LIBBEY INC

FORM 10-Q (Quarterly Report)

Filed 11/14/2001 For Period Ending 9/30/2001

Address 300 MADISON AVE PO BOX 10060

TOLEDO, Ohio 43604

Telephone 419-325-2100

CIK 0000902274

Industry Personal & Household Prods.

Sector Consumer/Non-Cyclical

Fiscal Year 12/31



UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

FORM 10-Q

(Mark one)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

[] For Quarter Ended September 30, 2001

or

[] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Libbey Inc.

(Exact name of registrant as specified in its charter)

Delaware	1-12084	34-1559357
(State or other jurisdiction	(Commission	(IRS Employer
of incorporation or	File No.)	Identification No.)
organization)		

<u>00 Madison Avenue, Toledo, Ohio 43604</u> (Address of principal executive offices) (Zip Code)

419-325-2100

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [] Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Common Stock, \$.01 par value - 15,310,443 shares at October 31, 2001

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

The Condensed Consolidated Financial Statements presented herein are unaudited but, in the opinion of management, reflect all adjustments necessary to present fairly such information for the periods and at the dates indicated. Since the following condensed unaudited financial statements have been prepared in accordance with Article 10 of Regulation S-X, they do not contain all information and footnotes normally contained in annual consolidated financial statements; accordingly, they should be read in conjunction with the Consolidated Financial Statements and notes thereto appearing in the Registrant's Annual Report on Form 10-K for the year ended December 31, 2000. The interim results of operations are not necessarily indicative of results for the entire year.

LIBBEY INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(dollars in thousands, except per-share amounts)

(unaudited)

	Three months ended September 30,	
	2001	2000
Revenues:		
Net sales	\$106,896	\$108,089
Royalties, net technical assistance income, and other revenues	1,359	1,652
Total revenues	108,255	109,741
Costs and expenses: Cost of sales	76,092	71,825
Selling, general and administrative expenses	12,568	14,192
	88,660	86,017
Income from operations	19,595	23,724
Other income: Pretax equity earnings	3,237	2,714
Other - net	(200)	27
	3,037	2,741
Earnings before interest and income taxes	22,632	26,465
Interest expense - net	(2,356)	(3,045)
Income before income taxes	20,276	23,420
Provision for income taxes	6,219	9,123
Net income	\$ 14,057 ======	\$ 14,297 ======
Net income per share Basic	\$ 0.92	\$ 0.94
Diluted	======= \$ 0.90 =======	======= \$ 0.92 =======
Dividends per share	\$ 0.075	\$ 0.075
	======	======

LIBBEY INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(dollars in thousands, except per-share amounts)

(unaudited)

	Nine months ended September 30,	
	2001	2000
Revenues: Net sales	\$307,511	\$318,143
Royalties and net technical assistance income	4,250	5,213
Total revenues	311,761	323,356
Costs and expenses: Cost of sales	220,245	217,280
Selling, general and administrative expenses	40,079	45,166
	260,324	262,446
Income from operations	51,437	60,910
Other income: Pretax equity earnings Other - net	6,078 (77)	8,918 (47)
	6,001	8,871
Earnings before interest and income taxes	57,438	69,781
Interest expense - net	(7,316)	(9,235)
Income before income taxes	50,122	60,546
Provision for income taxes	17,715 	25,508
Net income	\$ 32,407 ======	\$ 35,038 ======
Net income per share Basic	\$ 2.12	\$ 2.30
Diluted	======= \$ 2.08 ======	======= \$ 2.25 ======
Dividends per share	\$ 0.225 ======	\$ 0.225 ======

LIBBEY INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(dollars in thousands)

	September 30, 2001	December 31, 2000
	(unaudited)	
ASSETS		
Current assets:		
Cash	\$ 2,023	\$ 1,282
Accounts receivable:		
Trade, less allowances of \$6,240		
and \$6,788	53,703	47,747
Other	5,892 	3,992
	59,595	51,739
Inventories:		
Finished goods	103,260	94,822
Work in process	5,202	6,060
Raw materials	2,921	3,021
Operating supplies	530	603
	111,913	104,506
Prepaid expenses and deferred taxes	9,848	7,923
Total current assets	183,379	165,450
Total Callene appeer	103,373	103,130
Other assets:		
Repair parts inventories	5,442	8,027
Intangibles, net of accumulated		
amortization of \$3,179 and \$2,951	9,026	9,254
Pension assets	27,124	21,638
Deferred software, net of accumulated		
amortization of \$10,069 and \$8,651	3,750	4,286
Other assets	2,674	415
Equity investments	85,338	84,727
Goodwill, net of accumulated		
amortization of \$17,316 and \$16,174	43,663	44,805
	177,017	173,152
Property, plant and equipment, at cost	251,163	224,532
Less accumulated depreciation	125,820	116,427
Net property, plant and equipment	125,343	108,105
Total assets	\$485,739 ======	\$446,707 ======
	=======	=======

Note: The condensed consolidated balance sheet at December 31, 2000, has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

LIBBEY INC. CONDENSED CONSOLIDATED BALANCE SHEETS (cont'd.)

(dollars in thousands)

	September 30, 2001	2000
	(unaudited)	
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:		
Notes payable	\$ 8,176	\$ 10,000
Accounts payable	26,235	29,861
Salaries and wages	8,654	15,574
Accrued liabilities	26,646	23,884
Income taxes	7,629	954
Long-term debt due within one year	14,596	
Total current liabilities	91,936	80,273
Long-term debt	154,064	151,404
Deferred taxes		19,413
Other long-term liabilities		12,670
Nonpension retirement benefits	48,483	49,676
Shareholders' equity: Common stock, par value \$.01 per share, 50,000,000 shares authorized, 17,999,843 shares issued and outstanding, less 2,689,400 treasury shares (17,829,202 shares issued and outstanding, less		
2,575,800 treasury shares in 2000)	153	152
Capital in excess of par value	287,882	284,930
Treasury stock	(75,341)	(74,113)
Deficit	(48,730)	(77,698)
Accumulated other comprehensive loss	(5,720)	
Total shareholders' equity		133,271
Total liabilities and shareholders'		
equity	\$485,739	\$446,707
	======	======

Note: The condensed consolidated balance sheet at December 31, 2000, has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

LIBBEY INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(dollars in thousands)

(unaudited)

Operating activities Net income Adjustments to reconcile net income to net cash provided by (used in) operating activities: Depreciation Amortization Other non-cash charges Equity earnings Capital and other assets Additions to property, plant and equipment Other Other Other Other Other Cash provided by operating activities Net cash provided by operating activities Net cash provided by operating activities Additions to property, plant and equipment Other (15,653) Other net payments Other other asset of 1,984 Other net payments Other net payments Other o		Nine months ende	d September 30,
Operating activities \$ 32,407 \$ 35,038 Net income \$ 32,407 \$ 35,038 Adjustments to reconcile net income to net cash provided by (used in) operating activities: 12,300 11,077 Amortization 2,788 3,169 Other non-cash charges (844) 6,342 Equity earnings (3,966) (3,334) Net change in components of working capital and other assets (28,281) (41,065) Net cash provided by operating activities 14,404 11,227 Investing activities 44,04 11,227 Investing activities (29,766) (11,641) Other equipment (29,766) (63) Other equipment (1,563) (63) Dividends received from equity investment 4,918 2,940 Net cash used in investing activities (26,411) (8,764) Financing activities 836 (270) Stock options exercised 1,944 1,227 Other net payments 836 (270) Stock options exercised 1,944 1,227			
Net income			
Net income	Operating activities		
Adjustments to reconcile net income to net cash provided by (used in) operating activities: Depreciation 12,300 11,077 Amortization 2,788 3,169 Other non-cash charges (844) 6,342 Equity earnings (3,966) (3,334) Net change in components of working capital and other assets (28,281) (41,065) Net cash provided by operating activities 14,404 11,227 Investing activities Additions to property, plant and equipment (29,766) (11,641) Other (1,563) (63) Dividends received from equity investment 4,918 2,940 Net cash used in investing activities (26,411) (8,764) Financing activities Net bank credit facility activity 14,596		\$ 32.407	\$ 35,038
Cash provided by (used in) operating activities: Depreciation 12,300 11,077 Amortization 2,788 3,169 Other non-cash charges (844) 6,342 Equity earnings (3,966) (3,334) Net change in components of working capital and other assets (28,281) (41,065) Net cash provided by operating activities 14,404 11,227 Investing activities Additions to property, plant and equipment (29,766) (11,641) Other (1,563) (63) Dividends received from equity investment 4,918 2,940 Net cash used in investing activities (26,411) (8,764) Financing activities Net bank credit facility activity 14,596 Other net payments 836 (270) Stock options exercised 1,984 1,227 Treasury shares purchased (1,229) (2,076) Dividends (3,439) (3,427) Net cash provided by (used in) financing activities 12,748 (4,546) Effect of exchange rate fluctuations on cash (49) Increase (decrease) in cash 741 (2,132) Cash at beginning of year 1,282 3,918		¥ 32,10.	¥ 33,030
activities: Depreciation	3		
Depreciation			
Amortization 2,788 3,169 Other non-cash charges (844) 6,342 Equity earnings (3,966) (3,334) Net change in components of working capital and other assets (28,281) (41,065) Net cash provided by operating activities 14,404 11,227 Investing activities Additions to property, plant and equipment (29,766) (11,641) Other (1,563) (63) Dividends received from equity investment 4,918 2,940 Net cash used in investing activities (26,411) (8,764) Financing activities Net bank credit facility activity 14,596 Other net payments 836 (270) Stock options exercised 1,984 1,227 Treasury shares purchased (1,229) (2,076) Dividends (3,439) (3,427) Net cash provided by (used in) financing activities 12,748 (4,546) Effect of exchange rate fluctuations on cash (49) Increase (decrease) in cash 741 (2,132) Cash at beginning of year 1,282 3,918		12.300	11.077
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Net bank credit facility activity 14,596 Other net payments 836 (270) Stock options exercised 1,984 1,227 Treasury shares purchased (1,229) (2,076) Dividends (3,439) (3,427) Net cash provided by (used in) financing activities 12,748 (4,546) Effect of exchange rate fluctuations on cash (49) Increase (decrease) in cash 741 (2,132) Cash at beginning of year 1,282 3,918	Net cash used in investing activities	(26,411)	(8,764)
Other net payments 836 (270) Stock options exercised 1,984 1,227 Treasury shares purchased (1,229) (2,076) Dividends (3,439) (3,427) Net cash provided by (used in) financing activities 12,748 (4,546) Effect of exchange rate fluctuations on cash - (49) Increase (decrease) in cash 741 (2,132) Cash at beginning of year 1,282 3,918	Financing activities		
Other net payments 836 (270) Stock options exercised 1,984 1,227 Treasury shares purchased (1,229) (2,076) Dividends (3,439) (3,427) Net cash provided by (used in) financing activities 12,748 (4,546) Effect of exchange rate fluctuations on cash - (49) Increase (decrease) in cash 741 (2,132) Cash at beginning of year 1,282 3,918	Net bank credit facility activity	14,596	
Treasury shares purchased (1,229) (2,076) Dividends (3,439) (3,427) Net cash provided by (used in) financing activities 12,748 (4,546) Effect of exchange rate fluctuations on cash (49) Increase (decrease) in cash 741 (2,132) Cash at beginning of year 1,282 3,918 Cash at end of period \$2,023 \$1,786		836	(270)
Dividends (3,439) (3,427) Net cash provided by (used in) financing activities 12,748 (4,546) Effect of exchange rate fluctuations on cash (49) Increase (decrease) in cash 741 (2,132) Cash at beginning of year 1,282 3,918	Stock options exercised	1,984	1,227
Dividends (3,439) (3,427) Net cash provided by (used in) financing activities 12,748 (4,546) Effect of exchange rate fluctuations on cash (49) Increase (decrease) in cash 741 (2,132) Cash at beginning of year 1,282 3,918	-		
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Effect of exchange rate fluctuations on cash ————————————————————————————————————		12,748	(4,546)
on cash ————————————————————————————————————		•	
on cash ————————————————————————————————————	Defeat of analysis and flustuations		
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Cash at beginning of year 1,282 3,918 Cash at end of period \$ 2,023 \$ 1,786			
Cash at beginning of year 1,282 3,918 Cash at end of period \$ 2,023 \$ 1,786	Increase (decrease) in cash	741	(2,132)
Cash at end of period \$ 2,023 \$ 1,786			
Cash at end of period \$ 2,023 \$ 1,786	Cash at beginning of year		3,918
		_	
	Cash at end of period	\$ 2,023	\$ 1,786
	-	======	=======

LIBBEY INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Dollars in thousands, except per share data

(unaudited)

1. LONG-TERM DEBT The Company and its Canadian subsidiary have an unsecured agreement ("Bank Credit Agreement" or "Agreement") with a group of banks which provides for a Revolving Credit and Swing Line Facility ("Facility") permitting borrowings up to an aggregate total of \$380 million, maturing May 1, 2002. Swing Line borrowings are limited to \$25 million with interest calculated at the prime rate minus the Commitment Fee Percentage. Revolving Credit borrowings bear interest at the Company's option at either the prime rate minus the Commitment Fee Percentage, or a Eurodollar rate plus the Applicable Eurodollar Margin. The Commitment Fee Percentage and Applicable Eurodollar Margin will vary depending on the Company's performance against certain financial ratios. The Commitment Fee Percentage and the Applicable Eurodollar Margin were 0.125% and 0.225%, respectively, at September 30, 2001. The Company may also elect to borrow under a Negotiated Rate Loan alternative of the Revolving Credit and Swing Line Facility at floating rates of interest, up to a maximum of \$190 million. The Revolving Credit and Swing Line Facility also provides for the issuance of \$35 million of letters of credit, with such usage applied against the \$380 million limit. At September 30, 2001, the Company had \$4.8 million in letters of credit outstanding under the Facility.

The Company has entered into interest rate protection agreements ("Rate Agreements") with respect to \$125 million of debt under its Bank Credit Agreement as a means to manage its exposure to fluctuating interest rates. The Rate Agreements effectively convert this portion of the Company's Bank Credit Agreement borrowings from variable rate debt to a fixed rate basis, thus reducing the impact of interest rate changes on future income. The average interest rate for the Company's borrowings related to the Rate Agreements at September 30, 2001, was 6.2% for an average remaining period of 2.9 years. The remaining debt not covered by the Rate Agreements has fluctuating interest rates with a weighted average rate of 3.2% at September 30, 2001.

The interest rate differential to be received or paid under the Rate Agreements is being recognized over the life of the Rate Agreements as an adjustment to interest expense. If the counterparts to these Rate Agreements fail to perform, the Company would no longer be protected from interest rate fluctuations by these Rate Agreements. However, the Company does not anticipate nonperformance by the counterparts.

The Company must pay a commitment fee ("Commitment Fee Percentage") on the total credit provided under the Bank Credit Agreement. No compensating balances are required by the Agreement. The Agreement requires the maintenance of certain financial ratios, restricts the incurrence of indebtedness and other contingent financial obligations, and restricts certain types of business activities and investments.

On June 15, 2001, the Company entered into an agreement with Bank of America; Bank One; and Bear, Stearns & Co. for new senior credit facilities totaling \$625 million related to the Company's announced acquisition of the Anchor Hocking glassware operations of Newell Rubbermaid. When implemented, the new credit facilities will replace the existing Bank Credit Agreement. The new credit facilities are comprised of a \$325 million Revolving Credit Facility that matures five years from the initial funding, a \$150 million Term Loan A Facility that matures five years from the initial funding, and a \$150 million Term Loan B Facility that matures seven years from the initial funding. The Company expects the initial funding to be in the fourth quarter, 2001.

2. SIGNIFICANT SUBSIDIARY Summarized combined financial information for equity investments, which includes the 49% ownership in Vitrocrisa, which manufactures, markets, and sells glass tableware (e.g. beverageware, plates, bowls, serveware, and accessories) and industrial glassware (e.g. coffee pots, blender jars, meter covers, glass covers for cooking ware, and lighting fixtures sold to original equipment manufacturers) and the 49% ownership in Crisa Industrial, L.L.C., which distributes industrial glassware in the U.S. and Canada for Vitrocrisa, for 2001 and 2000 is as follows:

	September 30, 2001	December 31, 2000
Current assets	\$ 95,245	\$ 84,266
Non-current assets	130,478	140,644
Total assets	225,723	224,910
Current liabilities	71,312	65,496
Other liabilities and deferred items	130,009	134,884
Total liabilities and deferred items	201,321	200,380
Net assets	\$ 24,402	\$ 24,530
	=======	=======

	September 30,	
		2000
Net sales Cost of sales		\$ 54,840 37,003
Gross profit Operating expenses	10,714 5,447	17,837 5,637
Income from operations Other income (loss)	5,267 3,194	12,200 (2,653)
Earnings before finance costs and taxes Interest expense Translation gain (loss)	8,461 2,146 1,157	9,547 2,710 (435)
Earnings before income taxes and profit sharing	7,472	6,402
Income taxes and profit sharing	1,011	2,550
Net income		\$ 3,852 ======
	Nine mont Septemb	
	2001	2000
Net sales Cost of sales	\$146,407	\$156,020 108,853
Gross profit Operating expenses	34,253	47,167
	15,955	16,857
Income from operations Other income (loss)	18,298 3,959	30,310 (1,762)
_	18,298 3,959 22,257 6,480 (777)	30,310 (1,762) 28,548 7,796 43
Other income (loss) Earnings before finance costs and taxes Interest expense	18,298 3,959 22,257 6,480 (777)	30,310 (1,762) 28,548 7,796 43
Other income (loss) Earnings before finance costs and taxes Interest expense Translation gain (loss) Earnings before income taxes and profit	18,298 3,959 22,257 6,480 (777)	30,310 (1,762) 28,548 7,796 43

Three months ended

In 2001, the Company is reporting pre-tax equity earnings in condensed consolidated statements of income with related Mexican taxes included in the provision for income taxes. Prior to 2001, the Company reported equity earnings as a single line item, which included Mexican taxes. As such, the Company has reclassified its third quarter and year-to-date 2000 equity earnings to correspond to the 2001 presentation. The equity earnings are as follows:

	September 30,	
	2001	2000
Pre-tax equity earnings Mexican taxes	\$ 3,237 (495)	\$ 2,714 (1,250)
Net equity earnings	\$ 2,742 ======	
		chs ended per 30,
	2001	2000
Pre-tax equity earnings Mexican taxes	\$ 6,078 (2,112)	
Net equity earnings	\$ 3,966 =====	\$ 3,334 ======

- 3. CASH FLOW INFORMATION Interest paid in cash by the Company aggregated \$8,218 and \$8,995 for the first nine months of 2001 and 2000, respectively. Interest expense capitalized was \$656 and \$0 for the first nine months of 2001 and 2000, respectively. Income taxes paid in cash by the Company aggregated \$4,497 and \$22,362 for the first nine months of 2001 and 2000, respectively.
- 4. NET INCOME PER SHARE OF COMMON STOCK Basic net income per share of common stock is computed using the weighted average number of shares of common stock outstanding. Diluted net income per share of common stock is computed using the weighted average number of shares of common stock outstanding and includes common share equivalents.

The following table sets forth the computation of basic and diluted earnings per share:

Quarter ended September 30,	2001	2000
Numerator for basic and diluted earnings per share net income which is available to common shareholders		
Denominator for basic earnings per share weighted-average shares outstanding	\$14,057	\$14,297
Effect of dilutive securities employee stock options	15,321,922	15,244,918
	322,752	329,105
Denominator for diluted earnings per share adjusted weighted- average shares and assumed		
conversions	15,644,674	15,574,023
Basic earnings per share Diluted earnings per share	\$ 0.92 \$ 0.90	\$ 0.94 \$ 0.92
Nine months ended September 30,	2001	2000
Numerator for basic and diluted earnings per share net income which is available to common shareholders	400 405	425,020
Denominator for basic earnings per share weighted-average shares outstanding	\$32,407	\$35,038
3	15,286,098	15,252,304
Effect of dilutive securities employee stock options	292,202	304,150
Denominator for diluted earnings per share adjusted weighted-average		
shares and assumed conversions	15,578,300	15,556,454
Basic earnings per share Diluted earnings per share	\$ 2.12 \$ 2.08	\$ 2.30 \$ 2.25

^{5.} COMPREHENSIVE INCOME The Company's components of comprehensive income are net income, foreign currency translation adjustments (2000), and change in fair value of derivative adjustments (2001). During the third quarter of 2001 and 2000, total comprehensive income amounted to \$11,039 and

\$14,241, respectively. For the first nine months of 2001 and 2000, comprehensive income amounted to \$26,687 and \$35,187, respectively.

Total comprehensive income is as follows:

	Three months ended September 30,	
	2001	2000
Net income Change in fair value of derivative	\$14,057	
<pre>instruments Cumulative effect of change in method of accounting</pre>	(3,018)	
Foreign currency translation adjustments		(56)
	\$11,039 =====	\$14,241 ======
		ths ended ber 30,
	2001	2000
Net income Change in fair value of derivative	\$32,407	\$35,038
instruments Cumulative effect of change in method	(5,047)	
of accounting Foreign currency translation adjustments	(673)	
		149
	\$26,687 ======	\$35,187 ======

6. CHANGE IN METHOD OF ACCOUNTING Effective January 1, 2001, the Company adopted Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (Statement 133), as amended. Statement 133 requires that all derivative instruments be recognized on the balance sheet and be measured at fair value and that changes in fair value be recognized currently in earnings unless specific hedge accounting criteria are met. In accordance with the transition provisions of Statement 133, the Company recorded a cumulative transition adjustment to decrease other comprehensive income by \$0.7 million (net of tax) to recognize the fair value of its derivative instruments at January 1, 2001.

The Company uses derivative instruments, primarily interest rate swaps (Rate Agreements as defined above), commodity futures contracts, and foreign currency forward contracts, to manage certain of its interest rate, commodity price, and foreign exchange rate risks, respectively.

The Company uses the Rate Agreements to manage its exposure to fluctuating interest rates. These Rate Agreements effectively convert a portion of the Company's borrowings from variable rate debt to a fixed-rate basis, thus reducing the impact of interest rate changes on future income. The Company also uses commodity futures contracts related to forecasted future natural gas requirements. The objective of these futures contracts and other derivatives is to limit the fluctuations in prices paid and potential losses in earnings or cash flows from adverse price movements. The Company's foreign currency exposures arise from occasional transactions denominated in a currency other than the functional currency (U.S. dollar) primarily associated with anticipated purchases of new equipment.

As of September 30, 2001, the Company has Rate Agreements for \$125.0 million of its variable rate debt, commodity futures contracts for 2.9 million BTUs of natural gas, and foreign currency forward contracts for 1.4 million Deutsche marks.

The Company recognizes all derivatives on the balance sheet at fair value. The effective portion of changes in the fair value of a derivative that is designated as and meets the required criteria for a cash flow hedge are recorded in accumulated other comprehensive income (OCI) and reclassified into earnings in the same period or periods during which the underlying hedged item affects earnings. Amounts reclassified into earnings related to interest rate swap agreements are included in interest expense, natural gas futures contracts in natural gas expense in cost of sales, and foreign currency forward contracts for the purchase of new equipment in capital expenditures.

All of the Company's derivatives qualify and are designated as cash flow hedges at September 30, 2001. The derivatives were designated as cash flow hedges at the time of adoption of Statement 133 or at the time they were executed, if later than January 1, 2001. Hedge accounting is only applied when the derivative is deemed to be highly effective at offsetting changes in fair values or anticipated cash flows of the hedged item or transaction. For hedged forecasted transactions, hedge accounting is discontinued if the forecasted transaction is no longer probable to occur, and any previously deferred gains or losses would be recorded to earnings immediately.

During the quarter ended September 30, 2001, an unrealized net loss of \$2.5 million (net of tax) related to interest rate swap agreements was included in OCI. An unrealized net loss of \$0.5 million (net of tax) related to commodity futures contracts was included in OCI. The amount recognized in OCI at September 30, 2001, for foreign currency forward contracts was not material. During the first nine months of 2001, an unrealized net loss of \$3.4 million (net of tax) related to interest rate swap agreements was included in OCI, including a \$(0.8) million cumulative transition adjustment as of January 1, 2001. An

unrealized loss of \$2.4 million (net of tax) related to commodity futures contracts was included in OCI. The January 1, 2001, transition adjustment for the commodity futures contracts and foreign currency forward contracts were not material.

The ineffective portion of the change in the fair value of a derivative designated as a cash flow hedge is recognized in current earnings. Ineffectiveness recognized during the third quarter of 2001 was not material.

7. NEW ACCOUNTING PRONOUNCEMENTS In June 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("Statement") No. 141, "Business Combinations." Statement No. 141 changes the accounting for business combinations to eliminate the pooling-of-interests method and requires all business combinations initiated after June 30, 2001, to be accounted for using the purchase method. This statement also requires intangible assets that arise from contractual or other legal rights, or that are capable of being separated or divided from the acquired entity be recognized separately from goodwill. Existing intangible assets and goodwill that were acquired in a prior purchase business combination must be evaluated and any necessary reclassifications must be made in order to conform with the new criteria in Statement No. 141 for recognition apart from goodwill. The Company does not expect the adoption of this statement to have a material effect on its consolidated results of operations or financial position.

In June 2001, the FASB issued Statement No. 142, "Goodwill and Other Intangible Assets." Statement No. 142 addresses the initial recognition and measurement of intangible assets acquired (other than those acquired in a business combination, which is addressed by Statement No. 141) and the subsequent accounting for goodwill and other intangible assets after initial recognition. Statement No. 142 eliminates the amortization of goodwill and intangible assets with indefinite lives. Intangible assets with lives restricted by contractual, legal, or other means will continue to be amortized over their useful lives. Adoption of this statement will also require the Company to reassess the useful lives of all intangible assets acquired, and make any necessary amortization period adjustments. Goodwill and other intangible assets not subject to amortization will be tested for impairment annually, or more frequently if events or changes in circumstances indicate that the asset might be impaired. Statement No. 142 requires a two-step process for testing goodwill for impairment. First, the fair value of each reporting unit will be compared to its carrying value to determine whether an indication of impairment exists. If an impairment is indicated, then the fair value of the reporting unit's goodwill will be determined by allocating the

unit's fair value to its assets and liabilities (including any unrecognized intangible assets) as if the reporting unit had been acquired in a business combination. The amount of impairment for goodwill and other intangible assets will be measured as the excess of its carrying value over its fair value. Goodwill and intangible assets acquired after June 30, 2001, will be immediately subject to the amortization provisions of this statement. For goodwill and other intangible assets acquired on or before June 30, 2001, the Company is required to adopt Statement No. 142 on January 1, 2002. The Company has not yet determined the impact of the adoption of Statement No. 142.

In June 2001, the FASB issued Statement No. 143, "Accounting for Asset Retirement Obligations," which addresses financial accounting and reporting obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The standard applies to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development, and (or) normal use of the asset. Statement No. 143 requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The fair value of the liability is added to the carrying amount of the associated asset, and this additional carrying amount is depreciated over the life of the asset. The liability is accreted at the end of each period through charges to operating expense. If the obligation is settled for other than the carrying amount of the liability, the Company will recognize a gain or loss on settlement. The Company is required to adopt the provisions of Statement No. 143 no later than the beginning of fiscal year 2003, with early adoption permitted. The Company does not expect the adoption of this statement to have a material effect on its consolidated results of operations or financial position.

In October 2001, the FASB issued Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which addresses financial accounting and reporting for the impairment or disposal of long-lived assets. While Statement No. 144 supersedes FASB Statement No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of," it retains many of the fundamental provisions of that Statement. Statement No. 144 becomes effective for fiscal years beginning after December 15, 2001, with early applications encouraged. The Company does not expect the adoption of this statement to have a material effect on its consolidated results of operations or financial position.

8. ACQUISITION OPPORTUNITY On June 18, 2001, Libbey announced a definitive agreement to acquire the Anchor Hocking glassware operations of Newell Rubbermaid. The

transaction valued at \$332 million is to be paid in cash. On July 20, the Federal Trade Commission began requesting additional information regarding Libbey's proposed acquisition of the Anchor Hocking glassware operations of Newell Rubbermaid Inc., which has extended the waiting period under the Hart-Scott-Rodino Antitrust Improvement Act. Libbey is responding to the request as quickly as practicable, and anticipates closing the transaction in the fourth quarter of 2001.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS - THIRD QUARTER 2001 COMPARED WITH THIRD QUARTER 2000

	Three months ended September 30,	
	(dollars in 2001	thousands) 2000
Net sales	\$106,896	\$108,089
Gross profit As a percent of sales	31,286 29.3%	36,848 34.1%
Income from operations As a percent of sales	\$19,595 18.3%	\$23,724 21.9%
Earnings before interest and income taxes As a percent of sales	\$22,632 21.2%	\$26,465 24.5%
Net income As a percent of sales	\$14,057 13.2%	\$14,297 13.2%

For the quarter ended September 30, 2001, sales were \$106.9 million compared to \$108.1 million in the year-ago quarter. Increased retail sales partially offset declines in other channels of distribution, principally as a result of sluggish economic conditions and the negative impact of the events of September 11, 2001, on the economy. Export sales were down 9.6%, decreasing to \$12.2 million from \$13.5 million in the year-ago period. Increased sales to Canadian customers during the quarter only slightly offset the decrease in sales to other export customers, primarily due to the economic downturn in key export markets combined with the ongoing strengthening of the U.S. dollar.

Gross profit (defined as net sales plus freight billed to customers less cost of sales) was \$31.3 million in the third quarter of 2001 compared to \$36.8 million in the third quarter of 2000; and as a percent of sales was 29.3% in the third quarter of 2001 compared to 34.1% in the year-ago quarter. Higher energy costs and the effect of lower sales were the major factors impacting gross profit during the third quarter 2001, as well as energy savings initiatives which were realized in the prior year quarter.

Income from operations was \$19.6 million compared to \$23.7 million in the third quarter last year. Lower selling, general, and administrative expenses, primarily due to lower compensation expenses, partially offset the impact of higher natural gas costs, lower sales,

and energy savings initiatives which were realized in the prior year quarter.

Earnings before interest and income taxes (EBIT) were \$22.6 million compared with \$26.5 million in the third quarter last year. Equity earnings were \$3.2 million on a pretax basis, an increase of 19.3% from \$2.7 million pretax in the third quarter of 2000. The increase in equity earnings is principally attributable to operating expense benefits associated with a change in the legal and tax status of Vitrocrisa in Mexico partially offset by sluggish end markets in Mexico and the impact of a stronger Mexican peso at the company's joint venture in Mexico, Vitrocrisa. The company expects equity earnings will approximate \$7 million pretax for 2001.

Net income was \$14.1 million, or 90 cents per share on a diluted basis, compared with \$14.3 million or 92 cents per share on a diluted basis in the year-ago period. Declining interest rates contributed to a reduction in interest expense. A reduction in the company's effective tax rate to 30.7% from 39.0% in the year-ago quarter contributed to net income. The reduction in the company's effective tax rate is primarily attributable to lower Mexican taxes related to a reorganization at Vitrocrisa which provided certain one-time tax benefits and a reduction in tax on undistributed earnings. Increased state tax credits in the United States also contributed. The company believes the nine month year-to-date effective tax rate of 35.3% is representative of the expected effective tax rate for the full year 2001.

RESULTS OF OPERATIONS - NINE MONTHS 2001 COMPARED WITH NINE MONTHS 2000

	Nine months ended September 30,	
	(dollars in thousa 2001 20	ands)
Net sales	\$307,511 \$318	3,143
Gross profit As a percentage of sales	,	2,433 32.2%
Income from operations As a percentage of sales		0,910 19.1%
Earnings before interest and income taxes As a percentage of sales		9,781 21.9%
Net income As a percentage of sales		5,038 11.0%

Net sales for the first nine months of 2001 were \$307.5 million compared to net sales of \$318.1 million reported in the comparable period in 2000. Export sales, including sales to Libbey's customers in Canada, were down 9.9%, decreasing to \$34.8 million from \$38.6 million in the year-ago period reflecting the economic downturn in key export markets combined with the ongoing strengthening of the U.S. dollar.

Gross profit (defined as net sales including prepaid freight billed to customers less cost of sales) was \$88.7 million in the first nine months of 2001 compared to \$102.4 million in the first nine months of 2000 due to higher energy costs and the effect of lower sales, as well as energy savings initiatives which were realized in the prior year quarter.

Income from operations was \$51.4 million compared to \$60.9 million in the year-ago period as a result of lower sales, higher energy costs, and energy savings initiatives which were realized in the prior year quarter. Partially offsetting these factors were lower administrative costs, including lower compensation expenses.

Earnings before interest and income taxes (EBIT) were \$57.4 million compared to \$69.8 million due to the lower income from operations and lower equity earnings.

Net income was \$32.4 million, or \$2.08 per diluted share, compared to \$35.0 million, or \$2.25 per diluted share, in the year-ago period. A reduction in the company's effective tax rate to 30.7% from 39.0% in the year-ago quarter only partially offset lower earnings before interest and income taxes.

CAPITAL RESOURCES AND LIQUIDITY

The Company had total debt of \$176.8 million at September 30, 2001, compared to \$161.4 million at December 31, 2000. Inventories declined compared to the year-ago quarter, as the company continues to target improved working capital management. The Company incurred seasonal increases in receivables and inventory year to date through September 30, 2001. Capital expenditures totaled \$29.8 million year to date, as a result of furnace rebuild activity and investments in new equipment. The Company expects capital expenditures to total approximately \$32 million for the year. Continued emphasis at the Company will be placed on the prudent management of working capital and increasing returns on the capital employed in the business. The seasonal increase in inventories and higher capital expenditures through September 30, 2001, were also impacted by higher accounts receivable and lower accounts payable. During the third quarter, the Company purchased 38,000 shares pursuant to its share repurchase plan for \$1.1 million. Board authorization remains for the purchase of an additional 935,600 shares. In addition, Libbey received dividends

from its Vitrocrisa investments of \$4.9 million in the first nine months of 2001 compared to a dividend of \$2.9 million in the first nine months of 2000. The Company had additional debt capacity at September 30, 2001, under the Bank Credit Agreement of \$209.2 million. Of Libbey's outstanding indebtedness, \$49.2 million is subject to fluctuating interest rates at September 30, 2001. A change of one percent in such rates would result in a change in interest expense of approximately \$0.5 million on an annual basis as of September 30, 2001.

The Company is not aware of any trends, demands, commitments, or uncertainties which will result or which are reasonably likely to result in a material change in Libbey's liquidity. The Company believes that its cash from operations and available borrowings under the Bank Credit Agreement will be sufficient to fund its operating requirements, capital expenditures, and all other obligations (including debt service and dividends) throughout the remaining term of the Bank Credit Agreement.

In addition, the Company anticipates refinancing the Bank Credit Agreement at or prior to the maturity date of May 1, 2002, to meet the Company's longer term funding requirements. On June 15, 2001, the Company entered into an agreement with Bank of America; Bank One; and Bear, Stearns & Co. for new senior credit facilities totaling \$625 million related to the Company's announced acquisition of the Anchor Hocking glassware operations of Newell Rubbermaid. When implemented, the new credit facilities will replace the existing Bank Credit Agreement. The new credit facilities are comprised of a \$325 million Revolving Credit Facility that matures five years from the initial funding, a \$150 million Term Loan A Facility that matures seven years from the initial funding. The Company expects the initial funding to be in the fourth quarter, 2001.

ITEM 3. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed to market risks due to changes in currency values, although the majority of the Company's revenues and expenses are denominated in the U.S. dollar. The currency market risks include devaluations and other major currency fluctuations relative to the U.S. dollar that could reduce the cost competitiveness of the Company's products compared to foreign competition; the effect of high inflation in Mexico and exchange rate changes to the value of the Mexican peso and the earnings and cash flow impact of those changes on the earnings and cash flow of the Company's joint venture in Mexico, Vitrocrisa, expressed under U.S. GAAP.

The Company is exposed to market risk associated with changes in interest rates in the U.S. However, the Company has entered into Interest Rate Protection Agreements ("Rate Agreements") with respect to \$125.0 million of debt as a means to manage its exposure to fluctuating interest rates. The Rate Agreements effectively convert this portion of the Company's borrowings from variable rate debt to a fixed-rate basis, thus reducing the impact of interest rate changes on future income. The average interest rate for the Company's borrowings related to the Rate Agreements at September 30, 2001, was 6.2% for an average remaining period of 2.9 years. Total remaining debt not covered by the Rate Agreements has fluctuating interest rates with a weighted average rate of 3.2% at September 30, 2001. The Company had \$49.2 million of debt subject to fluctuating interest rates at September 30, 2001. A change of one percent in such rates would result in a change in interest expense of approximately \$0.5 million on an annual basis.

The interest rate differential to be received or paid under the Rate Agreements is being recognized over the life of the Rate Agreements as an adjustment to interest expense. If the counterparts to these Rate Agreements fail to perform, the Company would no longer be protected from interest rate fluctuations by these Rate Agreements. However, the Company does not anticipate nonperformance by the counterparts. At December 31, 2000, the carrying value of the long-term debt approximates its fair value based on the Company's current incremental borrowing rates. The fair market value for the Company's Rate Agreements at December 31, 2000, was \$(1.2) million. The fair value of the Company does not expect to cancel these agreements and expects them to expire as originally contracted.

Effective January 1, 2001, the Company adopted Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (Statement 133), as amended. In accordance with the provisions of Statement 133, the Company recognizes all derivatives on the balance sheet at fair value.

The Company's Rate Agreements are recorded at fair value. The Company has also entered into commodity futures contracts to hedge the price of anticipated required purchases of natural gas and foreign currency forward contracts to hedge the purchase of equipment denominated in Deutsche marks. These instruments are also recorded at fair value.

The Company has designated these derivative instruments as cash flow hedges. As such, the changes in fair value of these derivative instruments are recorded in accumulated other comprehensive income and

reclassified into earnings as the underlying hedged transaction or item affects earnings. At September 30, 2001, approximately \$5.7 million of unrealized net loss was recorded in accumulated other comprehensive income (loss).

OTHER INFORMATION

On June 18, 2001, Libbey announced a definitive agreement to acquire the Anchor Hocking glassware operations of Newell Rubbermaid. The transaction valued at \$332 million is to be paid in cash. On July 20, the Federal Trade Commission began requesting additional information regarding Libbey's proposed acquisition of the Anchor Hocking glassware operations of Newell Rubbermaid Inc., which has extended the waiting period under the Hart-Scott-Rodino Antitrust Improvement Act. Libbey is responding to the request as quickly as practicable, and anticipates closing the transaction in the fourth quarter of this year.

This document and supporting schedules contain forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Such statements only reflect the Company's best assessment at this time, and are indicated by words or phrases such as goal, expects, believes, will, estimates, anticipates, or similar phrases.

Investors are cautioned that forward-looking statements involve risks and uncertainty, that actual results may differ materially from such statements, and that investors should not place undue reliance on such statements.

Important factors potentially affecting performance include major slowdowns in the retail, travel, restaurant and bar, or entertainment industries in the United States, Canada, or Mexico including the impact of the terrorist attacks in the United States of September 11, 2001, on the retail, travel, restaurant and bar, or entertainment industries; significant increases in interest rates that increase the Company's borrowing costs and per unit increases in the costs for natural gas, corrugated packaging, and other purchased materials; devaluations and other major currency fluctuations relative to the U.S. dollar that could reduce the cost competitiveness of the Company's products compared to foreign competition; the effect of high inflation in Mexico and exchange rate changes to the value of the Mexican peso and the earnings expressed under U.S. GAAP and cash flow of the Company's joint venture in Mexico, Vitrocrisa; the inability to achieve savings and profit improvements at targeted levels in the Company and Vitrocrisa from capacity realignment, re-engineering, and operational restructuring programs, or within the intended time periods; protracted work stoppages related to collective bargaining agreements; increased competition from foreign suppliers endeavoring

to sell glass tableware in the United States; whether the Company completes any significant acquisition, including the Anchor Hocking acquisition, and whether such acquisitions can operate profitably.

PART II - OTHER INFORMATION

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a.) Exhibits
- (b.) No form 8-Ks were filed during the quarter

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LIBBEY INC.

Date November 14, 2001

By /s/ Kenneth G. Wilkes
----Kenneth G. Wilkes,
Vice President, Chief Financial Officer
(Principal Accounting Officer)

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End of Filing



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