

# WAL MART STORES INC

## FORM 8-K (Current report filing)

Filed 08/14/07 for the Period Ending 08/14/07

Address	702 SOUTHWEST 8TH ST BENTONVILLE, AR 72716
Telephone	5012734000
CIK	0000104169
Symbol	WMT
SIC Code	5331 - Variety Stores
Industry	Retail (Department & Discount)
Sector	Services
Fiscal Year	01/31

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Address	702 SOUTHWEST 8TH ST BENTONVILLE, Arkansas 72716
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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

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**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 or 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported):  
**August 14, 2007**

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**Wal-Mart Stores, Inc.**

(Exact Name of Registrant as Specified in Charter)

**Delaware**  
(State or Other Jurisdiction of Incorporation)

**001-06991**  
(Commission File Number)

**71-0415188**  
(IRS Employer Identification No.)

**702 Southwest 8th Street**  
**Bentonville, Arkansas 72716-0215**  
(Address of Principal Executive Offices) (Zip code)

Registrant's telephone number, including area code:  
**(479) 273-4000**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02. Results of Operations and Financial Condition.**

Wal-Mart Stores, Inc. is furnishing this Current Report on Form 8-K in order to furnish to the Securities and Exchange Commission a press release (the "Press Release") that we will issue on August 14, 2007. The Press Release will disclose information regarding our results of operations and financial condition for our fiscal quarter ended July 31, 2007.

**Item 9.01. Financial Statements and Exhibits.**

A copy of the Press Release being furnished pursuant to the foregoing Item 2.02 is included herewith as Exhibit 99.1.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 14, 2007

WAL-MART STORES, INC.

By: /s/ Charles M. Holley, Jr.

Name: Charles M. Holley, Jr.

Title: Executive Vice President,  
Finance and Treasurer

**WAL-MART  
STORES, INC.**  
800-331-0085 [www.walmartstores.com/news/](http://www.walmartstores.com/news/)

FOR IMMEDIATE RELEASE

**Investor Relations Contacts**  
Investor Relations 479-273-8446  
Carol Schumacher 479-277-1498  
Anthony Clark 479-277-9558  
**Media Relations Contact**  
John Simley 800-331-0085  
**Pre-recorded Conference Call**  
203-369-1090

**Wal-Mart Reports Second Quarter Sales and Earnings**

BENTONVILLE, Ark., Aug. 14, 2007 — Wal-Mart Stores, Inc. (NYSE: WMT) today reported its sales and earnings for the quarter ended July 31, 2007. Net sales for the second quarter of fiscal year 2008 were \$91.99 billion, an increase of 8.8 percent over the second quarter of fiscal year 2007. Income from continuing operations for the quarter was \$3.11 billion, an increase of 4.1 percent from \$2.98 billion in the second quarter of fiscal year 2007.

Earnings per share from continuing operations were \$0.76, up from \$0.72 per share in the same prior year quarter. Earnings per share from continuing operations for the second quarter were impacted by three items that provided a net benefit of \$171 million after tax, or \$.04 per share. Accruals for general liability and workers' compensation claims were reduced by \$196 million after tax. The Company also recognized \$41 million in after tax gains from the sale of certain real estate properties. These benefits were offset by charges of \$66 million after tax for legal and other contingencies.

Net Sales

Net sales were as follows (dollars in billions):

	Three Months Ended July 31,			Six Months Ended July 31,		
	2007	2006	Percent Change	2007	2006	Percent Change
<b>Net Sales:</b>						
Wal-Mart Stores	\$59.013	\$55.389	6.5%	\$114.450	\$107.888	6.1%
Sam's Club	11.377	10.472	8.6%	21.700	20.247	7.2%
International	21.600	18.663	15.7%	41.227	35.224	17.0%
Total Company	\$91.990	\$84.524	8.8%	\$177.377	\$163.359	8.6%

“Although some people will report that Wal-Mart has had record sales and earnings, our underlying operating performance this quarter is not what we expect of ourselves, and not what our shareholders expect of us,” said Lee Scott, Wal-Mart Stores, Inc. president and chief executive officer. “For the remainder of this year, our management team is focused on inventory improvements, delivering quality products at low prices, and store execution at the highest standards.”

Scott pointed out that consumers continue to be under pressure economically.

“Many customers around the world continue to be under economic pressure and they expect Wal-Mart to be their advocate,” Scott continued. “We will continue to be the undisputed price leader, from Asda in the United Kingdom, to every market in the United States.”

### Segment Operating Income

Segment operating income from continuing operations for each of the Company’s operating segments, which is defined as income before net interest expense, income taxes, unallocated corporate overhead, minority interest and discontinued operations, was as follows (dollars in billions):

	Three Months Ended July 31,			Six Months Ended July 31,		
	Percent			Percent		
	2007	2006	Change	2007	2006	Change
<b>Segment Operating Income:</b>						
Wal-Mart Stores	\$4.273	\$4.116	3.8%	\$8.201	\$7.974	2.8%
Sam’s Club	0.447	0.402	11.2%	0.810	0.704	15.1%
International	1.042	0.991	5.1%	1.945	1.748	11.3%

As the Company discussed in the first quarter of fiscal 2008, the above measurement of segment operating income was changed starting in the first quarter to be consistent with certain changes to internal management reporting. Therefore, certain direct segment costs that were previously retained and managed as corporate overhead costs are now allocated to the appropriate operating segment.

### Comparable Store Sales

The Company reports comparable store sales in this earnings release based on the calendar months in the quarters and the six-month periods ended July 31, 2007 and 2006. Comparable store sales for the United States were as follows:

	Without Fuel		With Fuel		Fuel Impact	
	Three Months Ended July 31,		Three Months Ended July 31,		Three Months Ended July 31,	
	2007	2006	2007	2006	2007	2006
Wal-Mart Stores	1.2%	1.5%	1.2%	1.5%	0.0%	0.0%
Sam’s Club	5.9%	2.6%	6.5%	3.6%	0.6%	1.0%
Total U.S.	1.9%	1.7%	2.0%	1.8%	0.1%	0.1%

	Without Fuel		With Fuel		Fuel Impact	
	Six Months Ended July 31,		Six Months Ended July 31,		Six Months Ended July 31,	
	2007	2006	2007	2006	2007	2006
Wal-Mart Stores	0.6%	2.6%	0.6%	2.6%	0.0%	0.0%
Sam’s Club	5.3%	3.4%	5.4%	4.2%	0.1%	0.8%
Total U.S.	1.3%	2.7%	1.3%	2.8%	0.0%	0.1%

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## Guidance

For the third quarter of fiscal 2008, the Company estimates the comparable store sales increase in the United States to be between 1 and 3 percent.

The Company estimates earnings per share from continuing operations for the third quarter of fiscal 2008 to come in between \$0.62 and \$0.65. In addition, the Company is updating its full year guidance for earnings per share from continuing operations for the full year of fiscal 2008, which it estimates to be between \$3.05 and \$3.13. The Company's initial forecast for earnings per share from continuing operations for fiscal year 2008 was between \$3.15 and \$3.23 per share.

"The Company's current earnings guidance reflects the need to continue to improve our underlying operating performance," said Tom Schoewe, Wal-Mart Stores, Inc. executive vice president and chief financial officer. "This guidance also reflects the economic trends that have developed in many of our major markets."

After this earnings release has been furnished to the SEC, a pre-recorded call offering additional comments on the quarter will be available to all investors. Callers may listen to this call by dialing 203-369-1090. The information included in this release and the pre-recorded phone call will be available in the investor information area on the Company's Web site at [www.walmartstores.com/Investors](http://www.walmartstores.com/Investors).

Wal-Mart Stores, Inc. operates Wal-Mart discount stores, supercenters, Neighborhood Markets and Sam's Club locations in the United States. The Company operates in Argentina, Brazil, Canada, China, Costa Rica, El Salvador, Guatemala, Honduras, Japan, Mexico, Nicaragua, Puerto Rico and the United Kingdom. The Company's common stock is listed on the New York Stock Exchange under the symbol WMT.

More information about Wal-Mart can be found by visiting [www.walmartstores.com](http://www.walmartstores.com). Online merchandise sales are available at [www.walmart.com](http://www.walmart.com) and [www.samsclub.com](http://www.samsclub.com).

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This release contains statements as to the Company's continuing price leadership and the Company's estimate of its comparable store sales for the third quarter of fiscal year 2008 and its estimate of its earnings per share from continuing operations for the third quarter of fiscal year 2008 and for all of fiscal year 2008 that Wal-Mart believes are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are intended to enjoy the protection of the safe harbor for forward-looking statements provided by that act. They can be identified by the use of the word "estimates" or phrase "will continue" in the statements. These forward-looking statements are subject to risks, uncertainties and other factors, domestically and internationally, including, the cost of goods, competitive pressures, geopolitical conditions, inflation, consumer spending patterns and debt levels, currency exchange fluctuations, trade restrictions, changes in tariff and freight rates, changes in the costs of gasoline, diesel fuel, other energy, transportation, utilities, labor and health care, accident costs, casualty and other insurance costs, interest rate fluctuations, capital market conditions, weather conditions, storm-related damage to the Company's facilities, regulatory matters and other risks. The Company discusses certain of these factors more fully in its additional filings with the SEC, including its last annual report on Form 10-K filed with the SEC, and this release should be read in conjunction with that annual report on Form 10-K, together with all of the Company's other filings, including current reports on Form 8-K, made with the SEC through the date of this release. The Company urges you to consider all of these risks, uncertainties and other factors carefully in evaluating the forward-looking statements contained in this release. As a result of these matters, changes in facts, assumptions not being realized or other circumstances, the Company's actual results may differ materially from the expected

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results discussed in the forward-looking statements contained in this release. The forward-looking statements made in this release are made only as of the date of this release, and the Company undertakes no obligation to update them to reflect subsequent events or circumstances.

**WAL-MART STORES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited)

(Amounts in millions except per share data)

**SUBJECT TO RECLASSIFICATION**

	Three Months Ended July 31,		Six Months Ended July 31,	
	2007	2006	2007	2006
<b>Revenues:</b>				
Net sales	\$91,990	\$84,524	\$177,377	\$163,359
Membership and other income	1,022	906	2,045	1,746
	<u>93,012</u>	<u>85,430</u>	<u>179,422</u>	<u>165,105</u>
<b>Costs and expenses:</b>				
Cost of sales	70,589	64,585	135,900	124,822
Operating, selling, general and administrative expenses	17,130	15,741	33,379	30,683
<b>Operating income</b>	<u>5,293</u>	<u>5,104</u>	<u>10,143</u>	<u>9,600</u>
<b>Interest:</b>				
Debt	446	387	852	754
Capital leases	42	69	111	137
Interest income	(82)	(63)	(165)	(131)
Interest, net	<u>406</u>	<u>393</u>	<u>798</u>	<u>760</u>
<b>Income from continuing operations before income taxes and minority interest</b>	4,887	4,711	9,345	8,840
<b>Provision for income taxes</b>	<u>1,676</u>	<u>1,636</u>	<u>3,208</u>	<u>3,025</u>
<b>Income from continuing operations before minority interest</b>	3,211	3,075	6,137	5,815
<b>Minority interest</b>	<u>(106)</u>	<u>(91)</u>	<u>(206)</u>	<u>(170)</u>
<b>Income from continuing operations</b>	3,105	2,984	5,931	5,645
<b>Loss from discontinued operations, net of tax</b>	<u>—</u>	<u>(901)</u>	<u>—</u>	<u>(947)</u>
<b>Net income</b>	<u>\$ 3,105</u>	<u>\$ 2,083</u>	<u>\$ 5,931</u>	<u>\$ 4,698</u>
<b>Net income per common share:</b>				
Basic and diluted income per common share from continuing operations	\$ 0.76	\$ 0.72	\$ 1.44	\$ 1.35
Basic and diluted loss per common share from discontinued operations	—	(0.22)	—	(0.22)
<b>Basic and diluted net income per common share</b>	<u>\$ 0.76</u>	<u>\$ 0.50</u>	<u>\$ 1.44</u>	<u>\$ 1.13</u>
<b>Weighted-average number of common shares:</b>				
Basic	4,102	4,168	4,112	4,167
Diluted	4,108	4,172	4,118	4,171
<b>Dividends declared per common share</b>	\$ —	\$ —	\$ 0.88	\$ 0.67

**WAL-MART STORES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(Unaudited)  
(Amounts in millions)

**SUBJECT TO RECLASSIFICATION**

	July 31, 2007	July 31, 2006	January 31, 2007
<b>ASSETS</b>			
<b>Current assets:</b>			
Cash and cash equivalents	\$ 6,094	\$ 6,386	\$ 7,373
Receivables	2,767	2,522	2,840
Inventories	34,184	32,087	33,685
Prepaid expenses and other	3,342	3,307	2,690
Current assets of discontinued operations	—	1,870	—
Total current assets	46,387	46,172	46,588
Property and equipment, at cost	116,654	103,121	109,798
Less accumulated depreciation	(26,773)	(23,198)	(24,408)
Property and equipment, net	89,881	79,923	85,390
Property under capital leases	5,515	5,523	5,392
Less accumulated amortization	(2,448)	(2,264)	(2,342)
Property under capital leases, net	3,067	3,259	3,050
Goodwill	14,655	13,269	13,759
Other assets and deferred charges	2,959	2,165	2,406
<b>Total assets</b>	<b>\$156,949</b>	<b>\$144,788</b>	<b>\$151,193</b>

**LIABILITIES AND SHAREHOLDERS' EQUITY**

<b>Current liabilities:</b>			
Commercial paper	\$ 8,117	\$ 6,072	\$ 2,570
Accounts payable	27,748	26,023	28,090
Dividends payable	1,794	1,305	—
Accrued liabilities	13,903	13,028	14,675
Accrued income taxes	170	700	706
Long-term debt due within one year	3,176	6,235	5,428
Obligations under capital leases due within one year	189	196	285
Current liabilities of discontinued operations	—	580	—
Total current liabilities	55,097	54,139	51,754
Long-term debt	27,966	24,099	27,222
Long-term obligations under capital leases	3,594	3,883	3,513
Deferred income taxes and other	5,449	4,741	4,971
Minority interest	2,404	1,554	2,160
Commitments and contingencies			
<b>Shareholders' equity:</b>			
Common stock and capital in excess of par value	3,412	3,165	3,247
Retained earnings	55,567	51,091	55,818
Accumulated other comprehensive income	3,460	2,116	2,508
Total shareholders' equity	62,439	56,372	61,573
<b>Total liabilities and shareholders' equity</b>	<b>\$156,949</b>	<b>\$144,788</b>	<b>\$151,193</b>

**WAL-MART STORES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
(Amounts in millions)

SUBJECT TO RECLASSIFICATION	Six Months Ended July 31,	
	2007	2006
<b>Cash flows from operating activities:</b>		
Net income	\$ 5,931	\$ 4,698
Loss from discontinued operations, net of tax	—	947
Income from continuing operations	5,931	5,645
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:		
Depreciation and amortization	3,060	2,642
Other	68	(443)
Changes in certain assets and liabilities, net of effects of acquisitions:		
Decrease in accounts receivable	255	134
(Increase) decrease in inventories	(64)	134
(Decrease) increase in accounts payable	(1,134)	224
Decrease in accrued liabilities	(1,524)	(1,030)
Net cash provided by operating activities of continuing operations	6,592	7,306
Net cash used in operating activities of discontinued operations	—	(46)
Net cash provided by operating activities	6,592	7,260
<b>Cash flows from investing activities:</b>		
Payments for property and equipment	(6,971)	(6,812)
Proceeds from disposal of property and equipment	319	94
Investment in international operations, net of cash acquired	(467)	(68)
Other investing activities	(61)	(18)
Net cash used in investing activities of continuing operations	(7,180)	(6,804)
Net cash provided by investing activities of discontinued operations	—	45
Net cash used in investing activities	(7,180)	(6,759)
<b>Cash flows from financing activities:</b>		
Increase in commercial paper	5,487	2,297
Proceeds from issuance of long-term debt	3,818	1,932
Payment of long-term debt	(5,435)	(2,797)
Dividends paid	(1,811)	(1,408)
Purchase of Company stock	(2,484)	—
Other financing activities	(435)	(393)
Net cash used in financing activities	(860)	(369)
Effect of exchange rates on cash	169	71
Net (decrease) increase in cash and cash equivalents	(1,279)	203
Cash and cash equivalents at beginning of year (1)	7,373	6,414
Cash and cash equivalents at end of period (2)	<u>\$ 6,094</u>	<u>\$ 6,617</u>

(1) Includes cash and cash equivalents of discontinued operations of \$221 million at January 31, 2006.

(2) Includes cash and cash equivalents of discontinued operations of \$231 million at July 31, 2006.