

WAL MART STORES INC

FORM 8-K

(Current report filing)

Filed 02/18/03 for the Period Ending 02/18/03

Address	702 SOUTHWEST 8TH ST BENTONVILLE, AR 72716
Telephone	5012734000
CIK	0000104169
Symbol	WMT
SIC Code	5331 - Variety Stores
Industry	Retail (Department & Discount)
Sector	Services
Fiscal Year	01/31

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
February 18, 2003

Wal-Mart Stores, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other
Jurisdiction of
Incorporation)

001-06991
(Commission File
Number)

71-0415188
(IRS Employer
Identification No.)

702 S.W. 8th Street
Bentonville, Arkansas 72716
(Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code:
(479) 273-4000

Item 7. Financial Statements and Exhibits

(c) The following exhibits are furnished herewith:

99.1 News release of Wal-Mart Stores, Inc. (“Wal-Mart”) dated February 18, 2003.

Item 9. Regulation FD Disclosure

On February 18, 2003, Wal-Mart issued a news release regarding its results of operations for its fourth quarter and its fiscal year ended January 31, 2003. A copy of the news release is furnished herewith as Exhibit 99.1.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: February 18, 2003

WAL-MART STORES, INC.

By: /s/ Thomas M. Schoewe

Name: Thomas M. Schoewe
Title: Executive Vice President
and Chief Financial Officer

INDEX TO EXHIBITS

**Exhibit
Number**

Description

99.1

News Release of Wal-Mart Stores dated February 18, 2003

[WAL-MART STORES, INC. LOGO]
(479) 273-4314 • www.walmartstores.com/news/

FOR IMMEDIATE RELEASE

Investor Relations Contacts
Investor Relations 479/273-8446
Jay Fitzsimmons 479/273-6445
Jenifer Webb 479/277-9558

Media Relations Contact

Tom Williams 479/277-0609

Prerecorded Conference Call
402/998-1748

Wal-Mart Reports Record Sales and Earnings

BENTONVILLE, Ark., February 18, 2003 — Wal-Mart Stores, Inc. reported record sales and earnings for the quarter ended January 31, 2003. Total sales were \$71.073 billion, an increase of 10.7 percent over the similar prior year quarter. Net income for the quarter was \$2.529 billion, up from \$2.189 billion for the similar prior year quarter. Earnings per share were \$0.57, up 16.3 percent from the \$0.49 per share reported in the same prior year quarter. Adjusted for the change in accounting for goodwill, basic earnings per share would have been up 14.0%.

Net sales for the year ended January 31, 2003, were \$244.524 billion, an increase of 12.3 percent over the similar prior year period of \$217.799 billion. Net income for the year was \$8.039 billion, up from \$6.671 billion for the similar prior year. Earnings per share were \$1.81, up 21.5 percent from the \$1.49 per share reported in the same prior year. Adjusted for the change in accounting for goodwill, basic earnings per share would have been up 16.8%.

Lee Scott, President and CEO said, "In a challenging retail environment with slowing comparable sales growth, we achieved another year of record sales and earnings. Net income exceeded \$8 billion for the year for the first time and sales grew by almost \$27 billion."

Sales were as follows:

(Dollars in billions)

	Quarter Ended Jan. 31		Percent Change	Year Ended Jan. 31		Percent Change
	2003	2002		2003	2002	
Wal-Mart	\$45.490	\$40.909	11.2%	\$157.121	\$139.131	12.9%
SAM'S CLUB	8.726	8.296	5.2	31.702	29.395	7.8
International	12.185	10.809	12.7	40.794	35.485	15.0
McLane	4.672	4.197	11.3	14.907	13.788	8.1
Total Company	\$71.073	\$64.211	10.7%	\$244.524	\$217.799	12.3%

Total company comparable sales for the quarter were up 2.7 percent. This is represented by a 3.3 percent comp increase for the Wal-Mart stores and a 0.4 percent comp decrease for SAM'S. Total company comparable sales for the year were up 5.1 percent. This is represented by a 5.7 percent comp increase for the Wal-Mart stores and a 2.3 percent comp increase for SAM'S.

Wal-Mart Stores Segment :

For the fourth quarter, the Wal-Mart Stores segment, including Supercenters, had operating profit (profit before interest, unallocated corporate expenses, and income taxes) of \$3.592 billion, an increase of 15.8 percent compared with \$3.101 billion for the similar period in the previous year. For the year operating profit was \$11.873 billion, an increase of 16.2 percent as compared with \$10.221 billion for the similar period in the previous year.

SAM'S CLUB Segment :

The SAM'S CLUB segment had an operating profit for the quarter of \$295 million, a decrease of 0.7 percent compared with \$297 million for the similar period in the previous year. SAM'S operating profit for the year was \$1.028 billion, which was unchanged from the similar period in the previous year.

International Segment :

The International segment had an operating profit of \$757 million for the most recent quarter, an increase of 37.6 percent compared with \$550 million for the similar period in the previous year. For the year, International operating profit was \$2.033 billion, an increase of 55.8 percent as compared with \$1.305 billion for the similar period in the previous year.

A pre-recorded call offering additional comments on the quarter will be available to all investors for approximately 36 hours from the time of the release. You may listen to this call by dialing 402-998-1748.

As of January 31, 2003, the Company had 1,568 Wal-Mart stores, 1,258 Supercenters, 525 SAM'S CLUBS and 49 Neighborhood Markets in the United States. Internationally, the Company operated units in Argentina (11), Brazil (22), Canada (213), China (26), Germany (94), Korea (15), Mexico (597), Puerto Rico (52) and United Kingdom (258).

Wal-Mart also owns a 34% interest in Seiyu, Ltd. with options to purchase up to 66.7% of that company. Seiyu operates over 400 stores located throughout Japan.

Wal-Mart employs more than 1 million associates in the United States and more than 300,000 internationally. Its securities are listed on the New York and Pacific stock exchanges under the symbol WMT.

This release contains statements that Wal-Mart believes are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, and intended to enjoy the protection of the safe harbor for forward-looking statements provided by that Act. These forward-looking statements generally can be identified by use of phrases such as “believe,” “expect,” “anticipate,” “intend,” “plan,” “foresee” or other similar words or phrases. Similarly, descriptions of our objectives, strategies, plans, goals or targets are also forward-looking statements. These statements discuss, among other things, expected growth, future revenues, future cash flows, future performance and the anticipation and expectations of Wal-Mart and its management as to future occurrences and trends. These forward-looking statements are subject to risks, uncertainties and other factors, domestically and internationally, including, the cost of goods, competitive pressures, inflation, consumer spending patterns and debt levels, currency exchange fluctuations, trade restrictions, changes in tariff and freight rates, interest rate fluctuations and other capital market conditions, and other risks. We discuss certain of these matters more fully in other of our filings with the SEC, including our Annual Report on Form 10-K for our fiscal year 2002, which was filed with the SEC on April 15, 2002; this release should be read in conjunction with our Annual Report on Form 10-K, and together with all our other filings, including Current Reports on Form 8-K, made with the SEC through the date of this report. You are urged to consider all of these risks, uncertainties and other factors carefully in evaluating the forward-looking statements. As a result of these matters, including changes in facts, assumptions not being realized or other circumstances, our actual results may differ materially from historical results or from anticipated results expressed or implied in these forward-looking statements. The forward-looking statements included in this release are made only as of the date of this report and we undertake no obligation to update these forward-looking statements to reflect subsequent events or circumstances.

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Consolidated Statements of Income

(Unaudited)

(Amounts in millions except per share data)

	Quarter Ended January 31,			
	2003	% to Sales	2002	% to Sales
Net sales	\$ 71,073	100.00%	\$ 64,211	100.00%
Other income-net	514	0.72%	523	0.81%
	<u>71,587</u>	<u>100.72%</u>	<u>64,734</u>	<u>100.81%</u>
Cost of sales	56,248	79.14%	50,912	79.29%
Operating, selling, and general and administrative expenses	11,112	15.63%	10,024	15.61%
Interest costs:				
Debt	184	0.26%	237	0.37%
Capital leases	70	0.10%	73	0.11%
Interest income	(37)	(0.05%)	(40)	(0.06%)
	<u>67,577</u>	<u>95.08%</u>	<u>61,206</u>	<u>95.32%</u>
Income before income taxes and minority interest	4,010	5.64%	3,528	5.49%
Provision for income taxes	1,417	1.99%	1,261	1.96%
Income before minority interest	2,593	3.65%	2,267	3.53%
Minority interest	(64)	(0.09%)	(78)	(0.12%)
Net income	<u>\$2,529</u>	<u>3.56%</u>	<u>\$2,189</u>	<u>3.41%</u>
Net income per share:				
Basic earnings per share	<u>\$0.57</u>		<u>\$0.49</u>	
Diluted earnings per share	<u>\$0.57</u>		<u>\$0.49</u>	
Average number of common shares:				
Basic	4,412		4,466	
Dilutive	4,425		4,481	
Lifo credit/(charge)	\$0		\$37	

Certain reclassifications have been made to prior periods to conform to current presentations.

WAL-MART STORES, INC., AND SUBSIDIARIES
Consolidated Statements of Income
(Unaudited)

(Amounts in millions except per share data)

	2003	Twelve Months Ended January 31, % to Sales	2002	% to Sales
Net sales	\$ 244,524	100.00%	\$ 217,799	100.00%
Other income-net	2,001	0.82%	1,872	0.86%
	<u>246,525</u>	<u>100.82%</u>	<u>219,671</u>	<u>100.86%</u>
Cost of sales	191,838	78.45%	171,562	78.77%
Operating, selling, and general and administrative expenses	41,043	16.78%	36,172	16.61%
Interest costs:				
Debt	803	0.33%	1,083	0.50%
Capital leases	260	0.11%	274	0.13%
Interest income	(138)	(0.06%)	(171)	(0.08%)
	<u>233,806</u>	<u>95.62%</u>	<u>208,920</u>	<u>95.92%</u>
Income before income taxes and minority interest	12,719	5.20%	10,751	4.94%
Provision for income taxes	4,487	1.83%	3,897	1.79%
Income before minority interest	8,232	3.37%	6,854	3.15%
Minority interest	(193)	(0.08%)	(183)	(0.08%)
Net income	<u>\$ 8,039</u>	<u>3.29%</u>	<u>\$ 6,671</u>	<u>3.06%</u>
Net income per share:				
Basic earnings per share	<u>\$1.81</u>		<u>\$1.49</u>	
Diluted earnings per share	<u>\$1.81</u>		<u>\$1.49</u>	
Average number of common shares:				
Basic	4,430		4,465	
Dilutive	4,446		4,481	
Lifo credit/(charge)	(\$30)		\$67	

Certain reclassifications have been made to prior periods to conform to current presentations.

WAL-MART STORES, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

SUBJECT TO RECLASSIFICATION
(Amounts in millions)

	January 31, 2003	January 31, 2002
ASSETS		
Current assets		
Cash and cash equivalents	\$ 2,758	\$ 2,161
Receivables	2,109	2,000
Inventories	24,891	22,614
Prepaid expenses and other	<u>1,117</u>	<u>1,472</u>
Total current assets	30,875	28,247
Property, plant and equipment	62,237	53,992
Accumulated depreciation	<u>(13,537)</u>	<u>(11,437)</u>
Net property, plant and equipment	48,700	42,555
Net property under capital leases	3,204	3,194
Net goodwill and other acquired intangible assets	9,577	8,595
Other assets and deferred charges	<u>2,196</u>	<u>860</u>
Total assets	<u>\$ 94,552</u>	<u>\$ 83,451</u>
LIABILITIES & SHAREHOLDERS' EQUITY		
Current liabilities		
Commercial paper	\$ 2,579	\$ 743
Accounts payable	17,234	15,617
Accrued liabilities	8,946	7,173
Accrued income taxes	1,011	1,343
Long-term debt due within one year	4,517	2,258
Obligations under capital leases due within one year	<u>176</u>	<u>148</u>
Total current liabilities	34,463	27,282
Long-term debt	15,028	15,687
Long-term obligations under capital leases	3,001	3,045
Deferred income taxes and other	1,430	1,128
Minority interest	1,362	1,207
Shareholders' equity		
Common stock and capital in excess of par value	1,754	1,929
Retained earnings	37,924	34,441
Other accumulated comprehensive income	<u>(410)</u>	<u>(1,268)</u>
Total shareholders' equity	<u>39,268</u>	<u>35,102</u>
Total liabilities and shareholders' equity	<u>\$ 94,552</u>	<u>\$ 83,451</u>

WAL-MART STORES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
TWELVE MONTHS ENDED
(Unaudited)

SUBJECT TO RECLASSIFICATION
(Amounts in millions.)

	January 31, 2003	January 31, 2002
Cash flows from operating activities:		
Net Income	\$ 8,039	\$ 6,671
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	3,410	3,290
Increase in inventories	(2,236)	(1,235)
Increase in accounts payable	1,546	368
Increase in accrued liabilities	1,133	1,125
Other	608	41
Net cash provided by operating activities	12,500	10,260
Cash flows from investing activities:		
Payments for property, plant, and equipment	(9,325)	(8,383)
Disposal of assets	445	331
Investment in International operations	(749)	-
Proceeds from the termination of net investment hedges	-	1,134
Other investing activities	(54)	(228)
Net cash used in investing activities	(9,683)	(7,146)
Cash flows from financing activities:		
Increase (decrease) in commercial paper	1,836	(1,533)
Dividends paid	(1,328)	(1,249)
Payment of long-term debt	(1,263)	(3,519)
Proceeds from issuance of long-term debt	2,044	4,591
Purchase of Company stock	(3,232)	(1,214)
Other financing activities	(273)	(54)
Net cash used in by financing activities	(2,216)	(2,978)
Effect of exchange rates on cash	(4)	(29)
Net decrease in cash and cash equivalents	597	107
Cash and cash equivalents at beginning of year	2,161	2,054
Cash and cash equivalents at end of year	\$ 2,758	\$ 2,161

Certain reclassifications have been made to prior periods to conform to current presentations.