

# **ACE LTD**

### FORM 10-Q (Quarterly Report)

# Filed 05/15/98 for the Period Ending 03/31/98

Telephone 441 295 5200

CIK 0000896159

Symbol ACE

SIC Code 6331 - Fire, Marine, and Casualty Insurance

Industry Insurance (Prop. & Casualty)

Sector Financial

Fiscal Year 12/31



# **ACE LTD**

FORM 10-Q (Quarterly Report)

### Filed 5/15/1998 For Period Ending 3/31/1998

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CIK 0000896159

Industry Insurance (Prop. & Casualty)

Sector Financial Fiscal Year 12/31





### **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

(X) QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES **EXCHANGE ACT OF 1934** 

For the Quarterly Period Ended March 31, 1998

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File No. 1-11778 I.R.S. Employer Identification No. N/A

#### ACE LIMITED

(Incorporated in the Cayman Islands)

The ACE Building 30 Woodbourne Avenue Hamilton HM 08 Bermuda

Telephone 441-295-5200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES \_\_\_x\_\_\_ NO \_\_\_\_\_

The number of registrant's Ordinary Shares (\$0.041666667 par value) outstanding as of May 11, 1998 was 179,171,309.

### ACE LIMITED

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# ACE LIMITED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	March 31 1998	September 30 1997
		of U.S. dollars d per share data)
Assets		
<pre>Investments and cash Fixed maturities available for sale,   at fair value (amortized</pre>		
<pre>cost - \$3,718,918 and \$3,226,511) Equity securities, at fair value</pre>	\$ 3,783,428	\$ 3,290,336
(cost - \$328,706 and \$502,481) Short-term investments, at fair value	410,337	634,970
(amortized cost - \$968,670 and \$ 364,552)	968,692	364,432
Other investments, at cost	84,995	78,691
Cash	194,182	106,336
Total investments and cash	5,441,634	4,474,765
Goodwill on Tempest acquisition	194,128	196,667
Premiums and insurance balances receivable	188,996	135,815
Accrued investment income	45,003	40,581
Deferred acquisition costs	32,410	27,018
Reinsurance recoverables	771,223	_
Prepaid reinsurance premiums	69,013	22,196
Deferred income taxes	74,540	-
Other assets	176,457	104,504
makal annaha	å 6 002 404	d E 001 E46
Total assets	\$ 6,993,404 =======	\$ 5,001,546 ======
Liabilities		
Unpaid losses and loss expenses	\$ 3,324,869	\$ 1,869,995
Unearned premiums	461,469	400,689
Premiums received in advance	41,585	24,973
Reinsurance balances payable	19,982	11,245
Accounts payable and accrued liabilities	101,301	63,014
Dividend payable	13,282	12,436
Bank debt	250,000	_
Total liabilities	4,212,488	2,382,352
Commitments and Contingencies		
Shareholders' equity Ordinary Shares (\$0.041666667 par value, 300,000,000 shares authorized; 162,655,201 and 165,879,654 shares		
issued and outstanding)	6,776	6,911
Additional paid-in capital	1,082,390	1,102,824
Unearned stock grant compensation	(8,062)	(1,993)
Net unrealized appreciation on investments	146,080	196,194
Cumulative translation adjustments	817	855
Retained earnings	1,552,915	1,314,403
	0. 500. 016	
Total shareholders' equity	2,780,916	2,619,194
Total liabilities and shareholders' equity	\$ 6,993,404	\$ 5,001,546 ======

See accompanying notes to interim consolidated financial statements  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

# ACE LIMITED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS For the Three Months and Six Months Ended March 31, 1998 and 1997 (Unaudited)

	Three Months Ended March 31			nths Ended March 31
	1998	1997	1998	1997 
Revenues				
Gross premiums written Reinsurance premiums ceded	\$ 242,857 (46,208)	(14,745)	(89,476)	(36,643)
Net premiums written Change in unearned premiums	(11,903)	188,588 (29,947)	28,941	23,839
Net premiums earned Net investment income Net realized gains (losses)	184,746 73,129	158,641 58,094	352,567 131,542	323,041 117,832
on investments	145,616	(2,339)	173,108	
Total Revenues	403,491	214,396	657,217	
Expenses				
Losses and loss expenses Acquisition costs Administrative expenses Loan interest expense	16,811	105,290 11,887 19,270	31,012	26,016 35,111
Total expenses	163,519		305,249	
Income before income taxes	239,972	77,949	351,968	203,690
Income taxes	3,767	-	2,947	
Net income		\$ 77,949 ======		
Basic earnings per share	\$ 1.45 ====		\$ 2.13 ====	
Diluted earnings per share	\$ 1.41 ====	\$ 0.45 ====	\$ 2.08 ====	\$ 1.16 ====

See accompanying notes to interim consolidated financial statements

#### ACE LIMITED AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

### For the Six Months Ended March 31, 1998 and 1997 $$(\mbox{Unaudited})$$

	March 31 1998	March 31 1997
		f U.S. dollars)
Ordinary Shares  Balance - beginning of period  Exercise of stock options  Issued under Employee Stock Purchase  Plan  Issued under Stock Appreciation Right	\$ 6,911 12 -	\$ 7,271 8 1
Replacement Plan	-	8
Repurchase of shares	(147)	(188)
Balance - end of period	6,776	7,100
Additional paid-in capital Balance - beginning of period Exercise of options for Ordinary Shares Issued under Employee Stock Purchase Plan Issued under Stock Appreciation Right Replacement Plan	1,102,824 2,649 -	1,156,194 1,641 228
Cancellation of awards	<del>-</del>	3,919 (87)
Repurchase of Ordinary Shares	(23,083)	(29,580)
Balance - end of period	1,082,390	1,132,315
Unearned stock grant compensation Balance - beginning of period Stock grants awarded Stock grants forfeited Amortization	(1,993) (8,113) - 2,044	(1,299) (3,225) 79 1,090
Balance - end of period	(8,062)	(3,355)
Net unrealized appreciation on investments Balance - beginning of period Net depreciation during period Change in deferred income taxes	196,194 (50,031) (83)	61,281 (70,569) -
Balance - end of period	146,080	(9,288)
Cumulative translation adjustments Balance - beginning of period Net adjustment for period	855 (38)	131 1,079
Balance - end of period	817	1,210
Retained earnings Balance - beginning of period Net income Dividends declared Repurchase of Ordinary Shares	1,314,403 349,021 (26,095) (84,414)	1,020,700 203,690 (20,665) (59,659)
Balance - end of period	1,552,915	1,144,066
Total shareholders' equity	\$ 2,780,916 ======	\$ 2,272,048

See accompanying notes to interim consolidated financial statements

#### ACE LIMITED AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

# For the Six Months Ended March 31, 1998 and 1997 $$({\tt Unaudited})$$

	March 31 1998	March 31 1997
	(in thousands of U	
Cash flows from operating activities Net income Adjustments to reconcile net income to net cash provided by	\$ 349,021	\$ 203,690
Operating activities Unearned premiums Unpaid losses and loss expenses, net	(27,220)	(15,758)
of reinsurance recoverables Prepaid reinsurance premiums Net realized gains on investments Amortization of premium/discounts Deferred acquisition costs Insurance balances receivable	13,651 (6,817) (173,108) (5,333) 3,608 (37,181)	88,898 (7,371) (39,384) (2,511) 3,319 (12,949)
Premiums received in advance Reinsurance balances payable Accounts payable and accrued liabilities Other	16,612 8,737	8,639 (2,299) (8,531) 1,005
Net cash flows from operating activities	114,774	216,748
Cash flows from investing activities Purchases of fixed maturities Purchases of equity securities Sales of fixed maturities Sales of equity securities Maturities of fixed maturities Net realized gains on financial futures contracts	(3,181,805) (168,308) 3,048,158 427,338 13,000	(3,255,722) (402,393) 3,371,215 224,781 5,000
Other investments Acquisition of subsidiaries, net of cash acquired	(6,304)	(30,416)
Net cash used in investing activities	(146,696)	(78,289)
Cash flows from financing activities Repurchase of Ordinary Shares Dividends paid Proceeds from exercise of options for Ordinary Shares	(107,644) (25,249) 2,661	(89,427) (20,630) 1,649
Proceeds from shares issued under Stock Appreciation Right Replacement Plan Proceeds from bank debt	_ 250,000 	4,156 - 
Net cash from (used for) financing activities	119,768	(104,252)
Net increase in cash Cash - beginning of period	87,846 106,336	34,207 53,374
Cash - end of period	\$ 194,182 =======	\$ 87,581

See accompanying notes to interim consolidated financial statements

#### ACE LIMITED AND SUBSIDIARIES

#### NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### 1. General

The interim consolidated financial statements, which include the accounts of the Company and its subsidiaries, have been prepared on the basis of accounting principles generally accepted in the United States of America and, in the opinion of management, reflect all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of results for such periods. The results of operations and cash flows for any interim period are not necessarily indicative of results for the full year. These financial statements should be read in conjunction with the consolidated financial statements, and related notes thereto, included in the Company's 1997 Annual Report on Form 10-K.

On January 2, 1998, the Company completed the acquisition of ACE USA, Inc. (formerly Westchester Specialty Group, Inc.) ("ACE USA"), through its newly-created U.S. holding company, ACE US Holdings, Inc ("ACE US"). ACE USA, through its insurance subsidiaries, provides specialty commercial property and umbrella liability coverages in the U.S. Under the terms of the agreement, the Company purchased all of the outstanding capital stock of ACE USA for aggregate cash consideration of \$338 million. In connection with the acquisition, National Indemnity, a subsidiary of Berkshire Hathaway, has provided \$750 million (75 percent quota share of \$1 billion) of reinsurance protection to ACE USA with respect to its loss reserves for the 1996 and prior accident years. The Company financed the transaction with \$250 million of bank debt (see note 7 - Credit Facilities) and the remainder with available cash. The total purchase price is allocated to the acquired assets and liabilities based on their fair values and accordingly, the consolidated financial statements of the company include the results of ACE US and its subsidiaries from January 2, 1998, the date of acquisition.

On March 26, 1998 the Company announced that it had entered into an agreement with CAT Limited to acquire all of the outstanding capital stock of CAT Limited, a privately held, Bermuda-based property catastrophe reinsurer. The Company completed the transaction on April 1, 1998 for an aggregate cash consideration of approximately \$711 million. The acquisition was financed with \$385 million of short-term bank debt (see note 7 - Credit Facilities) and from available cash. The acquisition will be recorded using the purchase method of accounting and accordingly, the consolidated financial statements of the company will include the results of CAT Limited from April 1, 1998, the date of acquisition. It is estimated that approximately \$200 million of goodwill will arise as a result of the acquisition.

At March 31, 1998 approximately 69 percent of the Company's written premiums came from North America with approximately 13 percent coming from the United Kingdom and continental Europe and approximately 18 percent from other countries.

#### 2. Significant Accounting Policies

#### a) Earnings per share

In 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128, "Earnings per Share". Statement 128 replaced the previously reported primary and fully diluted earnings per share with basic and diluted earnings per share. Basic earnings per share is calculated utilising weighted average shares outstanding and exclude any dilutive effects of options, warrants and convertible securities. Diluted earnings per share include the effect of dilutive securities outstanding. All earnings per share amounts for all periods presented, where necessary, have been restated to conform to the Statement 128 requirements.

#### b) Reinsurance

Reinsurance recoverables include the balances due from reinsurance companies for paid and unpaid losses and loss expenses that will be recovered from reinsurers, based on reinsurance policies in force. A reserve for uncollectible reinsurance is determined based upon a review of the financial condition of the insurers and reinsurers and an assessment of other available information.

(Unaudited)

#### 2. Significant Accounting Policies (cont'd)

#### c) Income Taxes

Income taxes have been provided in accordance with the provisions of FAS No. 109, "Accounting for Income Taxes" on those operations which are subject to income taxes (see - Note 9). Deferred tax assets and liabilities result from temporary differences between the amounts recorded in the consolidated financial statements and the tax bases of the Company's assets and liabilities. Such temporary differences are primarily due to the tax basis discount on unpaid losses, adjustment for unearned premiums, uncollectible reinsurance, and tax benefits of net operating loss carryforwards. Additionally, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in the income in the period that includes the enactment date. A valuation allowance against deferred tax assets is recorded if it is more likely than not, all or some portion of the benefits related to deferred tax assets will not be realized.

#### 3. Commitments and Contingencies

A number of the Company's insureds have given notice of claims relating to breast implants or components or raw material thereof that had been produced and/or sold by such insureds. Lawsuits including class actions, involving thousands of implant recipients have been filed in both state and federal courts throughout the United States. Most of the federal cases have been consolidated pursuant to the rules for Multidistrict Litigation to a Federal District Court in Alabama, although cases are in the process of being transferred back to federal courts or remanded in state courts.

On May 15, 1995, the Dow Corning Corporation, a significant defendant, filed for protection under Chapter 11 of the U.S. Bankruptcy Code and claims against Dow Corning remain stayed subject to the Bankruptcy Code.

On October 1, 1995, negotiators for three of the major defendants agreed on the essential elements of a revised individual settlement plan for U.S. claimants with at least one implant from any of those manufacturers ("the Settlement"). In general, under the Settlement, the amounts payable to individual participants, and the manufacturers' obligations to make those payments, would not be affected by the number of claimants electing to opt out from the new plan. Also, in general, the compensation would be fixed and not affected by the number of participants, and the manufacturers would not have a right to walk away because of the amount of claims payable. Finally, each settling defendant agreed to be responsible only for cases in which its implant was identified, and not for a percentage of all claims.

By November 13, 1995, the Settlement was approved by the three major defendants. In addition, two other defendants became part of the Settlement, although certain of their settlement terms are different and more restricted than the plan offered by the original three defendants.

On December 22, 1995, the multidistrict litigation judge approved the Settlement and the materials for giving notice to claimants. Beginning in mid-January, 1996, the three major defendants have each made payments to a court-established fund for use in making payments under the Settlement. The Settlement Claims Office had reported that as of October 31, 1997, it has sent out Notification of Status Letters to more than 360,000 non-opt-out domestic implant recipients who had registered with the Settlement Claims Office. As of October 31, 1997, approximately \$565 million had been distributed under the Settlement to implant recipients of the three major defendants; in addition, in January 1998 the Settlement Claims Office made a payment of approximately \$110 million as a second annual installment of approved benefits under the Settlement. The multidistrict litigation judge has also directed that distribution begin on certain additional payments to claimants relating to other implants since all appeals on the Settlement have now been dismissed. The Settlement Claims Office has also reported that approximately 32,500 domestic registrants exercised opt-out rights after receiving their status letters. Previously, approximately 19,000 other domestic implant recipients had exercised opt-out rights in 1994 and/or before receiving status letters.

At June 30, 1994, the Company increased its then existing reserves relating to breast implant claims. Although the reserve increase was partially satisfied by an allocation from existing IBNR, it also required an increase in the Company's total reserve for unpaid losses and loss expenses at June 30, 1994 of \$200 million. The increase in reserves was based on information made available in conjunction with the lawsuits and information made available from the Company's insureds and was predicated upon an allocation between coverage provided before and after the end of 1985 (when the Company commenced underwriting operations). No additional reserves relating to breast implant claims have been added since June 30, 1994.

(Unaudited)

#### 3. Commitments and Contingencies (cont'd.)

The Company continually evaluates its reserves in light of developing information and in light of discussions and negotiations with its insureds. During fiscal 1997 and the first six months of fiscal 1998, the Company made payments of approximately \$260 million with respect to breast implant claims. These payments were included in previous reserves and are consistent with the Company's belief that its reserves are adequate. Significant uncertainties continue to exist with regard to the ultimate outcome and cost of the Settlement and value of the opt-out claims. While the Company is unable at this time to determine whether additional reserves, which could have a material adverse effect upon the financial condition, results of operations and cash flows of the Company, may be necessary in the future, the Company believes that its reserves for unpaid losses and loss expenses including those arising from breast implant claims are adequate as at March 31, 1998.

### 4. Shares Issued and Outstanding

The Board of Directors has authorized the repurchase from time to time of the Company's Ordinary Shares in open market and private purchase transactions. On May 9, 1997 the Board of Directors terminated the then existing share repurchase program and authorized a new share program for up to \$300 million of the Company's Ordinary Shares. During the six month period ended March 31, 1998, the Company repurchased 3,521,100 Ordinary Shares under the share repurchase program for an aggregate cost of \$107.6 million. As at March 31, 1998, approximately \$160.1 million of the Board authorization had not been utilized.

On March 2, 1998 the Company effected a three for one split of the Company's Ordinary Shares.

#### 5. Restricted Stock Awards

Under the terms of the 1995 Long-Term Incentive Plan 264,000 restricted Ordinary Shares were awarded during the six months ended March 31, 1998, to officers of the Company and its subsidiaries. These shares vest at various dates through November 2002. In addition during the period, 14,952 restricted Ordinary Shares were awarded to outside directors under the terms of the 1995 Outside Directors Plan. These shares vest in February 1999.

#### 6. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share.

All share and per share amounts have been restated to reflect the three for one split of the Company's Ordinary Shares effected on March 2, 1998.

	Mar	onths Ended ch 31 1997		March 31
	(In thou	sands of U.S. and per	dollars exce share data)	pt share
Numerator:				
Net Income		\$ 77,949 =======		
Denominator: Denominator for basic earning per share - Weighted average shares				
outstanding	162,860,328	171,996,927	163,765,734	173,655,336
Effect of dilutive securities	4,124,388	2,340,390	4,012,446	2,147,358
Denominator for diluted earnings per share - Adjusted weighted average shares outstanding and				
assumed conversions	166,984,716	174,337,317	167,778,180	
Basic earnings per share	\$ 1.45 ====	\$ 0.45 ====	·	\$ 1.17 ====
Diluted earnings per share		\$ 0.45 ====		

(Unaudited)

#### 7. Credit Facilities

In December 1997 the Company put in place syndicated credit facilities which replaced the existing facilities. J.P. Morgan Securities, Inc. and Mellon Bank N.A. acted as co-arrangers of these credit facilities. The new facilities provide:

- \* A \$200 million 364 day revolving credit facility and a \$200 million five year revolving credit facility which together make up a combined \$400 million committed, unsecured revolving credit facility. This new five year revolving credit facility has a \$50 million LOC sublimit. As discussed in note 1, the Company drew down on this facility to finance the acquisition of CAT Limited on April 1, 1998. The debt was subsequently repaid from a portion of the proceeds from the sale of 16.5 million new Ordinary Shares of the Company. See note 10 Subsequent Event.
- \* A five year LOC of approximately (pound)154 million (\$260 million) which is being used to fulfill the requirements of Lloyd's to provide funds to support underwriting capacity on Lloyd's syndicates in which the Company participates. The minimum consolidated tangible net worth required for A.C.E. Insurance Company, Ltd. under this LOC is \$1.0 billion.
- \* A \$250 million seven year Amortizing Term Loan Facility which was used on January 2, 1998 to partially finance the acquisition of ACE USA. The interest rate on the term loan is LIBOR plus an applicable spread. As of March 31, 1998, \$250 million was outstanding under this facility. The interest rate for the period January 2, 1998 through April 2, 1998 was 6.3125%.

The revolving credit and term loan facilities require that the Company maintain a minimum consolidated tangible net worth of \$1.4 billion.

#### 8. Reinsurance

The Company purchases reinsurance to manage various exposures including catastrophic risks. The Company significantly increased its use of reinsurance during the six months ended March 31, 1998. Although reinsurance agreements contractually obligate the Company's reinsurers to reimburse it for the agreed upon portion of its gross paid losses, they do not discharge the primary liability of the Company. Net premiums written and net premiums earned, reported in the statements of operations, are net of reinsurance. Direct, assumed and ceded amounts for these items for the six months ended March 31, 1998 and 1997 are as follows:

	1998	1997
	(In thousands of U.S.	dollars)
Premiums written		
Direct		257,395
Assumed	134,363	78,450
Ceded	(89,476)	(36,643)
Net premiums written	\$ 323.626	299,202
	=====	======
Premiums earned		
Direct	\$ 289,701	279,240
Assumed	151,085	74,109
Ceded	(88,219)	(30,308)
Net premiums earned	\$ 352,567	323,041
	======	======

(Unaudited)

#### 8. Reinsurance (cont'd.)

The Company's provision for reinsurance recoverables, in respect of the ACE USA book of business, at March 31, 1998 and at September 30, 1997 are as follows:

	1998  (in thousands of	1997  U.S. dollars)
Reinsurance recoverables on paid losses and loss expenses: Reinsurance recoverables on unpaid	\$ 19,696	\$ -
losses and loss expenses:	751,527	-
Total Reinsurance recoverables:	\$ 771,223 ========	\$ - ======

#### 9. Taxation

Under current Cayman Islands law, the Company is not required to pay any taxes on its income or capital gains. The Company has received an undertaking that, in the event of any taxes being imposed, the Company will be exempted from taxation in the Cayman Islands until the year 2013. Under current Bermuda law, the Company and its Bermuda subsidiaries are not required to pay any taxes on its income or capital gains. The Company will be exempt from taxation in Bermuda until March 2016.

Income from the Company's operations at Lloyd's are subject to United Kingdom corporation taxes. ACE USA is subject to income taxes imposed by U.S. authorities.

The provision for income taxes of \$2.9 million represents the Company's estimate of tax liability in respect of the Company's operations at Lloyd's and at ACE USA and is calculated at a rate equal to the statutory income tax rate.

The income tax provision for the six months ended March 31, 1998 and 1997 is as follows:

	1998	1997
	(in thousands of U	.S. dollars)
Current tax expense	\$ 865	\$ -
Deferred tax expense	2,082	=
Provision for income taxes	\$2,947	\$ -
	====	=====

(Unaudited)

#### 9. Taxable (cont'd.)

The components of the net deferred tax asset as of March 31, 1998 and September 30, 1997 is as follows:

	1998	1997
	(in thousands of	U.S. dollars)
Deferred tax assets		
Loss reserve discount	\$ 59,116	\$ -
Unearned premium adjustment	3,046	-
Uncollectable reinsurance	2,786	_
Other	19,055	_
Total deferred tax assets	\$ 84,003	=
Deferred tax liabilities		
Deferred policy acquisition costs	\$ 3,084	_
Other	6,379	_
Total deferred tax liabilities	\$ 9,463	_
Net deferred tax asset	\$ 74,540	\$ -
	=====	======

#### 10. Subsequent Event

On April 17, 1998, the Company sold 16.5 million new Ordinary Shares for total net proceeds of approximately \$605.8 million after deducting expenses related to the offering. A portion of the proceeds was used to repay \$385 million of indebtedness incurred by the Company in connection with the acquisition of CAT Limited and the remaining proceeds will be used for general corporate purposes. (For further discussions, see "Management's Discussion and Analysis - Liquidity and Capital Resources".)

#### 11. Reclassification

Certain items in the prior period financial statements have been reclassified to conform with the current period presentation.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### General

The following is a discussion of the Company's results of operations, financial condition, liquidity and capital resources as of and for the three and six months ended March 31, 1998. The results of operations and cash flows for any interim period are not necessarily indicative of results for the full year. This discussion should be read in conjunction with the consolidated financial statements, related notes thereto and the Management's Discussion and Analysis of Results of Operations and Financial Condition included in the Company's 1997 Annual Report on Form 10-K.

ACE Limited ("ACE") is a holding company which, through its Bermuda-based operating subsidiaries, A.C.E. Insurance Company, Ltd. ("ACE Insurance"), Corporate Officers & Directors Assurance Ltd. ("CODA") and Tempest Reinsurance Company Limited ("Tempest"), provides insurance and reinsurance for a diverse group of international clients. Through its U.S. based subsidiary, ACE USA, Inc. (formerly Westchester Speciality Group, Inc.) ("ACE USA"), the Company provides commercial and umbrella coverages to a broad range of clients in the United States. In addition, the Company provides funds at Lloyd's to support underwriting by Lloyd's syndicates managed by Methuen Underwriting Limited, ("MUL") ACE London Aviation Limited ("ALA") and ACE London Underwriting Limited ("ALU"), each indirect wholly owned subsidiaries of ACE. The term "the Company" refers to ACE and its subsidiaries, excluding MUL, ALA and ALU.

The Lloyd's syndicates managed by these agencies in which the Company participates underwrite aviation, marine and non-marine risks. For the 1996, 1997 and 1998 years of account, the Company, through corporate subsidiaries, has or will participate in the underwriting of these syndicates by providing funds at Lloyd's, primarily in the form of a letter of credit, supporting approximately \$37 million, \$229 million and \$485 million, respectively, of underwriting capacity. Underwriting capacity is the amount of gross premiums that a syndicate at Lloyd's can underwrite in a given year of account. However, a syndicate is not required to fully utilize all of the capacity and it is not unusual for capacity utilization to be significantly lower than 100 percent.

On January 2, 1998, the Company completed the acquisition of ACE USA, through its newly-created U.S. holding company, ACE US Holdings, Inc. ("ACE US"). ACE USA, through its insurance subsidiaries, provides specialty commercial property and umbrella liability coverages in the U.S. Under the terms of the acquisition agreement, the Company purchased all of the outstanding capital stock of ACE USA for aggregate cash consideration of \$338 million. In connection with the acquisition, National Indemnity, a subsidiary of Berkshire Hathaway, has provided \$750 million (75 percent quota share of \$1 billion) of reinsurance protection to ACE USA with respect to their loss reserves for the 1996 and prior accident years (see "Liquidity and Capital Resources").

On March 11, 1998, the Company announced the formation of a joint venture, ACE Capital Re Limited, with Capital Re Corporation ("Capital Re"). ACE Capital Re Limited, a Bermuda-domiciled professional insurance company, will write both traditional and custom-designed programs covering financial guaranty, mortgage guaranty and a broad range of financial risks. Operations will be underwritten and managed in Bermuda by a joint venture managing agency, ACE Capital Re Managers Ltd. The Company and Capital Re each have a 50 percent economic interest in ACE Capital Re Limited and ACE Capital Re Managers Ltd.

On March 26, 1998 the Company announced that it had entered into an agreement with CAT Limited to acquire all of the outstanding capital stock of CAT Limited, a privately held, Bermuda-based property reinsurer. The Company completed the transaction on April 1, 1998 for an aggregate cash consideration of approximately \$711 million. The acquisition was financed with \$385 million of short-term bank debt and available cash. CAT Limited will be integrated with ACE's existing property catastrophe subsidiary, Tempest and the combined property catastrophe reinsurance operations will operate under the Tempest name.

The Company will continue to evaluate potential new product lines and other opportunities in the insurance and reinsurance markets.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

#### Safe Harbor Disclosure

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. This Form 10-Q or any other written or oral statements made by or on behalf of the Company may include forward-looking statements which reflect the Company's current views with respect to future events and financial performance. These forward-looking statements are subject to certain uncertainties and other factors that could cause actual results to differ materially from such statements. These uncertainties and other factors (which are described in more detail elsewhere in documents filed by the Company with the Securities and Exchange Commission) include, but are not limited to, (i) uncertainties relating to government and regulatory policies (such as subjecting the Company to insurance regulation or taxation in additional jurisdictions), (ii) the occurrence of catastrophic events with a frequency or severity exceeding the Company's estimates, (iii) the legal environment, (iv) the uncertainties of the reserving process, (v) loss of the services of any of the Company's executive officers, (vi) changing rates of inflation and other economic conditions, (vii) losses due to foreign currency exchange rate fluctuations, (viii) ability to collect reinsurance receivables and (ix) the competitive environment in which the Company operates. The words "believe", "anticipate", "project", "plan", "expect", "intend", "will likely result" or "will continue" and similar expressions identify forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Results of Operations - Three Months ended March 31, 1998 Net Income Three Months ended % Change March 31 1998 1997 from Prior year (in millions) Income excluding net realized gains (losses) on investments \$ 90.6 \$ 80.3 12.8% Net realized gains (losses) on investment 145.6 (2.3)N.M. \$ 236.2 \$ 78.0 Net income N.M. (N.M. - Not meaningful)

Income excluding net realized gains (losses) on investments for the second quarter of fiscal 1998 increased by 12.8 percent, compared with the corresponding fiscal 1997 quarter. This increase is predominantly the result of the inclusion of the results of ACE USA following its acquisition on January 2, 1998, as well as increases in net investment income and income from insurance operations from the other operating companies in the ACE group.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

#### Results of Operations - Three Months ended March 31, 1998 (continued)

Net income for the current quarter benefited from positive movements in the investment markets which produced net realized gains on investments of \$145.6 million in the quarter.

Premiums			
	Three Mo	% Change	
	Mar	from	
	1998	1997	Prior year
	(in mi	llions)	
Gross premiums written:			
ACE Insurance (including CODA)	\$ 123.4	\$ 126.5	(2.5)%
Lloyd's syndicates	29.0	4.3	N.M.
Property catastrophe (Tempest)	51.8	72.5	(28.5)%
ACE USA	38.7		N.M.
	\$ 242.9	\$ 203.3	19.4%
	\$ 242.9 =====	\$ 203.3 =====	19.46
Net premiums written:			
ACE Insurance (including CODA)	\$ 108.8	\$ 113.4	(4.0)%
Lloyd's syndicates	19.6	2.7	N.M.
Property catastrophe (Tempest)	47.6	72.5	(34.5)%
ACE USA	20.6	-	N.M.
	\$ 196.6	\$ 188.6	4.2%
	=====	=====	=====
Net premiums earned:			
ACE Insurance (including CODA)	\$ 112.1	\$ 123.0	(8.9)%
Lloyd's syndicates	26.8	4.6	N.M.
Property catastrophe (Tempest)	21.1	31.0	(31.9)
ACE USA	24.8	_	N.M.
	 \$ 184.8	 \$ 158.6	 16.5%
	\$ 104.0 =====	\$ 150.0	10.5%

(N.M. - Not meaningful)

Gross premiums written increased by 19.4 percent to \$242.9 million in the quarter ended March 31, 1998 compared with \$203.3 million in the quarter ended March 31, 1997. This increase is a result of contributions from ACE USA which was acquired by the Company on January 2, 1998 and contributed \$38.7 million of gross written premiums in the quarter and an increase of \$24.7 million in gross premiums written with respect to the Company's participation in the Lloyd's syndicates managed by ACE London at Lloyd's. This growth in ACE London premiums, which was achieved despite continuing price competition in the Lloyd's market, is a result of the Company's increased participation in the syndicates under management. Gross premiums written in ACE Insurance remained relatively flat in the quarter compared with the comparable quarter last year as most lines of business continued to experience competitive pressures. Gross premiums written in the financial lines division increased during the quarter compared to 1997. This increase was offset by a continuing decline in the excess liability line of business and a decrease in the satellite premiums written. The decline in excess liability is the result of non-renewed accounts, premium adjustments and pricing changes resulting primarily from increases in attachment points and decreases in limits provided. While this has resulted in decreasing premiums, it continues to reduce the Company's exposure and improve its risk profile. The majority of the decline in satellite premiums written was due to lower launch exposures. Tempest experienced continuing price pressures on its January 1998 renewals and due to inadequate pricing Tempest did not renew several of its accounts. This price pressure resulted in a decline in gross written premiums in the quarter of \$20.7 million or 28.5 percent compared to the comparable quarter last year.

#### Results of Operations - Three Months ended March 31, 1998 (continued)

Net premiums written increased by \$8.0 million to \$196.6 million this quarter from \$188.6 million in the quarter ended March 31, 1997, an increase of 4.2 percent. This increase was the result of increases in the Company's participation in the Lloyd's syndicates managed by ACE London at Lloyd's and the contribution of ACE USA in the quarter offset by a decline in net premiums written in A.C.E. Insurance of 4.0 percent in the quarter compared to the second quarter of fiscal 1997. The decline at A.C.E. Insurance is primarily the result of the continuing decline in excess liability premiums and a drop in satellite premiums in the quarter, offset somewhat by growth in premiums from the financial lines division. The Company increased its purchase of reinsurance to protect the Company's individual business segments. Net premiums written in several divisions in ACE Insurance were affected by the purchase of reinsurance. In particular, during the quarter, the excess liability division purchased a 25 percent quota share reinsurance treaty and also put in place an excess of loss treaty that limits the retained risks on a single occurrence to \$100 million. In addition, the satellite division purchased additional reinsurance this quarter to cover catastrophic events. ACE USA also increased its use of reinsurance during the quarter. Net premiums written in Tempest also declined due primarily to continuing price pressures.

Net premiums earned increased to \$184.8 million compared with \$158.6 million last year, an increase of 16.5 percent. This increase was a result of the contribution of ACE USA in the quarter as well as a \$22.2 million increase in net premiums earned from our Lloyd's syndicate participation. This increase was offset somewhat by declines in earned premiums in ACE Insurance and in the property catastrophe business in Tempest.

Net Investment Income	Three Mont	ths ended ch 31	% Change from
	1998	1997	Prior year
	(in m	illions)	
Net investment income	\$ 73.1 ====	\$ 58.1 ====	25.9% =====

Net investment income increased to \$73.1 million in the quarter compared to \$58.1 million in the quarter ended March 31, 1997. This increase is mainly due to the inclusion of investment income from ACE USA, for the first time this quarter, which totalled \$13.7 million. Excluding the effect of ACE USA, net investment income increased by 2.2 percent.

Net Realized Gains (Losses) on Investment		
		Months ended March 31
	1998	1997
	(i	n millions)
Fixed maturities and short-term investments	\$ 12.1	\$ 10.8
Equity securities	87.5	5.3
Financial futures and option contracts	50.5	(8.4)
Currency	(4.5)	(10.0)
	\$ 145.6	\$ (2.3)
	=====	======

#### **Results of Operations - Three Months ended March 31, 1998 (continued)**

The Company's investment strategy takes a long-term view and the portfolio is actively managed to maximize total return within certain specific guidelines which minimize risk. The portfolio is reported at fair value. The effect of market movements on the investment portfolio will directly impact net realized gains (losses) on investments when securities are sold. Changes in unrealized gains and losses, which result from the revaluation of securities held, are reported as a separate component of shareholders' equity.

The Company uses foreign currency forward and option contracts to minimize the effect of fluctuating foreign currencies on the value of non-U.S. dollar holdings. The contracts used are not designated as specific hedges and therefore, realized and unrealized gains and losses recognized on these contracts are recorded as a component of net realized gains (losses) on investments in the period in which the fluctuations occur, together with net foreign currency gains and losses recognized when non-U.S. dollar securities are sold.

The sales proceeds for fixed maturity securities were generally higher than their amortized cost during most of the quarter which resulted in net realized gains of \$12.1 million being recognized on fixed maturities and short-term investments.

Strong U.S. equity markets, and the liquidation of two domestic stock portfolios during the quarter, contributed significantly to net realized gains on sales of equity securities of \$87.5 million in the second quarter of fiscal 1998, compared with gains of \$5.3 million in the second quarter of fiscal 1997.

Proceeds from the liquidated stock portfolios were placed in synthetic equity funds, increasing the Company's use of equity index futures contracts during the quarter. In the second quarter of fiscal 1998, the equity stock indices rose approximately 13 percent and net realized gains on equity index futures contracts of \$48.9 million were generated. The remainder of the net realized gains on financial futures and option contracts in the second quarter of fiscal 1998 arose from gains recognized on futures contracts used by certain of the Company's external managers of fixed income securities. Net realized losses on financial futures contracts of \$8.4 million recorded in the second quarter of fiscal 1997 were primarily generated by the futures contracts used by the Company's external managers of fixed income securities to manage duration and yield curve exposures.

Combined Ratio	Three Montl March	
	1998	1997
	(in mil	lions)
Loss and loss expense ratio	62.9%	66.4%
Underwriting and administrative expense ratio	23.5	19.6
Combined ratio	86.4%	86.0%
	====	====

#### Results of Operations - Three Months ended March 31, 1998 (continued)

The underwriting results of a property and casualty insurer are discussed frequently by reference to its loss and loss expense ratio, underwriting and administrative expense ratio and combined ratio. Each ratio is derived by dividing the relevant expense amounts by net premiums earned. The combined ratio is the sum of the loss and loss expense ratio and the underwriting and the administrative expense ratio. A combined ratio under 100 percent indicates underwriting profits and a combined ratio exceeding 100 percent indicates underwriting losses. Property catastrophe reinsurance companies generally expect to have overall lower combined ratios as compared with other reinsurance companies with long-tail exposures. However, property catastrophe loss experience is generally characterized by low frequency but high severity short-tail claims which may result in significant volatility in results.

Several aspects of the Company's operations, including the low frequency and high severity of losses in the high excess layers in certain lines of business in which the Company provides insurance and reinsurance, complicate the actuarial reserving techniques utilized by the Company. Management believes, however, that the Company's reserves for unpaid losses and loss expenses, including those arising from breast implant litigation, are adequate to cover the ultimate cost of losses and loss expenses incurred through March 31, 1998. Since such provisions are necessarily based on estimates, future developments may result in ultimate losses and loss expenses significantly greater or less than such amounts (see "Breast Implant Litigation").

For the quarter ended March 31, 1998, the loss and loss expense ratio decreased to 62.9 percent from 66.4 percent for the second quarter of fiscal 1997. This decline is partly due to the fact that Tempest had very little loss activity in the quarter, the inclusion of ACE USA whose business is predominantly property and the continuing change in the mix of insurance business in ACE Insurance.

Acquisition costs increased by \$4.9 million mainly due to the inclusion of \$2.4 million of acquisition costs from ACE USA as well as the increase in earned premiums and acquisition costs from the Lloyd's participation in the quarter. Administrative expenses increased by \$7.3 million in the current quarter compared to the second quarter of fiscal 1997. This was due primarily to the costs associated with our increased participation in the Lloyd's market and the inclusion of administrative cost from ACE USA for the first time this quarter of \$6.5 million. The underwriting and administrative expense ratio increased compared to the previous year primarily because the underwriting and administrative expense ratios generated by ACE USA and ACE UK are generally higher then the traditional book of business.

Results of operations - Six Months ended March 31, 1998

Net Income

		Six Months ended March 31		% Change from	
		1998		1997	Prior year
	(in millions)				
Turana analidina nat malicad maina					
Income excluding net realized gains	4	175.9	<u>~</u>	164 2	7.1%
(losses) in investments			Ş	164.3	
Net realized gains (losses) on investments		173.1		39.4	N.M.
Net income	\$	349.0	\$	203.7	N.M.

(N.M. - not meaningful)

Income excluding net realized gains (losses) on investments for the six months ended March 31, 1998 increased by 7.1 percent compared with the corresponding period of fiscal 1997. The increase in investment income and income from insurance operations were primarily attributable to the inclusion of the results of ACE USA in the current period as well as increases in net investment income and income from insurance operations from the other operating companies in the ACE Group.

Premiums

	Six	Months March		ded	% Change from
	1998			1997	Prior year
		(in mil	llio	ns)	
Gross premiums written: ACE Insurance (including CODA) Lloyd's syndicates Property catastrophe (Tempest) ACE USA	\$ 250.9 71.6 51.9 38.7		\$	251.1 10.5 74.2	(0.10)% N.M. (30.0) N.M.
	\$ 413.1		\$	335.8	23.0% =====
Net premiums written: ACE Insurance (including CODA) Lloyd's syndicates Property catastrophe (Tempest) ACE USA	\$ 203.6 51.8 47.6 20.6		\$	218.5 6.5 74.2	(6.8)% N.M. (35.9)% N.M.
	\$ 323.6		\$	299.2	8.1%
Net premiums earned: ACE Insurance (including CODA) Lloyd's syndicates Property catastrophe (Tempest) ACE USA	\$ 231.7 46.6 49.5 24.8		\$	249.0 6.9 67.1	(6.9)% N.M. (26.2) N.M.
	352.6		\$ ===	323.0	9.1% ======

(N.M. - Not meaningful)

Results of operations - Six Months ended March 31, 1998

Gross premiums written increased by 23.0 percent to \$413.1 million in the six months ended March 31, 1998 compared with \$335.8 million in the six month period ended March 31, 1997. This increase is mainly a result of the contribution from ACE USA of \$38.7 million in the period and an increase of \$61.1 million in gross premiums written with respect to the Company's participation in the Lloyd's syndicates managed by ACE London at Lloyd's. This growth, which was achieved despite continuing price competition in the Lloyd's market, is a result of the Company's increased participation in the syndicates under management. Gross premiums written in ACE Insurance were flat compared with the similar period last year as most lines of business continued to experience competitive pressures. However, the mix of premiums written in ACE Insurance continues to change. Gross premiums written from the financial lines division increased during the six month period. Premiums from the satellite division increased as launch activity was strong in the period. These increases were offset by continuing declines in the directors and officers liability and excess liability lines of business. The decline in excess liability is mainly the result of non-renewed accounts, premium adjustments and pricing changes resulting primarily from increases in attachment points and decreases in limits provided. While this has resulted in decreasing premiums, it has also led to a reduction in the Company's exposure and an improved risk profile. As Tempest experienced continuing price pressures on its January 1998 renewals, their largest renewal period and due to inadequate pricing Tempest did not renew several of its accounts. This price pressure resulted in a decline in gross written premiums in the period of \$22.3 million or 30.0 percent compared to the comparable period last year.

Net premiums written increased by \$24.4 million, or 8.1 percent, to \$323.6 million from \$299.2 million in the six month period ended March 31, 1998 compared to the first six months of fiscal 1997. This increase was the result of increases in the Company's participation in the Lloyd's syndicates managed by ACE London at Lloyd's and the contribution of ACE USA in the period. Net premiums written in ACE Insurance declined by \$14.9 million or 6.8 percent in the period compared to the same period last year. This decline is primarily the result of continuing declines in directors and officers liability and excess liability premiums, as described above in the discussion of gross written premiums, offset somewhat by growth in net premiums written from the satellite and financial lines divisions. Net premiums written were affected by a significant increase in the use of reinsurance during the period. The increased use of reinsurance was seen at ACE USA and in several divisions of ACE Insurance. In particular, the excess liability division of ACE Insurance has purchased a 25 percent quota share reinsurance treaty and also put in place an excess of loss treaty that limits the retained risks on a single occurrence to \$100 million. In addition, the satellite division of ACE Insurance purchased additional reinsurance in the second quarter to cover catastrophic events.

Net premiums earned increased to \$352.6 million compared to \$323.0 million last year, an increase of 9.1 percent. This increase was a result of the contribution of ACE USA in the second quarter as well as a \$39.7 million increase in net premiums earned from our Lloyd's syndicate participation. This increase was partially offset by declines in earned premiums in ACE Insurance and in the property catastrophe business in Tempest.

Net	Investment	Income			
			Six Months March		% Change from
			1998	1997	Prior year
			(in mill	ions)	
Net	investment	income \$	131.5	\$ 117.8	11.6%
			=====	=====	=====

Results of operations - Six Months ended March 31, 1998

Net investment income increased by \$13.7 million or 11.6 percent in the current period, as compared with the similar period of fiscal 1997, as a result of a larger investable asset base due to the inclusion of the ACE USA portfolio in the current period as well as positive cash flows from operations.

Net Realized Gains(Losses) on Investment

	Si	x Months ended March 31
	1998	1997
	(in m	millions)
Fixed maturities and short-term investments	\$ 33.5	\$ 32.3
Equity securities Financial futures and option contracts Currency	94.8 59.2 (14.4)	9.5 9.2 (11.6)
	\$ 173.1	\$ 39.4

The Company's investment strategy takes a long-term view and the portfolio is actively managed to maximize total return within certain specific guidelines which minimize risk. The portfolio is reported at fair value. The effect of market movements on the investment portfolio will directly impact net realized gains (losses) on investments when securities are sold. Changes in unrealized gains and losses, which result from the revaluation of securities held, are reported as a separate component of shareholders' equity.

The Company uses foreign currency forward and option contracts to minimize the effect of fluctuating foreign currencies on the value of non-U.S. dollar holdings. The contracts used are not designated as specific hedges and therefore, realized and unrealized gains and losses recognized on these contracts are recorded as a component of net realized gains (losses) in the period in which the fluctuations occur, together with net foreign currency gains (losses) recognized when non-U.S. dollar securities are sold.

Sales proceeds for fixed maturity securities were generally higher than their amortized cost during most of the period which resulted in net realized gains of \$33.5 million being recognized on fixed maturities and short-term investments compared to net realized gains of \$32.3 million for the same period last year.

Strong U.S. equity markets, and the liquidation of two domestic stock portfolios during the period, contributed significantly to net realized gains on sales of equity securities of \$94.8 million in the first six months of fiscal 1998, compared with gains of \$9.5 million in the first six months of 1997.

Proceeds from the liquidated stock portfolios were placed in synthetic equity funds, increasing the Company's use of equity index futures contracts during the period. Increases in the equity stock indices and the use of equity index futures contracts during the period, generated net realized gains of \$52.9 million. The remainder of the net realized gains on financial futures and option contracts during the period, arose from gains recognized on futures contracts used by certain of the Company's external managers of fixed income securities.

Results of operations - Six Months ended March 31, 1998

Combined Ratio

	Six 1998	Months ended March 31	1997
		(in millions)	
Loss and loss expense ratio Underwriting and administrative expense ratio	63.9% 21.6		66.7% 18.9
Combined Ratio	85.5%		85.6% =====

For the six months ended March 31, 1998, the loss and loss expense ratio was 63.9 percent compared to 66.7 percent for the six months ended March 31, 1997. The ratio for the current period is impacted by the inclusion of the results of ACE USA, whose business is predominantly property, and by the results of Tempest which saw little loss activity. Property catastrophe loss experience is generally characterized by low frequency but high severity short-tail claims which may result in significant volatility in results. Several aspects of the Company's operations, including the low frequency and high severity of losses in the high excess layers in certain lines of business in which the Company provides insurance and reinsurance, complicate the actuarial reserving techniques utilized by the Company. Management believes, however, that the Company's reserves for unpaid losses and loss expenses, including those arising from breast implant litigation, are adequate to cover the ultimate cost of losses and loss expenses incurred through March 31, 1998. Since such provisions are necessarily based on estimates, future developments may result in ultimate losses and loss expenses significantly greater or less than such amounts (see "Breast Implant Litigation").

Acquisition costs increased by \$5.0 million during the period, due primarily to the continuing change in the mix of business written by the Company and the inclusion of \$2.5 million in acquisition costs from ACE USA. Administrative expenses increased by \$9.8 million in the current period, compared to the six month period ended March 31, 1997. These additional expenses are primarily due to the increased cost base resulting from the strategic diversification by the Company over the past two years, including the recent acquisition of ACE USA, which accounted for \$6.5 million of the increase. The underwriting and administrative expense in ACE USA and ACE UK is generally higher then the Company's traditional book of business and thus contributed to the increase in the underwriting and administrative expense ratio.

#### LIQUIDITY AND CAPITAL RESOURCES

As a holding company, ACE's assets consist primarily of the stock of its subsidiaries as well as other investments. In addition to investment income, its cash flows currently depend primarily on dividends or other statutorily permissible payments from its Bermuda-based operating subsidiaries (the "Bermuda subsidiaries"). There are currently no legal restrictions on the payment of dividends from retained earnings by the Bermuda subsidiaries as the minimum statutory capital and surplus requirements are satisfied by the share capital and additional paid-in capital of each of the Bermuda subsidiaries. However, the payment of dividends or other statutorily permissible distributions by the Bermuda subsidiaries is subject to the need to maintain shareholder's equity at a level adequate to support the level of insurance and reinsurance operations. During December 1997 ACE received a dividend of \$115 million from Tempest.

The Company's consolidated sources of funds consist primarily of net premiums written, investment income, and proceeds from sales and maturities of investments. Funds are used primarily to pay claims, operating expenses and dividends and for the purchase of investments and for share repurchases.

For the six months ended March 31, 1998, the Company's consolidated net cash flow from operating activities was \$114.8 million, compared with \$216.7 million for the six months ended March 31, 1997. Cash flows are affected by claims payments, which due to the nature of the insurance and reinsurance coverage provided by the Company, may comprise large loss payments on a limited number of claims and can therefore fluctuate significantly. The irregular timing of these large loss payments, for which the source of cash can be from operations, available credit facilities or routine sales of investments, can create significant variations in cash flow from operations between periods. For the six month periods ended March 31, 1998 and 1997, loss and loss expense payments amounted to \$213.2 million and \$125.6 million respectively. Total loss and loss expense payments amounted to \$402.1 million, \$101.4 million and \$73.1 million in fiscal years 1997, 1996 and 1995, respectively.

At March 31, 1998, total investments and cash amounted to approximately \$5.4 billion, compared to \$4.5 billion at September 30, 1997.

The Company's investment portfolio is structured to provide a high level of liquidity to meet insurance related or other obligations. The consolidated investment portfolio is externally managed by independent professional investment managers and is invested in high quality investment grade marketable fixed income and equity securities, the majority of which trade in active, liquid markets. The Company believes that its cash balances, cash flow from operations, routine sales of investments and the liquidity provided by its credit facilities (discussed below) are adequate to allow the Company to pay claims within the time periods required under its policies.

During December 1997, the Company put in place syndicated credit facilities which replaced the existing facilities. J.P. Morgan Securities, Inc. and Mellon Bank N.A. acted as co-arrangers of these credit facilities. The new facilities provide:

\* \$200 million 364 day revolving credit facility and a \$200 million five year revolving credit facility which together make up a combined \$400 million committed, unsecured revolving credit facility. This new five year revolving credit facility has a \$50 million LOC sublimit. As discussed in note 1 to the Interim Consolidated Financial Statements, the Company drew down on this facility to finance the acquisition of CAT Limited on April 1, 1998. The debt was subsequently repaid from a portion of the proceeds from the sale of 16.5 million new Ordinary Shares of the Company. (See Note 10 to the Interim Consolidated Financial Statements - Subsequent Events.)

#### LIQUIDITY AND CAPITAL RESOURCES (continued)

- \* A five year LOC of approximately (pound)154 million (\$260 million) which is being used to fulfill the requirements of Lloyd's to provide funds to support underwriting capacity on Lloyd's syndicates in which the Company participates. The minimum consolidated tangible net worth covenant for ACE Insurance under this LOC is \$1.0 billion.
- \* \$250 million seven year Amortizing Term Loan Facility which was used on January 2, 1998 to partially finance the acquisition of ACE USA. The interest rate on the term loan is LIBOR plus an applicable spread. At March 31, 1998, \$250 million remains outstanding under this facility. The interest rate for the period January 2, 1998 through April 2, 1998 was 6.3125%.

The revolving credit and term loan facilities require that the Company maintain a minimum consolidated tangible net worth of \$1.4 billion.

On November 13, 1997, the Board of Directors approved a special resolution to split each outstanding Ordinary Share of the Company into three Ordinary Shares. The stock split was voted on and approved by the shareholders of the Company on February 6, 1998. The record date for determining those shareholders entitled to receive certificates representing additional shares pursuant to the Stock Split was as of close of business on February 17, 1998. Certificates representing the additional shares of stock were mailed on March 2, 1998.

The Board of Directors has authorized the repurchase from time to time of the Company's Ordinary Shares in open market and private purchase transactions. On May 9, 1997, the Board of Directors terminated the then existing share repurchase program and authorized a new program for up to \$300.0 million of the Company's Ordinary Shares. During the six months ended March 31, 1998, the Company repurchased 3,521,100 Ordinary Shares under the share repurchase program for an aggregate cost of \$107.6 million, leaving approximately \$160.1 million of the Board authorization not utilized.

On October 18, 1997 and January 16, 1998, the Company paid quarterly dividends of 22 cents and 24 cents per share, respectively to shareholders of record on September 30, 1997 and December 13, 1997. On February 6, 1998, following approval by the shareholders of the three-for-one stock split, the Board of Directors declared a quarterly dividend of 8 cents per share payable on April 18, 1998 to shareholders of record on March 31, 1998. On May 8, 1998 the Board of Directors declared a quarterly dividend of 9 cents per share payable on July 17, 1998 to shareholders of record on June 30, 1998. The declaration and payment of future dividends is at the discretion of the Board of Directors and will be dependent upon the profits and financial requirements of the Company and other factors, including legal restrictions on the payment of dividends and such other factors as the Board of Directors deems relevant.

As previously discussed, on January 2, 1998, the Company completed the acquisition of ACE USA, through its newly-created U.S. holding company, ACE US, for an aggregate cash consideration of \$338 million. ACE US was capitalized by ACE Limited with \$75 million and received \$35 million from an inter-company loan. ACE US financed the acquisition of ACE USA with \$250 million of bank debt (see discussion of syndicated credit facilities above) and the remaining \$88 million came from available funds.

Fully diluted net asset value per share was \$17.15 at March 31, 1998, compared with \$15.71 at September 30, 1997.

The Company maintains loss reserves for the estimated unpaid ultimate liability for losses and loss expenses under the terms of its policies and agreements. With the inclusions of the reserve for unpaid losses and loss expense of \$1.4 million from ACE USA, the reserve for unpaid losses and loss expenses is \$3.3 billion at March 31, 1998. Included in the reserve for unpaid losses and loss expenses is \$1.4 billion of case and loss expense reserves. While the Company believes that its reserve for unpaid losses and loss expenses at March 31, 1998 is adequate, future developments may result in ultimate losses and loss expenses significantly greater or less than the reserve provided. A number of the Company's insureds have given notice of claims relating to breast implants or components or raw material thereof that had been produced and/or sold by such insureds.

#### LIQUIDITY AND CAPITAL RESOURCES (continued)

During fiscal 1997 and 1998, the Company has made certain payments to policyholders with respect to these claims. However, the Company does not have adequate data upon which to anticipate the timing of future payments relating to these liabilities, and it expects that the amount of time required to determine the ultimate financial impact of the options selected by claimants may extend well into 1998 and beyond (see "Breast Implant Litigation").

The Company's financial condition, results of operations and cash flow are influenced by both internal and external forces. Claims settlements, premium levels and investment returns may be impacted by changing rates of inflation and other economic conditions. In many cases, significant periods of time, ranging up to several years or more, may elapse between the occurrence of an insured loss, the reporting of the loss to the Company and the settlement of the Company's liability for that loss. The liquidity of its investment portfolio, cash flows and the credit facilities are, in management's opinion, adequate to meet the Company's expected cash requirements.

#### **Breast Implant Litigation**

A number of the Company's insureds have given notice of claims relating to breast implants or components or raw material thereof that had been produced and/or sold by such insureds. Lawsuits, including class actions, involving thousands of implant recipients have been filed in both state and federal courts throughout the United States. Most of the federal cases have been consolidated pursuant to the rules for Multidistrict Litigation to a Federal District Court in Alabama, although cases are in the process of being transferred back to federal courts or remanded to state courts.

On May 15, 1995, the Dow Corning Corporation, one of the major defendants, filed for protection under Chapter 11 of the U.S. Bankruptcy Code and claims against Dow Corning remain stayed subject to the Bankruptcy Code.

On October 1, 1995, negotiators for three of the major defendants agreed on the essential elements of an individual settlement plan for U.S. claimants with at least one implant from any of those manufacturers ("the Settlement"). In general, under the Settlement, the amounts payable to individual participants, and the manufacturers' obligations to make those payments, would not be affected by the number of participants electing to opt out from the new plan. Also, in general, the compensation would be fixed and not affected by the number of participants, and the manufacturers would not have a right to walk away because of the amount of claims payable. Finally, each settling defendant agreed to be responsible only for cases in which its implant was identified, and not for a percentage of all cases. By November 13, 1995, the Settlement was approved by the three major defendants. In addition, two other defendants became part of the Settlement, although certain of their settlement terms are different and more restricted than the plan offered by the original three defendants. On December 22, 1995, the multidistrict litigation judge approved the Settlement and the materials for giving notice to claimants.

Beginning in mid-January, 1996, the three major defendants have each made payments to a court-established fund for use in making payments under the Settlement. The Settlement Claims Office had reported that as of October 31, 1997, it has sent out Notification of Status Letters to more than 360,000 non-opt-out domestic implant recipients who had registered with the Settlement Claims Office. As of October 31, 1997, approximately \$565 million had been distributed under the Settlement to implant recipients of the three major defendants; in addition, in January 1998 the Settlement Claims Office made a payment of approximately \$110 million as a second annual installment of approved benefits under the Settlement. The multidistrict litigation judge has also directed that distribution begin on certain additional payments to claimants relating to other implants since all appeals on the Settlement have now been dismissed. The Settlement Claims Office has also reported that approximately 32,500 domestic registrants exercised opt-out rights after receiving their status letters. Previously, approximately 19,000 other domestic implant recipients had exercised opt-out rights in 1994 and/or before receiving status letters.

#### **Breast Implant Litigation (continued)**

Although the Company has underwritten the coverage for a number of the defendant companies including four of the companies involved in the Settlement, the Company anticipates that insurance coverage issued prior to the time the Company issued policies will be available for a portion of the defendants' liability. In addition, the Company's policies only apply when the underlying liability insurance policies or per occurrence retentions are exhausted.

Declaratory judgment lawsuits, involving four of the Company's insureds, have been filed seeking guidance on the appropriate trigger for their insurance coverage. None of the insureds have named the Company in such lawsuits, although other insurers and third parties have sought to involve the Company in those lawsuits. To date, one court has stayed a lawsuit against the Company by other insurers; two courts have dismissed actions by other insurers against the Company. Another court in Texas has ruled against the Company's arguments that the court should dismiss the claims by other insurers and certain doctors attempting to bring the Company into coverage litigation there. On appeal in the Texas lawsuit, the appellate court affirmed the lower court's order refusing to dismiss the claims against the Company; further appellate review in the Texas Supreme Court is pending. In addition, further efforts are contemplated to stay or dismiss the doctor's claims against the Company in the Texas lawsuit.

At June 30, 1994, the Company increased its then existing reserves relating to breast implant claims. Although the reserve increase was partially satisfied by an allocation from existing IBNR, it also required an increase in the Company's total reserve for unpaid losses and loss expenses at June 30, 1994 of \$200 million. The increase in reserves was based on information made available in the pending lawsuits and information from the Company's insureds and was predicated upon an allocation between coverage provided before and after the end of 1985 (when the Company commenced underwriting operations). No additional reserves relating to breast implant claims have been added since June 30, 1994.

The Company continually evaluates its reserves in light of developing information and in light of discussions and negotiations with its insureds. During fiscal 1997 and the first six months of fiscal 1998, the Company made payments of approximately \$260 million with respect to breast implant claims. These payments were included in previous reserves and are consistent with the Company's belief that its reserves are adequate. Significant uncertainties continue to exist with regard to the ultimate outcome and cost of the Settlement and value of the opt-out claims. While the Company is unable, at this time, to determine whether additional reserves, which could have a material adverse effect upon the financial condition, results of operations and cash flows of the Company, may be necessary in the future, the Company believes that its reserves for unpaid losses and loss expenses, including those arising from breast implant claims, are adequate as at March 31, 1998.

#### **IMPACT OF THE YEAR 2000 ISSUE**

Management has initiated a Company wide program to prepare the Company's various computer systems and selected applications for the Year 2000. The Company has established an oversight committee that meets regularly to review progress towards Year 2000 compliance. The Company has appointed individuals in each business segment to review all systems to assess their ability to process transactions in the Year 2000. Based on these assessments, the Company has determined that certain business segments, particularly ACE USA and ACE London, need to modify or replace significant portions of their computer systems so these systems will properly utilize dates beyond December 31, 1999. The Company presently believes that with these modifications and replacements the Year 2000 Issue can be adequately addressed. The Company will utilize both internal and external resources to reprogram or replace, and test these systems for Year 2000 modifications. The Company has initiated communications with its significant business partners to determine the extent to which the Company is vulnerable to those third parties' failure to remediate their own Year 2000 Issue. The Company may also have exposure to claims that may be asserted in the future under certain insurance policies for damages caused by the failure of insured companies to effectively address their Year 2000 computer problem. The total cost of this effort is still being evaluated and the Company has not yet determined if the total cost will be material.

#### ACE LIMITED

### **PART II - OTHER INFORMATION**

#### **ITEM 5. OTHER INFORMATION**

1) On May 8, 1998, the Company declared a dividend of \$0.09 per Ordinary Share payable on July 17, 1998 to shareholders of record on June 30, 1998.

#### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- 1) Exhibits
- 2.1 Stock Purchase Agreement, dated as of March 25, 1998, by and among ACE Limited, CAT Limited and the Selling stockholders named therein (Incorporated by reference to Exhibit 2.1 to ACE Limited's Registration Statement on Form S-3 (No. 333-49257)).
- 27.1 Financial Data Schedule
- 2) Reports on Form 8-K

The Company filed a Form 8-K-A current report (date of earliest event reported: January 2, 1998) pertaining to the completion of the acquisition of Westchester Specialty Group, Inc.

The Company filed a Form 8-K current report (date of earliest event reported: March 25, 1998) pertaining to its agreement to acquire CAT Limited.

The Company filed a Form 8-K current report (date of earliest event reported: April 1, 1998) pertaining to the completion of the acquisition of CAT Limited.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### **ACE LIMITED**

May 13, 1998

Brian Duperreault
Chairman, President and Chief
Executive Officer

/s/ Christopher Z. Marshall
Chief Financial Officer

### EXHIBIT INDEX

Exhibit Number	Description	Numbered Page
27	Financial Data Schedule	

### **ARTICLE 7**

DEDIAD TYPE	CMOS
PERIOD TYPE	6 MOS
FISCAL YEAR END PERIOD END	MAR 31 1998 MAR 31 1998
DEBT HELD FOR SALE	
DEBT CARRYING VALUE	3,783,428
DEBT MARKET VALUE	0
EQUITIES MORTCA CE	410,337
MORTGAGE	0
REAL ESTATE	5 247 452
TOTAL INVEST	5,247,452
CASH  PECOVER REINGURE	194,182
RECOVER REINSURE	19,696
DEFERRED ACQUISITION	32,410
TOTAL ASSETS	6,993,404
POLICY LOSSES	3,324,869
UNEARNED PREMIUMS	461,469
POLICY OTHER	61,567
POLICY HOLDER FUNDS	0
NOTES PAYABLE	0
PREFERRED MANDATORY	0
PREFERRED	0
COMMON	6,776
OTHER SE	2,774,140
TOTAL LIABILITY AND EQUITY	6,993,404
PREMIUMS	352,567
INVESTMENT INCOME	131,542
INVESTMENT GAINS	173,108
OTHER INCOME	0
BENEFITS	225,426
UNDERWRITING AMORTIZATION	31,012
UNDERWRITING OTHER	0
INCOME PRETAX	351,968
INCOME TAX	2,947
INCOME CONTINUING	349,021
DISCONTINUED	0
EXTRAORDINARY	0
CHANGES	0
NET INCOME	349,021
EPS PRIMARY	2.13
EPS DILUTED	2.08
RESERVE OPEN	0
PROVISION CURRENT	0
PROVISION PRIOR	0
PAYMENTS CURRENT	0
PAYMENTS PRIOR	0
RESERVE CLOSE	0
CUMULATIVE DEFICIENCY	0

**End of Filing** 



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