

# AMERICAN EAGLE OUTFITTERS INC

## FORM 8-K (Current report filing)

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Address	77 HOT METAL STREET PITTSBURGH, PA 15203
Telephone	4124323300
CIK	0000919012
Symbol	AEO
SIC Code	5651 - Family Clothing Stores
Industry	Retail (Apparel)
Sector	Services
Fiscal Year	01/28

SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 8-K  
CURRENT REPORT

Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934

May 15, 2003

Date of Report (Date of earliest event reported)

**AMERICAN EAGLE OUTFITTERS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation)

**0-23760**

(Commission File Number)

**13-2721761**

(IRS Employer Identification No.)

**150 Thorn Hill Drive  
Warrendale, Pennsylvania**

(Address of principal executive offices)

**15086-7528**

(Zip Code)

**(724) 776-4857**

(Registrant's telephone number, including area code)

**Not Applicable**

(Former name or former address, if changed since last report)

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**ITEM 7. Financial Statements, Pro Forma Financial Information and Exhibits.**

(c) Exhibits

<i>Exhibit No.</i>	<i>Description</i>
99.1	Press Release dated May 15, 2003

**ITEM 9. Regulation FD Disclosure.**

The following information is intended to be furnished under Item 12, "Results of Operations and Financial Condition" and is being furnished under Item 9, "Regulation FD Disclosure" pursuant to interim guidance issued by the Securities and Exchange Commission in Release Nos. 33-8216 and 34-47583. On May 15, 2003, American Eagle Outfitters, Inc. (the "Company") issued a press release announcing the Company's financial results for the first quarter ended May 3, 2003. A copy of this press release is attached hereto as Exhibit 99.1.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**AMERICAN EAGLE OUTFITTERS, INC.**

Dated: May 15, 2003

By: /s/ Laura A. Weil  
Name: Laura A. Weil  
Executive Vice President and  
Chief Financial Officer

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**EXHIBIT INDEX**

<u>Exhibit No.</u>	<u>Description</u>
Exhibit 99.1	Press Release dated May 15, 2003

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## AMERICAN EAGLE OUTFITTERS

### Reports First Quarter Fully Diluted EPS of \$0.09 on Total Sales Increase of 5.0%

Warrendale, PA, May 15, 2003 - American Eagle Outfitters, Inc. (NASDAQ: AEOS) today announced its consolidated financial results for the first quarter ended May 3, 2003:

- Total sales increased 5.0% to \$291.9 million from \$277.9 million for the quarter ended May 4, 2002.
- Sales for the first quarter 2003 included \$15.8 million from the Bluenotes/Thriftys operation, compared to \$17.5 million for the corresponding period last year.
- Comparable store sales for the American Eagle Outfitters stores declined 5.8% for the quarter ended May 3, 2003.
- Consolidated comparable store sales, which include American Eagle and Bluenotes/Thriftys stores, decreased 6.5% when compared to the corresponding period last year.
- Net income for the quarter decreased to \$6.4 million, or \$0.09 per share on a diluted basis, from net income of \$12.7 million, or \$0.17 per share on a diluted basis last year.

\* \* \* \*

At 9:00 a.m. EST, on May 15, 2003, the Company's management team will host a conference call to review the financial results. To listen to the call, dial 877-601-0864 at least ten minutes prior to the start of the call. The conference call will also be simultaneously broadcast over the Internet at [www.ae.com](http://www.ae.com). A replay will be available beginning May 15th at 1:00 p.m. EST through May 31st. To listen to the replay, dial 1-800-642-1687 and reference confirmation code #9672930. An audio replay of the conference call will also be available at [www.ae.com](http://www.ae.com) until August 14th.

American Eagle Outfitters is a leading lifestyle retailer that designs, markets and sells its own brand of relaxed, versatile clothing for 16 to 34 year-olds, providing high-quality merchandise at affordable prices. AE's lifestyle collection includes casual basics like khakis, cargos, and jeans; fashion tops like rugby shirts, polos, and graphic T's; and functional items like swimwear, outerwear, footwear, and accessories. AE's Canadian subsidiary, Bluenotes/Thriftys, targets a slightly younger demographic, offering a more urban/suburban, denim-driven collection for 12 to 22 year-olds. American Eagle Outfitters currently operates 702 AE stores in 48 states and the District of Columbia, 59 AE stores in Canada, and 111 Bluenotes/Thriftys stores in Canada. AE also operates via its Internet business, [ae.com](http://ae.com).

#### Company Contacts :

Laura Weil  
Judy Meehan  
724-776-4857

#### AMERICAN EAGLE OUTFITTERS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Dollars in thousands)

	(Unaudited) May 3, 2003	February 1, 2003	(Unaudited) May 4, 2002
<b>ASSETS</b>			
Cash and cash equivalents	\$ 106,955	\$ 194,526	\$ 120,054
Short-term investments	107,066	47,047	62,377
Merchandise inventory	146,205	124,708	114,183
Other current assets	74,401	61,597	76,364
<b>Total current assets</b>	<b>434,627</b>	<b>427,878</b>	<b>372,978</b>
Property and equipment, net	270,903	267,479	262,959
Goodwill, net	23,614	23,614	23,966
Other assets, net	30,882	22,368	24,660
<b>Total Assets</b>	<b>\$ 760,026</b>	<b>\$ 741,339</b>	<b>\$ 684,563</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
Accounts payable	\$ 60,769	\$ 50,608	\$ 70,644
Accrued compensation and payroll taxes	14,962	13,001	19,800
Accrued rent	27,291	28,476	27,570
Accrued income and other taxes	18,449	12,655	883
Unredeemed stored value cards and gift certificates	16,195	22,837	12,021
Current portion of note payable	4,528	4,225	4,112

Other current liabilities	9,931	9,784	9,184
Total current liabilities	152,125	141,586	144,214
Note Payable	16,019	16,356	18,662
Other non-current liabilities	5,836	5,915	4,188
Total non-current liabilities	21,855	22,271	22,850
Total stockholders' equity	586,046	577,482	517,499
Total Liabilities and Stockholders' Equity	\$ 760,026	\$ 741,339	\$ 684,563

Current Ratio 2.86 3.02 2.59

**AMERICAN EAGLE OUTFITTERS, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Dollars in thousands, except per share amounts)  
(Unaudited)

	Three Months Ended	
	May 3, 2003	May 4, 2002
Net sales	\$ 291,858	\$ 277,893
Cost of sales, including certain buying, occupancy and warehousing expenses	185,870	167,874
Gross profit	105,988	110,019
Selling, general and administrative expenses	82,856	78,139
Depreciation and amortization	13,416	11,958
Operating income	9,716	19,922
Other income, net	641	661
Income before income taxes	10,357	20,583
Provision for income taxes	3,954	7,865
Net income	\$ 6,403	\$ 12,718
Basic income per common share	\$ 0.09	\$ 0.18
Diluted income per common share	\$ 0.09	\$ 0.17
Weighted average common shares outstanding - basic	71,056	72,036
Weighted average common shares outstanding - diluted	71,991	73,714

Total square footage at end of period:

American Eagle Outfitters Stores	3,883,468	3,413,933
Bluenotes/Thrifty's Stores	353,325	354,853

Store count at end of period:

American Eagle Outfitters Stores	761	689
Bluenotes/Thrifty's Stores	111	112