

INVESCO LTD.

FORM 10-K (Annual Report)

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CIK 0000914208

Symbol IVZ

SIC Code 6282 - Investment Advice

Industry Investment Services

Sector Financial

Fiscal Year 12/31



| Table of Contents | | |
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Act. (Check one):

Large accelerated filer **☑**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-K

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|--------------|---|--|
| (Mark One | e) | |
| | ANNUAL REPORT PURSUANT TO SE ACT OF 1934 | ECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE |
| | For the fiscal year ended December 31, 2010 | |
| | | OR |
| | TRANSITION REPORT PURSUANT T EXCHANGE ACT OF 1934 | O SECTION 13 OR 15(d) OF THE SECURITIES |
| | For the transition period from | to |
| | Commission | file number 1-13908 |
| | Inves | SCO Ltd. ant as Specified in Its Charter) 98-0557567 |
| | (State or Other Jurisdiction of Incorporation or Organization) | (I.R.S. Employer Identification No.) |
| 1555 | 5 Peachtree Street, NE, Suite 1800, Atlanta, GA (Address of Principal Executive Offices) | 30309 (Zip Code) |
| | | , including area code: (404) 892-0896 uant to Section 12(b) of the Act: |
| | Title of Each Class Common Shares, \$0.20 par value per share | Name of Exchange on Which Registered New York Stock Exchange |
| | Securities registered pursua | nt to Section 12(g) of the Act: None |
| Indicate | by check mark if the registrant is a well-known seasoned | issuer, as defined in Rule 405 of the Securities Act. Yes ☑ No □ |
| Indicate | by check mark if the registrant is not required to file repo | rts pursuant to Section 13 or Section 15(d) of the Act. Yes □ No ☑ |
| Act of 1934 | | orts required to be filed by Section 13 or $15(d)$ of the Securities Exchange od that the registrant was required to file such reports), and (2) has been \square |
| File require | | ronically and posted on its corporate Web site, if any, every Interactive Data ulation S-T during the preceding 12 months (or for such shorter period that to \Box |
| contained, t | | to Item 405 of Regulation S-K is not contained herein, and will not be r information statements incorporated by reference in Part III of this Form |

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange

Non-accelerated filer □

Smaller reporting company □

Accelerated filer □

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes □ No ☑

At June 30, 2010, the aggregate market value of the voting stock held by non-affiliates was \$6.3 billion, based on the closing price of the registrant's Common Shares, par value U.S. \$0.20 per share, on the New York Stock Exchange. At January 31, 2011, the most recent practicable date, the number of Common Shares outstanding was 460,382,514.

DOCUMENTS INCORPORATED BY REFERENCE

| The registrant will incorporate by reference information required in response to Part III, Items 10-14 in its definitive Proxy Statement for it annual meeting of shareholders, to be filed with the Securities and Exchange Commission within 120 days after December 31, 2010. | | | |
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TABLE OF CONTENTS

We include cross references to captions elsewhere in this Annual Report on Form 10-K, which we refer to as this "Report," where you can find related additional information. The following table of contents tells you where to find these captions.

| | Page |
|--|------|
| Special Cautionary Note Regarding Forward-Looking Statements | 3 |
| PART I | |
| Item 1. Business | 4 |
| Item 1A. Risk Factors | 10 |
| Item 1B. Unresolved Staff Comments | 19 |
| Item 2. Properties | 19 |
| Item 3. Legal Proceedings | 19 |
| Item 4. Submission of Matters to a Vote of Security Holders | 19 |
| PART II | |
| Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities | 20 |
| Item 6. Selected Financial Data | 22 |
| Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations | 23 |
| Item 7A. Quantitative and Qualitative Disclosures About Market Risk | 75 |
| Item 8. Financial Statements and Supplementary Data | 79 |
| Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure | 143 |
| Item 9A. Controls and Procedures | 143 |
| Item 9B. Other Information | 144 |
| PART III | |
| Item 10. Directors, Executive Officers and Corporate Governance | 145 |
| Item 11. Executive Compensation | 146 |
| Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters | 146 |
| Item 13. Certain Relationships and Related Transactions, and Director Independence | 147 |
| Item 14. Principal Accountant Fees and Services | 147 |
| PART IV | |
| Item 15. Exhibits and Financial Statement Schedules | 148 |
| EX-10.11 | |
| EX-10.12 | |
| EX-21 | |
| EX-23.1 | |
| EX-31.1 | |
| EX-31.2 | |
| EX-32.1 | |
| EX-32.2 | |
| EX-101 INSTANCE DOCUMENT | |
| EX-101 SCHEMA DOCUMENT | |
| EX-101 CALCULATION LINKBASE DOCUMENT | |
| EX-101 LABELS LINKBASE DOCUMENT | |
| EX-101 PRESENTATION LINKBASE DOCUMENT | |
| EX-101 DEFINITION LINKBASE DOCUMENT | |

SPECIAL CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Report, the documents incorporated by reference herein, other public filings and oral and written statements by us and our management, may include statements that constitute "forward-looking statements" within the meaning of the United States securities laws. These statements are based on the beliefs and assumptions of our management and on information available to us at the time such statements are made. Forward-looking statements include information concerning possible or assumed future results of our operations, expenses, earnings, liquidity, cash flows and capital expenditures, industry or market conditions, assets under management, acquisition activities and the effect of completed acquisitions, debt levels and our ability to obtain additional financing or make payments on our debt, legal and regulatory developments, demand for and pricing of our products and other aspects of our business or general economic conditions. In addition, when used in this Report, the documents incorporated by reference herein or such other documents or statements, words such as "believes," "expects," "anticipates," "intends," "plans," "estimates," "projects," "forecasts," and future or conditional verbs such as "will," "may," "could," "should," and "would," and any other statement that necessarily depends on future events, are intended to identify forward-looking statements.

Forward-looking statements are not guarantees of performance or other outcomes. They involve risks, uncertainties and assumptions. Although we make such statements based on assumptions that we believe to be reasonable, there can be no assurance that actual results will not differ materially from our expectations. We caution investors not to rely unduly on any forward-looking statements.

The following important factors, and other factors described elsewhere in this Report or incorporated by reference into this Report or contained in our other filings with the U.S. Securities and Exchange Commission (SEC), among others, could cause our results to differ materially from any results described in any forward-looking statements:

- variations in demand for our investment products or services, including termination or non-renewal of our investment advisory agreements;
- significant changes in net asset flows into or out of the accounts we manage or declines in market value of the assets in, or redemptions or other withdrawals from, those accounts;
- enactment of adverse state, federal or foreign legislation or changes in government policy or regulation (including accounting standards) affecting our operations, our capital requirements or the way in which our profits are taxed;
- significant fluctuations in the performance of debt and equity markets worldwide;
- exchange rate fluctuations, especially as against the U.S. Dollar;
- the effect of economic conditions and interest rates in the U.S. or globally;
- our ability to compete in the investment management business;
- the effect of consolidation in the investment management business;
- limitations or restrictions on access to distribution channels for our products;
- our ability to attract and retain key personnel, including investment management professionals;
- the investment performance of our investment products;
- our ability to acquire and integrate other companies into our operations successfully and the extent to which we can realize anticipated cost savings and synergies from such acquisitions;
- changes in regulatory capital requirements;
- our debt and the limitations imposed by our credit facility;
- the effect of failures or delays in support systems or customer service functions, and other interruptions of our operations;
- the occurrence of breaches and errors in the conduct of our business, including any failure to properly safeguard confidential and sensitive information;
- the execution risk inherent in our ongoing company-wide transformational initiatives;
- the effect of political or social instability in the countries in which we invest or do business;

- the effect of terrorist attacks in the countries in which we invest or do business and the escalation of hostilities that could result therefrom:
- war and other hostilities in or involving countries in which we invest or do business; and
- adverse results in litigation, including private civil litigation related to mutual fund fees and any similar potential regulatory or other proceedings.

Other factors and assumptions not identified above were also involved in the derivation of these forward-looking statements, and the failure of such other assumptions to be realized may also cause actual results to differ materially from those projected. For more discussion of the risks affecting us, please refer to Part I, Item 1A, "Risk Factors."

You should consider the areas of risk described above in connection with any forward-looking statements that may be made by us and our businesses generally. We expressly disclaim any obligation to update any of the information in this or any other public report if any forward-looking statement later turns out to be inaccurate, whether as a result of new information, future events or otherwise. For all forward-looking statements, we claim the "safe harbor" provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

PART I

In this Annual Report on Form 10-K, unless otherwise specified, the terms "we," "our," "us," "company," "Invesco," and "Invesco Ltd." refer to Invesco Ltd., a company incorporated in Bermuda, and its subsidiaries.

Item 1. Business

Introduction

Invesco is a leading independent global investment manager, dedicated to helping investors worldwide achieve their financial objectives. By delivering the combined power of our distinctive investment management capabilities, Invesco provides a comprehensive range of investment strategies and vehicles to our retail, institutional and high-net-worth clients around the world. Operating in more than 20 countries, Invesco had \$616.5 billion in assets under management (AUM) as of December 31, 2010.

The key drivers of success for Invesco are long-term investment performance, effective distribution relationships, and high-quality client service delivered across a diverse spectrum of investment management capabilities, distribution channels, geographic areas and market exposures. By achieving success in these areas, we seek to generate competitive investment results, positive net flows, increased AUM and associated revenues. We are affected significantly by market movements, which are beyond our control; however, we endeavor to mitigate the impact of market movement by maintaining broad diversification across asset classes, client domiciles and geographies. We measure relative investment performance by comparing our investment capabilities to competitors' products, industry benchmarks and client investment objectives. Generally, distributors, investment advisors and consultants take into consideration longer-term investment performance (e.g., three-year and five-year performance) in their selection of investment product and manager recommendations to their clients, although shorter-term performance may also be an important consideration. Third-party ratings may also influence client investment decisions. Quality of client service is monitored in a variety of ways, including periodic client satisfaction surveys, analysis of response times and redemption rates, competitive benchmarking of services and feedback from investment consultants.

Invesco Ltd. is organized under the laws of Bermuda, and our common shares are listed and traded on the New York Stock Exchange under the symbol "IVZ." We maintain a Web site at www.invesco.com. (Information contained on our Web site shall not be deemed to be part of, or be incorporated into, this document).

Strategy

The company focuses on four key strategic priorities that are designed to strengthen our business over time and help ensure our long-term success:

- Achieve strong investment performance over the long term for our clients;
- Deliver our investment capabilities anywhere in the world to meet our clients' needs;

- Harness the power of our global operating platform by continuously improving our processes and procedures and further integrating the support structures of our business globally; and
- Perpetuate a high-performance organization by driving greater transparency, accountability and execution at all levels.

Since 2005 Invesco has taken a number of steps to further unify our business and present the organization as a single firm to our clients around the world. We believe these changes have strengthened Invesco's ability to operate more efficiently and effectively as an integrated, global organization.

Since we take a unified approach to our business, we present our financial statements and other disclosures under the single operating segment "investment management."

Recent Developments

On June 1, 2010, Invesco acquired Morgan Stanley's retail asset management business, including Van Kampen Investments. The addition of this diversified business brought \$114.6 billion in AUM across equity, fixed income and alternative asset classes (including mutual funds, variable insurance funds, separate accounts and unit investment trusts (UITs)). Furthermore, Invesco gained the experience, knowledge and expertise of nearly 600 investment, distribution and operations support professionals globally. This transformational combination:

- Expanded the depth and breadth of our investment strategies, enabling us to offer an even more comprehensive range of investment capabilities and vehicles to our clients around the world;
- Enhanced our ability to serve U.S. clients by positioning Invesco among the leading U.S. investment managers by AUM, diversity of investment teams and client profiles;
- Deepened Invesco's relationships with clients and strengthened our overall distribution capabilities; and
- Further strengthened our position in the Japanese investment management market.

Our goal from the day we announced the transaction was to complete the preparatory integration work prior to close. With a focused effort across Invesco, we accomplished our goal and were able to deliver the value of the combined organization to clients from Day 1. Throughout the second half of 2010, we saw strong momentum in the combined business.

In addition to our acquisition of Morgan Stanley's retail asset management business, Invesco's commitment to a multi-year strategy set a firm foundation for the company's many achievements throughout the year. During 2010:

- Relative investment performance remained strong across the enterprise, with 68% of ranked assets* performing ahead of peers on a 3-year basis at year end;
- We focused on strengthening and deepening relationships with clients in key markets. For example, we maintained a market share ranking in the top three on all major platforms in the U.K. retail market and strengthened relationships with leading financial institutions in all U.S. retail channels, where 70% of AUM is with top 20 distributors;
- We expanded our presence and improved our competitive advantage as a global investment manager in fast-growing, high-priority markets and segments;
- We resumed our share repurchase program, purchasing 9.4 million shares for \$192.2 million; and
- We maintained strong inflows at Invesco PowerShares, and expanded our offering of intelligent exchange-traded funds (ETFs) within the Canadian marketplace through an innovative suite of mutual funds.

^{*} As of December 31, 2010, 68% of ranked assets were performing ahead of peers on a 3-year basis. Of total Invesco AUM, 61% were ranked at year-end. See Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Investment Capabilities Performance Overview," for more discussion of AUM rankings by investment capability.

Together, these efforts resulted in positive net flows for our business in 2010. Adjusted operating margin improved to 34.5% in 2010 from 28.5% in 2009. See Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Schedule of Non-GAAP Information" for a reconciliation of operating income to net operating income, and by calculation, a reconciliation of operating margin to adjusted operating margin, and important additional disclosures.

Throughout 2010, we continued to execute our long-term strategy, making disciplined capital and resource allocation decisions, which we believe further improved our ability to serve our clients, reinforced our reputation as a premier global investment manager, and helped to deliver competitive levels of operating income and margins as we progressed through the year. In addition, we took steps to further strengthen our financial position and augment our capital flexibility through the execution of a new credit facility and the maintenance of a balanced approach to capital management. We have received credit ratings of A3/Stable and A-/Stable from Moody's and Standard & Poor's credit rating agencies, respectively, as of the date of this Annual Report on Form 10-K. In the fourth quarter, Standard & Poor's increased Invesco's enterprise risk management (ERM) rating from "adequate" to "strong," making Invesco one of only four publicly rated investment managers with a "strong" ERM designation.

Certain Demographic and Industry Trends

Demographic and economic trends around the world continue to transform the investment management industry and our business and underscore the need to be well-diversified with broad capabilities globally and across asset classes:

- There is an increasing number of investors who seek external professional advice and investment managers to help them reach their financial goals.
- As the "baby boomer" generation continues to mature, there is an increasingly large segment of the world population that is reaching retirement age. Economic growth in emerging market countries has created a large and rapidly expanding middle class and high net worth population with accelerating levels of wealth. As a result, globally, there is a high degree of demand for an array of investment solutions that span the breadth of investment capabilities, with a particular emphasis on savings vehicles for retirement. We believe Invesco, as one of the few truly global, independent investment managers, is very well-positioned to attract these retirement assets through its enduring products that are focused on long-term investment performance.
- We have seen increasing demand from clients for alpha and beta to be separated as investment strategies in the investment management industry. ("Alpha" is defined as excess return attributable to a manager, and "beta" refers to the volatility in returns versus an underlying benchmark.) This trend reflects how clients are differentiating between low-cost beta solutions such as passive, index and ETF products and higher-priced alpha strategies such as those offered by many alternative products.
- Investors are increasingly seeking to invest outside their domestic markets. They seek firms that operate globally and have investment expertise in markets around the world.
- Although the U.S. and Europe are currently the two largest markets for financial assets by a wide margin, other markets in the world, such as China and India, are rapidly growing. As these population-heavy markets mature, investment managers that are truly global will be in the best position to capture this growth. Additionally, population age differences between emerging and developed markets will result in differing investment needs and horizons among countries. Asset allocation and pension type also differ substantially among countries. Invesco has a meaningful and expanding market presence in many of the world's fastest growing and wealthiest regions, including the U.S., Canada, Western Europe and the UK, the Middle East and Asia-Pacific. Our strong U.S. presence and growing global presence represent significant long-term growth prospects for our business.
- The global trend towards the provision of defined contribution retirement plans continues, although significant opportunity remains for managers to increase defined benefit market share.

Invesco is well positioned to capture the opportunities created by global demographic and industry trends. Through a variety of economic and market environments, our progress over the past five years has significantly strengthened our competitive position. Our multi-year strategy is designed to leverage our global presence, our distinctive worldwide investment management capabilities and our talented people to further grow our business and ensure our long-term success.

Investment Management Capabilities

Supported by a global operating platform, Invesco delivers a comprehensive array of investment capabilities and services to retail, institutional and high-net-worth investors on a global basis. We have a significant presence in the institutional and retail segments of the investment management industry in North America, Europe and Asia-Pacific, serving clients in more than 150 countries.

We believe that the proven strength of our distinct and globally located investment centers and their well-defined investment disciplines provide us with a competitive advantage. There are few independent investment managers with teams as globally diverse as Invesco's and with the same breadth and depth of investment capabilities and vehicles. We offer multiple investment objectives within the various asset classes and products that we manage. Our asset classes, broadly defined, include money market, fixed income, balanced, equity and alternatives. Approximately 48% of our AUM as of December 31, 2010, were invested in equity securities (December 31, 2009: 41%), and approximately 52% was invested in fixed income and other investments (December 31, 2009: 59%).

The following table sets forth the investment objectives, sorted by asset class, which we manage:

Investment Objectives by Asset Class

| Money Market | Fixed Income | Balanced | Equity | Alternatives |
|---------------------|-------------------------|------------------|-----------------------------|---------------------------------|
| Cash Plus | Bank Loans | Asset Allocation | Enhanced Index/Quantitative | Absolute Return |
| Government/Treasury | Convertibles | Global | Global | Asian Direct Real Estate |
| Prime | Core/Core Plus | Single Country | International | Commodities |
| Taxable | Emerging Markets | Target Date | Large Cap Core | Currencies |
| Tax-Free | Enhanced Cash | Target Risk | Large Cap Growth | European Direct Real Estate |
| | Government Bonds | | Large Cap Value | Financial Structures |
| | High-Yield Bonds | | Mid Cap Core | Global Macro |
| | Intermediate Term | | Mid Cap Growth | Global REITS |
| | International/Global | | Mid Cap Value | Private Capital - Direct |
| | Investment Grade Credit | | Regional/Single Country | Private Capital - Fund of Funds |
| | Municipal Bonds | | Sector Funds | Risk Premia Capture |
| | Passive/Enhanced | | Small Cap Core | U.S. Direct Real Estate |
| | Short Term | | Small Cap Growth | U.S. REITS |
| | Stable Value | | Small Cap Value | |
| | Structured Securities | | _ | |
| | (ABS, MBS, CMBS) | | | |

The following table sets forth the categories of investment vehicles sold through our three principal distribution channels:

Investment Vehicles by Distribution Channel

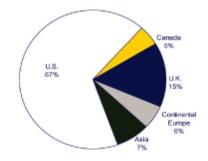
| Retail | Institutional | Private Wealth Management |
|--|---------------------------------|---------------------------|
| Closed-end Mutual Funds | Collective Trust Funds | Exchange-Traded Funds |
| Exchange-Traded Funds | Exchange-Traded Funds | Managed Accounts |
| Individual Savings Accounts | Institutional Separate Accounts | Mutual Funds |
| Investment Companies with Variable Capital | Private Capital Funds | Private Capital Funds |
| Investment Trusts | • | Separate Accounts |
| Open-end Mutual Funds | | _ |
| Separately Managed Accounts | | |
| Unit Investment Trusts | | |
| Variable Insurance Funds | | |
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One of Invesco's greatest competitive strengths is the diversification in its AUM by client domicile, distribution channel and asset class. Our distribution network has gathered assets of 61% retail, 36% institutional, and 3% Private Wealth Management clients as of December 31, 2010. 32.6% of client assets under management are outside the U.S., and we serve clients in more than 150 countries. The following tables present a breakdown of AUM by client domicile, distribution channel and asset class as of December 31, 2010. Additionally, the fourth table below illustrates the split of our higher-fee non-passive AUM as compared to our lower-fee ETF, UIT, and passive AUM.

AUM Diversification

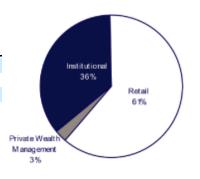
By Client Domicile

| (\$ billions) | | 1-Yr Change |
|--------------------|---------|-------------|
| U.S. | \$415.4 | 41.2% |
| Canada | \$ 27.9 | (3.8)% |
| U.K. | \$ 92.1 | 8.5% |
| Continental Europe | \$ 35.3 | 44.7% |
| Asia | \$ 45.8 | 69.0% |
| | | |
| Total | \$616.5 | 34.2% |



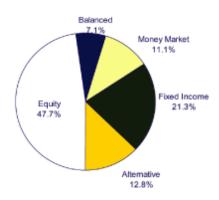
By Distribution Channel

| (\$ billions) | | 1-Yr Change |
|---------------|------------|-------------|
| Retail | \$378.4 | 58.1% |
| Institutional | \$221.1 | 7.9% |
| PWM | \$ 17.0 | 11.8% |
| T | φ.c.1.c. = | 24.20/ |
| Total | \$616.5 | 34.2% |



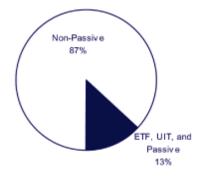
By Asset Class

| (\$ billions) | | 1-Yr Change |
|---------------|---------|-------------|
| Equity | \$294.1 | 52.6% |
| Balanced | \$ 43.5 | 9.0% |
| Money Market | \$ 68.3 | (18.2)% |
| Fixed Income | \$131.9 | 73.3% |
| Alternative | \$ 78.7 | 16.9% |
| | | |
| Total | \$616.5 | 34.2% |



Non-Passive/Passive

| (\$ billions) | | 1-Yr Change |
|-----------------------|---------|-------------|
| Non-Passive | \$535.7 | 31.8% |
| ETF, UIT, and Passive | \$ 80.8 | 52.5% |
| | | |
| Total | \$616.5 | 34.2% |



See Part II, Item 8, "Financial Statements and Supplementary Data — Note 18, Geographic Information," for a geographic breakdown of our consolidated operating revenues for the years ended December 31, 2010, 2009 and 2008.

Distribution Channels

Channel refers to the distribution channel from which the AUM originated. Retail AUM arose from client investments into funds available to the public with shares or units. Institutional AUM originated from individual corporate clients, endowments, foundations, government authorities, universities, or charities. Private Wealth Management AUM arose from high net worth client investments.

Retail

Invesco is a significant provider of retail investment solutions to clients in all major markets: Invesco in the U.S., Invesco Trimark in Canada, Invesco Perpetual in the U.K., Invesco in Europe and Asia, and Invesco PowerShares (for our ETF products). Additionally, Invesco is now also a market leading sponsor of UIT products as a result of the acquisition of Morgan Stanley's retail asset management business. Collectively, the retail investment management teams managed assets of \$378.4 billion as of December 31, 2010. We offer retail products within all of the major asset classes (money market, fixed income, balanced, equity and alternatives). Our retail products are primarily distributed through third-party financial intermediaries, including traditional broker-dealers, fund "supermarkets," retirement platforms, financial advisors, banks, insurance companies and trust companies.

The U.K., U.S. and Canadian retail operations rank among the largest by AUM in their respective markets. As of December 31, 2010, Invesco Perpetual was the No. 1 retail fund provider in the U.K.; Invesco's U.S. retail business was the 9th largest non-proprietary fund complex in the U.S. by long-term assets, including the Invesco Powershares franchise; and Invesco Trimark was the 9th largest retail fund manager in Canada by long-term assets. Invesco Great Wall, our joint venture in China, was one of the largest Sino-foreign managers of equity products in China, with AUM of approximately \$7.2 billion as of December 31, 2010. Invesco PowerShares adds a leading set of ETF products (with \$55.7 billion in AUM and 176 exchange-traded funds as of December 31, 2010) to the extensive choices we make available to our retail investors. We provide our retail clients with one of the industry's most robust and comprehensive product lines.

Institutional

We provide investment solutions to institutional investors globally, with a major presence in the U.S., U.K., Continental Europe and Asia-Pacific with \$221.1 billion in AUM as of December 31, 2010. We offer a broad suite of domestic and global products, including traditional equities, structured equities, fixed income (including money market funds for institutional clients), real estate, private equity, distressed equities, financial structures and absolute return strategies. Regional sales forces distribute our products and provide services to clients and intermediaries around the world. We have a diversified client base that includes major public entities, corporations, unions, non-profit organizations, endowments, foundations, pension funds and financial institutions. Invesco's institutional money market funds serve some of the largest financial institutions and corporations in the world.

Private Wealth Management

Through Atlantic Trust, Invesco provides high-net-worth individuals and their families with a broad range of personalized and sophisticated wealth management services, including financial counseling, estate planning, asset allocation, investment management (including use of third-party managed investment products), private equity, trust, custody and family office services. Atlantic Trust also provides investment management services to foundations and endowments. Atlantic Trust obtains new clients through referrals from existing clients, recommendations from other professionals serving the high-net-worth market, such as attorneys and accountants, and from financial intermediaries, such as brokers. Atlantic Trust has offices in 11 U.S. cities and managed \$17.0 billion as of December 31, 2010.

Employees

As of December 31, 2010, we had 5,617 employees across the globe. As of December 31, 2009 and 2008, we had 4,890 and 5,325 employees, respectively. None of our employees is covered under collective bargaining agreements. Formal hiring of staff in our Hyderabad, India, facility commenced with 83 individuals becoming our employees in late 2010. An additional 474 individuals became our employees by the date of this Report.

Competition

The investment management business is highly competitive, with points of differentiation including investment performance, the range of products offered, brand recognition, business reputation, financial strength, the depth and continuity of relationships, quality of service and the level of fees charged for services. We compete with a large number of investment management firms, commercial banks, investment banks, broker dealers, hedge funds, insurance companies and other financial institutions. We believe that the quality and diversity of our investment styles, product types and channels of distribution enable us to compete effectively in the investment management business. We also believe being an independent investment manager is a competitive advantage, as our business model avoids conflicts that are inherent within institutions that both distribute and/or serve investment products and manage investment products. Lastly, we believe continued execution against our multivear strategy will further strengthen our long-term competitive position.

Management Contracts

We derive substantially all of our revenues from investment management contracts with funds and other clients. Fees vary with the type of assets being managed, with higher fees earned on actively managed equity and balanced accounts, along with real estate and alternative asset products, and lower fees earned on fixed income, money market and stable value accounts, as well as certain ETFs. Investment management contracts are generally terminable upon thirty or fewer days' notice. Typically, retail investors may withdraw their funds at any time without prior notice. Institutional and private wealth management clients may elect to terminate their relationship with us or reduce the aggregate amount of assets under management with very short notice periods.

Available Information

We file current and periodic reports, proxy statements and other information with the SEC, copies of which can be obtained from the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. Information on the operation of the Public Reference Room can be obtained by calling the SEC at 1-800-SEC-0330.

The SEC maintains an Internet site that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC, at www.sec.gov. We make available free of charge on our Web site, www.invesco.com, our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13 (a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC.

Item 1A. Risk Factors

Volatility and disruption in world capital and credit markets, as well as adverse changes in the global economy, can negatively affect Invesco's revenues and may continue to do so.

The capital and credit markets have been experiencing substantial volatility and disruption since 2007. While these disruptions moderated to some extent following the March 2009 lows in equity markets, historical norms have not returned and the potential for extreme disruptions remains. These market events have materially impacted our results of operations, and may continue to do so, and could materially impact our financial condition and liquidity. In this regard:

- The volatility of global market conditions around the world has resulted, and may continue to result, in significant volatility in our assets under management and in our revenues, driven by market value fluctuations on our managed portfolios.
- In addition to the impact of the market values on client portfolios, the illiquidity and volatility of both the global fixed income and equity markets could negatively affect our ability to manage client inflows and outflows from pooled investment vehicles or to timely meet client redemption requests.
- Our money market funds have always maintained a \$1.00 net asset value (NAV); however, we do not guarantee such level. Market conditions could lead to severe liquidity issues in money market products, which could affect their NAVs. If the NAV of one of our money market funds were to decline below \$1.00 per share, such funds could experience significant redemptions in assets under management, loss of shareholder confidence and reputational harm. In 2010 the SEC adopted new rules governing U.S. registered money market funds. These rules are designed to significantly strengthen the regulatory requirements governing money market funds, increase the resilience of such funds to economic stresses, and

reduce the risk of runs on these funds. Regulators in the U.S. continue to evaluate whether to propose mandating a variable ("floating") NAV for money market funds. The company believes such a change would have significant adverse consequences on the money market funds industry and the short-term credit markets.

- Even if legislative or regulatory initiatives or other efforts successfully stabilize and add liquidity to the financial markets, we may need to modify our strategies, businesses or operations, and we may incur increased capital requirements and constraints or additional costs in order to satisfy new regulatory requirements or to compete in a changed business environment.
- In the event of extreme circumstances, including economic, political, or business crises, such as a widespread systemic failure in the global financial system or additional failures of firms that have significant obligations as counterparties on financial instruments, we may suffer significant declines in assets under management and severe liquidity or valuation issues in the short-term sponsored investment products in which client and company assets are invested, all of which would adversely affect our operating results, financial condition, liquidity, credit ratings, ability to access capital markets, and retention and ability to attract key employees. Additionally, these factors could impact our ability to realize the carrying value of our goodwill and other intangible assets.

We may not adjust our expenses quickly enough to match significant deterioration in global financial markets.

If we are unable to effect appropriate expense reductions in a timely manner in response to declines in our revenues, or if we are otherwise unable to adapt to rapid changes in the global marketplace, our profitability, financial condition and results of operations would be adversely affected.

Our revenues would be adversely affected by any reduction in assets under our management as a result of either a decline in market value of such assets or net outflows, which would reduce the investment management fees we earn.

We derive substantially all of our revenues from investment management contracts with clients. Under these contracts, the investment management fees paid to us are typically based on the market value of assets under management. Assets under management may decline for various reasons. For any period in which revenues decline, our income and operating margin may decline by a greater proportion because certain expenses remain fixed. Factors that could decrease assets under management (and therefore revenues) include the following:

Declines in the market value of the assets in the funds and accounts managed. These could be caused by price declines in the securities markets generally or by price declines in the market segments in which those assets are concentrated. Approximately 48% of our total assets under management were invested in equity securities and approximately 52% were invested in fixed income and other investments at December 31, 2010. Our AUM as of January 31, 2011, was \$624.3 billion. We cannot predict whether volatility in the markets will result in substantial or sustained declines in the securities markets generally or result in price declines in market segments in which our assets under management are concentrated. Any of the foregoing could negatively impact our revenues, income and operating margin.

Redemptions and other withdrawals from, or shifting among, the funds and accounts managed. These could be caused by investors (in response to adverse market conditions or pursuit of other investment opportunities) reducing their investments in funds and accounts in general or in the market segments on which Invesco focuses; investors taking profits from their investments; poor investment performance of the funds and accounts managed by Invesco; and portfolio risk characteristics, which could cause investors to move assets to other investment managers. Poor performance relative to other investment management firms tends to result in decreased sales, increased redemptions of fund shares, and the loss of private institutional or individual accounts, with corresponding decreases in our revenues. Failure of our funds and accounts to perform well could, therefore, have a material adverse effect on us. Furthermore, the fees we earn vary with the types of assets being managed, with higher fees earned on actively managed equity and balanced accounts, along with real estate and alternative asset products, and lower fees earned on fixed income and stable return accounts. Therefore, our revenues may decline if clients shift their investments to lower fee accounts.

Declines in the value of seed capital and partnership investments. The company has investments in sponsored investment products that invest in a variety of asset classes, including, but not limited to equities, fixed income products, private equity, and real estate. Investments in these products are generally made to establish a track record, meet purchase size requirements for trading blocks, or demonstrate economic alignment with other investors in our funds. Adverse market conditions may result in the need to write down the value of these seed capital and partnership investments. As of December 31, 2010, the company had \$198.0 million in seed capital and partnership investments.

Our investment advisory agreements are subject to termination or non-renewal, and our fund and other investors may withdraw their assets at any time.

Substantially all of our revenues are derived from investment advisory agreements. Investment advisory agreements are generally terminable upon 30 or fewer days' notice. Agreements with U.S. mutual funds may be terminated with notice, or terminated in the event of an "assignment" (as defined in the Investment Company Act), and must be renewed annually by the disinterested members of each fund's board of directors or trustees, as required by law. In addition, the board of trustees or directors of certain other fund accounts of Invesco or our subsidiaries generally may terminate these investment advisory agreements upon written notice for any reason. Mutual fund and unit trust investors may generally withdraw their funds at any time without prior notice. Institutional clients may elect to terminate their relationships with us or reduce the aggregate amount of assets under our management, and individual clients may elect to close their accounts, redeem their shares in our funds, or shift their funds to other types of accounts with different fee structures. Any termination of or failure to renew a significant number of these agreements, or any other loss of a significant number of our clients or assets under management, would adversely affect our revenues and profitability.

Our revenues and profitability from money market and other fixed income assets may be harmed by interest rate, liquidity and credit volatility.

Certain institutional investors using money market products and other short-term duration fixed income products for cash management purposes may shift these investments to direct investments in comparable instruments in order to realize higher yields than those available in money market and other fund products holding lower yielding instruments. These redemptions would reduce managed assets, thereby reducing our revenues. In addition, rising interest rates will tend to reduce the market value of bonds held in various investment portfolios and other products. Thus, increases in interest rates could have an adverse effect on our revenues from money market portfolios and from other fixed income products. If securities within a money market portfolio default, or investor redemptions force the portfolio to realize losses, there could be negative pressure on its net asset value. Although money market investments are not guaranteed instruments, the company might decide, under such a scenario, that it is in its best interest to provide support in the form of a support agreement, capital infusion, or other methods to help stabilize a declining net asset value. Some of these methods could have an adverse impact on our profitability. Additionally, we have \$32.9 million invested in Invesco Mortgage Capital, Inc., \$23.3 million of equity at risk invested in our collateralized loan obligation products, and \$7.1 million invested in fixed income seed money at December 31, 2010, the valuation of which could change with changes in interest and default rates.

We operate in an industry that is highly regulated in many countries, and any adverse changes in the laws or regulations governing our business could decrease our revenues and profitability.

As with all investment management companies, our activities are highly regulated in almost all countries in which we conduct business. Laws and regulations applied at the national, state or provincial and local level generally grant governmental agencies and industry self-regulatory authorities broad administrative discretion over our activities, including the power to limit or restrict business activities. Subsidiaries operating in the European Union (EU) also are subject to various EU Directives, which are implemented by member state national legislation. Possible sanctions include the revocation of licenses to operate certain businesses, the suspension or expulsion from a particular jurisdiction or market of any of our business organizations or their key personnel, the imposition of fines and censures on us or our employees and the imposition of additional capital requirements. It is also possible that laws and regulations governing our operations or particular investment products could be amended or interpreted in a manner that is adverse to us.

Certain of our subsidiaries are required to maintain minimum levels of capital. These and other similar provisions of applicable law may have the effect of limiting withdrawals of capital, repayment of intercompany loans and payment of dividends by such entities. A sub-group of Invesco subsidiaries, including all of our regulated EU subsidiaries, is subject to consolidated capital requirements under EU Directives, and capital is maintained within this sub-group to satisfy these regulations. At December 31, 2010, the European sub-group had cash and cash equivalent balances of \$456.2 million, much of which is used to satisfy these regulatory requirements. Complying with our regulatory commitments may result in an increase in the capital requirements applicable to the European sub-group. As a result of corporate restructuring and the regulatory undertakings that we have given, certain of these EU subsidiaries may be required to limit their dividends to the parent company, Invesco Ltd. We cannot guarantee that further corporate restructuring will not be required to comply with applicable legislation.

The regulatory environment in which we operate frequently changes and has seen significant increased regulation in recent years. We may be adversely affected as a result of new or revised legislation or regulations or by changes in the interpretation or enforcement of existing laws and regulations. To the extent that existing regulations are amended or future regulations are adopted that reduce the sale, or increase the redemptions, of our products and services, or that negatively affect the investment performance of our products, our aggregate assets under management and our revenues could be adversely affected. In addition, regulatory changes could impose additional costs, which could negatively impact our profitability.

Various changes in law and regulation have been enacted or adopted and are beginning to be implemented or otherwise developed in multiple jurisdictions globally in response to the crisis in the financial markets that began in 2007. Various other proposals remain under consideration by various legislators, regulators, other government officials and other public policy commentators. Certain enacted provisions and certain other proposals are potentially far reaching and, depending upon their implementation, could have a material impact on Invesco's business. While many of these provisions appear designed to address perceived problems in the banking sector, certain of the provisions will or may be applied to other financial services companies, including investment managers.

In the United States, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") was signed into law on July 21, 2010. While Invesco does not at this time believe that the Dodd-Frank Act will fundamentally change the investment management industry or cause Invesco to reconsider its fundamental strategy, it does appear that certain provisions will, and other provisions may, increase regulatory burdens and related compliance costs. In addition, the scope of many provisions of the Dodd-Frank Act will be determined by implementing regulations, some of which will require lengthy proposal and promulgation periods. Moreover, the Dodd-Frank Act mandates many regulatory studies, some of which pertain directly to the investment management industry, which could lead to additional legislation or regulation. As a result of these uncertainties regarding implementation of the Dodd-Frank Act and such other future potential legislative or regulatory changes, the impact of the Dodd-Frank Act on the investment management industry and Invesco cannot be predicted at this time.

The European Union has promulgated or is considering various new or revised Directives pertaining to financial services, including investment managers. Such Directives are progressing at various stages, and are being or will or would be implemented by national legislation in member states. As with the Dodd-Frank Act, Invesco does not believe implementation of these Directives will fundamentally change our industry or cause us to reconsider our fundamental strategy, but it does appear certain provisions will, and other provisions may, increase regulatory burdens and compliance costs. Similar developments are being implemented or considered in other jurisdictions where we do business; such developments could have similar effects.

Potential developments under enacted and proposed legal and regulatory changes, and related matters, include:

- Expanded prudential regulation over investment management firms.
- New or increased capital requirements and related regulation (including new capital requirements pertaining to money market funds).
- Additional change to the regulation of money market funds in the U.S. The SEC has adopted changes to Rule 2a-7, the primary securities regulation governing U.S. registered money market funds. These new rules are designed to significantly strengthen the regulatory requirements governing money market funds, increase the resilience of such funds to economic stresses, and reduce the risk of runs on these funds. Regulators in the U.S. continue to evaluate whether to propose mandating a variable ("floating") NAV for money market funds. Invesco believes such a change would have significant adverse consequences on the money market funds industry and the short-term credit markets, and is encouraged by the recognition of these concerns in the Report of the President's Working Group on Financial Markets on Money Market Fund Reform Options issued October 21, 2010.
- Changes to the distribution of investment funds and other investment products. In the U.S., the SEC has proposed significant changes to Rule 12b-1. Invesco believes these proposals would increase operational and compliance costs. The U.K. Financial Services Authority continues to develop its Retail Distribution Review, which is expected to reshape the manner in which retail investment funds are sold in the U.K. The EU adopted the Alternative Investment Fund Manager Directive; implementing legislation in member states could, among other elements, impose restrictions on the marketing and sale within the EU of private equity and other alternative investment funds sponsored by non-EU managers. Various regulators have promulgated or are considering other new disclosure and suitability requirements pertaining to the distribution of investment funds and other investment products, including enhanced standards and requirements pertaining to disclosures made to retail investors at the point of sale.
- Guidelines regarding the structure and components of compensation, including under the Dodd-Frank Act and various EU Directives.
- Additional resourcing for regulatory examinations and inspections, including enforcement reviews, and a more aggressive posture regarding commencing enforcement proceedings.
- Changes impacting certain other products or markets (e.g., retirement savings).
- Enhanced licensing and qualification requirements for key personnel.

- Other additional rules and regulations and disclosure requirements. Certain provisions impose additional disclosure burdens on public companies, including Invesco. Certain proposals could impose requirements for more widespread disclosures of compensation to highly-paid individuals. Depending upon the scope of any such requirements, Invesco could be disadvantaged in retaining key employees vis-à-vis private companies, including hedge fund sponsors.
- Strengthening standards regarding various ethical matters, including enhanced focus of U.S. regulators and law enforcement agencies on compliance with the Foreign Corrupt Practices Act and the enactment of the U.K. Bribery Act.
- Other changes impacting the identity or the organizational structure of regulators with supervisory authority over Invesco.

Invesco cannot at this time predict the full impact of potential legal and regulatory changes on its business. It is possible such changes could impose new compliance costs or capital requirements or impact Invesco in other ways that could have a material adverse impact on Invesco's results of operations, financial condition or liquidity. Moreover, certain legal or regulatory changes could require us to modify our strategies, businesses or operations, and we may incur other new constraints or costs in order to satisfy new regulatory requirements or to compete in a changed business environment.

To the extent that existing or future regulations affecting the sale of our products and services or our investment strategies cause or contribute to reduced sales or increased redemptions of our products or impair the investment performance of our products, our aggregate assets under management and results of operations might be adversely affected.

Civil litigation and governmental enforcement actions and investigations could adversely affect our assets under management and future financial results, and increase our costs of doing business.

Invesco and certain related entities have in recent years been subject to various legal proceedings arising from normal business operations and/or matters that have been the subject of previous regulatory actions. See Part I, Item 3, "Legal Proceedings," for additional information.

Our investment management professionals and other key employees are a vital part of our ability to attract and retain clients, and the loss of key individuals or a significant portion of those professionals could result in a reduction of our revenues and profitability.

Retaining highly skilled technical and management personnel is important to our ability to attract and retain clients and retail shareholder accounts. The market for investment management professionals is competitive and has grown more so in recent periods as the investment management industry has experienced growth. The market for investment managers is also increasingly characterized by the movement of investment managers among different firms. Our policy has been to provide our investment management professionals with a supportive professional working environment and compensation and benefits that we believe are competitive with other leading investment management firms. However, we may not be successful in retaining our key personnel, and the loss of key individuals or significant investment management personnel could reduce the attractiveness of our products to potential and current clients and could, therefore, adversely affect our revenues and profitability.

If our reputation is harmed, we could suffer losses in our business, revenues and net income.

Our business depends on earning and maintaining the trust and confidence of clients, regulators and other market participants, and our good reputation is critical to our business. Our reputation is vulnerable to many threats that can be difficult or impossible to control, and costly or impossible to remediate. Regulatory inquiries, material errors in public reports, employee dishonesty or other misconduct and rumors, among other things, can substantially damage our reputation, even if they are baseless or satisfactorily addressed. Further, our business requires us to continuously manage actual and potential conflicts of interest, including situations where our services to a particular client conflict, or are perceived to conflict, with the interests of another client or those of Invesco. We have procedures and controls that are designed to address and manage conflicts of interest, but this task can be complex and difficult, and our reputation could be damaged, and the willingness of clients to enter into transactions in which such a conflict might arise may be affected, if we fail — or appear to fail — to deal appropriately with conflicts of interest. In addition, potential or perceived conflicts could give rise to litigation or regulatory enforcement actions. Any damage to our reputation could impede our ability to attract and retain clients and key personnel, and lead to a reduction in the amount of our assets under management, any of which could have a material adverse effect on our revenues and net income.

Failure to comply with client contractual requirements and/or guidelines could result in damage awards against us and loss of revenues due to client terminations.

Many of the investment management agreements under which we manage assets or provide products or services specify guidelines or contractual requirements that Invesco is required to observe in the provision of its services. A failure to comply with these guidelines or contractual requirements could result in damage to our reputation or in our clients seeking to recover losses, withdrawing their assets or terminating their contracts, any of which could cause our revenues and net income to decline. We maintain various compliance procedures and other controls to prevent, detect and correct such errors. When an error is detected, we typically will make a payment into the applicable client account to correct it. Significant errors could impact our results of operations.

Competitive pressures may force us to reduce the fees we charge to clients, increase commissions paid to our financial intermediaries or provide more support to those intermediaries, all of which could reduce our profitability.

The investment management business is highly competitive, and we compete based on a variety of factors, including investment performance, the range of products offered, brand recognition, business reputation, financial strength, stability and continuity of client and intermediary relationships, quality of service, level of fees charged for services and the level of compensation paid and distribution support offered to financial intermediaries. We continue to face market pressures regarding fee levels in certain products.

We face strong competition in every market in which we operate. Our competitors include a large number of investment management firms, commercial banks, investment banks, broker-dealers, hedge funds, insurance companies and other financial institutions. Some of these institutions have greater capital and other resources, and offer more comprehensive lines of products and services, than we do. Our competitors seek to expand their market share in many of the products and services we offer. If these competitors are successful, our revenues and profitability could be adversely affected. In addition, there are relatively few barriers to entry by new investment management firms, and the successful efforts of new entrants into our various distribution channels around the world have also resulted in increased competition.

In recent years there have been several instances of industry consolidation, both in the area of distributors and manufacturers of investment products. Further consolidation may occur in these areas in the future. The increasing size and market influence of certain distributors of our products and of certain direct competitors may have a negative impact on our ability to compete at the same levels of profitability in the future, should we find ourselves unable to maintain relevance in the markets in which we compete.

We may engage in strategic transactions that could create risks.

As part of our business strategy, we regularly review, and from time to time have discussions with respect to, potential strategic transactions, including potential acquisitions, dispositions, consolidations, joint ventures or similar transactions, some of which may be material. There can be no assurance that we will find suitable candidates for strategic transactions at acceptable prices, have sufficient capital resources to pursue such transactions, be successful in negotiating the required agreements, or successfully close transactions after signing such agreements.

Acquisitions also pose the risk that any business we acquire may lose customers or employees or could underperform relative to expectations. We could also experience financial or other setbacks if pending transactions encounter unanticipated problems, including problems related to closing or integration. Following the completion of an acquisition, we may have to rely on the seller to provide administrative and other support, including financial reporting and internal controls, to the acquired business for a period of time. There can be no assurance that such sellers will do so in a manner that is acceptable to us.

Our ability to access the capital markets in a timely manner should we seek to do so depends on a number of factors.

Our access to the capital markets, including for purposes of financing potential acquisitions, depends significantly on our credit ratings. We have received credit ratings of A3/Stable and A-/Stable from Moody's and Standard & Poor's credit rating agencies, respectively, as of the date of this Annual Report on Form 10-K. According to Moody's, obligations rated 'A' are considered upper medium grade and are subject to low credit risk. Invesco's rating of A3 is at the low end of the A range (A1, A2, A3), but three notches above the lowest investment grade rating of Baa3. Standard and Poor's rating of A- is at the lower end of the A rating, with BBB- representing Standard and Poor's lowest investment grade rating. According to Standard and Poor's, A obligations exhibit a strong capacity to meet financial commitments, but are somewhat susceptible to adverse economic conditions or changing circumstances. We believe that rating agency concerns include but are not limited to: our revenues are somewhat exposed to equity market volatility, negative tangible equity, potential impact from regulatory changes to the industry, and integration risk related to the acquisition of Morgan Stanley's retail asset management business. Additionally, the rating agencies could decide to downgrade the entire investment management industry, based on their perspective of future growth and solvency. Material deterioration of these

factors, and others defined by each rating agency, could result in downgrades to our credit ratings, thereby limiting our ability to generate additional financing. Our credit facility borrowing rates are tied to our credit ratings. Management believes that solid investment grade ratings are an important factor in winning and maintaining institutional business and strives to manage the company to maintain such ratings.

A reduction in our long- or short-term credit ratings could increase our borrowing costs, limit our access to the capital markets, and may result in outflows thereby reducing AUM and revenues. Continued volatility in global finance markets may also affect our ability to access the capital markets should we seek to do so. If we are unable to access capital markets in a timely manner, our business could be adversely affected.

Our indebtedness could adversely affect our financial position.

As of December 31, 2010, we had outstanding total debt of \$1,315.7 million and total equity attributable to common shareholders of \$7,769.1 million, excluding retained earnings appropriated for investors in consolidated investment products. The amount of indebtedness we carry could limit our ability to obtain additional financing for working capital, capital expenditures, acquisitions, debt service requirements or other purposes, increase our vulnerability to adverse economic and industry conditions, limit our flexibility in planning for, or reacting to, changes in our business or industry, and place us at a disadvantage in relation to our competitors. Any or all of the above factors could materially adversely affect our financial position or results of operations.

Our credit facility imposes restrictions on our ability to conduct business and, if amounts borrowed under it were subject to accelerated repayment, we might not have sufficient assets to repay such amounts in full.

Our credit facility requires us to maintain specified financial ratios, including maximum debt-to-earnings and minimum interest coverage ratios. This credit facility also contains customary affirmative operating covenants and negative covenants that, among other things, restrict certain of our subsidiaries' ability to incur debt and restrict our ability to transfer assets, merge, make loans and other investments and create liens. The breach of any covenant (either due to our actions or due to a significant and prolonged market-driven decline in our operating results) would result in a default under the credit facility. In the event of any such default, lenders that are party to the credit facility could refuse to make further extensions of credit to us and require all amounts borrowed under the credit facility, together with accrued interest and other fees, to be immediately due and payable. If any indebtedness under the credit facility were subject to accelerated repayment, we might not have sufficient liquid assets to repay such indebtedness in full.

Changes in the distribution channels on which we depend could reduce our revenues and hinder our growth.

We sell a significant portion of our investment products through a variety of financial intermediaries, including major wire houses, regional broker-dealers, banks and financial planners in North America, and independent brokers and financial advisors, banks and financial organizations in Europe and Asia. Increasing competition for these distribution channels could cause our distribution costs to rise, which would lower our net revenues. Following the financial crisis, there has been consolidation of banks and broker-dealers, particularly in the U.S., and a limited amount of migration of brokers and financial advisors away from major banks to independent firms focused largely on providing advice. If these trends continue, our distribution costs could increase as a percentage of our revenues generated. Additionally, particularly outside of the U.S., certain of the intermediaries upon whom we rely to distribute our investment products also sell their own competing proprietary funds and investment products, which could limit the distribution of our products. Increasingly, investors, particularly in the institutional market, rely on external consultants and other unconflicted third parties for advice on the choice of investment manager. These consultants and third parties tend to exert a significant degree of influence and they may favor a competitor of Invesco as better meeting their particular client's needs. There is no assurance that our investment products will be among their recommended choices in the future. If one of our major distributors were to cease operations, it could have a significant adverse effect on our revenues and profitability. Any failure to maintain strong business relationships with these distribution sources and the consultant community would impair our ability to sell our products, which in turn could have a negative effect on our revenues and profitability.

We could be subject to losses if we fail to properly safeguard confidential and sensitive information.

We maintain and transmit confidential information about our clients as well as proprietary information relating to our business operations as part of our regular operations. Our systems could be attacked by unauthorized users or corrupted by computer viruses or other malicious software code, or authorized persons could inadvertently or intentionally release confidential or proprietary information.

Such disclosure could, among other things, damage our reputation, allow competitors to access our proprietary business information, result in liability for failure to safeguard our clients' data, result in the termination of contracts by our existing customers, subject us to regulatory action, or require material capital and operating expenditures to investigate and remediate the breach.

Our business is vulnerable to deficiencies and failures in support systems and customer service functions that could lead to breaches and errors, resulting in loss of customers or claims against us or our subsidiaries.

The ability to consistently and reliably obtain accurate securities pricing information, process client portfolio and fund shareholder transactions and provide reports and other customer service to fund shareholders and clients in other accounts managed by us is essential to our continuing success. In recent periods, illiquid markets for certain types of securities have required increased use of fair value pricing, which is dependent on certain subjective judgments that have the potential to be challenged. Any delays or inaccuracies in obtaining pricing information, processing such transactions or such reports, other breaches and errors, and any inadequacies in other customer service, could result in reimbursement obligations or other liabilities, or alienate customers and potentially give rise to claims against us. Our customer service capability, as well as our ability to obtain prompt and accurate securities pricing information and to process transactions and reports, is highly dependent on communications and information systems and on third-party vendors. These systems or vendors could suffer deficiencies, failures or interruptions due to various natural or man-made causes, and our back-up procedures and capabilities may not be adequate to avoid extended interruptions in operations. Certain of these processes involve a degree of manual input, and thus similar problems could occur from time to time due to human error.

If we are unable to successfully recover from a disaster or other business continuity problem, we could suffer material financial loss, loss of human capital, regulatory actions, reputational harm or legal liability.

If we were to experience a local or regional disaster or other business continuity problem, such as a pandemic or other natural or man-made disaster, our continued success will depend, in part, on the availability of our personnel, our office facilities and the proper functioning of our computer, telecommunication and other related systems and operations. In such an event, our operational size, the multiple locations from which we operate, and our existing back-up systems would provide us with an important advantage. Nevertheless, we could still experience near-term operational challenges with regard to particular areas of our operations, such as key executive officers or technology personnel. Further, as we strive to achieve cost savings by shifting certain business processes to lower-cost geographic locations such as India, the potential for particular types of natural or man-made disasters, political, economic or infrastructure instabilities, or other country- or region-specific business continuity risks increases. Although we seek to regularly assess and improve our existing business continuity plans, a major disaster, or one that affected certain important operating areas, or our inability to successfully recover should we experience a disaster or other business continuity problem, could materially interrupt our business operations and cause material financial loss, loss of human capital, regulatory actions, reputational harm or legal liability.

Since many of our subsidiary operations are located outside of the United States and have functional currencies other than the U.S. dollar, changes in the exchange rates to the U.S. dollar affect our reported financial results from one period to the next.

The largest component of our net assets, revenues and expenses, as well as our assets under management, is presently derived from the United States. However, we have a large number of subsidiaries outside of the United States whose functional currencies are not the U.S. dollar. As a result, fluctuations in the exchange rates to the U.S. dollar affect our reported financial results from one period to the next. We do not actively manage our exposure to such effects. Consequently, significant strengthening of the U.S. dollar relative to the U.K. Pound Sterling, Euro, or Canadian dollar, among other currencies, could have a material negative impact on our reported financial results.

The carrying value of goodwill and other intangible assets on our balance sheet could become impaired, which would adversely affect our results of operations.

We have goodwill and indefinite-lived intangible assets on our balance sheet that are subject to annual impairment reviews. Goodwill and indefinite-lived intangible assets totaled \$6,980.2 million and \$1,161.7 million, respectively, at December 31, 2010 (2009: \$6,467.6 million and \$110.6 million, respectively). We may not realize the value of such assets. We perform impairment reviews of the book values of these assets on an annual basis or more frequently if impairment indicators are present. A variety of factors could cause such book values to become impaired. Should valuations be deemed to be impaired, a write-down of the related assets would occur, adversely affecting our results of operations for the period. See Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Policies — Goodwill" and "— Intangibles" for additional details of the company's goodwill impairment analysis process.

Bermuda law differs from the laws in effect in the United States and may afford less protection to shareholders.

Our shareholders may have more difficulty protecting their interests than shareholders of a corporation incorporated in a jurisdiction of the United States. As a Bermuda company, we are governed by the Companies Act 1981 of Bermuda ("Companies Act"). The Companies Act differs in some material respects from laws generally applicable to United States corporations and shareholders, including provisions relating to interested directors, mergers, amalgamations and acquisitions, takeovers, shareholder lawsuits and indemnification of directors.

Under Bermuda law, the duties of directors and officers of a company are generally owed to the company only. Shareholders of Bermuda companies do not generally have rights to take action against directors or officers of the company, and may only do so in limited circumstances. Directors and officers may owe duties to a company's creditors in cases of impending insolvency. Directors and officers of a Bermuda company must, in exercising their powers and performing their duties, act honestly and in good faith with a view to the best interests of the company and must exercise the care and skill that a reasonably prudent person would exercise in comparable circumstances. Directors have a duty not to put themselves in a position in which their duties to the company and their personal interests may conflict and also are under a duty to disclose any personal interest in any material contract or proposed material contract with the company or any of its subsidiaries. If a director or officer of a Bermuda company is found to have breached his duties to that company, he may be held personally liable to the company in respect of that breach of duty.

Our Bye-Laws provide for indemnification of our directors and officers in respect of any loss arising or liability attaching to them in respect of any negligence, default, breach of duty or breach of trust of which a director or officer may be guilty in relation to us other than in respect of his own fraud or dishonesty, which is the maximum extent of indemnification permitted under the Companies Act. Under our Bye-Laws, each of our shareholders agrees to waive any claim or right of action, both individually and on our behalf, other than those involving fraud or dishonesty, against us or any of our officers, directors or employees. The waiver applies to any action taken by a director, officer or employee, or the failure of such person to take any action, in the performance of his duties, except with respect to any matter involving any fraud or dishonesty on the part of the director, officer or employee. This waiver limits the right of shareholders to assert claims against our directors, officers and employees unless the act or failure to act involves fraud or dishonesty.

Legislative and other measures that may be taken by U.S. and/or other governmental authorities could materially increase our tax burden or otherwise adversely affect our financial conditions, results of operations or cash flows.

Under current laws, as the company is domiciled and tax resident in Bermuda, taxation in other jurisdictions is dependent upon the types and the extent of the activities of the company undertaken in those jurisdictions. There is a risk that changes in either the types of activities undertaken by the company or changes in tax rules relating to tax residency could subject the company and its shareholders to additional taxation.

We continue to assess the impact of various U.S. federal and state legislative proposals, and modifications to existing tax treaties between the United States and foreign countries, that could result in a material increase in our U.S. federal and state taxes. Proposals have been introduced in the U.S. Congress that, if ultimately enacted, could either limit treaty benefits on certain payments made by our U.S. subsidiaries to non-U.S. affiliates, treat the company as a U.S. corporation and thereby subject the earnings from non-U.S. subsidiaries of the company to U.S. taxation, or both. We cannot predict the outcome of any specific legislative proposals. However, if such proposals were to be enacted, or if modifications were to be made to certain existing tax treaties, the consequences could have a materially adverse impact on the company, including increasing our tax burden, increasing costs of our tax compliance or otherwise adversely affecting our financial condition, results of operations or cash flows.

Examinations and audits by tax authorities could result in additional tax payments for prior periods.

The company and its subsidiaries' income tax returns periodically are examined by various tax authorities. The calculation of our tax liabilities involves dealing with uncertainties in the application of complex tax regulations in a multitude of jurisdictions across our global operations. We recognize potential liabilities and record tax liabilities for anticipated tax audit issues based on our estimate of whether, and the extent to which, additional income taxes will be due. We adjust these liabilities in light of changing facts and circumstances. Due to the complexity of some of these uncertainties, however, the ultimate resolution may result in a payment that is materially different from our current estimate of the tax liabilities.

We have anti-takeover provisions in our Bye-Laws that may discourage a change of control.

Our Bye-Laws contain provisions that could make it more difficult for a third-party to acquire us or to obtain majority representation on our board of directors without the consent of our board. As a result, shareholders may be limited in their ability to obtain a premium for their shares under such circumstances.

Item 1B. Unresolved Staff Comments

N/A

Item 2. Properties

Our registered office is located in Hamilton, Bermuda, and our principal executive offices are in leased office space at 1555 Peachtree Street N.E., Suite 1800, Atlanta, Georgia, 30309, U.S.A. We own office facilities at Perpetual Park, Henley-on-Thames, Oxfordshire, RG9 1HH, United Kingdom, and at 301 W. Roosevelt, Wheaton, Illinois, 60187, and we lease our additional principal offices located at 30 Finsbury Square, London, EC2A 1AG, United Kingdom; 11 Greenway Plaza, Houston, Texas 77046; 1166 Avenue of the Americas, New York, New York 10036; 17W110 22 nd Street, Oakbrook Terrace, Illinois 60181, and in Canada at 5140 Yonge Street, Toronto, Ontario M2N 6X7. We lease office space in 18 other countries.

Item 3. Legal Proceedings

In July 2010, various closed-end funds formerly advised by Van Kampen Investments or Morgan Stanley Investment Management included in the acquired business had complaints filed against them in New York State Court commencing derivative lawsuits purportedly brought on behalf of the common shareholders of those funds. The funds are nominal defendants in these derivative lawsuits and the defendants also include Van Kampen Investments (acquired by Invesco on June 1, 2010), Morgan Stanley Investment Management and certain officers and trustees of the funds who are or were employees of those firms. Invesco has certain obligations under the applicable acquisition agreement regarding the defense costs and any damages associated with this litigation. The plaintiffs allege breaches of fiduciary duties owed by the non-fund defendants to the funds' common shareholders related to the funds' redemption in prior periods of Auction Rate Preferred Securities ("ARPS") theretofore issued by the funds. The complaints are similar to other complaints recently filed against investment advisers, officers and trustees of closed-end funds in other fund complexes which issued and redeemed ARPS. The complaints allege that the advisers, distributors and certain officers and trustees of those funds breached their fiduciary duty by redeeming ARPS at their liquidation value when there was no obligation to do so and when the value of ARPS in the secondary marketplace were significantly below their liquidation value. The complaints also allege that the ARPS redemptions were principally motivated by the fund sponsors' interests to preserve distribution relationships with brokers and other financial intermediaries who held ARPS after having repurchased them from their own clients. Certain other funds included in the acquired business have received demand letters expressing similar allegations. Such demand letters could be precursors to additional similar lawsuits being commenced against those other funds. The Boards of Trustees of the funds are evaluating the complaints and demand letters and have established special committees of independent trustees to conduct an inquiry regarding the allegations. Invesco believes the cases should be dismissed following completion of such review period, although there can be no assurance of that result. Invesco intends to defend vigorously any cases which may survive beyond initial motions to dismiss.

The investment management industry also is subject to extensive levels of ongoing regulatory oversight and examination. In the United States and other jurisdictions in which the company operates, governmental authorities regularly make inquiries, hold investigations and administer market conduct examinations with respect to compliance with applicable laws and regulations. Additional lawsuits or regulatory enforcement actions arising out of these inquiries may in the future be filed against the company and related entities and individuals in the U.S. and other jurisdictions in which the company and its affiliates operate. Any material loss of investor and/or client confidence as a result of such inquiries and/or litigation could result in a significant decline in assets under management, which would have an adverse effect on the company's future financial results and its ability to grow its business.

In the normal course of its business, the company is subject to various litigation matters. Although there can be no assurances, at this time management believes, based on information currently available to it, that it is not probable that the ultimate outcome of any of these actions will have a material adverse effect on the consolidated financial condition or results of operations of the company.

Item 4. Submission of Matters to a Vote of Security Holders

None.

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

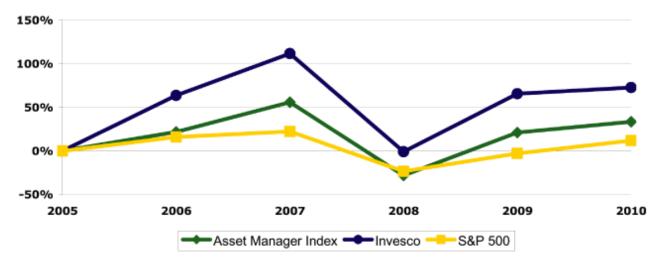
Invesco Ltd. is organized under the laws of Bermuda, and our common shares are listed and traded on the New York Stock Exchange under the symbol "IVZ." At January 31, 2011, there were approximately 6,777 holders of record of our common shares.

The following table sets forth, for the periods indicated, the high and low reported share prices on the New York Stock Exchange, based on data reported by Bloomberg.

| | | Invesco Ltd. Common Shares | |
|----------------|---------|-------------------------------|------------------------|
| | High | Low | Dividends Declared* |
| 2010 | | | |
| Fourth Quarter | \$24.24 | \$21.06 | \$0.1100 |
| Third Quarter | \$21.90 | \$16.63 | \$0.1100 |
| Second Quarter | \$23.66 | \$16.83 | \$0.1100 |
| First Quarter | \$23.63 | \$18.32 | \$0.1025 |
| 2009 | | | |
| Fourth Quarter | \$23.97 | \$20.04 | \$0.1025 |
| Third Quarter | \$23.00 | \$15.72 | \$0.1025 |
| Second Quarter | \$18.73 | \$13.60 | \$0.1025 |
| First Quarter | \$15.00 | \$ 9.51 | \$0.1000 |

^{*} Dividends declared represent amounts declared in the current quarter but are attributable to the prior fiscal quarter.

The following graph illustrates the cumulative total shareholder return of our common shares (ordinary shares prior to December 4, 2007) over the five-year period ending December 31, 2010, and compares it to the cumulative total return of the Standard and Poor's (S&P) 500 Index and to a group of peer investment management companies. This table is not intended to forecast future performance of our common shares.



Note: The above chart is the average annual total return for the period from December 31, 2005 through December 31, 2010. Asset Manager Index includes Affiliated Managers Group, Alliance Bernstein, BlackRock, Eaton Vance, Federated Investors, Franklin Resources, Gamco Investors, Invesco Ltd., Janus, Legg Mason, Schroders Plc, T. Rowe Price, and Waddell & Reed.

Important Information Regarding Dividend Payments

Invesco declares and pays dividends on a quarterly basis in arrears. On October 25, 2010, the company declared a third quarter cash dividend of \$0.11 per Invesco Ltd. common share which was paid on December 8, 2010 to shareholders of record as of November 19, 2010. On January 27, 2011, the company declared a fourth quarter 2010 cash dividend of \$0.11 per Invesco Ltd. common share which will be paid on March 9, 2011 to shareholders of record as of February 23, 2011.

The total dividend attributable to the 2010 fiscal year of \$0.44 per share represented a 7.3% increase over the total dividend attributable to the 2009 fiscal year of \$0.41 per share. The declaration, payment and amount of any future dividends will be determined by our board of directors and will depend upon, among other factors, our earnings, financial condition and capital requirements at the time such declaration and payment are considered. The board has a policy of managing dividends in a prudent fashion, with due consideration given to profit levels, overall debt levels and historical dividend payouts. See also Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources — Dividends," for additional details regarding dividends.

Repurchases of Equity Securities

The following table shows share repurchase activity during the three months ended December 31, 2010:

| Month | Total Number of Shares Purchased (1) | Average Price | Total Number of Shares Purchased as Part of Publicly Announced Plans | Maximum Number at end of period (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs ⁽²⁾ (millions) |
|---------------------|---|----------------|---|--|
| Month | Snares Purchased (1) | Paid Per Share | or Programs (2) | or Programs (2) (millions) |
| October 1-31, 2010 | 160,181 | \$21.38 | _ | \$1,232.9 |
| November 1-30, 2010 | 2,934,853 | \$21.99 | 2,934,853 | \$1,168.4 |
| December 1-31, 2010 | 33 | \$23.23 | | \$1,168.4 |
| | 3,095,067 | | 2,934,853 | |

⁽¹⁾ An aggregate of 160,214 restricted share awards included in the table above were surrendered to us by Invesco employees to satisfy tax withholding obligations or loan repayments in connection with the vesting of equity awards.

⁽²⁾ On April 23, 2008, our board of directors authorized a share repurchase authorization of up to \$1.5 billion of our common shares with no stated expiration date.

Item 6. Selected Financial Data

The following tables present selected consolidated financial information for the company as of and for each of the five fiscal years in the period ended December 31, 2010. Except as otherwise noted below, the consolidated financial information has been prepared in accordance with U.S. generally accepted accounting principles.

| | As of and For The Years Ended December 31, | | | | | | |
|--|--|--------------|----------|----------|----------|--|--|
| \$ in millions, except per share and other data | 2010 | 2009 | 2008 | 2007 | 2006 | | |
| Operating Data: | | | | | | | |
| Operating revenues | 3,487.7 | 2,627.3 | 3,307.6 | 3,878.9 | 3,246.7 | | |
| Net revenues (1) | 2,602.2 | 1,984.6 | 2,490.2 | 2,881.9 | 2,412.8 | | |
| Operating income | 589.9 | 484.3 | 747.8 | 994.3 | 759.2 | | |
| Adjusted operating income (2) | 897.7 | 565.6 | 826.1 | 1,078.6 | 766.2 | | |
| Operating margin | 16.9 | % 18.4% | 22.6% | 25.6% | 23.4% | | |
| Adjusted operating margin (2) | 34.5 | % 28.5% | 33.2% | 37.4% | 31.8% | | |
| Net income attributable to common shareholders | 465.7 | 322.5 | 481.7 | 673.6 | 482.7 | | |
| Adjusted net income (3) | 639.7 | 378.1 | 527.1 | 718.2 | 499.7 | | |
| Per Share Data: | | | | | | | |
| Earnings per share: | | | | | | | |
| -basic | 1.01 | 0.77 | 1.24 | 1.68 | 1.22 | | |
| -diluted | 1.01 | 0.76 | 1.21 | 1.64 | 1.19 | | |
| Adjusted EPS (3) | 1.38 | 0.89 | 1.32 | 1.74 | 1.23 | | |
| Dividends declared per share | 0.4325 | 0.4075 | 0.5200 | 0.3720 | 0.3570 | | |
| Balance Sheet Data: | | | | | | | |
| Total assets | 20,444.1 | 10,909.6 | 9,756.9 | 12,925.2 | 12,228.5 | | |
| Long-term debt | 1,315.7 | 745.7 | 1,159.2 | 1,276.4 | 1,279.0 | | |
| Long-term debt of consolidated investment products | 5,865.4 | _ | _ | 116.6 | 37.0 | | |
| Total equity attributable to common shareholders | 8,264.6 | 6,912.9 | 5,689.5 | 6,590.6 | 6,164.0 | | |
| Total equity | 9,360.9 | 7,620.8 | 6,596.2 | 7,711.8 | 7,668.6 | | |
| Other Data: | | | | | | | |
| Ending AUM (in billions) | \$ 616.5 | \$ 459.5 | \$ 377.1 | \$ 529.3 | \$ 482.0 | | |
| Average AUM (in billions) | \$ 532.3 | \$ 415.8 | \$ 468.9 | \$ 511.7 | \$ 430.7 | | |
| Headcount | 5,617 | 4,890 | 5,325 | 5,475 | 5,574 | | |
| | | | | | | | |

⁽¹⁾ Net revenues are operating revenues less third-party distribution, service and advisory expenses, plus our proportional share of the net revenues of our joint venture investments, plus management fees earned from, less other revenue recorded by, consolidated investment products. See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Schedule of Non-GAAP Information" for the reconciliation of operating revenues to net revenues.

⁽²⁾ Adjusted operating margin is adjusted operating income divided by net revenues. Adjusted operating income includes operating income plus our proportional share of the operating income of our joint venture investments, transaction and integration charges, amortization of acquisition-related prepaid compensation and other intangibles, compensation expense related to market valuation changes in deferred compensation plans, the operating income impact of the consolidation of investment products, and other reconciling items. See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Schedule of Non-GAAP Information" for the reconciliation of operating income to adjusted operating income.

⁽³⁾ Adjusted net income is net income attributable to common shareholders adjusted to add back transaction and integration charges, amortization of acquisition-related prepaid compensation and other intangibles, and the tax cash flow benefits resulting from tax amortization of goodwill and indefinite-lived intangible assets. Adjusted net income excludes the net income of consolidated investment products, and the net income impact of deferred compensation plans and other reconciling items. By calculation, adjusted EPS is adjusted net income divided by the weighted average number of shares outstanding (for diluted EPS). See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Schedule of Non-GAAP Information" for the reconciliation of net income to adjusted net income.

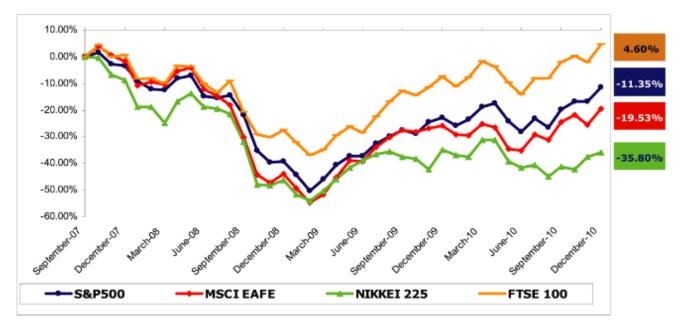
Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Executive Overview

The following executive overview summarizes the significant trends affecting our results of operations and financial condition for the periods presented. This overview and the remainder of this management's discussion and analysis supplements, and should be read in conjunction with, the Consolidated Financial Statements of Invesco Ltd. and its subsidiaries (collectively, the "company" or "Invesco") and the notes thereto contained elsewhere in this Annual Report on Form 10-K.

Invesco is a leading independent global investment manager with offices in more than 20 countries. As of December 31, 2010, we managed \$616.5 billion in assets for retail, institutional and high-net-worth investors around the world. By delivering the combined power of our distinctive worldwide investment management capabilities, Invesco provides a comprehensive array of enduring solutions for our clients. We have a significant presence in the institutional and retail segments of the investment management industry in North America, UK, Europe and Asia-Pacific, serving clients in more than 150 countries.

Despite a number of challenges during the year, including the U.S. equity market flash crash in May, the heightened risk of European sovereign default, and continued uncertainty about the strength of the economic recovery, most global equity markets achieved positive returns in 2010 marking the second year of recovery from the financial crisis as illustrated in the chart below:



The response to these challenges by governments and central banks around the world of providing additional fiscal and monetary stimulus led to an investor environment that favored riskier assets as yields on less risky government bonds reached record lows. As a result, most global equity markets achieved positive returns in 2010 with the S&P 500 climbing almost 13%, the FTSE 100 rising 9%, and the MSCI EAFE index gaining nearly 5%. The exception was the equity market in Japan which declined 3% as the strength in the Japanese Yen, up almost 15% against the U.S. Dollar in 2010, negatively impacted the profits of Japanese exporters and multinational corporations. The table below summarizes the year ended December 31 returns of several major market indices for 2010, 2009, and 2008:

| | Year ended December 31, | | | | |
|------------|-------------------------|-------|---------|--|--|
| Index | 2010 | 2009 | 2008 | | |
| S&P 500 | 12.8% | 23.5% | (37.0%) | | |
| FTSE 100 | 9.0% | 22.1% | (28.0%) | | |
| Nikkei 225 | (3.0%) | 19.0% | (41.1%) | | |
| MSCI EAFE | 4.9% | 27.8% | (45.1%) | | |

Both Treasury markets and corporate credit markets achieved positive returns in 2010 as well. Treasury securities benefited from the combination of the "flight to quality" trade in the first half of the year, coinciding with the U.S. equity market flash crash and increased risk of default by some European governments, as well as the Federal Reserve beginning the second round of quantitative easing, a process whereby the Federal Reserve creates new money to purchase Treasury securities. For the year, 10-year Treasury notes gained 8% while shorter dated 3- and 5-year notes gained 5% and 7% respectively. Corporate credit markets benefited from improved fundamentals as earnings improved and corporations stockpiled cash. Further, the stimulus efforts from central bankers around the globe provided support as yields on government securities reached record lows, and fixed income investors moved out the credit risk curve in search of higher yields. For the year, investment grade credit gained 9.0% while high-yield bonds returned 14.6%.

Invesco continued to make progress in a number of areas that better positioned our company as the markets continue their measured return to pre-financial crisis levels. Throughout the course of 2010, the company's financial performance strengthened. In addition, during this period, Invesco continued to strengthen its competitive position with respect to investment performance, maintained its focus on its clients, and enhanced its profile in the industry.

A critical factor in Invesco's ability to weather the economic storms of the past three years was our integrated approach to risk management. Our risk management framework provides the basis for consistent and meaningful risk dialogue up, down and across the company. Our Global Performance Measurement and Risk group provides senior management and the Board with insight into core investment risks, while our Corporate Risk Management Committee facilitates a focus on strategic, operational and all other business risks. Further, business component, functional, and geographic risk management committees maintain an ongoing risk assessment process that provides a bottom-up perspective on the specific risk areas existing in various domains of our business. Through this regular and consistent risk communication, the Board has reasonable assurance that all material risks of the company are being addressed and that the company is propagating a risk-aware culture in which effective risk management is built into the fabric of the business.

In addition, we benefited from having a diversified asset base. One of Invesco's core strengths, and a key differentiator for the company within the industry, is our broad diversification across client domiciles, asset classes and distribution channels. Our geographical diversification recognizes growth opportunities in different parts of the world. Invesco is also diversified by asset class, with approximately 48% of our assets under management in equities and the remaining 52% invested in fixed income and other investments. This broad diversification enables Invesco to withstand different market cycles and take advantage of growth opportunities in various markets and channels.

On June 1, 2010, the company acquired Morgan Stanley's retail asset management business, including Van Kampen Investments (the "acquired business" or the "acquisition") in exchange for a combination of \$770.0 million in cash paid and 30.9 million common shares and common share equivalents, which were subsequently sold, as converted, to unrelated third parties. The acquisition added assets under management across equity, fixed income and alternative asset classes (including mutual funds, variable insurance funds, separate accounts and UITs). More specifically, this acquisition:

- Expanded the depth and breadth of the company's investment strategies, enabling the company to offer an even more comprehensive range of investment capabilities and vehicles to its clients around the world;
- Enhanced the company's ability to serve U.S. clients by positioning Invesco among the leading U.S. investment managers by assets under management (AUM), diversity of investment teams and client profiles;
- Deepened Invesco's relationships with clients and strengthen its overall distribution capabilities; and
- Further strengthened its position in the Japanese investment management market.

Presentation of Management's Discussion and Analysis of Financial Condition and Results of Operations

The company provides investment management services to, and has transactions with, various private equity, real estate, fund-of-funds, collateralized loan obligation products (CLOs), and other investment entities sponsored by the company for the investment of client assets in the normal course of business. The company serves as the investment manager, making day-to-day investment decisions concerning the assets of the products. Certain of these entities are consolidated under variable interest or voting interest entity consolidation guidance. See Part II, Item 8, Financial Statements and Supplementary Data — Note 1, "Accounting Policies" and Note 20, "Consolidated Investment Products," for additional details.

Effective January 1, 2010, the company adopted guidance now encompassed in Accounting Standards Codification Topic 810, "Consolidation." The adoption of this new guidance had a significant impact on the presentation of the company's financial statements in 2010, as its provisions required the company to consolidate certain CLOs that were not previously consolidated. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs. The majority of the company's consolidated investment products balances were CLO-related as of December 31, 2010. The collateral assets of the CLOs are held solely to satisfy the obligations of the CLOs. The company has no right to the benefits from, nor does it bear the risks associated with, the collateral assets held by the CLOs, beyond the company's minimal direct investments in, and management fees generated from, the CLOs. If the company were to liquidate, the collateral assets would not be available to the general creditors of the company, and as a result, the company does not consider them to be company assets. Additionally, the investors in the CLOs have no recourse to the general credit of the company for the notes issued by the CLOs. The company therefore does not consider this debt to be a company liability.

The impact of consolidation of investment products is so significant to the presentation of company's financial statements (but not to the underlying financial condition or results of operations of the company) that, combined with the presentation of newly-incurred transaction and integration costs and additional intangible asset amortization resulting from the acquired business, the company expanded its use of non-GAAP measures beginning with the presentation of the company's results for the three months ended March 31, 2010. The discussion that follows therefore combines results presented under U.S. generally accepted accounting principles (GAAP) with the company's non-GAAP presentation. There are four distinct sections within this Management's Discussion and Analysis of Financial Condition and Results of Operations after the Assets Under Management discussion:

- Results of Operations (for the year ended December 31, 2010, compared with the year ended December 31, 2009, and for the year ended December 31, 2009, compared with the year ended December 31, 2008);
- Schedule of Non-GAAP Information;
- Balance Sheet Discussion; and
- Liquidity and Capital Resources.

Each of the financial statement summary sections (Results of Operations, Balance Sheet Discussion, and Liquidity and Capital Resources) begins with a table illustrating the impact of the consolidation of investment products. The narrative that follows each of these sections separately provides discussion of the underlying financial statement activity for the company, before consolidation of investment products, as well as of the financial statement activity of consolidated investment products. Additionally, wherever a non-GAAP measure is referenced, a disclosure will follow in the narrative or in the note referring the reader to the Schedule of Non-GAAP Information, where additional details regarding the use of the non-GAAP measure by the company are disclosed, along with reconciliations of the most directly comparable U.S. GAAP measures to the non-GAAP measures. To further enhance the readability of the Results of Operations section, separate tables for each of the revenue, expense, and non-operating income/expense sections of the income statement introduce the narrative that follows, providing a section-by-section review of the company's income statements for the periods presented.

Summary Operating Information

U.S. GAAP Financial Measures Summary

Average assets under management (in billions)

Summary operating information for 2010, 2009 and 2008 is presented in the table below.

| C.B. G.H.H. T. Mantelai F. Teasares Sammar J | 2010 | | 2000 |
|--|------------|-----------------------|------------|
| Operating revenues | \$3,487.7m | \$2,627.3m | \$3,307.6m |
| Operating margin | 16.9% | 18.4% | 22.6% |
| Net income attributable to common shareholders | \$ 465.7m | \$ 322.5m | \$ 481.7m |
| Diluted EPS | \$ 1.01 | \$ 0.76 | \$ 1.21 |
| Average assets under management (in billions) | \$ 532.3 | \$ 415.8 | \$ 468.9 |
| | • | | |
| | Y | ear ended December 31 | ., |
| Non-GAAP Financial Measures Summary | 2010 | 2009 | 2008 |
| Net revenues (1) | \$2,602.2m | \$1,984.6m | \$2,490.2m |
| Adjusted operating margin (2) | 34.5% | 28.5% | 33.2% |
| Adjusted net income (3) | \$ 639.7m | \$ 378.1m | \$ 527.1m |
| | Ψ 037./111 | φ 5/0.1111 | Ψ 527.1111 |

Year ended December 31

2009

415.8

2008

468.9

2010

532.3

- (1) Net revenues are operating revenues less third-party distribution, service and advisory expenses, plus our proportional share of the net revenues of our joint venture investments, plus management fees earned from, less other revenue recorded by, consolidated investment products. See "Schedule of Non-GAAP Information" for the reconciliation of operating revenues to net revenues.
- (2) Adjusted operating margin is adjusted operating income divided by net revenues. Adjusted operating income includes operating income plus our proportional share of the operating income of our joint venture investments, transaction and integration charges, amortization of acquisition-related prepaid compensation and other intangibles, compensation expense related to market valuation changes in deferred compensation plans, the operating income impact of the consolidation of investment products, and other reconciling items. See "Schedule of Non-GAAP Information" for the reconciliation of operating income to adjusted operating income.
- (3) Adjusted net income is net income attributable to common shareholders adjusted to add back transaction and integration charges, amortization of acquisition-related prepaid compensation and other intangibles, and the tax cash flow benefits resulting from tax amortization of goodwill and indefinite-lived intangible assets. Adjusted net income excludes the net income of consolidated investment products, and the net income impact of deferred compensation plans and other reconciling items. By calculation, adjusted EPS is adjusted net income divided by the weighted average number of shares outstanding (for diluted EPS). See "Schedule of Non-GAAP Information" for the reconciliation of net income to adjusted net income.

A significant portion of our business and AUM is based outside of the U.S. The strengthening or weakening of the U.S. dollar against other currencies, primarily the Pound Sterling and the Canadian dollar, will impact our reported revenues and expenses from period to period. Additionally, our revenues are directly influenced by the level and composition of our AUM. Therefore, movements in global capital market levels, net new business inflows (or outflows) and changes in the mix of investment products between asset classes and geographies may materially affect our revenues from period to period. The returns from most global capital markets increased in the year ended December 31, 2010, which also contributed to net increases in AUM of \$35.7 billion (excluding acquisitions) during the year. AUM at January 31, 2011, was \$624.3 billion.

Investment Capabilities Performance Overview

Invesco's first strategic priority is to achieve strong investment performance over the long-term for our clients. Long-term performance in our equities capabilities, as measured by the percentage of AUM ahead of benchmark and ahead of peer median, is generally strong with some pockets of outstanding performance. Within our equity asset class, Asian, Continental European, and U.S. Core have had strong relative performance versus competitors and versus benchmark over three- and five-year periods. Our U.S. Value and Global Ex-U.S. and Emerging Markets have exceptional long-term performance with over 92% of assets ahead of benchmarks and peer group medians. Within our fixed income asset class, Global fixed income products have achieved strong long-term performance with at least 80% of AUM ahead of benchmarks and 77% of AUM ahead of peers on a 3-year and 5-year basis.

| | | Benchmark Comparison % of AUM Ahead of | | | Peer Group Comparison % of AUM In Top Half of | | | |
|--------------|-------------------------------------|--|-----------|-----|---|-----|-----|--|
| | | | Benchmark | | Peer Group | | | |
| | | 1yr | 3yr | 5yr | 1yr | 3yr | 5yr | |
| Equities | U.S. Core | 20% | 72% | 95% | 24% | 62% | 78% | |
| • | U.S. Growth | 43% | 31% | 69% | 59% | 46% | 53% | |
| | U.S. Value | 59% | 95% | 94% | 61% | 92% | 94% | |
| | Sector | 56% | 74% | 71% | 22% | 42% | 63% | |
| | U.K. | 9% | 44% | 92% | 1% | 1% | 90% | |
| | Canadian | 49% | 77% | 30% | 42% | 93% | 25% | |
| | Asian | 55% | 76% | 95% | 37% | 73% | 72% | |
| | Continental European | 63% | 84% | 93% | 53% | 76% | 77% | |
| | Global | 56% | 77% | 78% | 19% | 49% | 44% | |
| | Global Ex U.S. and Emerging Markets | 69% | 94% | 98% | 26% | 93% | 94% | |
| Balanced | Balanced | 27% | 87% | 76% | 27% | 78% | 71% | |
| Money Market | Money Market | 37% | 77% | 74% | 96% | 93% | 93% | |
| Fixed Income | U.S. Fixed Income | 71% | 38% | 43% | 69% | 60% | 60% | |
| | Global Fixed Income | 48% | 80% | 83% | 40% | 77% | 77% | |

Note: AUM measured in the one-, three-, and five-year peer group rankings represents 62%, 61%, and 59% of total Invesco AUM, respectively, and AUM measured versus benchmark on a one-, three-, and five-year basis represents 73%, 72%, and 68% of total Invesco AUM, respectively, as of 12/31/10. Peer group rankings are sourced from a widely-used third party ranking agency in each fund's market (Lipper, Morningstar, Russell, Mercer, eVestment Alliance, SITCA) and asset-weighted in USD. Rankings are as of prior quarter-end for most institutional products and prior month-end for Australian retail funds due to their late release by third parties. Rankings for the most representative fund in each GIPS composite are applied to all products within each GIPS composite. Excludes Invesco PowerShares, W.L. Ross & Co., Invesco Private Capital, non-discretionary direct real estate products and CLOs. Certain other funds and products were excluded from the analysis because of limited benchmark or peer group data. Had these been available, results may have been different. These results are preliminary and subject to revision. Performance assumes the reinvestment of dividends. Past performance is not indicative of future results and may not reflect an investor's experience.

Assets Under Management

The company's rolling presentation of AUM from period to period (on the following pages) illustrates long-term inflows and outflows separately from the net flows into institutional money market funds. Long-term inflows and the underlying reasons for the movements in this line item include investments from new clients, existing clients adding new accounts/funds or contributions/subscriptions into existing accounts/funds, and new funding commitments into private equity funds. We present net flows into institutional money market funds separately, because shareholders of those funds typically utilize them as short-term funding vehicles and because their flows are particularly sensitive to short-term interest rate movements.

There are numerous drivers of AUM inflows and outflows, including individual investor decisions to change their investment preferences, fiduciaries making broad asset allocation decisions on behalf of advised clients and reallocation of investments within portfolios. We are not a party to these asset allocation decisions, as the company does not generally have access to the underlying investor's decision-making process, including their risk appetite or liquidity needs. Therefore, the company is not in a position to provide meaningful information regarding the drivers of inflows and outflows.

To align our external reporting of AUM with how Invesco is portrayed in the industry and to reflect more fully the company's revenue drivers, in the three months ended June 30, 2010, the company changed its definition of AUM to include assets with which the company is also associated: the PowerShares QQQQ ETF, PowerShares DB ETFs, and other passive assets. These products previously were not included in the company's reported AUM because the company does not receive investment management fees from these assets. These assets are marketed as Invesco products, and to include them as part of our AUM more accurately reflects the full size and capabilities of Invesco. Additionally, the company may receive meaningful performance service, distribution, or transaction revenues from these assets. The inclusion of these assets as AUM changed the following data points from those previously disclosed:

| \$ in billions | Previously Disclosed | Post-Reporting Alignment |
|--|-------------------------|-----------------------------|
| Ending AUM: | Disclosed | - Ingilitie |
| December 31, 2006 | 462.6 | 482.0 |
| December 31, 2007 | 500.1 | 529.3 |
| December 31, 2008 | 357.2 | 377.1 |
| December 31, 2009 | 423.1 | 459.5 |
| Average AUM: | | |
| Year ended December 31, 2006 | 424.2 | 430.7 |
| Year ended December 31, 2007 | 489.1 | 511.7 |
| Year ended December 31, 2008 | 440.6 | 468.9 |
| Year ended December 31, 2009 | 388.7 | 415.8 |
| Net revenue yield on AUM*: | | |
| Year ended December 31, 2006 | 56.9bps | 55.9bps |
| Year ended December 31, 2007 | 59.1bps | 56.5bps |
| Year ended December 31, 2008 | 56.5bps | 53.1bps |
| Year ended December 31, 2009 | 50.9bps | 47.7bps |
| Net revenue yield on AUM before performance fees*: | | |
| Year ended December 31, 2006 | 55.0bps | 54.0bps |
| Year ended December 31, 2007 | 57.7bps | 55.2bps |
| Year ended December 31, 2008 | 54.8bps | 51.5bps |
| Year ended December 31, 2009 | 50.1bps | 47.0bps |
| Gross revenue yield on AUM*: | | |
| Year ended December 31, 2006 | N/A | 75.6bps |
| Year ended December 31, 2007 | 80.0bps | 76.5bps |
| Year ended December 31, 2008 | 75.8bps | 71.2bps |
| Year ended December 31, 2009 | 68.2bps | 63.8bps |
| Gross revenue yield on AUM before performance fees*: | | |
| Year ended December 31, 2006 | N/A | 73.6bps |
| Year ended December 31, 2007 | 78.5bps | 75.1bps |
| Year ended December 31, 2008 | 74.1bps | 69.6bps |
| Year ended December 31, 2009 | 67.5bps | 63.0bps |

^{*} Net and gross revenue yield are defined in the paragraphs that follow this table.

Additionally, as a result of the acquisition, the company now manages unit investment trust (UIT) products, which are categorized in this passive asset group, and for which we earn revenues related to transactional sales charges from the sale of these products and trading income arising from securities temporarily held to form new UIT products.

AUM at December 31, 2010 were \$616.5 billion (December 31, 2009: \$459.5 billion; December 31, 2008: \$377.1 billion). The acquisition added \$114.6 billion in AUM at June 1, 2010. Additionally, during the year ended December 31, 2010, other acquisitions added \$6.9 billion of AUM, net of dispositions. During the year ended December 31, 2010, net inflows increased AUM by \$5.5 billion, while positive market movements increased AUM by \$43.9 billion. We experienced net outflows in institutional money market funds of \$15.5 billion and increases in AUM of \$1.6 billion due to changes in foreign exchange rates during the year ended December 31, 2010. During the year ended December 31, 2009, net inflows increased AUM by \$16.6 billion and positive market movements increased AUM by \$54.7 billion. We experienced net outflows in institutional money market funds of \$0.1 billion and increases in AUM of \$11.2 billion due to changes in foreign exchange rates during the year ended December 31, 2009. During the year ended December 31, 2008, net outflows decreased AUM by \$20.3 billion and negative market movements decreased AUM by \$113.0 billion. We experienced net inflows in institutional money market funds of \$8.4 billion and decreases in AUM of \$27.3 billion due to changes in foreign exchange rates during the year ended December 31, 2008. Average AUM during the year ended December 31, 2010 included the impact of the acquired business and were \$532.3 billion, compared to \$415.8 billion for the year ended December 31, 2009 and \$468.9 billion for the year ended December 31, 2008.

Net inflows during the year ended December 31, 2010 included net long-term inflows of ETF, UIT and passive AUM of \$4.3 billion and other net long-term inflows of \$1.2 billion. Net flows were driven by net inflows into our institutional and high net worth distribution channels of \$5.6 billion and \$1.1 billion, respectively, primarily in the fixed income asset class, while our Retail distribution channel experienced net outflows of \$1.2 billion.

Market gains and losses/reinvestment of AUM includes the net change in AUM resulting from changes in market values of the underlying investments from period to period and reinvestment of client dividends. Of the total increase in AUM resulting from market gains during the year ended December 31, 2010, \$33.4 billion of this increase was due to the change in value of our equity asset class across all of our business components. Our balanced and alternatives asset classes were also positively impacted by the change in market valuations during the period. During the year ended December 31, 2010, our equity AUM increased in line with equity markets globally. As discussed in the "Executive Overview" section of this Management's Discussion and Analysis, the S&P 500 and the FTSE 100 indices increased 12.8% and 9.0%, respectively, during the year ended December 31, 2010. Of the \$54.7 billion increase in AUM resulting from market increases during the year ended December 31, 2009, \$42.1 billion of this increase was due to the change in value of our equity asset class, in line with increases in the S&P 500 and the FTSE 100 indices of 23.5% and 22.1%, respectively, during that period. Of the \$113.0 billion decrease in AUM resulting from market declines during the year ended December 31, 2008, \$94.7 billion of this decrease was due to the change in value of our equity asset class, in line with decreases in the S&P 500 and the FTSE 100 indices of 37.0% and 28.0%, respectively, during that period.

Foreign exchange rate movements in our AUM result from the effect of changes in foreign exchange rates from period to period as non-U.S. Dollar denominated AUM is translated into U.S. Dollars, the reporting currency of the company. The impact of the change in foreign exchange rates at December 31, 2010 was driven primarily by the weakening of the Pound Sterling relative to the U.S. Dollar, which was reflected in the translation of our Pound Sterling-based AUM into U.S. Dollars, the strengthening of the Canadian Dollar relative to the U.S. Dollar, which was reflected in the translation of our Canadian Dollar-based AUM into U.S. Dollars, and to the weakening of the Euro relative to the U.S. Dollar, which was reflected in the translation of our Euro-based AUM into U.S. Dollars. The impact of the change in foreign exchange rates at December 31, 2009 was driven by the strengthening of the Pound Sterling, Canadian Dollar and Euro relative to the U.S. Dollar and Euro

The table below illustrates the spot foreign exchange rates for translation into the U.S. Dollar, the reporting currency of the company, at December 31, 2010, 2009, and 2008:

| | December 31, 2010 | December 31, 2009 | December 31, 2008 |
|------------------------------|-------------------|-------------------|-------------------|
| Pound Sterling (\$ per £) | 1.56 | 1.61 | 1.45 |
| Canadian Dollar (CAD per \$) | 0.99 | 1.05 | 1.23 |
| Euro (\$ per Euro) | 1.34 | 1.43 | 1.39 |

Net revenue yield increased slightly to 48.9 basis points in the year ended December 31, 2010 from the year ended December 31, 2009 level of 47.7 basis points. The acquired business added \$114.6 billion in AUM at June 1, 2010 with an approximate effective fee rate of 47 basis points. Market driven changes in our asset mix significantly impact our net revenue yield calculation. Our equity AUM generally earn a higher net revenue rate than money market AUM. At December 31, 2010, equity AUM were \$294.1 billion, representing 48% of our total AUM at that date; whereas at December 31, 2009, equity AUM were \$192.7 billion, representing 42% of our total AUM at that date. In addition, ETF, UIT and Passive AUM generally earn a lower effective fee rate than AUM excluding ETF, UIT and Passive asset classes. At December 31, 2010, ETF, UIT and Passive AUM were \$80.8 billion, representing 13.1% of total AUM at that date; whereas at December 31, 2009, ETF, UIT and Passive AUM were \$53.0 billion, representing 11.5% of our total AUM at that date.

Gross revenue yield on AUM increased 2.2 basis points to 66.0 basis points in the year ended December 31, 2010 from the year ended December 31, 2009 level of 63.8 basis points. Management does not consider gross revenue yield, the most comparable U.S. GAAP-based measure to net revenue yield, to be a meaningful effective fee rate measure. The numerator of the gross revenue yield measure, operating revenues, excludes the management fees earned from consolidated investment products; however the denominator of the measure includes the AUM of these investment products. Therefore, the gross revenue yield measure is not considered representative of the company's true effective fee rate from AUM. See "Schedule of Non-GAAP Information" for a reconciliation of operating revenues (gross revenues) to net revenues.

Changes in AUM were as follows:

| | | | | | AUM ex | | | AUM ex | |
|----------------------------|-----------------|---------------|----------------|---------------|----------------|----------------|-----------------|----------------|----------------|
| | | AUM ex ETF, | ETF, UIT & | | ETF, UIT & | ETF, UIT & | | ETF, UIT & | ETF, UIT & |
| | Total AUM | UIT & Passive | Passive | Total AUM | Passive | Passive | Total AUM | Passive | Passive |
| \$ in billions | 2010 | 2010 | 2010 | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 |
| January 1 | 459.5 | 406.5 | 53.0 | 377.1 | 346.6 | 30.5 | 529.3 | 484.0 | 45.3 |
| Long-term inflows | 154.7 | 84.6 | 70.1 | 106.1 | 65.7 | 40.4 | 136.5 | 66.0 | 70.5 |
| Long-term outflows | <u>(149.2</u>) | (83.4) | <u>(65.8</u>) | <u>(89.5)</u> | <u>(59.9</u>) | <u>(29.6</u>) | <u>(156.8</u>) | <u>(89.9</u>) | <u>(66.9</u>) |
| Long-term net flows | 5.5 | 1.2 | 4.3 | 16.6 | 5.8 | 10.8 | (20.3) | (23.9) | 3.6 |
| Net flows in institutional | | | | | | | | | |
| money market funds | (15.5) | (15.5) | _ | (0.1) | (0.1) | _ | 8.4 | 8.4 | _ |
| Market gains and | | | | | | | | | |
| losses/reinvestment | 43.9 | 36.3 | 7.6 | 54.7 | 43.3 | 11.4 | (113.0) | (95.2) | (17.8) |
| Acquisitions/dispositions, | | | | | | | | | |
| net | 121.5 | 107.1 | 14.4 | _ | _ | _ | _ | _ | _ |
| Foreign currency | | | | | | | | | |
| translation | 1.6 | 0.1 | 1.5 | 11.2 | 10.9 | 0.3 | (27.3) | (26.7) | (0.6) |
| December 31 | 616.5 | 535.7 | 80.8 | <u>459.5</u> | 406.5 | 53.0 | 377.1 | 346.6 | 30.5 |
| Average long-term AUM | 463.5 | 393.8 | 69.7 | 328.8 | 291.2 | 37.6 | 389.1 | 363.9 | 25.2 |
| Average institutional | | | | | | | | | |
| money market AUM | 68.8 | 68.8 | | 87.0 | 87.0 | | 79.8 | 79.8 | |
| Average AUM | 532.3 | 462.6 | 69.7 | 415.8 | 378.2 | 37.6 | 468.9 | 443.7 | 25.2 |
| Gross revenue yield on | | | | | | | | | |
| AUM (1) | 66.0bps | 74.3bps | 10.8bps | 63.8bps | 68.8bps | 13.4bps | 71.2bps | 74.1bps | 20.1bps |
| Gross revenue yield on | 1 | • | • | 1 | 1 | 1 | 1 | 1 | • |
| AUM before | | | | | | | | | |
| performance fees (1) | 65.5bps | 73.8bps | 10.8bps | 63.0bps | 68.0bps | 13.4bps | 69.6bps | 72.2bps | 20.1bps |
| Net revenue yield on | Î | · | • | • | · | • | Ť | · | Î |
| AUM (2) | 48.9bps | 54.6bps | 10.8bps | 47.7bps | 51.1bps | 13.4bps | 53.1bps | 55.0bps | 20.1bps |
| Net revenue yield on | · | • | • | • | · · | • | · · | Î | • |
| AUM before | | | | | | | | | |
| performance fees (2) | 48.4bps | 54.1bps | 10.8bps | 47.0bps | 50.4bps | 13.4bps | 51.5bps | 53.3bps | 20.1bps |
| | | | | | | | | | |

⁽¹⁾ Gross revenue yield on AUM is equal to annualized total operating revenues divided by average AUM, excluding joint venture (JV) AUM. Our share of the average AUM in 2010 for our JVs in China was \$3.6 billion (2009: \$3.7 billion, 2008: \$4.5 billion). It is appropriate to exclude the average AUM of our JVs for purposes of computing gross revenue yield on AUM, because the revenues resulting from these AUM are not presented in our operating revenues. Under U.S. GAAP, our share of the pre-tax earnings of the JVs is recorded as equity in earnings of unconsolidated affiliates on our Consolidated Statements of Income.

⁽²⁾ Net revenue yield on AUM is equal to annualized net revenues divided by average AUM. See "Schedule of Non-GAAP Information" for a reconciliation of operating revenues to net revenues.

Our AUM by channel, by asset class, and by client domicile were as follows:

Total AUM by Channel (1)

| \$ in billions | Total | Retail | Institutional | Private Wealth Management |
|---|-------------|-----------------|---------------|---------------------------------|
| January 1, 2010 AUM | 459.5 | 239.4 | 204.9 | 15.2 |
| Long-term inflows | 154.7 | 106.2 | 45.2 | 3.3 |
| Long-term outflows | (149.2) | (107.4) | (39.6) | (2.2) |
| Long-term net flows | 5.5 | (1.2) | 5.6 | 1.1 |
| Net flows in institutional money market funds | (15.5) | _ | (15.5) | _ |
| Market gains and losses/reinvestment | 43.9 | 36.8 | 6.4 | 0.7 |
| Acquisitions/dispositions, net | 121.5 | 104.0 | 17.5 | _ |
| Foreign currency translation | 1.6 | (0.6) | 2.2 | _ |
| December 31, 2010 AUM | 616.5 | 378.4 | 221.1 | 17.0 |
| | | · | | |
| January 1, 2009 AUM (2) | 377.1 | 165.9 | 197.8 | 13.4 |
| Long-term inflows | 106.1 | 85.1 | 16.1 | 4.9 |
| Long-term outflows | (89.5) | (67.0) | (18.0) | (4.5) |
| Long-term net flows | 16.6 | 18.1 | (1.9) | 0.4 |
| Net flows in institutional money market funds | (0.1) | _ | (0.1) | _ |
| Market gains and losses/reinvestment | 54.7 | 45.7 | 7.6 | 1.4 |
| Foreign currency translation | 11.2 | 9.7 | 1.5 | |
| December 31, 2009 AUM | 459.5 | 239.4 | 204.9 | 15.2 |
| | | | | |
| January 1, 2008 AUM (2) | 529.3 | 287.9 | 224.0 | 17.4 |
| Long-term inflows | 136.5 | 111.6 | 20.1 | 4.8 |
| Long-term outflows | (156.8) | <u>(121.1</u>) | (31.1) | <u>(4.6)</u> |
| Long-term net flows | (20.3) | (9.5) | (11.0) | 0.2 |
| Net flows in institutional money market funds | 8.4 | 0.6 | 7.8 | _ |
| Market gains and losses/reinvestment | (113.0) | (87.5) | (21.3) | (4.2) |
| Foreign currency translation | (27.3) | (25.6) | (1.7) | <u> </u> |
| December 31, 2008 AUM | 377.1 | 165.9 | 197.8 | 13.4 |
| | | | | |

See accompanying notes to these AUM tables on the following page.

ETF, UIT & Passive AUM by Channel (1)

| \$ in billions | Total | Retail | Institutional | Private Wealth Management |
|---|--------|-------------|---------------|---------------------------------|
| January 1, 2010 AUM | 53.0 | 48.0 | 5.0 | _ |
| Long-term inflows | 70.1 | 51.2 | 18.9 | _ |
| Long-term outflows | (65.8) | (47.2) | (18.6) | _ |
| Long-term net flows | 4.3 | 4.0 | 0.3 | _ |
| Net flows in institutional money market funds | _ | _ | _ | _ |
| Market gains and losses/reinvestment | 7.6 | 4.8 | 2.8 | _ |
| Acquisitions/dispositions, net | 14.4 | 13.7 | 0.7 | _ |
| Foreign currency translation | 1.5 | _ | 1.5 | _ |
| December 31, 2010 AUM | 80.8 | 70.5 | 10.3 | _ |
| | | | | _ |
| January 1, 2009 AUM (2) | 30.5 | 27.1 | 3.4 | _ |
| Long-term inflows | 40.4 | 40.1 | 0.3 | _ |
| Long-term outflows | (29.6) | (29.6) | _ | _ |
| Long-term net flows | 10.8 | 10.5 | 0.3 | <u>=</u> |
| Net flows in institutional money market funds | | _ | _ | _ |
| Market gains and losses/reinvestment | 11.4 | 10.3 | 1.1 | _ |
| Foreign currency translation | 0.3 | 0.1 | 0.2 | = |
| December 31, 2009 AUM | 53.0 | 48.0 | 5.0 | <u>=</u> |
| | | | | _ |
| January 1, 2008 AUM (2) | 45.3 | 41.1 | 4.2 | _ |
| Long-term inflows | 70.5 | 70.3 | 0.2 | _ |
| Long-term outflows | (66.9) | (66.9) | | = |
| Long-term net flows | 3.6 | 3.4 | 0.2 | _ |
| Net flows in institutional money market funds | _ | _ | _ | _ |
| Market gains and losses/reinvestment | (17.8) | (17.4) | (0.4) | _ |
| Foreign currency translation | (0.6) | | (0.6) | <u>=</u> |
| December 31, 2008 AUM | 30.5 | 27.1 | 3.4 | _ |
| | | | | |

See accompanying notes to these AUM tables on the following page.

Total AUM by Asset Class (3)

| Long-term inflows 154.7 95.8 32.7 8.2 1.5 | 67.3 6.5 6.4) |
|--|---------------------|
| Long-term inflows 154.7 95.8 32.7 8.2 1.5 | 6.5 6.4) |
| | 6.4) |
| LORE-COM OUTLOWS (147.4) (17.1) (7.4) (1.7) (1.7) | |
| | _ |
| Net flows in institutional money market funds (15.5) — — (15.5) | |
| Market gains and losses/reinvestment 43.9 33.4 4.2 2.5 0.1 | 3.7 |
| Acquisitions/dispositions, net 121.5 75.1 37.9 0.3 0.6 | 7.6 |
| Foreign currency translation 1.6 1.5 0.1 — — | |
| December 31, 2010 AUM 616.5 294.1 131.9 43.5 68.3 ⁽⁵⁾ | 8.7 |
| | |
| January 1, 2009 AUM ⁽²⁾ 377.1 140.7 61.4 31.7 84.2 5 | 9.1 |
| | 7.9 |
| Long-term outflows (89.5) (55.2) (12.6) (8.0) (3.1) | 0.6) |
| Long-term net flows 16.6 3.2 6.8 0.2 (0.9) | 7.3 |
| Net flows in institutional money market funds (0.1) — — (0.1) | _ |
| Market gains and losses/reinvestment 54.7 42.1 6.5 6.0 — | 0.1 |
| Foreign currency translation <u>11.2</u> <u>6.7</u> <u>1.4</u> <u>2.0</u> <u>0.3</u> | 0.8 |
| December 31, 2009 AUM 459.5 192.7 76.1 39.9 83.5 | 7.3 |
| | |
| January 1, 2008 AUM (2) 529.3 269.6 69.1 45.9 75.3 6 | 9.4 |
| | 5.7 |
| Long-term outflows (156.8) (109.4) (17.5) (10.2) (3.6) | 6.1) |
| Long-term net flows (20.3) (16.2) (2.7) (1.3) 0.3 | (0.4) |
| Net flows in institutional money market funds 8.4 — — 8.4 | _ |
| | (8.8) |
| Foreign currency translation (27.3) (18.0) (2.5) (4.4) (0.5) | (1. <u>9</u>) |
| December 31, 2008 AUM 377.1 140.7 61.4 31.7 84.2 5 | 9.1 |

See accompanying notes to these AUM tables on the following page.

ETF, UIT and Passive AUM by Asset Class (3)

| A | TD 4.1 | E '4 | Fixed | D.1 . 1 | Money | A14 4: (4) |
|---|---------------|---------------|---------------|----------|----------|------------------|
| \$ in billions | Total 52.0 | Equity 21.1 | Income | Balanced | Market | Alternatives (4) |
| January 1, 2010 AUM | 53.0 | 31.1 | 4.0 | _ | _ | 17.9 |
| Long-term inflows | 70.1 | 56.5 | 7.4 | | | 6.2 |
| Long-term outflows | <u>(65.8)</u> | <u>(56.3)</u> | <u>(1.4</u>) | <u>=</u> | <u>=</u> | (8.1) |
| Long-term net flows | 4.3 | 0.2 | 6.0 | | | (1.9) |
| Net flows in institutional money market funds | _ | _ | _ | _ | _ | _ |
| Market gains and losses/reinvestment | 7.6 | 5.6 | 0.6 | _ | _ | 1.4 |
| Acquisitions/dispositions, net | 14.4 | 4.5 | 9.2 | _ | _ | 0.7 |
| Foreign currency translation | 1.5 | 1.4 | | = | = | 0.1 |
| December 31, 2010 AUM | 80.8 | 42.8 | <u>19.8</u> | _ | _ | 18.2 |
| | | | | = | = | |
| January 1, 2009 AUM (2) | 30.5 | 21.6 | 0.9 | _ | _ | 8.0 |
| Long-term inflows | 40.4 | 26.4 | 2.5 | _ | _ | 11.5 |
| Long-term outflows | (29.6) | (25.7) | | = | _ | (3.9) |
| Long-term net flows | 10.8 | 0.7 | 2.5 | _ | _ | 7.6 |
| Net flows in institutional money market funds | _ | _ | _ | | _ | _ |
| Market gains and losses/reinvestment | 11.4 | 8.8 | 0.6 | _ | _ | 2.0 |
| Foreign currency translation | 0.3 | | | | _ | 0.3 |
| December 31, 2009 AUM | 53.0 | 31.1 | 4.0 | = | | 17.9 |
| | <u> </u> | | | _ | _ | |
| January 1, 2008 AUM (2) | 45.3 | 37.3 | 0.1 | _ | _ | 7.9 |
| Long-term inflows | 70.5 | 61.8 | 0.9 | _ | _ | 7.8 |
| Long-term outflows | (66.9) | (61.1) | | = | = | (5.8) |
| Long-term net flows | 3.6 | 0.7 | 0.9 | _ | _ | 2.0 |
| Net flows in institutional money market funds | | | | | _ | _ |
| Market gains and losses/reinvestment | (17.8) | (16.4) | (0.1) | _ | _ | (1.3) |
| Foreign currency translation | (0.6) | | | = | _ | (0.6) |
| December 31, 2008 AUM | 30.5 | 21.6 | 0.9 | | | 8.0 |

See accompanying notes to these AUM tables on the following page.

Total AUM by Client Domicile (6)

| January 1, 2010 AUM | \$ in billions | Total | U.S. | Canada | U.K. | Continental Europe | Asia |
|--|---|-------------|-------------|---------------|----------------|-----------------------|--------|
| Long-term inflows 154,7 94,1 2.1 16,2 15,7 26,6 26,0 26,0 27,2 27,2 28,8 26,8 26,8 26,8 27,2 27,2 27,2 27,2 27,2 27,2 27,2 27,2 27,2 27,3 27,2 27,3 27,2 27,4 27,4 27,2 27,4 2 | | | | | | | |
| Long-term outflows (149.2) (88.8) (6.8) (14.1) (12.3) (27.2) Long-term net flows 5.5 5.3 (4.7) 2.1 3.4 (0.6) Net flows in institutional money market funds (15.5) (16.5) — (1.5) 3.5 (1.0) Market gains and losses/reinvestment 43.9 30.0 2.2 7.0 2.0 2.7 Acquisitions/dispositions, net 121.5 102.6 0.1 1.8 2.9 14.1 Foreign currency translation 1.6 (0.1) 1.3 (2.2) (0.9) 3.5 December 31, 2010 AUM 616.5 415.4 27.9 92.1 35.3 45.8 January 1, 2009 AUM (2) 377.1 252.7 23.8 57.1 22.3 21.2 Long-term inflows 106.1 68.7 1.9 18.4 9.9 7.2 Long-term outflows (89.5) (58.3) (5.3) (7.5) (10.8) (7.6) Net flows in institutional money market funds < | | | | | | | |
| Long-term net flows 5.5 5.3 (4.7) 2.1 3.4 (0.6) Net flows in institutional money market funds (15.5) (16.5) (1.5) 3.5 (1.0) Market gains and losses/reinvestment 43.9 30.0 2.2 7.0 2.0 2.7 Acquisitions/dispositions, net 121.5 102.6 0.1 1.8 2.9 14.1 Foreign currency translation 1.6 (0.1) 1.3 (2.2) (0.9) 3.5 December 31, 2010 AUM 616.5 415.4 27.9 92.1 35.3 45.8 January 1, 2009 AUM (2) 377.1 252.7 23.8 57.1 22.3 21.2 Long-term inflows 106.1 68.7 1.9 18.4 9.9 7.2 Long-term outflows (89.5) (58.3) (5.3) (7.5) (10.8) (7.6) Long-term net flows 16.6 10.4 (3.4) 10.9 (0.9) (0.4) Net flows in institutional money market funds (0.1) 2.8 (0.1) (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) Market gains and losses/reinvestment (113.0) (61.7) (8. | | | | | | | |
| Net flows in institutional money market funds (15.5) (16.5) — (1.5) 3.5 (1.0) Market gains and losses/reinvestment 43.9 30.0 2.2 7.0 2.0 2.7 Acquisitions/dispositions, net 121.5 102.6 0.1 1.8 2.9 14.1 Foreign currency translation 1.6 (0.1) 1.3 (2.2) (0.9) 3.5 December 31, 2010 AUM 616.5 415.4 27.9 92.1 35.3 45.8 January 1, 2009 AUM (2) 377.1 252.7 23.8 57.1 22.3 21.2 Long-term inflows 106.1 68.7 1.9 18.4 9.9 7.2 Long-term outflows (89.5) (58.3) (5.3) (7.5) (10.8) (7.6) Long-term net flows 16.6 10.4 (3.4) 10.9 (0.9) (0.4) Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment <td>Long-term net flows</td> <td>5.5</td> <td>5.3</td> <td>(4.7)</td> <td></td> <td></td> <td></td> | Long-term net flows | 5.5 | 5.3 | (4.7) | | | |
| Acquisitions/dispositions, net 121.5 102.6 0.1 1.8 2.9 14.1 Foreign currency translation 1.6 (0.1) 1.3 (2.2) (0.9) 3.5 December 31, 2010 AUM 616.5 415.4 27.9 92.1 35.3 45.8 January 1, 2009 AUM (2) 377.1 252.7 23.8 57.1 22.3 21.2 Long-term inflows 106.1 68.7 1.9 18.4 9.9 7.2 Long-term outflows (89.5) (58.3) (5.3) (7.5) (10.8) (7.6) Long-term net flows 16.6 10.4 (3.4) 10.9 (0.9) (0.4) Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294 | | (15.5) | (16.5) | ` <u>—</u> | (1.5) | 3.5 | |
| The provided Heat State Foreign currency translation 1.6 (0.1) 1.3 (2.2) (0.9) 3.5 | | | | | | | |
| December 31, 2010 AUM 616.5 415.4 27.9 92.1 35.3 45.8 January 1, 2009 AUM (2) 377.1 252.7 23.8 57.1 22.3 21.2 Long-term inflows 106.1 68.7 1.9 18.4 9.9 7.2 Long-term outflows (89.5) (58.3) (5.3) (7.5) (10.8) (7.6) Long-term net flows 16.6 10.4 (3.4) 10.9 (0.9) (0.4) Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 | Acquisitions/dispositions, net | 121.5 | 102.6 | 0.1 | 1.8 | 2.9 | 14.1 |
| December 31, 2010 AUM 616.5 415.4 27.9 92.1 35.3 45.8 January 1, 2009 AUM (2) 377.1 252.7 23.8 57.1 22.3 21.2 Long-term inflows 106.1 68.7 1.9 18.4 9.9 7.2 Long-term outflows (89.5) (58.3) (5.3) (7.5) (10.8) (7.6) Long-term net flows 16.6 10.4 (3.4) 10.9 (0.9) (0.4) Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 | Foreign currency translation | 1.6 | (0.1) | 1.3 | (2.2) | (0.9) | 3.5 |
| January 1, 2009 AUM (2) 377.1 252.7 23.8 57.1 22.3 21.2 Long-term inflows 106.1 68.7 1.9 18.4 9.9 7.2 Long-term outflows (89.5) (58.3) (5.3) (7.5) (10.8) (7.6) Long-term net flows 16.6 10.4 (3.4) 10.9 (0.9) (0.4) Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term net flows (156.8) (108.4) | December 31, 2010 AUM | 616.5 | 415.4 | | 92.1 | 35.3 | 45.8 |
| Long-term inflows 106.1 68.7 1.9 18.4 9.9 7.2 Long-term outflows (89.5) (58.3) (5.3) (7.5) (10.8) (7.6) Long-term net flows 16.6 10.4 (3.4) 10.9 (0.9) (0.4) Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) | | | | | | | |
| Long-term inflows 106.1 68.7 1.9 18.4 9.9 7.2 Long-term outflows (89.5) (58.3) (5.3) (7.5) (10.8) (7.6) Long-term net flows 16.6 10.4 (3.4) 10.9 (0.9) (0.4) Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) | January 1, 2009 AUM (2) | 377.1 | 252.7 | 23.8 | 57.1 | 22.3 | 21.2 |
| Long-term net flows 16.6 10.4 (3.4) 10.9 (0.9) (0.4) Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment | | 106.1 | 68.7 | 1.9 | 18.4 | 9.9 | 7.2 |
| Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | Long-term outflows | (89.5) | (58.3) | (5.3) | (7.5) | (10.8) | (7.6) |
| Net flows in institutional money market funds (0.1) 2.8 (0.1) — (1.4) (1.4) Market gains and losses/reinvestment 54.7 28.2 4.4 11.2 3.8 7.1 Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | Long-term net flows | 16.6 | 10.4 | (3.4) | 10.9 | (0.9) | (0.4) |
| Foreign currency translation 11.2 — 4.3 5.7 0.6 0.6 December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | | (0.1) | 2.8 | (0.1) | _ | (1.4) | (1.4) |
| December 31, 2009 AUM 459.5 294.1 29.0 84.9 24.4 27.1 January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | Market gains and losses/reinvestment | 54.7 | 28.2 | 4.4 | 11.2 | 3.8 | 7.1 |
| January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | Foreign currency translation | 11.2 | | 4.3 | 5.7 | 0.6 | 0.6 |
| January 1, 2008 AUM (2) 529.3 318.8 46.3 90.9 36.2 37.1 Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | December 31, 2009 AUM | 459.5 | 294.1 | 29.0 | 84.9 | 24.4 | 27.1 |
| Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | | | <u> </u> | === | | <u></u> | |
| Long-term inflows 136.5 99.9 3.0 17.0 10.7 5.9 Long-term outflows (156.8) (108.4) (9.7) (10.0) (17.1) (11.6) Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | January 1, 2008 AUM (2) | 529.3 | 318.8 | 46.3 | 90.9 | 36.2 | 37.1 |
| Long-term net flows (20.3) (8.5) (6.7) 7.0 (6.4) (5.7) Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | | 136.5 | 99.9 | 3.0 | 17.0 | 10.7 | 5.9 |
| Net flows in institutional money market funds 8.4 4.1 — (0.7) 2.1 2.9 Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) (13.2) | Long-term outflows | (156.8) | (108.4) | (9.7) | (10.0) | <u>(17.1</u>) | (11.6) |
| Market gains and losses/reinvestment (113.0) (61.7) (8.5) (21.5) (8.1) | Long-term net flows | (20.3) | (8.5) | (6.7) | 7.0 | (6.4) | (5.7) |
| | Net flows in institutional money market funds | 8.4 | 4.1 | _ | (0.7) | 2.1 | 2.9 |
| | Market gains and losses/reinvestment | (113.0) | (61.7) | (8.5) | (21.5) | (8.1) | (13.2) |
| | Foreign currency translation | (27.3) | | <u>(7.3</u>) | <u>(18.6</u>) | (1.5) | 0.1 |
| December 31, 2008 AUM <u>377.1</u> <u>252.7</u> <u>23.8</u> <u>57.1</u> <u>22.3</u> <u>21.2</u> | December 31, 2008 AUM | 377.1 | 252.7 | 23.8 | 57.1 | 22.3 | 21.2 |

See accompanying notes to these AUM tables on the following page.

ETF, UIT and Passive AUM by Client Domicile (6)

| \$ in billions | Total | U.S. | Canada | U.K. | Continental Europe | Asia (7) |
|---|-------------|----------|--------------|----------|-----------------------|----------|
| January 1, 2010 AUM | 53.0 | 50.4 | | | 1.0 | 1.6 |
| Long-term inflows | 70.1 | 54.1 | _ | _ | 0.2 | 15.8 |
| Long-term outflows | (65.8) | (46.9) | _ | _ | (0.3) | (18.6) |
| Long-term net flows | 4.3 | 7.2 | _ | _ | (0.1) | (2.8) |
| Net flows in institutional money market funds | _ | _ | _ | _ | `— | `— |
| Market gains and losses/reinvestment | 7.6 | 6.2 | _ | _ | 0.2 | 1.2 |
| Acquisitions/dispositions, net | 14.4 | 13.7 | _ | _ | _ | 0.7 |
| Foreign currency translation | 1.5 | | <u>=</u> | _ | <u> </u> | 1.5 |
| December 31, 2010 AUM | 80.8 | 77.5 | _ | _ | 1.1 | 2.2 |
| | | <u> </u> | | = | | |
| January 1, 2009 AUM (2) | 30.5 | 29.0 | _ | _ | 0.5 | 1.0 |
| Long-term inflows | 40.4 | 40.0 | _ | _ | 0.4 | _ |
| Long-term outflows | (29.6) | (29.5) | _ | _ | (0.1) | _ |
| Long-term net flows | 10.8 | 10.5 | _ | _ | 0.3 | |
| Net flows in institutional money market funds | _ | _ | _ | _ | _ | _ |
| Market gains and losses/reinvestment | 11.4 | 10.8 | _ | _ | 0.2 | 0.4 |
| Foreign currency translation | 0.3 | 0.1 | = | _ | | 0.2 |
| December 31, 2009 AUM | 53.0 | 50.4 | | <u>=</u> | 1.0 | 1.6 |
| | | <u> </u> | - | _ | | |
| January 1, 2008 AUM (2) | 45.3 | 42.9 | _ | _ | 0.3 | 2.1 |
| Long-term inflows | 70.5 | 69.9 | _ | _ | 0.6 | _ |
| Long-term outflows | (66.9) | (66.5) | _ | _ | (0.4) | _ |
| Long-term net flows | 3.6 | 3.4 | _ | _ | 0.2 | |
| Net flows in institutional money market funds | _ | _ | _ | _ | | _ |
| Market gains and losses/reinvestment | (17.8) | (17.2) | _ | _ | _ | (0.6) |
| Foreign currency translation | (0.6) | (0.1) | = | _ | | (0.5) |
| December 31, 2008 AUM | 30.5 | 29.0 | | = | 0.5 | 1.0 |

⁽¹⁾ Channel refers to the distribution channel from which the AUM originated. Retail AUM arose from client investments into funds available to the public with shares or units. Institutional AUM originated from individual corporate clients, endowments, foundations, government authorities, universities, or charities. Private Wealth Management AUM arose from high net worth client investments.

⁽²⁾ The beginning balances were adjusted to reflect certain asset reclassifications, including the previously discussed AUM reporting alignment to include ETF, UIT and passive AUM.

⁽³⁾ Asset classes are descriptive groupings of AUM by common type of underlying investments.

⁽⁴⁾ See Part I, Item 1, "Business — Objectives by Asset Class" for a description of the investment objectives included within the Alternatives asset class.

⁽⁵⁾ Ending Money Market AUM includes \$64.2 billion in institutional money market AUM and \$4.1 billion in retail money market AUM.

⁽⁶⁾ Client domicile disclosure groups AUM by the domicile of the underlying clients.

⁽⁷⁾ Net flows in Asia in 2010 were driven by an inflow of \$15.8 billion in the three months ended June 30, 2010 and an outflow of \$18.6 billion in the three months ended December 31, 2010 related to a passive mandate in Japan which was a post-close direct consequence of the acquired business.

Results of Operations for the Year Ended December 31, 2010, compared with the Year Ended December 31, 2009

Adoption of Guidance now encompassed in Accounting Standards Codification (ASC) Topic 810, "Consolidation"

The company provides investment management services to, and has transactions with, various private equity, real estate, fund-of-funds, collateralized loan obligation products (CLOs), and other investment entities sponsored by the company for the investment of client assets in the normal course of business. The company serves as the investment manager, making day-to-day investment decisions concerning the assets of the products. Certain of these entities are consolidated under variable interest or voting interest entity consolidation guidance. See Part II, Item 8, Financial Statements and Supplementary Data — Note 1, "Accounting Policies" and Note 20, "Consolidated Investment Products," for additional details.

The guidance now encompassed in ASC Topic 810, which was effective January 1, 2010, had a significant impact on the presentation of the company's financial statements in 2010, as its provisions required the company to consolidate certain CLOs that were not previously consolidated. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs.

The majority of the company's consolidated investment products balances were CLO-related as of December 31, 2010. The collateral assets of the CLOs are held solely to satisfy the obligations of the CLOs. The company has no right to the benefits from, nor does it bear the risks associated with, the collateral assets held by the CLOs, beyond the company's minimal direct investments in, and management fees generated from, the CLOs. If the company were to liquidate, the collateral assets would not be available to the general creditors of the company, and as a result, the company does not consider them to be company assets. Additionally, the investors in the CLOs have no recourse to the general credit of the company for the notes issued by the CLOs. The company therefore does not consider this debt to be a company liability. The discussion that follows will separate consolidated investment product results of operations from the company's investment management operations through the use of non-GAAP financial measures. See "Schedule of Non-GAAP Information" for additional details and reconciliations of the most directly comparable U.S. GAAP measures to the non-GAAP measures.

Condensed Consolidating Statements of Income

| | Before | Consolidated Investment | | |
|---|-------------------|----------------------------|--------------------|---------|
| \$ in millions | Consolidation (1) | Products (2) | Adjustments (1)(3) | Total |
| Year ended December 31, 2010 | | | | |
| Total operating revenues | 3,532.7 | 0.3 | (45.3) | 3,487.7 |
| Total operating expenses | 2,887.8 | 55.3 | <u>(45.3)</u> | 2,897.8 |
| Operating income | 644.9 | (55.0) | _ | 589.9 |
| Equity in earnings of unconsolidated affiliates | 40.8 | _ | (0.6) | 40.2 |
| Interest and dividend income | 10.4 | 246.0 | (5.1) | 251.3 |
| Other investment income/(losses) | 15.6 | 107.6 | 6.4 | 129.6 |
| Interest expense | (58.6) | <u>(123.7)</u> | 5.1 | (177.2) |
| Income before income taxes, including gains and losses attributable to | | | | |
| noncontrolling interests | 653.1 | 174.9 | 5.8 | 833.8 |
| Income tax provision | (197.0) | | | (197.0) |
| Net income, including gains and losses attributable to noncontrolling | | | | |
| interests | 456.1 | 174.9 | 5.8 | 636.8 |
| (Gains)/losses attributable to noncontrolling interests in consolidated | | | | |
| entities, net | (0.2) | <u>(170.8</u>) | (0.1) | (171.1) |
| Net income attributable to common shareholders | 455.9 | 4.1 | 5.7 | 465.7 |

| | Before | Consolidated Investment | | |
|---|-------------------|----------------------------|-----------------|-----------|
| \$ in millions | Consolidation (1) | Products (2) | Adjustments (3) | Total |
| Year ended December 31, 2009 | | | | |
| Total operating revenues | 2,633.3 | 1.9 | (7.9) | 2,627.3 |
| Total operating expenses | <u>(2,139.5)</u> | (11.4) | 7.9 | (2,143.0) |
| Operating income | 493.8 | (9.5) | _ | 484.3 |
| Equity in earnings of unconsolidated affiliates | 24.5 | _ | 2.5 | 27.0 |
| Interest and dividend income | 9.8 | _ | _ | 9.8 |
| Other investment income/(losses) | 7.8 | (106.9) | _ | (99.1) |
| Interest expense | (64.5) | | | (64.5) |
| Income before income taxes, including gains and losses attributable to | | | | |
| noncontrolling interests | 471.4 | (116.4) | 2.5 | 357.5 |
| Income tax provision | (148.2) | _ | _ | (148.2) |
| Net income, including gains and losses attributable to noncontrolling | | | | |
| interests | 323.2 | (116.4) | 2.5 | 209.3 |
| (Gains)/losses attributable to noncontrolling interests in consolidated | | | | |
| entities, net | (0.7) | 113.9 | _ | 113.2 |
| Net income attributable to common shareholders | 322.5 | (2.5) | 2.5 | 322.5 |

⁽¹⁾ The Before Consolidation column includes Invesco's equity interests in the investment products accounted for as equity method (private equity and real estate partnership funds) and available-for-sale investments (CLOs). Upon consolidation of the CLOs, the company's and the CLOs' accounting policies were effectively aligned, resulting in the reclassification of the company's gain for the year ended December 31, 2010 of \$6.4 million (representing the increase in the market value of the company's holding in the consolidated CLOs) from other comprehensive income into other gains/losses. The company's gain on its investment in the CLOs (before consolidation) eliminates with the company's share of the offsetting loss on the CLOs' debt. The net income arising from consolidation of CLOs is therefore completely attributed to other investors in these CLOs, as the company's share has been eliminated through consolidation. The Before Consolidation column does not include any other adjustments related to non-GAAP financial measure presentation.

⁽²⁾ The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010 resulting in the consolidation of certain CLOs. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs. Prior to January 1, 2010, the company was not deemed to be the primary beneficiary of these CLOs.

⁽³⁾ Adjustments include the elimination of intercompany transactions between the company and its consolidated investment products, primarily the elimination of management fees expensed by the funds and recorded as operating revenues (before consolidation) by the company.

Operating Revenues and Net Revenues

The main categories of revenues, and the dollar and percentage change between the periods, are as follows:

| \$ in millions | 2010 | 2009 | \$ Change | % Change |
|---|---------|---------|-----------|----------|
| Investment management fees | 2,720.9 | 2,120.2 | 600.7 | 28.3% |
| Service and distribution fees | 645.5 | 412.6 | 232.9 | 56.4% |
| Performance fees | 26.1 | 30.0 | (3.9) | (13.0)% |
| Other | 95.2 | 64.5 | 30.7 | 47.6% |
| Total operating revenues | 3,487.7 | 2,627.3 | 860.4 | 32.7% |
| Third-party distribution, service and advisory expenses | (972.7) | (693.4) | 279.3 | 40.3% |
| Proportional share of revenues, net of third-party distribution expenses, | | | | |
| from joint venture investments | 42.2 | 44.7 | (2.5) | (5.6)% |
| Management fees earned from consolidated investment products | 45.3 | 8.0 | 37.3 | N/A |
| Other revenues recorded by consolidated investment products | (0.3) | (2.0) | 1.7 | 85.0% |
| Net revenues | 2,602.2 | 1,984.6 | 617.6 | 31.1% |

Operating revenues increased by 32.7% in 2010 to \$3,487.7 million (year ended December 31, 2009: \$1,984.6 million). Net revenues are operating revenues less third-party distribution, service and advisory expenses, plus our proportional share of net revenues from joint venture arrangements. See "Schedule of Non-GAAP Information" for additional important disclosures regarding the use of net revenues. A significant portion of our business and managed AUM are based outside of the U.S. The income statements of foreign currency subsidiaries are translated into U.S. dollars, the reporting currency of the company, using average foreign exchange rates. The impact of foreign exchange rate movements accounted for \$18.0 million (2.1%) of the increase in operating revenues, and was 0.5% of total operating revenues, during the year ended December 31, 2010 when compared to the year ended December 31, 2009. Additionally, our revenues are directly influenced by the level and composition of our AUM as more fully discussed below. Movements in global capital market levels, net new business inflows (or outflows) and changes in the mix of investment products between asset classes and geographies may materially affect our revenues from period to period.

As discussed in the company's Form 10-Q filings for the June 30, 2010 and September 30, 2010 periods, the company acquired Morgan Stanley's retail asset management business, including Van Kampen Investments (the "acquired business" or the "acquisition") on June 1, 2010. The acquisition had a significant impact on our results for the 2010 period. The operating results for the year ended December 31, 2010 include the operating results of the acquired business from the purchase date of June 1, 2010 through December 31, 2010. The integration of the acquired business is largely complete; as such, accurate segregated expense information for the acquired business is not available. Prior to any significant product mergers, revenues associated with the acquired business can be separately identified, and as a result, the impact can be estimated. Operating revenues of the acquired business for the year ended December 31, 2010 were approximately \$468 million, which represents the incremental impact of the acquired business and does not represent the stand-alone results of the acquired business.

Investment Management Fees

Investment management fees are derived from providing professional services to manage client accounts and include fees earned from retail mutual funds, unit trusts, investment companies with variable capital (ICVCs), exchange-traded funds, investment trusts and institutional and private wealth management advisory contracts. Investment management fees for products offered in the retail distribution channel are generally calculated as a percentage of the daily average asset balances and therefore vary as the levels of AUM change resulting from inflows, outflows and market movements. Investment management fees for products offered in the institutional and private wealth management distribution channels are calculated in accordance with the underlying investment management contracts and also vary over contractually determined periods in relation to the level of client assets managed.

Investment management fees increased by \$600.7 million (28.3%) in the year ended December 31, 2010, to \$2,720.9 million (year ended December 31, 2009: \$2,120.2 million) due to the acquisition, increases in average AUM, primarily retail AUM, changes in the mix of AUM between asset classes and foreign exchange rate movement. The acquisition contributed to the increase in investment management fees with an estimated \$257 million in these fees during the year ended December 31, 2010. Average long-term AUM, which generally earn higher fee rates than money market AUM, increased 41.0% to \$463.5 billion for the year ended December 31, 2010 from \$328.8 billion for the year ended December 31, 2009, while average institutional money market AUM decreased 20.9% to \$68.8 billion for the year ended December 31, 2010 from \$87.0 billion for the year ended December 31, 2009. The increase in average

long-term AUM includes the impact of the acquired business. See the company's disclosures regarding the changes in AUM during the year ended December 31, 2010 in the "Assets Under Management" section above for additional information regarding the movements in AUM. Foreign exchange rate movements led to an increase in investment management fees of \$17.0 million (2.8%) during the year ended December 31, 2010 as compared to the year ended December 31, 2009.

Additionally, the change in investment management fee revenues reflects the adoption of guidance now encompassed in ASC Topic 810 on January 1, 2010. As part of the consolidation, management fees earned from consolidated CLOs and other products of \$45.3 million were eliminated from the company's operating revenues for the year ended December 31, 2010. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs. The company uses a non-GAAP financial measure, net revenues, to add back these eliminated management fees as part of net revenues, as the company has earned them for providing investment management services to the consolidated investment products. See "Schedule of Non-GAAP Information" for the reconciliation of operating revenues to net revenues.

Service and Distribution Fees

Service fees are generated through fees charged to cover several types of expenses, including fund accounting fees and other maintenance costs for mutual funds, unit trusts and ICVCs, and administrative fees earned from closed-ended funds. Service fees also include transfer agent fees, which are fees charged to cover the expense of processing client share purchases and redemptions, call center support and client reporting. U.S. distribution fees include 12b-1 fees earned from certain mutual funds to cover allowable sales and marketing expenses for those funds and also include asset-based sales charges paid by certain mutual funds for a period of time after the sale of those funds. Distribution fees typically vary in relation to the amount of client assets managed. Generally, retail products offered outside of the U.S. do not generate a separate distribution fee, as the quoted management fee rate is inclusive of these services.

In 2010, service and distribution fees increased by \$232.9 million (56.4%) to \$645.5 million (year ended December 31, 2009: \$412.6 million). The acquisition contributed an estimated \$172 million of the increase in service and distribution fees in the year ended December 31, 2010. The remaining increase is largely attributable to the increase in average AUM during the year.

Performance Fees

Performance fee revenues are generated on certain management contracts when performance hurdles are achieved. Such fee revenues are recorded in operating revenues as of the performance measurement date, when the contractual performance criteria have been met and when the outcome of the transaction can be measured reliably in accordance with Method 1 of ASC Topic 605-20-S99, "Revenue Recognition — Services — SEC Materials." Cash receipt of earned performance fees occurs after the measurement date. The performance measurement date is defined in each contract in which incentive and performance fee revenue agreements are in effect. We have performance fee arrangements that include monthly, quarterly and annual measurement dates. Given the uniqueness of each transaction, performance fee contracts are evaluated on an individual basis to determine if revenues can and should be recognized. Performance fees are not recorded if there are any future performance contingencies. If performance arrangements require repayment of the performance fee for failure to perform during the contractual period, then performance fee revenues are recognized no earlier than the expiration date of these terms. Performance fees will fluctuate from period to period and may not correlate with general market changes, since most of the fees are driven by relative performance to the respective benchmark rather than by absolute performance. Of our \$616.5 billion in AUM at December 31, 2010, only approximately \$36.8 billion, or 5.9%, could potentially earn performance fees. Of the \$114.6 billion AUM acquired on June 1, 2010 through the acquisition, \$2.7 billion, or 2.4%, are eligible to earn performance fees.

In the year ended December 31, 2010, performance fees decreased by \$3.9 million (13.0%) to \$26.1 million (year ended December 31, 2009: \$30.0 million). The performance fees generated in 2010 arose primarily due to products managed by the European Real Estate group (\$4.3 million), Invesco Perpetual (\$3.4 million), and Atlantic Trust (\$11.8 million). The performance fees generated in 2009 arose primarily due to products managed by the Invesco Global Strategies group (\$2.4 million), Invesco Perpetual (\$13.4 million), and Atlantic Trust (\$5.7 million).

Other Revenues

Other revenues include fees derived from our UIT operations, transaction commissions earned upon the sale of new investments into certain of our funds, and fees earned upon the completion of transactions in our direct real estate and private equity asset groups. Real estate transaction fees are derived from commissions earned through the buying and selling of properties. Private equity

transaction fees include commissions associated with the restructuring of, and fees from providing advice to, portfolio companies held by the funds. These transaction fees are recorded in our financial statements on the date when the transactions are legally closed. Other revenues also include the revenues of consolidated investment products.

Following the acquisition, the company is the sponsor of UITs. In its capacity as sponsor of UITs, the company earns other revenues related to transactional sales charges resulting from the sale of UIT products and from the difference between the purchase or bid and offer price of securities temporarily held to form new UIT products. These revenues are recorded as other revenues net of concessions to dealers who distribute UITs to investors.

In the year ended December 31, 2010, other revenues increased by \$30.7 million (47.6%) to \$95.2 million (year ended December 31, 2009: \$64.5 million). Increases in other revenues included \$38.9 million in UIT revenues during the year, a result of the acquired business, and higher real estate acquisition and disposition fees of \$2.4 million which were offset by a \$5.2 million decline in transaction commissions.

Third-Party Distribution, Service and Advisory Expenses

Third-party distribution, service and advisory expenses include periodic "renewal" commissions paid to brokers and independent financial advisors for their continuing oversight of their clients' assets, over the time they are invested, and are payments for the servicing of client accounts. Renewal commissions are calculated based upon a percentage of the AUM value. Third-party distribution expenses also include the amortization of upfront commissions paid to broker-dealers for sales of fund shares with a contingent deferred sales charge (a charge levied to the investor for client redemption of AUM within a certain contracted period of time). The distribution commissions are amortized over the redemption period. Also included in third-party distribution, service and advisory expenses are sub-transfer agency fees that are paid to third parties for processing client share purchases and redemptions, call center support and client reporting. Third-party distribution, service and advisory expenses may increase or decrease at a rate different from the rate of change in service and distribution fee revenues due to the inclusion of distribution, service and advisory expenses for the U.K. and Canada, where the related revenues are recorded as investment management fee revenues, as noted above.

Third-party distribution, service and advisory expenses increased by \$279.3 million (40.3%) in the year ended December 31, 2010 to \$972.7 million (year ended December 31, 2009: \$693.4 million), which is consistent with the increase in investment management and service and distribution fee revenues. Foreign exchange rate movements increased third-party distribution, service and advisory expenses by \$5.3 million (1.9%) during the year ended December 31, 2010 as compared to the year ended December 31, 2009.

Proportional share of revenues, net of third-party distribution expenses, from joint venture investments

Management believes that the addition of our proportional share of revenues, net of third-party distribution expenses, from joint venture arrangements should be added to operating revenues to arrive at net revenues, as it is important to evaluate the contribution to the business that our joint venture arrangements are making. See "Schedule of Non-GAAP Information" for additional disclosures regarding the use of net revenues. The company's most significant joint venture arrangement is our 49.0% investment in Invesco Great Wall Fund Management Company Limited (the "Invesco Great Wall" joint venture).

The 5.6% decrease in our proportional share of revenues, net of third-party distribution expenses, to \$42.2 million in 2010 (year ended December 31, 2009: \$44.7 million), is driven by the decline in average AUM of the Invesco Great Wall joint venture. Our share of the Invesco Great Wall joint venture's average AUM for the year ended December 31, 2010, was \$3.6 billion, a 2.7% decline in average AUM from \$3.7 billion for the year ended December 31, 2009.

Management fees earned from consolidated investment products

Management believes that the consolidation of investment products may impact a reader's analysis of our underlying results of operations and could result in investor confusion or the production of information about the company by analysts or external credit rating agencies that is not reflective of the underlying results of operations and financial condition of the company. Accordingly, management believes that it is appropriate to adjust operating revenues for the impact of consolidated investment products in calculating net revenues. As management and performance fees earned by Invesco from the consolidated products are eliminated upon consolidation of the investment products, management believes that it is appropriate to add these operating revenues back in the calculation of net revenues. See "Schedule of Non-GAAP Information" for additional disclosures regarding the use of net revenues.

Management fees earned from consolidated investment products increased by \$37.3 million to \$45.3 million in the year ended December 31, 2010 (year ended December 31, 2009: \$8.0 million). The increase reflects the adoption of guidance now encompassed in ASC Topic 810 on January 1, 2010. CLO management fees of \$35.4 million were eliminated from the company's operating revenues for the year ended December 31, 2010. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs.

Other revenues recorded by consolidated investment products

Operating revenues of consolidated investment products are included in U.S. GAAP operating revenues resulting from the consolidation of investment products into the company's results of operations. Management believes that this consolidation could impact a reader's analysis of our underlying results of operations. Therefore, management believes that it is appropriate to deduct operating revenues of consolidated investment products in calculating net revenues. See "Schedule of Non-GAAP Information" for additional disclosures regarding the use of net revenues.

Operating Expenses

The main categories of operating expenses are as follows:

| \$ in millions | 2010 | 2009 | \$ Change | % Change |
|--|---------|---------|-----------|----------|
| Employee compensation | 1,114.9 | 950.8 | 164.1 | 17.3% |
| Third-party distribution, service and advisory | 972.7 | 693.4 | 279.3 | 40.3% |
| Marketing | 159.6 | 108.9 | 50.7 | 46.6% |
| Property, office and technology | 238.4 | 212.3 | 26.1 | 12.3% |
| General and administrative | 262.2 | 166.8 | 95.4 | 57.2% |
| Transaction and integration | 150.0 | 10.8 | 139.2 | N/A |
| Total operating expenses | 2,897.8 | 2,143.0 | 754.8 | 35.2% |

The table below sets forth these expense categories as a percentage of total operating expenses and operating revenues, which we believe provides useful information as to the relative significance of each type of expense.

| | | % of Total Operating | % of Operating | | % of Total Operating | % of Operating |
|--|---------|-------------------------|----------------|---------|-------------------------|-------------------|
| \$ in millions | 2010 | Expenses | Revenues | 2009 | Expenses | Revenues |
| Employee compensation | 1,114.9 | 38.5% | 32.0% | 950.8 | 44.4% | 36.2% |
| Third-party distribution, service and advisory | 972.7 | 33.6% | 27.9% | 693.4 | 32.3% | 26.4% |
| Marketing | 159.6 | 5.5% | 4.6% | 108.9 | 5.1% | 4.1% |
| Property, office and technology | 238.4 | 8.2% | 6.8% | 212.3 | 9.9% | 8.1% |
| General and administrative | 262.2 | 9.0% | 7.5% | 166.8 | 7.8% | 6.3% |
| Transaction and integration | 150.0 | 5.2% | 4.3% | 10.8 | 0.5% | 0.4% |
| Total operating expenses | 2,897.8 | 100.0% | <u>83.1</u> % | 2,143.0 | 100.0% | 81.5% |

During 2010, operating expenses increased by \$754.8 million (35.2%) to \$2,897.8 million (year ended December 31, 2009: \$2,143.0 million), reflecting increases in all cost categories from 2009 expense levels. As discussed above, the Morgan Stanley acquisition took place on June 1, 2010, which increased expenses across all categories. As the integration of the acquired business is largely complete, segregated expense data is not available.

In addition to the acquired business, foreign exchange differences have a large impact on our expenses. A significant portion of our business and managed AUM are based outside of the U.S. The income statements of foreign currency subsidiaries are translated into U.S. dollars, the reporting currency of the company, using average foreign exchange rates. The impact of foreign exchange rate movements accounted for \$13.2 million (1.7%) of the increase in operating expenses, and was 0.5% of total operating expenses, during the year ended December 31, 2010.

Employee Compensation

Employee compensation includes salary, cash bonuses and share-based payment plans designed to attract and retain the highest caliber employees. Employee staff benefit plan costs and payroll taxes are also included in employee compensation.

Employee compensation increased \$164.1 million (17.3%) to \$1,114.9 million in the year ended December 31, 2010 (year ended December 31, 2009: \$950.8 million). Base salaries and variable compensation increased \$114.3 million during the year ended December 31, 2010 from the year ended December 31, 2009 due to incremental costs associated with the acquisition, the impact of annual merit increases, and the increase in variable compensation accruals to reflect the overall earnings growth of the company, including improving operating results and sales. Included in compensation expenses during the year ended December 31, 2010 are share-based costs of \$114.1 million compared to \$90.8 million during the year ended December 31, 2009, also due to the incremental impact of the acquisition and to the additional amortization of share awards granted February 28, 2010 as part of the company's annual share award cycle. Foreign exchange rate movement led to an increase in employee compensation expenses of \$6.3 million (3.9%) in the year ended December 31, 2010 compared to the year ended December 31, 2009. Additionally, employee compensation costs for the year ended December 31, 2010 and 2009 included \$20.0 million of prepaid compensation amortization expenses related to the 2006 acquisition of W.L. Ross & Co. This acquisition-related asset will be fully amortized by the third quarter of 2011.

Headcount at December 31, 2010 was 5,617 (year ended December 31, 2009: 4,890). The acquisition added 580 employees at June 1, 2010. Formal hiring of staff in our Hyderabad, India, facility commenced with 83 individuals becoming our employees in late 2010. An additional 474 individuals became our employees by the date of this Report.

Third-Party Distribution, Service and Advisory Expenses

Third-party distribution, service and advisory expenses are discussed above in the operating and net revenues section.

Marketing

Marketing expenses include marketing support payments, which are payments made to distributors of certain of our retail products over and above the 12b-1 distribution payments. These fees are calculated based on a percentage of assets and/or sales, will generally vary based on movements in the markets or actual sales, and are contracted separately with each distributor. Marketing expenses also include the cost of direct advertising of our products through trade publications, television and other media, and public relations costs, such as the marketing of the company's products through conferences or other sponsorships, and the cost of marketing-related employee travel.

Marketing expenses increased by \$50.7 million (46.6%) in 2010 to \$159.6 million (year ended December 31, 2009: \$108.9 million) due primarily to the increase in marketing support payments of \$37.4 million as compared to year ended December 31, 2009. Additionally, travel/client events and sales literature/research expenses increased \$11.3 million and \$4.3 million, respectively, during the year ended December 31, 2010 from the year ended December 31, 2009, offset by a decrease in advertising expenses of \$3.2 million during the year ended December 31, 2010 as compared to the year ended December 31, 2009.

Property, Office and Technology

Property, office and technology expenses include rent and utilities for our various leased facilities, depreciation of company-owned property and capitalized computer equipment costs, minor non-capitalized computer equipment and software purchases and related maintenance payments, and costs related to externally provided operations, technology, and other back office management services.

Property, office and technology costs increased by \$26.1 million (12.3%) to \$238.4 million in 2010 from \$212.3 million in 2009. Increases in property, office and technology costs include increases in outsourced administration expense and depreciation expense of \$14.7 million and \$7.1 million, respectively, along with other additional costs resulting from the acquisition.

General and Administrative

General and administrative expenses include professional services costs, such as information service subscriptions, consulting fees, professional insurance costs, audit, tax and legal fees, non-marketing related employee travel expenditures, recruitment and training costs, and the amortization of certain intangible assets.

General and administrative expenses increased by \$95.4 million (57.2%) to \$262.2 million in 2010 from \$166.8 million in 2009, due to several factors, including an increase in amortization of certain intangible assets related to the acquisition of \$18.0 million, a charge recorded in the three months ended December 31, 2010, relating to a levy from the UK Financial Services Compensation Scheme of \$15.3 million to cover claims resulting from failures of non-affiliated investment firms, a charge representing reimbursement costs from the correction of historical foreign exchange allocations in the fund accounting process that impacted the reporting of fund performance of certain funds of \$8.9 million, an increase in non-marketing travel and entertainment costs of \$10.4 million and an increase in market information services of \$10.1 million for increased services across the business. Additionally, general and administrative expenses increased in 2010 from 2009 due to an insurance recovery received in 2009 related to legal costs associated with the market-timing regulatory settlement which offset 2009 expenses by \$9.5 million.

Transaction and integration

Transaction and integration expenses include acquisition-related charges incurred during the period to effect a business combination, including legal, regulatory, advisory, valuation, integration-related employee incentive awards and other professional or consulting fees, general and administrative costs, including travel costs related to the transaction and the costs of temporary staff involved in executing the transaction, and post-closing costs of integrating the acquired business into the company's existing operations. Additionally, transaction and integration expenses include legal costs related to the defense of auction rate preferred securities complaints raised in the pre-acquisition period with respect to various closed-end funds included in the acquisition. See Item 3, "Legal Proceedings" for additional information.

Transaction and integration charges were \$150.0 million in 2010, as compared to \$10.8 million in 2009 (\$26.7 million of these costs were recorded in the three months ended December 31, 2010) and relate primarily to the acquisition of Morgan Stanley's retail asset management business, including Van Kampen Investments. The acquisition was announced in October 2009 and closed on June 1, 2010. Transaction and integration charges incurred during the year ended December 31, 2010 include \$39.1 million of staff costs, \$53.4 million of technology contractor and related costs, and \$57.5 million of professional services, principally legal, proxy solicitation, consultancy and insurance.

Operating Income, Adjusted Operating Income, Operating Margin and Adjusted Operating Margin

Operating income increased 21.8% to \$589.9 million in 2010 from \$484.3 million in 2009, driven by the increase in operating revenues from increased AUM. Operating margin (operating income divided by operating revenues) was 16.9% in 2010, down from 18.4% in 2009. Adjusted operating margin increased to 34.5% in 2010 from 28.5% in 2009. See "Schedule of Non-GAAP Information" for a reconciliation of operating revenues to net revenues, a reconciliation of operating income to adjusted operating income and additional important disclosures regarding net revenues, adjusted operating income and adjusted operating margin.

Other Income and Expenses

The main categories of other income and expenses, and the dollar and percentage changes between periods are as follows:

| | Year e | nded | | |
|---|---------|---------|-----------|----------|
| | Decemb | er 31, | | |
| \$ in millions | 2010 | 2009 | \$ Change | % Change |
| Equity in earnings of unconsolidated affiliates | 40.2 | 27.0 | 13.2 | 48.9% |
| Interest and dividend income | 10.4 | 9.8 | 0.6 | 6.1% |
| Interest income of consolidated investment products | 240.9 | _ | 240.9 | N/A |
| Gains/(losses) of consolidated investment products, net | 114.0 | (106.9) | 220.9 | N/A |
| Interest expense | (58.6) | (64.5) | 5.9 | 9.1% |
| Interest expense of consolidated investment products | (118.6) | _ | (118.6) | N/A |
| Other gains and losses, net | 15.6 | 7.8 | 7.8 | 100.0% |
| Total other income and expenses | 243.9 | (126.8) | 370.7 | N/A |

Equity in earnings of unconsolidated affiliates

Equity in earnings of unconsolidated affiliates increased by \$13.2 million (48.9%) to \$40.2 million in the year ended December 31, 2010 (year ended December 31, 2009: \$27.0 million). Included in equity in earnings from affiliates is our share of the income from our joint ventures in China, which declined by \$5.5 million to \$23.9 million in the year ended December 31, 2010 from \$29.4 million earned during the year ended December 31, 2009. Declines in equity in earnings from our joint ventures are due to declines in average AUM in those entities during the year. Earnings from our affiliate in Poland also decreased by \$1.1 million to \$1.1 million in year ended December 31, 2010 from \$2.2 million earned in the year ended December 31, 2009. These declines were more than offset by our share of the market-driven valuation changes in the underlying holdings of certain partnership investments which increased by \$19.6 million to \$15.1 million earned in the year ended December 31, 2010 from \$4.5 million of losses during the year ended December 31, 2009.

Interest and dividend income and interest expense

Interest and dividend income increased by \$0.6 million (6.1%) to \$10.4 million in the year ended December 31, 2010 (year ended December 31, 2009: \$9.8 million). The year ended December 31, 2010 includes dividend income of \$2.7 million on investments held to hedge economically deferred compensation plans. This dividend income is passed through to employee participants in the deferred compensation plans. See "Schedule of Non-GAAP Information" for additional details. Higher yields during the year ended December 31, 2010 offset lower average cash and cash equivalent balances. Interest expense decreased by \$5.9 million (9.1%) to \$58.6 million in the year ended December 31, 2010 (year ended December 31, 2009: \$64.5 million). Higher average debt balances were more than offset by lower average cost of debt during the year ended December 31, 2010 following the restructuring of our debt versus the comparative period.

Interest income and interest expense of consolidated investment products

Interest income of consolidated investment products results from interest generated by the collateral assets held by consolidated CLOs, which is used to satisfy the interest expenses of the notes issued by the consolidated CLOs and other CLO operating expense requirements, including the payment of the management and performance fees to the company as investment manager. See Part II, Item 8, Financial Statements and Supplementary Data — Note 20, "Consolidated Investment Products," for additional details.

In the year ended December 31, 2010, interest income and interest expense of consolidated investment products were \$240.9 million and \$118.6 million, respectively. The balances reflect the adoption of guidance now encompassed in ASC Topic 810 on January 1, 2010. In accordance with the standard, prior periods have not been restated to reflect the consolidation.

Gains and losses of consolidated investment products, net income impact of consolidated investment products, and noncontrolling interests in consolidated entities

Included in other income and expenses are gains and losses of consolidated investment products, net, which are driven by realized and unrealized gains and losses of underlying investments held by consolidated investment products. In the year ended December 31, 2010 other gains and losses of consolidated investment products were a net gain of \$114.0 million, as compared to a net loss of \$106.9 million in the year ended December 31, 2009. The net gain in the period is primarily due to changes in market values of investments held by consolidated private equity funds.

As illustrated in the Condensed Consolidating Statements of Income for the year ended December 31, 2010 and 2009 at the beginning of this Results of Operations section, the consolidation of investment products during the year ended December 31, 2010 resulted in an increase to net income of \$180.7 million before attribution to noncontrolling interests. Invesco invests in only a portion of these products, and as a result this net gain is offset by noncontrolling interests of \$170.9 million, resulting in a net increase in net income of the company of \$9.8 million. Consolidated investment products had no material net income impact to the company for the year ended December 31, 2009.

Noncontrolling interests in consolidated entities represent the profit or loss amounts attributed to third party investors in consolidated investment products. Movements in amounts attributable to noncontrolling interests in consolidated entities on the company's Consolidated Statements of Income generally offset the gains and losses, interest income and interest expense of consolidated investment products.

Other gains and losses, net

Other gains and losses, net were a net gain of \$15.6 million in the year ended December 31, 2010 as compared to a net gain of \$7.8 million in the year ended December 31, 2009. Included in other gains and losses is a net gain of \$14.2 million as a result of the appreciation of assets held for our deferred compensation plans (year ended December 31, 2009: none), together with \$9.2 million of net realized gains from seed investments (year ended December 31, 2009: \$3.7 million net realized gains). The 2010 other gains and losses also included \$6.6 million in other-than-temporary impairment charges related to other seed money in affiliated funds (year ended December 31, 2009: \$3.0 million) and \$0.4 million in other-than-temporary impairment charges related to the valuations of investments in certain of our CLO products (year ended December 31, 2009: \$5.2 million). In the year ended December 31, 2010, we incurred \$0.2 million in net foreign exchange losses (year ended December 31, 2009: \$8.4 million in net foreign exchange gains) on the revaluation of intercompany foreign currency denominated loans into the various functional currencies of our subsidiaries. In addition, included in the 2009 net gain is a gross gain generated upon a debt tender offer of \$4.3 million net of related expenses).

Income Tax Expense

Our subsidiaries operate in several taxing jurisdictions around the world, each with its own statutory income tax rate. As a result, our effective tax rate will vary from year to year depending on the mix of the profits and losses of our subsidiaries. The majority of our profits are earned in the U.S., Canada and the U.K. The current U.K. statutory tax rate is 28%, the Canadian statutory tax rate is 31% and the U.S. Federal statutory tax rate is 35%.

On December 14, 2007, legislation was enacted to reduce the Canadian income tax rate over five years, which changed the rate to 33.5% in 2008 and 33.0% in 2009. The legislation was revised in December 2009, further reducing the rate to 31.0% in 2010, 28.25% in 2011, 26.25% in 2012, 25.5% in 2013, and 25% thereafter. On July 27, 2010, legislation was introduced to reduce the UK income tax rate to 27% on April 1, 2011. Further reductions to the rate are proposed to reduce the rate by 1% per year to 24% by April 1, 2014. These reductions are expected to be introduced in future Finance Bills for each annual reduction.

Our effective tax rate, excluding noncontrolling interests in consolidated entities, for 2010 was 29.7%, down from 31.5% for 2009. The rate decrease was primarily due to the mix of pre-tax income and favorable adjustments to reconcile our tax provisions to reflect actual tax returns filed. The rate decrease was partially offset by non-deductible transaction and integration costs related to the acquired business and a smaller benefit from the release of provisions for uncertain tax positions in 2010 versus 2009.

The inclusion of income from noncontrolling interests in consolidated entities decreased our effective tax rate to 23.6% in 2010 and increased it to 41.5% in 2009. The 2009 rate was higher than 2008 due to a larger impact from losses in non-controlling interests.

Results of Operations for the Year Ended December 31, 2009, compared with the Year Ended December 31, 2008 Condensed Consolidating Statements of Income

| | Before | Consolidated Investment | | |
|---|-------------------|----------------------------|-----------------|-----------|
| \$ in millions | Consolidation (1) | Products (2) | Adjustments (3) | Total |
| Year ended December 31, 2009 | | | | |
| Total operating revenues | 2,633.3 | 1.9 | (7.9) | 2,627.3 |
| Total operating expenses | (2,139.5) | (11.4) | 7.9 | (2,143.0) |
| Operating income | 493.8 | (9.5) | _ | 484.3 |
| Equity in earnings of unconsolidated affiliates | 24.5 | _ | 2.5 | 27.0 |
| Interest and dividend income | 9.8 | _ | _ | 9.8 |
| Other investment income/(losses) | 7.8 | (106.9) | _ | (99.1) |
| Interest expense | (64.5) | | | (64.5) |
| Income before income taxes, including gains and losses attributable to | | | | |
| noncontrolling interests | 471.4 | (116.4) | 2.5 | 357.5 |
| Income tax provision | (148.2) | | | (148.2) |
| Net income, including gains and losses attributable to noncontrolling | | | | |
| interests | 323.2 | (116.4) | 2.5 | 209.3 |
| (Gains)/losses attributable to noncontrolling interests in consolidated | | | | |
| entities, net | (0.7) | 113.9 | | 113.2 |
| Net income attributable to common shareholders | 322.5 | (2.5) | 2.5 | 322.5 |

| | Before | Consolidated Investment | | |
|---|-------------------|----------------------------|-----------------|-----------|
| \$ in millions | Consolidation (1) | Products (2) | Adjustments (3) | Total |
| Year ended December 31, 2008 | | | | |
| Total operating revenues | 3,308.4 | 5.5 | (6.3) | 3,307.6 |
| Total operating expenses | (2,555.3) | <u>(10.8</u>) | 6.3 | (2,559.8) |
| Operating income | 753.1 | (5.3) | _ | 747.8 |
| Equity in earnings of unconsolidated affiliates | 45.9 | _ | 0.9 | 46.8 |
| Interest and dividend income | 37.2 | _ | _ | 37.2 |
| Other investment income/(losses) | (39.9) | (58.0) | _ | (97.9) |
| Interest expense | (76.9) | 0 | | (76.9) |
| Income/(loss) before income taxes, including gains and losses | | | | |
| attributable to noncontrolling interests | 719.4 | (63.3) | 0.9 | 675.0 |
| Income tax provision | (236.0) | _ | _ | (236.0) |
| Net income/(loss), including gains and losses attributable to | | | | |
| noncontrolling interests | 483.4 | (63.3) | 0.9 | 421.0 |
| (Gains)/losses attributable to noncontrolling interests in consolidated | | | | |
| entities, net | (1.7) | 62.4 | _ | 60.7 |
| Net income attributable to common shareholders | 481.7 | (0.9) | 0.9 | 481.7 |

⁽¹⁾ The Before Consolidation column includes Invesco's equity interest in the investment products, accounted for as equity method and available-for-sale investments and does not include any other adjustments related to non-GAAP financial measure presentation.

⁽²⁾ The company adopted guidance now encompassed in ASC Topic 810, "Consolidation," on January 1, 2010, resulting in the consolidation of certain CLOs. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs. Prior to January 1, 2010, the company was not deemed to be the primary beneficiary of these CLOs.

⁽³⁾ Adjustments include the elimination of intercompany transactions between the company and its consolidated investment products, primarily the elimination of management fees expensed by the funds and recorded as operating revenues (before consolidation) by the company.

Operating Revenues and Net Revenues

The main categories of revenues, and the dollar and percentage change between the periods, were as follows:

| | Year o | ended | | |
|---|---------|---------|-----------|-----------------|
| | Decem | ber 31, | | |
| \$ in millions | 2009 | 2008 | \$ Change | % Change |
| Investment management fees | 2,120.2 | 2,617.8 | (497.6) | (19.0)% |
| Service and distribution fees | 412.6 | 512.5 | (99.9) | (19.5)% |
| Performance fees | 30.0 | 75.1 | (45.1) | (60.1)% |
| Other | 64.5 | 102.2 | (37.7) | <u>(36.9</u>)% |
| Total operating revenues | 2,627.3 | 3,307.6 | (680.3) | (20.6)% |
| Third-party distribution, service and advisory expenses | (693.4) | (875.5) | 182.1 | (20.8)% |
| Proportional share of revenues, net of third-party distribution expenses, | | | | |
| from joint venture investments | 44.7 | 57.3 | (12.6) | (22.0)% |
| Management fees earned from consolidated investment products | 8.0 | 6.2 | 1.8 | 29.0% |
| Other revenues recorded by consolidated investment products | (2.0) | (5.4) | 3.4 | (63.0)% |
| Net revenues | 1,984.6 | 2,490.2 | (505.6) | (20.3)% |

Operating revenues decreased by 20.6% in 2009 to \$2,627.3 million (2008: \$3,307.6 million). Net revenues decreased by 20.3% in 2009 to \$1,984.6 million (2008: \$2,490.6 million). Net revenues are operating revenues less third-party distribution, service and advisory expenses, plus our proportional share of net revenues from joint venture arrangements, plus management fees earned from, less other revenue recorded by, consolidated investment products. See "Schedule of Non-GAAP Information" for additional important disclosures regarding the use of net revenues. A significant portion of our business and managed AUM are based outside of the U.S. The income statements of foreign currency subsidiaries are translated into U.S. dollars, the reporting currency of the company, using average foreign exchange rates. The impact of foreign exchange rate movements accounted for \$152.0 million (22.3%) of the decline in operating revenues during the year ended December 31, 2009. Additionally, our revenues are directly influenced by the level and composition of our AUM as more fully discussed in "Assets Under Management." Movements in global capital market levels, net new business inflows (or outflows) and changes in the mix of investment products between asset classes and geographies may materially affect our revenues from period to period.

Investment Management Fees

Investment management fees decreased by \$497.6 million (19.0%) in the year ended December 31, 2009, to \$2,120.2 million (year ended December 31, 2008: \$2,617.8 million) due a decrease in average AUM, changes in the mix of AUM between asset classes, and the impact of foreign exchange rate movement. Average AUM for the year ended December 31, 2009 were \$415.8 billion, down \$53.1 billion (11.3%) from \$468.9 billion for 2008. Average long-term AUM, which generally earn higher fee rates than money market AUM, for the year ended December 31, 2009 decreased 25.4% to \$328.8 billion from \$440.6 billion for the year ended December 31, 2008, while average institutional money market AUM decreased 3.1% to \$87.0 billion for the year ended December 31, 2009, from \$79.8 billion for the year ended December 31, 2008. See the company's disclosures regarding the changes in AUM during the year ended December 31, 2009 in the "Assets Under Management" section above for additional information regarding the movements in AUM. Foreign exchange rate movements led to a decrease in investment management fees of \$124.8 million during the year ended December 31, 2009, compared to the year ended December 31, 2008.

Service and Distribution Fees

In 2009, service and distribution fees decreased 19.5% to \$412.6 million (2008: \$512.5 million) primarily due to decreases in average AUM during the year. Included in the decline in service and distribution fees in the three months ended December 31, 2009, was a reduction of \$5.4 million reflecting the full-year impact of a reduction in transfer agency and administrative revenues in Canada, as certain fund expense recovery limits were reached.

Performance Fees

Of our \$459.5 billion in AUM at December 31, 2009, only approximately \$30.0 billion, or 6.5%, could potentially earn performance fees. In 2009, performance fees decreased 60.1% to \$30.0 million (2008: \$75.1 million). The performance fees generated in 2009 arose primarily due to products managed by the Invesco Global Strategies group (\$2.4 million), Invesco Perpetual (\$13.4 million), and Atlantic Trust (\$5.7 million). The performance fees generated in 2008 arose primarily due to products managed by the Invesco Global Strategies (\$22.3 million) and Real Estate (\$14.5 million) groups, as well as by Invesco Perpetual (\$21.1 million).

Other Revenues

In 2009, other revenues decreased 36.9% to \$64.5 million (2008: \$102.2 million), driven by decreases in transaction commissions of \$17.7 million, due to the tightening of the credit markets and fewer real estate transactions, and foreign exchange rate movements \$0.5 million.

Third-Party Distribution, Service and Advisory Expenses

Third-party distribution, service and advisory expenses decreased 20.8% in 2009 to \$693.4 million (2008: \$875.5 million), consistent with the declines in investment management and service and distribution fee revenues.

Proportional share of revenues, net of third-party distribution expenses, from joint venture investments

The 21.8% decrease in our proportional share of revenues, net of third-party distribution expenses, to \$44.8 million in 2009 (2008: \$57.3 million), is driven by the declines in average AUM of the Invesco Great Wall joint venture. Our share of the Invesco Great Wall joint venture's average AUM at December 31, 2009, was \$3.7 billion, a 17.8% decline in average AUM from \$4.5 billion at December 31, 2008.

Operating Expenses

The main categories of operating expenses are as follows:

| \$ in millions | 2009 | 2008 | \$ Change | % Change |
|--|---------|---------|-----------|----------|
| Employee compensation | 950.8 | 1,055.8 | (105.0) | (9.9)% |
| Third-party distribution, service and advisory | 693.4 | 875.5 | (182.1) | (20.8)% |
| Marketing | 108.9 | 148.2 | (39.3) | (26.5)% |
| Property, office and technology | 212.3 | 214.3 | (2.0) | (0.9)% |
| General and administrative | 166.8 | 266.0 | (99.2) | (37.3)% |
| Transaction and integration | 10.8 | _ | 10.8 | N/A |
| Total operating expenses | 2,143.0 | 2,559.8 | (416.8) | (16.3)% |

The table below sets forth these expense categories as a percentage of total operating expenses and operating revenues, which we believe provides useful information as to the relative significance of each type of expense.

| | | % of Total Operating | % of Operating | | % of Total Operating | % of Operating |
|--|---------|----------------------|----------------|---------|----------------------|-------------------|
| \$ in millions | 2009 | Expenses | Revenues | 2008 | Expenses | Revenues |
| Employee compensation | 950.8 | 44.4% | 36.2% | 1,055.8 | 41.2% | 31.9% |
| Third-party distribution, service and advisory | 693.4 | 32.3% | 26.4% | 875.5 | 34.2% | 26.5% |
| Marketing | 108.9 | 5.1% | 4.1% | 148.2 | 5.8% | 4.5% |
| Property, office and technology | 212.3 | 9.9% | 8.1% | 214.3 | 8.4% | 6.5% |
| General and administrative | 166.8 | 7.8% | 6.3% | 266.0 | 10.4% | 8.0% |
| Transaction and integration | 10.8 | 0.5% | 0.4% | | | |
| Total operating expenses | 2,143.0 | 100.0% | <u>81.5</u> % | 2,559.8 | 100.0% | <u>77.4</u> % |

During 2009, operating expenses decreased 16.3% to \$2,143.0 million (2008: \$2,559.8 million), reflecting declines in all cost categories from 2008 expense levels. As discussed above, a significant portion of our business and managed AUM are based outside of the U.S. The income statements of foreign currency subsidiaries are translated into U.S. dollars, the reporting currency of the company, using average foreign exchange rates. The impact of foreign exchange rate movements accounted for \$108.0 million (25.9%) of the decline in operating expenses during the year ended December 31, 2009. Additionally, operating expenses were lower in 2009 as compared to 2008 reflecting the impact of general cost containment measures and costs that move in line with revenues.

Employee Compensation

Employee compensation decreased \$105.0 million, or 9.9%, in 2009 from 2008 due predominantly to overall decreases in base salaries and variable compensation of \$86.3 million, including decreases in discretionary and investment performance-based staff bonuses, decreases in base salary costs resulting from decreases in headcount, and foreign exchange rate movements of \$36.4 million. Headcount declined 8.2% to 4,890 at December 31, 2009 from 5,325 at December 31, 2008. Included in compensation expenses during the year ended December 31, 2009 are share-based payment costs of \$90.8 million, compared to \$97.7 million during the year ended December 31, 2008. Additionally, employee compensation costs for the years ended December 31, 2009 and 2008 included \$20.0 million of prepaid compensation amortization expenses related to the 2006 acquisition of W.L. Ross & Co.

Compensation expenses in the three months ended December 31, 2009, included a \$4.1 million increase in pension costs related to the plans' actuarial annual valuation updates and a \$4.3 million increase in payroll taxes associated with the vesting of share-based payment awards.

Third-Party Distribution, Service and Advisory Expenses

Third-party distribution, service and advisory expenses are discussed above in the operating and net revenues section.

Marketing

Marketing expenses decreased 26.5% in 2009 to \$108.9 million (2008: \$148.2 million) due to a decrease in marketing support payments of \$12.2 million related to the decline in average AUM in the U.S., a lower level of advertising of \$7.7 million, and a reduction in travel/client events and sales literature/research expenses of \$8.8 million and \$2.8 million, respectively. Additionally, foreign exchange rate movement decreased marketing expenses by \$4.5 million (11.5%) for the year ended December 31, 2009 compared to December 31, 2008.

Property, Office and Technology

Property, office and technology costs decreased 0.9% to \$212.3 million in 2009 from \$214.3 million in 2008. Decreases in technology costs resulting from general disciplined expense management measures and foreign exchange rate movement were offset by increases in property and office costs during the year. Property and office expenses for the year ended December 31, 2009, included \$12.0 million in charges relating to vacating leased property, including our Denver, Colorado, operations facility. Property and office expenses during 2008 included a \$5.1 million rent charge related to vacating leased property, offset by downward adjustments in rent costs for sublet office property of \$8.2 million.

General and Administrative

General and administrative expenses decreased by \$99.2 million (37.3%) to \$166.8 million in 2009 from \$266.0 million in 2008, due to a focus on expense reduction and management during 2009. During 2009, the most significant decrease in this area was a decrease of \$50.2 million in professional services expenses, which included an insurance recovery of \$9.5 million related to legal costs associated with the market-timing regulatory settlement. General disciplined expense management measures also led to a reduction in travel and entertainment expenses of \$14.2 million during the year ended December 31, 2009. Foreign exchange rate movement decreased general and administrative expenses by \$6.9 million during 2009 as compared to 2008.

Transaction and Integration

Transaction and integration charges were \$10.8 million in 2009 (\$9.8 million of these costs were recorded in the three months ended December 31, 2009) and relate to the acquisition of Morgan Stanley's retail asset management business, including Van Kampen Investments. The acquisition was announced in October 2009 and closed on June 1, 2010. There were no transaction and integration changes for the year ended December 31, 2008.

Operating Income, Adjusted Operating Income, Operating Margin and Adjusted Operating Margin

Operating income decreased 35.2% to \$484.3 million in 2009 from \$747.8 million in 2008, driven by the declines in operating revenues from reduced AUM. As a result of the decline in our operating revenues, adjusted operating income, operating margin and adjusted operating margin also declined. Operating margin was 18.4% in 2009, down from 22.6% in 2008. Adjusted operating income

decreased 31.5% to \$565.6 million in 2009 from \$826.1 million in 2008. Adjusted operating margin was 28.5% in 2009, down from 33.2% in 2008. See "Schedule of Non-GAAP Information" for a reconciliation of operating revenues to net revenues, a reconciliation of operating income to adjusted operating income, and additional important disclosures regarding net revenues, adjusted operating income and adjusted operating margin.

Other Income and Expenses

The main categories of other income and expenses, and the dollar and percentage changes between periods are as follows:

| | | Year ended December 31, | | | |
|---|---------|----------------------------|-----------|----------|--|
| \$ in millions | 2009 | 2008 | \$ Change | % Change | |
| Equity in earnings of unconsolidated affiliates | 27.0 | 46.8 | (19.8) | (42.3)% | |
| Interest and dividend income | 9.8 | 37.2 | (27.4) | (73.7)% | |
| Gains/(losses) of consolidated investment products, net | (106.9) | (58.0) | (48.9) | 84.3% | |
| Interest expense | (64.5) | (76.9) | 12.4 | (16.1)% | |
| Other gains and losses, net | 7.8 | (39.9) | 47.7 | N/A | |
| Total other income and expenses | (126.8) | (90.8) | (36.0) | 39.6% | |

Equity in earnings of unconsolidated affiliates

Equity in earnings of unconsolidated affiliates decreased by \$19.8 million (42.3%) to \$27.0 million in the year ended December 31, 2009 (December 31, 2008: \$46.8 million), due primarily from declines in our share of the pre-tax earnings of our joint venture investments in China of \$11.9 million, as well as, net losses in certain of our partnership investments of \$7.8 million.

Interest and dividend income and interest expense

Interest and dividend income decreased by \$27.4 million to \$9.8 million in 2009 (2008: \$37.2 million), as a result of the combination of lower interest rates and lower average cash and cash equivalents balances in 2009. The decrease in yields was consistent with market movement from 2008 to 2009. Interest expense decreased 16.1% to \$64.5 million in 2009 from \$76.9 million in 2008 due to decreases in the average debt balance in 2009.

Gains and losses of consolidated investment products

Included in other income and expenses are net realized and unrealized gains of consolidated investment products. In 2009, the net losses of consolidated investment products were \$106.9 million, compared to net losses of \$58.0 million in 2008, reflecting the changes in market values of the investments held by consolidated investment products. Invesco invests in only a small equity portion of these products, and as a result these losses are offset by noncontrolling interests of \$113.2 million.

Other gains and losses, net

Other gains and losses, net were a net gain of \$7.8 million in 2009, compared to a net loss of \$39.9 million in 2008. Included in the 2009 net gain is a gross gain generated upon a debt tender offer of \$4.3 million (\$3.3 million net of related expenses) and net gains of \$4.3 million realized upon the disposal of other investments (2008: \$7.4 million gain on maturity of a CLO investment, offset by a loss of \$4.1 million realized upon the disposal of a private equity investment). The 2009 net gain also included \$5.2 million in other-than-temporary impairment charges related to the valuations of investments in certain of our CLO products (2008: \$22.7 million) and \$3.0 million in other-than-temporary impairment charges related to other seed money in affiliated funds (2008: \$8.5 million). The CLO impairments arose principally from adverse changes in the timing of estimated cash flows used in the valuation models. In the year ended December 31, 2009, we also benefited from \$8.4 million in net foreign exchange gains whereas in 2008, we incurred \$13.0 million in net foreign exchange losses. See Item 8, Financial Statements and Supplementary Data — Note 15, "Other Gains and Losses, Net," for additional details related to other gains and losses.

Income Tax Expense

Our subsidiaries operate in several taxing jurisdictions around the world, each with its own statutory income tax rate. As a result, our effective tax rate will vary from year to year depending on the mix of the profits and losses of our subsidiaries. The majority of our profits are earned in the U.S., Canada and the U.K. The 2009 U.K. statutory tax rate was 28%, the Canadian statutory tax rate was 33% and the U.S. Federal statutory tax rate was 35%. On December 14, 2007, legislation was enacted to reduce the Canadian income tax rate over five years, which changed the rate to 33.5% in 2008, 33.0% in 2009, 31% in 2010, 28.25% in 2011, 26.25% in 2012, 25.5% in 2013, and 25% thereafter.

Our effective tax rate, excluding noncontrolling interests in consolidated entities, for 2009 was 31.5%, down from 32.9% for 2008. The rate decrease was primarily due to the mix of pre-tax income and a larger benefit from the release of provisions for uncertain tax positions in 2009 versus 2008. The rate decrease was partially offset by an increase in the net valuation allowance for subsidiary operating losses and additional state taxes.

The inclusion of income from noncontrolling interests in consolidated entities increased our effective tax rate to 41.5% in 2009 and to 35.9% in 2008. The 2009 rate was higher than 2008 due to a larger impact from losses in non-controlling interests.

Schedule of Non-GAAP Information

Beginning with the presentation of the company's results for the three months ended March 31, 2010, the company has expanded its use of non-GAAP measures to include reconciling items primarily relating to guidance now encompassed in the Accounting Standards Codification Topic 810 (discussed in Part II, Item 8, Financial Statements and Supplementary Data — Note 1, "Accounting Policies") and the acquisition of Morgan Stanley's retail asset management business, including Van Kampen Investments (the "acquired business" or the "acquisition"). We are presenting the following non-GAAP measures: net revenue (and by calculation, net revenue yield on AUM), adjusted operating income (and by calculation, adjusted earnings per share (EPS)). Prior to June 30, 2010, adjusted operating income, adjusted operating margin, adjusted net income, and adjusted earnings per share were described as "adjusted cash operating income," "adjusted cash operating income," "adjusted cash net income," and "adjusted cash earnings per share," respectively. We believe these non-GAAP measures provide greater transparency into our business and allow more appropriate comparisons with industry peers. Management uses these performance measures to evaluate the business, and they are consistent with internal management reporting. Effective June 30, 2010, the company removed "cash" from the names of these measures to emphasize that these measures are performance measures and not liquidity measures. The most directly comparable U.S. GAAP measures are operating revenues (and by calculation, gross revenue yield on AUM), operating income (and by calculation, operating margin), net income (and by calculation, diluted EPS). Each of these measures is discussed more fully below.

Also beginning with the presentation of the company's results for the three months ended March 31, 2010, the net revenue measure has been redefined from that previously used to adjust for the impact of consolidating certain investment products. The presentation of net revenue in this Report for the years ended December 31, 2006, 2007, 2008 and 2009 have been restated to conform the calculation to the current period's methodology.

These non-GAAP measures should not be considered as substitutes for any measures derived in accordance with U.S. GAAP and may not be comparable to other similarly titled measures of other companies. Additional reconciling items may be added in the future to these non-GAAP measures if deemed appropriate.

The following are reconciliations of operating revenues, operating income (and by calculation, operating margin), and net income (and by calculation, diluted EPS) on a U.S. GAAP basis to net revenues, adjusted operating income (and by calculation, adjusted operating margin), and adjusted net income (and by calculation, adjusted EPS):

| Third-party distribution, service and advisory expenses (1) (972.7) (693.4) (875.5) (1.051.1) (826.8) Proportional share of net revenues from joint venture arrangements (2) 42.2 44.7 57.3 60.6 8.1 Management fees earned from consolidated investment products eliminated upon consolidated investment products eliminated upon consolidated investment products (3) 8.0 6.2 8.7 11.3 (15.2) (26.5) (1.051.1) (1.05 | \$ in millions, except per share data | 2010 | 2009 | 2008 | 2007 | 2006 |
|--|---|---------|----------|------------------|-------------|----------|
| Proportional share of net revenues from joint venture arrangements (2) 42.2 44.7 57.3 60.6 8.1 Management fees carned from consolidated investment products eliminated upon consolidation (3) 45.3 8.0 6.2 8.7 11.3 Other revenues recorded by consolidated investment products (3) (0.3) (2.0) (5.4) (15.2) (26.5) Net revenues 2.602.2 1.984.6 2.490.2 2.881.9 2.412.8 Operating income, U.S. GAAP basis 589.9 484.3 747.8 994.3 759.2 Proportional share of operating income from joint venture investments (2) 22.9 28.4 39.7 45.5 2.9 Proportional share of operating income from joint venture investments (2) 22.9 28.4 39.7 45.5 2.9 Proportional share of operating income from joint venture investments (2) 22.9 28.4 39.7 45.5 2.9 Proportional share of operating income from joint venture investments (2) 22.9 28.4 39.7 45.5 2.9 Pransaction and integration charges (4) 30.3 12.6 13.3 | | 3,487.7 | 2,627.3 | 3,307.6 | 3,878.9 | 3,246.7 |
| Managements (2) | Third-party distribution, service and advisory expenses (1) | (972.7) | (693.4) | (875.5) | (1,051.1) | (826.8) |
| Management fees earned from consolidated investment products eliminated upon consolidation (3) 45.3 8.0 6.2 8.7 11.3 Other revenues recorded by consolidated investment products (3) (0.3) (2.0) (5.4) (15.2) (26.5) Net revenues 2,602.2 1,984.6 2,490.2 2,881.9 2,412.8 Operating income, U.S. GAAP basis 589.9 484.3 747.8 994.3 759.2 Proportional share of operating income from joint venture investments (2) 22.9 28.4 39.7 45.5 2.9 Transaction and integration charges (4) 150.0 10.8 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles (4) 30.3 12.6 13.3 12.0 10.0 Change in contingent consideration estimates (3.8) — — — — Compensation expense related to market valuation changes in deferred compensation plans (5) 9.3 — — — — Consolidation of in | | | | | | |
| Department Compensation Compen | | 42.2 | 44.7 | 57.3 | 60.6 | 8.1 |
| Other revenues recorded by consolidated investment products (3) (2.0) (5.4) (15.2) (26.5) | Management fees earned from consolidated investment | | | | | |
| Products (3) (2.0) (5.4) (15.2) (26.5) | | 45.3 | 8.0 | 6.2 | 8.7 | 11.3 |
| Net revenues 2,602.2 1,984.6 2,490.2 2,881.9 2,412.8 | | | | | | |
| Operating income, U.S. GAAP basis 589.9 484.3 747.8 994.3 759.2 Proportional share of operating income from joint venture investments (2) 22.9 28.4 39.7 45.5 2.9 Transaction and integration charges (4) 150.0 10.8 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles (4) 30.3 12.6 13.3 12.0 10.0 Change in contingent consideration estimates (3.8) — — — — Compensation expense related to market valuation changes in deferred compensation plans (5) 9.3 — — — — — Consolidation of investment products (3) 54.9 9.5 5.3 1.8 (5.9) Other reconciling items (6) 24.2 — — — — — Adjusted operating margin* 16.9% 18.4% 22.6% 25.6% 23.4% Adjusted operating margin* 16.9% 18.4% | products (3) | | (2.0) | (5.4) | (15.2) | (26.5) |
| Proportional share of operating income from joint venture investments (2) 22.9 28.4 39.7 45.5 2.9 Transaction and integration charges (4) 150.0 10.8 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles (4) 30.3 12.6 13.3 12.0 10.0 Change in contingent consideration estimates (3.8) — — — — Compensation expense related to market valuation changes in deferred compensation plans (5) 9.3 — — — — — Consolidation of investment products (3) 54.9 9.5 5.3 1.8 (5.9) Other reconciling items (6) 24.2 — — — — Adjusted operating income 897.7 565.6 826.1 1,078.6 766.2 Operating margin* 16.9% 18.4% 22.6% 25.6% 23.4% Adjusted operating margin* 34.5% 28.5% 33.2% 37.4% | Net revenues | 2,602.2 | 1,984.6 | 2,490.2 | 2,881.9 | 2,412.8 |
| Proportional share of operating income from joint venture investments (2) 22.9 28.4 39.7 45.5 2.9 Transaction and integration charges (4) 150.0 10.8 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles (4) 30.3 12.6 13.3 12.0 10.0 Change in contingent consideration estimates (3.8) — — — — Compensation expense related to market valuation changes in deferred compensation plans (5) 9.3 — — — — — Consolidation of investment products (3) 54.9 9.5 5.3 1.8 (5.9) Other reconciling items (6) 24.2 — — — — Adjusted operating income 897.7 565.6 826.1 1,078.6 766.2 Operating margin* 16.9% 18.4% 22.6% 25.6% 23.4% Adjusted operating margin* 34.5% 28.5% 33.2% 37.4% | | | | | <u> </u> | |
| Proportional share of operating income from joint venture investments (2) 22.9 28.4 39.7 45.5 2.9 Transaction and integration charges (4) 150.0 10.8 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles (4) 30.3 12.6 13.3 12.0 10.0 Change in contingent consideration estimates (3.8) — — — — Compensation expense related to market valuation changes in deferred compensation plans (5) 9.3 — — — — — Consolidation of investment products (3) 54.9 9.5 5.3 1.8 (5.9) Other reconciling items (6) 24.2 — — — — Adjusted operating margin income 897.7 565.6 826.1 1,078.6 766.2 Operating margin* 16.9% 18.4% 22.6% 25.6% 23.4% Adjusted operating margin** 34.5% 28.5 33.2% <t< td=""><td>Operating income, U.S. GAAP basis</td><td>589.9</td><td>484.3</td><td>747.8</td><td>994.3</td><td>759.2</td></t<> | Operating income, U.S. GAAP basis | 589.9 | 484.3 | 747.8 | 994.3 | 759.2 |
| venture investments (2) 22.9 28.4 39.7 45.5 2.9 Transaction and integration charges (4) 150.0 10.8 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles (4) 30.3 12.6 13.3 12.0 10.0 Change in contingent consideration estimates (3.8) — — — — Compensation expense related to market valuation changes in deferred compensation plans (5) 9.3 — — — — — Consolidation of investment products (3) 54.9 9.5 5.3 1.8 (5.9) Other reconciling items (6) 24.2 — — — — Adjusted operating income 897.7 565.6 826.1 1,078.6 766.2 Operating margin* 16.9% 18.4% 22.6% 25.6% 23.4% Adjusted operating margin** 34.5% 28.5% 33.2% 37.4% 31.8% | | | | | | |
| Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles (4) 30.3 12.6 13.3 12.0 10.0 Change in contingent consideration estimates (3.8) — — — — — — — — — — — — — — — — — — — | | 22.9 | 28.4 | 39.7 | 45.5 | 2.9 |
| Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles (4) 30.3 12.6 13.3 12.0 10.0 Change in contingent consideration estimates (3.8) — — — — — — — — — — — — — — — — — — — | Transaction and integration charges (4) | 150.0 | 10.8 | _ | _ | _ |
| Amortization of other intangibles (4) 30.3 12.6 13.3 12.0 10.0 Change in contingent consideration estimates (3.8) — — — — — — — — — — — — — — — — — — — | | | | | | |
| Change in contingent consideration estimates (3.8) — — — — — — — — — — — — — — — — — — — | | 20.0 | 20.0 | 20.0 | 25.0 | _ |
| Compensation expense related to market valuation changes in deferred compensation plans (5) 9.3 — | Amortization of other intangibles (4) | 30.3 | 12.6 | 13.3 | 12.0 | 10.0 |
| changes in deferred compensation plans (5) 9.3 — <td>Change in contingent consideration estimates</td> <td>(3.8)</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> | Change in contingent consideration estimates | (3.8) | _ | _ | _ | _ |
| Consolidation of investment products (3) 54.9 9.5 5.3 1.8 (5.9) Other reconciling items (6) 24.2 — — — — Adjusted operating income 897.7 565.6 826.1 1,078.6 766.2 Operating margin* 16.9% 18.4% 22.6% 25.6% 23.4% Adjusted operating margin** 34.5% 28.5% 33.2% 37.4% 31.8% Net income attributable to common shareholders, U.S. GAAP basis 465.7 322.5 481.7 673.6 482.7 Transaction and integration charges, net of tax (4) 103.1 8.9 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax (2.5) — — — — Deferred compensation plan market valuation changes | Compensation expense related to market valuation | | | | | |
| Other reconciling items (6) 24.2 — — — — Adjusted operating income 897.7 565.6 826.1 1,078.6 766.2 Operating margin* 16.9% 18.4% 22.6% 25.6% 23.4% Adjusted operating margin** 34.5% 28.5% 33.2% 37.4% 31.8% Net income attributable to common shareholders, U.S. GAAP basis 465.7 322.5 481.7 673.6 482.7 Transaction and integration charges, net of tax (4) 103.1 8.9 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax (2.5) — — — — Deferred compensation plan market valuation changes - — — — — | changes in deferred compensation plans (5) | | _ | _ | _ | _ |
| Adjusted operating income 897.7 565.6 826.1 1,078.6 766.2 Operating margin* 16.9% 18.4% 22.6% 25.6% 23.4% Adjusted operating margin** 34.5% 28.5% 33.2% 37.4% 31.8% Net income attributable to common shareholders, U.S. 465.7 322.5 481.7 673.6 482.7 Transaction and integration charges, net of tax (4) 103.1 8.9 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax Deferred compensation plan market valuation changes (2.5) — — — — | | | 9.5 | 5.3 | 1.8 | (5.9) |
| Operating margin* Adjusted operating margin** 16.9% 18.4% 22.6% 25.6% 23.4% Adjusted operating margin** Net income attributable to common shareholders, U.S. GAAP basis 465.7 Transaction and integration charges, net of tax (4) 103.1 8.9 Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 20.0 25.0 Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax Deferred compensation plan market valuation changes | Other reconciling items (6) | 24.2 | | | <u></u> | |
| Adjusted operating margin** 34.5% 28.5% 33.2% 37.4% 31.8% Net income attributable to common shareholders, U.S. GAAP basis 465.7 322.5 481.7 673.6 482.7 Transaction and integration charges, net of tax (4) 103.1 8.9 — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 20.0 25.0 — Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax Deferred compensation plan market valuation changes | Adjusted operating income | 897.7 | 565.6 | 826.1 | 1,078.6 | 766.2 |
| Net income attributable to common shareholders, U.S. GAAP basis 465.7 322.5 481.7 673.6 482.7 Transaction and integration charges, net of tax (4) 103.1 8.9 — — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax (2.5) — — — — — Deferred compensation plan market valuation changes | Operating margin* | 16.9% | 18.4% | 22.6% | 25.6% | 23.4% |
| GAAP basis 465.7 322.5 481.7 673.6 482.7 Transaction and integration charges, net of tax (4) 103.1 8.9 — — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax (2.5) — — — — — Deferred compensation plan market valuation changes | Adjusted operating margin** | 34.5% | 28.5% | 33.2% | 37.4% | 31.8% |
| GAAP basis 465.7 322.5 481.7 673.6 482.7 Transaction and integration charges, net of tax (4) 103.1 8.9 — — — — Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax (2.5) — — — — — Deferred compensation plan market valuation changes | Net income attributable to common shareholders. ITS | | | | | |
| Transaction and integration charges, net of tax ⁽⁴⁾ Amortization of acquisition-related prepaid compensation ⁽⁴⁾ Amortization of other intangibles, net of tax ⁽⁴⁾ Change in contingent consideration estimates, net of tax Deferred compensation plan market valuation changes | | 465.7 | 322.5 | 481 7 | 673.6 | 482.7 |
| Amortization of acquisition-related prepaid compensation (4) 20.0 20.0 20.0 25.0 — Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax (2.5) — — — — — Deferred compensation plan market valuation changes | | | | 01.7 | 075.0 | 402.7 |
| compensation (4) 20.0 20.0 20.0 20.0 25.0 — Amortization of other intangibles, net of tax (4) Change in contingent consideration estimates, net of tax (2.5) — Deferred compensation plan market valuation changes | | 105.1 | 0.7 | - | | |
| Amortization of other intangibles, net of tax (4) 27.4 12.3 13.0 11.7 9.8 Change in contingent consideration estimates, net of tax (2.5) — — — — Deferred compensation plan market valuation changes | | 20.0 | 20.0 | 20.0 | 25.0 | |
| Change in contingent consideration estimates, net of tax (2.5) — — — — — — — — — — — — — — — — — — — | | | | | | 9.8 |
| Deferred compensation plan market valuation changes | | | | _ | _ | <i>–</i> |
| | | (2.3) | | | | |
| | and dividend income less compensation expense, net | | | | | |
| of tax ⁽⁵⁾ (5.3) — — — | | (5.3) | _ | | _ | _ |
| Deferred income taxes on intangible assets (4) 21.1 14.4 12.4 7.9 7.2 | | | 14.4 | 12.4 | 7.9 | 7.2 |
| Consolidation of investment products (3) (6.8) — — — — | | | <u> </u> | <u> </u> | _ | _ |
| Other reconciling items, net of tax ⁽⁶⁾ 17.0 — — — — | | | _ | _ | _ | _ |
| Adjusted net income 639.7 378.1 527.1 718.2 499.7 | | | 378.1 | 527.1 | 718.2 | 499.7 |
| <u> </u> | y | | | | | |
| Average shares outstanding — diluted 463.2 423.6 399.1 411.9 406.1 | Average shares outstanding — diluted | 463.2 | 423.6 | 399.1 | 411.9 | 406.1 |
| Diluted EPS \$ 1.01 \$ 0.76 \$ 1.21 \$ 1.64 \$ 1.19 | | | | | | |
| Adjusted EPS*** \$ 1.38 \$ 0.89 \$ 1.32 \$ 1.74 \$ 1.23 | Adjusted EPS*** | | \$ 0.89 | | \$ 1.74 | |

^{*} Operating margin is equal to operating income divided by operating revenues.

^{**} Adjusted operating margin is equal to adjusted operating income divided by net revenues.

^{***} Adjusted EPS is equal to adjusted net income divided by the weighted average shares outstanding amount used in the calculation of diluted EPS.

(1) Third-party distribution, service and advisory expenses

Third-party distribution, service and advisory expenses include renewal commissions, management fee rebates and distribution costs paid to brokers and independent financial advisors. While the terms used for these types of expense vary by geography, they are all expense items that are closely linked to the value of AUM and the revenue earned by Invesco from AUM.

Renewal commissions are paid to independent financial advisors for as long as the clients' assets remain invested and are payments for the servicing of client accounts. These commissions, similar to our management fee revenues, are based upon a percentage of the AUM value and apply to much of our non-U.S. retail business. They can also take the form of management fee rebates, particularly outside of the U.S.

The revenues of our U.S. business include distribution fees earned from mutual funds, principally 12b-1 fees, which are passed through to brokers who sell our funds. Distribution costs are expenses paid to third-party brokers of our U.S. business. These include the amortization over the redemption period of upfront commissions paid to brokers for sales of fund shares with a contingent deferred sales charge (a charge levied on investors for redemptions within a certain contracted period of time). Both the revenues and the costs are dependent on the underlying AUM of the brokers' clients.

Also included in third-party distribution, service and advisory expenses are sub-transfer agency fees that are paid to third parties for processing client share purchases and redemptions, call center support and client reporting. These costs are reimbursed by the related funds.

Since the company has been deemed to be the principal in the third-party arrangements, the company must reflect these expenses gross of operating revenues under U.S. GAAP. Management believes that the deduction of third-party distribution, service and advisory expenses from operating revenues in the computation of net revenues (and by calculation, net revenue yield on AUM) and the related computation of adjusted operating income (and by calculation, adjusted operating margin), is useful information for investors and other users of the company's financial statements because such presentation appropriately reflects the nature of these expenses as revenue-sharing activities, as these costs are passed through to external parties who perform functions on behalf of the company's managed funds. Further, these expenses vary extensively by geography due to the differences in distribution channels. The net presentation assists in identifying the revenue contribution generated by the business, removing distortions caused by the differing distribution channel fees and allowing for a fair comparison with U.S. peer investment managers and within the company. Additionally, management evaluates net revenue yield on AUM, which is equal to net revenues divided by average AUM during the reporting period. This financial measure is an indicator of the basis point net revenues we receive for each dollar of AUM we manage and is useful when evaluating the company's performance relative to industry competitors and within the company for capital allocation purposes.

(2) Proportional share of net revenues and operating income from joint venture investments

The company has two joint venture investments in China. The Invesco Great Wall joint venture is one of the largest Sino-foreign managers of equity products in China, with AUM of approximately \$7.2 billion as of December 31, 2010. The company has a 49.0% interest in Invesco Great Wall. The company also has a 50% joint venture with Huaneng Capital Services to assess private equity investment opportunities in power generation in China through Huaneng Invesco WLR Investment Consulting Company Ltd. Enhancing our operations in China is one effort that we believe could improve our competitive position over time. Accordingly, we believe that it is appropriate to evaluate the contribution of our joint venture investments to the operations of the business.

Management believes that the addition of our proportional share of revenues, net of distribution expenses, from joint venture investments in the computation of net revenues and the addition of our proportional share of operating income in the related computations of adjusted operating income and adjusted operating margin also provide useful information to investors and other users of the company's financial statements, as management considers it appropriate to evaluate the contribution of its joint ventures to the operations of the business. It is also consistent with the presentation of AUM and net flows (where our proportional share of the ending balances and related activity are reflected) and therefore provides a more meaningful calculation of net revenue yield on AUM.

(3) Consolidated investment products

In June 2009, the FASB issued guidance now encompassed in ASC Topic 810 which was effective January 1, 2010. It has had a significant impact on the presentation of the company's financial statements. The company's Consolidated Statement of Income for the year ended December 31, 2010 reflects the elimination of management and performance fees earned from these CLOs and other consolidated investment products. See Part II, Item 8, Financial Statements and Supplementary Data — Note 20,

"Consolidated Investment Products" for a detailed analysis of the impact to the company's Consolidated Financial Statements from the consolidation of investment products.

Management believes that the consolidation of investment products may impact a reader's analysis of our underlying results of operations and could result in investor confusion or the production of information about the company by analysts or external credit rating agencies that is not reflective of the underlying results of operations and financial condition of the company. Accordingly, management believes that it is appropriate to adjust operating revenues, operating income and operating margin for the impact of consolidated investment products in calculating the respective net revenues, adjusted operating income and adjusted operating margin. The reconciling items add back the management and performance fees earned by Invesco from the consolidated products and remove the revenues and expenses recorded by the consolidated products that have been included in the U.S. GAAP Consolidated Statements of Income.

(4) Acquisition-related reconciling items

Acquisition-related adjustments include transaction and integration expenses and intangible asset amortization related to acquired assets, amortization of prepaid compensation related to the 2006 acquisition of W.L. Ross & Co., and tax cash flow benefits resulting from tax amortization of goodwill and indefinite-lived intangible assets. These charges reflect the legal, regulatory, advisory, valuation, integration-related employee incentive awards and other professional or consulting fees, general and administrative costs, including travel costs related to the transaction and the costs of temporary staff involved in executing the transaction, and the post closing costs of integrating the acquired business into the company's existing operations including incremental costs associated with achieving synergy savings. Additionally, transaction and integration expenses include legal costs related to the defense of auction rate preferred securities complaints raised in the pre-acquisition period with respect to various closed-end funds included in the acquisition. See Item 3, "Legal Proceedings" for additional information.

The acquisition will result in additional future amortization expenses of approximately \$23 million per year for the first 2 years following June 1, 2010. The expense then reduces in future years as the acquired finite-lived intangible assets become fully expensed. The U.S. GAAP to non-GAAP reconciling items also include acquisition-related amortization charges related to previous business combinations. The tax benefit is recorded on a portion of the intangible amortization expense that does not generate a cash tax benefit. The W.L. Ross & Co. prepaid compensation expense will continue through 2010, and the acquisition-related asset will be fully amortized by the third quarter of 2011.

Management believes it is useful to investors and other users of our financial statements to adjust for the transaction and integration charges and the amortization expenses in arriving at adjusted operating income, adjusted operating margin and adjusted EPS, as this will aid comparability of our results period to period, and aid comparability with peer companies that may not have similar acquisition-related charges.

While finite-lived intangible assets are amortized under U.S. GAAP, there is no amortization charge on goodwill and indefinite-lived intangibles. In certain qualifying situations, these can be amortized for tax purposes, generally over a 15-year period, as is the case in the U.S. These cash flows (in the form of reduced taxes payable) represent tax benefits that are not included in the Consolidated Statements of Income absent an impairment charge or the disposal of the related business. We believe it is useful to include these tax cash flow benefits in arriving at the adjusted EPS measure. The company receives these cash flow benefits but does not anticipate a sale or impairment of these assets in the foreseeable future, and therefore the deferred tax liability recognized under U.S. GAAP is not expected to be used either through a credit in the Consolidated Statements of Income or through settlement of tax obligations.

(5) Market movement on deferred compensation plan liabilities

In 2009, Invesco introduced an incentive plan whereby certain of our investment team members can receive deferred cash compensation linked in value to the investment products being managed by the team. This is in lieu of share-based awards which were largely the only prior form of deferred compensation used by Invesco.

These awards involve a return to the employee linked to the appreciation (depreciation) of specified investments, typically the funds managed by the employee. Invesco hedges economically the exposure to market movements by holding these investments on its balance sheet. U.S. GAAP requires the appreciation (depreciation) in the compensation liability to be expensed over the award vesting period in proportion to the vested amount of the award as part of compensation expense. The full value of the investment appreciation (depreciation) is immediately recorded below operating income in other gains and losses. This creates a timing difference between the recognition of the compensation expense and the investment gain or loss impacting net income attributable to common shareholders and diluted EPS which will reverse over the life of the award and net to zero at the end of the multi-year vesting period. During periods of high market volatility these timing differences impact compensation expense, operating income and operating margin in a manner which, over the life of the award, will ultimately be offset by gains and losses recorded below operating income on the Consolidated Statements of Income.

Since these plans are hedged economically, management believes it is useful to reflect the offset ultimately achieved from hedging the investment market exposure in the calculation of adjusted operating income (and by calculation, adjusted operating margin) and adjusted net income (and by calculation, adjusted EPS), to produce results that will be more comparable period to period. The related fund shares will have been purchased on or around the date of grant, eliminating any ultimate cash impact from market movements that occur over the vesting period. The non-GAAP measures therefore exclude the mismatch created by differing U.S. GAAP treatments of the market movement on the liability and the investments.

Additionally, dividend income from investments held to hedge economically deferred compensation plans is recorded as dividend income and as compensation expense on the company's Consolidated Statements of Income on the record dates. This dividend income is passed through to the employee participants in the plan and is not retained by the company. The non-GAAP measures exclude this dividend income and related compensation expense.

No adjustments are being made for the prior period comparative non-GAAP measures presented above due to the relative insignificance of the amounts in those periods.

(6) Other reconciling items

Included within general and administrative expenses is a charge of \$8.9 million (\$6.0 million net of tax) for the year ended December 31, 2010, representing reimbursement costs from the correction of historical foreign exchange allocations in the fund accounting process that impacted the reporting of fund performance in certain funds. Also included within general and administrative expenses is a charge of \$15.3 million (\$11.0 million net of tax) recorded in the three months ended December 31, 2010, relating to a levy from the U.K. Financial Services Compensation Scheme. Assessments were levied upon all Financial Services Authority (FSA)-registered investment management companies in proposition to their "eligible income" (as defined by the FSA) to cover claims resulting from failures of non-affiliated investment firms. Management does not include these costs in internal reporting and these costs do not form part of the overall evaluation of the business. Management therefore believes that the exclusion of these costs, due to their unique character and magnitude, from total operating expenses provides useful information to investors, as this view is consistent with how management evaluates the performance of the business. Exclusion of these costs will aid in comparability of our results from period to period and the comparability of our results with those of peer investment managers.

Balance Sheet Discussion

Total liabilities and equity

Condensed Consolidating Balance Sheets are presented below and reflect the consolidation of investment products, including the adoption of guidance now encompassed in ASC Topic 810 on January 1, 2010. The majority of the company's consolidated investment products were CLOs as of December 31, 2010. The collateral assets of the CLOs are held solely to satisfy the obligations of the CLOs. The company has no right to the benefits from, nor does it bear the risks associated with, the collateral assets held by the CLOs, beyond the company's minimal direct investments in, and management fees generated from, CLOs. If the company were to liquidate, the collateral assets would not be available to the general creditors of the company, and as a result, the company does not consider them to be company assets. Additionally, the investors in the CLOs have no recourse to the general credit of the company for the notes issued by the CLOs. The company therefore does not consider this debt to be a company liability.

C----1:1-4-1

716.2

(8.2)

10,909.6

Condensed Consolidating Balance Sheets

| | Before | Consolidated Investment | | |
|--|-----------------------------|----------------------------|-----------------|----------|
| \$ in millions | Consolidation (1) | Products (2) | Adjustments (3) | Total |
| As of December 31, 2010 | | | | |
| Current assets | 3,480.0 | 816.8 | (22.3) | 4,274.5 |
| Non-current assets | 9,025.1 | 7,205.5 | <u>(61.0</u>) | 16,169.6 |
| Total assets | 12,505.1 | 8,022.3 | <u>(83.3)</u> | 20,444.1 |
| Current liabilities | 2,777.9 | 508.9 | (22.3) | 3,264.5 |
| Long-term debt of consolidated investment products | _ | 5,888.2 | (22.8) | 5,865.4 |
| Other non-current liabilities | 1,953.3 | | <u></u> | 1,953.3 |
| Total liabilities | 4731.2 | 6,397.1 | <u>(45.1)</u> | 11,083.2 |
| Retained earnings appropriated for investors in consolidated | | | | |
| investment products | _ | 495.5 | _ | 495.5 |
| Other equity attributable to common shareholders | 7,769.1 | 38.2 | (38.2) | 7,769.1 |
| Equity attributable to noncontrolling interests in consolidated entities | 4.8 | 1,091.5 | <u> </u> | 1,096.3 |
| Total liabilities and equity | 12,505.1 | 8,022.3 | <u>(83.3</u>) | 20,444.1 |
| | <u> </u> | | | |
| | | Consolidated | | |
| \$ in millions | Before Consolidation (1) | Investment Products (2) | Adjustments (3) | Total |
| As of December 31, 2009 | Consolidation | Troducts | ridjustinents | Total |
| Current assets | 3,089.8 | 31.2 | _ | 3,121.0 |
| Non-current assets | 7,111.8 | 685.0 | (8.2) | 7,788.6 |
| Total assets | 10,201.6 | 716.2 | <u>(8.2</u>) | 10,909.6 |
| Current liabilities | 2,293.6 | 4.8 | | 2,298.4 |
| Non-current liabilities | 990.4 | _ | <u>_</u> | 990.4 |
| Total liabilities | 3,284.0 | 4.8 | | 3,288.8 |
| Total equity attributable to common shareholders | 6,912.9 | 8.2 | (8.2) | 6,912.9 |
| Equity attributable to noncontrolling interests in consolidated entities | 4.7 | 703.2 | <u>`</u> | 707.9 |

⁽¹⁾ The Before Consolidation column includes Invesco's equity interest in the investment products, accounted for as equity method and available-for-sale investments and does not include any other adjustments related to non-GAAP financial measure presentation.

10,201.6

⁽²⁾ The company adopted guidance now encompassed in ASC Topic 810, "Consolidation," on January 1, 2010, resulting in the consolidation of certain CLOs. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs. Prior to January 1, 2010, the company was not deemed to be the primary beneficiary of these CLOs.

⁽³⁾ Adjustments include the elimination of intercompany transactions between the company and its consolidated investment products, primarily the elimination of the company's equity at risk recorded as investments by the company (before consolidation) against either equity (private equity and real estate partnership funds) or subordinated debt (CLOs) of the funds.

The following table presents a comparative analysis of significant detailed balance sheet line items:

| 2010 | 2009 | \$ Change | % Change |
|---------|--|---|--|
| 740.5 | 762.0 | (21.5) | (2.8)% |
| 513.4 | 383.1 | 130.3 | 34.0% |
| 308.8 | 182.4 | 126.4 | 69.3% |
| 1,295.4 | 1,283.0 | 12.4 | 1.0% |
| 164.4 | 157.4 | 7.0 | 4.4% |
| 7,206.0 | 685.0 | 6,521.0 | N/A |
| 6,980.2 | 6,467.6 | 512.6 | 7.9% |
| 1,295.4 | 1,283.0 | 12.4 | 1.0% |
| 1,315.7 | 745.7 | 570.0 | 76.4% |
| 5,865.4 | _ | 5,865.4 | N/A |
| | | | |
| 495.5 | _ | 495.5 | N/A |
| 8,264.6 | 6,912.9 | 1,351.7 | 19.6% |
| 1,096.3 | 707.9 | 388.4 | 54.9% |
| | 740.5 513.4 308.8 1,295.4 164.4 7,206.0 6,980.2 1,295.4 1,315.7 5,865.4 495.5 8,264.6 | 740.5 762.0 513.4 383.1 308.8 182.4 1,295.4 1,283.0 164.4 157.4 7,206.0 685.0 6,980.2 6,467.6 1,295.4 1,283.0 1,315.7 745.7 5,865.4 — 495.5 — 8,264.6 6,912.9 | 740.5 762.0 (21.5) 513.4 383.1 130.3 308.8 182.4 126.4 1,295.4 1,283.0 12.4 164.4 157.4 7.0 7,206.0 685.0 6,521.0 6,980.2 6,467.6 512.6 1,295.4 1,283.0 12.4 1,315.7 745.7 570.0 5,865.4 — 5,865.4 495.5 — 495.5 8,264.6 6,912.9 1,351.7 |

Cash and cash equivalents

Cash and cash equivalents decreased by \$21.5 million from \$762.0 million at December 31, 2009 to \$740.5 million at December 31, 2010. Significant cash activity in 2010 included the utilization of cash balances to partly fund business acquisitions, to purchase treasury shares and to pay quarterly dividends. During the year, the company paid \$775.9 million net cash on business acquisitions, and treasury share purchases during the year utilized \$192.2 million of cash. Dividend payments totaled \$197.9 million during 2010. The company initially borrowed \$650.0 million from the credit facility in June 2010 to partly fund acquisition payments, this credit facility balance reducing to \$570.0 million by the end of 2010. The balance of cash outflows has been funded from improved cash flows generated from operating activities. See "Cash Flows" in the following section within this Management's Discussion and Analysis for addition discussion regarding the movements in cash flows during the periods.

Invesco has local capital requirements in several jurisdictions, as well as regional requirements for entities that are part of the European subgroup. These requirements mandate the retention of liquid resources in those jurisdictions, which we meet in part by holding cash and cash equivalents. This retained cash can be used for general business purposes in the European sub-group or in the countries where it is located. Due to the capital restrictions, the ability to transfer cash between certain jurisdictions may be limited. In addition, transfers of cash between international jurisdictions may have adverse tax consequences that may substantially limit such activity. At December 31, 2010, the European sub-group had cash and cash equivalent balances of \$456.2 million, much of which is used to satisfy these regulatory requirements. We are in compliance with all regulatory minimum net capital requirements.

In addition, the company is required to hold cash deposits with clearing organizations or to otherwise segregate cash to maintain compliance with federal and other regulations in connection with its UIT broker dealer entity, which was part of the acquired business. At December 31, 2010 these cash deposits totaled \$14.9 million.

Unsettled fund receivables

Unsettled fund receivables increased by \$130.3 million from \$383.1 million at December 31, 2009 to \$513.4 million at December 31, 2010, due to \$60.3 million of unsettled balances associated with the UIT products that formed part of the acquired business together with higher transaction activity between funds and investors in late December 2010 when compared to late December 2009 in our offshore funds. In the company's capacity as sponsor of UITs, the company records receivables from brokers, dealers, and clearing organizations for unsettled sell trades of securities and UITs in addition to receivables from customers for unsettled trades of securities. In our U.K. and offshore activities, unsettled fund receivables are created by the normal settlement periods on transactions initiated by certain clients. The presentation of the unsettled fund receivables and substantially offsetting payables (\$504.8 million at December 31, 2010) at trade date reflects the legal relationship between the underlying investor and the company.

Investments (current and non-current)

As of December 31, 2010 we had \$473.2 million in investments, of which \$308.8 million were current investments and \$164.4 million were non-current investments. Included in current investments are \$99.5 million of seed money investments in affiliated funds used to seed funds as we launch new products, and \$165.5 million of investments related to assets held for deferred compensation plans, which are also held primarily in affiliated funds. Seed investments increased by \$24.7 million during the year, primarily due to the \$53.9 million of seed investments included in the acquired business at the closing on June 1. Subsequently we have liquidated over half of these acquired business seed investments as the related funds achieved the necessary third-party funding levels. Investments held to hedge deferred compensation awards increased by \$80.8 million during the year as we purchased additional investments in affiliated funds to hedge economically new employee plan awards. Included in non-current investments are \$156.9 million in equity method investments in our Chinese joint ventures and in certain of the company's private equity, real estate and other investments (December 31, 2009: \$134.7 million). The increase of \$22.2 million in equity method investments includes an increase of \$21.6 million in partnership investments due to capital calls, valuation improvements exceeding distributions, capital returns and partnerships acquired through acquisitions during the period. The value of the joint venture investments and other non-controlling equity method investments increased by \$0.6 million during the year as a result of current year earnings of \$19.4 million, foreign exchange rate movements which added \$1.8 million to the value, offset by annual dividends paid of \$20.6 million to the company.

Assets held for policyholders and policyholder payables

One of our subsidiaries, Invesco Perpetual Life Limited, is an insurance company that was established to facilitate retirement savings plans in the U.K. The entity holds assets that are managed for its clients on its balance sheet with an equal and offsetting liability. The increasing balance in these accounts from \$1,283.0 million at December 31, 2009, to \$1,295.4 million at December 31, 2010, was the result of increases in the market values of these assets and net flows into the funds partially offset by foreign exchange movements.

Investments of consolidated investment products

Effective January 1, 2010, upon the adoption of guidance now encompassed in ASC Topic 810, the company determined that it was the primary beneficiary of certain CLO variable interest entities. See Part II, Item 8, Financial Statements and Supplementary Data — Note 20, "Consolidated Investment Products," for additional details. As of December 31, 2010, investments of consolidated investment products totaled \$7,206.0 million (December 31, 2009: \$685.0 million). These investments are offset primarily in long-term debt of consolidated investment products, noncontrolling interests in consolidated entities, and retained earnings appropriated for investors in consolidated investment products on the Consolidated Balance Sheets, as the company's equity investment in these structures is not significant. The increase from December 31, 2009, primarily reflects adoption of the guidance on January 1, 2010. In accordance with the guidance, prior periods have not been restated. As a result of various acquisitions, the company consolidated additional CLOs with investments of \$762.3 million at June 1, 2010 and an additional \$289.9 million in investments at December 31, 2010.

Goodwill

Goodwill increased from \$6,467.6 million at December 31, 2009, to \$6,980.2 million at December 31, 2010, primarily due to the acquisition, which added \$372.8 million to the company's goodwill balance on June 1. The increase in goodwill was also due to foreign currency translation for certain subsidiaries whose functional currency differs from that of the parent. The foreign exchange rates at the end of 2010 used to translate the balance sheets of foreign currency subsidiaries into U.S. dollars, the reporting currency of the company, reflect a weaker U.S. dollar at the end of 2010, mainly against the Canadian dollar offset by a stronger U.S. dollar mainly against and Pound Sterling, which resulted in a \$71.0 million net increase in goodwill, upon consolidation. Additional goodwill was recorded in 2010 related to other acquisition activity (\$26.8 million) and the earn-out on the W.L. Ross & Co. acquisition (\$40.4 million). The company's annual goodwill impairment review is performed as of October 1 of each year. As a result of that analysis, the company determined that no impairment existed at that date. See "Critical Accounting Policies — Goodwill" for additional details of the company's goodwill impairment analysis process.

Long-term debt

The non-current portion of our total debt, excluding long-term debt of consolidated investment products, increased from \$745.7 million at December 31, 2009, to \$1,315.7 million at December 31, 2010, as the company utilized its credit facility to cover a portion

of the cash consideration paid to Morgan Stanley in connection with the acquisition. As of December 31, 2010 there was \$570.0 million outstanding on the credit facility.

Long-term debt of consolidated investment products

Long-term debt of consolidated investment products relates to notes issued by consolidated CLOs. Collateral assets of the CLOs, which are included in investments of consolidated investment products, are held solely to satisfy the obligations of the CLOs. The investors in the CLO have no recourse to the general credit of the company for the notes issued by the CLOs.

Long-term debt of consolidated investment products was \$5,865.4 million at December 31, 2010, primarily reflecting the adoption of guidance now encompassed in ASC Topic 810 on January 1, 2010. In accordance with the standard, prior periods have not been restated to reflect the consolidation. As a result of the acquisition, the company consolidated additional CLOs with notes issued of \$630.2 million at June 1, 2010.

Retained earnings appropriated for investors in consolidated investment products

The retained earnings appropriated for investors in consolidated investment products relates primarily to the difference in value between the collateral assets held (which are included in investments of consolidated investment products), and the debt issued, by consolidated CLOs. The collateral assets held, and notes issued, by consolidated CLOs are measured at fair value in the Consolidated Balance Sheet.

Retained earnings appropriated for investors in consolidated investment products was \$495.5 million at December 31, 2010, reflecting the adoption gudiance now encompassed in ASC Topic 810, "Consolidation," on January 1, 2010, which resulted in the consolidation of certain CLOs with \$6.9 billion of assets held and \$5.9 billion in debt issued at December 31, 2010. In accordance with the standard, prior periods have not been restated to reflect the consolidation. A beginning balance adjustment of \$274.3 million was made as of the beginning of the year to reflect existing equity balances in newly consolidated CLOs. During 2010, increases in the balance resulted from the acquisition (\$149.4 million) and from net income earned over the period (\$77.1 million).

Equity attributable to noncontrolling interests in consolidated entities

Equity attributable to noncontrolling interests in consolidated entities increased by \$388.4 million from \$707.9 million at December 31, 2009, to \$1,096.3 million at December 31, 2010. The majority of the increase relates to acquisitions, which added \$363.6 million during the year. The remainder of the variance relates to net gains attributable to noncontrolling interests in consolidated entities of \$94.0 million, which were offset by \$69.2 million of net changes in the partners' capital of these entities during the period.

The noncontrolling interests in consolidated entities are generally offset by the net assets of certain consolidated investment products, as the company's equity investment in the investment products is not significant.

Equity attributable to common shareholders

Equity attributable to common shareholders increased from \$6,912.9 million at December 31, 2009, to \$8,264.6 million at December 31, 2010, an increase of \$1,351.7 million. \$274.3 million of this increase relates to the beginning balance adjustment to retained earnings appropriated for investors in consolidated investment products, as discussed above. Additional increases to equity included \$718.6 million as a result of business combinations, net income attributable to common shareholders of \$465.7 million, share issuances upon employee option exercises of \$19.6 million, a share-based payment credit to capital of \$117.8 million representing the accrual of share-based payment expense during the year, and \$77.3 million of changes in foreign currency rates. The increase also includes \$77.1 million of net income appropriated for investors in consolidated investment products, as discussed above. The increases to equity were partially offset by \$197.9 million in dividend payments and \$240.1 million in treasury shares acquired through market purchases (\$192.2 million) and from staff to meet withholding tax obligations on share award vesting (\$47.9 million).

Liquidity and Capital Resources

The adoption guidance now encompassed in ASC Topic 810, "Consolidation," on January 1, 2010, which resulted in the consolidation of \$6.9 billion and \$5.9 billion of total assets and long-term debt of certain CLO products as of December 31, 2010, respectively, did not impact the company's liquidity and capital resources. The collateral assets of the CLOs are held solely to satisfy the obligations of the CLOs. The company has no right to the benefits from, nor does it bear the risks associated with, the collateral

assets held by the CLOs, beyond the company's minimal direct investments in, and management fees generated from, these products, which are eliminated upon consolidation. If the company were to liquidate, the collateral assets would not be available to the general creditors of the company, and as a result, the company does not consider them to be company assets. Additionally, the investors in the CLOs debt tranches have no recourse to the general credit of the company for the notes issued by the CLOs. The company therefore does not consider this debt to be an obligation of the company. See Part II, Item 8, Financial Statements and Supplementary Data — Note 20, "Consolidated Investment Products," for additional details.

On July 28, 2010 S&P announced an upgrade of our credit rating from BBB+/Positive to A-/Stable. In October 2010, Invesco became one of only four public investment managers with a "Strong" risk management rating from S&P. Standard & Poor's rates companies' enterprise risk management capabilities on a scale of Fair, Adequate, Strong, and Excellent.

We believe that our capital structure, together with available cash balances, cash flows generated from operations, existing capacity under our credit facility, proceeds from the public offering of our shares and further capital market activities, if necessary, should provide us with sufficient resources to meet present and future cash needs, including operating, debt and other obligations as they come due and anticipated future capital requirements. On June 1, 2010, we used a combination of existing cash balances and \$650.0 million credit facility borrowing to satisfy the \$770.0 million cash consideration related to acquisition. We issued 30.9 million shares of new equity, in the form of common and non-voting common equivalent preferred shares (with economic rights identical to common stock, other than no right to vote such shares) to Morgan Stanley, without holding restrictions, in conjunction with the close. (The preferred shares were subsequently sold, as converted, to unrelated third parties.) The ultimate purchase price for the business was lower than the \$1.5 billion previously announced purchase price, due to depreciation of Invesco's common share price from the announcement date to the June 1, 2010 closing date. During the last two quarters we repurchased 9.4 million common shares in open market transactions utilizing \$192.2 million in cash. We believe that the cash flow generated from operations of the combined firm, the remaining \$680.0 million in credit facility capacity, and our ability to access the capital markets, will provide sufficient liquidity to meet future capital resource needs.

The following summary of our recent capital transactions confirms our ability to access capital markets in a timely manner:

- The May 26, 2009 issuance of 32.9 million common shares in a public offering that produced gross proceeds of \$460.5 million (\$441.8 million net of related expenses);
- The June 9, 2009 replacement of our \$900.0 million credit facility, which was never fully utilized, with a \$500.0 million credit facility (with an option to increase it to \$750.0 million, subject to certain conditions), the amount of which was based upon our past and projected working capital needs;
- The June 30, 2009 completion of a \$100.0 million tender offer to purchase publicly traded debt with a principal value of \$104.3 million;
- The December 15, 2009 repayment of \$294.2 million 4.5% senior notes that matured on that date through the utilization of existing cash balances, having repurchased \$3.0 million of these notes earlier in the year;
- The May 24, 2010 termination of the \$500.0 million credit facility and entrance into a new three-year \$1,250.0 million credit facility.

Our ability to continue to access the capital markets in a timely manner depends on a number of factors including our credit rating, the condition of the global economy, investors' willingness to purchase our securities, interest rates, credit spreads and the valuation levels of equity markets. If we are unable to access capital markets in a timely manner, our business could be adversely impacted.

Certain of our subsidiaries are required to maintain minimum levels of capital. These and other similar provisions of applicable law may have the effect of limiting withdrawals of capital, repayment of intercompany loans and payment of dividends by such entities. A sub-group of Invesco subsidiaries, including all of our regulated EU subsidiaries, is subject to consolidated capital requirements under applicable European Union (EU) directives, and capital is maintained within this sub-group to satisfy these regulations. These requirements mandate the retention of liquid resources in those jurisdictions, which we meet in part by holding cash and cash equivalents. This retained cash can be used for general business purposes in the European sub-group or in the countries where it is located. Due to the capital restrictions, the ability to transfer cash between certain jurisdictions may be limited. In addition, transfers of cash between international jurisdictions may have adverse tax consequences that may substantially limit such activity. At December 31, 2010, the European sub-group had cash and cash equivalent balances of \$456.2 million, much of which is used to satisfy these regulatory requirements. We are in compliance with all regulatory minimum net capital requirements.

In addition, the company is required to hold cash deposits with clearing organizations or to otherwise segregate cash to maintain compliance with federal and other regulations in connection with its UIT broker dealer entity, which was included in the acquired business. At December 31, 2010 these cash deposits totaled \$14.9 million.

Cash Flows Discussion

The ability to consistently generate cash from operations in excess of capital expenditures and dividend payments is one of our company's fundamental financial strengths. Operations continue to be financed from current earnings and borrowings. Our principal uses of cash, other than for operating expenses, include dividend payments, capital expenditures, acquisitions, purchase of our shares in the open market and investments in certain new investment products.

Cash flows of consolidated investment products (discussed in Item 8, Financial Statements and Supplementary Data — Note 20, "Consolidated Investment Products") are reflected in Invesco's cash used in operating activities, provided by investing activities and provided by financing activities. Cash held by consolidated investment products is not available for general use by Invesco, nor is Invesco cash available for general use by its consolidated investment products. Accordingly, the table below presents the cash flows of the company separately and before consolidation of investment products, as the cash flows of consolidated investment products do not form part of the company's cash flow management processes, nor do they form part of the company's significant liquidity evaluations and decisions for the reasons noted. The discussion that follows the table will focus on the company's cash flows as presented in the "Before Consolidation" column of the table.

Condensed Consolidating Statements of Cash Flows

Cash flows for the years ended December 31, 2010, 2009 and 2008 are summarized as follows:

| | Before | Consolidated Investment | (2) | |
|--|-----------------|----------------------------|-----------------|-----------------|
| \$ in millions | Consolidation | Products (1) | Adjustments (2) | Total |
| For the year ended December 31, 2010 | | | | |
| Net income | 456.1 | 181.4 | (0.7) | 636.8 |
| Net purchases of trading investments | (60.4) | _ | _ | (60.4) |
| Other adjustments to reconcile net income to net cash provided by | | | | |
| operating activities | 232.6 | (114.0) | 0.7 | 119.3 |
| Changes in cash held by consolidated investment products | _ | (336.2) | _ | (336.2) |
| Other changes in operating assets and liabilities | (27.1) | 46.8 | _ | 19.7 |
| Net cash provided by operating activities | 601.2 | (222.0) | _ | 379.2 |
| | | | | |
| Net proceeds of investments by consolidated investment products | _ | 498.6 | | 498.6 |
| Purchases of available for sale and other investments | (109.1) | _ | 5.8 | (103.3) |
| Proceeds from sales and returns of capital of available for sale and other | | | | |
| investments | 134.6 | _ | (2.2) | 132.4 |
| Other investing activities | <u>(865.5</u>) | | <u></u> | <u>(865.5</u>) |
| Net cash (used in)/provided by investing activities | (840.0) | 498.6 | 3.6 | (337.8) |
| | | | | |
| Net capital distributed by consolidated investment products | _ | (276.6) | (3.6) | (280.2) |
| Other financing activities | 214.3 | | | 214.3 |
| Net cash provided by/(used in) financing activities | 214.3 | (276.6) | (3.6) | (65.9) |
| | | , | , , | , , , |
| Decrease in cash and cash equivalents | (24.5) | _ | _ | (24.5) |
| Foreign exchange movement on cash and cash equivalents | 3.0 | _ | _ | 3.0 |
| Cash and cash equivalents, beginning of period | 762.0 | | | 762.0 |
| Cash and cash equivalents, end of period | 740.5 | | _ | 740.5 |
| • | | | | |

⁽¹⁾ The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010, resulting in the consolidation of certain CLOs. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs. Prior to January 1, 2010, the company was not deemed to be the primary beneficiary of these CLOs.

⁽²⁾ Adjustments include reclassifications to align the presentation of the cash flows of the consolidated investment funds with those of the company.

| \$ in millions | Before Consolidation | Investment Products | Total |
|--|-------------------------|--|---------------------------|
| For the year ended December 31, 2009 | | | |
| Net income | 323.2 | (113.9) | 209.3 |
| Net purchases of trading investments | (28.8) | _ | (28.8) |
| Other adjustments to reconcile net income to net cash provided by operating activities | 193.6 | 106.9 | 300.5 |
| Changes in cash held by consolidated investment products | _ | 45.0 | 45.0 |
| Other changes in operating assets and liabilities | <u>(162.2)</u> | (1.1) | <u>(163.3)</u> |
| Net cash (used in)/provided by operating activities | 325.8 | 36.9 | 362.7 |
| Net proceeds of investments by consolidated investment products | | 8.0 | 8.0 |
| Other investing activities | (110.4) | o.u | (110.4) |
| Net cash (used in)/provided by investing activities | (110.4) | 8.0 | $\frac{(110.4)}{(102.4)}$ |
| Net cash (used in)/provided by investing activities | (110.4) | 8.0 | (102.4) |
| Net capital distributed by consolidated investment products | _ | (44.9) | (44.9) |
| Other financing activities | (55.8) | _ | (55.8) |
| Net cash provided by/(used in) financing activities | (55.8) | (44.9) | (100.7) |
| Decrease in cash and cash equivalents | 159.6 | _ | 159.6 |
| Foreign exchange movement on cash and cash equivalents | 17.2 | _ | 17.2 |
| Cash and cash equivalents, beginning of period | 585.2 | _ | 585.2 |
| Cash and cash equivalents, end of period | 762.0 | | 762.0 |
| Cash and cash equivalents, end of period | 702.0 | | 702.0 |
| \$ in millions | Before Consolidation | Consolidated Investment Products | Total |
| For the year ended December 31, 2008 | Consolidation | Froducts | Total |
| Net income | 483.4 | (62.4) | 421.0 |
| Net purchases of trading investments | 0.3 | (02.1) | 0.3 |
| Other adjustments to reconcile net income to net cash provided by operating activities | 224.3 | 58.0 | 282.3 |
| Changes in cash held by consolidated investment products | | (37.1) | (37.1) |
| Other changes in operating assets and liabilities | (132.2) | (8.8) | (141.0) |
| Net cash (used in)/provided by operating activities | 575.8 | (50.3) | 525.5 |
| Net proceeds of investments by consolidated investment products | | 175.6 | 175.6 |

Consolidated

| Net proceeds of investments by consolidated investment products | _ | 175.6 | 175.6 |
|---|-----------------|---------|-----------------|
| Other investing activities | (274.0) | | (274.0) |
| Net cash (used in)/provided by investing activities | (274.0) | 175.6 | (98.4) |
| | | | |
| Net capital distributed by consolidated investment products | _ | (125.3) | (125.3) |
| Other financing activities | <u>(541.1</u>) | | <u>(541.1</u>) |
| Net cash provided by/(used in) financing activities | (541.1) | (125.3) | (666.4) |
| | | | |
| Decrease in cash and cash equivalents | (239.3) | _ | (239.3) |
| Foreign exchange movement on cash and cash equivalents | (91.3) | _ | (91.3) |
| Cash and cash equivalents, beginning of period | 915.8 | | 915.8 |

Operating Activities

Cash and cash equivalents, end of period

Operating cash flows are generated by the receipt of investment management and other fees generated from AUM, offset by operating expenses and changes in operating assets and liabilities. Although some receipts and payments are seasonal, particularly bonus payments, in general, after allowing for the change in cash held by consolidated investment products, our operating cash flows move in the same direction as our operating income.

585.2

In 2010, cash generated by operating activities increased \$16.5 million to \$379.2 million from \$362.7 million in 2009. As shown in the tables above, consolidated investment products used \$222.0 million of cash in operating activities in 2010 compared to contributing \$36.9 million in 2009. The sum of the operating, investing and financing cash flows of consolidated investment products offsets to a zero impact to the company's change in cash and cash equivalent balances from period to period. Excluding the impact of consolidated investment products, cash generated by operations was \$601.2 million in 2010 compared to \$325.8 million in 2009.

The generation of \$601.2 million of cash from operations in 2010 included:

- net purchases of trading investments of \$60.4 million. Trading investments are held to provide an economic hedge against staff deferred compensation plan awards together with investments held for a short period, often only a few days, for the purpose of creating a UIT.
- net cash generated from the other operating activities of \$661.6 million, representing net income as adjusted for non-cash items and the changes in operating assets and liabilities. Annual staff bonus accruals at the end of 2010 exceeded the cash bonus payments made in 2010 by \$66.7 million, the payments made in 2010 reflecting staff expenses accrued in 2009. This expense and cash paid timing difference results in operating cash flows in a calendar year differing from operating income reported in the Consolidated Statements of Income. This has contributed to the operating cash generated in 2010 exceeding operating income for the year. Related payroll taxes and annual pension contributions have similar, albeit less significant timing impacts.

The \$325.8 million of cash generated from operations in 2009 included:

- net purchases of trading investments of \$28.8 million principally for staff deferred compensation plan awards.
- cash generated from the other operating activities of \$354.6 million, representing net income as adjusted for non-cash items and the changes in operating assets and liabilities. Cash payments made in 2009 related to staff bonuses exceeded the bonus expense accrual for 2009 by \$71.4 million and contributed to operating cash flow being below operating income for the year.

After excluding the net purchase of trading investments, cash generated from other operating activities in 2010 improved by \$307.0 million from \$354.6 million in 2009 to \$661.6 million in 2010. This reflects the improved operating income together with the timing differences on staff bonus and other staff compensation related payments.

The 35.2% reduction in operating income for the year ended December 31, 2009, when compared to 2008 is a significant factor in the year-on-year reduced operating cash flows. After excluding the impact of consolidated investment products, cash provided by operating activities in 2009 was \$325.8 million, a decrease of \$250.0 million or 43.4% over 2008. The timing of the funding of annual bonuses combined with the lower levels of accrued bonus awards at the end of 2009 contributed to operating cash falling by a greater percentage than operating income.

Investing Activities

Net cash used in investing activities totaled \$337.8 million for the year ended December 31, 2010 (2009: net cash used of \$102.4 million). As shown in the table above, consolidated investment products, including investment purchases, sales and returns of capital, contributed \$498.6 million (2009: \$8.0 million contributed). After allowing for these consolidated investment product cash flows, net cash used in investing activities was \$840.0 million (2009: net cash used of \$110.4 million). The closing of the acquisition on June 1, 2010 resulted in the payment of cash consideration of \$770.0 million while the acquired business had cash and cash equivalents on its balance sheet of \$57.8 million on that date, giving a net cash outflow of \$712.2 million. In 2010, additional net acquisition payments were \$37.4 million together with acquisition earn-out payments of \$26.3 million (2009: \$34.2 million).

In addition, during the year ended December 31, 2010 the company purchased available-for-sale investments and other investments of \$109.1 million (2009: \$104.1 million) and had capital expenditures of \$89.6 million (2009: \$39.5 million). These cash outflows were partly offset from collected proceeds of \$134.6 million from sales and returns of capital of investments in 2010 (2009: \$60.6 million).

The increase in capital expenditure cash outflows in 2010 when compared to 2009 was primarily related to technology and computer hardware needed for the acquired business. Our capital expenditures related principally in each year to technology initiatives, including new platforms from which we maintain our portfolio management systems and fund accounting systems, improvements in computer hardware and software desktop products for employees, new telecommunications products to enhance our internal information flow, and back-up disaster recovery systems. Also, in each year, a portion of total capital expenditures were related to leasehold improvements made to the various buildings and workspaces used in our offices. These projects have been funded with proceeds from our operating cash flows. During the years ended December 31, 2010 and 2009, our capital divestitures were not significant relative to our total fixed assets.

Net cash used in investing activities totaled \$102.4 million for the year ended December 31, 2009 compared to \$98.4 million for the year ended December 31, 2008. As shown in the table above, consolidated investment products, including investment purchases, sales and returns of capital, contributed \$8.0 million (2008: \$175.6 million contributed). After allowing for these consolidated investment product cash flows, net cash used in investing activities was \$110.4 million in 2009 compared to net cash used of \$274.0 million in 2008. The increased use of investing activity cash in 2008 reflected higher levels of acquisition earn-out payments and capital expenditure. Acquisition earn-out cash payments were \$34.2 million in 2009 compared to \$174.3 million in 2008, the payments relating to the 2006 acquisitions of PowerShares and WL Ross & Co. Capital expenditure in 2009 was \$39.5 million compared to \$84.1 million in 2008, the 2008 amount including leasehold improvements related to new headquarters space in Atlanta.

Financing Activities

Net cash used in financing activities totaled \$65.9 million for the year ended December 31, 2010 (2009: \$100.7 million). As shown in the table above, the financing activities of the consolidated investment products used cash of \$276.6 million during the year (2009: \$44.9 million). Excluding the impact of the consolidated investment products, financing activities provided cash of \$214.3 million in the year ended December 31, 2010 (2009: cash utilized \$55.8 million).

To provide the cash funding needed to complete the business acquisition in late May 2010, \$650.0 million was borrowed from the company's \$1,250.0 million credit facility. The balance on the facility at December 31, 2010 was \$570.0 million as \$80.0 million of cash generated from operating activities was utilized to partially repay the initial amount borrowed. Financing cash activities in 2009 included an equity issuance generating cash proceeds of \$441.8 million and the redemption of senior notes of \$397.2 million.

Other financing cash flows during the year ended December 31, 2010 included \$197.9 million of dividend payments for the dividends declared in January, April, July and October 2010 (2009: dividends paid of \$168.9 million), the purchase of treasury shares through market transactions totaling \$192.2 million (2009: none), cash inflows from the exercise of options of \$19.6 million (2009: \$80.0 million), and excess tax benefits cash inflows from share-based compensation of \$14.8 million (2009: \$9.4 million).

Net cash used by financing activities in 2009 of \$100.7 million decreased from \$666.4 million utilized in 2008. As shown in the table above, the financing activities of the consolidated investment products used cash of \$44.9 million during 2009 (2008: \$125.3 million). Excluding the impact of the consolidated investment products, financing activities used cash of \$55.8 million in 2009 compared to \$541.1 million in 2008. During 2008 the company used \$313.4 million of cash for treasury share purchases through market transactions, there being no equivalent purchases in 2009. Dividends paid in 2009 totaled \$168.9 million compared to \$207.1 million in 2008, the 2008 payments including the annual dividend for 2007 (the company converting to a quarterly dividend payment pattern from 2008). Repayments of \$397.2 million and \$12.0 million were made to senior notes and the credit facility respectively in 2009 compared to \$2.8 million and \$114.4 million respectively in 2008. There was no equity issuance in 2008.

Dividends

Invesco declares and pays dividends on a quarterly basis in arrears. The 2010 quarterly dividend was \$0.11 per Invesco Ltd. common share. On October 25, 2010, the company declared a third quarter cash dividend, which was paid on December 8, 2010, to shareholders of record as of November 19, 2010. On January 27, 2011, the company declared a fourth quarter cash dividend, which will be paid on March 9, 2011, to shareholders of record as of February 23, 2011. The total dividend attributable to the 2010 fiscal year of \$0.44 per share represented a 7.3% increase over the total dividend attributable to the 2009 fiscal year of \$0.41 per share.

The declaration, payment and amount of any future dividends will be declared by our board of directors and will depend upon, among other factors, our earnings, financial condition and capital requirements at the time such declaration and payment are considered. The board has a policy of managing dividends in a prudent fashion, with due consideration given to profit levels, overall debt levels, and historical dividend payouts.

Share Repurchase Plan

On April 23, 2008, the board of directors authorized a share repurchase program of up to \$1.5 billion with no stated expiration date. During the year ended December 31, 2010, the company repurchased 9.4 million common shares utilizing \$192.2 million (December 31, 2009: no purchases), leaving approximately \$1.2 billion authorized at the end of the year. Separately, an aggregate of 1.9 million shares were withheld on vesting events during the year ended December 31, 2010, to meet employees' tax obligations (December 31, 2009: 1.6 million). The carrying value of these shares withheld was \$47.9 million (December 31, 2009: \$22.9 million).

Doht

Our total indebtedness at December 31, 2010 was \$1,315.7 million (December 31, 2009 is \$745.7 million) and was comprised of the following:

| | December 31, | December 31, |
|---|--------------|----------------------|
| \$ in millions | 2010 | 2009 |
| Unsecured Senior Notes: | | |
| 5.625% — due April 17, 2012 | 215.1 | 215.1 |
| 5.375% — due February 27, 2013 | 333.5 | 333.5 |
| 5.375% — due December 15, 2014 | 197.1 | 197.1 |
| Floating rate credit facility expiring May 23, 2013 | 570.0 | _ |
| Total debt | 1,315.7 | 745.7 |
| Less: current maturities of total debt | | |
| Long-term debt | 1,315.7 | 745.7 |

For the three months and year ended December 31, 2010, the company's weighted average cost of debt was 3.68% and 4.30%, respectively (three months and year ended December 31, 2009: 5.27% and 5.14%, respectively). Total debt increased from \$745.7 million at December 31, 2009, to \$1,315.7 million at December 31, 2010, due primarily to borrowings under our credit facility.

On June 2, 2009, the company commenced a tender offer for the maximum aggregate principal amount of the outstanding 5.625% senior notes due 2012, the 5.375% senior notes due 2013, and the 5.375% senior notes due 2014 (collectively, the "Notes") that it could purchase for \$100.0 million at a purchase price per \$1,000 principal amount determined in accordance with the procedures of a modified "Dutch Auction" (tender offer). The tender offer expired at midnight on June 29, 2009, and on June 30, 2009, \$104.3 million of the Notes had been retired, generating a gross gain of \$4.3 million upon the retirement of debt at a discount.

On June 9, 2009, the company completed a three-year \$500.0 million revolving bank credit facility. The new facility replaced the \$900.0 million credit facility that was scheduled to expire on March 31, 2010, but was terminated concurrent with the entry into the new credit facility. Financial covenants under the credit facility included: (i) the quarterly maintenance of a debt/EBITDA ratio, as defined in the credit agreement, of not greater than 3.25:1.00 through December 31, 2010, and not greater than 3.00:1.00 thereafter, (ii) a coverage ratio (EBITDA, as defined in the credit agreement/interest payable for the four consecutive fiscal quarters ended before the date of determination) of not less than 4.00:1.00, and (iii) maintenance on a monthly basis of consolidated long term assets under management (as defined in the credit agreement) of not less than \$194.8 billion, which amount is subject to a one-time reset by the company under certain conditions.

On May 24, 2010, the company terminated the \$500.0 million credit facility and entered into a new \$1,250 million credit facility. Amounts borrowed under the credit facility are repayable at maturity on May 23, 2013. Financial covenants under the credit agreement include: (i) the quarterly maintenance of a debt/EBITDA ratio, as defined in the credit agreement, of not greater than 3.25:1.00 through December 31, 2011, and not greater than 3.00:1.00 thereafter, (ii) a coverage ratio (EBITDA, as defined in the credit agreement/interest payable for the four consecutive fiscal quarters ended before the date of determination) of not less than 4.00:1.00. As of December 31, 2010 we were in compliance with our financial covenants. At December 31, 2010 our leverage ratio was 1.34:1.00 (December 31, 2009: 1.11:1.00), and our interest coverage ratio was 17.27:1.00 (December 31, 2009: 11.01:1.00).

The coverage ratios, as defined in our credit facility, were as follows during 2010, 2009 and 2008:

| | 2010 | | | |
|-------------------------|-------|-------|-------|-------|
| | Q1 | Q2 | Q3 | Q4 |
| Leverage Ratio | 0.99 | 1.60 | 1.52 | 1.34 |
| Interest Coverage Ratio | 13.06 | 13.03 | 16.43 | 17.26 |
| Long-term AUM | 350.6 | N/A* | N/A* | N/A* |
| | | | | |
| | 2009 | | | |
| | Q1 | Q2 | Q3 | Q4 |
| Leverage Ratio | 1.48 | 1.63 | 1.77 | 1.11 |
| Interest Coverage Ratio | 11.31 | 9.64 | 9.12 | 11.01 |
| Long-term AUM | N/A* | 299.0 | 329.7 | 343.6 |
| | | | | |
| | | 200 |)8 | |
| | Q1 | Q2 | Q3 | Q4 |
| Leverage Ratio | 1.25 | 1.11 | 1.17 | 1.28 |
| Interest Coverage Ratio | 16.99 | 16.53 | 15.19 | 12.20 |

^{*} Long-term AUM became a debt covenant measure as part of the June 9, 2009 credit facility agreement and was discontinued as a financial covenant measure as part of the May 24, 2010 credit facility agreement. Long-term AUM was not required to be restated as part of the agreement and therefore amounts have not been adjusted from what was previously reported.

The December 31, 2010, coverage ratio calculations are as follows:

| \$ millions | Total | Q4 2010 | Q3 2010 | Q2 2010 | Q1 2010 |
|---|------------|---------|---------|---------|---------|
| Net income attributable to common shareholders | 465.7 | 175.2 | 154.7 | 40.8 | 95.0 |
| Net income attributable to Consolidated Investment Products | (9.8) | (4.2) | (1.8) | (2.2) | (1.6) |
| Tax expense | 197.0 | 55.7 | 54.5 | 36.7 | 50.1 |
| Amortization/depreciation | 96.7 | 31.3 | 26.3 | 20.8 | 18.3 |
| Interest expense | 58.6 | 16.0 | 16.1 | 14.1 | 12.4 |
| Share-based compensation expense | 117.8 | 30.8 | 31.5 | 31.3 | 24.2 |
| Unrealized gains and losses from investments, net* | 8.9 | 8.4 | (8.8) | 7.7 | 1.6 |
| Acquired business proforma EBITDA impact** | 76.9 | | | 35.7 | 41.2 |
| EBITDA*** | 1,011.8 | 313.2 | 272.5 | 184.9 | 241.2 |
| Adjusted debt*** | \$ 1,351.2 | · | | | |
| Leverage ratio (Debt/EBITDA — maximum 3.25:1.00) | 1.34 | | | | |
| Interest coverage (EBITDA/Interest Expense — minimum 4.00:1.00) | 17.26 | | | | |

^{*} Adjustments for unrealized gains and losses from investments, as defined in our credit facility, include non-cash gains and losses on investments to the extent that they do not represent anticipated future cash receipts or expenditures.

^{**} The credit facility agreement requires that the company shall calculate EBITDA on a proforma basis including the impact of the acquired business as if the acquisition had occurred on the first day of the EBITDA period.

^{***} EBITDA and Adjusted debt are non-GAAP financial measures; however management does not use these measures for anything other than these debt covenant calculations. The calculation of EBTIDA above (a reconciliation from net income attributable to common shareholders) is defined by our credit agreement, and therefore net income attributable to common shareholders is the most appropriate GAAP measure from which to reconcile to EBITDA. The calculation of adjusted debt is defined in our credit facility and equals total long-term debt of \$1,315.7 million plus \$35.5 million in letters of credit.

We have received credit ratings of A3/Stable and A-/Stable from Moody's and Standard & Poor's credit rating agencies, respectively, as of the date of this Annual Report on Form 10-K. According to Moody's, obligations rated 'A' are considered upper medium grade and are subject to low credit risk. Invesco's rating of A3 is at the low end of the A range (A1, A2, A3), but three notches above the lowest investment grade rating of Baa3. Standard and Poor's rating of A- is at the lower end of the A rating, with BBB- representing Standard and Poor's lowest investment grade rating. According to Standard and Poor's, A obligations exhibit a strong capacity to meet financial commitments, but are somewhat susceptible to adverse economic conditions or changing circumstances. We believe that rating agency concerns include but are not limited to: our revenues are somewhat exposed to equity market volatility, negative tangible equity, potential impact from regulatory changes to the industry, and integration risk related to the acquisition of Morgan Stanley's retail asset management business. Additionally, the rating agencies could decide to downgrade the entire investment management industry, based on their perspective of future growth and solvency. Material deterioration of these factors, and others defined by each rating agency, could result in downgrades to our credit ratings, thereby limiting our ability to generate additional financing. Our credit facility borrowing rates are tied to our credit ratings. However, management believes that solid investment grade ratings are an important factor in winning and maintaining institutional business and strives to manage the company to maintain such ratings. Disclosure of these ratings is not a recommendation to buy, sell or hold our debt. These credit ratings may be subject to revision or withdrawal at anytime by Moody's or Standard & Poor's. Each rating should be evaluated independently.

The discussion that follows identifies risks associated with the company's liquidity and capital resources. The Executive Overview of this Management's Discussion and Analysis of Financial Condition and Results of Operations contains a broader discussion of the company's overall approach to risk management.

Credit and Liquidity Risk

Capital management involves the management of the company's liquidity and cash flows. The company manages its capital by reviewing annual and projected cash flow forecasts and by monitoring credit, liquidity and market risks, such as interest rate and foreign currency risks (as discussed in Item 7A, "Quantitative and Qualitative Disclosures About Market Risk"), through measurement and analysis. The company is primarily exposed to credit risk through its cash and cash equivalent deposits, which are held by external firms. The company invests its cash balances in its own institutional money market products, as well as with external high credit-quality financial institutions; however, we have chosen to limit the number of firms with which we invest. These arrangements create exposure to concentrations of credit risk.

Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The company is subject to credit risk in the following areas of its business:

- All cash and cash equivalent balances are subject to credit risk, as they represent deposits made by the company with external banks and other institutions. As of December 31, 2010, our maximum exposure to credit risk related to our cash and cash equivalent balances is \$740.5 million. Of this amount, cash and cash equivalents invested in affiliated money market funds (related parties) totaled \$289.6 million at December 31, 2010.
- Certain trust subsidiaries of the company accept deposits and place deposits with other institutions on behalf of our customers. As of December 31, 2010, our exposure to credit risk related to these transactions is \$2.4 million.

The company does not utilize credit derivatives or similar instruments to mitigate the maximum exposure to credit risk. The company does not expect any counterparties to its financial instruments to fail to meet their obligations.

Liquidity Risk

Liquidity risk is the risk that the company will encounter difficulty in meeting obligations associated with its financial liabilities. The company is exposed to liquidity risk through its \$1,315.7 million in total debt. The company actively manages liquidity risk by preparing cash flow forecasts for future periods, reviewing them regularly with senior management, maintaining a committed credit facility, scheduling significant gaps between major debt maturities and engaging external financing sources in regular dialog.

Effects of Inflation

Inflation can impact our organization primarily in two ways. First, inflationary pressures can result in increases in our cost structure, especially to the extent that large expense components such as compensation are impacted. To the degree that these expense increases are not recoverable or cannot be counterbalanced through pricing increases due to the competitive environment, our profitability could be negatively impacted. Secondly, the value of the assets that we manage may be negatively impacted when inflationary expectations result in a rising interest rate environment. Declines in the values of these AUM could lead to reduced revenues as management fees are generally calculated based upon the size of AUM.

Off Balance Sheet Commitments

The company has transactions with various private equity, real estate and other investment entities sponsored by the company for the investment of client assets in the normal course of business. Many of the company's investment products are structured as limited partnerships. The company's investment may take the form of the general partner or a limited partner, and the entities are structured such that each partner makes capital commitments that are to be drawn down over the life of the partnership as investment opportunities are identified. At December 31, 2010, the company's undrawn capital commitments were \$136.4 million (December 31, 2009: \$77.6 million).

The volatility and valuation dislocations that have occurred from 2007 to the date of this Report in certain sectors of the fixed income market have generated pricing issues in many areas of the market. As a result of these valuation dislocations, during the fourth quarter of 2007, Invesco elected to enter into contingent support agreements for two of its investment trusts to enable them to sustain a stable pricing structure. These two trusts are unregistered trusts that invest in fixed income securities and are available only to strictly limited types of investors. In December 2010, the agreements were amended to extend the term through June 30, 2011; further extensions are likely. As of December 31, 2010, the total committed support under these agreements was \$36.0 million with an internal approval mechanism to increase the maximum possible support to \$66.0 million at the option of the company. The estimated value of these agreements at December 31, 2010 was \$2.0 million (December 31, 2009: \$2.5 million), which was recorded in other current liabilities on the Consolidated Balance Sheet. The estimated value of these agreements is lower than the maximum support amount, reflecting management's estimation that the likelihood of funding under the support agreements is low. Significant investor redemptions out of the trusts before the scheduled maturity of the underlying securities or significant credit default issues of the securities held within the trusts' portfolios could change the company's estimation of likelihood of funding. No payment has been made under either agreement nor has Invesco realized any loss from the support agreements through the date of this Report. These trusts were not consolidated because the company was not deemed to be the primary beneficiary.

Contractual Obligations

We have various financial obligations that require future cash payments. The following table outlines the timing of payment requirements related to our commitments as of December 31, 2010:

| \$ in millions | Total (4)(5) | Within 1 Year | 1-3 Years | 3-5 Years | More Than 5 Years |
|--|--------------|------------------|--------------|--------------|-------------------|
| Total debt | 1,315.7 | | 1,118.6 | 197.1 | _ |
| Estimated interest payments on total debt (1) | 116.0 | 48.4 | 57.0 | 10.6 | _ |
| Operating leases ⁽²⁾ | 671.6 | 67.7 | 128.9 | 125.5 | 349.5 |
| Defined benefit pension and postretirement medical obligations (3) | 388.5 | 9.0 | 20.0 | 23.0 | 336.5 |
| Total | 2,604.7 | 135.0 | 1,344.4 | 375.6 | 749.7 |

- (1) Total debt includes \$745.7 million of fixed rate debt. Fixed interest payments are therefore reflected in the table above in the periods they are due. The credit facility, \$570.0 million at December 31, 2010, provides for borrowings of various maturities. Interest is payable based upon LIBOR, Prime, Federal Funds or other bank-provided rates in existence at the time of each borrowing.
- (2) Operating leases reflect obligations for leased building space and sponsorship and naming rights agreements. See Item 8, Financial Statements and Supplementary Data Note 14, "Operating Leases" for sublease information.
- (3) The defined benefit obligation of \$388.5 million is comprised of \$336.1 million related to pension plans and \$52.4 million related to a postretirement medical plan. The fair value of plan assets at December 31, 2010, was \$286.0 million for the retirement plan and \$8.1 million for the medical plan. See Item 8, Financial Statements and Supplementary Data Note 13, "Retirement Benefit Plans" for detailed benefit pension and postretirement plan information.
- (4) Other contingent payments at December 31, 2010, include up to \$500.0 million related to the PowerShares acquisition and \$40.9 million related to the WL Ross & Co. acquisition, which are excluded until such time as they are probable and reasonably estimable. Additionally, the company has capital commitments into co-invested funds that are to be drawn down over the life of the partnership as investment opportunities are identified. At December 31, 2010, the company's undrawn capital commitments were \$136.4 million. See Note 19, "Commitments and Contingencies" for additional details. Contingent commitments also include an acquired liability for deferred structuring fees of \$20.8 million. See Note 2, "Business Combination and Integration" for additional details.
- (5) Due to the uncertainty with respect to the timing of future cash flows associated with unrecognized tax benefits at December 31, 2010, the company is unable to make reasonably reliable estimates of the period of cash settlement with the respective taxing authorities. Therefore, \$27.1 million of gross unrecognized tax benefits have been excluded from the contractual obligations table above. See Item 8, Financial Statements and Supplementary Data, Note 16 "Taxation" for a discussion on income taxes.

Critical Accounting Policies and Estimates

Our significant accounting policies are disclosed in Item 8, Financial Statements and Supplementary Data — Note 1, "Accounting Policies" to our Consolidated Financial Statements. The accounting policies and estimates that we believe are the most critical to an understanding of our results of operations and financial condition are those that require complex management judgment regarding matters that are highly uncertain at the time policies were applied and estimates were made. These accounting policies and estimates are discussed below. Different estimates reasonably could have been used in the current period that would have had a material effect on these financial statements, and changes in these estimates are likely to occur from period-to-period in the future.

Taxation. We operate in several countries and several states through our various subsidiaries, and must allocate our income, expenses, and earnings under the various laws and regulations of each of these taxing jurisdictions. Accordingly, our provision for income taxes represents our total estimate of the liability that we have incurred for doing business each year in all of our locations. Annually we file tax returns that represent our filing positions within each jurisdiction and settle our return liabilities. Each jurisdiction has the right to audit those returns and may take different positions with respect to income and expense allocations and taxable earnings determinations. Because the determinations of our annual provisions are subject to judgments and estimates, it is possible that actual results will vary from those recognized in our financial statements. As a result, it is likely that additions to, or reductions of, income tax expense will occur each year for prior reporting periods as actual tax returns and tax audits are settled.

Deferred tax assets and liabilities are recorded for temporary differences between the tax basis of assets and liabilities and the reported amounts in the Consolidated Financial Statements, using the statutory tax rates in effect for the year in which the differences are expected to reverse. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the results of operations in the period that includes the enactment date. A valuation allowance is recorded to reduce the carrying amounts of deferred tax assets to the amount that is more likely than not to be realized.

As a multinational corporation, the company operates in various locations around the world and we generate substantially all of our earnings from our subsidiaries. Under ASC 740-30, deferred tax liabilities are recognized for taxes that would be payable on the unremitted earnings of the company's subsidiaries, consolidated investment products, and joint ventures, except where it is our intention to and we continue to indefinitely reinvest the undistributed earnings. Our Canadian and U.S. subsidiaries continue to be directly owned by Invesco Holding Company Limited (formerly INVESCO PLC, our predecessor company), which is directly owned by Invesco Ltd. Our Canadian unremitted earnings, for which we are indefinitely reinvested, are estimated to be \$1,131 million at December 31, 2010, compared with \$1,016 million at December 31, 2009. If distributed as a dividend, Canadian withholding tax of 5.0% would be due. Dividends from our investment in the U.S. should not give rise to additional tax as we are not subject to withholding tax between the U.S. and U.K. Deferred tax liabilities in the amount of \$3.1 million (2009: \$2.3 million) for additional tax have been recognized for unremitted earnings of certain subsidiaries that have regularly remitted earnings and are expected to continue to remit earnings in the foreseeable future. There is no additional tax on dividends from the U.K. to Bermuda.

Net deferred tax assets have been recognized in the U.S., U.K., and Canada based on management's belief that taxable income of the appropriate character, more likely than not, will be sufficient to realize the benefits of these assets over time. In the event that actual results differ from our expectations, or if our historical trends of positive operating income in any of these locations changes, we may be required to record a valuation allowance on deferred tax assets, which may have a significant effect on our financial condition and results of operations.

The company utilizes a specific recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The prescribed two-step process for evaluating a tax position involves first determining whether it is more likely than not that a tax position will be sustained upon examination by the appropriate taxing authorities. If it is, the second step then requires a company to measure this tax position benefit as the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. The company recognizes any interest and penalties related to unrecognized tax benefits on the Consolidated Statements of Income as components of income tax expense.

Goodwill. Goodwill represents the excess of the cost of an acquired entity over the net of the amounts assigned to assets acquired and liabilities assumed and is recorded in the functional currency of the acquired entity. Goodwill is tested for impairment at the single reporting unit level on an annual basis, or more often if events or circumstances indicate that impairment may exist. If the carrying amount of the reporting unit exceeds its fair value (the first step of the goodwill impairment test), then the second step is performed to determine if goodwill is impaired and to measure the amount of the impairment loss, if any. The second step of the goodwill impairment test compares the implied fair value of goodwill with the carrying amount of goodwill. If the carrying amount of goodwill exceeds the implied fair value of goodwill, an impairment loss is recognized in an amount equal to that excess. The company's annual goodwill impairment review is performed as of October 1 of each year. As a result of that analysis, the company determined that no impairment existed at that date. Our goodwill impairment testing conducted during 2010 and 2009 indicated that the fair value of the reporting unit exceeded its carrying value, indicating that step two of the goodwill impairment test was not necessary.

We have determined that we have one operating and reportable segment. The company evaluated the components of its business, which are business units one level below the operating segment level, and has determined that it has one reporting unit for purposes of goodwill impairment testing. The company's components include Invesco Institutional, Invesco North American Retail, Invesco Perpetual, Invesco Continental Europe and Invesco Asia Pacific. The company's operating segment represents one reporting unit because all of the components are similar due to the common nature of products and services offered, type of clients, methods of distribution, manner in which each component is operated, extent to which they share assets and resources, and the extent to which they support and benefit from common product development efforts. Traditional profit and loss measures are not produced, and therefore not reviewed by component management, for any of the components. Furthermore, the financial information that is available by component is not sufficient for purposes of performing a discounted cash flow analysis at the component level in order to test goodwill for impairment at that level. As none of our components are reporting units, we have determined that our single operating segment, investment management, is also our single reporting unit.

The principal method of determining fair value of the reporting unit is an income approach where future cash flows are discounted to arrive at a single present value amount. The discount rate used is derived based on the time value of money and the risk profile of the stream of future cash flows. Recent results and projections based on expectation regarding revenues, expenses, capital expenditures and acquisition earn out payments produce a present value for the reporting unit. While the company believes all assumptions utilized in our assessment are reasonable and appropriate, changes in these estimates could produce different fair value amounts and therefore different goodwill impairment assessments. The most sensitive of these assumptions are the estimated cash flows and the use of a weighted average cost of capital as the discount rate to determine present value. The present value produced for the reporting unit is the fair value of the reporting unit. This amount is reconciled to the company's market capitalization to determine an implied control premium, which is compared to an analysis of historical control premiums experienced by peer companies over a long period of time to assess the reasonableness of the fair value of the reporting unit.

The company also utilizes a market approach to provide a secondary and corroborative fair value of the reporting unit by using comparable company and transaction multiples to estimate values for our single reporting unit. Discretion and judgment is required in determining whether the transaction data available represents information for companies of comparable nature, scope and size. The results of the secondary market approach to provide a fair value estimate are not combined or weighted with the results of the income approach described above but are used to provide an additional basis to determine the reasonableness of the income approach fair value estimate.

The company cannot predict the occurrence of future events that might adversely affect the reported value of goodwill that totaled \$6,980.2 million and \$6,467.6 million at December 31, 2010 and December 31, 2009, respectively. Such events include, but are not limited to, strategic decisions made in response to economic and competitive conditions, the impact of the economic environment on the company's assets under management, or any other material negative change in assets under management and related management fees.

Due to deteriorating market conditions, interim impairment tests were performed at October 31, 2008, and March 31, 2009, using the most recently available operating information. These interim tests also concluded that no impairment had occurred. Following the March 31, 2009, interim test, the general market conditions improved and the company did not identify the need for further interim tests during 2009 as no indicators of impairment existed. The March 31, 2009, interim impairment test adopted an income approach consistent with the annual 2008 impairment tests, but utilized the company's updated forecasts for changes in AUM due to market gains and long-term net flows and the corresponding changes in revenues and expenses. The primary assumption changes from the October 31, 2008, valuation test were increases in the anticipated rise in equity markets in the near-term and in net AUM sales. The increase in equity markets was based on an analysis of the Dow Jones Industrial Average for 10 recession events between 1945 and 2001. The October 31, 2008, valuation had assumed an equity market rise inline with more normal non-recessionary experience. The higher AUM net sales reflects new flows into the equity markets as values stabilize and confidence returns, and also took into account the company's improved relative investment performance. A discount rate of 13.7% was used for the March 31, 2009, test, similar to the October 31, 2008, rate of 13.6% (October 1, 2008: 11.6%). The discount rates used are estimates of the weighted average cost of capital for the investment management sector reflecting the overall industry risks associated with future cash flows and have been calculated consistently across the various tests dates.

The October 1, 2009, annual goodwill impairment test was performed using a consistent methodology to that used for the March 31, 2009, interim impairment test, with the exception that adjustments were made to remove the near-term equity market rise assumption, since much of the market rebound had been experienced in the period between March 31, 2009, and October 1, 2009. A discount rate of 12.9% was used for the October 1, 2009, analysis. A 40% decline in the fair value of our reporting unit, or a 500 basis point increase in the discount rate assumption used during our October 1, 2009, goodwill impairment analysis, would have caused the carrying value of our reporting unit to be in excess of its fair value, which would require the second step of the goodwill impairment test to be performed, which would have required a comparison of the implied fair value of goodwill with the carrying amount of goodwill. The second step could have resulted in an impairment loss for goodwill.

The October 1, 2010 annual goodwill impairment test was performed using a consistent methodology to that used for the 2009 annual impairment test, with assumptions updated for current market conditions. The most significant change in assumptions from 2009 related to an increase in the market risk premium, which resulted in a discount rate of 14.9% for the October 1, 2010 analysis. A 43% decline in market value or a 700 basis point increase in the discount rate assumption used during our October 1, 2010 goodwill impairment analysis would be required to cause the carrying value of the reporting unit to be in excess of the market value, thus triggering step two of the goodwill impairment test. The second step could have resulted in an impairment loss for goodwill.

Intangible Assets. Intangible assets identified on the acquisition of a business are capitalized separately from goodwill if the fair value can be measured reliably on initial recognition (transaction date) and, if they are determined to be finite-lived, are amortized and recorded as operating expenses on a straight-line basis over their useful lives, from two to 12 years, which reflects the pattern in which the economic benefits are realized. The company considers its own assumptions, which require management's judgment, about renewal or extension of the term of the arrangement, consistent with its expected use of the asset. A change in the useful life of an intangible asset could have a significant impact on the company's amortization expense.

Where evidence exists that the underlying management contracts have a high likelihood of continued renewal at little or no cost to the company, the intangible asset is assigned an indefinite life and reviewed for impairment on an annual basis. The company reevaluates the useful life determination for intangible assets each reporting period to determine whether events and circumstances warrant a revision to the remaining useful life or an indication of impairment. The indicators in ASC Topic 350-30 paragraphs 35-23 and 24 were considered in making the determination that the indefinite-lived intangibles that arose from the June 1, 2010, acquisition of Morgan Stanley's retail asset management business comprise one unit of account for impairment testing purposes. None of the indicators were considered presumptive or determinative; however, due to the fact that the retail fund management contracts are managed under Invesco's single retail branding strategy and are used by various business components within the organization, the single unit of account was deemed appropriate.

Definite-lived intangibles are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable (i.e. carrying amount exceeds the sum of the fair value of the intangible). Intangible assets not subject to amortization are tested for impairment annually as of October 1 or more frequently if events or changes in circumstances indicate that the asset might be impaired. The impairment test consists of a comparison of the fair value of an intangible asset with its carrying amount. If the carrying amount of the intangible asset exceeds its fair value, an impairment loss is recognized in an amount equal to that excess. Fair value is generally determined using an income approach where estimated future cash flows are discounted to arrive at a single present value amount. The income approach includes inputs that require significant management judgment, including discount rates, revenue multiples and AUM growth rates. Changes in these estimates could produce different fair value amounts and therefore different impairment conclusions.

Investments. Most of our investments are carried at fair value on our balance sheet with the periodic mark-to-market recorded either in accumulated other comprehensive income in the case of available-for-sale investments or directly to earnings in the case of trading assets. Fair value is generally determined by reference to an active trading market, using quoted close or bid prices as of each reporting period end. When a readily ascertainable market value does not exist for an investment, the fair value is calculated based on the expected cash flows of its underlying net asset base, taking into account applicable discount rates and other factors. Since assumptions are made in determining the fair values of investments for which active markets do not exist, the actual value that may be realized upon the sale or other disposition of these investments could differ from the current carrying values. Fair value calculations are also required in association with our quarterly impairment testing of investments. The accuracy of our other-than-temporary impairment assessments is dependent upon the extent to which we are able to accurately determine fair values. Of our \$473.2 million total investments at December 31, 2010, those most susceptible to impairment include \$99.5 million seed money investments in our affiliated funds. Seed money investments are investments held in Invesco managed funds with the purpose of providing capital to the funds during their development periods. These investments are recorded at fair value using quoted market prices in active markets; there is no modeling or additional information needed to arrive at the fair values of these investments.

The value of investments may decline for various reasons. The market price may be affected by general market conditions which reflect prospects for the economy as a whole or by specific information pertaining to an industry or individual company. Such declines require further investigation by management, which considers all available evidence to evaluate the realizable value of the investment, including, but not limited to, the following factors:

- The probability that the company will be unable to collect all amounts due according to the contractual terms of a debt security not impaired at acquisition;
- The length of time and the extent to which the market value has been less than cost;
- The financial condition and near-term prospects of the issuer, including any specific events which may influence the operations of the issuer:
- The intent and ability of the company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in market value;

- The decline in the security's value due to an increase in market interest rates or a change in foreign exchange rates since acquisition;
- Determination that the security is not realizable; or
- An adverse change in estimated cash flows of a beneficial interest.

Our other-than-temporary impairment analysis of seed money holdings includes a review of the market returns required for each fund portfolio to enable us to recover our original investment. As part of the review, we analyze several scenarios to project the anticipated recovery period of our original investments based on one-, three-, and five-year historical index returns and historical trends in the equity markets. We also analyze the absolute amount of any loss to date, the trend of the losses, and percent declines in values of the seed money investments. Along with intent and ability to hold, all of these scenarios are considered as part of our other-than-temporary impairment analysis of seed money holdings.

Consolidated Investment Products. The primary beneficiary of variable interest entities (VIEs) consolidate the VIEs. A VIE is an entity that does not have sufficient equity to finance its operations without additional subordinated financial support, or an entity for which the risks and rewards of ownership are not directly linked to voting interests. The company provides investment management services to, and has transactions with, various private equity funds, real estate funds, fund-of-funds, CLOs, and other investment entities sponsored by the company for the investment of client assets in the normal course of business. The company serves as the investment manager, making day-to-day investment decisions concerning the assets of the products. Certain of these entities are considered to be VIEs.

For all investment funds with the exception of CLOs, if the company is deemed to have a variable interest in these entities, the company is deemed to be the fund's primary beneficiary if the company has the majority of rewards/risks of ownership. For CLOs, if the company is deemed to have a variable interest in these entities, the company is deemed to be the fund's primary beneficiary if it has the power to direct the activities of the CLO that most significantly impact the CLO's economic performance, and the obligation to absorb losses/right to receive benefits from the CLO that could potentially be significant to the CLO.

Assessing if an entity is a VIE or voting interest entity (VOE) involves judgment and analysis on a structure-by-structure basis. Factors included in this assessment include the legal organization of the entity, the company's contractual involvement with the entity and any related party or de facto agent implications of the company's involvement with the entity. Generally, limited partnership entities where the general partner does not have substantive equity investment at risk and where the other limited partners do not have substantive (greater than 50%) rights to remove the general partner or to dissolve the limited partnership are VIEs. Additionally, certain investment products are VOEs and are structured as limited partnerships of which the company is the general partner and is deemed to have control with the lack of substantive kick-out, liquidation or participation rights of the other limited partners. These investment products are also consolidated into the company's financial statements.

Determining if the company is the primary beneficiary of a VIE also requires significant judgment, as the calculation of expected losses and residual returns (for investment products other than CLOs) involves estimation and probability assumptions. For CLOs, there is judgment involved to assess if the company has the power to direct the activities that most significantly effect the CLOs economic results and to assess if the company's interests could be deemed significant. If current financial statements are not available for consolidated VIEs or VOEs, estimation of investment valuation is required, which includes assessing available quantitative and qualitative data. Significant changes in these estimates could impact the reported value of the investments held by consolidated investment products and the related offsetting equity attributable to noncontrolling interests in consolidated entities on the Consolidated Balance Sheets and the other gains and losses of consolidated investment products, net, and related offsetting gains and losses attributable to noncontrolling interests in consolidated entities, net, amounts on the Consolidated Statements of Income.

As of December 31, 2010 the company consolidated VIEs that held investments of \$6,264.2 million (December 31, 2009: \$67.9 million) and VOE fund investments of \$941.3 million (December 31, 2009: \$617.1 million). As circumstances supporting estimates and factors change, the determination of VIE and primary beneficiary status may change, as could the determination of the necessity of consolidation of VOEs.

Contingencies. Contingencies arise when we have a present obligation (legal or constructive) as a result of a past event that is both probable and reasonably estimable. We must from time to time make material estimates with respect to legal and other contingencies. The nature of our business requires compliance with various state and federal statutes, as well as various contractual obligations, and exposes us to a variety of legal proceedings and matters in the ordinary course of business. While the outcomes of matters such as these are inherently uncertain and difficult to predict, we maintain reserves reflected in other current and other non-current liabilities,

as appropriate, for identified losses that are, in our judgment, probable and reasonably estimable. Management's judgment is based on the advice of legal counsel, ruling on various motions by the applicable court, review of the outcome of similar matters, if applicable, and review of guidance from state or federal agencies, if applicable. Contingent consideration payable in relation to a business acquisition is recorded as of the acquisition date as part of the fair value transferred in exchange for the acquired business.

Recent Accounting Standards

See Part II, Item 8, Financial Statements and Supplementary Data — Note 1, "Accounting Policies — Accounting Pronouncements Recently Adopted and Pending Accounting Pronouncements."

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

In the normal course of its business, the company is primarily exposed to market risk in the form of securities market risk, interest rate risk, and foreign exchange rate risk.

AUM Market Price Risk

The company's investment management revenues are comprised of fees based on a percentage of the value of AUM. Declines in equity or fixed income security market prices could cause revenues to decline because of lower investment management fees by:

- Causing the value of AUM to decrease.
- Causing the returns realized on AUM to decrease (impacting performance fees).
- Causing clients to withdraw funds in favor of investments in markets that they perceive to offer greater opportunity and that the company does not serve.
- Causing clients to rebalance assets away from investments that the company manages into investments that the company does not manage.
- Causing clients to reallocate assets away from products that earn higher revenues into products that earn lower revenues.

Underperformance of client accounts relative to competing products could exacerbate these factors.

Securities Market Risk

The company has investments in sponsored investment products that invest in a variety of asset classes. Investments are generally made to establish a track record or to hedge economically exposure to certain deferred compensation plans. The company's exposure to market risk arises from its investments. The following table summarizes the fair values of the investments exposed to market risk and provides a sensitivity analysis of the estimated fair values of those investments, assuming a 20% increase or decrease in fair values:

| \$ in millions | Carrying Value | Fair Value assuming 20% increase | Fair Value assuming 20% decrease |
|--|-------------------|--|--|
| December 31, 2010 | | | |
| Trading investments: | | | |
| Investments related to deferred compensation plans | 165.5 | 198.6 | 132.4 |
| Available-for-sale investments: | | | |
| Seed money in affiliated funds | 99.5 | 119.4 | 79.6 |
| Equity method investments | 156.9 | 188.3 | 125.5 |
| Other | 7.5 | 9.0 | 6.0 |
| Total market risk on investments | 429.4 | 515.3 | 343.5 |

| \$ in millions | Carrying Value | Fair Value assuming 20% increase | Fair Value assuming 20% decrease |
|--|-------------------|--|--|
| December 31, 2009 | | | |
| Trading investments: | | | |
| Investments related to deferred compensation plans | 84.6 | 101.5 | 67.7 |
| Available-for-sale investments: | | | |
| Seed money in affiliated funds | 74.8 | 89.8 | 59.8 |
| Equity method investments | 134.7 | 161.6 | 107.8 |
| Other | 5.3 | 6.4 | 4.2 |
| Total market risk on investments | 299.4 | 359.3 | 239.5 |

Interest Rate Risk

Interest rate risk relates to the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The company is exposed to interest rate risk primarily through its external debt and cash and cash equivalent investments. On December 31, 2010, the interest rates on 56.7% of the company's borrowings were fixed for a weighted average period of 2.4 years. Borrowings under the credit facility will have floating interest rates. The interest rate profile of the financial assets of the company on December 31, 2010, was:

| \$ in millions December 31, 2010 | Carrying Value | Fair Value assuming a +1% interest rate change | Fair Value assuming a -1% interest rate change |
|----------------------------------|-------------------|---|---|
| Available-for-sale investments: | | | |
| Collateralized loan obligations | 0.5 | 0.5 | 0.5 |
| Foreign time deposits | 28.2 | <u>28.3</u> | 28.2 |
| Total investments | 28.7 | 28.3 | 28.2 28.2 |
| December 31, 2009 | <u> </u> | | |
| Available-for-sale investments: | | | |
| Collateralized loan obligations | 17.9 | 18.5 | 17.3 |
| Foreign time deposits | 22.5 | <u>22.6</u> | 22.5 |
| Total investments | 40.4 | 41.1 | 39.8 |

The interest rate profile of the financial liabilities of the company on December 31 was:

| \$ in millions 2010 | <u>Total</u> | Floating Rate | Fixed Rate* | Weighted Average Interest Rate (%) | Weighted Average Period for Which Rate is Fixed (Years) |
|---------------------|--------------|---------------|-------------|------------------------------------|--|
| Currency: | | | | | |
| U.S. dollar | 1,315.7 | <u>570.0</u> | 745.7 | <u>4.3</u> % | 2.4 |
| 2009 | | | | | |
| Currency: | | | | | |
| U.S. dollar | 745.7 | _ | 745.7 | 5.1% | 3.4 |
| Japanese yen | 0.1 | <u></u> | 0.1 | <u>9.7</u> % | <u>1.3</u> |
| | 745.8 | _ | 745.8 | 5.1% | 3.4 |

Measured at amortized cost.

See Item 8, Financial Statements and Supplementary Data — Note 9, "Debt" for additional disclosures relating to the U.S. dollar floating and fixed rate obligations.

The company's only fixed interest financial assets at December 31, 2010, are foreign time deposit investments of \$28.2 million (2009: \$22.5 million). The weighted average interest rate on these investments is 0.57% (2009: 0.74%) and the weighted average time for which the rate is fixed is 0.4 years (2009: 0.4 years).

Foreign Exchange Rate Risk

The company has transactional currency exposures that occur when any of the company's subsidiaries receives or pays cash in a currency different from its functional currency. Such exposure arises from sales or purchases by an operating unit in currencies other than the unit's functional currency. These exposures are not actively managed.

The company also has certain investments in foreign operations, whose net assets and results of operations are exposed to foreign currency translation risk when translated into U.S. dollars upon consolidation into Invesco Ltd. The company does not hedge these exposures.

The company is exposed to foreign exchange revaluation into the income statement on monetary assets and liabilities that are held by subsidiaries in different functional currencies than the subsidiaries' functional currencies. Net foreign exchange revaluation losses were \$1.0 million in 2010 (2009: gains of \$7.6 million), and are included in general and administrative expenses and other gains and losses, net on the Consolidated Statements of Income. We continue to monitor our exposure to foreign exchange revaluation.

Supplementary Quarterly Financial Data

The following is selected unaudited consolidated data for Invesco Ltd. for the quarters indicated:

| \$ in millions, except per share data | Q410 | Q310 | Q210 | Q110 | Q409 | Q309 | Q209 | Q109 |
|---------------------------------------|----------|-----------------|----------|-----------|-----------|-----------|--------------|--------------|
| Operating revenues: | | | | | | | | |
| Investment management fees | \$ 773.7 | \$ 725.8 | \$ 627.9 | \$ 593.5 | \$ 611.8 | \$ 570.3 | \$ 501.6 | \$ 436.5 |
| Service and distribution fees | 202.0 | 191.6 | 139.4 | 112.5 | 111.4 | 111.8 | 100.4 | 89.0 |
| Performance fees | 18.7 | 2.5 | 3.5 | 1.4 | 6.8 | 4.3 | 8.0 | 10.9 |
| Other | 34.1 | 33.2 | 16.2 | 11.7 | 17.8 | 19.4 | 15.1 | 12.2 |
| Total operating revenues | 1,028.5 | 953.1 | 787.0 | 719.1 | 747.8 | 705.8 | 625.1 | 548.6 |
| Operating expenses: | 212.5 | 204.1 | 240.7 | 227.6 | 247.1 | 220.0 | 220.0 | 227.0 |
| Employee compensation | 312.7 | 304.1 | 260.5 | 237.6 | 247.1 | 238.9 | 229.0 | 235.8 |
| Third-party distribution, | 200.0 | 244.5 | 220.7 | 107.6 | 107.4 | 102.5 | 1 | 1.40.2 |
| service and advisory | 289.9 | 266.5 | 220.7 | 195.6 | 195.4 | 183.5 | 166.3 | 148.2 |
| Marketing | 51.3 | 44.8 | 35.2 | 28.3 | 30.4 | 27.7 | 23.9 | 26.9 |
| Property, office and technology | 65.6 | 63.5 | 55.8 | 53.5 | 54.8 | 63.0 | 48.6 | 45.9 |
| General and administrative | 83.6 | 64.5 | 64.1 | 50.0 | 49.8 | 40.1 | 46.9 | 30.0 |
| Transaction and integration | 26.7 | 26.8 | 79.3 | 17.2 | 9.8 | 1.0 | | |
| Total operating expenses | 829.8 | 770.2 | 715.6 | 582.2 | 587.3 | 554.2 | 514.7 | 486.8 |
| Operating Income | 198.7 | 182.9 | 71.4 | 136.9 | 160.5 | 151.6 | 110.4 | 61.8 |
| Other income/(expense): | | | | | | | | |
| Equity in earnings of | | | | | | | | |
| unconsolidated affiliates | 13.3 | 10.7 | 10.4 | 5.8 | 9.1 | 7.9 | 7.5 | 2.5 |
| Interest income | 3.6 | 3.4 | 1.8 | 1.6 | 2.1 | 1.7 | 1.2 | 4.8 |
| Interest income of consolidated | | | | | | | | |
| investment products | 65.0 | 70.3 | 53.1 | 52.5 | _ | _ | _ | _ |
| Gains/(losses) of consolidated | | | | | | | | |
| investment products, net | (28.0) | (148.3) | 187.2 | 103.1 | 25.9 | 2.1 | (48.4) | (86.5) |
| Interest expense | (16.0) | (16.1) | (14.1) | (12.4) | (15.2) | (16.9) | (16.5) | (15.9) |
| Interest expense of | | | | | | | | |
| consolidated investment | (26.6) | (25.6) | (25.6) | (20.0) | | | | |
| products | (36.6) | (35.6) | (25.6) | (20.8) | | | | |
| Other gains and losses, net | 12.4 | 14.6 | (9.3) | (2.1) | | 2.0 | 10.0 | (4.2) |
| Income/(loss) before income | | | | | | | | |
| taxes, including gains and | | | | | | | | |
| losses attributable to | 212.4 | 01.0 | 27.4.0 | 2616 | 100.4 | 140.4 | <i>-</i> 1.2 | (07.5) |
| noncontrolling interests | 212.4 | 81.9 | 274.9 | 264.6 | 182.4 | 148.4 | 64.2 | (37.5) |
| Income tax provision | (55.7) | (54.5) | (36.7) | (50.1) | (48.2) | (43.7) | (36.0) | (20.3) |
| Net income/(loss), including gains | | | | | | | | |
| and losses attributable to | | | ••• | | 4040 | 101= | ••• | (0) |
| noncontrolling interests | 156.7 | 27.4 | 238.2 | 214.5 | 134.2 | 104.7 | 28.2 | (57.8) |
| (Gains)/losses attributable to | | | | | | | | |
| noncontrolling interests in | 10.5 | 107.0 | (107.4) | (110.5) | (22.2) | 0.5 | 47.5 | 00.7 |
| consolidated entities, net | 18.5 | 127.3 | (197.4) | (119.5) | (23.3) | 0.5 | 47.5 | 88.5 |
| Net income attributable to | | | | | | | | |
| common shareholders | \$ 175.2 | <u>\$ 154.7</u> | \$ 40.8 | \$ 95.0 | \$ 110.9 | \$ 105.2 | \$ 75.7 | \$ 30.7 |
| Earnings per share*: | | | | | | | | |
| — basic | \$ 0.37 | \$ 0.32 | \$ 0.09 | \$ 0.22 | \$ 0.26 | \$ 0.24 | \$ 0.18 | \$ 0.08 |
| — diluted | \$ 0.37 | \$ 0.32 | \$ 0.09 | \$ 0.21 | \$ 0.25 | \$ 0.24 | \$ 0.18 | \$ 0.08 |
| Average shares outstanding*: | | | | | | | | |
| — basic | 470.5 | 476.6 | 455.0 | 439.0 | 434.1 | 431.6 | 410.6 | 394.1 |
| — diluted | 473.1 | 479.1 | 457.8 | 442.4 | 440.1 | 437.7 | 416.8 | 399.9 |
| Dividends declared per share: | \$ 0.11 | \$ 0.11 | \$ 0.11 | \$ 0.1025 | \$ 0.1025 | \$ 0.1025 | \$ 0.1025 | \$ 0.10 |
| | | | | | | | | |

^{*} The sum of the quarterly earnings per share amounts may differ from the annual earnings per share amounts due to the required method of computing the weighted average number of shares in interim periods.

Item 8. Financial Statements and Supplementary Data

Index to Financial Statements and Supplementary Data

| Annual Report of Management on Internal Control over Financial Reporting | 80 |
|---|----|
| Changes in Internal Control over Financial Reporting | 80 |
| Report of Independent Registered Public Accounting Firm | 81 |
| Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting | 82 |
| Consolidated Balance Sheets as of December 31, 2010, and 2009 | 83 |
| Consolidated Statements of Income for the years ended December 31, 2010, 2009 and 2008 | 84 |
| Consolidated Statements of Cash Flows for the years ended December 31, 2010, 2009 and 2008 | 85 |
| Consolidated Statements of Changes in Equity as of and for the years ended December 31, 2010, 2009 and 2008 | 86 |
| Notes to the Consolidated Financial Statements | 88 |

Annual Report of Management on Internal Control over Financial Reporting

Management of the company is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in the Securities Exchange Act of 1934, Rules 13a-15(f) and 15d-15(f). The company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and with the participation of the chief executive officer and chief financial officer, management assessed the effectiveness of our internal control over financial reporting as of December 31, 2010. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control — Integrated Framework. Based on this assessment, management concluded that our internal control over financial reporting was effective as of December 31, 2010.

The company's independent auditors, Ernst & Young LLP, have issued an audit report on the effectiveness of our internal control over financial reporting, which is included herein.

Changes in Internal Control over Financial Reporting

There were no changes in the company's internal control over financial reporting during the fourth quarter of 2010 that have materially affected, or are reasonably likely to materially affect, the company's internal control over financial reporting.

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of Invesco Ltd.

We have audited the accompanying consolidated balance sheets of Invesco Ltd. (the Company) as of December 31, 2010 and 2009, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2010. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Invesco Ltd. at December 31, 2010 and 2009, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2010, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Invesco Ltd.'s internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 25, 2011 expressed an unqualified opinion thereon.

/ s / Ernst & Young LLP

Atlanta, Georgia February 25, 2011

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of Invesco Ltd.

We have audited Invesco Ltd.'s internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Invesco Ltd.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Annual Report of Management on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Invesco Ltd. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Invesco Ltd. as of December 31, 2010 and 2009, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2010, of Invesco Ltd. and our report dated February 25, 2011 expressed an unqualified opinion thereon.

/ s / Ernst & Young LLP

Atlanta, Georgia February 25, 2011

Invesco Ltd. Consolidated Balance Sheets

| | As of | | |
|---|--|--|--|
| \$ in millions, except per share data | December 31, 2010 | December 31, 2009 | |
| ASSETS | | | |
| Commont occopia | | | |
| Current assets: Cash and cash equivalents | 740.5 | 762.0 | |
| Cash and cash equivalents of consolidated investment products | 636.7 | 28.0 | |
| Unsettled fund receivables | 513.4 | 383.1 | |
| Accounts receivable | 424.7 | 289.3 | |
| Accounts receivable of consolidated investment products | 158.8 | _ | |
| Investments | 308.8 | 182.4 | |
| Prepaid assets | 64.0 | 57.6 | |
| Other current assets | 101.8 | 77.9 | |
| Deferred tax asset, net | 30.4 | 57.7 | |
| Assets held for policyholders | 1,295.4 | 1,283.0 | |
| Total current assets | 4,274.5 | 3,121.0 | |
| Non-current assets: | | | |
| Investments | 164.4 | 157.4 | |
| Investments of consolidated investment products | 7,206.0 | 685.0 | |
| Prepaid assets | 0.9 | 16.2 | |
| Security deposit assets and receivables | 146.3 | _ | |
| Other non-current assets | 20.0 | 13.0 | |
| Deferred sales commissions | 42.2 | 23.8 | |
| Deferred tax asset, net | | 65.8 | |
| Property and equipment, net | 272.4 | 220.7 | |
| Intangible assets, net | 1,337.2 | 139.1 | |
| Goodwill | 6,980.2 | 6,467.6 | |
| Total non-current assets | 16,169.6 | 7,788.6 | |
| Total assets | 20,444.1 | 10,909.6 | |
| LIABILITIES AND EQUITY Current liabilities: | | | |
| Unsettled fund payables | 504.8 | 367.9 | |
| Income taxes payable | 72.2 | 82.8 | |
| Other current liabilities | 905.7 | 559.9 | |
| Other current liabilities of consolidated investment products | 486.4 | 4.8 | |
| Policyholder payables | 1,295.4 | 1,283.0 | |
| Total current liabilities | 3,264.5 | 2,298.4 | |
| Non-current liabilities: | | | |
| Long-term debt | 1,315.7 | 745.7 | |
| Long-term debt of consolidated investment products | 5,865.4 | _ | |
| Deferred tax liabilities, net | 229.0 | _ | |
| Security deposits payable | 146.3 | | |
| Other non-current liabilities | 262.3 | 244.7 | |
| Total non-current liabilities | 7,818.7 | 990.4 | |
| Total liabilities | 11,083.2 | 3,288.8 | |
| Commitments and contingencies (See Note 19) | | | |
| Equity: | | | |
| Equity attributable to common shareholders: | | | |
| | 98.1 | 91.9 | |
| Common shares (\$0.20 par value; 1,050.0 million authorized; 490.4 million and 459.5 million shares issued as of December 31, 2010, and 2009, respectively) | | | |
| issued as of December 31, 2010, and 2009, respectively) Additional paid-in-capital | 6,262.6 | | |
| issued as of December 31, 2010, and 2009, respectively) Additional paid-in-capital Treasury shares | (991.5) | (892.4 | |
| issued as of December 31, 2010, and 2009, respectively) Additional paid-in-capital Treasury shares Retained earnings | (991.5) 1,904.4 | (892.4 | |
| issued as of December 31, 2010, and 2009, respectively) Additional paid-in-capital Treasury shares Retained earnings Retained earnings appropriated for investors in consolidated investment products | (991.5) 1,904.4 495.5 | (892.4 1,631.4 | |
| issued as of December 31, 2010, and 2009, respectively) Additional paid-in-capital Treasury shares Retained earnings Retained earnings appropriated for investors in consolidated investment products Accumulated other comprehensive income, net of tax | (991.5) 1,904.4 495.5 495.5 | (892.4 1,631.4 393.6 | |
| issued as of December 31, 2010, and 2009, respectively) Additional paid-in-capital Treasury shares Retained earnings Retained earnings appropriated for investors in consolidated investment products Accumulated other comprehensive income, net of tax Total equity attributable to common shareholders | (991.5) 1,904.4 495.5 495.5 8,264.6 | (892.4 1,631.4 393.6 6,912.9 | |
| issued as of December 31, 2010, and 2009, respectively) Additional paid-in-capital Treasury shares Retained earnings Retained earnings appropriated for investors in consolidated investment products Accumulated other comprehensive income, net of tax Total equity attributable to common shareholders Equity attributable to noncontrolling interests in consolidated entities | (991.5) 1,904.4 495.5 495.5 8,264.6 1,096.3 | (892.4 1,631.4 393.6 6,912.9 707.9 | |
| issued as of December 31, 2010, and 2009, respectively) Additional paid-in-capital Treasury shares Retained earnings Retained earnings appropriated for investors in consolidated investment products | (991.5) 1,904.4 495.5 495.5 8,264.6 | 5,688.4 (892.4 1,631.4 393.6 6,912.9 707.9 7,620.8 | |

Invesco Ltd. Consolidated Statements of Income

| | Yea | Years Ended December 3 | | |
|---|-----------------|------------------------|--------------|--|
| \$ in millions, except per share data | 2010 | 2009 | 2008 | |
| Operating revenues: | | | | |
| Investment management fees | 2,720.9 | 2,120.2 | 2,617.8 | |
| Service and distribution fees | 645.5 | 412.6 | 512.5 | |
| Performance fees | 26.1 | 30.0 | 75.1 | |
| Other | 95.2 | 64.5 | 102.2 | |
| Total operating revenues | 3,487.7 | 2,627.3 | 3,307.6 | |
| Operating expenses: | | | | |
| Employee compensation | 1,114.9 | 950.8 | 1,055.8 | |
| Third-party distribution, service and advisory | 972.7 | 693.4 | 875.5 | |
| Marketing | 159.6 | 108.9 | 148.2 | |
| Property, office and technology | 238.4 | 212.3 | 214.3 | |
| General and administrative | 262.2 | 166.8 | 266.0 | |
| Transaction and integration | 150.0 | 10.8 | | |
| Total operating expenses | 2,897.8 | 2,143.0 | 2,559.8 | |
| Operating income | 589.9 | 484.3 | 747.8 | |
| Other income/(expense): | 40.2 | 27.0 | 46.0 | |
| Equity in earnings of unconsolidated affiliates | 40.2 | 27.0 | 46.8 | |
| Interest and dividend income | 10.4 | 9.8 | 37.2 | |
| Interest income of consolidated investment products | 240.9 | (106.0) | (50.0) | |
| Gains/(losses) of consolidated investment products, net | 114.0 | (106.9) | (58.0) | |
| Interest expense | (58.6) | (64.5) | (76.9) | |
| Interest expense of consolidated investment products | (118.6) | 7.0 | (20.0) | |
| Other gains and losses, net | <u> 15.6</u> | 7.8 | (39.9) | |
| Income before income taxes, including gains and losses attributable to noncontrolling | 000 | 255 5 | | |
| interests | 833.8 | 357.5 | 657.0 | |
| Income tax provision | (197.0) | (148.2) | (236.0) | |
| Net income, including gains and losses attributable to noncontrolling interests | 636.8 | 209.3 | 421.0 | |
| (Gains)/losses attributable to noncontrolling interests in consolidated entities, net | <u>(171.1</u>) | 113.2 | 60.7 | |
| Net income attributable to common shareholders | 465.7 | 322.5 | <u>481.7</u> | |
| Earnings per share: | | | | |
| — basic | \$ 1.01 | \$ 0.77 | \$ 1.24 | |
| — diluted | \$ 1.01 | \$ 0.76 | \$ 1.21 | |
| Dividends declared per share | \$ 0.4325 | \$ 0.4075 | \$ 0.520 | |

See accompanying notes.

Invesco Ltd. Consolidated Statements of Cash Flows

| | | ars Ended December | |
|--|-------------------|--------------------|-----------------|
| \$ in millions | 2010 | 2009 | 2008 |
| Operating activities: | | | |
| Net income, including gains attributable to noncontrolling interests of \$171.1 million in | 626.0 | 200.2 | 121.0 |
| 2010 (losses of \$113.2 million in 2009; losses of \$60.7 million in 2008) | 636.8 | 209.3 | 421.0 |
| Adjustments to reconcile net income to net cash provided by operating activities: | 067 | 77.6 | 67.6 |
| Amortization and depreciation | 96.7 | 77.6 | 67.6 |
| Share-based compensation expense | 117.8 | 90.8 | 97.7 |
| Gains on disposal of property, equipment, and software, net | (7,002,1) | (1.2) | (2.0 |
| Purchase of trading investments | (7,093.1) | (41.9) | (22.0) |
| Proceeds from sale of trading investments | 7,032.7 (15.6) | 13.1 (7.8) | 22.3 39.9 |
| Other gains and losses, net (Gains)/losses of consolidated investment products, net | (114.0) | 106.9 | 58.0 |
| Tax benefit from share-based compensation | 63.4 | 42.3 | 54.9 |
| Excess tax benefits from share-based compensation | (14.8) | (9.4) | (16.8) |
| Equity in earnings of unconsolidated affiliates | (40.2) | (27.0) | (46.8 |
| Dividends from unconsolidated affiliates | 26.0 | 28.3 | 29.8 |
| Changes in operating assets and liabilities: | 20.0 | 20.3 | 29.0 |
| (Increase)/decrease in cash held by consolidated investment products | (336.2) | 45.0 | (37.1 |
| Decrease/(increase)in receivables | (223.3) | (468.4) | 1,118.8 |
| (Decrease)/increase in payables | 243.0 | 305.1 | (1,259.8) |
| Net cash provided by operating activities | 379.2 | 362.7 | 525.5 |
| ivet cash provided by operating activities | 319.2 | 302.7 | 323.3 |
| T , , , , , , , , , , , , , , , , , , , | | | |
| Investing activities: | (00.6) | (20.5) | (0.4.1) |
| Purchase of property and equipment | (89.6) | (39.5) | (84.1) |
| Disposal of property and equipment Purchase of available-for-sale investments | (22.0) | 6.8 | 0.2 |
| | (33.9) | (15.6) | (71.1) |
| Proceeds from sale of available-for-sale investments | 64.7 (2,367.7) | 18.8 | 41.0 |
| Purchase of investments by consolidated investment products Proceeds from sale of investments by consolidated investment products | 2,784.8 | (44.1) 34.2 | (112.3 188.7 |
| Returns of capital in investments of consolidated investment products | 81.5 | 17.9 | 99.2 |
| Purchase of other investments | (69.4) | (88.5) | (65.4) |
| Proceeds from sale of other investments | 42.4 | 31.8 | 68.9 |
| Returns of capital and distributions from equity method investments | 25.3 | 10.0 | 10.8 |
| Acquisitions of businesses (cash paid \$826.8 million, less cash acquired \$77.2 million) | (749.6) | 10.0 | 10.6 |
| Acquisition earn-out payments | (26.3) | (34.2) | (174.3 |
| Net cash used in investing activities | | | |
| inet cash used in investing activities | (337.8) | (102.4) | (98.4) |
| | | | |
| Financing activities: | | 441.0 | |
| Issuance of new shares | 10.6 | 441.8 | 70.0 |
| Proceeds from exercises of share options | 19.6 | 80.0 | 79.8 |
| Purchases of treasury shares | (192.2) | (169.0) | (313.4) |
| Dividends paid | (197.9) | (168.9) | (207.1) |
| Excess tax benefits from share-based compensation | 14.8 | 9.4 7.2 | 16.8 |
| Capital invested into consolidated investment products | 24.3 | (52.1) | 96.1 |
| Capital distributed by consolidated investment products | (97.2) | (32.1) | (241.0 28.9 |
| Borrowings of consolidated investment products Repayments of debt of consolidated investment products | (207.2) | | |
| Net borrowings/(repayments) under credit facility | (207.3) 570.0 | (12.0) | (9.3 |
| Repayments of senior notes | 370.0 | (397.2) | (114.4) |
| Acquisition of remaining noncontrolling interest in subsidiary | <u> </u> | (8.9) | (2.0) |
| | (65.0) | | (666.4 |
| Net cash used in financing activities | (65.9) | (100.7) | (666.4) |
| | (2.1.5) | 150 6 | (222.2) |
| Increase/(decrease) in cash and cash equivalents | (24.5) | 159.6 | (239.3) |
| Foreign exchange movement on cash and cash equivalents | 3.0 | 17.2 | (91.3) |
| Cash and cash equivalents, beginning of year | 762.0 | 585.2 | 915.8 |
| Cash and cash equivalents, end of year | 740.5 | 762.0 | 585.2 |
| Supplemental Cash Flow Information: | | | |
| Supplemental Cash Flow Information: Interest paid | (50.6) | (60.4) | (71.2) |
| • | (50.6) | (60.4) | |
| | | | |
| Tanco paid | (1/2.3) | (00.4) | (238.4) |
| Interest received Taxes paid | 7.7 (172.3) | 10.5 (88.4) | 36. (238. |

Invesco Ltd. Consolidated Statements of Changes in Equity

Equity Attributable to Common Shareholders Retained **Earnings** Appropriated for **Investors** in Accumulated **Total Equity** Noncontrolling Additional Consolidated Other Attributable to Interests in Common Paid-in-Retained Investment Comprehensive Common Consolidated Total Treasury Capital Products Shareholders **Entities** \$ in millions Shares Shares **Earnings** Equity Income January 1, 2010 91.9 5,688.4 (892.4) 1,631.4 393.6 6,912.9 707.9 7,620.8 Adoption of guidance now encompassed in ASC Topic 5.2 274.3 (5.2)274.3 274.3 January 1, 2010, as adjusted 91.9 5,688.4 (892.4)1,636.6 274.3 388.4 7,187.2 707.9 7,895.1 Net income, including gains and losses attributable to noncontrolling interests 465.7 465.7 171.1 636.8 Other comprehensive income: Currency translation differences on investments in overseas subsidiaries 82.6 (5.3)82.6 77.3 Change in accumulated OCI related to employee benefit plans 18.7 18.7 18.7 Change in accumulated OCI of equity method 2.9 2.9 2.9 investments Change in net unrealized gains on available-forsale investments 9.9 9.9 9.9 Tax impacts of changes in accumulated other comprehensive income balances (7.0)(7.0)(7.0)572.8 165.8 738.6 Total comprehensive income Net income reclassified to appropriated retained 77.1 77.1 earnings (77.1)Currency translation differences on investments in overseas subsidiaries reclassified to appropriated retained (5.3)(5.3)5.3 earnings Change in noncontrolling interests in consolidated (69.2) (69.2) entities, net 149.4 **Business Combinations** 6.2 563.0 718.6 363.6 1,082.2 Dividends (197.9)(197.9)(197.9)Employee share plans: Share-based compensation 117.8 117.8 117.8 Vested shares (94.5)94.5 19.6 Exercise of options (26.9)46.5 19.6 Tax impact of share-based payment 14.8 14.8 14.8 Purchase of shares (240.1)(240.1)(240.1)8,264.6 December 31, 2010 98.1 6,262.6 (991.5) 1,904.4 495.5 495.5 1,096.3 9,360.9

See accompanying notes.

Invesco Ltd. Consolidated Statements of Changes in Equity (continued)

| | Equity Attributable to Common Shareholders | | | | | | | | |
|--|--|------------------------|-----------|----------------------------|---------------------------------------|---|---|-----------------------|--|
| o : | Common | Additional Paid-in- | Treasury | Retained | Accumulated Other Comprehensive | Total Equity Attributable to Common | Non-controlling Interests in Consolidated | Total | |
| \$ in millions January 1, 2009 | Shares 85.3 | Capital 5,352.6 | (1,128.9) | <u>Earnings</u> 1,476.3 | Income/(Loss) (95.8) | Shareholders 5,689.5 | Entities 906.7 | Equity 6,596.2 | |
| Net income/(loss), including gains | 65.5 | 3,332.0 | (1,120.)) | 1,470.3 | ()3.6) | 3,007.3 | 700.7 | 0,370.2 | |
| and losses attributable to | | | | | | | | | |
| noncontrolling interests | _ | _ | _ | 322.5 | _ | 322.5 | (113.2) | 209.3 | |
| Other comprehensive income: | | | | | | | | | |
| Currency translation differences on investments in overseas subsidiaries | _ | _ | _ | _ | 488.3 | 488.3 | _ | 488.3 | |
| Change in accumulated OCI related to employee benefit | | | | | | | | | |
| plans Change in net unrealized gains on available-for-sale | _ | <u> </u> | <u> </u> | <u> </u> | (15.1) | (15.1) | _ | (15.1) | |
| investments Adoption of guidance now | _ | _ | _ | _ | 14.6 | 14.6 | _ | 14.6 | |
| encompassed in ASC Topic 320 | _ | _ | _ | _ | (1.5) | (1.5) | _ | (1.5) | |
| Tax impacts of changes in accumulated other comprehensive income | | | | | | | | | |
| balances | _ | _ | _ | _ | 3.1 | 3.1 | _ | 3.1 | |
| Total comprehensive income | | | _ | | | 811.9 | (113.2) | 698.7 | |
| Adoption of guidance now encompassed in ASC Topic | | | | | | | | | |
| 320 Change in noncontrolling interests | _ | _ | _ | 1.5 | _ | 1.5 | _ | 1.5 | |
| in consolidated entities, net | _ | | _ | _ | _ | | (84.2) | (84.2) | |
| Issuance of new shares Dividends | 6.6 | 435.2 | | (168.9) | _ | 441.8 (168.9) | | 441.8 (168.9) | |
| Employee share plans: | _ | _ | _ | (108.9) | _ | (100.9) | <u> </u> | (108.9) | |
| Share-based compensation | _ | 90.8 | | _ | _ | 90.8 | _ | 90.8 | |
| Vested shares | _ | (127.6) | 127.6 | _ | _ | _ | _ | _ | |
| Exercise of options Tax impact of share-based | _ | (51.5) | 131.8 | _ | _ | 80.3 | _ | 80.3 | |
| payment | _ | 9.4 | _ | _ | _ | 9.4 | _ | 9.4 | |
| Modification of share-based payment awards | _ | (13.0) | _ | _ | _ | (13.0) | _ | (13.0) | |
| Purchase of shares Acquisition of remaining | _ | _ | (22.9) | - | - | (22.9) | - | (22.9) | |
| noncontrolling interest in subsidiary | _ | (7.5) | _ | _ | _ | (7.5) | (1.4) | (8.9) | |
| December 31, 2009 | 91.9 | 5,688.4 | (892.4) | 1,631.4 | 393.6 | 6,912.9 | 707.9 | 7,620.8 | |
| | Equity Attributable to Common Shareholders | | | | | | | | |
| | | | | | A | T-4-1 F*4 | Non- | | |
| | Common | Additional Paid-in- | Treasury | Retained | Accumulated Other Comprehensive | Total Equity Attributable to Common | controlling Interests in Consolidated | Total | |
| \$ in millions | Shares | Capital | Shares | Earnings | Income/(Loss) | Shareholders | Entities | Equity | |
| January 1, 2008 Net income, including gains and losses attributable to | 84.9 | 5,306.3 | (954.4) | 1,201.7 | 952.1 | 6,590.6 | 1,121.2 | 7,711.8 | |
| noncontrolling interests | | _ | _ | 481.7 | _ | 481.7 | (60.7) | 421.0 | |
| Other comprehensive income Currency translation differences on investments in overseas | | | | | | | | | |
| subsidiaries Change in accumulated OCI | _ | _ | _ | _ | (1,034.2) | (1,034.2) | _ | (1,034.2) | |
| related to employee benefit plans | _ | _ | _ | _ | (0.3) | (0.3) | _ | (0.3) | |
| Change in net unrealized losses on available-for-sale investments | _ | _ | _ | _ | (9.3) | (9.3) | _ | (9.3) | |
| Tax impacts of changes in accumulated OCI balances | _ | _ | _ | _ | (4.1) | (4.1) | | (4.1) | |
| Total comprehensive income | | | | | | (566.2) | (60.7) | (626.9) | |
| Change in noncontrolling interests in consolidated entities, net | _ | _ | _ | | _ | (205.1) | (153.8) | (153.8) | |
| Dividends Employee share plans: | | _ | _ | (207.1) | | (207.1) | _ | (207.1) | |
| Share-based compensation | _ | 97.7 | _ | <u>—</u> | _ | 97.7 | | 97.7 | |
| Vested shares | _ | (55.7) | 55.7 | _ | _ | _ | _ | _ | |
| | | | | | | | | | |

| Exercise of options | 0.4 | (12.5) | 87.8 | _ | _ | 75.7 | _ | 75.7 |
|---------------------------|------|---------|-----------|---------|----------|---------|-------|---------|
| Tax impact of share-based | | | | | | | | |
| payment | _ | 16.8 | _ | _ | <u> </u> | 16.8 | _ | 16.8 |
| Purchase of shares | | | (318.0) | | <u></u> | (318.0) | | (318.0) |
| December 31, 2008 | 85.3 | 5,352.6 | (1,128.9) | 1,476.3 | (95.8) | 5,689.5 | 906.7 | 6,596.2 |

See accompanying notes.

Invesco Ltd. Notes to the Consolidated Financial Statements

1. ACCOUNTING POLICIES

Corporate Information

Invesco Ltd. (Parent) and all of its consolidated entities (collectively, the company or Invesco) provide retail, institutional and high-net-worth clients with an array of global investment management capabilities. The company operates globally and its sole business is investment management.

Basis of Accounting and Consolidation

In the opinion of management, the Consolidated Financial Statements reflect all adjustments, consisting of normal recurring accruals, which are necessary for the fair presentation of the financial condition and results of operations for the interim periods presented. All significant intercompany transactions, balances, revenues and expenses are eliminated upon consolidation.

The Consolidated Financial Statements have been prepared in accordance with U.S. GAAP and consolidate the financial statements of the Parent, all of its controlled subsidiaries, any variable interest entities (VIEs) required to be consolidated, and any non-VIE general partnership investments where the company is deemed to have control. Control is deemed to be present when the Parent holds a majority voting interest or otherwise has the power to govern the financial and operating policies of the subsidiary so as to obtain the benefits from its activities. The company provides investment management services to, and has transactions with, various private equity funds, real estate funds, fund-of-funds, collateralized loan obligations (CLOs), and other investment products sponsored by the company for the investment of client assets in the normal course of business. The company serves as the investment manager, making day-to-day investment decisions concerning the assets of these products. Certain of these entities are considered to be VIEs.

The company follows the provisions of Accounting Standards Codification (ASC) Topic 810, "Consolidation," when accounting for VIEs, including Accounting Standards Update (ASU) No. 2010-10, "Amendments for Certain Investment Funds" (ASU 2010-10), detailed in "Accounting Pronouncements Recently Adopted and Pending Accounting Pronouncements" below. VIEs, or entities in which the risks and rewards of ownership are not directly linked to voting interests, for which the company is the primary beneficiary are consolidated. For all investment products with the exception of CLOs, if the company is deemed to have a variable interest in, and to have the majority of rewards/risks of ownership associated with, these entities, then the company is deemed to be their primary beneficiary and is required to consolidate these entities. For CLOs, if the company is deemed to have the power to direct the activities of the CLO that most significantly impact the CLO's economic performance, and the obligation to absorb losses/right to receive benefits from the CLO that could potentially be significant to the CLO, then the company is deemed to be the CLO's primary beneficiary and is required to consolidate the CLO. Investment products that are consolidated are referred to as "Consolidated Investment Products" in the accompanying Consolidated Financial Statements.

All of the investments held and notes issued by consolidated investment products are presented at fair value in the company's Consolidated Balance Sheet at December 31, 2010, and interest income and expense of consolidated CLOs are presented as other income/(expense) in the company's Consolidated Income Statement for the year ended December 31, 2010. The surplus of consolidated CLO assets over consolidated CLO liabilities is reflected in the company's Consolidated Balance Sheet as retained earnings appropriated for investors in consolidated investment products. Current period gains/(losses) attributable to investors in consolidated CLOs are included in (gains)/losses attributable to noncontrolling interests in consolidated entities in the Consolidated Statement of Income and in the retained earnings appropriated for investors in consolidated investment products in the Consolidated Balance Sheet, as they are considered noncontrolling interests of the company. See Note 20, "Consolidated Investment Products," for additional details.

The company also consolidates certain private equity and real estate funds that are structured as partnerships in which the company is the general partner receiving a management and/or performance fee. Private equity investments made by the underlying funds consist of direct investments in, or fund investments in other private equity funds that hold direct investments in, equity or debt securities in operating companies that are generally not initially publicly traded. Private equity funds are considered investment companies and are therefore accounted for under ASC Topic 946, "Financial Services — Investment Companies." The company has retained the specialized industry accounting principles of these investment products in its Consolidated Financial Statements. See Note 20, "Consolidated Investment Products," for additional details.

Non-VIE general partnership investments are deemed to be controlled by the company and are consolidated under a voting interest entity (VOE) model, unless the limited partners have the substantive ability to remove the general partner without cause based upon a simple majority vote or can otherwise dissolve the partnership, or unless the limited partners have substantive participating rights over decision-making.

If the company determines that it does not control the private equity and real estate partnership funds in which it has invested, the equity method of accounting is used to account for the company's investment in these entities. The equity method of accounting is also used to account for investments in joint ventures and noncontrolled subsidiaries in which the company's ownership is between 20 and 50 percent. Equity investments are carried initially at cost (subsequently adjusted to recognize the company's share of the profit or loss of the investee after the date of acquisition) and are included in investments on the Consolidated Balance Sheets. The proportionate share of income or loss is included in equity in earnings of unconsolidated affiliates in the Consolidated Statements of Income. If the company determines that it does not control CLOs in which it has invested, the company accounts for its investments as available-for-sale investments.

The financial statements have been prepared primarily on the historical cost basis; however, certain items are presented using other bases such as fair value, where such treatment is required or voluntarily elected. The financial statements of subsidiaries, with the exception of consolidated investment products as discussed above, are prepared for the same reporting year as the Parent and use consistent accounting policies, which, where applicable, have been adjusted to U.S. GAAP from local generally accepted accounting principles or reporting regulations. The financial information of the consolidated CLOs is included in the company's consolidated financial statements on a one-month lag. Noncontrolling interests in consolidated entities and retained earnings appropriated for investors in consolidated investment products represent the interests in certain entities consolidated by the company either because the company has control over the entity or has determined that it is the primary beneficiary, but of which the company does not own all of the entity's equity.

Use of Estimates

In preparing the financial statements, management is required to make estimates and assumptions that affect reported revenues, expenses, assets, liabilities and disclosure of contingent liabilities. The primary estimates relate to investment valuation, goodwill impairment and taxes. Use of available information and application of judgment are inherent in the formation of estimates. Actual results in the future could differ from such estimates and the differences may be material to the financial statements.

Acquisition Accounting

In accordance with ASC Topic 805, "Business Combinations" (ASC Topic 805), any excess of the cost of the acquisition over the fair values of the identifiable net assets acquired attributable to the company is recognized as goodwill. With certain exceptions, 100% of the fair values of assets acquired, liabilities assumed, and noncontrolling interests is recognized in acquisitions of less than 100% controlling interest when the acquisition constitutes a change in control of the acquired entity. Additionally, when partial ownership in an acquiree is obtained, the assets acquired, liabilities assumed and any noncontrolling interests are recognized and consolidated at 100% of their fair values at that date, regardless of the percentage ownership in the acquiree. As goodwill is calculated as a residual, all goodwill of the acquired business, not just the company's share, is recognized under this "full-goodwill" approach. Noncontrolling interests are stated at the noncontrolling shareholder's proportion of the pre-acquisition carrying values of the acquired net assets. The results of entities acquired or sold during the year are included from or to the date control changes.

Contingent consideration obligations that are elements of consideration transferred are recognized as of the acquisition date as part of the fair value transferred in exchange for the acquired business. Acquisition-related costs incurred in connection with a business combination shall be expensed.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash at banks, in hand and short-term investments with a maturity upon acquisition of three months or less. Also included in cash and cash equivalents at December 31, 2010, is \$2.4 million in cash to facilitate trust operations and customer transactions in the company's affiliated funds. Cash and cash equivalents invested in affiliated money market funds (related parties) totaled \$289.6 million at December 31, 2010. Cash and cash equivalents of consolidated investment products are not available for general use by the company.

Cash balances may not be readily assessable to the Parent due to capital adequacy requirements of certain of our subsidiaries. These and other similar provisions of applicable law may have the effect of limiting withdrawals of capital, repayment of intercompany loans and payment of dividends by such entities. A sub-group of Invesco subsidiaries, including all of our regulated EU subsidiaries, is subject to consolidated capital requirements under applicable European Union (EU) directives, and capital is maintained within this sub-group to satisfy these regulations. These requirements mandate the retention of liquid resources in those jurisdictions, which we meet in part by holding cash and cash equivalents. This retained cash can be used for general business purposes in the European sub-group or in the countries where it is located. Due to the capital restrictions, the ability to transfer cash between certain jurisdictions may be limited. In addition, transfers of cash between international jurisdictions may have adverse tax consequences that may substantially limit such activity. At December 31, 2010, the European sub-group had cash and cash equivalent balances of \$456.2 million, much of which is used to satisfy these regulatory requirements. The company is in compliance with all regulatory minimum net capital requirements.

In addition, the company is required to hold cash deposits with clearing organizations or to otherwise segregate cash to maintain compliance with federal and other regulations in connection with its unit investment trust (UIT) broker dealer entity, which was included in the acquired business. At December 31, 2010 these cash deposits totaled \$14.9 million.

Unsettled Fund Receivables and Payables

The company records unsettled fund receivables from underlying fund investors in certain fund products outside the U.S. when these investors place unsettled investments into the funds. Additionally, the company records unsettled fund receivables from certain non-U.S. funds during the settlement period when underlying fund investors redeem their holdings. Settlement periods for both receivables from underlying investors and funds is generally less than four days. Additionally, in its capacity as sponsor of UITs which arose subsequent to the acquisition of Morgan Stanley's retail asset management business on June 1, 2010 (discussed in Note 2, "Business Combination and Integration,") the company records receivables from brokers, dealers, and clearing organizations for unsettled sell trades of securities and UITs in addition to receivables from customers for unsettled buy trades of securities and UITs. The company also records payables to brokers, dealers, and clearing organization for unsettled buy trades of securities and UITs in addition to payables to customers for unsettled sell trades of securities and UITs. The presentation of the unsettled fund receivables and substantially offsetting payables at trade date reflects the legal relationship between the underlying investor and the company. Unsettled fund receivables and payables were \$513.4 million and \$504.8 million at December 31, 2010 (December 31, 2009: \$383.1 million and \$367.9 million).

Accounts Receivable and Payable

Accounts receivable and payable are recorded at their original invoice amounts. Accounts receivable are also recorded less any allowance for uncollectible amounts. Accounts receivable primarily represents fees receivable from affiliated funds.

Investments

Investments in equity securities that have readily determinable fair values and investments in debt securities are classified as either trading or available-for-sale. Investments in debt securities are classified as held-to-maturity investments if the company has the intent and ability to hold the investments until maturity. Trading securities are securities bought and held principally for the purpose of selling them in the near term. Available-for-sale securities are those neither classified as trading nor as held-to-maturity. Trading and available-for-sale investments are measured at fair value. Gains or losses arising from changes in the fair value of trading investments are included in income, and gains or losses arising from changes in the fair value of available-for-sale investments are recognized in accumulated other comprehensive income, net of tax, until the investment is sold or otherwise disposed of, or until the investment is determined to be other-than-temporarily impaired, at which time the cumulative gain or loss previously reported in equity is included in income. The specific identification method is used to determine the realized gain or loss on securities sold or otherwise disposed. Held-to-maturity investments are measured at amortized cost, taking into account any discounts or premiums.

Investments in joint ventures, non-controlled subsidiaries and certain investment products that are not consolidated under a VIE or VOE model are investments over which the company has significant influence but not control and are accounted for using the equity method, where the investment is initially recorded at cost and the carrying amount is increased or decreased to recognize the company's share of the after-tax profit or loss of the investee after the date of acquisition. Investments in joint ventures are investments jointly controlled by the company and external parties. Investments in joint ventures are also accounted for using the equity method to reflect the substance and economic reality of the company's interest in jointly controlled entities. Equity investments are included in investments on the Consolidated Balance Sheets. The proportionate share of income or loss is included in equity in earnings of unconsolidated affiliates in the Consolidated Statements of Income.

Fair value is determined using a valuation hierarchy (discussed in Note 3, "Fair Value of Assets and Liabilities,") generally by reference to an active trading market, using quoted closing or bid prices as of each reporting period end. When a readily ascertainable market value does not exist for an investment, the fair value is calculated based on the expected cash flows of its underlying net asset base, taking into account applicable discount rates and other factors. Judgment is used to ascertain if a formerly active market has become inactive and in determining fair values when markets have become inactive.

The company evaluates the carrying value of investments for impairment on a quarterly basis. In its impairment analysis, the company takes into consideration numerous criteria, including the duration and extent of any decline in fair value, the intent and ability of the company to hold the security for a period of time sufficient for a recovery in value, recent events specific to the issuer or industry and external credit ratings and recent downgrades with respect to issuers of debt securities held. If the decline in value is determined to be other-than-temporary, the carrying value of the security is generally written down to fair value through the income statement. If the fair value of a debt security, however, is less than its amortized cost, the decline in value is determined to be other-than-temporary, and the company intends to sell the debt security or it is more likely than not that the company will be required to sell the debt security before the recovery of its amortized cost basis, the entire difference between the investment's amortized cost basis and its fair value is recognized as an other-than-temporary impairment through the income statement. If the company does not intend to sell the debt security, and it is not more likely than not that the company will be required to sell the debt security before recovery of its amortized cost basis, then the other-than-temporary impairment is separated into two components: a) the amount representing the credit loss, which is recorded as a charge to the income statement, and b) the amount related to all other factors, which is recognized in other comprehensive income, net of tax.

Assets Held for Policyholders and Policyholder Payables

One of the company's subsidiaries, Invesco Perpetual Life Limited, is an insurance entity that was established to facilitate retirement savings plans in the U.K. The entity holds assets that are managed for its clients on its balance sheet with an equal and offsetting liability to the policyholders, which is linked to the value of the investments. The investments are legally segregated and are generally not subject to claims that arise from any of the company's other businesses. Investments and policyholder payables held by this business meet the definition of financial instruments and are carried in the Consolidated Balance Sheets as separate account assets and liabilities at fair value in accordance with ASC Topic 944, "Financial Services — Insurance." At December 31, 2010, the assets held for policyholders and the linked policyholder payables were \$1,295.4 million (2009: \$1,283.0 million). Changes in fair value are recorded and offset to zero in the Consolidated Statements of Income in other operating revenues. Management fees earned from policyholder investments are accounted for as described in the company's revenue recognition accounting policy.

Security Deposit Assets and Receivables and Security Deposits Payable

As a result of Invesco's acquisition of the Asia fund and asset management business of AIG Global Real Estate Investment Corp. ("AIG Asia Real Estate"), Invesco is an asset manager of property portfolios, whereby the company provides services such as leasing management, building management, building maintenance and administration activities. In order to carry out such activities, Invesco is a party to master lease agreements with the property owners and is a party to sublease agreements with the tenants of the properties. Under these agreements, Invesco collects the security deposits and rent and remits the amounts, with no mark-up, to the property owners. The security deposits remitted to the property owners and the security deposits payable to the tenants are presented in the Consolidated Balance Sheet at December 31, 2010, as security deposit assets and security deposits payable, respectively. Included in security deposit assets is \$41.1 million receivable from affiliated funds, which earns interest at TIBOR plus 0.1%.

Deferred Sales Commissions

Mutual fund shares sold without a sales commission at the time of purchase are commonly referred to as "B shares." B shares typically have an asset-based fee (12b-1 fee) that is charged to the fund over a period of years and a contingent deferred sales charge (CDSC). The CDSC is an asset-based fee that is charged to investors that redeem B shares during a stated period. Commissions paid at the date of sale to brokers and dealers for sales of mutual funds that have a CDSC are capitalized and amortized over a period not to exceed the redemption period of the related fund (generally up to six years). The deferred sales commission asset is reviewed periodically for impairment by reviewing the recoverability of the asset based on estimated future fees to be collected.

Property, Equipment and Depreciation

Property and equipment includes owned property, leasehold improvements, computer hardware/software and other equipment and is stated at cost less accumulated depreciation or amortization and any previously recorded impairment in value. Expenditures for major additions and improvements are capitalized; minor replacements, maintenance and repairs are charged to expense as incurred. Amounts incurred are presented as work-in-progress until the construction or purchase of the property and equipment is substantially complete and ready for its intended use, which, at that point, will begin to be depreciated or amortized. Depreciation is provided on property and equipment at rates calculated to write off the cost, less estimated residual value, of each asset on a straight-line basis over its expected useful life: owned buildings over 50 years, leasehold improvements over the shorter of the lease term or useful life of the improvement; and computers and other various equipment between three and seven years. Purchased and internally developed software is capitalized where the related costs can be measured reliably, and it is probable that the asset will generate future economic benefits, and amortized into operating expenses on a straight-line basis over its useful life, usually five years. The company capitalizes qualified internal and external costs incurred during the application development stage for internally developed software in accordance with ASC Topic 350-40, "Intangibles — Goodwill and Other — Internal-Use Software." The company reevaluates the useful life determination for property and equipment each reporting period to determine whether events and circumstances warrant a revision to the remaining useful life. On sale or retirement, the asset cost and related accumulated depreciation are removed from the financial statements and any related gain or loss is reflected in income.

The carrying amounts of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. At each reporting date, an assessment is made for any indication of impairment. If an indication of impairment exists, recoverability is tested by comparing the carrying amount of the asset to the net undiscounted cash flows expected to be generated from the asset. If those net undiscounted cash flows do not exceed the carrying amount (i.e. the asset is not recoverable), the next step would be performed, which is to determine the fair value of the asset and record an impairment charge, if any.

Intangible Assets

Intangible assets identified on the acquisition of a business are capitalized separately from goodwill if the fair value can be measured reliably on initial recognition (transaction date) and, if they are determined to be finite-lived, are amortized and recorded as operating expenses on a straight-line basis over their useful lives, from two to 12 years, which reflects the pattern in which the economic benefits are realized. The company considers its own assumptions, which require management's judgment, about renewal or extension of the term of the arrangement, consistent with its expected use of the asset. A change in the useful life of an intangible asset could have a significant impact on the company's amortization expense.

Where evidence exists that the underlying management contracts have a high likelihood of continued renewal at little or no cost to the company, the intangible asset is assigned an indefinite life and reviewed for impairment on an annual basis. The company reevaluates the useful life determination for intangible assets each reporting period to determine whether events and circumstances warrant a revision to the remaining useful life or an indication of impairment. The indicators in ASC Topic 350-30 paragraphs 35-23 and 24 were considered in making the determination that the indefinite-lived intangibles that arose from the June 1, 2010, acquisition of Morgan Stanley's retail asset management business comprise one unit of account for impairment testing purposes. None of the indicators were considered presumptive or determinative; however, due to the fact that the retail fund management contracts are managed under Invesco's single retail branding strategy and are used by various business components within the organization, the single unit of account was deemed appropriate.

Definite-lived intangibles are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable (i.e. carrying amount exceeds the sum of the fair value of the intangible). Intangible assets not subject to amortization are tested for impairment annually as of October 1 or more frequently if events or changes in circumstances indicate that the asset might be impaired. The impairment test consists of a comparison of the fair value of an intangible asset with its carrying amount. If the carrying amount of the intangible asset exceeds its fair value, an impairment loss is recognized in an amount equal to that excess. Fair value is generally determined using an income approach where estimated future cash flows are discounted to arrive at a single present value amount.

Goodwill

Goodwill represents the excess of cost over the identifiable net assets of businesses acquired and is recorded in the functional currency of the acquired entity. Goodwill is recognized as an asset and is reviewed for impairment annually as of October 1 and

between annual tests when events and circumstances indicate that impairment may have occurred. The company has determined that it has one reporting unit for goodwill impairment testing purposes, the consolidated Invesco Ltd. single operating segment level, which is the level at which internal reporting is generated that reflects the way that the company manages its operations and to which goodwill is naturally associated. The company evaluated the components of its business, which are business units one level below the operating segment level, and has determined that it has one reporting unit for purposes of goodwill impairment testing. The company's components include Invesco Institutional, Invesco North American Retail, Invesco Perpetual, Invesco Continental Europe and Invesco Asia Pacific. The company's operating segment represents one reporting unit because all of the components are similar due to the common nature of products and services offered, type of clients, methods of distribution, manner in which each component is operated, extent to which they share assets and resources, and the extent to which they support and benefit from common product development efforts. Traditional profit and loss measures are not produced and therefore not reviewed by component management for any of the components. Furthermore, the financial information that is available by component is not sufficient for purposes of performing a discounted cash flow analysis at the component level in order to test goodwill for impairment at that level. As none of the company's components are reporting units, the company has determined that its single operating segment, investment management, is also its single reporting unit.

The impairment test for goodwill consists of a two-step approach, which is performed at the reporting unit level. If the carrying amount of the reporting unit exceeds its fair value (the first step of the goodwill impairment test), then the second step is performed to determine if goodwill is impaired and to measure the amount of the impairment loss, if any. The second step of the goodwill impairment test compares the implied fair value of goodwill with the carrying amount of goodwill. If the carrying amount of goodwill exceeds the implied fair value of goodwill, an impairment loss is recognized in an amount equal to that excess.

The principal method of determining fair value of the reporting unit is an income approach where estimated future cash flows are discounted to arrive at a single present value amount. The discount rate used is derived based on the time value of money and the risk profile of the stream of future cash flows. Recent results and projections based on expectations regarding revenue, expenses, capital expenditure and acquisition earn out payments produce a present value for the reporting unit. The present value produced for the reporting unit is the fair value of the reporting unit. This amount is reconciled to the company's market capitalization to determine an implied control premium, which is compared to an analysis of historical control premiums experienced by peer companies over a long period of time to assess the reasonableness of the fair value of the reporting unit.

The company also utilizes a market approach to provide a secondary and corroborative fair value of the reporting unit by using comparable company and transaction multiples to estimate values for our single reporting unit. Discretion and judgment is required in determining whether the transaction data available represents information for companies of comparable nature, scope and size. The results of the secondary market approach to provide a fair value estimate are not combined or weighted with the results of the income approach described above but are used to provide an additional basis to determine the reasonableness of the income approach fair value estimate.

Debt and Financing Costs

Debt issuance costs are recognized as a deferred asset under ASC Topic 835, "Interest." After initial recognition, debt issuance costs are measured at amortized cost. Finance charges and debt issuance costs are amortized over the term of the debt using the effective interest method. Interest charges are recognized in the Consolidated Statement of Income in the period in which they are incurred.

Treasury Shares

Treasury shares are valued at cost and are included as deductions from equity on the settlement date.

Revenue Recognition

Revenue is measured at the fair value of consideration received or receivable and represents amounts receivable for services provided in the normal course of business, net of discounts, value added tax and other sales-related taxes. Revenue is recognized when there is persuasive evidence of an arrangement, delivery has occurred or services have been provided, collectibility is reasonably assured and the revenue can be reliably measured. Revenue represents management, service and distribution, performance and other fees. Revenue is generally accrued over the period for which the service is provided.

Investment management fees are derived from providing professional services to manage client accounts and include fees earned from retail mutual funds, unit trusts, investment companies with variable capital (ICVCs), exchange-traded funds, investment trusts and institutional and private wealth management advisory contracts. Investment management fees for products offered in the retail distribution channel are generally calculated as a percentage of the daily average asset balances and therefore vary as the levels of AUM change resulting from inflows, outflows and market movements. Investment management fees for products offered in the institutional and private wealth management distribution channels are calculated in accordance with the underlying investment management contracts and also vary in relation to the level of client assets managed. For the year ended December 31, 2010, management fees from affiliated fund products were \$2,083.8 million (2009: \$1,571.1 million; 2008: \$1,979.6 million).

Service fees are generated through fees charged to cover several types of expenses, including fund accounting fees and other maintenance costs for mutual funds, unit trusts and ICVCs, and administrative fees earned from closed-ended funds. Service fees also include transfer agent fees, which are fees charged to cover the expense of processing client share purchases and redemptions, call center support and client reporting. U.S. distribution fees can include 12b-1 fees earned from certain mutual funds to cover allowable sales and marketing expenses for those funds and also include asset-based sales charges paid by certain mutual funds for a period of time after the sale of those funds. Distribution fees typically vary in relation to the amount of client assets managed. Generally, retail products offered outside of the U.S. do not generate a separate distribution fee, as the quoted management fee rate is inclusive of these services.

Performance fee revenues are generated on certain management contracts when performance hurdles are achieved. Such fee revenues are recorded in operating revenues as of the performance measurement date, when the contractual performance criteria have been met and when the outcome of the transaction can be measured reliably in accordance with Method 1 of ASC Topic 605-20-S99, "Revenue Recognition — Services — SEC Materials." Cash receipt of earned performance fees occurs after the measurement date. The performance measurement date is defined in each contract in which incentive and performance fee revenue agreements are in effect, and therefore we have performance fee arrangements that include monthly, quarterly and annual measurement dates. Given the uniqueness of each transaction, performance fee contracts are evaluated on an individual basis to determine if revenues can and should be recognized. Performance fees are not recorded if there are any future performance contingencies. If performance arrangements require repayment of the performance fee for failure to perform during the contractual period, then performance fee revenues are recognized no earlier than the expiration date of these terms. Performance fees will fluctuate from period to period and may not correlate with general market changes, since most of the fees are driven by relative performance to the respective benchmark rather than by absolute performance.

Other revenues include fees derived primarily from transaction commissions earned upon the sale of new investments into certain of our funds and fees earned upon the completion of transactions in our real estate and private equity asset groups. Real estate transaction fees are derived from commissions earned through the buying and selling of properties. Private equity transaction fees include commissions associated with the restructuring of, and fees from providing advice to, portfolio companies held by the funds. These transaction fees are recorded in the Consolidated Financial Statements on the date when the transactions are legally closed. The company is the sponsor of UITs. In its capacity as sponsor of UITs, the company earns other revenues related to transactional sales charges resulting from the sale of UIT products and from the difference between the purchase or bid and offer price of securities temporarily held to form new UIT products. These revenues are recorded as other revenues net of concessions to dealers who distribute UITs to investors. Other revenues also include the revenues of consolidated investment products.

Distribution, service and advisory fees that are passed through to external parties are presented separately as expenses in accordance with ASC Topic 605-45, "Revenue Recognition — Principal Agent Considerations." Third-party distribution, service and advisory expenses include periodic "renewal" commissions paid to brokers and independent financial advisors for their continuing oversight of their clients' assets, over the time they are invested, and are payments for the servicing of client accounts. Renewal commissions are calculated based upon a percentage of the AUM value. Third-party distribution expenses also include the amortization of upfront commissions paid to broker-dealers for sales of fund shares with a contingent deferred sales charge (a charge levied to the investor for client redemption of AUM within a certain contracted period of time). The distribution commissions are amortized over the redemption period. Also included in third-party distribution, service and advisory expenses are sub-transfer agency fees that are paid to third parties for processing client share purchases and redemptions, call center support and client reporting. Third-party distribution, service and advisory expenses may increase or decrease at a rate different from the rate of change in service and distribution fee revenues due to the inclusion of distribution, service and advisory expenses for the U.K. and Canada, where the related revenues are recorded as investment management fee revenues, as noted above.

Interest income is accrued on interest-bearing assets.

Dividend income from investments is recognized on the ex-dividend date.

Share-Based Compensation

The company issues equity-settled share-based awards to certain employees, which are measured at fair value at the date of grant. The fair value determined at the grant date is expensed, based on the company's estimate of shares that will eventually vest, on a straight-line or accelerated basis over the vesting period. Fair value is measured by use of the stochastic (a lattice model) or Black Scholes valuation models. The expected life of share-based compensation awards used in the lattice model is adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioral considerations.

Pensions

For defined contribution plans, contributions payable related to the accounting period are charged to the income statement. For defined benefit plans, the cost of providing benefits is separately determined for each plan using the projected unit credit method, based on actuarial valuations performed at each balance sheet date. The company's annual measurement date is December 31. A portion of actuarial gains and losses is recognized through the income statement if the net cumulative unrecognized actuarial gain or loss at the end of the prior period exceeds the greater of 10.0% of the present value of the defined benefit obligation (before deducting plan assets) at that date and 10.0% of the fair value of any plan assets. Prior service costs are recognized over the remaining service periods of active employees.

Advertising Costs

The company expenses the cost of all advertising and promotional activities as incurred. The company incurred advertising costs of \$17.9 million for the year ended December 31, 2010 (2009: \$21.0 million; 2008: \$30.5 million). These amounts are included in marketing expenses in the Consolidated Statements of Income.

Leases

Rentals under operating leases, where the lessor retains substantially all the risks and benefits of ownership of the asset, are charged evenly to expense over the lease term. Benefits received and receivable as an incentive to enter an operating lease are also spread evenly over the lease term. The company accounts for lease termination costs in accordance with ASC Topic 420, "Exit or Disposal Cost Obligations," which requires that (1) a liability for costs to terminate a contract before the end of its term shall be recognized at the time termination occurs and measured at fair value and (2) a liability for costs that will continue to be incurred under a contract for its remaining term without economic benefit to the company be recognized and measured at its fair value when the company ceases to use the right conveyed by the contract, net of estimated sublease rentals that could reasonably be obtained even if the company does not anticipate entering into any subleasing arrangements.

Taxation

Income taxes are provided for in accordance with ASC Topic 740, "Income Taxes" (ASC Topic 740). Deferred tax assets and liabilities are recorded for temporary differences between the tax basis of assets and liabilities and the reported amounts in the Consolidated Financial Statements, using the statutory tax rates in effect for the year in which the differences are expected to reverse. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the results of operations in the period that includes the enactment date. A valuation allowance is recorded to reduce the carrying amounts of deferred tax assets to the amount that is more likely than not to be realized. The company reports a liability for unrecognized tax benefits resulting from uncertain tax positions taken or expected to be taken in a tax return. The company recognizes interest and penalties, if any, related to unrecognized tax benefits in income tax expense.

Earnings Per Share

Basic earnings per share is calculated by dividing net income available to shareholders by the weighted average number of shares outstanding during the periods, excluding treasury shares. Diluted earnings per share is computed using the treasury stock method, which requires computing share equivalents and dividing net income attributable to common shareholders by the total weighted average number of shares and share equivalents outstanding during the period.

Comprehensive Income

The company's other comprehensive income/(loss) consists of changes in unrealized gains and losses on investment securities classified as available-for-sale, the company's share of other comprehensive income of equity method investments, reclassification adjustments for realized gains/(losses) on those investment securities classified as available-for-sale, foreign currency translation adjustments and employee benefit plan liability adjustments. Such amounts are recorded net of applicable taxes.

Dividends to Shareholders

Dividends to shareholders are recognized on the declaration date. Dividends are declared and paid on a quarterly basis.

Translation of Foreign Currencies

Transactions in foreign currencies (currencies other than the functional currencies of the company's subsidiaries) are recorded at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are remeasured into the functional currencies of the company's subsidiaries at the rates prevailing at the balance sheet date. Gains and losses arising on revaluation are included in the income statement.

The company's reporting currency and the functional currency of the Parent is U.S. dollars. On consolidation, the assets and liabilities of company subsidiary operations whose functional currencies are currencies other than the U.S. dollar ("foreign" operations) are translated at the rates of exchange prevailing at the balance sheet date. Income statement figures are translated at the weighted average rates for the year, which approximate actual exchange rates. Exchange differences arising on the translation of the net assets of foreign operations are taken directly to accumulated other comprehensive income in equity until the disposal of the net investment, at which time they are recognized in the income statement. Goodwill and other fair value adjustments arising on acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and are translated at rates of exchange prevailing at the balance sheet date.

The company does not utilize derivative financial instruments to provide a hedge against interest rate or foreign exchange exposures except in the management of its offshore fund operations, where foreign currency forward and swap contracts are purchased daily to hedge against foreign exchange rate movements during the four-day client money settlement period. Certain consolidated investment products may also utilize such instruments. See Note 20, "Consolidated Investment Products," for additional information.

Reclassifications

The presentation of certain prior period reported amounts has been reclassified to be consistent with the current presentation. Such reclassifications had no impact on net income or equity attributable to common shareholders.

Accounting Pronouncements Recently Adopted and Pending Accounting Pronouncements

In December 2007, the FASB issued two items of additional guidance now encompassed in ASC Topic 805, "Business Combinations," and ASC Topic 810, "Consolidation." Under the guidance now encompassed in ASC Topic 805, the acquirer must recognize, with certain exceptions, 100% of the fair values of assets acquired, liabilities assumed, and noncontrolling interests in acquisitions of less than 100% controlling interest when the acquisition constitutes a change in control of the acquired entity. Additionally, when an acquirer obtains partial ownership in an acquiree, an acquirer recognizes and consolidates assets acquired, liabilities assumed and any noncontrolling interests at 100% of their fair values at that date regardless of the percentage ownership in the acquiree. As goodwill is calculated as a residual, all goodwill of the acquired business, not just the acquirer's share, is recognized under this "full-goodwill" approach. Contingent consideration obligations that are elements of consideration transferred are recognized as of the acquisition date as part of the fair value transferred in exchange for the acquired business. Acquisition-related costs incurred in connection with a business combination shall be expensed. Under the guidance now encompassed in ASC Topic 810, "Consolidation," the FASB established new accounting and reporting standards for noncontrolling interests (formerly known as "minority interests") in a subsidiary and for the deconsolidation of a subsidiary. Both items of additional guidance became effective for the company on January 1, 2009. The guidance now encompassed in ASC Topic 805 was applied prospectively, while the guidance now encompassed in ASC Topic 810 required retroactive adoption of the presentation and disclosure requirements for existing noncontrolling interests but prospective adoption of all of its other requirements. The adoption of the additional guidance now encompassed in ASC Topic 805 amended the definition of a business, which led to a change in the company's basis, but not the company's conclusion, of determining that it has one reporting unit for goodwill impairment purposes. The company acquired Morgan

Stanley's retail asset management business, including Van Kampen Investments on June 1, 2010. See Note 2, "Business Combination and Integration" for additional details.

In February 2008, the FASB issued additional guidance now encompassed in ASC Topic 820, "Fair Value Measurements and Disclosures" (ASC Topic 820). The guidance delayed the effective date of ASC Topic 820 for nonfinancial assets and nonfinancial liabilities except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (that is, at least annually). For items within its scope, the guidance delayed the effective date of ASC Topic 820 to January 1, 2009. As of January 1, 2008, the company applied the fair value measurement and disclosure provisions of ASC Topic 820 to its financial assets and financial liabilities that are recognized or disclosed at fair value in the financial statements. As of January 1, 2009, the company applied the fair value measurement and disclosure provisions of ASC Topic 820 to nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value in the financial statements on a non-recurring basis. Those items include: (1) nonfinancial assets and nonfinancial liabilities initially measured at fair value in a business combination or other new basis event, but not measured at fair value in subsequent periods; (2) nonfinancial long-lived assets measured at fair value for an impairment assessment under ASC Topic 360, "Property, Plant and Equipment;" (3) nonfinancial liabilities for exit or disposal activities initially measured at fair value under ASC Topic 420, "Exit or Disposal Cost Obligations;" and (4) nonfinancial assets and nonfinancial liabilities measured at fair value in the second step of a goodwill impairment test. The adoption of this additional guidance did not have a material impact on the company's financial statements.

In April 2008, the FASB issued additional guidance, which is now encompassed in ASC Topic 350, "Intangibles — Goodwill and Other" (ASC Topic 350). The guidance amended the factors that should be considered in developing renewal or extension assumptions used to determine the useful life over which to amortize the cost of a recognized intangible asset under ASC Topic 350 and required an entity to consider its own assumptions about renewal or extension of the term of the arrangement, consistent with its expected use of the asset. It was intended to improve the consistency between the useful life of an intangible asset determined under ASC Topic 350 and the period of expected cash flows used to measure the fair value of the asset under ASC Topic 805 and other U.S. GAAP. The guidance for determining the useful life of a recognized intangible asset was applied prospectively to intangible assets acquired after the effective date of January 1, 2009. This additional guidance did not have a material impact on the company's financial statements.

During June 2008, the FASB issued additional guidance now encompassed in ASC Topic 260, "Earnings Per Share" (ASC Topic 260), which addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and need to be included in the earnings allocation in computing earnings per share (EPS) under the two-class method described in ASC Topic 260. The new guidance provides that only those unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities that should be included in the calculation of basic EPS under the two-class method. The FASB concluded that the holder of a share-based award receives a noncontingent transfer of value each time the entity declares a dividend, and therefore the share-based award meets the definition of a participating security. The guidance was effective for financial statements issued for fiscal years beginning after December 15, 2008, with all prior period EPS data being adjusted retrospectively. The adoption of the guidance on January 1, 2009, required the company to include unvested restricted stock units (RSUs) that contain nonforfeitable dividend equivalents as outstanding common shares for purposes of calculating basic EPS. The adoption of this additional guidance did not have a material impact on the company's calculation of diluted EPS for periods prior to January 1, 2009.

In December 2008, the FASB issued additional guidance now encompassed in ASC Topic 860, "Transfers and Servicing," which became effective for the company on March 31, 2009. The guidance requires additional disclosures by public entities with a) continuing involvement in transfers of financial assets to a special purpose entity or b) a variable interest in a variable interest entity. The adoption of this additional guidance did not have a material impact on the company's financial statements. See Note 20, "Consolidated Investment Products," for additional disclosures.

In January 2009, the FASB issued additional guidance now encompassed in ASC Topic 325, which became effective for the company on March 31, 2009. The guidance revised the impairment approach provided by ASC Topic 325 for beneficial interests to make it consistent with the requirements of ASC Topic 320 for determining whether an impairment of other debt and equity securities is other-than-temporary. This guidance also eliminates the requirement to rely exclusively on market participant assumptions about future cash flows and permitted the use of reasonable management judgment of the probability that the holder will be unable to collect all amounts due. Instead, this guidance requires that an other-than-temporary impairment be recognized when it is probable that there has been an adverse change in the holder's estimated cash flows. This additional guidance did not have a material impact on the company's financial statements.

On April 9, 2009, the FASB issued three items of additional guidance intended to enhance disclosures regarding fair value measurements and to clarify guidance on impairments of securities:

- a) Additional guidance now encompassed in ASC Topic 820 provides guidelines for making fair value measurements more consistent with existing principles for fair value measurement. This guidance addresses the measurement of fair value of financial assets when there is no active market or where the price inputs being used could be indicative of distressed sales. It also reaffirms the definition of fair value already reflected in ASC Topic 820, which is the price that would be paid to sell an asset in an orderly transaction (as opposed to a distressed or forced transaction) at the measurement date under current market conditions. This guidance also reaffirms the need to use judgment to ascertain if a formerly active market has become inactive and in determining fair values when markets have become inactive. This additional guidance became effective for the company for the period ended June 30, 2009. Its application did not have a material impact on the Consolidated Financial Statements. See Note 3, "Fair Value of Assets and Liabilities," and Note 20, "Consolidated Investment Products," for additional details.
- b) Additional guidance now encompassed in ASC Topic 825 enhanced consistency in financial reporting by increasing the frequency of fair value disclosures. It was issued to improve the fair value disclosures for any financial instruments that are not currently reflected on the balance sheets of companies at fair value. Prior to its issuance, fair values of these assets and liabilities were only disclosed on an annual basis. This additional guidance requires these disclosures on a quarterly basis, providing qualitative and quantitative information about fair value estimates for all financial instruments not measured on the balance sheet at fair value. It became effective for the company for the period ended June 30, 2009, which required the company to make annual disclosures in its interim financial statements, which are included in Note 3, "Fair Value of Assets and Liabilities," Note 4, "Investments," and Note 9, "Debt."
- c) Additional guidance now encompassed in ASC Topic 320-10-65 provided additional clarity and consistency in accounting for and presentation of impairment losses on securities. It was intended to improve the consistency in the timing of impairment recognition and provide greater clarity to investors about the credit and noncredit components of impaired debt securities that are not expected to be sold, and it requires increased and more timely disclosures sought by investors regarding expected cash flows, credit losses, and an aging of securities with unrealized losses. The company adopted this additional guidance on April 1, 2009. Upon adoption, the company recorded a cumulative effect adjustment of \$1.5 million to the April 1, 2009, opening balance of retained earnings with a corresponding adjustment to accumulated other comprehensive income.

In May 2009, the FASB issued additional guidance now encompassed in ASC Topic 855, "Subsequent Events," which established general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. Specifically, the guidance provides clarity around the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and the disclosure that an entity should make about events or transactions that occurred after the balance sheet date. The additional guidance was effective for interim and annual financial reporting periods ending after June 15, 2009, and was applied prospectively. On February 24, 2010 the FASB issued Accounting Standards Update 2010-09, "Amendments to Certain Recognition and Disclosure Requirements" (ASU 2010-09). ASU 2010-09 amended the guidance on subsequent events to remove the requirement for Securities and Exchange Commission filers to disclose the date through which an entity has evaluated subsequent events.

In June 2009, the FASB issued additional guidance now encompassed in ASC Topic 860, which addressed the effects of eliminating the qualifying special-purpose entity concept, and generally subjects those entities to the consolidation guidance applied to other VIEs now encompassed in ASC Topic 810. Specifically, the guidance introduced the concept of a participating interest, which will limit the circumstances where the transfer of a portion of a financial asset will qualify as a sale, assuming all other derecogntion criteria are met, and clarifies and amends the derecogntion criteria for determining whether a transfer qualifies for sale accounting. This additional guidance was applied prospectively to new transfers of financial assets occurring on or after January 1, 2010. It did not have a material impact on the company's Consolidated Financial Statements.

In June 2009, the FASB issued additional guidance now encompassed in ASC Topic 810 which amended certain provisions for determining whether an entity is a VIE; it requires a qualitative rather than a quantitative analysis to determine whether the company is the primary beneficiary of a VIE; it amended the consideration of related party relationships in the determination of the primary beneficiary of a VIE by providing an exception regarding de facto agency relationships in certain circumstances; it requires continuous assessments of whether the company is a VIE's primary beneficiary; and it requires enhanced disclosures about the company's involvement with VIEs, which are generally consistent with those disclosures required by the guidance issued in December 2008 discussed above. In February 2010 the FASB issued ASU 2010-10, a deferral of the effective date of this additional guidance for a reporting entity's interests in certain investment funds which have attributes of investment companies, for which the reporting entity does not have an obligation to fund losses, and which are not structured as securitization entities. In addition, the deferral applies to a reporting entity's interest in money market fund-type products. The company has determined that all of its managed funds with the exception of certain collateralized loan obligation products (CLOs) qualify for the deferral.

The adoption of the additional guidance now encompassed in ASC Topic 810, which was effective January 1, 2010, had a significant impact on the presentation of the company's financial statements, as its provisions required the company to consolidate certain CLOs that were not previously consolidated. The cumulative effect adjustment upon adoption at January 1, 2010 resulted in an appropriation of retained earnings and a reclassification of other comprehensive income into retained earnings of \$274.3 million and \$5.2 million, respectively. The company's Consolidated Statement of Income for the year ended December 31, 2010 reflects the elimination of \$35.4 million in management fees earned from these CLOs, and the addition of \$240.9 million in interest income, \$118.6 million in interest expense, and \$2.6 million in net other gains. Prior to the adoption of this guidance, the company accounted for its investments in these CLOs as available-for-sale investments, with changes in the value of the company's interests being recorded through other comprehensive income.

Upon consolidation of the CLOs, the company's and the CLOs' accounting policies were effectively aligned, resulting in the reclassification of the company's gain for the year ended December 31, 2010 of \$6.4 million (representing the increase in the market value of the company's holding in the consolidated CLOs) from other comprehensive income into other gains/losses. The company's gain on its investment in the CLOs (before consolidation) eliminates with the company's share of the offsetting loss on the CLOs' debt. The \$77.1 million net income impact during the year ended December 31, 2010 of consolidation of these CLOs is therefore completely attributed to other investors in these CLOs, as the company's share has been eliminated through consolidation. The Consolidated Balance Sheet at December 31, 2010 reflects the consolidation of \$6.9 billion in assets held and \$5.9 billion in debt issued by these CLOs, despite the fact that the assets cannot be used by the company, nor is the company obligated for the debt. Retained earnings appropriated for investors of consolidated investment products of \$495.5 million is presented as part of the company's total equity and reflects the excess of the consolidated CLOs' assets over their liabilities, attributable to noncontrolling third-party investors in consolidated CLOs at December 31, 2010. In addition, the company's Consolidated Cash Flow Statement for the year ended December 31, 2010 reflects the cash flows of these CLOs. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs.

Upon adoption of this additional guidance now encompassed in ASC Topic 810, the assets and liabilities of the consolidated CLOs were measured at fair value, as the determination of the carrying amounts was not practicable. The company has elected the fair value option under ASC Topic 825-10-25 to measure the assets and liabilities of all consolidated CLOs at fair value subsequent to the date of initial adoption of this additional guidance, as the company has determined that measurement of the notes issued by consolidated CLOs at fair value better correlates with the value of the assets held by consolidated CLOs, which are held to provide the cash flows for the note obligations. See Note 20, "Consolidated Investment Products," for a consolidating balance sheet at December 31, 2010.

In July 2009, the FASB issued additional guidance which replaced the existing hierarchy of U.S. Generally Accepted Accounting Principles with the FASB ASC as the single source of authoritative U.S. accounting and reporting standards applicable for all nongovernmental entities, with the exception of guidance issued by the U.S. Securities and Exchange Commission and its staff. This additional guidance is now encompassed in ASC Topic 105, "Generally Accepted Accounting Principles," and was effective July 1, 2009. The company has replaced references to FASB accounting standards with ASC references, where applicable and relevant, in this Report.

In August 2009, the FASB issued Accounting Standards Update 2009-05, "Fair Value Measurements and Disclosures (Topic 820) — Measuring Liabilities at Fair Value" (ASU 2009-05). ASU 2009-05 amends Topic 820 by providing additional guidance (including illustrative examples) clarifying the measurement of liabilities at fair value. When a quoted price in an active market for the identical liability is not available, the amendments in ASU 2009-05 require that the fair value of a liability be measured using one or more of the listed valuation techniques that should maximize the use of relevant observable inputs and minimize the use of unobservable inputs. In addition, the amendments in ASU 2009-05 clarify that when estimating the fair value of a liability, an entity is not required to include a separate input or adjustment to the other inputs relating to the existence of a restriction that prevents the transfer of the liability. The amendments also clarify how the price of a traded debt security (i.e., an asset value) should be considered in estimating the fair value of the issuer's liability. The amendments in ASU 2009-05 became effective for the company on October 1, 2009. The company has made the required disclosures in Note 9, "Debt."

In September 2009, the FASB issued Accounting Standards Update 2009-12, "Investments in Certain Entities that Calculate Net Asset Value per Share (or Its Equivalent)" (ASU 2009-12). ASU 2009-12 amends ASC Topic 820 to provide further guidance on how to measure the fair value of investments in alternative investments, such as hedge, private equity, real estate, venture capital, offshore and fund of funds. ASU 2009-12 permits, as a practical expedient, the measurement of fair value of an investment on the basis of the

net asset value per share of the investment (or its equivalent) if the net asset value of the investment (or its equivalent) is calculated in a manner consistent with ASC Topic 946, "Financial Services — Investment Companies," including measurement of all or substantially all of the fund's underlying investments at fair value in accordance with ASC Topic 820. ASU 2009-12 is effective for interim and annual periods ending after December 15, 2009. The adoption of ASU 2009-12 did not have a material impact on the Consolidated Financial Statements.

In January 2010, the FASB issued Accounting Standards Update 2010-06, "Improving Disclosures about Fair Value Measurements" (ASU 2010-06). ASU 2010-06 amends Topic 820 to require a number of additional disclosures regarding fair value measurements. Specifically, ASU 2010-06 requires entities to disclose: (1) the amount of significant transfers between Level 1 and Level 2 of the fair value hierarchy and the reasons for these transfers; (2) the reasons for any transfers in or out of Level 3; and (3) information in the reconciliation of recurring Level 3 measurements about purchases, sales, issuances and settlements on a gross basis. ASU 2010-06 also clarifies existing fair value disclosures about the appropriate level of disaggregation and about inputs and valuation techniques for both recurring and nonrecurring fair value measurements that fall in either Level 2 or Level 3. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the rollforward of activity in Level 3 fair value measurements, which are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The company has made the required disclosures in Note 20, "Consolidated Investment Products." The company does not expect the additional disclosure requirements with respect to rollforward activity to have a significant impact on its disclosure.

2. BUSINESS COMBINATION AND INTEGRATION

On June 1, 2010, Invesco acquired from Morgan Stanley its retail asset management business, including Van Kampen Investments (the "acquired business" or the "acquisition"), in exchange for an aggregate of 30.9 million shares of common stock and participating preferred stock on an as converted basis and \$770.0 million in cash. The 30.9 million shares issued to Morgan Stanley included 11.7 million common shares and 19.2 million participating preferred share issued to Morgan Stanley was convertible into 1,000 common shares upon transfer by Morgan Stanley to an unrelated third party. During July 2010, a cash payment of \$2.5 million was made reflecting agreed working capital levels in the acquired business. The share issuance portion of the acquisition consideration represents a noncash financing activity related to the statement of cash flows. In November 2010, Morgan Stanley sold its 30.9 million shares, as converted, to unrelated third parties, resulting in the conversion of the participating preferred shares outstanding into common shares outstanding.

The acquired business brought in assets under management across the equity, fixed income and alternative asset classes (including mutual funds, variable insurance funds, separate accounts and UITs).

The transaction was accounted for under the acquisition method of accounting. Accordingly, the purchase price was allocated to the assets acquired and liabilities assumed based upon their estimated fair values at the date of the transaction. Substantially all of the \$372.8 million excess of the purchase price over the fair value of assets acquired and liabilities and noncontrolling interests assumed was recorded as nondeductible goodwill. The goodwill balance resulted primarily from an opening balance sheet net deferred tax liability of \$295.2 million which reflects a carryover tax basis in certain assets that were acquired.

The following table summarizes the initial estimates of amounts of identified assets acquired and liabilities assumed at the acquisition date and at December 31, 2010, as well as the consideration transferred to acquire Morgan Stanley's retail asset management business, including Van Kampen Investments.

| \$ in millions | Initial Fair Value Estimate* | Adjustments* | Revised Fair Value Estimate |
|--|---------------------------------|--------------|--------------------------------|
| ASSETS | | | |
| Cash and cash equivalents | 57.8 | _ | 57.8 |
| Cash of consolidated investment products | 4.4 | 12.1 | 16.5 |
| Investments | 71.4 | _ | 71.4 |
| Investments of consolidated investment products | 762.3 | _ | 762.3 |
| Receivables | 81.1 | (0.9) | 80.2 |
| Receivables of consolidated investment products | 11.6 | _ | 11.6 |
| Property and equipment | 3.2 | 0.1 | 3.3 |
| Institutional relationships intangible | 18.0 | _ | 18.0 |
| Sub-Advised relationships intangible | 54.0 | | 54.0 |
| Fund management contracts intangible | 1,047.0 | _ | 1,047.0 |
| Distribution relationships intangible | 40.0 | _ | 40.0 |
| Distribution agreements intangible | 17.0 | _ | 17.0 |
| Trademarks / Trade Names intangible | 13.0 | | 13.0 |
| Goodwill | 362.7 | 10.1 | 372.8 |
| Other assets | 18.8 | 15.0 | 33.8 |
| Total assets | 2,562.3 | 36.4 | 2,598.7 |
| LIABILITIES AND APPROPRIATED EQUITY | | | |
| Accruals and accounts payables | (135.6) | (21.9) | (157.5) |
| Other current liabilities of consolidated investment products | (16.3) | (8.4) | (24.7) |
| Deferred taxation, net | (307.8) | 12.6 | (295.2) |
| Long-term debt of consolidated investment products | (630.2) | _ | (630.2) |
| Retained earnings appropriated for investors of consolidated investment products | (130.7) | (18.7) | (149.4) |
| Total liabilities and appropriated equity | (1,220.6) | (36.4) | (1,257.0) |
| Total identifiable net assets | 1,341.7 | | 1,341.7 |
| Summary of consideration: | | | |
| Cash paid | 770.0 | _ | 770.0 |
| Payable to seller | 2.5 | | 2.5 |
| Capital stock at fair value | 569.2 | _ | 569.2 |
| Total cash and stock consideration | 1,341.7 | _ | 1,341.7 |

As the company receives additional information related to the transaction, certain initially recorded estimates may change. Adjustments identified through December 31, 2010 relate primarily to the addition of cash and derivative assets and liabilities of acquired consolidated collateralized loan obligation products and the recognition of an acquired contingent liability for deferred structuring fees of \$20.8 million (and related deferred tax asset \$8.3 million), discounted from a maximum contractual amount of \$46.4 million using a credit-adjusted risk free rate of 6.19%. The company does not expect additional material changes to the value of assets acquired or liabilities assumed in conjunction with the transaction.

The initial opening balance sheet includes an accrual of \$4.7 million related to probable legal contingencies existing at the date of the acquisition and an indemnification asset due from Morgan Stanley for the same amount. Any adjustments made to the contingent liability will result in equal and offsetting adjustments to the receivable from Morgan Stanley. The 30.9 million aggregate common shares and participating preferred shares as converted to common shares issued to Morgan Stanley had a total fair value of \$567.8 million based on the company's opening market price of \$18.38 per share on June 1, 2010, the acquisition date. The vested portion of replacement employee share-based awards had a fair value of \$1.4 million.

Immediately following the acquisition date, the company commenced the integration of the acquired business with its pre-existing operations. The integration of the acquired business was largely complete as of the date of the company's Form 10-Q for the three and six months ended June 30, 2010; as such, accurate segregated expense information for (and therefore earnings generated by) the acquired business for periods subsequent to June 30, 2010 is no longer available. Prior to any significant product mergers, revenues associated with the acquired business can be separately identified, and as a result, the impact can be estimated. Operating revenues of the acquired business from the closing date of June 1 through December 31, 2010 were approximately \$468 million, which represents the incremental impact of the acquired business and does not represent the stand-alone results of the acquired business.

The following unaudited proforma summary presents consolidated information of the company as if the acquisition had occurred on January 1, 2009. Transaction and integration expenses have been removed from the proforma information as they are deemed to be costs directly attributable to the acquired business. These pro forma results are not indicative of the actual results of operations that would have been achieved nor are they indicative of future results of operations.

| | For the year end | For the year ended December 31, | | |
|--------------------|------------------|---------------------------------|--|--|
| \$ in millions | 2010 | 2009 | | |
| Operating Revenues | 3,805.4 | 3,264.9 | | |
| Net income | 607.8 | 353.5 | | |

During the year ended December 31, 2010, the company incurred \$150.0 million of transaction and integration costs (\$103.1 million net of taxation). Transaction and integration costs include acquisition-related charges incurred during the period to effect a business combination and do not represent ongoing costs of the fully integrated combined organization. They include legal, regulatory, advisory, valuation, integration-related employee incentive awards and other professional or consulting fees, general and administrative costs, including travel costs related to the transaction and the costs of temporary staff involved in executing the transaction, and post-closing costs of integrating the acquired business into the company's existing operations including incremental costs associated with achieving synergy savings. Additionally, transaction and integration expenses include legal costs related to the defense of auction rate preferred securities complaints raised in the pre-acquisition period with respect to various closed-end funds included in the acquisition obtained as part of the acquired business. See Note 19, "Commitments and Contingencies" for additional information. The following table presents acquisition-related and integration-related charges incurred during the period.

| For the year ended December 31, 2010 |
|--------------------------------------|
| 5.7 |
| |
| 39.1 |
| 53.4 |
| 51.8 |
| 144.3 |
| 150.0 |
| |

⁽¹⁾ The company incurred \$4.3 million of acquisition-related costs and \$6.5 million of integration-related costs during 2009, which are not reflected in this table.

3. FAIR VALUE OF ASSETS AND LIABILITIES

The carrying value and fair value of financial instruments is presented in the below summary table. The fair value of financial instruments held by consolidated investment products is presented in Note 20, "Consolidated Investment Products."

| | December 31, 2010 | | | December 31, 2009 | |
|---|-----------------------|-------------------|------------|--------------------------|------------|
| \$ in millions | Footnote Reference | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Cash and cash equivalents | | 740.5 | 740.5 | 762.0 | 762.0 |
| Available for sale investments | 4 | 100.0 | 100.0 | 92.7 | 92.7 |
| Assets held for policyholders | | 1,295.4 | 1,295.4 | 1,283.0 | 1,283.0 |
| Trading investments | 4 | 180.6 | 180.6 | 84.6 | 84.6 |
| Foreign time deposits* | 4 | 28.2 | 28.2 | 22.5 | 22.5 |
| Support agreements* | 19, 20 | (2.0) | (2.0) | (2.5) | (2.5) |
| Policyholder payables | | (1,295.4) | (1,295.4) | (1,283.0) | (1,283.0) |
| Financial instruments sold, not yet purchased | | (0.7) | (0.7) | _ | _ |
| Derivative liabilities | | (0.1) | (0.1) | _ | _ |
| Note Payable | | (18.9) | (18.9) | _ | _ |
| Long-term debt* | 9 | (1,315.7) | (1,339.3) | (745.7) | (765.5) |

^{*} These financial instruments are not measured at fair value on a recurring basis. See the indicated footnotes for additional information about the carrying and fair values of these financial instruments. Foreign time deposits are measured at cost plus accrued interest, which approximates fair value.

A three-level valuation hierarchy exists for disclosure of fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

An asset or liability's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

There are three types of valuation approaches: a market approach, which uses observable prices and other relevant information that is generated by market transactions involving identical or comparable assets or liabilities; an income approach, which uses valuation techniques to convert future amounts to a single, discounted present value amount; and a cost approach, which is based on the amount that currently would be required to replace the service capacity of an asset.

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value on a recurring basis, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy.

Cash equivalents

Cash equivalents include cash investments in money market funds and time deposits. Cash and cash equivalents invested in affiliated money market funds totaled \$289.6 million at December 31, 2010 (December 31, 2009: \$465.1 million). Cash investments in money market funds are valued under the market approach through the use of quoted market prices in an active market, which is the net asset value of the underlying funds, and are classified within level 1 of the valuation hierarchy.

Available-for-sale investments

Available-for-sale investments include amounts seeded into affiliated investment products, and investments in affiliated CLOs. Seed money is valued under the market approach through the use of quoted market prices available in an active market and is classified within level 1 of the valuation hierarchy; there is no modeling or additional information needed to arrive at the fair values of these investments. Seed money investments are investments held in Invesco managed funds with the purpose of providing capital to the funds during their development periods. CLOs are valued using an income approach through the use of certain observable and unobservable inputs. Due to current liquidity constraints within the market for CLO products that require the use of unobservable inputs, these investments are classified as level 3 within the valuation hierarchy.

Assets held for policyholders

Assets held for policyholders represent investments held by one of the company's subsidiaries, which is an insurance entity that was established to facilitate retirement savings plans in the U.K. The assets held for policyholders are accounted for at fair value pursuant to ASC Topic 944, "Financial Services — Insurance," and are comprised primarily of affiliated unitized funds. The assets are measured at fair value under the market approach based on the quoted prices of the underlying funds in an active market and are classified within level 1 of the valuation hierarchy. The policyholder payables are indexed to the value of the assets held for policyholders.

Trading investments

Trading investments include investments held to hedge economically against costs the company incurs in connection with certain deferred compensation plans in which the company participates, as well as trading and investing activities in equity and debt securities entered into in its capacity as sponsor of UITs.

• <u>Investments related to deferred compensation plans</u>

Investments related to deferred compensation plans are primarily invested in affiliated funds that are held to hedge economically current and non-current deferred compensation liabilities. Investments related to deferred compensation plans are valued under the market approach through the use of quoted prices in an active market and are classified within level 1 of the valuation hierarchy.

• UIT-related equity and debt securities

At December 31, 2010, UIT-related equity and debt securities consisted of investments in corporate stock, UITs, and U.S. state and political subdivision securities. Each is discussed more fully below.

o Corporate stock

The company temporarily holds investments in corporate stock for purposes of creating a UIT. Corporate stocks are valued under the market approach through use of quoted prices on an exchange. To the extent these securities are actively traded, valuation adjustments are not applied and they are categorized in Level 1 of the fair value hierarchy; otherwise, they are categorized in Level 2.

o UITs

The company may hold units of its sponsored UITs at period-end for sale in the primary market or secondary market. Equity UITs are valued under the market approach through use of quoted prices on an exchange. Fixed income UITs are valued using recently executed transaction prices, market price quotations (where observable), bond spreads, or credit default swap spreads. The spread data used is for the same maturities as the underlying bonds. If the spread data does not reference the issuers, then data that references comparable issuers is used. When observable price quotations are not available, fair value is determined based on cash flow models with yield curves, bond or single name credit default spreads, and recovery rates based on collateral value as key inputs. Depending on the nature of the inputs, these investments are categorized as Level 1, 2, or 3.

o U.S. state and political subdivision securities

U.S. state and political subdivision (collectively 'municipal') securities are valued using recently executed transaction prices, market price quotations (where observable), bond spreads, or credit default swap spreads. The spread data used is for the same maturities as the underlying bonds. If the spread data does not reference the issuers, then data that references comparable issuers is used. When observable price quotations are not available, fair value is determined based on cash flow models with yield curves, bond or single name credit default spreads, and recovery rates based on collateral value as key inputs. Depending on the nature of the inputs, these investments are categorized as Level 1, 2, or 3.

UIT-related financial instruments sold, not yet purchased, and derivative liabilities

The company uses U.S. Treasury futures, which are types of derivative financial instruments, to hedge economically fixed income UIT inventory and securities in order to mitigate market risk. Open futures contracts are marked to market daily through earnings, which is recorded in the company's consolidated statement of income in other revenue, along with the mark-to-market on the underlying trading securities held. Fair values of derivative contracts in an asset position are included in other assets in the company's consolidated balance sheet. Fair values of derivative contracts in a liability position are included in other liabilities in the company's consolidated balance sheet. These derivative contracts are valued under the market approach through use of quoted prices in an active market and are classified within Level 1 of the valuation hierarchy. At December 31, 2010 there were 76 futures contracts with a notional value of \$9.3 million. Additionally, to hedge economically the market risk associated with equity and debt securities and UITs temporarily held as trading investments, the company will hold short corporate stock, exchange-traded fund, or U.S. treasury security positions. These transactions are recorded as financial instruments sold, not yet purchased and are included in other liabilities in the company's consolidated balance sheet. To the extent these securities are actively traded, valuation adjustments are not applied and they are categorized in Level 1 of the fair value hierarchy; otherwise, they are categorized in Level 2.

Note payable

The note payable represents a payable linked to the aggregate amount of distributions proportional to Invesco's acquired ownership interest in two consolidated real estate funds. As the underlying investments in the funds are carried at fair value (and are disclosed as Level 3 assets in the fair value hierarchy table included in Note 20, "Consolidated Investment Products"), management elected the fair value option for the note payable in order to offset the fair value movements recognized from the funds and has recorded the note payable as a Level 3 liability. The fair value of the note payable represents its remaining principal balance adjusted for changes in equity of the funds that is attributable to the company's ownership interest in the funds.

The following table presents, for each of the hierarchy levels described above, the carrying value of the company's assets and liabilities, including major security type for equity and debt securities, which are measured at fair value on the face of the statement of financial position as of December 31, 2010.

| | As of December 31, 2010 | | | | | |
|--|----------------------------|---|---|---|--|--|
| \$ in millions | Fair Value Measurements | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | | |
| Current assets: | | | | | | |
| Cash equivalents: | | | | | | |
| Money market funds | 316.4 | 316.4 | _ | _ | | |
| Investments:* | | | | | | |
| Available-for-sale: | | | | | | |
| Seed money | 99.5 | 99.5 | _ | _ | | |
| Trading investments: | | | | | | |
| Investments related to deferred compensation plans | 165.5 | 165.5 | _ | _ | | |
| UIT-related equity and debt securities: | | | | | | |
| Corporate stock | 1.2 | 1.2 | _ | _ | | |
| UITs | 4.0 | 4.0 | _ | _ | | |
| U.S. state and political subdivisions securities | 9.9 | _ | 9.9 | _ | | |
| Assets held for policyholders | 1,295.4 | 1,295.4 | <u>=</u> | <u></u> | | |
| Total current assets | 1,891.9 | 1,882.0 | <u>9.9</u> | | | |
| Non-current assets: | | | | | | |
| Investments — available-for-sale*: | | | | | | |
| CLOs** | 0.5 | _ | _ | 0.5 | | |
| Total assets at fair value | 1,892.4 | 1,882.0 | 9.9 | 0.5 | | |
| Current liabilities: | | | | | | |
| Policyholder payables | (1,295.4) | (1,295.4) | _ | _ | | |
| UIT-related financial instruments sold, not yet purchased: | | | | | | |
| Corporate equities | (0.7) | (0.7) | _ | _ | | |
| U.S. Treasury securities | _ | _ | _ | _ | | |
| UIT-related derivative liabilities | (0.1) | (0.1) | _ | _ | | |
| Non-current liabilities: | | | | | | |
| Note payable | (18.9) | | _ | <u>(18.9)</u> | | |
| Total liabilities at fair value | (1,315.1) | (1,296.2) | <u>=</u> | <u>(18.9</u>) | | |

^{*} Current foreign time deposits of \$28.2 million and other current investments of \$0.5 million are excluded from this table. Other non-current equity and cost method investments of \$156.9 million and \$7.0 million, respectively, are also excluded from this table. These investments are not measured at fair value, in accordance with applicable accounting standards.

^{**} The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010, resulting in the consolidation of CLOs for which the company has an underlying investment of \$23.3 million at December 31, 2010 (before consolidation). In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs.

The following table presents, for each of the hierarchy levels described above, the carrying value of the company's assets and liabilities that are measured at fair value as of December 31, 2009:

| | As of December 31, 2009 | | | | | |
|--|----------------------------|---|---|---|--|--|
| \$ in millions | Fair Value Measurements | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | | |
| Current assets: | | | | | | |
| Cash equivalents: | | | | | | |
| Money market funds | 498.6 | 498.6 | _ | _ | | |
| Investments:* | | | | | | |
| Available-for-sale: | | | | | | |
| Seed money | 74.8 | 74.8 | | _ | | |
| Trading investments: | | | | | | |
| Investments related to deferred compensation plans | 84.6 | 84.6 | | _ | | |
| Assets held for policyholders | 1,283.0 | 1,283.0 | <u>=</u> | <u> </u> | | |
| Total current assets | 1,941.0 | 1,941.0 | <u>—</u> | <u> </u> | | |
| Non-current assets: | | | | | | |
| Investments — available-for-sale: | | | | | | |
| CLOs | 17.9 | | <u>=</u> | <u>17.9</u> | | |
| Total assets at fair value | 1,958.9 | 1,941.0 | = | <u>17.9</u> | | |
| Current liabilities: | | | | | | |
| Policyholder payables | (1,283.0) | (1,283.0) | _ | | | |
| Total liabilities at fair value | (1,283.0) | (1,283.0) | _ | | | |

^{*} Current foreign time deposits of \$22.5 million and other current investments of \$0.5 million are excluded from this table. Other non-current equity method and other investments of \$134.7 million and \$4.8 million, respectively, are also excluded from this table. These investments are not measured at fair value, in accordance with applicable accounting standards.

The following table shows a reconciliation of the beginning and ending fair value measurements for level 3 assets during the year ending December 31, 2010, which are comprised solely of CLOs, and are valued using significant unobservable inputs:

| \$ in millions | Year Ended December 31, 2010 | Year Ended December 31, 2009 |
|---|---------------------------------|---------------------------------|
| Beginning balance | 17.9 | 17.5 |
| Adoption of guidance now encompassed in ASC Topic 810* | <u>(17.4)</u> | |
| Beginning balance, as adjusted | 0.5 | 17.5 |
| Net unrealized gains and losses included in accumulated other comprehensive income/(loss)** | 0.1 | 6.4 |
| Purchases and issuances | _ | _ |
| Other-than-temporary impairment included in other gains and losses, net | _ | (5.2) |
| Return of capital | (0.1) | (0.8) |
| Ending balance | 0.5 | <u>17.9</u> |

^{*} The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010, resulting in the consolidation of CLOs for which the company has an underlying investment of \$23.3 million at December 31, 2010 (before consolidation). The adjustment of \$17.4 million in the table above reflects the elimination of the company's equity interest upon adoption. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs.

^{**} Of these net unrealized gains and losses included in accumulated other comprehensive income/(loss), \$0.1 million for the year ended December 31, 2010 is attributed to the change in unrealized gains and losses related to assets still held at December 31, 2010.

4. INVESTMENTS

The disclosures below include details of the company's investments. Investments held by consolidated investment products are detailed in Note 20, "Consolidated Investment Products."

Current Investments

| | As | of |
|--|----------------------|----------------------|
| \$ in millions | December 31, 2010 | December 31, 2009 |
| Available-for-sale investments: | | |
| Seed money | 99.5 | 74.8 |
| Trading investments: | | |
| Investments related to deferred compensation plans | 165.5 | 84.6 |
| UIT-related equity and debt securities | 15.1 | _ |
| Foreign time deposits | 28.2 | 22.5 |
| Other | 0.5 | 0.5 |
| Total current investments | 308.8 | 182.4 |

Non-current Investments

| | As | of |
|---------------------------------|----------------------|----------------------|
| \$ in millions | December 31, 2010 | December 31, 2009 |
| Available-for-sale investments: | | |
| CLOs | 0.5 | 17.9 |
| Equity method investments | 156.9 | 134.7 |
| Other | 7.0 | 4.8 |
| Total non-current investments | 164.4 | 4.8 157.4 |

The portion of trading gains and losses for the year ended December 31, 2010, that relates to trading securities still held at December 31, 2010, was a \$8.6 million net gain (December 31, 2009: a \$18.6 million net gain).

Realized gains and losses recognized in the income statement during the year from investments classified as available-for-sale are as follows:

| | 2010 | | | 2009 | | | 2008 | | |
|--|------------------|-------------------|-------------------|------------------|-------------------|-------------------|------------------|-------------------|-------------------|
| | Proceeds from | Gross Realized | Gross Realized | Proceeds from | Gross Realized | Gross Realized | Proceeds from | Gross Realized | Gross Realized |
| \$ in millions | Sales | Gains | Losses | Sales | Gains | Losses | Sales | Gains | Losses |
| Current available-for-sale investments | 64.5 | 9.9 | (1.3) | 47.5 | 4.5 | (1.6) | 73.9 | 1.6 | (1.7) |
| Non-current available-for-sale | | | | | | | | | |
| investments | 0.2 | _ | _ | 2.2 | 1.4 | _ | 10.6 | 7.4 | _ |

Upon the sale of available-for-sale securities, net realized gains of \$8.6 million, \$4.3 million and \$7.3 million were transferred from accumulated other comprehensive income into the Consolidated Statements of Income during 2010, 2009, and 2008, respectively. The specific identification method is used to determine the realized gain or loss on securities sold or otherwise disposed.

Gross unrealized holding gains and losses recognized in other accumulated comprehensive income from available-for-sale investments are presented in the table below:

| | | December 31, 2010 | | | | December 31, 2009 | | | |
|--------------------------------|-----------|--------------------------------|--------------------------------|-------|-------------|--------------------------------|--------------------------------|-------------|--|
| | | Gross Unrealized Holding | Gross Unrealized Holding | Fair | | Gross Unrealized Holding | Gross Unrealized Holding | Fair | |
| \$ in millions | Cost | Gains | Losses | Value | Cost | Gains | Losses | Value | |
| Current: | | | | | | | | | |
| Seed money | 89.6 | 10.6 | <u>(0.7</u>) | 99.5 | <u>74.7</u> | 5.9 | <u>(5.8</u>) | 74.8 | |
| Current available-for-sale | | | | | | | | | |
| investments | 89.6 | 10.6 | (0.7) | 99.5 | 74.7 | 5.9 | (5.8) | 74.8 | |
| Non-current: | | | | | | | | | |
| CLOs* | 0.3 | 0.2 | _ | 0.5 | <u>12.6</u> | 5.3 | _ | <u>17.9</u> | |
| Non-current available-for-sale | · <u></u> | <u> </u> | <u> </u> | | ' <u></u> | | <u> </u> | <u> </u> | |
| investments: | 0.3 | 0.2 | <u>_</u> | 0.5 | 12.6 | 5.3 | <u>—</u> | 17.9 | |
| | 89.9 | 10.8 | (0.7) | 100.0 | 87.3 | 11.2 | (5.8) | 92.7 | |
| | | | — | | | | | | |

^{*} The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010, resulting in the consolidation of CLOs for which the company has an underlying investment of \$23.3 million at December 31, 2010 (before consolidation). In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs.

Available-for-sale debt securities as of December 31, 2010, by maturity, are set out below:

| \$ in millions | Available-for-Sale (Fair Value) |
|--------------------------|------------------------------------|
| Less than one year | - |
| One to five years | - |
| Five to ten years | 0.5 |
| Greater than ten years | - |
| Total available-for-sale | <u></u> |

The following table provides the breakdown of available-for-sale investments with unrealized losses at December 31, 2010:

| | Less Than | Less Than 12 Months | | 12 Months or Greater | | Total | |
|-----------------------|------------|----------------------------|------------|----------------------|------------|------------|--|
| | | Gross | | Gross | | Gross | |
| | | Unrealized | | Unrealized | | Unrealized | |
| \$ in millions | Fair Value | Losses | Fair Value | Losses | Fair Value | Losses | |
| Seed money (40 funds) | 0.4 | _ | 5.7 | (0.7) | 6.1 | (0.7) | |

The following table provides the breakdown of available-for-sale investments with unrealized losses at December 31, 2009:

| | Less Than | Less Than 12 Months | | 12 Months or Greater | | Total | |
|-----------------------|------------|---------------------|------------|----------------------|------------|------------|--|
| | | Gross | | Gross | | Gross | |
| | | Unrealized | | Unrealized | | Unrealized | |
| \$ in millions | Fair Value | Losses | Fair Value | Losses | Fair Value | Losses | |
| Seed money (44 funds) | 5.7 | (0.3) | 25.1 | (5.5) | 30.8 | (5.8) | |

The company recorded other-than-temporary impairment charges (OTTI) on seed money investments of \$6.7 million in 2010 (2009: \$3.0 million). The gross unrealized losses of seed money investments were primarily caused by declines in the market value of the underlying funds and foreign exchange movements. After conducting a review of the financial condition and near-term prospects of the underlying securities in the seeded funds as well as the severity and duration of the impairment, the company does not consider its remaining gross unrealized losses on these securities to be other-than-temporarily impaired. The securities are expected to recover their value over time and the company has the intent and ability to hold the securities until this recovery occurs.

As discussed in Note 1, "Accounting Policies," the company adopted guidance now encompassed in ASC Topic 320, on April 1, 2009. Upon adoption, the company recorded a cumulative effect adjustment of \$1.5 million to the April 1, 2009, opening balance of retained earnings with a corresponding adjustment to accumulated other comprehensive income, representing the non-credit component of previously-recognized OTTI. During the year ended December 31, 2010, there were no charges to other comprehensive income from other-than-temporary impairment related to non-credit related factors. A rollforward of the cumulative credit-related other-than-temporary impairment charges recognized in earnings for which some portion of the impairment was recorded in other comprehensive income is as follows:

| In millions | Year ended December 31, 2010 | Nine months ended December 31, 2009* |
|--|------------------------------|---|
| Beginning balance | 18.8 | 17.1 |
| Adoption of guidance now encompassed in ASC Topic 810** | <u>(18.0)</u> | |
| Beginning balance, as adjusted | 0.8 | 17.1 |
| Additional credit losses recognized during the period related to securities for which: | | |
| No OTTI has been previously recognized | _ | _ |
| OTTI has been previously recognized | | 1.7 |
| Ending balance | 0.8 | 18.8 |
| | | |

^{*} The guidance now encompassed in ASC Topic 320 was effective on April 1, 2009. Credit-related OTTI recorded in other gains and losses, net, on the Consolidated Statement of Income during the year ended December 31, 2009 was \$5.2 million.

The company owns 100% of the voting control of its subsidiary entities, directly or indirectly, with the exception of the following entities, which are consolidated with resulting noncontrolling interests:

| | Country of | |
|---|---------------|-------------------------|
| Name of Company | Incorporation | % Voting Interest Owned |
| India Asset Recovery Management Limited | India | 80.1% |

Following are the company's investments in joint ventures and affiliates, which are accounted for using the equity method and are recorded as non-current investments on the Consolidated Balance Sheets:

| | Country of | |
|---|---------------|-------------------------|
| Name of Company | Incorporation | % Voting Interest Owned |
| Invesco Great Wall Fund Management Company Limited | China | 49.0% |
| Huaneng Invesco WLR Investment Consulting Company Limited | China | 50.0% |
| Pocztylion — ARKA | Poland | 29.3% |

Undistributed earnings from equity method investees have not been a material restriction on the company's ability to pay dividends to shareholders. Equity method investments also include the company's investments in various of its sponsored private equity, real estate and other investment entities. The company's investment is generally less than 5% of the capital of these entities. These entities include variable interest entities for which the company has determined that it is not the primary beneficiary and other investment products structured as partnerships for which the company is the general partner and the other limited partners possess either substantive kick-out, liquidation or participation rights. See Note 20, "Consolidated Investment Products," for additional information.

^{**} The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010, resulting in the consolidation of CLOs for which the company has an underlying investment of \$23.3 million at December 31, 2010 (before consolidation). Of the \$18.8 million cumulative credit-related OTTI balance at January 1, 2010, \$18.0 million relates to CLOs that were consolidated into the company's Consolidated Balance Sheet, resulting in the elimination of our equity interest.

5. PROPERTY AND EQUIPMENT

Changes in property and equipment balances are as follows:

| \$ in millions | Technology and Other Equipment | Software | Land and Buildings* | Work In Process | Leasehold Improvements | Total |
|---------------------------|-----------------------------------|--|------------------------|--------------------|---------------------------|---------|
| Cost: | | | | | - | |
| January 1, 2010 | 282.5 | 231.3 | 72.5 | 11.5 | 141.3 | 739.1 |
| Foreign exchange | 1.7 | (1.1) | (1.4) | (0.1) | 1.3 | 0.4 |
| Additions** | 10.0 | 7.4 | 1.0 | 78.2 | 3.5 | 100.1 |
| Transfers | 28.3 | 28.6 | _ | (70.0) | 13.1 | _ |
| Disposals | (4.1) | (0.1) | | | | (4.2) |
| December 31, 2010 | 318.4 | 266.1 | 72.1 | 19.6 | 159.2 | 835.4 |
| Accumulated depreciation: | | <u> </u> | | | | |
| January 1, 2010 | (245.5) | (165.3) | (7.5) | _ | (100.1) | (518.4) |
| Foreign exchange | (2.1) | 0.8 | 0.3 | _ | (1.4) | (2.4) |
| Depreciation expense | (18.2) | (19.6) | (1.2) | _ | (7.4) | (46.4) |
| Disposals | 4.1 | 0.1 | | | | 4.2 |
| December 31, 2010 | (261.7) | (184.0) | (8.4) | | (108.9) | (563.0) |
| Net book value: | ``` | <u>, </u> | | | <u> </u> | |
| December 31, 2010 | 56.7 | 82.1 | 63.7 | 19.6 | 50.3 | 272.4 |
| Cost: | | · | | | | |
| January 1, 2009 | 270.2 | 191.9 | 65.0 | 11.6 | 132.6 | 671.3 |
| Foreign exchange | 7.9 | 4.9 | 6.6 | _ | 5.0 | 24.4 |
| Additions | 8.1 | 5.2 | 0.9 | 35.0 | 3.8 | 53.0 |
| Transfers | 3.3 | 29.5 | _ | (35.1) | 2.3 | _ |
| Disposals | (7.0) | (0.2) | | | (2.4) | (9.6) |
| December 31, 2009 | 282.5 | 231.3 | 72.5 | 11.5 | 141.3 | 739.1 |
| Accumulated depreciation: | | | | | | |
| January 1, 2009 | (233.2) | (146.3) | (5.9) | _ | (80.6) | (466.0) |
| Foreign exchange | (7.7) | (4.0) | (0.7) | _ | (4.3) | (16.7) |
| Depreciation expense | (11.6) | (15.0) | (0.9) | _ | (17.5) | (45.0) |
| Disposals | 7.0 | | | | 2.3 | 9.3 |
| December 31, 2009 | (245.5) | (165.3) | (7.5) | | (100.1) | (518.4) |
| Net book value: | | | | | | |
| December 31, 2009 | <u>37.0</u> | 66.0 | 65.0 | 11.5 | 41.2 | 220.7 |

^{*} Included within land and buildings are \$33.2 million at December 31, 2010 (2009: \$33.7 million) in non-depreciable land assets.

^{**} Included within additions is \$5.4 million at December 31, 2010 related to the acquired businesses.

6. INTANGIBLE ASSETS

The following table presents the major classes of the company's intangible assets at December 31, 2010 and 2009:

| \$ in millions | Gross Book Value | Accumulated Amortization | Net Book Value | Weighted Average Amortization Period (years) |
|---|---------------------|-----------------------------|-------------------|---|
| December 31, 2010 | | | | |
| Management contracts — indefinite-lived | 1,161.7 | N/A | 1,161.7 | N/A |
| Management contracts — finite-lived | 199.7 | (87.0) | 112.7 | 9.0 |
| Customer relationships | 40.0 | (1.9) | 38.1 | 12.0 |
| Distribution agreements | 17.0 | (2.5) | 14.5 | 4.0 |
| Trademarks / Trade names | 13.0 | (3.8) | 9.2 | 2.0 |
| Other | 3.6 | (2.6) | 1.0 | 6.1 |
| Total | 1,435.0 | <u>(97.8</u>) | 1,337.2 | 8.8 |
| December 31, 2009 | | | | |
| Management contracts — indefinite-lived | 110.6 | N/A | 110.6 | N/A |
| Management contracts — finite-lived | 103.4 | (75.8) | 27.6 | 9.3 |
| Other | 2.8 | (1.9) | 0.9 | 5.0 |
| Total | 216.8 | <u>(77.7</u>) | 139.1 | 5.0 9.0 |

The acquisitions of Morgan Stanley's retail asset management business, including Van Kampen Investments on June 1, 2010, Concord Capital on August 16, 2010, and AIG Asia Real Estate on December 31, 2010, collectively added \$173.1 million of finite-lived intangible assets at their respective acquisition dates.

Where evidence exists that the underlying management contracts have a high likelihood of continued renewal at little or no cost to the company, the intangible asset is assigned an indefinite life. The acquisition of Morgan Stanley's retail asset management business, including Van Kampen Investments, added \$1,047.0 million of indefinite-lived intangible assets to the company's Consolidated Balance Sheet at June 1, 2010, also as discussed in Note 2, "Business Combination and Integration," above. Indefinite-lived intangible assets primarily relate to management contracts and related rights to manage the assets acquired during the June 1, 2010 acquisition. The 2010, 2009 and 2008 annual impairment reviews of indefinite-lived intangible assets determined that no impairment existed at the respective review dates.

Amortization expense was \$30.3 million during the year ended December 31, 2010 (2009: \$12.6 million) and is included within General and Administrative expenses in the Consolidated Statements of Income. Estimated amortization expense for each of the five succeeding fiscal years based upon the company's intangible assets at December 31, 2010 is as follows:

Years Ended December 31,

| \$ in millions | |
|--------------------------------------|------|
| 2011 2012 2013 2014 2015 | 34.6 |
| 2012 | 27.1 |
| 2013 | 23.8 |
| 2014 | 18.3 |
| 2015 | 16.0 |

7. GOODWILL

The table below details changes in the goodwill balance:

| \$ in millions | Gross Book Value | Accumulated Impairment | Net Book Value |
|-----------------------|---------------------|---------------------------|-------------------|
| January 1, 2010 | 6,484.2 | (16.6) | 6,467.6 |
| Business combinations | 440.0 | _ | 440.0 |
| Foreign exchange | 72.6 | | 72.6 |
| December 31, 2010 | 6,996.8 | <u>(16.6</u>) | 6,980.2 |
| January 1, 2009 | 5,983.4 | (16.6) | 5,966.8 |
| Business combinations | 34.2 | _ | 34.2 |
| Foreign exchange | 466.6 | | 466.6 |
| December 31, 2009 | 6,484.2 | (16.6) | 6,467.6 |

The acquisitions of Morgan Stanley's retail asset management business, including Van Kampen Investments, Concord Capital, and AIG Asia Real Estate collectively added \$399.6 million to the company's Consolidated Balance Sheet at their respective acquisition dates. The 2010 earn-out calculations related to the 2006 acquisition of W.L. Ross & Co. resulted in an addition to goodwill of \$40.4 million (2009 earn-out goodwill addition: \$34.2 million). See Note 19, "Commitments and Contingencies," for additional information.

The 2010, 2009 and 2008 annual impairment reviews determined that no impairment existed at the respective review dates. Separately, due to deteriorating market conditions, interim impairment tests were performed at October 31, 2008, and March 31, 2009. These interim tests also concluded that no impairment had occurred. As each test concluded that the fair value was above the carrying value, there was no need to proceed to step two of the goodwill impairment test, which would have required separately valuing each class of asset and liability. Following the March 31, 2009 interim test, general market conditions improved and the company did not identify the need for further interim tests during 2009, as no indicators of impairment existed. No interim impairment tests were deemed necessary during 2010.

8. OTHER CURRENT LIABILITIES

The table below details the components of other current liabilities:

| \$ in millions | 2010 | 2009 |
|---|-------|-------|
| Accruals and other liabilities | 182.5 | 110.4 |
| Compensation and benefits | 36.4 | 45.1 |
| Accrued bonus and deferred compensation | 365.3 | 239.2 |
| Accounts payable | 302.5 | 148.1 |
| Other | 19.0 | 17.1 |
| Other current liabilities | 905.7 | 559.9 |

9. DEBT

The disclosures below include details of the company's debt. Debt of consolidated investment products is detailed in Note 20, "Consolidated Investment Products."

| Decemb | December 31, 2010 | | er 31, 2009 |
|-------------------|--|---|--|
| Carrying Value | Fair Value | Carrying Value | Fair Value |
| | | | |
| 215.1 | 223.7 | 215.1 | 227.0 |
| 333.5 | 335.2 | 333.5 | 343.4 |
| 197.1 | 210.4 | 197.1 | 195.1 |
| <u> </u> | _ | _ | _ |
| _ 570.0 | 570.0 | | |
| 1,315.7 | 1,339.3 | 745.7 | 765.5 |
| | _ | _ | _ |
| 1,315.7 | 1,339.3 | 745.7 | 765.5 |
| | Carrying Value 215.1 333.5 197.1 — 570.0 | Carrying Value Fair Value 215.1 223.7 333.5 335.2 197.1 210.4 — — 570.0 570.0 1,315.7 1,339.3 — — | Carrying Value Fair Value Carrying Value 215.1 223.7 215.1 333.5 335.2 333.5 197.1 210.4 197.1 — — — 570.0 570.0 — 1,315.7 1,339.3 745.7 — — — |

^{*} The company's Senior Note indentures contain certain restrictions on mergers or consolidations. Beyond these items, there are no other restrictive covenants in the indentures.

The fair market value of the company's Senior Notes was determined by market quotes provided by Bloomberg. In the absence of an active market, the company relies upon the average price quoted by brokers for determining the fair market value of the debt. The level of trading, both in number of trades and amount of Senior Notes traded, has increased to a level that the company believes market quotes to be a reasonable representation of the current fair market value of the Senior Notes. Due to the short-term nature of the credit facility and the variable interest rate, the fair value of the outstanding balance approximates its carrying value.

Analysis of Borrowings by Maturity:

| \$ in millions | |
|----------------|----------------|
| 2011 | _ |
| 2012 | 215.1 |
| 2013 | 903.5 |
| 2014 | 197.1 |
| Thereafter | |
| Total debt | <u>1,315.7</u> |

On May 24, 2010, the company terminated its existing \$500.0 million credit facility and entered into a new \$1,250.0 million credit facility. Amounts borrowed under the credit facility are repayable at maturity on May 23, 2013.

At December 31, 2010, the outstanding balance on the credit facility was \$570.0 million and the weighted average interest rate on the credit facility was 1.371%. Borrowings under the credit facility will bear interest at (i) LIBOR for specified interest periods or (ii) a floating base rate (based upon the highest of (a) the Bank of America prime rate, (b) the Federal Funds rate plus 0.50% and (c) LIBOR for an interest period of one month plus 1.00%), plus, in either case, an applicable margin determined with reference to the company's credit ratings and specified credit default spreads. Based on credit ratings as of December 31, 2010 of the company and such credit default spreads, the applicable margin for LIBOR-based loans was 1.075% and for base rate loans was 0.075%. In addition, the company is required to pay the lenders a facility fee on the aggregate commitments of the lenders (whether or not used) at a rate per annum which is based on the company's credit ratings. Based on credit ratings as of December 31, 2010, the annual facility fee was equal to 0.30%.

The credit agreement governing the credit facility contains customary restrictive covenants on the company and its subsidiaries. Restrictive covenants in the credit agreement include, but are not limited to: prohibitions on creating, incurring or assuming any liens; entering into certain restrictive merger arrangements; selling, leasing, transferring or otherwise disposing of assets; making a material change in the nature of the business; making material amendments to organic documents; making a significant accounting policy change in certain situations; entering into transactions with affiliates; incurring certain indebtedness through the non-guarantor subsidiaries. Many of these restrictions are subject to certain minimum thresholds and exceptions. Financial covenants under the credit agreement include: (i) the quarterly maintenance of a debt/EBITDA ratio, as defined in the credit agreement, of not greater than 3.25:1.00 through December 31, 2011, and not greater than 3.00:1.00 thereafter, (ii) a coverage ratio (EBITDA, as defined in the credit agreement/interest payable for the four consecutive fiscal quarters ended before the date of determination) of not less than 4.00:1.00.

The credit agreement governing the credit facility also contains customary provisions regarding events of default which could result in an acceleration or increase in amounts due, including (subject to certain materiality thresholds and grace periods) payment default, failure to comply with covenants, material inaccuracy of representation or warranty, bankruptcy or insolvency proceedings, change of control, certain judgments, ERISA matters, cross-default to other debt agreements, governmental action prohibiting or restricting the company or its subsidiaries in a manner that has a material adverse effect and failure of certain guaranty obligations.

The lenders (and their respective affiliates) may have provided, and may in the future provide, investment banking, cash management, underwriting, lending, commercial banking, leasing, foreign exchange, trust or other advisory services to the company and its subsidiaries and affiliates. These parties may have received, and may in the future receive, customary compensation for these services.

The company maintains approximately \$35.5 million in letters of credit from a variety of banks. The letters of credit are generally one-year automatically-renewable facilities and are maintained for various commercial reasons. Approximately \$19.5 million of the letters of credit support office lease obligations, and \$12.2 million supports the Canada Revenue Authority assessments discussed in Note 19, "Commitments and Contingencies."

10. SHARE CAPITAL

Movements in the number of common shares and common share equivalents issued are represented in the table below:

| T 200 | Year Ended December 31, 2010 | Year Ended December 31, 2009 | Year Ended December 31, 2008 |
|---|---------------------------------|---------------------------------|---------------------------------|
| In millions | December 31, 2010 | December 31, 2009 | December 31, 2008 |
| Common shares issued — beginning balance | 459.5 | 426.6 | 424.7 |
| Issue of new shares | 30.9 | 32.9 | 1.9 426.6 |
| Common shares issued — ending balance | 490.4 | 459.5 | 426.6 |
| Less: Treasury shares for which dividend and voting rights do not apply | (30.3) | (28.1) | <u>(40.7)</u> |
| Common shares outstanding | <u>460.1</u> | <u>431.4</u> | 385.9 |

Common Shares of Invesco Ltd.

On June 1, 2010, Invesco acquired Morgan Stanley's retail asset management business, including Van Kampen Investments. In connection with this transaction, Invesco issued to Morgan Stanley 19,212 shares of Series A convertible participating preferred stock ("participating preferred shares"). Each participating preferred share was convertible into 1,000 common shares upon transfer of the shares by Morgan Stanley to an unrelated third party. Each participating preferred share participated in dividends on a basis equal to common shares. The participating preferred shares were non-voting except as otherwise provided by applicable law and benefit from a liquidation preference of \$0.01 per share. In November 2010, Morgan Stanley sold its 30.9 million shares, as converted, to unrelated third parties, resulting in the conversion of the participating preferred shares outstanding into common shares outstanding.

On May 26, 2009, the company issued 32.9 million shares in a public offering that produced gross proceeds of \$460.5 million (\$441.8 million net of related expenses).

Treasury Shares

During the year ended December 31, 2010, the company repurchased 9.4 million shares in the market at a cost of \$192.2 million (2009: no shares were repurchased). Separately, an aggregate of 1.9 million shares were withheld on vesting events during the year ended December 31, 2010 to meet employees' withholding tax obligations (2009: 1.6 million shares). The carrying value of these shares withheld was \$47.9 million (2009: \$22.9 million). Approximately \$1.2 billion remained authorized under the company's share repurchase plan at December 31, 2010 (2009: \$1.4 billion).

Treasury shares include shares held related to certain employee share-based payment programs. These shares include shares previously held in the Invesco Employee Share Option Trust and the Invesco Global Stock Plan Trust. The Invesco Global Stock Plan Trust was terminated in December 2008, and at December 31, 2009, the Invesco Employee Share Option Trust held no company shares. The shares formerly held by both the Invesco Global Stock Plan Trust and the Invesco Employee Share Option Trust are now held by the company, the transfers having no accounting implications for the company. These shares are accounted for under the treasury stock method.

There were no waived dividends for the trustees of the Employee Share Option Trust in 2010 (2009: \$3.9 million; 2008: \$5.0 million). As the Global Stock Plan Trust was terminated in December 2008, there were no waived dividends for this Trust in 2010 and 2009 (2008: \$4.5 million).

Movements in Treasury Shares comprise:

| | Year Ended | Year Ended | Year Ended |
|--|-------------------|-------------------|-------------------|
| In millions | December 31, 2010 | December 31, 2009 | December 31, 2008 |
| Beginning balance | 40.2 | 50.7 | 45.6 |
| Acquisition of common shares | 11.3 | 1.6 | 12.6 |
| Distribution of common shares | (7.0) | (7.5) | (4.4) |
| Common shares distributed to meet option exercises | <u>(1.8</u>) | <u>(4.6)</u> | (3.1) |
| Ending balance | 42.7 | 40.2 | 50.7 |

Total treasury shares at December 31, 2010 were 42.7 million (2009: 40.2 million), including 12.4 million unvested restricted stock awards (2009: 12.1 million) for which dividend and voting rights apply. The market price of common shares at the end of 2010 was \$24.06. The total market value of the company's 42.7 million treasury shares was \$1,027.4 million on December 31, 2010.

11. OTHER COMPREHENSIVE INCOME/(LOSS)

The components of accumulated other comprehensive income/(loss) at December 31 were as follows:

| \$ in millions | 2010 | 2009 | 2008 |
|--|--------|--------|----------------|
| Net unrealized gains/(losses) on available-for-sale investments | 10.1 | 5.4 | (7.7) |
| Tax on unrealized gains/(losses) on available-for-sale investments | (2.4) | (1.6) | 0.1 |
| Accumulated other comprehensive income/(loss) of equity method investments | 2.9 | _ | _ |
| Cumulative foreign currency translation adjustments | 524.6 | 442.0 | (46.3) |
| Tax on cumulative foreign currency translation adjustments | 2.0 | 2.0 | 1.3 |
| Employee benefit plan liability adjustments | (55.8) | (74.5) | (59.4) |
| Tax on employee benefit plan liability adjustments | 14.1 | 20.3 | 16.2 |
| Total accumulated other comprehensive income/(loss) | 495.5 | 393.6 | <u>(95.8</u>) |

Total other comprehensive income/(loss) details are presented below.

| \$ in millions | 2010 | 2009 | 2008 |
|---|-------|--------|-----------|
| Net income, including gains and losses attributable to noncontrolling interests | 636.8 | 209.3 | 421.0 |
| Adoption of guidance now encompassed in ASC Topic 320 | _ | (1.5) | _ |
| Unrealized holding gains and losses on available-for-sale investments* | 11.5 | 10.6 | (33.3) |
| Tax on unrealized holding gains and losses on available-for-sale investments | (2.7) | (2.8) | 3.2 |
| Comprehensive income of equity method investments | 2.9 | _ | _ |
| Reclassification adjustments for net (gains) and losses on available-for-sale investments | | | |
| included in net income | (1.6) | 4.0 | 24.0 |
| Tax on reclassification adjustments for gains (losses) on available-for-sale investments | | | |
| included in net income | 1.9 | 1.1 | (0.9) |
| Foreign currency translation adjustments** | 77.3 | 488.3 | (1,034.2) |
| Tax on foreign currency translation adjustments | _ | 0.7 | (5.0) |
| Adjustments to employee benefit plan liability | 18.7 | (15.1) | (0.3) |
| Tax on adjustments to employee benefit plan liability | (6.2) | 4.1 | (1.4) |
| Total other comprehensive income/(loss) | 738.6 | 698.7 | (626.9) |

^{*} The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010, resulting in the consolidation of certain CLOs. Upon adoption, accumulated other comprehensive income was reduced by \$5.2 million, as accumulated net unrealized gains at January 1, 2010 relating to the company's investments in certain CLOs were reclassified into retained earnings upon their consolidation.

^{**} Included in this amount are net losses of \$5.3 million for the year ended December 31, 2010 related to foreign currency translation adjustments attributable to consolidated investment products. Such amounts form part of the company's total comprehensive income but are reclassified from accumulated other comprehensive income into retained earnings appropriated for investors in consolidated investment products.

12. SHARE-BASED COMPENSATION

The company issues equity-settled share-based awards to certain employees, which are measured at fair value at the date of grant, in accordance with ASC Topic 718, "Compensation — Stock Compensation." The fair value determined at the grant date is expensed, based on the company's estimate of shares that will eventually vest, on a straight-line or accelerated basis over the vesting period. The initial forfeiture rate applied to most grants is 5% per year, based upon the company's historical experience with respect to employee turnover. Fair value for share awards representing equity interests identical to those associated with shares traded in the open market is determined using the market price at the grant date. Fair value is measured by use of the Black Scholes valuation model for certain share awards that do not include dividend rights, and fair value was measured by use of a stochastic model (a lattice-based model) for share option awards.

The company recognized total expenses of \$117.8 million, \$90.8 million and \$97.7 million related to equity-settled share-based payment transactions in 2010, 2009 and 2008, respectively. The total income tax benefit recognized in the Consolidated Statements of Income for share-based compensation arrangements was \$35.0 million for 2010 (2009: \$28.6 million; 2008: \$32.1 million).

Cash received from exercise of share options granted under share-based compensation arrangements was \$19.6 million in 2010 (2009: \$80.0 million; 2008: \$79.8 million). The total tax benefit realized from share options exercises was \$4.1 million in 2010 (2009: \$5.2 million; 2008: \$11.2 million).

Share Awards

Share awards are broadly classified into two categories: time-vested and performance-vested. Share awards are measured at fair value at the date of grant and are expensed, based on the company's estimate of shares that will eventually vest, on a straight-line or accelerated basis over the vesting period.

Time-vested awards vest ratably over or cliff-vest at the end of a period of continued employee service. Performance-vested awards cliff-vest at the end of or vest ratably over a defined vesting period of continued employee service upon the company's attainment of certain performance criteria, generally the attainment of cumulative earnings per share growth targets at the end of the vesting period reflecting a compound annual growth rate of between 10.0% and 15.0% per annum during a three-year period. Time-vested and performance-vested share awards are granted in the form of restricted share awards (RSAs) or restricted share units (RSUs). Dividends accrue directly to the employee holder of RSAs, and cash payments in lieu of dividends are made to employee holders of certain RSUs. There is therefore no discount to the fair value of these share awards at their grant date. Movements on share awards priced in Pounds Sterling prior to the company's primary share listing moving to the New York Stock Exchange from the London Stock Exchange, which occurred on December 4, 2007, in connection with the redomicile of the company from the U.K. to Bermuda, are detailed below:

| | | 2010 | | | 2009 | 2008 | |
|---|-----------------|------------------------|---|-----------------|------------------------|-----------------|------------------------|
| Millions of shares, except fair values | Time- Vested | Performance- Vested | Weighted Average Grant Date Fair Value (£ Sterling) | Time- Vested | Performance- Vested | Time- Vested | Performance- Vested |
| Unvested at the beginning of | | | | | | | |
| year | 5.4 | 2.0 | 11.24 | 10.2 | 6.0 | 15.2 | 6.2 |
| Forfeited during the year | (0.1) | (1.4) | 12.07 | (0.3) | (0.3) | (0.7) | (0.1) |
| Modification of share-based payment awards* | _ | _ | _ | _ | (1.4) | _ | _ |
| Vested and distributed during | | | | | | | |
| the year | (2.0) | (0.5) | 10.01 | (4.5) | (2.3) | (4.3) | (0.1) |
| Unvested at the end of the year | 3.3 | 0.1 | 11.80 | 5.4 | 2.0 | 10.2 | 6.0 |

^{*} During the year ended December 31, 2009, the company modified the terms of 1.4 million equity-settled share-based payment awards such that the awards are now deferred cash awards. As a result of this modification, \$13.0 million was reclassified out of additional paid in capital and into other current and non-current liabilities on the Consolidated Balance Sheet during the year. There was no impact to the Consolidated Statement of Income or earnings per share as a result of this modification.

Subsequent to the company's primary share listing moving to the New York Stock Exchange, shares are now priced in U.S. dollars. Movements on share awards priced in U.S. dollars are detailed below:

| | Year ended | December 31, 2010 | Year ended December 31, 2009 | | |
|--|-----------------|---|------------------------------|---|--|
| Millions of shares, except fair values | Time- Vested | Weighted Average Grant Date Fair Value (\$) | Time- Vested | Weighted Average Grant Date Fair Value (\$) | |
| Unvested at the beginning of period | 11.6 | 15.24 | 3.5 | 26.64 | |
| Granted during the period | 10.6 | 19.11 | 8.9 | 11.51 | |
| Forfeited during the period | (0.3) | 19.36 | (0.1) | 17.27 | |
| Vested and distributed during the period | <u>(4.5)</u> | 16.04 | (0.7) | 24.98 | |
| Unvested at the end of the period | 17.4 | 17.25 | 11.6 | 15.24 | |

All share awards outstanding at December 31, 2010, had a weighted average remaining contractual life of 1.54 years. The total fair value of shares that vested during 2010 was \$125.3 million (2009: \$130.2 million; 2008: \$138.3 million). The weighted average fair value at the date of grant of the historical Pound Sterling vested and distributed share awards was £10.01 (2009: £7.87; 2008: £7.52). The weighted average fair value at the date of grant of the U.S. dollar vested and distributed share awards was \$16.04.

At December 31, 2010, there was \$221.2 million of total unrecognized compensation cost related to non-vested share awards; that cost is expected to be recognized over a weighted average period of 3.4 years.

Share Options

The company has not granted share option awards since 2005. All share options awards, therefore, were granted prior to the December 4, 2007, redomicile from the United Kingdom to Bermuda and relisting from the London Stock Exchange (where the predecessor company's ordinary shares traded in Pounds Sterling) to the New York Stock Exchange (where the company's common shares now trade in U.S. Dollars). The company maintains its two historical share option plans which have outstanding share options: The 2000 Share Option Plan and the No. 3 Executive Share Option Scheme. All remaining outstanding share option awards were fully vested and were expensed by the company over the applicable vesting periods (the latest of which ended prior to December 31, 2008). At the time of their grants, the exercise prices of the share options were denominated in the company's trading currency, which was the Pound Sterling. The company did not change the accounting for share options at the redomicile/relisting date, because the share options were not modified at that date. The exercise price remains in Pounds Sterling and was not changed to U.S. Dollars. Therefore, upon exercise of the share options, the Pound Sterling exercise price will be converted into U.S. Dollars using the spot foreign exchange rate in effect on the exercise date. Upon the exercise of share options, the company either issues new shares or can utilize shares held in treasury (see Note 10, "Share Capital") to satisfy the exercise.

The share option plans provided for a grant price equal to the quoted market price of the company's shares on the date of grant. If the options remain unexercised after a period of 10 years from the date of grant, the options expire. Furthermore, options are forfeited if the employee leaves the company before the options vest. All options outstanding at December 31, 2010 were exercisable and had a range of exercise prices from £6.39 to £28.80, and weighted average remaining contractual life of 2.20 years. The total intrinsic value of options exercised during the years ended December 31, 2010, 2009, and 2008, was \$18.5 million, \$20.7 million, and \$41.4 million, respectively. At December 31, 2010, the aggregate intrinsic value of options outstanding and options exercisable was \$63.3 million. The market price of the company's common stock at December 31, 2010 was \$24.06 (December 31, 2009: \$23.49).

Changes in outstanding share option awards are as follows:

| | 2010 | | : | 2009 | | 2008 | |
|--------------------------------------|---------|---------------------------------------|---------|---------------------------------------|---------|---------------------------------------|--|
| | | Weighted Average Exercise Price | | Weighted Average Exercise Price | | Weighted Average Exercise Price | |
| Millions of shares, except prices | Options | (£ Sterling) | Options | (£ Sterling) | Options | (£ Sterling) | |
| Outstanding at the beginning of year | 16.4 | 14.99 | 23.1 | 14.06 | 29.7 | 12.97 | |
| Forfeited during the year | (3.9) | 21.90 | (2.1) | 15.15 | (1.6) | 14.19 | |
| Exercised during the year | (1.8) | 6.70 | (4.6) | 10.20 | (5.0) | 7.50 | |
| Outstanding at the end of the year | 10.7 | 13.85 | 16.4 | 14.99 | 23.1 | 14.06 | |
| Exercisable at the end of the year | 10.7 | 13.85 | 16.4 | 14.99 | 23.0 | 14.16 | |

13. RETIREMENT BENEFIT PLANS

Defined Contribution Plans

The company operates defined contribution retirement benefit plans for all qualifying employees. The assets of the plans are held separately from those of the company in funds under the control of trustees. When employees leave the plans prior to vesting fully in the contributions, the contributions payable by the company are reduced by the amount of forfeited contributions.

The total amounts charged to the Consolidated Statements of Income for the year ended December 31, 2010, of \$47.0 million (2009: \$43.6 million, 2008: \$44.3 million) represent contributions paid or payable to these plans by the company at rates specified in the rules of the plans. As of December 31, 2010, accrued contributions of \$18.9 million (2009: \$17.1 million) for the current year will be paid to the plans.

The Patient Protection and Affordable Care Act that was signed into law in the U.S. on March 23, 2010 and its related modifications as part of the Health Care and Education Reconciliation Act of 2010 did not have a material impact on the company's financial statements during the year ended December 31, 2010. The company is evaluating whether these new regulations may require any longer-term changes in our benefit plans.

Defined Benefit Plans

The company maintains legacy defined benefit pension plans for qualifying employees of its subsidiaries in the U.K., Ireland, Germany, Taiwan and the U.S. All defined benefit plans are closed to new participants, and the U.S. plan benefits have been frozen. Further, during the year ended December 31, 2009, the company terminated one of its U.S. defined benefit retirement plans. The company also maintains a postretirement medical plan in the U.S., which was closed to new participants in 2005. In 2006, the plan was amended to eliminate benefits for all participants who will not meet retirement eligibility by 2008. The assets of all defined benefit schemes are held in separate trustee-administered funds. Under the plans, the employees are generally entitled to retirement benefits based on final salary at retirement.

The most recent actuarial valuations of plan assets and the present value of the defined benefit obligation were valued as of December 31, 2010. The benefit obligation, related current service cost and prior service cost were measured using the projected unit credit method.

Benefit Obligations and Funded Status

The amounts included in the Consolidated Balance Sheets arising from the company's obligations and plan assets in respect of its defined benefit retirement plans is as follows:

| | Retireme | ent Plans | Medical Plan | | |
|--|----------|-----------|---------------|----------------|--|
| \$ in millions | 2010 | 2009 | 2010 | 2009 | |
| Benefit obligation | (336.1) | (330.2) | (52.4) | (48.5) | |
| Fair value of plan assets | 286.0 | 262.9 | 8.1 | 7.3 | |
| Funded status | (50.1) | (67.3) | (44.3) | <u>(41.2</u>) | |
| Amounts recognized in the Consolidated Balance Sheets: | | | | | |
| Non-current assets | 1.0 | 0.2 | _ | _ | |
| Current liabilities | (0.9) | (0.8) | (2.5) | (2.3) | |
| Non-current liabilities | (50.2) | (66.7) | <u>(41.8)</u> | (38.9) | |
| Funded status | (50.1) | (67.3) | (44.3) | <u>(41.2</u>) | |

Changes in the benefit obligations were as follows:

| | Medical Plan | 1 |
|---------------|--|--|
| 0 2009 | 2010 | 2009 |
| .2 271.2 | 48.5 | 46.8 |
| .1 3.9 | 0.6 | 0.2 |
| .2 16.6 | 2.7 | 2.8 |
| | 0.5 | 0.6 |
| .6 45.8 | 2.4 | 0.3 |
| .8) 27.7 | _ | |
| .2) (7.3) | (2.3) | (2.2) |
| <u>(27.7)</u> | <u> </u> | _= |
| | 52.4 | 48.5 |
| | .2 271.2 .1 3.9 .2 16.6 - - .6 45.8 .8) 27.7 .2) (7.3) | 0 2009 2010 .2 271.2 48.5 .1 3.9 0.6 .2 16.6 2.7 - - 0.5 .6 45.8 2.4 .8) 27.7 - .2) (7.3) (2.3) - (27.7) - |

^{*} During the year ended December 31, 2009, the company terminated one of its defined benefit retirement plans in the U.S. Termination benefits of \$27.7 million were paid to plan participants.

Key assumptions used in plan valuations are detailed below. Appropriate local mortality tables are also used. The postretirement benefit obligations reflect the anticipated annual receipt of the 28% subsidy on retiree prescription drug claims between \$310 and \$6,300 for 2010 (and adjusted annually in the future) as a result of the Medicare Prescription Drug Improvement and Modernization Act of 2003. The weighted average assumptions used to determine defined benefit obligations at December 31, 2010, and 2009 are:

| | Retiremen | nt Plans | Medical Plan | |
|--|-----------|----------|--------------|-------------|
| | 2010 | 2009 | 2010 | 2009 |
| Discount rate | 5.65% | 5.68% | 5.20% | 5.80% |
| Expected rate of salary increases | 3.60% | 3.62% | 3.00% | 4.50% |
| Future pension/medical cost trend rate increases | 3.49% | 3.50% | 5.00%-7.75% | 5.00%-8.00% |

Changes in the fair value of plan assets in the current period were as follows:

| | Retiren | nent Plans | Medica | al Plan |
|--------------------------------------|--------------|------------|----------|---------|
| \$ in millions | 2010 | 2009 | 2010 | 2009 |
| January 1 | 262.9 | 224.6 | 7.3 | 6.3 |
| Actual return on plan assets | 33.2 | 42.3 | 0.8 | 1.1 |
| Exchange difference | (5.9) | 22.6 | _ | _ |
| Contributions from the company | 6.3 | 8.0 | _ | _ |
| Contributions from plan participants | _ | _ | 0.2 | 0.3 |
| Benefits paid | (9.2) | (7.3) | (0.2) | (0.4) |
| Settlement and other | (1.3) | (27.3) | <u> </u> | _ |
| December 31 | 286.0 | 262.9 | 8.1 | 7.3 |

The components of the amount recognized in accumulated other comprehensive income at December 31, 2010, and 2009 are as follows:

| | Retiren | Retirement Plans | | |
|-----------------------------|-------------|------------------|--------|--------|
| \$ in millions | 2010 | 2009 | 2010 | 2009 |
| Prior service cost/(credit) | <u> </u> | 0.4 | (13.9) | (15.9) |
| Transition obligation | <u> </u> | (0.2) | _ | _ |
| Net actuarial loss/(gain) | <u>56.6</u> | <u>76.3</u> | 13.1 | 13.9 |
| Total | 56.6 | 76.5 | (0.8) | (2.0) |

The amounts in accumulated other comprehensive income expected to be amortized into net periodic benefit cost during the year ending December 31, 2011 are as follows:

| \$ in millions | Retirement Plans | Medical Plan |
|-----------------------------|-------------------------|--------------|
| Prior service cost/(credit) | _ | (2.0) |
| Net actuarial loss/(gain) | 2.0 | 2.8 |
| Total | 2.0 | 0.8 |

The total accumulated benefit obligation, the accumulated benefit obligation and fair value of plan assets for plans with accumulated benefit obligations in excess of plan assets and the projected benefit obligation and fair value of plan assets for pension plans with projected benefit obligations in excess of plan assets are as follows:

| | Retireme | ent Plans |
|---|--------------|-----------|
| \$ in millions | 2010 | 2009 |
| Plans with accumulated benefit obligation in excess of plan assets: | | |
| Accumulated benefit obligation | 321.9 | 319.0 |
| Fair value of plan assets | 274.2 | 251.2 |
| Plans with projected benefit obligation in excess of plan assets: | | |
| Projected benefit obligation | <u>321.9</u> | 319.0 |
| Fair value of plan assets | 274.2 | 251.2 |

Net Periodic Benefit Cost

The components of net periodic benefit cost in respect of these defined benefit plans are as follows:

| | | Retirement Plans | | | Medical Plan | | | |
|---|--------|------------------|--------|-------|---------------|----------|--|--|
| \$ in millions | 2010 | 2009 | 2008 | 2010 | 2009 | 2008 | | |
| Service cost | (4.1) | (3.9) | (6.2) | (0.6) | (0.2) | (0.4) | | |
| Interest cost | (18.2) | (16.6) | (20.8) | (2.7) | (2.7) | (2.5) | | |
| Expected return on plan assets | 14.9 | 14.4 | 22.1 | 0.4 | 0.4 | 0.4 | | |
| Amortization of prior service cost/(credit) | (3.0) | (0.1) | _ | 2.0 | 2.0 | 2.0 | | |
| Amortization of net actuarial gain/(loss) | _ | (2.7) | (1.4) | (2.7) | (3.6) | (4.3) | | |
| Settlement | 0.6 | (4.0) | | | <u> </u> | <u> </u> | | |
| Net periodic benefit cost | (9.8) | (12.9) | (6.3) | (3.6) | <u>(4.1</u>) | (4.8) | | |

The weighted average assumptions used to determine net periodic benefit cost for the years ended December 31, 2010, 2009 and 2008 are:

| | Retirement Plans | | |
|-----------------------------------|------------------|-------|-------|
| | 2010 | 2009 | 2008 |
| Discount rate | 5.68% | 5.84% | 5.73% |
| Expected return on plan assets | 6.20% | 6.15% | 6.93% |
| Expected rate of salary increases | 3.62% | 3.09% | 5.82% |
| Future pension rate increases | 3.50% | 2.88% | 3.28% |

| | | Medical Plan | | |
|--|-------------|--------------|-------------|--|
| | 2010 | 2009 | 2008 | |
| Discount rate | 5.80% | 6.10% | 5.75% | |
| Expected return on plan assets | 7.00% | 7.00% | 7.00% | |
| Expected rate of salary increases | 4.50% | 4.50% | 4.50% | |
| Future medical cost trend rate increases | 5.00%-8.00% | 5.00%-8.00% | 5.50%-9.00% | |

In developing the expected rate of return, the company considers long-term compound annualized returns based on historical and current market data. Using this reference information, the company develops forward-looking return expectations for each asset category and an expected long-term rate of return for a targeted portfolio. Discount rate assumptions were based upon AA-rated corporate bonds of suitable terms and currencies.

The assumed health care cost rates are as follows:

| | | Medical Plan | | |
|--|-------|--------------|-------|--|
| | 2010 | 2009 | 2008 | |
| Health care cost trend rate assumed for next year | 7.75% | 8.00% | 8.00% | |
| Rate to which cost trend rate gradually declines | 5.00% | 5.00% | 5.00% | |
| Year the rate reaches level it is assumed to remain thereafter | 2017 | 2015 | 2014 | |

A one percent change in the assumed rate of increase in healthcare costs would have the following effects:

| \$ in millions | Increase | Decrease |
|--|----------|----------|
| Effect on aggregate service and interest costs | 0.5 | (0.4) |
| Effect on defined benefit obligation | 6.6 | (5.6) |

Plan Assets

The analysis of the plan assets as of December 31, 2010 was as follows:

| \$ in millions | Retirement Plans | % Fair Value of Plan Assets | Medical Plan | % Fair Value of Plan Assets |
|----------------------------------|------------------|--------------------------------|--------------|-----------------------------|
| Cash and cash equivalents | 6.5 | 2.3% | 0.3 | 3.7% |
| Fund investments | 117.4 | 41.0% | 7.6 | 93.8% |
| Equity securities | 111.2 | 38.9% | 0.2 | 2.5% |
| Government debt securities | 34.9 | 12.2% | _ | % |
| Other assets | 1.8 | 0.6% | _ | —% |
| Guaranteed investments contracts | 14.2 | 5.0% | <u></u> | % |
| Total | 286.0 | 100.0% | 8.1 | 100.0% |

The analysis of the plan assets as of December 31, 2009 was as follows:

| \$ in millions | Retirement Plans | Medical Plan |
|----------------------------------|------------------|--------------|
| Cash and cash equivalents | 6.4 | 0.2 |
| Fund investments | 122.8 | 7.1 |
| Equity securities | 89.4 | _ |
| Government debt securities | 29.7 | _ |
| Other assets | 0.7 | _ |
| Guaranteed investments contracts | 13.9 | _ |
| Total | 262.9 | 7.3 |

Plan assets are not held in company stock. The investment policies and strategies for plan assets held by defined benefit plans include:

- Funding to have sufficient assets available to pay members benefits;
- Security to maintain the minimum Funding Requirement;
- Stability to have due regard to the employer's ability in meeting contribution payments given their size and incidence.

The following table presents the carrying value of the plan assets, including major security type for equity and debt securities, which are measured at fair value as of December 31, 2010:

| | | As of December 31, 2010 | | | |
|----------------------------------|----------------------------|---|---|---|--|
| \$ in millions | Fair Value Measurements | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | |
| Cash and cash equivalents | 0.3 | 0.3 | _ | | |
| Fund investments | 125.0 | 125.0 | _ | _ | |
| Equity securities | 111.4 | 111.4 | _ | _ | |
| Government debt securities | 34.9 | 12.6 | 22.3 | _ | |
| Other assets | 1.8 | 1.8 | _ | _ | |
| Guaranteed investments contracts | _14.2 | | | 14.2 | |
| Total | 287.6 | 251.1 | 22.3 | 14.2 | |
| | | | | | |

The following table presents the carrying value of the plan assets, including major security type for equity and debt securities, which are measured at fair value as of December 31, 2009:

| | As of December 31, 2009 | | | |
|----------------------------------|-------------------------|---------------------------------|---------------------------------|-----------------------------|
| | | Quoted Prices in | | |
| | Fair Value | Active Markets for Identical | Significant Other Observable | Significant Unobservable |
| \$ in millions | Measurements | Assets (Level 1) | Inputs (Level 2) | Inputs (Level 3) |
| Cash and cash equivalents | 0.2 | 0.2 | _ | _ |
| Fund investments | 129.9 | 129.9 | _ | _ |
| Equity securities | 89.4 | 89.4 | _ | _ |
| Government debt securities | 29.7 | _ | 29.7 | _ |
| Other assets | 0.7 | 0.7 | _ | _ |
| Guaranteed investments contracts | 13.9 | | | 13.9 |
| Total | 263.8 | 220.2 | <u>29.7</u> | 13.9 13.9 |

The following is a description of the valuation methodologies used for each major category of plan assets measured at fair value. Information about the valuation hierarchy levels used to measure fair value is detailed in Note 3, "Fair Value of Assets and Liabilities."

Cash and cash equivalents

Cash equivalents include cash investments in money market funds and time deposits. Cash investments in money market funds are valued under the market approach through the use of quoted market prices in an active market, which is the net asset value of the underlying funds, and are classified within level 1 of the valuation hierarchy. Cash investments in time deposits of \$6.5 million held at December 31, 2010 (December 31, 2009: \$6.4 million) are not included in the table above, as they are not measured at fair value on a recurring basis. Time deposits are valued at cost plus accrued interest, which approximates fair value.

Fund investments

These plan assets are primarily invested in affiliated funds and are classified within level 1 of the valuation hierarchy. They are valued at the net asset value of shares held by the plan at year end.

Equity securities, corporate debt securities and other investments

These plan assets are classified within level 1 of the valuation hierarchy and are valued at the closing price reported on the active market on which the individual securities are traded.

Government debt securities

These plan assets are classified within Level 2 of the valuation hierarchy as they include index-linked bonds. Prices for these bonds are calculated using the relevant index ratio.

Guaranteed investment contracts

These plan assets are classified within level 3 of the valuation hierarchy and are valued through use of unobservable inputs by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit-worthiness of the issuer.

The following table shows a reconciliation of the beginning and ending fair value measurement for level 3 assets, which is comprised solely of the guaranteed investment contracts, using significant unobservable inputs:

| \$ in millions | Year Ended December 31, 2010 | Year Ended December 31, 2009 |
|---|---------------------------------|---------------------------------|
| Balance, beginning of year | 13.9 | 12.6 |
| Unrealized gains/(losses) relating to the instrument still held at the reporting date | 2.7 | 2.2 |
| Purchases, sales, issuances and settlements (net) | (2.4) | (0.9) |
| Balance, end of year | 14.2 | 13.9 |

Cash Flows

The estimated amounts of contributions expected to be paid to the plans during 2011 is \$6.1 million for retirement plans, with no expected contribution to the medical plan.

There are no future annual benefits of plan participants covered by insurance contracts issued by the employer or related parties.

The benefits expected to be paid in each of the next five fiscal years and in the five fiscal years thereafter are as follows:

| \$ in millions | Retirement Plans | Medical Plan |
|---|------------------|--------------|
| Expected benefit payments: | | |
| 2011 | 6.5 | 2.5 |
| 2012 | 7.0 | 2.6 |
| 2013 | 7.6 | 2.8 |
| 2014 | 8.1 | 3.0 |
| 2015 | 8.8 | 3.1 |
| Thereafter in the succeeding five years | 56.6 | 16.1 |

14. OPERATING LEASES

The company leases office space in the majority of its locations of business under non-cancelable operating leases. Sponsorship and naming rights commitments relate to Invesco Field at Mile High, a sports stadium in Denver, Colorado. These leases and commitments expire on varying dates through 2021. Certain leases provide for renewal options and contain escalation clauses providing for increased rent based upon maintenance, utility and tax increases.

As of December 31, 2010, the company's total future commitments by year under non-cancelable operating leases are as follows:

| | | | Sponsorship and Naming | |
|--|-------------|-------------|---------------------------|-------|
| \$ in millions | Total | Buildings | Rights | Other |
| 2011 | 67.7 | 59.9 | 6.0 | 1.8 |
| 2012 | 65.7 | 58.0 | 6.0 | 1.7 |
| 2013 | 63.2 | 55.5 | 6.0 | 1.7 |
| 2014 | 62.8 | 55.2 | 6.0 | 1.6 |
| 2015 | 62.7 | 56.7 | 6.0 | |
| Thereafter | 349.5 | 316.0 | 33.5 | |
| Gross lease commitments | 671.6 | 601.3 | 63.5 | 6.8 |
| Less: future minimum payments expected to be received under non-cancelable | | | | _ |
| subleases | 94.4 | 94.4 | _ | |
| Net lease commitments | 577.2 | 506.9 | 63.5 | 6.8 |
| | | | | |

As discussed in Note 1, "Accounting Policies — Security Deposit Assets and Receivables and Security Deposit Payables," the company is party to master lease agreements with various property owners and is party to sublease agreements with tenants in its capacity as asset manager of property portfolios. The company's future commitments to the property owners is equal to and offset by the future minimum payments expected to be received from the tenants; therefore, these amounts are not included in the table above.

The company recognized \$60.1 million, \$57.5 million, and \$53.7 million in operating lease expenses in the Consolidated Statements of Income in 2010, 2009 and 2008, respectively. Lease termination charges of \$12.0 million were incurred in 2009, however these costs were offset in 2008 by downward adjustments in rent costs for sub-let office properties of \$8.2 million. These expenses are net of \$11.4 million, \$12.8 million and \$6.3 million of sublease income in 2010, 2009 and 2008, respectively.

15. OTHER GAINS AND LOSSES, NET

The components of other gains and losses, net, are:

| \$ in millions | 2010 | 2009 | 2008 |
|---|-------|--------------|----------------|
| Other gains: | | | |
| Gain on sale of investments | 9.9 | 5.9 | 10.7 |
| Unrealized gain on trading investments, net | 14.2 | _ | _ |
| Net foreign exchange gains | _ | 8.4 | _ |
| Net gain generated upon debt tender offer | | 3.3 | |
| Total other gains | 24.1 | <u>17.6</u> | 10.7 |
| Other losses: | | | |
| Other-than-temporary impairment of available-for-sale investments | (7.0) | (8.2) | (31.2) |
| Net foreign exchange losses | (0.2) | _ | (13.0) |
| Other realized losses | (1.3) | <u>(1.6)</u> | (6.4) |
| Total other losses | (8.5) | (9.8) | (50.6) |
| Other gains and losses, net | 15.6 | 7.8 | <u>(39.9</u>) |

16. TAXATION

The company and its subsidiaries file annual income tax returns in the United States ("U.S.") federal jurisdiction, various U.S. state and local jurisdictions, and in numerous foreign jurisdictions. A number of years may elapse before an uncertain tax position, for which the company has unrecognized tax benefits, is finally resolved. To the extent that the company has favorable tax settlements, or determines that accrued amounts are no longer needed due to a lapse in the applicable statute of limitations or other reasons, such liabilities, as well as the related interest and penalty, would be reversed as a reduction of income tax expense (net of federal tax effects, if applicable) in the period such determination is made.

The company's (provision)\benefit for income taxes is summarized as follows:

| \$ in millions | 2010 | 2009 | 2008 |
|--------------------------------------|----------------|-----------------|---------|
| Current: | | | |
| Federal | (44.6) | (6.7) | (41.4) |
| State | (9.9) | (1.4) | (6.9) |
| Foreign | (122.8) | (130.3) | (156.0) |
| | (177.3) | (138.4) | (204.3) |
| Deferred: | | | |
| Federal | (10.2) | (9.2) | (31.9) |
| State | 2.0 | (0.6) | 0.1 |
| Foreign | (11.5) | | 0.1 |
| | (19.7) | (9.8) | (31.7) |
| Total income tax (provision)/benefit | <u>(197.0)</u> | <u>(148.2</u>) | (236.0) |

The net deferred tax recognized in our balance sheet at December 31 includes the following:

| \$ in millions | 2010 | 2009 |
|--|-----------------|--------------|
| Deferred Tax Assets: | | |
| Deferred compensation arrangements | 113.1 | 89.6 |
| Expenses for vacating leased property | 1.7 | 18.8 |
| Tax loss carryforwards | 84.7 | 74.3 |
| Postretirement medical, pension and other benefits | 28.2 | 29.6 |
| Investment basis differences | 17.4 | 23.0 |
| Other | 27.0 | <u> 19.5</u> |
| Total Deferred Tax Assets | 272.1 | 254.8 |
| Valuation Allowance | (84.3) | (73.2) |
| Deferred Tax Assets, net of valuation allowance | 187.8 | 181.6 |
| Deferred Tax Liabilities: | | |
| Deferred sales commissions | (12.5) | (12.3) |
| Goodwill and Intangibles | (361.1) | (30.7) |
| Undistributed earnings of subsidiaries | (3.1) | (2.3) |
| Revaluation reserve | (5.1) | (5.2) |
| Other | (4.6) | (7.6) |
| Total Deferred Tax Liabilities | (386.4) | (58.1) |
| Net Deferred Tax Assets/(Liabilities) | <u>(198.6</u>) | 123.5 |

A reconciliation between the statutory rate and the effective tax rate on income from operations for the years ended December 31, 2010, 2009 and 2008 is as follows:

| | 2010 | 2009 | 2008 |
|---|-------------------|---------------|---------------|
| Statutory Rate | 35.0% | 35.0% | 35.0% |
| Foreign jurisdiction statutory income tax rates | (9.7)% | (7.4)% | (4.7)% |
| State taxes, net of federal tax effect | 1.2% | 1.4% | 0.5% |
| Change in valuation allowance for unrecognized tax losses | 2.3% | 4.2% | 2.0% |
| Other | 0.9% | (1.7%) | 0.1% |
| Effective tax rate (excluding noncontrolling interests) | 29.7 % | 31.5% | 32.9% |
| Gains/(losses) attributable to noncontrolling interests | <u>(6.1</u>)% | 10.0% | 3.0% |
| Effective tax rate per Consolidated Statements of Income | 23.6% | <u>41.5</u> % | <u>35.9</u> % |

The company's subsidiaries operate in several taxing jurisdictions around the world, each with its own statutory income tax rate. As a result, the blended average statutory tax rate will vary from year to year depending on the mix of the profits and losses of the company's subsidiaries. The majority of our profits are earned in the U.S., Canada and the U.K. The current U.K. statutory tax rate is 28%, the Canadian statutory tax rate is 31% and the U.S. Federal statutory tax rate is 35%.

On December 14, 2007, legislation was enacted to reduce the Canadian income tax rate over five years, which changed the rate to 33.5% in 2008 and 33.0% in 2009. The legislation was revised in December 2009, further reducing the rate to 31.0% in 2010, 28.25% in 2011, 26.25% in 2012, 25.5% in 2013, and 25% thereafter. On July 27, 2010, legislation was introduced to reduce the UK income tax rate to 27% on April 1, 2011. Further reductions to the main rate are proposed to reduce the rate by 1% per year to 24% by April 1, 2014. These reductions are expected to be introduced in future Finance Bills for each annual reduction. The reduction in our Canadian and UK deferred tax assets and liabilities as a result of these rate changes decreased our 2010 effective tax rate by 0.1% and is included in "Other" above.

At December 31, 2010, the company had tax loss carryforwards accumulated in certain taxing jurisdictions in the aggregate of \$261.1 million (2009: \$222.5 million), approximately \$17.3 million of which will expire between 2011 and 2015, \$29.3 million which will expire after 2015, with the remaining \$214.5 million having an indefinite life. A full valuation allowance has been recorded against the deferred tax assets related to these losses based on a history of losses in these taxing jurisdictions which make it unlikely that the deferred tax assets will be realized. We anticipate that future dividends paid to the UK from non-UK subsidiaries will meet one of the new classes of exemption and thus will not be subject to further UK tax.

As a multinational corporation, the company operates in various locations around the world and we generate substantially all of our earnings from our subsidiaries. Under ASC 740-30 deferred tax liabilities are recognized for taxes that would be payable on the unremitted earnings of the company's subsidiaries, consolidated investment products, and joint ventures, except where it is our intention to continue to indefinitely reinvest the undistributed earnings. Our Canadian and U.S. subsidiaries continue to be directly owned by Invesco Holding Company Limited (formerly INVESCO PLC, our predecessor company), which is directly owned by Invesco Ltd. Our Canadian unremitted earnings, for which we are indefinitely reinvested, are estimated to be \$1,131 million at December 31, 2010, compared with \$1,016 million at December 31, 2009. If distributed as a dividend, Canadian withholding tax of 5.0% would be due. Dividends from our investment in the U.S. should not give rise to additional tax as we are not subject to withholding tax between the U.S. and U.K. Deferred tax liabilities in the amount of \$3.1 million (2009: \$2.3 million) for additional tax have been recognized for unremitted earnings of certain subsidiaries that have regularly remitted earnings and are expected to continue to remit earnings in the foreseeable future. The UK dividend exemption should apply to the remainder of our UK subsidiary investments. There is no additional tax on dividends from the U.K. to Bermuda.

The company and its subsidiaries file annual income tax returns in the U.S. federal jurisdiction, various U.S. state and local jurisdictions, and in numerous foreign jurisdictions. A number of years may elapse before an uncertain tax position, for which the company has unrecognized tax benefits, is finally resolved. To the extent that the company has favorable tax settlements, or determines that accrued amounts are no longer needed due to a lapse in the applicable statute of limitations or other change in circumstances, such liabilities, as well as the related interest and penalty, would be reversed as a reduction of income tax expense (net of federal tax effects, if applicable) in the period such determination is made. At January 1, 2010, the company had approximately \$39.0 million of gross unrecognized income tax benefits (UTBs). Of this total, \$20.4 million (net of tax benefits in other jurisdictions and the federal benefit of state taxes) represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective tax rate in future periods. A reconciliation of the change in the UTB balance from January 1, 2008, to December 31, 2010, is as follows:

| \$ in millions | Gross Unrecognized Income Tax Benefits |
|---|---|
| Balance at January 1, 2008 | 69.0 |
| Additions for tax positions related to the current year | 5.1 |
| Additions for tax positions related to prior years | (0.2) |
| Other reductions for tax positions related to prior years | (6.1) |
| Reductions for statute closings | <u>(11.9</u>) |
| Balance at December 31, 2008 | 55.9 |
| Additions for tax positions related to the current year | 0.3 |
| Additions for tax positions related to prior years | 4.1 |
| Other reductions for tax positions related to prior years | (6.0) |
| Reductions for statute closings | <u>(15.3</u>) |
| Balance at December 31, 2009 | 39.0 |
| Additions for tax positions related to the current year | |
| Additions for tax positions related to prior years | 1.8 |
| Other reductions for tax positions related to prior years | (0.5) |
| Reductions for statute closings | (13.2) |
| Balance at December 31, 2010 | 27.1 |

The company recognizes accrued interest and penalties, as appropriate, related to unrecognized tax benefits as a component of the income tax provision. At December 31, 2010, the total amount of gross unrecognized tax benefits was \$27.1 million. Of this total, \$20.1 million (net of tax benefits in other jurisdictions and the federal benefit of state taxes) represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective tax rate in future periods. The Consolidated Balance Sheet includes accrued interest and penalties of \$5.6 million at December 31, 2010, reflecting \$7.7 million of tax benefit realized in 2010. As a result of the expiration of statutes of limitations for various jurisdictions and anticipated legislative changes, it is reasonably possible that the company's gross unrecognized tax benefits balance may change within the next twelve months by a range of zero to \$15.0 million. The company and its subsidiaries are periodically examined by various taxing authorities. With few exceptions, the company is no longer subject to income tax examinations by the primary tax authorities for years prior to 2003. Management monitors changes in tax statutes and regulations and the issuance of judicial decisions to determine the potential impact to uncertain income tax positions. As of December 31, 2010, management had identified no other potential subsequent events that could have a significant impact on the unrecognized tax benefits balance.

17. EARNINGS PER SHARE

The calculation of earnings per share is as follows:

| | Attril | Income outable to | Weighted Average Number of Shares* | | r Share |
|---------------------------------------|--------|----------------------|---------------------------------------|----|---------|
| \$ in millions, except per share data | Common | Shareholders | Number of Snares* | | nount* |
| 2010 | | | | | |
| Basic earnings per share | \$ | 465.7 | 460.4 | \$ | 1.01 |
| Dilutive effect of share-based awards | | | 2.8 | | |
| Diluted earnings per share | \$ | 465.7 | 463.2 | \$ | 1.01 |
| 2009 | | | | | |
| Basic earnings per share | \$ | 322.5 | 417.2 | \$ | 0.77 |
| Dilutive effect of share-based awards | | <u> </u> | 6.4 | | |
| Diluted earnings per share | \$ | 322.5 | 423.6 | \$ | 0.76 |
| 2008 | | | | | |
| Basic earnings per share | \$ | 481.7 | 388.7 | \$ | 1.24 |
| Dilutive effect of share-based awards | | <u> </u> | 10.4 | | |
| Diluted earnings per share | \$ | 481.7 | 399.1 | \$ | 1.21 |

^{*} The basic weighted average number of shares for the year ended December 31, 2008 was restated upon the adoption of guidance now encompassed in ASC Topic 260 as discussed in Note 1. The adoption of this guidance resulted in a change to the reported basic earnings per share amount of \$0.01, and did not impact diluted earnings per share for the year ended December 31, 2008.

See Note 12, "Share-Based Compensation," for a summary of share awards outstanding under the company's share-based payment programs. These programs could result in the issuance of common shares that would affect the measurement of basic and diluted earnings per share.

Options to purchase 5.7 million common shares at a weighted average exercise price of £19.47 were outstanding during the year ended December 31, 2010 (2009: 9.6 million share options at a weighted average exercise price of £20.30; 2008: 13.3 million share options at a weighted average exercise price of £18.88), but were not included in the computation of diluted earnings per share because the option's exercise price was greater than the average market price of the common shares and therefore their inclusion would have been anti-dilutive.

There were no time-vested share awards that were excluded from the computation of diluted earnings per share during the years ended December 31, 2010, 2009, and 2008 due to their inclusion being anti-dilutive. There were no contingently issuable shares excluded from the diluted earnings per share computation during year ended December 31, 2010 (2009: 1.4 million contingently issuable shares; 2008: none), because the necessary performance conditions for the shares to be issuable had not yet been satisfied at the end of the respective period.

18. GEOGRAPHIC INFORMATION

The company operates under one business segment, investment management. Geographical information is presented below. There are no revenues or long-lived assets attributed to the company's country of domicile, Bermuda.

| | ** a | | ~ . | Continental | | |
|--------------------|---------|--------------|----------------|-------------|-------|---------|
| \$ in millions | U.S. | U.K./Ireland | Canada | Europe | Asia | Total |
| 2010 | | | | | | |
| Operating revenues | 1,680.8 | 1,305.8 | 370.7 | 44.3 | 86.1 | 3,487.7 |
| Inter-company | 9.8 | (131.3) | <u>(10.1</u>) | 56.3 | 75.3 | |
| | 1,690.6 | 1,174.5 | 360.6 | 100.6 | 161.4 | 3,487.7 |
| Long-lived assets | 169.3 | 79.6 | 7.6 | 2.8 | 13.1 | 272.4 |
| 2009 | | | | | | |
| Operating revenues | 1,131.6 | 1,037.9 | 353.1 | 42.8 | 61.9 | 2,627.3 |
| Inter-company | 11.0 | (103.7) | (8.8) | 43.4 | 58.1 | |
| | 1,142.6 | 934.2 | 344.3 | 86.2 | 120.0 | 2,627.3 |
| Long-lived assets | 127.2 | 75.0 | 7.7 | 3.1 | 7.7 | 220.7 |
| 2008 | | | | | | |
| Operating revenues | 1,427.8 | 1,231.7 | 516.6 | 58.9 | 72.6 | 3,307.6 |
| Inter-company | 24.4 | (143.4) | <u>(16.1</u>) | 59.5 | 75.6 | |
| | 1,452.2 | 1,088.3 | 500.5 | 118.4 | 148.2 | 3,307.6 |
| Long-lived assets | 125.9 | 61.9 | 8.1 | 0.9 | 8.5 | 205.3 |

Operating revenues reflect the geographical regions from which services are provided.

19. COMMITMENTS AND CONTINGENCIES

Commitments and contingencies may arise in the ordinary course of business.

The company has transactions with various private equity, real estate and other investment entities sponsored by the company for the investment of client assets in the normal course of business. Many of the company's investment products are structured as limited partnerships. The company's investment may take the form of the general partner or a limited partner, and the entities are structured such that each partner makes capital commitments that are to be drawn down over the life of the partnership as investment opportunities are identified. At December 31, 2010, the company's undrawn capital commitments were \$136.4 million (2009: \$77.6 million).

The volatility and valuation dislocations that occurred from 2007 to the date of this Report in certain sectors of the fixed income market have generated pricing issues in many areas of the market. As a result of these valuation dislocations, during the fourth quarter of 2007, Invesco elected to enter into contingent support agreements for two of its investment trusts to enable them to sustain a stable pricing structure. These two trusts are unregistered trusts that invest in fixed income securities and are available only to strictly limited types of investors. In December 2010, the agreements were amended to extend the term through June 30, 2011; further extensions are likely. As of December 31, 2010, the total committed support under these agreements was \$36.0 million with an internal approval mechanism to increase the maximum possible support to \$66.0 million at the option of the company. The estimated value of these agreements at December 31, 2010, was \$2.0 million (December 31, 2009: \$2.5 million), which was recorded in other current liabilities on the Consolidated Balance Sheet. The estimated value of these agreements is lower than the maximum support amount, reflecting management's estimation that the likelihood of funding under the support agreements is low. Significant investor redemptions out of the trusts before the scheduled maturity of the underlying securities or significant credit default issues of the securities held within the trusts' portfolios could change the company's estimation of likelihood of funding. No payment has been made under either agreement nor has Invesco realized any loss from the support agreements through the date of this Report. These trusts were not consolidated because the company was not deemed to be the primary beneficiary.

A subsidiary of the company has received assessments from the Canada Revenue Agency (CRA) for goods and services tax (GST) related to various taxation periods from April 1999 to December 2006 related to GST on sales charges collected from investors upon the redemption of certain mutual funds. The company objected to the assessments and sought remedial action in the Ontario Superior Court of Justice. In November 2009, the company was successful in such remedial action and, as a result, anticipated successfully contesting the assessments. In November and December 2010, the Appeals Division of the CRA ruled in the company's favor with

respect to assessments for certain of these taxation periods; these assessments were reversed by the CRA. At December 31, 2010, the remaining assessments totaled \$12.3 million. Management believes that the CRA's claims are unfounded and that these assessments are unlikely to stand, and accordingly no provision has been recorded in the Consolidated Financial Statements; however, until resolution of the remaining assessments, the company secured a letter of credit in favor of the CRA for the same amount.

Acquisition Contingencies

Contingent consideration related to acquisitions made prior to January 1, 2009 (the effective date of guidance now encompassed in ASC Topic 805 — see Note 1, "Accounting Policies"), includes the following:

- Earn-outs relating to the Invesco PowerShares acquisition. A contingent payment of up to \$500.0 million could be due in October 2011, five years after the date of acquisition, based on compound annual growth in management fees (as defined and adjusted pursuant to the acquisition agreement) from an assumed base of \$17.5 million at closing. The Year 5 management fees will be reduced by \$50.0 million, for purposes of the calculation, since the second contingent payment was earned. For a compound annual growth rate (CAGR) in Year 5 below 15%, no additional payment will be made. For a CAGR in Year 5 between 15% and 75%, \$5.0 million for each CAGR point above 15%, for a maximum payment of \$300.0 million for a 75% CAGR. For a CAGR in Year 5 between 75% and 100%, \$300.0 million, plus an additional \$8.0 million for each CAGR point above 75%, for a maximum total payment of \$500.0 million for a 100% CAGR.
- Earn-outs relating to the W.L. Ross & Co. acquisition. Contingent payments of up to \$55.0 million are due each year for the five years following the October 2006 date of acquisition based on the size and number of future fund launches in which W.L. Ross & Co. is integrally involved. On December 9, 2010, a \$26.3 million acquisition earn-out was paid to the former owners of W.L. Ross & Co., consisting of \$25.8 million calculated at the April 3, 2010, earn-out measurement date and \$0.5 million calculated at the October 3, 2010, earn-out measurement date. Additionally, in the fourth quarter of 2010, the purchase agreement was amended resulting in certain changes to the timing of the final earn-out payment. As a result of these changes, an additional earn-out calculation was performed at December 31, 2010, and \$14.1 million of the final earn-out was accrued at that date. As a result of these transactions, goodwill was increased by \$40.4 million. The maximum remaining contingent payments of \$40.9 million would require 2011 fund launches to total \$3.5 billion.

Legal Contingencies

In July 2010, various closed-end funds formerly advised by Van Kampen Investments or Morgan Stanley Investment Management included in the acquired business had complaints filed against them in New York State Court commencing derivative lawsuits purportedly brought on behalf of the common shareholders of those funds. The funds are nominal defendants in these derivative lawsuits and the defendants also include Van Kampen Investments (acquired by Invesco on June 1, 2010), Morgan Stanley Investment Management and certain officers and trustees of the funds who are or were employees of those firms. Invesco has certain obligations under the applicable acquisition agreement regarding the defense costs and any damages associated with this litigation. The plaintiffs allege breaches of fiduciary duties owed by the non-fund defendants to the funds' common shareholders related to the funds' redemption in prior periods of Auction Rate Preferred Securities ("ARPS") theretofore issued by the funds. The complaints are similar to other complaints recently filed against investment advisers, officers and trustees of closed-end funds in other fund complexes which issued and redeemed ARPS. The complaints allege that the advisers, distributors and certain officers and trustees of those funds breached their fiduciary duty by redeeming ARPS at their liquidation value when there was no obligation to do so and when the value of ARPS in the secondary marketplace were significantly below their liquidation value. The complaints also allege that the ARPS redemptions were principally motivated by the fund sponsors' interests to preserve distribution relationships with brokers and other financial intermediaries who held ARPS after having repurchased them from their own clients. Certain other funds included in the acquired business have received demand letters expressing similar allegations. Such demand letters could be precursors to additional similar lawsuits being commenced against those other funds. The Boards of Trustees of the funds are evaluating the complaints and demand letters and have established special committees of independent trustees to conduct an inquiry regarding the allegations. Invesco believes the cases should be dismissed following completion of such review period, although there can be no assurance of that result. Invesco intends to defend vigorously any cases which may survive beyond initial motions to dismiss.

The investment management industry also is subject to extensive levels of ongoing regulatory oversight and examination. In the United States and other jurisdictions in which the company operates, governmental authorities regularly make inquiries, hold investigations and administer market conduct examinations with respect to compliance with applicable laws and regulations. Additional lawsuits or regulatory enforcement actions arising out of these inquiries may in the future be filed against the company and related entities and individuals in the U.S. and other jurisdictions in which the company and its affiliates operate. Any material loss of

investor and/or client confidence as a result of such inquiries and/or litigation could result in a significant decline in assets under management, which would have an adverse effect on the company's future financial results and its ability to grow its business.

In the normal course of its business, the company is subject to various litigation matters. Although there can be no assurances, at this time management believes, based on information currently available to it, that it is not probable that the ultimate outcome of any of these actions will have a material adverse effect on the consolidated financial condition or results of operations of the company.

20. CONSOLIDATED INVESTMENT PRODUCTS

The company's risk with respect to each investment in consolidated investment products is limited to its equity ownership and any uncollected management fees. Therefore, the gains or losses of consolidated investment products have not had a significant impact on the company's results of operations, liquidity or capital resources. The company has no right to the benefits from, nor does it bear the risks associated with, these investments, beyond the company's minimal direct investments in, and management fees generated from, the investment products. If the company were to liquidate, these investments would not be available to the general creditors of the company, and as a result, the company does not consider investments held by consolidated investment products to be company assets. Additionally, the collateral assets of consolidated CLOs are held solely to satisfy the obligations of the CLOs, and the investors in the consolidated CLOs have no recourse to the general credit of the company for the notes issued by the CLOs.

CLOs

A significant portion of consolidated investment products are CLOs. CLOs are investment vehicles created for the sole purpose of issuing collateralized loan instruments that offer investors the opportunity for returns that vary with the risk level of their investment. The notes issued by the CLOs are backed by diversified collateral asset portfolios consisting primarily of loans or structured debt. For managing the collateral for the CLO entities, the company earns investment management fees, including in some cases subordinated management fees, as well as contingent incentive fees. The company has invested in certain of the entities, generally taking a portion of the unrated, junior subordinated position. The company's investments in CLOs are generally subordinated to other interests in the entities and entitle the company and other subordinated tranche investors to receive the residual cash flows, if any, from the entities. The company's subordinated interest can take the form of (1) subordinated notes, (2) income notes or (3) preference/preferred shares. The company has determined that, although the junior tranches have certain characteristics of equity, they should be accounted for and disclosed as debt on the company's Consolidated Balance Sheet, as the subordinated and income notes have a stated maturity indicating a date for which they are mandatorily redeemable. The preference shares are also classified as debt, as redemption is required only upon liquidation or termination of the CLO and not of the company.

Prior to the adoption of guidance now encompassed in ASC Topic 810 (discussed in Note 1, "Accounting Policies"), the company's ownership interests, which were classified as available-for-sale investments on the company's Consolidated Balance Sheets, combined with its other interests (management and incentive fees), were quantitatively assessed to determine if the company is the primary beneficiary of these entities. The company determined, for periods prior to the adoption of this guidance, that it did not absorb the majority of the expected gains or losses from the CLOs and therefore was not their primary beneficiary.

Upon adoption of additional guidance now encompassed in ASC Topic 810, the company determined that it was the primary beneficiary of certain CLOs, as it has the power to direct the activities of the CLOs that most significantly impact the CLOs' economic performance, and the obligation to absorb losses/right to receive benefits from the CLOs that could potentially be significant to the CLOs. The primary beneficiary assessment includes an analysis of the rights of the company in its capacity as investment manager. In certain CLOs, the company's role as investment manager provides that the company contractually has the power, as defined in ASC Topic 810, to direct the activities of the CLOs that most significantly impact the CLOs' economic performance, such as managing the collateral portfolio and its credit risk. In other CLOs, the company determined that it does not have this power in its role as investment manager due to certain restrictions that limit its ability to manage the collateral portfolio and its credit risk. Additionally, the primary beneficiary assessment includes an analysis of the company's rights to receive benefits and obligations to absorb losses associated with its first loss position and management/incentive fees. As part of this analysis, the company uses a quantitative model to corroborate its qualitative assessments. The quantitative model includes an analysis of the expected performance of the CLOs and a comparison of the company's absorption of this performance relative to the other investors in the CLOs. The company has determined that it could receive significant benefits and/or absorb significant losses from certain CLOs in which it holds a first loss position and has the right to significant fees. It was determined that the company's benefits and losses from certain other CLOs could not be significant, particularly in situations where the company does not hold a first loss position and where the fee interests are based upon a fixed percentage of collateral asset value.

Private equity, real estate and fund-of-funds (partnerships)

For investment products that are structured as partnerships and are determined to be VIEs, including private equity funds, real estate funds and fund-of-funds products, the company evaluates the structure of the partnership to determine if it is the primary beneficiary of the investment product. This evaluation includes assessing the rights of the limited partners to transfer their economic interests in the investment product. If the limited partners lack rights to manage their economic interests, they are considered to be de facto agents of the company, resulting in the company determining that it is the primary beneficiary of the investment product. The company generally takes less than a 1% investment in these entities as the general partner. Non-VIE general partnership investments are deemed to be controlled by the company and are consolidated under a voting interest entity (VOE) model, unless the limited partners have the substantive ability to remove the general partner without cause based upon a simple majority vote or can otherwise dissolve the partnership, or unless the limited partners have substantive participating rights over decision-making. Interests in unconsolidated private equity funds, real estate funds and fund-of-funds products are classified as equity method investments in the company's Consolidated Balance Sheets.

On July 8, 2009, the U.S. Treasury announced the launch of the Public-Private Investment Program (PPIP), which was designed to support market functioning and facilitate price discovery in the asset-based securities markets, to allow banks and other financial institutions to re-deploy capital, and to extend new credit to households and businesses. Under this program, the U.S. Treasury will invest up to \$30.0 billion of equity and debt into funds established with private sector investment managers and private investors for the purpose of purchasing legacy securities. The U.S. Treasury has partnered with eight investment management firms, including Invesco, in the PPIP. The company determined that certain feeder funds within the Invesco-sponsored PPIP partnership structure are VIEs; however, the company is not their primary beneficiary, as it does not absorb the majority of the expected gains or losses from these funds. Additionally, the company does not have any capital invested or committed into these funds. Other funds within the PPIP structure are VOEs; however, the company as general partner is not deemed to control these entities due to the presence of substantive kick-out or liquidation rights.

Other investment products

As discussed in Note 19, "Commitments and Contingencies," the company has entered into contingent support agreements for two of its investment trusts to enable them to sustain a stable pricing structure, creating variable interests in these VIEs. The company earns management fees from the trusts and has a small investment in one of these trusts. The company was not deemed to be the primary beneficiary of these trusts after considering any explicit and implicit variable interests in relation to the total expected gains and losses of the trusts.

In June 2009, the company invested in the initial public offering of Invesco Mortgage Capital Inc. (NYSE: IVR), a real estate investment trust which is managed by the company. The company purchased 75,000 common shares of IVR at \$20.00 per share and 1,425,000 limited partner units at \$20.00 per unit through private placements for a total of \$30.0 million. The company determined that IVR is a VIE and that its investment represents a variable interest. The company's ownership interests, which are classified as equity method investments on the company's Consolidated Balance Sheets, combined with its other interests (management fees), were quantitatively assessed to determine if the company is the primary beneficiary of IVR. The company determined that it did not absorb the majority of the expected gains or losses from IVR and therefore is not its primary beneficiary.

At December 31, 2010, the company's maximum risk of loss in significant VIEs in which the company is not the primary beneficiary is presented in the table below.

| \$ in millions | Footnote Reference | Carrying Value | Company's Maximum Risk of Loss |
|--|--------------------|----------------|-----------------------------------|
| CLO investments | 3 | 0.5 | 0.5 |
| Partnership and trust investments | _ | 18.4 | 18.4 |
| Investments in Invesco Mortgage Capital Inc. | _ | 32.9 | 32.9 |
| Support agreements* | 19 | (2.0) | 36.0 |
| Total | | | 87.8 |

^{*} As of December 31, 2010, the committed support under these agreements was \$36.0 million with an internal approval mechanism to increase the maximum possible support to \$66.0 million at the option of the company.

During the year ended December 31, 2010, entities were consolidated due to the adoption of guidance now encompassed in ASC Topic 810 and business combinations. As a result of the acquisition of Morgan Stanley's retail asset management business, CLOs with total assets of \$805.4 million were consolidated as of June 1, 2010 and increased appropriated retained earnings by \$149.4 million at that date. As a result of the acquisition of AIG Asia Real Estate, certain real estate funds with total assets of \$385.9 million were consolidated at December 31, 2010 and increased noncontrolling interests by \$363.6 million. The table below illustrates the summary balance sheet amounts related to these entities consolidated during the year. Balances are reflective of the amounts at the respective consolidation dates and are before consolidation into the company.

Balance Sheet

| \$ in millions | CLOs - VIEs | VOEs |
|------------------------------|-------------|-------|
| Year ended December 31, 2010 | | |
| Current assets | 281.6 | 96.0 |
| Non-current assets | 6,188.1 | 289.9 |
| Total assets | 6,469.7 | 385.9 |
| Current liabilities | 162.6 | 1.6 |
| Non-current liabilities | 5,883.4 | |
| Total liabilities | 6,046.0 | 1.6 |
| Total equity | 423.7 | 384.3 |
| Total liabilities and equity | 6,469.7 | 385.9 |

During the year ended December 31, 2009, the company deconsolidated \$53.3 million of investments held by consolidated investment products and related noncontrolling interests in consolidated entities as a result of determining that the company is no longer the primary beneficiary. The amounts deconsolidated from the Consolidated Balance Sheet are illustrated in the table below. There was no net impact to the Consolidated Statement of Income for the year ended December 31, 2009, from the deconsolidation of these investment products.

Balance Sheet

| \$ in millions | Other VIEs |
|--|-------------|
| Year ended December 31, 2009 | |
| Current assets | _ |
| Non-current assets | <u>53.3</u> |
| Total assets | 53.3 |
| Current liabilities | _ |
| Non-current liabilities | |
| Total liabilities | _ |
| Equity attributable to common shareholders | |
| Equity attributable to noncontrolling interests in consolidated entities | 53.3 |
| Total liabilities and equity | 53.3 |

The following tables reflect the impact of consolidation of investment products into the Consolidated Balance Sheets as of December 31, 2010 and December 31, 2009, and the Consolidated Statements of Income for the years ended December 31, 2010, 2009 and 2008.

Total liabilities and equity

Condensed Consolidating Balance Sheets

| A | Before | CLOs- | Other | VOE- | A 3:4(3) | T-4-1 |
|--|--------------------|-----------------------------|---------------|--------------|--------------------|---------------------|
| \$ in millions | Consolidation (1) | VIEs (2) | VIEs | VOEs | Adjustments (3) | Total |
| As of December 31, 2010 Current assets | 2 490 0 | 679.3 | 3.7 | 133.8 | (22.2) | 4 274 5 |
| Non-current assets | 3,480.0 9,025.1 | 6,204.6 | 59.6 | 941.3 | (22.3) (61.0) | 4,274.5 16,169.6 |
| Total assets | 12,505.1 | 6,883.9 | | 1075.1 | <u> </u> | 20,444.1 |
| | | | <u>63.3</u> | | (83.3) | |
| Current liabilities | 2,777.9 | 500.2 | 0.9 | 7.8 | (22.3) | 3,264.5 |
| Long-term debt of consolidated | | 7 000 2 | | | (22.0) | 50654 |
| investment products | 1.052.2 | 5,888.2 | _ | _ | (22.8) | 5,865.4 |
| Other non-current liabilities | 1,953.3 | | | | | 1,953.3 |
| Total liabilities | 4,731.2 | <u>6,388.4</u> | 0.9 | 7.8 | <u>(45.1</u>) | 11,083.2 |
| Retained earnings appropriated for investors in consolidated | | | | | | |
| investment products | _ | 495.5 | _ | _ | _ | 495.5 |
| Other equity attributable to common shareholders | 7,769.1 | _ | 0.1 | 38.1 | (38.2) | 7,769.1 |
| Equity attributable to noncontrolling | ., | | | | (= = -) | ., |
| interests in consolidated entities | 4.8 | _ | 62.3 | 1,029.2 | _ | 1,096.3 |
| Total liabilities and equity | 12,505.1 | 6,883.9 | 63.3 | 1,075.1 | (83.3) | 20,444.1 |
| \$ in millions | _ | Before Consolidation (1) | Other VIEs | VOEs | Adjustments (3) | Total |
| As of December 31, 2009 | _ | | | | | |
| Current assets | | 3,089.8 | 4.2 | 27.0 | _ | 3,121.0 |
| Non-current assets | | 7,111.8 | 67.9 | 617.1 | <u>(8.2</u>) | 7,788.6 |
| Total assets | | 10,201.6 | <u>72.1</u> | <u>644.1</u> | <u>(8.2</u>) | 10,909.6 |
| Current liabilities | | 2,293.6 | 0.7 | 4.1 | _ | 2,298.4 |
| Non-current liabilities | | 990.4 | | | <u> </u> | 990.4 |
| Total liabilities | | 3,284.0 | 0.7 | 4.1 | <u> </u> | 3,288.8 |
| Total equity attributable to common share | eholders | 6,912.9 | 0.2 | 8.0 | $\overline{(8.2)}$ | 6,912.9 |
| Equity attributable to noncontrolling interconsolidated entities | rests in | 4.7 | 71.2 | 632.0 | _ | 707.9 |

10,201.6

72.1

644.1

(8.2)

10,909.6

⁽¹⁾ The Before Consolidation column includes Invesco's equity interest in the investment products subsequently consolidated, accounted for as equity method and available-for-sale investments.

⁽²⁾ The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010, resulting in the consolidation of certain CLOs. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs. Prior to January 1, 2010, the company was not deemed to be the primary beneficiary of these CLOs.

⁽³⁾ Adjustments include the elimination of intercompany transactions between the company and its consolidated investment products, primarily the elimination of the company's equity at risk recorded as investments by the company (before consolidation) against either equity (private equity and real estate partnership funds) or subordinated debt (CLOs) of the funds.

Condensed Consolidating Statements of Income

| \$ in millions | Before Consolidation (1) | CLOs- VIEs (2) | Other VIEs | VOEs | Adjustments (1)(3) | Total |
|---|-----------------------------|-------------------|---------------|---------------------|--------------------|---------|
| Year ended December 31, 2010 | Consolidation | VIES | VIES | VOES | Aujustinents | Total |
| Total operating revenues | 3,532.7 | _ | _ | 0.3 | (45.3) | 3,487.7 |
| Total operating expenses | 2,887.8 | 41.4 | 1.6 | 12.3 | (45.3) | 2,897.8 |
| Operating income | 644.9 | (41.4) | (1.6) | $\overline{(12.0)}$ | | 589.9 |
| Equity in earnings of unconsolidated | | | | | | |
| affiliates | 40.8 | _ | _ | _ | (0.6) | 40.2 |
| Interest and dividend income | 10.4 | 246.0 | | _ | (5.1) | 251.3 |
| Other investment income/(losses) | 15.6 | (3.8) | 6.9 | 104.5 | 6.4 | 129.6 |
| Interest expense | (58.6) | (123.7) | | | 5.1 | (177.2) |
| Income before income taxes, including gains and losses attributable to noncontrolling | | | | | | |
| interests | 653.1 | 77.1 | 5.3 | 92.5 | 5.8 | 833.8 |
| Income tax provision | (197.0) | | | | | (197.0) |
| Net income, including gains and losses attributable to | | | | | | |
| noncontrolling interests | 456.1 | 77.1 | 5.3 | 92.5 | 5.8 | 636.8 |
| (Gains)/losses attributable to noncontrolling interests in consolidated entities, net | (0.2) | (77.1) | (5.3) | (88.4) | (0.1) | (171.1) |
| Net income attributable to common | / | / | / | / | / | |
| shareholders | 455.9 | | <u></u> | 4.1 | 5.7 | 465.7 |

| \$ in millions | Before Consolidation (1) | VIEs | VOEs | Adjustments (3) | Total |
|---|-----------------------------|----------|-------------|-----------------|----------------|
| Year ended December 31, 2009 | Consolidation | VILIS_ | V OLS | rujustments | 1000 |
| Total operating revenues | 2,633.3 | 0.3 | 1.6 | (7.9) | 2,627.3 |
| Total operating expenses | <u>2,139.5</u> | 1.8 | 9.6 | (7.9) | 2,143.0 |
| Operating income | 493.8 | (1.5) | (8.0) | _ | 484.3 |
| Equity in earnings of unconsolidated affiliates | 24.5 | <u> </u> | <u>'—</u> ' | 2.5 | 27.0 |
| Interest and dividend income | 9.8 | _ | _ | _ | 9.8 |
| Other investment income/(losses) | 7.8 | (11.6) | (95.3) | _ | (99.1) |
| Interest expense | (64.5) | | | <u>—</u> | <u>(64.5</u>) |
| Income before income taxes, including gains and losses attributable to noncontrolling interests | 471.4 | (13.1) | (103.3) | 2.5 | 357.5 |
| Income tax provision | (148.2) | | | | (148.2) |
| Net income/(loss), including gains and losses | | (10.1) | (4.00.0) | | 200.2 |
| attributable to noncontrolling interests | 323.2 | (13.1) | (103.3) | 2.5 | 209.3 |
| (Gains)/losses attributable to noncontrolling interests in consolidated entities, net | (0.7) | 13.1 | 100.8 | <u>—</u> | 113.2 |
| Net income attributable to common shareholders | 322.5 | | (2.5) | 2.5 | 322.5 |

See accompanying notes to these tables on the following page.

| \$ in millions | Before Consolidation (1) | VIEs | VOEs | Adjustments (3) | Total |
|--|-----------------------------|----------------|----------|-----------------|---------|
| Year ended December 31, 2008 | Onsonuuron | | <u> </u> | 114/4501161165 | |
| Total operating revenues | 3,308.4 | 0.3 | 5.2 | (6.3) | 3,307.6 |
| Total operating expenses | 2,555.3 | 1.5 | 9.3 | <u>(6.3)</u> | 2,559.8 |
| Operating income | 753.1 | (1.2) | (4.1) | _ | 747.8 |
| Equity in earnings of unconsolidated affiliates | 45.9 | _ | _ | 0.9 | 46.8 |
| Interest and dividend income | 37.2 | _ | _ | _ | 37.2 |
| Other investment income/(losses) | (39.9) | 15.5 | (73.5) | _ | (97.9) |
| Interest expense | (76.9) | | | <u> </u> | (76.9) |
| Income before income taxes, including gains and losses | | | | | |
| attributable to noncontrolling interests | 719.4 | 14.3 | (77.6) | 0.9 | 657.0 |
| Income tax provision | (236.0) | | | <u> </u> | (236.0) |
| Net income, including gains and losses attributable to | | | | | |
| noncontrolling interests | 483.4 | 14.3 | (77.6) | 0.9 | 421.0 |
| (Gains)/losses attributable to noncontrolling interests in | | | | | |
| consolidated entities, net | (1.7) | <u>(14.3</u>) | 76.7 | | 60.7 |
| Net income attributable to common shareholders | 481.7 | | (0.9) | 0.9 | 481.7 |

⁽¹⁾ The Before Consolidation column includes Invesco's equity interest in the investment products accounted for as equity method (private equity and real estate partnership funds) and available-for-sale investments (CLOs). Upon consolidation of the CLOs, the company's and the CLOs' accounting policies were effectively aligned, resulting in the reclassification of the company's gain for the year ended December 31, 2010 of \$6.4 million (representing the increase in the market value of the company's holding in the consolidated CLOs) from other comprehensive income into other gains/losses. The company's gain on its investment in the CLOs (before consolidation) eliminates with the company's share of the offsetting loss on the CLOs' debt. The net income arising from consolidation of CLOs is therefore completely attributed to other investors in these CLOs, as the company's share has been eliminated through consolidation.

⁽²⁾ The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010, resulting in the consolidation of certain CLOs. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs. Prior to January 1, 2010, the company was not deemed to be the primary beneficiary of these CLOs.

⁽³⁾ Adjustments include the elimination of intercompany transactions between the company and its consolidated investment products, primarily the elimination of management fees expensed by the funds and recorded as operating revenues (before consolidation) by the company.

The carrying value of investments held, derivative contracts, and notes issued by consolidated investment products is also their fair value. The following table presents the fair value hierarchy levels of investments held, derivative contracts, and notes issued by consolidated investment products, which are measured at fair value as of December 31, 2010:

| | | As of December 31, 2010 | | | |
|---|----------------------------|---|---|---|--|
| \$ in millions | Fair Value Measurements | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | |
| Assets: | | | | | |
| CLO collateral assets: | | | | | |
| Bank loans | 5,910.6 | _ | 5,910.6 | _ | |
| Bonds | 261.1 | 261.1 | _ | _ | |
| Equity securities | 32.9 | 32.9 | _ | _ | |
| CLO-related derivative assets | 20.2 | _ | 20.2 | _ | |
| Private equity fund assets: | | | | | |
| Equity securities | 114.4 | 17.6 | _ | 96.8 | |
| Investments in other private equity funds | 586.1 | _ | _ | 586.1 | |
| Debt securities issued by the U.S. Treasury | 11.0 | 11.0 | _ | _ | |
| Real estate investments | 289.9 | <u></u> | | 289.9 | |
| Total assets at fair value | 7,226.2 | <u>332.6</u> | <u>5,930.8</u> | 972.8 | |
| Liabilities: | | | | | |
| CLO notes | (5,865.4) | _ | _ | (5,865.4) | |
| CLO-related derivative liabilities | (6.6) | | (6.6) | | |
| Total liabilities at fair value | (5,872.0) | | (6.6) | (5,865.4) | |

The following table presents the fair value hierarchy levels of the carrying value of investments held by consolidated investment products, which are measured at fair value as of December 31, 2009:

| nificant servable (Level 3) |
|-----------------------------------|
| |
| 10.2 |
| 56.9 |
| |
| 67.1 |
| |

The following table shows a reconciliation of the beginning and ending fair value measurements for level 3 assets using significant unobservable inputs:

| | For the year ende | For the year ended December 31, | |
|---|-------------------|---------------------------------|--|
| \$ in millions | 2010 | 2009 | |
| Beginning balance | 667.1 | 761.0 | |
| Purchases, sales, issuances and settlements, net | (81.2) | 13.8 | |
| Acquisition of businesses | 289.9 | _ | |
| Gains and losses included in the Consolidated Statements of Income* | 97.0 | <u>(107.7)</u> | |
| Ending balance | 972.8 | 667.1 | |

^{*} Included in gains and losses of consolidated investment products in the Consolidated Statement of Income for the year ended December 31, 2010 are \$46.5 million in net unrealized gains attributable to investments still held at December 31, 2010 by consolidated investment products (year ended December 31, 2009: \$110.2 million net unrealized losses attributable to investments still held at December 31, 2009).

The following table shows a reconciliation of the beginning and ending fair value measurements for level 3 liabilities using significant unobservable inputs:

| | Year Ended |
|---|--------------------|
| \$ in millions | December 31, 2010* |
| Beginning balance | (5,234.9) |
| Purchases, sales, issuances and settlements/prepayments, net | 209.1 |
| Acquisition of businesses | (630.2) |
| Gains/(losses) included in the Consolidated Statement of Income | (414.3) |
| Foreign exchange | 204.9 |
| Ending balance | <u>(5,865.4)</u> |

^{*} The company adopted guidance now encompassed in ASC Topic 810 on January 1, 2010, resulting in the consolidation of certain CLOs. In accordance with the standard, prior periods have not been restated to reflect the consolidation of these CLOs. Prior to January 1, 2010, the company was not deemed to be the primary beneficiary of these CLOs.

Fair value of consolidated CLOs

The collateral assets held by consolidated CLOs are primarily invested in senior secured bank loans, bonds, and equity securities. Bank loan investments, which comprise the majority of consolidated CLO portfolio collateral, are senior secured corporate loans from a variety of industries, including but not limited to the aerospace and defense, broadcasting, technology, utilities, household products, healthcare, oil and gas, and finance industries. Bank loan investments mature at various dates between 2011 and 2021, pay interest at Libor or Euribor plus a spread of up to 10.25%, and typically range in credit rating categories from BBB down to unrated. At December 31, 2010, the unpaid principal balance exceeded the fair value of the senior secured bank loans and bonds by approximately \$261 million. Less than 2% of the collateral assets are in default as of December 31, 2010. CLO investments are valued based on price quotations provided by an independent third-party pricing source. For bank loan investments, in the event that the third-party pricing source is unable to price an investment, other relevant factors, data and information are considered, including: i) information relating to the market for the investment, including price quotations for and trading in the investment and interest in similar investments and the market environment and investor attitudes towards the investment and interests in similar investments; ii) the characteristics of and fundamental analytical data relating to the investment, including, for senior secured corporate loans, the cost, size, current interest rate, period until next interest rate reset, maturity and base lending rate, the terms and conditions of the senior secured corporate loan and any related agreements, and the position of the senior secured corporate loan in the borrower's debt structure; iii) the nature, adequacy and value of the senior secured corporate loan's collateral, including the CLO's rights, remedies and interests with respect to the collateral; iv) for senior secured corporate loans, the creditworthiness of the borrower, based on an evaluation of its financial condition, financial statements and information about the business, cash flows, capital structure and future prospects; v) the reputation and financial condition of the agent and any intermediate participants in the senior secured corporate loan; and vi) general economic and market conditions affecting the fair value of the senior secured corporate loan.

Notes issued by consolidated CLOs mature at various dates between 2014 and 2024 and have a weighted average maturity of 9.8 years. The notes are issued in various tranches with different risk profiles. The interest rates are generally variable rates based on Libor or Euribor plus a pre-defined spread, which varies from 0.21% for the more senior tranches to 7.50% for the more subordinated tranches. At December 31, 2010, the outstanding balance on the notes issued by consolidated CLOs exceeds their fair value by approximately \$1.2 billion. The investors in this debt are not affiliated with the company and have no recourse to the general credit of the company for this debt. Notes issued by CLOs are recorded at fair value using an income approach, driven by cash flows expected to be received from the portfolio collateral assets. Fair value is determined using current information, notably market yields and projected cash flows of collateral assets based on forecasted default and recovery rates that a market participant would use in determining the current fair value of the notes, taking into account the overall credit quality of the issuers and the company's past experience in managing similar securities. Market yields, default rates and recovery rates used in the company's estimate of fair value vary based on the nature of the investments in the underlying collateral pools. In periods of rising market yields, default rates and lower debt recovery rates, the fair value, and therefore the carrying value, of the notes may be adversely affected. The current liquidity constraints within the market for CLO products require the use of certain unobservable inputs for CLO valuation. Once the undiscounted cash flows of the collateral assets have been determined, the company applies appropriate discount rates that a market participant would use, to determine the discounted cash flow valuation of the notes.

The significant inputs used in the valuation of the notes issued by consolidated CLOs include a cumulative average default rate between 2% and 4% and discount rates derived by utilizing the applicable forward rate curves and appropriate spreads.

Certain consolidated CLOs with Euro-denominated debt have entered into swap agreements with various counterparties to hedge economically interest rate and foreign exchange risk related to CLO collateral assets with non-Euro interest rates and currencies. These swap agreements are not designated as qualifying as hedging instruments. The fair value of derivative contracts in an asset position is included in the company's Consolidated Balance Sheet in other current assets, and the fair value of derivative contracts in a liability position is included in the company's Consolidated Balance Sheet in other current liabilities. These derivative contracts are valued under an income approach using forecasted interest rates and are classified within Level 2 of the valuation hierarchy. Changes in fair value of \$7.9 million are reflected in gains/ (losses) of consolidated investment products, net on the company's Consolidated Statement of Income for the year ended December 31, 2010. At December 31, 2010, there were 105 open swap agreements with a notional value of \$168.4 million. Swap maturities are tied to the maturity of the underlying collateral assets.

Fair value of consolidated private equity funds

Consolidated private equity funds are generally structured as partnerships. Generally, the investment strategy of underlying holdings in these partnerships is to seek capital appreciation through direct investments in public or private companies with compelling business models or ideas or through investments in partnership investments that also invest in similar private or public companies. Various strategies may be used. Companies targeted could be distressed organizations, targets of leveraged buyouts or fledgling companies in need of venture capital. Investees of these consolidated investment products may not redeem their investment until the partnership liquidates. Generally, the partnerships have a life that range from seven to twelve years unless dissolved earlier. The general partner may extend the partnership term up to a specified period of time as stated in the Partnership Agreement. Some partnerships allow the limited partners to cause an earlier termination upon the occurrence of certain events as specified in the Partnership Agreement.

For private equity partnerships, fair value is determined by reviewing each investment for the sale of additional securities of an issuer to sophisticated investors or for investee financial conditions and fundamentals. Publicly traded portfolio investments are carried at market value as determined by their most recent quoted sale, or if there is no recent sale, at their most recent bid price. For these investments held by consolidated investment products, level 1 classification indicates that fair values have been determined using unadjusted quoted prices in active markets for identical assets that the partnership has the ability to access. Level 2 classification may indicate that fair values have been determined using quoted prices in active markets but give effect to certain lock-up restrictions surrounding the holding period of the underlying investments.

The fair value of level 3 investments held by consolidated investment products are derived from inputs that are unobservable and which reflect the limited partnerships' own determinations about the assumptions that market participants would use in pricing the investments, including assumptions about risk. These inputs are developed based on the partnership's own data, which is adjusted if information indicates that market participants would use different assumptions. The partnerships which invest directly into private equity portfolio companies (direct private equity funds) take into account various market conditions, subsequent rounds of financing, liquidity, financial condition, purchase multiples paid in other comparable third-party transactions, the price of securities of other companies comparable to the portfolio company, and operating results and other financial data of the portfolio company, as applicable.

The partnerships which invest into other private equity funds (funds of funds) take into account information received from those underlying funds, including their reported net asset values and evidence as to their fair value approach, including consistency of their fair value application. These investments do not trade in active markets and represent illiquid long-term investments that generally require future capital commitments. While the partnerships' reported share of the underlying net asset values of the underlying funds is usually the most significant input in arriving at fair value and is generally representative of fair value, other information may also be used to value such investments at a premium or discount to the net asset values as reported by the funds, including allocations of priority returns within the funds as well as any specific conditions and events affecting the funds.

Unforeseen events might occur that would subsequently change the fair values of these investments, but such changes would be inconsequential to the company due to its minimal investments in these products (and the large offsetting noncontrolling interests resulting from their consolidation). Any gains or losses resulting from valuation changes in these investments are substantially offset by resulting changes in gains and losses attributable to noncontrolling interests in consolidated entities and therefore do not have a material effect on the financial condition, operating results (including earnings per share), liquidity or capital resources of the company's common shareholders.

Fair value of consolidated real estate funds

Consolidated real estate funds are structured as limited liability companies. These limited liability companies invest in other real estate funds, and these investments are carried at fair value and presented as investments in consolidated investment products. The net asset value of the underlying funds, which primarily consists of the real estate investment value and mortgage loans, is adjusted to fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Real estate fund assets are classified within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. Due to the illiquid nature of investments made in real estate companies, all of the real estate fund assets are classified as Level 3. The real estate funds use one or more valuation techniques (e.g., the market approach, the income approach, or the cost approach) for which sufficient and reliable data is available to value investments classified within Level 3. The income approach generally consists of the net present value of estimated future cash flows, adjusted as appropriate for liquidity, credit, market and/or other risk factors.

The inputs used by the real estate funds in estimating the value of Level 3 investments include the original transaction price, recent transactions in the same or similar instruments, as well as completed or pending third-party transactions in the underlying investment or comparable investments. Level 3 investments may also be adjusted to reflect illiquidity and/or non-transferability. Other inputs used include discount rates, cap rates and income and expense assumptions. The fair value measurement of Level 3 investments does not include transaction costs and acquisition fees that may have been capitalized as part of the investment's cost basis. Due to the lack of observable inputs, the assumptions used may significantly impact the resulting fair value and therefore the real estate funds' results of operations.

21. GUARANTOR CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

Invesco Holding Company Limited, the Issuer and a subsidiary of Invesco Ltd. (the Parent), issued 5.625% \$300.0 million senior notes due 2012, 5.375% \$350.0 million senior notes due 2013 and 5.375% \$200.0 million senior notes due 2014. These senior notes, are fully and unconditionally guaranteed as to payment of principal, interest and any other amounts due thereon by the Parent, together with the following wholly owned subsidiaries: Invesco Aim Management Group, Inc., Invesco Aim Advisers, Inc., Invesco North American Holdings, Inc., and Invesco Institutional (N.A.), Inc. (the Guarantors). On June 9, 2009, in connection with the credit facility agreement discussed in Note 9, "Debt," IVZ, Inc. also became a guarantor of the senior notes. On December 31, 2009, Invesco Aim Advisors, Inc. merged with Invesco Institutional (N.A.), Inc., which was renamed Invesco Advisors, Inc. The company's remaining consolidated subsidiaries do not guarantee this debt. The guarantees of each of the Guarantors are joint and several. Presented below are Condensed Consolidating Balance Sheets as of December 31, 2010, and December 31, 2009, Condensed Consolidating Statements of Income for the year ended December 31, 2010, 2009, and 2008, and Condensed Consolidating Statements of Cash Flows for the year ended December 31, 2010, 2009, and 2008.

Condensed Consolidating Balance Sheets

| 6 | Cuamontona | Non- | Iggman | Donont | Eliminations | Consolidated |
|--|--|---|--|---|--|---|
| \$ in millions December 31, 2010 | Guarantors | Guarantors | Issuer | <u>Parent</u> | Eliminations | Consolidated |
| Assets held for policyholders | _ | 1,295.4 | <u></u> | _ | <u></u> | 1,295.4 |
| Other current assets | 175.7 | 2,766.7 | 3.0 | 33.7 | _ | 2,979.1 |
| Total current assets | 175.7 | 4,062.1 | 3.0 | 33.7 | | 4,274.5 |
| Goodwill | 2,322.9 | 4,216.5 | 440.8 | | | 6,980.2 |
| Investments in subsidiaries | 1,333.8 | 5.5 | 4,766.1 | 8,400.6 | (14,506.0) | 0,700.2 |
| Other non-current assets | 557.0 | 8,625.0 | 4.5 | 2.9 | (11,500.0) — | 9,189.4 |
| Total assets | 4,389.4 | 16,909.1 | 5,214.4 | 8,437.2 | (14,506.0) | 20,444.1 |
| Policyholder payables | | 1,295.4 | | | | 1,295.4 |
| Other current liabilities | 112.5 | 1,850.4 | 5.5 | 0.7 | _ | 1,969.1 |
| Total current liabilities | 112.5 | 3,145.8 | 5.5 | 0.7 | | 3,264.5 |
| Intercompany balances | 1,299.8 | (1,449.6) | (22.1) | 171.9 | | |
| Non-current liabilities | 597.0 | 6,476.0 | 745.7 | _ | _ | 7,818.7 |
| Total liabilities | 2,009.3 | 8,172.2 | 729.1 | 172.6 | | 11,083.2 |
| Total equity attributable to common | <u>, , , , , , , , , , , , , , , , , , , </u> | | | | | |
| shareholders | 2,380.1 | 7,640.6 | 4,485.3 | 8,264.6 | (14,506.0) | 8,264.6 |
| Equity attributable to noncontrolling | | 10053 | | | | 1.00.5.2 |
| interests in consolidated entities | | 1,096.3 | | | <u> </u> | 1,096.3 |
| Total equity | 2,380.1 | 8,736.9 | 4,485.3 | 8,264.6 | (14,506.0) | 9,360.9 |
| Total liabilities and equity | <u>4,389.4</u> | <u>16,909.1</u> | 5,214.4 | <u>8,437.2</u> | <u>(14,506.0)</u> | <u>20,444.1</u> |
| | | | | | | |
| | | Non- | | | | |
| \$ in millions | Guarantors | Non- Guarantors | Issuer | Parent | Eliminations | Consolidated |
| December 31, 2009 | Guarantors | Guarantors | Issuer | <u>Parent</u> | Eliminations | |
| December 31, 2009 Assets held for policyholders | _ | Guarantors 1,283.0 | _ | | Eliminations — | 1,283.0 |
| December 31, 2009 Assets held for policyholders Other current assets | 211.5 | 1,283.0 1,591.7 | 3.1 | 31.7 | Eliminations —— | 1,283.0 1,838.0 |
| December 31, 2009 Assets held for policyholders Other current assets Total current assets | 211.5 211.5 | 1,283.0 1,591.7 2,874.7 | 3.1 | | Eliminations | 1,283.0 1,838.0 3,121.0 |
| December 31, 2009 Assets held for policyholders Other current assets Total current assets Goodwill | 211.5 211.5 2,302.8 | 1,283.0 1,591.7 2,874.7 3,709.4 | 3.1 3.1 455.4 | 31.7 31.7 — | | 1,283.0 1,838.0 |
| December 31, 2009 Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries | 211.5 211.5 2,302.8 714.9 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 | 3.1 3.1 455.4 4,697.7 | 31.7 31.7 | Eliminations | 1,283.0 1,838.0 3,121.0 6,467.6 |
| December 31, 2009 Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets | 211.5 211.5 2,302.8 714.9 147.5 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 | 3.1 3.1 455.4 4,697.7 4.9 | 31.7 31.7 | (12,277.6) | 1,283.0 1,838.0 3,121.0 6,467.6 1,321.0 |
| December 31, 2009 Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets | 211.5 211.5 2,302.8 714.9 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 | 3.1 3.1 455.4 4,697.7 | 31.7 31.7 | | 1,283.0 1,838.0 3,121.0 6,467.6 1,321.0 10,909.6 |
| December 31, 2009 Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 | 31.7 31.7 | (12,277.6) | 1,283.0 1,838.0 3,121.0 6,467.6 1,321.0 10,909.6 1,283.0 |
| December 31, 2009 Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 — 7.1 | 31.7 31.7 | (12,277.6) | 1,283.0 1,838.0 3,121.0 6,467.6 1,321.0 10,909.6 1,283.0 1,015.4 |
| December 31, 2009 Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities Total current liabilities | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 — 35.7 35.7 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 2,255.2 | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 — 7.1 7.1 | 31.7 31.7 — 6,859.3 3.4 6,894.4 — 0.4 0.4 | (12,277.6) | 1,283.0 1,838.0 3,121.0 6,467.6 — 1,321.0 10,909.6 1,283.0 |
| Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities Total current liabilities Intercompany balances | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 — 35.7 956.8 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 2,255.2 (1,660.0) | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 | 31.7 31.7 | (12,277.6) | 1,283.0 1,838.0 3,121.0 6,467.6 — 1,321.0 10,909.6 1,283.0 1,015.4 2,298.4 |
| December 31, 2009 Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities Total current liabilities Intercompany balances Non-current liabilities | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 — 35.7 956.8 31.5 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 2,255.2 (1,660.0) 213.1 | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 | 31.7 31.7 — 6,859.3 3.4 6,894.4 — 0.4 0.4 (18.9) | (12,277.6) | 1,283.0 1,838.0 3,121.0 6,467.6 — 1,321.0 10,909.6 1,283.0 1,015.4 2,298.4 — 990.4 |
| Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities Total current liabilities Intercompany balances Non-current liabilities Total liabilities | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 — 35.7 956.8 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 2,255.2 (1,660.0) | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 | 31.7 31.7 — 6,859.3 3.4 6,894.4 — 0.4 0.4 | (12,277.6) | 1,283.0 1,838.0 3,121.0 6,467.6 — 1,321.0 10,909.6 1,283.0 1,015.4 2,298.4 |
| Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities Total current liabilities Intercompany balances Non-current liabilities Total liabilities Total equity attributable to common | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 — 35.7 956.8 31.5 1,024.0 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 2,255.2 (1,660.0) 213.1 808.3 | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 — 7.1 7.1 722.1 745.8 1,475.0 | 31.7 31.7 | (12,277.6) ———————————————————————————————————— | 1,283.0 1,838.0 3,121.0 6,467.6 — 1,321.0 10,909.6 1,283.0 1,015.4 2,298.4 — 990.4 3,288.8 |
| Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities Total current liabilities Intercompany balances Non-current liabilities Total liabilities Total equity attributable to common shareholders | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 — 35.7 956.8 31.5 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 2,255.2 (1,660.0) 213.1 | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 | 31.7 31.7 — 6,859.3 3.4 6,894.4 — 0.4 0.4 (18.9) | (12,277.6) | 1,283.0 1,838.0 3,121.0 6,467.6 — 1,321.0 10,909.6 1,283.0 1,015.4 2,298.4 — 990.4 |
| Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities Total current liabilities Intercompany balances Non-current liabilities Total liabilities Total equity attributable to common shareholders Equity attributable to noncontrolling | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 — 35.7 956.8 31.5 1,024.0 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 2,255.2 (1,660.0) 213.1 808.3 | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 — 7.1 7.1 722.1 745.8 1,475.0 | 31.7 31.7 | (12,277.6) ———————————————————————————————————— | 1,283.0 1,838.0 3,121.0 6,467.6 1,321.0 10,909.6 1,283.0 1,015.4 2,298.4 990.4 3,288.8 6,912.9 |
| Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities Total current liabilities Intercompany balances Non-current liabilities Total liabilities Total liabilities Total equity attributable to common shareholders Equity attributable to noncontrolling interests in consolidated entities | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 — 35.7 956.8 31.5 1,024.0 2,352.7 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 2,255.2 (1,660.0) 213.1 808.3 6,238.8 | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 — 7.1 722.1 745.8 1,475.0 3,686.1 | 31.7 31.7 | (12,277.6) | 1,283.0 1,838.0 3,121.0 6,467.6 1,321.0 10,909.6 1,283.0 1,015.4 2,298.4 — 990.4 3,288.8 6,912.9 |
| Assets held for policyholders Other current assets Total current assets Goodwill Investments in subsidiaries Other non-current assets Total assets Policyholder payables Other current liabilities Total current liabilities Intercompany balances Non-current liabilities Total liabilities Total equity attributable to common shareholders Equity attributable to noncontrolling | 211.5 211.5 2,302.8 714.9 147.5 3,376.7 — 35.7 956.8 31.5 1,024.0 | 1,283.0 1,591.7 2,874.7 3,709.4 5.7 1,165.2 7,755.0 1,283.0 972.2 2,255.2 (1,660.0) 213.1 808.3 | 3.1 3.1 455.4 4,697.7 4.9 5,161.1 — 7.1 7.1 722.1 745.8 1,475.0 | 31.7 31.7 | (12,277.6) ———————————————————————————————————— | 1,283.0 1,838.0 3,121.0 6,467.6 — 1,321.0 10,909.6 1,283.0 1,015.4 2,298.4 — 990.4 3,288.8 6,912.9 |

Condensed Consolidating Statements of Income

| ф | Cuanantana | Non- | Taguan | Down t | Eliminations | Consolidated |
|---|---------------|--------------------|----------------|---------------|-----------------|------------------|
| \$ in millions Year ended December 31, 2010 | Guarantors | Guarantors | Issuer | <u>Parent</u> | Eliminations | Consolidated |
| Total operating revenues | 1,031.6 | 2,456.1 | _ | | _ | 3,487.7 |
| Total operating expenses | 742.4 | 2,140.2 | _ | 15.2 | _ | 2,897.8 |
| Operating income/(loss) | 289.2 | 315.9 | | (15.2) | | 589.9 |
| Equity in earnings of unconsolidated | | | | | | |
| affiliates | 5.7 | 33.4 | 266.5 | 477.3 | (742.7) | 40.2 |
| Other income/(expense) | (109.8) | 347.8 | <u>(41.9)</u> | 7.6 | <u>—</u> | 203.7 |
| Income before income taxes, including gains and losses attributable to noncontrolling | | | | | | |
| interests | 185.1 | 697.1 | 224.6 | 469.7 | (742.7) | 833.8 |
| Income tax provision | (66.1) | (129.2) | 2.3 | (4.0) | _ | (197.0) |
| Net income, including gains and | | | | | | |
| losses attributable to | | | | | | |
| noncontrolling interests (Gains)/losses attributable to | 119.0 | 567.9 | 226.9 | 465.7 | (742.7) | 636.8 |
| noncontrolling interests in consolidated entities, net | _ | (171.1) | _ | _ | _ | (171.1) |
| Net income attributable to common | | | | | | |
| shareholders | 119.0 | 396.8 | 226.9 | <u>465.7</u> | <u>(742.7</u>) | 465.7 |
| | | Non- | | | | |
| \$ in millions | Guarantors | Guarantors | Issuer | Parent | Eliminations | Consolidated |
| Year ended December 31, 2009 | | | | | | |
| Total operating revenues | 549.7 | 2,077.6 | | | _ | 2,627.3 |
| Total operating expenses | 432.1 | 1,701.3 | (3.3) | 12.9 | | 2,143.0 |
| Operating income/(loss) | 117.6 | 376.3 | 3.3 | (12.9) | _ | 484.3 |
| Equity in earnings of unconsolidated affiliates | 17.1 | 53.3 | 148.3 | 326.3 | (518.0) | 27.0 |
| Other income/(expense) | (52.2) | (82.3) | (28.4) | 9.1 | | (153.8) |
| Income before income taxes, including gains and losses attributable to noncontrolling | | | | | | |
| interests | 82.5 | 347.3 | 123.2 | 322.5 | (518.0) | 357.5 |
| Income tax provision | (0.2) | <u>(136.5</u>) | <u>(11.5</u>) | | | (148.2) |
| Net income, including gains and losses attributable to noncontrolling interests | 82.3 | 210.8 | 111.7 | 322.5 | (518.0) | 209.3 |
| (Gains)/losses attributable to noncontrolling interests in consolidated entities, net | | 113.2 | | | | 113.2 |
| Net income attributable to common | | 113.2 | | | | 113.2 |
| shareholders | 82.3 | 324.0 | 111.7 | 322.5 | (518.0) | 322.5 |
| \$ in millions | Guarantors | Non- Guarantors | Issuer | Parent | Eliminations | Consolidated |
| Year ended December 31, 2008 | 602.6 | 2 (24.0 | | | | 2.207.6 |
| Total operating expenses | 683.6 | 2,624.0 | | 17.1 | _ | 3,307.6 |
| Total operating expenses | 512.5 | 2,020.7 | 9.5 | <u>17.1</u> | | 2,559.8 |
| Operating income/(loss) Equity in earnings of unconsolidated | 171.1 | 603.3 | (9.5) | (17.1) | | 747.8 |
| affiliates | 73.9 | 135.9 | 256.7 | 505.8 | (925.5) | 46.8 |
| Other income expense Income before income taxes, including gains and losses | (6.5) | <u>(48.4</u>) | <u>(75.7</u>) | (7.0) | <u> </u> | <u>(137.6)</u> |
| attributable to noncontrolling | 220 5 | 600.0 | 171.5 | 1017 | (025.5) | 657.0 |
| interests Income tay provision | 238.5 | 690.8 (172.3) | | 481.7 | (925.5) | 657.0 (236.0) |
| Income tax provision | <u>(73.2)</u> | (172.3) | 9.5 | | | (230.0) |
| Net income, including gains and losses attributable to noncontrolling interests | 165.3 | 518.5 | 181.0 | 481.7 | (925.5) | 421.0 |
| | 200.0 | 0.10.0 | _ 52.0 | ,01.7 | (>20.0) | 1.0 |

| (Gains)/losses attributable to | | | | | | |
|-----------------------------------|-------|-------|-------|-------|-------------|-------|
| noncontrolling interests in | | | | | | |
| consolidated entities, net | | 60.7 | | | | 60.7 |
| Net income attributable to common | | | | | | |
| shareholders | 165.3 | 579.2 | 181.0 | 481.7 | (925.5) | 481.7 |
| | | | | | | |

Condensed Consolidating Statements of Cash Flows

| \$ in millions | Guarantors | Guarantors | Issuer | Parent | Eliminations | Consolidated |
|--------------------------------------|------------|-------------|--------|-----------------|--------------|--------------|
| Year ended December 31, 2010 | | | | | | |
| Net cash provided by/(used in) | | | | | | |
| operating activities | 84.4 | 219.8 | 58.4 | 161.1 | (144.5) | 379.2 |
| Net cash (used in)/provided by | | | | | | |
| investing activities | (742.4) | 665.2 | (57.5) | 209.7 | (412.8) | (337.8) |
| Net cash (used in)/provided by | | | | | | |
| financing activities | 570.0 | (822.7) | | <u>(370.5</u>) | 557.3 | (65.9) |
| (Decrease)/increase in cash and cash | | | | | | |
| equivalents | (88.0) | 62.3 | 0.9 | 0.3 | _ | (24.5) |
| • | | | | | | |
| | | Non- | | | | |
| \$ in millions | Guarantors | Guarantors | Issuer | Parent | Eliminations | Consolidated |
| Year ended December 31, 2009 | | | | | | |
| Net cash provided by/(used in) | | | | | | |
| operating activities | 162.4 | (182.0) | 1.0 | 218.5 | 162.8 | 362.7 |

Non-

| φ III IIIIIIOIIS | Guarantors | Guarantors | 133461 | 1 ai ciit | Limmations | Consonanca |
|--------------------------------------|----------------|------------|-----------------|-----------|------------|------------|
| Year ended December 31, 2009 | | | | | | |
| Net cash provided by/(used in) | | | | | | |
| operating activities | 162.4 | (182.0) | 1.0 | 218.5 | 162.8 | 362.7 |
| Net cash (used in)/provided by | | | | | | |
| investing activities | (26.1) | (139.3) | 105.0 | (538.0) | 496.0 | (102.4) |
| Net cash (used in)/provided by | | | | | | |
| financing activities | <u>(458.3)</u> | 803.7 | <u>(107.5</u>) | 320.2 | (658.8) | (100.7) |
| (Decrease)/increase in cash and cash | | | | | | |
| equivalents | (322.0) | 482.4 | (1.5) | 0.7 | _ | 159.6 |
| • | | | | | | |

| | | Non- | | | | |
|---------------------------------------|------------|-----------------|----------------|-----------------|--------------|--------------|
| \$ in millions | Guarantors | Guarantors | Issuer | Parent | Eliminations | Consolidated |
| Year ended December 31, 2008 | | | | | | |
| Net cash provided by operating | | | | | | |
| activities | 130.3 | 409.8 | 77.1 | 524.0 | (645.5) | 495.7 |
| Net cash (used in)/provided by | | | | | | |
| investing activities | (130.5) | 106.4 | 102.8 | (44.5) | (102.8) | (68.6) |
| Net cash used in financing activities | | <u>(747.4</u>) | <u>(182.0)</u> | <u>(485.3</u>) | 748.3 | (666.4) |
| Decrease in cash and cash equivalents | (0.2) | (231.2) | (2.1) | (5.8) | | (239.3) |
| | | | | | | |

22. SUBSEQUENT EVENTS

On January 27, 2011, the company declared a fourth quarter 2010 dividend of \$0.11 per share, payable on March 9, 2011, to shareholders of record at the close of business on February 23, 2011.

Subsequent to year end, the Company received additional rulings from the Appeals Division of the CRA covering the assessments disclosed in Note 19, "Commitments and Contingencies" for the 2003 to 2006 taxation years. These reassessments were also reversed. At February 14, 2011, the remaining outstanding assessments totaled \$5.6 million, including interest and penalties. Management continues to believe that the CRA's assessments are unlikely to stand; accordingly, no provision has been recorded.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

N/A

Item 9A. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Management, with the participation of our chief executive officer and chief financial officer, has evaluated the effectiveness of our disclosure controls and procedures as of December 31, 2010. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon this evaluation, our chief executive officer and chief financial officer concluded that the company's disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the applicable rules and forms, and that it is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

Management's report on internal control over financial reporting is located in Item 8, "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K. Our independent auditors, Ernst & Young LLP, have issued an audit report on the effectiveness of our internal control over financial reporting. This report appears in Item 8, "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

Item 9B. Other Information

None.

PART III

Item 10. Directors, Executive Officers and Corporate Governance

Invesco has filed the certification of its Chief Financial Officer with the New York Stock Exchange ("NYSE") as required pursuant to Section 303A.12 of the NYSE Listed Company Manual. In addition, Invesco has filed the Sarbanes-Oxley Act Section 302 certifications of its Chief Executive Officer and Chief Financial Officer with the Securities and Exchange Commission, which certifications are attached hereto as Exhibit 31.1 and Exhibit 31.2, respectively.

The information required by this Item will be included in the definitive Proxy Statement for the company's annual meeting of shareholders, which will be filed with the SEC no later than 120 days after the close of the fiscal year ended December 31, 2010, and is incorporated by reference in this Report.

The following is a list of individuals serving as executive officers of the company as of the date hereof. All company executive officers are elected annually and serve at the discretion of the company's Board of Directors or Chief Executive Officer.

Note: Country listed denotes citizenship.

Martin L. Flanagan, CFA, CPA (50) President and Chief Executive Officer of Invesco Ltd. (U.S.A.)

Martin L. Flanagan is president and chief executive officer of Invesco, a position he has held since August 2005. He is also a member of the Board of Directors of Invesco and a trustee of the Invesco Funds. Mr. Flanagan joined Invesco from Franklin Resources, Inc., where he was president and co-chief executive officer from January 2004 to July 2005. Previously he had been Franklin's co-president from May 2003 to January 2004, chief operating officer and chief financial officer from November 1999 to May 2003, and senior vice president and chief financial officer from 1993 until November 1999. Mr. Flanagan served as director, executive vice president and chief operating officer of Templeton, Galbraith & Hansberger, Ltd. before its acquisition by Franklin in 1992. Before joining Templeton in 1983, he worked with Arthur Andersen & Co. Mr. Flanagan received a B.A. and BBA from Southern Methodist University (SMU). He is a CFA charter holder and a certified public accountant. He is vice chairman of the Investment Company Institute. He also serves as a member of the executive board at the SMU Cox School of Business and a member of the Board of Councilors of the Carter Center in Atlanta.

G. Mark Armour (57) Senior Managing Director and Head of Institutional (Australia)

Mark Armour has served as senior managing director and head of Invesco's Institutional business since January 2007. Previously, Mr. Armour served as head of sales and service for the institutional business. He was chief executive officer of Invesco Australia from September 2002 to July 2006. Prior to joining Invesco, Mr. Armour held significant leadership roles in the funds management business in both Australia and Hong Kong. He previously served as chief investment officer for ANZ Investments and spent almost 20 years with the National Mutual/AXA Australia Group, where he was chief executive, Funds Management, from 1998 to 2000. Mr. Armour received a bachelor of economics from La Trobe University in Melbourne, Australia.

Kevin M. Carome (54) Senior Managing Director and General Counsel (U.S.A.)

Kevin Carome has served as general counsel of our company since January 2006. Previously, he was senior vice president and general counsel of Invesco's U.S. Retail Business (f/k/a Invesco Aim) from 2003 to 2005. Prior to joining Invesco, Mr. Carome worked with Liberty Financial Companies, Inc. (LFC) in Boston where he was senior vice president and general counsel from August 2000 through December 2001. He joined LFC in 1993 as associate general counsel and, from 1998 through 2000, was general counsel of certain of its investment management subsidiaries. Mr. Carome began his career as an associate at Ropes & Gray in Boston. He received a B.S. in political science and a J.D. from Boston College.

Andrew T. S. Lo (49) Senior Managing Director and Head of Invesco Asia Pacific (China)

Andrew Lo has served as head of Invesco Asia Pacific since February 2001. He joined our company as managing director for Invesco Asia in 1994. Mr. Lo began his career as a credit analyst at Chase Manhattan Bank in 1984. He became vice president of the investment management group at Citicorp in 1988 and was managing director of Capital House Asia from 1990 to 1994. Mr. Lo was chairman of the Hong Kong Investment Funds Association from 1996 to 1997 and a member of the Council to the Stock Exchange of Hong Kong and the Advisory Committee to the Securities and Futures Commission in Hong Kong from 1997 to 2001. He received a B.S. and an MBA from Babson College in the U.S.

Colin D. Meadows (40) Senior Managing Director and Chief Administrative Officer (U.S.A.)

Colin Meadows has served as chief administrative officer of Invesco since May 2006 with responsibility for IT, operations, human resources, corporate communications and corporate development/M&A. Mr. Meadows came to Invesco from GE Consumer Finance where he was senior vice president of business development and mergers and acquisitions. Prior to that role, he served as senior vice president of strategic planning and technology at Wells Fargo Bank. From 1996-2003, Mr. Meadows was an associate principal with McKinsey & Company, focusing on the financial services and venture capital industries, with an emphasis in the banking and asset management sectors. Mr. Meadows received a B.A. in economics and English literature from Andrews University and a J.D. from Harvard Law School.

James I. Robertson (53) Senior Managing Director and Head of U.K. and Continental Europe; Director (U.K.)

James Robertson has served as a member of the Board of Directors of our company since April 2004. He is currently head of Invesco Perpetual with additional responsibility for Continental Europe. He was head of Operations and Technology from 2006 to September 2008. He was chief financial officer from April 2004 to October 2005. Mr. Robertson joined our company as director of finance and corporate development for Invesco's Global division in 1993 and repeated this role for the Pacific division in 1995. Mr. Robertson became managing director of global strategic planning in 1996 and served as chief executive officer of AMVESCAP Group Services, Inc. from 2001 to 2005. He holds an M.A. from Cambridge University and is a Chartered Accountant.

Loren M. Starr (49) Senior Managing Director and Chief Financial Officer (U.S.A.)

Loren Starr has served as senior managing director and chief financial officer of our company since October 2005. His current responsibilities include finance, accounting, investor relations and corporate services. Previously, he served from 2001 to 2005 as senior vice president and chief financial officer of Janus Capital Group Inc., after working as head of corporate finance from 1998 to 2001 at Putnam Investments. Prior to these positions, Mr. Starr held senior corporate finance roles with Lehman Brothers and Morgan Stanley & Co. He received a B.A. in chemistry and B.S. in industrial engineering, from Columbia University, as well as an MBA, also from Columbia, and M.S. in operations research from Carnegie Mellon University. Mr. Starr is a certified treasury professional. He is a past chairman of the Association for Financial Professionals.

Philip A. Taylor (56) Senior Managing Director and Head of North American Retail (Canada)

Philip Taylor became head of Invesco's North American Retail business in April 2006. He had previously served as head of Invesco Trimark since January 2002. He joined Invesco Trimark in 1999 as senior vice president of operations and client services and later became executive vice president and chief operating officer. Mr. Taylor was president of Canadian retail broker Investors Group Securities from 1994 to 1997 and managing partner of Meridian Securities, an execution and clearing broker, from 1989 to 1994. He held various management positions with Royal Trust, now part of Royal Bank of Canada, from 1982 to 1989. Mr. Taylor began his career in consumer brand management in the U.S. and Canada with Richardson-Vicks, now part of Procter & Gamble. He received a Bachelor of Commerce degree from Carleton University and an MBA from the Schulich School of Business at York University. Mr. Taylor is a member of the Dean's Advisory council of the Schulich School of Business. He has been chair of the Toronto Symphony Orchestra and is currently on the board of the Royal Conservatory of Music.

Item 11. Executive Compensation

The information required by this Item will be included in the definitive Proxy Statement for the company's annual meeting of shareholders, which will be filed with the SEC no later than 120 days after the close of the fiscal year ended December 31, 2010, and is incorporated by reference in this Report.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by this Item will be included in the definitive Proxy Statement for the company's annual meeting of shareholders, which will be filed with the SEC no later than 120 days after the close of the fiscal year ended December 31, 2010, and is incorporated by reference in this Report.

Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required by this Item will be included in the definitive Proxy Statement for the company's annual meeting of shareholders, which will be filed with the SEC no later than 120 days after the close of the fiscal year ended December 31, 2010, and is incorporated by reference in this Report.

Item 14. Principal Accountant Fees and Services

The information required by this Item will be included in the definitive Proxy Statement for the company's annual meeting of shareholders, which will be filed with the SEC no later than 120 days after the close of the fiscal year ended December 31, 2010, and is incorporated by reference in this Report.

PART IV

Item 15. Exhibits and Financial Statement Schedule

- (a)(1) The financial statements filed as part of this Report are listed in Part II, Item 8, "Financial Statements and Supplementary Data."
- (a)(2) No financial statement schedules are required to be filed as part of this Report because all such schedules have been omitted. Such omission has been made on the basis that information is provided in the financial statements or related footnotes in Part II, Item 8, "Financial Statements and Supplementary Data," or is not required to be filed as the information is not applicable.
 - (a)(3) The exhibits listed on the Exhibit Index are included with this Report.

Exhibit Index

(Note: References herein to "AMVESCAP," "AMVESCAP PLC" or "INVESCO PLC" are to the predecessor registrant to Invesco Ltd.)

- 3.1 Memorandum of Association of Invesco Ltd., incorporating amendments up to and including December 4, 2007, incorporated by reference to exhibit 3.1 to Invesco's Current Report on Form 8-K, filed with the Securities and Exchange Commission on December 12, 2007
- 3.2 Amended and Restated Bye-Laws of Invesco Ltd., incorporating amendments up to and including December 4, 2007, incorporated by reference to exhibit 3.2 to Invesco's Current Report on Form 8-K, filed with the Securities and Exchange Commission on December 12, 2007
- 4.1 Specimen Certificate for Common Shares of Invesco Ltd., incorporated by reference to exhibit 4.1 to Invesco's Current Report on Form 8-K, filed with the Securities and Exchange Commission on December 12, 2007
- 4.2 Indenture, dated as of February 27, 2003, for AMVESCAP's 5.375% Senior Notes Due 2013, among AMVESCAP PLC, A I M Advisors, Inc., A I M Management Group Inc., INVESCO Institutional (N.A.), Inc., INVESCO North American Holdings, Inc. and SunTrust Bank, incorporated by reference to exhibit 2.12 to AMVESCAP's Annual Report on Form 20-F for the year ended December 31, 2002, filed with the Securities and Exchange Commission on March 27, 2003
- 4.3 Indenture, dated as of December 14, 2004, for AMVESCAP's 5.375% Senior Notes due 2014, among AMVESCAP PLC, A I M Advisors, Inc., A I M Management Group Inc., INVESCO Institutional (N.A.), Inc., INVESCO North American Holdings, Inc. and SunTrust Bank, incorporated by reference to exhibit 2.11 to AMVESCAP's Annual Report on Form 20-F for the year ended December 31, 2004, filed with the Securities and Exchange Commission on June 29, 2005
- 4.4 Indenture, dated as of April 11, 2007, for AMVESCAP's 5.625% Senior Notes Due 2012, among AMVESCAP PLC, A I M Advisors, Inc., A I M Management Group Inc., INVESCO Institutional (N.A.), Inc., INVESCO North American Holdings, Inc. and The Bank of New York Trust Company, N.A., incorporated by reference to exhibit 99.1 to AMVESCAP's Report on Form 6-K, filed with the Securities and Exchange Commission on April 18, 2007
- 4.5 Supplemental Indenture No. 2, dated as of November 27, 2007, among INVESCO PLC, a public limited company organized under the laws of England and Wales, and formerly known as AMVESCAP PLC, A I M Advisors, Inc., A I M Management Group Inc., INVESCO Institutional (N.A.), Inc., and INVESCO North American Holdings, Inc., Invesco Ltd., a Bermuda corporation, and The Bank of New York Trust Company, N.A., incorporated by reference to exhibit 4.2 to Invesco's Current Report on Form 8-K, filed with the Securities and Exchange Commission on November 30, 2007

- 4.6 Supplemental Indenture, dated as of November 27, 2007, among INVESCO PLC, a public limited company organized under the laws of England and Wales, and formerly known as AMVESCAP PLC, A I M Advisors, Inc., A I M Management Group Inc., INVESCO Institutional (N.A.), Inc., and INVESCO North American Holdings, Inc., Invesco Ltd., a Bermuda corporation, and U.S. Bank National Association, as Successor Trustee to SunTrust Bank, incorporated by reference to exhibit 4.3 to Invesco's Current Report on Form 8-K, filed with the Securities and Exchange Commission on November 30, 2007
- 4.7 Supplemental Indenture, dated as of November 27, 2007, among INVESCO PLC, a public limited company organized under the laws of England and Wales, and formerly known as AMVESCAP PLC, A I M Advisors, Inc., A I M Management Group Inc., INVESCO Institutional (N.A.), Inc., and INVESCO North American Holdings, Inc., Invesco Ltd., a Bermuda corporation, and U.S. Bank National Association, as Successor Trustee to SunTrust Bank, incorporated by reference to exhibit 4.4 to Invesco's Current Report on Form 8-K, filed with the Securities and Exchange Commission on November 30, 2007
- 4.8 Supplemental Indenture No. 3, dated as of June 9, 2009, for the 5.625% Senior Notes due 2012, among Invesco Holding Company Limited (f/k/a AMVESCAP PLC), IVZ, Inc., and The Bank of New York Mellon Trust Company, N.A., incorporated by reference to exhibit 4.8 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2009, filed with the Securities and Exchange Commission on February 26, 2010
- 4.9 Supplemental Indenture No. 2, dated as of June 9, 2009, for the 5.375% Senior Notes due 2013, among Invesco Holding Company Limited (f/k/a AMVESCAP PLC), IVZ, Inc., and U.S. Bank National Association, as successor trustee to SunTrust Bank., incorporated by reference to exhibit 4.9 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2009, filed with the Securities and Exchange Commission on February 26, 2010
- 4.10 Supplemental Indenture No. 2, dated as of June 9, 2009, for the 5.375% Senior Notes due 2014, among Invesco Holding Company Limited (f/k/a AMVESCAP PLC), IVZ, Inc., and U.S. Bank National Association, as successor trustee to SunTrust Bank, incorporated by reference to exhibit 4.10 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2009, filed with the Securities and Exchange Commission on February 26, 2010
- 4.11 Guarantee, dated February 27, 2003, with respect to AMVESCAP's 5.375% Senior Notes Due 2013, made by A I M Management Group Inc., A I M Advisors, Inc., INVESCO Institutional (N.A.), Inc. and INVESCO North American Holdings, Inc., incorporated by reference to exhibit 4.20 to AMVESCAP's Annual Report on Form 20-F for the year ended December 31, 2002, filed with the Securities and Exchange Commission on March 27, 2003
- 10.1 Credit Agreement, dated as of June 9, 2009, among IVZ, Inc., Invesco Ltd., the banks, financial institutions and other institutional lenders from time to time a party thereto and Bank of America, N.A., as administrative agent, incorporated by reference to exhibit 10.1 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2009, filed with the Securities and Exchange Commission on February 26, 2010
- 10.2 Credit Agreement, dated as of May 24, 2010, among Invesco Holding Company Limited, IVZ, Inc., Invesco Ltd., the banks, financial institutions and other institutional lenders from time to time a party thereto and Bank of America, N.A., as administrative agent, incorporated by reference to exhibit 10.1 to Invesco's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010, filed with the Securities and Exchange Commission on August 2, 2010
- 10.3 Third Amended and Restated Purchase and Sale Agreement, dated as of August 18, 2003, among Citibank, N.A., Citicorp North America, Inc., A I M Management Group Inc., A I M Distributors, Inc., A I M Advisors, Inc. and Invesco Funds Group, Inc., incorporated by reference to exhibit 10.2 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008
- 10.4 Amendment No. 4 to Facility Documents, dated as of August 24, 2001 among A I M Management Group Inc., A I M Advisors, Inc., A I M Distributors, Inc., Citibank, N.A., Bankers Trust Company and Citicorp North America, Inc., incorporated by reference to exhibit 4.4 to AMVESCAP's Annual Report on Form 20-F for the year ended December 31, 2001, filed with the Securities and Exchange Commission on April 4, 2002
- 10.5 Amendment No. 5 to Facility Documents, dated as of August 18, 2003, among Invesco Funds Group, Inc., A I M Management Group Inc., A I M Advisors, Inc., A I M Distributors, Inc., Citibank, N.A., Citicorp North America, Inc. and Deutsche Bank Trust Company Americas, incorporated by reference to exhibit 10.4 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008

- 10.6 Global Stock Plan, as amended and restated as of as of April 1, 2009, incorporated by reference to exhibit 10.1 to Invesco's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009, filed with the Securities and Exchange Commission on May 8, 2009
- 10.7 Invesco Ltd. 2008 Global Equity Incentive Plan, as amended and restated effective January 1, 2009, incorporated by reference to exhibit 10.6 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission on February 27, 2009
- 10.8 Amendment No. 1 to the Invesco Ltd. 2008 Global Equity Incentive Plan, as amended and restated effective February 1, 2009, incorporated by reference to exhibit 10.1 to Invesco's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, filed with the Securities and Exchange Commission on November 2, 2010
- 10.9 Form of Restricted Stock Award Agreement Time Vesting under the Invesco Ltd. 2008 Global Equity Incentive Plan, incorporated by reference to exhibit 10.2 to Invesco's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008, filed with the Securities and Exchange Commission on November 7, 2008
- 10.10 Form of Restricted Stock Unit Award Agreement Time Vesting under the Invesco Ltd. 2008 Global Equity Incentive Plan, incorporated by reference to exhibit 10.3 to Invesco's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008, filed with the Securities and Exchange Commission on November 7, 2008
- 10.11 Form of Award Agreement for Non-Executive Directors under the Invesco Ltd. 2008 Global Equity Incentive Plan
- 10.12 Invesco Ltd. 2010 Global Equity Incentive Plan (ST), effective May 18, 2010
- 10.13 Amendment No. 1, effective July 30, 2010, to the Invesco Ltd. 2010 Global Equity Incentive Plan (ST), incorporated by reference to exhibit 10.2 to Invesco's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, filed with the Securities and Exchange Commission on November 2, 2010
- 10.14 Invesco Ltd. Executive Incentive Bonus Plan, as amended and restated effective January 1, 2009, incorporated by reference to exhibit 10.7 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission on February 27, 2009
- 10.15 Invesco Ltd. Amended and Restated 2005 Non-Qualified Deferred Compensation Plan, effective as of January 1, 2009, incorporated by reference to exhibit 10.8 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission on February 27, 2009
- 10.16 No. 3 Executive Share Option Scheme, as revised as of August 2006, incorporated by reference to exhibit 10.6 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008
- 10.17 2000 Share Option Plan, as revised as of January 26, 2005, incorporated by reference to exhibit 10.7 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008
- 10.18 Invesco ESOP, as amended and restated, generally effective as of February 1, 2005, incorporated by reference to exhibit 10.8 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008
- 10.19 2003 Share Option Plan (Canada), dated June 2003, incorporated by reference to exhibit 10.10 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008
- 10.20 Deferred Fees Share Plan, as amended and restated effective December 10, 2008, incorporated by reference to exhibit 10.13 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission on February 27, 2009
- 10.21 Rules of the AMVESCAP International Sharesave Plan, dated May 8, 1997, incorporated by reference to exhibit 10.12 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008
- 10.22 Global Partner Agreement, dated November 10, 2005, between AMVESCAP PLC and Loren M. Starr, incorporated by reference to exhibit 10.14 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008

- 10.23 Global Partner Agreement, dated January 1, 2001, between AIM Funds Management Inc. and Philip A. Taylor, incorporated by reference to exhibit 10.15 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008
- 10.24 Global Partners Employment Contract, dated April 1, 2000, between INVESCO Pacific Holdings Limited and Andrew Lo, incorporated by reference to exhibit 10.17 to Invesco's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission on February 29, 2008
- 10.25 Global Partner Agreement, dated January 3, 2001, between James I. Robertson and AMVESCAP Group Services, Inc., incorporated by reference to exhibit 4.16 to AMVESCAP's Annual Report on Form 20-F for the year ended December 31, 2004, filed with the Securities and Exchange Commission on June 29, 2005
- 10.26 Description of Material Employment Terms for G. Mark Armour, incorporated by reference to exhibit 10.2 to Invesco's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010, filed with the Securities and Exchange Commission on August 2, 2010
- 10.27 Transaction Agreement, dated as of October 19, 2009, between Morgan Stanley and Invesco Ltd., incorporated by reference to exhibit 10.1 to Invesco's Quarterly Report on Form 10-Q for the quarter ended September 20, 2009, filed with the Securities and Exchange Commission on October 30, 2009
- 10.28 Amendment, dated as of May 28, 2010, to Transaction Agreement, dated as of October 19, 2009, between Morgan Stanley and Invesco Ltd., incorporated by reference to exhibit 10.2 to Invesco's Current Report on Form 8-K, filed with the Securities and Exchange Commission on June 2, 2010
- 21 List of Subsidiaries
- 23.1 Consent of Ernst & Young LLP, dated February 25, 2011
- 31.1 Certification of Martin L. Flanagan pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Loren M. Starr pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Martin L. Flanagan pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Loren M. Starr pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Invesco Ltd.

By: /s/ MARTIN L. FLANAGAN

Name: Martin L. Flanagan
Title: President and Chief Executive Officer

Date: February 25, 2011

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the registrant and in the capacities indicated and on the dates indicated.

| Name | Title | Date |
|-------------------------|---|-------------------|
| /s/ MARTIN L. FLANAGAN | Chief Executive Officer (Principal | February 25, 2011 |
| Martin L. Flanagan | Executive Officer) and President; Director | |
| /s/ LOREN M. STARR | Senior Managing Director and Chief | February 25, 2011 |
| Loren M. Starr | Financial Officer (Principal Financial Officer) | |
| /s/ DAVID A. HARTLEY | Group Controller and Chief Accounting | February 25, 2011 |
| David A. Hartley | Officer (Principal Accounting Officer) | |
| /s/ REX D. ADAMS | Chairman and Director | February 25, 2011 |
| Rex D. Adams | | |
| /s/ SIR JOHN BANHAM | Director | February 25, 2011 |
| Sir John Banham | | |
| /s/ JOSEPH R. CANION | Director | February 25, 2011 |
| Joseph R. Canion | | |
| /s/ BEN F. JOHNSON, III | Director | February 25, 2011 |
| Ben F. Johnson, III | | |
| /s/ DENIS KESSLER | Director | February 25, 2011 |
| Denis Kessler | | |
| /s/ EDWARD P. LAWRENCE | Director | February 25, 2011 |
| Edward P. Lawrence | | |
| /s/ J. THOMAS PRESBY | Director | February 25, 2011 |
| J. Thomas Presby | | |
| /s/ JAMES I. ROBERTSON | Director | February 25, 2011 |
| James I. Robertson | | |
| /s/ PHOEBE A. WOOD | Director | February 25, 2011 |
| Phoebe A. Wood | | |



INVESCO LTD. 2008 GLOBAL EQUITY INCENTIVE PLAN AWARD AGREEMENT FOR NON-EXECUTIVE DIRECTORS

This Award Agreement sets forth the terms of an Award of Shares granted to you by Invesco Ltd. (the "Company") pursuant to Section 9 of the Invesco Ltd. 2008 Global Equity Incentive Plan (the "Plan"). (All capitalized terms used but not defined herein have the meanings given them in the Plan.)

| Participant Name: | |
|---|---|
| Grant Date: | Number of Shares: |
| | Shares is granted to you as part of your compensation as a non-executive director of the Company and is orfeitable as of the Grant Date. |
| Transferability: The Sh Policy or any successor | ares subject to this Award are subject to the provisions of the Non-Executive Director Stock Ownership policy of the Company. |
| | ire that you execute such documents and take such actions as the Company may from time to time request e U.S. state, federal and non-U.S. securities laws and any applicable restrictions on resale of the Shares |
| This Award is subject to forth in the Plan. | the terms and conditions of the Plan. The terms of this Award Agreement may be amended only as set |
| Dated this day of | 20 |
| INVESCO LTD. | |

/s/ Martin L. Flanagan By: Martin L. Flanagan

INVESCO LTD. 2010 GLOBAL EQUITY INCENTIVE PLAN (ST)

(Effective May 18, 2010)

1. Purpose

The purpose of the Plan is to give the Company a competitive advantage in attracting, retaining and motivating officers, employees, directors and/or consultants and to provide the Company and its Subsidiaries and Affiliates with a long-term incentive plan providing incentives directly linked to Shareholder value. Certain terms used herein have definitions given to them in the first place in which they are used.

2. Definitions

For purposes of the Plan, the following terms are defined as set forth below:

- "Affiliate" means a corporation or other entity controlled by, controlling or under common control with, the Company.
- "Applicable Exchange" means the New York Stock Exchange or such other securities exchange as may at the applicable time be the principal market for the Shares.
- "Award" means an Option, Stock Appreciation Right, Restricted Stock, Restricted Stock Unit or Other Stock-Based Award granted pursuant to the terms of the Plan.
 - "Award Agreement" means a written document or agreement setting forth the terms and conditions of a specific Award.
 - "Board" means the Board of Directors of the Company.

"Cause" means, with respect to a Participant, unless otherwise provided in an Award Agreement, (i) if such Participant is at the time of a Termination of Service a party to an Individual Agreement at the time of the Termination of Service which defines such term (or word(s) of similar meaning), the meaning given in such Individual Agreement or (ii) if there is no such Individual Agreement or if it does not define Cause (or word(s) of similar meaning): (A) commission of (1) a felony (or its equivalent in a non-United States jurisdiction) or (2) other conduct of a criminal nature that has or is likely to have an adverse effect on the reputation or standing in the community of the Company or an Affiliate or that legally prohibits the Participant from working for the Company and its Affiliates; (B) breach by the Participant of a regulatory rule that adversely affects the Participant's ability to perform the Participant's principal employment duties to the Company and its Affiliates; or (C) deliberate failure on the part of the Participant (1) to perform the Participant's principal employment duties, (2) to comply with the material policies of the Company and its Affiliates, (3) to follow specific reasonable directions

received from the Company and its Affiliates or (4) to comply in all material respects with covenants contained in any Individual Agreement or Award Agreement to which the Participant is a party. With respect to a Participant's termination of directorship, "Cause" shall include only an act or failure to act that constitutes cause for removal of a director under the Company's Bye-Laws.

"Change in Control" means any of the following events:

- (i) the acquisition by any individual, entity or group (within the meaning of Section 13(d)(3) or 14(d)(2) of the Exchange Act) (a "Person") of beneficial ownership (within the meaning of Rule 13d-3 promulgated under the Exchange Act) of twenty-five percent (25%) or more of either (A) the then outstanding shares of the Company (the "Outstanding Company Shares") or (B) the combined voting power of the then outstanding voting securities of the Company entitled to vote generally in the election of directors (the "Outstanding Company Voting Securities"); provided, however, that for purposes of this subsection (i), the following acquisitions shall not constitute a Change in Control: (1) any acquisition directly from the Company; (2) any acquisition by the Company; (3) any acquisition by any employee benefit plan (or related trust) sponsored or maintained by the Company or any corporation controlled by the Company; or (4) any acquisition pursuant to a transaction which complies with clauses (A), (B) and (C) of subsection (iii) below; or
- (ii) individuals who, as of May 18, 2010, constitute the Board (the "Incumbent Board") cease for any reason to constitute at least a majority of the Board; provided, however, that any individual becoming a director subsequent to May 18, 2010 whose election, or nomination for election by the Company's Shareholders, was approved by a vote of at least two-thirds (2/3) of the directors then comprising the Incumbent Board shall be considered as though such individual were a member of the Incumbent Board, but excluding, for this purpose, any such individual whose initial assumption of office occurs as a result of an actual or threatened election contest with respect to the election or removal of directors or other actual or threatened solicitation of proxies or consents by or on behalf of a Person other than the Board; or
- (iii) consummation of a reorganization, merger or consolidation or sale or other disposition of all or substantially all of the assets of the Company or the acquisition of assets of another entity (each, a "Corporate Transaction"), in each case, unless, following such Corporate Transaction, (A) all or substantially all of the individuals and entities who were the beneficial owners, respectively, of the Outstanding Company Shares and Outstanding Company Voting Securities immediately prior to such Corporate Transaction beneficially own, directly or indirectly, more than fifty percent (50%) of, respectively, the then outstanding shares and the combined voting power of the then outstanding voting securities entitled to vote generally in the election of directors, as the case may be, of the corporation or other entity resulting from such Corporate Transaction (including, without limitation, a corporation which as a result of such transaction owns

the Company or all or substantially all of the Company's assets either directly or through one or more subsidiaries) in substantially the same proportions as their ownership, immediately prior to such Corporate Transaction of the Outstanding Company Shares and Outstanding Company Voting Securities, as the case may be, (B) no Person (excluding any employee benefit plan or related trust of the Company or such corporation resulting from such Corporate Transaction) beneficially owns, directly or indirectly, twenty-five percent (25%) or more of, respectively, the then outstanding shares of the corporation resulting from such Corporate Transaction or the combined voting power of the then outstanding voting securities of such corporation except to the extent that such ownership existed prior to the Corporate Transaction and (C) at least a majority of the members of the board of directors of the corporation (or other governing board of a non-corporate entity) resulting from such Corporate Transaction were members of the Incumbent Board at the time of the execution of the initial agreement, or of the action of the Board, providing for such Corporate Transaction; or

(iv) approval by the Shareholders of the Company of a complete liquidation or dissolution of the Company.

"Code" means the Internal Revenue Code of 1986, as amended from time to time, and any successor thereto, the Treasury Regulations thereunder and other relevant interpretive guidance issued by the Internal Revenue Service or the Treasury Department. Reference to any specific section of the Code shall be deemed to include such regulations and guidance, as well as any successor provision of the Code.

"Committee" means a committee or subcommittee of the Board appointed from time to time by the Board, which committee or subcommittee shall consist of two or more non-employee directors, each of whom is intended to be, to the extent required by Rule 16b-3 of the Exchange Act, a "non-employee director" as defined in Rule 16b-3 of the Exchange Act. If at any time such a Committee has not been so designated, the Compensation Committee of the Board shall constitute the Committee, or if there shall be no Compensation Committee of the Board, the Board shall constitute the Committee, and all references herein to the Committee shall be deemed to be references to the Board.

"Company" means Invesco Ltd., a Bermuda exempted company.

"Disability" means, with respect to a Participant, unless otherwise provided in an Award Agreement, (i) a "disability" (or words of similar meaning) as defined in any Individual Agreement to which the Participant is a party or (ii) if there is no such Individual Agreement or it does not define "disability" (or words of similar meaning), (A) a permanent and total disability as determined under the Company's long-term disability plan applicable to the Participant or (B) if there is no such plan applicable to the Participant, "Disability" as determined by the Committee. The Committee may require such medical or other evidence as it deems necessary to judge the nature and permanency of the Participant's condition. Notwithstanding the foregoing, with respect to any Award that constitutes a "nonqualified deferred compensation

plan" within the meaning of Section 409A of the Code, "Disability" shall mean "disability" as defined under Section 409A of the Code.

"Disaffiliation" means a Subsidiary's, Affiliate's or division's ceasing to be a Subsidiary, Affiliate or division for any reason (including, without limitation, as a result of a public offering, or a spinoff or sale by the Company, of the stock of the Subsidiary or Affiliate or a sale of a division of the Company and its Affiliates).

"Eligible Individuals" means officers, employees and consultants of the Company or any of its Subsidiaries or Affiliates, and prospective officers, employees and consultants who have accepted offers of employment or consultancy from the Company or its Subsidiaries or Affiliates.

Exchange Act means the Securities Exchange Act of 1934, as amended from time to time, and any successor thereto. Reference to any specific section of the Exchange Act shall be deemed to include such regulations and guidance issued thereunder, as well as any successor provision of the Exchange Act.

"Fair Market Value" means, unless otherwise determined by the Committee, the closing price of a Share on the Applicable Exchange as reported by such Applicable Exchange on the date of measurement or, if Shares were not traded on the Applicable Exchange on such measurement date, then on the next preceding date on which Shares were traded, all as reported by such source as the Committee may select. If the Shares are not listed on a national securities exchange, Fair Market Value shall be determined by the Committee in its good faith discretion.

"Free-Standing SAR" has the meaning set forth in Section 6(b).

- "Good Reason" means, with respect to a Participant, unless otherwise provided in an Award Agreement, during the 24-month period following a Change in Control, actions taken by the Company or its Affiliate resulting in a material negative change in the employment relationship of the Participant who is an officer or an employee including, without limitation:
 - (i) the assignment to the Participant of duties materially inconsistent with the Participant's position (including status, offices, titles and reporting requirements), authority, duties or responsibilities, or a material diminution in such position, authority, duties or responsibilities, in each case from those in effect immediately prior to the Change in Control;
 - (ii) a material reduction of the Participant's aggregate annual compensation, including, without limitation, base salary and annual bonus, from that in effect immediately prior to the Change in Control;
 - (iii) a change in the Participant's principal place of employment that increases the Participant's commute by 40 miles or materially increases the time of the

Participant's commute as compared to the Participant's commute immediately prior to the Change in Control; or

(iv) any other action or inaction that constitutes a material breach by the Company or an Affiliate of any Individual Agreement.

In order to invoke a Termination of Service for Good Reason, a Participant must provide written notice to the Company or Affiliate with respect to which the Participant is employed or providing services of the existence of one or more of the conditions constituting Good Reason within ninety (90) days following the Participant's knowledge of the initial existence of such condition or conditions, specifying in reasonable detail the conditions constituting Good Reason, and the Company shall have thirty (30) days following receipt of such written notice (the "Cure Period") during which it may remedy the condition. In the event that the Company or Affiliate fails to remedy the condition constituting Good Reason during the applicable Cure Period, the Participant's "separation from service" (within the meaning of Section 409A of the Code) must occur, if at all, within two (2) years following such Cure Period in order for such termination as a result of such condition to constitute a Termination of Service for Good Reason.

"Grant Date" means (i) the date on which the Committee by resolution selects an Eligible Individual to receive a grant of an Award and determines the number of Shares to be subject to such Award or (ii) such later date as the Committee shall provide in such resolution.

"Individual Agreement" means a written employment, consulting or similar agreement between a Participant and the Company or one of its Subsidiaries or Affiliates.

"Nonqualified Option" means a stock option that is not an "incentive stock option" within the meaning of Section 422 of the Code.

"Option" means a Nonqualified Option granted under Section 6.

"Other Stock-Based Award" means Awards of Shares and other Awards that are valued in whole or in part by reference to, or are otherwise based upon, Shares, including (without limitation), unrestricted stock, dividend equivalents and convertible debentures.

"Participant" means an Eligible Individual to whom an Award is or has been granted.

"Performance Goals" means the performance goals established by the Committee in connection with the grant of Awards. Such goals shall be based on the attainment of specified levels of one or more of the following measures with regard to the Company (or a Subsidiary, division, or other operational unit of the Company): operating revenues, annual revenues, net revenues, clients' assets under management ("AUM"), gross sales, net sales, net asset flows, revenue weighted net asset flows, cross selling of investment products across regions and distribution channels, investment performance by account or weighted by AUM (relative and absolute performance), investment performance ratings as measured by recognized third parties,

risk adjusted investment performance (information ratio, sharpe ratio), expense efficiency ratios, expense management, operating margin, and net operating margin, net revenue yield on AUM, client redemption rates and new account wins and size of pipeline, market share, customer service measures or indices, success of new product launches as measured by revenues, asset flows, AUM, and investment performance, profit margin, operating profit margin, earnings (including earnings before taxes, earnings before interest and taxes or earnings before interest, taxes, depreciation and amortization), earnings per share, diluted earnings per share growth, operating income, pre- or after-tax income, net income, free cash flow (operating cash flow less capital expenditures), cash flow per share, return on equity (or return on equity adjusted for goodwill), return on capital (including return on total capital or return on invested capital), return on investment, stock price appreciation, total shareholder return (measured in terms of stock price appreciation and dividend growth), cost control, business expansion or consolidation, diversification of AUM by investment objectives, growth in global position (AUM domiciled outside of United States), diversified distribution channels, successful integration of acquisitions, market value of a business or group based on independent third-party valuation, or change in working capital.

"Performance Period" means that period established by the Committee during which any Performance Goals specified by the Committee with respect to such Award are to be measured.

"Plan" means this Invesco Ltd. 2010 Global Equity Incentive Plan (ST), as set forth herein and as hereafter amended from time to time.

"Restricted Stock" means an Award granted under Section 7.

"Restricted Stock Unit" means an Award granted under Section 8.

"Restriction Period" means, with respect to Restricted Stock and Restricted Stock Units, the period commencing with the date of such Restricted Stock Award for which vesting restrictions apply and ending upon the expiration of the applicable vesting conditions and/or the achievement of the applicable Performance Goals (it being understood that the Committee may provide that restrictions shall lapse with respect to portions of the applicable Award during the Restriction Period).

"Retirement" means, unless otherwise provided in the Award Agreement, the Participant's Termination of Service other than for Cause after the attainment of age fifty-five (55) and at least ten years of service.

"Share" or "Shares" means common shares, par value \$0.20 each, of the Company or such other equity securities that may become subject to an Award.

"Shareholder" has the same meaning as the term "Member" in the Companies Act 1981 of Bermuda.

"Stock Appreciation Right" means an Award granted under Section 6(b).

"Subsidiary" means any corporation, partnership, joint venture, limited liability company or other entity during any period in which at least a fifty percent (50%) voting or profits interest is owned, directly or indirectly, by the Company or any successor to the Company.

"Tandem SAR" has the meaning set forth in Section 6(b).

"Ten Percent Shareholder" means a person owning shares possessing more than ten percent (10%) of the total combined voting power of all classes of shares of the Company, any subsidiary corporation (within the meaning of Section 424(f) of the Code) or parent corporation (within the meaning of Section 424(e) of the Code).

"Term" means the maximum period during which an Option or Stock Appreciation Right may remain outstanding as specified in the applicable Award Agreement.

"Termination of Service" means the termination of the Participant's employment or consultancy with, or performance of services (including as a director) for, the Company and any of its Subsidiaries or Affiliates. Unless otherwise determined by the Committee, (i) if a Participant's employment with the Company and its Affiliates terminates but such Participant continues to provide services to the Company and its Affiliates in a non-employee capacity, such change in status shall not be deemed a Termination of Service and (ii) a Participant employed by, or performing services for, a Subsidiary or an Affiliate or a division of the Company shall be deemed to incur a Termination of Service if, as a result of a Disaffiliation, such Subsidiary, Affiliate, or division ceases to be a Subsidiary, Affiliate or division, as the case may be, and the Participant does not immediately thereafter become an employee of, or service provider for, the Company or another Subsidiary or Affiliate. Temporary absences from employment because of illness, vacation or leave of absence and transfers among the Company and its Subsidiaries and Affiliates shall not be considered Terminations of Employment. With respect to any Award that constitutes a "nonqualified deferred compensation plan" within the meaning of Section 409A of the Code, "Termination of Service" shall mean a "separation from service" as defined under Section 409A of the Code.

3. Administration

- (a) *Committee*. The Plan shall be administered by the Committee. The Committee shall, subject to Section 11, have plenary authority to grant Awards pursuant to the terms of the Plan to Eligible Individuals. Among other things, the Committee shall have the authority, subject to the terms and conditions of the Plan:
 - (i) to select the Eligible Individuals to whom Awards may from time to time be granted;

- (ii) to determine whether and to what extent Options, Stock Appreciation Rights, Restricted Stock, Restricted Stock Units, Performance Units, Other Stock-Based Awards, or any combination thereof, are to be granted hereunder;
 - (iii) to determine the number of Shares to be covered by each Award granted hereunder;
 - (iv) to determine the terms and conditions of each Award granted hereunder, based on such factors as the Committee shall determine;
 - (v) subject to Sections 11 and 12, to modify, amend or adjust the terms and conditions of any Award;
- (vi) to adopt, alter and repeal such administrative rules, guidelines and practices governing the Plan as it shall from time to time deem advisable;
 - (vii) to interpret the terms and provisions of the Plan and any Award issued under the Plan (and any Award Agreement relating thereto);
- (viii) subject to Section 11, to accelerate the vesting or lapse of restrictions of any outstanding Award, based in each case on such considerations as the Committee in its sole discretion determines;
 - (ix) to decide all other matters to be determined in connection with an Award;
- (x) to determine whether, to what extent and under what circumstances cash, Shares and other property and other amounts payable with respect to an Award under the Plan shall be deferred either automatically or at the election of the Participant;
 - (xi) to establish any "blackout" period that the Committee in its sole discretion deems necessary or advisable;
 - (xii) to otherwise administer the Plan; and
- (xiii) solely to the extent permitted under applicable law and Section 11, to delegate any of its authority to administer the Plan to any person or persons selected by the Committee and such person or persons shall be deemed to be the Committee with respect to, and to the extent of, its or their authority.
- (b) Procedures.
- (i) The Committee may act only by a majority of its members then in office, except that the Committee may, except to the extent prohibited by applicable law or the listing standards of the Applicable Exchange and subject to Section 11, allocate all or any portion of its responsibilities and powers to any one or more of its members and may

delegate all or any part of its responsibilities and powers to any person or persons selected by it.

- (ii) Subject to Section 11(c), any authority granted to the Committee may also be exercised by the full Board. To the extent that any permitted action taken by the Board conflicts with action taken by the Committee, the Board action shall control.
- (c) Discretion of Committee . Any determination made by the Committee or an appropriately delegated person or persons with respect to the Plan or any Award shall be made in the sole discretion of the Committee or such delegate, unless in contravention of any express term of the Plan, including, without limitation, any determination involving the appropriateness or equitableness of any action. All decisions made by the Committee or any appropriately delegated person or persons shall be final and binding on all persons, including the Company, Participants and Eligible Individuals. Notwithstanding the foregoing, following a Change in Control, any determination by the Committee as to whether "Cause" exists shall be subject to *de novo* review.
- (d) Cancellation or Suspension. Subject to Section 6(d), the Committee or an appropriately delegated person or persons shall have full power and authority to determine whether, to what extent and under what circumstances any Award shall be canceled or suspended. In particular, but without limitation, all outstanding Awards to any Participant may be canceled if the Participant, without the consent of the Committee, while employed by, or providing services to, the Company or after a Termination of Service, becomes associated with, employed by, renders services to, or owns any interest in (other than any nonsubstantial interest, as determined by the Committee or any appropriately delegated person or persons), any business that is in competition with the Company or its Affiliates or with any business in which the Company or its Affiliates has a substantial interest, as determined by the Committee or any appropriately delegated person or persons.
- (e) Award Agreements. The terms and conditions of each Award, as determined by the Committee, shall be set forth in a written (or electronic) Award Agreement, which shall be delivered to the Participant receiving such Award upon, or as promptly as is reasonably practicable following, the grant of such Award. Unless otherwise specified by the Committee, in its sole discretion, or otherwise provided in the Award Agreement, the effectiveness of an Award shall be subject to the Award Agreement's being signed or otherwise accepted by the Company and the Participant receiving the Award (including by electronic delivery). Award Agreements may be amended only in accordance with Section 12.

4. Shares Subject to Plan

(a) *Plan Maximums*. The maximum number of Shares that may be issued pursuant to Awards under the Plan shall be 3,000,000. Shares subject to an Award under the Plan may be authorized and unissued Shares or Shares held by the Company as treasury shares.

(b) Rules for Calculating Shares Delivered.

- (i) To the extent that any Award is forfeited or terminates, expires or lapses without being exercised, or that any Award is settled for cash, the Shares subject to such Awards not delivered as a result thereof shall not be deemed to have been delivered for purposes of the limits set forth in Section 4(a).
- (ii) If the exercise price and/or the tax withholding obligations relating to any Award are satisfied by delivering Shares to the Company (by either actual delivery or by attestation), only the number of Shares issued net of the Shares delivered or attested to shall be deemed issued for purposes of the limits set forth in Section 4(a). To the extent any Shares subject to an Award are withheld to satisfy the exercise price (in the case of an Option) and/or the tax withholding obligations relating to such Award, such Shares shall not be deemed to have been issued for purposes of the limits set forth in Section 4(a).

(c) Adjustment Provision.

- (i) In the event of a merger, consolidation, acquisition of property or shares, stock rights offering, liquidation, or similar event affecting the Company or any of its Subsidiaries (each, a "Corporate Event") or a stock dividend, stock split, reverse stock split, separation, spinoff, Disaffiliation, reorganization, extraordinary dividend of cash or other property, share combination, or recapitalization or similar event affecting the capital structure of the Company (each, a "Share Change"), the Committee or the Board shall make such equitable and appropriate substitutions or adjustments to (A) the aggregate number and kind of Shares or other securities reserved for issuance and delivery under the Plan, (B) the maximum limitation set forth in Section 4(a), (C) the number and kind of Shares or other securities subject to outstanding Awards and (D) the exercise price of outstanding Awards.
- (ii) In the case of Corporate Events, such adjustments may include, without limitation, (A) the cancellation of outstanding Awards in exchange for payments of cash, securities or other property or a combination thereof having an aggregate value equal to the value of such Awards, as determined by the Committee or the Board in its sole discretion (it being understood that in the case of a Corporate Event with respect to which Shareholders receive consideration other than publicly traded equity securities of the ultimate surviving entity, any such determination by the Committee that the value of an Option or Stock Appreciation Right shall for this purpose be deemed to equal the excess, if any, of the value of the consideration being paid for each Share pursuant to such Corporate Event over the exercise price of such Option or Stock Appreciation Right shall conclusively be deemed valid), (B) the substitution of securities or other property (including, without limitation, cash or other securities of the Company and securities of entities other than the Company) for the Shares subject to outstanding Awards and (C) in connection with any Disaffiliation, arranging for the assumption of Awards, or replacement of Awards with new awards based on securities or other property (including,

without limitation, other securities of the Company and securities of entities other than the Company), by the affected Subsidiary, Affiliate, or division or by the entity that controls such Subsidiary, Affiliate, or division following such Disaffiliation (as well as any corresponding adjustments to Awards that remain based upon Company securities).

- (iii) The Committee may, in its discretion, adjust the Performance Goals applicable to any Awards to reflect any unusual or non-recurring events and other extraordinary items, impact of charges for restructurings, discontinued operations and the cumulative effects of accounting or tax changes, each as defined by generally accepted accounting principles or as identified in the Company's financial statements, notes to the financial statements, management's discussion and analysis or other Company filings with the Securities and Exchange Commission. If the Committee determines that a change in the business, operations, corporate structure or capital structure of the Company or the applicable subsidiary, division or other operational unit of, or the manner in which any of the foregoing conducts its business, or other events or circumstances render the Performance Goals to be unsuitable, the Committee may modify such Performance Goals or the related minimum acceptable level of achievement, in whole or in part, as the Committee deems appropriate and equitable.
- (d) Section 409A. Notwithstanding the foregoing: (i) any adjustments made pursuant to Section 4(c) to Awards that are considered "deferred compensation" within the meaning of Section 409A of the Code shall be made in compliance with the requirements of Section 409A of the Code; (ii) any adjustments made pursuant to Section 4(c) to Awards that are not considered "deferred compensation" subject to Section 409A of the Code shall be made in such a manner as to ensure that after such adjustment, the Awards either (A) continue not to be subject to Section 409A of the Code or (B) comply with the requirements of Section 409A of the Code; and (iii) in any event, neither the Committee nor the Board shall have the authority to make any adjustments pursuant to Section 4(c) to the extent the existence of such authority would cause an Award that is not intended to be subject to Section 409A of the Code at the Grant Date to be subject thereto.

5. Eligibility

Awards may be granted under the Plan to Eligible Individuals.

6. Options and Stock Appreciation Rights

- (a) *Types of Options*. All Options awarded under the Plan shall be Nonqualified Options, and the Award Agreement for an Option shall indicate that the Option is a Nonqualified Option.
- (b) *Types and Nature of Stock Appreciation Rights*. Stock Appreciation Rights may be "Tandem SARs," which are granted in conjunction with an Option, or "Free-Standing SARs," which are not granted in conjunction with an Option. Upon the exercise of a Stock Appreciation Right, the Participant shall be entitled to receive an amount in cash, Shares, or both, in value

equal to the product of (i) the excess of the Fair Market Value of one Share over the exercise price per Share subject to the applicable Stock Appreciation Right, multiplied by (ii) the number of Shares in respect of which the Stock Appreciation Right has been exercised. The applicable Award Agreement shall specify whether such payment is to be made in cash or Shares or both, or shall reserve to the Committee or the Participant the right to make that determination prior to or upon the exercise of the Stock Appreciation Right.

- (c) *Tandem SARs*. A Tandem SAR may be granted at the Grant Date of the related Option. A Tandem SAR shall be exercisable only at such time or times and to the extent that the related Option is exercisable in accordance with the provisions of this Section 6, and shall have the same exercise price as the related Option. A Tandem SAR shall terminate or be forfeited upon the exercise or forfeiture of the related Option, and the related Option shall terminate or be forfeited upon the exercise or forfeiture of the Tandem SAR.
- (d) *Exercise Price*. The exercise price per Share subject to an Option or Free-Standing SAR shall be determined by the Committee and set forth in the applicable Award Agreement, and shall not be less than the Fair Market Value of a Share on the Grant Date. In no event may any Option, Tandem SAR, or Free-Standing SAR granted under the Plan (i) be amended, other than pursuant to Section 4(c), to decrease the exercise price thereof, (ii) be cancelled in conjunction with the grant of any new Option or Free-Standing SAR with a lower exercise price, (iii) with respect to Options and Stock Appreciation Rights with an exercise price that is above the then-Fair Market Value of a Share, be cancelled and replaced with the grant of any new Award or other property (including, without limitation, cash or other securities of the Company and securities of entities other than the Company) or (iv) otherwise be subject to any action that would be treated, for accounting purposes, as a "repricing" of such Option or Free-Standing SAR, unless such amendment, cancellation or action is approved by the Company's Shareholders.
- (e) *Term*. The Term of each Option and each Free-Standing SAR shall be fixed by the Committee but shall not exceed ten (10) years from the Grant Date.
- (f) Vesting and Exercisability. Except as otherwise provided herein, Options and Free-Standing SARs shall be exercisable at such time or times and subject to such terms and conditions as shall be determined by the Committee.
- (g) *Method of Exercise*. Subject to the provisions of this Section 6, Options and Free-Standing SARs may be exercised, in whole or in part, at any time during their applicable Term by giving written notice of exercise to the Company specifying the number of Shares as to which such Option or Free-Standing SAR is being exercised. In the case of the exercise of an Option, such notice shall be accompanied by payment in full of the exercise price (which shall equal the product of such number of Shares multiplied by the applicable exercise price) by certified or bank check or such other instrument as the Company may accept. If approved by the Committee, payment, in full or in part, may also be made as follows:

- (i) Payment of the exercise price, and, if requested, the amount of any federal, state, local or foreign withholding taxes, may be made in the form of unrestricted Shares (by delivery of such shares or by attestation) of the same class as the Shares subject to the Option already owned by the Participant (based on the Fair Market Value of the Shares on the date the Option is exercised).
- (ii) To the extent permitted by applicable law, payment may be made by delivering a properly executed exercise notice to the Company, together with a copy of irrevocable instructions to a broker to deliver promptly to the Company the amount of sale proceeds necessary to pay the exercise price, and, if requested, the amount of any federal, state, local or foreign withholding taxes. To facilitate the foregoing, the Company may, to the extent permitted by applicable law, enter into agreements for coordinated procedures with one or more brokerage firms.
- (iii) Payment may be made by instructing the Company to withhold a number of Shares having a Fair Market Value (based on the Fair Market Value of the Shares on the date the applicable Option is exercised) equal to the product of (A) the exercise price, multiplied by (B) the number of Shares in respect of which the Option shall have been exercised, and, if requested, the amount of any federal, state, local or foreign withholding taxes.
- (h) *Delivery; Rights of Shareholders*. No Shares shall be delivered pursuant to the exercise of an Option until the exercise price therefor has been fully paid and applicable taxes have been withheld. The Participant shall have all of the rights of a Shareholder of the Company holding the class or series of Shares that is subject to the Option or Stock Appreciation Right (including, if applicable, the right to vote the applicable Shares and the right to receive dividends), when the Participant (i) has given written notice of exercise, (ii) if requested, has given the representation described in Section 14(a) and (iii) in the case of an Option, has paid in full for such Shares, including any applicable taxes.
- (i) Nontransferability of Options and Stock Appreciation Rights . No Option or Free-Standing SAR shall be transferable by a Participant other than, for no value or consideration, (i) by will or by the laws of descent and distribution or (ii) as otherwise expressly permitted by the Committee including, if so permitted, pursuant to a transfer to the Participant's family members, whether directly or indirectly or by means of a trust or partnership or otherwise. For purposes of the Plan, unless otherwise determined by the Committee, "family member" shall have the meaning given to such term in General Instructions A.1(a)(5) to Form S-8 under the Securities Act of 1933, as amended, and any successor thereto. A Tandem SAR shall be transferable only with the related Option as permitted by this Section 6(i). Any Option or Stock Appreciation Right shall be exercisable, subject to the terms of the Plan, only by the Participant, the guardian or legal representative of such Participant, or any person to whom such Option or Stock Appreciation Right is permissibly transferred pursuant to this Section 6(i), it being understood that the term "Participant" includes such guardian, legal representative and other transferee;

provided, however, that the term "Termination of Service" shall continue to refer to the Termination of Service of the original Participant.

- (j) *Termination of Service*. Unless otherwise provided in the applicable Award Agreement, to the extent an Option or Stock Appreciation Right is not vested and exercisable, a Participant's Options and Stock Appreciation Rights shall be forfeited upon his or her Termination of Service, except as set forth below:
 - (i) Upon a Participant's Termination of Service for any reason other than death, Disability, Retirement or for Cause, any Option or Stock Appreciation Right held by the Participant that was exercisable immediately before the Termination of Service may be exercised at any time, subject to the Participant's continued compliance with the covenants and restrictions set forth in the applicable Award Agreement, if any, until the earlier of (A) the ninetieth (90 th) day following such Termination of Service and (B) expiration of the Term thereof.
 - (ii) Upon a Participant's Termination of Service by reason of the Participant's death or Disability, any Option or Stock Appreciation Right held by the Participant shall, vest and, subject to the Participant's continued compliance with the covenants and restrictions set forth in the applicable Award Agreement, if any, be immediately exercisable at any time until the earlier of (A) the first anniversary of the date of such death or Disability and (B) the expiration of the Term thereof.
 - (iii) Provided that an Option or Stock Appreciation Right has been held for at least two (2) years prior to a Participant's Termination of Service for Retirement, upon the Participant's Termination of Service for Retirement, any such Option or Stock Appreciation Right held by the Participant shall, vest and, subject to the Participant's continued compliance with the covenants and restrictions set forth in the applicable Award Agreement, if any, be immediately exercisable at any time until the earlier of (A) the third anniversary of such Termination of Service and (B) expiration of the Term thereof.
- (k) Upon a Participant's Termination of Service for Cause or if a Participant's Termination of Service for any reason occurs during the ninety (90) day period following an event that would be grounds for a Termination of Service for Cause, then all Options and Stock Appreciation Rights, whether vested or non-vested, held by such Participant shall be forfeited and expire as of the date of such Termination of Service, and the Company shall be entitled to recover from the Participant at any time following the date of the Participant's Termination of Service any gains realized as a result of the exercise of any Option or Stock Appreciation Right (whether at the time of exercise or thereafter) during the ninety (90) day period following the Participant's Termination of Service. The foregoing provision shall cease to apply upon a Change in Control.

7. Restricted Stock

(a) Nature of Awards and Certificates . Shares of Restricted Stock are actual Shares issued to a Participant, and shall be evidenced in such manner as the Committee may deem appropriate, including book-entry registration or issuance of one or more share certificates. Any certificate issued in respect of Shares of Restricted Stock shall be registered in the name of the Participant and shall bear an appropriate legend referring to the terms, conditions and restrictions applicable to such Award, substantially in the following form:

"The transferability of this certificate, and the Shares represented hereby, is subject to the terms and conditions (including forfeiture) of the Invesco Ltd. 2010 Global Equity Incentive Plan (ST) and any applicable Award Agreement."

The Committee may require that the certificates evidencing such Shares be held in custody by the Company until the restrictions thereon shall have lapsed and that, as a condition of any Award of Restricted Stock, the Participant shall have delivered a share transfer form, endorsed in blank, relating to the Shares covered by such Award.

- (b) Terms and Conditions . Shares of Restricted Stock shall be subject to the following terms and conditions:
- (i) The Committee shall, prior to or at the time of grant, condition (A) the vesting of an Award of Restricted Stock upon the continued service of the Participant or (B) the grant or vesting of an Award of Restricted Stock upon the attainment of Performance Goals or the attainment of Performance Goals and the continued service of the Participant. The conditions for grant or vesting and the other provisions of Restricted Stock Awards (including, without limitation, any applicable Performance Goals) need not be the same with respect to each Participant.
- (ii) Subject to the provisions of the Plan and the applicable Award Agreement, during the Restriction Period, the Participant shall not be permitted to sell, assign, transfer, pledge or otherwise encumber Shares of Restricted Stock.
- (iii) Except as provided in this Section 7 or in the applicable Award Agreement, the Participant shall have, with respect to the Shares of Restricted Stock, all of the rights of a Shareholder of the Company holding the class or series of Shares that is the subject of the Restricted Stock, including, if applicable, the right to vote the Shares. Unless otherwise provided in the applicable Award Agreement, cash dividends with respect to the Restricted Stock will be currently paid to the Participant and, subject to Section 14(e) of the Plan, dividends payable in Shares shall be paid in the form of Restricted Stock of the same class as the Shares with which such dividend was paid, held subject to the vesting of the underlying Restricted Stock. If any Shares of Restricted Stock are forfeited, the Participant shall have no right to future cash dividends with respect to such

Restricted Stock, withheld stock dividends or earnings with respect to such Shares of Restricted Stock.

- (iv) If and when any applicable Performance Goals are satisfied and/or the Restriction Period expires without a prior forfeiture of the Shares of Restricted Stock for which legended certificates have been issued, unlegended certificates for such Shares shall be delivered to the Participant upon surrender of the legended certificates.
- (c) *Termination of Service*. Unless otherwise provided in the applicable Award Agreement, a Participant's Share of Restricted Stock shall be forfeited upon his or her Termination of Service, *provided*, *however*, that upon a Participant's Termination of Service by reason of the Participant's death or Disability, the restrictions and deferral limitations applicable to any Shares of Restricted Stock shall lapse and such Shares of Restricted Stock held by such Participant shall become free of all restrictions and become fully vested and transferable.

8. Restricted Stock Units

- (a) *Nature of Awards*. Restricted Stock Units are Awards denominated in Shares that will be settled, subject to the terms and conditions of the Restricted Stock Units, in an amount in cash, Shares, or both, based upon the Fair Market Value of a specified number of Shares.
 - (b) Terms and Conditions. Restricted Stock Units shall be subject to the following terms and conditions:
 - (i) The Committee shall, prior to or at the time of grant, condition (A) the vesting of Restricted Stock Units upon the continued service of the Participant or (B) the grant or vesting of Restricted Stock Units upon the attainment of Performance Goals or the attainment of Performance Goals and the continued service of the Participant. The conditions for grant or vesting and the other provisions of Restricted Stock Units (including, without limitation, any applicable Performance Goals) need not be the same with respect to each recipient. An Award of Restricted Stock Units shall be settled as and when the Restricted Stock Units vest or at a later time specified by the Committee or in accordance with an election of the Participant, if the Committee so permits, that meets the requirements of Section 409A of the Code.
 - (ii) Subject to the provisions of the Plan and the applicable Award Agreement, during the Restriction Period, if any, the Participant shall not be permitted to sell, assign, transfer, pledge or otherwise encumber Restricted Stock Units.
 - (iii) The Award Agreement for Restricted Stock Units shall specify whether, to what extent and on what terms and conditions the Participant shall be entitled to receive current or deferred payments of cash, Shares or other property corresponding to the dividends payable on the Shares (subject to Section 14(e) below).

- (c) *Termination of Service*. Unless otherwise provided in the applicable Award Agreement, a Participant's Restricted Stock Units shall be forfeited upon his or her Termination of Service, except as set forth below:
 - (i) Provided that such Restricted Stock Units have been held (A) for at least two (2) years prior to a Participant's Termination of Service by reason of the Participant's Retirement, with respect to any Restricted Stock Unit having a three (3) year vesting period, and (B) for at least three (3) years prior to a Participant's Termination of Service by reason of the Participant's Retirement, with respect to any Restricted Stock Unit having a four (4) year vesting period, upon a Participant's Termination of Service by reason of the Participant's Retirement, any unpaid Restricted Stock Units held by the Participant shall remain outstanding subject to the terms (including applicable vesting terms) thereof and subject to the Participant's continued compliance with the covenants and restrictions set forth in the applicable Award Agreement, if any, shall be earned and paid upon such time or times as such Restricted Stock Units would have been earned and paid in accordance with their normal schedule consistent with the terms of the applicable Award Agreement.
 - (ii) Upon a Participant's Termination of Service by reason of the Participant's death, any unpaid Restricted Stock Units held by the Participant shall be considered to be earned and payable in full, and any Restriction Period shall terminate and such Restricted Stock Units shall be settled in cash or Shares (consistent with the terms of the Award Agreement) as promptly as is practicable.
 - (iii) Upon a Participant's Termination of Service by reason of the Participant's Disability, provided that such Disability constitutes a "disability" as defined under Section 409A of the Code, subject to Section 11(f), any unpaid Restricted Stock Units held by the Participant shall be considered to be earned and payable in full, and any Restriction Period shall terminate and such Restricted Stock Units shall be settled in cash or Shares (consistent with the terms of the Award Agreement) as promptly as is practicable.

9. Other Stock-Based Awards

Other Stock-Based Awards may be granted under the Plan; *provided*, that any Other Stock-Based Awards that are Awards of Shares that are unrestricted shall only be granted in lieu of other compensation due and payable to the Participant.

10. Change in Control Provisions

(a) *Impact of Event*. Unless otherwise provided in the applicable Award Agreement, unless Awards are not assumed, converted or replaced in connection with a transaction that constitutes a Change in Control (in which case such Awards shall vest immediately prior to the Change in Control), notwithstanding any other provision of the Plan to the contrary, upon a

Participant's Termination of Service during the twenty-four (24) month period following a Change in Control, (x) by the Company other than for Cause or Disability or (y) by the Participant for Good Reason:

- (i) any Options and Stock Appreciation Rights outstanding which are not then exercisable and vested shall become fully exercisable and vested;
- (ii) the restrictions and deferral limitations applicable to any Shares of Restricted Stock shall lapse and such Shares of Restricted Stock shall become free of all restrictions and become fully vested and transferable;
- (iii) all Restricted Stock Units shall be considered to be earned and payable in full, and any deferral or other restriction shall lapse and any Restriction Period shall terminate and such Restricted Stock Units shall be settled in cash or Shares (consistent with the terms of the Award Agreement after taking into account the effect of the Change in Control transaction on the Shares) as promptly as is practicable;
- (iv) subject to Section 12, the Committee may also make additional adjustments and/or settlements of outstanding Awards as it deems appropriate and consistent with the Plan's purposes; and
 - (v) each outstanding Award shall be deemed to satisfy any applicable Performance Goals at the maximum level of achievement.
- (b) Special Change in Control Post-Termination Exercise Rights. Unless otherwise provided in the applicable Award Agreement, notwithstanding any other provision of the Plan to the contrary, upon the Termination of Service of a Participant without Cause or due to Disability or for Good Reason, during the twenty-four (24) month period following a Change in Control, any Option or Stock Appreciation Right held by the Participant as of the date of the Change in Control that remains outstanding as of the date of such Termination of Service may thereafter be exercised, until the later of (i) the last date on which such Option or Stock Appreciation Right would be exercisable in the absence of this Section 10(b) (taking into account the terms of Section 6(j) of the Plan and any similar provisions in an Individual Agreement or Award Agreement) and (ii) the earlier of (A) the third anniversary of such Change in Control and (B) expiration of the Term of such Option or Stock Appreciation Right.
- (c) Notwithstanding the foregoing, if any Award is subject to Section 409A of the Code, this Section 10 shall be applicable only to the extent specifically provided in the Award Agreement and permitted pursuant to Section 11(f).
- (d) In the event of a Change in Control, the Committee may in its discretion and upon at least ten (10) days' advance notice to the affected Participants, cancel any outstanding Awards and pay to the holders thereof, in cash or Shares, or any combination thereof, the value of such Awards based upon the price per Share received or to be received by other Shareholders of the Company in the event.

11. Section 16(b); Section 409A

- (a) The provisions of the Plan are intended to ensure that no transaction under the Plan is subject to (and not exempt from) the short-swing recovery rules of Section 16(b) of the Exchange Act and shall be construed and interpreted in a manner so as to comply with such rules.
- (b) Notwithstanding any other provision of the Plan to the contrary, if for any reason the appointed Committee does not meet the requirements of Rule 16b-3 of the Exchange Act, such noncompliance with the requirements of Rule 16b-3 of the Exchange Act shall not affect the validity of Awards, grants, interpretations or other actions of the Committee.
- (c) It is the intention of the Company that no Award, unless otherwise specified, shall constitute a "nonqualified deferred compensation plan" subject to Section 409A of the Code, unless and to the extent that the Committee specifically determines otherwise as provided in the immediately following sentence, and the Plan and the terms and conditions of all Awards shall be interpreted accordingly. The terms and conditions governing any Awards that the Committee determines will be subject to Section 409A of the Code, including any rules for elective or mandatory deferral of the delivery of cash or Shares pursuant thereto and any rules regarding treatment of such Awards in the event of a Change in Control, shall be set forth in the applicable Award Agreement, and shall comply in all respects with Section 409A of the Code.

 Notwithstanding any other provision of the Plan to the contrary, with respect to any Award, or any amount payable pursuant to an Award Agreement, that constitutes a "nonqualified deferred compensation plan" subject to Section 409A of the Code, any payments (whether in cash, Shares or other property) to be made with respect to the Award or Award Agreement upon the Participant's Termination of Service shall be delayed until the first day of the seventh month following the Participant's Termination of Service if the Participant is a "specified employee" within the meaning of Section 409A of the Code (as determined in accordance with the uniform policy adopted by the Committee with respect to all of the arrangements subject to Section 409A of the Code maintained by the Company and its Affiliates).

12. Term, Amendment and Termination

- (a) Effective Dates. The Plan was adopted by the Board on May 18, 2010, and will be effective as of that date (the "Effective Date").
- (b) *Termination*. The Plan will terminate on the tenth anniversary of the Effective Date. Awards outstanding as of such date shall not be affected or impaired by the termination of the Plan.
- (c) Amendment of the Plan. The Board or the Committee may amend, alter, or discontinue the Plan, but no amendment, alteration or discontinuation shall be made which would materially impair the rights of the Participant with respect to a previously granted Award without such Participant's consent, except such an amendment made to comply with applicable

law or Applicable Exchange rule or to prevent adverse tax or accounting consequences to the Company or Participants under Section 409A of the Code or accounting rules. Notwithstanding the foregoing, no such amendment shall be made without the approval of the Company's Shareholders to the extent such approval is required (i) by applicable law or Applicable Exchange rule as in effect as of the date hereof or (ii) under applicable law or Applicable Exchange rule as may be required after the date hereof.

(d) *Amendment of Awards* . Subject to Section 6(d), the Committee may unilaterally amend the terms of any Award theretofore granted, but no such amendment shall materially impair the rights of any Participant with respect to an Award without the Participant's consent, except such an amendment made to cause the Plan or Award to comply with applicable law, Applicable Exchange rule or accounting rules.

13. Unfunded Status of Plan

It is currently intended that the Plan constitute an "unfunded" plan. The Committee may authorize the creation of trusts or other arrangements to meet the obligations created under the Plan to deliver Shares or make payments; *provided*, *however*, that unless the Committee otherwise determines, the existence of such trusts or other arrangements is consistent with the "unfunded" status of the Plan.

14. General Provisions

- (a) Conditions for Issuance . The Committee may require each person purchasing or receiving Shares pursuant to an Award to represent to and agree with the Company in writing that such person is acquiring the Shares without a view to the distribution thereof. The certificates for such Shares may include any legend which the Committee deems appropriate to reflect any restrictions on transfer. Notwithstanding any other provision of the Plan or agreements made pursuant thereto, the Company shall not be required to issue or deliver any certificate or certificates for Shares under the Plan prior to fulfillment of all of the following conditions: (i) listing or approval for listing upon notice of issuance, of such Shares on the Applicable Exchange; (ii) any registration or other qualification of such Shares of the Company under any state or federal law or regulation, or the maintaining in effect of any such registration or other qualification which the Committee shall, in its absolute discretion upon the advice of counsel, deem necessary or advisable; and (iii) obtaining any other consent, approval or permit from any state or federal governmental agency which the Committee shall, in its absolute discretion after receiving the advice of counsel, determine to be necessary or advisable.
- (b) Additional Compensation Arrangements. Nothing contained in the Plan shall prevent the Company or any Subsidiary or Affiliate from adopting other or additional compensation arrangements for its employees.
- (c) No Contract of Employment . The Plan shall not constitute a contract of employment, and adoption of the Plan shall not confer upon any employee any right to continued

employment, nor shall it interfere in any way with the right of the Company or any Subsidiary or Affiliate to terminate the employment of any employee at any time.

- (d) Required Taxes. No later than the date as of which an amount first becomes includible in the gross income of a Participant for federal, state, local or foreign income or employment or other tax purposes with respect to any Award under the Plan, such Participant shall pay to the Company, or make arrangements satisfactory to the Company regarding the payment of, any federal, state, local or foreign taxes of any kind required by law to be withheld with respect to such amount. Unless otherwise determined by the Company, withholding obligations may be settled with Shares, including Shares that are part of the Award that gives rise to the withholding requirement, having a Fair Market Value on the date of withholding equal to the minimum amount (and not any greater amount) required to be withheld for tax purposes, all in accordance with such procedures as the Committee establishes. The obligations of the Company under the Plan shall be conditional on such payment or arrangements, and the Company and its Affiliates shall, to the extent permitted by law, have the right to deduct any such taxes from any payment otherwise due to such Participant. The Committee may establish such procedures as it deems appropriate, including making irrevocable elections, for the settlement of withholding obligations with Shares.
- (e) Limitation on Dividend Reinvestment and Dividend Equivalents . Reinvestment of dividends in additional Restricted Stock at the time of any dividend payment, and the payment of Shares with respect to dividends to Participants holding Awards of Restricted Stock Units, shall only be permissible if sufficient Shares are available under Section 4 for such reinvestment or payment (taking into account then outstanding Awards). In the event that sufficient Shares are not available for such reinvestment or payment, such reinvestment or payment shall be made in the form of a grant of Restricted Stock Units equal in number to the Shares that would have been obtained by such payment or reinvestment, the terms of which Restricted Stock Units shall provide for settlement in cash and for dividend equivalent reinvestment in further Restricted Stock Units on the terms contemplated by this Section 14(e).
- (f) Designation of Death Beneficiary . The Committee shall establish such procedures as it deems appropriate for a Participant to designate a beneficiary to whom any amounts payable in the event of such Participant's death are to be paid or by whom any rights of such eligible Individual, after such Participant's death, may be exercised.
- (g) Subsidiary Employees. In the case of a grant of an Award to any employee of a Subsidiary or Affiliate, the Company may, if the Committee so directs, issue or transfer the Shares, if any, covered by the Award to the Subsidiary or Affiliate, for such lawful consideration as the Committee may specify, upon the condition or understanding that the Subsidiary or Affiliate will transfer the Shares to the employee in accordance with the terms of the Award specified by the Committee pursuant to the provisions of the Plan. All Shares underlying Awards that are forfeited or canceled shall revert to the Company.
- (h) Governing Law and Interpretation . The Plan and all Awards made and actions taken thereunder shall be governed by and construed in accordance with the laws of the State of

Georgia, without reference to principles of conflict of laws. The captions of the Plan are not part of the provisions hereof and shall have no force or effect.

- (i) Non-Transferability. Except as otherwise provided in Section 6(i) or by the Committee, Awards under the Plan are not transferable except by will or by laws of descent and distribution.
- (j) Foreign Employees and Foreign Law Considerations . The Committee may grant Awards to Eligible Individuals who are foreign nationals, who are located outside the United States or who are not compensated from a payroll maintained in the United States, or who are otherwise subject to (or could cause the Company to be subject to) tax, legal or regulatory provisions of countries or jurisdictions outside the United States, on such terms and conditions different from those specified in the Plan as may, in the judgment of the Committee, be necessary or desirable to foster and promote achievement of the purposes of the Plan, and, in furtherance of such purposes, the Committee may make such modifications, amendments, procedures, or subplans as may be necessary or advisable to comply with such tax, legal or regulatory provisions.

Invesco Ltd. Subsidiary List

- 1371 Preferred Inc. (Dissolved Oct 1, 2010)
- 2 A I M Capital Management Company Limited
- 3 AIM GP Canada Inc
- 4 AMVESCAP Limited
- 5 Anglo-Scottish Amalgamated Corporation Limited
- 6 Asia II Japan Holdco LLC
- 7 AT Planning Services, Inc.
- 8 Atlantic Trust Group, Inc.
- 9 Atlantic Wealth Holdings Limited
- 10 Atlantic Wealth Management Limited
- 11 Berry Starquest Limited
- 12 C M Investment Nominees Limited
- 13 Chancellor Citiventure 96 Partner (Cayman) Ltd
- 14 City Merchants High Yield Trust plc
- 15 City Merchants High Yield Trust plc (In liquidation)
- 16 Coff Associates (Cayman) Limited
- 17 CPCO Associates (Cayman) Limited
- 18 Elliot Associates Limited
- 19 ELP Estates Limited
- 20 ELP Evesham Limited
- 21 ELP Properties Limited
- 22 ELP Residential Limited
- 22 ELF Resideritiai Liiriite
- 23 ELP Sales Limited
- 24 ELP Trading Limited
- 25 Finemost Limited
- 26 GT Japan Investment Trust plc (In Liquidation)
- 27 Huaneng Capital Services Corporation Ltd.
- 28 Huaneng Invesco WLR Investment Consulting Company Ltd.
- 29 HVH Immobilien- und Beteiligungs GmbH
- 30 HVH USA, Inc.
- 31 IAS Asset I LLC
- 32 IAS Operating Partnership LP
- 33 IMC Investments I LLC
- 34 Invesco Perpetual UK Smaller Companies Investment Trust plc
- 35 INVESCO (B.V.I.) NOMINEES LIMITED
- 36 INVESCO (Cayman Islands) Ltd.
- 37 Invesco (Hyderabad) Private Limited
- 38 Invesco Administration Services Limited
- 39 Invesco Advisers, Inc.
- 40 Invesco Aim Global Holdings, Inc.
- 41 Invesco Aim Retirement Services, Inc.

- 42 Invesco Asia Trust plc
- 43 INVESCO Asset Management (Bermuda) Ltd
- 44 Invesco Asset Management (Japan) Limited
- 45 Invesco Asset Management (Schweiz) AG
- 46 Invesco Asset Management Asia Limited
- 47 Invesco Asset Management Australia (Holdings) Ltd
- 48 Invesco Asset Management Deutschland GmbH
- 49 INVESCO Asset Management Ireland Holdings Limited
- 50 INVESCO Asset Management Ireland Limited (In Liquidation)
- 51 Invesco Asset Management Limited
- 52 Invesco Asset Management Österreich GmbH
- 53 Invesco Asset Management Pacific Limited
- 54 Invesco Asset Management SA
- 55 Invesco Asset Management Singapore Ltd
- 56 Invesco Australia Limited
- 57 Invesco CE SA
- 58 INVESCO CE Service Centre SA
- 59 Invesco CE Services SA
- 60 Invesco Continental Europe Holdings SA
- 61 INVESCO Continental Smaller Companies Trust plc (In liquidation)
- 62 INVESCO Convertible Trust plc (In Liquidation)
- 63 Invesco Distributors, Inc.
- 64 Invesco English and International Trust plc
- 65 Invesco Fund Managers Limited
- 66 INVESCO Funds Group, Inc.
- 67 INVESCO Geared Opportunities Trust plc (In Liquidation)
- 68 INVESCO Global Asset Management (Bermuda) Limited
- 69 INVESCO Global Asset Management Limited
- 70 Invesco Global Investment Funds Limited
- 71 Invesco Global Real Estate Asia Pacific Inc.
- 72 Invesco Great Wall Fund Management Company Limited
- 73 Invesco Group Limited
- 74 Invesco Group Services, Inc.
- 75 Invesco GT Asset Management Limited
- 76 Invesco Holding Company Limited
- 77 Invesco Holding Germany GmbH
- 78 INVESCO Holding Germany Ltd & Co OHG
- 79 INVESCO Holland B.V.
- 80 Invesco Hong Kong Limited
- 81 Invesco Hungary LLC
- 82 Invesco Inc.
- 83 Invesco Inc. (amalgamated Jan 1/09 with IVZ Callco Inc.)
- 84 Invesco Income Growth Trust plc
- 85 Invesco Insurance Agency, Inc.
- 86 INVESCO International (Southern Africa) Limited

- 87 Invesco International Holdings Limited
- 88 INVESCO International Limited
- 89 Invesco Investment Services, Inc.
- 90 Invesco Investments (Bermuda) Ltd.
- 91 INVESCO ITALIA Societa di gestione del risparmio S.p.A. (in liquidation 1.6.06)
- 92 INVESCO Japan Discovery Trust plc
- 93 Invesco Kapitalanlagegesellschaft mbH
- 94 Invesco Korean Real Estate Holdings, LLC
- 95 Invesco Korean Real Estate Holdings, LLC
- 96 Invesco Leveraged High Yield Fund Limited
- 97 Invesco Ltd.
- 98 Invesco Management Company Limited
- 99 INVESCO Management GmbH
- 100 Invesco Management Group, Inc.
- 101 INVESCO Management S.A.
- 102 Invesco Mortgage Capital Inc.
- 103 INVESCO National Trust Company
- 104 Invesco North American Group Limited
- 105 Invesco North American Holdings, Inc.
- 106 Invesco Pacific Group Limited
- 107 Invesco Pacific Holdings Limited
- 108 INVESCO Pacific Partner Ltd
- 109 Invesco Pension Trustees Limited
- 110 Invesco Perpetual AiM VCT plc
- 111 Invesco Perpetual European Absolute Return Trust plc
- 112 Invesco Perpetual Life Limited
- 113 Invesco Perpetual Recovery Trust 2011 plc
- 114 Invesco Perpetual Select Trust Plc
- 115 INVESCO Polska Spolka z organiczona odpowiedzialnoscia (INVESCO Polska Sp.z.o.o.)
- 116 INVESCO Powershares Capital Management Ireland Limited
- 117 Invesco PowerShares Capital Management LLC
- 118 INVESCO Private Capital Investments, Inc.
- 119 INVESCO Private Capital Verwaltung GMBH (in liquidation 25.4.07)
- 120 Invesco Private Capital, Inc.
- 121 INVESCO Properties Limited (In Liquidation)
- 122 Invesco Property Income Trust Limited
- 123 INVESCO Real Estate Germany LLC
- 124 Invesco Real Estate Germany, L.P.
- 125 Invesco Real Estate GmbH
- 126 Invesco Real Estate Investment (Asia) LLC
- 127 Invesco Real Estate Limited
- 128 Invesco Real Estate Management S.a.r.l.
- 129 INVESCO Real Estate s.r.o.
- 130 Invesco Real Estate Shanghai Leasing and Management Corp
- 131 Invesco Realty Asia I, Ltd

- 132 INVESCO Realty, Inc.
- 133 INVESCO Recovery Trust 2005 plc (In Liquidation)
- 134 Invesco Savings Scheme (Nominees) Limited
- 135 Invesco Senior Secured Management, Inc.
- 136 Invesco Taiwan Limited
- 137 INVESCO Tokyo Trust plc (In Liquidation)
- 138 Invesco Trimark Dealer Inc./Courtage Invesco Trimark Inc. (amalgamated with Invesco Trimark Ltd. on January 1, 2011
- 139 Invesco Trimark Ltd./Invesco Trimark Ltee
- 140 Invesco Trimark Ltd./Invesco Trimark Ltée (amalgamated Jan 1/11 with Invesco Trimark Dealer Inc.)
- 141 Invesco UK Holdings Limited
- 142 Invesco UK Limited
- 143 Invesco WLR Limited
- 144 Invesco WLR Private Equity Investment Management Limited
- 145 Investment Fund Administrators Limited (In Liquidation)
- 146 IPE Ross Management Ltd
- 147 IRE (Cayman) Limited
- 148 IRE (China) Limited
- 149 IRE (Hong Kong) Limited
- 150 IRE AF II LTD
- 151 IRE Asia Fund I, L.P.
- 152 IRE Japan, Ltd
- 153 IVZ Callco Inc. (amalgamated with Invesco Inc. Jan 1/09) (continued into Canada Dec 21, 2006 and continued back into Nova Scotia Dec 27, 2006)
- 154 IVZ Distributors, Inc.
- 155 IVZ Finance Limited
- 156 IVZ Immobilien Verwaltungs GmbH
- 157 IVZ Mauritius Services Private Limited
- 158 IVZ UK Limited
- 159 IVZ, Inc.
- 160 James Bryant Limited
- 161 Jermyn Investment Co Ltd
- 162 Jermyn Investment Company Holdings Limited
- 163 Jermyn Investment Properties Limited
- 164 Keystone Investment Trust plc
- 165 PCM Properties LLC
- 166 Perpetual Holdings, Inc.
- 167 Perpetual Income and Growth Investment Trust plc
- 168 Perpetual Japanese Investment Trust plc
- 169 Perpetual Limited
- 170 Perpetual Portfolio Management Limited
- 171 Perpetual Unit Trust Management (Nominees) Limited
- 172 POCZTYLION ARKA PÓWSZECHNE TOWARZYSTWO EMERYTALNE SPOLKA AKCYJNA
- 173 Real Estate Opportunities Limited
- 174 Ross CG Management LP
- 175 Ross Expansion Associates LP

- 176 Sermon Lane Nominees Limited
- 177 Sovereign G/.P. Holdings Inc
- 178 Stein Roe Investment Counsel, Inc.
- 179 Taiyo Fund Management Co. LLC
- 180 The Cayenne Trust plc
- 181 The Edinburgh Investment Trust plc
- 182 Tower Asiapac Holdco, LLC
- 183 V.V. Glasgow (No.1) G.P. Limited (in liquidation)
- 184 V.V. Real Property G.P. Limited (in liquidation)
- 185 V.V. Real Property Nominees Limited (in liquidation)
- 186 V.V. Slough G.P. Limited (in liquidation)
- 187 V.V. Stockton G.P. Limited (in liquidation)
- 188 Van Kampen Investor Services Inc
- 189 Van Kampen Seed LLC
- 190 VV CR 1s.r.o.
- 191 VV Immobilien Verwaltungs GmbH
- 192 VV Immobilien Verwaltungs und Beteiligungs GmbH
- 193 VV Poland 1 sp.z.o.o.
- 194 VV USA LLC
- 195 W.L. Ross & Co. (India) LLC
- 196 W.L. Ross & Co., LLC
- 197 W.L. Ross M & T, LLC
- 198 WL Ross (India) Private Limited
- 199 WL Ross DIP Management LLC
- 200 WLR China Energy Associates Ltd
- 201 WLR Euro Wagon Management Ltd

Consent of Independent Registered Public Accounting Firm

We consent to the incorporation by reference in the following Registration Statements:

- (1) Registration Statement (Form S-3 No. 333-159312) of Invesco Ltd.,
- (2) Registration Statement (Form S-8 No. 333-162864) pertaining to the No. 3 Executive Share Option Scheme, 2000 Share Option Plan, International Sharesave Plan, 1997 Sharesave Scheme, Irish Sharesave Plan, 2003 Share Option Plan (Canada), Perpetual Unapproved Share Option Scheme, and Trimark Executive Stock Option Plan of Invesco Ltd.,
- (3) Registration Statement (Form S-8 No. 333-103609) pertaining to the Global Stock Plan, No. 3 Executive Share Option Scheme, and International Sharesave Plan of Invesco Ltd.,
- (4) Registration Statement (Form S-8 No. 333-98037) pertaining to the AMVESCAP Sharesave Plan of Invesco Ltd.,
- (5) Registration Statement (Form S-8 No. 333-10602) pertaining to the AMVESCAP Global Stock Plan, the Executive Share Option Scheme, the AIM Option Plans and the AMVESCAP Sharesave Plan of Invesco Ltd.,
- (6) Registration Statement (Form S-8 No. 333-8962) pertaining to the AMVESCAP Global Stock Plan, Executive Share Option Scheme and the AIM Option Plans of Invesco Ltd.,
- (7) Registration Statement (Form S-8 No. 333-150970) pertaining to the Invesco Ltd. 2008 Global Equity Incentive Plan., and
- (8) Registration Statement (Form S-8 No. 333-166919) pertaining to the Invesco Ltd. 2010 Global Equity Incentive Plan (ST);

of our reports dated February 25, 2011, with respect to the consolidated financial statements of Invesco Ltd. and the effectiveness of internal control over financial reporting of Invesco Ltd., included in this Annual Report (Form 10-K) of Invesco Ltd. for the year ended December 31, 2010.

/s/ Ernst & Young LLP

Atlanta, GA February 25, 2011

Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Martin L. Flanagan, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of Invesco Ltd.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 25, 2011

/s/ MARTIN L. FLANAGAN

Martin L. Flanagan

President and Chief Executive Officer

Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Loren M. Starr, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of Invesco Ltd.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

| February 25, 2011 | /s/ LOREN M. STARR |
|-------------------|--|
| | Loren M. Starr |
| | Senior Managing Director and Chief Financial Officer |

CERTIFICATION OF MARTIN L. FLANAGAN PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with Invesco Ltd.'s (the "Company") Annual Report on Form 10-K for the period ended December 31, 2010 (the "Report"), I, Martin L. Flanagan, do hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- 1. the Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

February 25, 2011

/s/ MARTIN L. FLANAGAN

Martin L. Flanagan

President and Chief Executive Officer

CERTIFICATION OF LOREN M. STARR PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with Invesco Ltd.'s (the "Company") Annual Report on Form 10-K for the period ended December 31, 2010 (the "Report"), I, Loren M. Starr, do hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- 1. the Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

| February 25, 2011 | /s/ LOREN M. STARR |
|-------------------|--|
| | Loren M. Starr |
| | Senior Managing Director and Chief Financial Officer |