

# WAL MART STORES INC

## FORM 8-K

(Current report filing)

Filed 05/13/03 for the Period Ending 05/13/03

Address	702 SOUTHWEST 8TH ST BENTONVILLE, AR 72716
Telephone	5012734000
CIK	0000104169
Symbol	WMT
SIC Code	5331 - Variety Stores
Industry	Retail (Department & Discount)
Sector	Services
Fiscal Year	01/31

# WAL MART STORES INC

## FORM 8-K (Unscheduled Material Events)

Filed 5/13/2003 For Period Ending 5/13/2003

Address	702 SOUTHWEST 8TH ST BENTONVILLE, Arkansas 72716
Telephone	501-273-4000
CIK	0000104169
Industry	Retail (Department & Discount)
Sector	Services
Fiscal Year	01/31

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SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

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**FORM 8-K**

**CURRENT REPORT  
PURSUANT TO SECTION 13 or 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of earliest event reported):  
May 13, 2003**

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**Wal-Mart Stores, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other Jurisdiction of Incorporation)

**001-06991**  
(Commission File Number)

**71-0415188**  
(IRS Employer Identification No.)

**702 S.W. 8th Street  
Bentonville, Arkansas 72716**  
(Address of principal executive offices) (Zip code)

**Registrant's telephone number, including area code:  
(479) 273-4000**

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**Item 12. Results of Operations and Financial Condition.**

Wal-Mart Stores, Inc. is furnishing this current report on Form 8-K in order to furnish to the Securities and Exchange Commission a press release we will issue on May 13, 2003, which press release may be deemed to disclose information regarding our results of operations for our fiscal quarter that ended April 30, 2003. A copy of the press release being furnished is attached hereto as Exhibit 99.1.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: May 12, 2003

WAL-MART STORES, INC.

By: /s/ Thomas M. Schoewe

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Name: Thomas M. Schoewe  
Title: Executive Vice President and Chief  
Financial Officer

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Exhibit 99.1

Text of Press Release

**WAL ★ MART**

# STORES, INC.

(479) 273-4314 [www.walmartstores.com/news/](http://www.walmartstores.com/news/)

FOR IMMEDIATE RELEASE

Investor Relations Contacts  
Investor Relations 479/273-8446  
Jay Fitzsimmons 479/273-6445  
Jenifer Webb 479/277-9558

Media Relations Contact  
Tom Williams 479/277-0609

Prerecorded Conference Call  
402/998-1748

## Wal-Mart Reports Record Sales and Earnings

BENTONVILLE, Ark., May 13, 2003 — Wal-Mart Stores, Inc. reported record earnings and sales for the quarter ended April 30, 2003. Total sales were \$56.718 billion, an increase of 9.7 percent over the similar prior year quarter. Net income for the quarter was \$1.861 billion, a 14.1 percent increase from the \$1.631 billion reported in the similar prior year quarter. Earnings per share were \$0.42 up from the \$0.37 per share reported in the same prior year quarter. These results include the effect of adopting Emerging Issues Task Force Consensus No. 02-16 (EITF 02-16), on accounting for money received from suppliers, which reduced first-quarter 2004 earnings by approximately \$101 million after tax (\$0.02 per share).

On May 2, 2003, Wal-Mart Stores, Inc. announced that it had entered into an agreement to sell McLane Company, Inc. (“McLane”), a wholly owned subsidiary. The sales amounts disclosed above do not include McLane sales for the comparative periods. If McLane sales were included, the sales increase would be 9.1 percent for the quarter.

Lee Scott, President and CEO said, “I am pleased that our associates achieved record net income of almost \$1.9 billion. This was a 14.1 percent increase from the similar prior year period. The Wal-Mart Stores division had another good performance, the SAM’S CLUBS showed significant improvement, and our best performance for the quarter came from our international division.”

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Sales were as follows:

(Dollars in billions)

	Quarter Ended Apr. 30		Percent Change
	2003	2002	
Wal-Mart	\$ 38.618	\$ 35.418	9.0%
SAM’S CLUB	7.822	7.295	7.2%
International	10.278	8.992	14.3%
Total Company	\$ 56.718	\$ 51.705	9.7%

Total Company comparable sales for the quarter were up 2.2 percent. This is represented by a 2.1 percent comp increase for the Wal-Mart stores and a 2.2 percent comp increase for SAM’S.

### Wal-Mart Stores Segment :

For the first quarter, the Wal-Mart Stores segment, including Supercenters, had operating profit (profit before interest, unallocated corporate expenses, and income taxes) of \$2.752 billion, an increase of 8.1 percent compared with \$2.545 billion for the similar period in the previous year. The increase in operating profit of the Wal-Mart Stores segment includes a \$51 million segment effect of adopting EITF 02-16. Had accounting for money received from suppliers been applied in the same manner as the previous year, operating profit of the Wal-Mart segment would have been \$2.803 billion, or an increase of 10.1 percent.

### SAM’S CLUB Segment :

The SAM’S CLUB segment had an operating profit for the quarter of \$204 million, a decrease of 5.6 percent compared with \$216 million for the similar period in the previous year. The decrease in operating profit includes a \$36 million effect of adopting EITF 02-16. Had accounting for money received from suppliers been applied in the same manner as the previous year, SAM’S CLUB operating profit would have been \$240 million, or an 11.1 percent increase.

### International Segment :

The International segment had an operating profit of \$384 million for the most recent quarter, an increase of 13.3 percent compared with \$339 million for the similar period in the previous year. The increase in operating profit includes a \$67 million effect of adopting EITF 02-16. Had accounting for money received from suppliers been applied in the same manner as the previous year, operating profit for the International segment would have been \$451 million, or an increase of 33.0 percent.

After the earnings release has been furnished to the SEC, a pre-recorded call offering additional comments on the quarter will be available at approximately 7:00 am CDT to all investors for approximately 36 hours from the time of the release. You may listen to this call by dialing 402-998-1748. The information included in this release and a transcript of our pre-recorded phone call are available on our website at [www.walmartstores.com](http://www.walmartstores.com), news, news releases, sales and summaries.

As of April 30, 2003, the Company had 1,536 Wal-Mart stores, 1,309 Supercenters, 526 SAM'S CLUBS and 51 Neighborhood Markets in the United States. Internationally, the Company operated units in Argentina (11), Brazil (23), Canada (213), China (26), Germany (92), South Korea (15), Mexico (602), Puerto Rico (54) and United Kingdom (259).

Wal-Mart also owns a 35% interest in Seiyu, Ltd. with options to purchase up to 66.7% of that company. Seiyu operates over 400 stores located throughout Japan.

Wal-Mart employs approximately 1.1 million associates in the United States and approximately 300,000 internationally. Its securities are listed on the New York and Pacific stock exchanges under the symbol WMT.

This release contains statements that Wal-Mart believes are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, and intended to enjoy the protection of the safe harbor for forward-looking statements provided by that Act. These forward-looking statements generally can be identified by use of phrases such as "believe," "expect," "anticipate," "intend," "plan," "foresee" or other similar words or phrases. Similarly, descriptions of our objectives, strategies, plans, goals or targets are also forward-looking statements. These statements discuss, among other things, expected growth, future revenues, future cash flows, future performance and the anticipation and expectations of Wal-Mart and its management as to future occurrences and trends. These forward-looking statements are subject to risks, uncertainties and other factors, domestically and internationally, including, the cost of goods, competitive pressures, inflation, consumer spending patterns and debt levels, currency exchange fluctuations, trade restrictions, changes in tariff and freight rates, interest rate fluctuations and other capital market conditions, and other risks. We discuss certain of these matters more fully in other of our filings with the SEC, including our Annual Report on Form 10-K for our fiscal year 2003, which was filed with the SEC on April 15, 2003; this release should be read in conjunction with our Annual Report on Form 10-K, and together with all our other filings, including Current Reports on Form 8-K, made with the SEC through the date of this report. You are urged to consider all of these risks, uncertainties and other factors carefully in evaluating the forward-looking statements. As a result of these matters, including changes in facts, assumptions not being realized or other circumstances, our actual results may differ materially from historical results or from anticipated results expressed or implied in these forward-looking statements. The forward-looking statements included in this release are made only as of the date of this report and we undertake no obligation to update these forward-looking statements to reflect subsequent events or circumstances.

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**WAL-MART STORES, INC., AND SUBSIDIARIES**  
**Consolidated Statements of Income**  
(Unaudited)  
(Amounts in millions except per share data)

	Quarter Ended April 30,			
	2003	% to Sales	2002	% to Sales
Net sales	\$56,718	100.00%	\$51,705	100.00%
Other income-net	506	0.89%	421	0.81%
	<u>57,224</u>	<u>100.89%</u>	<u>52,126</u>	<u>100.81%</u>
Cost of sales	43,918	77.43%	40,136	77.62%
Operating, selling, and general and administrative expenses	10,216	18.01%	9,201	17.80%
Interest costs:				
Debt	175	0.31%	223	0.43%
Capital leases	75	0.13%	65	0.13%
Interest income	(38)	(0.07%)	(36)	(0.07%)
	<u>212</u>	<u>0.37%</u>	<u>252</u>	<u>0.49%</u>
Income from continuing operations before income taxes and minority interest	2,878	5.07%	2,537	4.91%

Provision for income taxes	1,006	1.77%	900	1.74%
Income from continuing operations before minority interest	1,872	3.30%	1,637	3.17%
Minority interest	(42)	(0.07%)	(41)	(0.08%)
Income from continuing operations after minority interest and taxes	\$ 1,830	3.23%	\$ 1,596	3.08%
Income from discontinued operation	31	0.05%	35	0.07%
Net Income	\$ 1,861	3.28%	\$ 1,631	3.15%
Net income per share:				
Basic and diluted earnings per share				
Income from continuing operations	\$ 0.41		\$ 0.36	
Income from discontinued operations	0.01		0.01	
Basic and diluted earnings per share	\$ 0.42		\$ 0.37	
Average number of common shares:				
Basic	4,386		4,452	
Dilutive	4,395		4,468	
Lifo charge	\$ 10		\$ 10	

Certain reclassifications have been made to prior periods to conform to current presentations.

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**WAL-MART STORES, INC.**  
**Condensed Consolidated Balance Sheets**  
(Unaudited)

**SUBJECT TO RECLASSIFICATION**

(Amounts in millions)

	April 30, 2003	April 30, 2002
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 2,468	\$ 2,398
Receivables	985	1,055
Inventories	25,927	22,869
Prepaid expenses and other	824	866
Assets of discontinued operation	1,144	1,339
Total current assets	31,348	28,527
Property, plant and equipment	62,898	54,831
Accumulated depreciation	(13,843)	(11,667)
Net property, plant and equipment	49,055	43,164
Net property under capital leases	3,211	3,133
Net goodwill and other acquired intangible assets	9,390	8,373
Other assets and deferred charges	2,729	1,314
Other assets of discontinued operation	740	723
Total assets	\$ 96,473	\$ 85,234
<b>LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>		

<b>Current liabilities</b>		
Commercial paper	\$ 857	\$ 854
Accounts payable	17,855	15,824
Accrued liabilities	8,363	6,688
Accrued income taxes	1,143	1,339
Long-term debt due within one year	3,545	3,169
Obligations under capital leases due within one year	160	153
Liabilities of discontinued operations	299	599
	<u>32,222</u>	<u>28,626</u>
<b>Total current liabilities</b>	<b>32,222</b>	<b>28,626</b>
Long-term debt	17,939	15,233
Long-term obligations under capital leases	3,000	3,002
Deferred income taxes and other	1,727	1,221
Liabilities of discontinued operations	12	14
Minority interest	1,373	1,192
<b>Shareholders' equity</b>		
Common stock and capital in excess of par value	2,405	2,303
Retained earnings	38,400	35,120
Other accumulated comprehensive income	(605)	(1,477)
	<u>40,200</u>	<u>35,946</u>
<b>Total shareholders' equity</b>	<b>40,200</b>	<b>35,946</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 96,473</b>	<b>\$ 85,234</b>

Certain reclassifications have been made to prior periods to conform to current presentations.

**WAL-MART STORES, INC.**  
**Condensed Consolidated Statements of Cash Flows**  
**Three Months Ended**  
(Unaudited)

**SUBJECT TO RECLASSIFICATION**  
(Amounts in millions)

	<u>April 30, 2003</u>	<u>April 30, 2002</u>
<b>Cash flows from operating activities:</b>		
Net Income from continuing operations	\$ 1,830	\$ 1,596
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Depreciation and amortization	888	774
Decrease in accounts receivable	554	300
Increase in inventories	(1,521)	(818)
Increase in accounts payable	951	616
Decrease in accrued liabilities	(80)	(258)
Other	(8)	(56)
	<u>2,614</u>	<u>2,154</u>
Net cash provided by operating activities of continuing operations	2,614	2,154
Net cash provided by operating activities of discontinued operations	39	20
	<u>2,653</u>	<u>2,174</u>
<b>Net cash provided by operating activities</b>	<b>2,653</b>	<b>2,174</b>
<b>Cash flows from investing activities:</b>		
Payments for property, plant, and equipment	(1,996)	(2,045)
Disposal of assets	79	75
Other investing activities	104	13
	<u>(1,813)</u>	<u>(1,957)</u>
Net cash used in investing activities of continuing operations	(1,813)	(1,957)
Net cash used in investing activities of discontinued operations	(41)	(22)
	<u>(1,854)</u>	<u>(1,979)</u>
<b>Net cash used in investing activities</b>	<b>(1,854)</b>	<b>(1,979)</b>

Cash flows from financing activities:		
Increase (decrease) in commercial paper	(1,723)	112
Dividends paid	(395)	(334)
Payment of long-term debt	(996)	(13)
Proceeds from issuance of long-term debt	3,039	514
Purchase of Company stock	(816)	(374)
Other financing activities	(69)	4
	<u>          </u>	<u>          </u>
Net cash used in financing activities of continuing operations	(960)	(91)
Net cash used in financing activities of discontinued operations	—	—
	<u>          </u>	<u>          </u>
Net cash used in financing activities	(960)	(91)
Effect of exchange rates on cash	(109)	153
	<u>          </u>	<u>          </u>
Net increase (decrease) in cash and cash equivalents	(270)	257
Cash and cash equivalents at beginning of year	2,758	2,161
	<u>          </u>	<u>          </u>
Cash and cash equivalents at end of quarter*	\$ 2,488	\$ 2,418
	<u>          </u>	<u>          </u>

\* Includes cash and cash equivalents of discontinued operation of \$19.6 million and \$20.1 million for 2003 and 2002, respectively.

Certain reclassifications have been made to prior periods to conform to current presentations.