

# WAL MART STORES INC

## FORM 8-K (Current report filing)

Filed 05/13/04 for the Period Ending 05/13/04

Address	702 SOUTHWEST 8TH ST BENTONVILLE, AR 72716
Telephone	5012734000
CIK	0000104169
Symbol	WMT
SIC Code	5331 - Variety Stores
Industry	Retail (Department & Discount)
Sector	Services
Fiscal Year	01/31

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, DC 20549**

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**FORM 8-K**

**CURRENT REPORT  
PURSUANT TO SECTION 13 or 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported):  
May 13, 2004

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**Wal-Mart Stores, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other Jurisdiction  
of Incorporation)

**001-06991**  
(Commission File Number)

**71-0415188**  
(IRS Employer  
Identification No.)

**702 S.W. 8th Street**  
**Bentonville, Arkansas 72716**  
(Address of Principal Executive Offices) (Zip code)

Registrant's telephone number, including area code:  
**(479) 273-4000**

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**Item 12. Results of Operations and Financial Condition.**

Wal-Mart Stores, Inc. is furnishing this current report on Form 8-K in order to furnish to the Securities and Exchange Commission a press release that we will issue on May 13, 2004, which press release may be deemed to disclose information regarding our results of operations for our fiscal quarter ended April 30, 2004. A copy of the press release being furnished is included herewith as Exhibit 99.1.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: May 13, 2004

WAL-MART STORES, INC.

By: /s/ Thomas M. Schoewe

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Name: Thomas M. Schoewe  
Title: Executive Vice President  
and Chief Financial Officer

# WAL-MART STORES, INC.

**479/273-4314 [www.walmartstores.com/news/](http://www.walmartstores.com/news/)**

*FOR IMMEDIATE RELEASE*

**Investor Relations Contacts**

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**Pre-recorded Conference Call**

402/998-1748

## Wal-Mart Reports Record Sales and Earnings

BENTONVILLE, Ark., May 13, 2004 — Wal-Mart Stores, Inc. reported record first quarter earnings and sales for the quarter ended April 30, 2004. Net sales were \$64.8 billion, an increase of 14.2 percent over the first quarter of fiscal 2004. Income from continuing operations for the quarter was \$2.2 billion, an increase of 18.4 percent from \$1.8 billion in the first quarter of fiscal 2004. Earnings per share from continuing operations were \$0.50, up from \$0.41 per share in the same prior year quarter.

Lee Scott, President and CEO said, "I am encouraged by the strengthening economy and the improving apparel environment. Although I remain concerned about the impact higher gasoline and petroleum prices will have on our customers, I am still optimistic about the balance of the year."

Net sales were as follows:  
(Dollars in billions)

	<b>Quarter Ended April 30,</b>		
	<b>2004</b>	<b>2003</b>	<b>Percent Change</b>
Wal-Mart Stores	\$43.571	\$38.618	12.8%
SAM'S CLUB	8.641	7.822	10.5%
International	12.551	10.278	22.1%
Total Company	\$64.763	\$56.718	14.2%

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Total U.S. comparable sales for the quarter increased 6.4 percent, which is represented by a 5.9 percent comp increase for Wal-Mart Stores and 8.8 percent comp increase for SAM'S CLUB.

Wal-Mart Stores Segment:

For the first quarter, the Wal-Mart Stores segment, including Supercenters, had operating profit (profit before interest, unallocated corporate expenses, and income taxes) of \$3.121 billion, an increase of 13.4 percent compared with \$2.752 billion in the first quarter of fiscal 2004.

SAM'S CLUB Segment:

The SAM'S CLUB segment had an operating profit for the quarter of \$267 million, an increase of 30.9 percent compared with \$204 million in the first quarter of fiscal 2004.

International Segment:

The International segment had an operating profit of \$563 million for the most recent quarter, an increase of 46.6 percent compared with \$384 million in the first quarter of fiscal 2004.

After this earnings release has been furnished to the SEC, a pre-recorded call offering additional comments on the quarter will be available to all investors. You may listen to this call by dialing 402-998-1748. The information included in this release and our pre-recorded phone call will be available on our web site at [www.walmartstores.com](http://www.walmartstores.com), news, news releases, earnings and dividends.

Wal-Mart Stores, Inc. operates in all fifty states. Internationally, the Company operates in Puerto Rico, Canada, China, Mexico, Brazil, Germany, the United Kingdom, Argentina and South Korea. Wal-Mart also owns a 37.8% interest in Seiyu, Ltd. with options to purchase up to 69.4% of that company by the end of December 2007. Seiyu operates over 400 stores located throughout Japan.

On May 23, 2003, Wal-Mart Stores, Inc. completed the sale of McLane Company, Inc. ("McLane"), then a wholly-owned subsidiary, to Berkshire Hathaway Inc. McLane has been accounted for as a discontinued operation.

The Company's securities are listed on the New York and Pacific stock exchanges under the symbol WMT. Last year, Wal-Mart Stores, Inc. contributed more than \$150 million to support communities and local non-profit organizations. Customers and associates raised an additional \$70 million at Stores and Clubs. View additional information about the Company on our website at [www.walmartstores.com](http://www.walmartstores.com) or shop with us on-line at [www.walmart.com](http://www.walmart.com) and [www.samsclub.com](http://www.samsclub.com).

This release contains a statement as to the view of our Chief Executive Officer regarding the balance of the year and his concerns about the impact of gasoline and petroleum prices on Wal-Mart's customers that Wal-Mart believes is a "forward-looking statement" within the meaning of the Private Securities Litigation Reform Act of 1995, and intended to enjoy the protection of the safe harbor for forward-looking statements provided by that Act. This forward-looking statement is subject to risks, uncertainties and other factors, domestically and internationally, including, the cost of goods, competitive pressures, geopolitical conditions, inflation, consumer spending patterns and debt levels, currency exchange fluctuations, trade restrictions, changes in tariff and freight rates, changes in the cost of energy, labor and insurance, interest rate fluctuations and other capital market conditions and other risks. We discuss certain of these factors more fully in other of our filings with the SEC, including our last Annual Report on Form 10-K filed with the SEC, and this release should be read in conjunction with that Annual Report on Form 10-K, and together with all our other filings, including current reports on Form 8-K, made with the SEC

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through the date of this report. We urge you to consider all of these risks, uncertainties and other factors carefully in evaluating the forward-looking statement contained in this release. As a result of these matters, including changes in facts, assumptions not being realized or other circumstances, our actual results may differ materially from historical results or from anticipated results implied in the forward-looking statement contained in this release. That forward-looking statement is made only as of the date of this report, and we undertake no obligation to update it to reflect subsequent events or circumstances.

**WAL-MART STORES, INC.**  
**Consolidated Statements of Income**  
**(Unaudited)**  
**(Amounts in millions except per share data)**

	Three Months Ended April 30,			
	2004		2003	
		% of Net Sales		% of Net Sales
Net sales	\$64,763	100.00%	\$56,718	100.00%
Other income, net	680	1.05%	506	0.89%
	65,443	101.05%	57,224	100.89%
Cost of sales	49,969	77.16%	43,918	77.43%
Operating, selling, general and administrative expenses	11,869	18.33%	10,216	18.01%
Interest:				
Debt	201	0.31%	175	0.31%
Capital leases	65	0.10%	75	0.13%
Interest income	(58)	(0.09%)	(38)	(0.07%)
	208	0.32%	212	0.37%
Income from continuing operations before income taxes and minority interest	3,397	5.24%	2,878	5.07%
Provision for income taxes	1,189	1.83%	1,006	1.77%
Income from continuing operations before minority interest	2,208	3.41%	1,872	3.30%
Minority interest	(42)	(0.07%)	(42)	(0.07%)
Income from continuing operations	2,166	3.34%	1,830	3.23%
Income from discontinued operation, net of tax	—	0.00%	31	0.05%
Net income	\$ 2,166	3.34%	\$ 1,861	3.28%
Net income per common share:				
<u>Basic net income per common share</u>				
Income from continuing operations	\$ 0.50		\$ 0.41	
Income from discontinued operation	—		0.01	
Basic net income per common share	\$ 0.50		\$ 0.42	
<u>Diluted net income per common share</u>				
Income from continuing operations	\$ 0.50		\$ 0.41	
Income from discontinued operation	—		0.01	
Diluted net income per common share	\$ 0.50		\$ 0.42	
Weighted-average number of common shares:				
Basic	4,294		4,386	
Diluted	4,302		4,395	

Certain reclassifications have been made to the prior period to conform to the current presentation.

**WAL-MART STORES, INC.**  
**Condensed Consolidated Balance Sheets**  
**(Unaudited)**  
**(Amounts in millions)**

**SUBJECT TO RECLASSIFICATION**

	<u>April 30, 2004</u>	<u>April 30, 2003</u>	<u>January 31, 2004</u>
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$ 3,828	\$ 2,468	\$ 5,199
Receivables	1,230	989	1,254
Inventories	28,320	26,004	26,612
Prepaid expenses and other	1,375	961	1,356
Current assets of discontinued operation	—	1,144	—
	<u>34,753</u>	<u>31,566</u>	<u>34,421</u>
Total current assets	34,753	31,566	34,421
Property, plant and equipment	73,619	62,898	70,795
Accumulated depreciation	(16,511)	(13,843)	(15,594)
	<u>57,108</u>	<u>49,055</u>	<u>55,201</u>
Property, plant and equipment, net	57,108	49,055	55,201
Property under capital leases, net	3,359	3,211	3,329
Goodwill and other acquired intangible assets, net	10,134	9,317	9,882
Other assets and deferred charges	2,226	2,687	2,079
Other assets of discontinued operation	—	740	—
	<u>107,580</u>	<u>96,576</u>	<u>104,912</u>
Total assets	\$107,580	\$ 96,576	\$ 104,912
<b>LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>			
Current liabilities:			
Commercial paper	\$ 4,161	\$ 857	\$ 3,267
Accounts payable	19,001	17,408	18,932
Accrued liabilities	9,937	8,669	10,742
Accrued income taxes	1,588	1,143	1,377
Long-term debt due within one year	4,548	3,545	2,904
Obligations under capital leases due within one year	189	160	196
Current liabilities of discontinued operation	—	299	—
	<u>39,424</u>	<u>32,081</u>	<u>37,418</u>
Total current liabilities	39,424	32,081	37,418
Long-term debt	17,468	17,939	17,102
Long-term obligations under capital leases	3,032	3,000	2,997
Deferred income taxes and other	2,171	1,971	2,288
Long-term liabilities of discontinued operation	—	12	—
Minority interest	1,459	1,373	1,484
Shareholders' equity:			
Common stock and capital in excess of par value	2,613	2,405	2,566
Retained earnings	39,934	38,400	40,206
Other accumulated comprehensive income	1,479	(605)	851
	<u>44,026</u>	<u>40,200</u>	<u>43,623</u>
Total shareholders' equity	44,026	40,200	43,623
Total liabilities and shareholders' equity	<u>\$107,580</u>	<u>\$ 96,576</u>	<u>\$ 104,912</u>

Certain reclassifications have been made to prior periods to conform to the current presentation.

**WAL-MART STORES, INC.**  
**Condensed Consolidated Statements of Cash Flows**  
**(Unaudited)**  
**(Amounts in millions)**

**SUBJECT TO RECLASSIFICATION**

	<b>Three Months Ended April 30,</b>	
	<b>2004</b>	<b>2003</b>
Cash flows from operating activities:		
Net Income from continuing operations	\$ 2,166	\$ 1,830
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,037	888
Decrease in accounts receivable	137	554
Increase in inventories	(1,630)	(1,521)
Increase/(decrease) in accounts payable	(7)	1,005
Decrease in accrued liabilities	(983)	(134)
Other	147	(8)
	867	2,614
Net cash provided by operating activities of continuing operations	867	2,614
Net cash provided by operating activities of discontinued operation	—	39
	867	2,653
Net cash provided by operating activities	867	2,653
Cash flows from investing activities:		
Payments for property, plant and equipment	(2,645)	(1,996)
Disposal of assets	242	79
Investment in international operations	(315)	—
Other investing activities	20	104
	(2,698)	(1,813)
Net cash used in investing activities of continuing operations	(2,698)	(1,813)
Net cash used in investing activities of discontinued operation	—	(41)
	(2,698)	(1,854)
Net cash used in investing activities	(2,698)	(1,854)
Cash flows from financing activities:		
Increase/(decrease) in commercial paper	894	(1,723)
Dividends paid	(558)	(395)
Payment of long-term debt	(37)	(996)
Proceeds from issuance of long-term debt	2,015	3,039
Purchase of Company stock	(1,943)	(816)
Other financing activities	22	(69)
	393	(960)
Net cash provided by/(used in) financing activities	393	(960)
Effect of exchange rates on cash	67	(109)
	(1,371)	(270)
Net decrease in cash and cash equivalents	(1,371)	(270)
Cash and cash equivalents at beginning of period*	5,199	2,758
	\$ 3,828	\$ 2,488
Cash and cash equivalents at end of period **	\$ 3,828	\$ 2,488

\* Includes cash and cash equivalents of discontinued operation of \$22 million at January 31, 2003

\*\* Includes cash and cash equivalents of discontinued operation of \$20 million at April 30, 2003

Certain reclassifications have been made to the prior period to conform to the current presentation.