined Deficit	Deferred Compensation	Accumulated Comprehensive Loss	Total
Balance, January 1, 2001	\$ (885,467)	\$(954,557)	\$ (65,590)	\$(1,905,614)
Contributions	14,552	—	—	14,552
Stockholders' and members' distributions	(1,697,961)	—	—	(1,697,961)
Amortization of deferred compensation	—	763,345	—	763,345
Comprehensive income:				
Net income	919,572	—	—	919,572
Translation loss, net of tax	—	—	(130,511)	(130,511)
<b>Total comprehensive income</b>	<b>919,572</b>	<b>—</b>	<b>(130,511)</b>	<b>789,061</b>
<b>Balance, December 31, 2001</b>	<b>\$(1,649,304)</b>	<b>\$(191,212)</b>	<b>\$(196,101)</b>	<b>\$(2,036,617)</b>

The accompanying notes are an integral part of these financial statements.

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### KMV

#### Combined Statement of Cash Flows

Year ended December 31, 2001

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Cash flows from operating activities:	
Net income	\$ 919,572
Adjustments to reconcile net income to cash provided by operating activities:	
Depreciation and amortization	1,669,665
Amortization of deferred compensation	763,345
Equipment write-off	51,492
Changes in assets and liabilities:	
Accounts receivable	(2,020,836)
Unbilled receivables	(510,846)
Prepaid expenses and other assets	(418,763)
Deposits	4,328
Accounts payable and accrued liabilities	2,270,087
Accrued compensation	2,518,436
Deferred revenue	3,535,767
<b>Net cash provided by operating activities</b>	<b>8,782,247</b>
Cash flows from investing activities:	
Purchase of property and equipment	(2,678,671)
<b>Net cash used in investing activities</b>	<b>(2,678,671)</b>
Cash flows from financing activities:	
Principal payments on note payable to related party	(238,638)
Net contributions to KMV LLC	14,552
Distributions to members and stockholders	(1,697,961)
<b>Net cash used in financing activities</b>	<b>(1,922,047)</b>
Net increase in cash	4,181,529
Effects of exchange rate changes on cash	(130,511)
Cash, beginning of year	4,497,676
Cash, end of year	\$ 8,548,694

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The accompanying notes are an integral part of these financial statements.

**KMV**

**Notes to Financial Statements**

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**1. Organization**

The combined financial statements include the operations of KMV LLC, a Delaware Limited Liability Company, KMV Europe Limited, KMV Asia KK and KMV Corporation, a California S-Corporation. As of December 31, 2001, KMV Corporation owned 54.9% of the voting interest in KMV LLC. Additionally, the eight stockholders of KMV Corporation collectively owned a 27% interest in KMV LLC. KMV Corporation had 10,000,000 shares authorized and 6,199,135 shares of common stock issued and outstanding throughout the year ended December 31, 2001. These shares have no par value.

KMV Europe Limited, located in London, England, and KMV Asia KK, located in Tokyo, Japan are wholly owned subsidiaries of KMV LLC which provide sales, marketing and technical support to clients in their respective regions.

The above entities on a combined basis are referred to herein as KMV or the Company.

KMV, headquartered in San Francisco, is a leading provider of market based, quantitative credit risk products for credit risk investors and serves over 150 clients in 50 countries. The Company's principal products are:

- **Credit Monitor**® — A risk measurement product that provides Expected Default Frequency™ or EDF™ credit measures that are updated monthly for public firms. EDF™ credit measures are the probability that a firm will default within a given time horizon.
- **Private Firm Model**® – This product provides EDF™ credit measures for private companies.
- **CreditEdge**™ – This product is a web-based portfolio management tool that provides daily EDF™ credit measures.
- **Portfolio Manager**™ – This product is a decision-support tool used for managing the risk and return of a debt portfolio.
- **Portfolio Pilots** – A one-time application of the Portfolio Manager™ software and analysis. It is performed to evaluate the economic benefits of adopting a portfolio management approach to credit and to assess the organizational, management, and infrastructure changes that will need to be made. KMV assists in all phases of a Portfolio Pilot, including data collection, results presentation, and issues evaluation.

**2. Summary of Significant Accounting Policies**

**Basis of Preparation**

The accompanying financial statements reflect the combined financial position of KMV Corporation, KMV LLC and its wholly-owned subsidiaries at December 31, 2001 and the combined statement of operations, cash flows and changes in stockholders' and members' deficit for the year ended December 31, 2001. The financial statements have been prepared on the accrual basis of accounting.

Assets and liabilities of subsidiaries denominated in currencies other than the US dollars are translated at December 31, 2001 rates of exchange and the related revenues and expenses are translated at average rates of exchange for the year. The resulting translation

**KMV**

**Notes to Financial Statements**

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adjustments are accumulated in a separate component of stockholders' and members' equity. Other currency gains and losses are included in earnings. For the purpose of these financial statements, all material intercompany accounts and transactions have been eliminated.

**Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

**Revenue Recognition**

Revenues primarily include the sale of subscriptions for credit risk analysis products and fees from tailored solutions projects and training sessions.

Customers may access the Company's proprietary credit risk analysis products through software that is either installed on the users' system or accessed via the Internet. To allow its customers to properly assess risk, KMV provides them with regular updates of market-based variables used in the risk assessment process throughout the life of the subscription. Revenues are recognized ratably over the term of the subscription. Subscription revenue received or receivable in advance of the delivery of the product is included in deferred revenue.

Tailored solutions projects usually last for several months and are recognized by based on the percentage of actual costs incurred to date compared with the estimated total costs to be incurred on each contract.

Training session revenue is recognized upon completion of the training session.

**Property and Equipment**

Property and equipment are stated at cost less accumulated depreciation. Depreciation is provided on a straight-line basis over their estimated useful lives as follows:

Furniture, fixtures and equipment	7 years
Computer hardware	3-5 years
Internal use software	3 years
Leasehold improvements	over the shorter of the estimated life of the asset or the lease term

Upon retirement or sale, the cost of assets disposed of and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is credited or charged to income. Repairs and maintenance costs are expensed as incurred.

**Capitalized Software Costs**

Research costs are expensed as incurred. In accordance with the provisions of the Statement of Financial Accounting Standards

**KMV**

**Notes to Financial Statements**

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No. 86, “Accounting for the Costs of Computer Software to be Sold, Leased, or Otherwise Marketed”, in connection with the development of software that is intended to be marketed to customers, certain costs are capitalized once technological feasibility of the product is established and a market for that product is identified. Technological feasibility is established upon the completion of a working model, which is typically demonstrated by an initial beta shipment. The capitalized amounts are amortized over three to five years. The Company has capitalized such costs primarily related to its CreditEdge™ product.

**Income Taxes**

No federal income tax provision has been recorded in the Company’s combined financial statements as the stockholders and members report their share of the Company’s income or loss on their individual tax returns.

The Company provides for state income taxes on the income of KMV Corporation. Such amounts for the year ended December 31, 2001 were not significant.

**Ownership and Appreciation Units**

KMV LLC has an ownership units plan and an appreciation units plan which are described in Note 4.

Ownership units are referred to as “base units” under the ownership plan and were issued in exchange for the founders’ contribution of assets and other resources into KMV LLC upon its formation. There are no restrictions on the ownership units and no compensation expense is recognized under this plan.

The Company accounts for appreciation units in accordance with provisions of Accounting Principles Board (“APB”) Opinion No. 25, “Accounting for Stock Issued to Employees”. Under APB Opinion No. 25, compensation expense is, in general, recognized based on the excess, if any, of the fair market value of the Company’s appreciation units on the date of grant over the strike price of the units. The Company amortizes the compensation expense over the “restriction” period, which is generally 2 1/2 years.

**3. Property and Equipment**

Property and equipment costs of:

	<b>December 31, 2001</b>
Computer equipment and software	\$ 3,817,173
Furniture and equipment	1,527,149
Leasehold improvements	1,526,128
	<u>6,870,450</u>
Less accumulated depreciation	(1,979,777)
	<u>\$ 4,890,673</u>

Depreciation expense for the year ended December 31, 2001 amounted to \$1,435,378.

**KMV**  
**Notes to Financial Statements**

**4. Ownership and Appreciation Units**

Upon the formation of KMV LLC, its founders were granted ownership units referred to as “base units” in exchange for their contribution of assets and other resources.

At the discretion of its Board of Directors, KMV grants units in KMV LLC to certain employees. These units are referred to as “appreciation units” and provide the holder with a) ownership in KMV LLC and b) the right to receive a distribution upon the occurrence of a “Capital Event”. A Capital Event, as defined, includes, among other things, the sale of the Company and an initial public offering.

Ownership in KMV LLC provides a holder with voting rights and a proportionate share of net income and distributions in the normal course of business based upon the percentage of the total units that one holds.

Upon the occurrence of a Capital Event, holders of appreciation units are entitled to participate in the resulting gains to the extent that the cash distribution per base unit exceeds the price ascribed to one’s units (referred to as the “strike”).

Appreciation units are generally “restricted” for 2 1/2 years. If the employee leaves during the “restriction period”, the Company has the option to buy back the appreciation units at cost. However, if the employee leaves after the “restriction period”, the Company has the option to buy back the appreciation units based on the appreciated value of the Company.

Appreciation units granted in 2001 were issued with a strike price equal to fair market value and resulted in no compensation expense. For the year ended December 31, 2001 the Company recorded \$763,345 in compensation expense attributable to prior year appreciation units grants. At December 31, 2001 the deferred compensation balance was \$191,212.

Activity with respect to the units of KMV is summarized below:

	<u>Units</u>
Balance, January 1, 2001	9,972,162
Total grants	1,455,247
Total buybacks	(142,902)
<b>Balance, December 31, 2001</b>	<b>11,284,507</b>

Total ownership units as of December 31, 2001 are comprised of the following:

Strike	Base Units	Appreciation Units	Total
-	6,880,288	—	6,880,288
\$5.10	—	530,423	530,423
\$7.25	—	659,950	659,950
\$9.45	—	1,760,195	1,760,195
\$12.80	—	1,453,651	1,453,651
	<u>6,880,288</u>	<u>4,404,219</u>	<u>11,284,507</u>

**KMV**  
**Notes to Financial Statements**

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**5. Commitments and Contingencies**

**a. Commitments**

**Operating Leases**

The Company leases office space under noncancelable operating leases expiring at various dates through September 2005. Rent expense for the year ended December 31, 2001 was approximately \$1,600,000. At December 31, 2001 future minimum annual payments, under the Company’s operating leases are as follows:

Year ending December 31,	
2002	\$1,409,152
2003	1,452,743
2004	1,497,859
2005	1,084,322
<b>Total</b>	<b>\$5,444,076</b>

**Employee Benefit Plan**

The Company sponsors a Simplified Employee Pension – Individual Retirement Account Plan (the Plan) in which all qualifying employees are eligible to participate. The Plan allows for discretionary employer contributions up to statutory limits, which were the smaller of 15% of compensation or \$25,500 for the year ended December 31, 2001. Employee contributions are not allowable under the Plan. Contribution expense under the Plan was approximately \$1,733,000 and was unpaid at December 31, 2001.

**b. Contingencies**

On February 11, 2002 after the expiration of an exclusive negotiating period with a potential buyer of the Company, the Company entered into a definitive agreement to be acquired by Moody’s. As a result, the Company has received letters from a counterparty that had been negotiating a possible transaction with the Company, in which the counterparty has demanded reimbursement for its costs of approximately \$1,000,000 in connection with such negotiations.. The Company believes it has no obligation to reimburse any of such costs but plans to explore settlement, but if a favorable settlement cannot be reached then the Company will contest any litigation. The Company believes that any likely resolution of this claim will have no material adverse effect on the operation of the Company’s business. Other than the preceding, the Company is not involved in other legal proceedings, claims and litigation arising in the ordinary course of business.

**6. Subsequent Event**

A distribution to stockholders and members was made on January 11, 2002 in an aggregate amount of \$400,000. It was distributed on a pro-rata basis to holders of all outstanding base and appreciation units and approximated \$0.03544 per unit.

On February 11, 2002, Moody’s Corporation announced that it reached a definitive agreement to acquire the Company in an all cash transaction for \$210,000,000.

On February 15, 2002, incentive awards were granted to employees to be paid out at the time of closing of the Company’s acquisition by Moody’s Corporation. Management estimates the cost of these awards to be \$2,600,000.

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### Independent Auditors' Report

Stockholders and Members  
KMV Corporation and KMV LLC  
San Francisco, California

We have audited the accompanying combined balance sheet of KMV Corporation and KMV LLC as of December 31, 2000 and the related combined statements of operations, stockholders' and members' deficit and comprehensive income, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KMV Corporation and KMV LLC at December 31, 2000, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 7 to the combined financial statements, the accompanying combined balance sheet as of December 31, 2000 and the related combined statements of operations, stockholders' and members' deficit and comprehensive income, and cash flows have been revised.

/s/ BDO SIEDMAN LLP

BDO Siedman LLP  
July 13, 2001, (except for Note 7 which is as of March 18, 2002)

## Combined Balance Sheet

<i>December 31,</i>	<b>2000</b>
<b>Assets</b>	
<b>Current</b>	
Cash	\$ 4,497,676
Accounts receivable	6,116,388
Prepaid expenses	451,785
<b>Total Current Assets</b>	<b>11,065,849</b>
<b>Property and Equipment, net (Note 1)</b>	<b>3,682,492</b>
<b>Software Development Costs, net of accumulated amortization of \$145,822</b>	<b>1,025,613</b>
<b>Deposits</b>	<b>441,008</b>
	<b>\$16,214,962</b>
<b>Liabilities and Stockholders' and Members' Deficit</b>	
<b>Current</b>	
Accounts payable and accrued liabilities	\$ 1,838,143
Accrued compensation	3,431,908
Deferred revenue	12,611,887
Note payable to related party (Note 2)	238,638
<b>Total Current Liabilities</b>	<b>18,120,576</b>
<b>Commitments (Note 5)</b>	
<b>Stockholders' and Members' Deficit (Note 4)</b>	<b>(1,905,614)</b>
	<b>\$16,214,962</b>

*See accompanying summary of accounting policies and notes to financial statements.*

## Combined Statement of Operations

Year ended December 31,

2000

<b>Revenue</b>	
Credit Monitor®, PrivateFirm Model® and CreditEdge™	\$21,464,066
Portfolio Manager™	7,623,399
Portfolio Pilots	1,758,750
Project-based fees and other services	1,071,000
<b>Total Revenue</b>	<b>31,917,215</b>
<b>Operating Expenses</b>	
Personnel and related costs	22,522,963
Office expenses, depreciation and rent	3,060,789
Travel, meals and entertainment	2,196,909
Product-related costs	1,546,411
Professional services	938,127
Miscellaneous	591,738
Communication costs	351,858
Amortization of software development costs	94,306
<b>Total Operating Expenses</b>	<b>31,303,101</b>
<b>Net Income From Operations</b>	<b>614,114</b>
<b>Other Income (Expense)</b>	
Interest income	134,523
Interest expense	(25,981)
Loss on disposal of equipment	(86,316)
	22,226
<b>Net Income</b>	<b>\$ 636,340</b>

*See accompanying summary of accounting policies and notes to financial statements.*

**Combined Statement of Stockholders' and  
Members' Deficit and Comprehensive Income**

	Deferred Compensation	Members' Equity (Deficit)	Accumulated Other Comprehensive Loss	Total
<b>Balance, January 1, 2000</b>	\$(2,127,967)	\$ (840,925)	\$ –	\$(2,968,892)
Contributions	–	7,342	–	7,342
Stockholders' and members' distributions	–	(2,173,958)	–	(2,173,958)
Appreciation units granted to employees	(1,485,734)	1,485,734	–	–
Amortization of deferred compensation	2,659,144	–	–	2,659,144
Comprehensive income:				
Net income	–	636,340	–	636,340
Translation loss, net of tax	–	–	(65,590)	(65,590)
<b>Total comprehensive income</b>	–	636,340	(65,590)	570,750
<b>Balance, December 31, 2000</b>	\$ (954,557)	\$ (885,467) (1)	\$(65,590)	\$(1,905,614)

(1) Includes paid in capital and retained earnings less distributions.

*See accompanying summary of accounting policies and notes to financial statements.*

## Combined Statement of Cash Flows

<i>Year ended December 31,</i>	<b>2000</b>
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**Cash Flows from Operating Activities**

Net income	\$ 636,340
Adjustments to reconcile net income to cash provided by operating activities:	
Depreciation and amortization	578,303
Amortization of deferred compensation	2,659,144
Loss on disposal of assets	86,316
Changes in assets and liabilities:	
Accounts receivable	(3,536,482)
Prepaid expenses	(275,842)
Deposits	(433,816)
Accounts payable and accrued liabilities	1,034,352
Accrued compensation	2,421,726
Deferred revenue	6,349,692

<b>Net Cash Provided by Operating Activities</b>	<b>9,519,733</b>
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**Cash Flows from Investing Activities**

Purchase of property and equipment	(3,262,285)
Software development costs	(985,783)

<b>Net Cash Used in Investing Activities</b>	<b>(4,248,068)</b>
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**Cash Flows from Financing Activities**

Principal payments on note payable to related party	(238,638)
Contributions to KMV LLC	7,342
Distributions to members and stockholders	(2,173,958)

<b>Net Cash Used in Financing Activities</b>	<b>(2,405,254)</b>
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<b>Net Increase in Cash</b>	<b>2,866,411</b>
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<b>Effects of Exchange Rate Changes on Cash</b>	<b>(65,590)</b>
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<b>Cash, beginning of period</b>	<b>1,696,855</b>
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<b>Cash, end of period</b>	<b>\$ 4,497,676</b>
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**Supplemental Disclosures of Cash Flow Information**

Cash paid for interest	\$ 27,057
Cash paid for income taxes	\$ —

*See accompanying summary of accounting policies and notes to financial statements.*

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**Principles of  
Combination and Basis  
of Presentation**

The combined financial statements include operations of KMV LLC, a Delaware Limited Liability Company, and KMV Corporation, a California S-Corporation. As of December 31, 2000, KMV Corporation owned 62% of the voting interest in KMV LLC. Additionally, the eight stockholders of KMV Corporation collectively owned a 23% voting interest in KMV LLC. KMV Corporation has 10,000,000 shares authorized and 6,199,135 shares of common stock issued and outstanding throughout the year ended December 31, 2000. These shares carry no par value.

KMV LLC also has two wholly owned subsidiaries: KMV Europe Limited, located in London, England, and KMV Asia KK, which is located in Tokyo, Japan.

The above entities on a combined basis are referred to herein as KMV or the Company. All material intercompany accounts and transactions are eliminated.

The financial statements do not reflect assets that the members of KMV LLC or the stockholders of KMV Corporation may have outside of their interest in the entities, nor any personal obligations, including income taxes of the individual members and stockholders of the respective entities.

**Nature of Business**

KMV is a leading provider of credit risk products for credit risk investors. Headquartered in San Francisco, KMV also has offices in the New York Metropolitan Area, London and Tokyo, serving over 150 clients in 50 countries. KMV's principal products are:

- **Credit Monitor**® — A risk measurement product that provides Expected Default Frequency™ or EDF™ credit measures updated monthly for public firms. EDF™ credit measures are the probability that a firm will default within a given time horizon.
- **Private Firm Model**® — This product provides EDF™ credit measures for private companies.

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- **CreditEdge**™ - This product is a web-based portfolio management tool that provides daily EDF™ credit measures.

- **Portfolio Manager**™ - This product is a decision-support tool used for managing the risk and return of a debt portfolio.

- **Portfolio Pilots** – A one-time application of the Portfolio Manager™ software and analysis. It is performed to evaluate the economic benefits of adopting a portfolio management approach to credit and to assess the organizational, management, and infrastructure changes that will need to be made. KMV assists in all phases of a Portfolio Pilot, including data collection, results presentation, and issues evaluation.

**Property, Equipment and Depreciation**

Property and equipment are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, generally three to seven years. Leasehold improvements are amortized over the shorter of the estimated life of the asset or the lease term.

**Software Development Costs**

Under Statement of Financial Accounting Standards No. 86, *Accounting for the Costs of Computer Software to be Sold, Leased, or Otherwise Marketed*, certain software development costs incurred subsequent to the establishment of technological feasibility are capitalized and amortized over the estimated lives of the related products. Technological feasibility is established upon the completion of a working model, which is typically demonstrated by an initial beta shipment. The Company has capitalized such costs primarily related to its CreditEdge™ product. These costs are being amortized over a five-year period.

**Revenue Recognition**

KMV earns revenue primarily from the sale of subscriptions to its credit risk analysis products. KMV's customers may access the Company's proprietary risk analysis products through software that is either installed on the users' system or accessed via the Internet. To allow its customers to properly assess risk, KMV provides them with regular updates of market-based variables used in the risk assessment process throughout the life of the subscription. Accordingly, KMV recognizes the entire subscription price as revenue ratably over the life of the subscription in accordance with the provisions

of the American Institute of Certified Public Accountants Statement of Position No. 97-2, *Software Revenue Recognition*, that address arrangements that include both software and service elements.

The Company also provides tailored solutions. Revenue from these projects lasting over several months are recognized on the percentage-of-completion method, measured by the percentage of actual costs incurred to date to estimated total costs to be incurred on each contract.

**Income Taxes**

No provision has been made for income tax expense or benefit arising from KMV LLC operations, as the members report their respective share of income or loss on their federal and state tax returns. Income taxes for KMV Corporation are calculated using the asset and liability method specified by Statement of Financial Accounting Standards (SFAS) No. 109, *Accounting for Income Taxes*.

**Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Long-Lived Assets**

The Company periodically reviews its long-lived assets for impairment. Whenever events or changes in circumstances indicate that the carrying amount of such an asset may not be recoverable, the Company writes the asset down to its estimated fair value.

**1. Property and Equipment**

Property and equipment consists of:

<i>December 31,</i>	<i>2000</i>
Computer equipment and software	<b>\$2,449,749</b>
Furniture and equipment	<b>949,616</b>
Leasehold improvements	<b>924,108</b>
	<b>4,323,473</b>
Less accumulated depreciation and amortization	<b>(640,981)</b>
	<b>\$3,682,492</b>

**2. Note Payable to Related Party**

The Company has an outstanding note payable to a shareholder of KMV Corporation and a member of KMV LLC totaling \$238,638 as of December 31, 2000. The note bears interest at the six month LIBOR rate (6.679% at December 31, 2000) and requires semiannual principal payments of \$119,319 plus any accrued interest through November 30, 2001.

**3. Income Taxes**

KMV Corporation has elected to be taxed as an “S” corporation and, therefore, its taxable income is reported on the stockholder’s individual tax returns. As a result, no federal income tax is imposed on KMV Corporation. State income taxes are calculated as 1.5% of taxable income. Income taxes for KMV Corporation in 2000 were insignificant.

**4. Ownership Units**

Upon the formation of KMV LLC, its founders were granted ownership units referred to as “base units” in exchange for their contribution of assets and other resources.

At the discretion of its Board of Directors, KMV will grant units in KMV LLC to certain employees. These units are referred to as “appreciation units” and provide the holder with a) ownership in KMV LLC and b) the chance to receive a distribution upon the occurrence of a “Capital Event”. A Capital Event, as defined, includes, among other things, the sale of the Company and an initial public offering.

Ownership in KMV LLC provides a holder with voting rights and a proportionate share of net income and distributions in the normal course of business based upon the percentage of units one holds.

Upon the occurrence of a Capital Event, holders of appreciation units are entitled to participate in the resulting gains to the extent that the cash distribution per base unit exceeds the price ascribed to one's units (referred to as the "strike")

Appreciation units are generally "restricted" for the first 2 1/2 years. If the employee leaves during the "restriction period", the Company has the option to buy back the appreciation units at cost. However, if the employee leaves after 2 1/2 years, the Company has the option to buy back the appreciation unit based on the appreciated value of the Company.

The Company records deferred stock compensation expense equal to the excess of the estimated fair value of appreciation units over cost on the date of grant, and amortizes this expense in to income on a pro rata basis over the restriction period, generally 2 1/2 years. For the year ended December 31, 2000, the Company recorded \$1,485,734 in deferred stock compensation expense related to new appreciation units granted during the year, and \$2,659,144 in compensation expense attributable to outstanding appreciation units. At December 31, 2000, deferred stock compensation was \$954,557.

Activity with respect to the units of KMV is summarized below:

	Units
<b>Balance</b> , January 1, 2000	8,750,907
Total grants	1,278,302
Total buybacks	(57,047)
<b>Balance</b> , December 31, 2000	9,972,162

Total ownership units as of December 31, 2000 are comprised of the following:

Strike	Base Units	Appreciation Units	Total
\$0.00	6,880,288	–	6,880,288
\$5.10	–	530,423	530,423
\$7.25	–	792,801	792,801
\$9.45	–	1,768,650	1,768,650
	6,880,288	3,091,874	9,972,162

## 5. Commitments and Contingencies

### *Operating Leases*

The Company leases its corporate offices under noncancelable operating leases expiring at various dates through September 2005. The Company also leases corporate apartments under operating lease agreements, which terminate on various dates through September 2002. Rent expense for the year ended December 31, 2000 was approximately \$818,000. At December 31, 2000, future minimum annual payments, under the agreements are as follows:

*Year ending December 31,*

2001	\$1,387,000
2002	1,479,000
2003	1,396,000
2004	1,439,000
2005	1,112,000
Total	\$ 6,813,000

*Employee Benefit Plan*

The Company sponsors a Simplified Employee Pension – Individual Retirement Accounts Plan in which all qualifying employees are eligible to participate. The Plan allows for discretionary employer contributions up to the statutory limits which were the smaller of 15% of compensation or \$25,500. Employee contributions are not allowable under the Plan. Contribution expense under the Plan was approximately \$1,082,000 for the year ended December 31, 2000.

*Sales and Use Taxes*

The Company sells products to financial institutions with operations throughout the United States and the world. In certain instances, the Company has taken the position that it is not required to withhold sales taxes in certain states. Management of the Company believes that any potential adjustment to liability will not have a significant impact to the financial position or operations of the Company.

**6. Subsequent Event**

Through June 2001, KMV has distributed approximately \$1.45 million to the stockholders of KMV Corporation and members of KMV LLC.

On January 1, 2001, the Company granted to employees approximately 1.5 million appreciation units at a strike price of \$12.80.

**7. Revision**

The Company revised personnel and related costs in connection with its grants of appreciation units in 1999 and 2000. As a result of revaluation of the fair market value of the grants, the Company recorded additional expense of \$2,659,144 in 2000 to reflect amortization of deferred compensation expense, which reduced net income as originally reported by an equal amount. See additional discussion of the appreciation units at Note 4.

**Moody's Corporation**  
**Unaudited Pro Forma Financial Information**

On April 12, 2002, Moody's Corporation ("Moody's" or the "Company") acquired KMV, a quantitative credit risk management tools company, in an all cash transaction for \$210.0 million. The acquisition will expand the customer base and product offerings of Moody's credit risk assessment business, which was previously operated by Moody's Risk Management Services. Moody's initially funded the transaction with a combination of cash on hand and borrowings of \$81 million under its existing bank credit lines. The Company intends to pursue more permanent financing for the acquisition in order to retain open bank credit lines and to use cash flow from operations for share repurchases.

The unaudited pro forma consolidated statements of income of the Company for the three months ended March 31, 2002 and for the year ended December 31, 2001, illustrate the effect of the acquisition of KMV as if it had been consummated on January 1, 2001. The unaudited pro forma consolidated balance sheet of the Company as of March 31, 2002 illustrates the effect of the acquisition of KMV as if it had been consummated on March 31, 2002. All material nonrecurring charges or credits and related tax effects resulting directly from the acquisition have been excluded from the unaudited pro forma financial information. See page 29 for a complete listing of pro forma adjustments and explanations.

The acquisition has been accounted for as a purchase. The purchase price allocation included herein is preliminary, however, management does not believe that the final purchase price allocation will be materially different from the preliminary allocation. No adjustment has been included in the pro forma financial information for any anticipated cost savings or operational synergies.

This unaudited pro forma consolidated financial information should be read in conjunction with: (i) the historical financial statements of KMV (including the notes thereto) contained herein (ii) the historical financial statements of Moody's contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2001 and (iii) the historical unaudited consolidated financial statements of Moody's contained in the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2002.

This unaudited pro forma consolidated financial information is presented for comparative purposes only and is not intended to be indicative of the actual consolidated results of operations or consolidated financial position that would have been achieved had the transaction been consummated as of the dates indicated above nor does it purport to indicate results that may be attained in the future.

**MOODY'S CORPORATION**  
**UNAUDITED PRO FORMA CONSOLIDATED STATEMENTS OF INCOME**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2002**  
(dollar amounts in millions, except per share amounts)

	Historical		Pro forma Adjustments	Pro forma Consolidated
	Moody's	KMV		
Revenue	\$231.6	\$13.3	\$ —	\$244.9
Expenses				
Operating, selling, general and administrative expenses	92.8	14.2	(2.9) f	104.1
Depreciation and amortization	4.1	0.5	2.1 d	6.7
Total expenses	96.9	14.7	(0.8)	110.8
Operating income	134.7	(1.4)	0.8	134.1
Interest and other non-operating expense, net	(4.6)	—	(1.0) e	(5.6)
Income (loss) before provision for income taxes	130.1	(1.4)	(0.2)	128.5
Provision for (benefit from ) income taxes	57.5	—	(0.7) h	56.8
Net income (loss)	\$ 72.6	\$ (1.4)	\$ 0.5	\$ 71.7
Earnings per share				
Basic	\$ 0.47	\$ —	\$ —	\$ 0.46
Diluted	\$ 0.46	\$ —	\$ —	\$ 0.45
Weighted average shares outstanding				
Basic	154.4	—	—	154.4
Diluted	158.1	—	—	158.1

See accompanying notes to pro forma financial information.

**MOODY'S CORPORATION**  
**UNAUDITED PRO FORMA CONSOLIDATED STATEMENTS OF INCOME**  
**FOR THE YEAR ENDED DECEMBER 31, 2001**  
(dollar amounts in millions, except per share amounts)

	Historical		Pro forma Adjustments	Pro forma Consolidated
	Moody's	KMV		
Revenue	\$796.7	\$44.2	\$ —	\$840.9
Expenses				
Operating, selling, general and administrative expenses	381.2	41.7	—	422.9
Depreciation and amortization	17.0	1.7	8.6 d	27.3
Total expenses	398.2	43.4	8.6	450.2
Operating income	398.5	0.8	(8.6)	390.7
Interest and other non-operating (expense) income, net	(16.6)	0.1	(4.2) e	(20.7)
Income before provision for income taxes	381.9	0.9	(12.8)	370.0
Provision for (benefit from ) income taxes	169.7	—	(5.3) h	164.4
Net income	\$212.2	\$ 0.9	\$ (7.5)	\$205.6
Earnings per share				
Basic	\$ 1.35	\$ —	\$ —	\$ 1.30
Diluted	\$ 1.32	\$ —	\$ —	\$ 1.28
Weighted average shares outstanding				
Basic	157.6	—	—	157.6
Diluted	160.2	—	—	160.2

See accompanying notes to pro forma financial information.

**MOODY'S CORPORATION**  
**UNAUDITED PRO FORMA CONSOLIDATED BALANCE SHEET**  
**AS OF MARCH 31, 2002**  
(dollar amounts in millions)

	Historical				Pro forma Adjustments	Pro forma Consolidated
	Moody's	KMV				
<b>Assets</b>						
Current assets						
Cash and cash equivalents	\$ 177.8	\$ 5.9	\$(126.9)	a, f		\$ 56.8
Accounts receivable	158.4	11.8	—			170.2
Other current assets	60.5	1.2	—			61.7
Total current assets	396.7	18.9	(126.9)			288.7
Property and equipment, net	43.0	4.6				47.6
Prepaid pension costs	57.8	—	—			57.8
Intangibles assets, net	6.8	—	82.5	b		89.3
Goodwill, net	7.9	—	117.3	b		125.2
Other assets	17.9	1.2	16.0	b		35.1
Total assets	\$ 530.1	\$24.7	\$ 88.9			\$ 643.7
<b>Liabilities and Shareholders' Equity</b>						
Current liabilities						
Accounts payable and accrued liabilities	\$ 169.7	\$ 8.8	\$ 2.5	g		\$ 181.0
Deferred revenue	154.9	19.6	—			174.5
Bank loan	—	—	81.0	a		81.0
Total current liabilities	324.6	28.4	83.5			436.5
Notes payable	300.0	—	—			300.0
Other liabilities	135.6	—	—			135.6
Non-current portion of deferred revenue	21.2	—	—			21.2
Total liabilities	781.4	28.4	83.5			893.3
Shareholders' equity						
Preferred stock	—	—	—			—
Series common stock	—	—	—			—
Common stock	1.7	—	—			1.7
Capital surplus	49.4	—	—			49.4
Retained earnings	26.3	(3.5)	5.2	c		28.0
Treasury stock	(325.6)	—	—			(325.6)
Cumulative translation adjustment	(3.1)	(0.2)	0.2	c		(3.1)
Total shareholders' equity	(251.3)	(3.7)	5.4			(249.6)
Total liabilities and shareholders' equity	\$ 530.1	\$24.7	\$ 88.9			\$ 643.7

See accompanying notes to pro forma financial information.

**NOTES TO MOODY'S CORPORATION UNAUDITED PRO FORMA  
CONSOLIDATED FINANCIAL INFORMATION**

- a) To reflect the funding of the KMV acquisition: \$127 million was paid using Moody's cash on hand and \$81 million was funded with borrowings under Moody's existing bank credit lines. The remaining \$2 million was withheld subject to the finalization of a closing date working capital adjustment.
- b) To reflect the preliminary allocation of the \$210 million purchase price, plus \$3.3 million in Moody's transaction costs (primarily professional fees). The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition.

Preliminary Purchase Price Allocation  
At April 12, 2002  
(\$ millions)

Current assets	\$ 21.0
Property and equipment, net	4.6
Intangible assets:	
Customer list (12-year life)	50.7
Trade secrets (not subject to amortization)	25.5
Other intangibles (5.2-year weighted average life)	6.3
	82.5
Total intangible assets	82.5
In-process research and development	1.1
Goodwill	117.3
Other assets	17.1
Liabilities	(30.3)
	\$213.3

In accordance with SFAS No. 142 "Goodwill and Other Intangible Assets", the \$117.3 million of acquired goodwill will not be amortized. Included in other assets is \$16 million of acquired software (useful life of 5 years).

- c) To reflect (i) the elimination of KMV's accumulated deficit balance at April 12, 2002 (\$3.6 million); (ii) the elimination of \$2.9 million in nonrecurring charges incurred by KMV resulting directly from the transaction, see item "f" below; and (iii) the write-off of \$1.1 million of acquired in-process research and development.
- d) To record amortization expense for the period related to acquired intangible assets and software.
- e) To record financing costs for the transaction for the applicable period, consisting of interest expense that would have been incurred on the \$81 million of bank borrowings and interest income that would have been foregone on the balance of the purchase price, using the applicable current rates at April 12, 2002. Had the interest rate used varied by 1/8% the effect on net income for each of the periods presented would have been less than \$0.1 million. The Company intends to pursue more permanent financing for the acquisition in order to retain open bank credit lines and to use cash flow from operations for share repurchases, which could result in interest expense in the future that is greater than that reflected in the unaudited pro forma consolidated financial information.
- f) To eliminate \$2.9 million of nonrecurring charges incurred by KMV resulting directly from the transaction, \$0.3 million of these charges related to consulting and legal expenses and the remainder related to bonuses paid to KMV employees upon closing of the transaction. Of these amounts, \$0.1 million had been paid as of March 31, 2002.
- g) To reflect (i) the elimination of the accrual for KMV's nonrecurring charges resulting directly from the transaction (\$2.8 million); (ii) the accrual of Moody's transaction costs (\$3.3 million); and (iii) the accrual of the working capital holdback amount (\$2.0 million).
- h) To adjust the income tax provision for the net impact of the pro forma adjustments and consolidation of KMV, using Moody's effective tax rate for the period.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MOODY'S CORPORATION

By: /s/ Jeanne M. Dering  
Jeanne M. Dering  
Senior Vice President and  
Chief Financial Officer

Date: June 26, 2002

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**EXHIBIT INDEX**

- 2.1 Agreement and Plan of Merger and Stock Purchase Agreement, dated as of February 10, 2002, by and among Moody's Corporation, XYZ Acquisition LLC, KVM LLC, KVM Corporation and the principal members of KVM LLC and the shareholders of KVM Corporation identified therein (incorporated by reference to Exhibit 2.1 to Moody's Corporation's Form 8-K filed on February 22, 2002 (No. 1-14037)).\*\*
- 23.1 Consent of PricewaterhouseCoopers LLP, independent accountants.\*
- 23.2 Consent of BDO Siedman LLP, independent auditors.\*

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\* Filed herewith.  
\*\* Previously filed.

(23.1)

**CONSENT OF INDEPENDENT ACCOUNTANTS**

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 (Nos. 333-57267, 333-57915, 333-60737, 333-64653, 333-68555, 333-81121 and 333-47848) of Moody's Corporation of our report dated April 3, 2002 relating to the combined financial statements of KMV Corporation and KMV LLC, which appears in this Current Report on Form 8-K (No. 001-14037) of Moody's Corporation.

/s/ PRICEWATERHOUSECOOPERS LLP

PricewaterhouseCoopers LLP  
New York, New York  
June 24, 2002

(23.2)

### CONSENT OF INDEPENDENT AUDITORS

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 (Nos. 333-57267, 333-57915, 333-60737, 333-64653, 333-68555, 333-81121 and 333-47848) of Moody's Corporation of our report dated July 13, 2001 (except for Note 7 which is as of March 18, 2002) relating to the combined financial statements of KMV Corporation and KMV LLC, which appears in this Current Report on Form 8-K (No. 001-14037) of Moody's Corporation.

/s/ BDO SIEDMAN LLP

BDO Siedman LLP  
June 24, 2002

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**End of Filing**

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