

# ANIXTER INTERNATIONAL INC

## FORM 10-Q (Quarterly Report)

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Address	2301 PATRIOT BLVD GLENVIEW, Illinois 60025
Telephone	224-521-8204
CIK	0000052795
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**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE

**SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 29, 2001

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

*COMMISSION FILE NUMBER: 1-5989*

**ANIXTER INTERNATIONAL INC.**

(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction of  
incorporation or organization)

94-1658138  
(I.R.S. Employer Identification No.)

**4711 GOLF ROAD  
SKOKIE, ILLINOIS 60076**  
(847) 677-2600

(Address and telephone number of principal executive offices)

Indicate by check mark whether the registrant (1) has filed

all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  
X No\_\_

At August 6, 2001, 36,729,620 shares of the registrant's Common Stock, \$1.00 par value, were outstanding.

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\* No reportable information under this item.

THIS REPORT MAY CONTAIN VARIOUS "FORWARD-LOOKING STATEMENTS" WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933, AS AMENDED, AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED, WHICH CAN BE IDENTIFIED BY THE USE OF FORWARD-LOOKING TERMINOLOGY SUCH AS "BELIEVES", "EXPECTS", "PROSPECTS", "ESTIMATED", "SHOULD", "MAY" OR THE NEGATIVE THEREOF OR OTHER VARIATIONS THEREON OR COMPARABLE TERMINOLOGY INDICATING THE COMPANY'S EXPECTATIONS OR BELIEFS CONCERNING FUTURE EVENTS. THE COMPANY CAUTIONS THAT SUCH STATEMENTS ARE QUALIFIED BY IMPORTANT FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE IN THE FORWARD-LOOKING STATEMENTS, A NUMBER OF WHICH ARE IDENTIFIED IN THIS REPORT. OTHER FACTORS COULD ALSO CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM EXPECTED RESULTS INCLUDED IN THESE STATEMENTS. THESE FACTORS INCLUDE GENERAL ECONOMIC CONDITIONS, TECHNOLOGY CHANGES, CHANGES IN SUPPLIER OR CUSTOMER RELATIONSHIPS, EXCHANGE RATE FLUCTUATIONS AND NEW OR CHANGED COMPETITORS.

**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**ANIXTER INTERNATIONAL INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)

(In millions, except per share amounts)	For the 13 Weeks Ended		For the 26 Weeks Ended	
	June 29, 2001	June 30, 2000	June 29, 2001	June 30, 2000
Net sales	\$ 839.8	\$ 920.9	\$1,720.1	\$1,679.7
Cost of goods sold	639.3	712.2	1,307.6	1,284.0
Gross profit	200.5	208.7	412.5	395.7
Operating expenses	155.0	156.6	315.1	304.1
Amortization of goodwill	2.3	2.1	4.5	4.1
Operating income	43.2	50.0	92.9	87.5
Interest expense	(8.9)	(11.8)	(18.2)	(21.4)
Other, net	(3.4)	1.0	(8.2)	0.8
Income before income taxes and extraordinary loss	30.9	39.2	66.5	66.9
Income tax expense	12.2	16.5	26.9	28.1
Income before extraordinary loss	18.7	22.7	39.6	38.8
Extraordinary loss on early extinguishment of debt (net of income tax benefit of \$.6)	(0.8)	-	(0.8)	-
Net income	\$ 17.9	\$ 22.7	\$ 38.8	\$ 38.8
Basic income per share:				
Income before extraordinary loss	\$ 0.52	\$ 0.62	\$ 1.08	\$ 1.08
Extraordinary loss	(0.02)	-	(0.02)	-
Net income	\$ 0.50	\$ 0.62	\$ 1.06	\$ 1.08
Diluted income per share:				
Income before extraordinary loss	\$ 0.49	\$ 0.60	\$ 1.01	\$ 1.04
Extraordinary loss	(0.02)	-	(0.02)	-
Net income	\$ 0.47	\$ 0.60	\$ 0.99	\$ 1.04

See accompanying notes to the condensed consolidated financial statements.

**ANIXTER INTERNATIONAL INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS**

(In millions)	June 29, 2001	December 29, 2000
	-----	-----
ASSETS		
	(Unaudited)	
Current assets		
Cash	\$ 8.3	\$ 20.8
Accounts receivable (less allowances of \$15.3 and \$14.8 in 2001 and 2000, respectively)	249.7	293.3
Note receivable - unconsolidated subsidiary	132.5	126.1
Inventories	623.1	738.4
Inventories returnable to vendor, net	-	120.0
Deferred income taxes	26.3	25.5
Other current assets	12.1	10.3
	-----	-----
Total current assets	1,052.0	1,334.4
Property and equipment, at cost	176.5	167.1
Accumulated depreciation	(114.3)	(110.6)
	-----	-----
Property and equipment, net	62.2	56.5
Goodwill (less accumulated amortization of \$90.2 and \$86.8 in 2001 and 2000, respectively)	234.1	239.3
Other assets	71.2	55.8
	-----	-----
	\$ 1,419.5	\$ 1,686.0
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 346.9	\$ 499.1
Accrued expenses	97.8	139.6
Income taxes payable	5.9	8.1
	-----	-----
Total current liabilities	450.6	646.8
Long-term debt	369.9	451.9
Other liabilities	38.7	32.4
	-----	-----
Total liabilities	859.2	1,131.1
Stockholders' equity		
Common stock	36.5	37.7
Capital surplus	18.1	46.9
Accumulated other comprehensive income	(56.0)	(52.6)
Retained earnings	561.7	522.9
	-----	-----
Total stockholders' equity	560.3	554.9
	-----	-----
Total liabilities and stockholders' equity	\$ 1,419.5	\$ 1,686.0
	=====	=====

See accompanying notes to the condensed consolidated financial statements.

**ANIXTER INTERNATIONAL INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

(In millions)	26 Weeks Ended	
	June 29, 2001	June 30, 2000
	----	----
Operating activities		
Net income	\$ 38.8	\$ 38.8
Adjustments to reconcile net income to net cash provided by (used in) continuing operating activities:		
Extraordinary loss	0.8	-
Depreciation and amortization	15.4	13.4
Accretion of zero-coupon convertible notes	7.2	-
Deferred income taxes	(0.3)	(1.1)
Changes in current assets and liabilities, net	63.6	(225.3)
Other, net	1.5	1.5
	-----	-----
Net cash provided by (used in) continuing operating activities	127.0	(172.7)
Investing activities		
Capital expenditures	(15.4)	(6.2)
Acquisition of business	-	(6.7)
	-----	-----
Net cash used in continuing investing activities	(15.4)	(12.9)
Financing activities		
Proceeds from long-term borrowings	578.8	844.4
Repayment of long-term borrowings	(639.4)	(649.2)
Repayment of notes payable	(27.3)	-
Proceeds from issuance of common stock	14.9	28.3
Purchases of common stock for treasury	(46.9)	(15.4)
Debt issuance costs	(0.1)	(6.0)
Other, net	(0.1)	(3.5)
	-----	-----
Net cash (used in) provided by continuing financing activities	(120.1)	198.6
	-----	-----
(Decrease) increase in cash from continuing operations	(8.5)	13.0
Cash used in discontinued operations	(4.0)	(9.7)
Cash at beginning of period	20.8	17.5
	-----	-----
Cash at end of period	\$ 8.3	\$ 20.8
	=====	=====

See accompanying notes to the condensed consolidated financial statements.

**ANIXTER INTERNATIONAL INC.**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**BASIS OF CONSOLIDATION AND PRESENTATION**

The accompanying condensed consolidated financial statements should be read in conjunction with the consolidated financial statements included in Anixter International Inc.'s ("the Company") Annual Report on Form 10-K for the year ended December 29, 2000. The condensed consolidated financial information furnished herein reflects all adjustments (consisting of normal recurring accruals) which are, in the opinion of management, necessary for a fair presentation of the condensed consolidated financial statements for the periods shown. The results of operations of any interim period are not necessarily indicative of the results that may be expected for a full fiscal year. Certain amounts for the prior year have been reclassified to conform to the 2001 presentation.

**RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS**

In June 2000, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities - an amendment of SFAS No. 133." These statements outline the accounting treatment for all derivative activity. The Company adopted these standards in the first quarter of fiscal 2001. The impact of adoption on the consolidated results of operations or financial position was not significant. The Company is exposed to the impact of interest rate changes and fluctuations in foreign currencies, as well as changes in the market value of its financial instruments. The Company periodically uses derivatives, both fair value and cash flow hedges, in order to minimize these risks, but not for trading purposes. The Company does not enter into derivative transactions that are ineffective or expect to recognize significant gains and losses associated with SFAS No. 133. During the second quarter of 2001, the Company incurred \$1.7 million in interest expense related to the cancellation of certain of its interest rate hedge agreements for which there were no longer outstanding borrowings. At June 29, 2001, the fair market value of the derivatives were included in "Other assets" on the condensed consolidated balance sheet.

In June 2001, the Financial Accounting Standards Board issued SFAS No. 141 "Business Combinations", and No. 142, "Goodwill and Other Intangible Assets", effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill will no longer be amortized but will be subject to annual impairment tests in accordance with the Statements. Other intangible assets will continue to be amortized over their useful lives.

The Company will apply the new rules on accounting for goodwill and other intangible assets beginning in the first quarter of 2002. During 2002, the Company will perform the first of the required impairment tests of goodwill as of January 1, 2002, and does not anticipate that the effect of these tests will be significant on the earnings and financial position of the Company.

## NOTE 2. ACQUISITION OF BUSINESS

In the first quarter of 2000, the Company acquired 100% of the stock of allNET Technologies Pty. Limited ("allNET") for \$6.7 million. allNET is a structured cabling distributor located in Australia. The effect of this acquisition on the operating results of the Company was not significant.

## NOTE 3. INCOME PER SHARE

The following table sets forth the computation of basic and diluted income per common share:

	13 WEEKS ENDED		26 WEEKS ENDED	
	JUNE 29, 2001	JUNE 30, 2000	JUNE 29, 2001	JUNE 30, 2000
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)				
BASIC INCOME PER SHARE				
Income before extraordinary loss	\$ 18,742	\$ 22,717	\$ 39,620	\$ 38,792
Extraordinary loss	(850)	-	(850)	-
Net income (numerator)	\$ 17,892	\$ 22,717	\$ 38,770	\$ 38,792
Weighted- average common shares outstanding (denominator)	35,829	36,444	36,567	35,985
Income before extraordinary loss	\$ 0.52	\$ 0.62	\$ 1.08	\$ 1.08
Extraordinary loss	(0.02)	-	(0.02)	-
Net income	\$ 0.50	\$ 0.62	\$ 1.06	\$ 1.08
DILUTED INCOME PER SHARE				
Income before extraordinary loss	\$ 18,742	\$ 22,717	\$ 39,620	\$ 38,792
Interest impact of assumed conversion of convertible notes	2,222	45	4,445	45
Adjusted income before extraordinary loss (numerator)	20,964	22,762	44,065	38,837
Extraordinary loss	(850)	-	(850)	-
Net income	\$ 20,114	\$ 22,762	\$ 43,215	\$ 38,837
Weighted-average common shares outstanding	35,829	36,444	36,567	35,985
Effect of dilutive securities: Stock options, warrants and convertible notes	7,301	1,446	7,147	1,367
Weighted-average common shares outstanding (denominator)	43,130	37,890	43,714	37,352
Income before extraordinary loss	\$ 0.49	\$ 0.60	\$ 1.01	\$ 1.04
Extraordinary loss	(0.02)	-	(0.02)	-
Net income	\$ 0.47	\$ 0.60	\$ 0.99	\$ 1.04



**NOTE 4. COMPREHENSIVE INCOME**

Comprehensive income, net of tax, consisted of the following:

(IN MILLIONS)	13 WEEKS ENDED		26 WEEKS ENDED	
	JUNE 29, 2001	JUNE 30, 2000	JUNE 29, 2001	JUNE 30, 2000
Net income	\$ 17.9	\$ 22.7	\$ 38.8	\$ 38.8
Cumulative effect of adoption of SFAS No. 133	-	-	2.7	-
Change in cumulative translation adjustment	1.1	(5.8)	(7.2)	(10.4)
Change in fair market value of derivatives	(1.7)	-	1.1	-
Comprehensive income	\$ 17.3	\$ 16.9	\$ 35.4	\$ 28.4

**NOTE 5. SUMMARIZED FINANCIAL INFORMATION OF ANIXTER INC.**

The Company had an ownership interest of 99.7% in Anixter Inc. at June 29, 2001, which is included in the consolidated financial statements of the Company. The following summarizes the financial information for Anixter Inc.:

**ANIXTER INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS**

(IN MILLIONS)	JUNE 29, 2001	DECEMBER 29, 2000
	-----	-----
	(UNAUDITED)	
Assets:		
Current assets	\$ 1,047.1	\$ 1,331.0
Property, net	62.2	56.5
Goodwill, net	234.1	239.3
Other assets	67.5	53.8
	-----	-----
	\$ 1,410.9	\$ 1,680.6
	=====	=====
Liabilities and Stockholders' Equity:		
Current liabilities	\$ 443.4	\$ 645.1
Other liabilities	31.5	28.6
Long-term debt	155.6	244.9
Subordinated notes payable to parent	234.3	250.5
Stockholders' equity	546.1	511.5
	-----	-----
	\$ 1,410.9	\$ 1,680.6
	=====	=====

**ANIXTER INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(UNAUDITED)

(IN MILLIONS)	13 WEEKS ENDED		26 WEEKS ENDED	
	JUNE 29, 2001	JUNE 30, 2000	JUNE 29, 2001	JUNE 30, 2000
	Net sales	\$ 839.8	\$ 920.9	\$ 1,720.1
Operating income	\$ 43.5	\$ 50.4	\$ 93.5	\$ 89.1
Income before income taxes and extraordinary loss	\$ 30.9	\$ 39.1	\$ 66.3	\$ 68.5
Net income	\$ 17.6	\$ 22.0	\$ 37.9	\$ 38.6

**NOTE 6. EXTINGUISHMENT OF DEBT**

During the second quarter of 2001, the Company repurchased \$26.2 million of its 8% senior notes that mature in September, 2003 for \$27.3 million. Additionally, the Company expensed \$.3 million of debt issuance costs associated with the cancellation of a \$110.0 million revolving credit agreement, due 2001. Accordingly, the Company recorded an extraordinary loss on the early extinguishment of debt of \$1.4 million (\$850,000 net of tax) in its condensed consolidated statements of operations for the 13 and 26 weeks ended June 29, 2001.

**NOTE 7. SUBSEQUENT EVENT**

On July 20, 2001, the Company repurchased an additional \$3.0 million of its 8% senior notes that mature in September, 2003 for \$3.1 million. The Company will reflect an extraordinary loss of \$.1 million on the early extinguishment of debt from this transaction in its condensed consolidated statements of operations for the 13 and 39 weeks ended September 28, 2001.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following is a discussion of the historical results of operations and financial condition of Anixter International Inc. (the "Company") and factors affecting the Company's financial resources. This discussion should be read in conjunction with the consolidated financial statements, including the notes thereto, set forth herein under "Financial Statements" and the Company's Annual Report on Form 10-K for the year ended December 29, 2000. This discussion contains forward-looking statements, which are qualified by reference to, and should be read in conjunction with, the Company's discussion regarding forward-looking statements as set forth in this report.

### **FINANCIAL LIQUIDITY AND CAPITAL RESOURCES**

#### **CASH FLOW**

Consolidated net cash provided by continuing operating activities was \$127.0 million for the 26 weeks ended June 29, 2001 compared, to \$172.7 million used for the same period in 2000. Cash provided by operating activities increased primarily due to a reduction in working capital required to support the business. In 2000, inventory increased \$241.1 million to support the growth of the business and a significant CLEC contract. Consolidated net cash used in investing activities was \$15.4 million for the 26 weeks ended June 29, 2001, versus \$12.9 million for the same period in 2000. For the 26 weeks ended June 29, 2001, the Company incurred \$15.4 million of capital expenditures, primarily for the expansion of warehouse facilities and purchase of software and computer equipment. In the first quarter of 2000, the Company purchased allNet Technologies Pty. Limited in Australia for \$6.7 million. Capital expenditures are expected to be approximately \$22.0 million in 2001. Consolidated net cash used in financing activities was \$120.1 million for the 26 weeks ended June 29, 2001, in comparison to \$198.6 million provided in the corresponding 2000 period. The change is primarily the result of a net decrease in long-term borrowings of \$60.6 million, extinguishment of senior notes of \$27.3 million and \$46.9 million of treasury stock purchases, partially offset by proceeds of \$14.9 million received from the exercise of 896,637 stock options. In 2000, long-term borrowings increased \$195.2 million, while treasury stock purchases were \$15.4 million. In addition, in 2000 the Company received \$28.3 million from the exercise of 1,673,000 stock options. Cash used for discontinued operations was \$4.0 million in the 26 weeks ended June 29, 2001, compared to \$9.7 million used in the corresponding 2000 period.

#### **FINANCINGS**

At June 29, 2001, \$332.4 million was available under the bank revolving lines of credit at Anixter Inc., of which \$18.5 million was available to pay the Company for general corporate purposes. On April 24, 2001, Anixter Inc. cancelled a \$110 million 364 day revolving credit line.

During the second quarter of 2001, Anixter Inc. repurchased \$26.2 million of its 8% senior notes that mature in September, 2003, for \$27.3 million. In July 2001, Anixter Inc. repurchased an additional \$3.0 million of its 8% senior notes for \$3.1 million.

Consolidated interest expense was \$18.2 million and \$21.4 million for the 26 weeks ended June 29, 2001 and June 30, 2000, respectively. The decrease is due to lower debt levels, a result of the impact of the accounts receivable securitization program implemented in the third quarter of fiscal year 2000 and lower working capital levels. During the second quarter of 2001, the Company incurred \$1.7 million in interest expense related to the cancellation of certain of its interest rate hedge agreements for which there were no longer outstanding borrowings. The Company recorded other expense of \$6.6 million related to the interest expense incurred by Anixter Receivables Corporation, a wholly owned unconsolidated subsidiary.

The Company had authorized the purchase of up to 2.8 million shares of its common stock, with the volume and timing to depend on market conditions. During the first half of 2001, the Company repurchased 2,079,000 shares at an average cost of \$22.57. Purchases were made in the open market and were financed from cash generated by operations.

## OTHER LIQUIDITY CONSIDERATIONS

Certain debt agreements entered into by the Company's subsidiaries contain various restrictions including restrictions on payments to the Company. Such restrictions have not had nor are expected to have an adverse impact on the Company's ability to meet its cash obligations.

## RESULTS OF OPERATIONS

The Company competes with distributors and manufacturers who sell products directly or through existing distribution channels to end users or other resellers. The Company's relationship with the manufacturers for which it distributes products could be affected by decisions made by these manufacturers as the result of changes in management or ownerships as well as other factors. In addition, the Company's future performance could be affected by economic downturns, potentially rapid changes in applicable technologies or regulatory changes that substantially change the cost and/or availability of public networking bandwidth.

QUARTER ENDED JUNE 29, 2001: Net income for the second quarter of 2001 was \$17.9 million compared with \$22.7 million for the second quarter of 2000. In the second quarter of 2001, the Company recorded an after-tax extraordinary loss of \$850,000 for the early extinguishment of \$26.2 million of the 8% senior notes and debt issuance costs associated with the cancellation of a \$110.0 million revolving credit agreement due 2001.

The Company's net sales during the second quarter of 2001 decreased 8.8% to \$839.8 million from \$920.9 million in the same period in 2000. Net sales by major geographic market are presented in the following table:

(IN MILLIONS)	13 WEEKS ENDED	
	JUNE 29, 2001	JUNE 30, 2000
North America	\$ 656.7	\$ 734.3
Europe	130.6	142.6
Asia Pacific and Latin America	52.5	44.0
	\$ 839.8	\$ 920.9
	=====	=====

When compared to the corresponding period in 2000, North America sales for the second quarter of 2001 decreased 10.6% to \$656.7 million. In 2000, the Company's sales included \$63 million of non-recurring low gross margin fulfillment sales. Excluding these sales, North America was down by 1.9%. This decrease reflects the general economic softness in the United States, combined with significant weakness in the Service Provider and technology related business sectors. Sales declines in the Enterprise Network Communications and Electrical Wire and Cable markets were partially offset by a significant increase in the Integrated Supply market. Europe sales decreased 8.4% primarily due to the impact of foreign exchange rates. Excluding the effect of changes in exchange rates, Europe sales declined only 2.7%. This decline is primarily related to softness in the Enterprise Network Communications market. Asia Pacific and Latin American net sales were up 19.4% from the second quarter of 2000, reflecting very strong sales in Latin America. Excluding the effect of changes in exchange rates, Asia Pacific and Latin America sales increased 22.5%.

Operating income decreased to \$43.2 million in 2001 from \$50.0 million in the second quarter of 2000. Operating income by major geographic market is presented in the following table:

(IN MILLIONS)	13 WEEKS ENDED	
	JUNE 29, 2001	JUNE 30, 2000
North America	\$ 35.4	\$ 43.9
Europe	6.9	6.2
Asia Pacific and Latin America	0.9	(0.1)
	-----	-----
	\$ 43.2	\$ 50.0
	=====	=====

North America operating income for the second quarter of 2001 decreased 19.6% from the corresponding period in 2000. Excluding the non-recurring fulfillment sales noted previously, operating profit declined 13.1%. Operating margins declined to 5.4% in the second quarter of 2001 from 6.0% in the same period in 2000. The decline in operating margin primarily relates to incremental costs associated with facility expansions completed in late 2000. Europe operating income increased 13.1% reflecting lower operating expenses and slightly higher gross margins, primarily in the Specialty Wire and Cable market. Lower operating expenses are a result of organizational changes and refocused marketing efforts over the past two years. Excluding the effect of changes in exchange rates, Europe operating profit increased 19.3%. Asia Pacific and Latin America operating income increased \$1.0 million, from a loss of \$.1 million in the second quarter of 2000. This resulted from the 19.4% improvement in sales and a reduced cost structure following the changes made in staffing and operations in recent years. Changes in exchange rates had a minimal effect on operating income.

Other expense, net totaled \$3.4 million in the second quarter of 2001 compared to income of \$1.0 million in the corresponding period in 2000. In the second quarter of 2001, the Company incurred \$3.4 million in costs associated with the accounts receivable securitization program. In 2000, the Company recorded \$1.1 million of interest income primarily related to an income tax refund. The consolidated tax provision on continuing operations decreased to \$12.2 million in 2001 from \$16.5 million in the second quarter of 2000. The second quarter 2001 effective tax rate of 39.5% is based on pre-tax book income adjusted primarily for amortization of nondeductible goodwill and losses of foreign operations for which no current benefit is available. The decline from the first quarter 2001 rate of 41.3% is due to the anticipation of a higher percentage of foreign earnings which are taxed at a lower rate due to the utilization of operating loss carry-forwards. The full year anticipated effective tax rate is 40.5%.

26 WEEKS ENDED JUNE 29, 2001: Net income for the 26 weeks ended June 29, 2001 was \$38.8 million equal to the corresponding period in 2000. In the second quarter of 2001, the Company recorded an after-tax extraordinary loss of \$850,000 for the early extinguishment of \$26.2 million of the 8% senior notes and debt issuance costs associated with the cancellation of a \$110.0 million revolving credit agreement due 2001.

The Company's net sales during the 26 weeks ended June 29, 2001 increased 2.4% to \$1,720.1 million from \$1,679.7 million in the same period in 2000.

Net sales by major geographic market are presented in the following table:

(IN MILLIONS)	26 WEEKS ENDED	
	JUNE 29, 2001	JUNE 30, 2000
North America	\$ 1,319.0	\$ 1,319.0
Europe	293.0	276.5
Asia Pacific and Latin America	108.1	84.2
	-----	-----
	\$ 1,720.1	\$ 1,679.7
	=====	=====

When compared to the corresponding period in 2000, North America sales for the 26 weeks ended June 29, 2001 remained flat at \$1,319.0 million. 2001 sales were flat in the core Enterprise Network Communications product set, while decreased sales in the Service Provider sector were offset by increased sales in the Integrated Supply and Electrical Wire and Cable markets. Europe sales increased 6.0% due to strong sales in the Service Provider and Integrated Supply markets. Excluding the effect of changes in exchange rates, Europe sales improved 12.9%. Asia Pacific and Latin American net sales were up 28.4% from the same period in 2000, reflecting improvement in their respective economies. Excluding the effect of changes in exchange rates, Asia Pacific and Latin America net sales increased 32.4%.

Operating income for the first half of 2001 increased 6.2%, or \$5.4 million, from \$87.5 million in the first half of 2000. Operating income by major geographic market is presented in the following table:

(IN MILLIONS)	26 WEEKS ENDED	
	JUNE 29, 2001	JUNE 30, 2000
North America	\$ 76.4	\$ 76.6
Europe	14.6	11.4
Asia Pacific and Latin America	1.9	(0.5)
	-----	-----
	\$ 92.9	\$ 87.5
	=====	=====

North America operating income and related operating margins were basically flat compared to last year for the first half of 2001. Europe operating income increased 28.2%, due to the increase in sales and a significant reduction in operating expenses, reflecting organizational changes and refocused marketing efforts. Excluding the effect of changes in exchange rates, Europe operating profit increased 35.0%. Asia Pacific and Latin America recorded operating profit of \$1.9 million in the first half of 2001 compared to a loss of \$.5 million for the same period in 2000. This resulted from the 28.4% improvement in sales and a reduced cost structure following the corrections made over the last two years. Changes in exchange rates had a minimal effect on operating income.

Other expense, net totaled \$8.2 million for the 26 weeks ended June 29, 2001 compared to income of \$.8 million for the same period in 2000. During the first half of 2001, the Company incurred \$7.4 million in costs associated with the accounts receivable securitization program and \$1.0 million in foreign exchange losses offset by miscellaneous income of \$.2 million. In 2000, the Company recorded \$1.1 million of interest income primarily related to an income tax refund.

The consolidated tax provision on continuing operations decreased to \$26.9 million in 2001 from \$28.1 million in the first half of 2000 due to a reduction in the income tax rate and slightly lower pre-tax earnings. The 2001 effective tax rate of 40.5% is based on pre-tax book income adjusted primarily for amortization of nondeductible goodwill and losses of foreign operations for which no current benefit is available. The decline in the effective tax rate from 42.0% in 2000, reflects the anticipation of a higher percentage of foreign earnings which have a lower effective tax rate than domestic earnings due to the utilization of operating loss carry-forwards.

## PART II. OTHER INFORMATION

### ITEM 4. SUBMISSION OF MATTER TO A VOTE OF SECURITY HOLDERS

At the Annual Meeting of Stockholders held May 24, 2001 the Directors of the Company were elected as follows:

DIRECTORS -----	VOTES -----	
	FOR -----	WITHHELD -----
Lord James Blythe	33,731,778	34,779
Robert L. Crandall	33,731,211	35,346
Robert W. Grubbs, Jr.	31,083,129	2,683,428
F. Phillip Handy	33,735,269	31,288
Melvyn N. Klein	33,732,434	34,123
John R. Petty	33,732,054	34,503
Stuart M. Sloan	33,735,526	31,031
Thomas C. Theobald	33,734,422	32,135
Matthew Zell	33,192,692	573,865
Samuel Zell	33,214,349	552,208

At this Annual Meeting, the 2001 Stock Incentive Plan was approved by a vote of 21,597,166 shares "for" and 10,002,713 shares "against" with 73,185 shares abstaining.

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

None.

(b) Reports on Form 8-K

None.



## SIGNATURES

PURSUANT TO THE REQUIREMENTS OF THE SECURITIES EXCHANGE ACT OF 1934, THE REGISTRANT HAS DULY CAUSED THIS REPORT TO BE SIGNED ON ITS BEHALF BY THE UNDERSIGNED, THEREUNTO DULY AUTHORIZED.

### ANIXTER INTERNATIONAL INC.

Date: August 9, 2001

By: /S/ ROBERT W. GRUBBS

-----  
Robert W. Grubbs  
President and Chief Executive Officer

Date: August 9, 2001

By: /S/ DENNIS J. LETHAM

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Dennis J. Letham  
Senior Vice President - Finance  
and Chief Financial Officer

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