

GLOBAL CASH ACCESS HOLDINGS, INC.

FORM 8-K (Current report filing)

Filed 02/02/11 for the Period Ending 01/31/11

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| Telephone | 702-855-3000 |
| CIK | 0001318568 |
| Symbol | GCA |
| SIC Code | 6199 - Finance Services |
| Industry | Business Services |
| Sector | Services |
| Fiscal Year | 12/31 |

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 31, 2011

GLOBAL CASH ACCESS HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction
of incorporation)

001-32622

(Commission File Number)

20-0723270

(IRS Employer Identification No.)

**3525 East Post Road, Suite 120
Las Vegas, Nevada**

(Address of principal executive offices)

89120

(Zip Code)

Registrant's telephone number, including area code: **(800) 833-7110**

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results Of Operations And Financial Condition.

On February 1, 2011, Global Cash Access Holdings, Inc. issued a press release announcing certain estimated preliminary results of operations for the year ended December 31, 2010. A copy of the press release is attached hereto as Exhibit 99.1.

This Form 8-K and the attached exhibit are furnished to, but not filed with, the Securities and Exchange Commission. The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of the registrant, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference into such filing.

Item 8.01 Other Events

On January 31, 2011, the Company issued a press release announcing that the Company had entered into several new agreements.

A copy of the press release is attached hereto as Exhibit 99.2

Item 9.01. Financial Statements and Exhibits.

(c) Exhibits

| <u>Exhibit No.</u> | <u>Document</u> |
|--------------------|--|
| 99.1 | Press Release announcing certain estimated preliminary results of operations for the year ended December 31, 2010. |
| 99.2 | Press Release announcing that the Company had entered into several new agreements. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GLOBAL CASH ACCESS HOLDINGS, INC.

Date: February 2, 2011

By: /s/ Mary Elizabeth Higgins
Mary Elizabeth Higgins, Chief Financial Officer

Global Cash Access Sets Date for Fourth Quarter and Full Year 2010 Earnings Conference Call, Announces Certain Preliminary Estimated Results for Fiscal Year 2010 and a Preliminary Estimated Outlook for Fiscal Year 2011

Las Vegas, NV — February 1, 2011 — Global Cash Access Holdings, Inc. (the “Company”) (NYSE:GCA) today announced it will host a conference call and webcast to discuss its fourth quarter and fiscal year 2010 results on March 2, 2011 at 5:00 p.m. ET. For further information please visit the Company’s website at www.gcainc.com under the investor relations section.

The Company is currently in the process of seeking refinancing of all of its indebtedness outstanding under its senior secured credit facility as well as its senior subordinated notes. As such, the Company is providing certain preliminary estimated results for the year ended December 31, 2010 and a preliminary estimated outlook of certain financial measures for the year ending December 31, 2011.

Preliminary Fiscal Year 2010 Estimated Results

Although the Company is still in the process of closing its books and preparing its financial statements for the year ended December 31, 2010, the Company preliminarily estimates that diluted earnings per share is expected to be between approximately \$0.30 and \$0.33 and cash earnings per share to be between approximately \$0.52 and \$0.55. The Company also preliminarily estimates EBITDA (a non-GAAP measure) for the year ended December 31, 2010 to be between \$67 million and \$70 million.

The Company repaid \$15.25 million of outstanding indebtedness under the Company’s senior secured credit facility on December 28, 2010. The Company’s outstanding long term indebtedness at December 31, 2010 was \$208.75 million.

Preliminary 2011 Estimated Outlook

Although the Company has not yet finalized its operating plan for the fiscal year ending December 31, 2011, the Company estimates that diluted earnings per share from continuing operations for the fiscal year ending December 31, 2011 will be between approximately \$0.25 and \$0.55 and cash earnings per share will be between approximately \$0.40 and \$0.43. The Company estimates that EBITDA for the fiscal year ending December 31, 2011 will be between approximately \$61 million and \$65 million.

The foregoing estimations reflect the following assumptions:

- Our 2011 estimated outlook assumes no recovery in the gaming industry in 2011;
 - An effective tax rate for the full year of approximately 37.2%;
 - Cash outlays for capital expenditures of between approximately \$7 million and \$9 million; and
 - Fully diluted shares outstanding for the full year of between approximately 66 million and 67 million.
 - Interest expense is based upon an increase in the LIBOR curve from 0.3105 to 1.0450
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Non-GAAP Financial Information

In order to enhance investor understanding of the underlying trends in our business and to provide for better comparability between periods in different years, the Company is providing preliminary estimated EBITDA and cash EPS on a supplemental basis. Reconciliations between GAAP measures and non-GAAP measures and between actual results and adjusted results are provided at the end of this press release. EBITDA and cash EPS are not measures of financial performance under United States Generally Accepted Accounting Principles ("GAAP"). Accordingly, they should not be considered a substitute for net income, operating income or other income or cash flow data prepared in accordance with GAAP.

This press release contains forward-looking statements within the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. All statements included in this press release, other than statements that are purely historical, are forward-looking statements. Words such as "going forward," "believes," "intends," "expects," "forecasts," "anticipate," "plan," "seek," "estimate" and similar expressions also identify forward-looking statements. Forward-looking statements in this press release include, without limitation, (a) our preliminary estimates of 2010 diluted earnings per share, cash earnings per share and EBITDA; (b) our preliminary estimates of 2011 diluted earnings per share, cash earnings per share and EBITDA and the assumptions upon which they are based; (c) our assumption that there will be no recovery in the gaming industry in 2011; (d) our assumption that our effective tax rate for the full year 2011 will be approximately 37.2%; (e) our assumption for 2011 that cash outlays for capital expenditures will be between approximately \$7 million and \$9 million; (f) our assumption for 2011 that there will be approximately 66 million to 67 million diluted shares outstanding; (g) our assumption that there will be an increase in the LIBOR curve from 0.3105 to 1.0450 in 2011; (h) our belief that EBITDA and cash EPS are widely-referenced financial measures in the financial markets and our belief that references to the foregoing are helpful to investors.

Our beliefs, estimates, assumptions, expectations, forecasts, objectives, anticipations, intentions and strategies regarding the future, including without limitation those concerning expected operating results, revenues and earnings are not guarantees of future performance and are subject to risks and uncertainties that could cause actual results to differ materially from results contemplated by the forward-looking statements, including but not limited to: (a) deviations from preliminary estimates of financial results for the year ended December 31, 2010 that occur in the course of the Company closing its books and completing its preparation of its financial statements, as a result of finalizing computations, reclassifying accounting entries or otherwise; (b) our inability to predict consumer trends, industry trends or business conditions for fiscal 2011; (c) our ability to successfully refinance the Company's indebtedness outstanding under the Company's senior secured credit facilities and senior subordinated notes as a result of market conditions, credit ratings or otherwise; (d) unexpected events that may delay or prohibit our proposed technology, including licensing and regulatory issues or unexpected changes in the market place; (e) unexpected changes in the market and economic conditions; (f) reduced demand for or increased competition with our products and services that affects our 2011 revenue, diluted earnings per share, cash earnings per share and EBITDA; (g) unexpected events that may require us to incur additional expense investment in our platforms; (h) unexpected adjustments to average 3-month LIBOR or the amount of outstanding balances subject to 3-month LIBOR; (i) with respect to our expectation that our effective tax rate will be approximately 37.2% for the full year 2011 (1) incurrence of expenses that are not deductible for tax purposes, and (2) the entry into business lines or foreign countries with tax structures different from the ones we are currently subject to; (j) unexpected events that may require capital expenditures to materially differ from those expected; (k) unanticipated share issuances or redemptions, and (l) inaccuracies in our assumptions as to the financial measures that investors use or the manner in which such financial measures may be used by such investors.

The forward-looking statements in this press release are subject to additional risks and uncertainties set forth under the heading "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our filings with the Securities and Exchange Commission, including, without limitation, our registration statement on Form S-1 (No. 333-133996), our Annual Report filed on Form 10-K (No. 001-32622) on March 15, 2010 and our subsequent quarterly reports on Form 10-Q, and are based on information available to us on the date hereof. We do not intend, and assume no obligation, to update any forward-looking statements. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this press release.

About Global Cash Access Holdings, Inc.

Las Vegas-based Global Cash Access, Inc. (“GCA”), a wholly owned subsidiary of Global Cash Access Holdings, Inc., is a leading provider of cash access products and related services to over 1,100 casinos and other gaming properties in the United States, Europe, Canada, the Caribbean, Central America and Asia. GCA’s products and services provide gaming patrons access to cash through a variety of methods, including ATM cash withdrawals, point-of-sale debit card transactions, credit card cash advances, check verification and warranty services, and Western Union money transfers. GCA also provides products and services that improve credit decision-making, automate cashier operations and enhance patron marketing activities for gaming establishments. With its proprietary database of gaming patron credit history and transaction data on millions of gaming patrons worldwide, GCA is recognized for successfully developing and deploying technological innovations that increase client profitability, operational efficiency and customer loyalty. More information is available at GCA’s Web site at www.gcainc.com.

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| | 2010 Estimate in Millions | | 2011 Estimate in Millions | |
|-------------------------------|------------------------------|--------------|------------------------------|--------------|
| Net Income after taxes | \$ 20 | \$ 22 | \$ 16 | \$ 19 |
| Interest | \$ 16 | \$ 16 | \$ 20 | \$ 20 |
| Depreciation & Amortization | \$ 16 | \$ 16 | \$ 15 | \$ 15 |
| Taxes | \$ 14 | \$ 15 | \$ 10 | \$ 11 |
| EBITDA (1) | \$ 67 | \$ 70 | \$ 61 | \$ 65 |
| Non Cash Compensation Expense | \$ 8 | \$ 8 | \$ 8 | \$ 8 |
| Net Income +Taxes | \$ 35 | \$ 37 | \$ 26 | \$ 28 |
| Cash EPS | \$ 0.52 | \$ 0.55 | \$ 0.40 | \$ 0.43 |
| EPS | \$ 0.30 | \$ 0.33 | \$ 0.25 | \$ 0.28 |

(1) EBITDA is calculated as net income before taxes plus interest and depreciation and amortization

GCA Announces Significant New Contracts

LAS VEGAS, NV — January 31, 2011 — Global Cash Access Holdings, Inc. (NYSE: GCA), a global provider of innovative cash access solutions and data intelligence for gaming establishments, today announced that it has renewed cash access agreements with several of its longstanding and significant customers and also entered into agreements with several new casino properties.

Renewals with US Gaming Operators and New Business

GCA has entered into agreements with some of the largest casino operators in the U.S. for the provision of its core ATM, credit and debit card cash access services, including QuikCash Plus, electronic deposit, and GCA's patented 3-in-1 rollover technology, as well as its QuikCash Kiosks, CasinoXchange redemption kiosks and Central Credit services. GCA will be providing services to:

- 15 properties operated by MGM Resorts International, including MGM Grand Hotel & Casino, Bellagio Resort & Casino, and Mandalay Bay Resort & Casino;
- 16 properties operated by Boyd Gaming Corporation, including The Orleans Hotel & Casino, Suncoast Hotel & Casino, and properties located in Nevada, Illinois, Indiana, Louisiana, Florida and Mississippi;
- Las Vegas Hilton in Las Vegas, Nevada;
- SugarHouse in Philadelphia, Pennsylvania;
- Gun Lake Casino in Michigan, owned by the Match-E-Be-Nash-She-Wish-Band of Pottawatomi Indians and managed my MPM Enterprises LLC, an entity affiliated with Stations Casinos, Inc.;
- Penn National's newly opened Hollywood Casino, in Perryville, Maryland; and
- Additionally, GCA has been selected as the cash access and kiosk provider for the Resorts World New York casino, which is scheduled to open in June, 2011 and is located in Jamaica, New York. Resorts World New York casino will feature 4,500 video lottery terminals and will be using GCA'S full line of services including CXC 4.0 kiosks, cash access services as well as marketing services to assist in their player development.

"We are pleased that some of the largest operators in the U.S. are renewing their contracts with us and several of the newest and most exciting casinos, such as Resorts World New York, have selected GCA to provide cash access services to their patrons," said Scott Betts, president and chief executive officer of GCA. "This is a testament to bringing known value and benefits to existing and new customers and a strong affirmation of our competitive position."

GCA Continues Expansion of International Business

GCA continues to expand its operations internationally and has entered into an agreement to provide its core cash access services, including sophisticated I.D. readers, to Galaxy Casino, S.A. Galaxy Casino, S.A. has also selected high capacity CasinoXchange kiosks, manufactured by GCA's wholly owned subsidiary, Western Money Systems. GCA has enjoyed a longstanding relationship with Galaxy Entertainment Group through its existing partnership with Galaxy's StarWorld Hotel & Casino and City Club locations in Macau.

“We believe that the combination of our new product offerings and integration with our Western Money Systems kiosks are reinvigorating our international business,” said Scott Betts, president and CEO of GCA. “We can now offer our customers an integrated service platform that we believe better serves their needs and the needs of their gaming patrons. We look forward to further leveraging the power of our combined products to provide casinos with an end-to-end solution for all of their cash access needs.”

This international expansion for Western Money Kiosks includes the installation of two CasinoXchange Redemption Kiosks at Veneto Casino in La Cresta, Panama, which are the first to be installed in Panama, and the sale of 20 CasinoXchange kiosks to Western Money Systems’ Argentinean distributor, Permaquim S.A. Western Money Systems also recently installed three CasinoXchange kiosks at Casino New Brunswick, in New Brunswick, Canada, which marks the first installation of Western Money kiosks in Canada.

GCA has entered into agreements with several large cruise ship operators to provide cash access services for:

- 15 Freestyle Cruising ships operated by Holland America Cruise Lines in Seattle, WA;
- 11 Freestyle Cruising ships, including the new “Norwegian Epic,” operated by Norwegian Cruise Line.

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Cautionary Note Regarding Forward-Looking Statements

This press release contains forward-looking statements within the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995. Important factors that may cause actual events or results to differ materially from those anticipated by such forward-looking statements include, without limitation, statements regarding the competitive position of GCA and the expectations of our casino customers, the anticipated commercial and economic benefits of the products and services offered by GCA in combination with or through our wholly owned subsidiaries, the expected growth of GCA’s international business in existing and new gaming jurisdictions, the successful negotiation and execution of a definitive agreement for the provision of GCA’s services for the Resorts World Casino New York, GCA obtaining all necessary licenses and approvals to provide its services to the Resorts World Casino New York, the anticipated opening date of the Resorts World Casino New York, and our anticipated benefits of our long-term strategy and our ability to integrate and develop our technologies on an on-going basis . These forward-looking statements are not guarantees of future performance and are subject to a number of risks and uncertainties that could cause actual results to differ materially from the results implied or contemplated by the forward-looking statements. These forward-looking statements are subject to the risks detailed in the Company’s filings with the Securities and Exchange Commission, including the most recently filed Form 10-Q or 10-K, as applicable. The Company does not intend or assume any obligation to update any forward-looking statements. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this press release.

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