

# GREIF INC

## FORM 8-K (Unscheduled Material Events)

Filed 4/14/1998 For Period Ending 4/14/1998

Address	425 WINTER ROAD DELAWARE, Ohio 43015
Telephone	740-549-6000
CIK	0000043920
Industry	Containers & Packaging
Sector	Basic Materials
Fiscal Year	10/31

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

### Current Report

Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act

Date of Report (Date of earliest event reported): April 14, 1998  
(March 30, 1998)

## GREIF BROS. CORPORATION

(Exact name of registrant as specified in its charter)

Delaware	1-566	31-4388903
(State or other jurisdiction of incorporation)	(Commission File No.)	(I.R.S. Employer Identification No.)

425 Winter Road, Delaware, Ohio 43015  
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code 740-549-6000

Not Applicable  
(Former name or former address, if changed since last report)

**Index to Exhibits on Page 5**

## ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS

On March 30, 1998, pursuant to the terms of a Stock Purchase Agreement, dated March 30, 1998, between Greif Bros. Corporation (the "Company") and Sonoco Products Company ("Sonoco"), the Company acquired the industrial container business of Sonoco by purchasing all of the outstanding shares of KMI Continental Fibre Drum, Inc., a Delaware corporation ("KMI"), Sonoco Plastic Drum, Inc., an Illinois corporation ("SPD"), GBC Holding Co., a Delaware corporation ("GBC Holding"), and Fibro Tambor, S.A. de C.V., a Mexican corporation ("Fibro Tambor") and the membership interest of Sonoco in Total Packaging Systems of Georgia, LLC, a Delaware limited liability company ("TPS"). KMI, SPD, GBC Holding, Fibro Tambor, TPS and their respective subsidiaries are in the business of producing, manufacturing, selling and leasing plastic drums and fibre drums principally in the United States and Mexico and refurbishing and reconditioning plastic drums principally in the United States and Mexico. In addition, on March 30, 1998, the Company entered into an agreement with Sonoco to acquire its intermediate bulk container business, which the parties intend to close as soon as receipt of necessary approvals are obtained. Pending receipt of such approvals, the Company will market and sell intermediate bulk containers for Sonoco under a distributorship agreement.

The acquisition of the industrial container business includes twelve fibre drum plants and five plastic drum plants along with facilities for research and development, packaging services and distribution. The Company has no present plans to devote any material amount of the assets acquired to other purposes.

As consideration for the shares of KMI, SPD, GBC Holding and Fibro Tambor and the membership interest of Sonoco in TPS, the Company paid \$185,395,000 in cash. The purchase price was determined through negotiations. The Company used funds available under the Credit Agreement, dated as of March 30, 1998, which provides a revolving credit facility of up to \$325,000,000, in order to pay the purchase price. The Credit Agreement is filed herewith as Exhibit 99(b).

These transactions have previously been publicly announced by the Company and a copy of the press release issued by the Company on March 31, 1998 is included herewith as Exhibit 99(a).

## ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS (concluded)

The description contained herein of the Stock Purchase Agreement is qualified in its entirety by reference to the Stock Purchase Agreement dated March 30, 1998 between the Company and Sonoco, which is attached hereto as Exhibit 2 and incorporated herein by reference.

## ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

### (a) Financial Statements of Business Acquired.

As of the date of filing of this Current Report on Form 8-K, it is impracticable for the Company to provide the financial statements required by this Item 7(a). No such financial statements are presently available. In accordance with Item 7(a)(4) of Form 8-K, the required financial statements will be filed by amendment under cover of Form 8-K/A no later than 60 days after April 14, 1998.

### (b) Pro Forma Financial Information.

As of the date of filing of this Current Report on Form 8-K, it is impracticable for the Company to provide the pro forma financial information required by this Item 7(b). No such pro forma information is presently available. In accordance with Item 7(b)(2) of Form 8-K, such pro forma financial information will be filed by amendment under cover of Form 8-K/A no later than 60 days after April 14, 1998.

### (c) Exhibits.

The following documents related to the acquisition of the shares of KMI, SPD, GBC Holding and Fibro Tambor and the membership interest in TPS are being filed as exhibits to this Form 8-K:

Exhibit Number	Description
2	Stock Purchase Agreement, dated March 30, 1998, between Greif Bros. Corporation and Sonoco Products Company (the "Stock Purchase Agreement")
99(a)	Press Release issued by Greif Bros. Corporation on March 31, 1998

## ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS (concluded)

Exhibit Number	Description
99(b)	Credit Agreement, dated as of March 30, 1998, among Greif Bros. Corporation, as Borrower, Various Financial Institutions, as Banks, and KeyBank National Association, as Agent (the "Credit Agreement")

Schedules and Exhibits to the Stock Purchase Agreement have not been filed because the Company believes they do not contain information material to an investment decision which is not otherwise disclosed in the Stock Purchase Agreement. A list has been attached to the Stock Purchase Agreement briefly identifying the contents of all omitted Schedules and Exhibits. The Company hereby agrees to furnish supplementally a copy of any omitted Schedule or Exhibit to the Securities and Exchange Commission upon its request.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

DATE: *April 14, 1998*                      *GREIF BROS. CORPORATION*

*BY /s/Michael J. Gasser*  
*Michael J. Gasser, Chairman*  
*and Chief Executive Officer*

## INDEX TO EXHIBITS

Exhibit Number	Description	Pages
2	Stock Purchase Agreement dated March 30, 1998 between Greif Bros. Corporation and Sonoco Products Company.	*
99(a)	Press Release issued by Greif Bros. Corporation on March 31, 1998.	*
99(b)	Credit Agreement, dated as of March 30, 1998, among Greif Bros. Corporation, as Borrower, Various Financial Institutions, as Banks, and KeyBank National Association, as Agent.	*

\* Included herein.

**Exhibit 2**

**STOCK PURCHASE AGREEMENT**

**BETWEEN**

**GREIF BROS. CORPORATION**

**AND**

**SONOCO PRODUCTS COMPANY,**

**AS THE SOLE SHAREHOLDER OF**

**KMI CONTINENTAL FIBRE DRUM, INC., A DELAWARE CORPORATION, SONOCO  
PLASTIC DRUM, INC., AN ILLINOIS CORPORATION, AND GBC HOLDING CO,  
A DELAWARE CORPORATION**

**AND AS THE SOLE MEMBER OF**

**TOTAL PACKAGING SYSTEMS OF GEORGIA, LLC, A DELAWARE LIMITED  
LIABILITY COMPANY**

**DATED: March 30, 1998**

TABLE OF CONTENTS

	Page
ARTICLE 1. DEFINITIONS	2
Section 1.1. Definitions	2
ARTICLE 2. PURCHASE AND SALE OF SHARES	10
Section 2.1. Purchase and Sale of Shares and TPS Interest	10
Section 2.2. Purchase Price	11
Section 2.3. Delivery of Share Certificates and the Assignment of the TPS Interest	11
ARTICLE 3. CLOSING	11
Section 3.1. Closing	11
Section 3.2. Transactions at Closing	11
ARTICLE 4. REPRESENTATIONS AND WARRANTIES OF THE SELLER	13
Section 4.1. Authority of Seller; No Conflict	13
Section 4.2. Organization and Qualification of Each Acquired Company	14
Section 4.3. Capitalization of Each Acquired Company	15
Section 4.4. Books and Records	15
Section 4.5. Financial Statements	16
Section 4.6. Events Subsequent to Most Recent Fiscal Year End	16
Section 4.7. Undisclosed Liabilities	17
Section 4.8. Compliance with Legal Requirements; Governmental Authorizations	17
Section 4.9. Legal Proceedings; Orders	18
Section 4.10. Taxes	18
Section 4.11. Real Property	19
Section 4.12. Intellectual Property	21
Section 4.13. Personal Property; Condition and Sufficiency of Assets	23
Section 4.14. Inventory	24
Section 4.15. Contracts; No Defaults	24
Section 4.16. Notes, Accounts and Other Miscellaneous Receivables	25
Section 4.17. Bank Accounts; Powers of Attorney	26
Section 4.18. Insurance	26
Section 4.19. Product Warranty	26
Section 4.20. Product Liability	26
Section 4.21. Labor Relations and Compliance	27
Section 4.22. Employee Benefits	28
Section 4.23. Customers	30
Section 4.24. Guaranties	30
Section 4.25. Environmental Matters	30
Section 4.26. Certain Payments	31
Section 4.27. Related Person Services	31
Section 4.28. Brokers' Fees	32



Section 4.29. Financial Projections	32
Section 4.30. Disclosure	32
ARTICLE 5. REPRESENTATIONS AND WARRANTIES OF BUYER	32
Section 5.1. Organization and Good Standing	32
Section 5.2. Authority; No Conflict	32
Section 5.3. Certain Proceedings	33
Section 5.4. Brokers' Fees	33
Section 5.5. Investment	33
Section 5.6. No Default	33
Section 5.7. Available Funds	33
ARTICLE 6. CERTAIN AGREEMENTS	33
Section 6.1. Investigation of the Acquired Companies by Buyer	33
Section 6.2. Preserve Accuracy of Representations and Warranties	34
Section 6.3. Consents of Third Parties; Governmental Authorizations	34
Section 6.4. Operations Prior to the Closing Date	35
Section 6.5. Notification by Seller of Certain Matters	36
Section 6.6. Title Abstracts and Surveys	36
Section 6.7. Compliance with Environmental Property Transfer Acts	37
Section 6.8. Change of Corporate Names	37
ARTICLE 7. ADDITIONAL AGREEMENTS	37
Section 7.1. Covenant Not to Compete or Solicit Business	37
Section 7.2. Access to Records after Closing	39
Section 7.3. Employees and Employee Benefit Plans	39
Section 7.4. Confidential Nature of Information	45
Section 7.5. No Solicitation	45
Section 7.6. Notes, Accounts and Other Miscellaneous Receivables	45
Section 7.7. Environmental Matters	46
Section 7.8. Financial Statement Consents	47
Section 7.9. Delivery of Audited Financial Statements	47
Section 7.10. Certain Contracts in the Name of Seller Relating to the Industrial Container Business	47
Section 7.11. Option to Purchase Far East Fibre Drum Operations	48
Section 7.12. Post Closing Real Estate Matters	49
Section 7.13. Post Closing Intellectual Property Matters	49
Section 7.14. Patent Litigation Matters	50
ARTICLE 8. CONDITIONS PRECEDENT TO OBLIGATIONS TO CLOSE	50
Section 8.1. Conditions Precedent to Buyer's Obligation to Close	50
Section 8.2. Conditions Precedent to Seller's Obligation to Close	51
ARTICLE 9. COVENANTS AS TO TAX MATTERS	52
Section 9.1. Section 338(h)(10) Election	52
Section 9.2. Liability for Taxes	53
Section 9.3. Preparation and Filing of Tax Returns	54
Section 9.4. Cooperation and Assistance	55

Section 9.5. Transfer Taxes	55
Section 9.6. Nonforeign Affidavit	55
ARTICLE 10. INDEMNIFICATION; REMEDIES	55
Section 10.1. Survival of Representations and Warranties	55
Section 10.2. Indemnification and Payment of Damages by Seller	56
Section 10.3. Indemnification and Payment of Damages by Buyer	56
Section 10.4. Limitations on Indemnification	57
Section 10.5. Procedure for Indemnification--Third Party Claims	57
Section 10.6. Procedure for Indemnification--Direct Claims	58
Section 10.7. Procedure for Indemnification--Direct Environmental Claims	58
ARTICLE 11. TERMINATION	61
Section 11.1. Termination	61
Section 11.2. Notice of Termination	61
Section 11.3. Effect of Termination	61
ARTICLE 12. GENERAL PROVISIONS	61
Section 12.1. Expenses	61
Section 12.2. Public Announcements	62
Section 12.3. Notices	62
Section 12.4. Further Assurances	63
Section 12.5. Waiver	63
Section 12.6. Entire Agreement and Modification	63
Section 12.7. Assignments, Successors, and No Third-Party Rights	63
Section 12.8. Severability	64
Section 12.9. Section Headings, Construction	64
Section 12.10. Time of Essence	64
Section 12.11. Governing Law	64
Section 12.12. Counterparts	64
Section 12.13. Incorporation of Exhibits and Schedules	64

## STOCK PURCHASE AGREEMENT

This Stock Purchase Agreement ("Agreement") is made as of March 30, 1998, by and between Greif Bros. Corporation, a Delaware corporation (the "Buyer"), and Sonoco Products Company, a South Carolina corporation (the "Seller").

### WITNESSETH:

WHEREAS, Seller owns (a) directly all of the issued and outstanding shares of KMI Continental Fibre Drum, Inc., a Delaware corporation ("KMI"), which wholly owns, as a Subsidiary, Sonoco Fibre Drum, Inc., a Delaware corporation ("SFD"), which in turn wholly owns, as a Subsidiary, Sonoco Packaging Services, Inc., a Delaware corporation ("SPS"), (b) directly all of the issued and outstanding shares of Sonoco Plastic Drum, Inc., an Illinois corporation ("SPD"), which wholly owns, as Subsidiaries, Sonoco Plastic Drum Southwest Division, Inc., a Texas corporation ("SPD Southwest") and Sonoco Plastic Drum, Inc., a Kentucky corporation ("SPD Southeast"), (c) directly all of the issued and outstanding shares of GBC Holding Co., a Delaware corporation ("GBC Holding"), (d) indirectly through wholly-owned Subsidiaries all of the issued and outstanding shares of Fibro Tambor, S.A. de C.V., a Mexican corporation ("Fibro Tambor") and (e) directly 100% percent of the membership interest in the equity and earnings of Total Packaging Systems of Georgia, LLC, a Delaware limited liability company ("TPS").

WHEREAS, KMI, SPD, GBC Holding, Fibro Tambor, TPS and their respective Subsidiaries (including SFD, SPS, SPD Southwest and SPD Southeast) are in the business of producing, manufacturing, selling and leasing plastic drums, fibre drums and intermediate bulk containers principally in the United States and Mexico and refurbishing and reconditioning plastic drums principally in the United States and Mexico, and the business operations of such entities, together with the Far East Fibre Drum Operations, constitute all of industrial container business operation of the Seller and its affiliates (all of such business, excluding therefrom the production, manufacturing, selling and leasing of intermediate bulk containers pursuant to or in connection with a License Agreement dated April 1, 1989 with Sotralentz, S. A. (the "IBC Business") shall hereinafter be referred to as the "Industrial Container Business").

WHEREAS, Seller desires to sell, and Buyer desires to purchase, the Industrial Container Business in the manner set forth in this Agreement.

WHEREAS, Seller desires to sell, and Buyer desires to purchase, (a) all of the issued and outstanding shares (the "Shares") of capital stock of (i) KMI, (ii) SPD, (iii) GBC Holding and (iv) Fibro Tambor and (b) all of the membership interest of Seller in the equity and earnings of TPS (the "TPS Interest") for the consideration and on the terms set forth in this Agreement.

NOW, THEREFORE, in consideration of the foregoing premises and the representations, warranties, covenants and agreements contained herein, Buyer and Seller agree as follows:

## **ARTICLE 1. DEFINITIONS**

Section 1.1. Definitions. For purposes of this Agreement, the following terms shall have the following meanings:

"Accounting Firm" has the meaning specified in Section 9.3(d).

"Acquired Company" means, individually, KMI, SPD, GBC Holding, Fibro Tambor, TPS and each of their respective Subsidiaries, including SFD, SPD Southwest, SPD Southeast and SPS.

"Acquired Companies" means KMI, SPD, GBC Holding, Fibro Tambor, TPS and each of their respective Subsidiaries, including SFD, SPD Southwest, SPD Southeast and SPS, collectively.

"Agreement" has the meaning specified in the first paragraph of this document.

"Allocations" has the meaning specified in Section 9.1(b).

"Applicable Contract" means any Contract specified in Section 4.15.

"Assets" means all right, title and interest in and to all of the assets of the Acquired Companies, including, without limitation, (a) all real property, leaseholds and subleaseholds therein, improvements, fixtures and fittings thereon, and easements, rights-of-way and other appurtenances thereto, (b) all tangible personal property (such as machinery, equipment, inventories of raw materials and supplies, manufactured and purchased parts, goods in process and finished goods, furniture, automobiles, trucks, tractors, trailers, tools, jigs, dies and office equipment), (c) Intellectual Property of the Acquired Companies (excluding the name "Sonoco" and any derivations, abbreviations or symbols thereof), the goodwill associated therewith, licenses and sublicenses granted and obtained with respect thereto, and rights thereunder, (d) accounts, accounts receivable, notes receivable and all other receivables, (e) cash and cash equivalents, (f) prepaid assets, (g) marketable securities and (h) deposits.

"Basis" means any past or present fact, situation, circumstance, status, condition, activity, practice, plan, occurrence, event, incident, action, failure to act, or transaction that forms or could form the basis for any specified consequence.

"Buyer" has the meaning specified in the first paragraph of this Agreement.

"Buyer Ancillary Agreements" means all Contracts, instruments and documents being or to be executed and delivered by Buyer under this Agreement or in connection herewith.

"CERCLA" means the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended, and the regulations promulgated thereunder.

"Closing" has the meaning specified in Section 3.1.

"Closing Date" means the date as of which the Closing actually takes place.

"Company" means, individually, (a) KMI, (b) SPD and (c) GBC Holding.

"Company Group" means the "affiliated group" (as defined in Section 1504(a) of the IRC without regard to the limitations contained in Section 1504(b) of the IRC) that includes Seller.

"Company Property" means any real or personal property, plant, building, facility, structure, underground storage tank, equipment or unit, or other asset currently or formerly owned, leased or operated by any of the Acquired Companies.

"Copyrights" means United States and foreign copyrights, copyrightable works, and mask work, whether registered or unregistered, and pending applications to register the same.

"Consent" means any approval, consent, ratification, waiver, or other authorization (including any Governmental Authorization).

"Contaminant" means any waste, pollutant, hazardous or toxic substance, petroleum, petroleum-based substance or waste, or any other substance that is listed, defined, designated or classified as, or otherwise determined to be, hazardous, radioactive or toxic, or a pollutant or a contaminant under or pursuant to, any Environmental Law.

"Contemplated Transactions" means all of the transactions contemplated by this Agreement, including: (a) the sale of the Shares of KMI, SPD, GBC Holding and Fibro Tambor by Seller (or, in the case of the Shares of Fibro Tambor, one or more of its wholly-owned Subsidiaries) to Buyer (or in the case of the Shares of Fibro Tambor, one or more affiliates of Buyer identified by Buyer); (b) the sale of the TPS Interest by Seller to Buyer; (c) the sale of the entire Industrial Container Business by Seller to Buyer, including the indirect acquisition by Buyer of all of the issued and outstanding shares of SFD, SPD Southwest, SPD Southeast and SPS, which entities are wholly-owned Subsidiaries of either KMI or SPD; and (d) the performance by Buyer and Seller of their respective covenants and obligations under this Agreement.

"Contract" means any agreement, contract, obligation, promise, or undertaking (whether written or oral and whether express or implied) that is legally binding.

"Election" shall have the meaning specified in Section 9.1(a).

"Encumbrance" means any lien (statutory or other), claim, charge, security interest, mortgage, deed of trust, pledge, hypothecation, assignment, conditional sale or other title retention agreement, preference, priority or other security agreement or preferential arrangement of any kind or nature, and any easement, encroachment, covenant, restriction, right of way, defect in title or other encumbrance of any kind.

"Environment" means soil, land surface or subsurface strata, surface waters (including navigable waters, ocean waters, streams, ponds, drainage basins, and wetlands), groundwaters, drinking water supply, stream sediments, ambient air (including indoor air), plant and animal life, and any other environmental medium or natural resource.

"Environmental Encumbrance" means an Encumbrance in favor of any Governmental Body for (a) any Liability under any Environmental Law or (b) damages arising from, or costs incurred by such Governmental Body in response to, a Release or threatened Release of a Contaminant into the Environment.

"Environmental Law" means all Legal Requirements relating to or addressing the Environment, including those that require or relate to: (a) advising appropriate Governmental Bodies, employees and the public of intended or actual Release of Contaminants, violations of discharge limits, or other prohibitions; (b) preventing, or reducing to acceptable levels, the Release of Contaminants into the Environment; (c) reducing the quantities, preventing the Release, or minimizing the hazardous characteristics, of Contaminants that are generated; (d) reducing to acceptable levels the risks inherent in the transportation of Contaminants; (e) cleaning up Contaminants that have been released or paying the costs of such clean up; or (f) making responsible parties pay private parties, or groups of them, for damages done to their health or the Environment, or permitting self-appointed representatives of the public interest to recover for injuries done to public assets. Environmental Law includes, without limitation, the Clean Air Act, as amended, CERCLA, the Federal Water Pollution Control Act, as amended, the Occupational Safety and Health Act of 1970, as amended, RCRA, the Safe Drinking Water Act, as amended, the Toxic Substances Control Act, as amended, the Hazardous & Solid Waste Amendments Act of 1984, as amended, the Superfund Amendments and Reauthorization Act of 1986, as amended, the Hazardous Materials Transportation Act, as amended, and any state laws implementing or that are analogs to the foregoing federal laws.

"Environmental Property Transfer Acts" means any applicable Legal Requirements that, for environmental reasons, conditions, restricts, prohibits or requires any notification or disclosure with respect to the direct or indirect transfer, sale, lease or closure of any property, including any so-called "Environmental Cleanup Responsibility Acts" or "Responsible Property Transfer Acts."

"ERISA" means the Employee Retirement Income Security Act of 1974 or any successor law, and regulations and rules issued pursuant to that Act or any successor law.

"Exclusive Distributorship Agreement" means the Exclusive Distributorship Agreement between Buyer and Seller attached hereto as Exhibit C.

"Expenses" means any and all expenses incurred in connection with investigating, defending or asserting any claim, action, suit or proceeding incident to any matter indemnified against hereunder (including, without limitation, court filing fees, court costs, arbitration fees or costs, witness fees, and reasonable fees and disbursements of legal counsel, investigators, expert witnesses, consultants, accountants and other professionals).

"Far East Fibre Drum Operations" has the meaning specified in Section 7.1.

"Fibro Tambor" has the meaning specified in the recitals of this Agreement.

"Financial Statements" has the meaning specified in Section 4.5.

"GAAP" means generally accepted United States accounting principles, applied on a basis consistent with the basis on which any balance sheet or other financial statements referred to in Section 4.5 were prepared.

"GBC Holding" has the meaning specified in the recitals of this Agreement.

"Governmental Authorization" means any approval, consent, license, permit, waiver, or other authorization issued, granted, given, or otherwise made available by or under the authority of any Governmental Body or pursuant to any Legal Requirement.

"Governmental Body" means any: (a) nation, state, county, city, town, village, district, or other jurisdiction of any nature; (b) federal, state, local, municipal, foreign, or other government; (c) governmental or quasi-governmental authority of any nature (including any governmental agency, branch, department, official, or entity and any court or other tribunal); (d) multi-national organization or body; or (e) body exercising, or entitled to exercise, any administrative, executive, judicial, legislative, police, regulatory, or taxing authority or power of any nature.

"HSR Act" means the Hart-Scott-Rodino Antitrust Improvements Act of 1976 or any successor law, and regulations and rules issued pursuant to that Act or any successor law.

"IBC Business" has the meaning specified in the recitals of this Agreement.

"IBC Sales Agreement" shall mean the IBC Sales Agreement attached as Exhibit D.

"Industrial Container Business" has the meaning specified in the recitals of this Agreement.

"Intellectual Property" means Copyrights, Patent Rights, Trademarks and Trade Secrets and all agreements, contracts, licenses, sublicenses, assignments and indemnities which relate or pertain to any of the foregoing.

"Interest Rate" has the meaning specified in Section 9.1(d).

"IRC" means the Internal Revenue Code of 1986 or any successor law, and regulations issued by the IRS pursuant to the Internal Revenue Code or any successor law.

"IRS" means the United States Internal Revenue Service or any successor agency, and, to the extent relevant, the United States Department of the Treasury.

"KMI" has the meaning specified in the first paragraph of this document.

"Knowledge of the Seller" means the actual knowledge, after due inquiry, of (a) any executive officer of Seller charged with responsibility for the Industrial Container Business, (b) any of the officers or management employees (including plant managers) of any of the Acquired Companies, (c) any in-house legal counsel for Seller or any of the Acquired Companies with duties relating to the Industrial Container Business, (d) any internal accountant, auditor or other employee of Seller or any of the Acquired Companies charged with the responsibility for preparing financial statements for any of the Acquired Companies or for compliance by any of the Acquired Companies with Legal Requirements relating to Taxes, including compliance with Legal Requirements relating to Taxes when an Acquired Company is a member of an affiliated, consolidated, combined or unitary group, (e) any employee of Seller or any of the Acquired Companies charged with responsibility for compliance by any of the Acquired Companies with any Environmental Law or (f) any employee of Seller or of the Acquired Companies charged with responsibility for compliance by any of the Acquired Companies with Legal Requirements relating to employment.

"Leased Real Property" has the meaning specified in Section 4.11(b).

"Legal Requirement" means any federal, state, local, municipal, foreign, international, multinational, or other administrative order, constitution, law, ordinance, principle of common law, regulation, statute, or treaty.

"Liability" mean any liability (whether known or unknown, whether asserted or unasserted, whether absolute or contingent, whether accrued or unaccrued, whether liquidated or unliquidated, and whether due or to become due), including any liability for Taxes.

"Losses" means any and all losses, costs, obligations, liabilities, settlement payments, awards, judgments, fines, penalties, damages, expenses, deficiencies or other charges.

"Material Adverse Effect" means any condition, circumstance, change or effect (or any development that, insofar as can be reasonably foreseen, would result in any condition, circumstance, change or effect) that is materially adverse to the Assets, business, financial condition, results of operations or prospects of the Acquired Companies, taken as a whole.

"Most Recent Financial Statements" has the meaning specified in Section 4.5.



"Most Recent Fiscal Month End" has the meaning specified in Section 4.5.

"Most Recent Fiscal Year End" has the meaning specified in Section 4.5.

"Order" means any award, decision, injunction, judgment, order, ruling, subpoena, or verdict entered, issued, made, or rendered by any court, administrative agency, or other Governmental Body or by any arbitrator.

"Ordinary Course of Business" means an action taken by a Person if: (a) such action is consistent with the past practices of such Person (including with respect to quantity and frequency) and is taken in the ordinary course of the normal day- to-day operations of such Person; and (b) such action is not required to be authorized by the board of directors of such Person (or by any Person or group of Persons exercising similar authority).

"Organizational Documents" means (a) the articles or certificate of incorporation and the bylaws or code of regulations of a corporation; (b) the partnership agreement and any certificate or statement of partnership of a general partnership; (c) the limited partnership agreement and the certificate of limited partnership of a limited partnership; (d) the articles or certificate of organization of a limited liability company and the operating agreement or limited liability company agreement of a limited liability company; (e) any charter or similar document adopted or filed in connection with the creation, formation or organization of a Person; and (f) any amendment to any of the foregoing.

"Owned Real Property" has the meaning specified in Section 4.11(a).

"Owned Software" has the meaning specified in Section 4.12(g).

"Patent Rights" means United States and foreign patents, patent applications, continuations, continuations-in- part, divisions, reissues, patent disclosures, inventions (whether or not patentable or reduced to practice) and improvements thereto.

"Permitted Encumbrances" means: (a) liens for Taxes and other governmental charges and assessments arising in the Ordinary Course of Business which are not yet due and payable, (b) liens of landlords and liens of carriers, warehousemen, mechanics and materialmen and other like liens arising in the Ordinary Course of Business for sums not yet due and payable (c) other liens on property which are not material in amount, and (d) easements, encroachments, covenants, restrictions, rights of way, defects in title or other encumbrance of any kind which do not interfere with, and are not violated by, the consummation of the Contemplated Transactions, and do not impair the marketability of, or materially detract from the value of, or materially impair the existing use of, the property affected thereby.

"Person" means any individual, corporation (including any non-profit corporation), general or limited partnership, limited liability company, joint venture, estate, trust, association, organization, labor union, or other entity or Governmental Body.

"Plan" has the meaning specified in Section 4.22.

"Proceeding" means any action, arbitration, audit, hearing, investigation, litigation, or suit (whether civil, criminal, administrative, investigative, or informal) commenced, brought, conducted, or heard by or before, or otherwise involving, any Governmental Body or arbitrator.

"Purchase Price" has the meaning specified in Section 2.2.

"RCRA" means the Resource Conservation and Recovery Act of 1976, as amended, and the regulations promulgated thereunder.

"Related Person" means, with respect to a particular individual: (a) each other member of such individual's Family; (b) any Person that is directly or indirectly controlled by such individual or one or more members of such individual's Family; (c) any Person in which such individual or members of such individual's Family hold (individually or in the aggregate) a Material Interest; and (d) any Person with respect to which such individual or one or more members of such individual's Family serves as a director, officer, partner, executor, or trustee (or in a similar capacity). With respect to a specified Person other than an individual: (a) any Person that directly or indirectly controls, is directly or indirectly controlled by, or is directly or indirectly under common control with such specified Person; (b) any Person that holds a Material Interest in such specified Person; (c) each Person that serves as a director, officer, partner, executor, or trustee of such specified Person (or in a similar capacity); (d) any Person in which such specified Person holds a Material Interest; and (e) any Person with respect to which such specified Person serves as a general partner or a trustee (or in a similar capacity). For purposes of this definition, (a) the "Family" of an individual includes (i) the individual, (ii) the individual's spouse, (iii) any other natural person who is related to the individual or the individual's spouse within the first degree, and (iv) any other natural person who resides with such individual, and (b) "Material Interest" means direct or indirect beneficial ownership (as defined in Rule 13d-3 under the Securities Exchange Act of 1934) of voting securities or other voting interests representing at least 10% of the outstanding voting power of a Person or equity securities or other equity interests representing at least 10% of the outstanding equity securities or equity interests in a Person.

"Release" means any release, spill, emission, leaking, pumping, injection, deposit, disposal, discharge, dispersal, leaching or migration of a Contaminant into the indoor or outdoor Environment or into or out of any Company Property, including the movement of Contaminants through or in the air, soil, surface water, groundwater or Company Property.

"Representative" means, with respect to a particular Person, any director, officer, employee, agent, consultant, advisor, or other representative of such Person, including legal counsel, accountants, and financial advisors.

"Seller" has the meaning specified in the first paragraph of this Agreement.

"Seller Ancillary Agreements" means all Contracts, instruments and documents being or to be executed and delivered by Seller under this Agreement or in connection herewith.

"SFD" has the meaning specified in the recitals of this Agreement.

"SPD" has the meaning specified in the recitals of this Agreement.

"SPD Southeast" has the meaning specified in the recitals of this Agreement.

"SPD Southwest" has the meaning specified in the recitals of this Agreement.

"SPS" has the meaning specified in the recitals of this Agreement.

"Shares" has the meaning specified in the recitals of this Agreement.

"Software" means computer software programs and software systems, including all databases, compilations, tool sets, compilers, higher level or "proprietary" languages, related documentation and materials, whether in source code, object code or human readable form.

"Straddle Periods" has the meaning specified in Section 9.2(c).

"Subsidiary" means, with respect to any Person (the "Owner"), any corporation or other Person of which securities or other interests having the power to elect a majority of that corporation's or other Person's board of directors or similar governing body, or otherwise having the power to direct the business and policies of that corporation or other Person (other than securities or other interests having such power only upon the happening of a contingency that has not occurred) are held by the Owner or one or more of its Subsidiaries.

"Tax" means any federal, state, local, or foreign tax (including any income, gross receipts, capital gains, license, lease, service, service use, payroll, employment, excise, severance, stamp, occupation, premium, windfall profits, environmental (including taxes under IRC Section 59A), customs duties, capital stock, franchise, profits, withholding, social security (or similar), unemployment, disability, real property, personal property, sales, use, ad valorem, transfer, registration, value added, alternative or add-on minimum, estimated, or other tax of any kind whatsoever) levy, assessment, tariff, duty, deficiency or other fee, including any interest, fine, penalty, or addition thereto, whether disputed or not, imposed, assessed or collected by or under the authority of any Governmental Body or payable pursuant to any Tax Sharing Arrangement or any other Contract relating to sharing or payment of such tax, levy, assessment, tariff, duty, deficiency or other fee or otherwise payable as a result of being a member of an affiliated, consolidated, combined or unitary group.

"Tax Return" means any return (including any information return), report, statement, schedule, notice, form, or other document or information filed with or submitted to, or required to be filed with or submitted to, any Governmental Body in connection with the determination, assessment, collection, or payment of any Tax or in connection with

the administration, implementation, or enforcement of or compliance with any Legal Requirement relating to any Tax.

"Tax Sharing Arrangement" means any written or unwritten agreement or arrangement for the allocation or payment of Tax liabilities or payment for Tax benefits with respect to a consolidated, combined or unitary Tax Return which Tax Return includes one or more of the Acquired Companies.

"Threatened" means, in respect of any claim, Proceeding, dispute, action, or other matter, any demand or statement that has been made (orally or in writing) or any notice that has been given (orally or in writing), or any other event that has occurred or any other circumstances exist that would lead a prudent Person to conclude that such a claim, Proceeding, dispute, action, or other matter is likely to be asserted, commenced, taken, or otherwise pursued in the future.

"TPS" has the meaning specified in the recitals of this Agreement.

"TPS Interest" has the meaning specified in the recitals of this Agreement.

"Trademarks" means United States, state and foreign trademarks, service marks, logos, trade dress and trade names (including all assumed or fictitious names under which any Acquired Company is conducting business or has within the previous five years conducted business), corporate names (including, with respect to each of the foregoing, all of the goodwill associated therewith), whether registered or unregistered, and pending applications to register the foregoing.

"Trade Secrets" means confidential information, ideas, compositions, trade secrets, know-how, manufacturing and production processes and techniques, research information, drawings, specification, designs, plans, improvements, concepts, methods, processes, formulae, reports, data, customer and supplier lists, mailing lists, financial, business and marketing plans, or other proprietary information.

"Transitional Services Agreement" means the Transitional Services Agreement between the Buyer and Seller in the form attached hereto as Exhibit A.

## **ARTICLE 2. PURCHASE AND SALE OF SHARES**

Section 2.1. Purchase and Sale of Shares and TPS Interest . On and subject to the terms and conditions of this Agreement, Buyer agrees to purchase from Seller (or, with respect to the Shares of Fibro Tambor, Buyer and/or one or more of its affiliates from one or more wholly-owned Subsidiaries of Seller), and Seller agrees (and with respect to the Shares of Fibro Tambor, Seller agrees to cause its wholly-owned Subsidiaries) to sell, transfer, convey and deliver to Buyer (or with respect to Fibro Tambor, Buyer and/or one or more of its affiliates), free and clear of all Encumbrances, all of the Shares of KMI, SPD, GBC Holding and Fibro Tambor at the Closing. On and subject to the terms and conditions of this Agreement, Buyer also agrees to purchase from Seller, and Seller agrees to sell, transfer, convey

and deliver to Buyer, free and clear of all Encumbrances, the TPS Interest at the Closing. At the Closing, KMI shall own, free and clear of all Encumbrances, all of the issued and outstanding shares of SFD (which in turn shall own, free and clear of all Encumbrances, all of the issued and outstanding shares of SPS), and SPD shall own, free and clear of all Encumbrances, all of the issued and outstanding shares of SPD Southeast and SPD Southwest.

Section 2.2. Purchase Price. The aggregate purchase price (the "Purchase Price") for the Industrial Container Business (including for all of the Shares and the TPS Interest) is One Hundred Eighty-Five Million Three Hundred Ninety Five Thousand Dollars (\$185,395,000). At the Closing, Buyer shall pay to Seller the Purchase Price by wire transfer in accordance with written instructions delivered to Buyer from Seller at least two business days prior to the Closing.

Section 2.3. Delivery of Share Certificates and the Assignment of the TPS Interest. At the Closing, Seller shall deliver to Buyer valid share certificates issued by KMI, SPD, GBC Holding and Fibro Tambor evidencing all the Shares of each such corporation owned of record by Seller (or in the case of Fibro Tambor, owned of record by one or more wholly-owned Subsidiaries of Seller), each duly endorsed in blank or with separate stock powers duly endorsed in blank attached, with signatures guaranteed by a commercial bank or by a member firm of the New York Stock Exchange. At the Closing, Seller shall deliver an assignment, duly executed by Seller, transferring all of the TPS Interest to Buyer. The assignment shall be in such form as Buyer's counsel may reasonably require.

### **ARTICLE 3. CLOSING**

Section 3.1. Closing. The closing of the Contemplated Transactions (the "Closing") shall take place at the offices of Buyer's counsel, Vorys, Sater, Seymour and Pease LLP, at 52 East Gay Street, Columbus, Ohio, at 2:00 p.m. (local time) on March 30, 1998.

Section 3.2. Transactions at Closing.

(a) At Closing, Seller shall deliver to Buyer the following:

(i) the share certificates evidencing the Shares of KMI, SPD, GBC Holding and Fibro Tambor as provided in Section 2.3;

(ii) the original corporate minute books and stock records of each Acquired Company, together with the original share certificates evidencing that

(a) SFD is a wholly-owned Subsidiary of KMI,

(b) SPS is a wholly-owned Subsidiary of SFD,

(c) SPD Southwest is a wholly-owned Subsidiary of SPD and (d) SPD Southeast is a wholly-owned Subsidiary of SPD;

(iii) an assignment of the TPS Interest as provided in Section 2.3, together with (a) the releases and resignations contemplated by the

Limited Liability Company Agreement of TPS (including the resignations and releases of Gary Crutchfield and Greg Wall as members of the Members Committee of TPS) in connection with such assignment, (b) the original minute books of TPS and (c) copies of documents executed in connection with the purchase by Seller of the membership interest of Twin City Container, Inc. in February 1998;

(iv) the certificate of an officer of Seller described in Section 8.1(b);

(v) a certificate of good standing of Seller, as of the most recent practicable date, from the Secretary of State of the State of South Carolina and from the Secretary of State of the state of incorporation or organization for each of the Acquired Companies;

(vi) the certificate of an officer of Seller certifying (a) the adoption and copies of resolutions of the Board of Directors of Seller approving the Contemplated Transactions and (b) the incumbency of the officers of Seller who are either executing this Agreement or any of the other documents contemplated hereunder, and the certificate of an officer of affiliates of the Seller certifying (a) the adoption and copies of any resolutions evidencing any other required corporate approvals by any of the affiliates of the Seller and (b) the incumbency of the officers of affiliates of Seller who are executing any of the other documents contemplated hereunder;

(vii) the certificate of an officer of each Acquired Company certifying and attaching thereto true and complete copies of the Organizational Documents of the Acquired Company (the certificate of incorporation attached thereto shall be certified by the applicable Secretary of State);

(viii) opinion of counsel described in Section

8.1(d);

(ix) evidence of the receipt of the Consents, as described in Section 8.1(f);

(x) evidence of the assignment by Seller or an

affiliate of the Seller (other than an Acquired Company) to an Acquired Company of specific identified Contracts (including those requiring Consent to the assignment of such Contract and those not requiring Consent to the assignment of the Contract) that relate to the Industrial Container Business but that have as a party thereto Seller or an affiliate of Seller other than an Acquired Company (provided that the form of assignment

and the Acquired Company to which such Contract shall be assigned shall be reasonably acceptable to Buyer);

(xi) the executed Transitional Services Agreement;

(xii) evidence of the filing of the name changes for the Acquired Companies as contemplated by Section 6.8 of this Agreement;

(xiii) evidence of the termination of the Trademark License Agreement as between SPC Resources, Inc. and any one or more of the Acquired Companies that are parties to such agreement;

(xiv) the executed IBC Sales Agreement; and

(xv) the executed Exclusive Distributorship Agreement.

(b) At Closing, Buyer shall deliver to Seller the following:

(i) the Purchase Price, in the manner set forth in Section 2.2;

(ii) the certificate of an officer of Buyer described in Section 8.2(b);

(iii) opinion of counsel described in Section 8.2(d);

(iv) certificates of incumbency of the officers of Buyer who are executing this Agreement and the other documents contemplated hereunder;

(v) certified copies of resolutions of the Board of Directors of Buyer approving the Contemplated Transactions;

(vi) the executed Transitional Services Agreement;

(vii) the executed IBC Sales Agreement; and

(viii) the executed Exclusive Distributorship Agreement.

#### **ARTICLE 4. REPRESENTATIONS AND WARRANTIES OF THE SELLER**

Seller represents and warrants to Buyer as follows:

Section 4.1. Organization and Authority of Seller; No Conflict.

(a) Seller is a corporation duly organized, validly existing, and in good standing under the laws of the State of South Carolina. Seller has full corporate power and authority to

conduct its business as it is now being conducted. Seller has full corporate power and authority to execute, deliver and perform this Agreement and each Seller Ancillary Agreement to which it is a party. This Agreement and each Seller Ancillary Agreement has been duly approved and authorized by all requisite corporate action. This Agreement constitutes the valid and legally binding obligation of Seller, enforceable against Seller in accordance with its terms. Upon the execution and delivery of the Seller Ancillary Agreements, such agreements will constitute the valid and legally binding obligations of Seller, enforceable against Seller in accordance with their respective terms.

(b) Except as set forth in Schedule 4.1(b), neither the execution and delivery of this Agreement or any of the Seller Ancillary Agreements nor the consummation or performance of this Agreement, any of the Seller Ancillary Agreements or any of the Contemplated Transactions will, directly or indirectly (with or without notice or lapse of time): (i) contravene, conflict with, or result in a violation of (A) any provision of the Organizational Documents of Seller or any of the Acquired Companies, or (B) any resolution adopted by the board of directors or the shareholder(s) of Seller or any of the Acquired Companies; (ii) contravene, conflict with, or result in a violation of, or give any Governmental Body or other Person the right to challenge any of the Contemplated Transactions or to exercise any remedy or obtain any relief under, any Legal Requirement or any Order to which Seller, any of the Acquired Companies, or any of the Assets owned or used by any of the Acquired Companies may be subject; (iii) contravene, conflict with, or result in a violation of any of the terms or requirements of, or give any Governmental Body the right to revoke, withdraw, suspend, cancel, terminate, or modify, any material Governmental Authorization that is held by any of the Acquired Companies or that otherwise relates to the Industrial Container Business of, or any of the Assets owned or used by, any of the Acquired Companies; (iv) contravene, conflict with, or result in a violation or breach of any provision of, or give any Person the right to declare a default or exercise any remedy under, or to accelerate the maturity or performance of, or to cancel, terminate, or modify, any Applicable Contract; or (v) result in the imposition or creation of any Encumbrance upon or with respect to any of the Assets owned or used by any of the Acquired Companies. Except as provided under the HSR Act and except as set forth in Schedule 4.1(b), neither Seller nor any of the Acquired Companies is or will be required to give any notice to or obtain any Consent from any Person (including from any Governmental Body) in connection with the execution and delivery of this Agreement, any of the Seller Ancillary Agreements or the consummation or performance of any of the Contemplated Transactions.

Section 4.2. Organization and Qualification of Each Acquired Company. Schedule 4.2 contains a complete and accurate list for each Acquired Company of its name, its jurisdiction of incorporation or organization, and other jurisdictions in which it is authorized to do business. Each Acquired Company (other than TPS) is a corporation duly organized, validly existing, and in good standing under the laws of its jurisdiction of



incorporation, and is duly qualified as a foreign corporation and is in good standing in each jurisdiction where the character of its properties owned or leased or the nature of its activities makes such qualification necessary, except where the failure to be so qualified would not result in Liability of more than \$10,000 individually to any Acquired Company or more than \$25,000 in the aggregate to the Acquired Companies. TPS is a limited liability company duly organized, validly existing, and in good standing under the laws of its jurisdiction of organization, and is duly qualified as a foreign limited liability company and is in good standing in each jurisdiction where the character of its properties owned or leased or the nature of its activities makes such qualification necessary. No other jurisdiction has demanded, requested or otherwise indicated that any such Acquired Company is required so to qualify. Each Acquired Company has full power and authority to conduct its business as it is now being conducted.

Section 4.3. Capitalization of Each Acquired Company. Schedule 4.3 sets forth (a) the name of each Acquired Company, (b) the authorized capital stock (or, in the case of TPS, equity interests) of the Acquired Company, (c) the number of issued and outstanding shares of capital stock (or, in the case of TPS, equity interests) of each Acquired Company and (d) the beneficial and record owner of all such shares of capital stock or equity interest. All of the issued and outstanding shares of capital stock (or, in the case of TPS, equity interests) of each Acquired Company have been validly issued, are fully paid and nonassessable. All of the issued and outstanding shares of capital stock (or, in the case of TPS, equity interests) of each Acquired Company are owned by the record holder thereof free and clear of all Encumbrances. There are no outstanding subscriptions, options, warrants, calls, rights (including unsatisfied preemptive rights), convertible securities, obligations to make capital contributions or advances, or voting trust arrangements, proxies, stockholders' agreements or other agreements, commitments or understandings of any character relating to the issued or unissued capital stock (or, in the case of TPS, equity interests) of any Acquired Company or securities convertible into, exchangeable for or evidencing the right to subscribe for any shares of such capital stock or equity interest, or otherwise obligating Seller or any Acquired Company to issue, transfer or sell any of such capital stock, equity interests or such other securities. There are no outstanding or authorized stock appreciation, phantom stock, profit participation or similar rights with respect to any Acquired Company or any of its securities. Except as set forth in Schedule 4.3, no Acquired Company owns, directly or indirectly, of record or beneficially, or has any Contract to acquire, any equity securities or other securities of any Person (other than equity securities of Acquired Companies).

Section 4.4. Books and Records. The books of account, minute books, stock record books and other corporate records of the Acquired Companies are true and complete in all material respects, have been maintained in accordance with Legal Requirements and accurately present and reflect in all material respects all the transactions therein described. The minute books of the Acquired Companies contain accurate and complete records of all meetings held of, and action taken by, the stockholders (or, in the case of TPS, members), the Boards of Directors and committees of the Boards of Directors (or in the case of TPS, the Board of Managers) of the Acquired Companies on or after (i) in the case of SPD, SPD Southeast and SPD Southwest, March 3, 1986, and (ii) in the case of KMI and SFD, February 25, 1985, and no meeting of any such stockholders (or, in the case of TPS, members), Board of Directors (or in the case of TPS, the Board of Managers) or committee has been held for which minutes have not been prepared and are not contained in such minute books. At the Closing, all of those books and records (including the minute books of the Acquired Companies) will be in the possession of the Acquired Companies.

Section 4.5. Financial Statements. Subject to the provisions of Section 7.9 of this Agreement, attached hereto as Schedule 4.5 are the following financial statements (collectively the "Financial Statements"): (a) audited consolidated financial statements for the fiscal year ended December 31, 1995, for the fiscal year ended December 31, 1996 and for the fiscal year ended December 31, 1997 (with the December 31, 1997 being referred to as the "Most Recent Fiscal Year End") for the Acquired Companies; and (b) unaudited interim financial statements (the "Most Recent Financial Statements") as of and for the two months ended February 28, 1998 (the "Most Recent Fiscal Month End") for the Acquired Companies. The audited Financial Statements (including the notes thereto) have been prepared in accordance with GAAP applied on a consistent basis throughout the periods covered thereby, present fairly the financial condition of the Acquired Companies as of such dates and the results of operations of the Acquired Companies for such periods. The unaudited Financial Statements have been prepared on a consistent basis with past practices, present fairly the financial condition of the Acquired Companies as of such date and the results of operations of the Acquired Companies for such period. Also attached as Schedule 4.5 are the audited consolidated financial statements for the fiscal year ended December 31, 1995, for the fiscal year ended December 31, 1996 and for the fiscal year ended December 31, 1997 for the Acquired Companies that covers both the Industrial Container Business and the IBC Business.

Section 4.6. Events Subsequent to Most Recent Fiscal Year End. Since the Most Recent Fiscal Year End, there has not been any material adverse change in the Assets, financial condition, operations, results of operations, or the Industrial Container Business of the Acquired Companies. Since the Most Recent Fiscal Year End, except as set forth in Schedule 4.6 or as provided in this Agreement, each of the Acquired Companies has operated in the Ordinary Course of Business. Without limiting the generality of the foregoing, since that date, except as set forth in Schedule 4.6 or as otherwise provided in this Agreement:

(a) the Acquired Companies have not sold, leased, transferred, or assigned any of their Assets, tangible or intangible, other than for a fair consideration in the Ordinary Course of Business and have not incurred any Liability other than in the Ordinary Course of Business; (b) the Acquired Companies have not entered into any Applicable Contract outside the Ordinary Course of Business; (c) the Acquired Companies have not accelerated, delayed or postponed the payment of accounts payable and other Liabilities outside the Ordinary Course of Business or the collection of notes or accounts receivable outside the Ordinary Course of Business; (d) the Acquired Companies have maintained inventory (including work -in-process) at levels consistent with their past practices in the Ordinary Course of Business, (e) the Acquired Companies have not accelerated, delayed or postponed the acquisition, repair or replacement of machinery, equipment and other assets used in connection with the business of the Acquired Companies in the Ordinary Course of Business; (f) the Acquired Companies have not canceled, compromised, waived, or released any right or claim (or series of related rights and claims) outside the Ordinary Course of Business; (g) the Acquired Companies have not experienced any material damage, destruction, or loss (whether or not covered by insurance) to their Assets; (h) the Acquired Companies have not entered into any employment contract or collective bargaining agreement, written or oral, or modified the terms of any existing such contract or agreement outside the Ordinary Course of Business; (i) the Acquired Companies have not made any other change in employment terms for any of its directors, officers, and employees outside the Ordinary Course of Business; (j) the Acquired Companies have not made, or agreed to make, any payment

of cash or distribution of assets to Seller or any affiliate of Seller except for payments for services rendered or products delivered in the Ordinary Course of Business and except for distributions of cash made in the Ordinary Course of Business;

(k) the Acquired Companies have not made any change in the accounting principles and practices used by the Acquired Companies from those applied in the preparation of the Financial Statements; (l) the Acquired Companies have not prepared or filed any Tax Return inconsistent with past practice or, on any such Tax Return, taken any position, made any election, or adopted any method that is inconsistent with positions taken, elections made or methods used in preparing or filing similar Tax Returns in prior periods (including, without limitation, positions, elections or methods which would have the effect of deferring income to periods for which Buyer is liable pursuant to Section 9.2(b) or accelerating deductions to periods for which Seller is liable pursuant to Section 9.2(a), (m) the Acquired Companies have not paid, agreed to pay or incurred any Liability for any payment for any contribution to any Plan other than in the Ordinary Course of Business or paid any bonus to any employees other than in the Ordinary Course of Business or granted any increase in compensation to any employee other than in the Ordinary Course of Business or made any increase or enhancement of benefits in any of the Plans other than in the Ordinary Course of Business and (s) there has not been any other occurrence, event, incident, action, failure to act, or transaction outside the Ordinary Course of Business involving any of the Acquired Companies.

Section 4.7. Undisclosed Liabilities. Except as set forth in Schedule 4.7, the Acquired Companies do not have any Liability (and there is no Basis for any present or future Proceeding against it giving rise to any Liability), except for

(a) Liabilities set forth on the face of the Most Recent Financial Statements and (b) Liabilities which have arisen after the Most Recent Fiscal Month End in the Ordinary Course of Business (none of which results from, arises out of, relates to, is in the nature of, or was caused by any breach of contract, breach of warranty, tort, infringement, or violation of any Legal Requirement); and (c) Liabilities which do not either singly or in the aggregate exceed \$20,000.

Section 4.8. Compliance with Legal Requirements; Governmental Authorizations.

(a) Except as set forth in Schedule 4.8: (i) each Acquired Company is and has been in compliance in all material respects with each Legal Requirement that is or was applicable to it or to the conduct or operation of the Industrial Container Business or the ownership or use of any of its Assets; and (ii) to the Knowledge of Seller, no Acquired Company has received any notice or other communication from any Governmental Body or any other Person regarding any actual or alleged violation of, or failure to comply with, any material Legal Requirement.

(b) Schedule 4.8 contains a complete and accurate list of each Governmental Authorization that is held by an Acquired Company or that otherwise relates to the business of, or to any of the Assets owned or used by, the Acquired Company. Each Governmental Authorization listed or required to be listed in Schedule 4.8 is valid and in full force and effect. The Governmental Authorizations listed in Schedule 4.8 collectively constitute all of the Governmental Authorizations necessary to permit the Acquired Company to lawfully conduct and operate the Industrial Container Business in the manner it currently conducts and operates such business and to permit the Acquired Company to own and use its Assets in the manner in which it currently owns

and uses such Assets, except for such Governmental Authorizations where the failure to have such Governmental Authorizations would not result in Liability of more than \$10,000 individually to any Acquired Company or more than \$25,000 in the aggregate to the Acquired Companies. Except as set forth on Schedule 4.8, the purchase of the TPS Interest and the Shares of KMI, SPD, GBC Holding and Fibro Tambor by Buyer shall not invalidate any such Governmental Authorization or otherwise require any filing with or disclosure to any Governmental Body in order to maintain the validity of, keep in full force and effect, the Governmental Authorizations.

Section 4.9. Legal Proceedings; Orders. Except as set forth in Schedule 4.9, there is no pending Proceeding: (a) that has been commenced by or against an Acquired Company or that otherwise relates to or may materially affect the business of, or any of the Assets owned or used by, an Acquired Company; or (b) that challenges, or that may have the effect of preventing, delaying, making illegal, or otherwise interfering with, any of the Contemplated Transactions. To the Knowledge of the Seller, no such Proceeding has been Threatened. Except as set forth in Schedule 4.9: (a) there is no Order to which an Acquired Company, or any of the Assets owned or used by an Acquired Company, is subject; and (b) to the Knowledge of the Seller, no officer, director, agent, or employee of Acquired Company is subject to any Order that prohibits such officer, director, agent, or employee from engaging in or continuing any conduct, activity, or practice relating to the business of the Acquired Company.

Section 4.10. Taxes.

(a) Except as set forth in Schedule 4.10, (i) each Acquired Company and each Company Group has duly and timely filed all Tax Returns required to be filed on or before the Closing Date (taking into account permitted extensions), (ii) all items of income, gain, loss, deduction and credit or other items required to be included in each such Tax Return have been so included and all information provided in each such Tax Return is true, correct and complete, (iii) all Taxes owed by an Acquired Company or a Company Group which have become due with respect to the period covered by each such Tax Return have been timely paid in full, (iv) all withholding Tax requirements imposed on or with respect to an Acquired Company or a Company Group have been satisfied in full, and (v) no penalty, interest or other charge is or will become due with respect to the late filing of any such Tax Return or late payment of any such Tax.

(b) None of the Tax Returns of an Acquired Company that only contain financial information concerning the Acquired Company has been audited by a Governmental Body except as set forth in Schedule 4.10 and except for Tax Returns for periods for which the statute of limitations has expired.

(c) There is no claim against an Acquired Company for any Taxes, and no assessment, deficiency or adjustment has been asserted or proposed with respect to any Tax Return of an Acquired Company that only contains financial information concerning the Acquired Company other than those disclosed in Schedule 4.10. To the Knowledge of the Seller, there is no Basis

for any assessment, deficiency or adjustment with respect to any Tax Return of an Acquired Company that only contains financial information concerning the Acquired Company.

(d) Except as set forth in Schedule 4.10, there is not in force any extension of time with respect to the due date for the filing of any Tax Return of an Acquired Company that only contains financial information concerning the Acquired Company or any waiver or agreement for any extension of time for the assessment or payment of any Tax of or with respect to an Acquired Company.

(e) Except as set forth in Schedule 4.10, none of the Acquired Companies has any Liability for the Taxes of any Person as a transferee or successor, by Contract or otherwise.

(f) There are no liens for Taxes (other than for current Taxes not yet due and payable) upon the Assets of any Acquired Company.

(g) All Tax Sharing Arrangements and Tax indemnity arrangements relating to any Acquired Company (other than this Agreement) will terminate prior to the Closing Date, and no Acquired Company will have any Liability thereunder on or after the Closing Date.

(h) None of the Acquired Companies is or has been a United States Real Property Holding Corporation (as defined in Section 897(c)(2) of the IRC) during the applicable period specified in Section 897(c)(1)(A)(ii) of the IRC.

(i) TPS is disregarded as an entity separate from its owner for federal income Tax purposes and has not elected otherwise pursuant to Treasury Regulation Section 301.7701-3.

#### Section 4.11. Real Property.

(a) Schedule 4.11(a) contains a brief description of

(i) each parcel of real property owned by an Acquired Company (the "Owned Real Property") (showing the record title holder, legal description, permanent index number, location, improvements, the uses being made thereof and any indebtedness secured by an Encumbrance thereon) and (ii) each option held by an Acquired Company to acquire any real property. Except as set forth in Schedule 4.11(a), each Acquired Company has good, marketable and insurable (at ordinary rates) title in fee simple absolute to all Owned Real Property held of record by such Acquired Company and to all buildings, structures and other improvements thereon, in each case free and clear of all Encumbrances, except for Permitted Encumbrances. Except as set forth on Schedule 4.11(a), each Acquired Company has fulfilled and performed in all material respects all its obligations, and all obligations binding upon any Owned Real Property, under each of the Encumbrances to which any Owned Real Property is subject, and, to the Knowledge of Seller, no Acquired Company is in breach or default under, or in violation of or noncompliance with, any such Encumbrances, and to the Knowledge of Seller, no event has occurred and no condition or state of facts exists which, with the passage of time or the giving of notice or both, would constitute such a breach, default, violation or noncompliance. Except as set forth on Schedule 4.11(a), each Owned Real Property has received all Governmental Authorizations required in connection with the operation thereof and has been operated and maintained in all material respects in accordance with all Legal

Requirements (including all Legal Requirements relating to zoning). The consummation of the Contemplated Transactions by this Agreement will not result in any breach or violation of, default under or noncompliance with, or any forfeiture or impairment of any rights under, any Encumbrance to which any Owned Real Property is subject, or require any consent, approval or act of, or the making of any filing with, any Person party to or benefited by or possessing the power or authority to exercise rights or remedies under or with respect to any such Encumbrance. All public utilities currently utilized at each Owned Real Property give adequate service to the Owned Real Property, and the Owned Real Property has unlimited access to and from publicly dedicated streets, the responsibility for maintenance of which has been accepted by the appropriate Governmental Body. Complete and correct copies of any instruments evidencing Encumbrances, commitments for the issuance of title insurance, title opinions, surveys and appraisals in Seller's or the Acquired Company's possession and any policies of title insurance currently in force and in the possession of Seller or the Acquired Company with respect to each such parcel have heretofore been delivered by Seller to Buyer.

(b) Schedule 4.11(b) sets forth a list and brief description of each lease or similar agreement (showing the parties thereto, annual rental, expiration date, renewal, purchase and termination options, if any, the improvements thereon, the uses being made thereof, and the location and the legal description of the real property covered by, and the space occupied under, such lease or other agreement) under which (i) an Acquired Company is lessee or sublessee of, or holds, uses or operates, any real property owned by any third Person (the "Leased Real Property") or (ii) an Acquired Company is lessor of any of the Owned Real Property. Except as set forth in Schedule 4.11(b), each Acquired Company has the right to quiet enjoyment of all the Leased Real Property described in such Schedule for the full term of each such lease or similar agreement (and any renewal option) relating thereto, and the leasehold or other interest of the Acquired Company in such Leased Real Property is not subject or subordinate to any Encumbrance, except for Permitted Encumbrances. Except as set forth on Schedule 4.11(b) and except for Permitted Encumbrances, there are no agreements or other documents governing or affecting the occupancy or tenancy of any of the Leased Real Property by an Acquired Company or of any of the Owned Real Property by any Person other than an Acquired Company. With respect to each lease and similar agreement listed in Schedule 4.11(b), except as set forth on Schedule 4.11(b) : (i) the lease is legal, valid, binding, enforceable, and is in full force and effect; (ii) no Acquired Company, and to the Knowledge of the Seller, no other party is in breach or default, and to the Knowledge of Seller, no event has occurred which, with notice or lapse of time, would constitute a breach or default or permit termination, modification, or acceleration thereunder; (iii) no Acquired Company, and to the Knowledge of the Seller, no other party to the lease has repudiated any provision thereof; (iv) there are no disputes, oral agreements, or forbearance programs in effect as to the lease; (v) no Acquired Company has assigned, transferred, conveyed, mortgaged, deeded in trust, or encumbered any interest in the leasehold; (vi) to the Knowledge of Seller all facilities leased or subleased thereunder have received all Governmental Authorizations required in connection with the operation thereof and have been operated and maintained in accordance with all Legal Requirements (including all Legal Requirements relating to zoning); (vii) all facilities leased thereunder are supplied with public utilities that give adequate service to the Leased Real Property, and the Leased Real Property has unlimited access to and from publicly dedicated streets, the responsibility for maintenance of which has been accepted by the appropriate

Governmental Body, (viii) no rights or interests of any Acquired Company under the leases or subleases have been waived or released; and (ix) no consent of the lessor is required in connection with the Contemplated Transactions. Complete and correct copies of any instruments evidencing Encumbrances, commitments for the issuance of title insurance, title opinions, surveys and appraisals in Seller's or an Acquired Company's possession and any policies of title insurance currently in force and in the possession of Seller or an Acquired Company with respect to each such parcel of Leased Real Property have heretofore been delivered by Seller to Buyer.

(c) Neither the whole nor any part of the Owned Real Property or any Leased Real Property is subject to any Proceeding for condemnation, eminent domain or other taking by any public authority, and, to the Knowledge of the Seller, no such condemnation or other taking is Threatened.

(d) Neither Seller nor any Acquired Company has received any notice from any Governmental Body concerning any actual or contemplated public improvements made or to be made by any Governmental Body, the costs of which are or are to become special assessments and a lien upon any Owned Real Property or Leased Real Property, and, to the Knowledge of the Seller, no such public improvement is Threatened.

#### Section 4.12. Intellectual Property.

(a) Schedule 4.12(a) contains a list and description (showing in each case any product, device, process, service, business or publication covered thereby, the registered or other owner, expiration date and number, if any) of all Copyrights, Patent Rights and Trademarks owned by, licensed to or used by an Acquired Company.

(b) Schedule 4.12(b) contains a list and description (showing in each case any owner, licensor or licensee) of all Software owned by, licensed to or used by an Acquired Company which is material to the Industrial Container Business, except Software licensed to an Acquired Company that is available in consumer retail stores and subject to "shrink-wrap" license agreements.

(c) Schedule 4.12(c) contains a list and description (showing in each case the parties thereto and the material terms thereof) of all agreements, contracts, licenses, sublicenses, assignments and indemnities which relate to (i) any Copyrights, Patent Rights or Trademarks listed in Schedule 4.12(a), (ii) any Trade Secrets owned by, licensed to or used by an Acquired Company or (iii) any Software listed in Schedule 4.12(b).

(d) Except as disclosed in Schedule 4.12(d), an Acquired Company either (i) owns the entire right, title and interest in and to the Intellectual Property and Software included in its Assets, free and clear of any Encumbrance or (ii) has the perpetual, royalty-free right to use the same.

(e) Except as disclosed in Schedule 4.12(e), (i) all registrations for Copyrights, Patent Rights and Trademarks identified in Schedule 4.12(a) as being owned by an Acquired Company are valid and in force, and all applications to register any unregistered Copyrights, Patent Rights and Trademarks so identified are pending and in good standing, all without challenge of any kind, (ii) the Intellectual Property owned by an Acquired Company is valid and enforceable, (iii) an Acquired Company has the sole and exclusive right to bring actions for infringement or unauthorized use of the Intellectual Property and Software owned by the Acquired Company and, to the Knowledge of the Seller, there is no Basis for any such action, (iv) each Acquired Company has taken all actions necessary to protect, and where necessary register, the Copyrights, Trademarks, Software, Patent Rights or Trade Secrets which is material to the Industrial Container Business and (v) no Acquired Company is in material breach of any agreement affecting the Intellectual Property, and no Acquired Company has taken any action which would impair or otherwise adversely affect its rights in the Intellectual Property. Correct and complete copies of (x) registrations for all registered Copyrights, Patent Rights and Trademarks identified in Schedule 4.12(a) as being owned by an Acquired Company and (y) all pending applications to register unregistered Copyrights, Patent Rights and Trademarks identified in Schedule 4.12(a) as being owned by an Acquired Company (together with any subsequent correspondence, notices or filings relating to the foregoing) have heretofore been delivered by Seller to Buyer.

(f) Except as set forth in Schedule 4.12(f), (i) no infringement of any Intellectual Property of any other Person has occurred or results in any way from the operations, activities, products, Software, equipment, machinery or processes used in the Industrial Container Business of the Acquired Companies, (ii) no claim of any infringement of any Intellectual Property of any other Person has been made or asserted in respect of the operations of the Industrial Container Business of the Acquired Companies, (iii) no claim of invalidity of any Copyright, Trademark or Patent Right, Software or Trade Secret has been made, and (iv) no Proceedings are pending or, to the Knowledge of the Seller, Threatened which challenge the validity, ownership or use of any Intellectual Property.

(g) Except as disclosed in Schedule 4.12(g), (i) the Software which is material to the Industrial Container Business included in the Assets of the Acquired Companies is not subject to any transfer, assignment, reversion, site, equipment, or other limitations, (ii) each Acquired Company has maintained and protected the Software which is material to the Industrial Container Business included in the assets and properties of such Acquired Company that it owns (the "Owned Software") (including all source code and system specifications) with appropriate proprietary notices, confidentiality and non-disclosure agreements and such other measures as are necessary to protect the proprietary, trade secret or confidential information contained therein, (iii) the Owned Software has been registered or is eligible for protection and registration under applicable copyright law and has not been forfeited to the public domain, (iv) the Acquired Companies have copies of all prior releases or separate versions of the Owned Software so that the same may be subject to registration in the United States Copyright Office, (v) the Acquired Companies have complete and exclusive right, title and interest in and to the Owned Software, (vi) the Owned Software does not infringe any Intellectual Property of any other Person, and (vii) any Owned Software includes the source code, system documentation, statements of principles of operation and



schematics, as well as any pertinent commentary, explanation, program (including compilers), workbenches, tools, and higher level (or "proprietary") language used for the development, maintenance, implementation and use thereof, so that a trained computer programmer could develop, maintain, enhance, modify, support, compile and use all releases or separate versions of the same.

(h) Except as disclosed in Schedule 4.12(h), to the Knowledge of the Seller, all employees, agents, consultants or contractors who have contributed to or participated in the creation or development of any Intellectual Property material to the Industrial Container Business or Software material to the Industrial Container Business on behalf of an Acquired Company or any predecessor in interest to any of them either (i) is a party to a "work-for-hire" agreement under which the Acquired Company is deemed to be the original owner/author of all property rights therein or (ii) has executed an assignment or an agreement to assign in favor of the Acquired Company (or such predecessor in interest, as applicable) of all right, title and interest in such material.

(i) The Acquired Companies have not permitted any third party access to the Intellectual Property material to the Industrial Container Business, except for Persons who have entered into, and who are in full compliance with, confidentiality and nondisclosure agreements with regard to the Intellectual Property material to the Industrial Container Business. The Acquired Companies have not permitted any third party to use, copy or otherwise exploit any of the Intellectual Property except pursuant to a valid and legally enforceable license agreement which protects the proprietary rights of the Acquired Companies in such Intellectual Property.

(j) No Person has asserted any royalty claim or other claim whatsoever, including but not limited to claims of ownership, direct or indirect, in respect of the Intellectual Property.

#### Section 4.13. Personal Property; Condition and Sufficiency of Assets.

(a) Except as set forth in Schedule 4.13(a), each of the Acquired Companies has good title to all of its personal property (other than leased personal property), free and clear of all Encumbrances, except for Permitted Encumbrances. Except with respect to the sales of inventory in the Ordinary Course of Business, no Acquired Company is a party to a Contract whereby another Person has acquired the right or option to purchase, obtain or acquire rights in any of the Assets.

(b) Schedule 4.13(b) contains a brief description of each lease or other agreement under which an Acquired Company is lessee of, or holds or operates, any machinery, equipment, vehicle or other tangible personal property owned by a third Person, except for any such lease, agreement or right that is terminable by the Acquired Company without penalty or payment on notice of 90 days or less, or which involves the payment by the Acquired Company of rentals of less than \$25,000 per year.

(c) To the Knowledge of the Seller, the buildings, plants, structures, machinery and equipment of the Acquired Companies that are material to the operation of the Industrial

Container Business as currently conducted are operational and are adequate for the uses to which they are being put. To the Knowledge of the Seller, except as set forth on Schedule 4.13(c), the buildings, plants and structures are not in need of maintenance or repairs except for ordinary, routine maintenance and repairs that are done in the Ordinary Course of Business and are not material in nature or cost.

Section 4.14. Inventory. All inventory of the Acquired Companies, whether or not reflected in the Most Recent Financial Statements, are in good, merchantable and useable condition in the Ordinary Course of Business, except for obsolete items and items of below-standard quality, all of which have been written off or written down to net realizable value in the Most Recent Financial Statements. All inventories not written off have been priced at the lower of cost or market on an accounting basis consistent with the Acquired Companies' past practices. The quantities of each item of inventory (whether raw materials, work-in-process, or finished goods) are consistent in all material respects with amounts of such inventory maintained by the Acquired Companies in the Ordinary Course of Business consistent with past practices.

Section 4.15. Contracts; No Defaults.

(a) Except as set forth in Schedule 4.15(a) or as disclosed in this Agreement, no Acquired Company is a party to or bound by: (i) any Contract for the purchase or sale of real property; (ii) any Contract that involves the future performance of services or delivery of goods or materials by one or more Acquired Companies of an amount or value in excess of \$100,000; (iii) any Contract that involves the future performance of services or delivery of goods or materials to one or more Acquired Companies of an amount or value in excess of \$100,000; (iv) any Contract that is an output, requirements or exclusive dealings contract (as such terms are used in Article 2 the Uniform Commercial Code); (v) any Contract that requires or commits any Acquired Company to purchase materials or inventory from any Person of an amount or value in excess of \$100,000, including, without limitation, any paper supply contract; (vi) any guarantee or similar undertaking of the obligations of customers, suppliers, officers, directors, employees, Seller, affiliates of Seller or others; (vii) any collective bargaining agreement with any labor union or other employee representative of a group of employees; (viii) any joint venture, partnership and other Contract (however named) involving a sharing of profits, losses, costs or liabilities by any Acquired Company with any other Person; (ix) any Contract containing covenants that in any way purport to restrict the business activity of any Acquired Company or limit the freedom of any Acquired Company to engage in any line of business or to compete with any Person; (x) any Contract providing for payments to or by any Person based on sales, purchases or profits, other than direct payments for goods other than Contracts entered into in the Ordinary Course of Business with employees and other sales personnel paying commissions or bonuses; (xi) any Contract which provides for, or relates to, the incurrence by an Acquired Company of debt for borrowed money; (xii) any Contract that was not entered into in the Ordinary Course of Business or that was entered into at a price or prices materially in excess of those otherwise available at the time of such Contract; (xiii) any employment Contract regarding employees or field representatives performing services for the Industrial Container Business which is not terminable within thirty days without payment of any amount for any reason whatsoever (except for amounts earned or accrued prior to termination), (xiv) a Contract that involves any Liability of

more than \$100,000 over time, (xv) any Contract that materially and adversely affects the ownership or leasing of any of the Assets or any maintenance or service agreements relating to any of the Asset, (xvi) any Contract that involves an account receivable or note receivable of more than \$100,000 and (xvii) any other Contract which is material to the Acquired Companies, as a whole.

(b) Except as set forth in Schedule 4.15(a) or in any other Schedule hereto, each of the Contracts listed in Schedules 4.11(b), 4.12, 4.13(b) and 4.15(a) (collectively, the "Applicable Contracts") constitutes a valid and binding obligation of the parties thereto and is in full force and effect and (except as set forth in Schedule 4.15(a) and except for those Applicable Contracts which by their terms will expire prior to the Closing Date) will continue in full force and effect after the Closing, in each case without breaching the terms thereof or resulting in the forfeiture or impairment of any rights thereunder and without the Consent of, or the making of any filing with, any other party. To the Knowledge of Seller, each Acquired Company is, and at all times has been, in compliance in all material respects with all applicable terms and requirements of each Applicable Contract under which the Acquired Company has or had any obligation or Liability or by which it or any of its Assets owned or used is or was bound. Each other Person that has or had any obligation or Liability under any Applicable Contract under which the Acquired Company has or had any rights is, and at all times has been, in compliance in all material respects with all applicable terms and requirements of such Contract. No event has occurred or, to the Knowledge of Seller, circumstance exists that (with or without notice or lapse of time) may contravene, conflict with, or result in a violation or breach of, or give the Acquired Company or other Person the right to declare a default or exercise any remedy under, or to accelerate the maturity or performance of, or to cancel, terminate, or modify, any Applicable Contract. No Acquired Company has given to or received from any other Person, at any time since January 1, 1997, any notice or other communication (whether oral or written) regarding any actual or alleged violation or breach of, or default under, any Applicable Contract. There are no renegotiations of, attempts to renegotiate, or outstanding rights to renegotiate any material amounts paid or payable to the Acquired Company under any Applicable Contracts with any Person. Complete and correct copies of each of the Applicable Contracts have heretofore been delivered to Buyer by Seller.

(c) Except as set forth in Schedule 4.15(c): (i) neither Seller nor any Related Person of the Seller (excluding any of the Acquired Companies) has any rights or obligations under any Contract that relates to the Industrial Container Business of, or any of the Assets owned or used by, an Acquired Company; and (ii) no officer, director, agent, or employee of an Acquired Company is bound by any Contract that purports to limit the ability of such officer, director, agent, or employee, to (A) engage in or continue any conduct, activity, or practice relating to the Industrial Container Business of the Acquired Company, or (B) assign to an Acquired Company or to any other Person any rights to any invention, improvement, or discovery.

Section 4.16. Notes, Accounts and Other Miscellaneous Receivables. All notes, accounts and other miscellaneous receivables of each Acquired Company are reflected properly on its books and records, are valid receivables subject to no setoffs or counterclaims, and, subject only to the reserve for bad debts for accounts receivable set forth on the face of the Most Recent Financial Statements as adjusted for the passage of time through the Closing Date in accordance with the past custom

and practice of the Acquired Company (which bad debt reserve for accounts receivable, shall not exceed \$700,000), are collectible.

Section 4.17. Bank Accounts; Powers of Attorney.

(a) Schedule 4.17(a) sets forth a complete and correct list of all bank accounts and safe deposit boxes of the Acquired Companies and Persons authorized to sign or otherwise act with respect thereto.

(b) Except as set forth on Schedule 4.17(b), There are no outstanding powers of attorney executed on behalf of any Acquired Company.

Section 4.18. Insurance.

(a) Schedule 4.18(a) sets forth a list and brief description (including nature of coverage, limits, deductibles, whether it is occurrence based or claims made policy, and the loss experience for the most recent five calendar years with respect to each type of coverage) of all policies of insurance maintained, owned or held by or for the benefit of the Acquired Companies during the past five calendar years. Schedule 4.18(a) also identifies any insurance policies that apply exclusively to one or more of the Acquired Companies. Seller shall cause the Acquired Companies to keep or cause such insurance or comparable insurance to be kept in full force and effect through the Closing Date. Seller and each Acquired Company have complied with each of such insurance policies and have not failed to give any notice or present any claim thereunder in a due and timely manner. Copies of all such policies have been made available to Buyer.

(b) Schedule 4.18(b) describes any self-insurance arrangement by or affecting the Acquired Companies, including any reserves established thereunder.

(c) Schedule 4.18(c) describes all contractual obligations of the Acquired Companies to third Persons with respect to insurance (including such obligations under leases for the Leased Real Property and other Applicable Contracts) and identifies the policy under which such coverage is provided.

Section 4.19. Product Warranty. To the Knowledge of Seller, each product manufactured, sold, leased, or delivered by the Acquired Companies has been in conformity in all material respects with all applicable contractual commitments and all express and implied warranties. No product manufactured, sold, leased, or delivered by an Acquired Company is subject to any guaranty, warranty, or other indemnity beyond the applicable standard terms and conditions of sale or lease. Schedule 4.19 includes copies of the standard terms and conditions of sale or lease for an Acquired Company (containing applicable guaranty, warranty, and indemnity provisions).

Section 4.20. Product Liability. To the Knowledge of Seller, the Acquired Companies do not have any Liability arising out of any injury to individuals or property as a result of the

ownership, possession, or use of any product manufactured, sold, leased, or delivered by the Acquired Companies.

#### Section 4.21. Labor Relations and Compliance.

(a) Schedule 4.21(a) contains a complete and accurate list of the following information for each salaried employee or commissioned salesperson of Acquired Companies with annual base compensation in 1997 in excess of \$100,000 excluding commissions, bonuses, in-kind compensation and benefits: (i) name; (ii) job title; (iii) current annual compensation paid or payable.

(b) To the Knowledge of the Seller, no officer or other management employee of the Acquired Companies (i) is a party to, or is otherwise bound by, any Contract, including any confidentiality, noncompetition, or proprietary rights agreement, between such employee and any other Person that in any way adversely affects or will affect the performance of his duties as an employee of an Acquired Company or the ability of an Acquired Company to conduct its business, (ii) is engaged in activities in connection with his employment by an Acquired Company that will give rise to any valid claim by a former employer that the current employee or the Acquired Company has appropriated or used any Intellectual Property of the former employer or (iii) has any plans to terminate employment with an Acquired Company.

(c) Except as set forth in Schedule 4.21(c), no Acquired Company is a party to any collective bargaining or other labor Contract. Except as set forth in Schedule 4.21(c), since January 1, 1994, no Acquired Company has experienced (i) any strike, slowdown, picketing or work stoppage, (ii) any Proceeding against or affecting the Acquired Company relating to the alleged violation of any Legal Requirement pertaining to labor relations or employment matters (including any charge or complaint filed by an employee or union with the National Labor Relations Board, the Equal Employment Opportunity Commission, or any comparable Governmental Body), organizational activity, or other labor or employment dispute against or affecting the Acquired Company or any of its premises, or (iii) any application for certification of a collective bargaining agent. To the Knowledge of the Seller, no organizational effort is presently being made or Threatened by or on behalf of any labor union with respect to employees of any Acquired Company. To the Knowledge of the Seller, no event has occurred or circumstance exists that could provide the basis for any work stoppage or other labor dispute. There is no lockout of any employees by an Acquired Company, and no such action is contemplated by an Acquired Company.

(d) Except as set forth in Schedule 4.21(d), each Acquired Company has complied in all material respects with all Legal Requirements relating to employment, equal employment opportunity, nondiscrimination, immigration, wages, hours, benefits, collective bargaining, the payment of social security and similar Taxes, occupational safety and health, and plant closing. The Acquired Company is not liable for the payment of any compensation, damages, Taxes, fines, penalties, or other amounts, however designated, for failure to comply with any of the foregoing Legal Requirements.

## Section 4.22. Employee Benefits.

(a) Schedule 4.22 lists each "employee benefit plan," as such term is defined in section 3(3) of ERISA (including, but not limited to, employee benefit plans, such as foreign plans, which are not subject to the provisions of ERISA) ("Plan"), sponsored, maintained or contributed to by Seller or any of the Acquired Companies for the benefit of the employees of the Acquired Companies, or that has been so sponsored, maintained or contributed to by Seller or any of the Acquired Companies within six years prior to the Closing. With respect to each Plan, Seller has provided or will provide within thirty days after the execution of this Agreement copies of (i) all documents that set forth the terms of each Plan and of any related trust, including (A) all plan descriptions and summary plan descriptions and (B) all summaries and descriptions furnished to participants and beneficiaries regarding the Plans for which a plan description or summary plan description is not required; (ii) all registration statements filed with respect to any Plan; (iii) all insurance policies purchased by or to provide benefits under any Plan; (iv) all Contracts with third party administrators, actuaries, investment managers, consultants, and other independent contractors that relate to any Plan; (v) the Form 5500 filed in each of the most recent two plan years, including all schedules thereto and the opinions of independent accountants; and (vi) with respect to each Plans intended to qualify under Section 401(a) of the IRC, the most recent determination letter issued by the IRS.

(b) Except as otherwise set forth in Schedule 4.22:

(i) neither Seller, any of the Acquired Companies nor any Commonly Controlled Entity contributes to or has an obligation to contribute to, and have not at any time within six years prior to the Closing contributed to or had an obligation to contribute to, a multi-employer plan within the meaning of

Section 3(37) of ERISA as the result of their employment of employees of the Acquired Companies; and as of the Closing, neither Seller, or any of the Acquired Companies nor any Commonly Controlled Entity has incurred any Liability for either a complete or partial withdrawal from a multi-employer plan;

(ii) all reports and disclosures relating to the Plans required to be filed with or furnished to governmental agencies, Plan participants or Plan beneficiaries have been filed or furnished in accordance with applicable law in a timely manner, and each Plan has been administered in all material respects in compliance with its governing documents and in accordance with ERISA, the IRC, and other applicable Legal Requirements;

(iii) there are no Proceedings pending (other than routine claims for benefits) or, to the Knowledge of the Seller, threatened against, or with respect to, any of the Plans or their assets;

(iv) to the Knowledge of Seller, no act, omission or transaction has occurred which would result in imposition on the Seller or any Acquired Company of (A) breach of fiduciary duty liability damages under the applicable provisions of ERISA, including, but not limited to, Section 409 of ERISA, (B) a civil penalty assessed pursuant to subsections (c), (i) or (l) of

Section 502 of ERISA or (C) a tax imposed pursuant to Chapter 43 of Subtitle D of the IRC;

(v) each of the Plans intended to be qualified under

Section 401(a) of the IRC, to the Knowledge of Seller, satisfies the requirements of such Section and has received a favorable determination letter from the Internal Revenue Service regarding such qualified status and has not, since receipt of the most recent favorable determination letter, been amended or, to the Knowledge of the Seller, operated in any way which would adversely affect such qualified status;

(vi) no Plan is subject to Title IV of ERISA;

(vii) as to any Plan intended to be qualified under

Section 401(a) of the IRC, there has been no termination or partial termination of the Plan within the meaning of Section 411(d)(3) of the IRC;

(viii) with respect to any Plan which is sponsored, maintained or contributed to, or has been sponsored, maintained or contributed to within six years prior to the Closing Date, by any corporation, trade, business or entity under common control with the Seller, within the meaning of Section 414(b), (c) or (m) of the IRC or Section 4001 of ERISA ("Commonly Controlled Entity"), (A) no withdrawal liability, within the meaning of

Section 4201 of ERISA, has been incurred, which withdrawal liability has not been satisfied, (B) no Liability to the Pension Benefit Guaranty Corporation ("PBGC") has been incurred by any Commonly Controlled Entity, which Liability has not been satisfied, (C) no accumulated funding deficiency, whether or not waived, within the meaning of Section 302 of ERISA or Section 412 of the IRC has been incurred, and (D) all contributions (including installments) to such Plan required by Section 302 of ERISA and Section 412 of the IRC have been timely made;

(ix) no benefit is provided under any Plan through a voluntary employees' beneficiary association, as defined in Section 501(c)(9) of the IRC;

(x) no amendment has been made, or is reasonably expected to be made, to any Plan that has required or could require the provision of security under ERISA Section 307 or IRC Section 401(a)(29); and

(xi) Since the last valuation date for each Plan, no event has occurred or circumstance exists that would increase the amount of benefits under any such Plan or that would cause the excess of Plan assets over benefit liabilities (as defined in ERISA Section 4001) to decrease, or the amount by which benefit liabilities exceed assets to increase.

(c) Except as set forth in Schedule 4.22, no Acquired Company is a party to or is bound by any severance agreements, programs or policies. Schedule 4.22 sets forth, and the Seller has provided to Buyer, true and correct copies (where in writing) of (i) all agreements with employees or consultants of each Acquired Company, (ii) all non-competition agreements with an Acquired Company executed by officers of the Acquired Company, and (iii) all plans, programs, agreements and other arrangements

of the Acquired Company with or relating to the employment and to the remuneration and compensation of its employees.

(d) (i) Except as set forth in Schedule 4.22, no Plan provides retiree medical or retiree life insurance benefits to any person and (ii) the Acquired Companies are not contractually or otherwise obligated (whether or not in writing) to provide any person with life insurance or medical benefits upon retirement or termination of employment, other than as required by the provisions of Section 601 through 608 of ERISA and Section 4980B of the IRC.

(e) Except as set forth in Schedule 4.22 or as contemplated in this Agreement, Seller and the Acquired Companies have not amended, terminated or taken any other actions with respect to any of the Plans or any of the plans, programs, agreements, policies or other arrangements described in Section 4.22 of this Agreement since the Most Recent Fiscal Year End.

(f) Seller, each Acquired Company and each Commonly Controlled Entities have complied with the provisions of ERISA Section 601 et seq. and IRC Section 4980B.

(g) No payment that is owed or may become due to any director, officer, employee, or agent of any Acquired Company will be non-deductible to the Acquired Companies or subject to tax under IRC Section 280G or Section 4999; nor will any Acquired Company be required to "gross up" or otherwise compensate any such Person because of the imposition of any excise tax on a payment to such Person.

(h) The consummation of the Contemplated Transactions will not result in the payment, vesting, or acceleration of any benefit.

Section 4.23. Customers. Schedule 4.23 sets forth

(i) a list of names and addresses of the twenty largest customers (measured by dollar volume of purchases during the eleven month period ended November 30, 1997) of the Acquired Companies (which dollar volume includes sales not only related to the Industrial Container Business, but also the IBC Business). Except as set forth in Schedule 4.23, there exists no actual or threatened termination, cancellation or limitation of, or any modification or change in, the business relationship with any customer or group of customers listed in Schedule 4.23 with respect to the Industrial Container Business or the IBC Business, or whose purchases individually or in the aggregate are material to the Industrial Container Business or the IBC Business or the operation of such businesses. To the Knowledge of Seller, an Acquired Company is not materially affected by any dispute or controversy with a union or with respect to unionization or collective bargaining involving any supplier or customer of an Acquired Company.

Section 4.24. Guaranties. The Acquired Companies are not a guarantor or otherwise liable for any Liability or obligation (including indebtedness) of any other Person.

Section 4.25. Environmental Matters. Except for matters disclosed in Schedule 4.25, none of the Acquired Companies and the properties and operations of an Acquired Company are subject to any existing, pending or, to the Knowledge of the Seller, threatened Proceeding by or before any



Governmental Body under any Environmental Law. Except for matters disclosed in Schedule 4.25, (a) the properties, operations and activities of the Acquired Companies are, and have at all time been, in compliance in all material respects with all applicable Environmental Laws; (b) all notices, permits, licenses, or similar Governmental Authorizations, if any, required to be obtained or filed by any Acquired Company under any Environmental Law in connection with any aspect of the Industrial Container Business of the Acquired Company, including without limitation those relating to the treatment, storage, or Release of a Contaminant, have been duly obtained or filed, and each Acquired Company is in compliance in all material respects with the terms and conditions of all such notices, permits, licenses and similar Governmental Authorizations; (c) there are no physical or environmental conditions existing on any Company Property or resulting from the Acquired Company's operations or activities, past or present, at any location, that would give rise to any material on-site or off-site remedial obligations imposed on an Acquired Company under any Environmental Laws; (d) to the Knowledge of the Seller, since the effective date of the relevant requirements of applicable Environmental Laws and to the extent required by such applicable Environmental Laws, all Contaminants generated by an Acquired Company have been transported only by carriers authorized under Environmental Laws to transport such Contaminants, and disposed of only at treatment, storage, and disposal facilities authorized under Environmental Laws to treat, store or dispose of such Contaminants; (e) to the Knowledge of Seller there has neither been any exposure of any Person or property to any Contaminant released by an Acquired Company, nor to the Knowledge of Seller has there been any Release of any Contaminant into the Environment by an Acquired Company or in connection with its properties or operations that could reasonably be expected to give rise to any claim against an Acquired Company for damages or compensation; (f) there is not now, nor to the Knowledge of the Seller has there ever been, on or in any Company Property, any treatment, recycling, storage or disposal of any hazardous waste, as that term is defined under Section 40 CFR Part 261 or any state equivalent, that requires or required a Governmental Permit pursuant to Section 3005 of RCRA or any underground storage tank or surface impoundment or landfill or waste pile; and (g) Seller has made, or will within thirty days after the execution of this Agreement make, available to Buyer all internal and external environmental audits and studies and all correspondence on substantial environmental matters in the possession of Seller or any Acquired Company relating to any of Company Property or the current or former operations of the Acquired Companies.

Section 4.26. Certain Payments. To the Knowledge of Seller, neither an Acquired Company nor any director, officer, agent, or employee of an Acquired Company has directly or indirectly (a) made any contribution, gift, bribe, rebate, payoff, influence payment, kickback, or other payment to any Person, private or public, regardless of form, whether in money, property, or services (i) to obtain favorable treatment in securing business, (ii) to pay for favorable treatment for business secured, (iii) to obtain special concessions or for special concessions already obtained, for or in respect of the Acquired Company, or (iv) in violation of any Legal Requirement, or (b) established or maintained any fund or asset that has not been recorded in an Acquired Company's books and records.

Section 4.27. Related Person Services. Schedule 4.27 sets forth (a) a description of all material services provided during or after the Most Recent Fiscal Year End to an Acquired Company

by Seller or any affiliate of Seller (other than an Acquired Company) utilizing either (i) assets not owned or leased by an Acquired Company or (ii) employees not employed by an Acquired Company and (b) the manner in which the costs of providing such services have been allocated to the Acquired Company and the amounts of such allocations. On or before the Closing Date, the Trademark License Agreement between SPC Resources, Inc. and one or more of the Acquired Companies has been terminated by such parties, and none of the Acquired Companies has any Liability under such agreement.

Section 4.28. Brokers' Fees. Neither Seller nor any Acquired Company has any Liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the Contemplated Transactions.

Section 4.29. Financial Projections. Seller has made available to Buyer certain financial projections with respect to the Industrial Container Business and the IBC Business, which projections were prepared for internal use only. Seller makes no representation or warranty regarding the accuracy of such projections or as to whether such projections will be achieved or otherwise, except that Seller represents and warrants that such projections were prepared in good faith and are based on assumptions believed by Seller to be reasonable.

Section 4.30. Disclosure. The representations and warranties of the Seller in this Agreement do not contain any untrue statement or omit to state a material fact necessary to make the statements herein, in light of the circumstances in which they were made, not misleading.

## **ARTICLE 5. REPRESENTATIONS AND WARRANTIES OF BUYER**

Buyer represents and warrants to Seller as follows:

Section 5.1. Organization and Good Standing. Buyer is a corporation duly organized, validly existing, and in good standing under the laws of the State of Delaware. Buyer has full corporate power and authority to conduct its business as it is now being conducted.

Section 5.2. Authority; No Conflict.

(a) Buyer has full corporate power and authority to execute, deliver and perform this Agreement and each Buyer Ancillary Agreement to which it is a party. This Agreement and each Buyer Ancillary Agreement has been duly approved and authorized by all requisite corporate action. This Agreement constitutes the valid and legally binding obligation of Buyer, enforceable against Buyer in accordance with its terms. Upon the execution and delivery of the Buyer Ancillary Agreements, such agreements will constitute the valid and legally binding obligations of Buyer, enforceable against Buyer in accordance with their respective terms.

(b) Except as set forth in Schedule 5.2(b), neither the execution and delivery of this Agreement or any of the Buyer Ancillary Agreements nor the consummation or performance of this Agreement, any of the Buyer Ancillary Agreements or any of the Contemplated Transactions will, directly or indirectly (with or

without notice or lapse of time): (i) contravene, conflict with, or result in a violation of (A) any provision of the Organizational Documents of Buyer, or (B) any resolution adopted by the board of directors or the shareholder(s) of Buyer; (ii) contravene, conflict with, or result in a violation of, or give any Governmental Body or other Person the right to challenge any of the Contemplated Transactions or to exercise any remedy or obtain any relief under, any Legal Requirement or any Order to which Buyer may be subject; or (iii) contravene, conflict with, or result in a violation or breach of any provision of, or give any Person the right to declare a default or exercise any remedy under, or to accelerate the maturity or performance of, or to cancel, terminate, or modify, any Contract to which Buyer is a party. Except as provided under the HSR Act and except as set forth in Schedule 5.2(b), Buyer is not and will not be required to give any notice to or obtain any Consent from any Person (including from any Governmental Body) in connection with the execution and delivery of this Agreement, any of the Buyer Ancillary Agreements or the consummation or performance of any of the Contemplated Transactions.

Section 5.3. Certain Proceedings. There is no pending Proceeding that has been commenced against Buyer and that challenges, or may have the effect of preventing, delaying, making illegal, or otherwise interfering with, any of the Contemplated Transactions. To Buyer's Knowledge, no such Proceeding has been Threatened.

Section 5.4. Brokers' Fees. Buyer has no Liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the Contemplated Transactions for which Seller could become liable or obligated.

Section 5.5. Investment. Buyer is not purchasing the Shares with a view to or for sale in connection with any distribution thereof within the meaning of the Securities Act of 1933, as amended.

Section 5.6 No Default. No event of default or default, or event which with the giving of notice, lapse of time or both, would constitute a default or event of default under any Contract to which Buyer is a party or by which it or its properties are bound, exists, the effect of which would be to materially interfere with or prevent the consummation of the Contemplated Transactions.

Section 5.7 Available Funds. Buyer has or will have at Closing sufficient funds to consummate the Contemplated Transactions.

## **ARTICLE 6. CERTAIN AGREEMENTS**

Buyer and Seller covenant and agree as follows:

Section 6.1. Investigation of the Acquired Companies by Buyer. Seller shall afford and cause the Acquired Companies to afford to the Representatives of Buyer complete access during normal business hours to the offices, properties (including for subsurface testing), employees and business and financial records (including computer files, retrieval programs and similar

documentation and such access and information that may be necessary in connection with an environmental audit) of Seller and the Acquired Companies relating to the Industrial Container Business to the extent Buyer shall deem necessary or desirable. Seller shall furnish, and shall cause the Acquired Companies to furnish, to Buyer or its Representatives such information concerning the Assets, business and the operations of the Acquired Companies as shall be requested, including all such information as shall be necessary to enable Buyer or its Representatives to verify the accuracy of the representations and warranties contained in this Agreement, to verify that the covenants of Seller contained in this Agreement have been complied with and to determine whether the conditions set forth herein have been satisfied. Buyer agrees that such investigation shall be conducted in such a manner as not to interfere unreasonably with the operations of Seller or the Acquired Companies. No investigation made by Buyer or its Representatives hereunder shall affect the representations and warranties of Seller hereunder.

Section 6.2. Preserve Accuracy of Representations and Warranties. Each of the parties hereto shall refrain from taking any action which would render any representation or warranty contained in Article 4 or 5 of this Agreement inaccurate as of the Closing Date. Each of Buyer, as a party on the one hand, and Seller, as a party on the other, shall promptly notify the other of any Proceeding that shall be instituted or Threatened against such party to restrain, prohibit or otherwise challenge the legality of any of the Contemplated Transactions. Seller shall promptly notify Buyer of (a) any Proceeding that may be Threatened, brought, asserted or commenced against an Acquired Company which would have been listed in Schedule 4.9 if such Proceeding had arisen prior to the date hereof and (b) any other event or matter which becomes known to Seller or an Acquired Company that would cause any other representation or warranty contained in Article 4 to be inaccurate in any material respect.

Section 6.3. Consents of Third Parties; Governmental Authorizations.

(a) Seller will (and will cause the Acquired Companies to) act diligently and reasonably to secure the Consent, in form and substance reasonably satisfactory to Buyer, from any party to any Applicable Contract required to be obtained to permit the consummation of the Contemplated Transactions or to otherwise satisfy the conditions set forth in Article 8; provided that (i) none of Seller, the Acquired Companies or Buyer shall have any obligation to offer or pay any consideration in order to obtain any such Consents and (ii) Seller shall not make (or permit any Acquired Company to make) any agreement or understanding affecting the Assets or business of the Acquired Companies as a condition for obtaining any such Consent except with the prior written consent of Buyer. During the period prior to the Closing Date, Buyer shall act diligently and reasonably to cooperate with Seller and the Acquired Companies to obtain the Consents contemplated by this Section 6.3(a).

(b) During the period prior to the Closing Date, Seller and Buyer shall (and Seller shall cause the Acquired Companies to) act diligently and reasonably, and shall cooperate with each other, in making any required filing or notification and in securing any Consents of any Governmental Body required to be obtained by them in order to permit the consummation of the Contemplated Transactions, or to otherwise satisfy the conditions set forth in Article 8; provided that Seller shall not make (or permit any Acquired Company to make) any agreement or

understanding affecting the assets or business of the Acquired Companies as a condition to obtaining any such Consents except with the prior written consent of Buyer.

(c) Buyer and Seller have made, and will make, such filings as are required by the HSR Act or any other antitrust law with respect to the consummation of the Contemplated Transactions and will file as promptly as practicable any supplemental information which may be requested. All such filings will comply in all material respects with Legal Requirements pursuant to which they are filed.

Buyer has paid the filing fee required under the HSR Act. Buyer shall be responsible, and Seller shall cooperate, to:

(i) obtain all Governmental Authorizations of any Governmental Body under, or satisfy the requirements of, the HSR Act or other applicable antitrust laws that may be or become necessary in connection with the consummation of the contemplated transactions; and (ii) resolve any governmental or private complaint or litigation under antitrust laws that may seek to prevent, delay or impair consummation of the Contemplated Transactions.

#### Section 6.4. Operations Prior to the Closing Date.

(a) Seller shall cause the Acquired Companies to operate and carry on their business only in the Ordinary Course of Business and substantially as presently operated. Consistent with the foregoing, Seller shall maintain the Assets in the same working order and condition as such Assets are in as of the date of this Agreement (reasonable wear and tear excepted) and shall use its best efforts consistent with good business practice to maintain the business organization of the Acquired Companies intact and to preserve the goodwill of the suppliers, contractors, licensors, employees, customers, distributors and others having business relations with the Acquired Companies.

(b) Except as expressly contemplated by this Agreement or except with the express written approval of Buyer, Seller shall not permit any Acquired Company to: (i) amend its Organizational Documents; (ii) issue, grant, sell or encumber any shares of its capital stock or other securities; or issue, grant, sell or encumber any security, option, warrant, put, call, subscription or other right of any kind, fixed or contingent, that directly or indirectly calls for the acquisition, issuance, sale, pledge or other disposition of any shares of its capital stock or other securities or make any other changes in the equity capital structure of any Acquired Company; (iii) make any material change in the business or the operations of the Acquired Companies; (iv) make any capital expenditure or enter into any contract or commitment therefor, other than capital expenditures or commitments for capital expenditures currently budgeted; (v) enter into any Contract which requires the Consent of any third party to consummate the Contemplated Transactions; or make any material modification to any existing Applicable Contract or to any Governmental Authorization, other than changes made in good faith to cure document deficiencies; (vi) enter into any Contract for the purchase, lease (as lessee) or other occupancy of real property or for the sale of any Owned Real Property or exercise any option to purchase real property listed in Schedule 4.11(a) or any option to extend a lease listed in Schedule 4.11(b); (vii) sell, lease (as lessor), transfer or otherwise dispose of (including any transfers from any Acquired Company to Seller or

any affiliates of Seller), or mortgage or pledge, or impose or suffer to be imposed any Encumbrance (other than a Permitted Encumbrance) on, any of the Assets of any Acquired Company, other than inventory and minor amounts of personal property sold or otherwise disposed of for fair value in the Ordinary Course of Business; (viii) cancel any debts owed to or claims held by any Acquired Company (including the settlement of any claims or litigation) other than in the Ordinary Course of Business; (ix) create, incur or assume, or agree to create, incur or assume, any indebtedness for borrowed money or enter into, as lessee, any capitalized lease obligations (as defined in Statement of Financial Accounting Standards No. 13); (x) accelerate or delay collection of any notes or accounts receivable in advance of or beyond their regular due dates or the dates when the same would have been collected in the Ordinary Course of Business; (xi) delay or accelerate payment of any account payable or other Liability beyond or in advance of its due date or the date when such Liability would have been paid in the Ordinary Course of Business; (xii) allow the levels of raw materials, supplies, work-in-process or other materials included in the inventory of the Acquired Companies to vary in any material respect from the levels customarily maintained; (xiii) make, or agree to make, any payment of any dividend or distribution of Assets to Seller or any affiliate of any Seller other than distributions of cash in the Ordinary Course of Business; (xiv) institute any increase in any profit-sharing, bonus, incentive, deferred compensation, insurance, pension, retirement, medical, hospital, disability, welfare or other employee benefit plan with respect to employees of the Acquired Companies; (xv) make any change in the compensation of the employees of the Acquired Companies, other than changes made in accordance with normal compensation practices and consistent with past compensation practices; (xvi) make any material change in the accounting policies applied in the preparation of the Financial Statements contained in Schedule 4.5; (xvii) prepare or file any Tax Return inconsistent with past practice or, on any such Tax Return, take any position, make any election, or adopt any method that is inconsistent with positions taken, elections made or methods used in preparing or filing similar Tax Returns in prior periods (including, without limitation, positions, elections or methods which would have the effect of deferring income to periods for which Buyer is liable pursuant to Section 9.2(b) or accelerating deductions to periods for which Seller is liable pursuant to Section 9.2(a); or (xviii) enter into any agreement or take any action that would be prohibited by this Section 6.4.

Section 6.5. Notification by Seller of Certain Matters. During the period prior to the Closing Date, Seller will promptly advise Buyer in writing of (a) any material adverse change in the Acquired Companies or the condition of their Assets, (b) any notice or other communication from any third Person alleging that the Consent of such third Person is or may be required in connection with the Contemplated Transactions and (c) any material default under any Applicable Contract or event which, with notice or lapse of time or both, would become such a default on or prior to the Closing Date and of which Seller has knowledge.

Section 6.6. Title Abstracts and Surveys. Seller shall cause to be delivered to Buyer on or prior to the Closing Date, with respect to each parcel of Owned Real Property, (i) real estate title abstracts providing that an Acquired Company has good and marketable title to each such parcel of Owned Real Property (including all appurtenant easements), free and clear of all Encumbrances, except for Permitted Encumbrances, and each such abstract shall be accompanied by legible copies of all documents referenced in or otherwise forming the basis of the

abstract (including all Permitted Encumbrances), and (ii) an ALTA land title survey, acceptable to Buyer, of a recent date with respect to each such parcel showing no encroachments or other survey defects with respect to the buildings, structures and other improvements located on such property. Buyer and Seller shall share equally the cost and expense of obtaining the title abstracts and the surveys.

Section 6.7. Compliance with Environmental Property Transfer Acts. Seller shall provide or cause to be provided documentation deemed adequate by Buyer demonstrating full compliance with any applicable Environmental Property Transfer Act. Buyer shall cooperate with Seller in obtaining such compliance.

Section 6.8. Change of Corporate Names. On or prior to the Closing Date, Seller shall change the corporate names of each Acquired Company to a name acceptable to Buyer and that does not contain the word "Sonoco". In connection with such name changes, Seller shall comply with all Legal Requirements and shall make all filings with Government Bodies as required by applicable Legal Requirements.

## **ARTICLE 7. ADDITIONAL AGREEMENTS**

Section 7.1. Covenant Not to Compete or Solicit Business.

(a) In furtherance of the sale of Industrial Container Business to Buyer and to protect the value and goodwill of the Industrial Container Business of the Acquired Companies and in consideration for the Purchase Price, Seller covenants and agrees that, after the Closing:

(i) for a period ending on the tenth anniversary of the Closing Date, neither Seller nor any of Seller's affiliates will directly or indirectly (whether as principal, agent, independent contractor, partner or otherwise) own, manage, operate, control, participate in, or otherwise carry on, a business that manufactures, sells or leases plastic drums, fibre drums or intermediate bulk containers or refurbishes or reconditions plastic drums anywhere in the world; provided, however, that Buyer expressly acknowledges and agrees that Seller or any affiliate of Seller may manufacture and sell fibre drums in Indonesia, Singapore and Malaysia (the "Far East Fibre Drum Operations") without violating the foregoing covenant; provided, further, that Buyer expressly acknowledges and agrees that Seller may conduct the IBC Business without violating the foregoing covenant; and, provided further, that nothing set forth in this

Section 7.1 shall prohibit Seller or Seller's affiliates from owning not in excess of 5% in the aggregate of any class of capital stock of any corporation if such stock is publicly traded and listed on any national or regional stock exchange or on the NASDAQ national market system;

(ii) for a period ending on the tenth anniversary of the Closing Date, neither Seller nor any of Seller's affiliates will directly or

indirectly induce or attempt to persuade any supplier or customer of an Acquired Company to terminate or alter such business relationship with such Acquired Company; or

(iii) except as approved by Buyer for a period ending on the third anniversary of the Closing Date, neither Seller nor any of Seller's affiliates will employ or otherwise retain the services of any Person (A) who was employed by any of the Acquired Companies at any time between December 1, 1997 and the Closing Date except for those employees actively involved with the IBC Business who remain as employees of Seller after the Closing and (B) who was either a salaried and/or commissioned employee; provided, however, that Buyer expressly acknowledges and agrees that Seller or any affiliate of Seller may, without violating the foregoing covenant, (A) employ Gary Crutchfield at any time or (B) immediately employ any Person who Buyer or any of the Acquired Companies voluntarily terminates after the Closing Date; and provided, further, that Seller expressly acknowledges and agrees that, upon the closing contemplated by the IBC Sales Agreement, that the exception set forth in this paragraph relating to employees actively involved in the IBC Business shall no longer be applicable.

(b) In addition, Seller covenants and agrees that neither Seller nor any affiliate of Seller will divulge or make use of any Trade Secrets of the Acquired Companies other than (i) to disclose such secrets and information to Buyer and (ii) to use such Trade Secrets in connection with the Far East Fibre Drum Operations.

(c) In the event Seller or any affiliate of Seller violates any of such Person's obligations under this Section 7.1, Buyer or any of the Acquired Companies may proceed against such Person in law or in equity for such damages or other relief as a court may deem appropriate. Seller acknowledges that a violation of this Section 7.1 may cause Buyer or the Acquired Companies irreparable harm which may not be adequately compensated for by money damages. Seller therefore agrees that in the event of any actual or threatened violation of this Section 7.1, Buyer or any of the Acquired Companies shall be entitled, in addition to other remedies that it may have, to a temporary restraining order and to preliminary and final injunctive relief against Seller or such affiliate of Seller to prevent any violations of this Section 7.1, without the necessity of posting a bond. The prevailing party in any action commenced under this Section 7.1 shall also be entitled to receive reasonable attorneys' fees and court costs.

(d) It is the intent and understanding of each party hereto that if, in any Proceeding before any Governmental Body or arbitrator legally empowered to enforce this Section 7.1, any term, restriction, covenant or promise in this Section 7.1 is found to be unreasonable and for that reason unenforceable, then such term, restriction, covenant or promise shall be deemed modified to the extent necessary to make it enforceable by such Governmental Body or arbitrator.



### Section 7.2. Access to Records after Closing.

(a) For a period of six years after the Closing Date, Seller and its Representatives shall have reasonable access to all of the books and records of the Acquired Companies to the extent that such access may reasonably be required by Seller in connection with matters relating to or affected by the operations of the Acquired Companies prior to the Closing Date. Such access shall be afforded by Buyer upon receipt of reasonable advance notice and during normal business hours. Seller shall be solely responsible for any costs or expenses incurred by it pursuant to this Section 7.2. If Buyer shall desire to dispose of any of such books and records prior to the expiration of such six-year period, Buyer shall, prior to such disposition, give Seller a reasonable opportunity, at Sellers' expense, to segregate and remove such books and records as Seller may select.

(b) For a period of six years after the Closing Date, Buyer and its Representatives shall have reasonable access to all of the books and records relating to the Acquired Companies which Seller or any of its affiliates may retain after the Closing Date. Such access shall be afforded by Seller upon receipt of reasonable advance notice and during normal business hours. Buyer shall be solely responsible for any costs and expenses incurred by it pursuant to this Section 7.2. If Seller or any of its affiliates shall desire to dispose of any of such books and records prior to the expiration of such six-year period, Seller shall, prior to such disposition, give Buyer a reasonable opportunity, at Buyer's expense, to segregate and remove such books and records as Buyer may select.

### Section 7.3. Employees and Employee Benefit Plans.

#### (a) Defined Benefit Pension Plans.

(i) As of the Closing Date, each salaried employee of the Industrial Container Business who was actively employed and eligible, as of the Closing Date, to participate in the Sonoco Products Company Pension Plan (the "Sonoco Pension Plan") shall become eligible to participate in the Greif Bros. Corporation Employees Retirement Income Plan (the "Greif Salaried Pension Plan") and each hourly paid employee of the Industrial Container Business who was actively employed and eligible, as of the Closing Date, to participate in the Sonoco Pension Plan shall become eligible to participate in the Retirement Plan for Certain Hourly Employees of Greif Bros. Corporation (the "Greif Hourly Pension Plan"); provided, however, any such hourly paid employee who, as of the Closing Date, would be classified by Buyer as an office or salary employee shall become eligible to participate in the Greif Salaried Plan. For purposes of the Greif Salaried Pension Plan and the Greif Hourly Pension Plan, all employees of the Industrial Container Business shall, for eligibility and vesting purposes (but not for benefit accrual), receive credit for all service with Seller or any Subsidiary prior to the Closing Date. Benefits to be provided to salaried employees of the Industrial Container Business on and after the Closing Date under the Greif Salaried Pension Plan shall be substantially similar to those benefits provided to similarly situated employees of Buyer under such plan. Benefits to be provided to non-union hourly paid employees of the Industrial Container Business under the Greif Hourly Pension Plan on and after the

Closing Date shall be substantially similar to the benefits provided to similarly situated employees of Buyer under such plan. Benefits provided to union hourly paid employees of the Industrial Container Business under the Greif Hourly Pension Plan on and after the Closing Date shall be those benefits required under each respective collective bargaining agreement in effect with respect to such employees.

(ii) Seller shall retain all liabilities and obligations under the Sonoco Pension Plan as in effect on the Closing Date, with respect to benefits accrued thereunder by employees or former employees of the Industrial Container Business prior to the Closing Date. No assets of the Sonoco Pension Plan will be transferred to any plan maintained by Buyer or the Acquired Companies. No additional benefits shall accrue under the Sonoco Pension Plan with respect to employees or former employees of the Industrial Container Business on or after the Closing Date. The benefits for each employee of the Industrial Container Business under the Sonoco Pension Plan shall not be payable prior to such employee's termination of employment with Buyer or the Acquired Companies. Seller shall provide that, with respect to all employees of the Industrial Container Business as of the Closing Date, uninterrupted service on or after the Closing Date with Buyer, any of the Acquired Companies or any other affiliate of Buyer shall qualify as service under the Sonoco Pension Plan solely for purposes of determining vesting and retirement eligibility credit (but not for the purpose of calculating benefit accrual) under the Sonoco Pension Plan. Buyer shall deliver to Seller, from time to time as requested, at Buyer's expense, the requisite post-Closing Date employee service information so that Seller may properly fulfill its responsibilities under this paragraph.

(iii) As of the Closing Date, Seller shall assign to Buyer all of its rights in the annuity contract purchased from Metropolitan Life Insurance Company (the "Annuity") to satisfy benefit obligations to employees of the Industrial Container Business under the Continental Group, Inc. Salaried Pension Plan and the Continental Can Company, Inc. Basic Non-contributory Hourly Pension Plan (collectively, the "Continental Plans"). Seller shall execute any and all documents required by Metropolitan Life Insurance Company to effectuate the assignment of rights under the Annuity. Any and all benefit obligations under the Continental Plans with respect to employees of the Industrial Container Business shall be satisfied by the Annuity. Neither Buyer nor any of the Acquired Companies shall have any obligation or liability to pay any benefits accrued under the Continental Plans from either the assets of the Greif Salaried Pension Plan, the Greif Hourly Pension Plan, the general assets of Buyer or the general assets of any of the Acquired Companies, and Seller shall indemnify and hold harmless Buyer, the Acquired Companies, the Greif Salaried Pension Plan and the Greif Hourly Pension Plan for any benefit obligations under the Continental Plans which are not satisfied by the Annuity.

(b) Section 401(k) Plans.

(i) As of the Closing Date, each salaried employee of the Industrial Container Business who was actively employed and eligible, as of the Closing Date, to participate in the Sonoco Savings Plan (the "Sonoco Savings Plan") shall become eligible to participate in the Greif Bros. Corporation 401(k) Retirement Plan and Trust (the "Greif Salaried Savings Plan") and each hourly paid employee of the Industrial Container Business who was actively employed and eligible, as of the Closing Date, to participate in the Sonoco Savings Plan shall become eligible to participate in the Greif Bros. Corporation Production Associates 401(k) Retirement Plan and Trust (the "Greif Hourly

Savings Plan"); provided, however, any such hourly paid employee who, as of the Closing Date, would be classified by Buyer as an office or salary employee shall become eligible to participate in the Greif Salaried Savings Plan. For purposes of the Greif Salaried Savings Plan and the Greif Hourly Savings Plan, all employees of the Industrial Container Business shall, for eligibility and vesting purposes, receive credit for all service with Seller or any Subsidiary prior to the Closing Date. Benefits to be provided to salaried employees of the Industrial Container Business on and after the Closing Date under the Greif Salaried Savings Plan shall be substantially similar to those benefits provided to similarly situated employees of Buyer under such plan. Benefits to be provided to non-union hourly paid employees of the Industrial Container Business under the Greif Hourly Savings Plan on and after the Closing Date shall be substantially similar to the benefits provided to similarly situated employees of Buyer under such plan.

(ii) As soon as administratively feasible following the Closing Date, Seller shall cause the trustee of the trust established under the Sonoco Savings Plan to transfer to the appropriate trust for either the Greif Salaried Savings Plan or the Greif Hourly Savings Plan, pursuant to the usual procedures utilized under the Sonoco Savings Plan for such transfers, and Buyer shall cause the Greif Salaried Savings Plan and the Greif Hourly Savings Plan to accept, an amount of cash equal to the value of the account balances of the employees of the Industrial Container Business under the Sonoco Savings Plan as of the transfer date. Prior to the transfer required under this paragraph (b)(ii), (A) the entire account balance of each employee of the Industrial Container Business shall be fully vested; (B) all common shares of Seller credited to such account balances shall be converted to cash at their then fair market value; and (C) the employees of the Industrial Container Business shall retain all rights as participants in the Sonoco Savings Plan, except for the right to receive additional contributions. Seller and Buyer will make appropriate arrangements for the payment of benefits which become due and payable under the Sonoco Savings Plan or either the Greif Salaried Savings Plan or the Greif Hourly Savings Plan prior to the date such cash transfer is made.

(c) Multi-employer Plans. As of the Closing Date, Buyer shall assume all obligations to make contributions to any multi-employer pension, savings or health and welfare plan covering any employee of the Industrial Container Business, in accordance with the terms of each respective collective bargaining agreement and shall indemnify and hold harmless Seller for any multi-employer plan withdrawal liability.

(d) Health and Welfare Benefits.

(i) As of April 1, 1998 (or, if applicable, as of the first day following the end of the Transition Period as described in paragraph (f)(i) below), each salaried employee of the Industrial Container Business who is Actively at Work shall receive health and welfare benefits from Buyer, through its health and welfare plans (the "Buyer Welfare Plans"). As of April 1, 1998 (or, if applicable, as of the first day following the end of the Transition Period, as described in paragraph (f)(i) below), each non-union hourly paid employee of the Industrial Container Business who is Actively at Work shall receive health and welfare benefits from Buyer, through the Buyer Welfare Plans. As of April 1, 1998 (or, if applicable, as of the first day following the end of the Transition Period, as described in paragraph (f)(i) below), each union hourly paid

employee of the Industrial Container Business shall be provided by Buyer, through the Buyer Welfare Plans, with those health and welfare benefits required under each respective collective bargaining agreement in effect with respect to such employees. For purposes of this paragraph (d), an employee of the Industrial Container Business shall be considered to be "Actively at Work" if such employee is not on disability status (either short term or long term), layoff status or on leave of absence (either paid or unpaid). Any employee of the Industrial Container Business who is not Actively at Work as of April 1, 1998 will not be eligible to receive health and welfare benefits from Buyer (as described in this paragraph) until such date such employee returns to active employment with Buyer or the Acquired Companies. All such disabled employees shall receive from Seller full continuation of health and welfare coverage as well as any disability income benefits to which they would have otherwise been entitled in the absence of the sale of the Industrial Container Business.

(ii) From the Closing Date through March 31, 1998, Seller shall continue to provide all employees of the Industrial Container Business with all health and welfare benefits that they were entitled to receive as of the day preceding the Closing Date. Seller, through its health and welfare plans (the "Seller Welfare Plans"), shall remain responsible for all claims for injuries incurred and illnesses suffered prior to April 1, 1998. In addition, Seller shall provide, through the Seller Welfare Plans, all continuation of coverage rights required under Section 4980B of the Code with respect to employees and former employees (and their dependents) of the Industrial Container Business who are not Actively at Work (as described in subparagraph (i) above) on April 1, 1998. Buyer, through the Buyer Welfare Plans, will be responsible for all claims for injuries incurred and illnesses suffered on and after April 1, 1998. On or before October 31, 1998, Seller shall provide to Buyer a report regarding all benefits paid under the Seller Welfare Plans to employees of the Industrial Container Business (and their dependents) arising from injuries incurred and illnesses suffered prior to April 1, 1998 which had been filed with Seller as of the date of such report. Except as may be required under the terms of a collective bargaining agreement, Buyer shall not assume any obligation under any of the Seller Welfare Plans, including, but not limited to any obligation under any severance plans maintained by Seller.

(e) Retiree Welfare Benefits.

(i) As of the Closing Date, Seller shall be responsible for, and shall indemnify and hold harmless Buyer and the Acquired Companies for, all obligations to provide post-retirement welfare benefit coverage to (A) all former employees of the Industrial Container Business who, as of the Closing Date, were separated from the service of Seller and receiving such post-retirement coverage under Seller's group welfare plan; and (B) all employees (salaried, non-union hourly and union hourly) of the Industrial Container Business who, as of the Closing Date, have satisfied the age and/or service requirements to receive such post-retirement coverage had they remained in the employ of Seller until their retirement. With respect to all former employees described in (A) above, Seller shall provide such post-retirement welfare benefit coverage, after the Closing Date, in accordance with the terms of Seller's welfare benefit plan as that plan may be amended from time to time. With respect to the employees described in (B) above, Seller shall provide post-retirement welfare benefit coverage at the time of their retirement or other separation from service from Buyer or the Acquired Companies, in accordance with the terms and conditions

of Seller's group welfare benefit, or, in the case of union hourly employees, in accordance with the terms of the relevant collective bargaining agreement, in effect at such retirement or separation from service.

(ii) As of the Closing Date, Buyer shall be responsible for, and shall indemnify and hold harmless Seller for, all obligations to provide post-retirement welfare benefit coverage to all union hourly employees of the Industrial Container Business who, as of the Closing Date, had not satisfied the age and/or service requirements to receive such post-retirement coverage under the terms of Seller's welfare benefit plan. Buyer shall provide the coverage described in the preceding sentence in accordance with the terms of each respective collective bargaining agreement in effect at the time of a union hourly employee's retirement or other separation from service from Buyer or the Acquired Companies. As of the Closing Date, (A) Buyer shall have no obligation to provide any post-retirement welfare benefit coverage to any salaried or non-union hourly employee of the Industrial Container Business; and such employees will not, upon their retirement or other separation from service from Buyer or the Acquired Companies, receive any post-retirement welfare benefit coverage; and (B) except as provided in paragraph (e)(iii) below, Buyer shall have no obligation regarding post-retirement welfare benefit coverage with respect to any employee or former employee of the Industrial Container Business described in paragraph (e)(i) above.

(iii) To compensate Seller for its retained obligations under paragraph (e)(i) above, Buyer shall reimburse Seller for its actual costs incurred in providing the post-retirement health insurance coverage described in such paragraph (e)(i); provided such reimbursement shall not exceed \$1,350,000 in any calendar year (\$1,012,500 in 1998). Reimbursement payments contemplated by this paragraph (e)(iii) shall be made by Buyer to Seller on an annual basis, based upon invoices provided by Seller to Buyer, which invoices shall include a listing of each covered individual and the cost assignable to each such individual as determined by Seller. Buyer shall have the right, at its own expense, to audit any such invoices received from Seller. Seller and Buyer agree to cooperate in any audit or review made by Buyer or its representatives with respect to post-retirement health insurance expenses.

(f) Transition Period.

(i) To the extent requested by Buyer, in writing to Seller, within five (5) days of the Closing Date, for the period beginning on April 1, 1998 and ending on a date determined by Buyer, not later than December 31, 1998 (hereinafter such time period shall be referred to as the "Transition Period"), each employee of the Industrial Container Business (as well as the eligible dependents of each such employee) who is a participant in the Seller Welfare Plans and who becomes an employee of Buyer or the Acquired Companies after the Closing Date shall remain a participant in the Seller Welfare Plans, subject to the following conditions:

(A) Buyer shall reimburse Seller (or, if applicable, the Seller Welfare Plans) for all benefit claims paid from the Seller Welfare Plans and applicable administrative fees accrued on behalf of any employee of the Industrial Container Business, or eligible dependent of any such employee, with respect to any injury incurred or illness suffered on or after April 1, 1998 and prior to the end of the Transition Period.

(B) Subject to the approval of the relevant insurer, Seller shall continue to pay all insurance premiums on behalf of each employee of the Industrial Container Business to continue the provision of any insured health and welfare benefits for the Transition Period, except for any HMO or similar plans that have been contracted locally by the Acquired Companies. All insurance premiums paid by Seller pursuant to this subparagraph shall be reimbursed to Seller by Buyer.

(C) Subject to the approval of the relevant insurer, Seller shall continue to pay and/or agree to obtain individual and/or aggregate stop loss insurance premiums for the Transition Period, with respect to any self-insured health and welfare plan of Seller, to retain such stop loss insurance coverage during the Transition Period with respect to claims paid on behalf of any employee of the Industrial Container Business and any dependent of any employee by Buyer pursuant to subparagraph (A) above. All insurance premiums paid by Seller, with respect to the employees of the Industrial Container Business and their eligible dependents, pursuant to this subparagraph, shall be reimbursed to Seller by Buyer.

(ii) Notwithstanding the provisions of subparagraph (i) of this paragraph (f), at the close of business on March 31, 1998 (or at the end of the Transition Period, if later), all employees of the Industrial Container Business shall cease to be eligible to make any further deferral contributions to any flexible spending account plan maintained by Seller pursuant to Section 125 of the Code (the "Seller Flexible Spending Plans"). On and after April 1, 1998, neither Buyer nor any of the Acquired Companies shall provide any salaried employee or non-union hourly employee with the opportunity to participate in any flexible spending account plan sponsored by Buyer or any of the Acquired Companies. On and after April 1, 1998, all union hourly employees will be provided by Buyer with those flexible spending account plans required under each respective collective bargaining agreement in effect with respect to such employees. With respect to salaried employees and non-union hourly employees of the Industrial Container Business, Seller shall continue, for the period beginning on April 1, 1998 and ending on December 31, 1998, to allow such employees to continue to submit claims for reimbursement under the Seller Flexible Spending Plans for any occurrence arising at any time during the 1998 calendar year. The reimbursable claims will not exceed the amount deducted through March 31, 1998 (or by the end of the Transition Period, if later). With respect to union hourly employees of the Industrial Container Business, on April 1, 1998, Seller shall transfer the account balances of such employees under the Seller Flexible Spending Plans to Buyer. On and after April 1, 1998, neither Seller nor the Seller Flexible Spending Plans shall have any obligations with respect to reimbursements to any union hourly employee of the Industrial Container Business.

(g) Workers' Compensation, Disability and Employment Claims. After the Closing Date, Seller shall be responsible for, and shall indemnify and hold harmless Buyer and the Acquired Companies for, all Liabilities and Expenses of all workers compensation claims which arise out of any injury sustained by any employee of the Industrial Container Business on or prior to the Closing Date. After the Closing Date, Seller shall be responsible for, and shall indemnify and hold harmless Buyer and the Acquired Companies for, all Liabilities and Expenses relating to any employee of the Industrial Container Business who is on short or long term disability leave on the Closing Date. After the Closing Date, Seller shall be responsible for, and shall indemnify and hold harmless Buyer and the Acquired Companies for, all Liabilities and Expenses relating to any claim of any

employee of the Industrial Container Business which claim is based upon facts occurring on or prior to the Closing Date relating to the employment of such employee in the Industrial Container Business.

Section 7.4. Confidential Nature of Information. Each of Buyer, as a party on the one hand, and Seller, as a party on the other, agrees that it will treat in confidence all documents, materials and other information which it shall have obtained regarding the other party during the course of the negotiations leading to the consummation of the Contemplated Transactions (whether obtained before or after the date of this Agreement), the investigation provided for herein and the preparation of this Agreement and other related documents, and, in the event the Contemplated Transactions shall not be consummated, each party will return to the other party all copies of nonpublic documents and materials which have been furnished in connection therewith. Such documents, materials and information shall not be communicated to any third Person (other than, in the case of Buyer, to its counsel, accountants, financial advisors or lenders, and in the case of Seller, to its counsel, accountants or financial advisors). No Person shall use any confidential information in any manner whatsoever except solely for the purpose of evaluating the proposed purchase and sale of the Shares or the negotiation or enforcement of this Agreement or any agreement contemplated hereby; provided that after the Closing, Buyer and the Acquired Companies may use or disclose any confidential information related to the Acquired Companies or their Assets or business. The obligation of each party to treat such documents, materials and other information in confidence shall not apply to any information which (i) is or becomes lawfully available to such party from a source other than the furnishing party, (ii) is or becomes available to the public other than as a result of disclosure by such party or its agents, (iii) is required to be disclosed under applicable law or judicial process, but only to the extent it must be disclosed or (iv) such party reasonably deems necessary to disclose to obtain any of the Consents contemplated hereby.

Section 7.5. No Solicitation. After the date hereof until the termination of this Agreement or Closing, neither Seller nor any of the Acquired Companies will directly or indirectly, through any Representative of Seller or any Acquired Company (i) solicit or initiate the submission of any proposal or offer from any Person (other than Buyer) with respect to the acquisition of all or a portion of the outstanding capital stock of any Acquired Company or the merger, consolidation or sale of all or a significant portion of the Assets of any Acquired Company (an "Acquisition Proposal"), or (ii) engage in negotiations or discussions with, or furnish any information or data to any third party relating to an Acquisition Proposal (other than the transactions contemplated hereby). Seller shall cause the Acquired Companies to comply with the provisions of this Section 7.5.

Section 7.6. Notes, Accounts and Other Miscellaneous Receivables. Subject to a bad debt reserve of \$700,000 for accounts receivable, Seller guarantees to Buyer the collection of all notes, accounts and other miscellaneous receivables that are reflected on the books and records of any of the Acquired Companies as of the Closing Date or that otherwise arise out of sales or transactions occurring on or before the Closing Date relating to the Industrial Container Business or the IBC Business (the "Receivables"). From and after the Closing, Buyer shall

use, or shall cause the applicable Acquired Company to use, reasonable efforts to collect the Receivables generally in accordance with Buyer's normal billing and collection practices. With respect to accounts receivable, if, at any time after ninety days after the Closing Date, the Acquired Companies shall have outstanding to be collected more than \$700,000 of accounts receivable, upon the request of Buyer, Seller shall pay to Buyer

(or to one or more of the Acquired Companies as Buyer may direct)

within ten days of such request the difference between the total amount of such accounts receivables outstanding and \$700,000; provided, however, that concurrently with any such payment by Seller, Buyer shall cause one or more of the Acquired Companies to assign to Seller the accounts receivables theretofore not collected in an amount equal to the amount of the payment by the Seller. With respect to notes receivable (including, without limitation, the note receivable in the original principal amount of \$287,464 from Horton Sales Development Corp.) and other miscellaneous receivables, if, at any time after the Closing Date, any obligor under any note receivable or miscellaneous receivable shall fail to pay when due any amounts owing under the notes receivable or miscellaneous, upon the request of Buyer, Seller shall pay to Buyer (or to one or more of the Acquired Companies as Buyer may direct) within ten days of such request the entire unpaid amount of the note receivable or miscellaneous receivable; provided, however, that concurrently with any such payment by Seller, Buyer shall cause one or more of the Acquired Companies to assign to Seller the note receivable or miscellaneous receivable theretofore not collected in an amount equal to the amount of the payment by the Seller. To the extent that any accounts receivable relating to the IBC Business is on the books and records of the Seller as of the Closing Date, Seller hereby assigns such accounts receivable to the Buyer.

Section 7.7. Environmental Matters. Subject to the following sentence, Seller shall promptly reimburse Buyer for one-half (50%) of all costs incurred in connection with conducting additional environmental investigations to define the scope and extent of environmental impacts at Seller's facilities which are identified in Environmental Resource Management's ("ERM's") proposal No. P98-DG-2001 attached hereto as Schedule

7.7. Notwithstanding the foregoing, Buyer and Seller mutually agree that the environmental investigations set forth in ERM's proposal for the facilities at Hightstown, New Jersey, Carteret, New Jersey and Overland, Missouri will not be conducted by ERM pursuant to this Section 7.7. Buyer and Seller further agree that, upon the request of Seller, Seller may request another estimate of the costs of the environmental investigations from its ERM representative or from another environmental consulting firm reasonably acceptable to Buyer. In the event such further estimates result in lower costs for the environmental investigations and the scope of such work in such estimates is acceptable to Buyer, Buyer and Seller may agree to use another environmental consultant to perform such environmental investigations. Buyer shall have sole authority to direct and authorize this and future environmental investigations, if necessary. Seller shall indemnify and hold Buyer harmless against any and all costs, including expert fees, consultants' fees, and attorneys' fees, for all necessary and appropriate additional environmental investigation and remediation required to demonstrate that environmental conditions at the identified facilities comply with applicable Environmental Law and to prevent or abate any threat to human health or the environment at Seller's facilities identified herein. Seller shall reimburse Buyer for all costs incurred in connection with those environmental matters identified on Schedule 4.25, including but



not limited to costs of investigation, removal actions, remedial actions, operations and maintenance, government oversight costs, natural resource damages and claims by third parties for contribution.

Section 7.8. Financial Statement Consents . In connection with the delivery of the audited Financial Statements referenced in Section 7.9 of this Agreement, Seller shall cause its independent auditors to deliver to Buyer upon reasonable request of Buyer such consents as may be required under the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, and the rules and regulations promulgated thereunder in connection with the use of such statements by Buyer.

Section 7.9. Delivery of Audited Financial Statements. The audited consolidated financial statement for the fiscal year ended December 31, 1995, December 31, 1996 and December 31, 1997 for the Acquired Companies relating only to the Industrial Container Business of the Acquired Companies referenced in

Section 4.5 of this Agreement were not completed as of the Closing Date. Seller shall deliver or cause to be delivered such audited consolidated financial statements to the Buyer within thirty days after the Closing Date. Such audited consolidated financial statements shall be in a form acceptable for Buyer to file with its Form 8-K with the Securities and Exchange Commission. For purposes of this Agreement, such audited financial statements shall be deemed to have been delivered as of the Closing Date. In addition, in the event that the transactions contemplated by the IBC Sales Agreement close, Seller shall deliver or cause to be delivered such audited consolidated financial statements for such three year period relating to the IBC Business to the Buyer at such closing or within thirty days after this Closing Date, whichever is later. Such audited consolidated financial statements relating to the IBC Business shall be in a form acceptable for Buyer to file with its Form 8-K with the Securities and Exchange Commission.

Section 7.10. Certain Contracts in the Name of Seller Relating to the Industrial Container Business.

(a) Prior to the Closing Date, Seller was a party to various executory Contracts relating to the Industrial Container Business. Except as set forth on Schedule 7.10, Seller agrees that all such executory Contracts have been lawfully assigned to an Acquired Company (which, as of the Closing Date, is a lawful party to such Contract) and, to the extent required by any such Contract, Seller has obtained any Consent required in connection with such assignment. Seller shall indemnify and hold harmless Buyer and each Acquired Company from all Damages incurred by Buyer or an Acquired Company in the event that any required Consent to such assignment was not obtained or the assignment was otherwise not lawfully effected or binding. The representations set forth in Section 4.15(b) are hereby also made with respect to the Contracts described in this Section 7.10(a).

(b) With respect to the Contracts listed in Schedule 7.10 (including, without limitation, the Supply Contract between Seller and Merck & Co., Inc. relating to the Industrial Container Business), Seller shall indemnify and hold harmless Buyer and each Acquired Company from all Damages incurred by Buyer or an

Acquired Company arising from or in connection with the failure of the Seller to lawfully assign such Contract to an Acquired Company on or prior to the Closing Date or otherwise failing to obtain any required Consent to such assignment.

(c) In the event that, after the Closing Date, Buyer or an Acquired Company discovers that Seller is a party to a Contract relating to the Industrial Container Business that has not been lawfully assigned to an Acquired Company and that is not described on Schedule 7.10, upon the request of the Buyer, after the Closing Date. Seller agrees to use its best efforts to obtain the lawful assignment of such Contract to an Acquired Company and, to the extent required by any such Contract, to obtain any Consent required in connection with such assignment. Seller shall indemnify and hold harmless Buyer and each Acquired Company from all Damages incurred by Buyer or an Acquired Company arising from or in connection with the failure of the Seller to lawfully assign such Contract to an Acquired Company or otherwise failing to obtain any required Consent to such assignment.

#### Section 7.11. Option to Purchase Far East Fibre Drum Operations.

(a) For a period of ten years after the Closing Date, Buyer shall have the irrevocable prior right and option to purchase from Seller (or, if applicable, an affiliate of the Seller) the Far East Fibre Drum Operations. Buyer may exercise the option by giving written notice of exercise to Seller of its intention to purchase the Far East Fibre Drum Operations. Upon receipt of such notice, Seller and Buyer shall enter into a mutually satisfactory confidentiality agreement and, subject to such agreement, Seller shall provide to Buyer all financial and business information concerning the Far East Fibre Drum Operations as may be reasonably requested by Buyer. Following delivery and receipt of such information, Seller and Buyer shall be required to negotiate reasonably and in good faith for a period of not less than sixty days such terms and conditions of the purchase and sale of the Far East Fibre Drum Operations as may be mutually satisfactory to both Seller and Buyer.

(b) If, at any time during the ten year period after the Closing Date, Seller or an affiliate of the Seller enters into, or proposes to enter into, an agreement to sell all or any part of the Far East Fibre Drum Operations to an unrelated third Person, Seller shall give written notice to Buyer of such agreement or proposed agreement (the "Transfer Notice"). The Transfer Notice shall specify all of the material terms and conditions of such agreement or proposed agreement. Upon receipt of such Transfer Notice, Buyer shall have the irrevocable prior right and option to purchase from Seller (or, if applicable, an affiliate of the Seller) the Far East Fibre Drum Operations on the same terms and conditions as set forth in the Transfer Notice (the "First Right of Refusal"). Upon receipt of such Transfer Notice, Seller and Buyer shall enter into a mutually satisfactory confidentiality agreement and, subject to such agreement, Seller shall provide to Buyer all financial and business information concerning the Far East Fibre Drum Operations as may be reasonably requested by Buyer. Buyer may exercise the First Right of Refusal to purchase the Far East Fibre Drum Operations on the same terms and conditions as set forth in the Transfer Notice by giving written notice to the Seller within sixty days after receipt of the Transfer Notice. If Buyer exercises such First Right of Refusal, Buyer and Seller shall reasonably and in good faith negotiate an agreement containing the terms that are set forth in the Transfer Notice. If the Buyer does not exercise its First Right of Refusal within sixty days after receipt of the Transfer Notice, Seller may sell the Far East Fibre Drum Operations to the unrelated third Person identified in the

Transfer Notice strictly in accordance with the terms of the Transfer Notice.

Section 7.12. Post\_Closing Real Estate Matters. Buyer and Seller agree and acknowledge that certain issues relating to the Owned Real Property and the Leased Real Property may not be resolved until after the Closing Date. Such issues include the following:

(a) The transfer and conveyance of certain Owned Real Property located in Lockport, Illinois from Seller to SPD and the transfer and conveyance of certain Owned Real Property located in Saraland, Alabama from the Industrial Development Board of the City of Mobile, Alabama to SFD (such transfers being referred to herein collectively as the "Post Closing Transfers"); and

(b) The resolution of certain matters relating to and arising out of the completion of accurate surveys of the Owned Real Property, including (i) the encroachment onto property owned by, or to be owned by, SPD and located in Lockport, Illinois, of a building which is located on property adjacent to such SPD property, (ii) the encroachment onto property owned by SFD and located in Van Wert, Ohio, of an above-ground swimming pool and a storage shed which is located on property adjacent to such SFD property, and (iii) the potential encroachment of a parking lot and fence, owned and utilized by SFD at its Tonawanda, New York property, onto property located adjacent to such SFD property (collectively, the "Post Closing Survey Matters").

Seller agrees to be responsible for and to indemnify Buyer against all expenses, transfer taxes, documentary stamp charges, recording fees and similar charges arising out of or in connection with the Post Closing Transfers. Additionally, Seller agrees to be responsible for and to indemnify Buyer against all costs, expenses and charges incurred by Buyer in resolving the Post Closing Survey Matters; provided, however, that Buyer agrees that, with respect to the matter set forth in Section 7.12(b)(i), Buyer shall not seek to be indemnified by the Seller for the value of the land that is the subject of the encroachment. The agreements between Seller and Buyer pursuant to this Section 7.12 shall neither diminish nor limit the liability of Seller arising out of the breach by Seller of any of its representations and warranties contained in this Agreement.

Section 7.13. Post\_Closing Intellectual Property Matters.

(a) In connection with Seller's acquisition of part of the Industrial Container Business from KMI Continental Inc. pursuant to a Purchase Agreement dated February 25, 1985, Seller (or one or its affiliates) had assigned to it certain patents that are listed on Schedule 7.13, together with all Patent Rights associated with such patents. The assignment of such patents, however, was not recorded in the United State Patent and Trademark Office. Seller represents to Buyer that, although it or one of its affiliates owns all the Patent Rights associated with such patents and all such Patent Rights to such patents are being assigned to GBC Holding Co., the patents listed on Schedule 7.13 are not currently being used in the Industrial Container Business. Seller agrees that if Buyer or one of its affiliates decides to use any such patent prior to the expiration of such patent, Seller shall, within thirty days of written notice of Buyer's intent to use such patent obtain, at Seller's

sole cost and expense, all necessary documentation from any person as may be necessary to establish that GBC Holding Co. is the record owner of such patent as reflected upon the records of the United States Patent and Trademark Office.

(b) Although, as of the Closing Date, Seller and its affiliates have assigned all of their right, title and interest in and to all Patent Rights and Trademarks used in connection with the Industrial Container Business to GBC Holding Co., Seller has not caused the assignments of all such Patent Rights and Trademarks that, pursuant to Legal Requirement, should be filed and recorded with a Governmental Body (including, without limitation, the United States Patent and Trademark Office). Seller agrees that, within ninety days after the Closing, Seller shall, at its sole cost and expense, cause all such assignments of all such Patent Rights and Trademarks that, pursuant to Legal Requirement, should be filed and recorded with a Governmental Body to be properly recorded with the appropriate Governmental Body. Upon the request of Seller, Buyer agrees that it shall undertake to file and record, on behalf of the Seller, all such assignments with the appropriate Governmental Body provided that Seller shall promptly reimburse Buyer for all costs and expenses incurred by Buyer in connection with such action (including, without limitation, all filing fees of the Governmental Body and reasonable attorneys fees incurred in connection with such action).

Section 7.14. Patent Litigation Matters. Seller and Buyer agree that, with respect to the pending patent litigation referenced in Item 1 and Item 2 of Schedule 4.9 to this Agreement, Seller agrees to assign all rights (including all rights to damages in connection with any settlement or judgment) to such patent litigation to Buyer (or one of its affiliates as may be designated by Buyer). Seller agrees that it shall be responsible for all costs and expenses (including attorney fees) incurred on or prior to the Closing Date relating to such patent litigation. Buyer agrees that, after the Closing Date, it shall be responsible for all costs and expenses (including attorney fees) incurred after the Closing Date relating to such patent litigation. Buyer and Seller agree to execute such documents as may be necessary or appropriate in connection with any Legal Requirement (including local Court Rules) to evidence the foregoing.

## **ARTICLE 8. CONDITIONS PRECEDENT TO OBLIGATIONS TO CLOSE**

Section 8.1. Conditions Precedent to Buyer's Obligation to Close. The obligation of Buyer to consummate the transactions to be performed by it in connection with the Closing is subject to satisfaction of the following conditions:

- (a) The representations and warranties made by Seller to Buyer in this Agreement or any document or instrument delivered to Buyer on the Closing Date shall be true and correct
- (i) in all material respects when made and (ii) on the Closing Date with the same force and effect as though such representations and warranties had been made on and as of such date (except for changes contemplated by this Agreement or occurring in the Ordinary Course of Business which do not singly or in the aggregate have a Material Adverse Effect).

(b) Seller shall have duly performed all of the covenants required to be performed by it or any of its affiliates under this Agreement on or before the Closing Date, and an authorized officer of Seller shall deliver to Buyer a certificate dated as of the Closing Date certifying to the fulfillment of this condition and the condition set forth in Section 8.1(a).

(c) There shall not be pending any Proceeding brought by any Person before any Governmental Body challenging, affecting, or seeking material damages in connection with, this Agreement or any of the Contemplated Transactions.

(d) A favorable opinion of Sinkler & Boyd, P.A., counsel for Seller, shall have been delivered to Buyer dated as of the Closing Date, in the form agreed to by the parties.

(e) Early termination of or expiration of the waiting period under the HSR Act shall have occurred on or prior to the Closing Date.

(f) Consents (including all Governmental Authorizations and all Consents required to be obtained by Seller or under any Applicable Contracts to prevent a breach of such Contract) required of Seller or an Acquired Company shall have been obtained, on terms and conditions reasonably satisfactory to Buyer, and Seller and the Acquired Company shall provide evidence of the receipt of such Consents to Buyer.

(g) Buyer shall have satisfactorily completed its due diligence review of the Acquired Companies.

Section 8.2. Conditions Precedent to Seller's Obligation to Close. The obligation of Seller to consummate the transactions to be performed by them in connection with the Closing is subject to satisfaction of the following conditions:

(a) The representations and warranties made by Buyer to Seller in this Agreement or any document or instrument delivered to Seller on the Closing Date shall be true and correct

(i) in all material respects when made and (ii) on the Closing Date with the same force and effect as though such representations and warranties had been made on and as of such date (except for changes contemplated by this Agreement or which do not singly or in the aggregate have a material adverse effect on the ability of Buyer to consummate the Contemplated Transactions).

(b) Buyer shall have duly performed all of the covenants required to be performed by it under this Agreement on or before the Closing Date, and an authorized officer of Buyer shall deliver to Seller a certificate dated as of the Closing Date certifying to the fulfillment of this condition and the condition set forth in Section 8.2(a).

(c) There shall not be pending any Proceeding brought by any Person before any Governmental Body challenging, affecting, or seeking material damages in connection with, this Agreement or any of the Contemplated Transactions.

(d) A favorable opinion of Vorys, Sater, Seymour and Pease LLP, counsel for Buyer, shall have been delivered to Seller dated as of the Closing Date, in the form agreed to by the parties.

(e) Early termination of or expiration of the waiting period under the HSR Act shall have occurred on or prior to the Closing Date.

(f) Consents (including all Governmental Authorizations) required of Buyer shall have been obtained, on terms and conditions reasonably satisfactory to Seller, and Buyer shall provide evidence of the receipt of such Consents to Seller.

## **ARTICLE 9. COVENANTS AS TO TAX MATTERS**

### Section 9.1. Section 338(h)(10) Election .

(a) Buyer and Seller agree to file the election provided for by IRC Section 338(h)(10) and any comparable election under state, local or foreign law (collectively and separately, the "Election") with respect to (i) the acquisition of the Shares of each Acquired Company pursuant to this Agreement and (ii) the deemed acquisition of the shares of each Subsidiary of each Acquired Company. Each party shall provide to the other all information necessary to permit the Election to be made. Seller and Buyer shall, within the time periods established by applicable Legal Requirements, execute and file IRS Form 8023-A and all other forms, returns, elections, schedules and documents as may be required to effect and preserve a timely Election.

(b) Seller and Buyer acknowledge and agree that for federal income tax purposes the acquisition of the Shares pursuant to the Election will be treated as a sale of the Assets of each Company and each Subsidiary of each Company followed by a complete liquidation of each Company and each Subsidiary of each Company into Seller. In connection with the Election and within the time periods established by applicable Legal Requirements, Seller and Buyer shall act together in good faith (i) to determine and agree upon the amount of the deemed sale price of the Shares as well as the deemed sale price of the shares of each Subsidiary (within the meaning of Treasury Regulations Section 1.338(h)(10)-1(f)) and (ii) to agree upon the proper allocations (the "Allocations") of the deemed sale price of the Shares and the shares of each Subsidiary among the Assets of each Company and each Subsidiary of each Company in accordance with the IRC and the Treasury Regulations promulgated thereunder. Neither Seller nor Buyer, nor any of their affiliates, will take any position inconsistent with the Election, the Allocations or the amount of the deemed sale prices so determined in any Tax Return or otherwise. Within the time periods established by applicable Legal Requirements for making and filing the Election, the Allocations shall be set forth in Schedule 9.1(b) to this Agreement. Except as provided below, any Liability for Taxes resulting from the Election will be borne by Seller, including, but not limited to, any income, franchise or similar Taxes imposed by any state, local or foreign taxing authority that does not allow or respect an election under IRC Section 338(h)(10) (or any comparable election under state, local or foreign law).

(c) If Seller breaches any covenant set forth in this

Section 9.1, Seller shall indemnify and hold Buyer, each Acquired Company and each of their affiliates harmless against any and all Taxes due from an Acquired Company which result from such breach for any and all taxable periods beginning after the Closing Date (including, but not limited to, the portion of all Straddle Periods allocable to Buyer pursuant to Section 9.2(c) hereof), together with all Expenses related thereto.

For purposes of this

Section 9.1(c), the term "Taxes" shall mean the present value as of the Closing Date of the step up in the adjusted basis of the Assets of each Acquired Company that would have resulted from a valid Election, computed on the following assumptions: (i) the allocations determined pursuant to paragraph (b) hereof (taking into account Buyer's transaction costs) are correct; (ii) each highest marginal rate of tax applied to income of a corporation as of the Closing Date pursuant to applicable federal, state, local and foreign law shall apply; and (iii) the discount rate shall be the rate of interest that Key Bank, N.A., publishes as its prime rate as of the Closing Date (the "Interest Rate"). Seller shall pay such Taxes and Expenses to Buyer in immediately available funds within thirty (30) days after written demand therefor, together with interest from the Closing Date at a rate per annum equal to the Interest Rate. Buyer shall deliver with such written demand evidence of such Expenses.

#### Section 9.2. Liability for Taxes.

(a) Seller shall indemnify and hold Buyer, each of the Acquired Companies and each of their affiliates harmless against any and all Taxes due from any Acquired Company for any taxable period ending on or before the Closing Date in excess of the aggregate amount reflected as reserves for Taxes of the Acquired Companies on the balance sheets of the Most Recent Financial Statements, together with all Expenses related thereto. Seller shall be entitled to all refunds of Taxes payable with respect to the Acquired Companies for taxable periods ending on or before the Closing Date.

(b) Buyer shall indemnify and hold Seller and its affiliates harmless against any and all Taxes due from any of the Acquired Companies for any taxable period beginning after the Closing Date, together with all Expenses related thereto. Buyer shall be entitled to all refunds of Taxes payable with respect to the Acquired Companies for such taxable periods.

(c) Buyer and Seller shall allocate any Liability of the Acquired Companies for Taxes relating to taxable periods that begin before and end after the Closing Date ("Straddle Periods"). For this purpose, the portion of such Liability allocable to Seller in accordance with paragraph (a) hereof and the portion of such Liability allocable to Buyer in accordance with paragraph

(b) hereof shall be determined, in the case of property, ad valorem or franchise Taxes (other than those measured by, or based upon, net income), on a per diem basis and, in the case of other Taxes, on the basis of an interim closing of the books as of the end of the Closing Date (except that (i) exemptions, allowances and deductions for any Straddle Period that are calculated on an annual or periodic basis, such as the deduction for depreciation, shall be apportioned on a per diem basis and

(ii) real property taxes shall be apportioned in accordance with IRC Section 164(d)). All refunds of Taxes payable with respect to the Acquired Companies for a Straddle Period shall be apportioned between Buyer and Seller on the basis of their respective Liability for such Straddle Period; provided, however, that any refunds of Taxes with respect to the Acquired Companies for any Straddle Period which is related to an item for which Buyer or Seller was liable and which was paid by Buyer or Seller shall be refunded to Buyer or Seller, as the case may be.

(d) Seller shall indemnify, defend and hold Buyer, the Acquired Companies and their affiliates harmless against any Losses and Expenses incurred by reason of the breach by Seller of any representation or warranty set forth in Section 4.10.

### Section 9.3. Preparation and Filing of Tax Returns.

(a) Seller shall be solely responsible for preparing and filing on a timely basis, for all taxable periods ending on or before the Closing Date, all Tax Returns with respect to the income, Assets, operations, activities, status or other matters of any of the Acquired Companies. Seller shall be solely responsible for and pay on a timely basis all Taxes shown due thereon.

(b) If for federal, state, local or foreign tax purposes, the taxable period of any of the Acquired Companies does not terminate on the Closing Date, Buyer and Seller shall elect, to the extent permitted by applicable law, with the relevant taxing authority to treat a portion of any Straddle Period as a short taxable period ending as of the close of business on the Closing Date, and such short taxable period shall be treated as ending on or before the Closing Date for purposes of this Agreement. Seller and Buyer shall jointly prepare (and Buyer shall file or cause to be filed on a timely basis), for all Straddle Periods, all Tax Returns with respect to the income, Assets, operations, activities, status or other matters of any of the Acquired Companies. Seller shall be solely responsible for any Taxes shown due thereon to the extent attributable to the portion of such taxable period ending on the Closing Date, and shall pay such amount over to Buyer in immediately available funds no later than three business days prior to the due date of such Tax Return. Buyer shall be solely responsible for the balance of the Taxes shown as due thereon and for payment of all amounts shown as due thereon to the appropriate Governmental Body. Notwithstanding the foregoing, to the extent that Seller has made payments of estimated Taxes with respect to any of the Acquired Companies for any Straddle Period, Seller shall be entitled to reduce its payments to Buyer under this Section 9.3(b) by the aggregate amount of such payments and, to the extent that the aggregate amount of such payments exceeds Seller's Liability for Taxes for any Straddle Period, Buyer shall pay over to Seller the amount of such excess in immediately available funds no later than three Business Days prior to the due date of the Tax Return with respect to which the estimated Taxes were payable.

(c) Buyer shall be solely responsible for preparing and filing all Tax Returns relating to any of the Acquired Companies for all taxable periods beginning after the Closing Date and for paying all Taxes shown due thereon.

(d) If Buyer and Seller cannot agree as to the amount of Taxes due with respect to any Tax Return filed for any Straddle Period, or as to the portion of such Taxes allocable to each of Buyer and Seller pursuant to Section 9.2(c) hereof, Buyer and Seller shall jointly select a nationally recognized accounting firm (the "Accounting Firm"), the determination of which regarding the resolution of the item(s) in dispute shall be binding on Buyer and Seller. If the Accounting Firm is unable to determine the proper resolution of the items in dispute prior to



the five business days before the due date (after giving effect to extensions) of the Tax Return at issue, the Tax Return shall be filed with the resolution of the item(s) in dispute as proposed by Buyer, and Seller shall be required to pay to Buyer in immediately available funds three business days prior to the due date of the Tax Return the amount determined by Seller to be due by Seller. Within five business days after the Accounting Firm has reached its determination, Buyer shall pay to Seller or Seller shall pay to Buyer, as the case may be, the amount of the overpayment or underpayment by Seller in immediately available funds with interest at a rate per annum equal to the Interest Rate, computed from the due date of the Tax Return.

Section 9.4. Cooperation and Assistance. Buyer and Seller agree to furnish or cause to be furnished to each other, upon written request, as promptly as practicable, such information (including without limitation reasonable access to books, records, schedules, work papers and other documents relating thereto during the providing party's regular business hours) and reasonable assistance relating to the Acquired Companies necessary for the filing of any Tax Return required to be filed after the Closing Date, preparation for any audit or prosecution or defense of any Proceeding relating to any proposed adjustment, or the verification by any party hereto of an amount payable under this Article 9 to, or receivable under this Article 9 from, another such party. Buyer and Seller shall cooperate with each other in the conduct of any audit or other Proceeding involving any of the Acquired Companies or any Person with which either of or both of them is consolidated or combined for any purposes relating to Taxes, and each shall execute and deliver such documents as are necessary to carry out the intent of this Section 9.4.

Section 9.5. Transfer Taxes. In the event there shall be any stock transfer Taxes, sales Taxes, use Taxes, real estate transfer or gains Taxes, or other similar Taxes, if any, imposed on the Contemplated Transactions, Seller and Buyer shall share equally in the payment of such Taxes. Notwithstanding the foregoing, Seller shall be solely responsible for the payment of any such Taxes to the extent such Taxes result from the transfer of the Assets, if any, of the IBC Business to Seller on or prior to the Closing Date or to the extent such Taxes result from the transfer of Assets of the IBC Business from Seller to Buyer after the Closing Date.

Section 9.6. Nonforeign Affidavit. Seller shall furnish Buyer an affidavit, substantially in the form of Exhibit B hereto, stating, under penalties of perjury, Seller's United States taxpayer identification number and that Seller is not a foreign person, pursuant to Section 1445(b)(2) of the IRC.

## **ARTICLE 10. INDEMNIFICATION; REMEDIES**

Section 10.1. Survival of Representations and Warranties. All representations, warranties, covenants and agreements set forth in this Agreement by Buyer and Seller are material and have been relied on by the other party hereto. All representations, warranties, covenants and agreements set forth in this Agreement and the remedies of Buyer and Seller with respect thereto, shall survive the Closing Date and shall not merge in the performance of any obligation by any party hereto; provided, however, (a) that any claim for indemnification relating to the breach by Buyer of any of its representations and warranties contained in this Agreement may be made by Seller only if Seller shall notify Buyer on or before the expiration of the second year after the

Closing Date and (b) that any claim for indemnification relating to the breach by the Seller of any of its representations and warranties contained in this Agreement may be made by Buyer only if Buyer shall notify Seller (i) on or before the expiration of the second year after the Closing Date in the case of indemnification relating to the breach of any of the representations and warranties contained in Sections 4.1 through 4.2, Sections 4.4 through 4.6, Sections 4.8 through 4.9, Sections 4.11 through 4.24 and Sections 4.26 through 4.30 , (ii) on or before the expiration of the tenth year after the Closing Date in the case of indemnification relating to the breach of any of the representations and warranties contained in Section 4.7 of this Agreement and (iii) at any time after the Closing Date in the case of indemnification relating to the breach of any of the representations and warranties contained in Sections 4.3, 4.10, and 4.25 of this Agreement (subject to any applicable statutes of limitation).

Section 10.2. Indemnification and Payment of Damages by the Seller. Seller will indemnify and hold harmless Buyer and its affiliates (collectively, the "Buyer Indemnified Persons") for, and will pay to the Buyer Indemnified Persons, the amount of, any loss, liability, claim, damage (including actual, consequential, multiple, exemplary, punitive and incidental damage), fine, penalty or Expenses (collectively, "Damages"), incurred by the Buyer Indemnified Persons arising, directly or indirectly, from or in connection with:

(a) any breach of any representation or warranty made by Seller in this Agreement or in any other certificate or document delivered by Seller pursuant to this Agreement; or

(b) any breach by the Seller of any covenant or obligation of Seller in this Agreement or in other certificate or document delivered by Seller pursuant to this Agreement.

The remedies provided in this Section 10.2 will not be exclusive of or limit any other remedies that may be available to Buyer or the other Buyer Indemnified Persons.

Section 10.3. Indemnification and Payment of Damages by Buyer. Buyer will indemnify and hold harmless Seller and its affiliates (the "Seller Indemnified Persons") for, and will pay to the Seller Indemnified Persons, the amount of any Damages incurred by the Seller Indemnified Persons arising, directly or indirectly, from or in connection with:

(a) any breach of any representation or warranty made by Buyer in this Agreement, or any other certificate or document delivered by Buyer pursuant to this Agreement; or

(b) any breach by Buyer of any covenant or obligation of Buyer in this Agreement or in other certificate or document delivered by Buyer pursuant to this Agreement.

The remedies provided in this Section 10.3 will not be exclusive of or limit any other remedies that may be available to Seller or the other Seller Indemnified Persons.

#### Section 10.4. Limitations on Indemnification

- (a) Except for claims for indemnification against Seller under Section 10.2(b), under the provisions of Article 9 or under a breach of warranty under Sections 4.3 or 4.10 of this Agreement, no claim shall be made for indemnification against Seller pursuant to this Agreement unless and until the aggregate amount of Damages incurred by the Buyer Indemnified Persons under this Agreement exceeds \$1,000,000 (the "Indemnification Threshold") and then Seller shall be liable for Damages only to the extent of the excess over the Indemnification Threshold.
- (b) Except for claims for indemnification against Buyer under Section 10.3(b) or under the provisions of Article 9 of this Agreement, no claim shall be made for indemnification against Buyer pursuant to this Agreement unless and until the aggregate amount of Damages incurred by the Seller Indemnified Persons exceeds \$1,000,000 (the "Indemnification Threshold") and then Buyer shall be liable for Damages only to the extent of the excess over the Indemnification Threshold.
- (c) The total Liability of Seller to Buyer under Section 10.2(a) or of Buyer to Seller under Section 10.3(a) hereof shall be limited in the aggregate (for each of Sections 10.2(a) and 10.3(a), not combined) to \$100,000,000.

#### Section 10.5. Procedure for Indemnification--Third Party Claims.

- (a) If any Seller Indemnified Person or Buyer Indemnified Person entitled to indemnification under this Agreement (an "Indemnitee") receives notice of the commencement of any Proceeding by any Person who is not a party to this Agreement or an affiliate of such a party (a "Third Party Claim") against such Indemnitee for which a party is obligated to provide indemnification under this Agreement (an "Indemnitor"), the Indemnitee will give such Indemnitor reasonably prompt written notice thereof (the "Third Party Claim Notice"), but the failure to so notify Indemnitor shall not relieve Indemnitor of its indemnity obligations with respect to such Third Party Claim unless the Indemnitor establishes that the defense of such Third Party Claim is actually prejudiced by the Indemnitee's failure to give such notice. The Third Party Claim Notice will describe the Third Party Claim in reasonable detail and will indicate the estimated amount, if reasonably practicable, of the Damages that have been or may be sustained by the Indemnitee. Except as otherwise set forth in this Section 10.5, the Indemnitor will have the right to assume the defense of any Third Party Claim at the Indemnitor's own expense and with counsel selected by the Indemnitor (which counsel shall be reasonably satisfactory to the Indemnitee) by giving to the Indemnitee written notice in which the Indemnitor acknowledges its responsibility to indemnify the Indemnitee (the "Assumption Notice") no later than thirty calendar days after receipt of the Third Party Claim Notice. The Indemnitor shall not be entitled to assume the defense of, and the Indemnitee shall be entitled to have sole control over, the defense or settlement of any Third Party Claim to the extent that such claim seeks an order, injunction or other equitable relief against the Indemnitee which, if successful, would be reasonably likely to materially interfere with the business, operations, assets, or financial condition of the Indemnitee. In the event the Indemnitor assumes the defense of a Third Party Claim, the Indemnitee will cooperate in good faith with the Indemnitor in such defense and will have the right to participate in the

defense of any Third Party Claim assisted by counsel of its own choosing and at its own expense. Notwithstanding the foregoing, if the named parties to the Third Party Claim (including any impleaded parties) include both the Indemnitor and the Indemnitee or if the Indemnitor proposes that the same counsel represent both the Indemnitee and the Indemnitor and the Indemnitee in good faith determines that representation of both parties by the same counsel would be inappropriate due to actual or potential differing interests between them, then the Indemnitee shall have the right to retain its own counsel at the cost and expense of the Indemnitor. If the Indemnitee does not receive the Assumption Notice within the thirty calendar day period set forth above or if the Indemnitor is not entitled to assume the defense of the Third Party Claim, the Indemnitee shall have sole control over the defense and settlement of the Third Party Claim, and the Indemnitor will be liable for all Damages paid or incurred in connection therewith

(b) If the Indemnitor assumes the defense of the Third Party Claim, the Indemnitor shall not compromise or settle such claim without the Indemnitee's consent unless (i) there is no finding or admission of any violation of Legal Requirements or any violation of the rights of any Person and no effect on any other claims that may be made against the Indemnitee, (ii) the sole relief provided is monetary damages that are paid in full by the Indemnitor and (iii) the settlement includes as an unconditional term a complete release of each Indemnitee from all liability in respect of such claim.

(c) Each Indemnitor who assumes the defense of a Third Party Claim shall use reasonable efforts to diligently defend such claim.

Section 10.6. Procedure for Indemnification--Direct Claims. Except for Direct Environmental Claims (as defined in Section 10.7 of this Agreement), any claim by an Indemnitee for indemnification under this Agreement other than indemnification against a Third Party Claim (a "Direct Claim") will be asserted by the Indemnitee giving the Indemnitor written notice thereof, and the Indemnitor will have a period of thirty calendar days within which to respond in writing to such Direct Claim. If the Indemnitor does not respond within such thirty calendar day period, the Indemnitor will be deemed to have rejected such claim, in which event the Indemnitee will be free to pursue such remedies as may be available to the Indemnitee under this Agreement or pursuant to law.

Section 10.7. Procedure for Indemnification--Direct Environmental Claims.

(a) If the Indemnitee shall assert against the Indemnitor any Direct Claim for indemnification relating to Environmental Law (a "Direct Environmental Claim"), Indemnitee shall give the Indemnitor notice of such Direct Environmental Claim (the "Environmental Claim Notice"), which notice shall describe in reasonable detail the claim, the amount thereof (if known and quantifiable), and a reasonably detailed description of the facts giving rise to such Direct Environmental Claim.

(b) Indemnitor shall be entitled to assume principal management of a Direct Environmental Claim which it acknowledges to be Indemnitor's sole or principal responsibility under this

Agreement. To assume principal management, Indemnitor must notify Indemnitee within thirty calendar days (or such other period as the parties may agree to in writing) of receipt of the Environmental Claim Notice that it intends to assume principal management, subject to Indemnitor's right to rescind such acknowledgment upon its reasonable determination, and upon prompt written notice to Indemnitee (a "Denial Notice"), that it does not bear sole or principal liability under this Agreement for the claim. Provided, however, Indemnitor shall not be entitled to issue a Denial Notice after Indemnitee has incurred substantial expenditures, obligations, or exposure in reliance on Indemnitor's assumption of principal management. In the event Indemnitor either elects not to undertake principal management or provides Indemnitee with a Denial Notice, Indemnitee may assume principal management of the subject matter of the claim, and reserve whatever rights it may have against Indemnitor. Any acknowledgment of responsibility for a claim by either the Indemnitor or Indemnitee shall be without prejudice to any rights to seek indemnity or contribution from third parties.

(c) The party not exercising principal management with respect to a particular Direct Environmental Claim shall be entitled, at its sole cost and expense, to monitor the satisfaction of the claim. Monitoring shall include (i) obtaining copies of all reports, work plans and analytical data submitted to Governmental Bodies, all notices or other letters or documents received from Governmental Bodies, any other documentation and correspondence materially bearing on the claim, and notices of material meetings, (ii) the opportunity to attend and participate in such material meetings, and (iii) the right of reasonable consultation with the party exercising principal management. The party exercising principal management in respect of a matter, prior to taking any action to satisfy a claim unless not practicable in view of exigent circumstances, shall prepare a written plan describing the details of such action (the "Remedial Plan") and provide the other party with copies of the Remedial Plan. Within thirty calendar days of the date that the Remedial Plan is received, the party receiving the Remedial Plan shall notify the party that provided the Remedial Plan, in writing, if it believes that the Remedial Plan is not in conformity with the standards set forth in this Section 10.7 and shall provide a detailed explanation of the reasons for its conclusions. The parties shall negotiate in good faith any dispute arising from the Remedial Plan and attempt to resolve any differences within twenty calendar days. If the parties are unable to resolve any dispute arising from the Remedial Plan, the matter shall be submitted to arbitration as provided in Section 10.7(g).

(d) In the event it undertakes principal management of any matter, Indemnitor shall, upon notice to Indemnitee, have access to the Assets necessary to implement the Remedial Plan. Indemnitor shall use its best efforts to undertake all activities that it conducts or coordinates hereunder in a manner which does not unreasonably interfere with the day-to-day operation of the Industrial Container Business.

(e) The party undertaking principal management hereunder for any matter shall manage the matter in good faith and in a responsible manner, and any activities conducted in connection therewith shall be undertaken promptly and concluded expeditiously using commercially reasonable efforts.

(f) The adequacy of any remedial action with respect to a claim hereunder shall be evaluated using the following criteria: Remedial action shall be deemed adequate for purposes of satisfying the obligations hereunder to the extent that it (i) attains compliance in a cost-effective manner with any applicable Legal Requirement of Environmental Laws or is otherwise necessary to prevent or remediate a threat to human health or the Environment; and (ii) interferes to the least extent reasonably practicable with the operations of the Industrial Container Business; provided, that for purposes of this provision, a determination of what is "reasonably practicable" shall include an evaluation of the relative costs and benefits of proposed remedial actions. Remedial action shall not be required to render the Assets suitable for use beyond use as a commercial or industrial property; provided, however, that the remedial action shall meet all Legal Requirements of Environmental Law or otherwise imposed by the applicable Governmental Body.

(g) If a dispute arises with respect to a remedial action hereunder, the parties agree to negotiate in good faith in an attempt to resolve such dispute. In the event such dispute cannot be resolved within twenty calendar days of written notice of a dispute (or such shorter period as exigent circumstances may warrant) the parties shall select within fourteen calendar days thereafter (or such shorter period as exigent circumstances may warrant) a mutually satisfactory technical consultant or attorney (the "Environmental Arbitrator"), who shall review the information relevant to the dispute provided by the parties and within thirty calendar days (or such shorter period as exigent circumstances may warrant) render a decision binding upon the parties hereto irrespective of whether either party contests or participates in the dispute resolution. Any fees charged by the Environmental Arbitrator shall be allocated as determined by the Environmental Arbitrator between Seller and Buyer. In making its determination, the Environmental Arbitrator shall be bound by the standards set forth in this Section 10.7. If an Environmental Arbitrator cannot be agreed upon within the aforesaid period, the parties shall direct the New York city office of the American Arbitration Association Center to immediately provide a list of six potential arbitrators. From the list provided, each party shall have the opportunity to strike one name, and the American Arbitration Association shall appoint the Environmental Arbitrator from the remaining names. The final determination of the Environmental Arbitrator shall be final and binding on the parties and there shall be no appeal from or reexamination of such final determination, except for fraud, perjury, evident partiality or misconduct by the Environmental Arbitrator prejudicing the rights of any party, and to correct manifest clerical errors. The parties may enforce any final determination of the Environmental Arbitrator in any court of competent jurisdiction.

(h) Neither party shall contact any Governmental Body or third parties, other than such party's own Representatives regarding a potential Direct Environmental Claim without giving reasonably prompt notice thereof to the other party, when reasonably possible within the available time constraints, provided nothing herein shall require any delay in contacting any Governmental Body or third party if such delay would violate any Legal Requirement or Environmental Law. In connection with either party's assumption of the defense of the other party of a Third Party Claim relating to environmental matters, the Indemnifying Party shall promptly provide the Indemnitee with any material correspondence with Governmental Body enforcing Environmental Laws and any test results, work plans, reports, data and other material information relating thereto. Either

party shall have the right in its sole discretion to participate in any such contact to the extent reasonably possible.

## **ARTICLE 11. TERMINATION**

Section 11.1. Termination. Anything contained in this Agreement to the contrary notwithstanding, this Agreement may be terminated at any time prior to the Closing Date:

(a) by the mutual consent of Buyer and Seller;

(b) by Buyer or Seller if the Closing shall not have occurred on or before April 30, 1998 (or such later date as may be mutually agreed to by Buyer and Seller);

(c) by Buyer in the event of any material breach by Seller of any of Seller's agreements, representations or warranties contained herein and the failure of Seller to cure such breach within seven days after receipt of notice from Buyer requesting such breach to be cured; or

(d) by Seller in the event of any material breach by Buyer of any of Buyer's agreements, representations or warranties contained herein and the failure of Buyer to cure such breach within seven days after receipt of notice from Seller requesting such breach to be cured.

Section 11.2. Notice of Termination. Any party desiring to terminate this Agreement pursuant to Section 11.1 shall give notice of such termination to the other party to this Agreement.

Section 11.3. Effect of Termination. In the event that this Agreement shall be terminated pursuant to Section 11.1(a), each party shall pay all expenses incurred by it in connection with this Agreement, and no party shall have any further obligations or liability for any damages or expenses under this Agreement. In the event of any other termination, all further obligations of the parties under this Agreement shall be terminated without further liability of any party to the other, but each party shall retain any and all rights incident to a breach by the other party of any covenant, representation or warranty under this Agreement.

## **ARTICLE 12. GENERAL PROVISIONS**

Section 12.1. Expenses. Each of Buyer, as a party on the one hand, and Seller, as a party on the other, will pay all costs and expenses incident to its negotiation and preparation of this Agreement and to its performance and compliance with all agreements and conditions contained herein on its part to be performed or complied with, including the fees, expenses and disbursements of its Representatives. All costs and expenses, if any, incurred by the Acquired Companies in connection with this Agreement and the Contemplated Transactions, including the fees, expenses and disbursements of the Acquired Companies' Representatives, shall be paid by Seller.

Section 12.2. Public Announcements. Neither Buyer nor Seller shall, without the approval of the other, make any press release or other public announcement concerning the Contemplated Transactions, except as and to the extent that counsel for a party advises any such party that it is so obligated by Legal Requirement or the rules of any stock exchange or quotation system to issue a release or announcement, in which case the other party shall be advised and the parties shall use their best efforts to cause a mutually agreeable release or announcement to be issued. Seller and Buyer will consult with each other concerning the means by which the Acquired Companies' employees, customers and suppliers and others having dealings with the Acquired Companies will be informed of the Contemplated Transactions, and Buyer will have the right to be present for any such communication.

Section 12.3. Notices. All notices, consents, waivers, and other communications under this Agreement must be in writing and will be deemed to have been duly given when (a) delivered by hand (with written confirmation of receipt), (b) sent by telecopier (with written confirmation of receipt), or (c) when received by the addressee, if sent by certified mail or a nationally recognized overnight delivery service (receipt requested), in each case to the appropriate addresses and telecopier numbers set forth below:

**If to Seller :**

Sonoco Products Company  
1 North Second Street  
Hartsville, SC 29550  
Attn: President  
Telecopier: (803) 383-7478

and to:

Sinkler & Boyd, P.A.  
1426 Main Street, Suite 1200  
Columbia, South Carolina 29201  
Attn: William C. Boyd, Esq.  
Telecopier: (803) 540-7878

**If to Buyer:**

Greif Bros. Corporation  
425 Winter Road.  
Delaware, Ohio 43015  
Attn.: Michael J. Gasser, Chairman and  
Chief Executive Officer  
Fax: (614) 549-6101



with a copy to:

Shawn M. Flahive, Esq.  
Vorys, Sater, Seymour and Pease LLP  
52 East Gay Street  
P.O. Box 1008  
Columbus, Ohio 43216-1008  
Fax : (614) 464-6350

Any party hereto may change any of the information specified above by sending notice to the other party with such changed information.

Section 12.4. Further Assurances. The parties agree (a) to furnish upon request to each other such further information, (b) to execute and deliver to each other such other documents, and (c) to do such other acts and things, all as the other party may reasonably request for the purpose of carrying out the intent of this Agreement and the documents referred to in this Agreement.

Section 12.5. Waiver. The rights and remedies of the parties to this Agreement are cumulative and not alternative. Neither the failure nor any delay by any party in exercising any right, power, or privilege under this Agreement or the documents referred to in this Agreement will operate as a waiver of such right, power, or privilege, and no single or partial exercise of any such right, power, or privilege will preclude any other or further exercise of such right, power, or privilege or the exercise of any other right, power, or privilege. To the maximum extent permitted by applicable law, (a) no claim or right arising out of this Agreement or the documents referred to in this Agreement can be discharged by one party, in whole or in part, by a waiver or renunciation of the claim or right unless in writing signed by the other party; (b) no waiver that may be given by a party will be applicable except in the specific instance for which it is given; and (c) no notice to or demand on one party will be deemed to be a waiver of any obligation of such party or of the right of the party giving such notice or demand to take further action without notice or demand as provided in this Agreement or the documents referred to in this Agreement.

Section 12.6. Entire Agreement and Modification. This Agreement supersedes all prior agreements between the parties with respect to its subject matter, including the Confidentiality Agreement between Buyer and Seller dated September 24, 1997 and the Letter of Intent between Buyer and Seller dated December 10, 1997. This Agreement constitutes a complete and exclusive statement of the terms of the agreement between the parties with respect to its subject matter. This Agreement may not be amended except by a written agreement executed by the party to be charged with the amendment.

Section 12.7. Assignments, Successors, and No Third-Party Rights. Neither party may assign any of its rights under this Agreement without the prior consent of the other party. This Agreement will apply to, be binding in all respects upon, and inure to the benefit of, the successors and permitted assigns of the parties. Nothing expressed or referred to in this Agreement will be construed to give any Person other than the parties to

this Agreement any legal or equitable right, remedy, or claim under or with respect to this Agreement or any provision of this Agreement. This Agreement and all of its provisions and conditions are for the sole and exclusive benefit of the parties to this Agreement and their successors and permitted assigns.

Section 12.8. Severability. If any provision of this Agreement is held invalid or unenforceable by any court of competent jurisdiction, the other provisions of this Agreement will remain in full force and effect. Any provision of this Agreement held invalid or unenforceable only in part or degree will remain in full force and effect to the extent not held invalid or unenforceable.

Section 12.9. Section Headings, Construction. The headings of the Articles and Sections in this Agreement are provided for convenience only and will not affect its construction or interpretation. All references to "Section" or "Sections" refer to the corresponding Section or Sections of this Agreement. All words used in this Agreement will be construed to be of such gender or number as the circumstances require. Unless otherwise expressly provided, the word "including" does not limit the preceding words or terms. Unless the context otherwise requires, references herein (a) to Articles, Sections, Exhibits and Schedules mean the Articles and Sections of and the Exhibits and Schedules attached to, this Agreement, (b) to an agreement, instrument or other document means such agreement, instrument or other document as amended, supplemented and modified from time to time to the extent permitted by the provisions thereof and by this Agreement and (c) to a statute means such statute as amended from time to time and includes any successor legislation thereto.

Section 12.10. Time of Essence. With regard to all dates and time periods set forth or referred to in this Agreement, time is of the essence.

Section 12.11. Governing Law. This Agreement will be governed by the laws of the State of Ohio without regard to conflicts of laws principles.

Section 12.12. Counterparts. This Agreement may be executed in one or more counterparts, each of which will be deemed to be an original copy of this Agreement and all of which, when taken together, will be deemed to constitute one and the same agreement.

Section 12.13. Incorporation of Exhibits and Schedules. The Exhibits and Schedules identified in this Agreement are incorporated herein by reference and made a part hereof.

**[REMAINDER OF PAGE LEFT INTENTIONALLY BLANK]**

IN WITNESS WHEREOF, the parties have executed and delivered this Agreement as of the date first written above.

**BUYER:**

**Greif Bros. Corporation**

By:

Its:

**SELLER**

**Sonoco Products Company**

By:

Its:

-65-

## EXHIBITS

- A. Transitional Services Agreement
- B. Non-Foreign Affidavit
- C. Exclusive Distributorship Agreement
- D. IBC Sales Agreement

## SCHEDULES

- Schedule 4.1(b): Conflicts
- Schedule 4.2: Name, Organization and Foreign Qualifications of each Acquired Company
- Schedule 4.3: Capitalization
- Schedule 4.5: Financial Statements
- Schedule 4.6: Changes Outside the Ordinary Course of Business
- Schedule 4.7: Undisclosed Liabilities
- Schedule 4.8: Legal Requirements and Governmental Authorizations
- Schedule 4.9: Legal Proceedings and Orders
- Schedule 4.10: Taxes
- Schedule 4.11(a): Owned Real Property
- Schedule 4.11(b): Leased Real Property
- Schedule 4.12: Intellectual Property
- Schedule 4.13: Personal Property
- Schedule 4.15: Applicable Contracts
- Schedule 4.17(a): Bank Accounts

- Schedule 4.17(b): Powers of Attorney
- Schedule 4.18: Insurance
- Schedule 4.19: Product Warranty
- Schedule 4.21: Labor Relations and Compliance
- Schedule 4.22: Employee Benefits
- Schedule 4.23: Customers
- Schedule 4.25: Environmental Matters
- Schedule 4.27: Related Person Services
- Schedule 5.2(b): Conflicts

- Schedule 7.7: ERM Proposal
- Schedule 7.10: Certain Contracts
- Schedule 9.1(b): Allocations

**Exhibit 99(a)**

FOR IMMEDIATE RELEASE For additional information contact:

Michael J. Gasser  
Chairman and Chief Executive Officer  
(740) 549-6000

**GREIF BROS. CORPORATION COMPLETES SIGNIFICANT  
INDUSTRIAL SHIPPING CONTAINER ACQUISITION**

DELAWARE, Ohio -- (March 31, 1998) Greif Bros. Corporation (Nasdaq: GBCOA; GBCOB) today announced that it has completed the previously announced acquisition of the industrial container business of Sonoco Products Company (NYSE:SON). In addition, Greif entered into an agreement with Sonoco to acquire its intermediate bulk container business, which the parties intend to close as soon as receipt of necessary approvals are obtained. Pending receipt of such approvals, Greif will market and sell the IBCs for Sonoco under a distributorship agreement. These businesses had combined annual net sales of approximately \$210 million last year.

The purchase price for the business is approximately \$225 million in cash. This acquisition includes 12 fibre drum plants and 5 plastic drum plants along with facilities for research and development, packaging services and distribution.

Michael J. Gasser, Chairman and Chief Executive Officer, commented, "We are thrilled to have completed this transaction, which positions Greif as the leader in the industrial shipping container field. As a result of this acquisition, we have significantly increased our capabilities to provide customers with cost effective packaging solutions. We also add a market accepted intermediate bulk container to our product line as well as additional plastic drum expertise and an established vendor management program."

Greif Bros. Corporation manufactures and markets a broad variety of superior quality industrial packaging and components including steel drums, fibre drums, plastic drums and multiwall bags. The Company is integrated, from its timberlands to corrugated sheet and box operations, including both virgin and recycled paper mills. With operations in the United States, Canada and Mexico, Greif Bros. provides innovative products, services and solutions to meet the ever changing needs of its customers.

**Exhibit 99(b)**

**CREDIT AGREEMENT**

dated as of March 30, 1998

among

**GREIF BROS. CORPORATION,**

as Borrower,

**VARIOUS FINANCIAL INSTITUTIONS,**

as Banks,

and

**KEYBANK NATIONAL ASSOCIATION,**

as Agent

TABLE OF CONTENTS

	Page
ARTICLE I. DEFINITIONS	1
ARTICLE II. AMOUNT AND TERMS OF CREDIT	13
SECTION 2.1. AMOUNT AND NATURE OF CREDIT	13
SECTION 2.2. CONDITIONS TO LOANS AND LETTERS OF CREDIT	17
SECTION 2.3. PAYMENT ON NOTES, ETC.	19
SECTION 2.4. PREPAYMENT	19
SECTION 2.5. FACILITY AND OTHER FEES;	
TERMINATION OR REDUCTION OF COMMITMENT	20
SECTION 2.6. COMPUTATION OF INTEREST AND FEES;	
DEFAULT RATE	21
SECTION 2.7. MANDATORY PAYMENT	21
ARTICLE III. ADDITIONAL PROVISIONS RELATING TO LIBOR LOANS	22
SECTION 3.1. RESERVES OR DEPOSIT REQUIREMENTS, ETC.	22
SECTION 3.2. TAX LAW, ETC.	22
SECTION 3.3. EURODOLLAR DEPOSITS UNAVAILABLE OR	
INTEREST RATE UNASCERTAINABLE	23
SECTION 3.4. INDEMNITY	24
SECTION 3.5. CHANGES IN LAW RENDERING	
LIBOR LOANS UNLAWFUL	24
SECTION 3.6. FUNDING	24
ARTICLE IV. CONDITIONS PRECEDENT	24
SECTION 4.1. CONDITIONS PRECEDENT TO CLOSING	24
SECTION 4.2. CONDITIONS SUBSEQUENT TO CLOSING DATE	26
ARTICLE V. COVENANTS	27
SECTION 5.1. INSURANCE	27
SECTION 5.2. MONEY OBLIGATIONS	27
SECTION 5.3. FINANCIAL STATEMENTS	27
SECTION 5.4. FINANCIAL RECORDS	28
SECTION 5.5. FRANCHISES	28
SECTION 5.6. ERISA COMPLIANCE	28
SECTION 5.7. FINANCIAL COVENANTS	29
SECTION 5.8. BORROWING	29
SECTION 5.9. LIENS	30
SECTION 5.10. REGULATIONS U and X	31
SECTION 5.11. INVESTMENTS AND LOANS	31
SECTION 5.12. MERGER AND SALE OF ASSETS	32

	Page	
SECTION 5.13.	ACQUISITIONS	33
SECTION 5.14.	NOTICE	33
SECTION 5.15.	ENVIRONMENTAL COMPLIANCE	33
SECTION 5.16.	AFFILIATE TRANSACTIONS	34
SECTION 5.17.	CORPORATE NAMES	34
SECTION 5.18.	SUBSIDIARY GUARANTIES	34
SECTION 5.19.	OTHER COVENANTS	34
ARTICLE VI.	REPRESENTATIONS AND WARRANTIES	35
SECTION 6.1.	CORPORATE EXISTENCE; SUBSIDIARIES; FOREIGN QUALIFICATION	35
SECTION 6.2.	CORPORATE AUTHORITY	35
SECTION 6.3.	COMPLIANCE WITH LAWS	35
SECTION 6.4.	LITIGATION AND ADMINISTRATIVE PROCEEDINGS	36
SECTION 6.5.	TITLE TO ASSETS	36
SECTION 6.6.	LIENS AND SECURITY INTERESTS	36
SECTION 6.7.	TAX RETURNS	36
SECTION 6.8.	ENVIRONMENTAL LAWS	36
SECTION 6.9.	CONTINUED BUSINESS	37
SECTION 6.10.	EMPLOYEE BENEFITS PLANS	37
SECTION 6.11.	CONSENTS OR APPROVALS	38
SECTION 6.12.	SOLVENCY	38
SECTION 6.13.	FINANCIAL STATEMENTS	38
SECTION 6.14.	REGULATIONS	38
SECTION 6.15.	MATERIAL AGREEMENTS	39
SECTION 6.16.	INTELLECTUAL PROPERTY	39
SECTION 6.17.	INSURANCE	39
SECTION 6.18.	ACCURATE AND COMPLETE STATEMENTS	39
SECTION 6.19.	DEFAULTS	39
ARTICLE VII.	EVENTS OF DEFAULT	40
SECTION 7.1.	PAYMENTS	40
SECTION 7.2.	SPECIAL COVENANTS	40
SECTION 7.3.	OTHER COVENANTS	40
SECTION 7.4.	REPRESENTATIONS AND WARRANTIES	40
SECTION 7.5.	CROSS DEFAULT	40
SECTION 7.6.	ERISA DEFAULT	40
SECTION 7.7.	CHANGE IN CONTROL	40
SECTION 7.8.	MONEY JUDGMENT	40
SECTION 7.9.	VALIDITY OF LOAN DOCUMENTS	41
SECTION 7.10.	SOLVENCY	41



	Page	
ARTICLE VIII.	REMEDIES UPON DEFAULT	41
SECTION 8.1.	OPTIONAL DEFAULTS	41
SECTION 8.2.	AUTOMATIC DEFAULTS	42
SECTION 8.3.	LETTERS OF CREDIT	42
SECTION 8.4.	OFFSETS	42
SECTION 8.5.	EQUALIZATION PROVISION	42
ARTICLE IX.	THE AGENT	43
SECTION 9.1.	APPOINTMENT AND AUTHORIZATION	43
SECTION 9.2.	NOTE HOLDERS	43
SECTION 9.3.	CONSULTATION WITH COUNSEL	43
SECTION 9.4.	DOCUMENTS	43
SECTION 9.5.	AGENT AND AFFILIATES	44
SECTION 9.6.	KNOWLEDGE OF DEFAULT	44
SECTION 9.7.	ACTION BY AGENT	44
SECTION 9.8.	NOTICES, DEFAULT, ETC.	44
SECTION 9.9.	INDEMNIFICATION OF AGENT	44
SECTION 9.10.	SUCCESSOR AGENT	45
ARTICLE X.	MISCELLANEOUS	45
SECTION 10.1.	BANKS' INDEPENDENT INVESTIGATION	45
SECTION 10.2.	NO WAIVER; CUMULATIVE REMEDIES	45
SECTION 10.3.	AMENDMENTS, CONSENTS	45
SECTION 10.4.	NOTICES	46
SECTION 10.5.	COSTS, EXPENSES AND TAXES	46
SECTION 10.6.	INDEMNIFICATION	47
SECTION 10.7.	CAPITAL ADEQUACY	47
SECTION 10.8.	OBLIGATIONS SEVERAL;	
NO FIDUCIARY OBLIGATIONS		47
SECTION 10.9.	EXECUTION IN COUNTERPARTS	48
SECTION 10.10.	BINDING EFFECT; BORROWER'S ASSIGNMENT	48
SECTION 10.11.	BANK ASSIGNMENTS/PARTICIPATIONS	48
SECTION 10.12.	SEVERABILITY OF PROVISIONS; CAPTIONS	51
SECTION 10.13.	INVESTMENT PURPOSE	51
SECTION 10.14.	ENTIRE AGREEMENT	51
SECTION 10.15.	GOVERNING LAW; SUBMISSION TO JURISDICTION	51
SECTION 10.16.	LEGAL REPRESENTATION OF PARTIES	52
SECTION 10.17.	JURY TRIAL WAIVER	52
SCHEDULE 1	BANKS AND COMMITMENTS	53
SCHEDULE 2	GUARANTORS OF PAYMENT	54
EXHIBIT A	REVOLVING CREDIT NOTE	55

	Page
EXHIBIT B	57
EXHIBIT C	59
EXHIBIT D	61
EXHIBIT E	61
ACCEPTANCE AGREEMENT	62
ANNEX 1	66
AGREEMENT	66
SCHEDULE 5.8	PERMITTED INDEBTEDNESS
SCHEDULE 5.9	PERMITTED LIENS
SCHEDULE 6.1	CORPORATE INFORMATION
SCHEDULE 6.4	LITIGATION
SCHEDULE 6.5	REAL PROPERTY
SCHEDULE 6.8	ENVIRONMENTAL DISCLOSURE
SCHEDULE 6.10	ERISA PLANS
SCHEDULE 6.15	MATERIAL AGREEMENTS

This Credit Agreement (as it may from time to time be amended, restated or otherwise modified, the "Agreement") is made effective as of the 30th day of March, 1998, among GREIF BROS. CORPORATION, a Delaware corporation, 425 Winter Road, Delaware, Ohio 43015 ("Borrower"), the banking institutions named in Schedule 1 attached hereto and made a part hereof (collectively, "Banks", and individually, "Bank") and KEYBANK NATIONAL ASSOCIATION, 127 Public Square, Cleveland, Ohio 44114-1306, as Agent for the Banks under this Agreement ("Agent").

**WITNESSETH:**

WHEREAS, Borrower and the Banks desire to contract for the establishment of credits in the aggregate principal amounts hereinafter set forth, to be made available to Borrower upon the terms and subject to the conditions hereinafter set forth;

NOW, THEREFORE, it is mutually agreed as follows:

**ARTICLE I. DEFINITIONS**

As used in this Agreement, the following terms shall have the following meanings:

"Acquisition" shall mean any transaction or series of related transactions for the purpose of or resulting, directly or indirectly, in (a) the acquisition of all or substantially all of the assets of any Person, or any business or division of any Person, (b) the acquisition of in excess of fifty percent (50%) of the stock (or other equity interest) of any Person, or (c) the acquisition of another Person (other than a Company) by a merger or consolidation or any other combination with such Person.

"Acquisition Charges" shall mean the nonrecurring charges associated with the Sonoco Acquisition, including, but not limited to, the closing of plants of Borrower or the Target Companies in connection with the Sonoco Acquisition taken (in accordance with GAAP) by Borrower on or prior to Borrower's fiscal year ending October 31, 1998; provided, however, that all such charges shall not exceed, on pre-tax basis, Thirty-Five Million Dollars (\$35,000,000).

"Advantage" shall mean any payment (whether made voluntarily or involuntarily, by offset of any deposit or other indebtedness or otherwise) received by any Bank in respect of the Debt, if such payment results in that Bank having less than its pro rata share of the Debt then outstanding, than was the case immediately before such payment.

"Agent Fee Letter" shall mean the Agent Fee Letter from Agent to Borrower, dated as of the Closing Date.

"Applicable Facility Fee Rate" shall mean:

(a) for the period from the Closing Date through June 30, 1998, twenty (20) basis points; and

(b) commencing with the financial statements for the fiscal quarter ending April 30, 1998, the number of basis points set forth in the following matrix based on the Leverage Ratio:

Leverage Ratio	Applicable Facility Fee Rate
Greater than 3.00 to 1.00	20.00 basis points
Greater than 2.50 to 1.00 but less than or equal to 3.00 to 1.00	15.00 basis points
Greater than 1.50 to 1.00 but less than or equal to 2.50 to 1.00	12.50 basis points
Less than or equal to 1.50 to 1.00	10.00 basis points

Changes to the Applicable Facility Fee Rate shall be effective on the first day of the month following the date upon which Agent received, or, if earlier, should have received, pursuant to Section 5.3 hereof, the financial statements of the Companies. The above matrix does not modify or waive, in any respect, the requirements of Section 5.7 hereof, the rights of the Banks to charge the Default Rate, or the rights and remedies of the Banks pursuant to Articles VII and VIII hereof.

"Applicable Margin" shall mean:

(a) for the period from the Closing Date through June 30, 1998, forty-five (45) basis points; and

(b) commencing with the financial statements for the fiscal quarter ending April 30, 1998, the number of basis points set forth in the following matrix based on the Leverage Ratio:

Leverage Ratio	Applicable Margin
Greater than 3.00 to 1.00	45.00 basis points
Greater than 2.50 to 1.00 but less than or equal to 3.00 to 1.00	37.50 basis points
Greater than 2.00 to 1.00 but less than or equal to 2.50 to 1.00	32.50 basis points
Greater than 1.50 to 1.00 but less than or equal to 2.00 to 1.00	27.50 basis points
Less than or equal to 1.50 to 1.00	25.00 basis points

Changes to the Applicable Margin shall be effective on the first day of the month following the date upon which Agent received, or, if earlier, should have received, pursuant to Section 5.3 hereof, the financial statements of the Companies. The above matrix does not modify or waive, in any respect, the requirements of Section 5.7 hereof, the rights of the Banks to charge the Default Rate, or the rights and remedies of the Banks pursuant to Articles VII and VIII hereof.

"Base Rate" shall mean the greater of (a) the Prime Rate, or (b) one-half of one percent (1/2%) in excess of the Federal Funds Effective Rate. Any change in the Base Rate shall be effective immediately from and after such change in the Base Rate.

"Base Rate Loan" shall mean a Loan described in Section 2.1 hereof on which Borrower shall pay interest at a rate based on the Base Rate.

"Business Day" shall mean a day of the year on which banks are not required or authorized to close in Cleveland, Ohio, and, if the applicable Business Day relates to any LIBOR Loan, on which dealings are carried on in the London interbank eurodollar market.

"Change in Control" shall mean (a) the acquisition of ownership or voting control, directly or indirectly, beneficially or of record, on or after the Closing Date, by any Person (other than the estate of, or any descendant - in any capacity, including, without limitation, the capacity of trustee - of the individual who is Borrower's majority shareholder as of the day before the Closing Date) or group (within the meaning of Rule 13d-3 of the SEC under the Securities Exchange Act of 1934, as then in effect), of shares representing more than fifty percent (50%) of the aggregate ordinary voting power represented by the issued and outstanding capital stock of Borrower; or (b) the occupation of a majority of the seats (other than vacant seats) on the board of directors of Borrower by Persons who were neither (i) nominated by the board of directors of Borrower nor (ii) appointed by directors so nominated.

"Closing Date" shall mean the effective date of this Agreement.

"Code" shall mean the Internal Revenue Code of 1986, as amended, together with the rules and regulations promulgated thereunder.

"Commitment" shall mean the obligation hereunder of the Banks, during the Commitment Period, to extend credit pursuant to the Revolving Credit Commitments up to the Total Commitment Amount.

"Commitment Letter" shall mean the Commitment Letter from Agent to Borrower, dated as of January 27, 1998, and accepted by Borrower on January 28, 1998, but excluding (a) the provisions which do not deal with the syndication process or the syndication provisions set forth therein (the "Non-Syndication Provisions"), and (b) the Summary of Terms and Conditions

attached thereto; which Non-Syndication Provisions and Summary of Terms and Conditions have been superseded by the terms of this Agreement.

"Commitment Percentage" shall mean, for each Bank, the percentage set forth opposite such Bank's name under the column headed "Commitment Percentage" as described in Schedule 1 hereof.

"Commitment Period" shall mean the period from the Closing Date to March 31, 2003, or such earlier date on which the Commitment shall have been terminated pursuant to Article VIII hereof.

"Company" shall mean Borrower or a Subsidiary.

"Companies" shall mean Borrower and all Subsidiaries.

"Consideration" shall mean, in connection with an Acquisition, the aggregate consideration paid, including borrowed funds, cash, the issuance of securities or notes, the assumption or incurring of liabilities (direct or contingent), the payment of consulting fees or fees for a covenant not to compete and any other consideration paid for the purchase.

"Consolidated" shall mean the resultant consolidation of the financial statements of Borrower and its Subsidiaries in accordance with GAAP, including principles of consolidation consistent with those applied in preparation of the consolidated financial statements referred to in Section 6.13 hereof.

"Consolidated Depreciation and Amortization Charges" shall mean the aggregate of all such charges for fixed assets, leasehold improvements and general intangibles (specifically including goodwill) of Borrower and its Subsidiaries for the year in question, as determined in accordance with GAAP.

"Consolidated EBIT" shall mean, for any period, on a Consolidated basis and in accordance with GAAP, (a) Consolidated Net Earnings for such period plus the aggregate amounts deducted in determining such Consolidated Net Earnings in respect of (i) income taxes, (ii) Consolidated Interest Expense, (iii) nonrecurring noncash losses, (iv) the Restructuring Charges, and (v) the Acquisition Charges, minus (b) (i) nonrecurring noncash gains, and (ii) any amount of Timber Sale Gains in excess of Twenty-Five Million Dollars (\$25,000,000).

"Consolidated EBITDA" shall mean, for any period, (a) Consolidated EBIT, plus (b) Consolidated Depreciation and Amortization Charges.

"Consolidated Interest Expense" shall mean, for any period, the Consolidated interest expense of Borrower and its Subsidiaries for such period, determined in accordance with GAAP.

"Consolidated Net Earnings" shall mean, for any period, the Consolidated net income (loss) of Borrower and its Subsidiaries for such period, determined in accordance with GAAP.

"Consolidated Net Worth" shall mean, at any time, the Consolidated net worth of Borrower and its Subsidiaries at such time, determined in accordance with GAAP.

"Controlled Group" shall mean a Company and each "person" (as therein defined) required to be aggregated with a Company under Code Sections 414(b), (c), (m) or (o).

"Debt" shall mean, collectively, all Indebtedness incurred by Borrower to the Banks pursuant to this Agreement and includes the principal of and interest on all Notes and each extension, renewal or refinancing thereof in whole or in part, the facility fees, other fees and any prepayment premium payable hereunder.

"Default Rate" shall mean a rate per annum which shall be two percent (2%) in excess of the Base Rate from time to time in effect.

"Derived LIBOR Rate" shall mean a rate per annum which shall be the sum of the Applicable Margin plus the LIBOR Rate.

"EBITDA Proviso" shall mean that, for purposes of calculating the Consolidated EBITDA portion of the Leverage Ratio for any fiscal quarter of Borrower ending prior to the fiscal quarter ending April 30, 1999, Borrower shall add thereto an amount equal to: (a) Twenty One Million Three Hundred Fifty Eight Thousand Dollars (\$21,358,000) for Borrower's fiscal quarter ending April 30, 1998; (b) Fifteen Million Five Hundred Thirty Five Thousand Dollars (\$15,535,000) for Borrower's fiscal quarter ending July 31, 1998; (c) Nine Million Seven Hundred Twelve Thousand Dollars (\$9,712,000) for Borrower's fiscal quarter ending October 31, 1998; and (d) Three Million Eight Hundred Ninety Thousand Dollars (\$3,890,000) for Borrower's fiscal quarter ending January 31, 1999.

"Environmental Laws" shall mean all provisions of laws, statutes, ordinances, rules, regulations, permits, licenses, judgments, writs, injunctions, decrees, orders, awards and standards promulgated by the government of the United States of America or by any state or municipality thereof or by any court, agency, instrumentality, regulatory authority or commission of any of the foregoing concerning health, safety and protection of, or regulation of the discharge of substances into, the environment.

"ERISA" shall mean the Employee Retirement Income Security Act of 1974, as amended from time to time, and the regulations promulgated pursuant thereto.

"ERISA Event" shall mean: (a) the existence of any condition or event with respect to an ERISA Plan which presents a risk of the imposition of an excise tax or any other liability on a Company or of the imposition of a lien on the assets of a Company, (b) a Controlled Group member has engaged

in a non-exempt "prohibited transaction" (as defined under ERISA Section 406 or Code Section 4975) or a breach of a fiduciary duty under ERISA which could result in liability to a Company, (c) a Controlled Group member has applied for a waiver from the minimum funding requirements of Code Section 412 or ERISA Section 302 or a Controlled Group member is required to provide security under Code Section 401(a)(29) or ERISA Section 307, (d) a Reportable Event has occurred with respect of any Pension Plan as to which notice is required to be provided to the PBGC, (e) a Controlled Group member has withdrawn from a Multiemployer Plan in a "complete withdrawal" or a "partial withdrawal" (as such terms are defined in ERISA Sections 4203 and 4205, respectively), (f) a Multiemployer Plan is in or is likely to be in reorganization under ERISA Section 4241, (g) an ERISA Plan (and any related trust) which is intended to be qualified under Code Sections 401 and 501 fails to be so qualified or any "cash or deferred arrangement" under any such ERISA Plan fails to meet the requirements of Code Section

401(k), (h) the PBGC takes any steps to terminate a Pension Plan or appoint a trustee to administer a Pension Plan, or a Controlled Group member takes steps to terminate a Pension Plan, (i) a Controlled Group member or an ERISA Plan fails to satisfy any requirements of law applicable to an ERISA Plan, (j) a claim, action, suit, audit or investigation is pending or threatened with respect to an ERISA Plan, other than a routine claim for benefits, or (k) a Controlled Group member incurs or is expected to incur any liability for post-retirement benefits under any Welfare Plan, other than as required by ERISA Section 601, et. seq. or Code Section 4980B.

"ERISA Plan" shall mean an "employee benefit plan" (within the meaning of ERISA Section 3(3)) that a Controlled Group member at any time sponsors, maintains, contributes to, has liability with respect to or has an obligation to contribute to such plan.

"Eurocurrency Reserve Percentage" shall mean, for any Interest Period in respect of any LIBOR Loan, as of any date of determination, the aggregate of the then stated maximum reserve percentages (including any marginal, special, emergency or supplemental reserves), expressed as a decimal, applicable to such Interest Period (if more than one such percentage is applicable, the daily average of such percentages for those days in such Interest Period during which any such percentage shall be so applicable) by the Board of Governors of the Federal Reserve System, any successor thereto, or any other banking authority, domestic or foreign, to which a Bank may be subject in respect to eurocurrency funding (currently referred to as "Eurocurrency Liabilities" in Regulation D of the Federal Reserve Board) or in respect of any other category of liabilities including deposits by reference to which the interest rate on LIBOR Loans is determined or any category of extension of credit or other assets that include the LIBOR Loans. For purposes hereof, such reserve requirements shall include, without limitation, those imposed under Regulation D of the Federal Reserve Board and the LIBOR Loans shall be deemed to constitute Eurocurrency Liabilities subject to such reserve requirements without benefit of credits for proration, exceptions or offsets which may be available from time to time to any Bank under said Regulation D.



"Event of Default" shall mean an event or condition which constitutes an event of default as defined in Article VII hereof.

"Federal Funds Effective Rate" shall mean for any day, the rate per annum (rounded upward to the nearest one one-hundredth of one percent (1/100 of 1%)) announced by the Federal Reserve Bank of New York (or any successor) on such day as being the weighted average of the rates on overnight federal funds transactions arranged by federal funds brokers on the previous trading day, as computed and announced by such Federal Reserve Bank (or any successor) in substantially the same manner as such Federal Reserve Bank computes and announces the weighted average it refers as the "Federal Funds Effective Rate" as of the date of this Agreement.

"Fee Letter" shall mean the Fee Letter from Agent to Borrower, dated as of January 27, 1998, and accepted by Borrower on January 28, 1998.

"Financial Officer" shall mean any of the following officers: chief executive officer, president, chief financial officer or treasurer.

"Funded Indebtedness" shall mean all Indebtedness that is funded, if any; provided, however, that reimbursement obligations (contingent or otherwise) under any letter of credit, banker's acceptance, interest rate swap, cap, collar or floor agreement or other interest rate management device shall not be deemed to be "funded" so long as such obligation remains solely a contingent obligation.

"GAAP" shall mean generally accepted accounting principles as then in effect, which shall include the official interpretations thereof by the Financial Accounting Standards Board, applied on a basis consistent with the past accounting practices and procedures of Borrower.

"Guarantor" shall mean a Person which pledges its credit or property in any manner for the payment or other performance of the indebtedness, contract or other obligation of another and includes (without limitation) any guarantor (whether of payment or of collection), surety, co-maker, endorser or Person which agrees conditionally or otherwise to make any purchase, loan or investment in order thereby to enable another to prevent or correct a default of any kind.

"Guarantor of Payment" shall mean each of the Companies listed on Schedule 2 hereto, and any other Person which shall deliver a Guaranty of Payment to Agent subsequent to the Closing Date.

"Guaranty of Payment" shall mean each of the guaranties of payment of the Debt executed and delivered on or after the date hereof in connection herewith by the Guarantors of Payment, as the same may be from time to time amended, restated or otherwise modified.

"Indebtedness" shall mean, for any Company (excluding in all cases trade payables payable in the ordinary course of business by such Company), (a) all obligations to repay borrowed money, direct or indirect,

incurred, assumed, or guaranteed, (b) all obligations for the deferred purchase price of capital assets, (c) all obligations under conditional sales or other title retention agreements, (d) all reimbursement obligations (contingent or otherwise) under any letter of credit, banker's acceptance, currency swap agreement, interest rate swap, cap, collar or floor agreement or other interest rate management device, (e) all lease obligations which have been or should be capitalized on the books of such Company in accordance with GAAP, and (f) any other transaction (including forward sale or purchase agreements) having the commercial effect of a borrowing of money entered into by such Company to finance its operations or capital requirements.

"Interest Adjustment Date" shall mean the last day of each Interest Period.

"Interest Period" shall mean, with respect to any LIBOR Loan, the period commencing on the date such LIBOR Loan is made and ending on the last day of such period as selected by Borrower pursuant to the provisions hereof and, thereafter, each subsequent period commencing on the last day of the immediately preceding Interest Period and ending on the last day of such period as selected by Borrower pursuant to the provisions hereof. The duration of each Interest Period for any LIBOR Loan shall be one (1) month, two (2) months, three (3) months or six (6) months, in each case as Borrower may select upon notice, as set forth in Section 2.2 hereof, provided that: (a) if, as of three (3) Business Days prior to the end of an Interest Period, Borrower has failed to select the duration of a new Interest Period for such LIBOR Loan, Borrower shall be deemed to have selected an Interest Period of the same duration as the previous Interest Period for such LIBOR Loan; and (b) Borrower may not select any Interest Period for a LIBOR Loan which ends after any date when principal is due on such LIBOR Loan.

"Letter of Credit" shall mean any standby letter of credit which shall be issued by Agent for the benefit of Borrower or a Guarantor of Payment, including amendments thereto, if any, and shall have an expiration date no later than the earlier of (a) one (1) year after its date of issuance or (b) thirty (30) days prior to the last day of the Commitment Period.

"Letter of Credit Commitment" shall mean the commitment of Agent, on behalf of the Banks, to issue Letters of Credit in an aggregate outstanding face amount of up to Twenty Million Dollars (\$20,000,000), during the Commitment Period, on the terms and conditions set forth in Section 2.1C hereof.

"Leverage Ratio" shall mean, for the time period in question, the ratio of Funded Indebtedness to Consolidated EBITDA for the most recently completed four (4) fiscal quarters (subject to the EBITDA Proviso).

"LIBOR Loan" shall mean a Loan described in Section 2.1 hereof on which Borrower shall pay interest at a rate based on the LIBOR Rate.

"LIBOR Rate" shall mean, for any Interest Period with respect to a LIBOR Loan, the quotient of: (a) the per annum rate of interest, determined by Agent in accordance with its usual procedures (which determination shall be conclusive absent manifest error) as of approximately 11:00 A.M. (London time) two (2) Business Days prior to the beginning of such Interest Period pertaining to such LIBOR Loan, as provided by Telerate Service, Bloomberg's or Reuters (or any other similar company or service that provides rate quotations comparable to those currently provided by such companies) as the rate in the London interbank market for dollar deposits in immediately available funds with a maturity comparable to such Interest Period, divided by (b) a number equal to 1.00 minus the Eurocurrency Reserve Percentage. In the event that such rate quotation is not available for any reason, then the rate (for purposes of clause (a) hereof) shall be the rate, determined by Agent as of approximately 11:00 A.M. (London time) two (2) Business Days prior to the beginning of such Interest Period pertaining to such LIBOR Loan, to be the average of the per annum rates at which dollar deposits in immediately available funds in an amount comparable to such LIBOR Loan and with a maturity comparable to such Interest Period are offered to the prime banks by leading banks in the London interbank market. The LIBOR Rate shall be adjusted automatically on and as of the effective date of any change in the Eurocurrency Reserve Percentage.

"Lien" shall mean any mortgage, security interest, lien, charge, encumbrance on, pledge or deposit of, or conditional sale or other title retention agreement with respect to any property (real or personal) or asset.

"Loan" or "Loans" shall mean the credit granted to Borrower by the Banks in accordance with Section 2.1A or B hereof.

"Loan Documents" shall mean this Agreement, each of the Notes, each of the Guaranties of Payment, the Commitment Letter, the Agent Fee Letter, all documentation relating to each Letter of Credit, as any of the foregoing may from time to time be amended, restated or otherwise modified or replaced.

"Majority Banks" shall mean the holders of at least sixty-six and two-thirds percent (66-2/3%) of the Commitment, or, if there is any borrowing hereunder, the holders of at least sixty-six and two-thirds percent (66- 2/3%) of the aggregate amount outstanding under the Notes.

"Material Adverse Effect" shall mean a material adverse effect on (a) the business, operations, property, condition (financial or otherwise) or prospects of Borrower and its Subsidiaries taken as a whole, or (b) the validity or enforceability of this Agreement or any of the other Loan Documents or the rights and remedies of Agent or the Banks hereunder or thereunder.

"Moody's" shall mean Moody's Investors Service, Inc., or any successor to such company.

"Negotiated Money Market Rate" shall mean a fixed rate of interest per annum, agreed to by Borrower and Agent.

"Multiemployer Plan" shall mean a Pension Plan that is subject to the requirements of Subtitle E of Title IV of ERISA.

"Note" or "Notes" shall mean any Revolving Credit Note or the Swing Line Note, or any other note delivered pursuant to this Agreement.

"Notice of Loan" shall mean a Notice of Loan in the form of the attached Exhibit C.

"Obligor" shall mean (a) a Person whose credit or any of whose property is pledged to the payment of the Debt and includes, without limitation, any Guarantor, and (b) any signatory to a Related Writing.

"PBGC" shall mean the Pension Benefit Guaranty Corporation, or its successor.

"Pension Plan" shall mean an ERISA Plan that is a "pension plan" (within the meaning of ERISA Section 3(2)).

"Permitted Investment" shall mean an investment of a Company in the stock (or other debt or equity instruments) of a Person, so long as (a) the Company making the investment is Borrower or a Guarantor of Payment; and  
(b) the aggregate amount of all such investments of all Companies does not exceed, at any time, an aggregate amount equal to fifteen percent (15%) of the Consolidated Net Worth of the Companies, based upon the financial statements of the Companies for the most recently completed fiscal quarter.

"Person" shall mean any individual, sole proprietorship, partnership, joint venture, trust, unincorporated organization, corporation, limited liability company, institution, trust, estate, government or other agency or political subdivision thereof or any other entity.

"Prime Rate" shall mean the interest rate established from time to time by Agent as Agent's prime rate, whether or not such rate is publicly announced; the Prime Rate may not be the lowest interest rate charged by Agent for commercial or other extensions of credit. Each change in the Prime Rate shall be effective immediately from and after such change.

"Private Placement" shall mean the issuance or issuances of privately placed debt securities, up to a maximum aggregate principal amount of One Hundred Million Dollars (\$100,000,000), on such terms and conditions as may be reasonably satisfactory to Agent and the Majority Banks; provided, however, that if the aggregate amount of such securities at any time exceeds Fifty Million Dollars (\$50,000,000), then the Total Commitment Amount shall be reduced by the amount of such excess.

"Purchase Agreement" shall mean the Stock Purchase Agreement between Borrower and Seller, dated as of March 30, 1998, as the same may from time to time be amended, restated or otherwise modified, wherein Borrower has agreed to acquire from Seller all of the outstanding stock or the entire membership interest, as the case may be, of the Target Companies.

"Related Writing" shall mean the Loan Documents and any assignment, mortgage, security agreement, guaranty agreement, subordination agreement, financial statement, audit report or other writing furnished by Borrower, any Subsidiary or any Obligor, or any of their respective officers, to the Banks pursuant to or otherwise in connection with this Agreement.

"Reportable Event" shall mean a reportable event as that term is defined in Title IV of ERISA, except actions of general applicability by the Secretary of Labor under Section 110 of such Act.

"Restructuring Charges" shall mean, for the fiscal year ended October 31, 1997, the charges associated with Borrower's restructuring in the amount of Six Million Two Hundred Thousand Dollars (\$6,200,000).

"Revolving Credit Commitment" shall mean the obligation hereunder, during the Commitment Period, of (a) each Bank to make Revolving Loans up to the aggregate amount set forth opposite such Bank's name under the column headed "Revolving Credit Commitment Amount" as listed in Schedule 1 hereof (or such lesser amount as shall be determined pursuant to Section 2.5 hereof), (b) each Bank to participate in the issuance of Letters of Credit pursuant to the Letter of Credit Commitment and (c) Agent to make Swing Loans pursuant to the Swing Line Commitment.

"Revolving Credit Note" shall mean any Revolving Credit Note executed and delivered pursuant to Section 2.1A hereof.

"Revolving Loan" shall mean a Loan granted to Borrower by the Banks in accordance with Section 2.1A hereof.

"SEC" shall mean the Securities and Exchange Commission, or any governmental body or agency succeeding to any of its principal functions.

"Seller" shall mean Sonoco Products Company, a South Carolina corporation, and its successors and assigns.

"Sonoco Acquisition" shall mean the transactions contemplated in the Purchase Agreement.

"Standard & Poor's" shall mean Standard & Poor's Ratings Group, a division of McGraw-Hill, Inc., or any successor to such company.

"Subsidiary" of Borrower or any of its Subsidiaries shall mean (a) a corporation more than fifty percent (50%) of the voting power or capital stock of which is owned, directly or indirectly, by Borrower or by one or more other subsidiaries of Borrower or by Borrower and one or more subsidiaries of Borrower, (b) a partnership or limited liability company of which Borrower, one or more other subsidiaries of Borrower or Borrower and one or more subsidiaries of Borrower, directly or indirectly, is a general partner or managing member, as the case may be, or otherwise has the power to direct the policies, management and affairs thereof, or (c) any other Person (other than a corporation) in which Borrower, one or more other subsidiaries of Borrower or such Person, directly or indirectly, has at least a majority ownership interest or the power to direct the policies, management and affairs thereof.

"Swing Line" shall mean the credit facility established by Agent in accordance with Section 2.1B hereof.

"Swing Line Commitment" shall mean the commitment of Agent to make Swing Loans to Borrower up to the maximum aggregate amount at any time outstanding of Twenty Million Dollars (\$20,000,000) on the terms and conditions set forth in Section 2.1B hereof.

"Swing Line Note" shall mean the Swing Line Note executed and delivered pursuant to Section 2.1B hereof.

"Swing Loan" shall mean a Loan granted to Borrower by Agent in accordance with Section 2.1B hereof.

"Swing Loan Maturity Date" shall mean, with respect to any Swing Loan, the earlier of (a) thirty (30) days after such Swing Loan is made, or (b) the last day of the Commitment Period.

"Target Companies" shall mean (a) KMI Continental Fibre Drum, Inc., a Delaware corporation, a wholly-owned subsidiary of Sonoco Products Company, a South Carolina corporation, (b) Sonoco Fibre Drum, Inc., a Delaware corporation, a wholly-owned subsidiary of KMI Continental Fibre Drum, Inc.,

(c) Sonoco Packaging Services, Inc., a Delaware corporation, a wholly-owned subsidiary of Sonoco Fibre Drum, Inc., (d) Sonoco Plastic Drum, Inc., an Illinois corporation, a wholly-owned subsidiary of Sonoco Products Company,

(e) Sonoco Plastic Drum Southwest Division, Inc., a Texas corporation, a wholly-owned subsidiary of Sonoco Plastic Drum, Inc., (f) Sonoco Plastic Drum Southeast Division, Inc., a Kentucky corporation, a wholly-owned subsidiary of Sonoco Plastic Drum, Inc., (g) Fibro Tambor, S.A. de C.V., a Mexican corporation, (h) Total Packaging Systems of Georgia, LLC, a Delaware limited liability company, a wholly-owned subsidiary of Sonoco Products Company, and (i) GBC Holding Co., a Delaware Corporation, a wholly-owned subsidiary of Sonoco Products Company.

"Timber Sale Gains" shall mean, for any period, gains properly classified as "Gain on Timber Sales" in the audited financial statements of the Companies for the fiscal year then ended or in the unaudited financial statements for the fiscal quarter then ended.

"Total Commitment Amount" shall mean the principal amount of Three Hundred Twenty-Five Million Dollars (\$325,000,000) (or such lesser amount as shall be determined pursuant to Section 2.5 hereof).

"Unmatured Event of Default" shall mean an event or condition which constitutes, or which with the lapse of any applicable grace period or the giving of notice or both would constitute, an Event of Default and which has not been waived by the Majority Banks in writing.

"Voting Power" shall mean, with respect to any Person, the exclusive ability to control, through the ownership of shares of capital stock, partnership interests, membership interests or otherwise, the election of members of the board of directors or other similar governing body of such Person, and the holding of a designated percentage of Voting Power of a Person means the ownership of shares of capital stock, partnership interests, membership interests or other interests of such Person sufficient to control exclusively the election of that percentage of the members of the board of directors or similar governing body of such Person.

"Welfare Plan" shall mean an ERISA Plan that is a "welfare plan" within the meaning of ERISA Section 3 (l).

"Wholly-Owned Subsidiary" shall mean, with respect to any Person, any corporation, limited liability company or other entity all of the securities or other ownership interest, of which having ordinary voting power to elect a majority of the board of directors or other persons performing similar functions are at the time directly or indirectly owned by such Person.

Any accounting term not specifically defined in this Article I shall have the meaning ascribed thereto by GAAP.

The foregoing definitions shall be applicable to the singular and plurals of the foregoing defined terms.

## **ARTICLE II. AMOUNT AND TERMS OF CREDIT**

**SECTION 2.1. AMOUNT AND NATURE OF CREDIT.** Subject to the terms and conditions of this Agreement, the Banks will participate to the extent hereinafter provided in making Loans to Borrower, and issuing Letters of Credit at the request of Borrower, in such aggregate amount as Borrower shall request pursuant to the Commitment; provided, however, that in no event shall the aggregate principal amount of all Loans and Letters of Credit outstanding under this Agreement be in excess of the Total Commitment Amount.

Each Bank, for itself and not one for any other, agrees to participate in Loans made and Letters of Credit issued hereunder during the Commitment Period on such basis that (a) immediately after the completion of any borrowing by Borrower or issuance of a Letter of Credit hereunder, the

aggregate principal amount then outstanding on the Notes (other than the Swing Line Note) issued to such Bank, when combined with such Bank's pro rata share of the aggregate undrawn face amount of all issued and outstanding Letters of Credit, shall not be in excess of the amount shown opposite the name of such Bank under the column headed "Maximum Amount" as set forth in Schedule 1 hereto, and (b) such aggregate principal amount outstanding on the Notes (other than the Swing Line Note) issued to such Bank shall represent that percentage of the aggregate principal amount then outstanding on all Notes (other than the Swing Line Note) which is such Bank's Commitment Percentage.

Each borrowing (other than Swing Loans) from the Banks hereunder shall be made pro rata according to the Banks' respective Commitment Percentages. The Loans may be made as Revolving Loans and Swing Loans, and Letters of Credit may be issued, as follows:

A. Revolving Loans.

Subject to the terms and conditions of this Agreement, during the Commitment Period, the Banks shall make a Revolving Loan or Revolving Loans to Borrower in such amount or amounts as Borrower may from time to time request, but not exceeding in aggregate principal amount at any one time outstanding hereunder the Total Commitment Amount, when such Revolving Loans are combined with the aggregate principal amount of Swing Loans outstanding and the aggregate undrawn face amount of all issued and outstanding Letters of Credit. Borrower shall have the option to borrow Revolving Loans, maturing on the last day of the Commitment Period, hereunder by means of any combination of (a) Base Rate Loans, or (b) LIBOR Loans.

Borrower shall pay interest on the unpaid principal amount of Base Rate Loans outstanding from time to time from the date thereof until paid at a rate per annum which shall be the Base Rate from time to time in effect. Interest on such Base Rate Loans shall be payable on the last day of each succeeding April, July, October and January of each year and at the maturity thereof, commencing April 30, 1998. Borrower shall pay interest on the unpaid principal amount of each LIBOR Loan outstanding from time to time from the date thereof until paid at a rate per annum which shall be the Derived LIBOR Rate, fixed in advance for each Interest Period (but subject to changes in the Applicable Margin) as herein provided for each such Interest Period. Interest on such LIBOR Loans shall be payable on each Interest Adjustment Date with respect to an Interest Period (provided that if an Interest Period exceeds three (3) months, the interest must be paid every three (3) months, commencing three (3) months from the beginning of such Interest Period).

At the request of Borrower, provided no Unmatured Event of Default or Event of Default exists hereunder, the Banks shall convert Base Rate Loans to LIBOR Loans at any time, subject to the notice and other provisions of Section 2.2 hereof, and shall convert LIBOR Loans to Base Rate Loans on any Interest Adjustment Date.



The obligation of Borrower to repay the Base Rate Loans and the LIBOR Loans made by each Bank and to pay interest thereon shall be evidenced by a Revolving Credit Note of Borrower substantially in the form of Exhibit A hereto, dated the Closing Date, and payable to the order of such Bank in the principal amount of its Revolving Credit Commitment, or, if less, the aggregate unpaid principal amount of Revolving Loans made hereunder by such Bank. Subject to the provisions of this Agreement, Borrower shall be entitled under this Section 2.1A to borrow funds, repay the same in whole or in part and re-borrow hereunder at any time and from time to time during the Commitment Period.

#### B. Swing Loans.

Subject to the terms and conditions of this Agreement, during the Commitment Period, Agent shall make a Swing Loan or Swing Loans to Borrower in such amount or amounts as Borrower may from time to time request; provided, that Agent shall not make any Swing Loan under the Swing Line if, after giving effect thereto, (a) the sum of (i) the aggregate outstanding principal amount of all Revolving Loans, plus, (ii) the aggregate outstanding principal amount of all Swing Loans, plus (iii) the aggregate undrawn face amount of all issued and outstanding Letters of Credit, would exceed the Total Commitment Amount, or (b) the aggregate outstanding principal amount of all Swing Loans would exceed the Swing Line Commitment. Each Swing Loan shall be due and payable on the Swing Loan Maturity Date applicable thereto.

Borrower shall pay interest, for the sole benefit of Agent, on the unpaid principal amount of each Swing Loan outstanding from time to time from the date thereof until paid at a rate per annum which shall be the Negotiated Money Market Rate applicable to such Swing Loan. Interest on each Swing Loan shall be payable on the Swing Loan Maturity Date applicable thereto. Each Swing Loan shall bear interest for a minimum of one (1) day.

The obligation of Borrower to repay the Swing Loans and to pay interest thereon shall be evidenced by a Swing Line Note of Borrower substantially in the form of Exhibit B hereto, dated the Closing Date, and payable to the order of Agent in the principal amount of the Swing Loan Commitment, or, if less, the aggregate unpaid principal amount of Swing Loans made hereunder by Agent. Subject to the provisions of this Agreement, Borrower shall be entitled under this Section 2.1B to borrow funds, repay the same in whole or in part and reborrow hereunder at any time and from time to time during the Commitment Period.

On any day when a Swing Loan is outstanding (whether before or after the maturity thereof), Agent shall have the right to request that each Bank purchase a participation in such Swing Loan, and Agent shall promptly notify each Bank thereof (by facsimile or telephone, confirmed in writing). Upon such notice, but without further action, Agent hereby agrees to grant to each Bank, and each Bank hereby agrees to acquire from Agent, an undivided participation interest in such Swing Loan in an amount equal to such Bank's Commitment Percentage of the aggregate principal amount of such Swing Loan. In consideration and in furtherance of the foregoing, each Bank hereby absolutely and unconditionally agrees, upon receipt of notice

as provided above, to pay to Agent, for its sole account, such Bank's ratable share of such Swing Loan (determined in accordance with such Bank's Commitment Percentage). Each Bank acknowledges and agrees that its obligation to acquire participations in Swing Loans pursuant to this

Section 2.1B is absolute and unconditional and shall not be affected by any circumstance whatsoever, including, without limitation, the occurrence and continuance of an Unmatured Event of Default or an Event of Default, and that each such payment shall be made without any offset, abatement, recoupment, counterclaim, withholding or reduction whatsoever and whether or not such Bank's Revolving Credit Commitment shall have been reduced or terminated. Each Bank shall comply with its obligation under this Section 2.1B by wire transfer of immediately available funds, in the same manner as provided in Section 2.2(b) with respect to Revolving Loans to be made by such Bank.

If Agent elects, by giving notice to Borrower and the Banks, Borrower agrees that Agent shall have the right, in its sole discretion, to request that any Swing Loan be refinanced as a Revolving Loan. Such Revolving Loan shall be a Base Rate Loan. Upon receipt of such notice by Borrower, Borrower shall be deemed on such day to have requested a Revolving Loan in the principal amount of the Swing Loan in accordance with Sections 2.1 and

2.2. Each Bank agrees to make a Revolving Loan on the date of such notice, subject to no conditions precedent whatsoever. Each Bank acknowledges and agrees that its obligation to make a Revolving Loan pursuant to Section 2.1A when required by this Section 2.1B is absolute and unconditional and shall not be affected by any circumstance whatsoever, including, without limitation, the occurrence and continuance of an Unmatured Event of Default or Event of Default, and that its payment to Agent, for the account of Agent, of the proceeds of such Revolving Loan shall be made without any offset, abatement, recoupment, counterclaim, withholding or reduction whatsoever and whether or not such Bank's Revolving Credit Commitment shall have been reduced or terminated. Borrower irrevocably authorizes and instructs Agent to apply the proceeds of any borrowing pursuant to this paragraph to repay in full such Swing Loan.

### C. Letters of Credit.

Subject to the terms and conditions of this Agreement, during the Commitment Period, Agent, in its own name, but only as agent for the Banks, shall issue such Letters of Credit for the account of Borrower or any Guarantor of Payment, as Borrower may from time to time request. Borrower shall not request any Letter of Credit (and Agent shall not be obligated to issue any Letter of Credit) if, after giving effect thereto, (a) the aggregate undrawn face amount of all issued and outstanding Letters of Credit would exceed the Letter of Credit Commitment, or (b) the sum of (i) the aggregate outstanding principal amount of all Revolving Loans, plus (ii) the aggregate undrawn face amount of all issued and outstanding Letters of Credit, plus (iii) the aggregate outstanding principal amount of all Swing Loans, would exceed the Total Commitment Amount. The issuance of each Letter of Credit shall confer upon each Bank the benefits and liabilities of a participation consisting of an undivided pro rata interest in the Letter of Credit to the extent of that Bank's Commitment Percentage.

Each request for a Letter of Credit shall be delivered to Agent not later than 11:00 A.M. (Cleveland, Ohio time) three (3) Business Days prior to the day upon which the Letter of Credit is to be issued. Each such request shall be in a form acceptable to Agent and specify the face amount thereof, the account party, the beneficiary, the intended date of issuance, the expiry date thereof, and the nature of the transaction to be supported thereby. Concurrently with each such request, Borrower, and any Guarantor of Payment for whose benefit the Letter of Credit is to be issued, shall execute and deliver to Agent an appropriate application and agreement, being in the standard form of Agent for such letters of credit, as amended to conform to the provisions of this Agreement if required by Agent. Agent shall give each Bank notice of each such request for a Letter of Credit.

In respect of each Letter of Credit and the drafts thereunder, if any, whether issued for the account of Borrower or a Guarantor of Payment, Borrower agrees (a) to pay to Agent, for the pro rata benefit of the Banks, a non-refundable commission based upon the face amount of the Letter of Credit, which shall be paid quarterly in arrears, at the rate of the Applicable Margin (in effect on the date such Letter of Credit is issued) times the face amount of the Letter of Credit; (b) to pay to Agent, for its sole account, an additional Letter of Credit Fee, which shall be paid on the date that such Letter of Credit is issued, at the rate of one-eighth of one percent (1/8 of 1%) of the face amount of such Letter of Credit; and (c) pay to Agent, for its sole account, such other issuance, amendment, negotiation, draw, acceptance, telex, courier, postage and similar transactional fees as are generally charged by Agent under its fee schedule as in effect from time to time.

Whenever a Letter of Credit is drawn, Borrower shall immediately reimburse Agent for the amount drawn. In the event that the amount drawn is not reimbursed by Borrower within one (1) Business Day of the drawing of such Letter of Credit, at the option of Agent, the amount drawn shall be deemed to be a Revolving Loan to Borrower subject to the provisions and requirements of Section 2.1A (unless any such requirement shall be waived by Agent) and shall be evidenced by the Revolving Credit Notes. Each such Revolving Loan shall be deemed to be a Base Rate Loan unless otherwise requested by and available to Borrower hereunder. Each Bank is hereby authorized to record on its records relating to its Revolving Credit Note such Bank's pro rata share of the amounts paid and not reimbursed on the Letters of Credit.

**SECTION 2.2. CONDITIONS TO LOANS AND LETTERS OF CREDIT.** The obligation of the Banks to make Revolving Loans, convert any Revolving Loan or continue any LIBOR Loan, or of Agent to issue Letters of Credit or make Swing Loans hereunder, is conditioned, in the case of each borrowing, conversion, continuation or issuance hereunder, upon:

(a) all conditions precedent as listed in Article IV hereof shall have been satisfied on the Closing Date or, with respect to the items set forth in Section 4.2 hereof, within ten (10) Business Days after the Closing Date;

(b) with respect to the making or conversion of any Revolving Loan, receipt by Agent of a Notice of Loan, such notice to be received by 11:00 A.M. (Cleveland, Ohio time) on the proposed date of borrowing or conversion with respect to Base Rate Loans and, with respect to LIBOR Loans, by 11:00

A.M. (Cleveland, Ohio time) three (3) Business Days prior to the proposed date of borrowing or conversion. Agent shall notify each Bank of the date, amount and initial Interest Period (if applicable) promptly upon the receipt of such notice, and, in any event, by 2:00 P.M. (Cleveland, Ohio time) on the date such notice is received. On the date any Revolving Loan is to be made, each Bank shall provide Agent, not later than 3:00 P.M. (Cleveland, Ohio time), with the amount in federal or other immediately available funds required of it;

(c) with respect to Swing Loans, receipt by Agent of a Notice of Loan, such notice to be received by 11:00 A.M. (Cleveland, Ohio time) on the proposed date of borrowing;

(d) with respect to Letters of Credit, satisfaction of the notice provisions set forth in Section 2.1C hereof;

(e) Borrower's request for (i) a Base Rate Loan shall be in an amount of not less than Five Million Dollars (\$5,000,000), increased by increments of One Hundred Thousand Dollars (\$100,000), (ii) a LIBOR Loan shall be in an amount of not less than Five Million Dollars (\$5,000,000), increased by increments of One Million Dollars (\$1,000,000), and (iii) a Swing Loan shall be in the amount of not less than Two Hundred Fifty Thousand Dollars (\$250,000), increased by increments of Twenty-Five Thousand Dollars (\$25,000);

(f) the fact that no Unmatured Event of Default or Event of Default shall then exist or immediately after the making, conversion or continuation of the Loan or issuance of the Letter of Credit would exist; and

(g) the fact that each of the representations and warranties contained in Article VI hereof shall be true and correct with the same force and effect as if made on and as of the date of the making, conversion or continuation of such Loan, or the issuance of the Letter of Credit, except to the extent that any thereof expressly relate to an earlier date.

At no time shall Borrower request that LIBOR Loans be outstanding for more than fifteen (15) different Interest Periods at any one (1) time.

Each request by Borrower for the making, conversion or continuation of a Loan, or for the issuance of a Letter of Credit, hereunder shall be deemed to be a representation and warranty by Borrower as of the date of such request as to the facts specified in (f) and (g) above.

Each request by Borrower for the making or continuation of a LIBOR Loan or for the conversion of any Loan from or into a LIBOR Loan shall be irrevocable and binding on Borrower and Borrower shall indemnify Agent and the Banks against any loss or expense incurred by Agent or the Banks as a

result of any failure by Borrower to consummate such transaction including, without limitation, any loss (including loss of anticipated profits) or expense incurred by reason of liquidation or re-employment of deposits or other funds acquired by the Banks to fund the Loan. A certificate as to the amount of such loss or expense submitted by the Banks to Borrower shall be conclusive and binding for all purposes, absent manifest error.

**SECTION 2.3. PAYMENT ON NOTES, ETC.** All payments of principal, interest and facility and other fees shall be made to Agent in immediately available funds for the account of the Banks (except for any payment received with respect to any Swing Loan, which shall be for the account of Agent), and Agent shall promptly distribute to each Bank its ratable share of the amount of principal, interest, and facility and other fees received by it for the account of such Bank. Each Bank shall record (a) any principal, interest or other payment, and (b) the principal amount of the Base Rate Loans and the LIBOR Loans and all prepayments thereof and the applicable dates with respect thereto, by such method as such Bank may generally employ; provided, however, that failure to make any such entry shall in no way detract from Borrower's obligations under each such Note. The aggregate unpaid amount of Loans set forth on the records of Agent shall be rebuttably presumptive evidence of the principal and interest owing and unpaid on each Note. Whenever any payment to be made hereunder, including without limitation any payment to be made on any Note, shall be stated to be due on a day which is not a Business Day, such payment shall be made on the next succeeding Business Day and such extension of time shall in each case be included in the computation of the interest payable on such Note; provided, however, that with respect to any LIBOR Loan, if the next succeeding Business Day falls in the succeeding calendar month, such payment shall be made on the preceding Business Day and the relevant Interest Period shall be adjusted accordingly.

**SECTION 2.4. PREPAYMENT.** Borrower shall have the right at any time or from time to time to prepay, on a pro rata basis for all of the Banks, all or any part of the principal amount of the Notes then outstanding as designated by Borrower, plus interest accrued on the amount so prepaid to the date of such prepayment. Borrower shall give Agent notice of prepayment of any Base Rate Loans by not later than 11:00 A.M. (Cleveland, Ohio time) on the Business Day on which such prepayment is to be made and written notice of the prepayment of any LIBOR Loan not later than 1:00 P.M. (Cleveland, Ohio time) three (3) Business Days before the Business Day on which such prepayment is to be made. Prepayments of Base Rate Loans shall be without any premium or penalty.

In any case of prepayment of any LIBOR Loan, Borrower agrees that if the reinvestment rate ("Reinvestment Rate") as quoted by the money desk of Agent, shall be lower than the LIBOR Rate applicable to the LIBOR Loan which is intended to be prepaid (hereinafter, "Last LIBOR"), then Borrower shall, upon written notice by Agent, promptly pay to Agent, for the benefit of the Banks, in immediately available funds, a prepayment fee equal to the product of (a) a rate (the "Prepayment Rate") which shall be equal to the difference between the Last LIBOR and the Reinvestment Rate, times (b) the principal amount of the LIBOR Loan which is to be prepaid, times (c) (i) the number of days remaining in the Interest Period of the LIBOR Loan which

is to be prepaid divided by (ii) three hundred sixty (360). In addition, Borrower shall immediately pay directly to Agent, for the account of the Banks, the amount of any additional costs or expenses (including, without limitation, cost of telex, wires, or cables) incurred by Agent or the Banks in connection with the prepayment, upon Borrower's receipt of a written statement from Agent. Each prepayment of a LIBOR Loan shall be in the aggregate principal sum of not less than Five Million Dollars (\$5,000,000), except in the case of a mandatory prepayment pursuant to Article III hereof.

In the case of prepayment of any Swing Loan, Borrower agrees to pay a prepayment fee equal to the present value (discounted at the Discount Rate, as hereinafter defined), of (a) the amount, if any, by which (i) the interest rate on such Swing Loan exceeds (ii) the interest rate (as of the date of prepayment) on United States Treasury obligations in a like amount as the Swing Loan being prepaid, and with a maturity approximately equal to the number of days between the prepayment date and the due date for such Swing Loan, multiplied by (b) the amount of such Swing Loan being prepaid, multiplied by (c) (i) the number of days between the prepayment date and the due date for such Swing Loan divided by (ii) three hundred sixty (360). As used herein, "Discount Rate" means a rate equal to the interest rate (as of the date of prepayment) on United States Treasury obligations in a like amount as the Swing Loan being prepaid and with a maturity approximately equal to the number of days between the prepayment date and the date that such Swing Loan was due.

#### SECTION 2.5. FACILITY AND OTHER FEES; TERMINATION OR REDUCTION OF COMMITMENT.

(a) Borrower shall pay to Agent, for the ratable account of the Banks, as a consideration for the Commitment hereunder, a facility fee from the date hereof to and including the last day of the Commitment Period equal to (i) the Applicable Facility Fee Rate in effect on the payment date, times (ii) the Total Commitment Amount. The facility fee shall be payable, in arrears, on April 30, 1998, and on the last day of each July, October, January and April thereafter.

(b) Borrower shall pay to Agent, for its sole benefit, on April 30, 1998, and on the last day of each July, October, January and April thereafter, all fees as set forth in the Agent Fee Letter. Borrower shall also pay all fees required to be paid pursuant to the terms of the Commitment Letter.

(c) Borrower may at any time or from time to time terminate in whole or reduce the Commitment of the Banks hereunder to an amount not less than the aggregate principal amount of the Loans and Letters of Credit then outstanding, by giving Agent not fewer than three (3) Business Days' written notice, provided that any such reduction shall be in an aggregate amount for all of the Banks of Five Million Dollars (\$5,000,000), increased by increments of One Million Dollars (\$1,000,000). Any reduction in the Total Commitment Amount shall be on a pro rata basis in accordance with the respective Commitment Percentages of the Banks. Agent shall promptly notify each Bank of its proportionate amount and the date of each such reduction. After each such reduction, the facility fees payable hereunder

shall be calculated upon the Commitment of the Banks as so reduced. If Borrower terminates in whole the Commitment of the Banks, on the effective date of such termination (Borrower having prepaid in full the unpaid principal balance, if any, of the Notes outstanding, together with all interest and facility and other fees accrued and unpaid and provided that no issued and outstanding Letters of Credit shall exist) all of the Notes shall be delivered to Agent marked "Canceled" and redelivered to Borrower. Any reduction in the Commitment of the Banks shall be effective during the remainder of the Commitment Period, and if the entire Commitment is terminated, then the Commitment Period shall be deemed to have ended on the date of such termination.

**SECTION 2.6. COMPUTATION OF INTEREST AND FEES; DEFAULT RATE.** Interest on Loans and facility and other fees and charges hereunder shall be computed on the basis of a year having three hundred sixty (360) days and calculated for the actual number of days elapsed. Anything herein to the contrary notwithstanding, if an Event of Default shall occur hereunder,

(a) the principal of each Note and the unpaid interest thereon shall bear interest, until paid, at the Default Rate; and (b) the fee for the aggregate undrawn face amount of all issued and outstanding Letters of Credit shall be increased to two percent (2%) in excess of the then applicable free from time to time in effect pursuant to Section 2.1C hereof. In no event shall the rate of interest hereunder exceed the rate allowable by law.

**SECTION 2.7. MANDATORY PAYMENT.**

(a) If the sum of (i) the aggregate principal amount of all Revolving Loans outstanding, (ii) the aggregate principal amount of all Swing Loans outstanding, and (iii) the undrawn face amount of all issued and outstanding Letters of Credit, at any time exceeds the Total Commitment Amount, Borrower shall, as promptly as practicable, but in no event to be later than the next Business Day, prepay an aggregate principal amount of the Revolving Loans sufficient to bring the aggregate outstanding principal amount of all Revolving Loans, the aggregate outstanding principal amount of all Swing Loans and the undrawn face amount of all issued and outstanding Letters of Credit within the Total Commitment Amount.

(b) In addition, if Borrower, as provided herein, completes any Private Placement and amount of the net proceeds of such Private Placement and all previous Private Placements, if any, exceeds the aggregate amount of Fifty Million Dollars (\$50,000,000), then the Total Commitment Amount shall be reduced to the extent that the aggregate amount of all Private Placements exceeds Fifty Million Dollars (\$50,000,000) and, after such reduction, to the extent that the sum of (i) the aggregate principal amount of all Revolving Loans outstanding, (ii) the aggregate principal amount of all Swing Loans outstanding, and (iii) the undrawn face amount of all issued and outstanding Letters of Credit then exceeds the Total Commitment Amount as so reduced, Borrower shall (A) make an immediate prepayment in the amount of such excess on the Revolving Loans, or on Swing Loans if no Revolving Loans shall then be outstanding, or (B) reduce, in the amount of such excess, the outstanding face amount of Letters of Credit, if no Revolving Loans or Swing Loans shall then be outstanding.

(c) Any prepayment of a LIBOR Loan pursuant to subpart (a) or (b) of this Section 2.7 shall be subject to the prepayment fees set forth in Section 2.4 hereof.

### **ARTICLE III. ADDITIONAL PROVISIONS RELATING TO LIBOR LOANS**

**SECTION 3.1. RESERVES OR DEPOSIT REQUIREMENTS, ETC.** If at any time any law, treaty or regulation (including, without limitation, Regulation D of the Board of Governors of the Federal Reserve System) or the interpretation thereof by any governmental authority charged with the administration thereof or any central bank or other fiscal, monetary or other authority shall impose (whether or not having the force of law), modify or deem applicable any reserve and/or special deposit requirement (other than reserves included in the Eurocurrency Reserve Percentage, the effect of which is reflected in the interest rate(s) of the LIBOR Loan(s) in question) against assets held by, or deposits in or for the amount of any Loans by, any Bank, and the result of the foregoing is to increase the cost (whether by incurring a cost or adding to a cost) to such Bank of making or maintaining hereunder LIBOR Loans or to reduce the amount of principal or interest received by such Bank with respect to such LIBOR Loans, then, upon demand by such Bank, Borrower shall pay to such Bank from time to time on Interest Adjustment Dates with respect to such LIBOR Loans, as additional consideration hereunder, additional amounts sufficient to fully compensate and indemnify such Bank for such increased cost or reduced amount, assuming (which assumption such Bank need not corroborate) such additional cost or reduced amount was allocable to such LIBOR Loans. A certificate as to the increased cost or reduced amount as a result of any event mentioned in this Section 3.1, setting forth the calculations therefor, shall be promptly submitted by such Bank to Borrower and shall, in the absence of manifest error, be conclusive and binding as to the amount thereof. Notwithstanding any other provision of this Agreement, after any such demand for compensation by any Bank, Borrower, upon at least three (3) Business Days' prior written notice to such Bank through Agent, may prepay the affected LIBOR Loans in full or convert the affected LIBOR Loans to Base Rate Loans regardless of the Interest Period of any thereof. Any such prepayment or conversion shall be subject to the prepayment fees set forth in Section 2.4 hereof. Each Bank shall notify Borrower as promptly as practicable (with a copy thereof delivered to Agent) of the existence of any event which will likely require the payment by Borrower of any such additional amount under this Section.

**SECTION 3.2. TAX LAW, ETC.** In the event that by reason of any law, regulation or requirement or in the interpretation thereof by an official authority, or the imposition of any requirement of any central bank whether or not having the force of law, any Bank shall, with respect to this Agreement or any transaction under this Agreement, be subjected to any tax, levy, impost, charge, fee, duty, deduction or withholding of any kind whatsoever (other than any tax imposed upon the total net income of such



Bank) and if any such measures or any other similar measure shall result in an increase in the cost to such Bank of making or maintaining any LIBOR Loan or in a reduction in the amount of principal, interest or facility fee receivable by such Bank in respect thereof, then such Bank shall promptly notify Borrower stating the reasons therefor. Borrower shall thereafter pay to such Bank upon demand from time to time on Interest Adjustment Dates with respect to such LIBOR Loans, as additional consideration hereunder, such additional amounts as shall fully compensate such Bank for such increased cost or reduced amount. A certificate as to any such increased cost or reduced amount, setting forth the calculations therefor, shall be submitted by such Bank to Borrower and shall, in the absence of manifest error, be conclusive and binding as to the amount thereof.

If any Bank receives such additional consideration from Borrower pursuant to this Section 3.2, such Bank shall use reasonable efforts to obtain the benefits of any refund, deduction or credit for any taxes or other amounts on account of which such additional consideration has been paid and shall reimburse Borrower to the extent, but only to the extent, that such Bank shall receive a refund of such taxes or other amounts together with any interest thereon or an effective net reduction in taxes or other governmental charges (including any taxes imposed on or measured by the total net income of such Bank) of the United States or any state or subdivision thereof by virtue of any such deduction or credit, after first giving effect to all other deductions and credits otherwise available to such Bank. If, at the time any audit of such Bank's income tax return is completed, such Bank determines, based on such audit, that it was not entitled to the full amount of any refund reimbursed to Borrower as aforesaid or that its net income taxes are not reduced by a credit or deduction for the full amount of taxes reimbursed to Borrower as aforesaid, Borrower, upon demand of such Bank, shall promptly pay to such Bank the amount so refunded to which such Bank was not so entitled, or the amount by which the net income taxes of such Bank were not so reduced, as the case may be.

Notwithstanding any other provision of this Agreement, after any such demand for compensation by any Bank, Borrower, upon at least three (3) Business Days' prior written notice to such Bank through Agent, may prepay the affected LIBOR Loans in full or convert the affected LIBOR Loans to Base Rate Loans regardless of the Interest Period of any thereof. Any such prepayment or conversion shall be subject to the prepayment fees set forth in Section 2.4 hereof.

**SECTION 3.3. EURODOLLAR DEPOSITS UNAVAILABLE OR INTEREST RATE UNASCERTAINABLE.** In respect of any LIBOR Loans, in the event that Agent shall have determined that dollar deposits of the relevant amount for the relevant Interest Period for such LIBOR Loans are not available to the Bank in the applicable eurodollar market or that, by reason of circumstances affecting such market, adequate and reasonable means do not exist for ascertaining the LIBOR Rate applicable to such Interest Period, as the case may be, Agent shall promptly give notice of such determination to Borrower and (a) any notice of new LIBOR Loans (or conversion of existing Loans to LIBOR Loans) previously given by Borrower and not yet borrowed (or converted, as the case may be) shall be deemed a notice to make Base Rate Loans, and (b) Borrower shall be obligated either to prepay, or to convert to Base Rate Loans, any outstanding LIBOR Loans on the last day of the then current Interest Period or Periods with respect thereto.

**SECTION 3.4. INDEMNITY.** Without prejudice to any other provisions of this Article III, Borrower hereby agrees to indemnify each Bank against any loss or expense which such Bank may sustain or incur as a consequence of any default by Borrower in payment when due of any amount hereunder in respect of any LIBOR Loan, including, but not limited to, any loss of profit, premium or penalty incurred by such Bank in respect of funds borrowed by it for the purpose of making or maintaining such LIBOR Loan, as determined by such Bank in the exercise of its sole but reasonable discretion. A certificate as to any such loss or expense shall be promptly submitted by such Bank to Borrower and shall, in the absence of manifest error, be conclusive and binding as to the amount thereof.

**SECTION 3.5. CHANGES IN LAW RENDERING LIBOR LOANS UNLAWFUL.** If at any time any new law, treaty or regulation, or any change in any existing law, treaty or regulation, or any interpretation thereof by any governmental or other regulatory authority charged with the administration thereof, shall make it unlawful for any Bank to fund any LIBOR Loans which it is committed to make hereunder with moneys obtained in the eurodollar market, the commitment of such Bank to fund LIBOR Loans shall, upon the happening of such event forthwith be suspended for the duration of such illegality, and such Bank shall by written notice to Borrower and Agent declare that its commitment with respect to such Loans has been so suspended and, if and when such illegality ceases to exist, such suspension shall cease and such Bank shall similarly notify Borrower and Agent. If any such change shall make it unlawful for any Bank to continue in effect the funding in the applicable eurodollar market of any LIBOR Loan previously made by it hereunder, such Bank shall, upon the happening of such event, notify Borrower, Agent and the other Banks thereof in writing stating the reasons therefor, and Borrower shall, on the earlier of (a) the last day of the then current Interest Period or (b) if required by such law, regulation or interpretation, on such date as shall be specified in such notice, either convert all LIBOR Loans to Base Rate Loans or prepay all LIBOR Loans to the Banks in full. Any such prepayment or conversion shall be subject to the prepayment fees described in Section 2.4 hereof.

**SECTION 3.6. FUNDING.** Each Bank may, but shall not be required to, make LIBOR Loans hereunder with funds obtained outside the United States.

#### **ARTICLE IV. CONDITIONS PRECEDENT**

**SECTION 4.1. CONDITIONS PRECEDENT TO CLOSING.** On the Closing Date, or, with respect to any document or item to be delivered in connection with the Sonoco Acquisition, simultaneously with the making of the first Loan or the issuance of the first Letter of Credit, Borrower shall satisfy each of the following conditions:

(a) **NOTES.** Borrower shall have executed and delivered to each Bank its Revolving Credit Note and shall have executed and delivered to Agent the Swing Line Note.

(b) **GUARANTIES OF PAYMENT OF DEBT.** Each Guarantor of Payment (other than any Guarantor of Payment that is Target Company) shall have executed and delivered its Guaranty of Payment to Agent.

(c) **OFFICER'S CERTIFICATE, RESOLUTIONS, ORGANIZATIONAL DOCUMENTS.** Borrower and each Guarantor of Payment (other than any Guarantor of Payment that is a Target Company) shall have delivered to each Bank an officer's certificate certifying the names of the officers of Borrower or such Guarantor of Payment authorized to sign the Loan Documents, together with the true signatures of such officers and certified copies of (a) the resolutions of the board of directors of Borrower and such Guarantor of Payment evidencing approval of the execution and delivery of the Loan Documents and the execution of other Related Writings to which Borrower or such Guarantor of Payment, as the case may be, is a party, and (b) the Articles (or Certificate) of Incorporation and Bylaws (or Regulations) and all amendments thereto of Borrower and such Guarantor of Payment.

(d) **LEGAL OPINION.** An opinion of counsel for Borrower and each Guarantor of Payment (other than any Guarantor of Payment that is a Target Company) in form and substance satisfactory to Agent and the Banks shall have been delivered to each Bank.

(e) **GOOD STANDING CERTIFICATES.** Borrower shall have delivered to Agent a good standing certificate for Borrower and each Guarantor of Payment (other than a Guarantor of Payment that is a Target Company), issued on or about the Closing Date by the Secretary of State in each state in which Borrower or such Guarantor of Payment is incorporated.

(f) **CLOSING AND LEGAL FEES; AGENT FEE LETTER.** (a) Borrower shall have paid to Agent, for its sole benefit, the fees described in the Fee Letter; (b) Borrower shall have paid all legal fees and expenses of Agent in connection with the preparation and negotiation of the Loan Documents; and (c) Borrower shall have executed and delivered to Agent the Agent Fee Letter.

(g) **LIEN SEARCHES.** With respect to the property owned or leased by Borrower and each Guarantor of Payment, Borrower shall have caused to be delivered to each Bank: (a) the results of U.C.C. lien searches, satisfactory to Agent and the Banks, in such jurisdictions as may be requested by Agent; (b) the results of federal and state tax lien and judicial lien searches, satisfactory to Agent and the Banks, in such jurisdictions as may be requested by Agent; and (c) U.C.C. termination statements reflecting termination of all financing statements previously filed by any party having a security interest not permitted under the terms of this Agreement.

(h) **PURCHASE AGREEMENT.** Borrower shall have delivered to Agent an officer's certificate, in form and substance satisfactory to Agent, certifying to Agent that, upon funding of the first Loan hereunder by Agent and the Banks, the transactions contemplated by the Purchase Agreement to be consummated as of the Closing Date (as defined in the Purchase Agreement), including, without limitation, Borrower's acquisition of direct or indirect ownership of one hundred percent (100%) of the shares (or other

ownership interests) of the Target Companies, will have been consummated in accordance with the terms thereof. Borrower shall also have delivered to Agent a signed copy of the Purchase Agreement, and copies of all ancillary documents related thereto, certified by an officer of Borrower as being true and complete.

(i) **FINANCIAL STATEMENTS OF TARGET COMPANIES.** Borrower shall have provided to Agent and the Banks financial statements for the Target Companies for fiscal year ended December 31, 1997, which financial statements shall not be materially, in the opinion of Agent and the Majority Banks, different from the financial statements previously provided to Agent.

(j) **WIRE TRANSFER INSTRUCTIONS.** Borrower shall provide written wire transfer instructions to Agent.

(k) **NO MATERIAL ADVERSE CHANGE.** No material adverse change, in the opinion of Agent, shall have occurred in the financial condition, operations or prospects of the Companies.

(l) **MISCELLANEOUS.** Borrower shall have provided such other items and conditions as may be reasonably required by Agent or the Banks.

**SECTION 4.2. CONDITIONS SUBSEQUENT TO CLOSING DATE.** On or before ten (10) Business Days after the Closing Date, Borrower shall satisfy each of the following conditions:

(a) **GUARANTIES OF PAYMENT OF DEBT.** Each Guarantor of Payment that is a Target Company shall have executed and delivered a Guaranty of Payment to Agent.

(b) **OFFICER'S CERTIFICATE, RESOLUTIONS, ORGANIZATIONAL DOCUMENTS.** Each Guarantor of Payment that is a Target Company shall have delivered to each Bank an officer's certificate certifying the names of the officers of such Guarantor of Payment authorized to sign its Guaranty of Payment together with the true signatures of such officers and certified copies of

(a) the resolutions of the board of directors of such Guarantor of Payment evidencing approval of the execution and delivery of its Guaranty of Payment and the execution of other Related Writings to which such Guarantor of Payment is a party, and (b) the Articles (or Certificate) of Incorporation and Bylaws (or Regulations) and all amendments thereto of such Guarantor of Payment.

(c) **LEGAL OPINION.** An opinion of counsel for each Guarantor of Payment that is a Target Company, in form and substance satisfactory to Agent and the Banks, shall have been delivered to each Bank.

(d) GOOD STANDING CERTIFICATES. Borrower shall have delivered to Agent a good standing certificate for each Guarantor of Payment that is a Target Company, issued on or within ten (10) Business Days after the Closing Date by the Secretary of State in each state in which such Guarantor of Payment that is a Target Company is incorporated.

## ARTICLE V. COVENANTS

Borrower agrees that so long as the Commitment remains in effect and thereafter until the principal of and interest on all Notes and all other payments and fees due hereunder shall have been paid in full, Borrower shall perform and observe, and shall cause each Subsidiary to perform and observe, each of the following provisions:

SECTION 5.1. INSURANCE. Each Company shall (a) maintain insurance to such extent and against such hazards and liabilities as is commonly maintained by companies similarly situated; and (b) within ten (10) days of any Bank's written request, furnish to such Bank such information about any Company's insurance as that Bank may from time to time reasonably request, which information shall be prepared in form and detail satisfactory to such Bank and certified by a Financial Officer of Borrower.

SECTION 5.2. MONEY OBLIGATIONS. Each Company shall pay in full

(a) prior in each case to the date when penalties would attach, all taxes, assessments and governmental charges and levies (except only those so long as and to the extent that the same shall be contested in good faith by appropriate and timely proceedings and for which adequate reserves have been established in accordance with GAAP) for which it may be or become liable or to which any or all of its properties may be or become subject;

(b) all of its wage obligations to its employees in compliance with the Fair Labor Standards Act (29 U.S.C. 206-207) or any comparable provisions; and (c) all of its other obligations calling for the payment of money (except only those so long as and to the extent that the same shall be contested in good faith and for which adequate reserves have been established in accordance with GAAP) before such payment becomes overdue.

SECTION 5.3. FINANCIAL STATEMENTS. Borrower shall furnish to each Bank:

(a) within forty-five (45) days after the end of each of the first three (3) quarter-annual periods of each fiscal year of Borrower, balance sheets of Borrower and its Subsidiaries as of the end of such period and statements of income (loss), stockholders' equity and cash flow for the quarter and fiscal year to date periods, all prepared on a Consolidated basis, in accordance with GAAP, and in form and detail satisfactory to the Banks and certified by a Financial Officer of Borrower;

(b) within ninety (90) days after the end of each fiscal year of Borrower, an annual audit report of Borrower and its Subsidiaries for that year, prepared on a Consolidated basis, in accordance with GAAP, and in form and detail satisfactory to the Banks and certified by an independent public accountant satisfactory to the Banks, which report shall include balance sheets and statements of income (loss), stockholders' equity and cash-flow for that period, together with a certificate by the accountant setting forth the Unmatured Events of Default and Events of Default coming to its attention during the course of its audit or, if none, a statement to that effect;

(c) concurrently with the delivery of the financial statements in (a) and (b) above, a Compliance Certificate in the form of Exhibit D hereto;

(d) within ninety (90) days after the end of each fiscal year of Borrower, an annual operating budget for Borrower and its Subsidiaries for the then current fiscal year and, to the extent available, the next two (2) succeeding fiscal years, to be in form acceptable to Agent;

(e) as soon as available, copies of all notices, reports, definitive proxy or other statements and other documents sent by Borrower to its shareholders, to the holders of any of its debentures or bonds or the trustee of any indenture securing the same or pursuant to which they are issued, or sent by Borrower (in final form) to any securities exchange or over the counter authority or system, or to the SEC or any similar federal agency having regulatory jurisdiction over the issuance of Borrower's securities; and

(f) within ten (10) days of any Bank's written request, such other information about the financial condition, properties and operations of any Company as such Bank may from time to time reasonably request, which information shall be submitted in form and detail satisfactory to such Bank and certified by a Financial Officer of the Company or Companies in question.

**SECTION 5.4. FINANCIAL RECORDS.** Each Company shall at all times maintain true and complete records and books of account including, without limiting the generality of the foregoing, appropriate reserves for possible losses and liabilities, all in accordance with GAAP, and at all reasonable times (during normal business hours and upon notice to the Company in question) permit the Banks to examine that Company's books and records and to make excerpts therefrom and transcripts thereof.

**SECTION 5.5. FRANCHISES.** Each Company shall preserve and maintain at all times its existence, rights and franchises.

**SECTION 5.6. ERISA COMPLIANCE.** No Company shall incur any material accumulated funding deficiency within the meaning of ERISA, or any material liability to the PBGC, established thereunder in connection with any ERISA Plan. Borrower shall furnish to the Banks (a) as soon as possible and in any event within thirty (30) days after any Company knows or has reason to know that any Reportable Event with respect to any ERISA Plan has occurred, a statement of the Financial Officer of such Company, setting forth details

as to such Reportable Event and the action which such Company proposes to take with respect thereto, together with a copy of the notice of such Reportable Event given to the PBGC if a copy of such notice is available to such Company, and (b) promptly after receipt thereof a copy of any notice such Company, or any member of the Controlled Group may receive from the PBGC or the Internal Revenue Service with respect to any ERISA Plan administered by such Company; provided, that this latter clause shall not apply to notices of general application promulgated by the PBGC or the Internal Revenue Service. Borrower shall promptly notify the Banks of any material taxes assessed, proposed to be assessed or which Borrower has reason to believe may be assessed against a Company by the Internal Revenue Service with respect to any ERISA Plan. As used in this Section "material" means the measure of a matter of significance which shall be determined as being an amount equal to five percent (5%) of the Consolidated Net Worth of Borrower and its Subsidiaries. As soon as practicable, and in any event within twenty (20) days, after any Company becomes aware that an ERISA Event has occurred, such Company shall provide Bank with notice of such ERISA Event with a certificate by a Financial Officer of such Company setting forth the details of the event and the action such Company or another Controlled Group member proposes to take with respect thereto. Borrower shall, at the request of Agent or any Bank, deliver or cause to be delivered to Agent or such Bank, as the case may be, true and correct copies of any documents relating to the ERISA Plan of any Company.

#### SECTION 5.7. FINANCIAL COVENANTS.

(a) **LEVERAGE.** The Companies shall not suffer or permit at any time the Leverage Ratio to exceed (i) 3.50 to 1.00 from the Closing Date through January 30, 1999, (ii) 3.25 to 1.00 from January 31, 1999 through October 30, 1999, and (iii) 3.00 to 1.00 on October 31, 1999 and thereafter, based upon the financial statements of the Companies.

(b) **INTEREST COVERAGE.** The Companies shall not suffer or permit at any time the ratio of (i) Consolidated EBIT to (ii) Consolidated Interest Expense to be less than (A) 2.25 to 1.00 from the Closing Date through January 30, 1999, and (B) 2.50 to 1.00 on January 31, 1999 and thereafter, based upon the financial statements of the Companies for the most recently completed four (4) fiscal quarters.

(c) **NET WORTH.** The Companies shall not suffer or permit their Consolidated Net Worth at any time, based upon the financial statements of the Companies for the most recently completed fiscal quarter, to fall below the current minimum amount required, which current minimum amount required shall be Three Hundred Sixty Four Million Five Hundred Eighty Two Thousand Eight Hundred Dollars (\$364,582,800), with such current minimum amount required to be (a) positively increased by the Increase Amount on April 30, 1998, and by an additional Increase Amount on the last day of each fiscal quarter thereafter, and (b) decreased by the total amount of the Acquisition Charges (after taxes) taken, for accounting purposes, to date. As used herein, the term "Increase Amount" shall mean an amount equal to (i) fifty percent (50%) of the positive Consolidated Net Earnings of the Companies for the fiscal quarter then ended, plus (ii) one hundred percent (100%) of the proceeds from any equity offering.

SECTION 5.8. BORROWING. No Company shall create, incur or have outstanding any obligation for borrowed money or any Indebtedness of any kind; provided, that this Section shall not apply to (a) the Loans; (b) any loans or other forms of Indebtedness granted to a Company pursuant to any other agreement now or hereafter in effect so long as the aggregate principal amount of all such loans to all Companies does not exceed, at any one time outstanding, the lesser of (i) ten percent (10%) of the Consolidated Net Worth of the Companies (based upon the financial statements of the Companies for the most recently completed fiscal quarter), or (ii) Fifty Million Dollars (\$50,000,000) (the current amounts of such indebtedness is set forth in Schedule 5.8 hereto); (c) loans to a Company from a Company so long as each such Company is Borrower or a Guarantor of Payment; or (d) a Private Placement.

SECTION 5.9. LIENS. No Company shall create, assume or suffer to exist any Lien upon any of its property (real or personal) or assets, whether now owned or hereafter acquired; provided that this Section shall not apply to the following:

- (a) Liens for taxes not yet due or which are being actively contested in good faith by appropriate proceedings and for which adequate reserves have been established in accordance with GAAP;
- (b) other statutory Liens incidental to the conduct of its business or the ownership of its property and assets which (i) were not incurred in connection with the borrowing of money or the obtaining of advances or credit, and (ii) which do not in the aggregate materially detract from the value of its property or assets or materially impair the use thereof in the operation of its business;
- (c) Liens on property or assets of a Subsidiary to secure obligations of such Subsidiary to Borrower or a Guarantor of Payment;
- (d) any purchase money Lien on fixed assets of a Company securing loans or other Indebtedness pursuant to Section 5.8 (b) hereof, provided that such Lien only attaches to the property being acquired;
- (e) the Liens set forth on Schedule 5.9 hereto;
- (f) easements or other minor defects or irregularities in title of real property not interfering in any material respect with the use of such property in the business of any Company; or
- (g) any other Liens on assets of a Company so long as all such Liens for all such Companies do not secure an aggregate amount in excess of Twenty Million Dollars (\$20,000,000) at any one time outstanding.



No Company shall enter into any contract or agreement which would prohibit Agent or the Banks from acquiring a security interest, mortgage or other Lien on, or a collateral assignment of, any of the property or assets of Borrower and/or any of its Subsidiaries.

SECTION 5.10. REGULATIONS U and X. No Company shall take any action that would result in any non-compliance of the Loans with Regulations U and X of the Board of Governors of the Federal Reserve System.

SECTION 5.11. INVESTMENTS AND LOANS. No Company shall (a) create, acquire or hold any Subsidiary, (b) make or hold any investment in any stocks, bonds or securities of any kind, (c) be or become a party to any joint venture or other partnership without the prior written consent of Agent and the Majority Banks, (d) make or keep outstanding any advance or loan to any Person, or (e) be or become a Guarantor of any kind, except guarantees securing only indebtedness of the Companies incurred or permitted pursuant to this Agreement; provided, that this Section shall not apply to:

- (i) any endorsement of a check or other medium of payment for deposit or collection through normal banking channels or similar transaction in the normal course of business;
- (ii) any investment in direct obligations of the United States of America or the Canadian government or in certificates of deposit issued by a member bank of the Federal Reserve System;
- (iii) any investment in commercial paper or securities which at the time of such investment is assigned the highest quality rating in accordance with the rating systems employed by either Moody's or Standard & Poor's;
- (iv) any repurchase agreement with or through Agent or any other FDIC insured institution with which such Company has deposits;
- (v) the holding of Subsidiaries listed on Schedule 6.1 hereto;
- (vi) loans to a Company from a Company so long as each such Company is Borrower or a Guarantor of Payment;
- (vii) any guaranty of the Indebtedness permitted pursuant to Section 5.8(b) hereof;
- (viii) any advance or loan to an officer or employee of a Company, so long as all such advances and loans from all Companies aggregate not more than the maximum principal sum of Fifteen Million Dollars (\$15,000,000) at any one (1) time outstanding.
- (ix) any Permitted Investment;

(x) the holding of any stock which has been acquired pursuant to an Acquisition permitted pursuant to Section 5.13 hereof;

(xi) the creation of a Subsidiary for the purpose of making an Acquisition permitted pursuant to Section 5.13 hereof, so long as such Subsidiary becomes a Guarantor of Payment promptly following such Acquisition; or

(xii) the holding of any Subsidiary as a result of an Acquisition made pursuant to Section 5.13 hereof so long as such Subsidiary becomes a Guarantor of Payment promptly following such Acquisition.

**SECTION 5.12. MERGER AND SALE OF ASSETS.** No Company shall merge or consolidate with any other corporation or sell, lease or transfer or otherwise dispose of all or a substantial part of its assets to any person or entity, except that if no Unmatured Event of Default or Event of Default shall then exist or immediately thereafter shall begin to exist:

(a) any Subsidiary may merge with (i) Borrower (provided that Borrower shall be the continuing or surviving corporation) or (ii) any one (1) or more Guarantors of Payment, provided that either (A) the continuing or surviving corporation shall be a Wholly-Owned Subsidiary which is a Guarantor of Payment, or (B) after giving effect to any merger pursuant to this sub-clause (ii), Borrower and/or one or more Wholly-Owned Subsidiaries which are Guarantors of Payment shall own not less than the same percentage of the outstanding Voting Power of the continuing or surviving corporation as Borrower and/or one or more Wholly-Owned Subsidiaries (which are Guarantors of Payment) owned of the merged Subsidiary immediately prior to such merger;

(b) any Subsidiary may sell, lease, transfer or otherwise dispose of any of its assets to (i) Borrower, (ii) any Wholly-Owned Subsidiary which is a Guarantor of Payment, or (iii) any Guarantor of Payment, of which Borrower and/or one or more Wholly-Owned Subsidiaries, which are Guarantors of Payment, shall own not less than the same percentage of Voting Power as Borrower and/or one or more Wholly-Owned Subsidiaries (which are Guarantors of Payment) then own of the Subsidiary making such sale, lease, transfer or other disposition;

(c) any Company may engage in any such conduct in connection with an Acquisition permitted pursuant to Section 5.13 hereof so long as the resulting Person is either Borrower or a Guarantor of Payment;

(d) the Companies may make timber sales in the ordinary course of business consistent with past practice, and may dispose of assets in connection with corporate restructuring associated with the Sonoco Acquisition; or

(e) in addition to the sale of assets permitted pursuant to items

(b), (c) and (d) hereof, the Companies may sell any other assets so long as all such sales of assets do not exceed the aggregate amount, for all

Companies during any fiscal year, of Twenty Five Million Dollars (\$25,000,000).

**SECTION 5.13. ACQUISITIONS.** No Company shall effect an Acquisition unless (a) the transaction qualifies as a Permitted Investment; or (b) (i) the Person that acquires the assets, stock or other equity interests that are the subject of the Acquisition or, if applicable, is the surviving entity of the merger, consolidation or combination associated with the Acquisition, is Borrower or a Subsidiary that is, or promptly following such Acquisition becomes, a Guarantor of Payment; (ii) the business acquired by virtue of the Acquisition is reasonably related to a line of business then being engaged in by one (1) or more of the Companies; (iii) the Companies are in full compliance with the Loan Documents both prior to and subsequent to the transaction; and (iv) Borrower provides to Agent and the Banks, at least twenty (20) days prior to such Acquisition, written notice of such Acquisition, and, in addition, in the case of any Acquisition for Consideration in excess of Ten Million Dollars (\$10,000,000), historical financial statements of the target entity and a pro forma financial statement of the Companies accompanied by a certificate of a Financial Officer of Borrower showing pro forma compliance with Section 5.7 hereof, both before and after the proposed Acquisition.

**SECTION 5.14. NOTICE.** Borrower shall cause a Financial Officer of Borrower to promptly notify Agent and the Banks whenever any Unmatured Event of Default or Event of Default may occur hereunder or any other representation or warranty made in Article VI hereof or elsewhere in this Agreement or in any Related Writing may for any reason cease in any material respect to be true and complete.

**SECTION 5.15. ENVIRONMENTAL COMPLIANCE.** Each Company shall comply in all respects with any and all Environmental Laws including, without limitation, all Environmental Laws in jurisdictions in which any Company owns or operates a facility or site, arranges for disposal or treatment of hazardous substances, solid waste or other wastes, accepts for transport any hazardous substances, solid waste or other wastes or holds any interest in real property or otherwise, except where the failure to do so will not cause or result in a Material Adverse Effect. Borrower shall furnish to the Banks promptly after receipt thereof a copy of any notice any Company may receive from any governmental authority, private person or entity or otherwise that any material litigation or proceeding pertaining to any environmental, health or safety matter has been filed or is threatened against such Company, any real property in which such Company holds any interest or any past or present operation of such Company. No Company shall allow the release or disposal of hazardous waste, solid waste or other wastes on, under or to any real property in which any Company holds any interest or performs any of its operations, in violation of any Environmental Law, except where the failure to do so will not cause or result in a Material Adverse Effect. As used in this Section, "litigation or proceeding" means any demand, claim, notice, suit, suit in equity action, administrative action, investigation or inquiry whether brought by any governmental authority, private person or entity or otherwise. Borrower shall defend, indemnify and hold Agent and the Banks harmless against all costs, expenses, claims, damages, penalties and liabilities of every kind or nature whatsoever (including attorneys fees) arising out of or resulting from the noncompliance of any Company with any Environmental Law.

**SECTION 5.16. AFFILIATE TRANSACTIONS.** No Company shall, or shall permit any Subsidiary to, directly or indirectly, enter into or permit to exist any transaction (including, without limitation, the purchase, sale, lease or exchange of any property or the rendering of any service) with any Affiliate (as defined below) of a Company on terms that are less favorable to such Company or such Subsidiary, as the case may be, than those that might be obtained at the time in a transaction with a non-Affiliate; provided, however, that the foregoing shall not prohibit (a) the payment of customary and reasonable directors' fees to directors who are not employees of a Company or any Affiliate of a Company; or (b) any transaction between a Company and an Affiliate (if Borrower or a Guarantor of Payment) which Borrower reasonably determines in good faith is beneficial to Borrower and its Affiliates as a whole and which is not entered into for the purpose of hindering the exercise by Agent or the Banks of their rights or remedies under this Agreement. For purposes of this provision, "Affiliate" shall mean any person or entity, directly or indirectly, controlling, controlled by or under common control with a Company and "control" (including the correlative meanings, the terms "controlling", "controlled by" and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Company, whether through the ownership of voting securities, by contract or otherwise.

**SECTION 5.17. CORPORATE NAMES.** No Company shall change its corporate name, unless, in each case, Borrower shall provide each Bank with thirty (30) days prior written notice thereof.

**SECTION 5.18. SUBSIDIARY GUARANTIES.** Each Subsidiary of a Company, created, acquired or held subsequent to the Closing Date, shall promptly execute and deliver to Agent a Guaranty of Payment, in substantially the same form as is executed by Virginia Fibre Corporation or in such other form as is acceptable to Agent and the Majority Banks, along with such corporate governance and authorization documents and an opinion of counsel as may be deemed necessary or advisable by Agent; provided, however, that a Subsidiary shall not be required to execute such Guaranty of Payment if:

(a) (i) the total assets of such Subsidiary are less than Five Hundred Thousand Dollars (\$500,000), and (ii) the aggregate of the total assets of all such Subsidiaries with total asset values of less than Five Hundred Thousand Dollars (\$500,000) does not exceed the aggregate amount of Seven Hundred Fifty Thousand Dollars (\$750,000), or (b) such Subsidiary is organized outside of the United States. In the event that the total assets of any domestic Subsidiary which is not a Guarantor of Payment are at any time equal to or greater than Five Hundred Thousand Dollars (\$500,000), Borrower shall provide Agent and the Banks with prompt written notice of such asset value.

**SECTION 5.19. OTHER COVENANTS.** In the event that Borrower shall enter into any other contract or agreement for the borrowing of money in excess of the aggregate amount of Five Million Dollars (\$5,000,000), wherein the covenants and agreements contained therein are more restrictive

than the covenants set forth herein, then the Company shall be bound hereunder by such covenants and agreements with the same force and effect as if such covenants and agreements were written herein.

## **ARTICLE VI. REPRESENTATIONS AND WARRANTIES**

Borrower represents and warrants that the statements set forth in this Article VI are true, correct and complete.

**SECTION 6.1. CORPORATE EXISTENCE; SUBSIDIARIES; FOREIGN QUALIFICATION.** Each Company is a corporation duly organized, validly existing, and in good standing under the laws of its state of incorporation and is duly qualified and authorized to do business and is in good standing as a foreign corporation in the jurisdictions set forth opposite its name on Schedule 6.1 hereto, which are all of the states or jurisdictions where the character of its property or its business activities, as of the Closing Date, makes such qualification necessary, except where the failure to so qualify will not cause or result in a Material Adverse Effect. Schedule 6.1 sets forth each Subsidiary of Borrower, its state of incorporation, the location of its chief executive offices and its principal place of business as of the Closing Date. Borrower owns, directly or indirectly, all of the capital stock of each of its Subsidiaries.

**SECTION 6.2. CORPORATE AUTHORITY.** Borrower has the right and power and is duly authorized and empowered to enter into, execute, deliver the Loan Documents to which it is a party and to perform and observe the provisions of the Loan Documents. The Loan Documents to which Borrower is a party have been duly authorized and approved by Borrower's Board of Directors and are the valid and binding obligations of Borrower, enforceable against Borrower in accordance with their respective terms. The execution, delivery and performance of the Loan Documents will not conflict with nor result in any breach in any of the provisions of, or constitute a default under, or result in the creation of any Lien (other than Liens permitted under Section 5.9 of this Agreement) upon any assets or property of Borrower under the provisions of, Borrower's Articles (or Certificate) of Incorporation, Bylaws (or Regulations) or any agreement.

**SECTION 6.3. COMPLIANCE WITH LAWS.**

- (a) Each Company holds permits, certificates, licenses, orders, registrations, franchises, authorizations, and other approvals from federal, state, local, and foreign governmental and regulatory bodies necessary for the conduct of its business;
- (b) Each Company is in compliance with all federal, state, local, or foreign applicable statutes, rules, regulations, and orders including, without limitation, those relating to environmental protection, occupational safety and health, and equal employment practices except in those instances, if any, where a failure of compliance will not cause or result in a Material Adverse Effect; and

(c) No Company is in violation of or in default under any material agreement to which it is a party or by which its assets are subject or bound, which violation or default has caused or will result in a Material Adverse Effect.

**SECTION 6.4. LITIGATION AND ADMINISTRATIVE PROCEEDINGS.** Except as disclosed on Schedule 6.4 hereto, there are (a) no lawsuits, actions, investigations, or other proceedings pending or threatened against Borrower or any of its Subsidiaries, or in respect of which Borrower or any of its Subsidiaries may have any liability, in any court or before any governmental authority, arbitration board, or other tribunal, (b) no orders, writs, injunctions, judgments, or decrees of any court or government agency or instrumentality to which any Company is a party or by which the property or assets of any Company are bound and (c) no grievances, disputes, or controversies outstanding with any union or other organization of the employees of any Company, or threats of work stoppage, strike, or pending demands for collective bargaining, which, as to subsections (a) through (c) hereof, would have or would be reasonably expected to have a Material Adverse Effect.

**SECTION 6.5. TITLE TO ASSETS.** Each Company has good title to and ownership of all property it purports to own, which property is free and clear of all Liens, except those permitted under Section 5.9 hereof. Schedule 6.5 hereto sets forth all real property owned by each Company as of the Closing Date.

**SECTION 6.6. LIENS AND SECURITY INTERESTS.** On and after the Closing Date, except for Liens permitted pursuant to Section 5.9 hereof, (a) there is no financing statement outstanding covering any personal property of any Company, other than a financing statement in favor of Agent on behalf of the Banks, if any; (b) there is no mortgage outstanding covering any real property of any Company, other than a mortgage in favor of Agent on behalf of the Banks, if any; and (c) no real or personal property of any Company is subject to any security interest or Lien of any kind other than any security interest or Lien which may be granted to Agent on behalf of the Banks. On and after the Closing Date, no Company has entered into any contract or agreement which would prohibit Agent or the Banks from acquiring a security interest, mortgage or other Lien on, or a collateral assignment of, any of the property or assets of Borrower and/or any of its Subsidiaries which are not encumbered by Liens permitted under Section 5.9 hereof.

**SECTION 6.7. TAX RETURNS.** All federal, state and local tax returns and other reports required by law to be filed in respect of the income, business, properties and employees of Borrower have been filed and all taxes, assessments, fees and other governmental charges which are due and payable have been paid, except as otherwise permitted herein or the failure to do so does not and will not cause or result in a Material Adverse Effect. The provision for taxes on the books of Borrower is adequate for all years not closed by applicable statutes and for the current fiscal year.

**SECTION 6.8. ENVIRONMENTAL LAWS.** Except as set forth on Schedule 6.8 hereto, (a) each Company is in compliance with any and all Environmental Laws (except where the failure to so comply would have or would not reasonably be expected to have a Material Adverse Effect), including, without limitation, all Environmental Laws in all jurisdictions in which any Company owns or operates, or has owned or operated, a facility or site, arranges or has arranged for disposal or treatment of hazardous substances, solid waste or other wastes, accepts or has accepted for transport any hazardous substances, solid waste or other wastes or holds or has held any interest in real property or otherwise, and (b) no litigation or proceeding arising under, relating to or in connection with any Environmental Law is pending or, to the best of their knowledge, threatened against any Company, any real property in which any Company holds or has held an interest or any past or present operation of any Company which, if adversely decided, would have a Material Adverse Effect. No release, threatened release or disposal of hazardous waste, solid waste or other wastes is occurring, or has occurred (other than those that are being cleaned up in accordance with Environmental Laws), on, under or to any real property in which any Company holds any interest or performs any of its operations, in violation of any Environmental Law. As used in this Section, "litigation or proceeding" means any demand, claim, notice, suit, suit in equity, action, administrative action, investigation or inquiry whether brought by any governmental authority, private person or entity or otherwise.

**SECTION 6.9. CONTINUED BUSINESS.** Except with respect to the consolidations and adjustments with respect to the Sonoco Acquisition, there exists no actual, pending, or, to Borrower's knowledge, any threatened termination, cancellation or limitation of, or any modification or change in the business relationship of any Company and any customer or supplier, or any group of customers or suppliers, whose purchases or supplies, individually or in the aggregate, are material to the business of the Companies taken as a whole, and there exists no present condition or state of facts or circumstances which would have a Material Adverse Effect on the Companies' ability to conduct such business or the transactions contemplated by this Agreement in substantially the same manner as theretofore conducted.

**SECTION 6.10. EMPLOYEE BENEFITS PLANS.** Schedule 6.10 hereto identifies each ERISA Plan. No ERISA Event has occurred or is expected to occur with respect to an ERISA Plan. Full payment has been made of all amounts which a Controlled Group member is required, under applicable law or under the governing documents, to have been paid as a contribution to or a benefit under each ERISA Plan. The liability of each Controlled Group member with respect to each ERISA Plan has been fully funded based upon reasonable and proper actuarial assumptions, has been fully insured, or has been fully reserved for on its financial statements. Except for the changes resulting from the Sonoco Acquisition, no changes have occurred or are expected to occur that would cause a material increase in the cost of providing benefits under the ERISA Plan. With respect to each ERISA Plan that is intended to be qualified under Code Section 401(a): (a) the ERISA Plan and any associated trust operationally comply with the applicable requirements of Code Section 401(a), (b) the ERISA Plan and any associated trust have been amended to comply with all such requirements as currently in effect, other than those requirements for which a retroactive amendment can be made within the "remedial amendment period" available under Code

Section 401(b) (as extended under Treasury Regulations and other Treasury pronouncements upon which taxpayers may rely), (c) the ERISA Plan and any associated trust have received a favorable determination letter, or is in the process of getting such a letter, from the Internal Revenue Service stating that the ERISA Plan qualifies under Code Section 401(a), that the associated trust qualifies under Code Section 501(a) and, if applicable, that any cash or deferred arrangement under the ERISA Plan qualifies under Code Section 401(k), unless the ERISA Plan was first adopted at a time for which the above-described "remedial amendment period" has not yet expired, (d) the ERISA Plan currently satisfies the requirements of Code Section 410(b), without regard to any retroactive amendment that may be made within the above-described "remedial amendment period", and (e) no contribution made to the ERISA Plan is subject to an excise tax under Code Section 4972. With respect to any Pension Plan, the "accumulated benefit obligation" of Controlled Group members with respect to the Pension Plan (as determined in accordance with Statement of Accounting Standards No. 87, "Employers' Accounting for Pensions") does not exceed the fair market value of Pension Plan assets. The aggregate potential amount of liability that would result if all Controlled Group members withdrew from all Multiemployer Plans in a "complete withdrawal" (within the meaning of ERISA Section 4203) would not exceed Five Million Dollars (\$5,000,000).

**SECTION 6.11. CONSENTS OR APPROVALS.** No consent, approval or authorization of, or filing, registration or qualification with, any governmental authority or any other Person is required to be obtained or completed by Borrower in connection with the execution, delivery or performance of any of the Loan Documents, which has not already been obtained or completed.

**SECTION 6.12. SOLVENCY.** Borrower has received consideration which is the reasonable equivalent value of the obligations and liabilities that Borrower has incurred to the Banks. Borrower is not insolvent as defined in any applicable state or federal statute, nor will Borrower be rendered insolvent by the execution and delivery of the Loan Documents to Agent and the Banks. Borrower is not engaged or about to engage in any business or transaction for which the assets retained by it are or will be an unreasonably small amount of capital, taking into consideration the obligations to Agent and the Banks incurred hereunder. Borrower does not intend to, nor does it believe that it will, incur debts beyond its ability to pay them as they mature.

**SECTION 6.13. FINANCIAL STATEMENTS.** The audited Consolidated financial statements of the Companies for the fiscal year ended October 31, 1997 and the interim financial statements of the Companies for the period ended January 31, 1998, furnished to Agent and the Banks, are true and complete, have been prepared in accordance with GAAP, and each fairly presents the Companies' financial condition as of the date thereof and the results of the Companies' operations for the period then ending. Since the dates of such statements, there has been no material adverse change in any Company's financial condition, properties or business nor any change in any Company's accounting procedures.



SECTION 6.14. REGULATIONS. Borrower is not engaged principally or as one of its important activities, in the business of extending credit for the purpose of purchasing or carrying any "margin stock" (within the meaning of Regulation U of the Board of Governors of the Federal Reserve System of the United States of America). Neither the granting of any Loans (or any conversion thereof) nor the use of the proceeds of the Loans will violate, or be inconsistent with, the provisions of Regulation U or X of said Board of Governors.

SECTION 6.15. MATERIAL AGREEMENTS. Except as disclosed on Schedule 6.15 hereto, neither Borrower nor any of its Subsidiaries is a party to any (a) debt instrument; (b) lease (capital, operating or otherwise), whether as lessee or lessor thereunder; (c) contract, commitment, agreement, or other arrangement involving the purchase or sale of any inventory by it, or the license of any right to or by it; (d) contract, commitment, agreement, or other arrangement with any of its "Affiliates" (as such term is defined in the Securities Exchange Act of 1934, as amended); (e) management or employment contract or contract for personal services with any of its Affiliates which is not otherwise terminable at will or on less than ninety (90) days' notice without liability; (f) collective bargaining agreement; or (g) other contract, agreement, understanding, or arrangement which, as to subsections (a) through (g), above, if violated, breached, or terminated for any reason, would have or would be reasonably expected to have a Material Adverse Effect.

SECTION 6.16. INTELLECTUAL PROPERTY. Each Company owns, possesses, or has the right to use all the patents, patent applications, trademarks, service marks, copyrights, licenses, and rights with respect to the foregoing necessary for the conduct of its business without any known conflict with the rights of others, except where the failure to do so would not result in a Material Adverse Effect.

SECTION 6.17. INSURANCE. Each Company maintains with financially sound and reputable insurers insurance with coverage and limits as required by law and as is customary with persons engaged in the same businesses as the Companies.

SECTION 6.18. ACCURATE AND COMPLETE STATEMENTS. Neither the Loan Documents nor any written statement made by any Company in connection with any of the Loan Documents contains any untrue statement of a material fact. After due inquiry by Borrower, there is no known fact which any Company has not disclosed to Agent and the Banks which would have a Material Adverse Effect.

SECTION 6.19. DEFAULTS. No Unmatured Event of Default or Event of Default exists hereunder, nor will any begin to exist immediately after the execution and delivery hereof.

## ARTICLE VII. EVENTS OF DEFAULT

Each of the following shall constitute an Event of Default hereunder:

**SECTION 7.1. PAYMENTS.** If the principal of any Note shall not be paid in full when due and payable or the interest on any Note or any facility or other fee shall not be paid in full when due and payable or within five (5) Business Days thereafter.

**SECTION 7.2. SPECIAL COVENANTS.** If any Company or any Obligor shall fail or omit to perform and observe Sections 5.7, 5.8, 5.9, 5.11, 5.12 or 5.13 hereof.

**SECTION 7.3. OTHER COVENANTS.** If any Company or any Obligor shall fail or omit to perform and observe any agreement or other provision (other than those referred to in Sections 7.1 or 7.2 hereof) contained or referred to in this Agreement or any Related Writing that is on such Company's or Obligor's part, as the case may be, to be complied with, and that Unmatured Event of Default shall not have been fully corrected within thirty (30) days after the giving of written notice thereof to Borrower by Agent or any Bank that the specified Unmatured Event of Default is to be remedied.

**SECTION 7.4. REPRESENTATIONS AND WARRANTIES.** If any representation, warranty or statement made in or pursuant to this Agreement or any Related Writing or any other material information furnished by any Company or any Obligor to the Banks or any thereof or any other holder of any Note, shall be false or erroneous.

**SECTION 7.5. CROSS DEFAULT.** If any Company or any Obligor shall default in the payment of principal or interest due and owing upon any other obligation for borrowed money in excess of the aggregate, for all such obligations, of Five Million Dollars (\$5,000,000), beyond any period of grace provided with respect thereto or in the performance or observance of any other agreement, term or condition contained in any agreement under which such obligation is created, if the effect of such default is to allow the acceleration of the maturity of such indebtedness or to permit the holder thereof to cause such indebtedness to become due prior to its stated maturity.

**SECTION 7.6. ERISA DEFAULT.** The occurrence of one or more ERISA Events which (a) the Majority Banks determine could have a Material Adverse Effect, or (b) results in a Lien on any of the assets of any Company in excess, for all such Liens, of Five Hundred Thousand Dollars (\$500,000).

**SECTION 7.7. CHANGE IN CONTROL.** If any Change in Control shall occur.

**SECTION 7.8. MONEY JUDGMENT.** A final judgment or order for the payment of money shall be rendered against any Company or any Obligor by a court of competent jurisdiction, which remains unpaid or unstayed and undischarged for a period (during which execution shall not be effectively

stayed) of thirty (30) days after the date on which the right to appeal has expired, provided that the aggregate of all such judgments shall exceed Five Million Dollars (\$5,000,000).

**SECTION 7.9. VALIDITY OF LOAN DOCUMENTS.** (a) Any material provision, in the reasonable opinion of Agent, of any Loan Document shall at any time for any reason cease to be valid and binding and enforceable against Borrower or any Guarantor of Payment; (b) the validity, binding effect or enforceability of any Loan Document against Borrower or any Guarantor shall be contested by any Company or any other Obligor; (c) Borrower or any Guarantor of Payment shall deny that it has any or further liability or obligation thereunder; or (d) any Loan Document shall be terminated, invalidated or set aside, or be declared ineffective or inoperative or in any way cease to give or provide to Agent and the Banks the benefits purported to be created thereby.

**SECTION 7.10. SOLVENCY.** If any Company or any Obligor shall (a) discontinue business (except as specifically permitted pursuant to the terms of this Agreement), (b) generally not pay its debts as such debts become due, (c) make a general assignment for the benefit of creditors, (d) apply for or consent to the appointment of a receiver, a custodian, a trustee, an interim trustee or liquidator of all or a substantial part of its assets, (e) be adjudicated a debtor or have entered against it an order for relief under Title 11 of the United States Code, as the same may be amended from time to time, (f) file a voluntary petition in bankruptcy or file a petition or an answer seeking reorganization or an arrangement with creditors or seeking to take advantage of any other law (whether federal or state) relating to relief of debtors, or admit (by answer, by default or otherwise) the material allegations of a petition filed against it in any bankruptcy, reorganization, insolvency or other proceeding (whether federal or state) relating to relief of debtors, (g) suffer or permit to continue unstayed and in effect for thirty (30) consecutive days any judgment, decree or order entered by a court of competent jurisdiction, which approves a petition seeking its reorganization or appoints a receiver, custodian, trustee, interim trustee or liquidator of all or a substantial part of its assets, or (h) take, or omit to take, any action in order thereby to effect any of the foregoing.

## **ARTICLE VIII. REMEDIES UPON DEFAULT**

Notwithstanding any contrary provision or inference herein or elsewhere,

**SECTION 8.1. OPTIONAL DEFAULTS.** If any Event of Default referred to in Section 7.1, 7.2., 7.3, 7.4, 7.5, 7.6, 7.7, 7.8 or 7.9 hereof shall occur, the Majority Banks shall have the right in their discretion, by directing Agent, on behalf of the Banks, to give written notice to Borrower, to:

(a) terminate the Commitment and the credits hereby established, if not theretofore terminated, and, immediately upon such election, the

obligations of Banks, and each thereof, to make any further Loan or Loans and the obligation of Agent to issue any Letter of Credit hereunder immediately shall be terminated, and/or

(b) accelerate the maturity of all of the Debt (if it be not already due and payable), whereupon all of the Debt shall become and thereafter be immediately due and payable in full without any presentment or demand and without any further or other notice of any kind, all of which are hereby waived by Borrower.

SECTION 8.2. AUTOMATIC DEFAULTS. If any Event of Default referred to in Section 7.10 hereof shall occur:

(a) all of the Commitment and the credits hereby established shall automatically and immediately terminate, if not theretofore terminated, and no Bank thereafter shall be under any obligation to grant any further Loan or Loans hereunder, nor shall Agent be obligated to issue any Letter of Credit hereunder, and

(b) the principal of and interest on any Notes then outstanding, and all of the Debt to the Banks, shall thereupon become and thereafter be immediately due and payable in full (if it be not already due and payable), all without any presentment, demand or notice of any kind, which are hereby waived by Borrower.

SECTION 8.3. LETTERS OF CREDIT. If the maturity of the Notes is accelerated pursuant to Sections 8.1 or 8.2 hereof, Borrower shall immediately deposit with Agent, as security for Borrower's and any Guarantor of Payment's obligations to reimburse Agent and the Banks for any then outstanding Letters of Credit, cash equal to the sum of the aggregate undrawn balance of any then outstanding Letters of Credit. Agent and the Banks are hereby authorized, at their option, to deduct any and all such amounts from any deposit balances then owing by any Bank to or for the credit or account of any Company, as security for Borrower's and any Guarantor of Payment's obligations to reimburse Agent and the Banks for any then outstanding Letters of Credit.

SECTION 8.4. OFFSETS. If there shall occur or exist any Event of Default referred to in Section 7.10 hereof or if the maturity of the Notes is accelerated pursuant to Section 8.1 or 8.2 hereof, each Bank shall have the right at any time to set off against, and to appropriate and apply toward the payment of, any and all Debt then owing by Borrower to that Bank (including, without limitation, any participation purchased or to be purchased pursuant to Section 8.5 hereof), whether or not the same shall then have matured, any and all deposit balances and all other indebtedness then held or owing by that Bank to or for the credit or account of Borrower, all without notice to or demand upon Borrower or any other person, all such notices and demands being hereby expressly waived by Borrower.

SECTION 8.5. EQUALIZATION PROVISION. Each Bank agrees with the other Banks that if it, at any time, shall obtain any Advantage over the other Banks or any thereof in respect of the Debt (except under Article III

hereof), it shall purchase from the other Banks, for cash and at par, such additional participation in the Debt as shall be necessary to nullify the Advantage. If any such Advantage resulting in the purchase of an additional participation as aforesaid shall be recovered in whole or in part from the Bank receiving the Advantage, each such purchase shall be rescinded, and the purchase price restored (but without interest unless the Bank receiving the Advantage is required to pay interest on the Advantage to the person recovering the Advantage from such Bank) ratably to the extent of the recovery. Each Bank further agrees with the other Banks that if it at any time shall receive any payment for or on behalf of Borrower on any indebtedness owing by Borrower to that Bank by reason of offset of any deposit or other indebtedness, it will apply such payment first to any and all indebtedness owing by Borrower to that Bank pursuant to this Agreement (including, without limitation, any participation purchased or to be purchased pursuant to this Section or any other Section of this Agreement). Borrower agrees that any Bank so purchasing a participation from the other Banks or any thereof pursuant to this Section may exercise all its rights of payment (including the right of set-off) with respect to such participation as fully as if such Bank was a direct creditor of Borrower in the amount of such participation.

#### **ARTICLE IX. THE AGENT**

The Banks authorize KeyBank National Association and KeyBank National Association hereby agrees to act as agent for the Banks in respect of this Agreement upon the terms and conditions set forth elsewhere in this Agreement, and upon the following terms and conditions:

**SECTION 9.1. APPOINTMENT AND AUTHORIZATION.** Each Bank hereby irrevocably appoints and authorizes Agent to take such action as agent on its behalf and to exercise such powers hereunder as are delegated to Agent by the terms hereof, together with such powers as are reasonably incidental thereto. Neither Agent nor any of its directors, officers, attorneys or employees shall be liable for any action taken or omitted to be taken by it or them hereunder or in connection herewith, except for its or their own gross negligence or willful misconduct.

**SECTION 9.2. NOTE HOLDERS.** Agent may treat the payee of any Note as the holder thereof until written notice of transfer shall have been filed with it, signed by such payee and in form satisfactory to Agent.

**SECTION 9.3. CONSULTATION WITH COUNSEL.** Agent may consult with legal counsel selected by it and shall not be liable for any action taken or suffered in good faith by it in accordance with the opinion of such counsel.

**SECTION 9.4. DOCUMENTS.** Agent shall not be under any duty to examine into or pass upon the validity, effectiveness, genuineness or value of any Loan Documents or any other Related Writing furnished pursuant hereto or in connection herewith or the value of any collateral obtained

hereunder, and Agent shall be entitled to assume that the same are valid, effective and genuine and what they purport to be.

**SECTION 9.5. AGENT AND AFFILIATES.** With respect to the Loans, Agent shall have the same rights and powers hereunder as any other Bank and may exercise the same as though it were not Agent, and Agent and its affiliates may accept deposits from, lend money to and generally engage in any kind of business with any Company or affiliate thereof.

**SECTION 9.6. KNOWLEDGE OF DEFAULT.** It is expressly understood and agreed that Agent shall be entitled to assume that no Unmatured Event of Default or Event of Default has occurred and is continuing, unless Agent has been notified by a Bank in writing that such Bank believes that an Unmatured Event of Default or Event of Default has occurred and is continuing and specifying the nature thereof.

**SECTION 9.7. ACTION BY AGENT.** So long as Agent shall be entitled, pursuant to Section 9.6 hereof, to assume that no Unmatured Event of Default or Event of Default shall have occurred and be continuing, Agent shall be entitled to use its discretion with respect to exercising or refraining from exercising any rights which may be vested in it by, or with respect to taking or refraining from taking any action or actions which it may be able to take under or in respect of, this Agreement. Agent shall incur no liability under or in respect of this Agreement by acting upon any notice, certificate, warranty or other paper or instrument believed by it to be genuine or authentic or to be signed by the proper party or parties, or with respect to anything which it may do or refrain from doing in the reasonable exercise of its judgment, or which may seem to it to be necessary or desirable in the premises.

**SECTION 9.8. NOTICES, DEFAULT, ETC.** In the event that Agent shall have acquired actual knowledge of any Unmatured Event of Default, Agent shall promptly notify the Banks and shall take such action and assert such rights under this Agreement as the Majority Banks shall direct and Agent shall inform the other Banks in writing of the action taken. Agent may take such action and assert such rights as it deems to be advisable, in its discretion, for the protection of the interests of the holders of the Notes.

**SECTION 9.9. INDEMNIFICATION OF AGENT.** The Banks agree to indemnify Agent (to the extent not reimbursed by Borrower), ratably according to their respective Commitment Percentages from and against any and all liabilities, obligations, losses, damages, penalties, actions, judgments, suits, costs, expenses or disbursements of any kind or nature whatsoever which may be imposed on, incurred by or asserted against Agent in its capacity as agent in any way relating to or arising out of this Agreement or any Loan Document or any action taken or omitted by Agent with respect to this Agreement or any Loan Document, provided that no Bank shall be liable for any portion of such liabilities, obligations, losses, damages, penalties, actions, judgments, suits, costs, expenses (including attorney fees) or disbursements resulting from Agent's gross negligence, willful misconduct or from any action taken or omitted by Agent in any capacity other than as agent under this Agreement.

SECTION 9.10. SUCCESSOR AGENT. Agent may resign as agent hereunder by giving not fewer than thirty (30) days' prior written notice to Borrower and the Banks. If Agent shall resign under this Agreement, then either (a) the Majority Banks shall appoint from among the Banks a successor agent for the Banks (with the consent of Borrower so long as an Event of Default has not occurred and which consent shall not be unreasonably withheld), or (b) if a successor agent shall not be so appointed and approved within the thirty (30) day period following Agent's notice to the Banks of its resignation, then Agent shall appoint a successor agent who shall serve as agent until such time as the Majority Banks appoint a successor agent (with the consent of Borrower so long as an Event of Default has not occurred and which consent shall not be unreasonably withheld or delayed). Upon its appointment, such successor agent shall succeed to the rights, powers and duties as agent, and the term "Agent" shall mean such successor effective upon its appointment, and the former agent's rights, powers and duties as agent shall be terminated without any other or further act or deed on the part of such former agent or any of the parties to this Agreement.

#### **ARTICLE X. MISCELLANEOUS**

SECTION 10.1. BANKS' INDEPENDENT INVESTIGATION. Each Bank, by its signature to this Agreement, acknowledges and agrees that Agent has made no representation or warranty, express or implied, with respect to the creditworthiness, financial condition, or any other condition of any Company or with respect to the statements contained in any information memorandum furnished in connection herewith or in any other oral or written communication between Agent and such Bank. Each Bank represents that it has made and shall continue to make its own independent investigation of the creditworthiness, financial condition and affairs of the Companies in connection with the extension of credit hereunder, and agrees that Agent has no duty or responsibility, either initially or on a continuing basis, to provide any Bank with any credit or other information with respect thereto (other than such notices as may be expressly required to be given by Agent to the Banks hereunder), whether coming into its possession before the granting of the first Loans hereunder or at any time or times thereafter.

SECTION 10.2. NO WAIVER; CUMULATIVE REMEDIES. No omission or course of dealing on the part of Agent, any Bank or the holder of any Note in exercising any right, power or remedy hereunder shall operate as a waiver thereof; nor shall any single or partial exercise of any such right, power or remedy preclude any other or further exercise thereof or the exercise of any other right, power or remedy hereunder. The remedies herein provided are cumulative and in addition to any other rights, powers or privileges held by operation of law, by contract or otherwise.

SECTION 10.3. AMENDMENTS, CONSENTS. No amendment, modification, termination, or waiver of any provision of any Loan Document nor consent to any variance therefrom, shall be effective unless the same shall be in writing and signed by the Majority Banks and then such waiver or consent shall be effective only in the specific instance and for the specific

purpose for which given. Anything herein to the contrary notwithstanding, unanimous consent of the Banks shall be required with respect to (a) any increase in the Commitment hereunder, (b) the extension of maturity of the Notes, the payment date of interest thereunder, or the payment of facility or other fees or amounts payable hereunder, (c) any reduction in the rate of interest on the Notes, or in any amount of principal or interest due on any Note, or the payment of facility or other fees hereunder or any change in the manner of pro rata application of any payments made by Borrower to the Banks hereunder, (d) any change in any percentage voting requirement, voting rights, or the Majority Banks definition in this Agreement, (e) the release of any Guarantor of Payment, or (f) any amendment to this Section 10.3 or Section 8.5 hereof. Notice of amendments or consents ratified by the Banks hereunder shall immediately be forwarded by Borrower to all Banks. Each Bank or other holder of a Note shall be bound by any amendment, waiver or consent obtained as authorized by this Section, regardless of its failure to agree thereto.

**SECTION 10.4. NOTICES.** All notices, requests, demands and other communications provided for hereunder shall be in writing and, if to Borrower, mailed or delivered to it, addressed to it at the address specified on the signature pages of this Agreement, if to a Bank, mailed or delivered to it, addressed to the address of such Bank specified on the signature pages of this Agreement, or, as to each party, at such other address as shall be designated by such party in a written notice to each of the other parties. All notices, statements, requests, demands and other communications provided for hereunder shall be given by overnight delivery or first class mail with postage prepaid by registered or certified mail, addressed as aforesaid, or sent by facsimile with telephonic confirmation of receipt, except that all notices hereunder shall not be effective until received.

**SECTION 10.5. COSTS, EXPENSES AND TAXES.** Borrower agrees to pay on demand all costs and expenses of Agent, including, but not limited to, (a) administration and out-of-pocket expenses of Agent in connection with the administration of the Loan Documents, the collection and disbursement of all funds hereunder and the other instruments and documents to be delivered hereunder, (b) extraordinary expenses of Agent in connection with the administration of the Loan Documents and the other instruments and documents to be delivered hereunder, (c) the reasonable fees and out-of-pocket expenses of special counsel for Agent, with respect thereto and of local counsel, if any, who may be retained by said special counsel with respect thereto, and (d) all costs and expenses, including reasonable attorneys' fees, in connection with the restructuring or enforcement of the Loan Documents or any Related Writing. Borrower also agrees to pay any expenses of Agent incurred in connection with the preparation of the Loan Documents and any Related Writings. In addition, Borrower shall pay any and all stamp and other taxes and fees payable or determined to be payable in connection with the execution and delivery of the Loan Documents, and the other instruments and documents to be delivered hereunder, and agrees to hold Agent and each Bank harmless from and against any and all liabilities with respect to or resulting from any delay in paying or omission to pay such taxes or fees.



**SECTION 10.6. INDEMNIFICATION.** Borrower agrees to defend, indemnify and hold harmless Agent and the Banks from and against any and all liabilities, obligations, losses, damages, penalties, actions, judgments, suits, costs, expenses (including attorney fees) or disbursements of any kind or nature whatsoever which may be imposed on, incurred by or asserted against Agent or any Bank in connection with any investigative, administrative or judicial proceeding (whether or not such Bank or Agent shall be designated a party thereto) or any other claim by any Person relating to or arising out of this Agreement or any actual or proposed use of proceeds of the Loans hereunder or any activities of any Company or any Obligor or any of their affiliates; provided that no Bank nor Agent shall have the right to be indemnified under this Section for its own gross negligence or willful misconduct as determined by a court of competent jurisdiction. All obligations provided for in this Section 10.6 shall survive any termination of this Agreement.

**SECTION 10.7. CAPITAL ADEQUACY.** To the extent not covered by Article III hereof, if any Bank shall have determined, after the date hereof, that the adoption of any applicable law, rule, regulation or guideline regarding capital adequacy, or any change therein, or any change in the interpretation or administration thereof by any governmental authority, central bank or comparable agency charged with the interpretation or administration thereof, or compliance by any Bank (or its lending office) with any request or directive regarding capital adequacy (whether or not having the force of law) of any such authority, central bank or comparable agency, has or would have the effect of reducing the rate of return on such Bank's capital (or the capital of its holding company) as a consequence of its obligations hereunder to a level below that which such Bank (or its holding company) could have achieved but for such adoption, change or compliance (taking into consideration such Bank's policies or the policies of its holding company with respect to capital adequacy) by an amount deemed by such Bank to be material, then from time to time, within fifteen

(15) days after demand by such Bank (with a copy to Agent), Borrower shall pay to such Bank such additional amount or amounts as shall compensate such Bank (or its holding company) for such reduction. Each Bank shall designate a different lending office if such designation will avoid the need for, or reduce the amount of, such compensation and will not, in the judgment of such Bank, be otherwise disadvantageous to such Bank. A certificate of any Bank claiming compensation under this Section and setting forth the additional amount or amounts to be paid to it hereunder shall be conclusive in the absence of manifest error. In determining such amount, such Bank may use any reasonable averaging and attribution methods. Failure on the part of any Bank to demand compensation for any reduction in return on capital with respect to any period shall not constitute a waiver of such Bank's rights to demand compensation for any reduction in return on capital in such period or in any other period. The protection of this Section shall be available to each Bank regardless of any possible contention of the invalidity or inapplicability of the law, regulation or other condition which shall have been imposed.

**SECTION 10.8. OBLIGATIONS SEVERAL; NO FIDUCIARY OBLIGATIONS.** The obligations of the Banks hereunder are several and not joint. Nothing contained in this Agreement and no action taken by Agent or the Banks pursuant hereto shall be deemed to constitute the Banks a partnership,

association, joint venture or other entity. No default by any Bank hereunder shall excuse the other Banks from any obligation under this Agreement; but no Bank shall have or acquire any additional obligation of any kind by reason of such default. The relationship among Borrower and the Banks with respect to the Loan Documents and the Related Writings is and shall be solely that of debtor and creditors, respectively, and neither Agent nor any Bank has any fiduciary obligation toward Borrower with respect to any such documents or the transactions contemplated thereby.

**SECTION 10.9. EXECUTION IN COUNTERPARTS.** This Agreement may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which when so executed and delivered shall be deemed to be an original and all of which taken together shall constitute but one and the same agreement.

**SECTION 10.10. BINDING EFFECT; BORROWER'S ASSIGNMENT.** This Agreement shall become effective when it shall have been executed by Borrower, Agent and by each Bank and thereafter shall be binding upon and inure to the benefit of Borrower, Agent and each of the Banks and their respective successors and assigns, except that Borrower shall not have the right to assign its rights hereunder or any interest herein without the prior written consent of Agent and all of the Banks.

**SECTION 10.11. BANK ASSIGNMENTS/PARTICIPATIONS.**

A. Assignments of Commitments. Each Bank shall have the right at any time or times to assign to another financial institution, without recourse, all or a percentage of all of the following: (a) that Bank's Commitment, (b) all Loans made by that Bank, (c) that Bank's Notes, and (d) that Bank's interest in any Letter of Credit and any participation purchased pursuant to Section 2.1B or 8.5 hereof; provided, however, in each such case, that the assignor and the assignee shall have complied with the following requirements:

(i) Prior Consent. No assignment may be consummated pursuant to this Section 10.11 without the prior written consent of Borrower and Agent (other than an assignment by any Bank to any affiliate of such Bank which affiliate is either wholly-owned by such Bank or is wholly-owned by a Person that wholly owns, either directly or indirectly, such Bank), which consent of Borrower and Agent shall not be unreasonably withheld; provided, however, that, Borrower's consent shall not be required if, at the time of the proposed assignment any Unmatured Event of Default or Event of Default shall then exist. Anything herein to the contrary notwithstanding, any Bank may at any time make a collateral assignment of all or any portion of its rights under the Loan Documents to a Federal Reserve Bank, and no such assignment shall release such assigning Bank from its obligations hereunder;

(ii) Minimum Amount. Each such assignment shall be in a minimum amount of the lesser of Ten Million Dollars (\$10,000,000) of the assignor's Commitment or the entire amount of the assignor's Commitment;

(iii) Assignment Fee; Assignment Agreement. Unless the assignment shall be to an affiliate of the assignor or the assignment shall be due to merger of the assignor or for regulatory purposes, the assignor shall remit to Agent, for its own account, an administrative fee of Three Thousand Five Hundred Dollars (\$3,500). Unless the assignment shall be due to merger of the assignor or a collateral assignment for regulatory purposes, the assignor shall (A) cause the assignee to execute and deliver to Borrower and Agent an Assignment and Acceptance Agreement, in the form of Exhibit E hereto (an "Assignment Agreement"), and (B) execute and deliver, or cause the assignee to execute and deliver, as the case may be, to Agent such additional amendments, assurances and other writings as Agent may reasonably require; and

(iv) Non-U.S. Assignee. If the assignment is to be made to an assignee which is organized under the laws of any jurisdiction other than the United States or any state thereof, the assignor Bank shall cause such assignee, at least five (5) Business Days prior to the effective date of such assignment, (A) to represent to the assignor Bank (for the benefit of the assignor Bank, Agent and Borrower) that under applicable law and treaties no taxes will be required to be withheld by Agent, Borrower or the assignor with respect to any payments to be made to such assignee in respect of the Loans hereunder, (B) to furnish to the assignor (and, in the case of any assignee registered in the Register (as defined below), Agent and Borrower) either (1) U.S. Internal Revenue Service Form 4224 or U.S. Internal Revenue Service Form 1001 or (2) United States Internal Revenue Service Form W-8 or W-9, as applicable (wherein such assignee claims entitlement to complete exemption from U.S. federal withholding tax on all interest payments hereunder), and (C) to agree (for the benefit of the assignor, Agent and Borrower) to provide the assignor Bank (and, in the case of any assignee registered in the Register, Agent and Borrower) a new Form 4224 or Form 1001 or Form W-8 or W-9, as applicable, upon the expiration or obsolescence of any previously delivered form and comparable statements in accordance with applicable U.S. laws and regulations and amendments duly executed and completed by such assignee, and to comply from time to time with all applicable U.S. laws and regulations with regard to such withholding tax exemption.

Upon satisfaction of the requirements specified in clauses (i) through

(iv) above, Borrower shall execute and deliver (A) to Agent, the assignor and the assignee, any consent or release (of all or a portion of the obligations of the assignor) required to be delivered by Borrower in connection with the Assignment Agreement, and (B) to the assignee, an appropriate Note or Notes. After delivery of the new Note or Notes, the assignor's Note or Notes being replaced shall be returned to Borrower marked "replaced".

Upon satisfaction of the requirements of set forth in (i) through (iv), and any other condition contained in this Section 10.11A, (A) the assignee shall become and thereafter be deemed to be a "Bank" for the purposes of this Agreement, (B) in the event that the assignor's entire interest has been assigned, the assignor shall cease to be and thereafter shall no longer be deemed to be a "Bank" and (C) the signature pages hereto and Schedule 1 hereof shall be automatically amended, without further action, to reflect the result of any such assignment.

Agent shall maintain at its address referred to in Section 10.4 a copy of each Assignment Agreement delivered to it and a register (the "Register") for the recordation of the names and addresses of the Banks and the Commitment of, and principal amount of the Loans owing to, each Bank from time to time. The entries in the Register shall be conclusive, in the absence of manifest error, and Borrower, Agent and the Banks may treat each financial institution whose name is recorded in the Register as the owner of the Loan recorded therein for all purposes of this Agreement. The Register shall be available for inspection by Borrower or any Bank at any reasonable time and from time to time upon reasonable prior notice.

B. Sale of Participations. Each Bank shall have the right at any time or times, without the consent of Agent or Borrower, to sell one or more participations or sub-participations to a financial institution, as the case may be, in all or any part of (a) that Bank's Commitment, (b) that Bank's Commitment Percentage, (c) any Loan made by that Bank, (d) any Note delivered to that Bank pursuant to this Agreement, and (e) that Bank's interest in any Letter of Credit and any participation, if any, purchased pursuant to Section 2.1B or 8.5 hereof or this Section 10.11B.

The provisions of Article III and Section 10.7 shall inure to the benefit of each purchaser of a participation or sub-participation and Agent shall continue to distribute payments pursuant to this Agreement as if no participation has been sold.

In the event that any Bank shall sell any participation or sub-participation, that Bank shall, as between itself and the purchaser, retain all of its rights (including, without limitation, rights to enforce against Borrower the Loan Documents and the Related Writings) and duties pursuant to the Loan Documents and the Related Writings, including, without limitation, that Bank's right to approve any waiver, consent or amendment pursuant to Section 10.3, except if and to the extent that any such waiver, consent or amendment would:

- (i) reduce any fee or commission allocated to the participation or sub-participation, as the case may be,
- (ii) reduce the amount of any principal payment on any Loan allocated to the participation or sub-participation, as the case may be, or reduce the principal amount of any Loan so allocated or the rate of interest payable thereon, or
- (iii) extend the time for payment of any amount allocated to the participation or sub-participation, as the case may be.

No participation or sub-participation shall operate as a delegation of any duty of the seller thereof. Under no circumstance shall any participation or sub-participation be deemed a novation in respect of all or any part of the seller's obligations pursuant to this Agreement.

**SECTION 10.12. SEVERABILITY OF PROVISIONS; CAPTIONS.** Any provision of this Agreement which is prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions hereof or affecting the validity or enforceability of such provision in any other jurisdiction. The several captions to Sections and subsections herein are inserted for convenience only and shall be ignored in interpreting the provisions of this Agreement.

**SECTION 10.13. INVESTMENT PURPOSE.** Each of the Banks represents and warrants to Borrower that it is entering into this Agreement with the present intention of acquiring any Note issued pursuant hereto for investment purposes only and not for the purpose of distribution or resale, it being understood, however, that each Bank shall at all times retain full control over the disposition of its assets.

**SECTION 10.14. ENTIRE AGREEMENT.** This Agreement, any Note and any other Loan Document or other agreement, document or instrument attached hereto or executed on or as of the date hereof integrate all the terms and conditions mentioned herein or incidental hereto and supersede all oral representations and negotiations and prior writings with respect to the subject matter hereof.

**SECTION 10.15. GOVERNING LAW; SUBMISSION TO JURISDICTION.** This Agreement, each of the Notes and any Related Writing shall be governed by and construed in accordance with the laws of the State of Ohio and the respective rights and obligations of Borrower and the Banks shall be governed by Ohio law, without regard to principles of conflict of laws. Borrower hereby irrevocably submits to the non-exclusive jurisdiction of any Ohio state or federal court sitting in Cleveland, Ohio, over any action or proceeding arising out of or relating to this Agreement, any Loan Document or any Related Writing, and Borrower hereby irrevocably agrees that all claims in respect of such action or proceeding may be heard and determined in such Ohio state or federal court. Borrower, on behalf of itself and its Subsidiaries, hereby irrevocably waives, to the fullest extent permitted by law, any objection it may now or hereafter have to the laying of venue in any action or proceeding in any such court as well as any right it may now or hereafter have to remove such action or proceeding, once commenced, to another court on the grounds of FORUM NON CONVENIENS or otherwise. Borrower agrees that a final, nonappealable judgment in any such action or proceeding shall be conclusive and may be enforced in other jurisdictions by suit on the judgment or in any other manner provided by law.

**SECTION 10.16. LEGAL REPRESENTATION OF PARTIES.** The Loan Documents were negotiated by the parties with the benefit of legal representation and any rule of construction or interpretation otherwise requiring this Agreement or any other Loan Document to be construed or interpreted against any party shall not apply to any construction or interpretation hereof or thereof.

SECTION 10.17. JURY TRIAL WAIVER. BORROWER, AGENT AND EACH OF THE BANKS WAIVE ANY RIGHT TO HAVE A JURY PARTICIPATE IN RESOLVING ANY DISPUTE, WHETHER SOUNDING IN CONTRACT, TORT OR OTHERWISE, AMONG BORROWER, AGENT AND THE BANKS, OR ANY THEREOF, ARISING OUT OF, IN CONNECTION WITH, RELATED TO, OR INCIDENTAL TO THE RELATIONSHIP ESTABLISHED AMONG THEM IN CONNECTION WITH THIS AGREEMENT OR ANY NOTE OR OTHER INSTRUMENT, DOCUMENT OR AGREEMENT

EXECUTED OR DELIVERED IN CONNECTION HEREWITH OR THE TRANSACTIONS RELATED THERETO.

Address: 425 Winter Road  
Delaware, Ohio 43015  
Attention: Chief Financial Officer

GREIF BROS. CORPORATION  
By: \_\_\_\_\_  
Michael J. Gasser, Chairman  
and Chief Executive Officer

Address: Key Center  
127 Public Square  
Cleveland, Ohio 44114-1306  
Attention: Large Corporate  
Banking Division

KEYBANK NATIONAL ASSOCIATION,  
as Agent and as a Bank  
By: \_\_\_\_\_  
Thomas A. Crandell, Vice  
President

**SCHEDULE 1**

**BANKS AND COMMITMENTS**

BANKING INSTITUTIONS	COMMITMENT PERCENTAGE	REVOLVING CREDIT COMMITMENT AMOUNT	MAXIMUM AMOUNT
KeyBank National Association	100%	\$325,000,000	\$325,000,000
Total Commitment Amount	100%	\$325,000,000	\$325,000,000

## SCHEDULE 2

### GUARANTORS OF PAYMENT

GBC Holding Co., a Delaware corporation

Greif Holding, Inc., (f.k.a. KMI Continental Fibre Drum, Inc.), a Delaware corporation

Greif Fibre Drum, Inc. (f.k.a. Sonoco Fibre Drum, Inc.), a Delaware corporation

Greif Packaging Services, Inc. (f.k.a. Sonoco Packaging Services, Inc.), a Delaware corporation

Greif Packaging Systems, LLC (f.k.a. Total Packaging Systems of Georgia, LLC), a Delaware limited liability company

Greif Plastic Drum, Inc. (f.k.a. Sonoco Plastic Drum, Inc.), an Illinois corporation

Greif Plastic Drum Southwest Division, Inc. (f.k.a. Sonoco Plastic Drum Southwest Division, Inc.), a Texas corporation

Greif Plastic Drum Southeast Division, Inc. (f.k.a. Sonoco Plastic Drum Southeast Division, Inc.), a Kentucky corporation

Michigan Packaging Company, a Delaware corporation

Soterra, Incorporated, a Delaware corporation

Virginia Fibre Corporation, a Virginia corporation

-54-

---

**End of Filing**

Powered By **EDGAR**  
Online

© 2005 | **EDGAR Online, Inc.**