

VEECO INSTRUMENTS INC

FORM 10-K (Annual Report)

Filed 03/29/99 for the Period Ending 12/31/98

Address TERMINAL DRIVE

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Symbol VECO

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Industry Semiconductors

Sector Technology

Fiscal Year 12/31



VEECO INSTRUMENTS INC

FORM 10-K (Annual Report)

Filed 3/29/1999 For Period Ending 12/31/1998

Address TERMINAL DR

PLAINVIEW, New York 11803

Telephone 516-349-8300
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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-K

/ X / ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 1998 / TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM _ COMMISSION FILE NUMBER 0-16244 VEECO INSTRUMENTS INC. (REGISTRANT) DELAWARE 11-2989601 (State or other jurisdiction (I.R.S. Employer of incorporation or organization Identification No.) TERMINAL DRIVE 11803 PLAINVIEW, NEW YORK (Zip Code)

(Address of principal executive offices)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE:

(516) 349-8300

Securities registered pursuant to Section 12(b) of the Act: NONE

Securities registered pursuant to Section 12(g) of the Act: COMMON STOCK, PAR VALUE \$.01 PER SHARE

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No --

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Registration S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by references in Part III of this Form 10-K or any amendment to this Form 10-K. []

The aggregate market value of the voting stock held by non-affiliates of the Registrant, based on the closing price of the Common Stock on March 19, 1999 as reported on the Nasdaq National Market, was approximately \$542,237,000. Shares of Common Stock held by each officer and director and by each person who owns 5% or more of the outstanding Common Stock have been excluded from this computation in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

At March 19, 1999, the Registrant had outstanding 15,890,795 shares of Common Stock.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's Proxy Statement for the Annual Meeting of Stockholders to be held on May 14, 1999 are incorporated by reference into Part III of this Form 10-K Report.

PART I

ITEM 1. BUSINESS.

THE COMPANY

Veeco is a leader in the design, manufacture, marketing and servicing of a broad line of precision metrology and process equipment used to measure, test and manufacture microelectronic products for the data storage and semiconductor industries. Veeco's precision metrology equipment is primarily used to measure critical dimensions on thin film magnetic heads (TFMHs) and semiconductor devices. The Company's process equipment is primarily used to etch and deposit materials in the manufacture of TFMHs.

Demand for Veeco's products has been driven by the increasing miniaturization of microelectronic components; the need for manufacturers to meet reduced time-to-market schedules while ensuring the quality of those components; and, in the data storage industry, the introduction of new magnetoresistive (MR) and giant magnetoresistive (GMR) TFMHs which require additional manufacturing steps and the ability to conduct critical measurements for quality control and other purposes during the manufacturing process. The ability of Veeco's products to deposit precise thin films, precisely etch sub-micron patterns and make critical surface measurements in these components enables manufacturers to improve yields and quality in the fabrication of advanced microelectronic devices, such as TFMHs and semiconductor devices.

Veeco sells its products worldwide to many leading manufacturers in the data storage, semiconductor and other industries, as well as research and development centers and universities. Customers include IBM, Seagate, Read-Rite, Siemens, Lawrence Livermore National Laboratory, TDK and Storage Technology.

RECENT DEVELOPMENTS

On February 2, 1999, the Company completed a public offering, pursuant to which 1,000,000 shares of Common Stock, par value \$.01 per share, were issued and sold by the Company for \$52.00 per share, less underwriting discounts and commissions of \$2.34 per share. The Company expects to use the net proceeds of the offering (approximately \$49 million) for capital expenditures including additional clean manufacturing areas and expanded customer application laboratories and for working capital and general corporate purposes, including potential acquisitions. In addition, as part of the public offering, certain stockholders of the Company sold 2,575,000 shares of Common Stock. The Company did not receive any of the proceeds from the sale of shares by the selling stockholders.

On May 29, 1998, the Company merged with Digital Instruments, Inc., of Santa Barbara, California ("Digital"). Under the merger agreement, Digital shareholders received 5,583,725 shares of Veeco common stock. The merger has been accounted for as a pooling of interests and, accordingly, historical data has been restated to include Digital data.

INDUSTRY BACKGROUND

TFMHs and semiconductor devices are fabricated by performing a complex series of process steps on aluminum oxide-titanium carbide substrates or silicon wafers. The three primary categories of wafer processing steps are deposition, photolithography and etching. Similarly, the production of TFMHs includes many steps of patterning, etch and deposition. Each of these steps is typically repeated several times during the fabrication process to create multi-layered structures. The resulting semiconductor device or TFMH consists of many intricate patterns on circuits. Depending upon the specific design of any given integrated circuit, a variety of film thickness and a number of layers and film types will be used to achieve desired performance characteristics. Continued demand for smaller, faster and less expensive microelectronic components, particularly in the computer industry, has led to increasing miniaturization. This increasing miniaturization of microelectronic components, including TFMHs and semiconductor devices, has resulted in an increased number of manufacturing steps which require greater use of precise etching and deposition equipment. In addition, metrology systems are used throughout the manufacturing process in order to improve yields by monitoring process accuracy, product quality, repeatability and by measuring critical dimensions and other physical features such as film thickness, line width, step height, sidewall angle and surface roughness.

The market for microelectronic components (including disk drives, TFMHs and semiconductor devices) has grown rapidly in recent years, driven by corporate and consumer use of data storage intensive products such as networked personal computers (PCs), Windows NT client servers and the Internet, among others. Veeco believes that annual unit growth in PCs, hard disk drives and MR/GMR heads has been since 1997 in the 10%-15% range, 12%-17% range and 20%-25% range, respectively, and will continue to grow at such rates until 2001. While the Company believes that the PC market is the primary driver of disk drive unit growth, disk drives are also increasingly being used for emerging applications such as television set-top boxes, video-on-demand systems, and small electronic devices such as digital cameras and personal digital assistants.

TRENDS IN THE DATA STORAGE INDUSTRY.--In order to satisfy market demand for devices with greater storage capacity, the data storage industry has responded with new head designs incorporating the higher areal densities required to store more data. The capacity of disk drives is largely determined by the capability of the magnetic recording heads, which read and write signals onto hard disks. According to data storage industry sources, areal densities have been increasing since 1990 at approximately a 60% annual rate and are expected to continue to do so until at least 2005. With more storage capacity requiring multiple disks per drive, magnetic head production is growing faster than the overall disk drive industry. Prior to 1998, most magnetic heads being produced were inductive, but new designs utilize MR and GMR heads, which allow for higher areal densities. Inductive heads were limited to areal densities of approximately 1-2 gigabits per square inch (Gbits/in2), while MR heads allow for 5 Gbits/in2 and GMR heads are expected to allow for 50 Gbits/in2 by the year 2005.

The Company believes that substantial investment is being made in GMR technology and that the industry is transitioning from producing approximately 30 million GMR heads in 1998 to

producing nearly 100 million GMR heads in 1999, 375 million in 2000 and 775 million in 2001. In addition, the conversion to smaller sized heads (i.e., "pico," "femto" vs. the "nano" designs currently in production) requires tighter dimensional tolerance control.

As a result of the increased miniaturization of microelectronic components, the data storage industry has recently experienced a trend toward the expanded use of in-line metrology products for yield improvement and integrated test programs in the production of TFMHs and hard disks. Since the new heads are more sensitive and more complicated to manufacture, there is a greater need for 100% testing of critical process steps. In addition, such testing allows manufacturers to ramp up production more quickly and improve yields on these next generation heads.

TRENDS IN THE SEMICONDUCTOR INDUSTRY.--Current semiconductor industry technology trends include smaller feature sizes (sub-.25 micron line widths), larger substrates (i.e., the transition to 300mm wafers) and the increased use of metrology in the manufacturing process. The semiconductor industry is also undergoing trends related to advanced interconnect and chemical mechanical polishing (CMP) technologies. Semiconductor manufacturers use metrology tools in their wafer fabrication facilities to detect any process deviations as early in the manufacturing process as possible. These tools are critical for yield enhancement resulting in cost reduction.

VEECO'S PRODUCTS

Veeco offers three primary product lines: metrology, process equipment and industrial measurement. Historical contribution to net sales by each of these product lines is shown below for the years indicated:

	YEAR	YEAR ENDED DECEMBER 31,				
	1998	1997	1996			
	(DO:	LLARS IN MILLION	IS)			
Metrology	\$126.2	\$112.8	\$92.1			
% OF NET SALES	61.0%	52.0%	55.8%			
Process Equipment	\$60.9	\$84.5	\$53.2			
% OF NET SALES	29.5%	39.0%	32.2%			
Industrial Measurement	\$19.7	\$19.4	\$19.8			
% OF NET SALES	9.5%	9.0%	12.0%			

See note 8 of Consolidated Financial Statements of the Company for additional information regarding the Company's reportable segments.

METROLOGY EQUIPMENT

Veeco's metrology product line includes atomic force/scanning probe microscopes, optical interferometers and stylus profilers. These products offer a broad range of solutions to customers in the data storage and semiconductor industries, as well as versatile tools for use by research and development centers and universities.

ATOMIC FORCE/SCANNING PROBE MICROSCOPES (AFM/SPMS)

In May 1998, Veeco merged with Digital, a leader in AFM/SPM technology. By merging with Digital, Veeco complemented its existing family of metrology products by adding next generation AFM/SPM technology capable of resolving and imaging nanometer-level dimensional variations and surface properties. Over time, the feature sizes in integrated circuits and magnetoresistive elements of data storage devices have decreased. Today, the smallest feature sizes on integrated circuits are on the order of 250 nanometers. Plans are in place to fabricate integrated circuits with feature sizes as small as 180 and then 130 nanometers within the next few years.

The Atomic Force Microscope "feels" the sample surface directly using a probe consisting of a very sharp tip mounted on a microscopic spring arm (a cantilever). The interaction of the probe with the surface is detected by measuring deflections of the cantilever with an optical beam system. AFMs permit resolution at the molecular level. Digital developed some of the first AFMs used in commercial applications and most of the SPMs manufactured and sold by Digital are AFMs. SPMs, and particularly AFMs, can directly measure both lateral and vertical shapes with nanometer resolution and with direct 3D capability. In contrast, light-based instruments, including interferometric and confocal microscopes, have limited lateral resolution for measurements of less than half the wavelength of light, or less than about 250 nanometers. Digital's AFM products utilize its patented TappingMode technology, achieving the high resolution and stability previously obtainable only through destructive physical contact with the sample surface while employing a light touch previously achievable only through the less stable non-contact mode.

In addition to topography, AFMs can also directly measure magnetic field (such as magnetic bits on a hard disk); electric field; hardness (such as thin film integrity); electric charge density (such as dopant concentrations in semiconductors); temperature (such as temperature distribution in disk drive recording head elements); and various chemical properties (such as the difference in binding preference among biological molecules). AFMs make these measurements on almost any surface; in air, vacuum or under fluids; and with minimal sample preparation.

Veeco produces a broad range of AFM/SPM products designed for data storage, semiconductor, and other industrial and research applications. These products include the NANOSCOPE DIMENSION SERIES SPMS, NANOSCOPE SPMS AND BIOSCOPE SPMS. The BIOSCOPE SPMS are specifically designed for biological sciences. Veeco's high-end DIMENSION 9000 SPM, the first of which was shipped in May 1998, meets clean room specifications for full

wafer fab compatibility. Veeco believes this product is well suited for on-line integrated circuit and data storage processing applications, because it is available with tip evaluation and automated tip exchange. Selling prices of these products range from \$40,000 to \$700,000.

From July 1993 through December 1998, Veeco was the exclusive worldwide sales and marketing representative to market, sell and service the IBM-manufactured SXM Workstation AFM to customers in the semiconductor and data storage industries. Following the merger with Digital, which provided Veeco with access to Digital's AFM/SPM technology and products, Veeco entered into an agreement with IBM in December 1998 pursuant to which Veeco's exclusive rights were terminated. The parties continue to maintain a non-exclusive business relationship with respect to the SXM Workstation, pursuant to which Veeco may market and sell product units previously purchased by Veeco and IBM will continue to provide replacement parts to Veeco to enable Veeco to satisfy its warranty obligations to its customers. IBM continues to be a major customer of each of Veeco's product lines. See "Customers."

OPTICAL INTERFEROMETRY PRODUCTS

Substantially all of Veeco's optical instruments, produced by Wyko Corporation ("Wyko"), are designed to make non-contact surface measurements using interferometry technology. These instruments employ either white light or laser sources to measure surface roughness and shape by creating interference patterns from the optical path difference between the test surface and a reference surface. Using a combination of phase shifting interferometry (PSI) and vertical scanning interferometry (VSI), these instruments are designed to rapidly and precisely measure and characterize a range of surface sizes and shapes. Selling prices for optical interferometry instruments range from approximately \$90,000 to \$170,000.

Veeco's major optical products include the NT2000, the SP3000 and the HD-SERIES optical profilers. The NT2000 product line measures surface roughness, heights and shapes. The WYKO SP3000, for advanced packaging applications, measures surface height, bump volume and diameter and bump coplanarity on silicon wafers and ceramic substrates. Wyko's HD-SERIES instruments are a line of microstructure measurement equipment used by manufacturers of mass memory components including manufacturers of heads, disks, drives and suspensions. HD-SERIES instruments are used for research and development, production control, process improvement, final parts inspection, incoming parts inspection, and field failure analysis.

During 1998, Veeco received multiple orders for WYKO HD2100 and HD3300 in-line measurement tools from leading data storage manufacturers for advanced MR and GMR thin film head production, including IBM, Seagate and Read-Rite, to be used for 100% in-line testing of TFMHs. The latest model, the HD3300, is a production-configured optical profiler that repeatably measures both pole-tip recession and air-bearing surface flatness on either nano- or pico-series TFMHs in one pass. The HD3300 system, with its smaller footprint, allows TFMH manufacturers to further monitor and refine their manufacturing processes for next-generation higher areal densities. The system's increased speed and reliability allow 100% in-line production testing of thin film magnetic sliders, providing a means for

improving head yields with a corresponding rapid payback of the customer's investment in the system.

STYLUS PROFILERS

Stylus profilers are used to produce cross-sectional representations and/or quantitative measurements, which are displayed on a video monitor. Veeco's stylus profiler systems utilize a precision translation stage which creates relative motion between the sample and a diamond tipped stylus. As the sample moves under the stylus, surface variations cause vertical translation of the stylus, which is tracked and measured. Stylus profilers are widely used for height, width, pitch and roughness measurements of features on semiconductor devices, magnetic and optical storage media (e.g., hard drives), flat panel displays, and hybrid circuits. Veeco believes that its stylus profiler products are recognized for their accuracy, repeatability, ease of use and technology features, and are designed to meet a range of industry specifications and customer requirements. Each of Veeco's stylus profilers incorporates a proprietary software package to assist in data collection, analysis and interpretation. Stylus profilers have selling prices in the range of approximately \$30,000 to \$300,000, depending upon product specifications, materials handling capability and specific applications.

PROCESS EQUIPMENT

Veeco's process equipment product line includes etch and deposition systems, primarily for data storage applications. Veeco's deposition products include ion beam deposition (IBD) systems, diamond-like carbon (DLC) deposition systems and physical vapor deposition (PVD) systems. Veeco offers ion beam etch/IBD/PVD technologies in a single cluster tool to provide data storage customers a total solution for the manufacture of next generation MR/GMR TFMHs. Selling prices of Veeco process equipment products range from approximately \$650,000 to \$3,000,000.

ETCH SYSTEMS

Veeco develops and produces ion beam etch systems, sold under the MICROETCH brand name. These systems etch precise, complex features for use primarily by data storage and semiconductor manufacturers in the fabrication of discrete and integrated microelectronic devices such as TFMHs. Veeco believes that it holds the leadership position in the overall market for ion beam etching systems utilized for production of TFMHs.

Ion beam etching permits precise sub-micron low temperature etching of a wide variety of materials, including many which cannot be etched by other processes, and has emerged as a leading fabrication process in the TFMH data storage industry for both circuit patterning and micromachining. This technology is utilized in multiple steps of the advanced TFMH fabrication process. In addition, as the demand for integrated circuits and microsensors with sub-micron features grows, Veeco believes the demand for ion beam etching systems will increase. Each process equipment product is available as a single loadlock system or in an automated (multi-chamber) cluster tool configuration. These systems provide flexibility and

throughput by either permitting the etch process to occur in up to three parallel chambers or by combining with ion beam deposition or physical vapor deposition.

DEPOSITION SYSTEMS

ION BEAM DEPOSITION SYSTEMS. IBD-350 ion beam deposition systems utilize an ion beam to deposit thin films and may be mated to Veeco's Cluster System platform to allow either parallel or sequential etch/deposition processes. The IBD-350 deposits high purity thin film layers and provides maximum uniformity and repeatability.

DIAMOND-LIKE CARBON DEPOSITION SYSTEMS. Veeco's DLC-350V diamond-like carbon deposition system has been developed to deposit protective coatings on advanced TFMHs. The system consists of a single cassette vacuum loadlock and a high vacuum processing chamber with two ion beam sources.

PHYSICAL VAPOR DEPOSITION SYSTEMS. Veeco's PVD Cymetra systems are available in either a planetary or static configuration which can be used to deposit films in several ways. The planetary configuration produces films with a high degree of uniformity, repeatability and process control. Multiple targets of different materials are provided in a single chamber to permit deposition of a stack of films. The PVD Cymetra systems are also available in static configurations. These consist of individual chambers dedicated to a single target material.

IBE/IBD/PVD CLUSTER TOOLS. Veeco's cluster tool format allows for combinations of etch and deposition modules to address the challenging manufacturing requirements of MR/GMR TFMHs.

INDUSTRIAL MEASUREMENT EQUIPMENT

Veeco's industrial measurement products include X-Ray fluorescence thickness measurement systems as well as leak detection/vacuum equipment. These products have applications in a wide range of industries including electronic, aerospace, transportation and semiconductor. Selling prices for industrial measurement products range from approximately \$20,000 to \$1,700,000.

X-RAY FLUORESCENCE THICKNESS MEASUREMENT SYSTEMS

Veeco believes that its X-Ray Fluorescence (XRF) systems incorporate an advanced technology for non-destructive thickness and composition measurement of plated parts, providing high accuracy and precision on a cost-effective basis. As industries increase their emphasis on tighter process control manufacturing specifications (e.g., ISO 9000), XRF technology has become important due to its speed, repeatability, accuracy and non-destructive measurement capability. Due to increased miniaturization of components in the microelectronics industry and the increased need for on-line production testing, Veeco believes that the XRF market will grow and that XRF technology will be brought into new applications, such as microelectronic, data storage and metal finishing electrical corrosion resistant coatings. Veeco's XRF products incorporate Veeco's XPert software package, which

operates in a Microsoft Windows environment and offers features including advanced user-friendly interface and sophisticated statistical data analysis.

LEAK DETECTION/VACUUM EQUIPMENT

For over 50 years, Veeco (and its predecessors) have produced mass spectrometry leak detection equipment used for the non-destructive precise identification of the size and location of leaks in sealed components. Leak detectors are used in a broad range of electronic, aerospace and transportation products, with applications in the production of automotive airbags, semiconductor devices, air conditioning and refrigeration components, chemical valves, medical devices such as pacemakers, and fiber optic cable production. Veeco also produces vacuum systems, including vacuum pumping stations and gauges, which are sold primarily to industrial customers.

SERVICE AND SALES

Veeco recognizes that its customer service organization is a significant factor in the Company's success. The Company provides service and support on a warranty, service contract or an individual service-call basis. Veeco also offers enhanced warranty coverage and services, including preventative maintenance plans, on-call and on-site service plans and other comprehensive service arrangements, product and application training, consultation services and a 24-hour hotline service for certain products. The Company believes that offering seven-day per week, 24-hour per day worldwide support to its customers creates stronger relationships with customers and provides a significant competitive advantage. Approximately 14.8% of Veeco's net sales for the year ended December 31, 1998 constituted revenues from service and support and the sale of spare parts and components. These results are included in Veeco's process equipment, metrology and industrial measurement sales.

Veeco sells its products worldwide through 19 strategically located sales and service facilities, including nine in the U.S., five in Europe, three in Asia Pacific, and two in Japan. In 1997 and 1998, Veeco expanded its direct worldwide sales and service support organization to focus on combined field service and customer support for all Veeco process equipment and metrology products. As of December 31, 1998, Veeco employed 102 sales and marketing representatives and 118 field service representatives.

CUSTOMERS

Veeco sells its products to many of the world's major data storage and semiconductor manufacturers, and to customers in other industries, research centers and universities. For the year ended December 31, 1998, 55% of Veeco's sales were to data storage customers, 20% to semiconductor customers and 25% to others. During this period, sales to Veeco's top three customers, IBM, Read-Rite and Seagate, accounted for approximately 35% of total sales.

Veeco's major customers include:

Alps
AMD
Applied Magnetics/DAS Devices
Headway Technologies
Hewlett Packard
Hitachi
Hutchinson Technology
Ibiden
IBM
Intel
Lawrence Livermore National Laboratory

Sharp
Siemens
Silmag
SONY
Storage Technology
Texas Instruments
TDK
Toshiba

Read-Rite

Samsung

Seagate Seiko

RESEARCH AND DEVELOPMENT

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Veeco believes that continued and timely development of new products and enhancements to existing products are necessary to maintain its competitive position. Veeco utilizes information supplied by its distributors and customers to design and develop new products and product enhancements and to reduce time-to-market for these products.

Veeco's research and development programs are organized by product line; new products have been introduced into each of Veeco's product lines in each of 1998, 1997 and 1996. During the last two years, Veeco has introduced new ion beam deposition, diamond-like carbon coating and physical vapor deposition systems, Digital has introduced new AFM/SPM products and Wyko has introduced several new production-oriented interferometry products.

In addition, Veeco has leveraged technology on a company-wide basis to develop new products. In 1998, Veeco's AFM and stylus profiler research teams collaborated in the development of the Vx-series Atomic Force Profiler.

Veeco's research and development expenses were approximately \$27.4 million, \$24.5 million and \$17.7 million, or approximately 13.2%, 11.3% and 10.7% of net sales, for each of the years ended December 31, 1998, 1997 and 1996, respectively. These expenses consisted primarily of salaries, project material and other product development and enhancement costs.

MANUFACTURING

The Company's principal manufacturing activities, which consist of design, assembly and test operations, take place at its Plainview, New York headquarters, where ion beam systems are produced, in Orangeburg, New York, where its PVD systems are produced, in Ronkonkoma, New York, where its XRF and leak detection/vacuum equipment product lines are produced, in Santa Barbara, California, where the stylus surface metrology system product line is produced and in Tucson, Arizona, where interferometry products are produced.

The Company's manufacturing and research and development functions have been organized by product line. The Company believes that this organizational structure allows each product line manager to more closely monitor the products for which he is responsible, resulting in more efficient sales, marketing, manufacturing and research and development. The Company seeks to emphasize customer responsiveness, customer service, high quality products and a more interactive management style. By implementing these management philosophies, the Company believes that it has increased its competitiveness and positioned itself for future growth.

Certain of the components and sub-assemblies included in the Company's products are obtained from a single source or a limited group of suppliers. Although the Company does not believe it is dependent upon any supplier of the components and sub-assemblies referred to in the previous sentence as a sole source or limited source for any critical components, the inability of the Company to develop alternative sources, if required, or an inability to meet a demand or a prolonged interruption in supply or a significant increase in the price of one or more components could adversely affect the Company's operating results.

BACKLOG

The Company's backlog consists generally of product orders for which a purchase order has been received and which are scheduled for shipment within twelve months. Because a large percentage of the Company's orders require products to be shipped in the same quarter in which the order was received, and due to possible changes in delivery schedules, cancellations of orders and delays in shipment, the Company does not believe that the level of backlog at any point in time is an accurate indicator of the Company's performance.

COMPETITION

In each of the markets that it serves, Veeco faces substantial competition from established competitors some of which have greater financial, engineering, manufacturing and marketing resources than Veeco. In addition, to a lesser extent many of Veeco's product lines face competition from alternative technologies, some of which are more established than those used by Veeco in its products. Significant marketing factors for metrology and process equipment tools include system performance, accuracy, repeatability, ease of use, reliability, cost of ownership, and technical service and support. Veeco believes it competes favorably on

the basis of these factors in each of Veeco's served markets for such products. None of Veeco's competitors competes with Veeco across all of Veeco's product lines.

Veeco competes with metrology product manufacturers such as Hitachi, KLA-Tencor, Thermo-Microscopes, ADE Corporation and Zygo Corporation. Veeco competes with process equipment manufacturers such as Commonwealth Scientific Corporation, Hitachi, Nordiko, CVC and Balzers. Veeco competes with industrial measurement product manufacturers such as Kevex, CMI International, Fischer, Varian Associates, Leybold and Alcatel.

PATENTS, TRADEMARKS AND OTHER INTELLECTUAL PROPERTY

Veeco's success depends in part on its proprietary technology. Although Veeco attempts to protect its intellectual property rights through patents, copyrights, trade secrets and other measures, there can be no assurance that Veeco will be able to protect its technology adequately or that competitors will not be able to develop similar technology independently.

Veeco has more than 75 patents and over 10 exclusive and non-exclusive licenses to patents owned by others covering its various products which Veeco believes provide it with a competitive advantage. Veeco has a policy of seeking patents when appropriate on inventions concerning new products and improvements as part of its ongoing research, development and manufacturing activities. Veeco believes that there are no patents which are critical to its operations, and that the success of its business depends primarily on the technical expertise, innovation, creativity and marketing and distribution ability of its employees.

Veeco also relies upon trade secret protection for its confidential and propriety information. There can be no assurance that others will not independently develop substantially equivalent proprietary information and techniques or otherwise gain access to Veeco's trade secrets or disclose such technology or that Veeco can meaningfully protect its trade secrets. In addition, the Company cannot be certain that it will not be sued by third parties alleging that the Company has infringed their patents or other intellectual property rights. If any third party sues Veeco, the Company's business, results of operations or financial condition could be materially adversely affected.

Following the merger with Digital, in September 1998, Veeco and IBM entered into a cross license agreement providing for the grant by Veeco to IBM and the grant by IBM to Veeco of the non-exclusive right to make, use or sell SPM products utilizing technology covered by certain patents held by Veeco and IBM, respectively. The agreement terminates in August 2003. The cross license agreement replaces a prior patent license agreement between IBM and Digital.

ENVIRONMENTAL MATTERS

In October 1993, the California Regional Water Quality Control Board, Central Coast Region (the "RWQCB") issued a Cleanup and Abatement Order ("CAO") for the site (the "Site") of a facility which was leased by a predecessor ("Old Sloan") of Sloan Technology Corp., a subsidiary of the Company ("Sloan") in Santa Barbara, California. to be discharged into waters of the State at the Site where The CAO declared that Lambda Electronics Inc. ("Lambda"), the Company and certain other parties had caused nor permitted certain hazardous waste they create, or threaten to create, a condition of nuisance. (The Company is named as a "discharger" in the CAO because it acquired the assets and liabilities of Old Sloan pursuant to the acquisition of the equipment group of a predecessor of the Company (the "Acquisition"); in addition, the Company may be required to indemnify Lambda for obligations incurred by Lambda as a result of Old Sloan's operations.)

In compliance with the CAO, the Company submitted a corrective action plan for remediating contaminated soils at the Site, by excavating them, spreading them, tilling them, and then refilling the excavated areas with these soils. The RWQCB approved this corrective action plan on June 6, 1994 and on November 29, 1994, the Santa Barbara County Air Pollution Control District exempted the corrective action activities from the District's air permit requirements. The soil remediation was completed in September 1995. The Company is currently performing post soil remediation groundwater monitoring.

Reports prepared by consultants hired by the Company and by owners of the Site indicate elevated levels of certain contaminants in samples of groundwater underneath the Site. Pursuant to the CAO, in September 1998 the Company began implementation of a groundwater remediation plan approved by the RWQCB, which includes both air "sparging" to remove volatile contaminants from Site groundwater and soil and monthly monitoring of groundwater. The goal of this remedial effort is to reduce contaminant concentrations in Site groundwater to drinking water standards approved by the U.S. Environmental Protection Agency and the RWQCB, or to demonstrate that any residual contamination is migrating to Site groundwater from off-Site sources. The Company has been sampling the groundwater each month since September. The December samples did not show any contaminants above laboratory detection limits. Consistent with the remediation plan, the remediation system has been temporarily shut down; the Company is continuing groundwater sampling. If contaminants remain below RWQCB standards in subsequent sampling, the Company will ask the RWQCB to close the CAO case. Alternatively, if there is a "rebound" in contaminant levels, the Company will restart the remedial system and operate it until concentrations are again reduced below RWQCB standards. The Company's consultants believe that, if there are two episodes of contaminant elimination and rebound, this will be a strong indication that contamination is migrating to the Company's monitor wells from off-Site sources. At such a point, the Company would conclude that its remedial obligation had been fulfilled, and it would apply to the RWQCB for closure of the CAO case.

The Company cannot at this time estimate the extent of its and Lambda's remaining remedial liability at the Site since that will depend upon both the success of the groundwater

remediation and the Company's ability to demonstrate to the RWQCB that any remaining contamination in Site groundwater is migrating onto the Site from other sources.

Pursuant to the Acquisition, the Company is required to pay, and has paid for each of the past seven years, up to \$15,000 per year of the expenses incurred in connection with the operation of certain equipment used in connection with the monitoring and remediation of certain environmental contamination at the Company's Plainview, New York facility. The Company may under certain circumstances also be obligated to pay up to an additional \$250,000 in connection with the implementation of a comprehensive plan of environmental remediation at the Plainview facility; pursuant to the terms of the Acquisition, Lambda (as well as its corporate parent, Unitech, and certain of Lambda's subsidiaries) are required to pay all other costs and expenses relating to any such plan of environmental remediation. Because no such comprehensive plan of remediation has been required to date, the Company is not in a position to estimate more precisely what any actual liability might be.

The Company is aware that petroleum hydrocarbon contamination has been detected in the soil at the site of the facility leased by its Sloan subsidiary in Santa Barbara, California (the "Sloan Building"). For 18 months after the Acquisition, the Company owned all of the outstanding capital stock of a company which held title to the Sloan Building, and a leasehold in the property on which the Sloan Building is located. In July 1991, the capital stock of such company was transferred to Lambda, pursuant to provisions in the agreement relating to the Acquisition. Although there appears to be no evidence that the petroleum constituents found in the soil are associated with any activities of Sloan at the Sloan Building, under Federal and California environmental statutes, current "owners and operators" and "owners and operators" at the time of disposal of hazardous substances may be deemed liable for removal and remediation of contamination at a facility. In connection with the Acquisition, Lambda and Unitech plc agreed to indemnify the Company for liabilities incurred by the Company which arise from the environmental contamination at the site, and any costs and expenses relating to the remediation thereof.

The former headquarters of Digital, located at 112 Robin Hill Road, Santa Barbara, California (the "Robin Hill Site"), which was acquired in connection with the Company's merger with Digital in May 1998, was purchased by Robin Hill Properties, Inc. ("Robin Hill") from Raytheon Company ("Raytheon") in November 1997. At the time of such purchase, Robin Hill was an affiliate of Digital. In connection with the Company's merger with Digital, Robin Hill became a wholly-owned subsidiary of the Company. In 1994-95, Raytheon had carried out an environmental site assessment of its Hollister Avenue Campus, which included the Robin Hill Site, through one of its subsidiaries, Raytheon Engineers & Constructors, Inc. The assessment found quantities of certain volatile organic compounds, principally trichloroethene and benzene, above the applicable California maximum concentration levels, in aquifers lying approximately 40-50 feet below the northeast and southeast corners and along the northern boundary of the Robin Hill Site, as well as the same and other compounds in deep and shallow aquifers and in the soil of certain portions of the rest of the Raytheon Hollister Avenue Campus. Raytheon reported the findings of the assessment to the RWQCB and proposed for the Robin Hill Site that possible off-site sources of the compounds found under the site be investigated and for the rest of the Raytheon Hollister Avenue Campus that a study

to determine feasibility and applicability of remediation of this part of the Campus be carried out by Raytheon. In response, the RWQCB suggested additional testing at the Robin Hill Site and acquiesced in Raytheon's proposed study of the rest of the Raytheon Hollister Avenue Campus. The Company understands that the RWQCB has not as yet ordered an investigation of off-site sources of the compounds found under the Robin Hill Site, nor has it suggested remediation of the site.

It was a condition of Robin Hill's purchase of the Robin Hill Site that Raytheon carry out additional testing at the site, including drilling and sampling additional monitoring wells, sampling the soil and resampling the existing monitoring wells. This testing was conducted by Raytheon Engineers & Constructors, working under the surveillance of Robin Hill's environmental consultant, PHR Environmental Consultants, Inc. The testing confirmed the findings of the earlier assessment at the northeast and southeast corners of the site, although at somewhat different levels (higher levels of TCP in the southeast corner and lower levels in the northeast corner), but did not find these chemicals above maximum concentration levels at the other tested portions of the site. In light of these findings, Robin Hill agreed to proceed with the purchase of the site. The Company understands that Raytheon intends to report these findings to the RWQCB.

Under federal and California environmental statutes, current "owners and operators" of a contaminated site, such as Robin Hill and Veeco, may be deemed liable for remediating such contamination. The agreement under which the purchase was consummated provides Robin Hill and its successors with full indemnification from Raytheon against further costs of investigating the Robin Hill Site and of remediating hazardous substances released upon or under the site before the purchase, as well as continued migration on and under the site of identified contaminants. Under the agreement, Raytheon is responsible for the conduct of discussions with governmental agencies, including the RWQCB, relative to investigations and remediation of the Robin Hill Site.

EMPLOYEES

At December 31, 1998, the Company had approximately 767 employees, comprised of 205 in manufacturing and testing, 102 in sales and marketing, 118 in service and support, 247 in engineering, research and development, and 95 in general administration and finance. The success of the Company's future operations depends in large part on the Company's ability to recruit and retain engineers, technicians and other highly-skilled professionals who are in considerable demand. There can be no assurance that the Company will be successful in retaining or recruiting key personnel. None of the Company's employees is represented by a labor union and the Company has never experienced a work stoppage, slowdown or strike. The Company considers its employee relations to be good.

None of the Company's senior management or key employees is subject to an employment agreement; in addition, none of such individuals is subject to an agreement not to compete with the Company.

ITEM 2. PROPERTIES.

The Company's corporate headquarters and manufacturing and research and development facilities for process equipment systems are located in an 80,000 square foot building in Plainview, New York, which is owned by the Company. The Company also manufactures and designs products in six other sites in the United States, which include a 100,000 square foot facility in Orangeburg, New York, which was sold in January 1999 as part of the Company's 1998 plan of reorganization, a 100,000 square foot facility in Tucson, Arizona, owned by the Company, a 40,000 square foot facility in Ronkonkoma, New York, leased by the Company, a 25,000 square foot facility in Santa Barbara, California, leased by the Company (the Company is currently marketing this building for sublease as part of the Company's 1998 plan of reorganization), a 100,000 square foot facility in Santa Barbara, California, owned by the Company and an 11,000 square foot facility in San Jose, California, leased by the Company. The Tucson facility is subject to a mortgage, which at December 31, 1998, had an outstanding balance of \$2,447,000. The Santa Barbara facility is subject to a mortgage, which at December 31, 1998 had an outstanding balance of \$6,700,000. The Ronkonkoma and Santa Barbara leases expire in 2003.

The Company also leases facilities located in Tustin, California and Chadds Ford, Pennsylvania for use as sales and service centers for certain of its products. Subsidiaries of the Company lease space for use as sales and service centers in Dourdan, France; Munchen, Germany; Manheim, Germany; Cambridge, England; Watford, England; Beijing, China; Hsinchu, Taiwan; Osaka, Japan; Tokyo, Japan and Penang, Malaysia. The Company believes its facilities are adequate to meet its current needs. Certain levels of environmental contamination have been detected at the Plainview, New York and Santa Barbara, California facilities of the Company. See "Business - Environmental Matters."

ITEM 3. LEGAL PROCEEDINGS.

See "Business--Environmental Matters" for a description of certain environmental matters involving the Company. Except as described therein, there are no material legal proceedings involving the Company or any of its subsidiaries.

ITEM 4. SUBMISSION OF MATTERS TO VOTE OF SECURITY HOLDERS.

None.

PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER

MATTERS.

The Common Stock is quoted on the NASDAQ National Market under the symbol "VECO". The 1998 and 1997 high and low closing prices are as follows:

	199	98	1997		
	HIGH	LOW	HIGH	LOW	
First Quarter	\$37.19	\$20.38	\$31.38	\$21.88	
Second Quarter	42.13	22.94	41.50	25.75	
Third Quarter	35.00	22.13	72.50	38.50	
Fourth Quarter	54.38	21.63	59.50	19.19	

On March 19, 1999, the closing price for the Company's Common Stock on the NASDAQ National Market was \$44.375. As of March 19, 1999, the Company had approximately 226 shareholders of record.

In May, 1998, in connection with the Digital merger, the Company issued to the former stockholders of Digital a total of 5,583,725 shares of Common Stock. The securities were issued without registration under the Securities Act of 1933 pursuant to Section 4(2) thereof. See "Business- Recent Developments."

In July 1997, in connection with the acquisition of Wyko, in exchange for all of the outstanding capital stock of Wyko, the Company issued to the former stockholders of Wyko a total of 2,863,810 shares of Common Stock and to former option holders of Wyko options to purchase 136,190 shares of Common Stock. The securities were issued without registration under the Securities Act of 1933 pursuant to Section 4(2) thereof. Options to purchase 30,547 shares of Common Stock were issued with an exercise price of \$2.20 per share, options to purchase 10,182 shares of Common Stock were issued with an exercise price of \$2.18 per share and options to purchase 95,461 shares of Common Stock were issued with an exercise price of \$1.27 per share.

The Company has not paid dividends on the Common Stock. The Company intends to retain future earnings, if any, for the development of its business and, therefore, does not anticipate that the Board of Directors will declare or pay any dividends on the Common Stock in the foreseeable future. In addition, the provisions of the Company's current credit facility limits the Company's ability to pay dividends. The Board of Directors will determine future dividend policy based on the Company's results of operations, financial condition, capital requirements and other circumstances.

ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA.

The financial data set forth below should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and with the Company's Consolidated Financial Statements and notes thereto included elsewhere in this Form 10-K.

	(IN THOUSANDS, EXCEPT PER SHARE DATA) YEARS ENDED DECEMBER 31,							
	1998	1997	1996	1995	1994			
STATEMENT OF INCOME DATA: Net sales Cost of sales	\$ 206,838 111,778	\$ 216,728 110,680	\$ 165,059 83,521	61,693	45,359			
Gross profit Costs and expenses Merger and reorganization expenses Write-off of purchased in-process technology	95,060	106,048 65,954 2,250(2) 4,200	81,538 48,045 	62,283 38,774 	39,600 28,352 			
Legal fees and claims related to litigation					2,051			
Operating income		33,644						
Interest expense (income), net	888		(345)	179 	2,901			
Income before income taxes and extraordinary item Income tax provision (benefit)	18,145 5,444	33,637 7,610	33,838 6,941	23,330 2,497	6,296 (584)			
Income before extraordinary item Extraordinary (loss), net of \$355 tax benefit	12,701	26,027 	26,897 	20,833				
Net income	\$12,701	\$26,027	\$26,897	, .,				
EARNINGS PER SHARE: Income before extraordinary item per common share Extraordinary (loss) per common share	\$.87 		\$1.89 		\$.65 (.06)			
Net income per common share	\$.87	\$1.81	\$1.89		\$.59			
Diluted income before extraordinary item per common share Diluted extraordinary (loss) per common share	\$.85	\$1.75 	\$1.86 	\$1.48	\$.62 (.06)			
Diluted net income per common share	\$.85	\$1.75	\$1.86	\$1.48	\$.56			
PRO FORMA PRESENTATION (3): Income before income taxes and extraordinary item Pro forma income tax provision		\$33,637 12,817						
Pro forma income before extraordinary item Extraordinary (loss), net of \$355 tax benefit	11,247	20,820						
Pro forma net income	\$ 11,247	\$ 20,820	\$ 20,875	\$ 16,276	\$ 3,691			
Pro forma net income per common share Pro forma diluted net income per common share	\$.77 \$.76	\$1.45 \$1.40	\$1.46 \$1.44	\$1.18 \$1.16	\$.35 \$.33			
Weighted average shares outstanding Diluted weighted average shares outstanding	14,627 14,887	14,392 14,908	14,251 14,490	13,750 14,068	10,579 11,056			

	AS OF DECEMBER 31,								
		1998		1997		1996		1995	1994
-									
BALANCE SHEET DATA:									
Cash and cash equivalents	\$	23,492	\$	20,444	\$	26,322	\$	20,862	\$ 5,610
Working capital		85,526		68,778		61,994		49,324	25,543
Excess of cost over net assets acquired, net		4,187		4,318		4,448		4,579	4,710
Total assets		172,837		159,631		113,339		93,248	62,643
Long-term debt (including current									
<pre>installments)</pre>		17,147		17,356		10,669		10,766	2,839
Shareholders' equity		113,224		93,758		71,569		58,448	40,910

- (1) Merger expenses related to the Digital merger were comprised of transaction fees and expenses of \$3.3 million and a \$1.6 million non-cash compensation charge related to stock issued in accordance with a pre-existing agreement with a key Digital employee. Reorganization expenses consisted of \$.5 million for termination benefit costs, \$.7 million for an estimated loss on a future sublease of an abandoned office and manufacturing facility, \$.9 million for write-downs of long-lived assets held for sale or disposal, and \$.5 million for other costs. See Note 2 to the Consolidated Financial Statements.
- (2) During 1997, the Company recorded a \$2.3 million charge for merger related fees consisting of investment banking, legal and other transaction costs in connection with the merger with Wyko.
- (3) Pro forma net income and pro forma earnings per share present income taxes as if Digital, which was merged with the Company in May 1998 in a transaction accounted for as a pooling of interests, had been a "C" corporation for all periods presented and, therefore, subject to federal income taxes at the corporation level. Prior to the merger, Digital had elected "S" corporation status for income tax purposes and, therefore, was not subject to federal income taxes.

ITEM 7. MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

OVERVIEW

Veeco is a leader in the design, manufacture, marketing and servicing of a broad line of precision metrology and process equipment used to measure, test and manufacture microelectronic products for the data storage and semiconductor industries. Precision metrology equipment is primarily used to measure critical dimensions on thin film magnetic heads (TFMHs) and semiconductor devices. Process equipment is primarily used to etch and deposit materials in the manufacture of TFMHs.

During the last several years, Veeco has increasingly emphasized its metrology product line, which accounted for \$126.2 million or 61.0% of its net sales for the year ended December 31, 1998. This emphasis was demonstrated by the mergers with Wyko in July 1997 and Digital in May 1998. These mergers resulted in a broadening of the metrology product line by adding the optical interferometry products manufactured by Wyko and atomic force/scanning probe microscopes manufactured by Digital to the stylus profiler products manufactured by Veeco. Veeco's net sales for 1998 included \$102.5 million attributable to sales of Wyko and Digital products. Veeco's consolidated financial condition and results of operations have been retroactively restated to reflect Veeco's mergers with Wyko and Digital, which have been accounted for as poolings of interests.

RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, the relationship (in percentages) of selected items of Veeco's consolidated statements of income to its total net sales:

	YEAR I	31,	
	1998	1997	1996
Net sales	100.0%	100.0%	100.0%
Cost of sales	54.0	51.1	50.6
Gross profit	46.0	48.9	49.4
Operating expenses:			
Research and development	13.2	11.3	10.7
Selling, general and administrative	20.3	19.2	18.0
Other-net	(.3)		0.4
Merger and reorganization expenses	3.6	1.0	
Write-off of purchased in-process technology		1.9	
Total operating expenses	36.8	33.4	29.1
Operating income	9.2	15.5	20.3
Interest expense (income), net	0.4	0.0	(0.2)
Income before income taxes	8.8	15.5	20.5
Income tax provision	2.7	3.5	4.2
Net income	6.1%	12.0% 	16.3%

YEARS ENDED DECEMBER 31, 1998 AND 1997

Net sales were \$206.8 million for the year ended December 31, 1998, representing a decrease of \$9.9 million or 4.6%, when compared to the year ended December 31, 1997. The decrease in sales reflects a 27.9% decrease in process equipment sales partially offset by an 11.9% increase in metrology sales. Sales in the U.S., Europe, Japan and Asia Pacific, respectively, accounted for 48.8%, 19.0%, 16.8% and 10.4%, respectively, of the Company's net sales for the year ended December 31, 1998. Sales in the U.S. decreased approximately 18.2%, while international sales included a 79.3% increase in Europe, a 16.8% increase in Japan and a 43.8% decrease in Asia Pacific from the comparable 1997 period. The decrease in U.S. sales principally reflects reduced process equipment sales to data storage customers. The increase in sales in Europe and in Japan principally reflects increased process equipment sales to data storage customers along with increased metrology sales for data storage and semiconductor applications. The decrease in sales in Asia Pacific principally reflects a decrease in sales of all product lines resulting from the economic downturn in that region. The Company believes that there will continue to be quarter to quarter variations in the geographic concentration of sales.

Metrology sales of \$126.2 million for the year ended December 31, 1998 increased by \$13.4 million or 11.9% over the comparable 1997 period principally reflecting increased purchases of metrology products for in-line inspection of critical steps in data storage applications. Process equipment sales of \$60.9 million for the year ended December 31, 1998, decreased by \$23.6 million or 27.9% from the comparable 1997 period, as sales of ion beam etch products declined, partially offset by increased sales of new deposition products associated with the transition to magnetoresistive (MR) and giant magnetoresistive (GMR) thin film magnetic heads (TFMHs). Ion beam etch sales continue to be negatively affected by excess capacity in the data storage industry. Industrial measurement sales for the year ended December 31, 1998, of \$19.7 million increased 1.5% over the comparable 1997 period.

Veeco received \$221.4 million of orders for the year ended December 31, 1998, representing a 1.3% increase from \$218.6 million of orders in the comparable 1997 period. Metrology orders increased 12.4% to \$131.4 million reflecting increased purchases of in-line metrology products for production applications such as PTR (pole tip recession) measurements for new MR and GMR thin film magnetic heads. Process equipment orders decreased 7.3% to \$71.7 million as a result of a reduction in orders of ion beam etch products, reflecting weak data storage market conditions, including industry-wide overcapacity. Industrial measurement orders decreased 25.1% to \$18.3 million as a result of a reduction in orders of industrial leak detection equipment. The book-to-bill ratio for the year ended December 31, 1998 was 1.07 to 1.

Gross profit for the year ended December 31, 1998 of \$95.1 million represents a decrease of \$11.0 million from the comparable 1997 period. Gross profit as a percentage of net sales decreased to 46.0% for 1998 from 48.9% for 1997, principally due to a decrease in gross margin for the process equipment product line. This decline resulted from lower sales volume,

increased field support, warranty, facility and information system costs and the increase in sales of new deposition products with lower initial gross margins than established ion beam etch products. The metrology product line experienced higher field service and warranty costs as it expanded sales of production related inspection tools to data storage customers at a variety of international locations.

Research and development expense for the year ended December 31, 1998 of \$27.4 million increased by \$2.9 million or 11.9% over the comparable period of 1997, as the Company continues to invest in new product development in each of its product lines with particular emphasis on in-line inspection tools in the metrology product line and deposition tools for its process equipment line.

Selling, general and administrative expenses of \$42.0 million for the year ended December 31, 1998 remained relatively flat when compared to 1997.

As described in Note 2 to the Company's Consolidated Financial Statements, for the year ended December 31, 1998, the Company recorded a \$7.5 million pre-tax charge for merger and reorganization expenses principally related to the merger with Digital during such period. During the year ended December 31, 1997, the Company recorded a \$4.2 million write-off for the fair values of acquired in-process engineering and development projects that had not reached technological feasibility and have no future alternative uses and a \$2.3 million charge related to the merger with Wyko.

Income taxes for the year ended December 31, 1998 amounted to \$5.4 million or 30% of income before income taxes as compared to \$7.6 million or 23% of income before income taxes for the same period of 1997. These effective tax rates reflect Digital's "S" Corporation status for five months in 1998 (through the merger date) compared to a full year in 1997. As an "S" Corporation, Digital was not subject to federal income taxes at the corporation level.

YEARS ENDED DECEMBER 31, 1997 AND 1996

Net sales were \$216.7 million for the year ended December 31, 1997 representing an increase of approximately \$51.7 million or 31.3%, when compared to the year ended December 31, 1996. The increase reflects growth in Veeco's process equipment and metrology product lines. Sales in the U.S. increased approximately 54.2%, while international sales included a 27.3% increase in Asia Pacific, a 5.2% increase in Europe and a 4.5% decrease in Japan.

Sales of metrology products increased by 22.5% to approximately \$112.8 million in 1997 compared to 1996 principally as a result of increased sales of Wyko optical interferometers, Dektak stylus profilers and scatterometers, atomic force microscopes and Digital SPM systems. Sales of Wyko optical interferometers increased by 81%, reflecting increased acceptance by the semiconductor industry of non-contact optical measurement for advanced packaging. Sales of Dektak stylus profilers and scatterometers increased by 21% reflecting acceptance of new product introductions in the data storage and semiconductor industries. Atomic force microscope sales increased 15% reflecting increased demand for advanced semiconductor applications. Nano Scope Dimension SPM systems sales increased by

approximately 16%, partially offset by a decrease in sales of Digital's other product groups. Sales of process equipment increased by 59% to approximately \$84.5 million in 1997 compared to 1996, driven principally by increased demand from the data storage industry for equipment used in the production of MR and GMR heads for high density hard drives. Of this increase, approximately 39% was due to growth in volume, with the balance of the increase due to a shift in customer demand to multi-process modules with increased automation which resulted in an approximately 47% higher average selling price of a system. Sales of industrial measurement products were approximately \$19.4 million in 1997, which remained relatively flat when compared to 1996.

Veeco received approximately \$218.6 million of orders in 1997 compared to approximately \$186.1 million in 1996, reflecting both the increased demand for high density hard drives and the continued industry transition to the next generation MR thin film magnetic heads as well as increased semiconductor industry investment in advanced products. The book-to-bill ratio was 1.01 to 1 for the year ended December 31, 1997.

Gross profit increased to approximately \$106.0 million, or 48.9% of net sales for 1997, compared to \$81.5 million or 49.4% of net sales for 1996. This decrease in gross margin is principally attributable to a decrease in gross margin in Digital's scanning probe/atomic force microscopes from 57.4% in 1996 to 56.2% in 1997.

Research and development expense increased by approximately \$6.8 million to approximately \$24.5 million, or 11.3% of net sales in 1997 compared to approximately \$17.7 million or 10.7% of sales in 1996, due to increased R&D investment in process equipment and metrology. Increased R&D investment was made in process equipment in physical vapor deposition (PVD) and in ion beam deposition. In metrology, increased investments were made in Wyko optical interferometer products for both data storage and semiconductor market products along with investments in Dektak stylus profilers for the semiconductor, data storage and flat panel display markets and investments in Digital products for integrated circuit and data storage applications.

Selling, general and administrative expenses increased by approximately \$11.9 million to 19.2% of net sales in 1997 from 18.0% for 1996. Selling expense increased \$9.0 million, principally due to higher sales commissions resulting from higher sales volume, increased compensation and travel expense as a result of additional sales and service personnel required to support Veeco's growth and an increase in advertising and marketing to support new products.

Operating expenses in 1997 include merger costs incurred in connection with the merger with Wyko Corporation of approximately \$2.3 million, consisting of investment banking, legal and other transaction costs. Operating expenses in 1997 also include the effect of a \$4.2 million charge representing the write-off of the fair values of in-process engineering and development projects that had not reached technological feasibility and have no future alternative uses.

Income taxes amounted to \$7.6 million or 22.6% of income before income taxes for 1997 as compared to \$6.9 million or 20.5% of income before income taxes for 1996. The principal

reason for the low effective tax rate when compared to the statutory income tax rate is due to Digital's "S" Corporation status. As an "S" Corporation, Digital was not subject to federal income taxes at the corporation level.

LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operations totaled \$10.8 million in 1998 compared to \$18.1 million in 1997 and \$23.4 million in 1996. Cash provided by operations in 1998 resulted from (i) net income plus non-cash charges for depreciation and amortization, and certain merger and reorganization charges of \$20.9 million plus (ii) increases of accrued expenses and other current liabilities, and other net operating assets and liabilities of \$1.8 million and \$1.1 million, respectively, and a decrease in accounts receivable of \$2.7 million. These items were partially offset by an increase in inventories and a provision for deferred income taxes of \$8.8 million and \$1.1 million, respectively, as well as a decrease in accounts payable of \$5.8 million. The increase in inventories is attributable to an increase in inventory at the Company's domestic manufacturing and international sales locations to support new product introductions. Cash from operations in 1997 resulted from (i) net income plus non-cash charges for depreciation and amortization and the write-off of purchased in-process technology of \$32.4 million plus (ii) increases of accounts payable, accrued expenses and other current liabilities, and other net operating assets and liabilities of \$8.7 million, \$4.5 million and \$.6 million, respectively. These items were partially offset by increases in accounts receivable, inventories and a provision for deferred income taxes of \$12.8 million, \$13.6 million and \$1.7 million, respectively. The increases in accounts receivable, inventories, accounts payable and accrued expenses are attributable to the increased 1997 sales volume. Cash from operations in 1996 resulted from (i) net income plus non-cash charges for depreciation and amortization of \$28.9 million plus (ii) increases of accounts payable, accrued expenses and other current liabilities, and other net operating assets and liabilities of \$2.9 million, \$4.1 million and \$1.2 million, respectively. These items were partially offset by increases in accounts receivable, inventories and deferred income taxes of \$4.2 million, \$8.7 million and \$0.9 million, respectively. The increases in accounts receivable, inventories, accounts payable and accrued expenses are attributable to the increased 1996 sales volume.

Net cash used in investing activities in 1998 totaled \$8.1 million compared to \$25.4 million in 1997 and \$4.1 million in 1996. Veeco made capital expenditures of \$8.1 million in 1998, compared to \$21.0 million in the comparable 1997 period. Capital expenditures in 1998 were principally for engineering and application lab equipment. Cash used for investing activities in 1997 primarily related to the PVD acquisition (\$4.4 million) and capital expenditures (\$21.0 million). Capital expenditures in 1997 included the purchase of a 100,000 square foot building in California for \$9.7 million for the Company's metrology business, as well as for manufacturing facilities, laboratory and test equipment and business system upgrades. Cash used in investing activities in 1996 was for capital expenditures.

Net cash provided by financing activities totaled \$1.4 million in 1998 compared to \$1.6 million in 1997 and a use of cash of \$14.0 million in 1996. The generation of cash in 1998 resulted from proceeds from stock issuances partially offset by distributions to former

Digital shareholders of \$2.0 million. The generation of cash in 1997 resulted from proceeds from the sale of Common Stock and proceeds from long-term debt offset by distributions to former Digital shareholders of \$10.0 million. Cash used in 1996 principally resulted from distributions of \$14.0 million to former Digital shareholders.

On February 2, 1999, the Company completed a public offering, pursuant to which 1,000,000 shares of Common Stock, par value \$.01 per share, were issued and sold for \$52.00 per share, less underwriting discounts and commissions of \$2.34 per share. The Company expects to use the net proceeds of the offering (approximately \$49.0 million) for capital expenditures including clean manufacturing areas and expanded customer application laboratories and for working capital and general corporate purposes, including potential acquisitions.

The Company has an unsecured \$40.0 million Credit Facility (the "Credit Facility") which may be used for working capital, acquisitions and general corporate purposes. The Credit Facility bears interest at the prime rate of the lending banks, but is adjustable to a maximum rate of 1/4% above the prime rate in the event the Company's ratio of debt to cash flow exceeds a defined ratio. A LIBOR-based interest rate option is also provided. As of December 31, 1998 there were no amounts outstanding under the Credit Facility.

The Company will be required to repay promissory notes owed to former stockholders of Digital in the aggregate principal amount of \$8,000,000 when they become due in March 2000. The notes bear interest at an annual rate of 7.21%.

The Company believes that existing cash balances together with cash generated from operations and amounts available under the Credit Facility will be sufficient to meet the Company's projected working capital and other cash flow requirements through 1999.

YEAR 2000

The Year 2000 Issue is the result of computer programs using two digits rather than four to define the applicable year. Any of the Company's computer programs or hardware or other equipment that have date-sensitive software or embedded chips may recognize a date using "00" as the year 1900 rather than the year 2000. This could result in a system failure or miscalculations causing disruptions of operations, including, among other things, a temporary inability to process transactions, send invoices, or engage in similar normal business activities.

Based on recent assessments, the Company has determined that it needs to modify or replace portions of its business systems' software and certain hardware so that those systems will properly utilize dates beyond December 31, 1999. The Company presently believes that with modifications or replacements of its business systems existing software and certain hardware, the Company's computer programs should be able to continue to operate effectively after December 31, 1999. However, if such modifications and replacements are not made, or are not completed in a timely manner, the Year 2000 Issue could have a material impact on the operations of the Company. Furthermore, in addition to its own systems, the Company relies directly and indirectly on external systems of its customers,

suppliers, creditors, financial organizations, utilities providers and governmental agencies (collectively, "Third Parties").

The Company is utilizing both internal and external resources to resolve the Year 2000 Issue following a phased approach which is comprised of inventory and assessment, planning and renovation, testing and implementation. The following describes the Company's efforts to identify and address its and applicable Third Party Year 2000 Issues with respect to a) the Company's information technology (IT) and non-IT systems, including facilities and infrastructure, b) the Company's products and c) the Company's suppliers:

a) The Company's IT and non-IT systems including facilities and infrastructure:

In 1997, the Company completed the installation of a new business system for its process equipment and industrial product lines which has been certified by the vendor as Year 2000 compliant. The Company recently completed its assessment and testing of its business systems for its metrology business lines. Based upon such assessment and testing, along with installing vendor upgrades and relying upon compliance statements received from its software and hardware vendors, the Company believes its metrology business systems will properly utilize dates beyond December 31, 1999. Furthermore, the Company is in the process of installing a new business system for its sales and service offices in Europe that the vendor has certified is Year 2000 compliant.

The Company recently completed its inventory and assessment of its desktop systems and laptops. The Company currently uses standard "off the shelf" vendor-supplied software on its desktop systems and laptops. Based upon this assessment, the Company is not aware of any business critical remediation that is required and believes that its business critical desktop systems and laptops will properly utilize dates beyond December 31, 1999.

The Company is in the process of assessing its Year 2000 risk with respect to telephone and communications systems, utility systems and building security systems. Formal inquiries were sent to Third Parties in December 1998 inquiring as to such Third Parties' Year 2000 readiness. The Company anticipates completing its assessment before June 30, 1999.

b) The Company's products:

The Company has recently completed its inventory and assessment of its products' Year 2000 readiness utilizing testing guidelines prepared by Sematech, a consortium of suppliers to worldwide semiconductor manufacturers. The Company plans to comply with Sematech's guidelines for Year 2000 compliance for its metrology and process equipment lines. The Company's new products are designed to be Year 2000 ready; however, some of the Company's older products will require upgrades for Year 2000 readiness. The Company intends to provide upgrades for certain of

such products, some of which will be provided to customers without charge. Notwithstanding such efforts, any failure of the Company's products to perform, including system malfunctions due to the onset of Year 2000, could result in claims against the Company which could have a material adverse effect on the Company's business, results of operations or financial condition. In such event, the Company's customers could choose to convert to other Year 2000 ready products in order to avoid such malfunctions, which could have a material adverse effect on the Company's business, financial condition or results of operations.

c) The Company's suppliers:

The Company is in the process of assessing its significant suppliers and subcontractors regarding the status of their Year 2000 readiness. To date, the Company is not aware of any Year 2000 issue that would materially impact the Company's business, financial condition or results of operations. However, the Company has no means of ensuring that suppliers or subcontractors will be Year 2000 ready. The inability of suppliers or subcontractors to complete their Year 2000 resolution process in a timely fashion could materially impact the Company. The Company is unable to determine the effect of non-compliance by suppliers or subcontractors.

The Company will utilize both internal and external resources to reprogram or replace, test, and implement the software and operating equipment for Year 2000 modifications. The total cost of the Year 2000 project is estimated at \$400,000 to \$750,000 and is being funded through operating cash flows. To date, the Company has incurred approximately \$250,000 of which \$100,000 has been expensed and \$150,000 has been capitalized, related to all phases of the Year 2000 project. Of the total remaining project costs, approximately \$100,000 to \$250,000 is attributable to the purchase of new software and operating equipment which will be capitalized. The remaining \$50,000 to \$250,000 relates to repair of hardware and software and external consultant costs and will be expensed as incurred.

Management of the Company believes it has an effective program in place to resolve the Year 2000 Issue in a timely manner. As noted above, the Company has not yet completed all necessary phases of the Year 2000 program. In the event the Company does not successfully complete any additional phases, the Company's ability to do business with its suppliers and customers may be disrupted. In addition, there can be no assurance that the systems of Third Parties with which the Company interacts will not suffer from Year 2000 problems, or that such problems would not have a material adverse effect on the Company's business, financial condition or results of operations. In particular, Year 2000 problems that have been or may in the future be identified with respect to the IT and Non-IT systems of Third Parties having widespread national and international interactions with persons and entities generally (for example, certain IT and Non-IT systems of governmental agencies, utilities and information and financial networks) could have a material adverse impact on the Company's financial condition or results of operations.

The Company does not currently have any contingency plans and has not yet determined its

most reasonably likely worst case scenario with respect to the Year 2000 Issue. The Company currently is in the process of reviewing its Year 2000 compliance plans to determine what contingency plans, if any, are appropriate. There can be no assurance that such measures will prevent the occurrence of Year 2000 problems, which could have a material adverse effect upon the Company's business, results of operations or financial condition.

RISK FACTORS THAT MAY IMPACT FUTURE RESULTS

Certain information provided by the Company, statements made by its employees or information included in its filings with the Securities and Exchange Commission may contain statements which are "forward-looking statements" which involve risks and uncertainties. The following risk factors should be considered by shareholders of and by potential investors in the Company.

DEPENDENCE ON MICROELECTRONICS INDUSTRY; CYCLICALITY OF DATA STORAGE AND SEMICONDUCTOR INDUSTRIES. Veeco's business depends in large part upon the capital expenditures of data storage and semiconductor manufacturers which accounted for the following percentages of the Company's net sales for the periods indicated:

	YEAR	ENDED DECEMBER	31,
	1998	1997	1996
Data Storage	54.9%	53.2%	45.5%
Semiconductor	19.5%	19.8%	23.0%

The data storage and semiconductor industries have been characterized by cyclicality. These industries have experienced significant economic downturns at various times in the last decade, characterized by diminished product demand, accelerated erosion of average selling prices and production overcapacity. Recently, the data storage and semiconductor industries have experienced inventory oversupply and poor operating results and, as a result, Veeco's sales to data storage and semiconductor customers were weaker in 1998 than in 1997.

FLUCTUATIONS IN QUARTERLY OPERATING RESULTS. Veeco's quarterly results have fluctuated significantly in the past and we expect this trend to continue. Factors which affect quarterly results include:

- specific economic conditions in the data storage and semiconductor industries
- the timing of significant orders
- shipment delays
- specific feature requests by customers
- the introduction of new products by Veeco and its competitors
- production and quality problems
- changes in the cost of materials
- disruption in sources of supply
- seasonal patterns of capital spending by customers
- a downturn in the market for personal computers or other products incorporating data storage technology and semiconductors
- market acceptance of Veeco's systems and Veeco's customers' products

Many of these factors are beyond Veeco's control. If Veeco's net sales levels in a particular quarter do not meet expectations, Veeco's operating results will be adversely affected, which may have an adverse impact on the Company's Common Stock price.

RAPID TECHNOLOGICAL CHANGE; IMPORTANCE OF TIMELY PRODUCT INTRODUCTION. The data storage and semiconductor manufacturing industries are subject to rapid technological change and new product introductions and enhancements. Veeco's ability to remain competitive will depend in part upon the Company's ability to develop in a timely and cost effective manner new and enhanced systems at competitive prices and to accurately predict technology transitions. In addition, new product introductions or enhancements by Veeco's competitors could cause a decline in sales or loss of market acceptance of Veeco's existing products. Increased competitive pressure could also lead to intensified price competition resulting in lower margins, which could materially and adversely affect the Company's business, financial condition and results of operations. The Company's success in developing, introducing and selling new and enhanced systems depends upon a variety of factors, including:

- Veeco's product offerings
- timely and efficient completion of product design and development
- timely and efficient implementation of manufacturing processes
- effective sales, service and marketing
- product performance in the field

Because new product development commitments must be made well in advance of sales, new product decisions must anticipate both the future demand for the products under development and the equipment required to produce such products. Veeco cannot be certain that the Company will be successful in selecting, developing, manufacturing and marketing new products or in enhancing existing products.

LIMITED SALES BACKLOG. Veeco's backlog at the beginning of a quarter typically does not include all sales required to achieve Veeco's sales objective for that quarter. Moreover, all customer purchase orders are subject to cancellation or rescheduling by the customer, generally with limited or no penalties. Therefore, backlog at any particular date is not necessarily representative of actual sales for any succeeding period. The Company's net sales and operating results for a quarter may depend upon orders obtained for systems to be shipped in the same quarter that the order is received. In addition, Veeco derives a substantial portion of its net sales in any fiscal period from the sale of a relatively small number of high-priced systems. As a result, the timing of recognition of revenue for a single transaction could have a material adverse effect on Veeco's sales and operating results. Veeco's business and financial results for a particular period could be materially and adversely affected if an anticipated order for even one system is not received in time to permit shipping during the period.

HIGHLY COMPETITIVE INDUSTRY. The data storage and semiconductor capital equipment industries are intensely competitive. Established companies, both domestic and foreign, compete with each of Veeco's product lines. Many of Veeco's competitors have greater financial, engineering, manufacturing and marketing resources than the Company. A substantial investment is required by customers to install and integrate capital equipment into a production line. As a result, once a manufacturer has selected a particular vendor's capital equipment, Veeco believes that the manufacturer generally relies upon that equipment for the specific production line application and frequently will attempt to consolidate its other capital equipment requirements with the same vendor. Accordingly, if a particular customer selects a competitor's capital equipment, the Company expects to experience difficulty in selling to that customer for a significant period of time. The Company believes that Veeco's ability to compete successfully depends on a number of factors both within and outside of Veeco's control, including:

- price
- product quality
- breadth of product line
- system performance
- cost of ownership
- global technical service and support
- success in developing or otherwise introducing new products

Veeco cannot be certain that it will be able to compete successfully in the future.

DEPENDENCE ON PRINCIPAL CUSTOMERS; INDUSTRY CONCENTRATION. Veeco relies on Veeco's principal customers for a significant portion of Veeco's sales. Veeco's principal customers include International Business Machines Corporation ("IBM"), Seagate Technology, Inc. ("Seagate") and Read-Rite Corp. ("Read-Rite"). The following table sets forth the percentage of Veeco's net sales to such principal customers for the periods indicated:

	YEAR ENDED DECEMBER 31,						
	1998	1997	1996				
IBM	17.4%	5.9%	4.1%				
Seagate	10.6%	13.9%	10.5%				
Read-Rite	7.1%	11.0%	10.6%				
Next five top customers	10.9%	11.8%	7.8%				

If the Company lost a major customer, or a significant portion of Veeco's sales to any major customer, it could adversely affect Veeco's results of operations. Veeco's ability to increase sales in the future will depend in part upon Veeco's ability to obtain orders from new customers. The Company cannot be certain that it will be able to do so. In addition, a relatively small number of large manufacturers, many of whom are Veeco's customers, dominate the data storage industry and, to a lesser extent, the semiconductor industry. If any of these large manufacturers discontinues its relationship with Veeco or suffers economic setbacks, Veeco's results of operations could be materially and adversely affected.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK.

MARKET RISK

The principal market risks (i.e. the risk of loss arising from adverse changes in market rates and prices) to which the Company is exposed are:

- interest rates on debt and short-term investment portfolios
- foreign exchange rates, generating translation and transaction gains and losses

INTEREST RATES

Veeco centrally manages its debt and investment portfolios considering investment opportunities and risks, tax consequences and overall financing strategies. Veeco's investment portfolios consist of cash equivalents; accordingly, the carrying amounts approximate market value. It is the Company's practice to hold these investments to maturity. Assuming year-end 1998 variable debt and investment levels, a one-point change in interest rates would not have a material impact on net interest expense.

FOREIGN OPERATIONS

Operating in international markets sometimes involves exposure to volatile movements in currency exchange rates. The economic impact of currency exchange rate movements on Veeco is complex becuase such changes are often linked to variability in real growth, inflation, interest rates, governmental actions and other factors. These changes, if material, can cause the Company to adjust its financing and operating strategies. Consequently, isolating the effect of changes in currency does not incorporate these other important economic factors.

Vecco's net sales to foreign customers represented approximately 51.2% of Veeco's total net sales in 1998, 43.2% in 1997 and 51.7% in 1996. The Company expects net sales to foreign customers will continue to represent a large percentage of Veeco's total net sales. Veeco's net sales denominated in foreign currencies represented approximately 12.9% of Veeco's total net sales in 1998, 6.3% in 1997 and 7.3% in 1996. The Company generally has not engaged in foreign currency hedging transactions. The aggregate foreign exchange gains and (losses) included in determining consolidated results of operations were \$774,000, (\$34,000), and \$(153,000) in 1998, 1997, and 1996, respectively.

Changes in currency exchange rates that would have been the largest impact on translating Vecco's internaional operating profit include the German mark and Japanese yen. The Company estimates that a 10% change in foreign exchange rates would impact reported operating profit by less than \$2.5 million. The Company believes that this quantitative measure has inherent limitations because, as discussed in the first paragraph of this section, it does not take into account any governmental actions or changes in either customer purchasing patters or our financing and operating strategics.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The financial statements of the Company are listed in the Index to Consolidated Financial Statements and Financial Statement Schedule filed as part of this Form 10-K.

QUARTERLY RESULTS OF OPERATIONS

The following table presents selected financial data for each quarter of fiscal 1998 and 1997. This information is unaudited, has been prepared on a basis consistent with the Company's audited financial statements and, in the opinion of the Company's management, reflects all adjustments (consisting only of normal recurring adjustments) that the Company considers necessary for a fair presentation of this information in accordance with generally accepted accounting principles. Such quarterly results are not necessarily indicative of future results of operations and should be read in conjunction with the audited financial statements of the Company and the notes thereto.

QUARTERLY STATEMENTS OF INCOME (IN THOUSANDS, EXCEPT FOR PER SHARE DATA):

	Q1*	Q2	riscal 1998 Q3	Q4	YEAR	Q 	1*	Q2	FISCAL 199 Q3	97 Q4	YEAR
Net sales Cost of sales	\$53,659 29,518	\$51,147 27,048	\$50,539 27,317	\$51,493 27,895	\$206,838 111,778		9,210	\$54,547 27,379	\$55,195 28,234	\$57,776 29,851	\$216,728 110,680
Gross profit Cost and expenses Merger and	24,141 16,502	24,099 18,165	23,222 16,882	23,598 16,978	95,060 68,527		3,994 4,081	27,168 15,865	26,961 16,028	27,925 19,980	106,048 65,954
reorganization expenses Write-off of		7,500			7,500				2,250		2,250
purchased in-process technology								4,200			4,200
Operating income (loss) Interest expense	7,639	(1,566)	6,340	6,620	19,033		9,913	7,103	8,683	7,945	33,644
(income)	198	267	283	140	888		55	75	(209)	86	7
Income (loss) before income taxes	7,441	(1,833)	6,057	6,480	18,145		9,858	7,028	8,892	7,859	33,637
<pre>Income tax provision (benefit)</pre>	1,733	(51)	1,817	1,945	5,444		2,557	1,363	2,007	1,683	7,610
Net income (loss)	\$ 5,708	\$(1,782)	\$ 4,240	\$ 4,535	\$ 12,701	\$ 	7,301	\$ 5,665	\$ 6,885	\$ 6,176	\$ 26,027
Net income (loss) per common share Diluted net income (loss) per common	\$.39	\$ (0.12)	\$.29	\$.31	\$.87	\$.51	\$.39	\$.48	\$.43	\$ 1.81
share	\$.39	\$ (0.12)	\$.29	\$.30	\$.85	\$.50	\$.38	\$.46	\$.41	\$ 1.75
PRO FORMA PRESENTATION: Income (loss) before income taxes	\$ 7,441	\$(1,833)	\$ 6,057	\$ 6,480	\$ 18,145	\$	9,858	\$ 7,028	\$ 8,892	\$ 7,859	\$ 33,637
Pro forma income tax provision (benefit)	2,836	(678)	2,241	2,499	6,898		3,792	2,709	3,350	2,966	12,817
Pro forma net income (loss)	\$ 4,605	\$(1,155)	\$ 3,816	\$ 3,981	\$ 11,247	\$	6,066	\$ 4,319	\$ 5,542	\$ 4,893	\$ 20,820
Pro forma net income (loss) per common share	\$.32	\$ (.08)	\$.26	\$.27	\$.77	\$.42	\$.30	\$.38	\$.34	\$ 1.45
Pro forma diluted net income (loss) per common share	\$.31	\$ (.08)	\$.26	\$.26	\$.76	\$.41	\$.29	\$.37	\$.33	\$ 1.40
Weighted average shares outstanding Diluted weighted	14,510	14,566	14,654	14,774	14,627	1	4,308	14,352	14,432	14,458	14,392
average shares outstanding	14,733	14,827	14,860	15,125	14,887	1	4,734	14,848	15,049	14,981	14,908

^{*}Restated from previously filed Form 10-Q for the quarter ended March 31, 1998 due to the Digital merger.

A variety of factors influence the level of the Company's net sales in a particular quarter including economic conditions in the semiconductor, data storage and flat panel display industries, the timing of significant orders, shipment delays, specific feature requests by customers, the introduction of new products by the Company and its competitors, production and quality problems, changes in material costs, disruption in sources of supply, seasonal patterns of capital spending by customers, and other factors, many of which are beyond the Company's control. In addition, the Company derives a substantial portion of its revenues from the sale of products which have an average selling price in excess of \$750,000. As a result, the timing of recognition of revenue from a single transaction could have a significant impact on the Company's net sales and operating results in any given quarter.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.

Reference is made to the Registrant's definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the end of the Registrant's fiscal year for information concerning directors and executive officers of the Registrant.

ITEM 11. EXECUTIVE COMPENSATION.

Reference is made to the Registrant's definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the end of the Registrant's fiscal year for information concerning executive compensation.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

Reference is made to the Registrant's definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the end of the Registrant's fiscal year for information concerning security ownership of each person known by the Company to own beneficially more than 5% of the outstanding shares of Common Stock, of each director of the Company and all executive officers and directors as a group.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

Reference is made to the Registrant's definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the end of the Registrant's fiscal year for information concerning certain relationships and related transactions.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

- (a) (1) The Registrant's financial statements together with a separate table of contents are annexed hereto.
- (2) The financial statement schedule is listed in the separate table of contents annexed hereto.
- (3) Exhibits:

EXHIBIT

Number Exhibit

2.1	Agreement and Plan of Merger among Veeco Instruments Inc., Digital Instruments, Inc. and its Security holders dated February 28, 1998. (8).
2.2	Agreement and Plan of Merger among Veeco Instruments Inc., Veeco Acquisition Corp. and Wyko Corporation and its Security holders dated April 28, 1997. (6)
3.1	Form of Amended and Restated Certificate of Incorporation of the Company. (7)
3.2	Form of Amended and Restated By-Laws of the Company. (1)
4.1	Form of Certificate for Common Stock. (1)
10.5	Distributor Agreement, dated as of December 15, 1974 between Sloan Technology Corporation and ULVAC Corporation. (2)
10.6	Amendment to Distributor Agreement, dated March 11, 1993, by and between Sloan Technology Corporation and ULVAC Japan, Ltd.(2)
10.7	Exclusive Sales Agreement, dated as of July 1, 1993, between Seiko Instruments and the Company. (2)
10.8	Exclusive Sales Agreement, dated as of July 1, 1993, between the Company and Seiko Instruments. (2)
10.9	Distributor Agreement, dated March 5, 1993, between the Company and Seiko Instruments.(2) $$
10.11	Letter Agreement, dated November 22, 1993 between the Company and John F. Rein, Jr. (1)

- 10.12 First Amendment and Restatement of Stock Option Agreement dated as of October 13, 1994 between the Company and John F. Rein, Jr. (1)
- 10.13 Agreement dated as of February 7, 1994, effective as of December 31, 1993, between the Company and Robert Oates, together with Amendment No. 1 thereto dated as of October 13, 1994. (1)
- 10.15 Veeco Instruments Inc. 1994 Stock Option Plan for Outside Directors.
- 10.19 Letter Agreement dated January 16, 1995 between the Company and John Kiernan. (3)
- 10.20 Amended and Restated Veeco Instruments Inc. Employees' Stock Option Plan. (4)
- 10.21 Veeco Instruments Inc. Employees Stock Purchase Plan. (4)
- 10.24 Lease dated July 1, 1993 and lease renewal dated February 26, 1996 between Lambda (Santa Barbara) Inc., a California Corporation, and Veeco Instruments Inc., a Delaware Corporation. (5)
- 10.25 Credit Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.26 Security Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.27 Guarantee Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.28 Guarantor's Security Agreement dated July 31, 1996 among Sloan Technology Corporation, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.29 The Pledge Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.30 The Patent and Trademark Security Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.32 Lease Extension dated as of November 1, 1997 by and between J. Anthony Wilson and Vecco Instruments Inc. (9)
- 10.33 Letter Agreement, dated December 2, 1997 between Veeco Instruments Inc. and Dr. Donald Kania. (9)
- 10.34 Amendment No. 2 to credit agreement, dated January 31, 1999 between Veeco Instruments, Inc. and Fleet Bank N.A. and the Chase Manhattan Bank.*

- 21.1 Subsidiaries of the Registrant. *
- 23.1 Consent of Ernst & Young LLP. *
- 27.1 Financial Data Schedule of Veeco Instruments Inc. for the year ended December 31, 1998.*
- 27.2 Financial Data Schedule of Veeco Instruments Inc. for the year ended December 31, 1997 (Restated).*

*FILED HEREWITH

- (1) Previously filed as an Exhibit to the Registrant's Registration Statement on Form S-1 (Registration No. 33-85184) and incorporated herein by reference.
- (2) Previously filed as an Exhibit to the Registrant's Registration Statement on Form S-1 (Registration No. 33-85184) and incorporated herein by reference; confidential treatment granted.
- (3) Previously filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1994 and incorporated herein by reference.
- (4) Previously filed as an Exhibit to the Registrant's Registration Statement on Form S-1 (Registration No. 33-93958) and incorporated herein by reference.
- (5) Previously filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996 and incorporated herein by reference.
- (6) Previously filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 1997 and incorporated herein by reference.
- (7) Previously filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1997 and incorporated herein by reference.
- (8) Incorporated by reference from the Registrant's Current Report on Form 8-K dated March 9, 1998.
- (9) Previously filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1997 and incorporated herein by reference.
- (b) Reports on Form 8-K.

The Registrant filed a Form 8-K on January 11, 1999 which included the Registrant's consolidated financial statements and related financial data, retroactively restated to reflect the Registrant's mergers with Wyko Corporation in

July 1997 and Digital Instruments, Inc. in May 1998, which were accounted for as pooling of interests transactions.

The Registrant filed a Form 8-K on January 22, 1999 reporting the Registrant's unaudited sales and orders for the quarter and year ended December 31, 1998, and reference was made to the press release dated January 21, 1999, announcing such information.

- (c) Exhibits: See Index to Exhibits.
- (d) Consolidated Financial Statement Schedule.

SCHEDULE II.--VALUATION AND QUALIFYING ACCOUNTS

All other schedules are omitted because they are not applicable or the required information is shown in the Consolidated Financial Statements or notes thereto.

SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

VEECO INSTRUMENTS INC.

By:

/s/ Edward H. Braun
-----Edward H. Braun
CHAIRMAN, CHIEF EXECUTIVE OFFICER AND PRESIDENT

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

SIGNATURES	TITLE	DATE
/s/ Edward H. Braun	Director, Chairman, Chief Executive Officer and	March 26, 1999
Edward H. Braun	President (principal executive officer)	
/s/ Richard A. D'Amore	Director	March 26, 1999
Richard A. D'Amore		
/s/ Joel A. Elftmann	Director	March 26, 1999
Joel A. Elftmann		
/s/ Virgil Elings, Ph.D.	Director	March 26, 1999
Virgil Elings, Ph.D.		

SIGNATURES	TITLE	DATE
/s/ Heinz K. Fridrich	Director	March 26, 1999
Heinz K. Fridrich		
/s/ John A. Gurley	Director	March 26, 1999
John A. Gurley		
/s/ Dr. Paul R. Low	Director	March 26, 1999
Dr. Paul R. Low		
/s/ Roger D. McDaniel		March 26, 1999
Roger D. McDaniel		
/s/ Irwin H. Pfister	Director	March 26, 1999
Irwin H. Pfister		
/s/ Walter J. Scherr	Director	March 26, 1999
Walter J. Scherr		
/s/ John F. Rein, Jr.	Vice President-Finance, Chief Financial Officer,Treasurer and Secretary (principal financial officer)	March 26, 1999
John F. Rein, Jr.	readulate and because (Frincipal Frincipal Office)	
/s/ John P. Kiernan	Vice President-Corporate Controller (principal	March 26, 1999
John P. Kiernan	accounting directly	

Index to Consolidated Financial Statements and Financial Statement Schedule

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Report of Independent Auditors

To the Shareholders and the Board of Directors Veeco Instruments Inc.

We have audited the accompanying consolidated balance sheets of Veeco Instruments Inc. and Subsidiaries ("Veeco" or the "Company") as of December 31, 1998 and 1997, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 1998. Our audits also included the financial statement schedule in the accompanying Index. These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits. We did not audit the financial statements of Digital Instruments, Inc. and Affiliates ("Digital"), which merged with Veeco in May 1998, which statements reflect total assets constituting 20% as of December 31, 1997, and total revenues constituting 23% in 1997 and 30% in 1996 of the consolidated totals. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, in so far as it relates to data included for Digital, is based solely on the report of other auditors.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the report of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the report of other auditors for 1996 and 1997, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Veeco Instruments Inc. and Subsidiaries at December 31, 1998 and 1997, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 1998, in conformity with generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

/s/ Ernst & Young LLP

Melville, New York February 8, 1999

Consolidated Balance Sheets (DOLLARS IN THOUSANDS)

	DECEMBER 31,			
		1998		1997
ASSETS				
Current assets:				
Cash and cash equivalents	\$	23,492	\$	20,444
Accounts receivable, less allowance for doubtful accounts of \$1,725				
in 1998 and \$1,005 in 1997		43,018 53,324		44,927
Inventories		53,324		44,825
Prepaid expenses and other current assets		1,388		1,695
Deferred income taxes		1,388 5,910		4,602
Total current assets		127,132		116,493
Property, plant and equipment at cost, net		37,204		33,344
Excess of cost over net assets acquired, less accumulated amortization				
of \$1,171 in 1998 and \$1,040 in 1997		4,187		4,318
Other assets, net		4,314		5,476
Total assets	\$	172,837	\$	159,631
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:				
Accounts payable	\$	15,624	\$	
Accrued expenses		24,549 1,226		22,146
Income taxes payable				3,999
Current portion of long-term debt		207 		210
Total current liabilities		41,606		47,715
Deferred income taxes		925		702
Long-term debt		8,940		9,146
Notes payable to former Digital shareholders		8,000		8,000
Other liabilities		142		310
Shareholders' equity:				
Preferred stock, 500,000 shares authorized; no shares issued and				
outstanding		-		_
Common stock, 25,000,000 shares authorized; 14,841,030 and 14,475,719				
shares issued and outstanding in 1998 and 1997, respectively				
		148		145
Additional paid-in capital		62,810 49,806		54,474
Retained earnings				
Cumulative translation adjustment		460 		34
Total shareholders' equity		113,224		93,758
Total liabilities and shareholders' equity	\$	172,837	\$	

Consolidated Statements of Income (IN THOUSANDS, EXCEPT PER SHARE DATA)

	YEAR ENDED DECEMBER 31,				
	1998	1997	1996		
Net sales	\$ 206,838	\$ 216.728	\$ 165,059		
Cost of sales		110,680			
Gross profit Costs and expenses:	95,060				
Research and development expense	27,374	24,470	17,702		
Selling, general and administrative expense	41,951	41,591	29,712		
Othernet	(798)		631		
Merger and reorganization expenses Write-off of purchased in-process technology	7,500	2,250	_		
write-off of purchased in-process technology	-	4,200	_		
		72,404			
Operating income		33,644			
Interest expense (income), net	888	7	(345)		
Income before income taxes					
Income tax provision	5,444	33,637 7,610	6,941		
Net income	\$ 12,701	\$ 26,027	\$ 26,897		
Earnings per share:					
Net income per common share	\$.87	\$1.81	\$1.89		
Diluted net income per common share	\$.85				
Pro forma income tax presentation:					
Income before income taxes	\$18,145	\$33,637	\$33,838		
Pro forma income tax provision	6,898	12,817	12,963		
Pro forma net income	\$11,247	\$20,820	\$20,875		
Pro forma earnings per share:					
Pro forma net income per common share	\$.77	\$1.45	\$1.46		
Pro forma diluted net income per common share	\$.76	\$1.40	\$1.44		
Weighted average shares outstanding	14,627	14,392	14,251		
Diluted weighted average shares outstanding	14,887	14,908	14,490		

Consolidated Statements of Shareholders' Equity (DOLLARS IN THOUSANDS)

	COMMON SHARES	STOCK AMOUNT	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	CUMULATIVE TRANSLATION ADJUSTMENT	TOTAL	COMPREHENSIVE INCOME
Balance at December 31, 1995	14,234,749	\$ 143	\$47,398	\$ 10,181	\$ 769	\$58,491	
Exercise of stock options and stock issuances under stock purchase plan	48,807	-	285	-	-	285	
Translation adjustment	-	-	-	-	(104)	(104)	\$ (104)
Net income	-	-	-	26,897	_	26,897	26,897
Distributions to former shareholders of Digital	-	-	-	(14,000)	-	(14,000)	
Balance at December 31, 1996	14,283,556	143	47,683	23,078	665	71,569	\$ 26,793
Exercise of stock options and stock issuances under stock	192,163	2	2,068	-	-	2,070	
purchase plan Translation adjustment					(631)	(631)	\$ (631)
Stock option income tax benefit	_	_	1,790	_	(031)	1,790	\$ (631)
Sale of stock	_	_	2,933	_	_	2,933	
Net income	_	_	2,933	26,027	_	26,027	26,027
Distributions to former				20,027		20,027	20,027
shareholders of Digital	-	-	-	(10,000)	-	(10,000)	
Balance at December 31, 1997	14,475,719	145	54,474	39,105	34	93,758	\$ 25,396
Exercise of stock options and stock issuances under stock purchase plan	365,311	3	3,562	-	-	3,565	
Translation adjustment	_	_	_	_	426	426	\$ 426
Stock option income tax benefit	_	_	3,189	_	_	3,189	•
Non-cash compensation charge	-	-	1,585	-	-	1,585	
Net income	-	-	-	12,701	-	12,701	12,701
Distributions to former shareholders of Digital	-	-	-	(2,000)	-	(2,000)	
Balance at December 31, 1998	14,841,030	\$ 148	\$62,810	\$ 49,806	\$ 460	\$113,224	\$ 13,127

Consolidated Statements of Cash Flows (DOLLARS IN THOUSANDS)

	YEAR ENDED DECEMBER 31,			
	1998	1997	1996	
OPERATING ACTIVITIES				
Net income	\$ 12,701	\$ 26,027	\$ 26,897	
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	4,703	2,215		
Deferred income taxes	(1,085)	(1,709)	(895)	
Non-cash merger and reorganization expenses	3,544	-	=	
Write-off of purchased in-process technology	=	4,200	=	
Changes in operating assets and liabilities:				
Accounts receivable	2,695	(12,805)	(4,205)	
Inventories	(8,836)	(13,633)	(4,205) (8,684) 2,901	
Accounts payable	(5,823)	8,694 4,483	2,001	
Accrued expenses and other current liabilities	1,847	4,483	4,086	
Other, net	1,073	638		
Net cash provided by operating activities		18,110	23,370	
INVESTING ACTIVITIES Capital expenditures Net assets of business acquired	=	(21,047) (4,375)	=	
Net cash used in investing activities	(8,138)	(25,422)		
FINANCING ACTIVITIES				
Proceeds from stock issuance	3,565	5,003	285	
Proceeds from long-term debt	_	6,800	_	
Distributions to former shareholders of Digital	(2,000)	(10,000)	(14,000)	
Other	(209)	(160)	(289)	
Net cash provided by (used in) financing activities	1,356		(14,004)	
Effect of exchange rate changes on cash and cash equivalents				
Birect of exchange rate changes on cash and cash equivarenes	, ,	(209)		
Net increase (decrease) in cash and cash equivalents		(5,878)	5,460	
Cash and cash equivalents at beginning of year	20,444	26,322	20,862	
Cash and cash equivalents at end of year	\$ 23,492	\$ 20,444	\$ 26,322	

Notes to Consolidated Financial Statements

December 31, 1998

1. SIGNIFICANT ACCOUNTING POLICIES

BUSINESS

Veeco Instruments Inc. ("Veeco" or the "Company") designs, manufactures, markets and services a broad line of precision metrology and process equipment used to measure, test and manufacture microelectronic products for the data storage and semiconductor industries. Veeco's precision metrology equipment is primarily used to measure critical dimensions on thin film magnetic heads and semiconductor devices. The Company's process equipment is primarily used to etch and deposit materials in the manufacture of thin film magnetic heads. Veeco sells its products worldwide to many of the leading manufacturers in the data storage, semiconductor and other industries, as well as research and development centers and universities.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of Veeco and its subsidiaries. Intercompany items and transactions have been eliminated in consolidation.

REVENUE

Revenue is recognized when title passes to the customer, generally upon shipment. Service and maintenance contract revenues are recorded as deferred income, which is included in other accrued expenses, and recognized as income on a straight-line basis over the service period of the related contract. The Company provides for (1) the estimated costs of fulfilling its installation obligations and (2) warranty costs at the time the related revenue is recorded.

Notes to Consolidated Financial Statements (continued)

1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

CASH FLOWS

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Interest paid during 1998, 1997 and 1996 was approximately \$1,415,000, \$1,103,000 and \$734,000, respectively. Income taxes paid in 1998, 1997 and 1996 was approximately \$4,683,000, \$5,370,000 and \$6,706,000, respectively.

INVENTORIES

Inventories are stated at the lower of cost (principally first-in, first-out method) or market.

DEPRECIABLE ASSETS

Depreciation and amortization are generally computed by the straight-line method and are charged against income over the estimated useful lives of depreciable assets.

INTANGIBLE ASSETS

Excess of cost of investment over net assets acquired is being amortized on a straight-line basis over 40 years. Other intangible assets, included within other assets on the balance sheet, consists principally of purchased technology, patents, software licenses and deferred finance costs of \$2,095,000 and \$3,663,000, which are net of accumulated amortization of \$1,423,000 and \$1,501,000 at December 31, 1998 and 1997, respectively. Other intangible assets are amortized over periods ranging from 3 to 17 years.

ENVIRONMENTAL COMPLIANCE AND REMEDIATION

Environmental compliance costs include ongoing maintenance, monitoring and similar costs. Such costs are expensed as incurred. Environmental remediation costs are accrued when environmental assessments and/or remedial efforts are probable and the cost can be reasonably estimated.

Notes to Consolidated Financial Statements (continued)

1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

FOREIGN OPERATIONS

Foreign currency denominated assets and liabilities are translated into U.S. dollars at the exchange rates existing at the balance sheet date. Resulting translation adjustments due to fluctuations in the exchange rates are recorded as a separate component of shareholders' equity. Income and expense items are translated at the average exchange rates during the respective periods.

RESEARCH AND DEVELOPMENT COSTS

Research and development costs are charged to expense as incurred and include expenses for development of new technology and the transition of the technology into new products or services.

ADVERTISING AND PROMOTIONAL EXPENSE

The cost of advertising is expensed as of the first showing. The Company incurred \$3,988,000, \$4,668,000 and \$3,307,000 in advertising costs during 1998, 1997 and 1996, respectively.

STOCK BASED COMPENSATION

The Company accounts for its stock-based compensation plans in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" (APB 25) and related Interpretations. Under APB 25, because the exercise price of the Company's employee stock options is set equal to the market price of the underlying stock on the date of grant, no compensation expense is recognized.

FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts of the Company's financial instruments, including cash and cash equivalents, accounts receivable, accounts payable and accrued expenses approximate fair value due to their short maturities.

Notes to Consolidated Financial Statements (continued)

1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The fair values of the Company's debt, including current maturities, are estimated using discounted cash flow analyses, based on the estimated current incremental borrowing rates for similar types of securities. The carrying amount of the Company's debt at December 31, 1998 and 1997 approximates fair value.

EARNINGS PER SHARE

Basic and diluted earnings per share is calculated in accordance with Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings per Share". All earnings per share amounts for all periods have been presented, and where appropriate, restated to conform to the requirements of SFAS No. 128.

The following table sets forth the reconciliation of weighted average shares outstanding and diluted weighted average shares outstanding:

	1998	1997	1996
	(1	N THOUSANDS)	
Weighted average shares outstanding Dilutive effect of stock options	14,627 260	14,392 516	14,251 239
Diluted weighted average shares outstanding	14,887	14,908	14,490

RECLASSIFICATIONS

Certain amounts in the 1997 and 1996 financial statements have been reclassified to conform with the 1998 presentation.

Notes to Consolidated Financial Statements (continued)

2. BUSINESS COMBINATIONS AND BASIS OF PRESENTATION

On May 29, 1998, Veeco merged with Digital Instruments, Inc. ("Digital"), a leader in scanning probe/atomic force microscopy (SPM/AFM). Under the merger, Digital shareholders received 5,583,725 shares of Veeco Common Stock. The merger was accounted for as a pooling of interests and, accordingly, historical financial data has been restated to include Digital data. Merger expenses were comprised of transaction fees and expenses of \$3,300,000 and a \$1,585,000 non-cash compensation charge related to stock issued in accordance with a pre-existing agreement with a key Digital employee. Reorganization expenses, principally related to the Digital Merger, consisted of \$509,000 for severance costs, \$750,000 for an estimated loss on a future sublease of an abandoned office and manufacturing facility, \$887,000 for write-downs of long-lived assets held for sale or disposal and \$469,000 for other costs. The Company implemented its reorganization plan in an effort to integrate Digital into the Company, consolidate manufacturing facilities, terminate its marketing and distribution agreements for a Metrology product which competed directly with Digital, and reduce other operating expenses. The severance costs covered 13 management and manufacturing employees located in Santa Barbara, California, and Plainview and Orangeburg, New York in the Metrology and Process Equipment segments, respectively. Termination benefits paid during 1998 approximated \$300,000. The sublease loss covered an office and manufacturing facility in Santa Barbara, California. Charges associated with the sublease loss will be paid over the remaining life of the lease. The write-down of long-lived assets, to estimated net realizable value, related primarily to three SXM atomic force microscopes previously used for demonstration and testing purposes in Veeco's Metrology segment.

The Company owns 50% of Digital Instruments GmbH, a German company, which exclusively distributed Digital's products in Germany and Eastern Europe through September 30, 1998. The Company accounts for its investment in Digital Instruments GmbH under the equity method of accounting. Prior to the merger, Digital had elected "S" Corporation status for income tax purposes and therefore was not subject to federal income taxes at the corporation level. As a result of the merger, Digital's "S" Corporation election was terminated. Pro forma net income and pro forma net income per share as shown in the accompanying Consolidated Statements of Income reflects income taxes for Digital as if it had been a "C" Corporation for all periods presented.

Notes to Consolidated Financial Statements (continued)

2. BUSINESS COMBINATIONS AND BASIS OF PRESENTATION (CONTINUED)

On July 25, 1997, a wholly-owned subsidiary of Veeco merged into Wyko Corporation ("Wyko") of Tucson, Arizona, a leading supplier of optical interferometric measurement systems for the data storage and semiconductor industries. Under the merger, Wyko shareholders received 2,863,810 shares of Veeco Common Stock and holders of options to acquire Wyko common stock received options to acquire an aggregate of 136,190 shares of Veeco Common Stock. The merger was accounted for as a pooling of interests transaction. Merger expenses of approximately \$2,250,000 pertaining to investment banking, legal fees and other one-time transaction costs were charged to operating expenses during the year ended December 31, 1997.

The following table displays the revenues and net income of the separate companies for the periods preceding the business combinations and the amounts after the mergers through December 31, 1998:

	YEAR ENDED DECEMBER 31,					
	1998			1997		1996
Revenues:						
Veeco (pre-mergers)	\$	56,363	\$	71,211	\$	96,832
Wyko		=		18,285		18,210
Digital		22,667		51,320		50,017
Veeco (post-mergers)		127,808		75,912		-
Combined	\$	206,838	\$ 	216,728	\$	165,059
Net income:						
Veeco (pre-mergers)	\$	188	\$	2,723	\$	8,038
Wyko		_		3,472		2,797
Digital		4,242		13,744		16,062
Veeco (post-mergers)		8,271		6,088		-
Combined	 \$	12,701	 \$	26,027	\$	26,897

Notes to Consolidated Financial Statements (continued)

2. BUSINESS COMBINATIONS AND BASIS OF PRESENTATION (CONTINUED)

On April 10, 1997, Veeco acquired from Materials Research Corporation, certain assets of the Physical Vapor Deposition data storage business for cash of \$4,375,000 plus the assumption of certain liabilities. The acquisition was accounted for using the purchase method of accounting. Accordingly, the purchase price was allocated to the net assets acquired based on their estimated fair values as determined by an independent appraisal, including \$4,200,000 allocated to in-process engineering and development projects. The associated projects had not reached technological feasibility and had no alternative future uses and thus the amounts allocated to such projects were expensed as of the date of acquisition.

3. BALANCE SHEET INFORMATION

	DECEMBER 31, 1998 1997				
Inventories:			(IN THO	USANDS)	
Raw materials Work in process Finished goods		\$	28,202 12,652 12,470		8,528
Finished goods		\$	53,324		
	1.0				ESTIMATED
	T2	998 	'.L 	997 	USEFUL LIVES
		(IN T	HOUSANDS)		
Property, plant and equipment:					
Land			\$		
Buildings and improvements		18,382			10-39 years
Machinery and equipment					3-7 years
Leasehold improvements		1,831		516	3-7 years
		53,065		44,933	
Less accumulated depreciation and amortization		15,861		11,589	
	\$ 	37,204	\$ 	33,344	

Notes to Consolidated Financial Statements (continued)

3. BALANCE SHEET INFORMATION (CONTINUED)

	DECEMBER 31,			
	1998 1997			1997
		(IN THO	USANDS)	
Accrued expenses:				
Litigation reserve	\$	1,500	\$	1,500
Payroll and related benefits		5,090		5,713
Taxes, other than income		4,019		1,996
Deferred service contract revenue		738		594
Customer deposits and advanced billings		2,292		2,262
Installation and warranty		6,119		4,638
Other		4,791		5,443
	\$	24,549	\$	22,146

4. LONG-TERM DEBT

The Company has an unsecured credit facility, as amended on January 31, 1999 (the "Credit Facility"), which may be used for working capital, acquisitions and general corporate purposes. The Credit Facility provides the Company with up to \$40 million of availability. The Credit Facility's interest rate is the prime rate of the lending banks, but is adjustable to a maximum rate of 1/4% above the prime rate in the event the Company's ratio of debt to cash flow exceeds a defined ratio. A LIBOR based interest rate option is also provided. The Credit Facility expires December 31, 2001, but under certain conditions is convertible into a term loan, which would amortize quarterly through December 31, 2005.

The Credit Facility contains certain restrictive covenants, which among other things, impose limitations with respect to incurrence of certain additional indebtedness, payments of dividends, long-term leases, investments, mergers, consolidations and specified sales of assets. The Company is also required to satisfy certain financial tests.

As of December 31, 1998 and 1997, no borrowings were outstanding under the Company's Credit Facility.

Notes to Consolidated Financial Statements (continued)

4. LONG-TERM DEBT (CONTINUED)

In April 1995, the stockholders of Digital received distributions in the amount of \$8,000,000 in the form of unsecured promissory notes, bearing interest at 7.21 percent per annum with interest due quarterly and principal due on or before March 31, 2000. Interest relating to these notes approximated \$577,000 for each of the years ended 1998, 1997 and 1996.

Long-term debt consists of two mortgage notes payable, each secured by the land and building subject to the respective mortgage. One mortgage note payable bears interest at a rate of 8.5% and matures on October 14, 2002. The other mortgage note payable bears interest at rate of 7.75% for the first five years with a final payment due in December 2007. At the end of five years, the interest rate will change each year based on the bank's index rate plus 1.75%.

This note payable is being amortized over 25 years with a balloon payment due at the end of ten years. Long-term debt matures as follows:

	(IN THOUSANDS)
1999	\$ 207
2000	245
2001	267
2002	2,181
2003	136
Thereafter	6,111
	9,147
Less current portion	207
	\$ 8,940

5. SHAREHOLDERS' EQUITY AND STOCK COMPENSATION PLANS

Net income and earnings per share determined on a pro forma basis as if the Company had accounted for its stock options granted subsequent to December 31, 1994 under the fair value method estimated at the date of grant using a Black-Scholes option pricing model follows:

Notes to Consolidated Financial Statements (continued)

5. SHAREHOLDERS' EQUITY AND STOCK COMPENSATION PLANS (CONTINUED)

	DECEMBER 31, 1998 1997 1			
		(IN THOUS	ANDS, EXCEPT PER S	SHARE AMOUNT)
Pro forma net income	\$	9,032	\$ 24,784	\$ 26,399
Pro forma net income per share	\$.62	\$ 1.72	\$ 1.85
Pro forma diluted net income per share	Ś	.62	\$ 1.67	\$ 1.83

FIXED OPTION PLANS

The Company has two fixed option plans. The Veeco Instruments Inc. Amended and Restated 1992 Employees' Stock Option Plan (the "Stock Option Plan") provides for the grant to officers and key employees of up to 2,126,787 options (104,671 options available for future grants as of December 31, 1998) to purchase shares of Common Stock of the Company. Stock options granted pursuant to the Stock Option Plan become exercisable over a three-year period following the grant date and expire after ten years. The Veeco Instruments Inc. 1994 Stock Option Plan for Outside Directors, as amended (the "Directors' Option Plan"), provides for the automatic grant of stock options to each member of the Board of Directors of the Company who is not an employee of the Company. The Directors' Option Plan provides for the grant of up to 115,000 options (15,003 options available for future grants as of December 31, 1998) to purchase shares of Common Stock of the Company. Such options granted are exercisable immediately and expire after ten years. In connection with the merger with Wyko, holders of the then outstanding Wyko stock options received options to purchase an aggregate of 136,190 shares of Veeco Common Stock.

The fair values of the options issued under the two plans at the date of grant were estimated with the following weighted-average assumptions for 1998, 1997 and 1996: risk-free interest rate of 5.5%, 6.3% and 6.3%, respectively, no dividend yield, volatility factor of the expected market price of the Company's Common Stock of 59%, 50% and 50%, respectively, and a weighted-average expected life of the option of four years.

Notes to Consolidated Financial Statements (continued)

5. SHAREHOLDERS' EQUITY AND STOCK COMPENSATION PLANS (CONTINUED)

A summary of the Company's stock option plans as of December 31, 1996, 1997 and 1998, and changes during the years ended on those dates is presented below:

		1996		1997		1998
	SHARES (000)	OPTION PRICE PER SHARE	SHARES (000)	WEIGHTED-AVERAG EXERCISE PRICE	E SHARES (000)	WEIGHTED-AVERAGE EXERCISE PRICE
Outstanding at beginning of year Granted Exercised Forfeited	606 175 (32) (91)	\$ 8.85 13.68 2.68 13.67	658 681 (165) (20)	\$ 9.44 32.22 9.76 21.60	1,154 1,037 (336) (168)	\$ 22.64 24.49 8.86 29.61
Outstanding at end of year	658	\$ 9.44	1,154	\$ 22.64	1,687	\$ 25.46
Options exercisable at year-end Weighted-average fair value of options granted during the year	324	\$ 5.72 \$ 6.24	330	\$ 9.25 \$ 14.83	346	\$ 24.42 \$ 12.36

The following table summarizes information about fixed stock options outstanding at December 31, 1998:

		OPTIONS OUTSTANDI	NG	OPTIONS	EXERCISABLE
RANGE OF EXERCISE PRICE	NUMBER OUTSTANDING AT DECEMBER 31, 1998 (000'S)	WEIGHTED-AVERAGE REMAINING CONTRACTUAL LIFE	WEIGHTED-AVERAGE EXERCISE PRICE	NUMBER OUTSTANDING AT DECEMBER 31, 1998 (000'S)	WEIGHTED-AVERAG EXERCISE PRICE
\$ 0.69	2	3.8	\$ 0.69	2	\$ 0.69
2.18	8	1.5	2.18	8	2.18
4.50	18	5.6	4.50	18	4.50
9.50 - 13.38	75	6.7	12.41	65	12.61
14.50 - 21.63	88	7.6	16.35	39	16.32
22.00 - 32.41	1,318	9.1	25.33	144	25.54
33.06 - 47.44	169	8.8	39.19	67	39.10
50.25 - 57.25	9	8.6	51.81	3	51.81
0.69 - 57.25	1,687	8.8	\$25.46	346	\$ 24.42

Notes to Consolidated Financial Statements (continued)

5. SHAREHOLDERS' EQUITY AND STOCK COMPENSATION PLANS (CONTINUED)

EMPLOYEE STOCK PURCHASE PLAN

Under the Veeco Instruments Inc. Employee Stock Purchase Plan (the "Plan"), the Company is authorized to issue up to 250,000 shares of Common Stock to its full-time domestic employees, nearly all of whom are eligible to participate. Under the terms of the Plan, employees can choose each year to have up to 6% of their annual base earnings withheld to purchase the Company's Common Stock. The purchase price of the stock is 85% of the lower of its beginning-of-year or end-of-year market price. Under the Plan, the Company issued 29,352 shares, 12,996 shares and 14,278 shares to employees in 1998, 1997 and 1996, respectively. The fair value of the employees' purchase rights were estimated using the following assumptions for 1998, 1997 and 1996, respectively: no dividend yield for all years; an expected life of one year for all years; expected volatility of 59%, 70% and 70%; and risk-free interest rates of 5.3%, 5.3%, and 5.2%. The weighted-average fair value of those purchase rights granted in 1998, 1997 and 1996 was \$8.79, \$6.58 and \$5.20, respectively.

As of December 31, 1998, the Company has reserved 1,806,796 and 176,898 shares of Common Stock for issuance upon exercise of stock options and issuance of shares pursuant to the Plan, respectively.

PREFERRED STOCK

The Board of Directors has authority under the Company's current Amended and Restated Certificate of Incorporation to issue shares of preferred stock with voting and economic rights to be determined by the Board or Directors.

Notes to Consolidated Financial Statements (continued)

6. INCOME TAXES

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax liabilities and assets are as follows:

	DECEMBER 31,			1,
		1998		1997
_		(IN THOUS	ANDS)	
Deferred tax liabilities: Tax over book depreciation Deferred tax assets:	\$	925	\$	702
Inventory valuation		2,861		2,247
Foreign net operating loss carryforwards Warranty and installation		246 2,380		1,084 1,878
Other -		669 		387
Total deferred tax assets		6,156		5,596
Valuation allowance		(246)		(994)
Net deferred tax assets		5,910 		4,602
Net deferred taxes	\$	4,985 	\$ 	3,900
-				

For financial reporting purposes, income (loss) before income taxes consists of:

	YEAF 1998	ENDED DECEMBER 31, 1997	1996
Domestic	\$16,130 2,015	(IN THOUSANDS) \$33,654 (17)	\$34,135
Foreign		 	(297)
	\$18,145 	\$33,637 	\$33,838

Notes to Consolidated Financial Statements (continued)

6. INCOME TAXES (CONTINUED)

Significant components of the provision (benefit) for income taxes are presented below:

	YE 1998	CAR ENDED	DECEMBER 3: 1997	1,	1996
		(IN TH	OUSANDS)		
ė.	4 426	Ċ	7 271	à	6 442
Þ		Ş		Ş	6,442
					129
	1,54/				1,542
	_ 		_ 		(277)
	6,529		9,319		7,836
	(968)		(1,517)		(795)
	90		-		-
	(207)		(192)		(100)
	(1,085) 		(1,709) 		(895)
 \$	 5,444	\$	 7,610	\$	 6,941
	\$	\$ 4,436 546 1,547 - 6,529 (968) 90 (207)	1998 (IN THE \$ 4,436 \$ 546	1998 1997 (IN THOUSANDS) \$ 4,436 \$ 7,371 546 306 1,547 1,642	(IN THOUSANDS) \$ 4,436

Notes to Consolidated Financial Statements (continued)

6. INCOME TAXES (CONTINUED)

The following is a reconciliation of the income tax expense computed using the federal statutory rate to the Company's actual income tax expense:

	YI		
	1998	1997	1996
		(IN THOUSANDS)	
Tax at U.S. statutory rates	\$ 6,351	\$ 11,773	\$ 11,843
State income taxes (net of federal benefit)	817	925	856
Goodwill amortization	46	46	46
Nondeductible merger expenses	1,164	700	=
Other nondeductible expenses	140	116	52
Operating losses not currently realizable	14	335	225
Income of "S" Corporation not subject to			
federal corporation tax	(1,513)	(4,875)	(5,728)
Operating losses currently realizable	(168)	(13)	=
Research and development tax credit	(796)	(619)	(184)
Benefit of foreign sales corporation	(457)	(479)	(173)
Other	(154)	(299)	4
	\$ 5,444	\$ 7,610	\$ 6,941

One of the Company's foreign subsidiaries has net operating loss carryforwards for foreign tax purposes of approximately \$500,000 at December 31, 1998, which expire in the year 2002.

Notes to Consolidated Financial Statements (continued)

7. COMMITMENTS AND CONTINGENCIES AND OTHER MATTERS

MINIMUM LEASE COMMITMENTS

Minimum lease commitments as of December 31, 1998 for property and equipment under operating lease agreements (exclusive of renewal options) are payable as follows:

	(IN	THO	USANDS)
1999 2000 2001 2002 2003 Thereafter		\$	1,572 1,301 1,042 986 625 190
		\$ 	5,716

Rent charged to operations amounted to \$1,702,000, \$1,979,000 and \$1,408,000 in 1998, 1997 and 1996, respectively. In addition, the Company is obligated under the leases for certain other expenses, including real estate taxes and insurance.

ROYALTIES

The Company has arrangements with a number of third parties to use patents in accordance with license agreements. Royalties and license fees expensed under these agreements approximated \$275,000, \$716,000 and \$986,000 in 1998, 1997 and 1996, respectively.

ENVIRONMENTAL REMEDIATION

In compliance with a Cleanup and Abatement Order ("CAO") issued by the California Regional Water Quality Control Board, Central Coast Region (the "RWQCB"), the Company, in September 1995, completed soil remediation of a site which was leased by a predecessor of the Company.

Notes to Consolidated Financial Statements (continued)

7. COMMITMENTS AND CONTINGENCIES AND OTHER MATTERS (CONTINUED)

The cost of the soil remediation was approximately \$35,000. The Company is currently performing post-soil remediation groundwater monitoring at the site. Reports prepared by consultants indicate certain contaminants in samples of groundwater from underneath the site. Pursuant to the CAO, in September 1998, the Company began implementation of a groundwater remediation plan approved by the RWQCB. The Company cannot at this time estimate the extent of its remaining remedial liability at the site since that will depend upon both the success of the groundwater remediation and the Company's ability to demonstrate to the RWQCB that any remaining contamination in site groundwater is migrating onto the site from other sources.

The Company may, under certain circumstances, be obligated to pay up to \$250,000 in connection with the implementation of a comprehensive plan of environmental remediation at its Plainview, New York facility. The Company has been indemnified for any liabilities it may incur in excess of \$250,000 with respect to any such remediation. No comprehensive plan has been required to date. Despite such indemnification, the Company does not believe that any material loss or expense is probable in connection with any remediation plan that may be proposed.

The Company is aware that petroleum hydrocarbon contamination has been detected in the soil at the site of a facility leased by the Company in Santa Barbara, California. The Company has been indemnified for any liabilities it may incur which arise from environmental contamination at the site. Despite such indemnification, the Company does not believe that any material loss or expense is probable in connection with any such liabilities.

The former owner of the land and building in which Digital's operating facilities and offices are located has disclosed that there are hazardous substances present in the ground under the building. Management believes that the comprehensive indemnification clause that is part of the purchase contract provides adequate protection against any environmental issues that may arise.

Notes to Consolidated Financial Statements (continued)

7. COMMITMENTS AND CONTINGENCIES AND OTHER MATTERS (CONTINUED)

LITIGATION

The Company is a defendant in several litigation matters. The ultimate outcome of these matters cannot be determined at this time; however, management believes that settlements, if any, and litigation costs, will not have a material impact on the Company's consolidated financial position, results of operations or cash flows.

RELATED PARTY TRANSACTION

Balances and transactions with Digital GmbH that are reflected in the accompanying consolidated financial statements are as follows:

	1998	1997	1996
		(IN THOUSANDS)	
Accounts receivable	\$ -	\$ 1,788	\$ 922
Sales	4,337	3,025	3,461

The Company makes purchases of inventory from a company, which is owned partially by an individual who is also employed by the Company. Payments to this related company in 1998, 1997 and 1996 were approximately \$4,883,000, \$3,120,000 and \$2,937,000, respectively.

CONCENTRATION OF CREDIT RISK

The Company's business depends in large part upon the capital expenditures of data storage and semiconductor manufacturers which accounted for the following percentages of the Company's net sales:

	DECEMBER 31			
	1998	1997	1996	
Data storage	54.9%	53.2%	45.5%	
Semiconductor	19.5%	19.8%	23.0%	

Notes to Consolidated Financial Statements (continued)

7. COMMITMENTS AND CONTINGENCIES AND OTHER MATTERS (CONTINUED)

Sales to one customer accounted for approximately 17%, 6% and 4%, sales to another customer accounted for approximately 11%, 14% and 11% and sales to another customer accounted for approximately 7%, 11% and 11% of the Company's net sales during the years ended December 31, 1998, 1997 and 1996, respectively. Each of the Company's segments sell to these major customers. At December 31, 1998 and 1997, accounts receivable due from three customers represented 38% and 24% of aggregate accounts receivable, respectively.

The Company manufactures and sells its products to companies in different geographic locations. The Company performs periodic credit evaluations of its customers' financial condition, generally does not require collateral, and where appropriate, requires that letters of credit be provided on foreign sales. Receivables generally are due within 30-60 days. The Company's net accounts receivable are concentrated in the following geographic locations:

	DECEMBER 31,			
		1998		1997
United States Europe Far East Other	\$	17,858 11,711 11,776 1,673	\$	22,131 8,856 12,738 1,202
	\$	43,018	\$	44,927

Notes to Consolidated Financial Statements (continued)

8. FOREIGN OPERATIONS, GEOGRAPHIC AREA AND PRODUCT SEGMENT INFORMATION

Revenue and long-lived assets related to operations in the United States and other foreign countries as of and for the years ended December 31, 1998, 1997 and 1996 are as follows:

		NET SALES TO UNAFFILIATED CUSTOMERS						LONG-LIVED ASSETS						
1998		1997		1996		1998		1997		1996				
United States Foreign Countries Eliminations	\$	199,263 39,103 (31,528)	\$	212,288 13,698 (9,258)	\$	160,290 12,129 (7,360)	\$	41,024 367 -	\$	37,547 115 -	\$	17,834 120 -		
	\$	206,838	\$	216,728	\$	165,059	\$	41,391	\$	37,662	\$	17,954		

The aggregate foreign exchange gains and (losses) included in determining consolidated results of operations were \$774,000, \$(34,000), and \$(153,000) in 1998, 1997, and 1996, respectively.

In June 1997, the Financial Accounting Standards Board issued SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information." As of January 1, 1998, the Company adopted SFAS No. 131 and retroactively applied it to January 1, 1996. The adoption of this statement had no impact on the Company's reported net income or shareholders' equity.

The Company has three reportable segments: metrology, process equipment and industrial measurement. The Company's metrology product line manufactures and distributes to customers in the data storage and semiconductor industries, as well as research and development centers and universities. The Company's process equipment product line includes etch and deposition systems, primarily for data storage applications. The Company's industrial measurement products have applications in a wide range of industries including electronic, aerospace, transportation and semiconductor.

Notes to Consolidated Financial Statements (continued)

8. FOREIGN OPERATIONS, GEOGRAPHIC AREA AND PRODUCT SEGMENT INFORMATION (CONTINUED)

The Company evaluates performance based on profit or loss from operations before income taxes. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies. Costs excluded from segment profit primarily consist of corporate expenses, including income taxes, as well as other non-recurring charges for purchased in-process technology, reorganization and asset impairment charges and merger-related costs. Corporate expenses are comprised primarily of general and administrative expenses.

The Company's reportable segments are business units that offer different products. The reportable segments are each managed separately because they manufacture and distribute distinct products with different production processes.

The following represents the reportable product segments of the Company:

	NET SALES			OPERAT	ING INCOME	(LOSS)	TOTAL ASSETS			
	1998	1997	1996	1998	1997	1996	1998	1997	1996	
Metrology	\$126,160	\$112,751	\$ 92,107	\$26,328	\$23,748	\$22,446	\$ 73,445	\$ 68,025	\$ 47,136	
Process equipment	60,931	84,530	53,198	2,232	19,510	12,562	55,375	52,028	25,325	
Industrial measurement	19,747	19,447	19,754	(5)	(381)	(393)	16,807	13,162	12,765	
Unallocated corporate amount	-	-	-	(2,022)	(2,783)	(1,122)	27,210	26,416	28,113	
Merger and reorganization expenses	-	_	_	(7,500)	(2,250)	_	_	_	_	
Write-off of purchased in-process technology	-	-	-	-	(4,200)	-	-	-	-	
Total	\$206,838	\$216,728	\$165,059	\$19,033	\$33,644	\$33,493	\$172,837	\$159,631	\$113,339	

Notes to Consolidated Financial Statements (continued)

8. FOREIGN OPERATIONS, GEOGRAPHIC AREA AND PRODUCT SEGMENT INFORMATION (CONTINUED)

OTHER SIGNIFICANT ITEMS

	1998	YEAR ENI	DED DECEMBE 1997	R 31,	1996
Depreciation and amortization expense:	 				
Metrology	\$ 1,674	\$	522	\$	582
Process equipment	2,389		1,320		1,131
Industrial measurement	122		15		1
Unallocated corporate	518		358		327
Consolidated depreciation and amortization	 				
expense	\$ 4,703	\$ 	2,215	\$	2,041
Expenditures for long-lived assets:	 				
Metrology	\$ 1,488	\$	13,216	\$	589
Process equipment	5,907		8,162		3,236
Industrial measurement	65		646		95
Unallocated corporate	678		1,548		147
Consolidated expenditures for	 				
long-lived assets	\$ 8,138	\$ 	23,572	\$	4,067

9. DEFINED CONTRIBUTION BENEFIT PLANS

The Company maintains three defined contribution plans under Section 401(k) of the Internal Revenue Code. Principally all of the Company's domestic full-time employees are eligible to participate in one of the three plans. Under the plans, employees may contribute up to a maximum of 15% to 20% of their annual wages, depending on the plan. Employees are immediately vested in their contributions. Other than Digital's plan, the plans provide for partial matching contributions by the Company, which vest over a five-year period. Company contributions to the plans were \$507,000, \$296,000 and \$205,000 in 1998, 1997 and 1996, respectively.

Notes to Consolidated Financial Statements (continued)

10. SUBSEQUENT EVENTS

On February 2, 1999, the Company completed a public offering pursuant to which 1,000,000 shares of Common Stock, par value \$.01 per share were issued and sold for \$52.00 per share, less underwriting discounts and commissions of \$2.34 per share. In addition, as part of the public offering, certain stockholders of the Company sold 2,575,000 shares of Common Stock. The Company did not receive any of the proceeds from the sale of shares by the selling stockholders.

Veeco Instruments Inc. and Subsidiaries

Schedule II--Valuation and Qualifying Accounts

COL. A	C	OL. B	COL	. C		COL. D		COL. E
			 ADDITI	ONS				
			CHARGED TO COSTS AND EXPENSES	OT	HER	DEDUCTIONS		ALANCE AT END OF PERIOD
Deducted from asset accounts: Year ended December 31, 1998:			 			 		
Allowance for doubtful accounts Valuation allowance on net deferred tax assets				\$		26,000 748,000		1,725,000 246,000
	\$ 	1,999,000	\$ 746,000	\$ 	 	\$ 774,000	\$	1,971,000
Deducted from asset accounts: Year ended December 31, 1997:			 			 		
Allowance for doubtful accounts Valuation allowance on net deferred tax assets		795,000	199,000		-	\$ 201,000	\$	1,005,000 994,000
	\$ 		602,000			\$ 201,000	\$	1,999,000
LDeducted from asset accounts:			 			 		
Year ended December 31, 1996: Allowance for doubtful accounts Valuation allowance on net deferred tax assets			\$ 200,000	\$	-	89,000 1,118,000		803,000 795,000
		2,605,000	 \$ 200,000	 \$		1,207,000	s s	1,598,000

INDEX TO EXHIBITS

Exhibit Number	Exhibit
2.1	Agreement and Plan of Merger among Veeco Instruments Inc., Digital Instruments, Inc. and its Security holders dated February 28, 1998. (8)
2.2	Agreement and Plan of Merger among Veeco Instruments Inc., Veeco Acquisition Corp. and Wyko Corporation and its Security holders dated April 28, 1997. (6)
3.1	Form of Amended and Restated Certificate of Incorporation of the Company. (7)
3.2	Form of Amended and Restated By-Laws of the Company. (1)
4.1	Form of Certificate for Common Stock. (1)
10.5	Distributor Agreement, dated as of December 15, 1974 between Sloan Technology Corporation and ULVAC Corporation. (2)
10.6	Amendment to Distributor Agreement, dated March 11, 1993, by and between Sloan Technology Corporation and ULVAC Japan, Ltd.(2)
10.7	Exclusive Sales Agreement, dated as of July 1, 1993, between Seiko Instruments and the Company. (2)
10.8	Exclusive Sales Agreement, dated as of July 1, 1993, between the Company and Seiko Instruments. (2)
10.9	Distributor Agreement, dated March 5, 1993, between the Company and Seiko Instruments.(2) $$
10.11	Letter Agreement, dated November 22, 1993 between the Company and John F. Rein, Jr. (1)
10.12	First Amendment and Restatement of Stock Option Agreement dated as of October 13, 1994 between the Company and John F. Rein, Jr. (1)
10.13	Agreement dated as of February 7, 1994, effective as of December 31, 1993, between the Company and Robert Oates, together with Amendment No. 1 thereto dated as of October 13, 1994. (1)
10.15	Veeco Instruments Inc. 1994 Stock Option Plan for Outside Directors.
10.19	Letter Agreement dated January 16, 1995 between the Company and John Kiernan. (3)
10.20	Amended and Restated Veeco Instruments Inc. Employees' Stock Option Plan. (4)

- 10.21 Veeco Instruments Inc. Employees Stock Purchase Plan. (4)
- 10.24 Lease dated July 1, 1993 and lease renewal dated February 26, 1996 between Lambda (Santa Barbara) Inc., a California Corporation, and Veeco Instruments Inc., a Delaware Corporation. (5)
- 10.25 Credit Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.26 Security Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.27 Guarantee Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.28 Guarantor's Security Agreement dated July 31, 1996 among Sloan Technology Corporation, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.29 The Pledge Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.30 The Patent and Trademark Security Agreement dated July 31, 1996 among the Registrant, Fleet Bank N.A. and The Chase Manhattan Bank. (5)
- 10.32 Lease Extension dated as of November 1, 1997 by and between J. Anthony Wilson and Veeco Instruments Inc. (9)
- 10.33 Letter Agreement, dated December 2, 1997 between Veeco Instruments Inc. and Dr. Donald Kania. (9)
- 10.34 Amendment No. 2 to credit agreement, dated January 31, 1999 between Veeco Instruments, Inc. and Fleet Bank N.A. and the Chase Manhattan Bank.*
- 21.1 Subsidiaries of the Registrant. *
- 23.1 Consent of Ernst & Young LLP. *
- 27.1 Financial Data Schedule of Veeco Instruments Inc. for the year ended December 31, 1998.*
- 27.2 Financial Data Schedule of Veeco Instruments Inc. for the year ended December 31, 1997 (Restated).*
- * Filed herewith.
- (1) Previously filed as an Exhibit to the Registrant's Registration Statement on Form S-1 (Registration No. 33-85184) and incorporated herein by reference.

- (2) Previously filed as an Exhibit to the Registrant's Registration Statement on Form S-1 (Registration No. 33-85184) and incorporated herein by reference; confidential treatment granted.
- (3) Previously filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1994 and incorporated herein by reference.
- (4) Previously filed as an Exhibit to the Registrant's Registration Statement on Form S-1 (Registration No. 33-93958) and incorporated herein by reference.
- (5) Previously filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996 and incorporated herein by reference.
- (6) Previously filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 1997 and incorporated herein by reference.
- (7) Previously filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1997 and incorporated herein by reference.
- (8) Incorporated by reference from the Registrant's Current Report on Form 8-K dated March 9, 1998.
- (9) Previously filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1997 and incorporated herein by reference.

AMENDMENT NO. 2 TO CREDIT AGREEMENT

This Agreement (this "Agreement") is made this 31st day of January, 1999 by and among:

VEECO INSTRUMENTS, INC., a corporation organized under the laws of the State of Delaware (the "Borrower"); and

FLEET BANK, N.A., a national banking association organized under the laws of the United States ("Fleet") and THE CHASE MANHATTAN BANK, a New York banking corporation ("Chase", collectively with Fleet, the "Banks").

RECITALS:

- (A) The Borrower and the Banks are parties to a Credit Agreement dated as of July 31, 1996, as amended by Amendment No. 1 to Credit Agreement, dated June 25, 1997 (the Credit Agreement as so amended being hereinafter referred to as the "Credit Agreement");
- (B) The Borrower has requested that Credit Agreement be amended as provided herein and the Banks are willing to amend the Credit Agreement as set forth herein; and
- (C) Any capitalized items not defined herein shall have the meanings ascribed thereto in the Credit Agreement,

NOW, THEREFORE, the parties hereto hereby agree as follows:

ARTICLE 1. AMENDMENTS TO REVOLVING CREDIT AGREEMENT.

This Agreement shall be deemed to be an amendment to the Credit Agreement and shall not be construed in any way as a replacement or substitute therefore. All of the terms and provisions of this Agreement are hereby incorporated by reference into the Credit Agreement as if such terms and provisions were set forth in full herein.

SECTION 1.1. The definition of the term "Amortization Date" contained in Section 1.1 of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

"Amortization Date" means any date on which an installment of principal is due with respect to a Term Loan or the Final Term Loan.

SECTION 1.2 The definition of the term "Margin" contained in

Section 1.1 of the Credit Agreement hereby amended and restated to provide in its entirety as follows:

"Margin" means with respect to any Loan and the Commitment Fee:

RATIO OF CONSOLIDATED SENIOR FUNDED DEBT TO CONSOLIDATED CASH FLOW PURSUANT TO SECTION 9.4:	LIBOR LOANS:	PRIME RATE FEE 	COMMITMENT LOANS
Greater than or equal to 3.50 : 1.00	1.50	. 25	. 25
Greater than or equal to 2.25 : 1.00 but less than 3.50 : 1.00	1.25	0	. 25
Greater than or equal to 1.00 : 1.00 but less than 2.25 : 1.00	1.00	0	. 25
Less than 1.00 : 1.00	.75	0	.25

The Margin will be set on the first Banking Day of the fiscal quarter of the Borrower that commences after the date on which the financial statements referenced in Section 7.8(a) or Section 7.8(b), as the case may be, are required to be delivered to the Banks, and shall apply to all Prime Rate Loans and LIBOR Loans outstanding on such date or to be made on or after such date until, but not including, the next date on which the Margin is reset in accordance with the provisions hereof; provided, however, that if any financial statements are not received by the Banks within the time period relating to such financial statements as provided in Section 7.8(a) or Section 7.8(b) hereof, as the case may be, the Margin on all Prime Rate Loans and LIBOR Loans outstanding on such date or to be made on or after the date the Margin should have been reset in accordance with the foregoing provisions (i.e., assuming timely delivery of the requisite financial statements), until the day which is the first Banking Day of the fiscal quarter of the Borrower which commences following the receipt by the Banks of such financial statements, will be set based on a ratio of equal to or greater than 3.50:1.00; and further provided, however, that the Banks shall not in any way be deemed to have waived any Event of Default or any of their remedies hereunder (including, without limitation, remedies provided in Article 10 hereof) in connection with the provisions of the foregoing proviso.

SECTION 1.3. The definition of the term "Permitted Acquisition" contained in Section 1.1 of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

"Permitted Acquisition" means any Acquisition after January 31, 1999 by the Borrower of any Person or of any division or line of business of any Person or any assets of any Person (whether a Person, or division or line of business, an "Eligible Business"), either by merger, consolidation, purchase of stock, or purchase of assets of such Eligible Business provided that the Permitted Acquisition Purchase Price of a Permitted Acquisition or aggregate Permitted Acquisition Purchase Price of all such Permitted Acquisitions during the term of this Agreement does not exceed \$100,000,000 provided, however, that (i) such Eligible Business is engaged generally in the same line of business as the Borrower and its Subsidiaries; (ii) the Permitted Acquisition Purchase Price excluding the value of capital stock issued

by the Borrower or any of its Subsidiaries of all such Permitted Acquisitions does not exceed \$40,000,000 and (iii) no Default or Event of Default shall exist immediately before or after giving effect to such Permitted Acquisition or result from the consummation thereof, and (v) each of the following conditions shall have been satisfied:

- (a) on or before the date of Closing of such Acquisition, the Banks shall have been provided satisfactory evidence that:
- i. such Acquisition shall not be a "hostile" acquisition or other "hostile" transaction (I.E., such transaction shall have been approved by the Board of Directors of the Eligible Business);
- ii. such Eligible Business, if it is a Person, shall be incorporated in or organized under the laws of the State of the United States or, if such acquisition is of assets, such assets shall be located in the United States;
- iii. if such Acquisition is a stock acquisition, such Acquisition shall be of greater than 50% of the issued and outstanding capital stock of such Eligible Business, whether by purchase or as a result of merger or consolidation (provided that the Borrower shall be the surviving corporation in any such merger or consolidation in which it is directly involved), and in any event shall consist of shares of capital stock with sufficient voting rights to entitle the Borrower to elect a majority of the directors of such Eligible Business and to control the outcome of any shareholder votes with respect to the shareholders of such Eligible Business;
- iv. any new Subsidiary created or acquired shall become a Guarantor;
- v. if such Acquisition is an asset acquisition, any assets acquired shall be free of Liens, other than Permitted Liens, and, if such Acquisition is a stock acquisition, the assets of acquired company shall be free of Liens, other than Permitted Liens;
- vi. not less than seven Banking Days prior to the closing of such Acquisition, the Banks shall have been provided PRO FORMA closing date financial statements which shall include consolidated balance sheets, income statements and statements of cash flows, which demonstrate that on a PRO FORMA basis after consummation of the Acquisition, the Borrower and its Subsidiaries shall be in compliance with the financial covenants contained in Article 9 hereof. Such statements shall include the Borrower's calculations demonstrating such covenant compliance; and
- (vii) the Banks have been provided such other documents, instruments or financial reports as the Banks shall have reasonably requested.

SECTION 1.4 The definition of the term "Revolving Credit Commitment" contained in Section 1.1 of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

"Revolving Credit Commitment" means, with respect to each Bank, the obligation of such Bank to extend credit to the Borrower hereunder and, subject to the terms hereof, in the following aggregate amounts as such amounts may be reduced in accordance with the terms hereof

Fleet \$24,000,000 Chase \$16,000,000

SECTION 1.5. The definition of the term "Revolving Credit Note" contained in Section 1.1 of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

"Revolving Credit Note" means a promissory note of the Borrower in the form of Exhibit A hereto, or any promissory note issued in substitution or replacement therefor, evidencing the Revolving Credit Loans made by a Bank hereunder.

SECTION 1.6. The definition of the term "Revolving Credit Termination Date" contained in Section 1.1 of the Credit Agreement is hereby amended by deleting the reference to "July 31, 1999" therefrom and by substituting the following in its place: "December 31, 2001."

SECTION 1.7. Section 1.1 of the Credit Agreement is hereby further amended by inserting the following definitions therein in alphabetical order:

"Consolidated Debt Service Coverage Ratio" means, at a particular time, the ratio of (i) Consolidated EBIT to (ii) the sum of (A) Consolidated Current Portion of Long Term Debt PLUS (B) Consolidated Interest Expense.

"Consolidated EBIT" means, for any fiscal period, Consolidated Net Income of the Borrower and its Subsidiaries before provision for federal and state income taxes MINUS all extraordinary gains; and PLUS (i) one time charges related to write downs of intangible assets (including the value of in-process research and development related to Permitted Acquisitions) and (ii) Consolidated Interest Expense, all as determined in accordance with GAAP.

"Consolidated Net Revenue" means, for a particular period, the consolidated net revenue of the Borrower and its Subsidiaries for such period determined in accordance with GAAP.

"Final Maturity Date" means the date on which all Loans hereunder have been paid in full and the Revolving Credit Commitment has terminated.

"Final Term Loan" means the term loan made by the Banks to the Borrower Pursuant to Section 2.9 hereof

"Final Term Loan Note" means the promissory note of the Borrower substantially in the form of Exhibit 2.9 hereto evidencing the Borrower's obligations with respect to the Final Term Loan.

"Material Domestic Subsidiary" means a Domestic Subsidiary if

(i) such Domestic Subsidiary's net revenue constitutes 5% or more of Consolidated Net Revenue OR (ii) such Domestic Subsidiary's assets constitute 5% or more of Consolidated Total Assets,

SECTION 1.8. The definition of the term "Loan" contained in Section 1.1 of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

"Loan" means a Revolving Credit Loan, a Term Loan or the Final Term Loan hereunder.

SECTION 1.9. The definition of the term "Notes" contained in Section 1.1 of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

"Notes" means, collectively, the Revolving Credit Notes, the Term Notes, if any, and the Final Term Loan Note, if any.

SECTION 1.10. Section 2.7(a) of the Credit Agreement is hereby amended by deleting the reference therein to "\$5,000,000" and substituting the following in its place: "\$10,000,000".

SECTION 1.11. Article 2 of the Credit Agreement is hereby amended by inserting the following Section 2.9 at the end thereof:

Section 2.9 CONVERSION TO FINAL TERM LOAN.

- (a) GENERALLY. At the Borrower's option, provided that no Default or Event of Default then exists, the Borrower may elect, by written notice to the Banks in accordance with Section 3.1 hereof, to convert the outstanding principal balance of Revolving Credit Loans on the Revolving Credit Termination Date to a four year term loan (the "Final Term Loan"). The Final Term Loan initially may be a Prime Rate Loan or LIBOR Loan or a combination thereof, as determined by the Borrower and notified to the Banks in accordance with Section 3.1; PROVIDED, however, that the minimum principal amount of any LIBOR Loan shall be \$1,250,000 and, if greater, integral multiples of \$100,000.
- (b) AMORTIZATION OF THE FINAL TERM LOAN. The principal amount of the Final Term Loan shall be repaid in sixteen (16) consecutive and substantially equal quarterly installments commencing on the first Banking Day of the Borrower's first fiscal quarter commencing after the Revolving Credit Termination Date and continuing on the

first Banking Day of each fiscal quarter thereafter, with a 16th and final installment of all unpaid principal and interest with respect thereto being due and payable on the first Banking Day of the sixteenth (16th) fiscal quarter following the Revolving Credit Termination Date.

(c) INTEREST PERIOD: CONVERSIONS.

- (i) If any portion of the Final Term Loan is designated as a LIBOR Loan, the Borrower shall select an Interest Period of any duration in accordance with the definition of Interest Period in Section 1.1 hereof, subject to the limitation that no Interest Period may extend beyond an Amortization Date, unless after giving effect thereto, the aggregate principal amount of the Final Term Loan that is designated as LIBOR Loans having Interest Periods which end after such Amortization Date shall be less than or equal to the principal amount of Final Term Loan to be outstanding hereunder after such Amortization Date.
- (ii) Upon the expiration of an Interest Period with respect to any portion of Final Term Loan that is a LIBOR Loan, such portion of Final Term Loan shall automatically be continued as a Prime Rate Loan except to the extent that such Loan shall be prepaid hereunder or unless the Borrower shall have notified the Banks, as provided in Section 3.1 hereof of its intent to select a new Interest Period with respect to such portion of the Final Term Loan. Subject to the following conditions, the Borrower shall have the right to convert any portion of Final Term Loan to a different type of Loan (i.e., from a Prime Rate Loan to a LIBOR Loan and VICE VERSA):
- (1) if less than all of the Final Term Loan at the time outstanding shall be converted, the notice given by the Borrower to the Banks shall specify the aggregate amount of the Final Term Loan to be converted;
- (2) no portion of the Final Term Loan may be converted to a LIBOR Loan less than one month prior to the maturity date of the Final Term Loan:
- (3) a LIBOR Loan may be converted to a different type of Loan only on the last day of an Interest Period; and
- (4) no portion of the Final Term Loan may be converted to a LIBOR Loan during the occurrence and continuance of an Event of Default.
- (d) THE FINAL TERM LOAN NOTE. The Final Term Loan made by each Bank shall be evidenced by a single promissory note of the Borrower substantially in the form of Exhibit 2.9 hereto (the "Final Term Notes"), with appropriate insertions, payable to the order of each Bank and representing the obligation of the Borrower to pay the unpaid principal balance of such Final Term Loan with accrued and unpaid interest thereon as

provided herein. Each Bank is hereby authorized to record the date and amount of each payment or prepayment of principal thereof, the date and amount of each interest rate conversion pursuant to Section 2.9(c) and the principal amount subject thereto and the interest rate applicable thereto in such Bank's records and/or on a schedule annexed to and constituting a part of its Final Term Loan Note, and, absent manifest error, any such recordation shall constitute conclusive evidence of the accuracy of the information so recorded; PROVIDED, however, that the failure to make any such recordation shall not affect the Borrower's obligations to repay outstanding amounts under the Final Term Loan. Each Final Term Loan Note shall (a) be dated the Revolving Credit Termination Date, (b) be stated to mature in 16 consecutive and substantially equal quarterly installments, as provided above, and (c) shall bear interest for a period from the date such Loan is made on the unpaid principal amount thereof at the applicable rates per annum specified herein.

(e) USE OF PROCEEDS OF THE FINAL TERM LOAN. The Borrower shall use the proceeds of the Final Term Loan to refinance Revolving Credit Loans hereunder.

SECTION 1.12. Section 2.7(b) of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

(b) AMORTIZATION OF TERM LOANS.

The principal amount of each Term Loan made by the Banks hereunder shall be repaid in sixteen (16) substantially equal quarterly installments commencing on the first Banking Day of the calendar month that begins at least 165 days after the date such Term Loan is made and continuing on the first Banking Day of each third calendar month thereafter.

SECTION 1.13.

Section 3.1 of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

Section 3.1. CERTAIN NOTICES. Except as otherwise provided in this Agreement, notices by the Borrower to the Banks of each borrowing pursuant to Sections 2.4 and 2.7(a), each prepayment pursuant to Section 3.2, each reduction or termination of the Revolving Credit Commitments pursuant to Section 2.8 and each conversion of Loans pursuant to Sections 2.4, 2.7(c), 2.9(a) and 2.9(c) shall be irrevocable and shall be effective on the date of receipt only if received by all of the Banks, by not later than 11:00 a.m., New York City time, and (a) in the case of borrowings and prepayments of (i) Prime Rate Loans, if given the date thereof and (ii) LIBOR Loans, if given three (3) Banking Days prior thereto; (b) in the case of reductions or terminations of the Revolving Credit Commitments, given three (3) Banking Days prior thereto; (c) in the case of conversions pursuant to Sections 2.4, 2.7(c) and 2.9(c), if given three (3) Banking Days prior thereto and (d) in the case of conversions pursuant to Section 2.9(a), if given three (3) Banking Days prior to the Revolving Credit Termination Date. Each such notification which relates to a borrowing, continuation or conversion shall specify the amount of the type of Revolving Credit Loan (i.e., Prime Rate Loan or LIBOR Loan), the date of the proposed borrowing, whether such Loan represents an

additional borrowing, a continuation or a conversion, and in the case of a LIBOR Loan, the Interest Period to be used in the computation of interest with respect thereto. Each such notice relating to a reduction or termination of the Revolving Credit Commitments shall specify the amount of the Revolving Credit Commitments to be reduced or terminated. In addition, if such notification relates to a borrowing to fund a Permitted Acquisition, the Borrower shall notify the Banks of its election to have such Loan recorded as a Revolving Credit Loan or a Term Loan as defined in Section 2.7(a) hereof. Finally, if the proceeds of any Revolving Credit Loan are to be used by the Borrower to finance any Capital Expenditure, the notification with respect to such borrowing shall include a statement to that effect indicating the amount of the borrowing to be used for such purposes. Except for the amount of the borrowing which shall be for each Bank its Commitment Proportion of the total amount to be borrowed on such date, each notification delivered to the Banks hereunder shall contain the same terms for each Bank.

SECTION 1.14. Section 3.2(d) of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

"(d) any partial prepayment of Term Loans or of Final Term Loans hereunder shall be applied to the remaining installments of principal due on such Loans in inverse order of maturity and amounts prepaid on any such Loan may not be reborrowed."

SECTION 1.15. Section 3.4 of the Credit Agreement is hereby deleted and the following is substituted in its place:

Section 3.4. INTENTIONALLY DELETED.

SECTION 1.16. Section 3.7 of the Credit Agreement is hereby amended by deleting the phrase "one and one-half percent (1.50%) per annum on the face amount of each Letter of Credit, subject to" therefrom and substituting the following in its place: "one and one-half percent (1.50%) per annum on the face amount of each Letter of Credit issued prior to January 31, 1999 and one percent (1%) per annum on the face amount of each Letter of Credit issued on or after January 31, 1999, subject, in each case, to".

SECTION 1.17. Article 5 of the Credit Agreement is hereby amended by inserting the following Sections 5.4 and 5.5 to the end thereof:

Section 5.4. SPECIAL CONDITIONS TO FINAL TERM LOAN. The Obligations of the Banks to permit the Revolving Credit Loans to be converted to the Final Term Loans pursuant to

Section 2.9 hereof shall be subject to the additional conditions precedent that on the date of such conversion:

- (a) Each Bank shall have received a duly executed and completed Final Term Loan Note; and
- (b) No Default or Event of Default shall then be existing or shall result from such conversion.

Section 5.5. SPECIAL CONDITIONS. Notwithstanding any other provision of this Agreement, the Banks shall not permit the Aggregate Outstandings plus the aggregate principal balance of all Term Loans to equal or exceed \$15,000,000 unless the Borrower shall have satisfied the following conditions precedent:

- (a) The Borrower shall have delivered to the Collateral Agent, as agent for the Banks, Pledge Agreements executed by the Borrower and each of the Guarantors that owns capital stock of any Material Domestic Subsidiary of the Borrower; and
- (b) The Collateral Agent shall have been delivered possession of all certificates evidencing capital stock of each Material Domestic Subsidiary of the Borrower, together with such stock powers executed in blank as the Banks shall require.

SECTION 1.18. Section 7.10 of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

Section 7.10. SUBSIDIARIES. Simultaneously with their creation, cause all Domestic Subsidiaries to become Guarantors hereunder and to deliver to the Banks Guarantees and, if the Aggregate Outstandings plus the aggregate principal balance of all Term Loans shall have at any time equaled or exceeded \$15,000,000, deliver Pledge Agreement relating to the capital stock of each Domestic Subsidiary that is or that becomes a Material Domestic Subsidiary to the Collateral Agent, together with the Certificates evidencing the capital stock of each such Material Domestic Subsidiary.

SECTION 1.19. Article 7 of the Credit Agreement is hereby amended by inserting the following at the end thereof as a new Section 7.12:

Section 7.12. Y2K. (a) Any (i) reprogramming required to permit the

proper functioning, in and following the year 2000, of (A) a Borrower's or any of its Subsidiaries' computer systems and (B) equipment containing embedded microchips (including systems and equipment supplied by others) in each case where the failure to conduct such reprogramming would result in a material adverse effect on the business, properties, assets, prospects or condition, financial or otherwise, of the Borrower or any of its Subsidiaries, and (ii) testing of all such systems and equipment, as so reprogrammed, will be completed by June 30, 1999. The cost to the Borrower and each of its Subsidiaries of such reprogramming and testing and of the reasonably foreseeable consequences of year 2000 to the Borrower and each of its Subsidiaries (including, without limitation, reprogramming errors) will not result in a Default or Event of Default or have a material adverse effect on the business, properties, assets, prospects or condition, financial or otherwise, of the Borrower or any of its Subsidiaries. Except for such of the reprogramming referred to in the preceding sentence as may be necessary, the computer and management information systems of the Borrower and each of its Subsidiaries are and, with ordinary course upgrading and maintenance, will continue to be, sufficient to permit the Borrower and each of its Subsidiaries to conduct their respective business without having a material adverse effect on the business, properties, assets, prospects or condition, financial or otherwise, of the Borrower or any of its Subsidiaries.

(b) In addition, on or before May 15, 1999, the Borrower shall complete an assessment of the ability of the computer systems of its customers, suppliers and vendors and of any third party with which the Borrowers' or any of its Subsidiaries' systems interface to properly function following the year 2000 and the Borrower shall notify the Banks promptly upon learning of any circumstance with respect to such third party's systems which could result in a material adverse effect on the business, properties, prospects or condition, financial or otherwise, of the Borrower or any of its Subsidiaries. Furthermore, the Borrower shall notify the Banks if it is unable to complete such assessment with respect to any material customer, supplier or vendor.

SECTION 1.20. Section 8.1(e) of the Credit Agreement is hereby amended by deleting the reference therein to "\$3,000,000" and substituting the following in its place: "\$5,000,000.

SECTION 1.21. Section 8.4 of the Credit Agreement is hereby amended by deleting the word "or" from immediately before clause (b) thereof and inserting the following clause (c) at the end thereof:

"; (c) sales or other dispositions of assets of the Industrial Measurement Division of the Borrower provided that the fair market value of such assets sold or disposed of during the term of this Agreement shall not exceed \$15,000,000 in the aggregate; or (d) transfers the assets of the

Industrial Measurement Division of the Borrower or of any Guarantor to a wholly owned subsidiary of the Borrower provided that such Subsidiary is a Domestic Subsidiary and provided further that simultaneously with such transfer such Subsidiary shall become a Guarantor hereunder."

SECTION 1.22. Article 9 of the Credit Agreement is hereby amended and restated to provide in its entirety as follows:

ARTICLE 9 FINANCIAL COVENANTS

So long as any of the Notes or other Obligations shall remain unpaid, or any Bank shall have any Revolving Credit Commitment under this Agreement, the Borrower shall:

Section 9.1 MINIMUM DEBT SERVICE COVERAGE RATIO. Maintain at all times a Consolidated Debt Service Coverage Ratio of not less than 2.00:1.00.

Section 9.2 MINIMUM CONSOLIDATED QUICK RATIO. Maintain at all times a Consolidated Quick Ratio of not less than 1.00:1.00.

Section 9.3 MAXIMUM CONSOLIDATED EFFECTIVE LEVERAGE. Maintain at all times a ratio of (A) Consolidated Total Senior Liabilities to (B) Consolidated Effective Net Worth of not more than 1.50:1.00.

Section 9.4 RATIO OF CONSOLIDATED SENIOR FUNDED DEBT TO CONSOLIDATED CASH FLOW. Maintain at all times a ratio of Consolidated Senior Funded Debt to Consolidated Cash Flow of not more than 5:00:1.00.

Section 9.5. PRE-TAX INCOME LOSS. (i) Maintain for any rolling two quarters a minimum Consolidated Pre-Tax Income of not less than \$0; (ii) not

suffer Consolidated Pre-Tax Loss of more than \$4,000,000 in any fiscal quarter; and (iii) maintain a minimum Consolidated Pre-Tax Income of \$2,000,000 for the fiscal quarter ending December 31, 1998.

ARTICLE 2. CONDITIONS PRECEDENT

SECTION 2.1

CONDITIONS TO EFFECTIVENESS. The amendments to the Credit Agreement described in Article 1 above are subject to the following conditions precedent and shall have no force or effect until the following conditions are satisfied:

- (a) Fleet shall have received a duty executed substitute revolving credit note substantially in the form of Exhibit A hereto and Chase shall have received a duly executed substitute revolving credit note substantially in the form of Exhibit B hereto (collectively, such promissory notes are hereafter referred to as the Substituted Notes);
- (b) each Bank shall have received a Guarantee duly executed by Wyko Corporation and each other Domestic Subsidiary of the Borrower that has not yet executed a Guarantee,
- (c) each Bank shall have received a Guarantor's Affirmation, in form and substance satisfactory to the Banks, duly executed by each Guarantor that has executed a Guarantee prior to the date hereof;
- (d) each Bank shall have received the following:
- i. a certificate of the Secretary of the Borrower attesting to all corporate action taken by such entity, including resolutions of its Board of Directors authorizing the execution, delivery and performance of this Amendment, of the Substituted Notes and each other document to be executed by such entity, together with certified copies of the certificate or articles of incorporation and the by-laws of such entity; and such certificate shall state that the resolutions and corporate documents thereby certified have not been amended, modified, revoked or rescinded as of the date of such certificate;

ii. a certificate of the Secretary of the Borrower certifying the names and true signatures of the officers of such entity authorized to sign this Amendment and the Substituted Notes and other documents to be signed by such entity hereunder;

iii. satisfactory evidence that the Borrower and each Guarantor is duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation and each other jurisdiction where qualification is necessary;

iv. a certificate of the Secretary of Wyko Corporation and of each other Domestic Subsidiary of the Borrower that has not yet executed a Guarantee, dated the date hereof, attesting to all corporate action taken by such entity, including resolutions of its Board of Directors authorizing the execution, delivery and performance of the Facility Documents and each other document to be delivered by it pursuant to the Agreement, together with certified copies of its certificate or articles of incorporation and By-Laws; and such certificate shall state that the resolutions and corporate documents thereby certified have not been amended, modified, revoked or rescinded as of the date of such certificate;

v. a certificate of the Secretary of Wyko Corporation and of each Domestic Subsidiary of the Borrower that has not yet executed a Guarantee, dated the date hereof, certifying the names and true signature of the officers of such entity authorized to sign the Facility Documents and the other documents to be delivered by such entity under this Agreement; and

vi. an opinion of counsel for the Borrower and the Guarantors as to such matters as the Banks deem necessary.

ARTICLE 3. REPRESENTATIONS AND WARRANTIES.

The Borrower hereby represents and warrants to the Banks that:

SECTION 3.1. Each and every one of the representations and warranties set forth in the Credit Agreement is true in all material respects as of the date hereof with respect to the Borrower and the Guarantors with the same effect as though made on the date hereof, and is hereby incorporated herein in full by reference as if fully restated herein in its entirety.

SECTION 3.2. No Default or Event of Default, as defined in the Credit Agreement now exists.

SECTION 3.3. No representation, warranty or statement by the Borrower or the Guarantors contained herein or in any other document to be furnished by the Borrower or the Guarantors in connection herewith contains, or at the time of delivery shall contain, any untrue statement of material fact, or omits or at the time of delivery shall omit to state a material fact necessary to make such representation, warranty or statement not misleading.

SECTION 3.4. Each of the Facility Documents, other than the Security Agreements and the Pledge Agreements, continues to be in full force and effect and secure all payment and other obligations of the Borrower under the Credit Agreement.

ARTICLE 4. RELEASE OF COLLATERAL.

Simultaneously with the execution and delivery of this Amendment, the Collateral Agent, on behalf of the Banks shall take all action necessary to release their liens on and security interests in the Collateral and in the capital stock of any Domestic Subsidiary of the Borrower. The Banks hereby agree that, as of the date hereof, the Security Agreements, the Pledge Agreements and the Patent and Trademark Security Agreement executed prior to the date of this Amendment shall be terminated and the Banks shall have no further rights thereunder.

ARTICLE 5. MISCELLANEOUS.

This Amendment shall be governed by and construed in accordance with the laws of the State of New York.

Simultaneously with the execution and delivery of this Amendment the Borrower shall pay an amendment fee of \$30,000, which fee shall be paid pro rata to the Banks in accordance with their respective commitment proportions.

IN WITNESS WHEREOF, each of the undersigned has executed or caused to be duly executed this Amendment as of the date first above written.

VEECO INSTRUMENTS, INC.

By: Name: Title:

FLEET BANK, N.A.

By: Name: Christopher Mendelsohn Title: Vice President

THE CHASE MANHATTAN BANK

By: Name: Carolyn B. Lattanzi Title: Vice President

EXHIBIT A

SUBSTITUTE REVOLVING CREDIT NOTE

\$24,000,000 January _____, 1999 Nassau County, New York

VEECO INSTRUMENTS, INC. a corporation organized under the laws of Delaware (the "Borrower"), for value received, hereby promises to pay to the order of FLEET BANK, N.A. (the "Bank") at the office of the Bank located at 300 Broadhollow Road, Melville, New York 11747, on or before December 31, 2001, the principal sum of TWENTY-FOUR MILLION DOLLARS (\$24,000,000), or less, the amount loaned as Revolving Credit Loans by the Bank to the Borrower pursuant to the Credit Agreement referred to below, in lawful money of the United States of America and in immediately available funds, on the date(s) and in the manner provided in said Credit Agreement. The Borrower also promises to pay interest on the unpaid principal balance hereof, for the period such balance is outstanding, at said office, in like money, at the rates of interest as provided in the Credit Agreement described below, on the date(s) and in the manner provided in said Credit Agreement.

The holder of this Revolving Credit Note shall record the date, type and amount of each Revolving Credit Loan made by the Bank, and the date and amount of each payment or prepayment of principal of or interest on any Loan, and the principal amount subject thereto and the interest rate with respect thereto on such computer, magnetic disk, tape or other such electronic data storage and retrieval system deemed adequate for such purpose by the Bank, in its sole and absolute discretion, which record shall constitute, absent manifest error, conclusive evidence of the accuracy of the information so recorded, but no failure so to record or any error in so recording shall effect the obligation of the Borrower to repay any such Revolving Credit Loans, with interest thereon, as provided in the Agreement or herein.

This is one of the Revolving Credit Notes referred to in that certain Credit Agreement (as amended from time to time the "Credit Agreement") dated as July 31, 1996 among the Borrower and the Banks named therein (including the Bank) and evidences the Revolving Credit Loans made by the Bank thereunder. All terms not defined herein shall have the meanings given to them in the Credit Agreement.

This Note is an amendment and restatement of, and is being issued in replacement of and in substitution for the Revolving Credit Note dated July 31, 1996 (the "Original Note"), in the original principal amount of \$18,000,000 by the Borrower to the order of the Bank; provided, however, that all interest accrued and unpaid under the Original Note shall be deemed evidenced by this Note and payable hereunder from and after the date of accrual thereof. The execution and delivery of this Note shall not be construed to have constituted repayment of any interest on the Original Note.

The Credit Agreement provides for the acceleration of the maturity of principal upon the occurrence of certain Events of Default and for prepayments on the terms and conditions specified therein. The Borrower waives presentment, notice of dishonor, protest and any other notice or formality with respect to this Note.

The terms of this Note may not be changed orally, but only by an instrument duly executed by the

Borrower and the Bank.

This Note shall be governed by, and interpreted and construed in accordance with the laws of the State of New York.

VEECO	INSTRUM	AENTS.	INC

By:		
·	Name:	
	Title:	
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EXHIBIT B

SUBSTITUTE REVOLVING CREDIT NOTE

\$16,000,000 January ____, 1999 Nassau County, New York

VEECO INSTRUMENTS, INC., a corporation organized under the laws of Delaware (the "Borrower"), for value received, hereby promises to pay to the order of THE CHASE MANHATTAN BANK, (the "Bank") at the office of the Bank located at 395 North Service Road 3rd Floor, Melville, New York 11747, on or before December 31, 2001, the principal sum of SIXTEEN MILLION DOLLARS (\$16,000,000), or less, the amount loaned as Revolving Credit Loans by the Bank to the Borrower pursuant to the Credit Agreement referred to below, in lawful money of the United States of America and in immediately available funds on the date(s) and in the manner provided in said Credit Agreement. The Borrower also promises to pay interest on the unpaid principal balance hereof, for the period such balance is outstanding, at said office, in like money, at the rates of interest as provided in the Credit Agreement described below, on the date(s) and in the manner provided in said Credit Agreement.

The holder of this Revolving Credit Note shall record the date, type and amount of each Revolving Credit Loan made by the Bank, and the date and amount of each payment or prepayment of principal of or interest on any Loan, and the principal amount subject thereto and the interest rate with respect thereto on such computer, magnetic disk, tape or other such electronic data storage and retrieval system deemed adequate for such purpose by the Bank, in its sole and absolute discretion, which record shall constitute, absent manifest error, conclusive evidence of the accuracy of the information so recorded, but no failure so to record or any error in so recording shall effect the obligation of the Borrower to repay any such Revolving Credit Loans, with interest thereon, as provided in the Agreement or herein.

This is one of the Revolving Credit Notes referred to in that certain Credit Agreement (as amended from time to time the "Credit Agreement") dated as of July 31, 1996 among the Borrower and the Banks named therein (including the Bank) and evidences the Revolving Credit Loans made by the Bank thereunder. All terms not defined herein shall have the meanings given to them in the Credit Agreement.

This Note is an amendment and restatement of, and is being issued in replacement of and in substitution for the Revolving Credit Note dated July 31, 1996 (the "Original Note"), in the original principal amount of \$12,000,000 by the Borrower to the order of the Bank; provided, however, that all interest accrued and unpaid under the Original Note shall be deemed evidenced by this Note and payable hereunder from and after the date of accrual thereof. The execution and delivery of this Note shall not be construed to have constituted repayment of any interest on the Original Note.

The Credit Agreement provides for the acceleration of the maturity of principal upon the occurrence of certain Events of Default and for prepayments on the terms and conditions specified therein. The Borrower waives presentment, notice of dishonor, protest, and any other notice or formality with respect to this Note.

The terms of this Note may not be changed orally, but only by an instrument duly executed by the Borrower and the Bank.

This Note shall be governed by, and interpreted and construed in accordance with the laws, of the State of New York.

VEECO INSTRUMENTS, INC.

By:_		
•	Name:	
	Title:	

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EXHIBIT C

FORM OF FINAL TERM LOAN NOTE

U.S. \$

For value received, VEECO INSTRUMENTS, INC., a Delaware corporation (the "Borrower"), promises to pay to the order of (the "Bank") at the office of the Bank located at the sum of
(the "Bank") at the office of the Bank located atthe sum of
This Note is issued pursuant to, and entitled to all the benefits of, the Credit Agreement, dated as of July 31, 1996, between the Bank and the Borrower (as the same may have been or may hereafter be amended from time to time, the "Credit Agreement"). All terms not defined herein shall have the meanings given to them in the Credit Agreement.
The Credit Agreement provides for acceleration of the maturity of principal upon the occurrence of certain Events of Default and for prepayments on the terms and conditions specified therein. The Borrower hereby waives presentment, demand, protest or notice of any kind in connection with this Note.
The terms of this Note may not be changed orally, but only by an instrument duly executed by the Borrower and the Bank.
THIS NOTE SHALL BE CONSTRUED IN ACCORDANCE WITH AND GOVERNED BY THE
LAWS OF NEW YORK WITHOUT REGARD TO ITS CHOICE OF LAW PRINCIPLES.
VEECO INSTRUMENTS, INC.
<u>By:</u>
Name:
Title:

EX-21.1 Subsidiaries of the Registrant

Subsidiary

Sloan Technology Corporation
Veeco Instruments S.A.
Elvion S.A.
Veeco Instruments GmbH
Veeco Instruments Limited
Nihon Veeco K.K.
Wyko Corporation
Veeco Real Estate, Inc
Robin Hill Properties, Inc.
Digital Instruments (UK) Limited

Jurisdiction
----Delaware
France
France
Germany
England
Japan
Arizonia

New York California England

Exhibit 23.1

Consent of Independent Auditors

We consent to the incorporation by reference in the Registration Statement (Form S-8 No. 33-87394) pertaining to the Veeco Instruments Inc. Amended and Restated 1992 Employees' Stock Option Plan and the Veeco Instruments Inc. 1994 Stock Option Plan for Outside Directors, the Registration Statement (Form S-8 No. 33-95424) pertaining to the Veeco Instruments Inc. Employee Stock Purchase Plan, the Registration Statement (Form S-8 No. 33-95424) pertaining to the Veeco Instruments Inc. Amended and Restated 1992 Employees' Stock Option Plan, the Registration Statement (Form S-8 No. 333-08981) pertaining to the Veeco Instruments Inc. Amended and Restated 1992 Employees' Stock Option Plan and the Amended and Restated Veeco Instruments Inc. 1994 Stock Option Plan for Outside Directors, the Registration Statement (Form S-8 No. 333-35009) pertaining to the Amended and Restated Veeco Instruments Inc. 1994 Stock Option Plan for Outside Directors and the Registration Statement (Form S-8 No. 333-35011) pertaining to the Stock Option Agreements dated July 25, 1997 between Veeco Instruments Inc. and each of Esther J. Davenport and Roberto Constantakis of our report dated February 8, 1999, with respect to the consolidated financial statements and schedule of Veeco Instruments Inc. included in the Annual Report (Form 10-K) for the year ended December 31, 1998.

/s/ ERNST & YOUNG LLP Melville, New York March 26, 1999

ARTICLE 5

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER 31, 1998 WHICH ARE CONTAINED IN FORM 10-K AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

MULTIPLIER: 1,000

PERIOD TYPE	12 MOS
FISCAL YEAR END	DEC 31 1998
PERIOD START	JAN 01 1998
PERIOD END	DEC 31 1998
CASH	23,492
SECURITIES	0
RECEIVABLES	44,743
ALLOWANCES	1,725
INVENTORY	53,324
CURRENT ASSETS	127,132
PP&E	53,065
DEPRECIATION	15,861
TOTAL ASSETS	172,837
CURRENT LIABILITIES	41,606
BONDS	17,147
PREFERRED MANDATORY	0
PREFERRED	0
COMMON	148
OTHER SE	113,076
TOTAL LIABILITY AND EQUITY	172,837
SALES	206,838
TOTAL REVENUES	206,838
CGS	111,778
TOTAL COSTS	69,714
OTHER EXPENSES	6,313
LOSS PROVISION	0
INTEREST EXPENSE	888
INCOME PRETAX	18,145
INCOME TAX	5,444
INCOME CONTINUING	0
DISCONTINUED	0
EXTRAORDINARY	0
CHANGES	0
NET INCOME	12,701
EPS PRIMARY	.87
EPS DILUTED	.85

ARTICLE 5

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM CONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER 31, 1997 WHICH ARE CONTAINED IN FORM 10-K AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

MULTIPLIER: 1,000

PERIOD TYPE	12 MOS
FISCAL YEAR END	DEC 31 1997
PERIOD START	JAN 01 1997
PERIOD END	DEC 01 1997
CASH	20,444
SECURITIES	0
RECEIVABLES	45,932
ALLOWANCES	1,005
INVENTORY	44,825
CURRENT ASSETS	116,493
PP&E	44,933
DEPRECIATION	11,589
TOTAL ASSETS	159,631
CURRENT LIABILITIES	47,715
BONDS	17,356
PREFERRED MANDATORY	0
PREFERRED	0
COMMON	145
OTHER SE	93,613
TOTAL LIABILITY AND EQUITY	159,631
SALES	216,728
TOTAL REVENUES	216,728
CGS	110,080
TOTAL COSTS	66,336
OTHER EXPENSES	6,068
LOSS PROVISION	0
INTEREST EXPENSE	7
INCOME PRETAX	33,637
INCOME TAX	7,610
INCOME CONTINUING	0
DISCONTINUED	0
EXTRAORDINARY	0
CHANGES	0
NET INCOME	26,027
EPS PRIMARY	1.81
EPS DILUTED	1.75

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