

# **SUNTRUST BANKS INC**

## FORM 10-Q (Quarterly Report)

# Filed 08/14/00 for the Period Ending 06/30/00

Address 303 PEACHTREE ST N E

ATLANTA, GA 30308

Telephone 4045887711

CIK 0000750556

Symbol STI

SIC Code 6021 - National Commercial Banks

Industry Regional Banks

Sector Financial

Fiscal Year 12/31



# SUNTRUST BANKS INC

## FORM 10-Q (Quarterly Report)

## Filed 8/14/2000 For Period Ending 6/30/2000

Address 919 E MAIN ST

RICHMOND, Virginia 23219

Telephone 804-782-7107 CIK 0000750556 Industry Regional Banks

Sector **Financial** Fiscal Year 12/31





# **FORM 10-Q**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended June 30, 2000 Commission File Number 1-8918

# SUNTRUST BANKS, INC.

(Exact name of registrant as specified in its charter)

Georgia 58-1575035 (State or other jurisdiction (I.R.S. Employer of incorporation or organization) Identification No.)

303 Peachtree Street, N.E., Atlanta, Georgia 30308 (Address of principal executive offices) (Zip Code)

(404) 588-7711 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

At July 31, 2000, 2	298,102,334 shares of the Registrant's Common Stock, \$1.00 par value were outstanding.
-	

Yes \_\_X\_\_ No \_\_\_\_

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## **PART I - FINANCIAL INFORMATION**

The following unaudited financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X, and accordingly do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. However, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six months ended June 30, 2000 are not necessarily indicative of the results that may be expected for the full year 2000.

## **Consolidated Statements of Income**

	Three Mo Ended Jun	nths e 30	Six Months Ended June 30			
(Dollars in thousands except per share data)(Unaudited)	2000	1999	2000	1999		
Interest Income						
Interest and fees on loans	\$ 1,367,374	\$ 1,153,809	\$2,673,903	\$2,296,782		
Interest and fees on loans held for sale	23,703	\$ 1,153,809 47,350	48,829	105,930		
Interest and dividends on securities available for sale						
Taxable interest	224,910	208,012	455,532	405,596		
Tax-exempt interest	6,492	7,871	13,327	15,807		
Dividends (1)	17,749	15,906	34,772	31,542		
Interest on funds sold	24,505	16,528	43,843	32,003		
Interest on deposits in other banks Other interest	232	184	12 105	1,892		
other interest		208,012 7,871 15,906 16,528 184 2,876				
Total interest income	1,672,049	1,452,536	3,282,878	2,894,506		
Interest Expense						
Interest on deposits	590,255	391,627	1,145,217	785,766		
Interest on funds purchased	154,561	172,391	297,394	341,688		
Interest on other short-term borrowings	25,673	16,797	44,619	37,085		
Interest on long-term debt	132,530	391,627 172,391 16,797 86,919	244,025	175,347		
Total interest expense	903,019	667,734	1,731,255	1,339,886		
Net Interest Income	769 030	784 802	1 551 623	1 554 620		
Provision for loan losses	27,693	784,802 48,822	49,985	90,817		
Net interest income after provision for loan losses	741,337	735,980	1,501,638	1,463,803		
Noninterest Income						
Trust income	125,350	126,285	255,639	252,605		
Service charges on deposit accounts	112,589	107,067	223,855	213,181		
Other charges and fees	48,773	49,368	96,221	95,910		
Retail investment services	30,550	26,001	61,348	49,516		
Credit card and other fees	24,378	28,222	46,469	51,349		
Mortgage production related income	7 602	47,030 E 170	39,107	0 124		
Mortgage servicing related income Corporate and institutional investment services	7,092	5,1/8 16 210	15,414	8,134		
Trading account profits and commissions	11 112)	10,310	10 571	22 026		
Other noninterest income	38 754	31 546	68 753	48 649		
Securities gains (losses)	1,531	3,879	8,393	3,147		
		126,285 107,067 49,368 26,001 28,222 47,650 5,178 16,310 11,437 31,546 3,879				
Total noninterest income	443,970	432,243	880,822 	880,672		
Noninterest Expense						
Salaries and other compensation	365,251	389,261	736,336	772,196		
Employee benefits	41,411	41,535	98,335	95,918		
Equipment expense	50,667	49,799	102,305	95,088		
Net occupancy expense	49,890	49,937	99,950	97,606		
Outside processing and software	44,388	38,749	85,999	73,523		
Marketing and customer development	27,855	23,875	50,157	45,665		
Merger-related expenses	18,183	17,547	31,816	31,391		
Amortization of intangible assets Other noninterest expense	113,362	389,261 41,535 49,799 49,937 38,749 23,875 17,547 8,965 116,247	201,430	230,326		
Total noninterest expense	719,784	735,915	1,424,099	1,459,615		
Income before provision for income taxes Provision for income taxes	465,523 148,054	453,008 159,345	958,361 321,453	884,860 309,460		
Provision for income taxes	140,054	159,345	321,433	309,400		
Net Income	\$ 317,469 =======	\$ 293,663 =======	\$ 636,908 =======	\$ 575,400 =======		
Average common shares - diluted	302,140,506	322,448,490	304,439,570	322,406,414		
Average common shares - basic	298,985,834	318,315,379	301,223,533	318,203,347		
Net income per average common share - diluted	\$ 1.05	\$ 0.91	\$ 2.09	\$ 1.78		
Net income per average common share - basic	1.06	0.92	2.11	1.81		
Dividends declared per common share	0.370	0.345	0.740	0.690		
(1) Includes dividends on common stock of						
The Coca-Cola Company	8,206	7,722	16,411	15,445		
See notes to consolidated financial statements						

## **Consolidated Balance Sheets**

(Dollars in thousands) (Unaudited)	June 30 2000	December 31 1999	June 30 1999
Assets			
Cash and due from banks	\$ 2,847,699	\$ 3,909,687	\$ 3,786,251
Trading account	668 709	259 547	240 648
Securities available for sale (1)	17.382.207	18,317,297 1,609,679	18.384.169
Funds sold	1.621.189	1.609.679	1.417.290
Loans held for sale	1,345,694	1,531,787	2,408,689
Loans	71,450,408	66,002,831	62,922,406
Allowance for loan losses	(874,484)	(871,323)	(941,444)
Net loans	70,575,924	65,131,508	61,980,962
Premises and equipment	1,631,331		
Intangible assets	800,728	· ·	819,020 350,865
Customers' acceptance liability	173,964		
Other assets	2,703,365	· · ·	
Total assets	\$99,750,810	\$95,389,968	\$93,219,881
	=======================================	==========	=======================================
Liabilities and Shareholders' Equity			
Noninterest-bearing deposits	\$13,719,684	\$14,200,522	\$13,441,890
Interest-bearing deposits	54,956,751	45,900,007	46,918,195
Total deposits	68,676,435	60,100,529	60,360,085
Funds purchased	10,159,988	15,911,917	13,558,897
Other short-term borrowings	1,419,499		1,761,156
Long-term debt	7,200,459	4,967,346 1,050,000	4,519,796
Guaranteed preferred beneficial interests in debentures	1,050,000	1,050,000	4,519,796 1,050,000
Acceptances outstanding	173,964		
Other liabilities	3,491,511	192,045 3,282,259	3,426,415
Total liabilities	92,171,856		
Preferred stock, no par value; 50,000,000 shares authorized; none issued	-	-	-
Common stock, \$1.00 par value	323,163		323,012 1,303,609 4,930,193
Additional paid in capital	1,272,178	1,293,387	1,303,609
Retained earnings	5,873,963	5,461,351	
Treasury stock and other	(1,357,018)	(1,013,861)	(93,762)
Realized shareholders' equity	6,112,286	6,064,040	6,463,052
Accumulated other comprehensive income	1,466,668	1,562,822	1,729,615
Total shareholders' equity	7,578,954		8,192,667
Total liabilities and shareholders' equity		\$95,389,968	
		==========	
Common shares outstanding	301,931,828	308,353,207	321,632,977
Common shares authorized	750,000,000	500,000,000	500,000,000
Treasury shares of common stock	21,230,929	14,809,550	1,379,469
(1) Includes net unrealized gains on securities available for sale	\$ 2,371,237	\$ 2,527,705	\$ 2,805,074

See notes to consolidated financial statements

Six Months Ended June 30

Cash flows from operating activities:   Nati income			
Cash flows from operating activities:         \$ 636,908         \$ 575,400           Mdjustments to reconcile net income to net cash provided by operating activities:         18,982           Pervesions for loan losses and foreclosed property         50,192         92,972           Amortization of compensation element of restricted stock         4,726         6,741           Securities gains         (8,893)         (3,147)           Net gain on sale of non-interest earning assets         (7,888)         (14,106)           Net gain on sale of non-interest receivable, prepaid expenses and other assets         (1,213,778)         (194,446)           Net increase in accrued interest receivable, prepaid expenses and other liabilities         269,566         53,393           Net cash provided by operating activities         269,566         53,393           Net cash provided by operating activities         269,566         53,393           Proceeds from investing activities         269,566         53,393           Proceeds from maturities of securities available for sale         1,239,752         2,286,636           Proceeds from maturities of securities available for sale         1,329,752         2,286,636           Proceeds from maturities of securities available for sale         1,239,752         2,286,636           Proceeds from sale of securities available for sale         1,239,752	(Dollars in thousands) (Unaudited)	2000	1999
Net income   \$ 636,908   \$ 575,400	Cash flows from operating activities:		
Adjustments to reconcile net income to net cash provided by operating activities:   Depreciation, amortization and accretion   149,776   138,982   149,776		\$ 636,908	\$ 575,400
Provided by operating activities:   Depreciation, amortization and accretion   149,776   138,982   Provisions for loan loses and foreclosed property   50,192   92,972   Amortization of compensation element of restricted stock   4,726   6,741   Securities gains   (8,393)   (3,147)   Net gain on sale of non-interest earning assets   (8,393)   (13,147)   Net gain on sale of non-interest earning assets   180,093   1,137,918   Net decrease in loans held for sale   180,093   1,137,918   Net increase in accrued interest receivable,   prepaid expenses and other assets   (1,213,778)   (194,446)   Net increase in accrued interest payable,   accrued expenses and other liabilities   269,566   53,393   Net cash provided by operating activities   67,202   1,793,707   (194,446)   (1,793,707)   (1,793,7		, ,,,,,,	4 0.07 200
Provisions for loan losses and foreclosed property			
Provisions for loan losses and foreclosed property		149,776	138,982
Net increase in accrued interest receivable, prepaid expenses and other assets   (1,213,778)   (194,446)   Net increase in accrued interest payable, accrued expenses and other liabilities   269,566   53,393			
Net increase in accrued interest receivable, prepaid expenses and other assets   (1,213,778)   (194,446)   Net increase in accrued interest payable, accrued expenses and other liabilities   269,566   53,393	Amortization of compensation element of restricted stock	4,726	6,741
Net increase in accrued interest receivable, prepaid expenses and other assets   (1,213,778)   (194,446)   Net increase in accrued interest payable, accrued expenses and other liabilities   269,566   53,393	Securities gains	(8,393)	(3,147)
Net increase in accrued interest receivable, prepaid expenses and other assets   (1,213,778)   (194,446)   Net increase in accrued interest payable, accrued expenses and other liabilities   269,566   53,393	Net gain on sale of non-interest earning assets	(7,888)	(14,106)
Net increase in accrued interest receivable, prepaid expenses and other assets   (1,213,778)   (194,446)   Net increase in accrued interest payable, accrued expenses and other liabilities   269,566   53,393	Net decrease in loans held for sale	186,093	1,137,918
Net increase in accrued interest payable, accrued expenses and other liabilities   269,566   53,393     Net cash provided by operating activities   67,202   1,793,707     Cash flows from investing activities   2,286,636     Proceeds from maturities of securities available for sale   1,239,752   2,286,636     Proceeds from maturities of securities available for sale   667,038   1,839,713     Purchases of securities available for sale   (1,128,413)   (5,522,642)     Net increase in loans   (5,491,330)   (1,429,064)     Capital expenditures   (70,479)   (166,306)     Proceeds from the sale of assets   12,766   23,181     Loan recoveries   2,875   35,045     Net cash used in investing activities   (4,741,871)   (2,933,437)     Cash flows from financing activities   (4,741,871)   (2,933,437)     Net increase in deposits   8,575,906   1,326,802     Net cash used in investing activities   (6,591,440)   (612,766)     Proceeds from the issuance of long-term debt   (3,113,839   90,272     Repayment of long-term debt   (380,726)   (328,345)     Proceeds from the exercise of stock options   7,543   -	Net increase in accrued interest receivable,		
Accrued expenses and other liabilities   269,566   53,333     Net cash provided by operating activities   67,202   1,793,707     Cash flows from investing activities     Proceeds from maturities of securities available for sale   1,239,752   2,286,636     Proceeds from sales of securities available for sale   667,038   1,839,713     Purchases of securities available for sale   (1,128,413)   (5,522,642)     Net increase in loans   (5,491,30)   (1,429,064)     Capital expenditures   (70,479)   (166,306)     Proceeds from the sale of assets   12,766   23,181     Loan recoveries   28,795   35,045     Net cash used in investing activities   (4,741,871)   (2,933,437)     Cash flows from financing activities   (4,741,871)   (2,933,437)     Proceeds from the issuance of long-term debt   (8,591,440)   (612,766)     Proceeds from the issuance of long-term debt   (880,726)   (328,345)     Proceeds from the exercise of stock options   7,543   (328,345)     Proceeds from stock issuance   13,202   11,063     Proceeds fr		(1,213,778)	(194,446)
Net cash provided by operating activities   67,202	· · · · · · · · · · · · · · · · ·		
Net cash provided by operating activities   1,793,707	accrued expenses and other liabilities		
Proceeds from maturities of securities available for sale         1,239,752         2,286,636           Proceeds from sales of securities available for sale         667,038         1,839,713           Purchases of securities available for sale         (1,128,413)         (5,522,642)           Net increase in loans         (5,491,330)         (1,429,064)           Capital expenditures         (70,479)         (166,306)           Proceeds from the sale of assets         12,766         23,181           Loan recoveries         28,795         35,045           Net cash used in investing activities:	Net cash provided by operating activities	67,202	1,793,707
Proceeds from maturities of securities available for sale         1,239,752         2,286,636           Proceeds from sales of securities available for sale         667,038         1,839,713           Purchases of securities available for sale         (1,128,413)         (5,522,642)           Net increase in loans         (5,491,330)         (1,429,064)           Capital expenditures         (70,479)         (166,306)           Proceeds from the sale of assets         12,766         23,181           Loan recoveries         28,795         35,045           Net cash used in investing activities:	Cash flows from investing activities:		
Proceeds from sales of securities available for sale         667,038         1,839,713           Purchases of securities available for sale         (1,128,413)         (5,522,642)           Net increase in loans         (5,491,330)         (1,429,064)           Capital expenditures         (70,479)         (166,306)           Proceeds from the sale of assets         12,766         23,181           Loan recoveries         28,795         35,045           Net cash used in investing activities         (4,741,871)         (2,933,437)           Cash flows from financing activities:         (4,741,871)         (2,933,437)           Net decrease in deposits         8,575,906         1,326,802           Net increase in deposits         8,575,906         1,326,802           Net decrease in funds purchased         (6,591,440)         (612,766)           and other short-term borrowings         (6,591,440)         (612,766)           Proceeds from the issuance of long-term debt         (880,726)         (328,345)           Proceeds from the exercise of stock options         7,543         -           Proceeds from the exercise of stock options         7,543         -           Proceeds from the exercise of stock         (389,837)         -           Dividends paid         (224,296)         (220		1,239,752	2,286.636
Capital expenditures (70,479) (166,306) Proceeds from the sale of assets Loan recoveries 28,795 35,045  Net cash used in investing activities: Net increase in deposits Net increase in funds purchased and other short-term borrowings (6,591,440) (612,766) Proceeds from the issuance of long-term debt (880,726) (328,345) Proceeds from the exercise of stock options 7,543 - Proceeds from stock issuance (389,837) - Dividends paid (224,296) (220,589)  Net cash provided by financing activities 3,624,191 266,437  Net decrease in cash and cash equivalents (1,050,478) (873,293) Cash and cash equivalents at end of period \$4,468,888 \$5,203,541  Supplemental Disclosure Interest paid \$1,675,409 \$1,363,341		667.038	1.839.713
Capital expenditures (70,479) (166,306) Proceeds from the sale of assets 12,766 23,181 Loan recoveries 28,795 35,045  Net cash used in investing activities:  Net increase in deposits 8,575,906 1,326,802 Net decrease in funds purchased and other short-term borrowings (6,591,440) (612,766) Proceeds from the issuance of long-term debt 3,113,839 90,272 Repayment of long-term debt (880,726) (328,345) Proceeds from the exercise of stock options 7,543 - Proceeds from stock issuance 13,202 11,063 Proceeds used in the acquisition of stock (339,837) - Dividends paid (224,296) (220,589)  Net cash provided by financing activities 3,624,191 266,437  Net decrease in cash and cash equivalents (1,050,478) (873,293) Cash and cash equivalents at end of period \$4,468,888 \$5,203,541  Supplemental Disclosure Interest paid \$1,675,409 \$1,363,341		(1.128.413)	(5.522.642)
Net cash used in investing activities		(5,491,330)	(1,429,064)
Net cash used in investing activities		(70,479)	(166,306)
Net cash used in investing activities		12,766	23,181
Net cash used in investing activities	Loan recoveries	28,795	35,045
Net increase in deposits       8,575,906       1,326,802         Net decrease in funds purchased and other short-term borrowings       (6,591,440)       (612,766)         Proceeds from the issuance of long-term debt       3,113,839       90,272         Repayment of long-term debt       (880,726)       (328,345)         Proceeds from the exercise of stock options       7,543       -         Proceeds from stock issuance       13,202       11,063         Proceeds used in the acquisition of stock       (389,837)       -         Dividends paid       (224,296)       (220,589)         Net cash provided by financing activities       3,624,191       266,437         Net decrease in cash and cash equivalents       (1,050,478)       (873,293)         Cash and cash equivalents at beginning of year       5,519,366       6,076,834         Cash and cash equivalents at end of period       \$ 4,468,888       \$ 5,203,541         Supplemental Disclosure         Interest paid       \$ 1,675,409       \$ 1,363,341	Net cash used in investing activities	(4,741,871)	(2,933,437)
Net increase in deposits       8,575,906       1,326,802         Net decrease in funds purchased and other short-term borrowings       (6,591,440)       (612,766)         Proceeds from the issuance of long-term debt       3,113,839       90,272         Repayment of long-term debt       (880,726)       (328,345)         Proceeds from the exercise of stock options       7,543       -         Proceeds from stock issuance       13,202       11,063         Proceeds used in the acquisition of stock       (389,837)       -         Dividends paid       (224,296)       (220,589)         Net cash provided by financing activities       3,624,191       266,437         Net decrease in cash and cash equivalents       (1,050,478)       (873,293)         Cash and cash equivalents at beginning of year       5,519,366       6,076,834         Cash and cash equivalents at end of period       \$ 4,468,888       \$ 5,203,541         Supplemental Disclosure         Interest paid       \$ 1,675,409       \$ 1,363,341	Charle films from films articities		
Net decrease in funds purchased and other short-term borrowings       (6,591,440)       (612,766)         Proceeds from the issuance of long-term debt       3,113,839       90,272         Repayment of long-term debt       (880,726)       (328,345)         Proceeds from the exercise of stock options       7,543       -         Proceeds from stock issuance       13,202       11,063         Proceeds used in the acquisition of stock       (389,837)       -         Dividends paid       (224,296)       (220,589)         Net cash provided by financing activities       3,624,191       266,437         Net decrease in cash and cash equivalents       (1,050,478)       (873,293)         Cash and cash equivalents at beginning of year       5,519,366       6,076,834         Cash and cash equivalents at end of period       \$ 4,468,888       \$ 5,203,541         Supplemental Disclosure         Interest paid       \$ 1,675,409       \$ 1,363,341		0 575 006	1 226 902
and other short-term borrowings Proceeds from the issuance of long-term debt Repayment of long-term debt Repayment of long-term debt Proceeds from the exercise of stock options Proceeds from the exercise of stock options Proceeds from stock issuance Proceeds used in the acquisition of stock Dividends paid Return debt Return debt Repayment of long-term debt Repayme	-	8,5/5,906	1,326,802
Proceeds from the issuance of long-term debt       3,113,839       90,272         Repayment of long-term debt       (880,726)       (328,345)         Proceeds from the exercise of stock options       7,543       -         Proceeds from stock issuance       13,202       11,063         Proceeds used in the acquisition of stock       (389,837)       -         Dividends paid       (224,296)       (220,589)         Net cash provided by financing activities       3,624,191       266,437         Net decrease in cash and cash equivalents       (1,050,478)       (873,293)         Cash and cash equivalents at beginning of year       5,519,366       6,076,834         Cash and cash equivalents at end of period       \$ 4,468,888       \$ 5,203,541         Supplemental Disclosure         Interest paid       \$ 1,675,409       \$ 1,363,341		(6 EQ1 440)	(612 766)
Repayment of long-term debt       (880,726)       (328,345)         Proceeds from the exercise of stock options       7,543       -         Proceeds from stock issuance       13,202       11,063         Proceeds used in the acquisition of stock       (389,837)       -         Dividends paid       (224,296)       (220,589)         Net cash provided by financing activities       3,624,191       266,437         Net decrease in cash and cash equivalents       (1,050,478)       (873,293)         Cash and cash equivalents at beginning of year       5,519,366       6,076,834         Cash and cash equivalents at end of period       \$ 4,468,888       \$ 5,203,541         Supplemental Disclosure         Interest paid       \$ 1,675,409       \$ 1,363,341			
Proceeds from the exercise of stock options Proceeds from stock issuance Proceeds used in the acquisition of stock Proceeds used in the acquisition of stock Dividends paid  Net cash provided by financing activities  Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of year  Cash and cash equivalents at end of period  Supplemental Disclosure Interest paid  7,543  7,543  13,202 11,063 (389,837)  (224,296) (220,589)  (220,589)  (873,293) (873,293) (873,293)  6,076,834  24,468,888 \$5,203,541		(880 726)	(328 345)
Proceeds from stock issuance       13,202       11,063         Proceeds used in the acquisition of stock       (389,837)       -         Dividends paid       (224,296)       (220,589)         Net cash provided by financing activities       3,624,191       266,437         Net decrease in cash and cash equivalents       (1,050,478)       (873,293)         Cash and cash equivalents at beginning of year       5,519,366       6,076,834         Cash and cash equivalents at end of period       \$ 4,468,888       \$ 5,203,541         Supplemental Disclosure         Interest paid       \$ 1,675,409       \$ 1,363,341	- · · · · · · · · · · · · · · · · · · ·	7.543	
Proceeds used in the acquisition of stock       (389,837)       -         Dividends paid       (224,296)       (220,589)         Net cash provided by financing activities       3,624,191       266,437         Net decrease in cash and cash equivalents       (1,050,478)       (873,293)         Cash and cash equivalents at beginning of year       5,519,366       6,076,834         Cash and cash equivalents at end of period       \$ 4,468,888       \$ 5,203,541         Supplemental Disclosure         Interest paid       \$ 1,675,409       \$ 1,363,341			11,063
Net cash provided by financing activities  3,624,191 266,437  Net decrease in cash and cash equivalents (1,050,478) (873,293) Cash and cash equivalents at beginning of year  Cash and cash equivalents at end of period  \$ 4,468,888 \$ 5,203,541  ===================================			,
Net cash provided by financing activities  3,624,191 266,437  Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of year  Cash and cash equivalents at end of period  \$4,468,888 \$5,203,541  Supplemental Disclosure Interest paid  \$1,675,409 \$1,363,341	-		
Net decrease in cash and cash equivalents       (1,050,478)       (873,293)         Cash and cash equivalents at beginning of year       5,519,366       6,076,834         Cash and cash equivalents at end of period       \$ 4,468,888       \$ 5,203,541         Supplemental Disclosure         Interest paid       \$ 1,675,409       \$ 1,363,341	Net cash provided by financing activities	3,624,191	266,437
Cash and cash equivalents at beginning of year 5,519,366 6,076,834  Cash and cash equivalents at end of period \$4,468,888 \$5,203,541  Supplemental Disclosure Interest paid \$1,675,409 \$1,363,341	Net decrease in cash and cash equivalents	(1,050,478)	(873,293)
Cash and cash equivalents at end of period       \$ 4,468,888       \$ 5,203,541         Supplemental Disclosure         Interest paid       \$ 1,675,409       \$ 1,363,341		5,519,366	6,076,834
Supplemental Disclosure Interest paid \$ 1,675,409 \$ 1,363,341	Cash and cash equivalents at end of period	\$ 4,468,888	\$ 5,203,541
Interest paid \$ 1,675,409 \$ 1,363,341	Supplemental Disclosure		
		\$ 1,675 409	\$ 1,363,341
	Income taxes paid	269,144	239,106

See notes to consolidated financial statements

## Consolidated Statements of Shareholders' Equity

(Dollars in thousands) (Unaudited)	Common Stock	Additional Paid in Capital	Retained Earnings	Treasury Stock and Other*	Accumulated Other Comprehensive Income	Total
Balance, January 1, 1999	\$322,485	\$ 1,293,011	\$4,575,382	\$ (100,441)	\$2,088,207	\$ 8,178,644
Net income	-	-	575,400	-	-	575,400
Other comprehensive income:						
Change in unrealized gains (losses) on securities, net of taxes	-	_	_	-	(358,592)	(358,592)
					-	
Total comprehensive income	-	-	(000 500)	-	-	216,808
Cash dividends declared, \$0.690 per share Exercise of stock options	470	6,714	(220,589)	_	_	(220,589) 7,184
Amortization of compensation element	470	0,714	_	_	_	7,104
of restricted stock	_	_	_	6,741	_	6,741
Issuance of stock for employee benefit plan	s 57	3,884	-	(62)	-	3,879
Balance, June 30, 1999	\$323,012	\$ 1,303,609	\$4,930,193	\$ (93,762)	\$1,729,615	\$ 8,192,667
Balance, January 1, 2000	\$323,163	\$ 1,293,387	\$5,461,351	\$(1,013,861)	\$1,562,822	
Net income	-	-	636,908	-	-	636,908
Other comprehensive income:						
Change in unrealized gains (losses) on securities, net of taxes	_	_			(96,154)	(96,154)
securities, het of taxes	_	_	_	_	(90,134)	(90,134)
Total comprehensive income	_	_	_	_	_	540,754
Cash dividends declared, \$0.740 per share	-	-	(224,296)	-	-	(224,296)
Exercise of stock options	-	(16,529)	-	24,072	-	7,543
Acquisition of treasury stock	-	-	-	(389,837)	-	(389,837)
Restricted stock activity	-	(594)	-	594	-	-
Amortization of compensation element of restricted stock				4 706		4 706
Issuance of stock for employee benefit plan		(4,086)	_	4,726 17,288	-	4,726 13,202
issuance of stock for emproyee benefit pidi		(4,000)		11,200		
Balance, June 30, 2000	\$323,163	\$ 1,272,178	\$5,873,963	\$(1,357,018)	\$1,466,668	\$ 7,578,954

<sup>\*</sup> Balance at June 30, 1999 includes \$29,493 for treasury stock and \$64,269 for compensation element of restricted stock. Balance at June 30, 2000 includes \$1,306,813 for treasury stock and \$50,205 for compensation element of restricted stock.

See notes to consolidated financial statements

#### **Notes to Consolidated Financial Statements (Unaudited)**

## **Note 1 - Accounting Policies**

The consolidated interim financial statements of SunTrust Banks, Inc. ("SunTrust" or "Company") are unaudited. All significant intercompany accounts and transactions have been eliminated. These financial statements should be read in conjunction with the Annual Report on Form 10-K for the year ended December 31, 1999. Certain reclassifications have been made to prior year amounts to conform with the current year presentation.

#### **Note 2 - Acquisitions**

For the first six months of 2000, \$31.8 million of merger-related charges were recorded compared to \$31.4 million in 1999. These charges included \$0.6 million in accelerated depreciation and amortization based upon estimates of systems integration timetables, \$0.8 million in severance and \$30.4 million in system integration costs. SunTrust expects to record additional merger-related charges of approximately \$10.7 million through the remainder of year 2000.

#### **Note 3 - Derivative Financial Instruments**

SunTrust uses derivatives to hedge interest rate exposures by modifying the interest rate characteristics of related balance sheet instruments. The specific criteria required for derivatives used as hedges are described below. Derivatives that do not meet these criteria are carried at market value with changes in value recognized currently in earnings.

Derivatives used as hedges must be effective at reducing the risk associated with the exposure being hedged and must be designated as a hedge at the inception of the derivative contract. Derivatives used for hedging purposes may include swaps, forwards, futures and options. The interest component associated with derivatives used as hedges or to modify the interest rate characteristics of assets and liabilities is recognized over the life of the contract in net interest income. If a contract is cancelled prior to its termination date, the cumulative change in the market value of such derivatives is recorded as an adjustment to the carrying value of the underlying asset or liability and recognized in net interest income over the expected remaining life of the related asset or liability. In instances where the underlying instrument is sold, the fair value of the associated derivative is recognized immediately in the component of earnings relating to the underlying instrument.

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities." This statement establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities on the balance sheet and measures those instruments at fair value. This statement could increase volatility in earnings and other comprehensive income. In June of 1999, SFAS No. 133 was amended by SFAS No. 137, which delays the effective date of implementation until fiscal years beginning after June 15, 2000. SunTrust will adopt SFAS No. 133 effective January 1, 2001. In June of 2000, SFAS No. 133 was amended by SFAS 138, which addresses issues related to implementation difficulties. SunTrust completed an in-depth analysis to determine the effects of the implementation and currently it is not expected to have a material impact on SunTrust's financial position or results of operations.

#### **Note 4 - Guaranteed Preferred Beneficial Interests in Debentures**

SunTrust has established special purpose trusts, which collectively issued \$1,050 million in trust preferred securities. The proceeds from these issuances, together with the proceeds of the related issuances of common securities of the trusts, were invested in junior subordinated deferrable interest debentures of SunTrust. The sole assets of these special purpose trusts are the debentures. These debentures rank junior to the senior and subordinated debt of the issuing company. SunTrust owns all of the common securities of the special purpose trusts. The preferred securities issued by the trusts rank senior to the trusts' common securities. The Company's obligations under the debentures, the indentures, the relevant trust agreements and the guarantees, in the aggregate, constitute a full and unconditional guarantee by SunTrust of the obligations of the trusts under the trust preferred securities and rank subordinate and junior in right of payment to all liabilities of the Company. The trust preferred securities may be called prior to maturity at the option of SunTrust.

## **Note 5 - Comprehensive Income**

The Company's comprehensive income, which includes certain transactions and other economic events that bypass the income statement, consists of net income and unrealized gains and losses on securities available for sale, net of income taxes.

Comprehensive income for the six months ended June 30, 2000 and 1999 is calculated as follows: (In thousands)

	Before Income Tax	Income Tax	Net of Income Tax
Unrealized losses, net, recognized in other comprehensive income:			
Six months ended June 30, 2000	\$ (156,468)	\$ (60,314)	\$ (96,154)
Six months ended June 30, 1999	(574,651)	(216,059)	(358,592)
	2000	1999	
Amounts reported in net income:			
Gain (loss) on sale of securities	\$ 8.393	\$ 3,147	
Net (accretion) amortization		2,999	
Reclassification adjustment	3,771	6,146	
Income tax expense	(1,454)	(2,311)	
Reclassification adjustment, net of tax	\$ 2,317	\$ 3,835	
	=========	==========	
Amounts reported in other comprehensive income:			
Unrealized loss arising during period, net of tax		\$ (354,757)	
Reclassification adjustment, net of tax	(2,317)	(3,835)	
Net unrealized losses recognized in			
other comprehensive income	(96,154)	(358,592)	
Net income		575,400	
Total comprehensive income	\$ 540,754	\$ 216,808	
	=========	==========	

## **Note 6 - Earnings Per Share Reconciliation**

Net income is the same in the calculation of basic and diluted EPS. A reconciliation of the difference between average basic common shares outstanding and average diluted common shares outstanding for the six months ended June 30, 2000 and 1999 is included in the following table.

## **Computation of Per Share Earnings**

(In thousands, except per share data)

	Three Mo Ended Ju		Six Mo Ended J	Tune 30
	2000	1999		
Basic				
Net income	\$ 317,469	\$ 293,663	\$ 636,908	\$ 575,400
Average common shares	298,986	318,315	301,224	318,203
Earnings per common share - basic			\$ 2.11	
Diluted				
Net income	\$ 317,469	\$ 293,663	\$ 636,908	\$ 575,400
Average common shares outstanding Effect of dilutive securities:	298,986	318,315	301,224	318,203
Stock options Performance restricted stock		2,467 1,666	1,431 1,785	
Average diluted common shares	302,141	322,448	304,440	322,406
Earnings per common share - diluted	\$ 1.05 ======	\$ 0.91	\$ 2.09	\$ 1.78 ========

Notes to Consolidated Financial Statements (Unaudited) - continued

## **Note 7 - Segment Reporting**

Effective January 1, 2000, the Company significantly modified management's internal reporting system with the consolidation of its individual bank charters. In prior periods, the Company's reportable segments were based on legal entities that were aligned along geographic regions. With the consolidation of the bank charters, SunTrust Bank is now one legal entity with Florida, Georgia, Tennessee, Alabama and Mid-Atlantic regions (which includes Virginia, Maryland and the District of Columbia). As a result of the changes to the legal entity structure, as well as the changes made to management's internal system used to evaluate operating segment performance, prior periods have not been reported because it is not practicable to restate prior period results to conform to the current reporting methods or to present current year results based on prior period reportable segments.

The Company's reportable segments as of June 30, 2000 are determined based on management's internal reporting approach. The reportable segments are comprised of the four regions of Florida, Georgia, Tennessee (which includes the branches in Alabama) and Mid-Atlantic, in addition to Corporate and Investment Banking and Parent/Other. Each geographic operating segment provides a wide array of banking services to consumer and commercial customers and earns interest income from loans made to customers. In addition, these geographic segments recognize certain fees related to trust, deposit, lending and other services provided to customers. The Corporate and Investment Banking segment consists of corporate banking for the large corporate and identified industry specialties, as well as SunTrust Equitable Securities and SunTrust Leasing. The Parent/Other segment consists primarily of the Company's credit card bank and nonbank subsidiaries as well as certain treasury and corporate expenses. The Treasury/Reconciling Items Segment includes the net impact of transfer pricing on loan and deposit balances, the cost of external debt, gains and losses on the investment portfolio, income taxes and other amounts necessary to reconcile the Company's internal management accounting practices described below to the consolidated financial statements.

Unlike financial accounting, there is no comprehensive authoritative body of guidance for management accounting equivalent to generally accepted accounting principles. Therefore, the performance of the segments is not comparable with SunTrust's consolidated results or with similar information presented by any other financial institution. In addition, operating segment results may be restated in the future as management's structure, information needs, and reporting systems evolve.

The Company uses a transfer pricing process to aid in assessing operating segment performance. This process involves matched maturity transfer pricing of interest rates for assets and liabilities to determine a contribution to the net interest margin on a segment basis. Currently, the Company does not allocate corporate equity to the reportable segments. As a result, the difference between the matched maturity transfer pricing and the consolidated net interest margin, as well as the net interest margin benefit provided from equity are treated as reconciling items. In addition, the Company uses a credit risk premium approach to aid in assessing operating segment performance. This approach recognizes the cost of the credit losses that SunTrust can expect over time on its loans through a charge against earnings. The premium is judgmental but based on rates derived from the Company's loss migration history for various loan categories as well as the internal credit ratings of individual loans in certain of those loan categories. The difference between the credit risk premium charged to the segments and the Company's consolidated provision for loan losses is included as a reconciling item within noninterest expense. The segment results also include certain intercompany transactions that were recorded at cost. All intercompany transactions have been eliminated to determine the consolidated balances. No transactions with a single customer contributed 10% or more to the Company's total revenue.

The following tables disclose selected financial information for SunTrust's reportable business segments for the three months and six months ended June 30, 2000.

## Three Months Ended June 30, 2000


(In thousands)	Fl	orida	Ge	eorgia	Ter	nnessee	Mid-	Atlantic	Inv	orate & estment nking	Paren	t/Other
Net interest income	\$	213,282	\$	126,336	\$	58,004	\$	180,260	\$	60,100	\$	1,781
Noninterest income		138,766		85,290		38,371		93,999		33,211		379,325
Noninterest expense		204,344		126,636		•		155,970		41,798		398,726
Income before taxes		147,704		84,990		36,784		118,289		51,513		(17,620)
Income tax expense		-		-		-		-		-		(22,057)
Net income	\$	147,704	\$	84,990	\$	36,784 =======	\$ ======	118,289	\$	51,513	\$	4,437
Average total assets	\$ 2	21,465,873 ========	\$ 1	12,278,943 =======	\$ 6	5,131,066 =======	\$ 1 =====	.2,533,716	\$ 1	6,684,548 =======	\$ 3	2,583,276
Revenues from external customers												
Total net interest income Total noninterest income	\$	213,162	\$	126,273	\$	57,966	\$	180,260	\$	60,100	\$	2,002
TOOM MONIMORED INCOME		109,593		70,129		30,116		80,401		32,884		133,119
Total income	\$	322,755	\$	196,402	\$	88,082	\$	260,661	\$	92,984	\$	135,121
Revenues from affiliates												
Total net interest income Total noninterest income	\$	120	\$	63			\$		\$	-	\$	(221)
		29,173 		15,161 						327 		246,206
Total income	\$	29,293 =======	\$	15,224 	\$	8,293	\$ =====	13,598	\$	327 =======	\$	245,985

## Three Months Ended June 30, 2000

(In thousands)		reasury/ conciling Items	Elim	inations	Con	solidated
Net interest income Noninterest income Noninterest expense	\$	129,267 (1) (12,272)(2) 73,132 (3)		(312,720)		443,970
Income before taxes Income tax expense		43,863 170,111 (4)				465,523 148,054
Net income		(126,248)				•
Average total assets	\$	54,088,329 ========	\$(5 =====	8,268,497) =======	\$ :====	97,497,254 =======
Revenues from external customers						
Total net interest income Total noninterest income		•	\$			769,030 443,970
Total income	 \$ ==:	116,995 ========	 \$ =====	 - =======	\$ ====	1,213,000
Revenues from affiliates Total net interest income Total noninterest income	\$	- -	\$	(312,720)	\$	- -
Total income	\$		\$ =====	(312,720)	\$	-

## Six Months Ended June 30, 2000

					Corporate &	
					Investment	
(In thousands)	Florida	Georgia	Tennessee	Mid-Atlantic	Banking	Parent/Other

Net interest income Noninterest income Noninterest expense	\$	422,133 273,700 412,417	\$	256,106 173,257 257,555	\$	117,244 74,822 119,398	\$	358,507 193,290 330,339	\$	126,809 62,976 83,597	\$	1,322 745,817 763,557
Income before taxes Income tax expense		283,416		171,808		72,668 -		221,458		106,188		(16,418) (25,799)
Net income	\$	283,416	\$ ======	171,808	\$ =====	72,668	\$	221,458	\$	106,188	\$	9,381
Average total assets	\$ 2 =====	1,083,452	\$ 1 =====	.1,710,878	\$6 =====	,041,042	\$ 1 =====	12,468,960 =======	\$ 1	6,390,782	\$ 2	9,780,093
Revenues from external customers												
Total net interest income Total noninterest income	\$	421,906 220,746	\$	256,004 143,517	\$	117,172 58,999	\$	358,507 158,639	\$	126,809 62,118	\$	1,723 239,545
Total income	\$ =====	642,652	\$ ======	399,521	\$ =====	176,171	\$	517,146	\$	188,927	\$	241,268
Revenues from affiliates Total net interest income Total noninterest income	\$	227 52,954	\$	102 29,740	\$	72 15,823	\$	- 34,651	\$	- 858	\$	(401) 506,272
Total income	\$	53,181	\$	29,842	\$	15,895	\$	34,651	\$	858	\$	505,871

		Six M	onths	Ende	d June 30,	2000	
(In thousands)	Reco	asury/ nciling tems		Elim	inations	Consol	Lidated
Net interest income Noninterest income Noninterest expense					- (640,298) (640,298)		
Income before taxes Income tax expense		119,241 347,252			- -		
Net income	\$	(228,011)		\$		\$	636,908
Average total assets					6,257,559) ======		
Revenues from external customers Total net interest income Total noninterest income							,551,623 880,822
Total income	\$	266,760		\$		\$ 2,	,432,445
Revenues from affiliates Total net interest income Total noninterest income	\$	- - -			(640,298)		- -
Total income	\$ =====		====:		(640,298)		-

- (1) The Company's reconciliation of total segment results to consolidated results includes adjustments for funds transfer pricing credits and charges related to funds provided and funds used, credits for loan loss reserves, and credits for equity.
- (2) Includes the effect of sales of securities, sales of fixed assets and other items.
- (3) Includes miscellaneous corporate expenses not allocated to the operating segments.
- (4) Reflects provision for income taxes that management does not include in its internal reporting system.

#### Item 2.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **OVERVIEW**

SunTrust Banks, Inc. is a financial holding company with its headquarters in Atlanta, Georgia. SunTrust's principal banking subsidiary, SunTrust Bank, offers a full line of financial services for consumers and businesses through its branches located primarily in Alabama, Florida, Georgia, Maryland, Tennessee, Virginia and the District of Columbia. In addition to traditional deposit, credit and trust and investment services offered by SunTrust Bank, other SunTrust subsidiaries provide mortgage banking, commercial and auto leasing, credit-related insurance, asset management, securities brokerage and investment banking services.

SunTrust has 1,151 full-service branches, including supermarket branches, and continues to leverage technology to provide customers the convenience of banking on the internet, through 1,981 automated teller machines and via twenty-four hour telebanking.

The following analysis of the financial performance of SunTrust for the second quarter of 2000 should be read in conjunction with the financial statements, notes and other information contained in this document. SunTrust has made, and may continue to make, various forward-looking statements with respect to financial and business matters. These forward-looking statements are subject to numerous assumptions, risks and uncertainties, all of which may change over time. The actual results that are achieved could differ significantly from the forward-looking statements contained in this document.

The results of operations for the six months ended June 30, 2000 are not indicative of the results that may be attained for any other period. In this discussion, net interest income and the net interest margin are presented on a taxable-equivalent basis and the ratios are presented on an annualized basis.

#### EARNINGS ANALYSIS

SunTrust reported record operating earnings of \$329.3 million and \$657.6 million for the second quarter and first six months of 2000, an increase of 6.7% and 9.5% compared with \$308.5 million and \$600.6 million in the same periods of 1999 (excluding after-tax merger-related charges of \$11.8 million, \$20.7 million, \$14.8 million and \$25.2 million for the second quarter and the first six months of 2000 and 1999, respectively). Diluted earnings per share, adjusted for merger charges, grew 14.0% to \$1.09 and 16.0% to \$2.16 from \$0.96 and \$1.86 in the same periods last year. Reported net income was \$317.5 million, or \$1.05 per diluted share for the second quarter and \$636.9 million, or \$2.09 per diluted share for the first six months of 2000. Net income growth for the first six months of 2000 compared to 1999 was impacted by lower loan loss provision resulting from the fourth quarter credit card sale, lower expense levels, and a lower effective tax rate.

Net interest margin

3.87

3.92

(Dollars in millions except per share data)	Quarters									
		2000				1999				
	2		1		4		3		2	
Summary of Operations		-								
Interest and dividend income	\$ 1,672.0		\$ 1,610.8		\$ 1,559.4		\$ 1,506.4		\$ 1,452.5	
Interest expense	903.0		828.2		763.4		711.4		667.8	
Net interest income	769.0		782.6		796.0		795.0		784.7	
Provision for loan losses	27.7		22.3		33.1		46.5		48.8	
Net interest income after		-								
provision for loan losses	741.3		760.3		762.9		748.5		735.9	
Noninterest income(1)	444.0		436.9		299.2		446.1		452.9	
Noninterest expense(2)	719.8		704.3		753.9		691.8		735.9	
Income before provision for income		-								
taxes and extraordinary gain	465.5		492.8		308.2		502.8		452.9	
Provision for income taxes	148.0		173.4		81.0		181.4		159.2	
Provision for income taxes	140.0		1/3.4		01.0		101.4		159.2	
Income before extraordinary gain	317.5		319.4		227.2		321.4		293.7	
Extraordinary gain, net of taxes(3)	-		-		202.6		_ 		-	
Net income	\$ 317.5						\$ 321.4		\$ 293.7	
								: :		
Net interest income (taxable-equivalent)	\$ 778.7		\$ 792.1		\$ 806.5		\$ 805.4		\$ 795.4	
Per common share										
Diluted										
Income before extraordinary gain Extraordinary gain, net of taxes	\$ 1.05 -		\$ 1.04		\$ 0.71 0.64		\$ 1.00		\$ 0.91	
Excladidinary gain, net of taxes		_								
Net income	1.05		1.04		1.35		1.00		0.91	
Basic										
Income before extraordinary gain	1.06		1.05		0.72		1.01		0.92	
Extraordinary gain, net of taxes	-	_	-		0.64		_ 		-	
Net income	1.06		1.05		1.36		1.01		0.92	
Dividends declared	0.370		0.370		0.345		0.345		0.345	
Book value	25.10		23.51		24.73		24.50		25.47	
Market price										
High	66.00		68.06		76.00		70.88		73.00	
Low	45.06		46.81		64.19		61.56		63.06	
Close	45.69		57.75		68.81		65.75		69.44	
Selected Average Balances										
Total assets	\$97,497.3		\$ 95,413.4		\$ 94,804.6		\$ 92,447.7		\$ 92,304.2	
Earning assets	88,200.6		85,857.5		84,447.9		82,517.2		81,329.1	
Loans	69,830.6		67,030.0		64,941.7		62,859.8		61,973.8	
Total deposits(4)	66,866.4		65,550.3		58,284.0		58,423.6		57,743.7	
Realized shareholders' equity	5,948.9		6,023.3		6,496.4		6,522.5		6,328.2	
Total shareholders' equity	7,195.9		7,476.2		8,083.1		8,210.7		8,322.5	
Common shares - diluted (thousands)	302,141		306,739		317,701		322,223		322,448	
Common shares - basic (thousands)	298,986		303,461		313,706		318,239		318,315	
Himanaial Dation(E)										
Financial Ratios(5) ROA	1.34	0.	1.38	Q.	1.85	ę.	1.42	9.	1.32	Q.
ROE	21.46		21.33		26.25		19.55	-ŏ	18.61	6
Not interest manning	21.40		21.33		20.23		19.55		10.01	

(1) Includes securities losses of \$114.9 million for the fourth quarter of 1999 related to the securities portfolio repositioning.

<sup>(2)</sup> Includes merger-related expenses of \$18.2 million and \$13.6 million for the second and first quarters of 2000 and \$7.1 million, \$7.1 million, \$17.6 million and \$13.8 million for the fourth, third, second and first quarters of 1999, respectively.

<sup>(3)</sup> Represents the gain on sale of the Company's consumer credit card portfolio during the fourth quarter of 1999, net of \$124.6 million in taxes.

<sup>(4)</sup> Includes brokered and foreign deposits of \$12.9 and \$12.2 billion for the second and first quarters of 2000 and \$4.1 billion, \$4.5 billion, \$4.5 billion for the fourth, third, second and first quarters of 1999, respectively.

<sup>(5)</sup> Calculated excluding net unrealized gains on securities available for sale because the net unrealized gains are not included in income.

Consolidated Daily Average Balances, Income/Expense and Average Yields Earned and Rates Paid (Dollars in millions; yields on taxable-equivalent basis)

June 30, 2000 March 31, 2000 Average Yields/ Income/ Yields/ Income/ Average Balances Expense Rates Balances Expense Rates Loans:(1) \$1,293.9 1,054.2 \$ 1,354.7 1,040.8 \$ 1,354.7 7.92 % 19.8 7.65 Taxable \$ 68,789.8 7 92 % \$65,975.8 7.89 % 19.6 Tax-exempt(2) 7.48 Total loans 69,830.6 1,374.5 7.92 67,030.0 1,313.5 7.88 Securities available for sale: 15,032.5 247.6 Taxable 14,483.6 242.7 6.74 Tax-exempt(2) 470.0 7.65 508.5 9.4 15,541.0 257.0 1,309.5 19.3 Total securities available for sale 14,953.6 251.6 6.77 6.65 19.3 24.5 6.41 1,309.5 5.94 Funds sold 1,537.5 ,437.1 539.9 1,279.7 1,437.1 Loans held for sale 7.45 25.1 23.7 7.03 Other short-term investments(2) 599.2 4.95 4.02 5 4 88,200.6 Total earning assets 1,681.7 7.67 85,857.5 1,620.3 7.59 Allowance for loan losses (873.8)(874.7)Cash and due from banks 3,322.7 3,395.3 1,627.5 1,627.8 Premises and equipment Other assets 3,204.3 3,058.3 Unrealized gains on securities available for sale 2,016.0 2,349.2 \$ 97,497.3 \$95,413.4 Total assets Liabilities and Shareholders' Equity Interest-bearing deposits: \$ 20,194.3 \$ 155.7 3.10 % \$20,397.8 \$ 146.1 2.88 % NOW/Money market accounts 6,449.1 55.1 6,659.4 53.8 3.25 Savings 3.43 129.4 116.6 Consumer time 10,023.1 5.19 9,599.9 4.89 Other time 4,024.7 58.1 3,756.0 49.4 38.4 Brokered deposits 2,760.9 43.9 6.40 2,585.0 5.97 Foreign deposits 148.0 9,605.0 6.31 Total interest-bearing deposits 53,615.0 590.2 4.43 52,603.1 555.0 4.24 Funds purchased 10,268.0 154.6 6.05 10,465.1 142.8 5.49 Other short-term borrowings 1,546.9 25.7 6.67 1,402.2 18.9 5.43 Long-term debt 8,070.9 132.5 6.60 6,952.9 111.5 6.45 Total interest-bearing liabilities 73,500.8 903.0 71,423.3 828.2 4.94 13,251.5 Noninterest-bearing deposits 12,947.2 Other liabilities 3,549.0 Realized shareholders' equity 6,023.3 Accumulated other comprehensive income Total liabilities and shareholders' equity Interest rate spread 2.73 % 2.93 % Net Interest Income \$ 778.7 \$ 792.1 Net Interest Margin(3) 3.71 %

<sup>(1)</sup> Interest income includes loan fees of \$32.8, \$31.7, and \$34.7 in the quarters ended June 30, March 31, 2000, and June 30,1999 and \$65.3 and \$68.1 in the six months ended June 30, 2000 and 1999. Nonaccrual loans are included in average balances and income on such loans, if recognized, is recorded on a cash basis.

<sup>(2)</sup> Interest income includes the effects of taxable-equivalent adjustments (reduced by the nondeductible portion of interest expense) using a federal income tax rate of 35% and, where applicable, state income taxes, to increase tax-exempt interest income to a taxable-equivalent basis. The net taxable-equivalent adjustment amounts included in the above table aggregated \$9.6, \$9.5, and \$10.7 in the quarters ended June 30, March 31, 2000, and June 30,1999 and \$19.2 and \$21.5 in the six months ended June 30, 2000 and 1999.

Quarter Ended Six Months Ended

e 30, 1999			Ju	ne 30, 2000		June 30, 199	9	
Average Balances	Income/ Expense	Yields/ Rates	Average Balances	Income/ Expense	Yields/ Rates	Average Balances	Income/ Expense	Yields/ Rates
\$60,837.0	\$1,140.4	7.52 %	\$67,382.8	\$2,648.6	7.90	% \$60,418.2	\$2,269.0	7.57
1,136.7	20.0	7.07	1,047.5	39.4	7.56	1,160.8	41.2	7.16
61,973.7	1,160.4	7.51	68,430.3	2,688.0	7.90	61,579.0	2,310.2	7.57
14,415.3	224.4	6.24	14,758.1	490.3	6.68	14,045.7	438.0	6.29
566.2	11.5	8.10	489.2	18.3	7.53	569.9	23.0	8.13
14,981.5	235.9	6.31	15,247.3	508.6	6.71	14,615.6	461.0	6.36
1,321.8	16.5	5.02	1,423.5	43.8	6.19	1,283.2	32.0	5.03
2,759.4	47.3	6.88	1,358.4	48.8	7.23	3,214.2	105.9	6.65
292.7	3.1	4.26	569.6	12.8	4.51	316.7	6.9	4.41
81,329.1	1,463.2	7.22	87,029.1	3,302.0	7.63	81,008.7	2,916.0	7.26
(949.1)			(874.3)			(949.5)		
3,599.7			3,359.0			3,594.3		
1,598.1			1,627.7			1,564.0		
3,502.5			3,131.3			3,535.0		
3,223.9			2,182.6			3,249.6		
\$92,304.2			\$96,455.4			\$92,002.1		
\$19,833.1	\$ 126.5	2.56 %	\$20,296.0	\$ 301.8	2.99	% \$19,703.3	\$ 253.7	2.60
7,003.4	49.9	2.86	6,554.3	108.9	3.34	6,981.7	100.5	2.90
9,815.2	116.2	4.75	9,811.5	246.0	5.04	9,915.0	237.5	4.83
4,011.9	48.8	4.88	3,890.3	107.5	5.56	4,121.3	100.8	4.93
3.3		4.87	2,673.0	82.3	6.20	1.7	_	_
4,170.8	50.3	4.84	9,884.0	298.7	6.08	3,910.9	93.3	4.81
44,837.7	391.7	3.50	53,109.1	1,145.2	4.34	44,633.9	785.8	3.55
14,849.3	172.4	4.66	10,366.6	297.4	5.77	14,817.5	341.7	4.65
1,448.1	16.8	4.65	1,474.5	44.6	6.09	1,611.7	37.1	4.64
5,741.4	86.9	6.07	7,511.9	244.0	6.53	5,764.2	175.3	6.13
66,876.5	667.8	4.00	72,462.1	1,731.2	4.80	66,827.3	1,339.9	4.04
12,906.0			13,099.3			12,688.0		
4,199.2			3,557.9			4,251.7		
6,328.2			5,986.1			6,224.7		
1,994.3			1,350.0			2,010.4		
\$92,304.2			\$96,455.4	:========	:=======	\$92,002.1		
		3.22 %			2.83			3.22
	+ F0F 4			41 550 0			** 506 1	
	\$ 795.4			\$1,570.8			\$1,576.1	

<sup>(3)</sup> Derivative instruments used to help balance SunTrust's interest-sensitivity position increased net interest income \$0.8, \$5.8 in the quarters ended June 30, 2000 and 1999, decreased net interest income \$0.7 in the quarter ended March 31, 2000, and increased net interest income \$0.1 and \$10.7 in the six months ended June 30, 2000 and 1999. Without these swaps, the net interest margin would have been 3.55%, 3.71%, and 3.89% in the quarters ended June 30 and March 31, 2000, and June 30,1999, and 3.63% and 3.90% for the six months ended June 30, 2000 and 1999.

Interest Rate Risk. The normal course of business activity exposes SunTrust to interest rate risk. Fluctuations in interest rates may result in changes in the fair market value of the Company's financial instruments, cash flows and net interest income. SunTrust's asset/liability management process manages the Company's interest rate risk position. The objective of this process is the optimization of the Company's financial position, liquidity and net interest income, while limiting the volatility to net interest income from changes in interest rates.

SunTrust uses a simulation modeling process to measure interest rate risk and evaluate potential strategies. These simulations incorporate assumptions regarding balance sheet growth and mix, pricing, and the repricing and maturity characteristics of the existing and projected balance sheet. Other interest-rate-related risks such as prepayment, basis and option risk are also considered. Simulation results quantify interest rate risk under various interest rate scenarios. Senior management regularly reviews the overall interest rate risk position and develops and implements strategies to manage the risk.

Management estimates the Company's net interest income for the next twelve months would decline 1.0% under a gradual increase in interest rates of 100 basis points, versus the projection under stable rates. Net interest income would increase by less than 1.0% under a gradual decrease in interest rates of 100 basis points, versus the projection under stable rates.

The projections of interest rate risk do not necessarily include certain actions that management may undertake to manage this risk in response to anticipated changes in interest rates.

Net Interest Income/Margin. SunTrust's net interest margin was 3.63% for the first six months of 2000, a decrease of 29 basis points from the first six months of 1999, primarily attributable to the rising rate environment, the sale of the Company's \$1.5 billion higher yielding consumer credit card portfolio in the fourth quarter of 1999 and additional purchases under the SunTrust stock repurchase program. Compared to the first six months of 1999, the rate on earning assets increased 37 basis points to 7.63% in the first six months of 2000 and the rate on interest bearing liabilities increased 76 basis points to 4.80% primarily due to the rising rates on purchased liabilities and increased reliance on purchased liabilities to fund growth.

Interest income that SunTrust was unable to recognize on nonperforming loans had a negative impact of 2 and 1 basis points on the net interest margin in the first six months of 2000 and 1999, respectively.

Noninterest Income. Noninterest income in the second quarter and first six months of 2000, adjusted to exclude the effect of securities gains and losses, decreased \$6.6 million, or 1.5% and \$5.1 million, or 0.8%, from the comparable periods last year. The decrease primarily relates to mortgage production income which decreased \$62.0 million, or 61.3% for the first six months of 2000, due to a drop in refinancing activities resulting from the rising rate environment. Included in credit card and other fees is debit card interchange income of \$14.6 million and \$27.9 million for second quarter and the first six months of 2000 compared to \$18.8 million and \$33.7 million in the same periods of 1999. Trust income, SunTrust's largest source of noninterest income, increased \$3.0 million, or 1.2% for the first six months of 2000 compared to the same period last year. Net new businesss in 2000 has not grown as much as the same period in 1999, and the market value of trust assets under management is down to \$92.8 billion in June 2000, from \$95.5 billion in June 1999. The Company expects that lower than historical growth rates will continue throughout the year 2000.

Other income in the second quarter of 2000 includes \$2.5 million in net gains on the sale of mortgage and student loans. The third quarter of 1999 includes a \$6.8 million gain on the sale of student loans. The second quarter of 1999 includes an \$8.5 million gain on the sale of student loans. In addition, the Company incurred securities losses of \$114.9 million during the fourth quarter of 1999 primarily related to a portfolio repositioning program undertaken by the Company.

Noninterest Income (In millions)

Noninterest Income Table 3

Ouarters

	2	000			
	2	1	4	3	2
Trust income	\$ 125.3	\$ 130.3	\$ 123.8	\$ 126.4	\$ 126.3
Service charges on deposit accounts	112.6	111.3	113.3	111.6	107.1
Miscellaneous charges and fees	48.8	47.4	48.1	49.0	49.3
Retail investment services	30.5	30.8	24.0	23.9	26.0
Credit card and other fees	24.4	22.1	25.7	29.2	28.2
Mortgage production related income	20.5	18.7	25.2	26.7	47.6
Mortgage servicing related income	7.7	7.7	7.5	11.5	5.1
Corporate and institutional investment services	35.3	19.7	19.6	13.2	16.3
Trading account profits and commissions	(1.4)	12.0	6.9	6.2	11.4
Other income	38.8	30.0	20.0	45.8	31.7
Securities gains (losses)	1.5	6.9	(114.9)	2.6	3.9
Total noninterest income	\$ 444.0	\$ 436.9	\$ 299.2	\$ 446.1	\$ 452.9

Noninterest Expense. Noninterest expense decreased \$16.1 million, or 2.2% and \$35.5 million, or 2.4% in the second quarter and first six months of 2000 compared to the same periods last year. Personnel expenses, consisting of salaries, other compensation and employee benefits, decreased \$24.1 million, or 5.6% and \$33.3 million, or 3.9% from the earlier periods. The reduction in other compensation of \$15.8 compared to the same quarter last year is due to adjustments of business line incentive plan expense which occurred during the second quarter. The efficiency ratio in the second quarter of 2000 improved to 58.87%, a decrease from 58.95% in the second quarter of 1999. In 1999, merger-related expenses included additional severance, accelerated depreciation and system conversion costs. In the second quarter of 2000, these merger-related expenses primarily related to accelerated depreciation and miscellaneous integration costs. Merger-related expenses were \$18.2 million and \$13.6 million for the second and first quarters of 2000 and \$7.1 million, \$7.1 million, \$17.6 million and \$13.8 million for the fourth, third, second and first quarters of 1999, respectively.

Noninterest Expense Table 4

Quarters 1999 2 2 1 4 3 \_\_\_\_\_ \_\_\_\_\_ ----------Salaries \$ 292.1 \$ 287.3 \$ 287.1 \$ 288.5 \$ 300.4 Other compensation 73.1 83.8 93.9 80.9 88.9 Employee benefits 56.9 40.2 39.7 41.5 41.4 Equipment expense 50.7 51.6 55.4 48.0 49.8 Net occupancy expense 49.9 50.1 50.0 49.8 49.9 37.0 Outside processing and software 44.4 41.6 39.8 38.7 27.9 22.3 23.9 Marketing and customer development 35.0 24.7 Postage and delivery 16.3 16.7 17.3 16.3 17.4 Communications 15.4 15.2 16.1 16.5 17.6 Credit and collection services 14.3 16.0 15.1 17.8 19.2 Merger-related expenses 18.2 13.6 7.1 7.1 17.6 10.7 Operating supplies 12.6 12.2 13.6 14.3 Consulting and legal 18.2 11.8 18.5 13.0 15.6 Amortization of intangible assets 8.8 9.0 6.3 8.6 9.0 Other expense 34.8 17.9 58.5 33.2 32.1 Total noninterest expense \$ 719.8 \$ 704.3 \$ 753.9 \$ 691.8 \$ 735.9 \_\_\_\_\_ \_\_\_\_\_ ----------\_\_\_\_\_ Efficiency ratio 58.9 % 57.3 % 68.2 % 55.3 % 58.9 % Provision for Loan Losses. The SunTrust Allowance Committee meets at least quarterly to assess the adequacy of the allowance, analyze provision and charge-off trends and affirm allowance methodology. As a result of this review process, the committee deemed the allowance as of June 30, 2000 to be adequate to cover losses inherent in the loan portfolio. The adequacy of the allowance is evaluated based on historical loss rates, specifically analyzed loans and other internal and external factors that affect credit risk. These other factors, such as the rising interest rate environment of the last six quarters, increasing consumer debt levels, recent volatility in the financial markets, and known current events that affect the Company's primary market area, are key elements in the assessment of the adequacy of the allowance because of their impact on borrowers' repayment capacity.

Charge-offs in the second quarter of 2000 were lower than in the same period last year, mainly due to the sale of the consumer credit card portfolio. The Company anticipates that higher levels of problem loans in the corporate market, particularly in the industry segments referenced below, will lead to a slight increase in net charge-offs during the rest of 2000. Nonperforming loans increased from June 30, 1999, primarily due to structural changes in the healthcare industry. Other industry sectors, however, are beginning to feel pressure from rising interest rates and the softening economy, leading SunTrust to anticipate further increases in nonperforming loans during the remainder of the year. Besides healthcare, the Company is concerned about weakening in textiles and agri-business, particularly poultry products.

SunTrust lowered the provision for loan losses in the first six months of 2000 to \$50.0 million from \$90.8 million in the same period last year. This reduction in the provision is almost entirely due to the sale of the Company's consumer credit card portfolio in November 1999. The credit card portfolio previously accounted for up to \$20 million in net charge-offs and provision expense each quarter. The ratio of net charge-offs to average loans dropped to .14% from .26% one year ago. Total provision exceeded net charge-offs by \$3.2 million.

At June 30, 2000, SunTrust's allowance for loan losses totaled \$874.5 million which was 1.22% of period loans and 309.6% of total nonperforming loans. Both ratios decreased from the second quarter of 1999. As of June 30, 1999, the allowance totaled \$941.4 million, or 1.50% of period loans and 392.9% of total nonperforming loans. These decreases are primarily attributable to the sale of the consumer credit card portfolio, which had a relatively high level of allowance for loan losses and no nonperforming loans.

Quarters

		2000				
	2	1	4	3	2	
Allowance for Loan Losses						
Balances - beginning of quarter	\$ 874.0	\$ 871.3	\$ 947.2	\$ 941.4	\$ 952.6	
Allowance from acquisitions and						
other activity - net	-	-	-	0.1	(13.4)	
Provision for loan losses	27.7	22.3	33.1	46.5	48.8	
Charge-offs:						
Commercial	(23.5)	(16.3)	(84.4)	(21.4)	(24.0)	
Real estate:	(23.3)	(10.3)	(01.1)	(21.1)	(21.0)	
Construction	(0.1)	_	(0.3)	(1.1)	(0.1)	
Residential mortgages	(2.2)	(2.2)	(4.8)	(3.5)	(3.6)	
Other	(0.9)	(0.3)	(1.1)	(0.9)	(2.6)	
Credit card	(0.9)	(1.2)	(18.6)	(18.2)	(19.4)	
Other consumer loans	(12.6)	(15.3)	(14.6)	(11.6)	(13.7)	
Total charge-offs	(40.2)	(35.3)	(123.8)	(56.7)	(63.4)	
Recoveries:						
Commercial	4.6	4.6	3.7	3.8	4.0	
Real estate:						
Construction	-	0.1	-	0.1	0.4	
Residential mortgages	0.7	0.6	0.2	1.6	0.8	
Other	0.2	1.8	1.6	0.6	1.3	
Credit card	0.6	1.5	2.7	2.7	3.3	
Other consumer loans	6.9	7.1	6.6	7.1	7.0	
Total recoveries	13.0	15.7	14.8	15.9	16.8	
Net charge-offs	(27.2)	(19.6)	(109.0)	(40.8)	(46.6)	
Balance - end of quarter	\$ 874.5 =======	\$ 874.0	\$ 871.3 ======	\$ 947.2 =======	\$ 941.4 =======	
Quarter-end loans outstanding	\$ 71,450.4	\$ 68,614.4	\$ 66,002.8	\$ 64,189.3	\$ 62,922.4	
Average loans	69,830.6	67,030.0	64,941.7	62,859.8	61,973.7	
Allowance to quarter-end loans	1.22 %	1.27 %	1.32 %	1.48 %	1.50 %	
Allowance to nonperforming loans Net charge-offs to average loans	309.6	306.8	350.0	398.6	392.9	
(annualized)	0.16	0.12	0.67	0.26	0.30	
Provision to average loans (annualized)	0.16	0.13	0.20	0.29	0.32	
Recoveries to total charge-offs	32.3	44.5	12.0	28.0	26.5	

2000 1999

	June 30	March 31	December 31	September 30	June 30
Nonperforming Assets					
Nonaccrual loans:					
Commercial	\$ 149.1	\$ 129.6	\$ 105.0	\$ 82.3	\$ 85.4
Real Estate:					
Construction	1.8	4.7	9.0	11.8	14.0
Residential mortgages	75.6	84.0	82.6	85.9	80.7
Other	27.4	37.8	34.9	45.8	48.0
Consumer loans	28.6	28.8	17.4	11.8	11.5
Total nonaccrual loans	282.5	284.9	248.9	237.6	239.6
Restructured loans	-	-	-	0.1	-
Total nonperforming loans	282.5	284.9	248.9	237.7	239.6
Other real estate owned	23.2	27.0	26.8	24.2	28.2
Total nonperforming assets	\$ 305.7	\$ 311.9	\$ 275.7	\$ 261.9	\$ 267.8
-	=========	=======================================	=========	=======================================	==========
Ratios:					
Nonperforming loans to total loans Nonperforming assets to total loans	0.40 %	0.42 %	0.38 %	0.37 %	0.38 %
plus other real estate owned	0.43	0.45	0.42	0.41	0.43
Accruing Loans Past Due					
90 Days or More	\$ 189.4	\$ 160.1	\$ 117.4	\$ 113.1	\$ 101.7

Nonperforming Assets. Nonperforming assets consist of nonaccrual loans, restructured loans and other real estate owned. Nonperforming assets have increased 10.9%, or \$30.0 million since December 31, 1999 and increased 14.2%, or \$37.9 million since June 30, 1999. Much of the increase since June 30, 1999 occurred in healthcare credits, an industry sector that continues to experience structural change and intense market pressures.

Interest income on nonaccrual loans, if recognized, is recorded using the cash basis method of accounting. During the first six months of 2000, an additional \$7.4 million of interest income would have been recorded if all nonaccrual and restructured loans had been accruing interest according to their original contract terms. Interest income recognized on nonperforming loans using the cash basis in the first six months of 2000 was \$7.7 million.

	21	000	1999				
	June 30	March 31	December 31	September 30	June 30		
Commercial	\$ 30,209.5	\$ 29,639.6	\$ 26,933.5	\$ 24,918.3	\$ 24,772.2		
Real estate:							
Construction	2,647.2	2,600.8	2,457.1	2,348.0	2,240.8		
Residential mortgages	20,295.0	19,643.1	19,619.3	18,696.6	18,237.1		
Other	7,851.5	7,937.4	7,794.9	7,656.1	7,523.5		
Credit card	75.4	98.7	77.4	1,497.2	1,476.6		
Other consumer loans	10,371.8	8,694.8	9,120.6	9,073.1	8,672.2		
Total loans	\$ 71,450.4	\$ 68,614.4	\$ 66,002.8	\$ 64,189.3	\$ 62,922.4		
	==========	==========	==========	==========	==========		

Loans. Total loans at June 30, 2000 were \$71.5 billion, an increase of \$8.5 billion or 13.6% from June 30, 1999. The Company recorded significant loan growth in commercial loans and other consumer loans, up 21.9% and 19.6% from June 30, 1999, respectively, while continuing to realize steady growth in its residential mortgage portfolio (up 11.3%), as customers shifted from fixed rate to adjustable rate mortgages. Of the \$20.3 billion in residential mortgages at June 30, 2000, \$2.1 billion were home equity loans, which also demonstrated significant growth (14.3%) in the last twelve months. The drop in credit card loans from June 30, 1999 reflects te sale of the Company's \$1.5 billion consumer credit card portfolio during the fourth quarter of 1999.

Income Taxes. The provision for income taxes was \$148.1 million and \$321.5 in the second quarter and first six months of 2000 compared to \$159.3 million and \$309.5 in the same periods last year. This represents a 34% effective tax rate for the six months ended June 30, 2000, compared to 35% for the same period last year.

Securities available for sale. Securities in the investment portfolio are classified as available-for-sale and are carried at market value with unrealized gains and losses, net of any tax effect, included in accumulated other comprehensive income and added to or deducted from realized shareholders' equity to determine total shareholders' equity. The investment portfolio continues to be proactively managed to optimize yield over an entire interest rate cycle while providing liquidity and managing market risk. The portfolio yield increased from an average of 6.31% in the second quarter of 1999 to 6.77% in the second quarter of 2000 primarily due to the repositioning of the securities portfolio during the fourth quarter of 1999 to take advantage of higher market rates.

At June 30, 2000 the portfolio size (measured at amortized cost) decreased by \$800 million from December 31, 2000. At June 30, 2000, approximately 3% of the portfolio consisted of U.S. Treasury securities, 15% U.S. government agency securities, 47% mortgage-backed securities, 8% asset-backed securities, 20% corporate bonds, 3% municipal securities and 4% other securities. Most of SunTrust's holdings in mortgage-backed securities are backed by U.S. government or federal agency guarantees limiting the credit risk associated with the mortgage loans. At June 30, 2000, the carrying value of the securities portfolio was \$2.4 billion over amortized cost, consisting of a \$2.8 billion unrealized gain on SunTrust's investment in common stock of The Coca-Cola Company and other unrealized net losses. The market value of this common stock investment increased \$507.0 million during the second quarter of 2000, which did not affect the net income of SunTrust, but was included in comprehensive income.

Liquidity Management. Liquidity is managed to ensure there is sufficient cash flow to satisfy demand for credit, deposit withdrawals and attractive investment opportunities. A large, stable core deposit base, strong capital position and excellent credit ratings are the solid foundation for SunTrust's liquidity position. Liquidity is enhanced by an investment portfolio structured to provide liquidity as needed. It is also strengthened by ready access to a diversified base of regional and national wholesale funding sources including fed funds purchased, securities sold under agreements to repurchase, negotiable certificates of deposit and offshore deposits, as well as a bank note program, commercial paper issuance by the Parent Company, and Federal Home Loan Bank advances.

Total deposits consist of consumer deposits, commercial deposits and purchased deposits. The purchased deposits include foreign and brokered deposits. Total deposits as of June 30, 2000 grew \$8.3 billion, or 13.8%, from June 30, 1999. Consumer and commercial deposits decreased \$443.9 million, or 0.8% while purchased deposits grew \$8.8 billion, or 165.2%. Consumer and commercial deposits represented 80.7% of average deposits for the second quarter of 2000 compared to 92.8% for the same period of 1999.

Net borrowed funds, which primarily include short term funds purchased and sold, purchased deposits, other short term borrowings and long term debt, were \$32.8 billion for the second quarter of 2000 compared with \$26.2 billion for the same period in 1999. The increase is primarily due to the Company's increased use of purchased deposits and long term debt. Net borrowed funds were 37.2% of average earning assets for the second quarter of 2000 as compared to 32.2% in the same period a year ago.

On April 28, 2000, the Company issued \$300 million of 7.75% subordinated notes due May 1, 2010. The Company intends to use the net proceeds from the sale of the subordinated notes for general corporate purposes.

Derivatives. SunTrust enters into various derivative contracts to meet the financial needs of its customers, generate revenue through trading activities, and to manage interest rate sensitivity for the bank. These derivative instruments include futures and forward contracts, interest rate swaps, options, interest rate caps and floors, and swaptions.

When acting in a dealer capacity for customers, SunTrust will enter into offsetting positions to eliminate exposure to interest rate and market risk. Derivative instruments used to manage the bank's interest rate sensitivity and the generation of revenue through its trading activities as of June 30, 2000 are shown in Table 8.

Derivative Instruments Table 8 (Dollars in thousands) Estimated Fair Value Weighted Average Average Notional Maturity Received Average Carrying Unrealized Unrealized Balance In Months Rate Pay Rate amount(1) Gains Hedges on Lending Commitments Forward Contracts \$ 1,824,250 \$ 266 \$ (8,637) \$ (8,371) Hedges on Foreign Currency Forward Contracts 971,002 14,854 (9,075)6.60 Interest Rate Swaps 1,797,106 (1,083) 18,860 (10,595)7,182 Interest Rate Caps/Floors 756,989 5.26 (2) (2,741)1,240 (1,501)Futures Contracts 288,000 1,037 1,035 6.50 (2) Options Contracts 20,000 Total Derivatives \$ 4,124

- (1) Carrying amount includes accrued interest receivable or payable and unamortized premiums.
- (2) Average option strike price.

Derivative contracts used in the management of interest rate volatility and trading activities increased net interest income by \$0.8 million and \$0.1 million in the second quarter and first six months of 2000.

Capital Ratios (Dollars in millions)					Table 9		
(DOITAIS III WIIIIONS)	20	00	1999				
	June 30	March 31	December 31	September 30	June 30		
Tier 1 capital	\$ 6,648.7	\$ 6,484.3	\$ 6,579.6	\$ 7,065.0	\$ 6,973.2		
Total capital	10,342.7	9,754.8	9,939.1	10,314.7	10,543.1		
Risk-weighted assets	95,571.5	88,973.4	87,866.1	84,458.9	83,192.0		
Risk-based ratios:							
Tier 1 capital	6.95 %	7.28 %	7.48 %	8.36 %	8.38 %		
Total capital	10.82	10.96	11.31	12.21	12.67		
Tier 1 leverage ratio	7.00	7.00	7.17	7.91	7.86		
Total shareholders' equity to assets	7.60	7.40	8.00	8.45	8.79		

Capital Resources. Consistent with the objective of operating a sound financial organization, SunTrust maintains capital ratios well above regulatory requirements. The rate of internal capital generation has been adequate to support asset growth. However, the Company's capital ratios have experienced a decline over the last five quarters primarily resulting from additional purchases under the SunTrust stock repurchase program and a decline in the market value of SunTrust's investment in common stock of The Coca-Cola Company. Table 9 presents capital ratios for the five most recent quarters.

Regulatory agencies measure capital adequacy within a framework that makes capital requirements sensitive to the risk profiles of individual banking companies. The guidelines define capital as either Tier 1 (primarily shareholders' equity, as defined to include certain debt obligations) or Tier 2 (to include certain other debt obligations and a portion of the allowance for loan losses, and 45% of the unrealized gains on equity securities). SunTrust is

subject to a minimum Tier 1 capital ratio (Tier 1 capital to risk-weighted assets) of 4%, total capital ratio (Tier 1 plus Tier 2 to risk-weighted assets) of 8% and Tier 1 leverage ratio (Tier 1 to average quarterly assets) of 3%. To be considered a "well capitalized" institution, the Tier 1 capital ratio, the total capital ratio, and the Tier 1 leverage ratio must equal or exceed 6%, 10% and 5%, respectively. SunTrust is committed to remaining well capitalized.

On August 10, 1999, the Board of Directors authorized the purchase of up to 15 million shares of SunTrust common stock. In 2000, SunTrust purchased 1,159,200 shares of SunTrust common stock to complete the August 10, 1999 authorization. On February 8, 2000, the Board of Directors authorized the purchase of up to 12 million shares of SunTrust common stock. As of August 2, 2000, SunTrust has purchased 10,105,542 shares of common stock under this authorization. On August 8, 2000, the Board of Directors authorized the purchase of up to 10 million shares of SunTrust common stock of the Company, including 1,894,458 shares remaining under the authorization to purchase shares of February 8, 2000.

## **PART II - OTHER INFORMATION**

## ITEM 1. LEGAL PROCEEDINGS

None

## **ITEM 2. CHANGES IN SECURITIES**

None

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

## **ITEM 5. OTHER INFORMATION**

None

## ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

None

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized this 14th day of August, 2000.

## SunTrust Banks, Inc.

(Registrant)

/s/ W.P. O'Halloran
-----William P. O'Halloran
Senior Vice President and Controller
(Chief Accounting Officer)

## **ARTICLE 9**

MULTIPLIER: 1,000

DEDICO ENDE	(1/00
PERIOD TYPE	6 MOS
FISCAL YEAR END	DEC 31 2000
PERIOD END	JUN 30 2000
CASH  NIT DE A PINIC DEPOCITE	2,847,699
INT BEARING DEPOSITS	8,109
FED FUNDS SOLD	1,613,080
TRADING ASSETS	668,709
INVESTMENTS HELD FOR SALE	17,382,207
INVESTMENTS CARRYING	0
INVESTMENTS MARKET	0
LOANS	72,796,102 <sup>1</sup>
ALLOWANCE	874,484
TOTAL ASSETS	99,750,810
DEPOSITS	68,676,435
SHORT TERM	11,579,487
LIABILITIES OTHER	3,665,475
LONG TERM	8,250,459
PREFERRED MANDATORY	0
PREFERRED	0
COMMON	323,163
OTHER SE	7,255,791
TOTAL LIABILITIES AND EQUITY	99,750,810
INTEREST LOAN	2,722,732 <sup>2</sup>
INTEREST INVEST	503,631
INTEREST OTHER	56,515
INTEREST TOTAL	3,282,878
INTEREST DEPOSIT	1,145,217
INTEREST EXPENSE	1,731,255
INTEREST INCOME NET	1,551,623
LOAN LOSSES	49,985
SECURITIES GAINS	8,393
EXPENSE OTHER	1,424,099
INCOME PRETAX	958,361
INCOME PRE EXTRAORDINARY	636,908
EXTRAORDINARY	0
CHANGES	0
NET INCOME	636,908
EPS BASIC	2.11
EPS DILUTED	2.09
YIELD ACTUAL	3.55
LOANS NON	282,486
LOANS PAST	189,435
LOANS TROUBLED	5
LOANS PROBLEM	0
ALLOWANCE OPEN	871,323
CHARGE OFFS	75,619
RECOVERIES	28,795
ALLOWANCE CLOSE	874,484
ALLOWANCE CLOSE ALLOWANCE DOMESTIC	
ALLOWANCE FOREIGN	0
ALLOWANCE FOREIGN ALLOWANCE UNALLOCATED	59,508
ALLO WANCE UNALLUCATED	39,308
1 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	

<sup>&</sup>lt;sup>1</sup> Includes loans held for sale of 1,345,694

<sup>&</sup>lt;sup>2</sup> Includes interest on loans held for sale of 48,829



