

# TEXTRON INC

## FORM 10-Q (Quarterly Report)

Filed 08/12/99 for the Period Ending 07/03/99

Address	40 WESTMINSTER ST PROVIDENCE, RI 02903
Telephone	4014212800
CIK	0000217346
Symbol	TXT
SIC Code	6162 - Mortgage Bankers and Loan Correspondents
Fiscal Year	01/02

# TEXTRON INC

## FORM 10-Q (Quarterly Report)

Filed 8/12/1999 For Period Ending 7/3/1999

Address	40 WESTMINSTER ST PROVIDENCE, Rhode Island 02903
Telephone	401-421-2800
CIK	0000217346
Industry	Conglomerates
Sector	Conglomerates
Fiscal Year	12/31

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

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**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal quarter ended July 3, 1999

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-5480

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**TEXTRON INC.**

*(Exact name of registrant as specified in its charter)*

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Delaware  
(State or other jurisdiction of  
incorporation or organization)

05-0315468  
(I.R.S. Employer Identification No.)

40 Westminster Street, Providence, RI 02903  
401-421-2800  
*(Address and telephone number of principal executive offices)*

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Common stock outstanding at July 31, 1998 - 150,180,000 shares

**PART I. FINANCIAL INFORMATION**

Item 1. FINANCIAL STATEMENTS

**TEXTRON INC.**

**Condensed Consolidated Statement of Income (unaudited)**

(Dollars in millions except per share amounts)

	Three months ended		Six months ended	
	July 3, 1999	July 4, 1998	July 3, 1999	July 4, 1998
<b>Textron Manufacturing</b>				
Revenues	\$2,783	\$2,393	\$5,436	\$4,560
<b>Cost and Expenses</b>				
Cost of sales	2,221	1,948	4,457	3,713
Selling and administrative	327	237	531	461
Gain on sale of division	-	(97)	-	(97)
Special charges	2	87	2	87
Interest expense	3	36	16	69
Interest income	(6)	-	(22)	-
Total costs and expenses	2,547	2,211	4,984	4,233
Manufacturing income	236	182	452	327
<b>Textron Finance</b>				
Revenues	104	91	200	176
<b>Costs and Expenses</b>				
Interest	49	39	90	76
Selling and administrative	19	20	42	38
Provision for losses on collection of finance receivables	6	5	12	10
Total costs and expenses	74	64	144	124
Finance income	30	27	56	52
<b>Total Company</b>				
Income from continuing operations before income taxes and distributions on preferred securities of subsidiary trust	266	209	508	379
Income taxes	(97)	(86)	(188)	(151)
Distributions on preferred securities of subsidiary trust, net of income taxes	(7)	(7)	(13)	(13)
Income from continuing operations	162	116	307	215
Discontinued operations, net of income taxes:				
Income from operations	-	48	-	91
Gain on disposal	-	-	1,615	-
	-	48	1,615	91
Income before extraordinary loss	162	164	1,922	306
Extraordinary loss from debt retirement, net of income taxes	-	-	(43)	-
<b>Net income</b>	<b>\$162</b>	<b>\$164</b>	<b>\$1,879</b>	<b>\$306</b>
Per common share:				
Basic:				
Income from continuing operations	\$1.08	\$.71	\$2.03	\$1.32
Discontinued operations, net of income taxes	-	.29	10.64	.55
Extraordinary loss from debt retirement, net of income taxes	-	-	(.28)	-
Net income	\$1.08	\$1.00	\$12.39	\$1.87
Diluted:				
Income from continuing operations	\$1.05	\$.70	\$1.98	\$1.29
Discontinued operations, net of income taxes	-	.28	10.40	.54

Extraordinary loss from debt retirement, net of income taxes	-	-	(.27)	-
Net income	\$1.05	\$.98	\$12.11	\$1.83
Average shares outstanding:				
Basic	150,512,000	163,613,000	151,623,000	163,189,000
Diluted	154,096,000	168,027,000	155,230,000	167,541,000
Dividends per share:				
\$2.08 Preferred stock, Series A	\$.52	\$.52	\$1.04	\$1.04
\$1.40 Preferred stock, Series B	\$.35	\$.35	\$.70	\$.70
Common stock	\$.325	\$.285	\$.65	\$.57

See notes to the condensed consolidated financial statements.

Item 1. FINANCIAL STATEMENTS (Continued)

**TEXTRON INC.**  
**Condensed Consolidated Balance Sheet (unaudited)**  
(Dollars in millions)

	July 3, 1999	January 2, 1999
<b>Assets</b>		
<b>Textron Manufacturing</b>		
Cash and cash equivalents	\$246	\$31
Commercial and U.S. government receivables - net	1,372	1,160
Inventories	1,828	1,640
Investment in discontinued operations	-	1,176
Other current assets	319	348
Total current assets	3,765	4,355
Property, plant, and equipment, less accumulated depreciation of \$2,009 and \$1,874	2,294	2,185
Goodwill, less accumulated amortization of \$422 and \$388	2,205	2,119
Other (including net deferred income taxes)	1,391	1,277
Total Textron Manufacturing assets	9,655	9,936
<b>Textron Finance</b>		
Cash	12	22
Finance receivables - net	3,900	3,528
Other assets	251	235
Total Textron Finance assets	4,163	3,785

Total assets	\$13,818	\$13,721
<b>Liabilities and shareholders' equity</b>		
<b>Liabilities</b>		
<b>Textron Manufacturing</b>		
Current portion of long-term debt and short-term debt	\$218	\$1,735
Accounts payable	1,069	1,010
Income taxes payable	529	76
Other accrued liabilities	1,089	1,098
Total current liabilities	2,905	3,919
Accrued postretirement benefits other than pensions	755	762
Other liabilities	1,339	1,367
Long-term debt	292	880
Total Textron Manufacturing liabilities	5,291	6,928
<b>Textron Finance</b>		
Other liabilities	186	162
Deferred income taxes	330	322
Debt	3,151	2,829
Total Textron Finance liabilities	3,667	3,313
Total liabilities	8,958	10,241
<b>Textron - obligated mandatorily redeemable preferred securities of subsidiary trust holding solely Textron junior subordinated debt securities</b>		
	483	483
<b>Shareholders' equity</b>		
Capital stock:		
Preferred stock	12	13
Common stock	24	24
Capital surplus	982	931
Retained earnings	5,567	3,786
Accumulated other comprehensive income (loss)	(86)	(96)
	6,499	4,658
Less cost of treasury shares	2,122	1,661

Total shareholders' equity	4,377	2,997
Total liabilities and shareholders' equity	\$13,818	\$13,721
Common shares outstanding	150,109,000	154,742,000

*See notes to condensed consolidated financial statements*

Item 1. FINANCIAL STATEMENTS (Continued)

**TEXTRON INC.**  
**Condensed Consolidated Statement of Cash Flows (Unaudited)**  
(In millions)

	Six Months Ended	
	July 3, 1999	July 4, 1998
<b>Cash flows from operating activities:</b>		
Income from continuing operations	\$307	\$215
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:		
Depreciation	167	137
Amortization	40	31
Gain on sale of division	-	(97)
Special charges	2	87
Provision for losses on receivables	12	12
Dividends from discontinued operations	-	115
Deferred income taxes	35	11
Changes in assets and liabilities excluding those related to acquisitions and divestitures:		
(Increase) in commercial and U.S. government receivables	(84)	(113)
(Increase) in inventories	(103)	(198)
(Increase) in other assets	(151)	(126)
Increase (decrease) in accounts payable	12	(53)
(Decrease) increase in accrued liabilities	(114)	189
Other - net	5	(27)
Net cash provided by operating activities	128	183
<b>Cash flows from investing activities:</b>		

Finance receivables:		
Originated or purchased	(2,130)	(1,857)
Repaid or sold	1,838	1,741
Cash used in acquisitions	(295)	(441)
Investments in joint ventures	(41)	-
Net proceeds from dispositions	3,376	160
Capital expenditures	(222)	(196)
Other investing activities - net	17	11
Net cash provided (used) by investing activities	2,543	(582)
<b>Cash flows from financing activities:</b>		
(Decrease) increase in short-term debt	(1,717)	561
Proceeds from issuance of long-term debt	660	310
Principal payments and retirements on long-term debt	(834)	(361)
Proceeds from exercise of stock options	43	39
Purchases of Textron common stock	(478)	-
Dividends paid	(140)	(93)
Net cash (used) provided by financing activities	(2,466)	456
<b>Net increase in cash and cash equivalents</b>	<b>205</b>	<b>57</b>
Cash and cash equivalents at beginning of period	53	43
Cash and cash equivalents at end of period	\$258	\$100

*See notes to condensed consolidated financial statements.*

## TEXTRON INC.

Notes to Condensed Consolidated Financial Statements (unaudited)

### Note 1: Basis of presentation

The financial statements should be read in conjunction with the financial statements included in Textron's Annual Report on Form 10-K for the year ended January 2, 1999. The financial statements reflect all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of Textron's consolidated financial position at July 3, 1999, and its consolidated results of operations and cash flows for each of the respective three and six month periods ended July 3, 1999 and July 4, 1998. Certain prior year balances have been reclassified to conform to the current year presentation. Consistent with prior periods, Textron Finance's second quarter ended on June 30, 1999.



**Note 2: Disposition**

On August 11, 1998, Textron announced that it had reached an agreement to sell Avco Financial Services (AFS) to Associates First Capital Corporation for \$3.9 billion in cash. The sale was completed on January 6, 1999. Net after-tax proceeds are expected to approximate \$2.9 billion, resulting in an after-tax gain of \$1.6 billion. Textron has presented AFS as a discontinued operation in these financial statements.

**Note 3: Extraordinary Loss from Debt Retirement**

During the first quarter of 1999, Textron retired \$168 million of 6.625% debentures originally due 2007, \$165 million of 8.75% debentures originally due 2022, \$146 million of medium term notes with interest rates ranging from 9.375% to 10.01% and other debt totaling \$74 million with interest rates ranging from 3.5% to 10.04%. As a result of these transactions, Textron recorded an after-tax loss of \$43 million, which has been reflected in the condensed consolidated statement of income as an extraordinary item.

**Note 4: Earnings per Share**

FAS 128 requires companies to present basic and diluted earnings per share amounts. The dilutive effect of stock options was 3,607,000 and 4,352,000 shares for the six month periods ending July 3, 1999 and July 4, 1998, respectively. Income available to common shareholders used to calculate both basic and diluted earnings per share approximated net income for both periods.

**Note 5: Cash and Cash Equivalents**

Cash and cash equivalents consist of cash and short-term, highly liquid securities with original maturities of ninety days or less.

**Note 6: Inventories**

	July 3, 1999	January 2, 1999
	(In millions)	
Finished goods	\$608	\$483
Work in process	994	878
Raw materials	450	454
	2,052	1,815
Less progress payments and customer deposits	224	175
	\$1,828	\$1,640

**Note 7: Textron-obligated mandatorily redeemable preferred securities of subsidiary trust holding solely Textron junior subordinated debt securities**

In 1996, a trust sponsored and wholly-owned by Textron issued preferred securities to the public (for \$500 million) and shares of its common securities to Textron (for \$15.5 million), the proceeds of which were invested by the trust in \$515.5 million aggregate principal amount of Textron's newly issued 7.92% Junior Subordinated Deferrable Interest Debentures, due 2045. The debentures are the sole asset of the trust. The amounts due to the trust under the debentures and the related income statement amounts have been eliminated in Textron's consolidated financial statements. The preferred securities accrue and pay cash distributions quarterly at a rate of 7.92% per annum. Textron has guaranteed, on a subordinated basis, distributions and other payments due on the preferred securities. The guarantee, when taken together with Textron's obligations under the debentures and in the indenture pursuant to which the debentures were issued and Textron's obligations

under the Amended and Restated Declaration of Trust governing the trust, provides a full and unconditional guarantee of amounts due on the preferred securities.

The preferred securities are mandatorily redeemable upon the maturity of the debentures on March 31, 2045, or earlier to the extent of any redemption by Textron of any debentures. The redemption price in either such case will be \$25 per share plus accrued and unpaid distributions to the date fixed for redemption.

#### **Note 8: Contingencies**

Textron is subject to a number of lawsuits, investigations and claims arising out of the conduct of its business, including those relating to commercial transactions, government contracts, product liability, and environmental, safety and health matters. Some seek compensatory, treble or punitive damages in substantial amounts; fines, penalties or restitution; or remediation of contamination. Some are or purport to be class actions. Under federal government procurement regulations, some could result in suspension or debarment of Textron or its subsidiaries from U.S. government contracting for a period of time. On the basis of information presently available, Textron believes that any liability for these suits and proceedings would not have a material effect on Textron's net income or financial condition.

#### **Note 9: Comprehensive Income**

During the first six months of 1999 and 1998, total comprehensive income amounted to \$1,889 million and \$276 million, respectively. For the three month period ended July 3, 1999 and July 4, 1998, total comprehensive income amounted to \$155 million and \$130 million, respectively.

#### **Note 10: Intercompany Financing**

In the first quarter of 1999, Textron Manufacturing entered into a promissory note agreement with Textron Finance, whereby Textron Finance could borrow up to \$1.25 billion from Textron Manufacturing. The maximum amount outstanding under this agreement during the first six months of 1999 was \$1.0 billion. The amount of interest expense/income incurred/earned by Textron Finance and Textron Manufacturing, respectively, was approximately \$6 million and \$15 million for the three and six month periods ending July 3, 1999. Textron Finance's operating income includes interest expense incurred under this agreement. As of July 3, 1999, there were no amounts outstanding under this agreement and the agreement was cancelled.

#### **Note 11: Special Charges**

In the second quarter of 1999, the Company reassessed the remaining actions anticipated in the 1998 program and determined that certain projects should be delayed or cancelled while other provisions were no longer necessary. Specifically, provisions for severance and exit costs associated with the decision to exit certain automotive product lines were no longer required due to a decision to build different products in a plant originally anticipated to be closed. In the Industrial Segment, certain cost reduction programs in the Fluid and Power Group have been suspended as a result of management's evaluation of the opportunities presented by the David Brown acquisition. Some smaller programs have been delayed as the Company re-examines strategic alternatives. Others were completed at costs less than originally anticipated.

Concurrently, the Company initiated a series of new cost reduction efforts in the Industrial Segment designed to significantly reduce headcount from levels at the beginning of the year. Significant actions include the downsizing of an underperforming plant in Europe and targeted headcount reductions across most Industrial divisions. Headcount reductions were also effected at Bell Helicopter.

As a result of the above, in the second quarter the Company reversed approximately \$24 million of reserves no longer deemed necessary for the 1998 programs and recorded severance accruals of approximately \$21 million and recorded a charge related to asset impairment of \$5 million. As of July 3, 1999, approximately 1,400

people had been terminated under these severance programs. The Company continues to evaluate additional programs and expects cost reduction efforts to continue over the next year. Additional charges may be required in the future when such programs become finalized.

The following table summarizes the spending associated with 1998 and 1999 programs:

(In millions)	Asset impairments	Severance & other	Total
Balance January 1, 1999	\$-	\$40	\$40
Utilized first quarter of 1999	-	(3)	(3)
No longer required	-	(24)	(24)
1999 Programs	5	21	26
Utilized second quarter of 1999	(5)	(6)	(11)
Balance July 3, 1999	\$-	\$28	\$28

#### Note 12: New Accounting Pronouncements

In June 1998, the Financial Accounting Standards Board (FASB) issued FAS 133 "Accounting for Derivative Instruments and Hedging Activities." FAS 133 requires an entity to recognize all derivatives as either assets or liabilities and measure those instruments at fair value. In June 1999, the FASB issued FAS 137 which deferred the effective date of FAS 133 to all fiscal quarters of all fiscal years beginning after June 15, 2000. Textron is evaluating the potential impact of this pronouncement on future reporting.

At its March 24, 1999 meeting, the Emerging Issues Task Force (EITF) added to its agenda an issue addressing whether pre-production engineering costs are capitalizable fixed asset costs, start-up costs within the scope of SOP 98-5, or research and development costs within the scope of FASB Statement No. 2. At its July 22, 1999 meeting, the EITF did not reach a consensus.

At July 3, 1999, other assets includes approximately \$83 million of customer engineering costs for which customer reimbursement is anticipated.

#### Note 13: Financial information by borrowing group

Textron's financings are conducted through two borrowing groups, Textron Finance and Textron Manufacturing. This framework is designed to enhance the Company's borrowing power by separating the Finance segment, which is a borrowing unit of a specialized business nature. Textron Finance consists of Textron Financial Corporation consolidated with its subsidiaries, which are the entities through which Textron operates its Finance segment. Textron Finance finances its operations by borrowing from its own group of external creditors. Textron Manufacturing is Textron Inc., the parent company, consolidated with the entities which operate in the Aircraft, Automotive and Industrial business segments.

Item 1. FINANCIAL STATEMENTS (Continued)

#### Note 13: Financial information by borrowing group (continued)

**Textron Manufacturing**  
(unaudited) (In millions)

Six Months Ended

<b>Condensed Statement of Cash Flows</b>	July 3, 1999	July 4, 1998
<b>Cash flows from operating activities:</b>		
Income from continuing operations	\$307	\$215
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:		
Earnings of Finance Group greater than distributions to Parent Group	(16)	(11)
Depreciation	161	132
Amortization	38	30
Gain on sale of division	-	(97)
Special charges	2	87
Dividends received from discontinued operation	-	115
Deferred taxes	27	12
Changes in assets and liabilities excluding those related to acquisitions and divestitures:		
(Increase) in receivables	(84)	(113)
(Increase) in inventories	(103)	(198)
(Increase) in other assets	(144)	(188)
(Increase) decrease in accounts payable and accrued liabilities	(127)	109
Other - net	5	(11)
Net cash provided by operating activities	66	82
<b>Cash flows from investing activities:</b>		
Capital expenditures	(217)	(191)
Cash used in acquisitions	(242)	(424)
Investments in joint ventures	(41)	-
Net proceeds from dispositions	3,376	160
Other investing activities - net	21	22
Net cash provided (used) by investing activities	2,897	(433)
<b>Cash flows from financing activities:</b>		
(Decrease) increase in short-term debt	(1,526)	524
Proceeds from issuance of long-term debt	-	9
Principal payments and retirements on long-term debt	(639)	(58)
Proceeds from exercise of stock options	43	39
Purchases of Textron common stock	(478)	-
Dividends paid	(140)	(93)
Contributions paid to Finance Group	(8)	(23)
Net cash (used) provided by financing activities	(2,748)	398
<b>Net increase in cash and cash equivalents</b>	<b>215</b>	<b>47</b>
Cash and cash equivalents at beginning of period	31	30
Cash and cash equivalents at end of period	\$246	\$77

**TEXTRON INC.**  
**Revenues and Income by Business Segment**  
(In millions)

	Three Months Ended		Six Months Ended	
	July 3, 1999	July 4, 1998	July 3, 1999	July 4, 1998
<b>REVENUES</b>				
MANUFACTURING:				
Aircraft	\$885	\$858	\$1,712	\$1,514
Automotive	757	583	1,491	1,201
Industrial	1,141	952	2,233	1,845
	2,783	2,393	5,436	4,560
FINANCE	104	91	200	176
Total revenues	\$2,887	\$2,484	\$5,636	\$4,736
<b>INCOME</b>				
MANUFACTURING:				
Aircraft	\$75	\$91	\$142	\$152
Automotive	62	43	124	99
Industrial	133	108	255	203
	270	242	521	454
FINANCE	30	27	56	52
	300	269	577	506
Gain on sale of division	-	97	-	97
Special charges *	(2)	(87)	(2)	(87)
Segment income	298	279	575	516
Corporate expenses and other - net	(35)	(34)	(73)	(68)
Interest income (expense) - net	3	(36)	6	(69)
Income from continuing operations before income taxes and distributions on preferred securities of subsidiary trust	\$266	\$209	\$508	\$379

- The July 3, 1999 special charges include special charges of \$26 million primarily for the Industrial Segment and a reversal of \$24 million of reserves no longer deemed necessary for the 1998 programs (\$8 million Automotive segment, \$16 million Industrial segment).

The July 4, 1998 special charges include special charges of \$10 million for the Aircraft segment, \$25 million for the Automotive segment and \$52 million for the Industrial segment. The gain on sale of division relates to the Industrial segment.

## Liquidity and Capital Resources

The Statements of Cash Flows for Textron Inc. and Textron Manufacturing detailing the changes in cash balances are on pages 4 and 9, respectively. Textron Manufacturing's operating cash flow includes dividends received from Textron Finance of \$19 million and \$21 million during the first six months of 1999 and 1998, respectively. Dividend payments to shareholders for the first six months of 1999 includes three payments as opposed to the first six months of 1998 when two payments were made. Dividend payments to shareholders for the first six months of 1999 amounted to \$140 million, an increase of \$47 million over the first six months of 1998.

On January 6, 1999 Textron completed its sale of Avco Financial Services to Associates First Capital Corporation for \$3.9 billion in cash. Net after-tax proceeds will approximate \$2.9 billion, resulting in an after-tax gain of \$1.6 billion.

During the first quarter of 1999, Textron retired \$553 million of long-term high coupon debt and terminated \$479 million of interest rate exchange agreements designated as hedges of the retired borrowings. As a result, Textron recorded, as an extraordinary item, an after-tax loss of \$43 million.

Textron typically finances foreign acquisitions with domestic borrowings. Such borrowings are typically converted synthetically into foreign currency borrowings by means of foreign currency exchange agreements. Under the terms of the agreements, Textron is obligated to make floating rate foreign currency interest payments to the counterparties, and the counterparties, in turn, are obligated to make floating rate US dollar interest payments to Textron. These payments are recorded as an adjustment to interest expense. In June 1999, Textron entered into fixed rate interest rate exchange agreements to fix the interest rate on the above-noted foreign currency exchange agreements and other floating rate debt. The purpose of the fixed rate interest rate exchange agreements, which all mature by March 21, 2000, is to insulate Textron against higher floating rate interest rates around year end 1999. The fixed rate interest rate exchange agreements have the following notional principal amounts: \$323 million in euros; \$352 million in British Pound sterling; and, \$437 million in US dollars.

Textron Manufacturing's debt to total capital ratio was 9% at July 3, 1999, down from 43% at year end.

A summary of credit line facilities is as follows:

Credit Facilities (in millions)	Textron Manufacturing		Textron Finance	
	January 2, 1999	July 3, 1999	December 31, 1998	June 30, 1999
Total lines	\$2,755	\$1,273	\$1,200	\$1,200
Amount available	1,084	1,129	114	16

At July 3, 1999, Textron had \$311 million available under its shelf registration statement with the Securities and Exchange Commission. Early in the third quarter Textron issued \$300 million of 6-3/8% senior notes which mature in 2004. The proceeds from the sale of notes will be used for general corporate purposes. On August 5, Textron filed a shelf registration statement with the Securities and Exchange Commission registering up to \$2 billion in common stock, preferred stock and debt securities of Textron and preferred securities of trusts sponsored by Textron.

During the first six months of 1999, Textron Finance increased its medium-term note facility by \$250 million and issued \$605 million under the facility. \$25 million was available under the facility at June 30, 1999.

During the first six months of 1999, Textron repurchased 6.1 million shares of common stock under its Board authorized share repurchase program at an aggregate cost of \$460 million.

During the first half of 1999, Textron acquired six companies and commenced two joint ventures. The total cost of the acquisitions and investment in joint ventures was approximately \$335 million. The following is a brief description of these acquisitions and joint ventures:

- Flexalloy, Inc., a provider of vendor managed inventory services for the North American fastener market;
- LCI Corporation International's Fluid Systems Division, a manufacturer and assembler of gear pumps, filtration systems and accessory equipment for the polymer, extrusion and industrial pump industry.
- Energy Manufacturing Inc. and Williams Machine & Tool Co., manufacturers of welded hydraulic cylinders, valves, pumps and reservoirs for the agriculture, construction, waste handling and truck equipment industries, and other industries utilizing hoist and material handling technology.
- Alstom Gears, a UK based leading supplier of components, systems and services to the energy and transport infrastructure markets.
- Textron Finance acquired an amusement park and carnival receivable portfolio from Southern Capital Corporation.
- A joint venture was entered with Breed Technologies, Inc. and Italy-based Magneti Marelli S.p.A. The joint venture was formed to design, develop and manufacture instrument panels, bumpers, and exterior and interior trim for Fiat.
- The Textron Fastening Systems/Tri-Star Corp. Limited., joint venture was formed in 1998 with Taiwan-based San Shing Hardware Works Company to manufacture internally threaded nuts. The joint venture commenced operations in 1999.

On July 9, 1999 Textron Finance purchased a specialty finance company, RFC Capital Corporation, that serves the commercial customers in the telecommunications industry.

Management believes that Textron will continue to have adequate access to credit markets and that its credit facilities, cash flows from operations and proceeds from the sale of AFS, will continue to be more than sufficient to meet its operating needs and to finance growth.

## **Year 2000 Readiness Disclosure**

### **Introduction**

Much of the world's computer hardware and software is not designed to process date information after 1999. This is largely because computer programs have historically used only two digits to identify the year in a date, but problems related to processing of date information also may arise because some software assigns special meaning to certain dates. This Year 2000 problem could, if uncorrected, cause computers and other equipment used and manufactured by Textron and Textron's suppliers and customers to fail to operate properly.

### **Year 2000 Program**

In early 1997, Textron began a company-wide program (the "Program") to assess the possible vulnerability of Textron to the Year 2000 problem and to minimize the effect of the problem on Textron's operations. The Program is centrally directed from the Year 2000 Program Office at Textron's corporate headquarters and is executed at each Textron business unit. The Program addresses five "Major Elements" at the corporate headquarters and each business unit:

- Business Systems: management information systems and personal computer applications, including the computing environments that support them.

- Factory and Facilities Equipment: equipment that uses a computer to control its operation either for producing an end-product or providing services.
- End-Products: software products, delivered either alone or as a component of another product, that are supplied to Textron customers.
- Suppliers: assurance that those who sell goods and services to Textron will not interrupt Textron operations due to the Year 2000 problem.
- Customers: assurance that those who buy goods and services from Textron will not interrupt Textron operations due to the Year 2000 problem.

For each of the Major Elements, the Program measures five "Readiness Levels":

Level I)	Management has become aware of the issue. An inventory is being taken of the items that the Year 2000 problem may affect.
Level II)	The inventory of Year 2000 items has been completed. The priority of each item is being assessed. Actions are being planned to assure that each item is ready for the Year 2000. Resources are being committed to do the work.
Level III)	Planning has been completed. The prescribed actions are being performed, including testing to verify that the actions are effective. Suppliers and customers are being surveyed and their progress is being tracked.
Level IV)	Items critical to operations have been remediated and have been put in normal operation. Surveys of critical suppliers and customers have been completed. Core business systems continue to be tested. Follow-up checking of suppliers and customers is in process. Contingency plans are being prepared. Audits to verify readiness are being performed. Remediation of items that are important to operations, but not critical, is being performed.
Level V)	Systems critical to operations have been tested. Audits and associated corrective actions have been completed. Contingency plans have been completed. Follow-up checking of suppliers and customers is continuing. In all material respects, Textron is ready for Year 2000.

Textron has substantially reached Readiness Level V. Based on information currently available, Textron estimates that it will achieve full Readiness Level V by September 30, 1999. In addition, Textron has reached full Readiness Level IV, except for fifteen projects that are expected to be complete by September 30, 1999. Textron has had a combination of independent parties and Textron personnel complete an assessment of the implementation of the Program at the corporate headquarters and each business unit. As of June 30, 1999, twenty-nine of thirty planned assessments are complete and the last one is expected to be complete in July.

The Readiness Level of the Major Elements items that have been inventoried as of June 30, 1999 is shown in the following table. Major Element inventories are under continuous review and additional items may be identified in the future. For the Major Elements of "Suppliers" and "Customers" the indicated Readiness Level refers to Textron's progress in reviewing the readiness of customers and suppliers, and not to Textron's assessment of their readiness.

Major Element	Percent of Identified Major Element Items at Readiness Level			
	II	III	IV	V
Business Systems	0%	1%	9%	90%



Factory and Facilities Equipment	0%	0%	5%	95%
End-Products	0%	0%	0%	100%
Suppliers	0%	2%	21%	77%
Customers	0%	11%	37%	52%

### Year 2000 Costs

The total cost of the Year 2000 Program for continuing operations is estimated to be approximately \$118 million. Approximately \$62 million is for modifications to existing items and other program expenses and \$56 million is for replacement systems which have been or are expected to be capitalized in accordance with Company policy. Through July 3, 1999, total expenditures were \$95 million. The estimated future cost to complete the Program is expected to be approximately \$23 million including approximately \$9 million for replacement systems. Funds for the Program are provided from special project appropriations totaling approximately \$24 million and from normal operating and capital budgets. The Year 2000 Program has delayed certain other Textron information management projects. Delay of these projects is not expected to have an adverse impact on Textron.

### Risks and Contingency Plans

Year 2000 issues have the potential, if not remediated, to severely disrupt Textron's business operations and to adversely affect Textron's financial condition. The Year 2000 Program is expected to significantly reduce Textron's exposure to these issues, particularly with respect to Textron's Business Systems, Factory & Facilities Equipment, and End-Products. However, it is possible that unanticipated problems may arise in the course of Textron's implementation of the Year 2000 Program. In addition, while monitoring of Year 2000 readiness by Textron's suppliers and customers is a major part of the Year 2000 Program, Textron has very limited ability to ensure Year 2000 readiness by such parties. Textron could also be affected by failure of government agencies, in the U.S. and elsewhere, to maintain governmental services that are essential to Textron's operations. Textron cannot identify all possible scenarios. However, the most reasonably likely worst case scenario would be the inability of third parties, including utilities, to deliver supplies and services that are critical to Textron's operations and that could not quickly be replaced by other suppliers or internally. In such situation, operations at the affected Textron facilities could be interrupted, with adverse effects on Textron's financial results.

Contingency plans to cover situations in which Year 2000 problems arise despite Textron's efforts are substantially ready. Textron is monitoring the Year 2000 readiness of critical suppliers and has identified qualified alternate suppliers that can be substituted if necessary. Also, Textron is prepared to increase certain inventories prior to the end of 1999 if necessary to assure timely deliveries to critical customers. Textron has established procedures to curtail and, if necessary, shut down production at operations affected by disruptions in services provided by utilities. Textron is preparing facilities, procedures and alternate utility sources to support critical communications if there are disruptions in normal communications services.

Forward-looking statements contained in this report relating to Year 2000 issues, including expectations of readiness, possible effects on Textron and similar matters, are subject to the risks described in this section.

### Results of Operations - Three months ended July 3, 1999 vs Three months ended July 4, 1998

Diluted earnings per share from continuing operations in the second quarter of 1999 were \$1.05 per share, up 50% from the 1998 amount of \$0.70. Income from continuing operations in 1999 of \$162 million was up 40% from \$116 million in 1998. Revenues increased 16% to \$2.9 billion in 1999 from \$2.5 billion in 1998. Net income was \$162 million vs \$164 million in 1998, which included \$48 million from a discontinued operation.

The **Aircraft segment's** revenues increased \$27 million (3%), while income decreased \$16 million (18%). Cessna Aircraft's revenues increased \$76 million as a result of higher sales of business jets, primarily the Citation Excel, and higher single engine aircraft sales. Its income

decreased slightly as the contribution from the higher sales was more than offset by lower margins on increased international sales, higher manufacturing costs associated with the ramp-up in production of new aircraft, and increased new product development expense related to the Citation CJ2. Bell Helicopter's revenues decreased \$49 million due to lower commercial and U. S. Government helicopter sales, partially offset by higher U. S. Government revenues on the V-22 production contract and the Huey and Cobra upgrade contracts. Bell's income decreased due to the lower revenues, a change in product mix reflecting lower margins on commercial and U. S. Government helicopter sales, and higher expenses related to new product development. This unfavorable impact was partially offset by the recognition into income (\$9 million) of cash received in the fourth quarter of 1998 on the formation of a joint venture on the 609 program.

The **Automotive segment's** revenues increased \$174 million (30%), while income increased \$19 million (44%). The increase in revenues was due primarily to higher volume at Kautex associated with capacity expansion in North America and higher sales at Trim, reflecting increased DaimlerChrysler and General Motors production. The increase in revenues also reflected the benefit of acquisitions. Despite customer price reductions, income increased due to the contribution from higher organic sales and improved performance at Trim and Kautex.

The **Industrial segment's** revenues and income increased \$189 million (20%) and \$25 million (23%), respectively. These increases reflected the contribution from acquisitions, primarily David Brown, Ring Screw Works and Flexalloy, and higher organic sales in the Golf and Turf business, combined with ongoing margin improvement. In addition, second quarter 1998 results were depressed by a one-month strike at Textron's Jacobsen plant and a strike at General Motors. These benefits were partially offset by the divestiture of Fuel Systems in the second quarter 1998 and lower organic sales in the Fluid & Power Systems Group.

The **Finance segment's** revenues increased \$13 million (14%), while income increased \$3 million (11%). Revenues increased due to a higher level of average receivables and an increase in servicing fee income, partially offset by lower yields on receivables and a decrease in operating lease revenues. Income increased as the benefit of higher revenues more than offset higher expenses related to growth in the service and fee-related business and a higher provision for loan losses related to the equipment finance portfolio.

**Special charges (credits)** - in the second quarter of 1999, Textron reassessed the remaining actions anticipated in the special charge recorded in the second quarter of 1998 and determined that certain projects should be delayed or canceled while other provisions were no longer necessary. Specifically, provisions for severance and exit costs associated with the decision to exit certain automotive product lines were no longer required due to a decision to build different products in a plant originally anticipated to be closed. In the Industrial Segment, certain cost reduction programs in the Fluid and Power Systems Group have been suspended as a result of management's evaluation of the opportunities presented by the David Brown acquisition. Some smaller programs have been delayed as Textron re-examines strategic alternatives. Others were completed at costs less than originally anticipated.

Concurrently, Textron initiated a series of new cost reduction efforts in the Industrial Segment designed to significantly reduce headcount from levels at the beginning of the year. Significant actions include the downsizing of an underperforming plant in Europe and targeted headcount reductions across all Industrial divisions. Headcount reductions were also effected at Bell Helicopter.

As a result of the above, in the second quarter Textron reversed approximately \$24 million of reserves no longer deemed necessary for the 1998 programs and recorded a provision of approximately \$21 million for severance and write downs of approximately \$5 million for impaired assets. Textron continues to evaluate additional programs and expects cost reduction efforts to continue over the next year. Additional charges may be required in the future when such programs become finalized.

**Interest income and expense - net** for Textron manufacturing decreased \$39 million as a result of the proceeds received in January 1999 from the divestiture of Avco Financial Services. Interest income increased \$6 million, as a result of Textron's net investment position, while interest expense decreased \$33 million due to a lower level of average debt, resulting from the pay down of debt with the Avco Financial Services proceeds.

**Income taxes** - the current quarter's effective income tax rate of 36.5% was lower than the corresponding prior year rate of 41.1%, due primarily to the nontax deductibility of goodwill

related to the second quarter 1998 divestiture of Fuel Systems Textron and the benefit of tax planning initiatives that are being realized in 1999.

### **Results of Operations - Six months ended July 3, 1999 vs Six months ended July 4, 1998**

Diluted earnings per share from continuing operations in the first half of 1999 were \$1.98 per share, up 53% from the 1998 amount of \$1.29. Income from continuing operations in 1999 of \$307 million was up 43% from \$215 million in 1998. Revenues increased 19% to \$5.6 billion in 1999 from \$4.7 billion in 1998.

In August, 1998, Textron announced that it had reached an agreement to sell Avco Financial Services (AFS) to Associates First Capital Corporation for \$3.9 billion in cash. The sale of AFS was completed on January 6, 1999 and a gain of \$1.62 billion on the sale of AFS was recorded in the first quarter 1999. Textron also recorded an extraordinary loss of \$43 million on the early retirement of debt in the first quarter 1999. Net income, including the gain and extraordinary loss, was \$1.88 billion vs \$306 million in 1998, which included \$91 million from a discontinued operation.

The **Aircraft segment's** revenues increased \$198 million (13%) while income decreased \$10 million (7%). Cessna's revenues increased \$192 million as a result of higher sales of business jets, primarily the Citation Excel and the Citation X, and higher single engine aircraft sales. Its income increased as a result of the higher sales, partially offset by lower margins on increased fleet and international sales, higher manufacturing costs associated with the ramp-up in production of new aircraft and increased new product development expense related to the Citation CJ2. Bell Helicopter's revenues increased \$6 million, due primarily to higher revenues on the V-22 production contract and the Huey and Cobra upgrade contracts, partially offset by lower commercial and U. S. Government helicopter sales. Bell's income decreased due primarily to a change in product mix reflecting lower margins on commercial and U. S. Government helicopter sales and higher expenses related to new product development. This unfavorable impact was partially offset by the recognition into income (\$18 million) of cash received in the fourth quarter of 1998 on the formation of a joint venture on the 609 program.

The **Automotive segment's** revenues increased \$290 million (24%), while income increased \$25 million (25%). The increase in revenues was due primarily to higher volume at Kautex associated with capacity expansion in North America and higher sales at Trim, reflecting increased DaimlerChrysler and General Motors production. The increase in revenues also reflected the benefit of acquisitions. Despite customer price reductions, income increased due to the contribution from higher organic sales and improved performance at Trim and Kautex.

The **Industrial segment's** revenues and income increased \$388 million (21%) and \$52 million (26%), respectively. These increases reflected the contribution from acquisitions, primarily David Brown, Ring Screw Works, Ransomes, Sukosim and Flexalloy, and higher organic sales in the Golf and Turf and Fluid & Power Systems businesses, combined with ongoing margin improvement. In addition, 1998 results were depressed by a one-month strike at Textron's Jacobsen plant and a strike at General Motors. These benefits were partially offset by the divestiture of Fuel Systems in the second quarter 1998 and lower organic sales in Textron Fastening Systems and Industrial Components.

The **Finance segment's** revenues increased \$24 million (14%), while income increased \$4 million (8%). Revenues increased due to a higher level of average receivables and an increase in servicing fee and syndication income, partially offset by lower yields on receivables and a decrease in operating lease revenues. Income increased as the benefit of higher revenues more than offset higher expenses related to growth in the service and fee-related business and a higher provision for loan losses related to the equipment finance portfolio.

**Interest income and expense - net** for Textron manufacturing decreased \$75 million as a result of the proceeds received in January 1999 from the divestiture of Avco Financial Services. Interest income increased \$22 million, as a result of Textron's net investment position, while interest expense decreased \$53 million due to a lower level of average debt, resulting from the pay down of debt with the Avco Financial Services proceeds.

**Income taxes** - the effective income tax rate of 37.0% for the first half of 1999 was lower than the corresponding prior year rate of 39.8%, due primarily to the nontax deductibility of goodwill related to the second quarter 1998 divestiture of Fuel Systems Textron and the benefit of tax planning initiatives that are being realized in 1999.

*Forward-looking Information: Certain statements in this Report, and other oral and written statements made by Textron from time to time, are forward-looking statements, including those that discuss strategies, goals, outlook or other non-historical matters; or project revenues, income, returns or other financial measures. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those contained in the statements, including the following: (a) the extent which Textron is able to successfully integrate acquisitions, (b) changes in worldwide economic and political conditions and associated impact on interest and foreign exchange rates, (c) the occurrence of work stoppages and strikes at key facilities of Textron or Textron's customers or suppliers, (d) the extent to which the Company is able to successfully develop, introduce, and launch new products and enter new markets, (e) the level of government funding for Textron products and (f) Textron's ability to complete Year 2000 conversion without unexpected complications and the ability of its suppliers and customers to successfully modify their own programs. For the Aircraft Segment: (a) the timing of certifications of new aircraft products and (b) the occurrence of a severe downturn in the U.S. economy that discourages businesses from purchasing business jets. For the Automotive Segment: (a) the level of consumer demand for the vehicle models for which Textron supplies parts to automotive original equipment manufacturers ("OEM's") and (b) the ability to offset, through cost reductions, pricing pressure brought by automotive OEM customers. For the Industrial Segment: the ability of Textron Fastening Systems to offset, through cost reductions, pricing pressure brought by automotive OEM customers. For the Finance Segment: (a) the level of sales of Textron products for which TFC offers financing and (b) the ability of TFC to maintain credit quality and control costs when entering new markets.*

### **Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There has not been a material change in the Quantitative Risk Measure information disclosed in the April 3, 1999 Form 10-Q.

## **PART II. OTHER INFORMATION**

### **Item 1. LEGAL PROCEEDINGS**

Textron Automotive's Rantoul, IL plant is the subject of an enforcement action before the U.S. Environmental Protection Agency, Region V (Chicago), in connection with the plant's air permits. The plant is alleged to have exceeded the allowable volatile organic compound content limit contained in its permits with respect to certain coatings used in its painting operations. The EPA has indicated that it may propose a civil penalty in the amount of \$187,000.

### **Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

At Textron's annual meeting of shareholders held on April 28, 1999, the following items were voted upon:

- The following persons were elected to serve as directors in Class III for three year terms expiring in 2002 and received the votes listed.

<u>Name</u>	<u>For</u>	<u>Withheld</u>
H. Jesse Arnelle	128,514,141	2,505,428
John D. Macomber	128,745,998	2,273,571
Brian H. Rowe	128,689,318	2,330,251
Sam F. Segnar	128,737,680	2,281,889

Martin D. Walker

128,712,437

2,307,132

The following directors have terms of office which continued after the meeting: Teresa Beck, Lewis B. Campbell, R. Stuart Dickson, Lawrence K. Fish, Joe T. Ford, Paul E. Gagné, John A. Janitz, Dana G. Mead, Jean Head Sisco and Thomas B. Wheeler.

2. The adoption of the Textron 1999 Long-Term Incentive Plan was approved by the following vote:

<u>For</u>	<u>Against</u>	<u>Abstain</u>	<u>Broker Non-Votes</u>
119,487,881	8,278,978	1,637,856	1,614,854

3. The appointment of Ernst & Young LLP as Textron's independent auditors for 1999 was ratified by the following vote:

<u>For</u>	<u>Against</u>	<u>Abstain</u>	<u>Broker Non-Votes</u>
128,480,078	488,362	2,051,129	0

4. A shareholder proposal regarding Textron's foreign military sales was rejected by the following vote:

<u>For</u>	<u>Against</u>	<u>Abstain</u>	<u>Broker Non-Votes</u>
6,148,449	105,088,843	5,879,736	13,902,541

Item 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

- 10.1 Amendment to Annual Incentive Compensation Plan for Textron Employees.
- 10.2 Amendment to Deferred Income Plan for Textron Key Executives.
- 10.3 Amendment to Supplemental Benefits Plan for Textron Key Executives.
- 10.4 Amendment to Supplemental Retirement Plan for Textron Key Executives.
- 10.5 Amendment to Survivor Benefit Plan for Textron Key Executives.
- 10.6 Amendment to 1994 Long Term Incentive Plan for Textron Employees.
- 12.1 Computation of ratio of income to combined fixed charges and preferred securities dividends of Textron Manufacturing.
- 12.2 Computation of ratio of income to combined fixed charges and preferred securities dividends of Textron Inc. including all majority-owned subsidiaries.

(b) Reports on Form 8-K

No reports on Form 8-K were filed during the second quarter ended July 3, 1999.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TEXTRON INC.

Date:	August 12, 1999	s/R. L. Yates R. L. Yates Vice President and Controller (principal accounting officer)
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**LIST OF EXHIBITS**

The following exhibits are filed as part of this report on Form 10-Q:

Name of Exhibit

- 10.1 Amendment to Annual Incentive Compensation Plan for Textron Employees.
- 10.2 Amendment to Deferred Income Plan for Textron Key Executives.
- 10.3 Amendment to Supplemental Benefits Plan for Textron Key Executives.
- 10.4 Amendment to Supplemental Retirement Plan for Textron Key Executives.
- 10.5 Amendment to Survivor Benefit Plan for Textron Key Executives.
- 10.6 Amendment to 1994 Long Term Incentive Plan for Textron Employees.
- 12.1 Computation of ratio of income to combined fixed charges and preferred securities dividends of Textron Manufacturing
- 12.2 Computation of ratio of income to combined fixed charges and preferred securities dividends of Textron Inc. including all majority-owned subsidiaries
- 27 Financial Data Schedule (filed electronically only)

Exhibit 10.1

**ANNUAL INCENTIVE COMPENSATION PLAN  
FOR TEXTRON EMPLOYEES**

(Effective January 1, 1994)

**Second Amendment**

Pursuant to Section 7.03 of the Annual Incentive Compensation Plan for Textron Employees (the "Plan"), the Board of Directors of Textron Inc. (the "Board") is authorized to amend the Plan at any time. The Board adopted the following amendment to the Plan at its September 27, 1997 meeting, effective upon adoption. The amendment changes the definition of a "change in control" as used in the Plan to prevent the inadvertent triggering of change in control provisions in transactions not involving an actual change in control of Textron Inc.

1. The last paragraph of Section 7.04 of the Plan is amended to read as follows:

"For purposes of this Plan, a 'Change in Control' shall occur if (I) any 'person' or 'group' (within the meaning of Sections 13(d) and 14(d)(2) of the Securities Exchange Act of 1934, as amended (the 'Act')) other than Textron, any trustee or other fiduciary holding Textron Common Stock under an employee benefit plan of Textron or a related company, or any corporation which is owned, directly or indirectly, by the stockholders of Textron in substantially the same proportions as their ownership of Textron Common Stock, is or becomes (other than by acquisition from Textron or a related company) the 'beneficial owner' (as defined in Rule 13d-3 under the Act) of more than thirty percent (30%) of the then outstanding voting stock of Textron, or (ii) during any period of two consecutive years, individuals who at the beginning of such period constitute the Board (and any new director whose election by the Board or whose nomination for election by Textron's stockholders was approved by a vote of at least two-thirds of the directors then still in office who either were directors at the beginning of such period or whose election or nomination for election was previously so approved) cease for any reason to constitute a majority thereof, or (iii) stockholders of Textron approve a merger or consolidation of Textron with any other corporation, other than a merger or consolidation which would result in the voting securities of Textron outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) more than fifty percent (50%) of the combined voting power of the voting securities of Textron or such surviving entity outstanding immediately after such merger or consolidation, or (iv) the stockholders of Textron approve a plan of complete liquidation of Textron or an agreement for the sale or disposition by Textron of all or substantially all of Textron's assets."

IN WITNESS WHEREOF, Textron Inc. has caused this Amendment to be executed by its duly authorized officer, to be effective as of September 27, 1997.

TEXTRON INC.

By \_\_\_\_\_

John D. Butler

Executive Vice President Administration  
and Chief Human Resources Officer

Exhibit 10.2

**DEFERRED INCOME PLAN  
FOR TEXTRON KEY EXECUTIVES**  
(Effective January 1, 1994)

**Fourth Amendment**

Pursuant to Section 9.03 of the Deferred Income Plan for Textron Key Executives (the "Plan"), the Board of Directors of Textron Inc. (the "Board") is authorized to amend the Plan at any time. The Board adopted the following amendment to the Plan at its September 27, 1997 meeting, effective upon adoption. The amendment changes the definition of a "change in control" as used in the Plan to prevent the inadvertent triggering of change in control provisions in transactions not involving an actual change in control of Textron Inc.

1. The last paragraph of Section 9.03 of the Plan is amended to read as follows:

"For purposes of this Plan, a 'Change in Control' shall occur if (I) any 'person' or 'group' (within the meaning of Sections 13(d) and 14(d)(2) of the Securities Exchange Act of 1934, as amended (the 'Act')) other than Textron, any trustee or other fiduciary holding Textron Common Stock under an employee benefit plan of Textron or a related company, or any corporation which is owned, directly or indirectly, by the stockholders of Textron in substantially the same proportions as their ownership of Textron Common Stock, is or becomes (other than by acquisition from Textron or a related company) the 'beneficial owner' (as defined in Rule 13d-3 under the Act) of more than thirty percent (30%) of the then outstanding voting stock of Textron, or (ii) during any period of two consecutive years, individuals who at the beginning of such period constitute the Board (and any new director whose election by the Board or whose nomination for election by Textron's stockholders was approved by a vote of at least two-thirds of the directors than still in office who either were directors at the beginning of such period or whose election or nomination for election was previously so approved) cease for any reason to constitute a majority thereof, or (iii) stockholders of Textron approve a merger or consolidation of Textron with any other corporation, other than a merger or consolidation which would result in the voting securities of Textron outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) more than fifty percent (50%) of the combined voting power of the voting securities of Textron or such surviving entity outstanding immediately after such merger or consolidation, or (iv) the stockholders of Textron approve a plan of complete liquidation of Textron or an agreement for the sale or disposition by Textron of all or substantially all of Textron's assets."

IN WITNESS WHEREOF, Textron Inc. has caused this Amendment to be executed by its duly authorized officer, to be effective as of September 27, 1997.

TEXTRON INC.

By \_\_\_\_\_  
John D. Butler  
Executive Vice President Administration  
and Chief Human Resources Officer

Exhibit 10.3

**SUPPLEMENTAL BENEFITS PLAN**

**FOR TEXTRON KEY EXECUTIVES**

**(Effective January 1, 1994)**

**Fourth Amendment**

Pursuant to Section 8.03 of the Supplemental Benefits Plan for Textron Key Executives (the "Plan"), the Board of Directors of Textron Inc. (the "Board") is



authorized to amend the Plan at any time. The Board adopted the following amendment to the Plan at its September 27, 1997 meeting, effective upon adoption. The amendment changes the definition of a "change in control" as used in the Plan to prevent the inadvertent triggering of change in control provisions in transactions not involving an actual change in control of Textron Inc.

1. The last paragraph of Section 8.03 of the Plan is amended to read as follows:

"For purposes of this Plan, a 'Change in Control' shall occur if (I) any 'person' or 'group' (within the meaning of Sections 13(d) and 14(d)(2) of the Securities Exchange Act of 1934, as amended (the 'Act')) other than Textron, any trustee or other fiduciary holding Textron Common Stock under an employee benefit plan of Textron or a related company, or any corporation which is owned, directly or indirectly, by the stockholders of Textron in substantially the same proportions as their ownership of Textron Common Stock, is or becomes (other than by acquisition from Textron or a related company) the 'beneficial owner' (as defined in Rule 13d-3 under the Act) of more than thirty percent (30%) of the then outstanding voting stock of Textron, or (ii) during any period of two consecutive years, individuals who at the beginning of such period constitute the Board (and any new director whose election by the Board or whose nomination for election by Textron's stockholders was approved by a vote of at least two-thirds of the directors then still in office who either were directors at the beginning of such period or whose election or nomination for election was previously so approved) cease for any reason to constitute a majority thereof, or (iii) stockholders of Textron approve a merger or consolidation of Textron with any other corporation, other than a merger or consolidation which would result in the voting securities of Textron outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) more than fifty percent (50%) of the combined voting power of the voting securities of Textron or such surviving entity outstanding immediately after such merger or consolidation, or (iv) the stockholders of Textron approve a plan of complete liquidation of Textron or an agreement for the sale or disposition by Textron of all or substantially all of Textron's assets."

IN WITNESS WHEREOF, Textron Inc. has caused this Amendment to be executed by its duly authorized officer, to be effective as of September 27, 1997.

TEXTRON INC.

By \_\_\_\_\_  
John D. Butler  
Executive Vice President Administration  
and Chief Human Resources Officer

Exhibit 10.4

**SUPPLEMENTAL RETIREMENT PLAN**

**FOR TEXTRON KEY EXECUTIVES**

**(Effective December 15, 1994)**

**Second Amendment**

Pursuant to Section 7.03 of the Supplemental Retirement Plan for Textron Key Executives (the "Plan"), the Board of Directors of Textron Inc. (the "Board") is authorized to amend the Plan at any time. The Board adopted the following amendment to the Plan at its September 27, 1997 meeting, effective upon adoption. The amendment

changes the definition of a "change in control" as used in the Plan to prevent the inadvertent triggering of change in control provisions in transactions not involving an actual change in control of Textron Inc.

1. The last paragraph of Section 7.04 of the Plan is amended to read as follows:

"For purposes of this Plan, a 'Change in Control' shall occur if (I) any 'person' or 'group' (within the meaning of Sections 13(d) and 14(d)(2) of the Securities Exchange Act of 1934, as amended (the 'Act')) other than Textron, any trustee or other fiduciary holding Textron Common Stock under an employee benefit plan of Textron or a related company, or any corporation which is owned, directly or indirectly, by the stockholders of Textron in substantially the same proportions as their ownership of Textron Common Stock, is or becomes (other than by acquisition from Textron or a related company) the 'beneficial owner' (as defined in Rule 13d-3 under the Act) of more than thirty percent (30%) of the then outstanding voting stock of Textron, or (ii) during any period of two consecutive years, individuals who at the beginning of such period constitute the Board (and any new director whose election by the Board or whose nomination for election by Textron's stockholders was approved by a vote of at least two-thirds of the directors then still in office who either were directors at the beginning of such period or whose election or nomination for election was previously so approved) cease for any reason to constitute a majority thereof, or (iii) stockholders of Textron approve a merger or consolidation of Textron with any other corporation, other than a merger or consolidation which would result in the voting securities of Textron outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) more than fifty percent (50%) of the combined voting power of the voting securities of Textron or such surviving entity outstanding immediately after such merger or consolidation, or (iv) the stockholders of Textron approve a plan of complete liquidation of Textron or an agreement for the sale or disposition by Textron of all or substantially all of Textron's assets."

IN WITNESS WHEREOF, Textron Inc. has caused this Amendment to be executed by its duly authorized officer, to be effective as of September 27, 1997.

TEXTRON INC.

By \_\_\_\_\_  
John D. Butler  
Executive Vice President Administration  
and Chief Human Resources Officer

Exhibit 10.5

**SURVIVOR BENEFIT PLAN**

**FOR TEXTRON KEY EXECUTIVES**

**(Effective January 1, 1994)**

**First Amendment**

Pursuant to Section 8.03 of the Survivor Benefit Plan for Textron Key Executives (the "Plan"), the Board of Directors of Textron Inc. (the "Board") is authorized to amend the Plan at any time. The Board adopted the following amendment to the Plan at its September 27, 1997 meeting, effective upon adoption. The amendment changes the

definition of a "change in control" as used in the Plan to prevent the inadvertent triggering of change in control provisions in transactions not involving an actual change in control of Textron Inc.

1. The last paragraph of Section 8.03 of the Plan is amended to read as follows:

"For purposes of this Plan, a 'Change in Control' shall occur if (I) any 'person' or 'group' (within the meaning of Sections 13(d) and 14(d)(2) of the Securities Exchange Act of 1934, as amended (the 'Act')) other than Textron, any trustee or other fiduciary holding Textron Common Stock under an employee benefit plan of Textron or a related company, or any corporation which is owned, directly or indirectly, by the stockholders of Textron in substantially the same proportions as their ownership of Textron Common Stock, is or becomes (other than by acquisition from Textron or a related company) the 'beneficial owner' (as defined in Rule 13d-3 under the Act) of more than thirty percent (30%) of the then outstanding voting stock of Textron, or (ii) during any period of two consecutive years, individuals who at the beginning of such period constitute the Board (and any new director whose election by the Board or whose nomination for election by Textron's stockholders was approved by a vote of at least two-thirds of the directors then still in office who either were directors at the beginning of such period or whose election or nomination for election was previously so approved) cease for any reason to constitute a majority thereof, or (iii) stockholders of Textron approve a merger or consolidation of Textron with any other corporation, other than a merger or consolidation which would result in the voting securities of Textron outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) more than fifty percent (50%) of the combined voting power of the voting securities of Textron or such surviving entity outstanding immediately after such merger or consolidation, or (iv) the stockholders of Textron approve a plan of complete liquidation of Textron or an agreement for the sale or disposition by Textron of all or substantially all of Textron's assets."

IN WITNESS WHEREOF, Textron Inc. has caused this Amendment to be executed by its duly authorized officer, to be effective as of September 27, 1997.

TEXTRON INC.

By \_\_\_\_\_  
John D. Butler  
Executive Vice President Administration  
and Chief Human Resources Officer

Exhibit 10.6

**1994 LONG-TERM INCENTIVE PLAN**

**FOR TEXTRON EMPLOYEES**

**(Effective January 1, 1994)**

**First Amendment**

Pursuant to Section 4.11 of the 1994 Long-Term Incentive Plan for Textron Employees (the "Plan"), the Board of Directors of Textron Inc. (the "Board") is authorized to amend the Plan at any time. The Board adopted the following amendment to the Plan at its September 27, 1997 meeting, effective upon adoption. The amendment

changes the definition of a "change in control" as used in the Plan to prevent the inadvertent triggering of change in control provisions in transactions not involving an actual change in control of Textron Inc.

1. Section 4.10(b) of the Plan is amended to read as follows:

"For purposes of this Plan, a 'Change in Control' shall occur if (I) any 'person' or 'group' (within the meaning of Sections 13(d) and 14(d)(2) of the Securities Exchange Act of 1934, as amended (the 'Act')) other than Textron, any trustee or other fiduciary holding Textron Common Stock under an employee benefit plan of Textron or a related company, or any corporation which is owned, directly or indirectly, by the stockholders of Textron in substantially the same proportions as their ownership of Textron Common Stock, is or becomes (other than by acquisition from Textron or a related company) the 'beneficial owner' (as defined in Rule 13d-3 under the Act) of more than thirty percent (30%) of the then outstanding voting stock of Textron, or (ii) during any period of two consecutive years, individuals who at the beginning of such period constitute the Board (and any new director whose election by the Board or whose nomination for election by Textron's stockholders was approved by a vote of at least two-thirds of the directors then still in office who either were directors at the beginning of such period or whose election or nomination for election was previously so approved) cease for any reason to constitute a majority thereof, or (iii) stockholders of Textron approve a merger or consolidation of Textron with any other corporation, other than a merger or consolidation which would result in the voting securities of Textron outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) more than fifty percent (50%) of the combined voting power of the voting securities of Textron or such surviving entity outstanding immediately after such merger or consolidation, or (iv) the stockholders of Textron approve a plan of complete liquidation of Textron or an agreement for the sale or disposition by Textron of all or substantially all of Textron's assets."

IN WITNESS WHEREOF, Textron Inc. has caused this Amendment to be executed by its duly authorized officer, to be effective as of September 27, 1997.

TEXTRON INC.

By \_\_\_\_\_  
John D. Butler  
Executive Vice President Administration  
and Chief Human Resources Officer

EXHIBIT 12.1

**TEXTRON MANUFACTURING**

**COMPUTATION OF RATIO OF INCOME TO  
COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS**

(unaudited)

(In millions except ratio)

Six Months Ended
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	July 3, 1999
Fixed charges:	
Interest expense	\$16
Distributions on preferred securities of subsidiary trust, net of income taxes	13
Estimated interest portion of rents	13
Total fixed charges	\$42
Income:	
Income before income taxes and distributions on preferred securities of subsidiary trust	\$508
Eliminate equity in undistributed pretax income of Finance Group	(37)
Fixed charges *	29
Adjusted income	\$500
Ratio of income to fixed charges	11.91

\* Adjusted to exclude distributions on preferred securities of subsidiary trust, net of income taxes

EXHIBIT 12.2

**TEXTRON INC.**

**INCLUDING ALL MAJORITY-OWNED SUBSIDIARIES**

**COMPUTATION OF RATIO OF INCOME TO**

**COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS**

**(unaudited)**

(In millions except ratio)

	Six Months Ended July 3, 1999
Fixed charges:	
Interest expense	\$91
Distributions on preferred securities of subsidiary trust, net of income taxes	13
Estimated interest portion of rents	14

Total fixed charges	\$118
<b>Income:</b>	
Income before income taxes and distributions on preferred securities of subsidiary trust	\$508
Fixed charges *	105
Adjusted income	\$613
Ratio of income to fixed charges	5.20

\* Adjusted to exclude distributions on preferred securities of subsidiary trust, net of income taxes

## ARTICLE 5

PERIOD TYPE	6 MOS
FISCAL YEAR END	JAN 01 2000
PERIOD END	JUL 03 1999
CASH	258
SECURITIES	0
RECEIVABLES	0
ALLOWANCES	0
INVENTORY	1,828
CURRENT ASSETS	3,765
PP&E	0
DEPRECIATION	0
TOTAL ASSETS	13,818
CURRENT LIABILITIES	2,905
BONDS	3,661
PREFERRED MANDATORY	0
PREFERRED	12
COMMON	24
OTHER SE	4,341
TOTAL LIABILITY AND EQUITY	13,818
SALES	5,436
TOTAL REVENUES	5,636
CGS	4,457
TOTAL COSTS	4,457
OTHER EXPENSES	2
LOSS PROVISION	12
INTEREST EXPENSE	106
INCOME PRETAX	508
INCOME TAX	188
INCOME CONTINUING	307
DISCONTINUED	1,615
EXTRAORDINARY	43
CHANGES	0
NET INCOME	1,879
EPS BASIC	12.39
EPS DILUTED	12.11

