

# C H ROBINSON WORLDWIDE INC

## FORM 8-K

(Unscheduled Material Events)

Filed 8/25/2004 For Period Ending 8/19/2004

Address	8100 MITCHELL ROAD #200 EDEN PRAIRIE, Minnesota 55344
Telephone	612-937-8500
CIK	0001043277
Industry	Misc. Transportation
Sector	Transportation
Fiscal Year	12/31

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 8-K**

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**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**Date of Report: August 19, 2004**  
(date of earliest event reported)

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**C.H. ROBINSON WORLDWIDE, INC.**

(Exact name of registrant as specified in its charter)

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**Commission File Number: 000-23189**

**Delaware**  
(State or other jurisdiction  
of incorporation)

**41-1883630**  
(IRS Employer  
Identification No.)

**8100 Mitchell Road  
Eden Prairie, Minnesota 55344-2248**  
(Address of Principal Executive Offices)

**(952) 937-8500**  
(Registrant's telephone number, including area code)

**Not Applicable**  
(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions ( *see* General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 5.02. Departure of Directors or Principal Officers; Election of Directors; Appointment of Principal Officers.**

(d) On August 19, 2004, the Board of Directors of C.H. Robinson Worldwide, Inc. (the “Company”) elected a new director, Rebecca Koenig Roloff. Roloff, 50, is a senior vice president at American Express Financial Advisors. Roloff has been with American Express Financial Advisors since 1988, serving as an executive in several field management and operations roles. Roloff will serve on the compensation committee of the Company’s Board of Directors. A press release, dated August 25, 2004, announcing Roloff’s election to the Company’s Board of Directors is attached as Exhibit 99.1 to this report and is incorporated herein by reference.

**Item 9.01. Financial Statements and Exhibits.**

(c) The following exhibit is being filed with this report:

99.1 Press Release, dated August 25, 2004, of C.H. Robinson Worldwide, Inc.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

C.H. ROBINSON WORLDWIDE, INC.

By: /s/ Chad Lindbloom

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Chad Lindbloom  
Chief Financial Officer

Date: August 25, 2004

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## EXHIBIT INDEX

99.1 Press Release, dated August 25, 2004, of C.H. Robinson Worldwide, Inc.

**Exhibit 99.1**

C.H. Robinson Worldwide, Inc.  
8100 Mitchell Road, Suite 1700  
Eden Prairie, MN 55344  
Contact: Angie Freeman, director of investor relations (952) 937-7847

### FOR IMMEDIATE RELEASE

#### **C.H. ROBINSON WORLDWIDE NAMES NEW BOARD MEMBER ReBecca Koenig Roloff of American Express Financial Advisors Joins Board of Directors**

MINNEAPOLIS, August 25, 2004— C.H. Robinson Worldwide, Inc. (“C.H. Robinson”) (Nasdaq: CHRW) announced today that its Board of Directors has elected a new director, ReBecca Koenig Roloff. Roloff, 50, is a senior vice president at American Express Financial Advisors. Roloff has been with American Express Financial Advisors since 1988, serving as an executive in several field management and operations roles.

“Becky’s operations management background and expertise working in a large, decentralized organization will be excellent contributions to Robinson’s Board,” said Robert Ezrilov, C.H. Robinson independent director and chair of the Board’s Governance Committee. “She also brings valuable experience in supply chain management and the fresh produce industry. We are committed to adding high caliber, independent directors and Becky will be a strong representative for Robinson’s shareholders.”

Prior to joining American Express Financial Advisors, Roloff worked for The Pillsbury Company in a variety of supply chain management, marketing, and business management positions, including serving as vice president and business manager of Green Giant Fresh Vegetables. She started her career at Cargill, Inc. Roloff holds a Master of Business Administration with distinction from Harvard Business School and a Bachelor of Arts from the College of St. Catherine in St. Paul, Minnesota. She has served on several community boards including as current Chair of the Board of Trustees of The Blake School in Hopkins, Minnesota, and Chair of the Board of Trustees of the College of St. Catherine.

Founded in 1905, C.H. Robinson Worldwide, Inc. had gross revenues of approximately \$3.6 billion in 2003 and is a global provider of multimodal transportation services, logistics solutions and fresh produce sourcing. The company serves over 16,000 customers through a network of 169 offices in North America, Europe, South America and Asia. In North America, C.H. Robinson is one of the largest third-party logistics companies and maintains the single largest network of motor carrier capacity through contracts with more than 25,000 motor carriers. The company is one of the largest third-party providers of intermodal services in the United States. C.H. Robinson Worldwide, Inc. headquarters is in Eden Prairie, Minnesota. For more information about C.H. Robinson, visit [www.chrobinson.com](http://www.chrobinson.com).

Except for the historical information contained herein, the matters set forth in this release are forward-looking statements that are based on certain assumptions and expectations of future events. These assumptions and expectations are dependent on and subject to certain risks and uncertainties including, but not limited to such factors as market demand, pricing, and risks associated with litigation and insurance coverage, and risks associated with operations outside of the U.S., changing economic conditions such as general economic slowdown and decreased consumer confidence, and other risk factors detailed under “Cautionary Statement” in Exhibit 99.1 to C.H. Robinson’s Annual Report on Form 10-K filed on March 15, 2004.

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**End of Filing**

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